

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

**Pursuant to Section 13 OR 15(d) of
The Securities Exchange Act of 1934**

July 20, 2011

Date of Report (Date of earliest event reported)

THE PNC FINANCIAL SERVICES GROUP, INC.

(Exact name of registrant as specified in its charter)

Commission File Number 001-09718

Pennsylvania
(State or other jurisdiction of
incorporation or organization)

25-1435979
(I.R.S. Employer
Identification No.)

**One PNC Plaza
249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707**
(Address of principal executive offices, including zip code)

(412) 762-2000
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition.

On July 20, 2011, The PNC Financial Services Group, Inc. ("the Corporation") issued a press release and held a conference call for investors regarding the Corporation's earnings and business results for the second quarter and first six month of 2011. The Corporation also provided supplementary financial information on its web site, including financial information disclosed in connection with its press release, and provided electronic presentation slides on its web site used in connection with the related investor conference call. Copies of the supplementary financial information and electronic presentation slides are included in this Report as Exhibits 99.1 and 99.2, respectively, and are furnished herewith.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits. The exhibits listed on the Exhibit Index accompanying this Form 8-K are furnished herewith.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE PNC FINANCIAL SERVICES GROUP, INC.
(Registrant)

Date: July 20, 2011

By: /s/ Gregory H. Kozich
Gregory H. Kozich
Senior Vice President and Controller

EXHIBIT INDEX

| <u>Number</u> | <u>Description</u> | <u>Method of Filing</u> |
|---------------|---------------------------------------------------------------------|-------------------------|
| 99.1 | Financial Supplement (unaudited) for Second Quarter 2011 | Furnished herewith |
| 99.2 | Electronic presentation slides for earnings release conference call | Furnished herewith |



THE PNC FINANCIAL SERVICES GROUP, INC.

**FINANCIAL SUPPLEMENT
SECOND QUARTER 2011
(UNAUDITED)**

THE PNC FINANCIAL SERVICES GROUP, INC.
FINANCIAL SUPPLEMENT
SECOND QUARTER 2011
(UNAUDITED)

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The information contained in this Financial Supplement is preliminary, unaudited and based on data available on July 20, 2011. We have reclassified certain prior period amounts to be consistent with the current period presentation, which we believe is more meaningful to readers of our consolidated financial statements. This information speaks only as of the particular date or dates included in the schedules. We do not undertake any obligation to, and disclaim any duty to, correct or update any of the information provided in this Financial Supplement. Our future financial performance is subject to risks and uncertainties as described in our United States Securities and Exchange Commission (SEC) filings.

BUSINESS

PNC is one of the largest diversified financial services companies in the United States and is headquartered in Pittsburgh, Pennsylvania. PNC has businesses engaged in retail banking, corporate and institutional banking, asset management, and residential mortgage banking, providing many of its products and services nationally and others in PNC's primary geographic markets located in Pennsylvania, Ohio, New Jersey, Michigan, Maryland, Illinois, Indiana, Kentucky, Florida, Virginia, Missouri, Delaware, Washington, D.C., and Wisconsin. PNC also provides certain products and services internationally.

PENDING ACQUISITION OF RBC BANK (USA)

PNC announced on June 20, 2011 that it had signed a definitive agreement to acquire RBC Bank (USA), the U.S. retail banking subsidiary of Royal Bank of Canada. RBC Bank (USA) has approximately \$25 billion of assets and 424 branches in North Carolina, Florida, Alabama, Georgia, Virginia and South Carolina. The transaction is expected to add approximately \$19 billion of deposits and \$16 billion of loans to PNC's Consolidated Balance Sheet and to close in March 2012, subject to customary closing conditions, including regulatory approvals.

Consolidated Income Statement (Unaudited)

| <i>In millions, except per share data</i> | <i>Three months ended</i> | | | | <i>Six months ended</i> | | |
|----------------------------------------------------------------------------------------------------------------|---------------------------|------------------|---------------------|----------------------|-------------------------|-----------------|---------|
| | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 | June 30 2010 | |
| Interest Income | | | | | | | |
| Loans | \$1,905 | \$ 1,884 | \$ 1,962 | \$ 1,996 | \$2,158 | \$3,789 | \$4,318 |
| Investment securities | 549 | 578 | 602 | 592 | 572 | 1,127 | 1,195 |
| Other | 93 | 121 | 107 | 113 | 143 | 214 | 265 |
| Total interest income | 2,547 | 2,583 | 2,671 | 2,701 | 2,873 | 5,130 | 5,778 |
| Interest Expense | | | | | | | |
| Deposits | 180 | 182 | 205 | 233 | 244 | 362 | 525 |
| Borrowed funds | 217 | 225 | 265 | 253 | 194 | 442 | 439 |
| Total interest expense | 397 | 407 | 470 | 486 | 438 | 804 | 964 |
| Net interest income | 2,150 | 2,176 | 2,201 | 2,215 | 2,435 | 4,326 | 4,814 |
| Noninterest Income | | | | | | | |
| Asset management | 288 | 263 | 303 | 249 | 243 | 551 | 502 |
| Consumer services | 333 | 311 | 322 | 328 | 315 | 644 | 611 |
| Corporate services (a) | 228 | 217 | 370 | 183 | 261 | 445 | 529 |
| Residential mortgage | 163 | 195 | 157 | 216 | 179 | 358 | 326 |
| Service charges on deposits | 131 | 123 | 132 | 164 | 209 | 254 | 409 |
| Net gains on sales of securities | 82 | 37 | 68 | 121 | 147 | 119 | 237 |
| Net other-than-temporary impairments | (39) | (34) | (44) | (71) | (94) | (73) | (210) |
| Gain on BlackRock transaction (b) | | | 160 | | | | |
| Other | 266 | 343 | 234 | 193 | 217 | 609 | 457 |
| Total noninterest income | 1,452 | 1,455 | 1,702 | 1,383 | 1,477 | 2,907 | 2,861 |
| Total revenue | 3,602 | 3,631 | 3,903 | 3,598 | 3,912 | 7,233 | 7,675 |
| Provision For Credit Losses | 280 | 421 | 442 | 486 | 823 | 701 | 1,574 |
| Noninterest Expense | | | | | | | |
| Personnel | 976 | 989 | 1,032 | 959 | 959 | 1,965 | 1,915 |
| Occupancy | 176 | 193 | 194 | 177 | 172 | 369 | 359 |
| Equipment | 158 | 167 | 176 | 152 | 168 | 325 | 340 |
| Marketing | 63 | 40 | 70 | 81 | 65 | 103 | 115 |
| Other | 803 | 681 | 868 | 789 | 638 | 1,484 | 1,386 |
| Total noninterest expense | 2,176 | 2,070 | 2,340 | 2,158 | 2,002 | 4,246 | 4,115 |
| Income from continuing operations before income taxes and noncontrolling interests | 1,146 | 1,140 | 1,121 | 954 | 1,087 | 2,286 | 1,986 |
| Income taxes | 234 | 308 | 301 | 179 | 306 | 542 | 557 |
| Income from continuing operations before noncontrolling interests | 912 | 832 | 820 | 775 | 781 | 1,744 | 1,429 |
| Income from discontinued operations (net of income taxes of zero, zero, zero, \$311, \$13, zero, and \$27) (c) | | | | 328 | 22 | | 45 |
| Net income | 912 | 832 | 820 | 1,103 | 803 | 1,744 | 1,474 |
| Less: Net income (loss) attributable to noncontrolling interests | (1) | (5) | (3) | 2 | (9) | (6) | (14) |
| Preferred stock dividends | 24 | 4 | 24 | 4 | 25 | 28 | 118 |
| Preferred stock discount accretion and redemptions | 1 | | 1 | 3 | 1 | 1 | 251 |
| Net income attributable to common shareholders | \$ 888 | \$ 833 | \$ 798 | \$ 1,094 | \$ 786 | \$1,721 | \$1,119 |
| Basic Earnings Per Common Share | | | | | | | |
| Continuing operations | \$ 1.69 | \$ 1.59 | \$ 1.52 | \$ 1.45 | \$ 1.45 | \$ 3.27 | \$ 2.09 |
| Discontinued operations | | | | .63 | .04 | | .09 |
| Net income | \$ 1.69 | \$ 1.59 | \$ 1.52 | \$ 2.08 | \$ 1.49 | \$ 3.27 | \$ 2.18 |
| Diluted Earnings Per Common Share | | | | | | | |
| Continuing operations | \$ 1.67 | \$ 1.57 | \$ 1.50 | \$ 1.45 | \$ 1.43 | \$ 3.24 | \$ 2.06 |
| Discontinued operations | | | | .62 | .04 | | .09 |
| Net income | \$ 1.67 | \$ 1.57 | \$ 1.50 | \$ 2.07 | \$ 1.47 | \$ 3.24 | \$ 2.15 |
| Average Common Shares Outstanding | | | | | | | |
| Basic | 524 | 524 | 524 | 523 | 524 | 524 | 511 |
| Diluted | 527 | 526 | 526 | 526 | 527 | 527 | 514 |
| Efficiency | 60% | 57% | 60% | 60% | 51% | 59% | 54% |
| Noninterest income to total revenue | 40% | 40% | 44% | 38% | 38% | 40% | 37% |
| Effective tax rate (d) | 20.4% | 27.0% | 26.9% | 18.8% | 28.2% | 23.7% | 28.0% |

- (a) Includes impairment charges/recoveries related to commercial mortgage servicing rights. Refer to the business segment results for Corporate & Institutional Banking on page 16 for additional information.
- (b) Amount represents the \$160 million gain (\$102 million after taxes) related to our gain on the sale of a portion of our shares of BlackRock stock as part of BlackRock's November 2010 secondary common stock offering. Our 2010 Annual Report on Form 10-K (2010 Form 10-K) includes additional information regarding this transaction.
- (c) Includes results of operations for PNC Global Investment Servicing Inc. (GIS) through June 30, 2010 and the related after-tax gain on sale. We sold GIS effective July 1, 2010, resulting in a gain of \$639 million, or \$328 million after taxes, recognized during the third quarter of 2010. The earnings per diluted share impact of the gain on sale was \$.62 for the third quarter of 2010. Our 2010 Form 10-K includes additional information regarding our sale of GIS.
- (d) The effective income tax rates are generally lower than the statutory rate due to the relationship of pretax income to tax credits and earnings that are not subject to tax. The lower effective tax rate for the second quarter of 2011 was primarily attributable to the reversal of deferred tax liabilities. The lower effective tax rate for the third quarter of 2010 was primarily the result of receiving a favorable IRS letter ruling in July 2010 that resolved a prior tax position and resulted in a tax benefit of \$89 million.

Consolidated Balance Sheet (Unaudited)

| <i>In millions, except par value</i> | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 |
|------------------------------------------------------------------|------------------|------------------|---------------------|----------------------|------------------|
| Assets | | | | | |
| Cash and due from banks (a) | \$ 3,865 | \$ 3,389 | \$ 3,297 | \$ 3,724 | \$ 3,558 |
| Federal funds sold and resale agreements (b) | 2,357 | 2,240 | 3,704 | 2,094 | 2,209 |
| Trading securities | 2,075 | 2,254 | 1,826 | 955 | 882 |
| Interest-earning deposits with banks (a) | 4,508 | 1,359 | 1,610 | 415 | 5,028 |
| Loans held for sale (b) | 2,679 | 2,980 | 3,492 | 3,275 | 2,756 |
| Investment securities (a) | 59,414 | 60,992 | 64,262 | 63,461 | 53,717 |
| Loans (a) (b) | 150,319 | 149,387 | 150,595 | 150,127 | 154,342 |
| Allowance for loan and lease losses (a) | (4,627) | (4,759) | (4,887) | (5,231) | (5,336) |
| Net loans | 145,692 | 144,628 | 145,708 | 144,896 | 149,006 |
| Goodwill | 8,182 | 8,146 | 8,149 | 8,166 | 9,410 |
| Other intangible assets | 2,412 | 2,618 | 2,604 | 2,352 | 2,728 |
| Equity investments (a) | 9,776 | 9,595 | 9,220 | 10,137 | 10,159 |
| Other (a) (b) | 22,157 | 21,177 | 20,412 | 20,658 | 22,242 |
| Total assets | <u>\$263,117</u> | <u>\$259,378</u> | <u>\$ 264,284</u> | <u>\$ 260,133</u> | <u>\$261,695</u> |
| Liabilities | | | | | |
| Deposits | | | | | |
| Noninterest-bearing | \$ 52,683 | \$ 48,707 | \$ 50,019 | \$ 46,065 | \$ 44,312 |
| Interest-bearing | 129,208 | 133,283 | 133,371 | 133,118 | 134,487 |
| Total deposits | 181,891 | 181,990 | 183,390 | 179,183 | 178,799 |
| Borrowed funds | | | | | |
| Federal funds purchased and repurchase agreements | 3,812 | 4,079 | 4,144 | 4,661 | 3,690 |
| Federal Home Loan Bank borrowings | 5,022 | 5,020 | 6,043 | 7,106 | 8,119 |
| Bank notes and senior debt | 10,526 | 11,324 | 12,904 | 13,508 | 12,617 |
| Subordinated debt | 9,358 | 9,310 | 9,842 | 10,023 | 10,184 |
| Other (a) | 6,458 | 5,263 | 6,555 | 4,465 | 5,817 |
| Total borrowed funds | 35,176 | 34,996 | 39,488 | 39,763 | 40,427 |
| Allowance for unfunded loan commitments and letters of credit | 202 | 204 | 188 | 193 | 218 |
| Accrued expenses (a) | 3,502 | 3,078 | 3,188 | 3,134 | 2,757 |
| Other (a) | 7,473 | 5,393 | 5,192 | 5,194 | 8,504 |
| Total liabilities | <u>228,244</u> | <u>225,661</u> | <u>231,446</u> | <u>227,467</u> | <u>230,705</u> |
| Equity | | | | | |
| Preferred stock (c) | | | | | |
| Common stock - \$5 par value | | | | | |
| Authorized 800 shares, issued 536, 536, 536, 536, and 535 shares | 2,682 | 2,682 | 2,682 | 2,680 | 2,678 |
| Capital surplus - preferred stock | 648 | 647 | 647 | 646 | 646 |
| Capital surplus - common stock and other | 12,025 | 12,056 | 12,057 | 12,008 | 11,979 |
| Retained earnings | 17,344 | 16,640 | 15,859 | 15,114 | 14,073 |
| Accumulated other comprehensive income (loss) | 69 | (309) | (431) | 146 | (442) |
| Common stock held in treasury at cost: 10 shares | (533) | (584) | (572) | (552) | (557) |
| Total shareholders' equity | 32,235 | 31,132 | 30,242 | 30,042 | 28,377 |
| Noncontrolling interests | 2,638 | 2,585 | 2,596 | 2,624 | 2,613 |
| Total equity | <u>34,873</u> | <u>33,717</u> | <u>32,838</u> | <u>32,666</u> | <u>30,990</u> |
| Total liabilities and equity | <u>\$263,117</u> | <u>\$259,378</u> | <u>\$ 264,284</u> | <u>\$ 260,133</u> | <u>\$261,695</u> |
| Capital Ratios | | | | | |
| Tier 1 common (d) | 10.5% | 10.3% | 9.8% | 9.6% | 8.3% |
| Tier 1 risk-based (d) | 12.8 | 12.6 | 12.1 | 11.9 | 10.7 |
| Total risk-based (d) | 16.2 | 16.2 | 15.6 | 15.6 | 14.3 |
| Leverage (d) | 10.9 | 10.6 | 10.2 | 9.9 | 9.1 |
| Common shareholders' equity to assets | <u>12.0</u> | <u>11.8</u> | <u>11.2</u> | <u>11.3</u> | <u>10.6</u> |

- (a) Amounts include consolidated variable interest entities. Our first quarter 2011 Form 10-Q included, and second quarter 2011 Form 10-Q will include, additional information regarding these items. Also includes our equity interest in BlackRock under Equity investments.
- (b) Amounts include assets for which PNC has elected the fair value option. Our first quarter 2011 Form 10-Q included, and second quarter 2011 Form 10-Q will include, additional information regarding these items.
- (c) Par value less than \$.5 million at each date.
- (d) The ratio as of June 30, 2011 is estimated.

Average Consolidated Balance Sheet (Unaudited) (a)

| <i>In millions</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|------------------------------------------|---------------------------|------------------|---------------------|----------------------|------------------|-------------------------|------------------|
| | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 | June 30 2011 | June 30 2010 |
| Assets | | | | | | | |
| Interest-earning assets: | | | | | | | |
| Investment securities | | | | | | | |
| Securities available for sale | | | | | | | |
| Residential mortgage-backed | | | | | | | |
| Agency | \$ 25,993 | \$ 29,134 | \$ 28,457 | \$ 22,916 | \$ 20,382 | \$ 27,555 | \$ 21,150 |
| Non-agency | 7,618 | 8,057 | 8,495 | 8,917 | 9,358 | 7,836 | 9,783 |
| Commercial mortgage-backed | 3,278 | 3,298 | 3,325 | 3,100 | 2,962 | 3,288 | 4,153 |
| Asset-backed | 3,185 | 2,757 | 2,824 | 2,436 | 1,695 | 2,972 | 1,843 |
| US Treasury and government agencies | 4,505 | 5,682 | 6,250 | 7,758 | 8,708 | 5,090 | 8,104 |
| State and municipal | 2,234 | 2,081 | 1,732 | 1,323 | 1,356 | 2,158 | 1,360 |
| Other debt | 3,578 | 3,994 | 3,618 | 3,092 | 2,526 | 3,785 | 2,202 |
| Corporate stocks and other | 376 | 443 | 418 | 472 | 446 | 409 | 451 |
| Total securities available for sale | 50,767 | 55,446 | 55,119 | 50,014 | 47,433 | 53,093 | 49,046 |
| Securities held to maturity | | | | | | | |
| Commercial mortgage-backed | 4,215 | 4,239 | 4,311 | 4,130 | 4,264 | 4,227 | 3,193 |
| Asset-backed | 2,276 | 2,463 | 2,849 | 3,435 | 3,697 | 2,369 | 3,681 |
| Residential mortgage-backed and other | 1,288 | 9 | 10 | 9 | 21 | 652 | 90 |
| Total securities held to maturity | 7,779 | 6,711 | 7,170 | 7,574 | 7,982 | 7,248 | 6,964 |
| Total investment securities | 58,546 | 62,157 | 62,289 | 57,588 | 55,415 | 60,341 | 56,010 |
| Loans | | | | | | | |
| Commercial | 57,932 | 56,300 | 54,065 | 53,502 | 54,349 | 57,120 | 54,903 |
| Commercial real estate | 16,779 | 17,545 | 18,555 | 19,847 | 20,963 | 17,160 | 21,689 |
| Equipment lease financing | 6,189 | 6,307 | 6,375 | 6,514 | 6,080 | 6,248 | 6,105 |
| Consumer | 54,014 | 54,460 | 54,741 | 55,036 | 54,939 | 54,236 | 55,143 |
| Residential real estate | 15,001 | 15,518 | 16,145 | 16,766 | 18,576 | 15,258 | 18,985 |
| Total loans | 149,915 | 150,130 | 149,881 | 151,665 | 154,907 | 150,022 | 156,825 |
| Loans held for sale | 2,719 | 3,193 | 3,331 | 3,021 | 2,646 | 2,955 | 2,561 |
| Federal funds sold and resale agreements | 2,321 | 2,813 | 2,130 | 1,602 | 2,193 | 2,566 | 1,933 |
| Other | 7,241 | 5,802 | 6,164 | 9,801 | 9,419 | 6,525 | 8,450 |
| Total interest-earning assets | 220,742 | 224,095 | 223,795 | 223,677 | 224,580 | 222,409 | 225,779 |
| Noninterest-earning assets: | | | | | | | |
| Allowance for loan and lease losses | (4,728) | (4,835) | (5,039) | (5,290) | (5,113) | (4,781) | (5,124) |
| Cash and due from banks | 3,433 | 3,393 | 3,516 | 3,436 | 3,595 | 3,413 | 3,664 |
| Other | 41,659 | 39,901 | 41,286 | 42,756 | 41,304 | 40,785 | 41,430 |
| Total assets | <u>\$261,106</u> | <u>\$262,554</u> | <u>\$ 263,558</u> | <u>\$ 264,579</u> | <u>\$264,366</u> | <u>\$261,826</u> | <u>\$265,749</u> |

(a) Calculated using average daily balances.

Average Consolidated Balance Sheet (Unaudited) (Continued) (a)

| <i>In millions</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|---------------------------------------------------------------|---------------------------|------------------|---------------------|----------------------|------------------|-------------------------|------------------|
| | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 | June 30 2011 | June 30 2010 |
| Liabilities and Equity | | | | | | | |
| Interest-bearing liabilities: | | | | | | | |
| Interest-bearing deposits | | | | | | | |
| Money market | \$ 58,594 | \$ 58,556 | \$ 58,436 | \$ 58,016 | \$ 58,679 | \$ 58,575 | \$ 58,303 |
| Demand | 26,912 | 26,313 | 25,388 | 25,078 | 24,953 | 26,614 | 24,814 |
| Savings | 8,222 | 7,656 | 7,221 | 7,092 | 7,075 | 7,941 | 6,850 |
| Retail certificates of deposit | 35,098 | 36,509 | 39,201 | 41,724 | 43,745 | 35,799 | 45,444 |
| Other time | 410 | 515 | 598 | 740 | 881 | 462 | 959 |
| Time deposits in foreign offices | 1,840 | 3,452 | 2,799 | 2,650 | 2,661 | 2,642 | 2,847 |
| Total interest-bearing deposits | 131,076 | 133,001 | 133,643 | 135,300 | 137,994 | 132,033 | 139,217 |
| Borrowed funds | | | | | | | |
| Federal funds purchased and repurchase agreements | 4,138 | 6,376 | 4,552 | 4,179 | 4,159 | 5,251 | 4,251 |
| Federal Home Loan Bank borrowings | 5,021 | 5,088 | 6,168 | 7,680 | 8,575 | 5,054 | 9,086 |
| Bank notes and senior debt | 11,132 | 11,745 | 13,073 | 12,799 | 12,666 | 11,437 | 12,641 |
| Subordinated debt | 8,981 | 9,353 | 9,490 | 9,569 | 9,764 | 9,166 | 9,767 |
| Other | 5,713 | 5,847 | 4,947 | 4,886 | 6,005 | 5,779 | 5,969 |
| Total borrowed funds | 34,985 | 38,409 | 38,230 | 39,113 | 41,169 | 36,687 | 41,714 |
| Total interest-bearing liabilities | 166,061 | 171,410 | 171,873 | 174,413 | 179,163 | 168,720 | 180,931 |
| Noninterest-bearing liabilities and equity: | | | | | | | |
| Noninterest-bearing deposits | 49,720 | 47,755 | 47,998 | 45,306 | 44,308 | 48,743 | 43,474 |
| Allowance for unfunded loan commitments and letters of credit | 204 | 188 | 193 | 218 | 251 | 196 | 273 |
| Accrued expenses and other liabilities | 10,747 | 9,771 | 10,506 | 12,687 | 10,446 | 10,262 | 10,424 |
| Equity | 34,374 | 33,430 | 32,988 | 31,955 | 30,198 | 33,905 | 30,647 |
| Total liabilities and equity | <u>\$261,106</u> | <u>\$262,554</u> | <u>\$ 263,558</u> | <u>\$ 264,579</u> | <u>\$264,366</u> | <u>\$261,826</u> | <u>\$265,749</u> |

(a) Calculated using average daily balances.

Supplemental Average Balance Sheet Information (Unaudited)

Deposits and Common Shareholders' Equity

| | | | | | | | |
|------------------------------|------------------|------------------|------------------|------------------|------------------|------------------|------------------|
| Interest-bearing deposits | \$131,076 | \$133,001 | \$133,643 | \$135,300 | \$137,994 | \$132,033 | \$139,217 |
| Noninterest-bearing deposits | 49,720 | 47,755 | 47,998 | 45,306 | 44,308 | 48,743 | 43,474 |
| Total deposits | \$180,796 | \$180,756 | \$181,641 | \$180,606 | \$182,302 | \$180,776 | \$182,691 |
| Transaction deposits | \$135,226 | \$132,624 | \$131,822 | \$128,400 | \$127,940 | \$133,932 | \$126,591 |
| Common shareholders' equity | <u>\$ 31,101</u> | <u>\$ 30,193</u> | <u>\$ 29,729</u> | <u>\$ 28,755</u> | <u>\$ 27,054</u> | <u>\$ 30,650</u> | <u>\$ 25,821</u> |

Details of Net Interest Margin(Unaudited) (a)

| | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|--------------------------------------------|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 | June 30 2011 | June 30 2010 |
| Average yields/rates | | | | | | | |
| Yield on interest-earning assets | | | | | | | |
| Loans | 5.11 % | 5.09 % | 5.21 % | 5.24 % | 5.58 % | 5.10 % | 5.54 % |
| Investment securities | 3.80 | 3.76 | 3.91 | 4.15 | 4.17 | 3.78 | 4.31 |
| Other | 3.04 | 4.16 | 3.61 | 3.15 | 3.98 | 3.59 | 4.11 |
| Total yield on interest-earning assets | 4.64 | 4.67 | 4.76 | 4.82 | 5.13 | 4.66 | 5.15 |
| Rate on interest-bearing liabilities | | | | | | | |
| Deposits | .55 | .55 | .61 | .68 | .71 | .55 | .76 |
| Borrowed funds | 2.46 | 2.35 | 2.74 | 2.56 | 1.88 | 2.40 | 2.11 |
| Total rate on interest-bearing liabilities | .95 | .95 | 1.08 | 1.10 | .98 | .96 | 1.07 |
| Interest rate spread | 3.69 | 3.72 | 3.68 | 3.72 | 4.15 | 3.70 | 4.08 |
| Impact of noninterest-bearing sources | .24 | .22 | .25 | .24 | .20 | .23 | .21 |
| Net interest margin (b) | <u>3.93 %</u> | <u>3.94 %</u> | <u>3.93 %</u> | <u>3.96 %</u> | <u>4.35 %</u> | <u>3.93 %</u> | <u>4.29 %</u> |

- (a) Calculated as annualized taxable-equivalent net interest income divided by average earning assets. The interest income earned on certain earning assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of yields and margins for all earning assets in calculating net interest margins, in this table we use net interest income on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. This adjustment is not permitted under generally accepted accounting principles (GAAP) in the Consolidated Income Statement. The taxable-equivalent adjustments to net interest income for the three months ended June 30, 2011, March 31, 2011, December 31, 2010, September 30, 2010, and June 30, 2010 were \$25 million, \$24 million, \$22 million, \$22 million, and \$19 million, respectively. The taxable-equivalent adjustments to net interest income for the six months ended June 30, 2011 and June 30, 2010 were \$49 million and \$37 million, respectively.
- (b) A reconciliation of net interest margin to provision-adjusted net interest margin follows. We believe that provision-adjusted net interest margin, a non-GAAP measure, is useful as a tool to help evaluate the amount of credit related risk associated with interest-earning assets.

| | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|----------------------------------------|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 | June 30 2011 | June 30 2010 |
| Net interest margin, as reported | 3.93 % | 3.94 % | 3.93 % | 3.96 % | 4.35 % | 3.93 % | 4.29 % |
| Less: provision adjustment | .51 | .76 | .78 | .86 | 1.47 | .64 | 1.41 |
| Provision-adjusted net interest margin | <u>3.42 %</u> | <u>3.18 %</u> | <u>3.15 %</u> | <u>3.10 %</u> | <u>2.88 %</u> | <u>3.29 %</u> | <u>2.88 %</u> |

The adjustment represents annualized provision for credit losses divided by average interest-earning assets.

Selected Consolidated Income Statement Information(Unaudited)

| <i>In millions</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|-----------------------------------------------------------------|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 | June 30 2011 | June 30 2010 |
| Income from Continuing Operations before Income Taxes | | | | | | | |
| Integration costs | | | \$ 78 | \$ 96 | \$ 100 | | \$ 213 |
| Income from Discontinued Operations, Net of Income Taxes | | | | | | | |
| Gain on sale of GIS | | | | \$ 328 | | | |
| Net Income Attributable to Common Shareholders | | | | | | | |
| TARP preferred stock accelerated discount accretion (c) | | | | | | | <u>\$ 250</u> |

- (c) Represents accelerated accretion of the remaining issuance discount on redemption of the TARP preferred stock in February 2010. This resulted in a \$.49 reduction to diluted earnings per share for the six months ended June 30, 2010.

Details of Loans (Unaudited)

| <i>In millions</i> | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 |
|---------------------------------|------------------|------------------|---------------------|----------------------|------------------|
| Commercial | | | | | |
| Retail/wholesale trade | \$ 10,952 | \$ 10,665 | \$ 9,901 | \$ 9,752 | \$ 9,576 |
| Manufacturing | 10,426 | 9,805 | 9,334 | 9,519 | 9,728 |
| Service providers | 8,984 | 8,690 | 8,866 | 8,747 | 8,289 |
| Real estate related (a) | 7,515 | 7,533 | 7,500 | 7,398 | 7,269 |
| Financial services | 5,206 | 5,034 | 4,573 | 3,773 | 4,302 |
| Health care | 4,115 | 3,839 | 3,481 | 3,169 | 3,099 |
| Other industries | 11,422 | 11,036 | 11,522 | 10,830 | 11,969 |
| Total commercial | <u>58,620</u> | <u>56,602</u> | <u>55,177</u> | <u>53,188</u> | <u>54,232</u> |
| Commercial real estate | | | | | |
| Real estate projects | 11,086 | 11,581 | 12,211 | 13,021 | 13,914 |
| Commercial mortgage | 5,233 | 5,552 | 5,723 | 6,070 | 6,450 |
| Total commercial real estate | <u>16,319</u> | <u>17,133</u> | <u>17,934</u> | <u>19,091</u> | <u>20,364</u> |
| Equipment lease financing | 6,210 | 6,215 | 6,393 | 6,408 | 6,630 |
| TOTAL COMMERCIAL LENDING | <u>81,149</u> | <u>79,950</u> | <u>79,504</u> | <u>78,687</u> | <u>81,226</u> |
| Consumer | | | | | |
| Home equity | | | | | |
| Lines of credit | 22,838 | 23,001 | 23,473 | 23,770 | 23,901 |
| Installment | 10,541 | 10,655 | 10,753 | 10,815 | 11,060 |
| Residential real estate | | | | | |
| Residential mortgage | 14,302 | 14,602 | 15,292 | 15,708 | 16,618 |
| Residential construction | 680 | 731 | 707 | 776 | 1,219 |
| Credit card | 3,754 | 3,707 | 3,920 | 3,883 | 3,967 |
| Other consumer | | | | | |
| Education | 8,816 | 9,041 | 9,196 | 8,819 | 8,867 |
| Automobile | 3,705 | 3,156 | 2,983 | 2,863 | 2,697 |
| Other | 4,534 | 4,544 | 4,767 | 4,806 | 4,787 |
| TOTAL CONSUMER LENDING | <u>69,170</u> | <u>69,437</u> | <u>71,091</u> | <u>71,440</u> | <u>73,116</u> |
| Total (b) | <u>\$150,319</u> | <u>\$149,387</u> | <u>\$ 150,595</u> | <u>\$ 150,127</u> | <u>\$154,342</u> |

(a) Includes loans to customers in the real estate and construction industries.

(b) Includes purchased impaired loans: \$ 7,256 \$ 7,522 \$ 7,780 \$ 8,130 \$ 9,127

Details of Loans Held for Sale (Unaudited)

| <i>In millions</i> | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 |
|----------------------|-----------------|------------------|---------------------|----------------------|-----------------|
| Commercial mortgage | \$1,226 | \$ 1,047 | \$ 1,207 | \$ 1,381 | \$1,239 |
| Residential mortgage | 1,351 | 1,840 | 1,890 | 1,786 | 1,336 |
| Other | 102 | 93 | 395 | 108 | 181 |
| Total | <u>\$2,679</u> | <u>\$ 2,980</u> | <u>\$ 3,492</u> | <u>\$ 3,275</u> | <u>\$2,756</u> |

Net Unfunded Commitments (Unaudited)

| <i>In millions</i> | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 |
|--------------------------|-----------------|------------------|---------------------|----------------------|-----------------|
| Net unfunded commitments | <u>\$99,791</u> | <u>\$96,781</u> | <u>\$ 95,805</u> | <u>\$ 97,147</u> | <u>\$95,775</u> |

Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit (Unaudited)**Change in Allowance for Loan and Lease Losses**

| <i>Three months ended - in millions</i> | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 |
|-----------------------------------------------------------------------------|-----------------|------------------|---------------------|----------------------|-----------------|
| Beginning balance | \$4,759 | \$ 4,887 | \$ 5,231 | \$ 5,336 | \$5,319 |
| Charge-offs: | | | | | |
| Commercial | (185) | (179) | (331) | (310) | (313) |
| Commercial real estate | (124) | (158) | (181) | (102) | (149) |
| Equipment lease financing | (11) | (14) | (29) | (12) | (43) |
| Residential real estate | (43) | (58) | (124) | (47) | (197) |
| Home equity | (112) | (140) | (124) | (160) | (131) |
| Credit card | (60) | (74) | (73) | (67) | (95) |
| Other consumer | (49) | (51) | (62) | (58) | (57) |
| Total charge-offs | (584) | (674) | (924) | (756) | (985) |
| Recoveries: | | | | | |
| Commercial | 98 | 80 | 71 | 80 | 78 |
| Commercial real estate | 26 | 14 | 20 | 14 | 10 |
| Equipment lease financing | 15 | 9 | 18 | 13 | 13 |
| Residential real estate | 1 | 1 | (1) | 7 | 13 |
| Home equity | 11 | 10 | 9 | 10 | 12 |
| Credit card | 6 | 6 | 5 | 5 | 5 |
| Other consumer | 13 | 21 | 11 | 13 | 14 |
| Total recoveries | 170 | 141 | 133 | 142 | 145 |
| Net (charge-offs) recoveries: | | | | | |
| Commercial | (87) | (99) | (260) | (230) | (235) |
| Commercial real estate | (98) | (144) | (161) | (88) | (139) |
| Equipment lease financing | 4 | (5) | (11) | 1 | (30) |
| Residential real estate | (42) | (57) | (125) | (40) | (184) |
| Home equity | (101) | (130) | (115) | (150) | (119) |
| Credit card | (54) | (68) | (68) | (62) | (90) |
| Other consumer | (36) | (30) | (51) | (45) | (43) |
| Total net charge-offs | (414) | (533) | (791) | (614) | (840) |
| Provision for credit losses | 280 | 421 | 442 | 486 | 823 |
| Acquired allowance adjustments | | | | (2) | |
| Net change in allowance for unfunded loan commitments and letters of credit | 2 | (16) | 5 | 25 | 34 |
| Ending balance | <u>\$4,627</u> | <u>\$ 4,759</u> | <u>\$ 4,887</u> | <u>\$ 5,231</u> | <u>\$5,336</u> |
| Supplemental Information | | | | | |
| Net charge-offs to average loans (for the three months ended) (annualized) | 1.11 % | 1.44 % | 2.09 % | 1.61 % | 2.18 % |
| Allowance for loan and lease losses to total loans | 3.08 | 3.19 | 3.25 | 3.48 | 3.46 |
| Commercial lending net charge-offs | \$ (181) | \$ (248) | \$ (432) | \$ (317) | \$ (404) |
| Consumer lending net charge-offs | (233) | (285) | (359) | (297) | (436) |
| Total net charge-offs | \$ (414) | \$ (533) | \$ (791) | \$ (614) | \$ (840) |
| Net charge-offs to average loans | | | | | |
| Commercial lending | .90 % | 1.25 % | 2.17 % | 1.57 % | 1.99 % |
| Consumer lending | <u>1.35</u> | <u>1.65</u> | <u>2.01</u> | <u>1.64</u> | <u>2.38</u> |

Change in Allowance for Unfunded Loan Commitments and Letters of Credit

| <i>Three months ended - in millions</i> | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 |
|-----------------------------------------------------------------------------|-----------------|------------------|---------------------|----------------------|-----------------|
| Beginning balance | \$ 204 | \$ 188 | \$ 193 | \$ 218 | \$ 252 |
| Net change in allowance for unfunded loan commitments and letters of credit | (2) | 16 | (5) | (25) | (34) |
| Ending balance | <u>\$ 202</u> | <u>\$ 204</u> | <u>\$ 188</u> | <u>\$ 193</u> | <u>\$ 218</u> |

Purchase Accounting Accretion and Accretable Interest (Unaudited)

VALUATION OF PURCHASED IMPAIRED LOANS

| <i>Dollars in billions</i> | June 30, 2011 | | March 31, 2011 | | December 31, 2010 | |
|-----------------------------------------------------|---------------|----------------|----------------|----------------|-------------------|----------------|
| | Balance | Net Investment | Balance | Net Investment | Balance | Net Investment |
| Commercial and commercial real estate loans: | | | | | | |
| Unpaid principal balance | \$ 1.4 | | \$ 1.6 | | \$ 1.8 | |
| Purchased impaired mark | (.3) | | (.3) | | (.4) | |
| Recorded investment | 1.1 | | 1.3 | | 1.4 | |
| Allowance for loan losses | (.3) | | (.3) | | (.3) | |
| Net investment | 0.8 | 57 % | 1.0 | 63 % | 1.1 | 61 % |
| Consumer and residential mortgage loans: | | | | | | |
| Unpaid principal balance | 7.1 | | 7.6 | | 7.9 | |
| Purchased impaired mark | (.9) | | (1.4) | | (1.5) | |
| Recorded investment | 6.2 | | 6.2 | | 6.4 | |
| Allowance for loan losses | (.7) | | (.6) | | (.6) | |
| Net investment | 5.5 | 77 % | 5.6 | 74 % | 5.8 | 73 % |
| Total purchased impaired loans: | | | | | | |
| Unpaid principal balance | 8.5 | | 9.2 | | 9.7 | |
| Purchased impaired mark | (1.2) | | (1.7) | | (1.9) | |
| Recorded investment | 7.3 | | 7.5 | | 7.8 | |
| Allowance for loan losses | (1.0) | | (.9) | | (.9) | |
| Net investment | \$ 6.3 | 74 % | \$ 6.6 | 72 % | \$ 6.9 | 71 % |

PURCHASE ACCOUNTING ACCRETION

| <i>In millions</i> | <i>Three months ended</i> | | |
|---------------------------------------------------------------------------------------------------------------------|---------------------------|------------------|-----------------|
| | June 30 2011 | March 31 2011 | June 30 2010 |
| Non-impaired loans | \$ 72 | \$ 68 | \$ 111 |
| Impaired loans | 186 | 160 | 258 |
| Reversal of contractual interest on impaired loans | (88) | (106) | (136) |
| Net impaired loans | 98 | 54 | 122 |
| Securities | 14 | 9 | 13 |
| Deposits | 91 | 100 | 144 |
| Borrowings | (25) | (31) | (14) |
| Total | \$ 250 | \$ 200 | \$ 376 |
| Cash received in excess of recorded investment from sales or payoffs of impaired commercial loans (cash recoveries) | \$ 40 | \$ 81 | \$ 164 |

REMAINING PURCHASE ACCOUNTING ACCRETION

| <i>In billions</i> | June 30 2011 | March 31 2011 | December 31 2010 |
|---------------------|-----------------|------------------|---------------------|
| Non-impaired loans | \$ 1.1 | \$ 1.1 | \$ 1.2 |
| Impaired loans | 2.3 | 2.2 | 2.2 |
| Total loans (gross) | 3.4 | 3.3 | 3.4 |
| Securities | .2 | .2 | .1 |
| Deposits | .3 | .4 | .5 |
| Borrowings | (1.0) | (1.0) | (1.1) |
| Total | \$ 2.9 | \$ 2.9 | \$ 2.9 |

ACCRETABLE NET INTEREST - PURCHASED IMPAIRED LOANS

| <i>In billions</i> | | <i>In billions</i> | |
|---------------------------------------------------------|-------|---------------------------------------------------------|-------|
| April 1, 2011 | \$2.2 | January 1, 2011 | \$2.2 |
| Accretion | (.2) | Accretion | (.4) |
| Cash recoveries | | Cash recoveries | (.1) |
| Net reclass to accretable difference and other activity | .3 | Net reclass to accretable difference and other activity | .6 |
| June 30, 2011 | \$2.3 | June 30, 2011 | \$2.3 |

Details of Nonperforming Assets (Unaudited)

Nonperforming Assets by Type

| <i>In millions</i> | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 |
|--------------------------------------------------------------------|-----------------|------------------|---------------------|----------------------|-----------------|
| Nonperforming loans, including TDRs (a) | | | | | |
| Commercial | | | | | |
| Retail/wholesale trade | \$ 148 | \$ 180 | \$ 197 | \$ 219 | \$ 242 |
| Manufacturing | 160 | 213 | 250 | 266 | 312 |
| Service providers | 189 | 214 | 218 | 230 | 223 |
| Real estate related (b) | 261 | 253 | 233 | 288 | 343 |
| Financial services | 18 | 27 | 16 | 36 | 60 |
| Health care | 38 | 46 | 50 | 59 | 55 |
| Other industries | 233 | 270 | 289 | 432 | 458 |
| Total commercial | <u>1,047</u> | <u>1,203</u> | <u>1,253</u> | <u>1,530</u> | <u>1,693</u> |
| Commercial real estate | | | | | |
| Real estate projects | 1,289 | 1,468 | 1,422 | 1,562 | 1,661 |
| Commercial mortgage | 378 | 416 | 413 | 427 | 420 |
| Total commercial real estate | <u>1,667</u> | <u>1,884</u> | <u>1,835</u> | <u>1,989</u> | <u>2,081</u> |
| Equipment lease financing | 35 | 41 | 77 | 104 | 114 |
| TOTAL COMMERCIAL LENDING | <u>2,749</u> | <u>3,128</u> | <u>3,165</u> | <u>3,623</u> | <u>3,888</u> |
| Consumer (c) | | | | | |
| Home equity | 421 | 464 | 448 | 406 | 405 |
| Residential real estate | | | | | |
| Residential mortgage (d) | 630 | 641 | 764 | 727 | 713 |
| Residential construction | 36 | 46 | 54 | 42 | 79 |
| Credit card (e) | 8 | | | | |
| Other consumer | 26 | 29 | 35 | 38 | 25 |
| TOTAL CONSUMER LENDING | <u>1,121</u> | <u>1,180</u> | <u>1,301</u> | <u>1,213</u> | <u>1,222</u> |
| Total nonperforming loans (f) | <u>3,870</u> | <u>4,308</u> | <u>4,466</u> | <u>4,836</u> | <u>5,110</u> |
| OREO and foreclosed assets | | | | | |
| Other real estate owned (OREO) (g) | 546 | 569 | 589 | 573 | 581 |
| Foreclosed and other assets | 65 | 63 | 68 | 97 | 46 |
| OREO and foreclosed assets | <u>611</u> | <u>632</u> | <u>657</u> | <u>670</u> | <u>627</u> |
| Total nonperforming assets | <u>\$4,481</u> | <u>\$ 4,940</u> | <u>\$ 5,123</u> | <u>\$ 5,506</u> | <u>\$5,737</u> |
| Nonperforming loans to total loans | 2.57 % | 2.88 % | 2.97 % | 3.22 % | 3.31 % |
| Nonperforming assets to total loans, OREO and foreclosed assets | 2.97 | 3.29 | 3.39 | 3.65 | 3.70 |
| Nonperforming assets to total assets | 1.70 | 1.90 | 1.94 | 2.12 | 2.19 |
| Allowance for loan and lease losses to nonperforming loans (f) (h) | <u>120</u> | <u>110</u> | <u>109</u> | <u>108</u> | <u>104</u> |

(a) See analysis of troubled debt restructurings (TDRs) on page 10.

(b) Includes loans related to customers in the real estate and construction industries.

(c) Excludes most consumer loans and lines of credit, not secured by residential real estate, which are charged off after 120 to 180 days past due and are not placed on nonperforming status.

(d) Effective in 2011, nonperforming residential real estate excludes loans of \$85 million accounted for under the fair value option as of June 30, 2011 and March 31, 2011. Amounts for prior periods presented were not material.

(e) Effective in the second quarter 2011, the commercial nonaccrual policy was applied to certain small business credit card balances. This change resulted in loans placed on nonaccrual status when they become 90 days or more past due, rather than the consumer credit card nonaccrual policy of 180 days or more past due.

(f) Nonperforming loans do not include purchased impaired loans or loans held for sale.

(g) Other real estate owned excludes \$273 million, \$233 million, \$178 million, \$163 million, and \$167 million at June 30, 2011, March 31, 2011, December 31, 2010, September 30, 2010, and June 30, 2010, respectively, related to serviced loans insured by the Federal Housing Administration (FHA) or guaranteed by the Department of Veterans Affairs (VA).

(h) The allowance for loan and lease losses includes impairment reserves attributable to purchased impaired loans. See page 8, note (a).

Details of Nonperforming Assets and Troubled Debt Restructurings (Unaudited)

Change in Nonperforming Assets

| <i>In millions</i> | Jan. 1, 2011 - June 30, 2011 | Apr. 1, 2011 - June 30, 2011 | Jan. 1, 2011 - Mar. 31, 2011 |
|---------------------------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Beginning balance | \$ 5,123 | \$ 4,940 | \$ 5,123 |
| New nonperforming assets | 1,846 | 843 | 1,003 |
| Charge-offs/valuation adjustments | (713) | (323) | (390) |
| Principal activity including paydowns and payoffs | (983) | (603) | (380) |
| Asset sales and transfers to loans held for sale | (306) | (128) | (178) |
| Returned to performing status | (486) | (248) | (238) |
| Ending balance | <u>\$ 4,481</u> | <u>\$ 4,481</u> | <u>\$ 4,940</u> |

Largest Individual Nonperforming Assets at June 30, 2011 (a)

| <i>In millions</i> | | |
|--------------------|---------------|---------------------------------|
| Ranking | Outstandings | Industry |
| 1 | \$ 32 | Accommodation and Food Services |
| 2 | 25 | Construction |
| 3 | 23 | Real Estate Rental & Leasing |
| 4 | 23 | Real Estate Rental & Leasing |
| 5 | 21 | Real Estate Rental & Leasing |
| 6 | 20 | Real Estate Rental & Leasing |
| 7 | 20 | Accommodation and Food Services |
| 8 | 20 | Real Estate Rental & Leasing |
| 9 | 18 | Real Estate Rental & Leasing |
| 10 | 18 | Real Estate Rental & Leasing |
| Total | <u>\$ 220</u> | |

As a percent of total nonperforming assets 5%

(a) Amounts shown are not net of related allowance for loan and lease losses, if applicable.

Troubled Debt Restructurings by Type

| <i>In millions</i> | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 |
|--------------------|-----------------|------------------|---------------------|----------------------|-----------------|
| Commercial | \$ 305 | \$ 260 | \$ 236 | \$ 108 | \$ 54 |
| Consumer | 1,614 | 1,575 | 1,422 | 1,226 | 1,065 |
| Total | <u>\$1,919</u> | <u>\$ 1,835</u> | <u>\$ 1,658</u> | <u>\$ 1,334</u> | <u>\$1,119</u> |
| Nonperforming | 845 | 882 | 784 | 595 | 500 |
| Accrual (a) | 752 | 639 | 543 | 424 | 329 |
| Credit card (b) | 322 | 314 | 331 | 315 | 290 |
| Total | <u>\$1,919</u> | <u>\$ 1,835</u> | <u>\$ 1,658</u> | <u>\$ 1,334</u> | <u>\$1,119</u> |

Loans whose contractual terms have been restructured in a manner which grants a concession to a borrower experiencing financial difficulties are considered troubled debt restructurings (TDRs). TDRs typically result from our loss mitigation activities and could include rate reductions, principal forgiveness, forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of collateral. Purchased impaired loans are excluded from TDRs.

- (a) Accruing loans have demonstrated a period of at least six months of performance under the modified terms and are excluded from nonperforming loans.
- (b) Credit cards and certain small business and consumer credit agreements whose terms have been modified and are TDRs. However, since our policy is to exempt these loans from being placed on nonaccrual status as permitted by regulatory guidance as generally these loans are directly charged off in the period that they become 180 days past due, these loans are excluded from nonperforming loans.

Accruing Loans Past Due (Unaudited)**Accruing Loans Past Due 30 to 59 Days(a) (b)**

| <i>Dollars in millions</i> | Amount | | | Percent of Outstandings | | |
|-----------------------------|-----------------|-----------------|-----------------|-------------------------|-----------------|-----------------|
| | Jun. 30 2011 | Mar. 31 2011 | Dec. 31 2010 | Jun. 30 2011 | Mar. 31 2011 | Dec. 31 2010 |
| Commercial | \$ 149 | \$ 208 | \$ 251 | .25 % | .37 % | .45 % |
| Commercial real estate | 98 | 315 | 128 | .60 | 1.84 | .71 |
| Equipment lease financing | 9 | 72 | 37 | .14 | 1.16 | .58 |
| Residential real estate (b) | 324 | 327 | 331 | 2.16 | 2.13 | 2.07 |
| Home equity | 141 | 146 | 159 | .42 | .43 | .47 |
| Credit card | 39 | 41 | 46 | 1.04 | 1.11 | 1.17 |
| Other consumer (b) | 185 | 183 | 260 | 1.09 | 1.09 | 1.53 |
| Total | <u>\$ 945</u> | <u>\$1,292</u> | <u>\$1,212</u> | <u>.63</u> | <u>.86</u> | <u>.81</u> |

Accruing Loans Past Due 60 to 89 Days(a) (c)

| <i>Dollars in millions</i> | Amount | | | Percent of Outstandings | | |
|-----------------------------|-----------------|-----------------|-----------------|-------------------------|-----------------|-----------------|
| | Jun. 30 2011 | Mar. 31 2011 | Dec. 31 2010 | Jun. 30 2011 | Mar. 31 2011 | Dec. 31 2010 |
| Commercial | \$ 75 | \$ 56 | \$ 92 | .13 % | .10 % | .17 % |
| Commercial real estate | 71 | 65 | 62 | .44 | .38 | .35 |
| Equipment lease financing | 2 | 5 | 2 | .03 | .08 | .03 |
| Residential real estate (c) | 187 | 222 | 225 | 1.25 | 1.45 | 1.41 |
| Home equity | 91 | 96 | 91 | .27 | .29 | .27 |
| Credit card | 23 | 25 | 32 | .61 | .67 | .82 |
| Other consumer (c) | 104 | 107 | 101 | .61 | .64 | .60 |
| Total | <u>\$ 553</u> | <u>\$ 576</u> | <u>\$ 605</u> | <u>.37</u> | <u>.39</u> | <u>.40</u> |

Accruing Loans Past Due 90 Days or More(a) (d)

| <i>Dollars in millions</i> | Amount | | | Percent of Outstandings | | |
|-----------------------------|-----------------|-----------------|-----------------|-------------------------|-----------------|-----------------|
| | Jun. 30 2011 | Mar. 31 2011 | Dec. 31 2010 | Jun. 30 2011 | Mar. 31 2011 | Dec. 31 2010 |
| Commercial | \$ 42 | \$ 49 | \$ 59 | .08 % | .09 % | .11 % |
| Commercial real estate | 12 | 6 | 43 | .07 | .04 | .24 |
| Equipment lease financing | 1 | | 1 | .02 | | .02 |
| Residential real estate (d) | 2,071 | 2,077 | 2,121 | 13.82 | 13.55 | 13.26 |
| Home equity | 182 | 165 | 174 | .55 | .49 | .51 |
| Credit card | 45 | 65 | 77 | 1.20 | 1.75 | 1.96 |
| Other consumer (d) | 293 | 283 | 234 | 1.72 | 1.69 | 1.38 |
| Total | <u>\$2,646</u> | <u>\$2,645</u> | <u>\$2,709</u> | <u>1.76</u> | <u>1.77</u> | <u>1.80</u> |

(a) Excludes purchased impaired loans.

(b) Includes loans that are government guaranteed/insured loans, primarily residential mortgages, of \$.3 billion, \$.2 billion, and \$.3 billion for June 30, 2011, March 31, 2011, and December 31, 2010, respectively.

(c) Includes loans that are government guaranteed/insured loans, primarily residential mortgages, of \$.2 billion for June 30, 2011, March 31, 2011, and December 31, 2010.

(d) Includes loans that are government guaranteed/insured loans, primarily residential mortgages, of \$2.2 billion for June 30, 2011, March 31, 2011, and December 31, 2010.

Business Segment Descriptions (Unaudited)

Retail Banking provides deposit, lending, brokerage, investment management, and cash management services to consumer and small business customers within our primary geographic markets. Our customers are serviced through our branch network, call centers and online banking. The branch network is located primarily in Pennsylvania, Ohio, New Jersey, Michigan, Maryland, Illinois, Indiana, Kentucky, Florida, Virginia, Missouri, Delaware, Washington, D.C., and Wisconsin.

Corporate & Institutional Banking provides lending, treasury management, and capital markets-related products and services to mid-sized corporations, government and not-for-profit entities, and selectively to large corporations. Lending products include secured and unsecured loans, letters of credit and equipment leases. Treasury management services include cash and investment management, receivables management, disbursement services, funds transfer services, information reporting, and global trade services. Capital markets-related products and services include foreign exchange, derivatives, loan syndications, mergers and acquisitions advisory and related services to middle-market companies, our multi-seller conduit, securities underwriting, and securities sales and trading. Corporate & Institutional Banking also provides commercial loan servicing, and real estate advisory and technology solutions for the commercial real estate finance industry. Corporate & Institutional Banking provides products and services generally within our primary geographic markets, with certain products and services offered nationally and internationally.

Asset Management Group includes personal wealth management for high net worth and ultra high net worth clients and institutional asset management. Wealth management products and services include financial planning, customized investment management, private banking, tailored credit solutions and trust management and administration for individuals and their families. Institutional asset management provides investment management, custody, and retirement planning services. Institutional clients include corporations, unions, municipalities, non-profits, foundations and endowments located primarily in our geographic footprint.

Residential Mortgage Banking directly originates primarily first lien residential mortgage loans on a nationwide basis with a significant presence within the retail banking footprint, and also originates loans through majority or minority owned affiliates. Mortgage loans represent loans collateralized by one-to-four-family residential real estate. These loans are typically underwritten to government agency and/or third party standards, and sold, servicing retained, to secondary mortgage conduits Federal National Mortgage Association (FNMA), Federal Home Loan Mortgage Corporation (FHLMC), Federal Home Loan Banks and third-party investors, or are securitized and issued under the Government National Mortgage Association (GNMA) program. The mortgage servicing operation performs all functions related to servicing mortgage loans - primarily those in first lien position - for various investors and for loans owned by PNC. Certain loans originated through majority or minority owned affiliates are sold to others.

Distressed Assets Portfolio includes commercial residential development loans, cross-border leases, consumer brokered home equity loans, retail mortgages, non-prime mortgages, and residential construction loans. These loans require special servicing and management oversight given current market conditions. We obtained the majority of these loans through acquisitions of other companies.

BlackRock is the largest publicly traded investment management firm in the world. BlackRock manages assets on behalf of institutional and individual investors worldwide through a variety of equity, fixed income, multi-asset class, alternative and cash management separate accounts and funds, including iShares®, the global product leader in exchange-traded funds. In addition, BlackRock provides market risk management, financial markets advisory and enterprise investment system services globally to a broad base of clients. At June 30, 2011, our economic interest in BlackRock was 22%.

Summary of Business Segment Income and Revenue (Unaudited) (a) (b)

| In millions Income (Loss) | Three months ended | | | | | Six months ended | |
|-------------------------------------------------------------------|--------------------|------------------|---------------------|----------------------|-----------------|------------------|-----------------|
| | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 | June 30 2011 | June 30 2010 |
| Retail Banking | \$ 44 | \$ (18) | \$ 44 | \$ (4) | \$ 80 | \$ 26 | \$ 104 |
| Corporate & Institutional Banking | 448 | 432 | 543 | 435 | 448 | 880 | 816 |
| Asset Management Group | 48 | 43 | 28 | 43 | 27 | 91 | 66 |
| Residential Mortgage Banking | 55 | 71 | 3 | 97 | 91 | 126 | 169 |
| Distressed Assets Portfolio | 84 | 25 | (71) | 20 | (79) | 109 | (6) |
| Other, including BlackRock (b) (c) (d) | 233 | 279 | 273 | 184 | 214 | 512 | 280 |
| Income from continuing operations before noncontrolling interests | <u>\$ 912</u> | <u>\$ 832</u> | <u>\$ 820</u> | <u>\$ 775</u> | <u>\$ 781</u> | <u>\$1,744</u> | <u>\$1,429</u> |
| Revenue | | | | | | | |
| Retail Banking | \$1,271 | \$ 1,247 | \$ 1,278 | \$ 1,360 | \$1,389 | \$2,518 | \$2,748 |
| Corporate & Institutional Banking | 1,180 | 1,098 | 1,376 | 1,083 | 1,230 | 2,278 | 2,491 |
| Asset Management Group | 226 | 222 | 224 | 216 | 217 | 448 | 444 |
| Residential Mortgage Banking | 219 | 258 | 228 | 284 | 252 | 477 | 480 |
| Distressed Assets Portfolio | 270 | 245 | 200 | 248 | 358 | 515 | 688 |
| Other, including BlackRock (b) (c) (d) | 436 | 561 | 597 | 407 | 466 | 997 | 824 |
| Revenue from continuing operations | <u>\$3,602</u> | <u>\$ 3,631</u> | <u>\$ 3,903</u> | <u>\$ 3,598</u> | <u>\$3,912</u> | <u>\$7,233</u> | <u>\$7,675</u> |

- (a) Our business information is presented based on our management accounting practices and our management structure. We refine our methodologies from time to time as our management accounting practices are enhanced and our business and management structure change. Certain prior period amounts have been reclassified to reflect current methodologies and our current business and management structure. Amounts are presented on a continuing operations basis and therefore exclude the earnings and revenue attributable to GIS, which we sold effective July 1, 2010.
- (b) We consider BlackRock to be a separate reportable business segment but have combined its results with Other for this presentation. Our second quarter 2011 Form 10-Q will include additional information regarding BlackRock.
- (c) Includes earnings and gains or losses related to PNC's equity interest in BlackRock and residual activities that do not meet the criteria for disclosure as a separate reportable business, such as gains or losses related to BlackRock transactions, integration costs, asset and liability management activities including net securities gains or losses, other-than-temporary impairment of investment securities and certain trading activities, exited businesses, equity management activities, alternative investments, intercompany eliminations, most corporate overhead, and differences between business segment performance reporting and financial statement reporting (GAAP).
- (d) Amount for the fourth quarter of 2010 includes the \$160 million gain (\$102 million after taxes) related to our gain on the sale of a portion of our shares of BlackRock stock as part of BlackRock's November 2010 secondary common stock offering.

| Period-end Employees | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 |
|------------------------------------|-----------------|------------------|---------------------|----------------------|-----------------|
| Full-time employees | | | | | |
| Retail Banking | 21,044 | 20,932 | 20,925 | 21,203 | 21,380 |
| Corporate & Institutional Banking | 3,864 | 3,761 | 3,756 | 3,660 | 3,601 |
| Asset Management Group | 3,053 | 3,042 | 3,001 | 2,975 | 2,964 |
| Residential Mortgage Banking | 3,688 | 3,682 | 3,539 | 3,339 | 3,348 |
| Distressed Assets Portfolio | 121 | 127 | 152 | 155 | 169 |
| Other | | | | | |
| Operations & Technology | 8,856 | 8,787 | 8,727 | 8,704 | 8,959 |
| Staff Services and Other (e) | 4,889 | 4,855 | 4,717 | 4,584 | 9,069 |
| Total Other | 13,745 | 13,642 | 13,444 | 13,288 | 18,028 |
| Total full-time employees | <u>45,515</u> | <u>45,186</u> | <u>44,817</u> | <u>44,620</u> | <u>49,490</u> |
| Retail Banking part-time employees | 5,112 | 4,981 | 4,965 | 4,799 | 4,790 |
| Other part-time employees | 1,216 | 959 | 987 | 974 | 1,104 |
| Total part-time employees | <u>6,328</u> | <u>5,940</u> | <u>5,952</u> | <u>5,773</u> | <u>5,894</u> |
| Total | <u>51,843</u> | <u>51,126</u> | <u>50,769</u> | <u>50,393</u> | <u>55,384</u> |

The period end employee statistics for the businesses reflect staff directly employed by the respective business, and exclude operations, technology and staff services employees that may perform services for the business.

- (e) Includes GIS employees totaling 4,528 at June 30, 2010. We sold GIS effective July 1, 2010.

Retail Banking (Unaudited) (a)

| <i>Dollars in millions</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|---------------------------------------|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 | June 30 2011 | June 30 2010 |
| INCOME STATEMENT | | | | | | | |
| Net interest income | \$ 810 | \$ 818 | \$ 826 | \$ 861 | \$ 879 | \$ 1,628 | \$ 1,748 |
| Noninterest income | | | | | | | |
| Service charges on deposits | 125 | 117 | 125 | 157 | 204 | 242 | 399 |
| Brokerage | 52 | 53 | 52 | 53 | 55 | 105 | 108 |
| Consumer services | 253 | 228 | 239 | 242 | 223 | 481 | 431 |
| Other | 31 | 31 | 36 | 47 | 28 | 62 | 62 |
| Total noninterest income | 461 | 429 | 452 | 499 | 510 | 890 | 1,000 |
| Total revenue | 1,271 | 1,247 | 1,278 | 1,360 | 1,389 | 2,518 | 2,748 |
| Provision for credit losses | 180 | 276 | 157 | 327 | 280 | 456 | 619 |
| Noninterest expense | 1,021 | 1,001 | 1,048 | 1,039 | 994 | 2,022 | 1,969 |
| Pretax earnings (loss) | 70 | (30) | 73 | (6) | 115 | 40 | 160 |
| Income taxes (benefit) | 26 | (12) | 29 | (2) | 35 | 14 | 56 |
| Earnings (loss) | \$ 44 | \$ (18) | \$ 44 | \$ (4) | \$ 80 | \$ 26 | \$ 104 |
| AVERAGE BALANCE SHEET | | | | | | | |
| Loans | | | | | | | |
| Consumer | | | | | | | |
| Home equity | \$ 25,905 | \$ 26,064 | \$ 26,189 | \$ 26,289 | \$ 26,510 | \$ 25,984 | \$ 26,665 |
| Indirect auto | 2,756 | 2,400 | 2,318 | 2,170 | 2,005 | 2,579 | 1,950 |
| Indirect other | 1,519 | 1,612 | 1,695 | 1,792 | 1,939 | 1,565 | 2,009 |
| Education | 8,881 | 9,101 | 8,758 | 8,817 | 8,342 | 8,991 | 8,202 |
| Credit cards | 3,681 | 3,731 | 3,827 | 3,901 | 3,948 | 3,706 | 4,013 |
| Other | 1,808 | 1,823 | 1,840 | 1,805 | 1,776 | 1,815 | 1,784 |
| Total consumer | 44,550 | 44,731 | 44,627 | 44,774 | 44,520 | 44,640 | 44,623 |
| Commercial and commercial real estate | 10,636 | 10,786 | 10,897 | 11,086 | 11,275 | 10,711 | 11,365 |
| Floor plan | 1,473 | 1,572 | 1,482 | 1,267 | 1,299 | 1,522 | 1,297 |
| Residential mortgage | 1,196 | 1,287 | 1,389 | 1,528 | 1,683 | 1,241 | 1,741 |
| Total loans | 57,855 | 58,376 | 58,395 | 58,655 | 58,777 | 58,114 | 59,026 |
| Goodwill and other intangible assets | 5,751 | 5,769 | 5,803 | 5,837 | 5,873 | 5,760 | 5,904 |
| Other assets | 2,150 | 2,524 | 2,180 | 2,511 | 3,354 | 2,336 | 3,248 |
| Total assets | \$ 65,756 | \$ 66,669 | \$ 66,378 | \$ 67,003 | \$ 68,004 | \$ 66,210 | \$ 68,178 |
| Deposits | | | | | | | |
| Noninterest-bearing demand | \$ 18,441 | \$ 18,102 | \$ 17,723 | \$ 17,144 | \$ 17,240 | \$ 18,272 | \$ 17,009 |
| Interest-bearing demand | 21,867 | 20,920 | 20,140 | 19,767 | 19,977 | 21,397 | 19,597 |
| Money market | 40,767 | 40,382 | 40,362 | 40,148 | 40,283 | 40,575 | 39,992 |
| Total transaction deposits | 81,075 | 79,404 | 78,225 | 77,059 | 77,500 | 80,244 | 76,598 |
| Savings | 8,136 | 7,573 | 7,155 | 7,029 | 7,006 | 7,856 | 6,780 |
| Certificates of deposit | 34,058 | 35,364 | 37,949 | 40,378 | 42,313 | 34,708 | 43,955 |
| Total deposits | 123,269 | 122,341 | 123,329 | 124,466 | 126,819 | 122,808 | 127,333 |
| Other liabilities | 765 | 1,147 | 1,087 | 1,444 | 1,656 | 955 | 1,654 |
| Capital | 8,246 | 8,048 | 8,323 | 8,582 | 8,538 | 8,147 | 8,424 |
| Total liabilities and equity | \$132,280 | \$131,536 | \$ 132,739 | \$ 134,492 | \$137,013 | \$131,910 | \$137,411 |
| PERFORMANCE RATIOS | | | | | | | |
| Return on average capital | 2 % | (1) % | 2 % | — % | 4 % | 1 % | 2 % |
| Return on average assets | .27 | (.11) | .26 | (.02) | .47 | .08 | .31 |
| Noninterest income to total revenue | 36 | 34 | 35 | 37 | 37 | 35 | 36 |
| Efficiency | 80 | 80 | 82 | 76 | 72 | 80 | 72 |

(a) See note (a) on page 13.

Retail Banking (Unaudited) (Continued)

| | Three months ended | | | | | Six months ended | |
|--------------------------------------------------------------------------|--------------------|------------------|---------------------|----------------------|-----------------|------------------|-----------------|
| | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 | June 30 2011 | June 30 2010 |
| <i>Dollars in millions, except as noted</i> | | | | | | | |
| OTHER INFORMATION (a) | | | | | | | |
| Credit-related statistics: | | | | | | | |
| Commercial nonperforming assets | \$ 301 | \$ 301 | \$ 297 | \$ 262 | \$ 297 | | |
| Consumer nonperforming assets | 403 | 409 | 422 | 400 | 336 | | |
| Total nonperforming assets | \$ 704 | \$ 710 | \$ 719 | \$ 662 | \$ 633 | | |
| Impaired loans (b) | \$ 826 | \$ 869 | \$ 895 | \$ 939 | \$ 974 | | |
| Commercial lending net charge-offs | \$ 65 | \$ 67 | \$ 49 | \$ 85 | \$ 100 | \$ 132 | \$ 196 |
| Credit card lending net charge-offs | 54 | 68 | 68 | 63 | 89 | 122 | 185 |
| Consumer lending (excluding credit card) net charge-offs | 104 | 122 | 108 | 99 | 109 | 226 | 217 |
| Total net charge-offs | \$ 223 | \$ 257 | \$ 225 | \$ 247 | \$ 298 | \$ 480 | \$ 598 |
| Commercial lending annualized net charge-off ratio | 2.15 % | 2.20 % | 1.57 % | 2.73 % | 3.19 % | 2.18 % | 3.12 % |
| Credit card lending annualized net charge-off ratio | 5.88 % | 7.39 % | 7.05 % | 6.41 % | 9.04 % | 6.64 % | 9.30 % |
| Consumer lending (excluding credit card) annualized net charge-off ratio | .99 % | 1.17 % | 1.02 % | .93 % | 1.03 % | 1.08 % | 1.03 % |
| Total annualized net charge-off ratio | 1.55 % | 1.79 % | 1.53 % | 1.67 % | 2.03 % | 1.67 % | 2.04 % |
| Home equity portfolio credit statistics: | | | | | | | |
| % of first lien positions (c) | 37 % | 36 % | 36 % | 35 % | 35 % | | |
| Weighted average loan-to-value ratios (c) | 73 % | 73 % | 73 % | 73 % | 73 % | | |
| Weighted average FICO scores (d) | 743 | 731 | 726 | 725 | 727 | | |
| Annualized net charge-off ratio | 1.00 % | 1.31 % | .97 % | .90 % | 1.01 % | 1.16 % | .86 % |
| Loans 30 - 59 days past due | .48 % | .47 % | .49 % | .49 % | .45 % | | |
| Loans 60 - 89 days past due | .30 % | .31 % | .30 % | .30 % | .29 % | | |
| Loans 90 days past due | 1.02 % | .99 % | 1.02 % | .94 % | .91 % | | |
| Other statistics: | | | | | | | |
| ATMs | 6,707 | 6,660 | 6,673 | 6,626 | 6,539 | | |
| Branches (e) | 2,459 | 2,446 | 2,470 | 2,461 | 2,458 | | |
| Customer-related statistics: | | | | | | | |
| Retail Banking checking relationships | 5,627,000 | 5,521,000 | 5,465,000 | 5,438,000 | 5,389,000 | | |
| Retail online banking active customers | 3,354,000 | 3,226,000 | 3,057,000 | 2,968,000 | 2,774,000 | | |
| Retail online bill payment active customers | 1,045,000 | 1,029,000 | 977,000 | 942,000 | 870,000 | | |
| Brokerage statistics: | | | | | | | |
| Financial consultants (f) | 712 | 700 | 694 | 713 | 711 | | |
| Full service brokerage offices | 37 | 34 | 34 | 40 | 41 | | |
| Brokerage account assets (billions) | \$ 35 | \$ 35 | \$ 34 | \$ 33 | \$ 33 | | |

- (a) Presented as of period end, except for net charge-offs and annualized net charge-off ratios, which are for the three months ended and six months ended, respectively.
- (b) Recorded investment of purchased impaired loans related to acquisitions.
- (c) Includes loans from acquired portfolios for which lien position and loan-to-value information was limited.
- (d) Represents the most recent FICO scores we have on file.
- (e) Excludes certain satellite branches that provide limited products and/or services.
- (f) Financial consultants provide services in full service brokerage offices and PNC traditional branches.

Corporate & Institutional Banking (Unaudited) (a)

| <i>Dollars in millions, except as noted</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|--------------------------------------------------------------------|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 | June 30 2011 | June 30 2010 |
| INCOME STATEMENT | | | | | | | |
| Net interest income | \$ 848 | \$ 799 | \$ 917 | \$ 846 | \$ 934 | \$ 1,647 | \$ 1,824 |
| Noninterest income | | | | | | | |
| Corporate service fees | 197 | 187 | 334 | 148 | 237 | 384 | 479 |
| Other | 135 | 112 | 125 | 89 | 59 | 247 | 188 |
| Noninterest income | 332 | 299 | 459 | 237 | 296 | 631 | 667 |
| Total revenue | 1,180 | 1,098 | 1,376 | 1,083 | 1,230 | 2,278 | 2,491 |
| Provision for (recoveries of) credit losses | 31 | (30) | 18 | (48) | 97 | 1 | 333 |
| Noninterest expense | 443 | 445 | 506 | 447 | 422 | 888 | 868 |
| Pretax earnings | 706 | 683 | 852 | 684 | 711 | 1,389 | 1,290 |
| Income taxes | 258 | 251 | 309 | 249 | 263 | 509 | 474 |
| Earnings | \$ 448 | \$ 432 | \$ 543 | \$ 435 | \$ 448 | \$ 880 | \$ 816 |
| AVERAGE BALANCE SHEET | | | | | | | |
| Loans | | | | | | | |
| Commercial | \$34,673 | \$33,194 | \$ 31,895 | \$ 32,196 | \$33,006 | \$33,939 | \$33,541 |
| Commercial real estate | 13,839 | 14,347 | 15,035 | 15,897 | 17,010 | 14,091 | 17,483 |
| Commercial - real estate related | 3,494 | 3,463 | 3,254 | 3,021 | 2,901 | 3,478 | 3,014 |
| Asset-based lending | 7,961 | 7,370 | 6,893 | 6,362 | 6,066 | 7,667 | 6,003 |
| Equipment lease financing | 5,483 | 5,540 | 5,605 | 5,750 | 5,265 | 5,511 | 5,292 |
| Total loans | 65,450 | 63,914 | 62,682 | 63,226 | 64,248 | 64,686 | 65,333 |
| Goodwill and other intangible assets | 3,456 | 3,484 | 3,449 | 3,553 | 3,660 | 3,470 | 3,727 |
| Loans held for sale | 1,229 | 1,341 | 1,644 | 1,427 | 1,409 | 1,285 | 1,409 |
| Other assets | 8,877 | 8,241 | 8,890 | 8,724 | 7,712 | 8,561 | 7,826 |
| Total assets | \$79,012 | \$76,980 | \$ 76,665 | \$ 76,930 | \$77,029 | \$78,002 | \$78,295 |
| Deposits | | | | | | | |
| Noninterest-bearing demand | \$29,504 | \$27,843 | \$ 27,544 | \$ 25,259 | \$23,715 | \$28,678 | \$22,997 |
| Money market | 12,643 | 12,131 | 11,880 | 12,105 | 12,380 | 12,388 | 12,317 |
| Other | 5,149 | 6,057 | 6,632 | 6,833 | 6,856 | 5,601 | 7,231 |
| Total deposits | 47,296 | 46,031 | 46,056 | 44,197 | 42,951 | 46,667 | 42,545 |
| Other liabilities | 12,871 | 12,205 | 13,155 | 12,936 | 10,797 | 12,540 | 10,833 |
| Capital | 7,928 | 7,858 | 8,073 | 8,487 | 9,002 | 7,893 | 8,902 |
| Total liabilities and equity | \$68,095 | \$66,094 | \$ 67,284 | \$ 65,620 | \$62,750 | \$67,100 | \$62,280 |
| PERFORMANCE RATIOS | | | | | | | |
| Return on average capital | 23 % | 22 % | 27 % | 20 % | 20 % | 22 % | 18 % |
| Return on average assets | 2.27 | 2.28 | 2.81 | 2.24 | 2.33 | 2.28 | 2.10 |
| Noninterest income to total revenue | 28 | 27 | 33 | 22 | 24 | 28 | 27 |
| Efficiency | 38 | 41 | 37 | 41 | 34 | 39 | 35 |
| COMMERCIAL MORTGAGE SERVICING PORTFOLIO (in billions) | | | | | | | |
| Beginning of period | \$ 266 | \$ 266 | \$ 263 | \$ 265 | \$ 282 | \$ 266 | \$ 287 |
| Acquisitions/additions | 13 | 10 | 12 | 8 | 7 | 23 | 15 |
| Repayments/transfers | (11) | (10) | (9) | (10) | (24) | (21) | (37) |
| End of period | \$ 268 | \$ 266 | \$ 266 | \$ 263 | \$ 265 | \$ 268 | \$ 265 |
| OTHER INFORMATION | | | | | | | |
| Consolidated revenue from: (b) | | | | | | | |
| Treasury Management | \$ 292 | \$ 301 | \$ 305 | \$ 320 | \$ 299 | \$ 593 | \$ 595 |
| Capital Markets | \$ 165 | \$ 139 | \$ 205 | \$ 116 | \$ 124 | \$ 304 | \$ 285 |
| Commercial mortgage loans held for sale (c) | \$ 23 | \$ 29 | \$ 9 | \$ 24 | \$ (2) | \$ 52 | \$ 25 |
| Commercial mortgage loan servicing income, net of amortization (d) | 29 | 47 | 48 | 41 | 63 | 76 | 155 |
| Commercial mortgage servicing rights (impairment)/recovery (e) | (40) | (35) | 59 | (81) | (14) | (75) | (18) |
| Total commercial mortgage banking activities | \$ 12 | \$ 41 | \$ 116 | \$ (16) | \$ 47 | \$ 53 | \$ 162 |
| Total loans (f) | \$66,142 | \$64,368 | \$ 63,695 | \$ 62,477 | \$63,994 | | |
| Net carrying amount of commercial mortgage servicing rights (f) | \$ 592 | \$ 645 | \$ 665 | \$ 616 | \$ 722 | | |
| Credit-related statistics: | | | | | | | |
| Nonperforming assets (f) | \$ 2,260 | \$ 2,574 | \$ 2,594 | \$ 3,064 | \$ 3,103 | | |
| Impaired loans (f) (g) | \$ 603 | \$ 659 | \$ 714 | \$ 890 | \$ 923 | | |
| Net charge-offs | \$ 85 | \$ 153 | \$ 349 | \$ 211 | \$ 243 | \$ 238 | \$ 514 |

(a) See note (a) on page 13.

(b) Represents consolidated PNC amounts.

(c) Includes valuations on commercial mortgage loans held for sale and related commitments, derivative valuations, origination fees, gains on sale of loans held for sale and net interest income on loans held for sale.

(d) Includes net interest income and noninterest income from loan servicing and ancillary services, net of commercial mortgage servicing rights amortization. Commercial mortgage servicing rights (impairment)/recovery is shown separately.

(e) See note (a) on page 1.

(f) Presented as of period end.

(g) Recorded investment of purchased impaired loans related to acquisitions.

Asset Management Group (Unaudited) (a)

| <i>Dollars in millions, except as noted</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|----------------------------------------------------------|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 | June 30 2011 | June 30 2010 |
| INCOME STATEMENT | | | | | | | |
| Net interest income | \$ 59 | \$ 60 | \$ 65 | \$ 66 | \$ 62 | \$ 119 | \$ 125 |
| Noninterest income | 167 | 162 | 159 | 150 | 155 | 329 | 319 |
| Total revenue | 226 | 222 | 224 | 216 | 217 | 448 | 444 |
| Provision for (recoveries of) credit losses | (18) | (6) | 9 | (12) | 14 | (24) | 23 |
| Noninterest expense | 168 | 160 | 171 | 160 | 160 | 328 | 316 |
| Pretax earnings | 76 | 68 | 44 | 68 | 43 | 144 | 105 |
| Income taxes | 28 | 25 | 16 | 25 | 16 | 53 | 39 |
| Earnings | <u>\$ 48</u> | <u>\$ 43</u> | <u>\$ 28</u> | <u>\$ 43</u> | <u>\$ 27</u> | <u>\$ 91</u> | <u>\$ 66</u> |
| AVERAGE BALANCE SHEET | | | | | | | |
| Loans | | | | | | | |
| Consumer | \$4,069 | \$ 4,054 | \$ 4,083 | \$ 4,020 | \$4,003 | \$4,062 | \$3,998 |
| Commercial and commercial real estate | 1,289 | 1,503 | 1,426 | 1,447 | 1,422 | 1,395 | 1,432 |
| Residential mortgage | 711 | 715 | 723 | 802 | 915 | 713 | 939 |
| Total loans | 6,069 | 6,272 | 6,232 | 6,269 | 6,340 | 6,170 | 6,369 |
| Goodwill and other intangible assets | 365 | 374 | 384 | 394 | 403 | 370 | 409 |
| Other assets | 221 | 272 | 271 | 236 | 249 | 246 | 238 |
| Total assets | <u>\$6,655</u> | <u>\$ 6,918</u> | <u>\$ 6,887</u> | <u>\$ 6,899</u> | <u>\$6,992</u> | <u>\$6,786</u> | <u>\$7,016</u> |
| Deposits | | | | | | | |
| Noninterest-bearing demand | \$1,063 | \$ 1,162 | \$ 1,432 | \$ 1,364 | \$1,268 | \$1,112 | \$1,249 |
| Interest-bearing demand | 2,311 | 2,291 | 2,033 | 1,869 | 1,735 | 2,301 | 1,717 |
| Money market | 3,557 | 3,597 | 3,393 | 3,258 | 3,261 | 3,577 | 3,239 |
| Total transaction deposits | 6,931 | 7,050 | 6,858 | 6,491 | 6,264 | 6,990 | 6,205 |
| CDs/IRAs/Savings deposits | 651 | 677 | 694 | 714 | 769 | 664 | 793 |
| Total deposits | 7,582 | 7,727 | 7,552 | 7,205 | 7,033 | 7,654 | 6,998 |
| Other liabilities | 71 | 70 | 74 | 81 | 92 | 70 | 102 |
| Capital | 353 | 344 | 380 | 413 | 398 | 349 | 408 |
| Total liabilities and equity | <u>\$8,006</u> | <u>\$ 8,141</u> | <u>\$ 8,006</u> | <u>\$ 7,699</u> | <u>\$7,523</u> | <u>\$8,073</u> | <u>\$7,508</u> |
| PERFORMANCE RATIOS | | | | | | | |
| Return on average capital | 55 % | 51 % | 29 % | 41 % | 27 % | 53 % | 33 % |
| Return on average assets | 2.89 | 2.52 | 1.61 | 2.47 | 1.55 | 2.70 | 1.90 |
| Noninterest income to total revenue | 74 | 73 | 71 | 69 | 71 | 73 | 72 |
| Efficiency | <u>74</u> | <u>72</u> | <u>76</u> | <u>74</u> | <u>74</u> | <u>73</u> | <u>71</u> |
| OTHER INFORMATION | | | | | | | |
| Total nonperforming assets (b) | \$ 69 | \$ 74 | \$ 90 | \$ 102 | \$ 114 | | |
| Impaired loans (b) (c) | \$ 135 | \$ 143 | \$ 146 | \$ 155 | \$ 182 | | |
| Total net charge-offs (recoveries) | \$ — | \$ (11) | \$ 21 | \$ 1 | \$ 16 | \$ (11) | \$ 20 |
| ASSETS UNDER ADMINISTRATION (in billions) (b) (d) | | | | | | | |
| Personal | \$ 102 | \$ 102 | \$ 99 | \$ 95 | \$ 92 | | |
| Institutional | 117 | 117 | 113 | 111 | 107 | | |
| Total | <u>\$ 219</u> | <u>\$ 219</u> | <u>\$ 212</u> | <u>\$ 206</u> | <u>\$ 199</u> | | |
| <i>Asset Type</i> | | | | | | | |
| Equity | \$ 121 | \$ 120 | \$ 115 | \$ 107 | \$ 98 | | |
| Fixed income | 65 | 64 | 63 | 66 | 64 | | |
| Liquidity/Other | 33 | 35 | 34 | 33 | 37 | | |
| Total | <u>\$ 219</u> | <u>\$ 219</u> | <u>\$ 212</u> | <u>\$ 206</u> | <u>\$ 199</u> | | |
| Discretionary assets under management | | | | | | | |
| Personal | \$ 70 | \$ 71 | \$ 69 | \$ 67 | \$ 65 | | |
| Institutional | 39 | 39 | 39 | 38 | 34 | | |
| Total | <u>\$ 109</u> | <u>\$ 110</u> | <u>\$ 108</u> | <u>\$ 105</u> | <u>\$ 99</u> | | |
| <i>Asset Type</i> | | | | | | | |
| Equity | \$ 56 | \$ 57 | \$ 55 | \$ 51 | \$ 46 | | |
| Fixed income | 37 | 36 | 36 | 38 | 36 | | |
| Liquidity/Other | 16 | 17 | 17 | 16 | 17 | | |
| Total | <u>\$ 109</u> | <u>\$ 110</u> | <u>\$ 108</u> | <u>\$ 105</u> | <u>\$ 99</u> | | |
| Nondiscretionary assets under administration | | | | | | | |
| Personal | \$ 32 | \$ 31 | \$ 30 | \$ 28 | \$ 27 | | |
| Institutional | 78 | 78 | 74 | 73 | 73 | | |
| Total | <u>\$ 110</u> | <u>\$ 109</u> | <u>\$ 104</u> | <u>\$ 101</u> | <u>\$ 100</u> | | |
| <i>Asset Type</i> | | | | | | | |
| Equity | \$ 65 | \$ 63 | \$ 60 | \$ 56 | \$ 52 | | |
| Fixed income | 28 | 28 | 27 | 28 | 28 | | |
| Liquidity/Other | 17 | 18 | 17 | 17 | 20 | | |
| Total | <u>\$ 110</u> | <u>\$ 109</u> | <u>\$ 104</u> | <u>\$ 101</u> | <u>\$ 100</u> | | |

(a) See note (a) on page 13.

(b) As of period end.

(c) Recorded investment of purchased impaired loans related to acquisitions.

(d) Excludes brokerage account assets.

Residential Mortgage Banking (Unaudited) (a)

| <i>Dollars in millions, except as noted</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|---------------------------------------------------------------|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 | June 30 2011 | June 30 2010 |
| INCOME STATEMENT | | | | | | | |
| Net interest income | \$ 47 | \$ 56 | \$ 60 | \$ 52 | \$ 70 | \$ 103 | \$ 144 |
| Noninterest income | | | | | | | |
| Loan servicing revenue | | | | | | | |
| Servicing fees | 63 | 50 | 46 | 61 | 66 | 113 | 135 |
| Net MSR hedging gains | 52 | 64 | 47 | 86 | 66 | 116 | 112 |
| Loan sales revenue | 52 | 84 | 66 | 77 | 49 | 136 | 88 |
| Other | 5 | 4 | 9 | 8 | 1 | 9 | 1 |
| Total noninterest income | 172 | 202 | 168 | 232 | 182 | 374 | 336 |
| Total revenue | 219 | 258 | 228 | 284 | 252 | 477 | 480 |
| Provision for (recoveries of) credit losses | (8) | 8 | 8 | 21 | (8) | | (24) |
| Noninterest expense | 140 | 137 | 215 | 119 | 109 | 277 | 229 |
| Pretax earnings | 87 | 113 | 5 | 144 | 151 | 200 | 275 |
| Income taxes | 32 | 42 | 2 | 47 | 60 | 74 | 106 |
| Earnings | \$ 55 | \$ 71 | \$ 3 | \$ 97 | \$ 91 | \$ 126 | \$ 169 |
| AVERAGE BALANCE SHEET | | | | | | | |
| Portfolio loans | \$ 2,703 | \$ 2,734 | \$ 2,667 | \$ 2,572 | \$2,540 | \$ 2,718 | \$2,679 |
| Loans held for sale | 1,464 | 1,802 | 1,731 | 1,427 | 1,148 | 1,632 | 1,062 |
| Mortgage servicing rights (MSR) | 1,027 | 1,048 | 863 | 863 | 1,084 | 1,037 | 1,173 |
| Other assets | 5,628 | 6,035 | 5,008 | 4,302 | 3,914 | 5,831 | 3,856 |
| Total assets | \$10,822 | \$11,619 | \$ 10,269 | \$ 9,164 | \$8,686 | \$11,218 | \$8,770 |
| Deposits | \$ 1,569 | \$ 1,587 | \$ 2,089 | \$ 2,108 | \$3,088 | \$ 1,578 | \$3,344 |
| Borrowings and other liabilities | 3,253 | 4,144 | 3,444 | 2,740 | 2,817 | 3,696 | 2,550 |
| Capital | 667 | 729 | 745 | 767 | 977 | 698 | 1,085 |
| Total liabilities and equity | \$ 5,489 | \$ 6,460 | \$ 6,278 | \$ 5,615 | \$6,882 | \$ 5,972 | \$6,979 |
| PERFORMANCE RATIOS | | | | | | | |
| Return on average capital | 33 % | 39 % | 2 % | 50 % | 37 % | 36 % | 31 % |
| Return on average assets | 2.04 | 2.48 | .12 | 4.20 | 4.20 | 2.27 | 3.89 |
| Noninterest income to total revenue | 79 | 78 | 74 | 82 | 72 | 78 | 70 |
| Efficiency | 64 | 53 | 94 | 42 | 43 | 58 | 48 |
| RESIDENTIAL MORTGAGE SERVICING PORTFOLIO (in billions) | | | | | | | |
| Beginning of period | \$ 127 | \$ 125 | \$ 131 | \$ 137 | \$ 141 | \$ 125 | \$ 145 |
| Acquisitions | | 5 | | | | 5 | |
| Additions | 4 | 3 | 3 | 3 | 2 | 7 | 4 |
| Repayments/transfers | (6) | (6) | (9) | (9) | (6) | (12) | (12) |
| End of period | 125 | 127 | 125 | 131 | 137 | 125 | 137 |
| Servicing portfolio statistics: (b) | | | | | | | |
| Fixed rate | 90 % | 90 % | 89 % | 89 % | 89 % | | |
| Adjustable rate/balloon | 10 % | 10 % | 11 % | 11 % | 11 % | | |
| Weighted average interest rate | 5.49 % | 5.53 % | 5.62 % | 5.69 % | 5.74 % | | |
| MSR capitalized value (in billions) | \$ 1.0 | \$ 1.1 | \$ 1.0 | \$.8 | \$ 1.0 | | |
| MSR capitalization value (in basis points) | 80 | 88 | 82 | 60 | 71 | | |
| Weighted average servicing fee (in basis points) | 29 | 30 | 30 | 30 | 30 | | |
| OTHER INFORMATION | | | | | | | |
| Loan origination volume (in billions) | \$ 2.6 | \$ 3.2 | \$ 3.5 | \$ 2.7 | \$ 2.3 | \$ 5.8 | \$ 4.3 |
| Percentage of originations represented by: | | | | | | | |
| Agency and government programs | 100 % | 100 % | 99 % | 99 % | 99 % | 100 % | 99 % |
| Refinance volume | 68 % | 85 % | 83 % | 76 % | 58 % | 77 % | 65 % |
| Total nonperforming assets (b) | \$ 65 | \$ 78 | \$ 172 | \$ 164 | \$ 160 | | |
| Impaired loans (b) (c) | \$ 141 | \$ 158 | \$ 161 | \$ 173 | \$ 168 | | |

(a) See note (a) on page 13.

(b) As of period end.

(c) Recorded investment of purchased impaired loans related to acquisitions.

Distressed Assets Portfolio (Unaudited) (a)

| <i>Dollars in millions</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|-----------------------------------|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2011 | March 31 2011 | December 31 2010 | September 30 2010 | June 30 2010 | June 30 2011 | June 30 2010 |
| INCOME STATEMENT | | | | | | | |
| Net interest income | \$ 257 | \$ 236 | \$ 256 | \$ 283 | \$ 348 | \$ 493 | \$ 690 |
| Noninterest income | 13 | 9 | (56) | (35) | 10 | 22 | (2) |
| Total revenue | 270 | 245 | 200 | 248 | 358 | 515 | 688 |
| Provision for credit losses | 81 | 152 | 231 | 176 | 404 | 233 | 569 |
| Noninterest expense | 56 | 53 | 81 | 46 | 75 | 109 | 123 |
| Pretax earnings (loss) | 133 | 40 | (112) | 26 | (121) | 173 | (4) |
| Income taxes (benefit) | 49 | 15 | (41) | 6 | (42) | 64 | 2 |
| Earnings (loss) | \$ 84 | \$ 25 | \$ (71) | \$ 20 | \$ (79) | \$ 109 | \$ (6) |
| AVERAGE BALANCE SHEET | | | | | | | |
| Commercial lending: | | | | | | | |
| Commercial/Commercial real estate | \$ 1,363 | \$ 1,582 | \$ 1,840 | \$ 2,088 | \$ 2,442 | \$ 1,477 | \$ 2,520 |
| Equipment lease financing | 697 | 757 | 759 | 753 | 807 | 727 | 805 |
| Total commercial lending | 2,060 | 2,339 | 2,599 | 2,841 | 3,249 | 2,204 | 3,325 |
| Consumer lending: | | | | | | | |
| Consumer | 5,301 | 5,559 | 5,903 | 6,144 | 6,350 | 5,429 | 6,461 |
| Residential real estate | 6,265 | 6,332 | 6,845 | 7,205 | 8,120 | 6,293 | 8,155 |
| Total consumer lending | 11,566 | 11,891 | 12,748 | 13,349 | 14,470 | 11,722 | 14,616 |
| Total loans | 13,626 | 14,230 | 15,347 | 16,190 | 17,719 | 13,926 | 17,941 |
| Other assets (b) | (256) | (109) | 15 | 555 | 797 | (183) | 1,068 |
| Total assets | \$13,370 | \$14,121 | \$ 15,362 | \$ 16,745 | \$18,516 | \$13,743 | \$19,009 |
| Deposits | | | | \$ 2 | \$ 180 | | \$ 133 |
| Other liabilities | \$ 137 | \$ 159 | \$ 128 | 102 | 77 | \$ 148 | 66 |
| Capital | 1,422 | 1,371 | 1,476 | 1,605 | 1,671 | 1,397 | 1,702 |
| Total liabilities and equity | \$ 1,559 | \$ 1,530 | \$ 1,604 | \$ 1,709 | \$ 1,928 | \$ 1,545 | \$ 1,901 |
| PERFORMANCE RATIOS | | | | | | | |
| Return on average capital | 24 % | 7 % | (19) % | 5 % | (19) % | 16 % | (1) % |
| Return on average assets | 2.52 | .72 | (1.83) | .47 | (1.71) | 1.60 | (.06) |
| OTHER INFORMATION | | | | | | | |
| Nonperforming assets (c) | \$ 1,087 | \$ 1,208 | \$ 1,242 | \$ 1,218 | \$ 1,435 | | |
| Impaired loans (c) (d) | \$ 5,543 | \$ 5,685 | \$ 5,879 | \$ 6,001 | \$ 6,867 | | |
| Net charge-offs | \$ 96 | \$ 123 | \$ 183 | \$ 107 | \$ 276 | \$ 219 | \$ 387 |
| Annualized net charge-off ratio | 2.83 % | 3.51 % | 4.73 % | 2.62 % | 6.25 % | 3.17 % | 4.35 % |
| LOANS (in billions) (c) | | | | | | | |
| Commercial lending: | | | | | | | |
| Commercial/Commercial real estate | \$ 1,222 | \$ 1,474 | \$ 1,684 | \$ 1,911 | \$ 2,282 | | |
| Equipment lease financing | 701 | 695 | 764 | 757 | 757 | | |
| Total commercial lending | 1,923 | 2,169 | 2,448 | 2,668 | 3,039 | | |
| Consumer lending: | | | | | | | |
| Consumer | 5,240 | 5,381 | 5,769 | 6,011 | 6,323 | | |
| Residential real estate | 6,250 | 6,325 | 6,564 | 7,014 | 7,911 | | |
| Total consumer lending | 11,490 | 11,706 | 12,333 | 13,025 | 14,234 | | |
| Total loans | \$13,413 | \$13,875 | \$ 14,781 | \$ 15,693 | \$17,273 | | |

(a) See note (a) on page 13.

(b) Other assets were negative in the second and first quarters of 2011 due to a decline in deferred taxes and an increase in loan reserve.

(c) As of period end.

(d) Recorded investment of purchased impaired loans related to acquisitions.

Glossary of Terms

Accretable net interest (Accretable yield) - The excess of cash flows expected to be collected on a purchased impaired loan over the carrying value of the loan. The accretable net interest is recognized into interest income over the remaining life of the loan using the constant effective yield method.

Adjusted average total assets - Primarily comprised of total average quarterly (or annual) assets plus (less) unrealized losses (gains) on investment securities, less goodwill and certain other intangible assets (net of eligible deferred taxes).

Annualized - Adjusted to reflect a full year of activity.

Assets under management - Assets over which we have sole or shared investment authority for our customers/clients. We do not include these assets on our Consolidated Balance Sheet.

Basis point - One hundredth of a percentage point.

Cash recoveries - Cash recoveries used in the context of purchased impaired loans represent cash payments from customers that exceeded the recorded investment of the designated impaired loan.

Charge-off - Process of removing a loan or portion of a loan from our balance sheet because it is considered uncollectible. We also record a charge-off when a loan is transferred from portfolio holdings to held for sale by reducing the loan carrying amount to the fair value of the loan, if fair value is less than carrying amount.

Common shareholders' equity to total assets - Common shareholders' equity divided by total assets. Common shareholders' equity equals total shareholders' equity less the liquidation value of preferred stock.

Credit spread - The difference in yield between debt issues of similar maturity. The excess of yield attributable to credit spread is often used as a measure of relative creditworthiness, with a reduction in the credit spread reflecting an improvement in the borrower's perceived creditworthiness.

Derivatives - Financial contracts whose value is derived from changes in publicly traded securities, interest rates, currency exchange rates or market indices. Derivatives cover a wide assortment of financial contracts, including but not limited to forward contracts, futures, options and swaps.

Duration of equity - An estimate of the rate sensitivity of our economic value of equity. A negative duration of equity is associated with asset sensitivity (*i.e.*, positioned for rising interest rates), while a positive value implies liability sensitivity (*i.e.*, positioned for declining interest rates). For example, if the duration of equity is +1.5 years, the economic value of equity declines by 1.5% for each 100 basis point increase in interest rates.

Earning assets - Assets that generate income, which include: Federal funds sold; resale agreements; trading securities; interest-earning deposits with banks; loans held for sale; loans; investment securities; and certain other assets.

Economic capital - Represents the amount of resources that a business or business segment should hold to guard against potentially large losses that could cause insolvency. It is based on a measurement of economic risk, as opposed to risk as defined by regulatory bodies. The economic capital measurement process involves converting a risk distribution to the capital that is required to support the risk, consistent with our target credit rating. As such, economic risk serves as a "common currency" of risk that allows us to compare different risks on a similar basis.

Effective duration - A measurement, expressed in years, that, when multiplied by a change in interest rates, would approximate the percentage change in value of on- and off-balance sheet positions.

Efficiency - Noninterest expense divided by total revenue.

Fair value - The price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

FICO score - A credit bureau-based industry standard score created by Fair Isaac Co. which predicts the likelihood of borrower default. We use FICO scores both in underwriting and assessing credit risk in our consumer lending portfolio. Lower FICO scores indicate likely higher risk of default, while higher FICO scores indicate likely lower risk of default. FICO scores are updated on a periodic basis.

Funds transfer pricing - A management accounting methodology designed to recognize the net interest income effects of sources and uses of funds provided by the assets and liabilities of a business segment. We assign these balances LIBOR-based funding rates at origination that represent the interest cost for us to raise/invest funds with similar maturity and repricing structures.

Futures and forward contracts - Contracts in which the buyer agrees to purchase and the seller agrees to deliver a specific financial instrument at a predetermined price or yield. May be settled either in cash or by delivery of the underlying financial instrument.

GAAP - Accounting principles generally accepted in the United States of America.

Investment securities - Collectively, securities available for sale and securities held to maturity.

Leverage ratio - Tier 1 risk-based capital divided by adjusted average total assets.

LIBOR - Acronym for London InterBank Offered Rate. LIBOR is the average interest rate charged when banks in the London wholesale money market (or interbank market) borrow unsecured funds from each other. LIBOR rates are used as a benchmark for interest rates on a global basis.

Loan-to-value ratio (LTV) - A calculation of a loan's collateral coverage that is used both in underwriting and assessing credit risk in our lending portfolio. LTV is the sum total of loan obligations secured by collateral divided by the market value of that same collateral. Market values of the collateral are based on an independent valuation of the collateral. For example, an LTV of less than 90% is better secured and has less credit risk than an LTV of greater than or equal to 90%. Our real estate market values are updated on an annual basis but may be updated more frequently for select loans.

Loss Given Default (LGD) - An estimate of recovery based on collateral type, collateral value, loan exposure, or the guarantor(s) quality and guaranty type (full or partial). Each loan has its own LGD. The LGD risk rating measures the percentage of exposure of a specific credit obligation that we expect to lose if default occurs. LGD is net of recovery, through either liquidation of collateral or deficiency judgments rendered from foreclosure or bankruptcy proceedings. The LGD rating is updated with the same frequency as the borrower's PD rating, and should be done more frequently than the PD if the collateral values and amounts change often.

Net interest income from loans and deposits - A management accounting assessment, using funds transfer pricing methodology, of the net interest contribution from loans and deposits.

Net interest margin - Annualized taxable-equivalent net interest income divided by average earning assets.

Nonaccrutable difference - Contractually required payments receivable on a purchased impaired loan in excess of the cash flows expected to be collected.

Nondiscretionary assets under administration - Assets we hold for our customers/clients in a non-discretionary, custodial capacity. We do not include these assets on our Consolidated Balance Sheet.

Nonperforming assets - Nonperforming assets include non-accrual loans, certain non-accrual troubled debt restructured loans, OREO, foreclosed and other assets. We do not accrue interest income on assets classified as nonperforming.

Nonperforming loans - Loans for which we do not accrue interest income. Nonperforming loans include loans to commercial, commercial real estate, equipment lease financing, consumer (including loans and lines of credit secured by residential real estate), and residential real estate (including mortgages and construction) customers as well as certain non-accrual troubled debt restructured loans. Nonperforming loans do not include loans held for sale or OREO and foreclosed assets. Nonperforming loans do not include purchased impaired loans as we are currently accreting interest income over the expected life of the loans.

Notional amount - A number of currency units, shares, or other units specified in a derivative contract.

Operating leverage - The period to period dollar or percentage change in total revenue (GAAP basis) less the dollar or percentage change in noninterest expense. A positive variance indicates that revenue growth exceeded expense growth (*i.e.*, positive operating leverage) while a negative variance implies expense growth exceeded revenue growth (*i.e.*, negative operating leverage).

Other real estate owned (OREO) - Foreclosed assets taken in settlement of troubled loans through surrender or foreclosure. Foreclosed assets include all assets received in full or partial satisfaction of a loan and include real and personal property, equity interests in corporations, partnerships, joint ventures, and beneficial interests in trusts. Premises that are no longer used in operations may also be included in real estate owned.

Other-than-temporary impairment (OTTI) - When the fair value of a security is less than its amortized cost basis, an assessment is performed to determine whether the impairment is other-than-temporary. If we intend to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, an other-than-temporary impairment is considered to have occurred. In such cases, an other-than-temporary impairment is recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. Further, if we do not expect to recover the entire amortized cost of the security, an other-than-temporary impairment is considered to have occurred. However for debt securities, if we do not intend to sell the security and it is not more likely than not that we will be required to sell the security before its recovery, the other-than-temporary loss is separated into (a) the amount representing the credit loss, and (b) the amount related to all other factors. The other-than-temporary impairment related to credit losses is recognized in earnings while the amount related to all other factors is recognized in other comprehensive income, net of tax.

Pretax earnings - Income from continuing operations before income taxes and noncontrolling interests.

Pretax, pre-provision earnings from continuing operations - Total revenue less noninterest expense, both from continuing operations.

Probability of Default (PD) - An internal risk rating that indicates the likelihood that a credit obligor will enter into default status.

Provision-adjusted net interest margin - Net interest margin less the ratio of the annualized provision for credit losses to average interest-earning assets.

Purchase accounting accretion - Accretion of the discounts and premiums on acquired assets and liabilities. The purchase accounting accretion is recognized in net interest income over the weighted average life of the financial instruments using the constant effective yield method.

Purchased impaired loans - Acquired loans determined to be credit impaired under FASB ASC 310-30 (AICPA SOP 03-3). Loans are determined to be impaired if there is evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected.

Recorded investment - The initial investment of a purchased impaired loan plus interest accretion and less any cash payments and writedowns to date. The recorded investment excludes any valuation allowance which is included in our allowance for loan and lease losses.

Recovery - Cash proceeds received on a loan that we had previously charged off. We credit the amount received to the allowance for loan and lease losses.

Residential development loans - Project-specific loans to commercial customers for the construction or development of residential real estate including land, single family homes, condominiums and other residential properties. This would exclude loans to commercial customers where proceeds are for general corporate purposes whether or not such facilities are secured.

Residential mortgage servicing rights hedge gains/(losses), net - We have elected to measure acquired or originated residential mortgage servicing rights (MSRs) at fair value under GAAP. We employ a risk management strategy designed to protect the economic value of MSRs from changes in interest rates. This strategy utilizes securities and a portfolio of derivative instruments to hedge changes in the fair value of MSRs arising from changes in interest rates. These financial instruments are expected to have changes in fair value which are negatively correlated to the change in fair value of the MSR portfolio. Net MSR hedge gains/(losses) represent the change in the fair value of MSRs, exclusive of changes due to time decay and payoffs, combined with the change in the fair value of the associated securities and derivative instruments.

Return on average assets - Annualized net income divided by average assets.

Return on average capital - Annualized net income divided by average capital.

Return on average common shareholders' equity - Annualized net income less preferred stock dividends, including preferred stock discount accretion and redemptions, divided by average common shareholders' equity.

Risk-weighted assets - Computed by the assignment of specific risk-weights (as defined by the Board of Governors of the Federal Reserve System) to assets and off-balance sheet instruments.

Securitization - The process of legally transforming financial assets into securities.

Servicing rights - An intangible asset or liability created by an obligation to service assets for others. Typical servicing rights include the right to receive a fee for collecting and forwarding payments on loans and related taxes and insurance premiums held in escrow.

Taxable-equivalent interest - The interest income earned on certain assets is completely or partially exempt from Federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of yields and margins for all interest-earning assets, we use interest income on a taxable-equivalent basis in calculating average yields and net interest margins by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on other taxable investments. This adjustment is not permitted under GAAP on the Consolidated Income Statement.

Tier 1 common capital - Tier 1 risk-based capital, less preferred equity, less trust preferred capital securities, and less noncontrolling interests.

Tier 1 common capital ratio - Tier 1 common capital divided by period-end risk-weighted assets.

Tier 1 risk-based capital - Total shareholders' equity, plus trust preferred capital securities, plus certain noncontrolling interests that are held by others; less goodwill and certain other intangible assets (net of eligible deferred taxes relating to taxable and nontaxable combinations), less equity investments in nonfinancial companies less ineligible servicing assets and less net unrealized holding losses on available for sale equity securities. Net unrealized holding gains on available for sale equity securities, net unrealized holding gains (losses) on available for sale debt securities and net unrealized holding gains (losses) on cash flow hedge derivatives are excluded from total shareholders' equity for Tier 1 risk-based capital purposes.

Tier 1 risk-based capital ratio - Tier 1 risk-based capital divided by period-end risk-weighted assets.

Total equity - Total shareholders' equity plus noncontrolling interests.

Total risk-based capital - Tier 1 risk-based capital plus qualifying subordinated debt and trust preferred securities, other noncontrolling interest not qualified as Tier 1, eligible gains on available for sale equity securities and the allowance for loan and lease losses, subject to certain limitations.

Total risk-based capital ratio - Total risk-based capital divided by period-end risk-weighted assets.

Transaction deposits - The sum of interest-bearing money market deposits, interest-bearing demand deposits, and noninterest-bearing deposits.

Troubled debt restructuring - A restructuring of a loan whereby the lender for economic or legal reasons related to the borrower's financial difficulties grants a concession to the borrower that the lender would not otherwise consider.

Watchlist - A list of criticized loans, credit exposure or other assets compiled for internal monitoring purposes. We define criticized exposure for this purpose as exposure with an internal risk rating of other assets especially mentioned, substandard, doubtful or loss.

Yield curve - A graph showing the relationship between the yields on financial instruments or market indices of the same credit quality with different maturities. For example, a "normal" or "positive" yield curve exists when long-term bonds have higher yields than short-term bonds. A "flat" yield curve exists when yields are the same for short-term and long-term bonds. A "steep" yield curve exists when yields on long-term bonds are significantly higher than on short-term bonds. An "inverted" or "negative" yield curve exists when short-term bonds have higher yields than long-term bonds.



The PNC Financial Services Group, Inc.

Second Quarter 2011

Earnings Conference Call
July 20, 2011

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The forward-looking statements in this presentation are qualified by the factors affecting forward-looking statements identified in the more detailed Cautionary Statement included in the Appendix, which is included in the version of the presentation materials posted on our corporate website at www.pnc.com/investorevents. We provide greater detail regarding some of these factors in our 2010 Form 10-K and first quarter 2011 Form 10-Q, including Risk Factors and Risk Management sections of those reports, and our subsequent SEC filings. Our forward-looking statements may also be subject to other risks and uncertainties, including those we may discuss in this presentation or in SEC filings, accessible on the SEC's website at www.sec.gov and on PNC's corporate website at www.pnc.com/secfilings. We have included web addresses in this presentation as inactive textual references only. Information on these websites is not part of this presentation.

Future events or circumstances may change our outlook and may also affect the nature of the assumptions, risks and uncertainties to which our forward-looking statements are subject. Forward-looking statements in this presentation speak only as of the date of this presentation. We do not assume any duty and do not undertake to update forward-looking statements. Actual results or future events could differ, possibly materially, from those anticipated in forward-looking statements, as well as from historical performance.

In this presentation, we sometimes refer to adjusted results to help illustrate the impact of certain types of items, such as our third quarter 2010 gain related to the sale of PNC Global Investment Servicing Inc. ("GIS"). This information supplements our results as reported in accordance with GAAP and should not be viewed in isolation from, or a substitute for, our GAAP results. We believe that this additional information and the reconciliations we provide may be useful to investors, analysts, regulators and others as they evaluate the impact of these respective items on our results for the periods presented due to the extent to which the items are not indicative of our ongoing operations. We may also provide information on pretax pre-provision earnings (total revenue less noninterest expense), as we believe that pretax pre-provision earnings, a non-GAAP measure, is useful as a tool to help evaluate the ability to provide for credit costs through operations. Where applicable, we provide GAAP reconciliations for such additional information.

In certain discussions, we may also provide information on yields and margins for all interest-earning assets calculated using net interest income on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. We believe this adjustment may be useful when comparing yields and margins for all earning assets. We may also use annualized, proforma, estimated or third party numbers for illustrative or comparative purposes only. These may not reflect actual results.

This presentation may also include discussion of other non-GAAP financial measures, which, to the extent not so qualified therein or in the Appendix, is qualified by GAAP reconciliation information available on our corporate website at www.pnc.com under "About PNC-Investor Relations."

Today's Discussion

- ▶ 2Q11 strategic achievements – strong financial results
- ▶ Exceptional client growth and strong new product penetration
- ▶ Key financial take-aways – high quality balance sheet, strong earnings and solid returns
- ▶ 2011 outlook remains positive

PNC Continues to Build a Great Company.

Significant 2Q11 Achievements

2Q11 highlights

- ▶ Delivered strong financial results through improved credit quality and exceptional client growth
- ▶ Grew commercial loans
- ▶ Maintained a high quality balance sheet, poised to support client growth
- ▶ Continued to build capital to record levels
- ▶ Announced the pending acquisition of RBC Bank (USA)

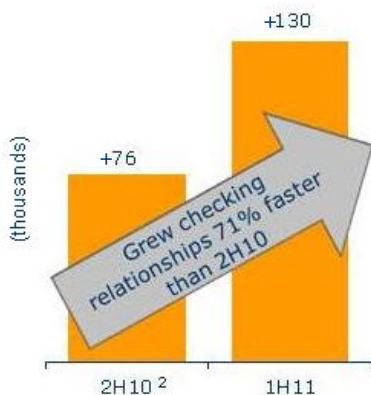
| 2Q11 financial summary | Net income | Diluted EPS from net income | Return on average assets |
|------------------------|---------------|-----------------------------|--------------------------|
| | \$912 million | \$1.67 | 1.40% |

PNC Is Positioned to Deliver Even Greater Shareholder Value.

Focused on Growing Client Relationships

Retail Banking

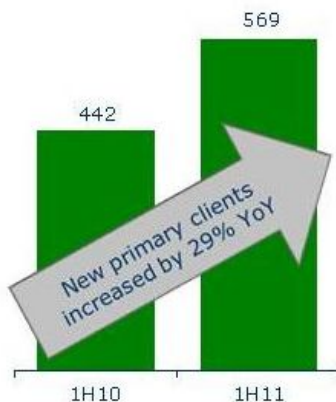
Organic checking relationship growth¹



- ▶ 2Q11 annualized growth of 5.4%, greater than 1.2% footprint population growth
- ▶ Successfully launched new checking, credit card products
- ▶ Active online bill payment customers showed organic growth³ of nearly 20% from 2Q10, 7% from 4Q10

Corporate & Institutional Banking

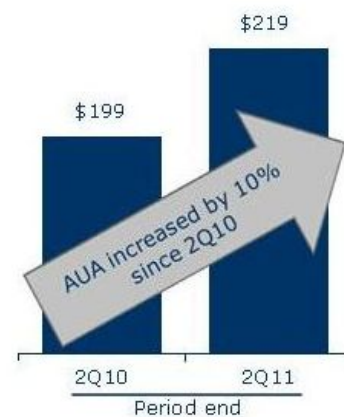
Corporate Banking new primary clients⁴



- ▶ Goal to exceed 1,000 new primary clients for 2011 represents 12% growth of total primary clients
- ▶ Spot loans up \$2 billion over 1Q11 and \$3.4 billion vs. 2Q10

Asset Management Group

Assets under administration (billions)



- ▶ YTD11 referral sales⁵ more than double YTD10
- ▶ YTD11 new primary clients up 49% vs. YTD10
- ▶ Total sales have increased by 57% for comparable year over year periods

(1) Organic growth refers to consumer and small business accounts excluding 32,000 relationships acquired by acquisition in 2Q11. (2) Reflects organic checking relationship growth since conversion of National City accounts to PNC's systems. (3) Organic growth excludes 3,000 customer accounts acquired by acquisition in 2Q11. (4) Corporate banking client relationships with annual revenue generation of \$50,000 or more or, within corporate banking, commercial banking client relationships with annual revenue generation of \$10,000 or more. (5) New client sales referred to AMG by Retail Banking or C&IB.

Financial Performance

| | | 2Q11 | 2Q10 | YTD11 | YTD10 |
|------------------------|----------------------------|---------------|--------|---------|---------|
| Strong Earnings | Net income (\$ millions) | \$912 | \$803 | \$1,744 | \$1,474 |
| | Earnings per diluted share | \$1.67 | \$1.47 | \$3.24 | \$2.15 |

| | | 2Q11 | 2Q10 | YTD11 | YTD10 |
|-----------------------------|------------------------------------------------|--------------|-------|-------|-------|
| Performance Measures | Return on average assets | 1.40% | 1.22% | 1.34% | 1.12% |
| | Return on Tier 1 common capital ^{1,2} | 16.1% | 17.7% | 15.5% | 15.9% |

| | | 2Q11 | 2Q10 |
|-------------------------|------------------------------------------|----------------|------|
| Capital Adequacy | Tier 1 common capital ratio ¹ | 10.5% ← | 8.3% |

(1) 2Q11 and YTD11 Tier 1 common capital ratio is period-end Tier 1 common capital divided by period-end risk weighted assets and is estimated. (2) Return on Tier 1 common capital calculated as annualized net income divided by period-end Tier 1 common capital. Further information is provided in the Appendix.

A Higher Quality, Differentiated Balance Sheet

| Category (billions) | Change from: | | |
|------------------------------------------|------------------|------------------|------------------|
| | Jun. 30, 2011 | Mar. 31, 2011 | Dec. 31, 2010 |
| Total investment securities | 59.4 | (1.6) | (4.8) |
| Core commercial loans ¹ | 64.0 | 2.0 | 3.3 |
| Core commercial real estate ¹ | 15.2 | (0.6) | (1.2) |
| Core consumer loans ¹ | 57.7 | (0.0) | (1.0) |
| Distressed loans ² | 13.4 | (0.5) | (1.4) |
| Total loans | 150.3 | 0.9 | (0.3) |
| Other assets | 53.4 | 4.4 | 4.0 |
| Total assets | \$263.1 | \$3.7 | (\$1.2) |
| Transaction deposits | \$137.1 | \$2.6 | \$2.5 |
| Retail CDs, time, savings | 44.8 | (2.7) | (4.0) |
| Total deposits | 181.9 | (0.1) | (1.5) |
| Borrowed funds, other | 49.0 | 2.7 | (1.7) |
| Equity | 32.2 | 1.1 | 2.0 |
| Total liabilities and equity | \$263.1 | \$3.7 | (\$1.2) |

Highlights

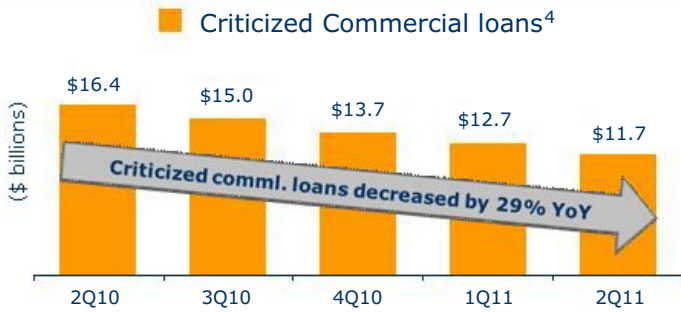
- ▶ Core commercial loan growth partially offset by continued distressed loan run-off
- ▶ Transaction deposits grew \$2.6 billion over 1Q11
- ▶ Continued reduction in higher cost retail CDs
- ▶ Core funded – loans to deposits ratio of 83%
- ▶ Strengthened equity position

(1) Excludes loans assigned to the Distressed Assets Portfolio business segment. (2) Represents loans assigned to the Distressed Assets Portfolio business segment.

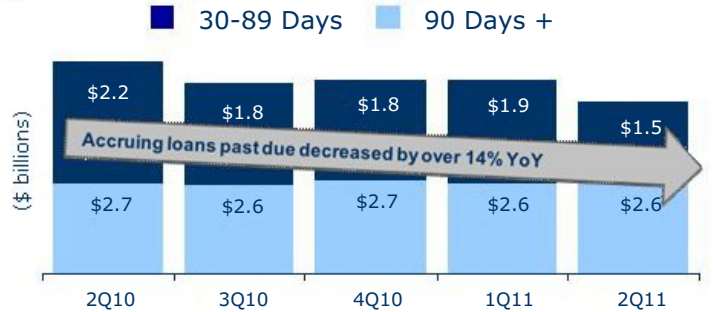


Credit Trends Continue to Improve

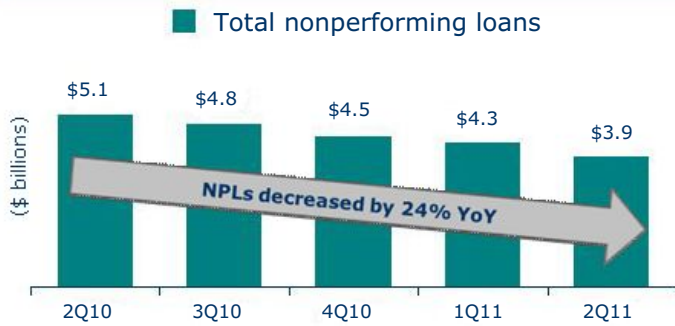
Criticized commercial loans



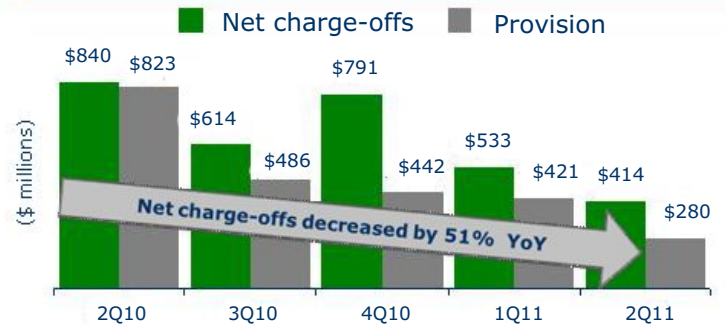
Accruing loans past due^{1,2}



Nonperforming loans^{1,3}



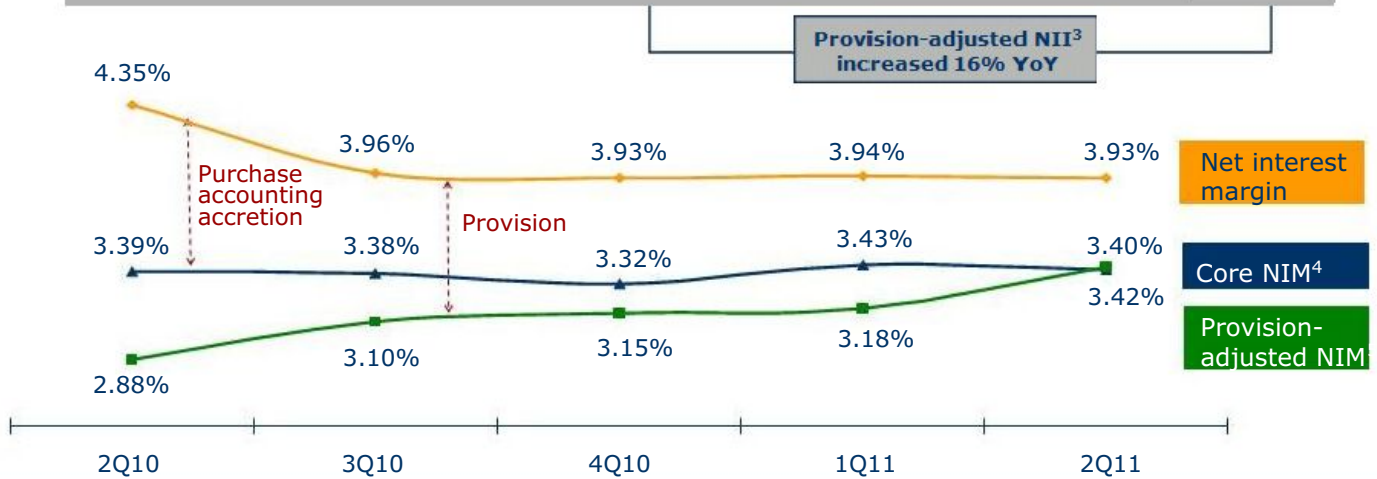
Provision and net charge-offs



As of quarter end except net charge-offs, which are for the quarter. (1) Loans acquired from National City that were impaired are not included as they were recorded at estimated fair value when acquired and are currently considered performing loans due to the accretion of interest in purchase accounting. (2) Includes loans that are government guaranteed/insured, primarily residential mortgages. These loans totaled \$2.7 billion in 2Q11. (3) Does not include loans held for sale or foreclosed and other assets. Effective in 2011, excludes residential real estate loans accounted for under the fair value option. (4) Criticized loans are ones that we consider "special mention," "substandard" or "doubtful".

Net Interest Income and Provision Trends

| (millions) | 2Q10 | 3Q10 | 4Q10 | 1Q11 | 2Q11 |
|--------------------------------------------|---------|---------|---------|---------|---------|
| Core NII ¹ | \$1,895 | \$1,890 | \$1,857 | \$1,895 | \$1,860 |
| Purchase accounting accretion ² | 540 | 325 | 344 | 281 | 290 |
| Total NII | \$2,435 | \$2,215 | \$2,201 | \$2,176 | \$2,150 |
| Provision | 823 | 486 | 442 | 421 | 280 |
| Provision-adjusted NII ³ | \$1,612 | \$1,729 | \$1,759 | \$1,755 | \$1,870 |



(1) Core net interest income is total net interest income, as reported, less related purchase accounting accretion (scheduled and cash recoveries). (2) Includes scheduled purchase accounting accretion and cash recoveries. Cash recoveries reflects cash received in excess of recorded investment from sales or payoffs of impaired commercial loans. (3) Provision-adjusted net interest income is total net interest income, as reported, less provision. (4) Net interest margin less (annualized purchase accounting accretion/average interest-earning assets). (5) Net interest margin less (annualized provision/average interest-earnings assets). Further information on (4) and (5) is provided in the Appendix.

Client Growth and Sales Momentum Provide Opportunities to Increase Noninterest Revenue

| (millions) | 2Q10 | 3Q10 | 4Q10 | 1Q11 | 2Q11 | 2Q11 vs. 1Q11 highlights |
|----------------------------------|---------|---------|---------|---------|---------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Asset management ¹ | \$243 | \$249 | \$303 | \$263 | \$288 | ▶ Asset management fees rose due to higher earnings from BlackRock, higher asset values and new clients |
| Consumer services | 315 | 328 | 322 | 311 | 333 | ▶ Consumer services increased due to higher volumes of customer-initiated transactions |
| Corporate services | 261 | 183 | 370 | 217 | 228 | ▶ Corporate services reflected strong capital markets activity; 2Q11 impacted by higher CMSR amortization costs and impairment due to changes in interest rates and prepayments |
| Residential mortgage | 179 | 216 | 157 | 195 | 163 | ▶ Residential mortgage impacted by lower loan sales revenue and lower net MSR hedging gains |
| Deposit service charges | 209 | 164 | 132 | 123 | 131 | ▶ Deposit service charges reflected higher transaction volumes; comparison to prior year quarter impacted by regulatory changes |
| Client fee income | \$1,207 | \$1,140 | \$1,284 | \$1,109 | \$1,143 | |
| Net gains on sales of securities | 147 | 121 | 68 | 37 | 82 | ▶ Other decreased primarily due to lower equity management results and first quarter insurance recoveries |
| Net OTTI | (94) | (71) | (44) | (34) | (39) | |
| BlackRock transaction gain | - | - | 160 | - | - | |
| Other | 217 | 193 | 234 | 343 | 266 | |
| Total noninterest income | \$1,477 | \$1,383 | \$1,702 | \$1,455 | \$1,452 | |

(1) Asset management fees include the Asset Management Group and BlackRock.

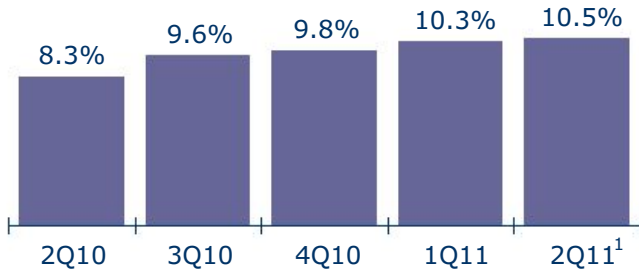
Well-Controlled Expenses While Investing for Growth

| (millions) | 2Q10 | 3Q10 | 4Q10 | 1Q11 | 2Q11 | 2Q11 vs. 1Q11 highlights |
|---------------------------|---------|---------|---------|---------|---------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Personnel | \$959 | \$959 | \$1,032 | \$989 | \$976 | ▶ Personnel, Occupancy and Equipment expenses declined |
| Occupancy | 172 | 177 | 194 | 193 | 176 | ▶ Marketing expense increased due to elevated advertising costs associated with new products |
| Equipment | 168 | 152 | 176 | 167 | 158 | ▶ Other expense increased primarily due to 2Q11 accruals for legal contingencies and the impact of a first quarter reversal of an accrued liability for certain Visa litigation |
| Marketing | 65 | 81 | 70 | 40 | 63 | |
| Other | 638 | 789 | 868 | 681 | 803 | |
| Total noninterest expense | \$2,002 | \$2,158 | \$2,340 | \$2,070 | \$2,176 | |

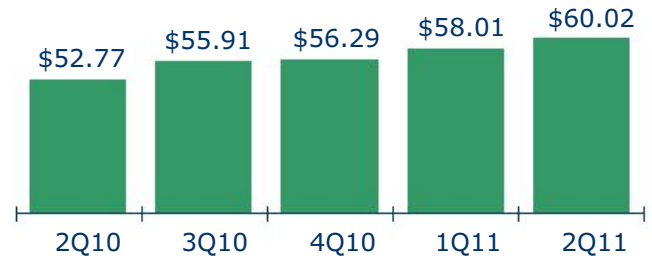
PNC is Committed to Disciplined Expense Management.

Strong Capital Position and Improved Returns

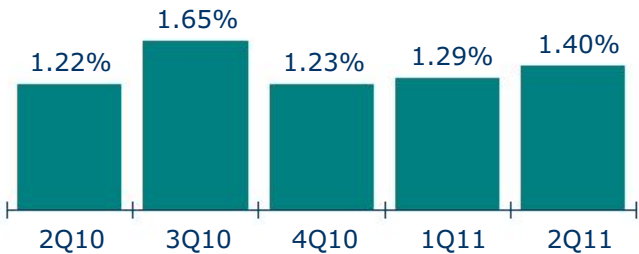
Tier 1 common ratio



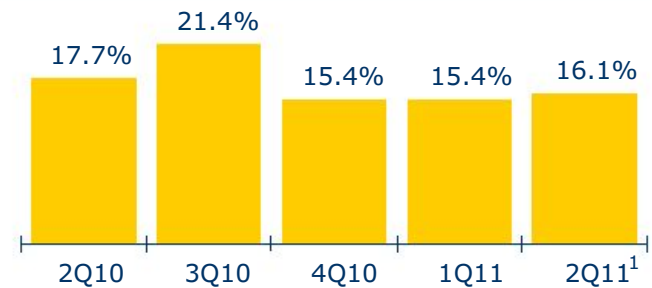
Book value per common share



Return on average assets³



Return on Tier 1 common^{2,3}



Tier 1 common ratio and book value per share as of quarter end. (1) Estimated. (2) 2Q11 Tier 1 common capital is estimated. Return on Tier 1 common capital calculated as annualized net income divided by Tier 1 common capital. (3) See Appendix for 3Q10 returns as adjusted for the \$328 million after-tax gain on the sale of GIS. Further information on (2) and (3) is provided in the Appendix.



Outlook¹ – Full Year 2011 vs. 2010

Balance Sheet

- ▶ Commercial and consumer loan growth is expected
- ▶ Distressed asset portfolio will continue to run down by 25% per year
- ▶ Continue to shift deposit mix from high cost CD's towards transaction accounts

Income Statement

- ▶ Core NII expected to be stable
- ▶ Purchase accounting accretion expected to decline by \$700 million
- ▶ Provision expected to decline by at least \$1 billion
- ▶ Provision-adjusted NII and margin expected to increase
- ▶ Noninterest income expected to increase in the low-to-mid single digits, excluding the impact of regulatory limits on overdraft and interchange fees
- ▶ Noninterest expenses expected to be flat²

(1) Refer to assumptions in the Cautionary Statement in the Appendix. (2) Subject to litigation and regulatory contingencies.

Summary

- ▶ 2Q11 strategic achievements – strong financial results
- ▶ Exceptional client growth and strong new product penetration
- ▶ Key financial take-aways – high quality balance sheet, strong earnings and solid returns
- ▶ 2011 outlook remains positive

PNC Continues to Build a Great Company.

Cautionary Statement Regarding Forward-Looking Information

Appendix

This presentation includes "snapshot" information about PNC used by way of illustration and is not intended as a full business or financial review. It should not be viewed in isolation but rather in the context of all of the information made available by PNC in its SEC filings.

We also make statements in this presentation, and we may from time to time make other statements, regarding our outlook for earnings, revenues, expenses, capital levels, liquidity levels, asset quality and other matters regarding or affecting PNC and its future business and operations that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements are typically identified by words such as "believe," "plan," "expect," "anticipate," "see," "intend," "outlook," "project," "forecast," "estimate," "goal," "will," "should" and other similar words and expressions. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time.

Forward-looking statements speak only as of the date made. We do not assume any duty and do not undertake to update forward-looking statements. Actual results or future events could differ, possibly materially, from those anticipated in forward-looking statements, as well as from historical performance.

Our forward-looking statements are subject to the following principal risks and uncertainties.

- Our businesses, financial results and balance sheet values are affected by business and economic conditions, including the following:
 - o Changes in interest rates and valuations in debt, equity and other financial markets.
 - o Disruptions in the liquidity and other functioning of U.S. and global financial markets.
 - o Actions by Federal Reserve, U.S. Treasury and other government agencies, including those that impact money supply and market interest rates.
 - o Changes in customers', suppliers' and other counterparties' performance and creditworthiness.
 - o Slowing or failure of the current moderate economic recovery.
 - o Continued effects of aftermath of recessionary conditions and uneven spread of positive impacts of recovery on the economy and our counterparties, including adverse impacts on levels of unemployment, loan utilization rates, delinquencies, defaults and counterparty ability to meet credit obligations.
 - o Changes in customer preferences and behavior, whether due to changing business and economic conditions, legislative and regulatory initiatives, or other factors.
- Our forward-looking financial statements are subject to the risk that economic and financial market conditions will be substantially different than we are currently expecting. These statements are based on our current view that the moderate economic recovery is transitioning into a self-sustaining economic expansion in 2011, with faster economic growth in the second half pushing the unemployment rate lower amidst continued low interest rates.
- Legal and regulatory developments could have an impact on ability to operate our businesses, financial condition, results of operations, competitive position, reputation, or pursuit of attractive acquisition opportunities. Reputational impacts could affect matters such as business generation and retention, liquidity, funding, and ability to attract and retain management. These developments could include:
 - o Changes resulting from legislative and regulatory reforms, including broad-based restructuring of financial industry regulation and changes to laws and regulations involving tax, pension, bankruptcy, consumer protection, and other industry aspects, and changes in accounting policies and principles. We will be impacted by extensive reforms provided for in the Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank") and otherwise growing out of the recent financial crisis, the precise nature, extent and timing of which, and their impact on us, remains uncertain.

Cautionary Statement Regarding Forward-Looking Information (continued)

Appendix

- Changes to regulations governing bank capital, including due to Dodd-Frank and to Basel III initiatives.
- Unfavorable resolution of legal proceedings or other claims and regulatory and other governmental investigations or other inquiries. In addition to matters relating to PNC's business and activities, such matters may include proceedings, claims, investigations, or inquiries relating to pre acquisition business and activities of acquired companies, such as National City. These matters may result in monetary judgments or settlements or other remedies, including fines, penalties, restitution or alterations in our business practices and in additional expenses and collateral costs, and may cause reputational harm to PNC following the acquisition and integration of acquired businesses into ours.
- Results of regulatory examination and supervision process, including our failure to satisfy requirements of agreements with governmental agencies.
- Impact on business and operating results of any costs associated with obtaining rights in intellectual property claimed by others and of adequacy of our intellectual property protection in general.
- Business and operating results are affected by our ability to identify and effectively manage risks inherent in our businesses, including, where appropriate, through effective use of third-party insurance, derivatives, and capital management techniques, and to meet evolving regulatory capital standards. In particular, our results currently depend on our ability to manage elevated levels of impaired assets.
- Business and operating results also include impacts relating to our equity interest in BlackRock, Inc. and rely to a significant extent on information provided to us by BlackRock. Risks and uncertainties that could affect BlackRock are discussed in more detail by BlackRock in SEC filings.
- Our planned acquisition of RBC Bank (USA) presents us with risks and uncertainties related both to the acquisition transaction itself and its integration into PNC after closing, including:
 - Closing is dependent on, among other things, receipt of regulatory and other applicable approvals, the timing of which cannot be predicted with precision at this point and which may not be received at all. The impact of closing on PNC's financial statements will be affected by the timing of the transaction.
 - The transaction (including integration of RBC Bank (USA)'s businesses) may be substantially more expensive to complete than anticipated. Anticipated benefits, including cost savings and strategic gains, may be significantly harder or take longer to achieve than expected or may not be achieved in their entirety as a result of unexpected factors or events.
 - Our ability to achieve anticipated results from this transaction is dependent also on the following factors, in part related to the state of economic and financial markets: the extent of credit losses in the acquired loan portfolios and the extent of deposit attrition. Also, litigation and governmental investigations that may be filed or commenced, as a result of this transaction or otherwise, could impact the timing or realization of anticipated benefits to PNC.
 - Integration of RBC Bank (USA)'s business and operations into PNC, which will include conversion of RBC Bank (USA)'s different systems and procedures, may take longer than anticipated or be more costly than anticipated or have unanticipated adverse results relating to RBC Bank (USA)'s or PNC's existing businesses. PNC's ability to integrate RBC Bank (USA) successfully may be adversely affected by the fact that this transaction will result in PNC entering several markets where PNC does not currently have any meaningful retail presence.
- In addition to the planned RBC Bank (USA) transaction, we grow our business in part by acquiring from time to time other financial services companies, financial services assets and related deposits. These other acquisitions often present risks and uncertainties analogous to those presented by the RBC Bank (USA) transaction as well, in some cases, with risks related to entering into new lines of business.

Cautionary Statement Regarding Forward-Looking Information (continued)

Appendix

- Competition can have an impact on customer acquisition, growth and retention and on credit spreads and product pricing, which can affect market share, deposits and revenues. Industry restructuring in the current environment could also impact our business and financial performance through changes in counterparty creditworthiness and performance and in competitive and regulatory landscape. Our ability to anticipate and respond to technological changes can also impact our ability to respond to customer needs and meet competitive demands.
- Business and operating results can also be affected by widespread disasters, dislocations, terrorist activities or international hostilities through impacts on the economy and financial markets generally or on us or our counterparties specifically.

We provide greater detail regarding some of these factors in our 2010 Form 10-K and first quarter 2011 Form 10-Q, including Risk Factors and Risk Management sections of those reports, and our subsequent SEC filings. Our forward-looking statements may also be subject to other risks and uncertainties, including those we may discuss elsewhere in this presentation or in SEC filings, accessible on the SEC's website at www.sec.gov and on our corporate website at www.pnc.com/secfilings. We have included these web addresses as inactive textual references only. Information on these websites is not part of this document.

Any annualized, proforma, estimated, third party or consensus numbers in this presentation are used for illustrative or comparative purposes only and may not reflect actual results. Any consensus earnings estimates are calculated based on the earnings projections made by analysts who cover that company. The analysts' opinions, estimates or forecasts (and therefore the consensus earnings estimates) are theirs alone, are not those of PNC or its management, and may not reflect PNC's or other company's actual or anticipated results.

Non-GAAP to GAAP Reconciliation

Appendix

| For the three months ended June 30, 2011 | | | | | |
|---------------------------------------------------|------------------------|----------------------------------------|------------|-------------------|--------------------------|
| <i>In millions</i> | Adjustments, pretax | Income taxes (benefit) ¹ | Net income | Average Assets | Return on Avg. Assets |
| Net income and return on avg. assets, as reported | | | \$912 | | |
| Reported net income, if annualized | | | \$3,658 | \$261,106 | 1.40% |

| For the three months ended March 31, 2011 | | | | | |
|---------------------------------------------------|------------------------|----------------------------------------|------------|-------------------|--------------------------|
| <i>In millions</i> | Adjustments, pretax | Income taxes (benefit) ¹ | Net income | Average Assets | Return on Avg. Assets |
| Net income and return on avg. assets, as reported | | | \$832 | | |
| Reported net income, if annualized | | | \$3,374 | \$262,554 | 1.29% |

| For the three months ended December 31, 2010 | | | | | |
|---------------------------------------------------|------------------------|----------------------------------------|------------|-------------------|--------------------------|
| <i>In millions</i> | Adjustments, pretax | Income taxes (benefit) ¹ | Net income | Average Assets | Return on Avg. Assets |
| Net income and return on avg. assets, as reported | | | \$820 | | |
| Reported net income, if annualized | | | \$3,253 | \$263,558 | 1.23% |

| For the three months ended September 30, 2010 | | | | | |
|---------------------------------------------------|------------------------|----------------------------------------|------------|-------------------|--------------------------|
| <i>In millions</i> | Adjustments, pretax | Income taxes (benefit) ¹ | Net income | Average Assets | Return on Avg. Assets |
| Net income and return on avg. assets, as reported | | | \$1,103 | | |
| Reported net income, if annualized | | | \$4,376 | \$264,579 | 1.65% |
| Adjustments: | | | | | |
| Gain on sale of GIS | (\$639) | \$311 | (328) | | |
| Adjusted net income | | | \$775 | | |
| Adjusted net income, if annualized | | | \$3,075 | \$264,579 | 1.16% |

PNC believes that information adjusted for the impact of certain items may be useful due to the extent to which the items are not indicative of our ongoing operations.

(1) Calculated using a marginal federal income tax rate of 35% and includes applicable income tax adjustments. The after-tax gain on the sale of GIS also reflects the impact of state income taxes.

Non-GAAP to GAAP Reconciliation

Appendix

For the three months ended June 30, 2010

| <i>In millions</i> | Adjustments, pretax | Income taxes (benefit) ¹ | Net income | Average Assets | Return on Avg. Assets |
|---------------------------------------------------|------------------------|----------------------------------------|------------|-------------------|--------------------------|
| Net income and return on avg. assets, as reported | | | \$803 | | |
| Reported net income, if annualized | | | \$3,221 | \$264,366 | 1.22% |

PNC believes that information adjusted for the impact of certain items may be useful due to the extent to which the items are not indicative of our ongoing operations.

(1) Calculated using a marginal federal income tax rate of 35% and includes applicable income tax adjustments.

As of or for the three months ended

| <i>In millions</i> | June 30, 2011 | Mar. 31, 2011 | Dec. 31, 2010 | Sept. 30, 2010 | June 30, 2010 |
|------------------------------------------|---------------|---------------|---------------|----------------|---------------|
| Tier 1 common capital | \$22,731 | \$21,976 | \$21,188 | \$20,437 | \$18,173 |
| Reported net income | 912 | 832 | 820 | 1,103 | 803 |
| Reported net income, if annualized | 3,658 | 3,374 | 3,253 | 4,376 | 3,221 |
| Adjustments: | | | | | |
| After-tax gain on sale of GIS | | | | (328) | |
| Adjusted net income | | | | 775 | |
| Adjusted net income, if annualized | | | | 3,075 | |
| Return on tier 1 common capital | 16.1% | 15.4% | 15.4% | 21.4% | 17.7% |
| Adjusted return on tier 1 common capital | | | | 15.0% | |

As of or for the six months ended

| <i>In millions</i> | June 30, 2011 | June 30, 2010 |
|------------------------------------|---------------|---------------|
| Tier 1 common capital | \$22,731 | \$18,173 |
| Reported net income | 1,744 | 1,429 |
| Reported net income, if annualized | 3,517 | 2,882 |
| Return on tier 1 common capital | 15.5% | 15.9% |

PNC believes that return on tier 1 common capital is useful as a tool to help measure and assess a company's use of common equity and that such information adjusted for the impact of the GIS gain may be useful due to the extent to which that item is not indicative of our ongoing operations. After-tax adjustments are calculated using a marginal federal income tax rate of 35% and include applicable income tax adjustments. The after-tax gain on the sale of GIS also reflects the impact of state income taxes. The pre-tax gain on the sale of GIS was \$639 million.

Non-GAAP to GAAP Reconciliation

Appendix

| \$ in millions | For the three months ended | | | | |
|---------------------------------------------------|----------------------------|---------------|---------------|----------------|---------------|
| | June 30, 2011 | Mar. 31, 2011 | Dec. 31, 2010 | Sept. 30, 2010 | June 30, 2010 |
| Net interest margin, as reported | 3.93% | 3.94% | 3.93% | 3.96% | 4.35% |
| Provision for credit losses | \$280 | \$421 | \$442 | \$486 | \$823 |
| Provision for credit losses, if annualized | \$1,123 | \$1,707 | \$1,754 | \$1,928 | \$3,301 |
| Avg. interest earning assets | \$220,742 | \$224,095 | \$223,795 | \$223,677 | \$224,580 |
| Annualized provision/Avg. interest earning assets | 0.51% | 0.76% | 0.78% | 0.86% | 1.47% |
| Provision-adjusted net interest margin (1) | 3.42% | 3.18% | 3.15% | 3.10% | 2.88% |

PNC believes that provision-adjusted net interest margin, a non-GAAP measure, is useful as a tool to help evaluate the amount of credit related risk associated with interest-earning assets.

(1) The adjustment represents annualized provision for credit losses divided by average interest-earning assets.

| \$ in millions | For the three months ended | | | | |
|-----------------------------------------------------------------------|----------------------------|---------------|---------------|----------------|---------------|
| | June 30, 2011 | Mar. 31, 2011 | Dec. 31, 2010 | Sept. 30, 2010 | June 30, 2010 |
| Net interest margin, as reported | 3.93% | 3.94% | 3.93% | 3.96% | 4.35% |
| Purchase accounting accretion (1) | \$290 | \$281 | \$344 | \$325 | \$540 |
| Purchase accounting accretion, if annualized | \$1,163 | \$1,140 | \$1,365 | \$1,289 | \$2,166 |
| Avg. interest earning assets | \$220,742 | \$224,095 | \$223,795 | \$223,677 | \$224,580 |
| Annualized purchase accounting accretion/Avg. interest earning assets | 0.53% | 0.51% | 0.61% | 0.58% | 0.96% |
| Core net interest margin (2) | 3.40% | 3.43% | 3.32% | 3.38% | 3.39% |

(1) Purchase accounting accretion is scheduled purchase accounting accretion plus cash recoveries.

(2) PNC believes that core net interest margin, a non-GAAP measure, is useful as a tool to help evaluate the impact of purchase accounting accretion on net interest margin. The adjustment represents annualized purchase accounting accretion divided by average interest-earning assets.

Ticker

| | |
|----------------------------------------|------|
| The PNC Financial Services Group, Inc. | PNC |
| BB&T Corporation | BBT |
| Bank of America Corporation | BAC |
| Capital One Financial, Inc. | COF |
| Comerica Inc. | CMA |
| Fifth Third Bancorp | FITB |
| JPMorgan Chase | JPM |
| KeyCorp | KEY |
| M&T Bank | MTB |
| Regions Financial Corporation | RF |
| SunTrust Banks, Inc. | STI |
| U.S. Bancorp | USB |
| Wells Fargo & Co. | WFC |