UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d)
of The Securities Exchange Act of 1934

April 13, 2017
Date of Report (Date of earliest event reported)

THE PNC FINANCIAL SERVICES GROUP, INC.
(Exact name of registrant as specified in its charter)

Commission File Number 001-09718

Pennsylvania	**25-1435979**
(State or other jurisdiction of incorporation)	**(I.R.S. Employer Identification No.)**

The Tower at PNC Plaza
300 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2401
(Address of principal executive offices, including zip code)

(888) 762-2265
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition.

On April 13, 2017, The PNC Financial Services Group, Inc. ("the Corporation") issued a press release and held a conference call for investors regarding the Corporation's earnings and business results for the first quarter of 2017. The Corporation also provided supplementary financial information on its web site, including financial information disclosed in connection with its press release, and provided electronic presentation slides on its web site used in connection with the related investor conference call. Copies of the supplementary financial information and electronic presentation slides are included in this Report as Exhibits 99.1 and 99.2, respectively, and are furnished herewith.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits. The exhibits listed on the Exhibit Index accompanying this Form 8-K are furnished herewith.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE PNC FINANCIAL SERVICES GROUP, INC.
(Registrant)

Date: April 13, 2017

By: /s/ Gregory H. Kozich
Gregory H. Kozich
Senior Vice President and Controller

EXHIBIT INDEX

Number	Description	Method of Filing
99.1	Financial Supplement (unaudited) for First Quarter 2017	Furnished herewith
99.2	Electronic presentation slides for earnings release conference call	Furnished herewith

Exhibit 99.1

THE PNC FINANCIAL SERVICES GROUP, INC.

FINANCIAL SUPPLEMENT
FIRST QUARTER 2017
(Unaudited)

THE PNC FINANCIAL SERVICES GROUP, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2017
(UNAUDITED)

The information contained in this Financial Supplement is preliminary, unaudited and based on data available on April 13, 2017. We have reclassified certain prior period amounts to be consistent with the current period presentation, which we believe is more meaningful to readers of our consolidated financial statements. This information speaks only as of the particular date or dates included in the schedules. We do not undertake any obligation to, and disclaim any duty to, correct or update any of the information provided in this Financial Supplement. Our future financial performance is subject to risks and uncertainties as described in our United States Securities and Exchange Commission (SEC) filings.

BUSINESS

PNC is one of the largest diversified financial services companies in the United States and is headquartered in Pittsburgh, Pennsylvania. PNC has businesses engaged in retail banking, corporate and institutional banking and asset management, providing many of its products and services nationally, as well as other products and services in PNC's primary geographic markets located in Pennsylvania, Ohio, New Jersey, Michigan, Illinois, Maryland, Indiana, Florida, North Carolina, Kentucky, Washington, D.C., Delaware, Virginia, Georgia, Alabama, Missouri, Wisconsin and South Carolina. PNC also provides certain products and services internationally.

The PNC Financial Services Group, Inc.

Cross-Reference Index to First Quarter 2017 Financial Supplement (Unaudited)

Financial Supplement Table Reference

Table 1: Consolidated Income Statement (Unaudited)

In millions, except per share data	*Three months ended* March 31 2017	December 31 2016	September 30 2016	June 30 2016	March 31 2016
Interest Income					
Loans	$ 1,904	$ 1,886	$ 1,856	$1,829	$ 1,843
Investment securities	493	457	451	456	462
Other	123	110	101	99	102
Total interest income	2,520	2,453	2,408	2,384	2,407
Interest Expense					
Deposits	120	114	107	104	105
Borrowed funds	240	209	206	212	204
Total interest expense	360	323	313	316	309
Net interest income	2,160	2,130	2,095	2,068	2,098
Noninterest Income					
Asset management	403	399	404	377	341
Consumer services	332	349	348	354	337
Corporate services	393	387	389	403	325
Residential mortgage	113	142	160	165	100
Service charges on deposits	161	172	174	163	158
Other (a)	322	295	259	264	306
Total noninterest income	1,724	1,744	1,734	1,726	1,567
Total revenue	3,884	3,874	3,829	3,794	3,665
Provision For Credit Losses	88	67	87	127	152
Noninterest Expense					
Personnel	1,249	1,231	1,239	1,226	1,145
Occupancy	222	210	215	215	221
Equipment	251	254	246	240	234
Marketing	55	60	72	61	54
Other	625	686	622	618	627
Total noninterest expense	2,402	2,441	2,394	2,360	2,281
Income before income taxes and noncontrolling interests	1,394	1,366	1,348	1,307	1,232
Income taxes	320	319	342	318	289
Net income	1,074	1,047	1,006	989	943
Less: Net income (loss) attributable to noncontrolling interests	17	22	18	23	19
Preferred stock dividends (b)	63	42	63	42	63
Preferred stock discount accretion and redemptions	21	1	1	1	2
Net income attributable to common shareholders	$ 973	$ 982	$ 924	$ 923	$ 859
Earnings Per Common Share					
Basic	$ 1.99	$ 2.01	$ 1.87	$ 1.84	$ 1.70
Diluted	$ 1.96	$ 1.97	$ 1.84	$ 1.82	$ 1.68
Average Common Shares Outstanding					
Basic	487	487	490	497	501
Diluted	492	494	496	503	507
Efficiency	62%	63%	63%	62%	62%
Noninterest income to total revenue	44%	45%	45%	45%	43%
Effective tax rate (c)	23.0%	23.4%	25.4%	24.3%	23.5%

(a) Includes net gains (losses) on sales of securities of $(2) million, $(4) million, $7 million, $4 million, and $9 million for the quarters ended March 31, 2017, December 31, 2016, September 30, 2016, June 30, 2016 and March 31, 2016, respectively.

(b) Dividends are payable quarterly other than Series O, Series R and Series S preferred stock, which are payable semiannually, with the Series O payable in different quarters than the Series R and Series S preferred stock.

(c) The effective income tax rates are generally lower than the statutory rate due to the relationship of pretax income to tax credits and earnings that are not subject to tax.

Table 2: Consolidated Balance Sheet (Unaudited)

In millions, except par value	March 31 2017	December 31 2016	September 30 2016	June 30 2016	March 31 2016
Assets					
Cash and due from banks	$ 5,003	$ 4,879	$ 4,531	$ 4,196	$ 3,861
Interest-earning deposits with banks (a)	27,877	25,711	27,058	26,750	29,478
Loans held for sale (b)	1,414	2,504	2,053	2,296	1,541
Investment securities - available for sale	59,339	60,104	61,941	56,884	57,415
Investment securities - held to maturity	17,093	15,843	16,573	14,917	15,154
Loans (b)	212,826	210,833	210,446	209,056	207,485
Allowance for loan and lease losses	(2,561)	(2,589)	(2,619)	(2,685)	(2,711)
Net loans	210,265	208,244	207,827	206,371	204,774
Equity investments (c)	10,900	10,728	10,605	10,469	10,391
Mortgage servicing rights	1,867	1,758	1,293	1,222	1,323
Goodwill	9,103	9,103	9,103	9,103	9,103
Other (b)	28,083	27,506	28,364	29,127	27,945
Total assets	$370,944	$ 366,380	$ 369,348	$361,335	$360,985
Liabilities					
Deposits					
Noninterest-bearing	$ 79,246	$ 80,230	$ 82,159	$ 77,866	$ 78,151
Interest-bearing	181,464	176,934	177,736	171,912	172,208
Total deposits	260,710	257,164	259,895	249,778	250,359
Borrowed funds					
Federal Home Loan Bank borrowings	19,549	17,549	17,050	18,055	19,058
Bank notes and senior debt	23,745	22,972	22,431	23,588	21,594
Subordinated debt	6,889	8,009	8,708	8,764	8,707
Other (b)	4,879	4,176	3,352	4,164	4,819
Total borrowed funds	55,062	52,706	51,541	54,571	54,178
Allowance for unfunded loan commitments and letters of credit	305	301	310	303	282
Accrued expenses and other liabilities	8,964	9,355	10,757	9,984	9,838
Total liabilities	325,041	319,526	322,503	314,636	314,657
Equity					
Preferred stock (d)					
Common stock - $5 par value					
Authorized 800 shares, issued 542 shares	2,709	2,709	2,709	2,709	2,708
Capital surplus	16,275	16,651	16,159	16,108	16,039
Retained earnings	32,372	31,670	30,958	30,309	29,642
Accumulated other comprehensive income (loss)	(279)	(265)	646	736	532
Common stock held in treasury at cost: 57, 57, 54, 49 and 43 shares	(5,323)	(5,066)	(4,765)	(4,304)	(3,791)
Total shareholders' equity	45,754	45,699	45,707	45,558	45,130
Noncontrolling interests	149	1,155	1,138	1,141	1,198
Total equity	45,903	46,854	46,845	46,699	46,328
Total liabilities and equity	$370,944	$ 366,380	$ 369,348	$361,335	$360,985

(a) Amounts include balances held with the Federal Reserve Bank of Cleveland of $27.5 billion, $25.1 billion, $26.6 billion, $26.3 billion and $29.0 billion as of March 31, 2017, December 31, 2016, September 30, 2016, June 30, 2016 and March 31, 2016, respectively.

(b) Amounts include assets and liabilities for which PNC has elected the fair value option. Our 2016 Form 10-K included, and our first quarter 2017 Form 10-Q will include, additional information regarding these items.

(c) Amounts include our equity interest in BlackRock.

(d) Par value less than $.5 million at each date.

Table 3: Average Consolidated Balance Sheet (Unaudited) (a)

	Three months ended				
In millions	March 31 2017	December 31 2016	September 30 2016	June 30 2016	March 31 2016
Assets					
Interest-earning assets:					
Investment securities					
Securities available for sale					
Residential mortgage-backed					
Agency	$ 26,385	$ 26,374	$ 25,825	$ 24,856	$ 24,696
Non-agency	3,127	3,303	3,490	3,728	3,936
Commercial mortgage-backed	5,919	6,283	6,276	6,335	6,586
Asset-backed	5,992	5,977	5,823	5,672	5,486
U.S. Treasury and government agencies	13,101	12,805	9,929	9,673	9,936
Other	5,293	5,237	5,166	5,004	4,847
Total securities available for sale	59,817	59,979	56,509	55,268	55,487
Securities held to maturity					
Residential mortgage-backed	11,852	11,465	10,521	10,215	9,906
Commercial mortgage-backed	1,458	1,532	1,666	1,755	1,821
Asset-backed	556	585	702	708	715
U.S. Treasury and government agencies	529	444	264	262	259
Other	2,041	2,030	1,983	1,986	2,081
Total securities held to maturity	16,436	16,056	15,136	14,926	14,782
Total investment securities	76,253	76,035	71,645	70,194	70,269
Loans					
Commercial	103,084	101,880	100,320	99,991	99,068
Commercial real estate	29,178	29,247	29,034	28,659	27,967
Equipment lease financing	7,497	7,398	7,463	7,570	7,420
Consumer	56,843	57,164	57,163	57,467	58,212
Residential real estate	15,651	15,193	14,870	14,643	14,517
Total loans	212,253	210,882	208,850	208,330	207,184
Interest-earning deposits with banks	24,192	25,245	28,063	26,463	25,533
Other interest-earning assets	8,395	7,983	8,174	7,449	7,764
Total interest-earning assets	321,093	320,145	316,732	312,436	310,750
Noninterest-earning assets	45,323	46,041	47,138	46,554	45,163
Total assets	$366,416	$ 366,186	$ 363,870	$358,990	$355,913
Liabilities and Equity					
Interest-bearing liabilities:					
Interest-bearing deposits					
Money market	$ 63,921	$ 67,271	$ 70,076	$ 72,442	$ 76,392
Demand	56,797	55,223	53,428	52,218	49,770
Savings	39,095	35,224	31,791	28,131	23,343
Time deposits	17,058	18,409	18,910	19,056	19,318
Total interest-bearing deposits	176,871	176,127	174,205	171,847	168,823
Borrowed funds					
Federal Home Loan Bank borrowings	20,416	17,465	17,524	18,716	19,855
Bank notes and senior debt	22,992	21,653	22,896	22,375	20,690
Subordinated debt	7,102	8,287	8,356	8,336	8,317
Other	4,432	4,127	4,205	4,206	4,764
Total borrowed funds	54,942	51,532	52,981	53,633	53,626
Total interest-bearing liabilities	231,813	227,659	227,186	225,480	222,449
Noninterest-bearing liabilities and equity:					
Noninterest-bearing deposits	78,050	80,925	78,303	75,775	77,306
Accrued expenses and other liabilities	10,081	10,828	11,855	11,390	10,255
Equity	46,472	46,774	46,526	46,345	45,903
Total liabilities and equity	$366,416	$ 366,186	$ 363,870	$358,990	$355,913

(a) Calculated using average daily balances.

Table 4: Details of Net Interest Margin (Unaudited) (a)

	Three months ended				
	March 31 2017	December 31 2016	September 30 2016	June 30 2016	March 31 2016
Average yields/rates					
Yield on interest-earning assets					
Investment securities					
Securities available for sale					
Residential mortgage-backed					
Agency	2.57%	2.30%	2.39%	2.46%	2.57%
Non-agency	5.59%	5.18%	5.06%	4.79%	4.45%
Commercial mortgage-backed	2.35%	2.25%	2.47%	2.94%	2.79%
Asset-backed	2.50%	2.39%	2.31%	2.32%	2.19%
U.S. Treasury and government agencies	1.66%	1.41%	1.33%	1.50%	1.55%
Other	2.93%	2.97%	2.99%	3.02%	2.99%
Total securities available for sale	2.53%	2.33%	2.42%	2.54%	2.55%
Securities held to maturity					
Residential mortgage-backed	2.79%	2.52%	2.71%	2.81%	3.02%
Commercial mortgage-backed	3.50%	4.12%	3.51%	3.61%	3.53%
Asset-backed	2.21%	2.29%	1.99%	1.91%	1.84%
U.S. Treasury and government agencies	3.07%	3.25%	3.81%	3.79%	3.80%
Other	5.34%	5.35%	6.58%	5.40%	5.35%
Total securities held to maturity	3.16%	3.04%	3.29%	3.22%	3.37%
Total investment securities	2.67%	2.48%	2.60%	2.68%	2.72%
Loans					
Commercial	3.24%	3.11%	3.05%	3.08%	3.08%
Commercial real estate	3.27%	3.30%	3.23%	3.16%	3.51%
Equipment lease financing	3.34%	3.33%	4.06%	3.44%	3.40%
Consumer	4.47%	4.35%	4.32%	4.28%	4.29%
Residential real estate	4.55%	4.64%	4.60%	4.84%	4.74%
Total loans	3.67%	3.59%	3.57%	3.56%	3.60%
Interest-earning deposits with banks	.81%	.56%	.50%	.51%	.50%
Other interest-earning assets	3.54%	3.80%	3.23%	3.59%	3.62%
Total yield on interest-earning assets	3.22%	3.09%	3.07%	3.10%	3.15%
Rate on interest-bearing liabilities					
Interest-bearing deposits					
Money market	.23%	.21%	.19%	.20%	.22%
Demand	.10%	.08%	.08%	.08%	.07%
Savings	.42%	.42%	.40%	.39%	.39%
Time deposits	.69%	.66%	.66%	.66%	.65%
Total interest-bearing deposits	.28%	.26%	.25%	.24%	.25%
Borrowed funds					
Federal Home Loan Bank borrowings	1.09%	1.01%	.86%	.80%	.68%
Bank notes and senior debt	1.85%	1.55%	1.50%	1.62%	1.66%
Subordinated debt	3.49%	3.05%	3.06%	3.26%	3.29%
Other	1.36%	1.41%	1.41%	1.39%	1.24%
Total borrowed funds	1.74%	1.60%	1.53%	1.57%	1.51%
Total rate on interest-bearing liabilities	.62%	.56%	.54%	.56%	.55%
Interest rate spread	2.60%	2.53%	2.53%	2.54%	2.60%
Impact of noninterest-bearing sources (b)	.17	.16	.15	.16	.15
Net interest margin	2.77%	2.69%	2.68%	2.70%	2.75%

(a) Calculated as annualized taxable-equivalent net interest income divided by average earning assets. To provide more meaningful comparisons of net interest yields for all earning assets, interest income includes the effects of taxable-equivalent adjustments using a statutory federal income tax rate of 35% to increase tax-exempt interest income to a taxable-equivalent basis. This adjustment is not permitted under generally accepted accounting principles (GAAP) in the Consolidated Income Statement. The taxable-equivalent adjustments to net interest income for the three months ended March 31, 2017, December 31, 2016, September 30, 2016, June 30, 2016 and March 31, 2016, were $52 million, $50 million, $49 million, $48 million and $48 million, respectively.

(b) Represents the positive effects of investing noninterest-bearing sources in interest-earning assets.

Table 5: Per Share Related Information (Unaudited)

In millions, except per share data	*Three months ended* March 31 2017	December 31 2016	September 30 2016	June 30 2016	March 31 2016
Basic					
Net income	$ 1,074	$ 1,047	$ 1,006	$ 989	$ 943
Less:					
Net income (loss) attributable to noncontrolling interests	17	22	18	23	19
Preferred stock dividends	63	42	63	42	63
Preferred stock discount accretion and redemptions	21	1	1	1	2
Net income attributable to common shareholders	973	982	924	923	859
Less:					
Dividends and undistributed earnings allocated to nonvested restricted shares	6	7	7	6	6
Net income attributable to basic common shares	$ 967	$ 975	$ 917	$ 917	$ 853
Basic weighted-average common shares outstanding	487	487	490	497	501
Basic earnings per common share	$ 1.99	$ 2.01	$ 1.87	$ 1.84	$ 1.70
Diluted					
Net income attributable to basic common shares	$ 967	$ 975	$ 917	$ 917	$ 853
Less: Impact of BlackRock earnings per share dilution	4	2	4	3	3
Net income attributable to diluted common shares	$ 963	$ 973	$ 913	$ 914	$ 850
Basic weighted-average common shares outstanding	487	487	490	497	501
Dilutive potential common shares	5	7	6	6	6
Diluted weighted-average common shares outstanding	492	494	496	503	507
Diluted earnings per common share	$ 1.96	$ 1.97	$ 1.84	$ 1.82	$ 1.68

(a) Dividends are payable quarterly other than the Series O, Series R and Series S preferred stock, which are payable semiannually, with the Series O payable in different quarters than the Series R and Series S preferred stock.

Table 6: Details of Loans (Unaudited)

In millions	March 31 2017	December 31 2016	September 30 2016	June 30 2016	March 31 2016
Commercial lending					
Commercial					
Manufacturing	$ 20,054	$ 18,891	$ 19,813	$ 19,665	$ 20,104
Retail/wholesale trade	17,446	16,752	17,211	16,786	16,736
Service providers	14,185	14,707	14,159	14,258	14,141
Real estate related (a)	11,690	11,920	12,045	11,965	12,153
Health care	9,603	9,491	9,148	9,092	9,106
Financial services	7,710	7,241	7,203	7,400	6,084
Other industries	23,077	22,362	21,933	21,396	20,992
Total commercial	103,765	101,364	101,512	100,562	99,316
Commercial real estate	29,435	29,010	29,273	28,840	28,230
Equipment lease financing	7,462	7,581	7,378	7,620	7,584
Total commercial lending	140,662	137,955	138,163	137,022	135,130
Consumer lending					
Home equity	29,577	29,949	30,432	30,883	31,458
Residential real estate	15,781	15,598	15,141	14,799	14,672
Credit card	5,112	5,282	5,029	4,896	4,746
Other consumer					
Automobile	12,337	12,380	11,898	11,449	11,177
Education	4,974	5,159	5,337	5,482	5,701
Other	4,383	4,510	4,446	4,525	4,601
Total consumer lending	72,164	72,878	72,283	72,034	72,355
Total loans	$212,826	$ 210,833	$ 210,446	$209,056	$207,485

(a) Includes loans to customers in the real estate and construction industries.

Allowances for Loan and Lease Losses (Unaudited)

Table 7: Change in Allowance for Loan and Lease Losses

Three months ended - in millions	March 31 2017	December 31 2016	September 30 2016	June 30 2016	March 31 2016
Beginning balance	$ 2,589	$ 2,619	$ 2,685	$2,711	$ 2,727
Gross charge-offs:					
Commercial	(53)	(61)	(107)	(86)	(78)
Commercial real estate	(1)	(4)	(2)	(10)	(10)
Equipment lease financing	(1)	(1)	(1)	(2)	(1)
Home equity	(34)	(28)	(39)	(28)	(48)
Residential real estate	(4)	(3)	(3)		(8)
Credit card	(46)	(39)	(39)	(41)	(42)
Other consumer	(59)	(58)	(52)	(46)	(49)
Total gross charge-offs	(198)	(194)	(243)	(213)	(236)
Recoveries:					
Commercial	24	30	26	28	33
Commercial real estate	7	14	12	13	12
Equipment lease financing	1	1	7	1	1
Home equity	20	21	25	17	21
Residential real estate	4	2	2	2	3
Credit card	5	5	5	5	4
Other consumer	19	15	12	13	13
Total recoveries	80	88	89	79	87
Net (charge-offs) / recoveries:					
Commercial	(29)	(31)	(81)	(58)	(45)
Commercial real estate	6	10	10	3	2
Equipment lease financing			6	(1)	
Home equity	(14)	(7)	(14)	(11)	(27)
Residential real estate		(1)	(1)	2	(5)
Credit card	(41)	(34)	(34)	(36)	(38)
Other consumer	(40)	(43)	(40)	(33)	(36)
Total net charge-offs	(118)	(106)	(154)	(134)	(149)
Provision for credit losses	88	67	87	127	152
Other	6		8	2	2
Net change in allowance for unfunded loan commitments and letters of credit	(4)	9	(7)	(21)	(21)
Ending balance	$ 2,561	$ 2,589	$ 2,619	$2,685	$ 2,711
Supplemental Information					
Net charge-offs to average loans (for the three months ended) (annualized)	.23%	.20%	.29%	.26%	.29%
Allowance for loan and lease losses to total loans	1.20	1.23	1.24	1.28	1.31
Commercial lending net charge-offs	$ (23)	$ (21)	$ (65)	$ (56)	$ (43)
Consumer lending net charge-offs	(95)	(85)	(89)	(78)	(106)
Total net charge-offs	$ (118)	$ (106)	$ (154)	$ (134)	$ (149)
Net charge-offs to average loans					
Commercial lending	.07%	.06%	.19%	.17%	.13%
Consumer lending	.53%	.47%	.49%	.44%	.59%

Details of Nonperforming Assets (Unaudited)

Table 8: Nonperforming Assets by Type

In millions	March 31 2017	December 31 2016	September 30 2016	June 30 2016	March 31 2016
Nonperforming loans, including TDRs					
Commercial lending					
Commercial					
Retail/wholesale trade	$ 106	$ 87	$ 59	$ 80	$ 50
Manufacturing	41	31	43	69	83
Service providers	44	40	43	69	76
Real estate related (a)	28	47	68	73	36
Financial services		1	1	1	1
Health care	23	30	22	26	32
Other industries	158	260	285	288	274
Total commercial	400	496	521	606	552
Commercial real estate	137	143	152	143	160
Equipment lease financing	12	16	18	19	20
Total commercial lending	549	655	691	768	732
Consumer lending (b)					
Home equity	900	914	895	926	957
Residential real estate	473	501	502	513	536
Credit card	4	4	4	4	4
Other consumer					
Automobile	61	55	41	38	37
Education and other	11	15	13	15	15
Total consumer lending	1,449	1,489	1,455	1,496	1,549
Total nonperforming loans (c)(d)	1,998	2,144	2,146	2,264	2,281
OREO and foreclosed assets	214	230	229	251	271
Total nonperforming assets	$ 2,212	$ 2,374	$ 2,375	$2,515	$ 2,552
Nonperforming loans to total loans	.94%	1.02%	1.02%	1.08%	1.10%
Nonperforming assets to total loans, OREO and foreclosed assets	1.04%	1.12%	1.13%	1.20%	1.23%
Nonperforming assets to total assets	.60%	.65%	.64%	.70%	.71%
Allowance for loan and lease losses to nonperforming loans	128%	121%	122%	119%	119%

(a) Includes loans related to customers in the real estate and construction industries.

(b) Excludes most consumer loans and lines of credit, not secured by residential real estate, which are charged off after 120 to 180 days past due and are not placed on nonperforming status.

(c) Nonperforming loans exclude certain government insured or guaranteed loans, loans held for sale, loans accounted for under the fair value option and purchased impaired loans.

(d) The recorded investment of loans collateralized by residential real estate property that are in process of foreclosure was $.4 billion, $.4 billion, $.4 billion, $.4 billion and $.5 billion at March 31, 2017, December 31, 2016, September 30, 2016, June 30, 2016 and March 31, 2016, which included $.2 billion of loans that are government insured/guaranteed at March 31, 2017 and December 31, 2016 and $.3 billion for all remaining periods presented.

Details of Nonperforming Assets (Unaudited) (Continued)

Table 9: Change in Nonperforming Assets

In millions	January 1, 2017 - March 31, 2017	October 1, 2016 - December 31, 2016	July 1, 2016 - September 30, 2016	April 1, 2016 - June 30, 2016	January 1, 2016 - March 31, 2016
Beginning balance	$ 2,374	$ 2,375	$ 2,515	$ 2,552	$ 2,425
New nonperforming assets	330	518	370	405	542
Charge-offs and valuation adjustments	(150)	(132)	(153)	(158)	(161)
Principal activity, including paydowns and payoffs	(228)	(279)	(171)	(149)	(98)
Asset sales and transfers to loans held for sale	(42)	(57)	(113)	(76)	(90)
Returned to performing status	(72)	(51)	(73)	(59)	(66)
Ending balance	$ 2,212	$ 2,374	$ 2,375	$ 2,515	$ 2,552

Table 10: Largest Individual Nonperforming Assets at March 31, 2017 (a)

In millions

Ranking	Outstandings	Industry
1	$51	Wholesale Trade
2	45	Mining, Quarrying, Oil and Gas Extraction
3	26	Mining, Quarrying, Oil and Gas Extraction
4	23	Mining, Quarrying, Oil and Gas Extraction
5	20	Transportation and Warehousing
6	19	Mining, Quarrying, Oil and Gas Extraction
7	13	Real Estate, Rental and Leasing
8	12	Real Estate, Rental and Leasing
9	12	Manufacturing
10	11	Construction
Total	$232	

As a percent of total nonperforming assets 10%

(a) Amounts shown are not net of related allowance for loan and lease losses, if applicable.

Accruing Loans Past Due (Unaudited)

Table 11: Accruing Loans Past Due 30 to 59 Days (a)

	Amount					Percent of Total Outstandings				
Dollars in millions	Mar. 31 2017	Dec. 31 2016	Sept. 30 2016	Jun. 30 2016	Mar. 31 2016	Mar. 31 2017	Dec. 31 2016	Sept. 30 2016	Jun. 30 2016	Mar. 31 2016
Commercial	$ 62	$ 81	$ 64	$ 61	$ 85	.06%	.08%	.06%	.06%	.09%
Commercial real estate	15	5	26	5	6	.05%	.02%	.09%	.02%	.02%
Equipment lease financing	19	29	1	1	21	.25%	.38%	.01%	.01%	.28%
Home equity	57	64	55	63	57	.19%	.21%	.18%	.20%	.18%
Residential real estate										
Non government insured	62	103	60	71	77	.39%	.66%	.40%	.48%	.52%
Government insured	60	56	50	57	62	.38%	.36%	.33%	.39%	.42%
Credit card	32	33	28	25	25	.63%	.62%	.56%	.51%	.53%
Other consumer										
Automobile	35	51	38	38	33	.28%	.41%	.32%	.33%	.30%
Education and other										
Non government insured	22	37	28	33	24	.24%	.38%	.29%	.33%	.23%
Government insured	94	103	104	110	116	1.00%	1.07%	1.06%	1.10%	1.13%
Total	$ 458	$ 562	$ 454	$ 464	$ 506	.22%	.27%	.22%	.22%	.24%

Table 12: Accruing Loans Past Due 60 to 89 Days (a)

	Amount					Percent of Total Outstandings				
Dollars in millions	Mar. 31 2017	Dec. 31 2016	Sept. 30 2016	Jun. 30 2016	Mar. 31 2016	Mar. 31 2017	Dec. 31 2016	Sept. 30 2016	Jun. 30 2016	Mar. 31 2016
Commercial	$ 29	$ 20	$ 24	$ 34	$ 18	.03%	.02%	.02%	.03%	.02%
Commercial real estate	6	2	1	11	1	.02%	.01%	.00%	.04%	.00%
Equipment lease financing		1	2	4			.01%	.03%	.05%	
Home equity	23	30	27	27	27	.08%	.10%	.09%	.09%	.09%
Residential real estate										
Non government insured	23	18	20	18	17	.15%	.12%	.13%	.12%	.12%
Government insured	54	50	51	47	44	.34%	.32%	.34%	.32%	.30%
Credit card	21	21	19	17	17	.41%	.40%	.38%	.35%	.36%
Other consumer										
Automobile	10	12	11	10	8	.08%	.10%	.09%	.09%	.07%
Education and other										
Non government insured	11	12	13	11	13	.12%	.12%	.13%	.11%	.13%
Government insured	50	66	68	64	64	.53%	.68%	.70%	.64%	.62%
Total	$ 227	$ 232	$ 236	$ 243	$ 209	.11%	.11%	.11%	.12%	.10%

Table 13: Accruing Loans Past Due 90 Days or More (a)

	Amount					Percent of Total Outstandings				
Dollars in millions	Mar. 31 2017	Dec. 31 2016	Sept. 30 2016	Jun. 30 2016	Mar. 31 2016	Mar. 31 2017	Dec. 31 2016	Sept. 30 2016	Jun. 30 2016	Mar. 31 2016
Commercial	$ 40	$ 39	$ 37	$ 38	$ 39	.04%	.04%	.04%	.04%	.04%
Residential real estate										
Non government insured	10	24	18	23	23	.06%	.15%	.12%	.16%	.16%
Government insured	422	476	478	466	483	2.67%	3.05%	3.16%	3.15%	3.29%
Credit card	37	37	31	30	32	.72%	.70%	.62%	.61%	.67%
Other consumer										
Automobile	5	5	4	3	3	.04%	.04%	.03%	.03%	.03%
Education and other										
Non government insured	9	10	9	10	9	.10%	.10%	.09%	.10%	.09%
Government insured	176	191	189	184	193	1.88%	1.98%	1.93%	1.84%	1.87%
Total	$ 699	$ 782	$ 766	$ 754	$ 782	.33%	.37%	.36%	.36%	.38%

(a) Excludes loans held for sale and purchased impaired loans.

Business Segment Descriptions (Unaudited)

Retail Banking provides deposit, lending, brokerage, investment management and cash management products and services to consumer and small business customers within our primary geographic markets. Our customers are serviced through our branch network, ATMs, call centers, online banking and mobile channels. The branch network is located primarily in Pennsylvania, Ohio, New Jersey, Michigan, Illinois, Maryland, Indiana, Florida, North Carolina, Kentucky, Washington, D.C., Delaware, Virginia, Georgia, Alabama, Missouri, Wisconsin and South Carolina. Deposit products include checking, savings and money market accounts and certificates of deposit. Lending products include residential mortgages, home equity loans and lines of credit, auto loans, credit cards, education loans and personal loans and lines of credit. The residential mortgage loans are directly originated within our branch network and nationwide, and are typically underwritten to government agency and/or third-party standards, and either sold, servicing retained, or held on our balance sheet. Our mortgage servicing operation performs all functions related to servicing residential mortgage loans for investors and for loans we own. Brokerage, investment management and cash management products and services include managed accounts, education accounts, retirement accounts and trust and estate services.

Corporate & Institutional Banking provides lending, treasury management, and capital markets-related products and services to mid-sized and large corporations, government and not-for-profit entities. Lending products include secured and unsecured loans, letters of credit and equipment leases. Treasury management services include cash and investment management, receivables management, disbursement services, funds transfer services, information reporting and global trade services. Capital markets-related products and services include foreign exchange, derivatives, securities, loan syndications, mergers and acquisitions advisory and equity capital markets advisory related services. We also provide commercial loan servicing and technology solutions for the commercial real estate finance industry. Products and services are generally provided within our primary geographic markets, with certain products and services offered nationally and internationally.

Asset Management Group includes personal wealth management for high net worth and ultra high net worth clients and institutional asset management. Wealth management products and services include investment and retirement planning, customized investment management, private banking, tailored credit solutions, and trust management and administration for individuals and their families. Our Hawthorn unit provides multi-generational family planning including wealth strategy, investment management, private banking, tax and estate planning guidance, performance reporting and personal administration services to ultra high net worth families. Institutional asset management provides advisory, custody administration and retirement administration services. The business also offers PNC proprietary mutual funds and investment strategies. Institutional clients include corporations, unions, municipalities, non-profits, foundations and endowments, primarily located in our geographic footprint.

BlackRock, in which we hold an equity investment, is a leading publicly traded investment management firm providing a broad range of investment and risk management services to institutional and retail clients worldwide. Using a diverse platform of active and index investment strategies across asset classes, BlackRock develops investment outcomes and asset allocation solutions for clients. Product offerings include single- and multi-asset class portfolios investing in equities, fixed income, alternatives and money market instruments. BlackRock also offers an investment and risk management technology platform, risk analytics and advisory services and solutions to a broad base of institutional investors. Our equity investment in BlackRock provides us with an additional source of noninterest income and increases our overall revenue diversification. BlackRock is a publicly traded company, and additional information regarding its business is available in its filings with the Securities and Exchange Commission (SEC). At March 31, 2017, our economic interest in BlackRock was 22%.

Table 14: Period End Employees (a)

	March 31 2017	December 31 2016	September 30 2016	June 30 2016	March 31 2016
Full-time employees					
Retail Banking	27,698	27,595	27,563	27,605	27,895
Other full-time employees	21,973	21,765	21,688	21,409	21,339
Total full-time employees	49,671	49,360	49,251	49,014	49,234
Part-time employees					
Retail Banking	2,385	2,352	2,452	2,710	2,784
Other part-time employees	299	294	340	666	362
Total part-time employees	2,684	2,646	2,792	3,376	3,146
Total	52,355	52,006	52,043	52,390	52,380

(a) Effective for the first quarter of 2017, as a result of changes to how we manage our businesses, we realigned our segments and, accordingly, have changed the basis of presentation of our segments, resulting in four reportable business segments: Retail Banking, Corporate & Institutional Banking, Asset Management Group and BlackRock. All prior periods presented were revised to conform to the new segment alignment.

Table 15: Summary of Business Segment Income and Revenue (Unaudited) (a) (b)

	Three months ended				
In millions	March 31 2017	December 31 2016	September 30 2016	June 30 2016	March 31 2016
Income					
Retail Banking	$ 213	$ 228	$ 224	$ 328	$ 243
Corporate & Institutional Banking	484	545	509	457	398
Asset Management Group	47	55	58	48	49
Other, including BlackRock (c)	330	219	215	156	253
Net income	$ 1,074	$ 1,047	$ 1,006	$ 989	$ 943
Revenue					
Retail Banking	$ 1,724	$ 1,775	$ 1,816	$1,858	$ 1,755
Corporate & Institutional Banking	1,363	1,393	1,352	1,344	1,258
Asset Management Group	289	288	294	289	280
Other, including BlackRock (c)	508	418	367	303	372
Total revenue	$ 3,884	$ 3,874	$ 3,829	$3,794	$ 3,665

(a) Effective for the first quarter of 2017, as a result of changes to how we manage our businesses, we realigned our segments and, accordingly, have changed the basis of presentation of our segments, resulting in four reportable business segments: Retail Banking, Corporate & Institutional Banking, Asset Management Group and BlackRock. For purposes of this presentation, we have combined BlackRock with Other. All prior periods presented were revised to conform to the new segment alignment.

(b) Our business information is presented based on our internal management reporting practices. Net interest income in business segment results reflects PNC's internal funds transfer pricing methodology. Assets receive a funding charge and liabilities and capital receive a funding credit based on a transfer pricing methodology that incorporates product repricing characteristics, tenor and other factors. We periodically refine our internal methodologies as management reporting practices are enhanced. In the first quarter of 2017, we made certain adjustments to our internal funds transfer pricing methodology primarily relating to weighted average lives of certain non-maturity deposits. These changes in methodology affected business segment results, primarily adversely impacting net interest income for Corporate & Institutional Banking and Retail Banking, offset by increased net interest income in Other. All prior periods presented were revised to reflect our change in internal funds transfer pricing methodology.

(c) Includes earnings and gains or losses related to PNC's equity interest in BlackRock and residual activities that do not meet the criteria for disclosure as a separate reportable business. We provide additional information on these activities in our Form 10-K and Form 10-Q filings with the SEC.

Table 16: Retail Banking (Unaudited) (a)

	Three months ended				
Dollars in millions	March 31 2017	December 31 2016	September 30 2016	June 30 2016	March 31 2016
Income Statement					
Net interest income	$ 1,121	$ 1,120	$ 1,136	$ 1,133	$ 1,122
Noninterest income	603	655	680	725	633
Total revenue	1,724	1,775	1,816	1,858	1,755
Provision for credit losses	71	87	102	36	72
Noninterest expense	1,315	1,328	1,359	1,305	1,299
Pretax earnings	338	360	355	517	384
Income taxes	125	132	131	189	141
Earnings	$ 213	$ 228	$ 224	$ 328	$ 243
Average Balance Sheet					
Loans held for sale	$ 843	$ 1,060	$ 1,050	$ 855	$ 801
Loans					
Consumer					
Home equity	$ 25,601	$ 25,768	$ 26,005	$ 26,308	$ 26,743
Automobile	12,146	11,868	11,353	10,978	10,787
Education	5,131	5,289	5,454	5,642	5,865
Credit cards	5,121	5,099	4,943	4,788	4,722
Other	1,756	1,762	1,781	1,792	1,823
Total consumer	49,755	49,786	49,536	49,508	49,940
Commercial and commercial real estate	11,006	11,082	11,201	11,562	11,801
Residential mortgage	11,688	11,169	10,798	10,486	10,268
Total loans	$ 72,449	$ 72,037	$ 71,535	$ 71,556	$ 72,009
Total assets	$ 87,109	$ 86,133	$ 85,789	$ 85,348	$ 86,213
Deposits					
Noninterest-bearing demand	$ 29,010	$ 29,422	$ 28,871	$ 28,165	$ 26,980
Interest-bearing demand	40,649	39,170	38,494	38,850	37,815
Money market	39,321	41,009	43,155	45,983	49,336
Savings	35,326	32,111	29,268	26,128	21,780
Certificates of deposit	13,735	14,150	14,601	15,018	15,320
Total deposits	$158,041	$ 155,862	$ 154,389	$154,144	$151,231
Performance Ratios					
Return on average assets	.99%	1.05%	1.04%	1.54%	1.14%
Noninterest income to total revenue	35%	37%	37%	39%	36%
Efficiency	76%	75%	75%	70%	74%

(a) See note (a) on page 11.

Retail Banking (Unaudited) (Continued)

	Three months ended				
Dollars in millions, except as noted	March 31 2017	December 31 2016	September 30 2016	June 30 2016	March 31 2016
Supplemental Noninterest Income Information					
Consumer services	$ 250	$ 269	$ 267	$ 271	$ 254
Brokerage	$ 76	$ 73	$ 73	$ 74	$ 75
Residential mortgage	$ 113	$ 142	$ 160	$ 165	$ 100
Service charges on deposits	$ 154	$ 165	$ 168	$ 155	$ 151
Residential Mortgage Information					
Residential mortgage servicing statistics (in billions, except as noted) (a)					
Serviced portfolio balance (b)	$ 130	$ 125	$ 126	$ 126	$ 125
Serviced portfolio acquisitions	$ 8	$ 3	$ 5	$ 6	$ 5
MSR asset value (b)	$ 1.3	$ 1.2	$ .8	$ .8	$ .9
MSR capitalization value (in basis points) (b)	97	94	65	61	69
Servicing income: (in millions)					
Servicing fees, net (c)	$ 52	$ 42	$ 45	$ 50	$ 55
Mortgage servicing rights valuation, net of economic hedge	$ 12	$ 35	$ 30	$ 35	$ (8)
Residential mortgage loan statistics					
Loan origination volume (in billions)	$ 1.9	$ 3.0	$ 3.1	$ 2.6	$ 1.9
Loan sale margin percentage	2.96%	2.79%	3.33%	3.42%	3.21%
Percentage of originations represented by:					
Purchase volume (d)	43%	33%	41%	48%	40%
Refinance volume	57%	67%	59%	52%	60%
Other Information (b)					
Customer-related statistics (average)					
Non-teller deposit transactions (e)	52%	51%	50%	48%	47%
Digital consumer customers (f)	61%	60%	59%	57%	56%
Credit-related statistics					
Nonperforming assets	$ 1,209	$ 1,257	$ 1,220	$1,255	$ 1,298
Net charge-offs	$ 100	$ 90	$ 89	$ 74	$ 97
Other statistics					
ATMs	8,976	9,024	9,045	8,993	8,940
Branches (g)	2,508	2,520	2,600	2,601	2,613
Universal branches (h)	527	526	475	467	362
Brokerage account client assets (in billions) (i)	$ 46	$ 44	$ 44	$ 44	$ 43

(a) Represents mortgage loan servicing balances for third parties and the related income.
(b) Presented as of period end, except for customer-related statistics which are quarterly averages, and net charge-offs, which are for the three months ended.
(c) Servicing fees net of impact of decrease in MSR value due to passage of time, including the impact from both regularly scheduled loan prepayments and loans that were paid down or paid off during the period.
(d) Mortgages with borrowers as part of residential real estate purchase transactions.
(e) Percentage of total consumer and business banking deposit transactions processed at an ATM or through our mobile banking application.
(f) Represents consumer checking relationships that process the majority of their transactions through non-teller channels.
(g) Excludes stand-alone mortgage offices and satellite offices (e.g., drive-ups, electronic branches and retirement centers) that provide limited products and/or services.
(h) Included in total branches, represents branches operating under our Universal model.
(i) Includes cash and money market balances.

Table 17: Corporate & Institutional Banking (Unaudited) (a)

	Three months ended				
Dollars in millions	March 31 2017	December 31 2016	September 30 2016	June 30 2016	March 31 2016
Income Statement					
Net interest income	$ 839	$ 864	$ 826	$ 805	$ 817
Noninterest income	524	529	526	539	441
Total revenue	1,363	1,393	1,352	1,344	1,258
Provision for credit losses (benefit)	25	(3)	8	70	102
Noninterest expense	584	567	565	557	533
Pretax earnings	754	829	779	717	623
Income taxes	270	284	270	260	225
Earnings	$ 484	$ 545	$ 509	$ 457	$ 398
Average Balance Sheet					
Loans held for sale	$ 1,116	$ 965	$ 994	$ 801	$ 708
Loans					
Commercial	$ 92,116	$ 90,816	$ 89,146	$ 88,426	$ 87,324
Commercial real estate	27,091	27,124	26,990	26,630	25,959
Equipment lease financing	7,497	7,398	7,463	7,570	7,420
Total commercial lending	126,704	125,338	123,599	122,626	120,703
Consumer	331	352	399	445	503
Total loans	$127,035	$ 125,690	$ 123,998	$123,071	$121,206
Total assets	$142,592	$ 142,325	$ 141,550	$140,056	$137,270
Deposits					
Noninterest-bearing demand	$ 47,423	$ 49,772	$ 47,801	$ 45,984	$ 48,715
Money market	21,086	22,569	23,068	22,230	22,298
Interest-bearing demand and other	15,391	16,190	15,116	13,036	11,391
Total deposits	$ 83,900	$ 88,531	$ 85,985	$ 81,250	$ 82,404
Performance Ratios					
Return on average assets	1.38%	1.52%	1.43%	1.31%	1.18%
Noninterest income to total revenue	38%	38%	39%	40%	35%
Efficiency	43%	41%	42%	41%	42%
Other Information					
Commercial loan servicing portfolio (in billions) (b) (c)	$ 490	$ 487	$ 461	$ 459	$ 453
Consolidated revenue from: (d)					
Treasury Management (e)	$ 359	$ 358	$ 347	$ 328	$ 315
Capital Markets (e)	$ 247	$ 208	$ 213	$ 235	$ 152
Commercial mortgage banking activities					
Commercial mortgage loans held for sale (f)	$ 13	$ 50	$ 27	$ 24	$ 26
Commercial mortgage loan servicing income (g)	58	62	62	62	62
Commercial mortgage servicing rights valuation, net of economic hedge (h)	16	22	1	20	1
Total	$ 87	$ 134	$ 90	$ 106	$ 89
Average Loans (by C&IB business)					
Corporate Banking	$ 53,839	$ 52,920	$ 51,904	$ 51,189	$ 49,533
Real Estate	37,136	37,262	36,721	36,193	35,784
Business Credit	14,839	14,741	14,772	14,865	14,672
Equipment Finance	12,478	12,096	11,771	11,784	11,652
Commercial Banking	7,041	6,914	7,074	7,269	7,384
Other	1,702	1,757	1,756	1,771	2,181
Total average loans	$127,035	$ 125,690	$ 123,998	$123,071	$121,206
Net carrying amount of commercial mortgage servicing rights (c)	$ 606	$ 576	$ 473	$ 448	$ 460
Credit-related statistics:					
Nonperforming assets (c)	$ 546	$ 691	$ 712	$ 802	$ 760
Net charge-offs	$ 21	$ 17	$ 65	$ 60	$ 38

(a) See note (a) on page 11.
(b) Represents loans serviced for PNC and others.
(c) Presented as of period end.
(d) Represents consolidated PNC amounts.
(e) Includes amounts reported in net interest income, corporate service fees and other noninterest income.
(f) Includes other noninterest income for valuations on commercial mortgage loans held for sale and related commitments, derivative valuations, origination fees, and gains on sale of loans held for sale and net interest income on loans held for sale.
(g) Includes net interest income and noninterest income, primarily in corporate services fees, from loan servicing and ancillary services, net of changes in fair value on commercial mortgage servicing rights due to time and payoffs. Commercial mortgage servicing rights valuation, net of economic hedge is shown separately.
(h) Includes amounts reported in corporate service fees.

Table 18: Asset Management Group (Unaudited) (a)

	Three months ended				
Dollars in millions, except as noted	March 31 2017	December 31 2016	September 30 2016	June 30 2016	March 31 2016
Income Statement					
Net interest income	$ 71	$ 73	$ 74	$ 76	$ 77
Noninterest income	218	215	220	213	203
Total revenue	289	288	294	289	280
Provision for credit losses (benefit)	(2)	(6)	(3)	6	(3)
Noninterest expense	217	207	206	206	206
Pretax earnings	74	87	91	77	77
Income taxes	27	32	33	29	28
Earnings	$ 47	$ 55	$ 58	$ 48	$ 49
Average Balance Sheet					
Loans					
Consumer	$ 5,113	$ 5,266	$ 5,350	$ 5,501	$ 5,630
Commercial and commercial real estate	728	738	721	769	788
Residential mortgage	1,190	1,137	1,069	1,023	1,003
Total loans	$ 7,031	$ 7,141	$ 7,140	$ 7,293	$ 7,421
Total assets	$ 7,476	$ 7,597	$ 7,588	$ 7,756	$ 7,887
Deposits					
Noninterest-bearing demand	$ 1,433	$ 1,497	$ 1,426	$ 1,393	$ 1,407
Interest-bearing demand	3,829	3,844	3,845	4,085	4,280
Money market	3,500	3,682	3,850	4,229	4,758
Savings	3,768	3,113	2,524	2,002	1,563
Other	246	272	275	279	275
Total deposits	$12,776	$ 12,408	$ 11,920	$11,988	$12,283
Performance Ratios					
Return on average assets	2.55%	2.87%	3.03%	2.48%	2.52%
Noninterest income to total revenue	75%	75%	75%	74%	73%
Efficiency	75%	72%	70%	71%	74%
Other Information					
Nonperforming assets (b)	$ 51	$ 53	$ 51	$ 48	$ 54
Net charge-offs	$ 1	$ 2	$ 1	$ 2	$ 4
Client Assets Under Administration (in billions) (b) (c) (d)					
Discretionary client assets under management	$ 141	$ 137	$ 138	$ 135	$ 135
Nondiscretionary client assets under administration	123	120	119	117	118
Total	$ 264	$ 257	$ 257	$ 252	$ 253
Discretionary client assets under management					
Personal	$ 87	$ 85	$ 85	$ 84	$ 84
Institutional	54	52	53	51	51
Total	$ 141	$ 137	$ 138	$ 135	$ 135
Equity	$ 71	$ 68	$ 67	$ 66	$ 66
Fixed income	50	49	49	47	45
Liquidity/Other	20	20	22	22	24
Total	$ 141	$ 137	$ 138	$ 135	$ 135

(a) See note (a) on page 11.
(b) As of period end.
(c) Excludes brokerage account client assets.
(d) Effective for the first quarter of 2017, we have adjusted nondiscretionary client assets under administration for prior periods to remove assets which, as a result of certain investment advisory services performed by one of our registered investment advisors, were previously reported as both discretionary client assets under management and nondiscretionary client assets under administration. Effective for the first quarter of 2017, these amounts are only reported as discretionary assets under management. Prior periods were adjusted to remove approximately $9 billion, $9 billion, $9 billion and $7 billion as of December 31, 2016, September 30, 2016, June 30, 2016, and March 31, 2016 previously included in nondiscretionary assets under administration. In addition, effective for the first quarter of 2017, we have refined our methodologies for allocating discretionary client assets under management by asset type. As a result, we have updated the presentation of discretionary client assets under management by asset type for prior periods presented.

Glossary of Terms

Adjusted average total assets - Primarily consisted of total average quarterly (or annual) assets plus (less) unrealized losses (gains) on investment securities, less goodwill and certain other intangible assets (net of eligible deferred taxes).

Basel III common equity Tier 1 capital - Common stock plus related surplus, net of treasury stock, plus retained earnings, plus accumulated other comprehensive income for securities currently and previously held as available for sale, plus accumulated other comprehensive income for pension and other postretirement benefit plans, less goodwill, net of associated deferred tax liabilities, less other disallowed intangibles, net of deferred tax liabilities and plus/less other adjustments.

Basel III common equity Tier 1 capital ratio - Common equity Tier 1 capital divided by period-end risk-weighted assets (as applicable).

Basel III Tier 1 capital - Common equity Tier 1 capital, plus preferred stock, plus certain trust preferred capital securities, plus certain noncontrolling interests that are held by others and plus/less other adjustments.

Basel III Tier 1 capital ratio - Tier 1 capital divided by period-end risk-weighted assets (as applicable).

Basel III Total capital - Tier 1 capital plus qualifying subordinated debt, plus certain trust preferred securities, plus, under the Basel III transitional rules and the standardized approach, the allowance for loan and lease losses included in Tier 2 capital and other.

Basel III Total capital ratio - Total capital divided by period-end risk-weighted assets (as applicable).

Charge-off - Process of removing a loan or portion of a loan from our balance sheet because it is considered uncollectible. We also record a charge-off when a loan is transferred from portfolio holdings to held for sale by reducing the loan carrying amount to the fair value of the loan, if fair value is less than carrying amount.

Combined loan-to-value ratio (CLTV) - This is the aggregate principal balance(s) of the mortgages on a property divided by its appraised value or purchase price.

Common shareholders’ equity - Total shareholders’ equity less the liquidation value of preferred stock.

Credit valuation adjustment (CVA) - Represents an adjustment to the fair value of our derivatives for our own and counterparties’ non-performance risk.

Criticized commercial loans - Loans with potential or identified weaknesses based upon internal risk ratings that comply with the regulatory classification definitions of “Special Mention,” “Substandard” or “Doubtful.”

Discretionary client assets under management - Assets over which we have sole or shared investment authority for our customers/clients. We do not include these assets on our Consolidated Balance Sheet.

Duration of equity - An estimate of the rate sensitivity of our economic value of equity. A negative duration of equity is associated with asset sensitivity (i.e., positioned for rising interest rates), while a positive value implies liability sensitivity (i.e., positioned for declining interest rates). For example, if the duration of equity is -1.5 years, the economic value of equity increases by 1.5% for each 100 basis point increase in interest rates.

Earning assets - Assets that generate income, which include: interest-earning deposits with banks; loans held for sale; loans; investment securities; and certain other assets.

Effective duration - A measurement, expressed in years, that, when multiplied by a change in interest rates, would approximate the percentage change in value of on- and off-balance sheet positions.

Efficiency - Noninterest expense divided by total revenue.

Fair value - The price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Fee income - When referring to the components of Noninterest income, we use the term fee income to refer to the following categories within Noninterest income: Asset management; Consumer services; Corporate services; Residential mortgage; and Service charges on deposits.

FICO score - A credit bureau-based industry standard score created by Fair Isaac Co. which predicts the likelihood of borrower default. We use FICO scores both in underwriting and assessing credit risk in our consumer lending portfolio. Lower FICO scores indicate likely higher risk of default, while higher FICO scores indicate likely lower risk of default. FICO scores are updated on a periodic basis.

Futures and forward contracts - Contracts in which the buyer agrees to purchase and the seller agrees to deliver a specific financial instrument at a predetermined price or yield. May be settled either in cash or by delivery of the underlying financial instrument.

GAAP - Accounting principles generally accepted in the United States of America.

Impaired loans - Loans are determined to be impaired when, based on current information and events, it is probable that all contractually required payments will not be collected. Impaired loans include commercial nonperforming loans and consumer and commercial TDRs, regardless of nonperforming status. Excluded from impaired loans are nonperforming leases, loans held for sale, loans accounted for under the fair value option, smaller balance homogenous type loans and purchased impaired loans.

Leverage ratio - Tier 1 capital divided by average quarterly adjusted total assets.

LIBOR - Acronym for London InterBank Offered Rate. LIBOR is the average interest rate charged when banks in the London wholesale money market (or interbank market) borrow unsecured funds from each other. LIBOR rates are used as a benchmark for interest rates on a global basis. Our product set includes loans priced using LIBOR as a benchmark.

Loan-to-value ratio (LTV) - A calculation of a loan’s collateral coverage that is used both in underwriting and assessing credit risk in our lending portfolio. LTV is the sum total of loan obligations secured by collateral divided by the market value of that same collateral. Market values of the collateral are based on an independent valuation of the collateral. For example, a LTV of less than 90% is better secured and has less credit risk than a LTV of greater than or equal to 90%.

Loss given default (LGD) - An estimate of loss, net of recovery based on collateral type, collateral value, loan exposure, and other factors. Each loan has its own LGD. The LGD risk rating measures the percentage of exposure of a specific credit obligation that we expect to lose if default occurs. LGD is net of recovery, through any means, including but not limited to the liquidation of collateral or deficiency judgments rendered from foreclosure or bankruptcy proceedings.

Nonaccrual loans - Loans for which we do not accrue interest income. Nonaccrual loans include nonperforming loans, in addition to loans accounted for under the fair value option and loans accounted for as held for sale for which full collection of contractual principal and/or interest is not probable.

Nondiscretionary client assets under administration - Assets we hold for our customers/clients in a nondiscretionary, custodial capacity. We do not include these assets on our Consolidated Balance Sheet.

Nonperforming assets - Nonperforming assets include nonperforming loans and OREO, foreclosed and other assets, but exclude certain government insured or guaranteed loans for which we expect to collect substantially all principal and interest, loans held for sale, loans accounted for under the fair value option and purchased impaired loans. We do not accrue interest income on assets classified as nonperforming.

Nonperforming loans - Loans accounted for at amortized cost for which we do not accrue interest income. Nonperforming loans include loans to commercial, commercial real estate, equipment lease financing, home equity, residential real estate, credit card and other consumer customers as well as TDRs which have not returned to performing status. Nonperforming loans exclude certain government insured or guaranteed loans for which we expect to collect substantially all principal and interest, loans held for sale, loans accounted for under the fair value option and purchased impaired loans. Nonperforming loans exclude purchased impaired loans as we are currently accreting interest income over the expected life of the loans.

Notional amount - A number of currency units, shares, or other units specified in a derivative contract.

Operating leverage - The period to period dollar or percentage change in total revenue (GAAP basis) less the dollar or percentage change in noninterest expense. A positive variance indicates that revenue growth exceeded expense growth (i.e., positive operating leverage) while a negative variance implies expense growth exceeded revenue growth (i.e., negative operating leverage).

Options - Contracts that grant the purchaser, for a premium payment, the right, but not the obligation, to either purchase or sell the associated financial instrument at a set price during a specified period or at a specified date in the future.

Other real estate owned (OREO), foreclosed and other assets - Assets taken in settlement of troubled loans primarily through deed-in-lieu of foreclosure or foreclosure. Foreclosed and other assets include real and personal property, equity interests in corporations, partnerships, and limited liability companies. Excludes certain assets that have a government-guarantee which are classified as other receivables.

Probability of default (PD) - An internal risk rating that indicates the likelihood that a credit obligor will enter into default status.

Recovery - Cash proceeds received on a loan that we had previously charged off. We credit the amount received to the allowance for loan and lease losses.

Risk-weighted assets - Computed by the assignment of specific risk-weights (as defined by the Board of Governors of the Federal Reserve System) to assets and off-balance sheet instruments.

Servicing rights - An intangible asset or liability created by an obligation to service assets for others. Typical servicing rights include the right to receive a fee for collecting and forwarding payments on loans and related taxes and insurance premiums held in escrow.

Taxable-equivalent interest income - The interest income earned on certain assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of yields and margins for all interest-earning assets, we use interest income on a taxable-equivalent basis in calculating average yields and net interest margins by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on other taxable investments. This adjustment is not permitted under GAAP on the Consolidated Income Statement.

Transitional Basel III common equity - Common equity calculated under Basel III using phased in definitions and deductions applicable to us during the related presentation period.

Troubled debt restructuring (TDR) - A loan whose terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties.

Yield curve - A graph showing the relationship between the yields on financial instruments or market indices of the same credit quality with different maturities. For example, a “normal” or “positive” yield curve exists when long-term bonds have higher yields than short-term bonds. A “flat” yield curve exists when yields are the same for short-term and long-term bonds. A “steep” yield curve exists when yields on long-term bonds are significantly higher than on short-term bonds. An “inverted” or “negative” yield curve exists when short-term bonds have higher yields than long-term bonds.

Exhibit 99.2

First Quarter 2017
Earnings Conference Call
April 13, 2017

The PNC Financial Services Group

PNC

Cautionary Statement Regarding Forward-Looking and Non-GAAP Financial Information

Our earnings conference call presentation is not intended as a full business or financial review and should be viewed in the context of all of the information made available by PNC in its SEC filings and on its corporate website.

The presentation contains forward-looking statements regarding our outlook for earnings, revenues, expenses, capital and liquidity levels and ratios, asset levels, asset quality, financial position, and other matters regarding or affecting PNC and its future business and operations. Forward-looking statements are necessarily subject to numerous assumptions, risks and uncertainties, which change over time. The forward-looking statements in this presentation are qualified by the factors affecting forward-looking statements identified in the more detailed Cautionary Statement included in the Appendix. We provide greater detail regarding these as well as other factors in our 2016 Form 10-K, and in our subsequent SEC filings. Our forward-looking statements may also be subject to other risks and uncertainties, including those we may discuss in this presentation or in our SEC filings. Future events or circumstances may change our outlook and may also affect the nature of the assumptions, risks and uncertainties to which our forward-looking statements are subject. Forward-looking statements in this presentation speak only as of the date of this presentation. We do not assume any duty and do not undertake to update those statements. Actual results or future events could differ, possibly materially, from those anticipated in forward-looking statements, as well as from historical performance.

In this presentation, we may sometimes include non-GAAP financial information. Non-GAAP financial information includes metrics such as fee income, tangible book value, pretax, pre-provision earnings, and return on tangible common equity, as well as adjusted results and certain information used to review components of reported information. When we do so, we provide GAAP reconciliations for such information. Such reconciliations may be found in our presentation, in these slides, including the Appendix, in other materials on our corporate website, and in our SEC filings. This information supplements our results as reported in accordance with GAAP and should not be viewed in isolation from, or as a substitute for, our GAAP results. We believe that this information and the related reconciliations may be useful to investors, analysts, regulators and others to help understand and evaluate our financial results. We may also use annualized, pro forma, estimated or third party numbers for illustrative or comparative purposes only. These may not reflect actual results.

References to our corporate website are to www.pnc.com under "About Us - Investor Relations." Our SEC filings are available both on our corporate website and on the SEC's website at www.sec.gov. We include web addresses here as inactive textual references only. Information on these websites is not part of this presentation.

First Quarter 2017 Highlights

PNC

- Delivered high quality results
  - Higher revenues
  - Loan growth
  - Well-managed expenses
  - Stable credit quality
  - Strong capital return and liquidity position
- Continued to execute on our strategic priorities to deliver positive operating leverage and create long-term shareholder value

Net Income
$1.1 billion

Diluted EPS
$1.96

Tangible Book Value
$67.47 per common share

– Tangible book value per common share (Non-GAAP) – See Reconciliation in Appendix.

Balance Sheet: **Grew Loans and Securities**

Average balances $ billions	1Q17	Change vs. 4Q16	Change vs. 1Q16	Highlights
Commercial lending	**$139.8**	$1.2	$5.3	▪ Growth in corporate banking & equipment finance businesses
Consumer lending	**72.5**	0.2	(0.2)	▪ Growth in residential mortgage, auto and credit card, partially offset by declines in home equity and education
Total loans	**$212.3**	$1.4	$5.1	
Investment securities	**$76.3**	$0.2	$6.0	▪ 9% increase over 1Q16
Interest-earning deposits with banks	**$24.2**	($1.1)	($1.3)	
Deposits	**$254.9**	($2.1)	$8.8	▪ Reflects seasonal activity vs. 4Q16 as a decline in commercial deposits was partially offset by growth in consumer deposits
Common shareholders' equity	**$41.5**	($0.3)	$0.3	▪ 92% payout ratio for 1Q17 – 5.0 million shares repurchased for $0.6 billion and dividends of $0.3 billion

Three months ended	3/31/17	12/31/16	3/31/16	
Pro forma fully phased-in Basel III common equity Tier 1 capital ratio	**10.0%**	10.0%	10.1%	▪ Maintained strong capital position
Tangible book value per common share	**$67.47**	$67.26	$65.15	▪ 4% increase over 1Q16
Return on average assets	**1.19%**	1.13%	1.07%	
Return on average common equity	**9.50%**	9.31%	8.44%	
Return on tangible common equity	**12.15%**	11.90%	10.84%	

- Payout ratio – Refers to amount used to fund common stock dividends and share repurchases as a percentage of net income attributable to diluted common shares.
- Pro forma fully phased-in Basel III common equity Tier 1 capital ratio (Non-GAAP) – Estimated ratios calculated based on the standardized approach. See Appendix for additional information.
- Tangible book value per common share (Non-GAAP) – See Reconciliation in Appendix.
- Return on tangible common equity (Non-GAAP) – Annualized net income attributable to common shareholders divided by tangible common equity. See Reconciliation in Appendix.

Income Statement: **High Quality Results**

PNC

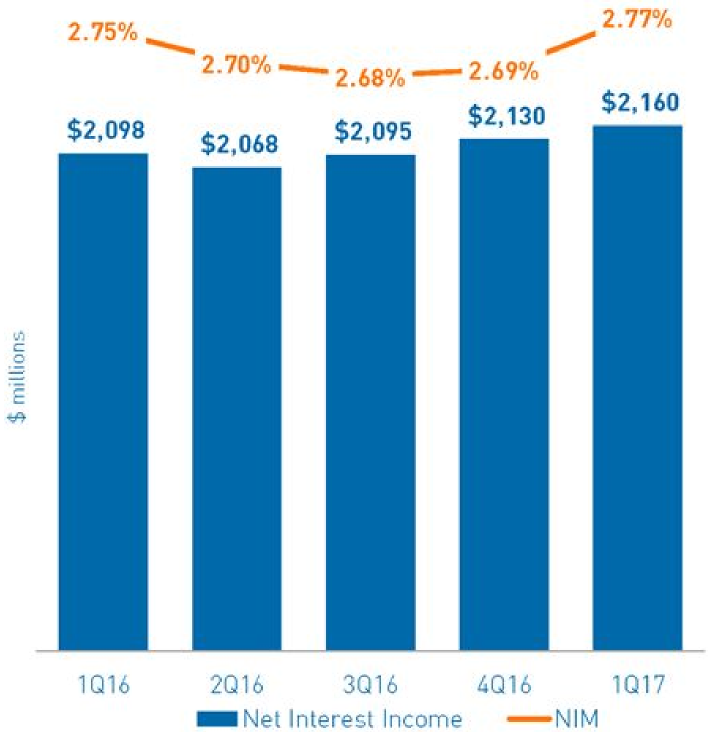
$ millions	1Q17	Change vs. 4Q16	Change vs. 1Q16	Highlights
Net interest income	**$2,160**	$30	$62	▪ Growth primarily driven by higher loan and securities yields
Fee income	**$1,402**	($47)	$141	▪ Seasonal declines from 4Q16
Other income	**$322**	$27	$16	▪ Includes a $47 million valuation adjustment associated with certain equity investments subject to the Volcker Rule
Noninterest income	**$1,724**	($20)	$157	
Total revenue	**$3,884**	$10	$219	
Noninterest expense	**$2,402**	($39)	$121	▪ Disciplined expense management
Pretax, pre-provision earnings	**$1,482**	$49	$98	▪ Achieved positive operating leverage
Provision	**$88**	$21	($64)	▪ Overall stable credit quality – provision in line with guidance
Net income	**$1,074**	$27	$131	
Net income attributable to common shareholders	**$973**	($9)	$114	▪ Negatively impacted by $19 million or $0.04 diluted EPS related to deferred issuance costs upon redemption of all REIT preferred securities in 1Q17

	1Q17	4Q16	1Q16
Diluted EPS	**$1.96**	$1.97	$1.68

– Fee income (Non-GAAP) - Refers to noninterest income in the following categories: asset management, consumer services, corporate services, residential mortgage and service charges on deposits. See Reconciliation in Appendix.
– Pretax, pre-provision earnings (Non-GAAP) – See Reconciliation in Appendix.

Income Statement: **Net Interest Income and Margin Growth**

Net Interest Income
Growth in NII and NIM

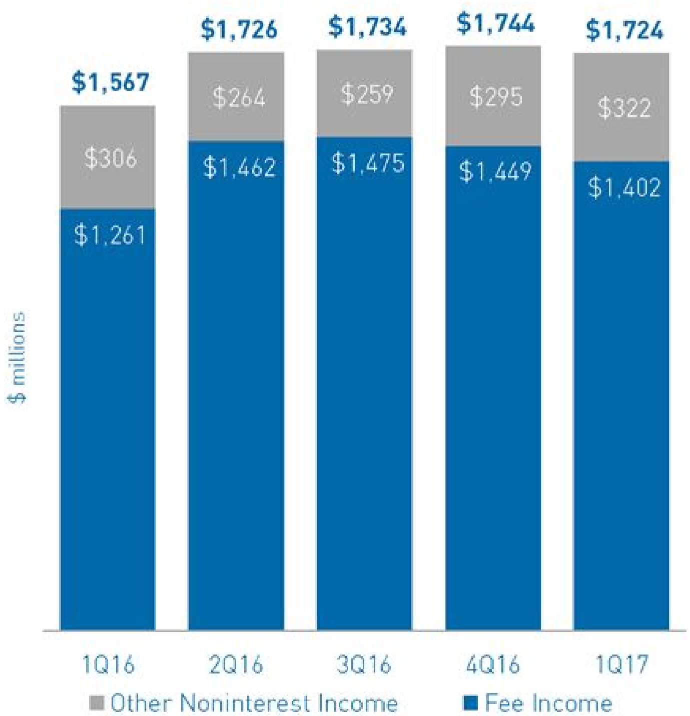


1Q17 Highlights

- Net interest income (NII) grew $30 million over 4Q16
  - Growth driven by higher loan and securities yields
  - Partially offset by increased borrowing and deposit costs and lower day count
- Net interest margin (NIM) grew 8 basis points over 4Q16
  - Higher short-term rates

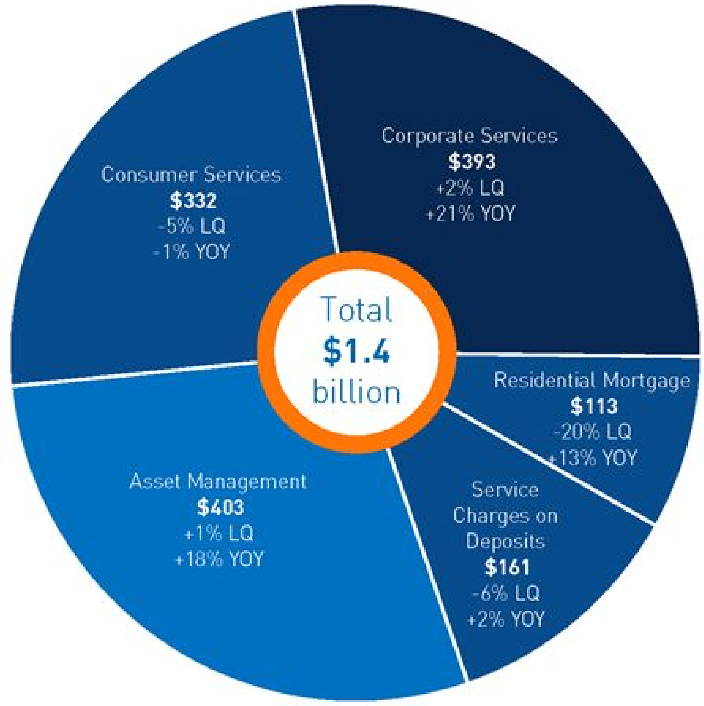
Income Statement: **Noninterest Income Trends**

Noninterest Income
11% Fee Income Growth Year-Over-Year



Diversified Sources of Fee Income
1Q17

$ millions



- LQ – Refers to a comparison of linked quarter 1Q17 with 4Q16.
- YOY – Refers to a comparison of year over year quarter 1Q17 with 1Q16.

Income Statement: **Stable Expenses**

Well-Managed Expenses
Reinvesting for Growth

1Q17 Highlights

- Maintained strong expense discipline while:
  - Investing in technology and business infrastructure
  - Transforming the retail banking and home lending experience
  - Continuing to deliver quality results within our core business activities
- 2017 Continuous Improvement Program
  - On track to achieve $350 million target

Credit Quality: **Stable**

Nonperforming Loans

Provision

Net Charge-Offs

NCO / Average Loans for 1Q17: 0.23%

– Annualized net charge-offs (NCO) to average loans for the three months ended

Outlook: **Full Year 2017 Compared to Full Year 2016**

Balance Sheet	Loans	Up mid-single digits
Income Statement	Revenue	Growth in the upper end of the mid-single digit range
	Noninterest expense	Up low-single digits

– Refer to Cautionary Statement in the Appendix, including economic and other assumptions. Does not take into account impact of potential legal and regulatory contingencies.

Outlook: **Second Quarter 2017 Compared to First Quarter 2017**

Balance Sheet	Loans	Up modestly
Income Statement	Net interest income	Up low-single digits
	Fee income	Up mid-single digits
	Noninterest expense	Up low-single digits
	Loan loss provision	\$75 - \$125 million

– Refer to Cautionary Statement in the Appendix, including economic and other assumptions. Does not take into account impact of potential legal and regulatory contingencies.

Appendix: Cautionary Statement Regarding Forward-Looking Information

This presentation includes "snapshot" information about PNC used by way of illustration and is not intended as a full business or financial review. It should not be viewed in isolation but rather in the context of all of the information made available by PNC in its SEC filings.

We also make statements in this presentation, and we may from time to time make other statements, regarding our outlook for earnings, revenues, expenses, capital and liquidity levels and ratios, asset levels, asset quality, financial position, and other matters regarding or affecting PNC and its future business and operations that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements are typically identified by words such as "believe," "plan," "expect," "anticipate," "see," "look," "intend," "outlook," "project," "forecast," "estimate," "goal," "will," "should" and other similar words and expressions.

Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date made. We do not assume any duty and do not undertake to update forward-looking statements. Actual results or future events could differ, possibly materially, from those anticipated in forward-looking statements, as well as from historical performance.

Our forward-looking statements are subject to the following principal risks and uncertainties.

- Our businesses, financial results and balance sheet values are affected by business and economic conditions, including the following:
  - Changes in interest rates and valuations in debt, equity and other financial markets.
  - Disruptions in the U.S. and global financial markets.
  - Actions by the Federal Reserve Board, U.S. Treasury and other government agencies, including those that impact money supply and market interest rates.
  - Changes in law and policy accompanying the new presidential administration and uncertainty or speculation pending the enactment of such changes.
  - Changes in customers', suppliers' and other counterparties' performance and creditworthiness.
  - Slowing or reversal of the current U.S. economic expansion.
  - Continued residual effects of recessionary conditions and uneven spread of positive impacts of recovery on the economy and our counterparties, including adverse impacts on levels of unemployment, loan utilization rates, delinquencies, defaults and counterparty ability to meet credit and other obligations.
  - Commodity price volatility.
  - Changes in customer preferences and behavior, whether due to changing business and economic conditions, legislative and regulatory initiatives, or other factors.

Appendix: **Cautionary Statement Regarding Forward-Looking Information**

- Our forward-looking financial statements are subject to the risk that economic and financial market conditions will be substantially different than those we are currently expecting. These statements are based on our current view that the U.S. economy and the labor market will grow moderately in 2017, boosted by stable oil/energy prices, improving consumer spending and housing activity, and expanded federal fiscal policy stimulus as a result of the 2016 elections. Short-term interest rates and bond yields are expected to continue rising gradually in 2017, along with inflation. These forward-looking statements also do not, unless otherwise indicated, take into account the impact of potential legal and regulatory contingencies.
- PNC's ability to take certain capital actions, including paying dividends and any plans to increase common stock dividends, repurchase common stock under current or future programs, or issue or redeem preferred stock or other regulatory capital instruments, is subject to the review of such proposed actions by the Federal Reserve Board as part of PNC's comprehensive capital plan for the applicable period in connection with the Federal Reserve Board's Comprehensive Capital Analysis and Review (CCAR) process and to the acceptance of such capital plan and non-objection to such capital actions by the Federal Reserve Board.
- PNC's regulatory capital ratios in the future will depend on, among other things, the company's financial performance, the scope and terms of final capital regulations then in effect (particularly those implementing the international regulatory capital framework developed by the Basel Committee on Banking Supervision (Basel Committee), the international body responsible for developing global regulatory standards for banking organizations for consideration and adoption by national jurisdictions), and management actions affecting the composition of PNC's balance sheet. In addition, PNC's ability to determine, evaluate and forecast regulatory capital ratios, and to take actions (such as capital distributions) based on actual or forecasted capital ratios, will be dependent at least in part on the development, validation and regulatory approval of related models.
- Legal and regulatory developments could have an impact on our ability to operate our businesses, financial condition, results of operations, competitive position, reputation, or pursuit of attractive acquisition opportunities. Reputational impacts could affect matters such as business generation and retention, liquidity, funding, and ability to attract and retain management. These developments could include:
  - Changes resulting from legislative and regulatory reforms, including changes affecting oversight of the financial services industry, consumer protection, tax, pension, bankruptcy and other industry aspects, and changes in accounting policies and principles.
  - Changes to regulations governing bank capital and liquidity standards, including due to the Dodd-Frank Act and initiatives of the Basel Committee.
  - Unfavorable resolution of legal proceedings or other claims and regulatory and other governmental investigations or other inquiries. These matters may result in monetary judgments or settlements or other remedies, including fines, penalties, restitution or alterations in our business practices, and in additional expenses and collateral costs, and may cause reputational harm to PNC.
  - Results of the regulatory examination and supervision process, including our failure to satisfy requirements of agreements with governmental agencies.
  - Impact on business and operating results of any costs associated with obtaining rights in intellectual property claimed by others and of adequacy of our intellectual property protection in general.

Appendix: Cautionary Statement Regarding Forward-Looking Information

- Business and operating results are affected by our ability to identify and effectively manage risks inherent in our businesses, including, where appropriate, through effective use of systems and controls, third-party insurance, derivatives, and capital management techniques, and to meet evolving regulatory capital and liquidity standards.
- Business and operating results also include impacts relating to our equity interest in BlackRock, Inc. and rely to a significant extent on information provided to us by BlackRock. Risks and uncertainties that could affect BlackRock are discussed in more detail by BlackRock in its SEC filings.
- We grow our business in part by acquiring from time to time other financial services companies, financial services assets and related deposits and other liabilities. Acquisition risks and uncertainties include those presented by the nature of the business acquired, including in some cases those associated with our entry into new businesses or new geographic or other markets and risks resulting from our inexperience in those new areas, as well as risks and uncertainties related to the acquisition transactions themselves, regulatory issues, and the integration of the acquired businesses into PNC after closing.
- Competition can have an impact on customer acquisition, growth and retention and on credit spreads and product pricing, which can affect market share, deposits and revenues. Our ability to anticipate and respond to technological changes can also impact our ability to respond to customer needs and meet competitive demands.
- Business and operating results can also be affected by widespread natural and other disasters, pandemics, dislocations, terrorist activities, system failures, security breaches, cyberattacks or international hostilities through impacts on the economy and financial markets generally or on us or our counterparties specifically.

We provide greater detail regarding these as well as other factors in our 2016 Form 10-K, including in the Risk Factors and Risk Management sections and the Legal Proceedings and Commitments Notes of the Notes To Consolidated Financial Statements in that report, and in our subsequent SEC filings. Our forward-looking statements may also be subject to other risks and uncertainties, including those we may discuss elsewhere in this presentation or in our SEC filings, accessible on the SEC's website at www.sec.gov and on our corporate website at www.pnc.com/secfilings. We have included these web addresses as inactive textual references only. Information on these websites is not part of this document.

Any annualized, pro forma, estimated, third party or consensus numbers in this presentation are used for illustrative or comparative purposes only and may not reflect actual results. Any consensus earnings estimates are calculated based on the earnings projections made by analysts who cover that company. The analysts' opinions, estimates or forecasts (and therefore the consensus earnings estimates) are theirs alone, are not those of PNC or its management, and may not reflect PNC's or other company's actual or anticipated results.

Basel III Regulatory Capital Ratios

As a result of the phase-in periods included in the final U.S. Basel III regulatory capital rules (Basel III rules), as well as the fact that PNC remains in the parallel run qualification phase for the advanced approaches, PNC's regulatory risk-based capital ratios in 2017 and 2016 are calculated using the standardized approach for determining risk-weighted assets, and the definitions of, and deductions from, regulatory capital under the Basel III rules (as such definitions and deductions are phased-in for 2017 and 2016, respectively). We refer to the capital ratios calculated using the phased-in Basel III provisions in effect for each year and, for the risk-based ratios, standardized approach risk-weighted assets, as Transitional Basel III ratios. Under the standardized approach for determining credit risk-weighted assets, exposures are generally assigned a pre-defined risk weight. Exposures to high volatility commercial real estate, past due exposures, equity exposures and securitization exposures are generally subject to higher risk weights than other types of exposures.

We provide information below regarding PNC's estimated March 31, 2017 and actual December 31, 2016 and March 31, 2016 Transitional Basel III common equity Tier 1 ratios and PNC's estimated pro forma fully phased-in Basel III common equity Tier 1 ratio. Under the Basel III rules adopted by the U.S. banking agencies, significant common stock investments in unconsolidated financial institutions, mortgage servicing rights and deferred tax assets must be deducted from capital (subject to a phase-in schedule and net of associated deferred tax liabilities) to the extent they individually exceed 10%, or in the aggregate exceed 15%, of the institution's adjusted common equity Tier 1 capital. Also, Basel III regulatory capital includes (subject to a phase-in schedule) accumulated other comprehensive income related to securities currently and previously held as available for sale, as well as pension and other postretirement plans.

Appendix: **Non-GAAP Basel III Regulatory Capital Ratios**

PNC

Transitional Basel III and Pro forma Fully Phased-In Basel III Common Equity Tier 1 Capital Ratios

	2017 Transitional Basel III	2016 Transitional Basel III		Pro forma Fully Phased-In Basel III (Non-GAAP) (estimated)		
	(estimated)					
$ in millions	**Mar. 31, 2017**	**Dec. 31, 2016**	**Mar. 31, 2016**	**Mar. 31, 2017**	**Dec. 31, 2016**	**Mar. 31, 2016**
Common stock, related surplus, and retained earnings, net of treasury stock	$42,053	$41,987	$41,145	$42,053	$41,987	$41,145
Less regulatory capital adjustments:						
Goodwill and disallowed intangibles, net of deferred tax liabilities	(9,007)	(8,974)	(9,023)	(9,052)	(9,073)	(9,148)
Basel III total threshold deductions	(1,066)	(762)	(678)	(1,588)	(1,469)	(1,139)
Accumulated other comprehensive income [(a)]	(295)	(238)	60	(369)	(396)	101
All other adjustments	(185)	(214)	(139)	(182)	(221)	(148)
Basel III Common equity Tier 1 capital	$31,500	$31,799	$31,365	$30,862	$30,828	$30,811
Basel III standardized approach risk-weighted assets [(b)]	$300,683	$300,533	295,555	$309,066	$308,517	$303,805
Basel III advanced approaches risk-weighted assets [(c)]	N/A	N/A	N/A	$279,690	$277,896	$283,297
Basel III Common equity Tier 1 capital ratio	10.5%	10.6%	10.6%	10.0%	10.0%	10.1%
Risk-weight and associated rules utilized	Standardized (with 2017 transition adjustments)	Standardized (with 2016 transition adjustments)		Standardized		

(a) Represents net adjustments related to accumulated other comprehensive income for securities currently and previously held as available for sale, as well as pension and other postretirement plans.

(b) Basel III standardized approach risk-weighted assets are based on the Basel III standardized approach rules and include credit and market risk-weighted assets.

(c) Basel III advanced approaches risk-weighted assets are based on the Basel III advanced approaches rules, and include credit, market and operational risk-weighted assets. During the parallel run qualification phase, PNC has refined the data, models and internal processes used as part of the advanced approaches for determining risk-weighted assets. We anticipate additional refinements through the parallel run qualification phase.

PNC utilizes the pro forma fully phased-in Basel III capital ratios to assess its capital position (without the benefit of phase-ins), as these ratios represent the regulatory capital standards that will be ultimately applicable to PNC under the final Basel III rules. Our Basel III capital ratios and estimates may be impacted by additional regulatory guidance or analysis, and, in the case of those ratios calculated using the advanced approaches, may be subject to variability based on the ongoing evolution, validation and regulatory approval of PNC's models that are integral to the calculation of advanced approaches risk-weighted assets as PNC moves through the parallel run approval process.

Fee Income

$ in millions	For the three months ended 1Q17	4Q16	1Q16	% Change 1Q17 vs 4Q16	1Q17 vs 1Q16
Asset management	$403	$399	$341	1%	18%
Consumer services	332	349	337	(5%)	(1%)
Corporate services	393	387	325	2%	21%
Residential mortgage	113	142	100	(20%)	13%
Service charges on deposits	161	172	158	(6%)	2%
Total fee income	$1,402	$1,449	$1,261	(3%)	11%
Other, including net securities gains	322	295	306	9%	5%
Total noninterest income, as reported	$1,724	$1,744	$1,567	(1%)	10%

Appendix: **Non-GAAP to GAAP Reconciliation**

Tangible Book Value per Common Share

$ in millions, except per share data	Mar. 31, 2017	Dec. 31, 2016	Mar. 31, 2016	% Change 3/31/17 vs. 12/31/16	% Change 3/31/17 vs. 3/31/16
Book value per common share	$86.14	$85.94	$83.47	-	3%
Tangible book value per common share					
Common shareholders' equity	$41,774	$41,723	$41,677		
Goodwill and Other intangible assets	(9,356)	(9,376)	(9,457)		
Deferred tax liabilities on Goodwill and Other intangible assets	303	304	309		
Tangible common shareholders' equity	$32,721	$32,651	$32,529		
Period-end common shares outstanding (in millions)	485	485	499		
Tangible book value per common share (Non-GAAP)	$67.47	$67.26	$65.15	-	4%

Tangible book value per common share is a non-GAAP measure and is calculated based on tangible common shareholders' equity divided by period end common shares outstanding. We believe this non-GAAP measure serves as a useful tool to help evaluate the strength and discipline of a company's capital management strategies and as an additional, conservative measure of total company value.

Appendix: Non-GAAP to GAAP Reconciliation

Pretax Pre-Provision Earnings

$ in millions	For the three months ended			% Change	
	1Q17	**4Q16**	**1Q16**	**1Q17 vs 4Q16**	**1Q17 vs 1Q16**
Net interest income	$2,160	$2,130	$2,098	1%	3%
Noninterest income	1,724	1,744	1,567	(1%)	10%
Total revenue	$3,884	$3,874	$3,665	-	6%
Noninterest expense	(2,402)	(2,441)	(2,281)	(2%)	5%
Pretax pre-provision earnings	$1,482	$1,433	$1,384	3%	7%
Net income	$1,074	$1,047	$943	3%	14%

We believe that pretax, pre-provision earnings, a non-GAAP financial measure, is useful as a tool to help evaluate the ability to provide for credit costs through operations.

Appendix: Non-GAAP to GAAP Reconciliation

Return on Tangible Common Equity

$ in millions	For the three months ended Mar. 31, 2017	Dec. 31, 2016	Mar. 31, 2016
Return on average common shareholders' equity	9.50%	9.31%	8.44%
Average common shareholders' equity	$41,532	$41,833	$41,281
Average Goodwill and Other intangible assets	(9,364)	(9,392)	(9,466)
Average deferred tax liabilities on Goodwill and Other intangible assets	304	305	310
Average tangible common equity	$32,472	$32,746	$32,125
Net income attributable to common shareholders	$ 973	$ 982	$ 859
Net income attributable to common shareholders, if annualized	$ 3,946	$ 3,896	$ 3,484
Return on average tangible common equity	12.15%	11.90%	10.84%

Return on average tangible common equity is a non-GAAP measure and is calculated based on annualized net income attributable to common shareholders divided by tangible common equity. We believe that return on average tangible common equity is useful as a tool to help measure and assess a company's use of common equity.

PNC

Net Visa Activity

$ in millions	Mar. 31, 2017	Dec. 31, 2016	Sep. 30, 2016	Jun. 30, 2016	Mar. 31, 2016
	For the three months ended				
Gains on Visa Sales	$ -	$ -	$ -	$ 82	$ 44
Derivative Fair Value Adjustments [a]	(16)	(20)	(11)	(51)	(12)
Net Visa Activity	$ (16)	$ (20)	$ (11)	$ 31	$ 32

[a] Derivative fair value adjustments related to swap agreements with purchasers of Visa Class B common shares in connection with all prior sales; 2Q16 and 4Q16 Visa derivative fair value adjustments were primarily driven by changes in anticipated timing of litigation resolution.