
**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 OR 15(d)
of The Securities Exchange Act of 1934

February 11, 2014
Date of Report (Date of earliest event reported)

THE PNC FINANCIAL SERVICES GROUP, INC.
(Exact name of registrant as specified in its charter)

Commission File Number 001-09718

Pennsylvania
(State or other jurisdiction
of incorporation)

25-1435979
(I.R.S. Employer
Identification No.)

One PNC Plaza
249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707
(Address of principal executive offices, including zip code)

(412) 762-2000
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
 - Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
 - Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
 - Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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-

Item 2.02 Results of Operations and Financial Condition.

On February 11, 2014, Robert Q. Reilly, Executive Vice President and Chief Financial Officer of The PNC Financial Services Group, Inc. (the "Corporation") discussed business performance and strategy at the Credit Suisse Financial Services Forum. This presentation was accompanied by a series of electronic slides that included information pertaining to the financial results and business strategies of the Corporation. A copy of these slides and related material is included in this report as Exhibit 99.1 and is furnished herewith.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits. The exhibit listed on the Exhibit Index accompanying this Form 8-K is furnished herewith.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE PNC FINANCIAL SERVICES GROUP, INC.
(Registrant)

Date: February 11, 2014

By: /s/ Gregory Kozich

Gregory H. Kozich
Senior Vice President and Controller

EXHIBIT INDEX

| <u>Number</u> | <u>Description</u> | <u>Method of Filing</u> |
|---------------|--|-------------------------|
| 99.1 | Electronic presentation slides and related material for the Credit Suisse Financial Services Forum on February 11, 2014. | Furnished herewith |

The PNC Financial Services Group, Inc.

Credit Suisse Financial Services Forum

February 11, 2014



Cautionary Statement Regarding Forward-Looking Information and Adjusted Information

Our earnings conference call presentation includes “snapshot” information about PNC used by way of illustration. It is not intended as a full business or financial review and should be viewed in the context of all of the information made available by PNC in its SEC filings. The presentation also contains forward-looking statements regarding our outlook for earnings, revenues, expenses, capital and liquidity levels and ratios, asset levels, asset quality, financial position, and other matters regarding or affecting PNC and its future business and operations. Forward-looking statements are necessarily subject to numerous assumptions, risks and uncertainties, which change over time. The forward-looking statements in this presentation are qualified by the factors affecting forward-looking statements identified in the more detailed Cautionary Statement included in the Appendix, which is included in the version of the presentation materials posted on our corporate website at www.pnc.com/investorevents, and in our SEC filings. We provide greater detail regarding these as well as other factors in our 2012 Form 10-K and our 2013 Form 10-Qs, including in the Risk Factors and Risk Management sections and in the Legal Proceedings and Commitments and Guarantees Notes of the Notes To Consolidated Financial Statements in those reports, and in our subsequent SEC filings. Our forward-looking statements may also be subject to other risks and uncertainties, including those we may discuss in this presentation or in SEC filings, accessible on the SEC’s website at www.sec.gov and on PNC’s corporate website at www.pnc.com/secfilings. We have included web addresses in this presentation as inactive textual references only. Information on those websites is not part of this presentation. Future events or circumstances may change our outlook and may also affect the nature of the assumptions, risks and uncertainties to which our forward-looking statements are subject. Forward-looking statements in this presentation speak only as of the date of this presentation. We do not assume any duty and do not undertake to update those statements. Actual results or future events could differ, possibly materially, from those anticipated in forward-looking statements, as well as from historical performance.

In this presentation, we may sometimes refer to adjusted results to help illustrate the impact of certain types of items. This information supplements our results as reported in accordance with GAAP and should not be viewed in isolation from, or as a substitute for, our GAAP results. We believe that this additional information and the reconciliations we provide may be useful to investors, analysts, regulators and others to help evaluate the impact of these respective items on our operations. We may also provide information on the components of net interest income (purchase accounting accretion and the core remainder), on the impact of purchase accounting accretion on net interest margin (core net interest margin calculated as net interest margin less (annualized purchase accounting accretion divided by average interest-earning assets)), on pretax pre-provision earnings (total revenue less noninterest expense), and on tangible book value per common share (calculated based on tangible common shareholders’ equity (common shareholders’ equity less goodwill and other intangible assets, other than servicing rights, net of deferred tax liabilities on such intangible assets) divided by common shares outstanding). Where applicable, we provide GAAP reconciliations for such additional information, including in the slides, the Appendix and/or other slides and materials on our corporate website at www.pnc.com/investorevents and in our SEC filings. In certain discussions, we may also provide information on yields and margins for all interest-earning assets calculated using net interest income on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. We believe this adjustment may be useful when comparing yields and margins for all earning assets. We may also use annualized, proforma, estimated or third party numbers for illustrative or comparative purposes only. These may not reflect actual results.

This presentation may also include discussion of other non-GAAP financial measures, which, to the extent not so qualified therein or in the Appendix, is qualified by GAAP reconciliation information available on our corporate website at www.pnc.com under “About PNC–Investor Relations.”

Agenda

- ▶ 2013 financial performance
- ▶ Strategic priorities update
- ▶ Continued focus on expense management and capital flexibility

PNC's Leading Franchise



| | December 31, 2013 | U.S. Rank⁽¹⁾ |
|----------|--------------------------|--------------------------------|
| Deposits | \$221B | 7 th |
| Assets | \$320B | 7 th |
| Branches | 2,714 | 4 th |
| ATMs | 7,445 | 3 rd |

Retail Banking

Footprint covering nearly half of the U.S. population

BlackRock

A leader in investment management, risk management and advisory services worldwide

Asset Management

A top 10 U.S. bank-held wealth manager

Corporate & Institutional

A leader in serving middle-market, large corporate, government and non-profit entities

Residential Mortgage

A primary consumer product
National distribution capabilities

(1) Rankings source: SNL DataSource; Holding companies (for assets) or Banks (for deposits, branches and ATMs) headquartered in U.S. Assets rank excludes Morgan Stanley and Goldman Sachs. ■ Both Residential Mortgage Banking and Corporate & Institutional Banking offices located in these states.

Record FY13 Net Income

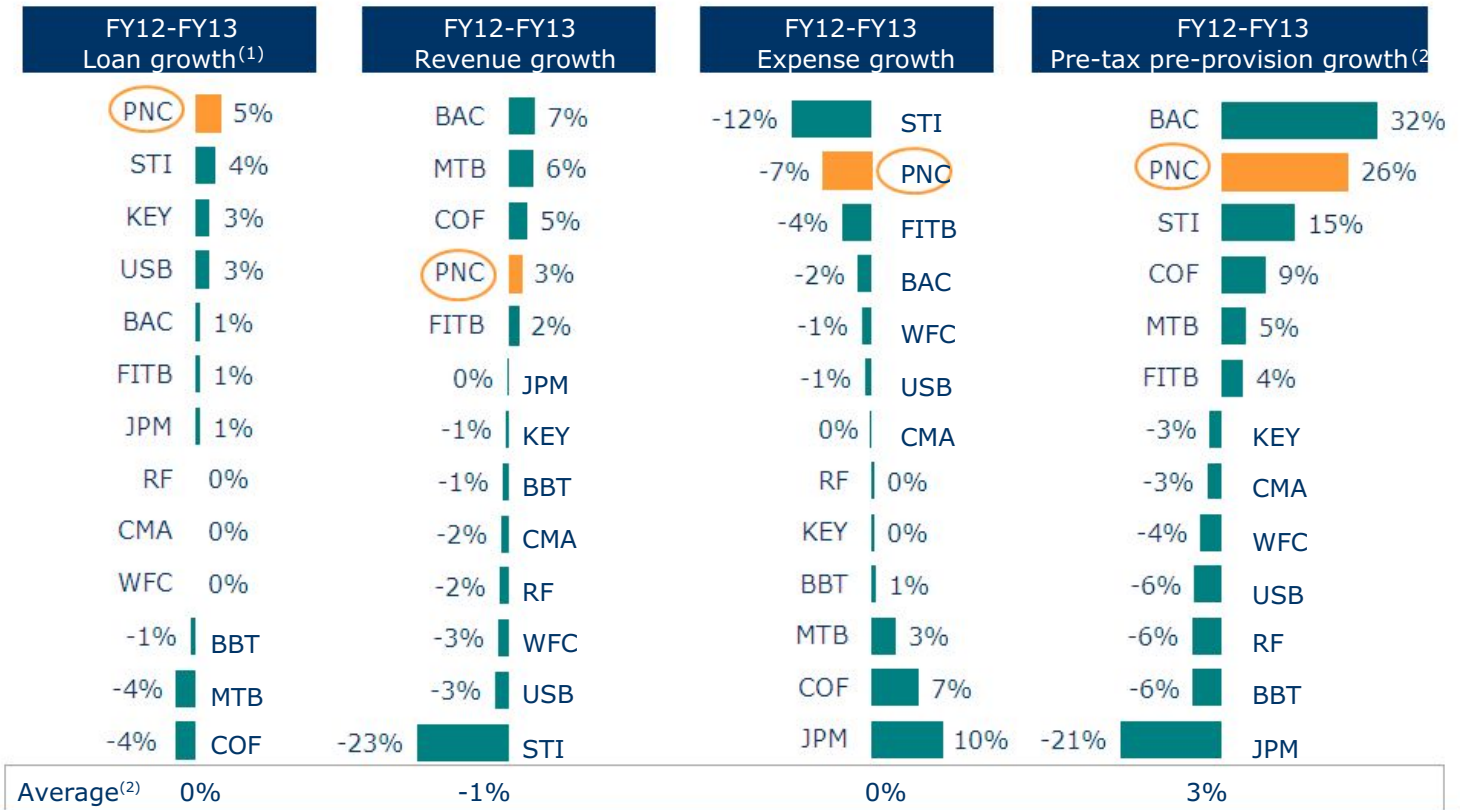


Financial Highlights - FY13

| | |
|-------------------------------------|--------|
| ROAA ⁽¹⁾ | 1.38% |
| ROACE ⁽¹⁾ | 10.88% |
| Noninterest income to total revenue | 43% |

(1) See Note A in the Appendix for additional details.

Strong Relative Performance



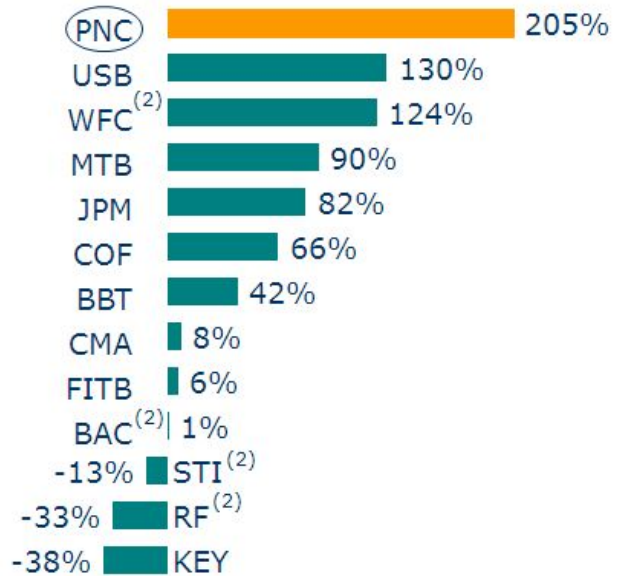
Peer Source: SNL Datasource. (1) Loan balances as of 12/31/2012 and 12/31/2013. (2) See Note B and PNC reconciliation in the Appendix for further details. (2) Average refers to the average of the peers listed in the graph.

Value Creation Through the Cycles

Tangible Book Value Per Common Share ⁽¹⁾

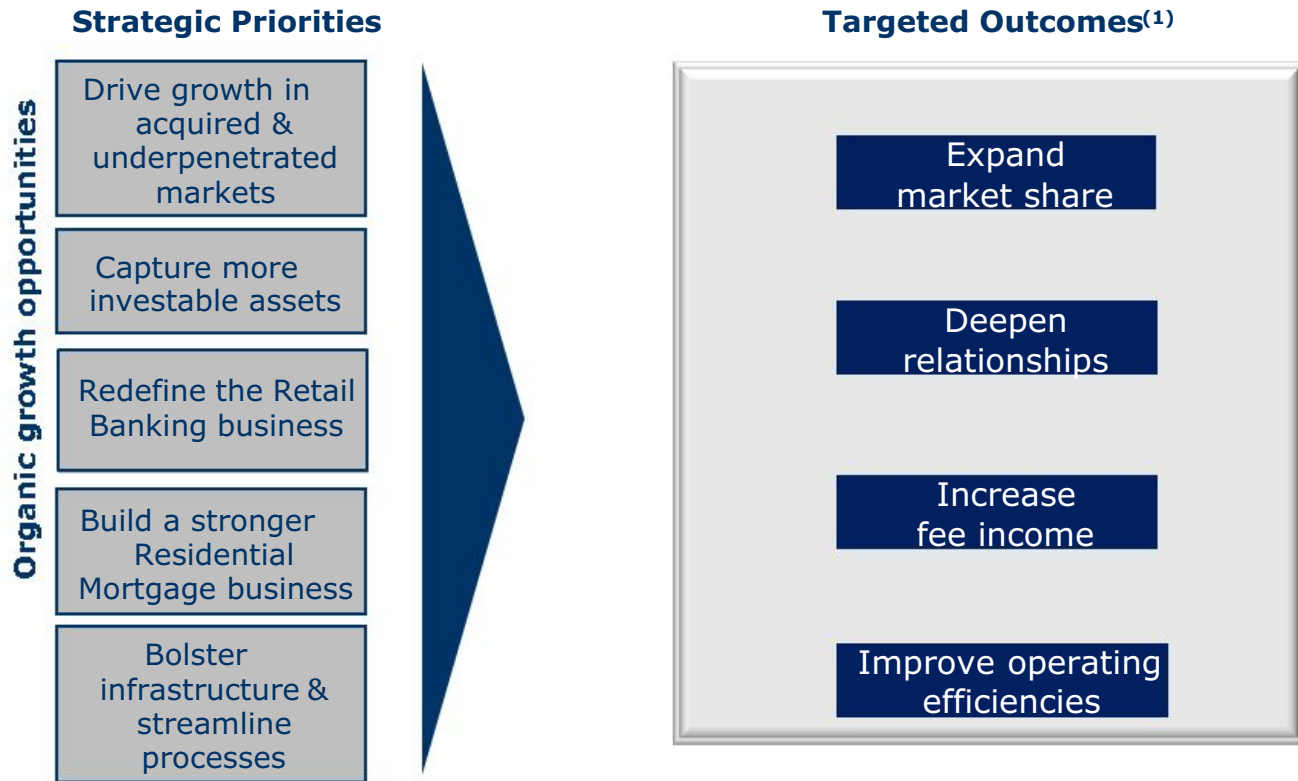


% change 12/31/2007 to 12/31/2013



(1) Peer source: SNL Datasource. See Note C and PNC reconciliation in Appendix for further details. PNC's book value per common share was \$43.60 at 12/31/2007 and \$72.21 at 12/31/2013. (2) WFC, BAC, STI and RF tangible book value per share for 12/31/2013 not yet available. Included in the graph on this slide is the percentage change in their reported tangible book value per common share from 12/31/2007 to 9/30/13.

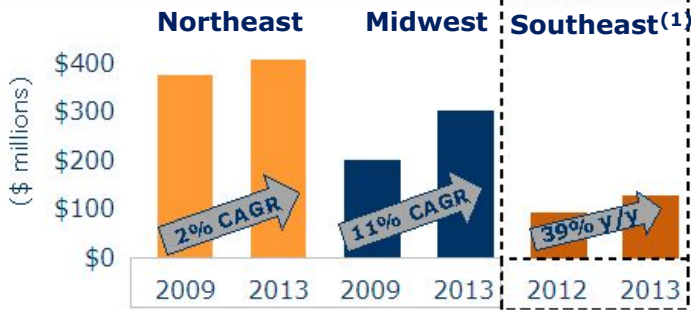
Revenue Growth and Efficiency Improvement Opportunities



(1) Refer to Cautionary Statement in the Appendix, including economic and other assumptions. Does not take into account impact of potential legal and regulatory or Federal debt ceiling contingencies.

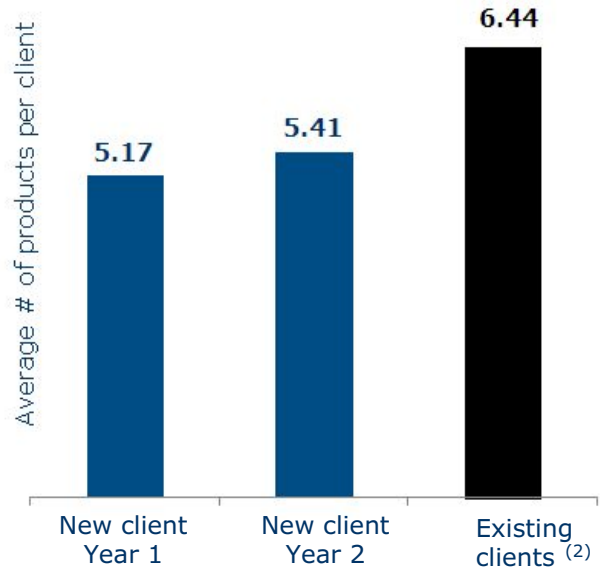
Deeper Penetration in Underpenetrated and Acquired Markets

Total Corporate Banking and AMG sales

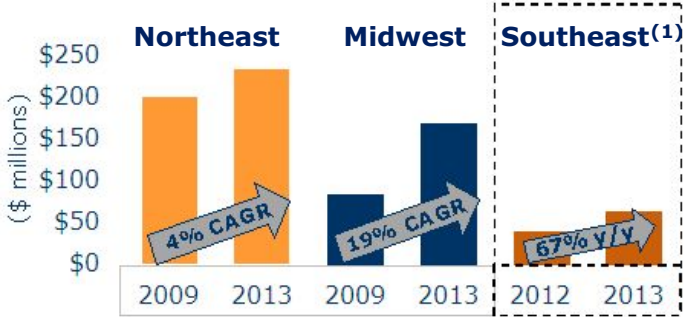


Deepening client relationships

Product Growth Corporate Banking Primary Clients



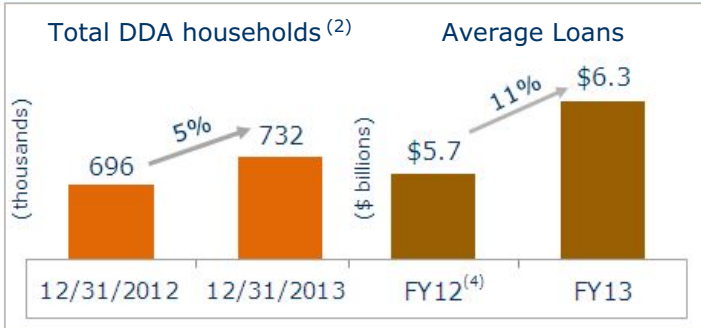
Total Corporate Banking and AMG cross-sales



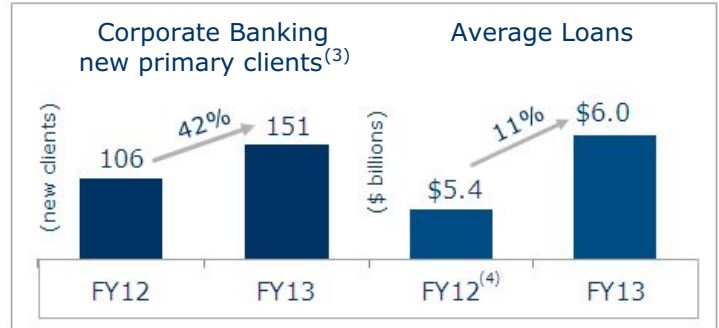
AMG refers to Asset Management Group. (1) Southeast markets defined as Alabama, Georgia, North Carolina, South Carolina, Florida East, Florida West. Includes the impact of RBC Bank (USA), which we acquired on March 2, 2012. (2) Represents PNC's Corporate Banking clients excluding new clients of less than three years as of 12/31/13. A Corporate Banking primary client is defined as a corporate banking relationship with annual revenue generation of \$50,000 or more or, within corporate banking, a commercial banking client relationship with annual revenue generation of \$10,000 or more.

Gaining Momentum in Southeast Markets⁽¹⁾

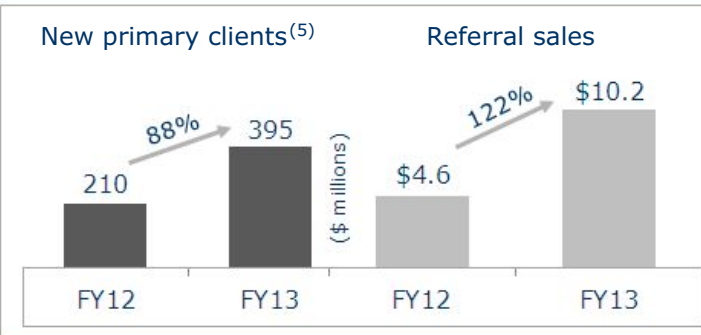
Retail Banking



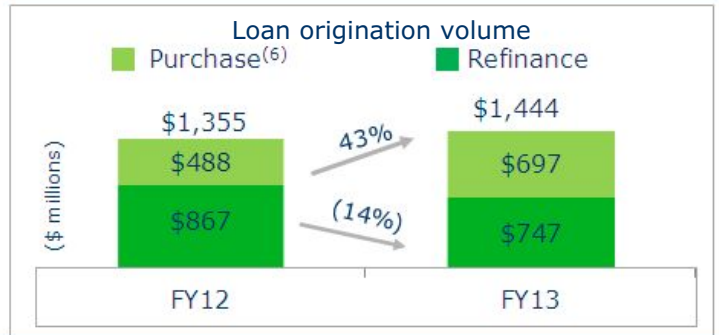
Corporate & Institutional Banking



Asset Management Group



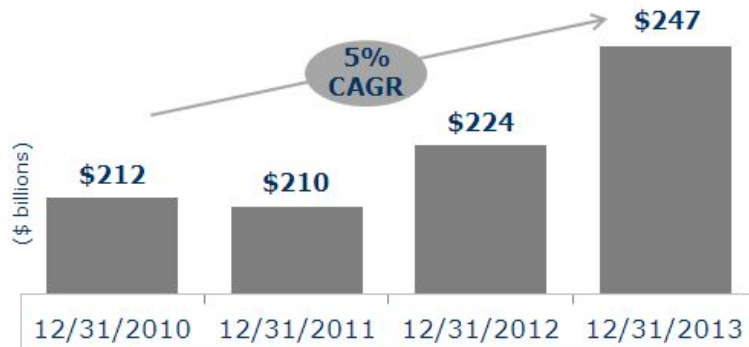
Residential Mortgage Banking



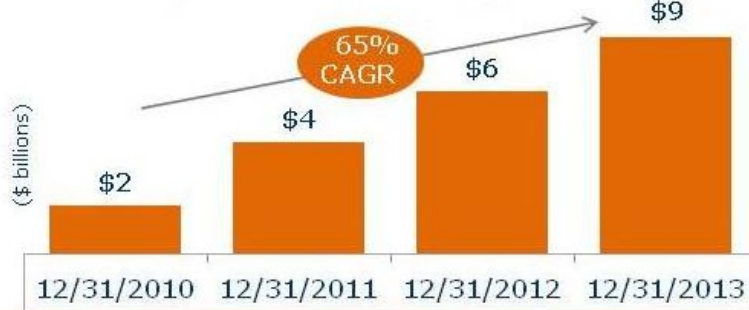
(1) Southeast markets defined as Alabama, Georgia, North Carolina, South Carolina, Florida East, Florida West. Includes the impact of RBC Bank (USA), which we acquired on March 2, 2012. (2) Total DDA households refers to consumer and small business relationships. (3) A Corporate Banking primary client is defined in Note 2 on slide 9. (4) FY12 average loans reflect nine months of activity as the RBC Bank (USA) acquisition occurred in 1Q12. (5) Asset Management Group primary client is defined as a client relationship with annual revenue generation of \$10,000 or more. (6) A mortgage with a borrower as part of a residential real estate purchase transaction.

Capturing More Investable Assets

AMG - Assets Under Administration (AUA)



Retail Banking - Brokerage Managed Account Assets



Highlights

Asset Management Group

- ▶ AUA increased 10% from 12/31/12 to 12/31/13
- ▶ Core net flows⁽¹⁾ of \$4.7 billion in Discretionary AUM in 2013, up 84% over 2012
- ▶ Noninterest income increased 11% in 2013 compared to 2012

Retail Banking Brokerage

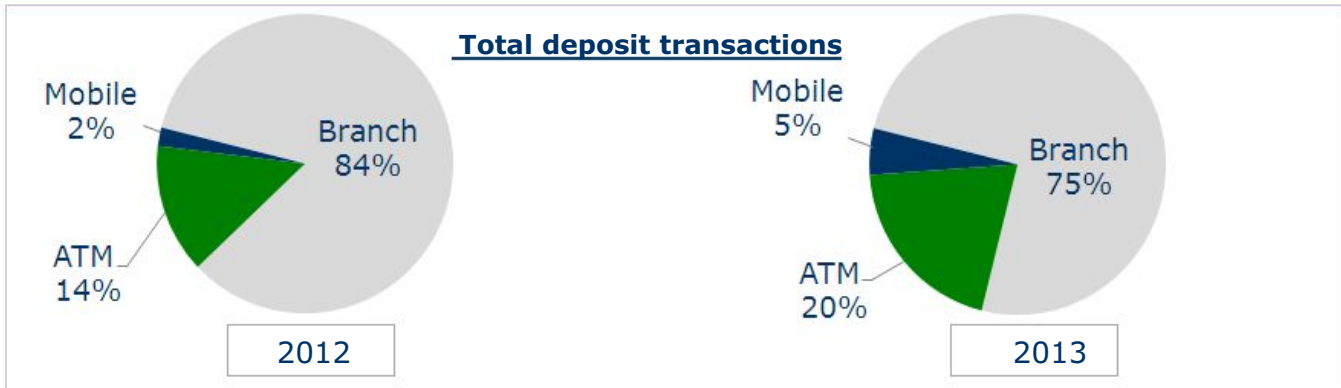
- ▶ Continued momentum in asset growth
 - Managed Account assets increased 50% from 12/31/12 to 12/31/13
 - Total Brokerage account assets of \$41 billion up 8% at end of 2013 compared to end of prior year

AMG refers to Asset Management Group. AUM refers to assets under management. (1) After adjustment to total net flows for cyclical client activities.

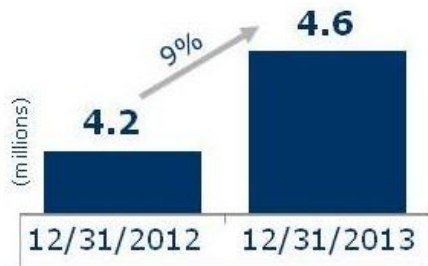


Retail Banking – Redefining the Branch Network

Successfully migrating customers to self-service – ATM/Mobile usage increasing



Active online banking customers



Retail Banking Headcount (HC) 12 month change

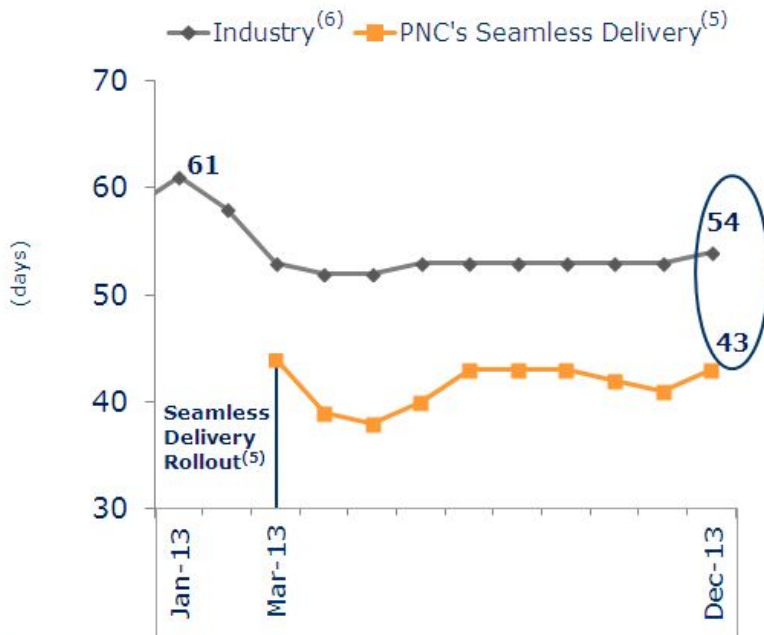
(Dec. 2012 vs. Dec. 2013)



Building a Stronger Residential Mortgage Banking Business

Closing applications faster than industry

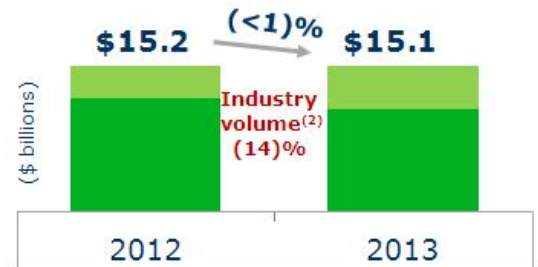
Purchase Applications to Close Date



Growing purchase volume faster than industry

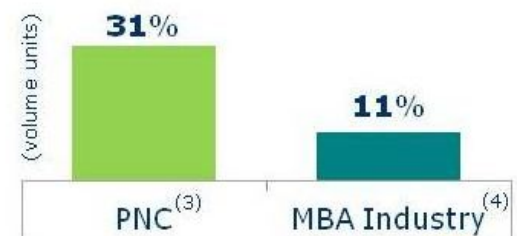
Loan Origination Volume

■ Purchase⁽¹⁾ ■ Refinance



Purchase⁽¹⁾ Fundings

2012 vs. 2013 volume increase



(1) A mortgage with a borrower as part of a residential real estate purchase transaction. (2) Industry loan origination volume source: Mortgage Bankers Association (MBA), January 14, 2014 publication. (3) PNC Purchase Fundings Source: Mortgage Finance data warehouse. (4) MBA Purchase Fundings Source: Monthly profile of state and national mortgage activity YTD December 2012 and YTD December 2013 publications. (5) Impact on the majority of Purchase applications to close date since seamless delivery program rollout began in March 2013. (6) Industry source: MBA.



Building Best In Class Technology & Operations

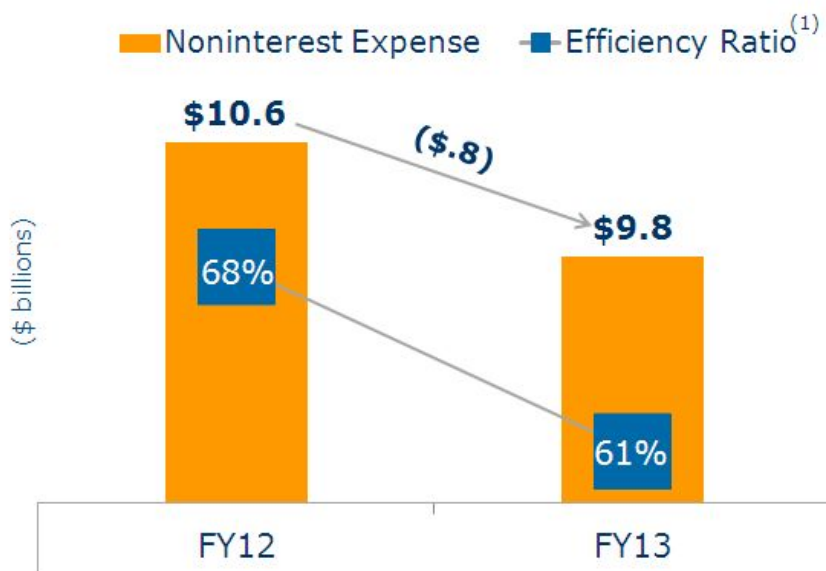
- ▶ Establishing a foundation to support our scale and effectively respond to our rapidly changing environments
- ▶ Providing ability to grow with existing investments
- ▶ Creating a competitive advantage – improved operational efficiency and business agility

Focused Priorities

- ▶ Retail transformation
- ▶ Process management systems
- ▶ Infrastructure enhancements

Continued Focus on Expense Management

Noninterest Expense Trend



2013 Highlights

- ▶ Decreased expense reflected our continued focus on disciplined expense management
 - FY13 expenses down 7% for first YOY decline since 2010
 - Exceeded \$700 million FY13 CIP⁽²⁾ targets

2014 expense management opportunities

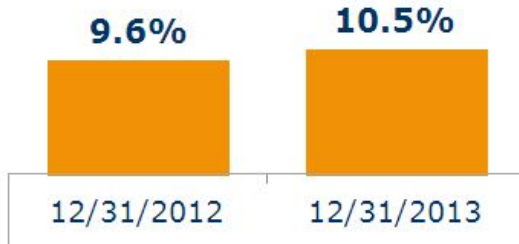
- ▶ Lowering service delivery costs
- ▶ Branch reconfiguration and consolidations
- ▶ Re-engineering mortgage servicing business
- ▶ Enhancing online investment platform and centralized services
- ▶ CIP⁽²⁾ goal of \$500 million

(1) See Note D in the Appendix for further details. (2) CIP refers to PNC's Continuous Improvement Program.

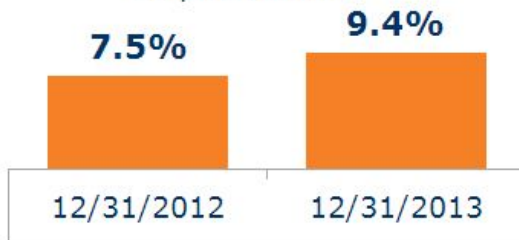
Strong Capital Improvement

Strong Capital Position Provides Capital Flexibility

Basel I Tier 1 Common Capital Ratio^(1,2)



Pro forma Basel III Tier 1 Common Capital Ratio⁽³⁾



Highlights

- ▶ Capital levels and ratios continued to increase
- ▶ Capital priorities:
 - Build capital to support client growth and business investment
 - Maintain appropriate capital in light of economic uncertainty
 - Return excess capital to shareholders, subject to the CCAR process

(1) Estimated as of December 31, 2013. (2) See Note E in the Appendix for further details. (3) PNC's pro forma Basel III Tier 1 common capital ratio was estimated without benefit of phase-ins and based on estimated Basel III advanced approaches risk-weighted assets. See Estimated Pro forma Basel III Tier 1 Common Capital and related information in the Appendix for further details.

Cautionary Statement Regarding Forward-Looking Information

Appendix

This presentation includes "snapshot" information about PNC used by way of illustration and is not intended as a full business or financial review. It should not be viewed in isolation but rather in the context of all of the information made available by PNC in its SEC filings.

We also make statements in this presentation, and we may from time to time make other statements, regarding our outlook for earnings, revenues, expenses, capital and liquidity levels and ratios, asset levels, asset quality, financial position, and other matters regarding or affecting PNC and its future business and operations that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements are typically identified by words such as "believe," "plan," "expect," "anticipate," "see," "look," "intend," "outlook," "project," "forecast," "estimate," "goal," "will," "should" and other similar words and expressions. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time.

Forward-looking statements speak only as of the date made. We do not assume any duty and do not undertake to update forward-looking statements. Actual results or future events could differ, possibly materially, from those anticipated in forward-looking statements, as well as from historical performance.

Our forward-looking statements are subject to the following principal risks and uncertainties.

- Our businesses, financial results and balance sheet values are affected by business and economic conditions, including the following:
 - Changes in interest rates and valuations in debt, equity and other financial markets.
 - Disruptions in the liquidity and other functioning of U.S. and global financial markets.
 - The impact on financial markets and the economy of any changes in the credit ratings of U.S. Treasury obligations and other U.S. government-backed debt, as well as issues surrounding the levels of U.S. and European government debt and concerns regarding the creditworthiness of certain sovereign governments, supranationals and financial institutions in Europe.
 - Actions by the Federal Reserve, U.S. Treasury and other government agencies, including those that impact money supply and market interest rates.
 - Changes in customers', suppliers' and other counterparties' performance and creditworthiness.
 - Slowing or reversal of the current U.S. economic expansion.
 - Continued residual effects of recessionary conditions and uneven spread of positive impacts of recovery on the economy and our counterparties, including adverse impacts on levels of unemployment, loan utilization rates, delinquencies, defaults and counterparty ability to meet credit and other obligations.
 - Changes in customer preferences and behavior, whether due to changing business and economic conditions, legislative and regulatory initiatives, or other factors.

- Our forward-looking financial statements are subject to the risk that economic and financial market conditions will be substantially different than we are currently expecting. These statements are based on our current view that the U.S. economic expansion will speed up to a trend growth rate near 2.5 percent in 2014 as drags from Federal fiscal restraint subside, and that short-term interest rates will remain very low and bond yields will rise only slowly in 2014. These forward-looking statements also do not, unless otherwise indicated, take into account the impact of potential legal and regulatory contingencies or the potential impacts of the Congress failing to timely address the authorized level of the Federal borrowing debt ceiling.

Cautionary Statement Regarding Forward-Looking Information (continued)

Appendix

•PNC's ability to take certain capital actions, including paying dividends and any plans to increase common stock dividends, repurchase common stock under current or future programs, or issue or redeem preferred stock or other regulatory capital instruments, is subject to the review of such proposed actions by the Federal Reserve as part of PNC's comprehensive capital plan for the applicable period in connection with the regulators' Comprehensive Capital Analysis and Review (CCAR) process and to the acceptance of such capital plan and non-objection to such capital actions by the Federal Reserve

•PNC's regulatory capital ratios in the future will depend on, among other things, the company's financial performance, the scope and terms of final capital regulations then in effect (particularly those implementing the Basel Capital Accords), and management actions affecting the composition of PNC's balance sheet. In addition, PNC's ability to determine, evaluate and forecast regulatory capital ratios, and to take actions (such as capital distributions) based on actual or forecasted capital ratios, will be dependent on the ongoing development, validation and regulatory approval of related models.

•Legal and regulatory developments could have an impact on our ability to operate our businesses, financial condition, results of operations, competitive position, reputation, or pursuit of attractive acquisition opportunities. Reputational impacts could affect matters such as business generation and retention, liquidity, funding, and ability to attract and retain management. These developments could include:

- Changes resulting from legislative and regulatory reforms, including major reform of the regulatory oversight structure of the financial services industry and changes to laws and regulations involving tax, pension, bankruptcy, consumer protection, and other industry aspects, and changes in accounting policies and principles. We will be impacted by extensive reforms provided for in the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") and otherwise growing out of the most recent financial crisis, the precise nature, extent and timing of which, and their impact on us, remains uncertain.
- Changes to regulations governing bank capital and liquidity standards, including due to the Dodd-Frank Act and to Basel-related initiatives.
- Unfavorable resolution of legal proceedings or other claims and regulatory and other governmental investigations or other inquiries. In addition to matters relating to PNC's business and activities, such matters may include proceedings, claims, investigations, or inquiries relating to pre-acquisition business and activities of acquired companies, such as National City. These matters may result in monetary judgments or settlements or other remedies, including fines, penalties, restitution or alterations in our business practices, and in additional expenses and collateral costs, and may cause reputational harm to PNC.
- Results of the regulatory examination and supervision process, including our failure to satisfy requirements of agreements with governmental agencies.
- Impact on business and operating results of any costs associated with obtaining rights in intellectual property claimed by others and of adequacy of our intellectual property protection in general.

Cautionary Statement Regarding Forward-Looking Information (continued)

Appendix

- Business and operating results are affected by our ability to identify and effectively manage risks inherent in our businesses, including, where appropriate, through effective use of third-party insurance, derivatives, and capital management techniques, and to meet evolving regulatory capital and liquidity standards. In particular, our results currently depend on our ability to manage elevated levels of impaired assets.
- Business and operating results also include impacts relating to our equity interest in BlackRock, Inc. and rely to a significant extent on information provided to us by BlackRock. Risks and uncertainties that could affect BlackRock are discussed in more detail by BlackRock in its SEC filings.
- We grow our business in part by acquiring from time to time other financial services companies, financial services assets and related deposits and other liabilities. Acquisition risks and uncertainties include those presented by the nature of the business acquired, including in some cases those associated with our entry into new businesses or new geographic or other markets and risks resulting from our inexperience in those new areas, as well as risks and uncertainties related to the acquisition transactions themselves, regulatory issues, and the integration of the acquired businesses into PNC after closing.
- Competition can have an impact on customer acquisition, growth and retention and on credit spreads and product pricing, which can affect market share, deposits and revenues. Industry restructuring in the current environment could also impact our business and financial performance through changes in counterparty creditworthiness and performance and in the competitive and regulatory landscape. Our ability to anticipate and respond to technological changes can also impact our ability to respond to customer needs and meet competitive demands.
- Business and operating results can also be affected by widespread natural and other disasters, dislocations, terrorist activities, cyberattacks or international hostilities through impacts on the economy and financial markets generally or on us or our counterparties specifically.
- We provide greater detail regarding these as well as other factors in our 2012 Form 10-K and our 2013 Form 10-Qs, including in the Risk Factors and Risk Management sections and the Legal Proceedings and Commitments and Guarantees Notes of the Notes To Consolidated Financial Statements in those reports, and in our subsequent SEC filings. Our forward-looking statements may also be subject to other risks and uncertainties, including those we may discuss elsewhere in this presentation or in SEC filings, accessible on the SEC's website at www.sec.gov and on our corporate website at www.pnc.com/secfilings. We have included these web addresses as inactive textual references only. Information on these websites is not part of this document.
- Any annualized, proforma, estimated, third party or consensus numbers in this presentation are used for illustrative or comparative purposes only and may not reflect actual results. Any consensus earnings estimates are calculated based on the earnings projections made by analysts who cover that company. The analysts' opinions, estimates or forecasts (and therefore the consensus earnings estimates) are theirs alone, are not those of PNC or its management, and may not reflect PNC's or other company's actual or anticipated results.

Explanatory Notes

(A) ROAA is Return on Average Assets and ROACE is Return on Average Common Shareholders' Equity.

(B) Pretax pre-provision earnings is defined as total revenue less noninterest expense. We believe that pretax pre-provision earnings, a non-GAAP measure, is useful as a tool to help evaluate the ability to provide for credit costs through operations.

(C) Tangible book value per common share calculated based on tangible common shareholders' equity (common shareholders' equity less goodwill and other intangible assets, other than servicing rights, net of deferred tax liabilities on such intangible assets) divided by common shares outstanding. Peer source: SNL Datasource. PNC's book value per share was \$43.60 and \$72.21 at 12/31/07 and 12/31/13, respectively. See Appendix, Slide 25 for PNC reconciliation.

(D) Efficiency ratio calculated as noninterest expense divided by total revenue.

(E) Basel I Tier 1 common capital ratio is period-end Basel I Tier 1 common capital divided by period-end Basel I risk-weighted assets.

Estimated Pro forma Basel III Tier I Common Capital

Appendix

We provide information below regarding PNC's pro forma fully phased-in Basel III Tier 1 common capital ratio and how it differs from the Basel I Tier 1 common capital ratio. This Basel III ratio is calculated using PNC's estimated risk-weighted assets under the Basel III advanced approaches.

Basel I Tier 1 Common Capital Ratio

| <i>Dollars in millions</i> | Dec. 31, 2013 (a) | Sept. 30, 2013 | Dec. 31, 2012 |
|-------------------------------------|-------------------|----------------|---------------|
| Basel I Tier 1 common capital | \$28,488 | \$27,540 | \$24,951 |
| Basel I risk-weighted assets | 271,192 | 266,698 | 260,847 |
| Basel I Tier 1 common capital ratio | 10.5% | 10.3% | 9.6% |

(a) Estimated as of December 31, 2013.

Tier 1 common capital as defined under the Basel III rules differs materially from Basel I. For example, under Basel III, significant common stock investments in unconsolidated financial institutions, mortgage servicing rights and deferred tax assets must be deducted from capital to the extent they individually exceed 10%, or in the aggregate exceed 15%, of the institution's adjusted Tier 1 common capital. Also, Basel I regulatory capital excludes certain other comprehensive income related to both available for sale securities and pension and other postretirement plans, whereas under Basel III these items are a component of PNC's capital. Basel III risk-weighted assets were estimated under the advanced approaches included in the Basel III rules and application of Basel II.5, and reflect credit, market and operational risk.

PNC utilizes this capital ratio estimate to assess its Basel III capital position (without the benefit of phase-ins), including comparison to similar estimates made by other financial institutions. This Basel III capital estimate is likely to be impacted by any additional regulatory guidance and the ongoing evolution, validation and regulatory approval of PNC's models integral to the calculation of advanced approaches risk-weighted assets.

Estimated Pro forma Basel III Tier 1 Common Capital Ratio

| <i>Dollars in millions</i> | Dec. 31, 2013 | Sept. 30, 2013 | Dec. 31, 2012 |
|--|---------------|----------------|---------------|
| Basel I Tier 1 common capital | \$28,488 | \$27,540 | \$24,951 |
| Less regulatory capital adjustments: | | | |
| Basel III quantitative limits | (1,398) | (2,011) | (2,330) |
| Accumulated other comprehensive income (a) | 196 | (231) | 276 |
| All other adjustments | 144 | (49) | (396) |
| Estimated Basel III Tier 1 common capital | \$27,430 | \$25,249 | \$22,501 |
| Estimated Basel III advanced approaches risk-weighted assets | 290,906 | 289,063 | 301,006 |
| Pro forma Basel III Tier 1 common capital ratio | 9.4% | 8.7% | 7.5% |

(a) Represents net adjustments related to accumulated other comprehensive income for available for sale securities and pension and other postretirement benefit plans.

Non-GAAP to GAAP Reconciliation

Appendix

| <i>\$ in millions</i> | For the year ended | | |
|-----------------------------------|--------------------|---------------|----------|
| | Dec. 31, 2013 | Dec. 31, 2012 | % Change |
| Net interest income | \$9,147 | \$9,640 | -5% |
| Noninterest income | \$6,865 | \$5,872 | 17% |
| Total revenue | \$16,012 | \$15,512 | 3% |
| Noninterest expense | (\$9,801) | (\$10,582) | -7% |
| Pretax pre-provision earnings (1) | \$6,211 | \$4,930 | 26% |
| Net income | \$4,227 | \$3,001 | 41% |

(1) PNC believes that pretax, pre-provision earnings, a non-GAAP measure, is useful as a tool to help evaluate the ability to provide for credit costs through operations.

Non-GAAP to GAAP Reconciliation

Appendix

For the year ended

| <i>\$ in millions</i> | <u>Dec. 31, 2013</u> | <u>Dec. 31, 2012</u> | <u>% change</u> |
|--|----------------------|----------------------|-----------------|
| Asset management | \$1,342 | \$1,169 | |
| Consumer services | \$1,253 | \$1,136 | |
| Corporate services | \$1,210 | \$1,166 | |
| Residential mortgage | \$871 | \$284 | |
| Deposit service charges | <u>\$597</u> | <u>\$573</u> | |
| Total fee income, as reported | \$5,273 | \$4,328 | 22% |
| Net gains on sales of securities less net OTTI | \$83 | \$93 | |
| Other | <u>\$1,509</u> | <u>\$1,451</u> | |
| Total noninterest income, as reported | \$6,865 | \$5,872 | 17% |

For the year ended

| <i>\$ in millions</i> | <u>Dec. 31, 2013</u> | <u>Dec. 31, 2012</u> | <u>% change</u> |
|---|----------------------|----------------------|-----------------|
| Asset management | \$1,342 | \$1,169 | |
| Consumer services | \$1,253 | \$1,136 | |
| Corporate services | \$1,210 | \$1,166 | |
| Residential mortgage | \$871 | \$284 | |
| Deposit service charges | <u>\$597</u> | <u>\$573</u> | |
| Total fee income, as reported | \$5,273 | \$4,328 | 22% |
| Residential mortgage | (\$871) | (\$284) | |
| Fee income, adjusted for Residential mortgage | \$4,402 | \$4,044 | 9% |

Non-GAAP to GAAP Reconciliation

Appendix

Tangible Book Value per Common Share Ratio

Tangible book value per common share is a non-GAAP financial measure and is calculated based on tangible common shareholders' equity divided by period-end common shares outstanding. We believe this non-GAAP financial measure serves as a useful tool to help evaluate the strength and discipline of a company's capital management strategies and as an additional, conservative measure of total company value.

Dollars in millions, except per share data

| | Dec. 31, 2013 | Dec. 31, 2007 | Change |
|--|---------------|---------------|--------|
| Book value per common share | \$ 72.21 | \$ 43.60 | |
| Tangible book value per common share | | | |
| Common shareholders' equity | \$ 38,467 | \$ 14,847 | |
| Goodwill and Other Intangible Assets (a) | (9,654) | (8,853) | |
| Deferred tax liabilities on Goodwill and Other Intangible Assets (a) | 333 | 119 | |
| Tangible common shareholders' equity | \$ 29,146 | \$ 6,113 | |
| Period-end common shares outstanding (in millions) | 533 | 341 | |
| Tangible book value per common share | \$ 54.68 | \$ 17.93 | 205% |

(a) Excludes the impact from mortgage servicing rights of \$1.6 billion at December 31, 2013 and \$701 million at December 31, 2007.

PNC's tangible book value per common share at December 31, 2007 and December 31, 2013 without including the impact of deferred tax liabilities on goodwill and other intangible assets other than mortgage servicing rights would have been \$17.58 and \$54.06, respectively.

| | |
|--|------|
| The PNC Financial Services Group, Inc. | PNC |
| BB&T Corporation | BBT |
| Bank of America Corporation | BAC |
| Capital One Financial, Inc. | COF |
| Comerica Inc. | CMA |
| Fifth Third Bancorp | FITB |
| JPMorgan Chase | JPM |
| KeyCorp | KEY |
| M&T Bank | MTB |
| Regions Financial Corporation | RF |
| SunTrust Banks, Inc. | STI |
| U.S. Bancorp | USB |
| Wells Fargo & Co. | WFC |