

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

**Pursuant to Section 13 or 15(d) of
The Securities Exchange Act of 1934**

**February 25, 2013
Date of Report (date of earliest event reported)**

THE PNC FINANCIAL SERVICES GROUP, INC.
(exact name of registrant as specified in its charter)

Pennsylvania
(state or other jurisdiction of
incorporation or organization)

Commission File Number
001-09718

25-1435979
(I.R.S. Employer
Identification Number)

**One PNC Plaza
249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707**
(Address of principal executive offices, including zip code)

(412) 762-2000
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

The PNC Financial Services Group, Inc. (the "Corporation") filed the Corporation's Annual Report on Form 10-K for the year ended December 31, 2012 and posted that 2012 Form 10-K on its website at www.pnc.com/secfilings. The Corporation then posted its Chairman's Letter to Shareholders together with the 2012 Form 10-K in the Investor Relations section of its website at www.pnc.com/investorrelations on March 1, 2013. A copy of this Chairman's Letter to Shareholders is included in this Report as Exhibit 99.1 and is furnished herewith.

Item 5.02(e). Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers

At a meeting held on February 25, 2013, our Board's Personnel and Compensation Committee approved the eligibility of certain executive officers to receive annual incentive awards for fiscal 2013 under The PNC Financial Services Group, Inc. 1996 Executive Incentive Award Plan, as amended and restated as of January 1, 2007. The amended Executive Incentive Award Plan was most recently approved by our shareholders at a meeting held on April 24, 2007. At the meeting on February 25th, the Committee designated our Chief Executive Officer and our three other most highly compensated executive officers other than the Chief Financial Officer as the four eligible participants for 2013.

Under the Executive Incentive Award Plan, the maximum amount that each of the participants will be eligible to receive is 0.2% of "Incentive Income" for fiscal 2013. The plan defines "Incentive Income" as our consolidated net income, with certain adjustments. Among other items, the net income will be increased for income taxes and then adjusted for the impact of any item resulting from changes in the tax law, for the impact of any extraordinary items, discontinued operations, acquisition costs and merger integration costs; net income is also adjusted for our obligation to fund BlackRock long-term incentives.

Once the year ends, the Committee may make a downward adjustment from the maximum annual incentive award amount for each participant. In making any downward adjustment, the Committee may take into account, among other things, the same types of performance factors used in deciding annual incentive awards for the other executive officers who do not participate in the 1996 Plan.

Any annual incentive awards for 2013 will be payable in the first quarter of 2014. Annual incentive awards will be denominated in dollars and payable in cash, equity, or a combination of both, as determined by the Committee.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits. The exhibit listed on the Exhibit Index accompanying this Form 8-K is furnished herewith.

Cautionary Statement Regarding Forward-Looking Information

We make statements in this Report, including in Exhibit 99.1 hereto, and may from time to time make other statements, regarding our outlook for earnings, revenues, expenses, capital levels and ratios, liquidity levels, asset levels, asset quality, financial position, and other matters regarding or affecting PNC and its future business and operations that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements are typically identified by words such as "believe," "plan," "expect," "anticipate," "see," "look," "intend," "outlook," "project," "forecast," "estimate," "goal," "will," "should" and other similar words and expressions. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time.

Forward-looking statements speak only as of the date made. We do not assume any duty and do not undertake to update forward-looking statements. Actual results or future events could differ, possibly materially, from those anticipated in forward-looking statements, as well as from historical performance.

Our forward-looking statements are subject to the following principal risks and uncertainties. We provide greater detail regarding these as well as other factors in our 2012 Form 10-K, including in the Risk Factors and Risk Management sections and the Legal Proceedings and Commitments and Guarantees Notes of the Notes To Consolidated Financial Statements in that report. Our forward-looking statements may also be subject to other risks and uncertainties, including those that we may discuss in our other filings with the SEC (accessible on the SEC's website at www.sec.gov and on or through our corporate website at www.pnc.com/secfilings). We have included web addresses here and elsewhere in this Report as inactive textual references only. Information on these websites is not part of this Report.

- Our businesses, financial results and balance sheet values are affected by business and economic conditions, including the following:
 - Changes in interest rates and valuations in debt, equity and other financial markets.
 - Disruptions in the liquidity and other functioning of U.S. and global financial markets.
 - The impact on financial markets and the economy of any changes in the credit ratings of U.S. Treasury obligations and other U.S. government-backed debt, as well as issues surrounding the level of U.S. and European government debt and concerns regarding the creditworthiness of certain sovereign governments, supranationals and financial institutions in Europe.
 - Actions by Federal Reserve, U.S. Treasury and other government agencies, including those that impact money supply and market interest rates.
 - Changes in customers', suppliers' and other counterparties' performance and creditworthiness.
 - Slowing or failure of the current moderate economic expansion.
 - Continued effects of aftermath of recessionary conditions and uneven spread of positive impacts of recovery on the economy and our counterparties, including adverse impacts on levels of unemployment, loan utilization rates, delinquencies, defaults and counterparty ability to meet credit and other obligations.
 - Changes in customer preferences and behavior, whether due to changing business and economic conditions, legislative and regulatory initiatives, or other factors.
- Our forward-looking financial statements are subject to the risk that economic and financial market conditions will be substantially different than we are currently expecting. These statements are based on our current view that the moderate economic expansion will persist and interest rates will remain very low in 2013, despite drags from Federal fiscal restraint and a European recession. These forward-looking statements also do not, unless otherwise indicated, take into account the impact of potential legal and regulatory contingencies.
- PNC's regulatory capital ratios in the future will depend on, among other things, the company's financial performance, the scope and terms of final capital regulations then in effect (particularly those implementing the Basel Capital Accords), and management actions affecting the composition of PNC's balance sheet. In addition, PNC's ability to determine, evaluate and forecast regulatory capital ratios, and to take actions (such as capital distributions) based upon actual or forecasted capital ratios, will be dependent on the ongoing development, validation and regulatory approval of related models.
- Legal and regulatory developments could have an impact on our ability to operate our businesses, financial condition, results of operations, competitive position, reputation, or pursuit of attractive acquisition opportunities. Reputational impacts could affect matters such as business generation and retention, liquidity, funding, and ability to attract and retain management. These developments could include:
 - Changes resulting from legislative and regulatory reforms, including major reform of the regulatory oversight structure of the financial services industry and changes to laws and regulations involving tax, pension, bankruptcy, consumer protection, and other industry aspects, and changes in accounting policies and principles. We will be impacted by extensive reforms provided for in the Dodd-Frank Wall Street Reform and Consumer Protection Act (the "Dodd-Frank Act") and otherwise growing out of the recent financial crisis, the precise nature, extent and timing of which, and their impact on us, remains uncertain.
 - Changes to regulations governing bank capital and liquidity standards, including due to the Dodd-Frank Act and to Basel-related initiatives.

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- Unfavorable resolution of legal proceedings or other claims and regulatory and other governmental investigations or other inquiries. In addition to matters relating to PNC's business and activities, such matters may include proceedings, claims, investigations, or inquiries relating to pre-acquisition business and activities of acquired companies, such as National City Corporation. These matters may result in monetary judgments or settlements or other remedies, including fines, penalties, restitution or alterations in our business practices, and in additional expenses and collateral costs, and may cause reputational harm to PNC.
 - Results of the regulatory examination and supervision process, including our failure to satisfy requirements of agreements with governmental agencies.
 - Impact on business and operating results of any costs associated with obtaining rights in intellectual property claimed by others and of adequacy of our intellectual property protection in general.
 - Business and operating results are affected by our ability to identify and effectively manage risks inherent in our businesses, including, where appropriate, through effective use of third-party insurance, derivatives, and capital management techniques, and to meet evolving regulatory capital standards. In particular, our results currently depend on our ability to manage elevated levels of impaired assets.
 - Business and operating results also include impacts relating to our equity interest in BlackRock, Inc. and rely to a significant extent on information provided to us by BlackRock. Risks and uncertainties that could affect BlackRock are discussed in more detail by BlackRock in its SEC filings.
 - Our 2012 acquisition of RBC Bank (USA) presents us with risks and uncertainties related to the integration of the acquired businesses into PNC, including:
 - Anticipated benefits of the transaction, including cost savings and strategic gains, may be significantly harder or take longer to achieve than expected or may not be achieved in their entirety as a result of unexpected factors or events.
 - Our ability to achieve anticipated results from this transaction is dependent also on the extent of credit losses in the acquired loan portfolios and the extent of deposit attrition, in part related to the state of economic and financial markets. Also, litigation and regulatory and other governmental investigations that may be filed or commenced relating to the pre-acquisition business and activities of RBC Bank (USA) could impact the timing or realization of anticipated benefits to PNC.
 - Integration of RBC Bank (USA)'s business and operations into PNC may take longer than anticipated or be substantially more costly than anticipated or have unanticipated adverse results relating to RBC Bank (USA)'s or PNC's existing businesses. PNC's ability to integrate RBC Bank (USA) successfully may be adversely affected by the fact that this transaction results in PNC entering several geographic markets where did not previously have any meaningful retail presence.
 - In addition to the RBC Bank (USA) transaction, we grow our business in part by acquiring from time to time other financial services companies, financial services assets and related deposits and other liabilities. These other acquisitions often present risks and uncertainties analogous to those presented by the RBC Bank (USA) transaction. Acquisition risks include those presented by the nature of the business acquired as well as risks and uncertainties related to the acquisition transactions themselves, regulatory issues, and the integration of the acquired businesses into PNC after closing.
 - Competition can have an impact on customer acquisition, growth and retention and on credit spreads and product pricing, which can affect market share, deposits and revenues. Industry restructuring in the current environment could also impact our business and financial performance through changes in counterparty creditworthiness and performance and in the competitive and regulatory landscape. Our ability to anticipate and respond to technological changes can also impact our ability to respond to customer needs and meet competitive demands.
 - Business and operating results can also be affected by widespread natural and other disasters, dislocations, terrorist activities or international hostilities through impacts on the economy and financial markets generally or on us or our counterparties specifically.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE PNC FINANCIAL SERVICES GROUP, INC.
(Registrant)

Date: March 1, 2013

By: /s/ Gregory H. Kozich
Gregory H. Kozich
Senior Vice President and Controller

EXHIBIT INDEX

<u>Number</u>	<u>Description</u>	<u>Method of Filing</u>
99.1	Chairman's Letter to Shareholders	Furnished herewith.

From the Chairman
March 1, 2013



PNC Chairman and Chief Executive Officer Jim Rohr celebrated the 25-year anniversary of PNC trading on the New York Stock Exchange on October 22, 2012.

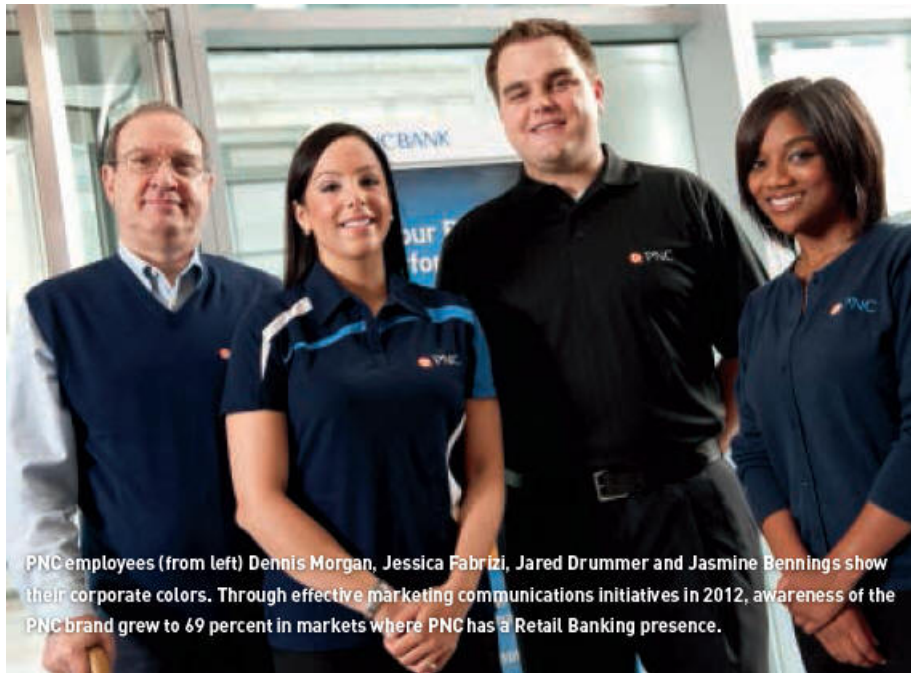
To Our Shareholders,

In nearly every way, today's banking industry is a world away from the one I joined nearly 41 years ago. New regulations, persistently low interest rates, evolving customer preferences and stunning enhancements in technology are just some of the differences we see as we begin 2013. Then as now, one attribute transcends the decades – trust.

Trust is the quality that people seek from a financial institution, and banks that can earn the confidence of their customers are those that will have enduring success. We believe PNC is such a bank.

We have strategies for growth, a business model and an approach to risk that drive our performance. Our products are designed to provide customers with the level of safety and liquidity they seek and to create opportunities for financial growth. But it is trust that creates the loyalty necessary to sustain relationships, and that is why we believe customers are the foundation for revenue potential.



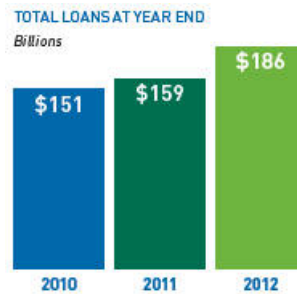


Growing Customers as Never Before

Our customer relationships drove PNC's progress in 2012. By increasing customers – both organically and through acquisition – we were able to grow full-year loans by \$27 billion and deposits by \$25 billion compared to 2011. As a result, 2012 revenue increased \$1.2 billion or 8 percent from the previous year.

Some of these gains were achieved through the very successful acquisition and integration of RBC Bank (USA), which we completed in the first quarter of 2012. With this transaction, we added nearly 1 million accounts and gained access to markets in the Southeast, which are some of the fastest growing in the U.S.

Our strong brand and expanded footprint drove customer growth across our businesses. In Retail Banking, we added a total of



714,000 net new checking relationships during the year. Of that amount, 254,000 were net new organic relationships, growth of 4 percent from year-end 2011 or more than double the population growth rate in our footprint. Over the last three years, from 2010 through 2012, we acquired about 3,000 new Corporate Banking primary clients. In 2012 compared with 2011, new primary client acquisitions for our Asset Management Group were 37 percent higher and Residential Mortgage originations increased by \$3.8 billion or 33 percent.

This growth helped to create full year earnings of \$3 billion or \$5.30 per diluted common share. Overall, I was pleased – but not entirely satisfied – with our results.

Pluses and Minuses

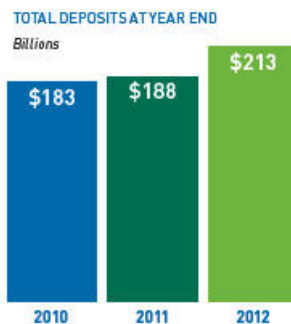
There were clearly some pluses and minuses for PNC in 2012. In addition to our growth in customers and gains in loans, deposits and revenue, other positives included:

- Our balance sheet liquidity remained strong as evidenced by our loan-to-deposit ratio of 87 percent as of December 31, 2012.
- We exceeded our full-year cost reduction target of \$550 million.
- Our Tier 1 capital ratio increased following our cash acquisition of RBC Bank (USA) in March 2012.

There were also a few minuses, some of which reflect the current operating environment.

- Developments in the residential mortgage banking industry required us to set aside a provision of \$761 million primarily for obligations to repurchase loans that were acquired when we purchased National City. This had a negative impact on revenue.
- On the expense side, residential mortgage foreclosure-related expenses were \$225 million for the year.
- Other expenses included integration costs of RBC Bank (USA) and the noncash charges related to the redemption of \$2.3 billion in high-cost trust preferred securities. Both provide PNC with benefits in the form of an expanded footprint and lower funding costs, respectively.

On balance this was a good year for PNC but because of these minuses, our financial results do not reflect the full potential of the investments we have made and the value we believe PNC can create for shareholders.



Priorities for 2013

Building on the strong customer growth in our business segments – Retail Banking, Corporate & Institutional Banking, Asset Management Group and Residential Mortgage – 2013 provides us with greater opportunities to deepen relationships through cross selling and increase fee-based income, while we also look to reduce expenses. Additionally, we have established several growth priorities for 2013.

REDEFINE THE RETAIL BANKING EXPERIENCE.

Across our industry, fewer customers are regularly using retail branches. In fact 40 percent of PNC's customers have not visited a branch in the last three months as more transactions are being conducted online, at ATMs and through mobile devices. And the number of checks deposited by mobile devices grew from zero to nearly 15,000 per day at PNC – all in 2012.

Evolving customer preferences along with low interest rates and a dynamic regulatory environment have created a new world for retail banking. We are rethinking nearly every aspect of this business with a focus on enhancing customer loyalty by deepening relationships while lowering costs.

For example, we plan to install nearly 2,500 multi-functional, check-cashing ATMs this year in addition to the 1,100 we rolled out in 2012. That would mean that by the end of 2013, approximately half of our ATM network will allow customers to cash checks, receive images of their deposits and withdraw cash. Compared to a branch, these ATMs often provide greater customer convenience and have significantly lower transaction costs.

Our innovative Virtual Wallet® product, which helps customers better manage their money,

now has approximately 1.3 million accounts. In the fourth quarter of 2012, we became the first U.S. bank to integrate with Visa's new digital wallet service – V.me – which should simplify e-commerce for Virtual Wallet users.

We are applying this same innovative approach to a new product that we will be launching this year for our business banking customers. It's called Cash Flow Insight® and provides business owners with an online tool to help them better understand their cash flows and forecast their cash position.

Reflecting customer trends, we also plan to close more branches in 2013 than we have in any year in our history. However, PNC will continue to expand its branch presence in underpenetrated markets.

As we look ahead, we envision technology-centered branches that deliver products and services such as business and commercial banking, wealth management, investments and mortgages. This approach should drive customer loyalty while improving margins. At the same time, we are looking to increase our brand equity in the virtual space with the goal of deeper relationships with our customers.



Moises Almonte (right), a senior relationship manager in Wealth Management, meets with Mark Nobile (center), chief operating officer, and Ed Maier, president, of the Susquehanna Brewing Co., a family-owned craft brewery located in northeastern Pennsylvania.

CAPTURE MORE OF OUR CUSTOMERS' INVESTABLE ASSETS.

We estimate that our current customers have \$1.9 trillion in personal investable assets, but our percentage share of those dollars is in the single digits, reflecting the fragmented nature of this industry. With the long-term goal of doubling the size of our investment and retirement business, we plan to have annual conversations with each of our customers.

At a time when many banks are looking to the mass market, affluent, high net worth and institutional markets as a source to increase fee income, we believe PNC's highly collaborative culture gives us an edge as referrals are one of our strengths. For example, referral sales to our Asset Management Group last year were up more than 39 percent compared to 2011, reflecting strong referral activity from Retail and Corporate & Institutional Banking. This helped to produce an increase in total net inflows, bringing discretionary assets under management to \$112 billion at year-end 2012.

This year, we are looking to expand those efforts. All of our client-facing employees now

have specific goals in support of our investing and retirement initiative.

Our open architecture along with our consultative approach is designed to provide customers with solutions based on their individualized needs. It's our position that this approach helps to drive our excellent levels of client retention.

Recognizing that some clients like to manage aspects of their portfolio on their own, last year we established the PNC Investment Center and we introduced brokerage capabilities for our high net worth customers.

PNC Wealth Insight® was honored by both *CIO* and *InformationWeek* magazines in 2012 as an innovation that delivers a competitive advantage. This tool allows wealth management customers to aggregate their assets – even those not managed by PNC – and view them based on how they think about their money.

Given our culture, product and service capabilities and larger customer base, we feel this represents another opportunity to diversify our revenue stream.



PNC's expansion in the Southeast combined with a commitment to innovation, expense management and energy efficiency led to the opening of a net-zero energy bank branch in Fort Lauderdale in January 2012.

CONTINUE TO BUILD OUR PRESENCE IN NEWLY ACQUIRED MARKETS.

As this letter goes to press, we have been in our new Southeastern markets about one year. In that short space of time, we have established our brand in highly attractive markets such as Atlanta, Birmingham, Charlotte and Raleigh, provided Retail customers with a robust product set and, from a de novo position, created an Asset Management and Corporate & Institutional banking presence.

When we entered the market, we received thousands of resumes, many from area competitors. These new hires

coupled with a group of legacy employees who willingly relocated to warmer climes have allowed PNC to establish itself as a worthy banking competitor with strong talent.

Despite a credit market that has become more competitive for our Corporate & Institutional Bank, we remain bullish on the opportunities, and believe that over time, this area will generate loan and fee income in line with our more established markets such as Chicago, Washington, D.C. and Philadelphia.

BUILD A SUSTAINABLE RESIDENTIAL MORTGAGE BUSINESS.

For most customers, the single most important financial transaction of their lives is the purchase of a home. We are committed to investing in this business to create a strong financial bond with our customers while delivering bottom-line returns and burnishing our already strong brand.

Today, we are building a viable, highly integrated mortgage origination and servicing engine that is cost efficient and reflects PNC's business practices, culture and

commitment to customer service. As refinancing activity eases, this should drive longer term value for this business. We are also looking to cross-sell our mortgage products to existing clients across our footprint.

We are seeing an improving housing market, something we haven't experienced since 2008. Taken together, we see our opportunities with our residential mortgage business to enhance customer relationships and help us capture a greater share of wallet.

MANAGE RISK, EXPENSES AND CAPITAL.

Managing credit risk remains a priority for us. Our nonperforming assets declined from year end 2011, and our provision for credit losses and net charge-offs improved in 2012. Overall, we remain committed to a moderate risk philosophy.

At PNC, expense management is a part of our culture, and we have a track record of executing on our objectives. For 2013 we increased our continuous improvement target to \$700 million, with the overall goal of achieving full-year positive operating leverage on a reported basis and producing stronger results in 2013.

Our Tier 1 common capital ratio was 9.6 percent as of December 31, 2012, and our estimated Basel III Tier 1 common capital ratio on a pro forma basis as of that date was 7.5 percent. Of course that is based on our current understanding of Basel rules and other estimates. It remains our goal to be within the range of 8.0 to 8.5 percent by year-end 2013 without benefit of phase-ins, and we believe we can get there primarily based on increased retained earnings in 2013.

Since the financial crisis began in 2008, we have made strategic decisions to use capital to grow our franchise for the long term. Over time, we believe the opportunities

associated with these acquisitions should provide our shareholders with strong returns.

Our earnings and capital strength supported our decision to increase the common stock dividend in the first quarter of 2012 for the second time in as many years. Our dividend yield as of December 31, 2012, was 2.76 percent, which we believe makes PNC stock very attractive in the current low interest rate environment.

An important measure of any stock is its tangible book value per share. We almost doubled our tangible book value per share from the end of 2009 to year-end 2012, the highest increase in our peer group.*



These priorities along with our commitment to executing give us confidence that we can deliver shareholder value in 2013.

* PNC believes that tangible book value per common share, a non-GAAP measure, is useful as a tool to help to better evaluate growth of a company's business apart from the amount, on a per share basis, of intangible assets other than servicing rights included in book value per common share. PNC's book value per share was \$67.05 at year-end 2012, a 41% increase over \$47.68 at year-end 2009. Subtracting approximately \$9.8 billion (\$10.9 billion of goodwill and other intangible assets less \$1.1 billion of servicing rights) or \$18.54 per share for year-end 2012, and subtracting approximately \$10.7 billion (\$12.9 billion of goodwill and other intangible assets less \$2.2 billion of servicing rights) or \$23.09 per share for year-end 2009, results in tangible book value per share of approximately \$48.51 for year-end 2012, a 97% increase over approximately \$24.59 at year-end 2009.

PNC's 2012 peer group consists of BB&T Corporation, Bank of America Corporation, Capital One Financial Corporation, Comerica Incorporated, Fifth Third Bancorp, JPMorgan Chase & Co., KeyCorp, M&T Bank Corporation, The PNC Financial Services Group, Inc., Regions Financial Corporation, SunTrust Banks, Inc., U.S. Bancorp, and Wells Fargo & Company.

Achievement Through Teamwork

None of these accomplishments would have been possible without the hard work of our more than 56,000 employees. In 2012, our employee engagement scores reached new highs, and for the fourth straight year, PNC was named a Gallup Great Workplace Award winner. Our Retail Bank won the award in 2009 and 2010 and the full company received the honor in 2011 and 2012, the only U.S.-based bank to do so.

There were other accolades as well: for the 10th straight year, we were a *Training* Top 125 company in recognition of our employee training and development programs; we were named one of the nation's 100 Best Companies by *Working Mother* magazine for the 11th year; and *U.S. Veterans Magazine* said PNC was one of the top companies in the country working to hire military veterans.

After some three decades of service, Vice Chairman Tom Whitford will retire in March 2013. Among his many assignments, he led the successful integration of National City, which doubled our size and ultimately became the industry model for large mergers. Succeeding Tom as head of our operations and technology areas is Steve Van Wyk. We were pleased to welcome him to PNC in January 2013.



Our Values

Performance

Customer Focus

Respect

Integrity

Diversity

Teamwork

Quality of Life

Employees accept the 2012 Gallup Great Workplace Award, which recognizes companies for excellence in workforce engagement. This marked the fourth straight year PNC has received the award. From left are: Sharon Lamcha, Bob Leininger, Mike Brundage, Rick Baumgartner and Debbie Campbell.

Giving Back to the Community

At PNC, we have always believed that a company is only as strong as the community it serves. Overall, we contributed more than \$73 million to strengthen communities and enrich lives in the places where we had a significant presence in 2012.



The PNC Fairfax Connection opened in September 2012 in Cleveland's historic Eastside. It provides residents and business owners a variety of resources: early childhood education classes for toddlers and caregivers, media training for teens, financial education and job skill assistance for adults, and a historic preservation project for seniors.

For example, in Cleveland's historic Eastside community, PNC Fairfax Connection now provides educational programs to local residents and business owners. In the headquarters city, the Legacy Project opened as a historical tribute to the transformation of Pittsburgh and PNC's place in it. And in Philadelphia, a premier PNC sponsorship of the Barnes Foundation is leading to an unprecedented increase in visibility for one of the world's finest collections of Impressionist, Post-Impressionist and early Modern paintings.

Grow Up Great, our signature philanthropic initiative in early childhood education, was introduced to new Southeast markets in 2012. Our grant making is focused on science, math, the arts and financial education, areas that should lay the foundation for tomorrow's dynamic workforce. In almost eight years, this \$350 million, multi-year program has helped more than 1.7 million children under age 5 prepare for school and life. In 2012, more than 35 percent of our employees participated in a Grow Up Great activity, which helps to enhance overall engagement and retention.

Following the devastation of Hurricane Sandy, PNC donated \$300,000 to relief efforts, matched employee contributions up to \$150,000, and supported customers by waiving a total of \$7 million in fees immediately following the storm. While as many as 1,000 branches along the East Coast were affected, we are pleased that our employees rallied to restore services and serve customers.

These are just some of the ways that PNC and our employees support the communities where we live and do business.



In February 2013, our Board of Directors elected Bill Demchak director and named him to succeed me as PNC's next chief executive officer. Bill's elevation to CEO is a well deserved promotion for one of the most talented and insightful executives with whom I have ever worked. Bill also remains president of the corporation and the bank, and I will assume a new role as executive chairman to ensure a smooth transition.

The board's action was in response to my desire to step down as chief executive officer at the upcoming Annual Meeting of Shareholders on April 23, 2013, and retire the following year.

Bill has demonstrated exceptional leadership since joining PNC in 2002. He was named president in April 2012, and enhanced customer growth by successfully aligning our businesses to deliver the entire company for our clients.

Since my election to CEO, PNC's assets have increased from \$70 billion at the end of 2000 to \$305 billion as of December 31, 2012. Given our products, scale and recently expanded footprint, your bank is poised for continued growth.

As new chapters are written in the PNC story, I believe many of our best qualities will persevere: the importance we place on delivering value to our shareholders while serving the needs of our customers, employees and communities, along with maintaining the trust we have earned from those who do business with us.

Trust may not appear on our financial statements, but it underscores the values and principles that have driven PNC's successes and that will sustain us in the years to come as we continue to build a great company.

Sincerely,

A handwritten signature in cursive script that reads "Jim Rohr".

James E. Rohr
Chairman and Chief Executive Officer

For more information regarding certain factors that could cause future results to differ, possibly materially, from historical performance or from those anticipated in forward-looking statements, see the Cautionary Statement in Item 7 of our 2012 Annual Report on Form 10-K, which accompanies this letter.