

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

**Pursuant to Section 13 OR 15(d) of The
Securities Exchange Act of 1934**

**April 22, 2010
Date of Report (Date of earliest event reported)**

THE PNC FINANCIAL SERVICES GROUP, INC.
(Exact name of registrant as specified in its charter)

Commission File Number 001-09718

Pennsylvania
(State or other jurisdiction of
incorporation or organization)

25-1435979
(I.R.S. Employer
Identification No.)

**One PNC Plaza
249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707**
(Address of principal executive offices, including zip code)

(412) 762-2000
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02 Results of Operations and Financial Condition.

On April 22, 2010, The PNC Financial Services Group, Inc. ("the Corporation") issued a press release and held a conference call for investors regarding the Corporation's earnings and business results for the first quarter of 2010. The Corporation also provided supplementary financial information on its web site, including financial information disclosed in connection with its press release, and provided electronic presentation slides on its web site used in connection with the related investor conference call. Copies of the supplementary financial information and electronic presentation slides are included in this Report as Exhibits 99.1 and 99.2, respectively, and are furnished herewith.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits. The exhibits listed on the Exhibit Index accompanying this Form 8-K are furnished herewith.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

THE PNC FINANCIAL SERVICES GROUP, INC.
(Registrant)

Date: April 22, 2010

By: /s/ Samuel R. Patterson
Samuel R. Patterson
Controller

EXHIBIT INDEX

| <u>Number</u> | <u>Description</u> | <u>Method of Filing</u> |
|---------------|---|-------------------------|
| 99.1 | Financial Supplement (unaudited) for First Quarter 2010 | Furnished herewith |
| 99.2 | Electronic presentation slides for earnings release conference call | Furnished herewith |



THE PNC FINANCIAL SERVICES GROUP, INC.

**FINANCIAL SUPPLEMENT
FIRST QUARTER 2010
(UNAUDITED)**

THE PNC FINANCIAL SERVICES GROUP, INC.
FINANCIAL SUPPLEMENT
FIRST QUARTER 2010
(UNAUDITED)

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The information contained in this Financial Supplement is preliminary, unaudited and based on data available on April 22, 2010. We have reclassified certain prior period amounts to be consistent with the current period presentation. This information speaks only as of the particular date or dates included in the schedules. We do not undertake any obligation to, and disclaim any duty to, correct or update any of the information provided in this Financial Supplement. Our future financial performance is subject to risks and uncertainties as described in our United States Securities and Exchange Commission ("SEC") filings.

BUSINESS

PNC is one of the largest diversified financial services companies in the United States and is headquartered in Pittsburgh, Pennsylvania. PNC has businesses engaged in retail banking, corporate and institutional banking, asset management, residential mortgage banking and global investment servicing, providing many of its products and services nationally and others in PNC's primary geographic markets located in Pennsylvania, Ohio, New Jersey, Michigan, Maryland, Illinois, Indiana, Kentucky, Florida, Virginia, Missouri, Delaware, Washington, D.C., and Wisconsin. PNC also provides certain investment servicing internationally.

PENDING SALE OF PNC GLOBAL INVESTMENT SERVICING

On February 2, 2010, we entered into a definitive agreement to sell PNC Global Investment Servicing Inc. (GIS), a leading provider of processing, technology and business intelligence services to asset managers, broker-dealers and financial advisors worldwide, for \$2.3 billion in cash. We currently anticipate closing the transaction in the third quarter of 2010. Completion of the transaction is subject to regulatory approvals and certain other closing conditions. Results of operations of GIS are presented as income from discontinued operations, net of income taxes, on our Consolidated Income Statement for all periods presented. As a result of its pending sale, GIS is no longer a reportable business segment.

THE PNC FINANCIAL SERVICES GROUP, INC.

Consolidated Income Statement (Unaudited)

| <i>In millions, except per share data</i> | Three months ended | | | | |
|---|--------------------|---------------------|----------------------|-----------------|------------------|
| | March 31 2010 | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
| Interest Income | | | | | |
| Loans | \$ 2,160 | \$ 2,160 | \$ 2,091 | \$2,203 | \$ 2,465 |
| Investment securities | 623 | 643 | 684 | 672 | 689 |
| Other | 122 | 136 | 113 | 125 | 105 |
| Total interest income | 2,905 | 2,939 | 2,888 | 3,000 | 3,259 |
| Interest Expense | | | | | |
| Deposits | 281 | 334 | 387 | 474 | 546 |
| Borrowed funds | 245 | 259 | 277 | 333 | 393 |
| Total interest expense | 526 | 593 | 664 | 807 | 939 |
| Net interest income | 2,379 | 2,346 | 2,224 | 2,193 | 2,320 |
| Noninterest Income | | | | | |
| Asset management | 259 | 219 | 242 | 208 | 189 |
| Consumer services | 296 | 315 | 330 | 329 | 316 |
| Corporate services | 268 | 260 | 252 | 264 | 245 |
| Residential mortgage | 147 | 107 | 207 | 245 | 431 |
| Service charges on deposits | 200 | 236 | 248 | 242 | 224 |
| Net gains on sales of securities | 90 | 144 | 168 | 182 | 56 |
| Net other-than-temporary impairments | (116) | (144) | (129) | (155) | (149) |
| Gain on BlackRock/BGI transaction (a) | | 1,076 | | | |
| Other | 240 | 327 | 311 | 295 | 54 |
| Total noninterest income | 1,384 | 2,540 | 1,629 | 1,610 | 1,366 |
| Total revenue | 3,763 | 4,886 | 3,853 | 3,803 | 3,686 |
| Provision For Credit Losses | 751 | 1,049 | 914 | 1,087 | 880 |
| Noninterest Expense | | | | | |
| Personnel | 956 | 969 | 1,068 | 1,086 | 996 |
| Occupancy | 187 | 180 | 172 | 182 | 179 |
| Equipment | 172 | 173 | 170 | 174 | 178 |
| Marketing | 50 | 59 | 58 | 59 | 57 |
| Other | 748 | 828 | 746 | 991 | 748 |
| Total noninterest expense | 2,113 | 2,209 | 2,214 | 2,492 | 2,158 |
| Income from continuing operations before income taxes and noncontrolling interests | 899 | 1,628 | 725 | 224 | 648 |
| Income taxes | 251 | 525 | 185 | 29 | 128 |
| Income from continuing operations before noncontrolling interests | 648 | 1,103 | 540 | 195 | 520 |
| Income from discontinued operations (net of income taxes of \$14, \$32, \$11, \$6, and \$5) | 23 | 4 | 19 | 12 | 10 |
| Net income | 671 | 1,107 | 559 | 207 | 530 |
| Less: Net income (loss) attributable to noncontrolling interests | (5) | (37) | (20) | 9 | 4 |
| Preferred stock dividends | 93 | 119 | 99 | 119 | 51 |
| Preferred stock discount accretion | 250 | 14 | 13 | 14 | 15 |
| Net income attributable to common shareholders | \$ 333 | \$ 1,011 | \$ 467 | \$ 65 | \$ 460 |
| Basic Earnings Per Common Share | | | | | |
| Continuing operations | \$.62 | \$ 2.18 | \$.97 | \$.11 | \$ 1.02 |
| Discontinued operations | .05 | .01 | .04 | .03 | .02 |
| Net income | \$.67 | \$ 2.19 | \$ 1.01 | \$.14 | \$ 1.04 |
| Diluted Earnings Per Common Share | | | | | |
| Continuing operations | \$.61 | \$ 2.16 | \$.96 | \$.11 | \$ 1.01 |
| Discontinued operations | .05 | .01 | .04 | .03 | .02 |
| Net income | \$.66 | \$ 2.17 | \$ 1.00 | \$.14 | \$ 1.03 |
| Average Common Shares Outstanding | | | | | |
| Basic | 498 | 460 | 460 | 451 | 443 |
| Diluted | 500 | 462 | 461 | 453 | 444 |
| Efficiency | 56% | 45% | 57% | 66% | 59% |
| Noninterest income to total revenue | 37% | 52% | 42% | 42% | 37% |
| Effective tax rate (b) | 27.9% | 32.2% | 25.5% | 12.9% | 19.8% |

- (a) The after-tax impact to net income was \$687 million for the fourth quarter of 2009. The earnings per diluted share impact was \$1.49 for the fourth quarter of 2009. BlackRock/BGI transaction refers to BlackRock's acquisition of Barclays Global Investors in exchange for cash and BlackRock common and participating preferred stock on December 1, 2009.
- (b) The effective income tax rates are generally lower than the statutory rate due to the relationship of pretax income to tax credits and earnings that are not subject to tax. The higher effective tax rate for the fourth quarter of 2009 resulted from the gain on the BlackRock/BGI transaction.

THE PNC FINANCIAL SERVICES GROUP, INC.

Consolidated Balance Sheet (Unaudited)

| <i>In millions, except par value</i> | March 31 2010 | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
|--|--------------------------|-----------------------------|------------------------------|-------------------------|--------------------------|
| Assets | | | | | |
| Cash and due from banks (a) | \$ 3,563 | \$ 4,288 | \$ 3,426 | \$ 3,797 | \$ 3,576 |
| Federal funds sold and resale agreements (b) | 1,367 | 2,390 | 2,427 | 1,814 | 1,554 |
| Trading securities | 1,595 | 2,124 | 2,075 | 1,925 | 1,087 |
| Interest-earning deposits with banks (a) | 607 | 4,488 | 1,129 | 10,190 | 14,783 |
| Loans held for sale (b) | 2,691 | 2,539 | 3,509 | 4,662 | 4,045 |
| Investment securities (a) | 57,606 | 56,027 | 54,413 | 49,969 | 46,253 |
| Loans (a) (b) | 157,266 | 157,543 | 160,608 | 165,009 | 171,373 |
| Allowance for loan and lease losses (a) | (5,319) | (5,072) | (4,810) | (4,569) | (4,299) |
| Net loans | 151,947 | 152,471 | 155,798 | 160,440 | 167,074 |
| Goodwill | 9,425 | 9,505 | 9,286 | 9,206 | 8,855 |
| Other intangible assets | 3,289 | 3,404 | 3,448 | 3,684 | 3,323 |
| Equity investments (a) | 10,256 | 10,254 | 8,684 | 8,168 | 8,215 |
| Other (a) (b) | 23,050 | 22,373 | 27,212 | 25,899 | 27,657 |
| Total assets | \$265,396 | \$ 269,863 | \$ 271,407 | \$279,754 | \$286,422 |
| Liabilities | | | | | |
| Deposits | | | | | |
| Noninterest-bearing | \$ 43,122 | \$ 44,384 | \$ 43,025 | \$ 41,806 | \$ 40,610 |
| Interest-bearing | 139,401 | 142,538 | 140,784 | 148,633 | 154,025 |
| Total deposits | 182,523 | 186,922 | 183,809 | 190,439 | 194,635 |
| Borrowed funds | | | | | |
| Federal funds purchased and repurchase agreements | 5,511 | 3,998 | 3,996 | 3,921 | 4,789 |
| Federal Home Loan Bank borrowings | 8,700 | 10,761 | 11,953 | 14,777 | 16,985 |
| Bank notes and senior debt | 12,638 | 12,362 | 12,424 | 13,292 | 13,828 |
| Subordinated debt | 10,001 | 9,907 | 10,501 | 10,383 | 10,694 |
| Other (a) | 5,611 | 2,233 | 3,036 | 2,308 | 2,163 |
| Total borrowed funds | 42,461 | 39,261 | 41,910 | 44,681 | 48,459 |
| Allowance for unfunded loan commitments and letters of credit | 252 | 296 | 324 | 319 | 328 |
| Accrued expenses (a) | 2,939 | 3,590 | 3,592 | 3,651 | 3,340 |
| Other (a) | 7,787 | 7,227 | 10,109 | 11,197 | 11,004 |
| Total liabilities | 235,962 | 237,296 | 239,744 | 250,287 | 257,766 |
| Equity | | | | | |
| Preferred stock (c) | | | | | |
| Common stock - \$5 par value | | | | | |
| Authorized 800 shares, issued 535, 471, 469, 468, and 452 shares | 2,676 | 2,354 | 2,348 | 2,342 | 2,261 |
| Capital surplus - preferred stock | 645 | 7,974 | 7,960 | 7,947 | 7,933 |
| Capital surplus - common stock and other | 11,945 | 8,945 | 8,860 | 8,783 | 8,284 |
| Retained earnings | 13,340 | 13,144 | 12,179 | 11,758 | 11,738 |
| Accumulated other comprehensive loss | (1,288) | (1,962) | (1,947) | (3,101) | (3,289) |
| Common stock held in treasury at cost: 9, 9, 8, 7, and 7 shares | (500) | (513) | (472) | (435) | (450) |
| Total shareholders' equity | 26,818 | 29,942 | 28,928 | 27,294 | 26,477 |
| Noncontrolling interests | 2,616 | 2,625 | 2,735 | 2,173 | 2,179 |
| Total equity | 29,434 | 32,567 | 31,663 | 29,467 | 28,656 |
| Total liabilities and equity | \$265,396 | \$ 269,863 | \$ 271,407 | \$279,754 | \$286,422 |
| Capital Ratios | | | | | |
| Tier 1 risk-based (d) | 9.9% | 11.4% | 10.9% | 10.5% | 10.0% |
| Tier 1 common (d) | 7.6 | 6.0 | 5.5 | 5.3 | 4.9 |
| Total risk-based (d) | 13.4 | 15.0 | 14.5 | 14.1 | 13.6 |
| Leverage (d) | 8.9 | 10.1 | 9.6 | 9.1 | 8.9 |
| Common shareholders' equity to assets | 10.0 | 8.2 | 7.7 | 6.9 | 6.5 |

- (a) Amounts include consolidated variable interest entities. Some March 31, 2010 amounts include consolidated variable interest entities that we consolidated effective January 1, 2010 based on guidance in ASU 2009-17, Consolidations. Our first quarter 2010 Form 10-Q will include additional information regarding these Consolidated Balance Sheet line items.
- (b) Amounts include items for which PNC has elected the fair value option. Our first quarter 2010 Form 10-Q will include additional information regarding these Consolidated Balance Sheet line items.
- (c) Par value less than \$.5 million at each date.
- (d) The ratio as of March 31, 2010 is estimated.

THE PNC FINANCIAL SERVICES GROUP, INC.

Average Consolidated Balance Sheet (Unaudited)

| <i>In millions</i> | Three months ended | | | | |
|--|--------------------|---------------------|----------------------|-----------------|------------------|
| | March 31 2010 | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
| Assets | | | | | |
| Interest-earning assets: | | | | | |
| Investment securities | | | | | |
| Securities available for sale | | | | | |
| Residential mortgage-backed | | | | | |
| Agency | \$ 21,926 | \$ 22,663 | \$ 20,838 | \$ 21,007 | \$ 23,065 |
| Non-agency | 10,213 | 10,788 | 11,553 | 12,520 | 13,140 |
| Commercial mortgage-backed | | | | | |
| Asset-backed | 5,357 | 5,053 | 5,052 | 4,624 | 4,252 |
| US Treasury and government agencies | 1,992 | 1,927 | 1,911 | 1,985 | 2,031 |
| State and municipal | 7,493 | 6,403 | 6,026 | 4,185 | 1,222 |
| Other debt | 1,365 | 1,346 | 1,367 | 1,366 | 1,334 |
| Corporate stocks and other | 1,874 | 1,948 | 1,647 | 1,012 | 684 |
| Total securities available for sale | 457 | 362 | 388 | 386 | 457 |
| Securities held to maturity (a) | 50,677 | 50,490 | 48,782 | 47,085 | 46,185 |
| Total investment securities | 5,935 | 5,014 | 4,286 | 3,860 | 3,402 |
| Total investment securities | 56,612 | 55,504 | 53,068 | 50,945 | 49,587 |
| Loans | | | | | |
| Commercial | 55,464 | 55,633 | 58,457 | 63,570 | 67,232 |
| Commercial real estate | 22,423 | 23,592 | 24,491 | 25,418 | 25,622 |
| Equipment lease financing | 6,131 | 6,164 | 6,045 | 6,191 | 6,406 |
| Consumer | 55,349 | 52,911 | 52,066 | 51,878 | 52,618 |
| Residential mortgage | 19,397 | 19,891 | 20,847 | 21,831 | 21,921 |
| Total loans | 158,764 | 158,191 | 161,906 | 168,888 | 173,799 |
| Loans held for sale | 2,476 | 2,949 | 3,696 | 4,757 | 4,521 |
| Federal funds sold and resale agreements | 1,669 | 1,700 | 2,417 | 1,726 | 1,610 |
| Other | 7,471 | 12,654 | 14,607 | 16,870 | 14,728 |
| Total interest-earning assets | 226,992 | 230,998 | 235,694 | 243,186 | 244,245 |
| Noninterest-earning assets: | | | | | |
| Allowance for loan and lease losses | (5,136) | (4,517) | (4,264) | (4,385) | (4,095) |
| Cash and due from banks | 3,735 | 3,657 | 3,547 | 3,558 | 3,832 |
| Other | 41,557 | 41,740 | 39,071 | 38,496 | 36,870 |
| Total assets | \$267,148 | \$ 271,878 | \$ 274,048 | \$280,855 | \$280,852 |

(a) Primarily consists of commercial mortgage-backed and asset-backed securities.

THE PNC FINANCIAL SERVICES GROUP, INC.

Average Consolidated Balance Sheet (Unaudited) (Continued)

| <i>In millions</i> | Three months ended | | | | |
|---|--------------------|---------------------|----------------------|-----------------|------------------|
| | March 31 2010 | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
| Liabilities and Equity | | | | | |
| Interest-bearing liabilities: | | | | | |
| Interest-bearing deposits | | | | | |
| Money market | \$ 57,923 | \$ 56,298 | \$ 56,662 | \$ 55,464 | \$ 52,828 |
| Demand | 24,672 | 24,223 | 23,874 | 23,629 | 22,156 |
| Savings | 6,623 | 6,381 | 6,652 | 6,678 | 6,266 |
| Retail certificates of deposit | 47,162 | 49,645 | 53,468 | 57,357 | 57,970 |
| Other time | 1,039 | 1,389 | 2,841 | 5,259 | 10,670 |
| Time deposits in foreign offices | 3,034 | 4,013 | 3,356 | 3,348 | 3,832 |
| Total interest-bearing deposits | 140,453 | 141,949 | 146,853 | 151,735 | 153,722 |
| Borrowed funds | | | | | |
| Federal funds purchased and repurchase agreements | 4,344 | 4,046 | 4,422 | 4,283 | 5,016 |
| Federal Home Loan Bank borrowings | 9,603 | 10,880 | 12,996 | 15,818 | 17,097 |
| Bank notes and senior debt | 12,616 | 12,327 | 12,542 | 13,688 | 13,384 |
| Subordinated debt | 9,769 | 9,879 | 10,214 | 10,239 | 10,439 |
| Other | 5,934 | 2,448 | 2,806 | 2,170 | 1,944 |
| Total borrowed funds | 42,266 | 39,580 | 42,980 | 46,198 | 47,880 |
| Total interest-bearing liabilities | 182,719 | 181,529 | 189,833 | 197,933 | 201,602 |
| Noninterest-bearing liabilities and equity: | | | | | |
| Demand and other noninterest-bearing deposits | 42,631 | 44,325 | 41,816 | 40,965 | 38,489 |
| Allowance for unfunded loan commitments and letters of credit | 295 | 324 | 319 | 328 | 344 |
| Accrued expenses and other liabilities | 10,401 | 13,353 | 11,489 | 11,990 | 11,872 |
| Equity | 31,102 | 32,347 | 30,591 | 29,639 | 28,545 |
| Total liabilities and equity | \$ 267,148 | \$ 271,878 | \$ 274,048 | \$ 280,855 | \$ 280,852 |

Supplemental Average Balance Sheet Information (Unaudited)

Deposits and Common Shareholders' Equity

| | | | | | |
|---|------------|------------|------------|------------|------------|
| Interest-bearing deposits | \$ 140,453 | \$ 141,949 | \$ 146,853 | \$ 151,735 | \$ 153,722 |
| Demand and other noninterest-bearing deposits | 42,631 | 44,325 | 41,816 | 40,965 | 38,489 |
| Total deposits | \$ 183,084 | \$ 186,274 | \$ 188,669 | \$ 192,700 | \$ 192,211 |
| Transaction deposits | \$ 125,226 | \$ 124,846 | \$ 122,352 | \$ 120,058 | \$ 113,473 |
| Common shareholders' equity | \$ 24,764 | \$ 21,726 | \$ 20,391 | \$ 19,527 | \$ 18,405 |

THE PNC FINANCIAL SERVICES GROUP, INC.

Details of Net Interest Margin (Unaudited)

| | Three months ended | | | | |
|--|--------------------|---------------------|----------------------|-----------------|------------------|
| | March 31 2010 | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
| Net Interest Margin (a) | | | | | |
| Average yields/rates | | | | | |
| Yield on interest-earning assets | | | | | |
| Loans | 5.50% | 5.42% | 5.12% | 5.22% | 5.72% |
| Investment securities | 4.44 | 4.67 | 5.20 | 5.32 | 5.59 |
| Other | 4.26 | 3.17 | 2.18 | 2.14 | 2.10 |
| Total yield on interest-earning assets | 5.17 | 5.07 | 4.88 | 4.94 | 5.38 |
| Rate on interest-bearing liabilities | | | | | |
| Deposits | .81 | .93 | 1.04 | 1.25 | 1.44 |
| Borrowed funds | 2.33 | 2.60 | 2.57 | 2.97 | 3.42 |
| Total rate on interest-bearing liabilities | 1.16 | 1.30 | 1.39 | 1.65 | 1.91 |
| Interest rate spread | 4.01 | 3.77 | 3.49 | 3.29 | 3.47 |
| Impact of noninterest-bearing sources | .23 | .28 | .27 | .31 | .34 |
| Net interest margin | <u>4.24%</u> | <u>4.05%</u> | <u>3.76%</u> | <u>3.60%</u> | <u>3.81%</u> |

- (a) Calculated as annualized taxable-equivalent net interest income divided by average earning assets. The interest income earned on certain earning assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of yields and margins for all earning assets in calculating net interest margins, in this table we use net interest income on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. This adjustment is not permitted under GAAP in the Consolidated Income Statement. The taxable-equivalent adjustments to net interest income for the three months ended March 31, 2010, December 31, 2009, September 30, 2009, June 30, 2009, and March 31, 2009 were \$18 million, \$18 million, \$16 million, \$16 million, and \$15 million, respectively.

THE PNC FINANCIAL SERVICES GROUP, INC.

Details of Loans (Unaudited)

| <i>In millions</i> | <u>March 31 2010</u> | <u>December 31 2009</u> | <u>September 30 2009</u> | <u>June 30 2009</u> | <u>March 31 2009</u> |
|---|--------------------------|-----------------------------|------------------------------|-------------------------|--------------------------|
| Commercial | | | | | |
| Retail/wholesale | \$ 9,557 | \$ 9,515 | \$ 9,404 | \$ 10,141 | \$ 11,226 |
| Manufacturing | 9,863 | 9,880 | 10,639 | 11,595 | 12,796 |
| Other service providers | 8,528 | 8,256 | 8,364 | 8,491 | 8,674 |
| Real estate related (a) | 7,379 | 7,403 | 7,854 | 8,346 | 8,926 |
| Financial services | 4,654 | 3,874 | 4,422 | 5,078 | 5,050 |
| Health care | 2,998 | 2,970 | 2,888 | 3,045 | 3,079 |
| Other | 11,724 | 12,920 | 13,357 | 13,898 | 15,446 |
| Total commercial | <u>54,703</u> | <u>54,818</u> | <u>56,928</u> | <u>60,594</u> | <u>65,197</u> |
| Commercial real estate | | | | | |
| Real estate projects | 14,535 | 15,582 | 16,112 | 16,542 | 16,830 |
| Commercial mortgage | 7,415 | 7,549 | 7,952 | 8,323 | 8,590 |
| Total commercial real estate | <u>21,950</u> | <u>23,131</u> | <u>24,064</u> | <u>24,865</u> | <u>25,420</u> |
| Equipment lease financing | 6,111 | 6,202 | 6,283 | 6,092 | 6,300 |
| TOTAL COMMERCIAL LENDING | <u>82,764</u> | <u>84,151</u> | <u>87,275</u> | <u>91,551</u> | <u>96,917</u> |
| Consumer | | | | | |
| Home equity | | | | | |
| Lines of credit | 24,040 | 24,236 | 24,272 | 24,373 | 24,112 |
| Installment | 11,390 | 11,711 | 12,098 | 12,346 | 12,934 |
| Education | 8,320 | 7,468 | 6,370 | 5,340 | 5,127 |
| Automobile | 2,206 | 2,013 | 1,988 | 1,784 | 1,737 |
| Credit card and other unsecured lines of credit | 4,962 | 3,536 | 3,533 | 3,261 | 3,148 |
| Other | 4,316 | 4,618 | 4,614 | 4,833 | 4,910 |
| Total consumer | <u>55,234</u> | <u>53,582</u> | <u>52,875</u> | <u>51,937</u> | <u>51,968</u> |
| Residential real estate | | | | | |
| Residential mortgage | 17,599 | 18,190 | 18,469 | 19,342 | 19,661 |
| Residential construction | 1,669 | 1,620 | 1,989 | 2,179 | 2,827 |
| Total residential real estate | <u>19,268</u> | <u>19,810</u> | <u>20,458</u> | <u>21,521</u> | <u>22,488</u> |
| TOTAL CONSUMER LENDING | <u>74,502</u> | <u>73,392</u> | <u>73,333</u> | <u>73,458</u> | <u>74,456</u> |
| Total (b) | <u>\$ 157,266</u> | <u>\$ 157,543</u> | <u>\$ 160,608</u> | <u>\$ 165,009</u> | <u>\$ 171,373</u> |

(a) Includes loans to customers in the real estate and construction industries.

(b) Includes purchased impaired loans related to National City

Details of Loans Held for Sale (Unaudited)

| <i>In millions</i> | <u>March 31 2010</u> | <u>December 31 2009</u> | <u>September 30 2009</u> | <u>June 30 2009</u> | <u>March 31 2009</u> |
|----------------------|--------------------------|-----------------------------|------------------------------|-------------------------|--------------------------|
| Commercial mortgage | \$ 1,316 | \$ 1,301 | \$ 1,810 | \$1,531 | \$ 1,648 |
| Residential mortgage | 1,158 | 1,012 | 1,552 | 2,886 | 2,244 |
| Other | 217 | 226 | 147 | 245 | 153 |
| Total | <u>\$ 2,691</u> | <u>\$ 2,539</u> | <u>\$ 3,509</u> | <u>\$4,662</u> | <u>\$ 4,045</u> |

THE PNC FINANCIAL SERVICES GROUP, INC.

Purchase Accounting Accretion and Accretable Interest (Unaudited)

VALUATION OF FASB ASC 310-30 (AICPA SOP 03-3) PURCHASED IMPAIRED LOANS

| <i>Dollars in billions</i> | December 31, 2008 | | December 31, 2009 | | March 31, 2010 | |
|--|-------------------|----------------|-------------------|----------------|----------------|----------------|
| | Balance | Net Investment | Balance | Net Investment | Balance | Net Investment |
| Commercial and commercial real estate loans: | | | | | | |
| Unpaid principal balance | \$ 6.3 | | \$ 3.5 | | \$ 2.9 | |
| Purchased impaired mark | (3.4) | | (1.3) | | (1.0) | |
| Recorded investment | 2.9 | | 2.2 | | 1.9 | |
| Allowance for loan losses | — | | (.2) | | (.3) | |
| Net investment | 2.9 | 46% | 2.0 | 57% | 1.6 | 55% |
| Consumer and residential mortgage loans: | | | | | | |
| Unpaid principal balance | 15.6 | | 11.7 | | 10.6 | |
| Purchased impaired mark | (5.8) | | (3.6) | | (2.8) | |
| Recorded investment | 9.8 | | 8.1 | | 7.8 | |
| Allowance for loan losses | — | | (.3) | | (.3) | |
| Net investment | 9.8 | 63% | 7.8 | 67% | 7.5 | 71% |
| Total FASB ASC 310-30 purchased impaired loans: | | | | | | |
| Unpaid principal balance | 21.9 | | 15.2 | | 13.5 | |
| Purchased impaired mark | (9.2) | | (4.9) | | (3.8) | |
| Recorded investment | 12.7 | | 10.3 | | 9.7 | |
| Allowance for loan losses | — | | (.5) | | (.6) (a) | |
| Net investment | \$ 12.7 | 58% | \$ 9.8 | 64% | \$ 9.1 | 67% |

PURCHASE ACCOUNTING ACCRETION

| <i>In millions</i> | Three months ended | | | | |
|---|--------------------|--------------|-------------------|------------------|---------------|
| | March 31 2009 | June 30 2009 | September 30 2009 | December 31 2009 | March 31 2010 |
| Non-impaired loans | \$ 322 | \$ 168 | \$ 172 | \$ 111 | \$ 112 |
| Impaired loans | 257 | 220 | 193 | 244 | 265 |
| Reversal of contractual interest on impaired loans | (223) | (194) | (167) | (168) | (134) |
| Net impaired loans | 34 | 26 | 26 | 76 | 131 |
| Securities | 31 | 41 | 25 | 21 | 11 |
| Deposits | 312 | 264 | 231 | 189 | 167 |
| Borrowings | (85) | (52) | (58) | (55) | (56) |
| Total | \$ 614 | \$ 447 | \$ 396 | \$ 342 | \$ 365 |
| Cash received in excess of recorded investment from sales or payoffs of impaired commercial loans (cash recoveries) | | \$ 39 | \$ 11 | \$ 154 | \$ 75 |

ACCRETABLE NET INTEREST

| <i>In billions</i> | December 31 2008 | December 31 2009 | March 31 2010 |
|---------------------|------------------|------------------|---------------|
| Non-impaired loans | \$ 2.4 | \$ 1.6 | \$ 1.5 |
| Impaired loans (b) | 3.7 | 3.5 | 3.6 |
| Total loans (gross) | 6.1 | 5.1 | 5.1 |
| Securities | .2 | .1 | .1 |
| Deposits | 2.1 | 1.0 | .9 |
| Borrowings | (1.5) | (1.2) | (1.2) |
| Total | \$ 6.9 | \$ 5.0 | \$ 4.9 |

ACCRETABLE NET INTEREST - PURCHASED IMPAIRED LOANS

| | |
|---|--------|
| <i>In billions</i> | |
| December 31, 2009 | \$ 3.5 |
| Accretion | (.3) |
| Cash recoveries | (.1) |
| Net reclass to accretable difference and other activity | .5 |
| March 31, 2010 | \$ 3.6 |
| <i>In billions</i> | |
| December 31, 2008 | \$ 3.7 |
| Accretion | (1.2) |
| Cash recoveries | (.3) |
| Net reclass to accretable difference and other activity | 1.4 |
| March 31, 2010 | \$ 3.6 |

- (a) Additional impairment reserves of \$6 billion do not recognize the incremental accretable yield of \$1.4 billion related to certain purchased impaired loans with improving estimated cash flows. This income will be recognized over time.
- (b) Adjustments to accretable net interest include purchase accounting accretion, reclassifications from non-accretable to accretable interest as a result of increases in estimated cash flows, and reductions in the accretable amount as a result of the identification of additional purchased impaired loans as of the National City acquisition close date of December 31, 2008.

THE PNC FINANCIAL SERVICES GROUP, INC.

Accruing Loans Past Due (Unaudited)

Accruing Loans Past Due 30 To 89 Days (a)

| <i>Dollars in millions</i> | Amount | | | | | Percent of Total Outstandings | | | | |
|----------------------------|------------------|-----------------|------------------|-----------------|------------------|-------------------------------|-----------------|------------------|-----------------|------------------|
| | March 31 2010 | Dec. 31 2009 | Sept. 30 2009 | June 30 2009 | March 31 2009 | March 31 2010 | Dec. 31 2009 | Sept. 30 2009 | June 30 2009 | March 31 2009 |
| Commercial | \$ 571 | \$ 684 | \$ 633 | \$ 640 | \$ 741 | 1.05% | 1.26% | 1.13% | 1.07% | 1.16% |
| Commercial real estate | 859 | 666 | 743 | 654 | 398 | 4.19 | 3.10 | 3.34 | 2.85 | 1.70 |
| Equipment lease financing | 130 | 128 | 50 | 52 | 69 | 2.13 | 2.06 | .80 | .85 | 1.10 |
| Consumer | 440 | 438 | 444 | 401 | 421 | .85 | .87 | .90 | .83 | .87 |
| Residential real estate | 464 | 472 | 510 | 448 | 507 | 3.14 | 3.12 | 3.29 | 2.83 | 3.01 |
| Total (b) | <u>\$ 2,464</u> | <u>\$ 2,388</u> | <u>\$ 2,380</u> | <u>\$ 2,195</u> | <u>\$ 2,136</u> | <u>1.67%</u> | <u>1.62%</u> | <u>1.59%</u> | <u>1.44%</u> | <u>1.34%</u> |

Accruing Loans Past Due 90 Days Or More (a)

| <i>Dollars in millions</i> | Amount | | | | | Percent of Total Outstandings | | | | |
|----------------------------|------------------|-----------------|------------------|-----------------|------------------|-------------------------------|-----------------|------------------|-----------------|------------------|
| | March 31 2010 | Dec. 31 2009 | Sept. 30 2009 | June 30 2009 | March 31 2009 | March 31 2010 | Dec. 31 2009 | Sept. 30 2009 | June 30 2009 | March 31 2009 |
| Commercial | \$ 197 | \$ 188 | \$ 196 | \$ 153 | \$ 80 | .36% | .35% | .35% | .26% | .12% |
| Commercial real estate | 106 | 150 | 184 | 104 | 61 | .52 | .70 | .83 | .45 | .26 |
| Equipment lease financing | 6 | 6 | 3 | 6 | | .10 | .10 | .05 | .10 | |
| Consumer | 248 | 226 | 216 | 198 | 183 | .48 | .45 | .44 | .41 | .38 |
| Residential real estate | 284 | 314 | 276 | 582 | 177 | 1.92 | 2.07 | 1.78 | 3.68 | 1.05 |
| Total (c) | <u>\$ 841</u> | <u>\$ 884</u> | <u>\$ 875</u> | <u>\$ 1,043</u> | <u>\$ 501</u> | <u>.57%</u> | <u>.60%</u> | <u>.59%</u> | <u>.68%</u> | <u>.32%</u> |

(a) Excludes loans that are government insured/guaranteed, primarily residential mortgages.

(b) Excludes purchased impaired loans acquired from National City totaling \$.6 billion at March 31, 2010, \$0.8 billion at December 31, 2009, \$0.8 billion at September 30, 2009, \$1.1 billion at June 30, 2009, and \$1.2 billion at March 31, 2009. These loans are excluded as they were recorded at estimated fair value when acquired and are currently considered performing loans due to the accretion of interest in purchase accounting.

(c) Excludes purchased impaired loans acquired from National City totaling \$2.5 billion at March 31, 2010, \$2.7 billion at December 31, 2009, \$3.0 billion at September 30, 2009, \$2.9 billion at June 30, 2009, and \$2.2 billion at March 31, 2009. These loans are excluded as they were recorded at estimated fair value when acquired and are currently considered performing loans due to the accretion of interest in purchase accounting.

THE PNC FINANCIAL SERVICES GROUP, INC.

Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit, and Net Unfunded Commitments (Unaudited)

Change in Allowance for Loan and Lease Losses

| <i>Three months ended - in millions</i> | March 31 2010 | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
|---|------------------|---------------------|----------------------|-----------------|------------------|
| Beginning balance | \$ 5,072 | \$ 4,810 | \$ 4,569 | \$4,299 | \$ 3,917 |
| Charge-offs: | | | | | |
| Commercial | (273) | (380) | (323) | (364) | (209) |
| Commercial real estate | (238) | (260) | (20) | (124) | (106) |
| Equipment lease financing | (36) | (34) | (42) | (50) | (23) |
| Consumer | (242) | (267) | (257) | (289) | (148) |
| Residential real estate | (38) | (83) | (96) | (54) | (26) |
| Total charge-offs | (827) | (1,024) | (738) | (881) | (512) |
| Recoveries: | | | | | |
| Commercial | 65 | 87 | 42 | 36 | 16 |
| Commercial real estate | 33 | 15 | 8 | 10 | 5 |
| Equipment lease financing | 12 | 10 | 7 | 5 | 5 |
| Consumer | 26 | 27 | 23 | 28 | 27 |
| Residential real estate | | 50 | 8 | 7 | 28 |
| Total recoveries | 136 | 189 | 88 | 86 | 81 |
| Net charge-offs: | | | | | |
| Commercial | (208) | (293) | (281) | (328) | (193) |
| Commercial real estate | (205) | (245) | (12) | (114) | (101) |
| Equipment lease financing | (24) | (24) | (35) | (45) | (18) |
| Consumer | (216) | (240) | (234) | (261) | (121) |
| Residential real estate | (38) | (33) | (88) | (47) | 2 |
| Total net charge-offs | (691) | (835) | (650) | (795) | (431) |
| Provision for credit losses | 751 | 1,049 | 914 | 1,087 | 880 |
| Acquired allowance adjustments (a) | 2 | 20 | (18) | (31) | (83) |
| Adoption of ASU 2009-17, <i>Consolidations</i> | 141 | | | | |
| Net change in allowance for unfunded loan commitments and letters of credit | 44 | 28 | (5) | 9 | 16 |
| Ending balance | \$ 5,319 | \$ 5,072 | \$ 4,810 | \$4,569 | \$ 4,299 |

Supplemental Information

| | | | | | |
|--|----------|----------|----------|----------|----------|
| Net charge-offs to average loans (for the three months ended) (annualized) | 1.77% | 2.09% | 1.59% | 1.89% | 1.01% |
| Allowance for loan and lease losses to total loans | 3.38 | 3.22 | 2.99 | 2.77 | 2.51 |
| Commercial lending net charge-offs | \$ (437) | \$ (562) | \$ (328) | \$ (487) | \$ (312) |
| Consumer lending net charge-offs | (254) | (273) | (322) | (308) | (119) |
| Total net charge-offs | \$ (691) | \$ (835) | \$ (650) | \$ (795) | \$ (431) |
| Net charge-offs to average loans | | | | | |
| Commercial lending | 2.11% | 2.61% | 1.46% | 2.05% | 1.27% |
| Consumer lending | 1.38 | 1.49 | 1.75 | 1.68 | .65 |

(a) Related to our December 31, 2008 National City acquisition.

Change in Allowance for Unfunded Loan Commitments and Letters of Credit

| <i>Three months ended - in millions</i> | March 31 2010 | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
|---|------------------|---------------------|----------------------|-----------------|------------------|
| Beginning balance | \$ 296 | \$ 324 | \$ 319 | \$ 328 | \$ 344 |
| Net change in allowance for unfunded loan commitments and letters of credit | (44) | (28) | 5 | (9) | (16) |
| Ending balance | \$ 252 | \$ 296 | \$ 324 | \$ 319 | \$ 328 |

Net Unfunded Commitments

| <i>In millions</i> | March 31 2010 | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
|--------------------------|------------------|---------------------|----------------------|-----------------|------------------|
| Net unfunded commitments | \$99,179 | \$ 100,795 | \$ 102,669 | \$ 103,058 | \$ 102,821 |

THE PNC FINANCIAL SERVICES GROUP, INC.

Details of Nonperforming Assets (Unaudited)

Nonperforming Assets by Type

| <i>In millions</i> | March 31 2010 | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
|---|------------------|---------------------|----------------------|-----------------|------------------|
| Nonperforming loans | | | | | |
| Commercial | | | | | |
| Retail/wholesale | \$ 246 | \$ 231 | \$ 219 | \$ 171 | \$ 149 |
| Manufacturing | 341 | 423 | 387 | 410 | 334 |
| Other service providers | 527 | 394 | 348 | 243 | 224 |
| Real estate related (a) | 460 | 419 | 396 | 322 | 226 |
| Financial services | 77 | 117 | 200 | 58 | 58 |
| Health care | 48 | 41 | 48 | 89 | 104 |
| Other | 134 | 181 | 232 | 157 | 119 |
| Total commercial | <u>1,833</u> | <u>1,806</u> | <u>1,830</u> | <u>1,450</u> | <u>1,214</u> |
| Commercial real estate | | | | | |
| Real estate projects | 1,797 | 1,754 | 1,637 | 1,426 | 1,012 |
| Commercial mortgage | 419 | 386 | 235 | 230 | 200 |
| Total commercial real estate | <u>2,216</u> | <u>2,140</u> | <u>1,872</u> | <u>1,656</u> | <u>1,212</u> |
| Equipment lease financing | 123 | 130 | 164 | 120 | 121 |
| TOTAL COMMERCIAL LENDING | <u>4,172</u> | <u>4,076</u> | <u>3,866</u> | <u>3,226</u> | <u>2,547</u> |
| Consumer | | | | | |
| Home equity | 337 | 356 | 207 | 164 | 75 |
| Other | 35 | 36 | 25 | 34 | 24 |
| Total consumer | <u>372</u> | <u>392</u> | <u>232</u> | <u>198</u> | <u>99</u> |
| Residential real estate | | | | | |
| Residential mortgage | 968 | 955 | 790 | 663 | 299 |
| Residential construction | 249 | 248 | 238 | 69 | 15 |
| Total residential real estate | <u>1,217</u> | <u>1,203</u> | <u>1,028</u> | <u>732</u> | <u>314</u> |
| TOTAL CONSUMER LENDING | <u>1,589</u> | <u>1,595</u> | <u>1,260</u> | <u>930</u> | <u>413</u> |
| Total nonperforming loans (b) (c) (d) | <u>5,761</u> | <u>5,671</u> | <u>5,126</u> | <u>4,156</u> | <u>2,960</u> |
| Foreclosed and other assets | | | | | |
| Commercial lending | 328 | 266 | 145 | 113 | 93 |
| Consumer lending | 451 | 379 | 373 | 387 | 465 |
| Total foreclosed and other assets | <u>779</u> | <u>645</u> | <u>518</u> | <u>500</u> | <u>558</u> |
| Total nonperforming assets | <u>\$ 6,540</u> | <u>\$ 6,316</u> | <u>\$ 5,644</u> | <u>\$ 4,656</u> | <u>\$ 3,518</u> |
| Nonperforming loans to total loans | 3.66% | 3.60% | 3.19% | 2.52% | 1.73% |
| Nonperforming assets to total loans and foreclosed and other assets | 4.14 | 3.99 | 3.50 | 2.81 | 2.05 |
| Nonperforming assets to total assets | 2.46 | 2.34 | 2.08 | 1.66 | 1.23 |
| Allowance for loan and lease losses to nonperforming loans | 92 | 89 | 94 | 110 | 145 |

(a) Includes loans related to customers in the real estate and construction industries.

(b) Loans whose contractual terms have been restructured in a manner which grants a concession to a borrower experiencing financial difficulties where we do not receive adequate compensation are considered troubled debt restructurings (TDRs). TDRs typically result from our loss mitigation activities and could include rate reductions, principal forgiveness, forbearance and other actions intended to minimize the economic loss and to avoid foreclosure or repossession of collateral. Total nonperforming loans include TDRs of \$385 million at March 31, 2010 and \$440 million at December 31, 2009.

(c) TDRs returned to performing (accrual) status totaled \$217 million at March 31, 2010 and are excluded from nonperforming loans. These loans have demonstrated a period of at least six months of performance under the modified terms.

(d) Credit cards and certain small business and consumer credit agreements whose terms have been modified totaled \$279 million at March 31, 2010 and are excluded from nonperforming loans. Our policy is generally to exempt these loans from being placed on nonaccrual status as permitted by regulatory guidance as these loans are directly charged off in the period that they become 180 days past due.

THE PNC FINANCIAL SERVICES GROUP, INC.

Details of Nonperforming Assets (Unaudited) (Continued)

Change in Nonperforming Assets

In millions

| | |
|--------------------------------------|-----------------|
| January 1, 2010 | \$ 6,316 |
| Transferred in | 1,774 |
| Charge-offs/valuation adjustments | (620) |
| Principal activity including payoffs | (278) |
| Returned to performing - TDRs | (217) |
| Returned to performing - Other | (170) |
| Sales | (265) |
| March 31, 2010 | <u>\$ 6,540</u> |

Largest Individual Nonperforming Assets at March 31, 2010 (a)

In millions

| Ranking | Outstandings | Industry |
|---------|---------------|-------------------|
| 1 | \$ 32 | Real Estate |
| 2 | 32 | Real Estate |
| 3 | 30 | Real Estate |
| 4 | 28 | Real Estate |
| 5 | 25 | Real Estate |
| 6 | 25 | Real Estate |
| 7 | 24 | Finance Companies |
| 8 | 24 | Real Estate |
| 9 | 24 | Real Estate |
| 10 | 23 | Real Estate |
| Total | <u>\$ 267</u> | |

As a percent of total nonperforming assets 4%

(a) Amounts shown are not net of related allowance for loan and lease losses, if applicable.

THE PNC FINANCIAL SERVICES GROUP, INC.

Business Segment Descriptions (Unaudited)

Retail Banking provides deposit, lending, brokerage, trust, investment management, and cash management services to consumer and small business customers within our primary geographic markets. Our customers are serviced through our branch network, call centers and the internet. The branch network is located primarily in Pennsylvania, Ohio, New Jersey, Michigan, Maryland, Illinois, Indiana, Kentucky, Florida, Virginia, Missouri, Delaware, Washington, D.C., and Wisconsin.

Corporate & Institutional Banking provides lending, treasury management, and capital markets-related products and services to mid-sized corporations, government and not-for-profit entities, and selectively to large corporations. Lending products include secured and unsecured loans, letters of credit and equipment leases. Treasury management services include cash and investment management, receivables management, disbursement services, funds transfer services, information reporting, and global trade services. Capital markets-related products and services include foreign exchange, derivatives, loan syndications, mergers and acquisitions advisory and related services to middle-market companies, our multi-seller conduit, securities underwriting, and securities sales and trading. Corporate & Institutional Banking also provides commercial loan servicing, and real estate advisory and technology solutions for the commercial real estate finance industry. Corporate & Institutional Banking provides products and services generally within our primary geographic markets, with certain products and services offered nationally.

Asset Management Group includes personal wealth management for high net worth and ultra high net worth clients and institutional asset management. Wealth management products and services include financial planning, customized investment management, private banking, tailored credit solutions and trust management and administration for individuals and their families. Institutional asset management provides investment management, custody, and retirement planning services. The institutional clients include corporations, foundations and unions and charitable endowments located primarily in our geographic footprint.

Residential Mortgage Banking directly originates primarily first lien residential mortgage loans on a nationwide basis with a significant presence within the retail banking footprint and also originates loans through joint venture partners. Mortgage loans represent loans collateralized by one-to-four-family residential real estate and are made to borrowers in good credit standing. These loans are typically underwritten to government agency and/or third party standards, and sold, servicing retained, to primary mortgage conduits Federal National Mortgage Association (Fannie Mae), Federal Home Loan Mortgage Corporation (Freddie Mac), Federal Home Loan Banks and third-party investors, or are securitized and issued under the Government National Mortgage Association (Ginnie Mae) program. The mortgage servicing operation performs all functions related to servicing first mortgage loans for various investors. Certain loans originated through our joint ventures are serviced by a joint venture partner.

BlackRock is the largest publicly traded investment management firm in the world. BlackRock manages assets on behalf of institutional and individual investors worldwide through a variety of equity, fixed income, multi-asset class, alternative and cash management separate accounts and funds. In addition, BlackRock provides market risk management, financial markets advisory and enterprise investment system services globally to a broad base of clients. At March 31, 2010, our share of BlackRock's earnings was approximately 23%.

Distressed Assets Portfolio includes commercial residential development loans, cross-border leases, consumer brokered home equity loans, retail mortgages, non-prime mortgages, and residential construction loans. These loans require special servicing and management oversight given current market conditions. The majority of these loans are from acquisitions, primarily National City.

THE PNC FINANCIAL SERVICES GROUP, INC.

Summary of Business Segment Earnings and Revenue (Unaudited) (a) (b)

| <i>In millions</i> | Three months ended | | | | |
|---|--------------------|---------------------|----------------------|-----------------|------------------|
| | March 31 2010 | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
| Earnings (Loss) | | | | | |
| Retail Banking | \$ 24 | \$ (25) | \$ 50 | \$ 61 | \$ 50 |
| Corporate & Institutional Banking | 360 | 415 | 309 | 107 | 359 |
| Asset Management Group | 39 | 23 | 35 | 8 | 39 |
| Residential Mortgage Banking | 82 | 25 | 91 | 92 | 227 |
| Distressed Assets Portfolio | 72 | (88) | 14 | 155 | 3 |
| Other, including BlackRock (b) (c) (d) | 71 | 753 | 41 | (228) | (158) |
| Earnings from continuing operations before noncontrolling interests | <u>\$ 648</u> | <u>\$ 1,103</u> | <u>\$ 540</u> | <u>\$ 195</u> | <u>\$ 520</u> |
| Revenue | | | | | |
| Retail Banking | \$ 1,360 | \$ 1,379 | \$ 1,434 | \$ 1,467 | \$ 1,441 |
| Corporate & Institutional Banking | 1,248 | 1,377 | 1,316 | 1,283 | 1,290 |
| Asset Management Group | 228 | 218 | 225 | 226 | 250 |
| Residential Mortgage Banking | 237 | 176 | 292 | 332 | 528 |
| Distressed Assets Portfolio | 337 | 221 | 254 | 334 | 344 |
| Other, including BlackRock (b) (c) (d) | 353 | 1,515 | 332 | 161 | (167) |
| Revenue from continuing operations | <u>\$ 3,763</u> | <u>\$ 4,886</u> | <u>\$ 3,853</u> | <u>\$ 3,803</u> | <u>\$ 3,686</u> |

- (a) Our business information is presented based on our management accounting practices and our management structure. We refine our methodologies from time to time as our management accounting practices are enhanced and our business and management structure change. Certain prior period amounts have been reclassified to reflect current methodologies and our current business and management structure. As a result of its pending sale, GIS is no longer a reportable business segment. Amounts are presented on a continuing operations basis and exclude the earnings and revenue attributable to GIS.
- (b) We consider BlackRock to be a separate reportable business segment but have combined its results with Other for this presentation. Our first quarter 2010 Form 10-Q will include additional information regarding BlackRock.
- (c) Includes earnings and gains or losses related to PNC's equity interest in BlackRock, integration costs, asset and liability management activities including net securities gains or losses, other than temporary impairment of debt securities and certain trading activities, equity management activities, exited businesses, differences between business segment performance reporting and financial statement reporting under generally accepted accounting principles (GAAP), corporate overhead and intercompany eliminations.
- (d) The \$1.076 billion gain (\$687 million after-tax) related to BlackRock's acquisition of BGI was included in this business segment for the fourth quarter of 2009.

| | March 31 2010 | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
|------------------------------------|------------------|---------------------|----------------------|-----------------|------------------|
| Period-end Employees | | | | | |
| Full-time employees | | | | | |
| Retail Banking | 21,522 | 21,416 | 21,644 | 22,102 | 22,468 |
| Corporate & Institutional Banking | 3,760 | 3,746 | 3,861 | 4,038 | 4,169 |
| Asset Management Group | 2,986 | 2,960 | 3,067 | 3,150 | 3,210 |
| Residential Mortgage Banking | 3,340 | 3,267 | 3,606 | 3,693 | 3,596 |
| Distressed Assets Portfolio | 178 | 175 | 157 | 131 | 110 |
| Other | | | | | |
| Operations & Technology | 9,284 | 9,275 | 9,400 | 9,350 | 9,406 |
| Staff Services and Other (e) | 9,043 | 8,922 | 8,794 | 8,898 | 8,899 |
| Total Other | <u>18,327</u> | <u>18,197</u> | <u>18,194</u> | <u>18,248</u> | <u>18,305</u> |
| Total full-time employees | <u>50,113</u> | <u>49,761</u> | <u>50,529</u> | <u>51,362</u> | <u>51,858</u> |
| Retail Banking part-time employees | 4,798 | 4,737 | 4,859 | 5,199 | 5,375 |
| Other part-time employees | 1,187 | 1,322 | 1,520 | 1,509 | 1,562 |
| Total part-time employees | <u>5,985</u> | <u>6,059</u> | <u>6,379</u> | <u>6,708</u> | <u>6,937</u> |
| Total | <u>56,098</u> | <u>55,820</u> | <u>56,908</u> | <u>58,070</u> | <u>58,795</u> |

The period-end employee statistics reflect staff directly employed by the respective business and exclude operations, technology and staff services employees.

(e) Includes employees of GIS.

THE PNC FINANCIAL SERVICES GROUP, INC.

Retail Banking (Unaudited) (a)

| <i>Dollars in millions</i> | Three months ended | | | | |
|---------------------------------------|--------------------------|-------------------------|--------------------------|-----------------|------------------|
| | March 31 2010 (b) (c) | December 31 2009 (b) | September 30 2009 (b) | June 30 2009 | March 31 2009 |
| INCOME STATEMENT | | | | | |
| Net interest income | \$ 871 | \$ 833 | \$ 865 | \$ 903 | \$ 921 |
| Noninterest income | | | | | |
| Service charges on deposits | 195 | 229 | 244 | 237 | 220 |
| Brokerage | 53 | 59 | 63 | 62 | 61 |
| Consumer services | 209 | 224 | 227 | 227 | 208 |
| Other | 32 | 34 | 35 | 38 | 31 |
| Total noninterest income | 489 | 546 | 569 | 564 | 520 |
| Total revenue | 1,360 | 1,379 | 1,434 | 1,467 | 1,441 |
| Provision for credit losses | 340 | 409 | 313 | 304 | 304 |
| Noninterest expense | 975 | 1,011 | 1,040 | 1,065 | 1,053 |
| Pretax earnings (loss) | 45 | (41) | 81 | 98 | 84 |
| Income taxes (benefit) | 21 | (16) | 31 | 37 | 34 |
| Earnings (loss) | \$ 24 | \$ (25) | \$ 50 | \$ 61 | \$ 50 |
| AVERAGE BALANCE SHEET | | | | | |
| Loans | | | | | |
| Consumer | | | | | |
| Home equity | \$ 26,824 | \$ 27,109 | \$ 27,379 | \$ 27,493 | \$ 27,638 |
| Indirect | 3,973 | 3,998 | 3,989 | 4,040 | 4,120 |
| Education | 8,060 | 6,656 | 5,742 | 5,199 | 4,882 |
| Credit cards | 4,079 | 2,503 | 2,174 | 2,162 | 2,112 |
| Other | 1,790 | 1,789 | 1,785 | 1,731 | 1,860 |
| Total consumer | 44,726 | 42,055 | 41,069 | 40,625 | 40,612 |
| Commercial and commercial real estate | 11,487 | 11,766 | 12,166 | 12,550 | 12,755 |
| Floor plan | 1,296 | 1,136 | 1,059 | 1,371 | 1,495 |
| Residential mortgage | 1,800 | 1,899 | 1,995 | 2,114 | 2,252 |
| Total loans | 59,309 | 56,856 | 56,289 | 56,660 | 57,114 |
| Goodwill and other intangible assets | 5,935 | 5,882 | 5,894 | 5,784 | 5,807 |
| Other assets | 2,722 | 2,697 | 2,870 | 2,733 | 2,699 |
| Total assets | \$ 67,966 | \$ 65,435 | \$ 65,053 | \$ 65,177 | \$ 65,620 |
| Deposits | | | | | |
| Noninterest-bearing demand | \$ 16,776 | \$ 16,516 | \$ 16,482 | \$ 16,408 | \$ 15,819 |
| Interest-bearing demand | 19,212 | 18,446 | 18,435 | 18,639 | 17,900 |
| Money market | 39,699 | 39,374 | 39,753 | 39,608 | 38,831 |
| Total transaction deposits | 75,687 | 74,336 | 74,670 | 74,655 | 72,550 |
| Savings | 6,552 | 6,577 | 6,731 | 6,767 | 6,360 |
| Certificates of deposit | 45,614 | 48,338 | 52,189 | 55,798 | 56,355 |
| Total deposits | 127,853 | 129,251 | 133,590 | 137,220 | 135,265 |
| Other liabilities | 1,671 | 27 | 55 | 39 | 82 |
| Capital | 8,195 | 8,301 | 8,523 | 8,789 | 8,376 |
| Total liabilities and equity | \$137,719 | \$ 137,579 | \$ 142,168 | \$146,048 | \$143,723 |
| PERFORMANCE RATIOS | | | | | |
| Return on average capital | 1% | (1) % | 2% | 3% | 2% |
| Noninterest income to total revenue | 36 | 40 | 40 | 38 | 36 |
| Efficiency | 72 | 73 | 73 | 73 | 73 |

(a) See note (a) on page 13.

(b) Information as of and for the three months ended March 31, 2010, December 31, 2009 and September 30, 2009 reflects the impact of the required divestiture of 61 branches that was completed by early September 2009.

(c) Information as of March 31, 2010 reflects the impact of the consolidation in our financial statements for the securitized portfolio of approximately \$1.6 billion of credit card loans as of January 1, 2010.

THE PNC FINANCIAL SERVICES GROUP, INC.

Retail Banking (Unaudited) (Continued)

| <i>Dollars in millions, except as noted</i> | Three months ended | | | | |
|--|----------------------|-------------------------|--------------------------|-----------------|------------------|
| | March 31 2010 (a) | December 31 2009 (a) | September 30 2009 (a) | June 30 2009 | March 31 2009 |
| OTHER INFORMATION (b) | | | | | |
| Credit-related statistics: (c) | | | | | |
| Commercial nonperforming assets | \$ 324 | \$ 324 | \$ 311 | \$ 246 | \$ 194 |
| Consumer nonperforming assets | 276 | 284 | 191 | 156 | 87 |
| Total nonperforming assets | \$ 600 | \$ 608 | \$ 502 | \$ 402 | \$ 281 |
| Impaired loans (d) | \$ 1,013 | \$ 1,056 | \$ 1,161 | \$ 1,266 | \$ 1,269 |
| Commercial lending net charge-offs | \$ 96 | \$ 173 | \$ 69 | \$ 90 | \$ 83 |
| Credit card lending net charge-offs (on balance sheet) | 96 | 57 | 53 | 50 | 49 |
| Consumer lending (excluding credit card) net charge-offs | 108 | 109 | 112 | 106 | 75 |
| Total net charge-offs | \$ 300 | \$ 339 | \$ 234 | \$ 246 | \$ 207 |
| Commercial lending annualized net charge-off ratio | 3.05% | 5.32% | 2.07% | 2.59% | 2.36% |
| Credit card lending annualized net charge-off ratio (on balance sheet) | 9.54% | 9.03% | 9.67% | 9.28% | 9.41% |
| Consumer lending (excluding credit card) annualized net charge-off ratio | 1.03% | 1.04% | 1.09% | 1.05% | .75% |
| Total annualized net charge-off ratio | 2.05% | 2.37% | 1.65% | 1.74% | 1.47% |
| Home equity portfolio credit statistics: | | | | | |
| % of first lien positions (e) | 34% | 35% | 35% | 35% | 35% |
| Weighted average loan-to-value ratios (e) | 73% | 74% | 74% | 74% | 74% |
| Weighted average FICO scores (f) | 725 | 727 | 727 | 728 | 727 |
| Annualized net charge-off ratio | .70% | .90% | .97% | .80% | .34% |
| Loans 30 - 89 days past due | .74% | .78% | .75% | .70% | .73% |
| Loans 90 days past due | .85% | .76% | .73% | .72% | .67% |
| Other statistics: | | | | | |
| ATMs | 6,467 | 6,473 | 6,463 | 6,474 | 6,402 |
| Branches (g) | 2,461 | 2,513 | 2,554 | 2,607 | 2,586 |
| Customer-related statistics (h): | | | | | |
| Retail Banking checking relationships | 5,037,000 | 5,042,000 | 5,040,000 | 5,148,000 | 5,134,000 |
| Retail online banking active customers | 2,782,000 | 2,743,000 | 2,682,000 | 2,676,000 | 2,636,000 |
| Retail online bill payment active customers | 826,000 | 780,000 | 753,000 | 744,000 | 726,000 |
| Brokerage statistics: | | | | | |
| Financial consultants (i) | 722 | 704 | 655 | 658 | 658 |
| Full service brokerage offices | 41 | 40 | 42 | 42 | 43 |
| Brokerage account assets (billions) | \$ 33 | \$ 32 | \$ 30 | \$ 28 | \$ 26 |

- (a) Information as of and for the three months ended March 31, 2010, December 31, 2009 and September 30, 2009 reflects the impact of the required divestiture of 61 branches that was completed by early September 2009.
- (b) Presented as of period-end, except for net charge-offs and annualized net charge-off ratios, which are for the three months ended.
- (c) Information as of March 31, 2010 reflects the impact of the consolidation in our financial statements for the securitized portfolio of approximately \$1.6 billion of credit card loans as of January 1, 2010.
- (d) Recorded investment of purchased impaired loans related to National City, adjusted to reflect additional loan impairments effective December 31, 2008.
- (e) Includes loans from acquired portfolios for which lien position and loan-to-value information is not available.
- (f) Represents the most recent FICO scores we have on file.
- (g) Excludes certain satellite branches that provide limited products and/or services.
- (h) Amounts for 2010 and 2009 include the impact of National City prior to the completion of all application system conversions. These amounts may be refined subsequent to system conversions.
- (i) Financial consultants provide services in full service brokerage offices and PNC traditional branches.

THE PNC FINANCIAL SERVICES GROUP, INC.

Corporate & Institutional Banking (Unaudited) (a)

| <i>Dollars in millions, except as noted</i> | Three months ended | | | | |
|---|----------------------|---------------------|----------------------|-----------------|------------------|
| | March 31 2010 (g) | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
| INCOME STATEMENT | | | | | |
| Net interest income | \$ 877 | \$ 1,009 | \$ 915 | \$ 886 | \$ 1,023 |
| Noninterest income | | | | | |
| Corporate service fees | 242 | 235 | 226 | 236 | 218 |
| Other | 129 | 133 | 175 | 161 | 49 |
| Noninterest income | 371 | 368 | 401 | 397 | 267 |
| Total revenue | 1,248 | 1,377 | 1,316 | 1,283 | 1,290 |
| Provision for credit losses | 236 | 283 | 384 | 649 | 287 |
| Noninterest expense | 445 | 444 | 459 | 467 | 430 |
| Pretax earnings | 567 | 650 | 473 | 167 | 573 |
| Income taxes | 207 | 235 | 164 | 60 | 214 |
| Earnings | <u>\$ 360</u> | <u>\$ 415</u> | <u>\$ 309</u> | <u>\$ 107</u> | <u>\$ 359</u> |
| AVERAGE BALANCE SHEET | | | | | |
| Loans | | | | | |
| Commercial | \$34,024 | \$ 33,481 | \$ 35,785 | \$38,835 | \$41,709 |
| Commercial real estate | 17,961 | 18,747 | 18,918 | 19,667 | 19,460 |
| Commercial - real estate related | 3,128 | 3,328 | 3,622 | 3,884 | 4,267 |
| Asset-based lending | 5,940 | 6,051 | 5,918 | 6,401 | 7,021 |
| Equipment lease financing | 5,318 | 5,368 | 5,260 | 5,380 | 5,554 |
| Total loans | 66,371 | 66,975 | 69,503 | 74,167 | 78,011 |
| Goodwill and other intangible assets | 3,795 | 3,736 | 3,704 | 3,512 | 3,376 |
| Loans held for sale | 1,410 | 1,534 | 1,578 | 1,893 | 1,714 |
| Other assets | 7,940 | 7,395 | 6,460 | 7,332 | 8,029 |
| Total assets | <u>\$79,516</u> | <u>\$ 79,640</u> | <u>\$ 81,245</u> | <u>\$86,904</u> | <u>\$91,130</u> |
| Deposits | | | | | |
| Noninterest-bearing demand | \$22,271 | \$ 23,484 | \$ 20,392 | \$18,732 | \$17,108 |
| Money market | 12,253 | 10,573 | 10,714 | 9,514 | 7,949 |
| Other | 7,610 | 8,728 | 8,009 | 7,501 | 7,391 |
| Total deposits | 42,134 | 42,785 | 39,115 | 35,747 | 32,448 |
| Other liabilities | 10,870 | 8,408 | 8,363 | 9,701 | 10,024 |
| Capital | 7,633 | 7,916 | 7,922 | 7,816 | 7,690 |
| Total liabilities and equity | <u>\$60,637</u> | <u>\$ 59,109</u> | <u>\$ 55,400</u> | <u>\$53,264</u> | <u>\$50,162</u> |
| PERFORMANCE RATIOS | | | | | |
| Return on average capital | 19% | 21% | 15% | 5% | 19% |
| Noninterest income to total revenue | 30 | 27 | 30 | 32 | 21 |
| Efficiency | 36 | 32 | 35 | 37 | 33 |
| COMMERCIAL MORTGAGE SERVICING PORTFOLIO (in billions) | | | | | |
| Beginning of period | \$ 287 | \$ 275 | \$ 269 | \$ 269 | \$ 270 |
| Acquisitions/additions | 8 | 19 | 15 | 11 | 5 |
| Repayments/transfers | (13) | (7) | (9) | (11) | (6) |
| End of period | <u>\$ 282</u> | <u>\$ 287</u> | <u>\$ 275</u> | <u>\$ 269</u> | <u>\$ 269</u> |
| OTHER INFORMATION | | | | | |
| Consolidated revenue from: (b) | | | | | |
| Treasury Management | \$ 298 | \$ 296 | \$ 281 | \$ 284 | \$ 276 |
| Capital Markets | 164 | 187 | 155 | 148 | 43 |
| Commercial mortgage loans held for sale (c) | 27 | 67 | 53 | 63 | 22 |
| Commercial mortgage loan servicing (d) | 88 | 66 | 66 | 76 | 72 |
| Total commercial mortgage banking activities | 115 | 133 | 119 | 139 | 94 |
| Total loans (e) | \$65,076 | \$ 66,206 | \$ 68,352 | \$71,077 | \$75,886 |
| Credit-related statistics: | | | | | |
| Nonperforming assets (e) | \$ 3,343 | \$ 3,167 | \$ 2,992 | \$ 2,317 | \$ 1,862 |
| Impaired loans (e) (f) | \$ 1,033 | \$ 1,075 | \$ 1,482 | \$ 1,601 | \$ 1,757 |
| Net charge-offs | \$ 271 | \$ 341 | \$ 222 | \$ 322 | \$ 167 |
| Net carrying amount of commercial mortgage servicing rights (e) | \$ 921 | \$ 921 | \$ 897 | \$ 895 | \$ 874 |

(a) See note (a) on page 13.

(b) Represents consolidated PNC amounts.

(c) Includes valuations on commercial mortgage loans held for sale and related commitments, derivative valuations, origination fees, gains on sale of loans held for sale and net interest income on loans held for sale.

(d) Includes net interest income and noninterest income from loan servicing and ancillary services.

(e) Presented as of period end.

(f) Recorded investment of purchased impaired loans related to National City, adjusted to reflect additional loan impairments effective December 31, 2008.

(g) Information as of March 31, 2010 reflects the impact of the consolidation in our financial statements of Market Street Funding LLC effective January 1, 2010. Also, includes \$1.6 billion of loans, net of eliminations, and \$2.8 billion of commercial paper borrowings included in Other liabilities.

THE PNC FINANCIAL SERVICES GROUP, INC.

Asset Management Group (Unaudited) (a)

| <i>Dollars in millions, except as noted</i> | Three months ended | | | | |
|--|--------------------|---------------------|----------------------|-----------------|------------------|
| | March 31 2010 | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
| INCOME STATEMENT | | | | | |
| Net interest income | \$ 64 | \$ 67 | \$ 70 | \$ 75 | \$ 96 |
| Noninterest income | 164 | 151 | 155 | 151 | 154 |
| Total revenue | 228 | 218 | 225 | 226 | 250 |
| Provision for credit losses | 9 | 25 | 9 | 46 | 17 |
| Noninterest expense | 157 | 155 | 162 | 167 | 170 |
| Pretax earnings | 62 | 38 | 54 | 13 | 63 |
| Income taxes | 23 | 15 | 19 | 5 | 24 |
| Earnings | <u>\$ 39</u> | <u>\$ 23</u> | <u>\$ 35</u> | <u>\$ 8</u> | <u>\$ 39</u> |
| AVERAGE BALANCE SHEET | | | | | |
| Loans | | | | | |
| Consumer | \$ 3,994 | \$ 4,044 | \$ 3,997 | \$3,936 | \$ 3,851 |
| Commercial and commercial real estate | 1,504 | 1,520 | 1,601 | 1,714 | 1,761 |
| Residential mortgage | 963 | 1,000 | 1,046 | 1,114 | 1,153 |
| Total loans | 6,461 | 6,564 | 6,644 | 6,764 | 6,765 |
| Goodwill and other intangible assets | 415 | 416 | 418 | 390 | 404 |
| Other assets | 241 | 221 | 219 | 273 | 288 |
| Total assets | <u>\$ 7,117</u> | <u>\$ 7,201</u> | <u>\$ 7,281</u> | <u>\$7,427</u> | <u>\$ 7,457</u> |
| Deposits | | | | | |
| Noninterest-bearing demand | \$ 1,228 | \$ 1,126 | \$ 993 | \$ 988 | \$ 1,260 |
| Interest-bearing demand | 1,699 | 1,674 | 1,544 | 1,563 | 1,544 |
| Money market | 3,217 | 3,134 | 3,154 | 3,217 | 3,330 |
| Total transaction deposits | 6,144 | 5,934 | 5,691 | 5,768 | 6,134 |
| Certificates of deposit and other | 818 | 918 | 1,013 | 1,088 | 1,289 |
| Total deposits | 6,962 | 6,852 | 6,704 | 6,856 | 7,423 |
| Other liabilities | 119 | 122 | 106 | 104 | 117 |
| Capital | 553 | 531 | 612 | 580 | 576 |
| Total liabilities and equity | <u>\$ 7,634</u> | <u>\$ 7,505</u> | <u>\$ 7,422</u> | <u>\$7,540</u> | <u>\$ 8,116</u> |
| PERFORMANCE RATIOS | | | | | |
| Return on average capital | 29% | 17% | 23% | 6% | 27% |
| Noninterest income to total revenue | 72 | 69 | 69 | 67 | 62 |
| Efficiency | 69 | 71 | 72 | 74 | 68 |
| OTHER INFORMATION | | | | | |
| Total nonperforming assets (b) | \$ 139 | \$ 155 | \$ 129 | \$ 108 | \$ 68 |
| Impaired loans (b) (c) | \$ 191 | \$ 198 | \$ 206 | \$ 221 | \$ 223 |
| Total net charge-offs | \$ 4 | \$ 22 | \$ 9 | \$ 21 | \$ 11 |
| ASSETS UNDER ADMINISTRATION (in billions) (b) (d) | | | | | |
| Personal | \$ 96 | \$ 94 | \$ 93 | \$ 88 | \$ 85 |
| Institutional | 113 | 111 | 124 | 134 | 131 |
| Total | <u>\$ 209</u> | <u>\$ 205</u> | <u>\$ 217</u> | <u>\$ 222</u> | <u>\$ 216</u> |
| <i>Asset Type</i> | | | | | |
| Equity | \$ 104 | \$ 100 | \$ 98 | \$ 88 | \$ 79 |
| Fixed income | 59 | 58 | 56 | 57 | 57 |
| Liquidity/Other | 46 | 47 | 63 | 77 | 80 |
| Total | <u>\$ 209</u> | <u>\$ 205</u> | <u>\$ 217</u> | <u>\$ 222</u> | <u>\$ 216</u> |
| Discretionary assets under management | | | | | |
| Personal | \$ 69 | \$ 67 | \$ 66 | \$ 62 | \$ 59 |
| Institutional | 36 | 36 | 38 | 36 | 37 |
| Total | <u>\$ 105</u> | <u>\$ 103</u> | <u>\$ 104</u> | <u>\$ 98</u> | <u>\$ 96</u> |
| <i>Asset Type</i> | | | | | |
| Equity | \$ 51 | \$ 49 | \$ 47 | \$ 42 | \$ 38 |
| Fixed income | 35 | 34 | 34 | 32 | 32 |
| Liquidity/Other | 19 | 20 | 23 | 24 | 26 |
| Total | <u>\$ 105</u> | <u>\$ 103</u> | <u>\$ 104</u> | <u>\$ 98</u> | <u>\$ 96</u> |
| Nondiscretionary assets under administration | | | | | |
| Personal | \$ 27 | \$ 27 | \$ 27 | \$ 26 | \$ 26 |
| Institutional | 77 | 75 | 86 | 98 | 94 |
| Total | <u>\$ 104</u> | <u>\$ 102</u> | <u>\$ 113</u> | <u>\$ 124</u> | <u>\$ 120</u> |
| <i>Asset Type</i> | | | | | |
| Equity | \$ 53 | \$ 51 | \$ 51 | \$ 46 | \$ 41 |
| Fixed income | 24 | 24 | 22 | 25 | 25 |
| Liquidity/Other | 27 | 27 | 40 | 53 | 54 |
| Total | <u>\$ 104</u> | <u>\$ 102</u> | <u>\$ 113</u> | <u>\$ 124</u> | <u>\$ 120</u> |

(a) See note (a) on page 13.

(b) As of period-end.

(c) Recorded investment of purchased impaired loans related to National City, adjusted to reflect additional loan impairments effective December 31, 2008.

(d) Excludes brokerage account assets.

THE PNC FINANCIAL SERVICES GROUP, INC.

Residential Mortgage Banking (Unaudited) (a)

| <i>Dollars in millions, except as noted</i> | Three months ended | | | | |
|--|--------------------|---------------------|----------------------|-----------------|------------------|
| | March 31 2010 | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
| INCOME STATEMENT | | | | | |
| Net interest income | \$ 80 | \$ 71 | \$ 83 | \$ 87 | \$ 91 |
| Noninterest income | | | | | |
| Loan servicing revenue | | | | | |
| Servicing fees | 69 | 51 | 70 | 42 | 59 |
| Net MSR hedging gains | 46 | 35 | 60 | 58 | 202 |
| Loan sales revenue | 39 | 26 | 83 | 151 | 175 |
| Other | 3 | (7) | (4) | (6) | 1 |
| Total noninterest income | 157 | 105 | 209 | 245 | 437 |
| Total revenue | 237 | 176 | 292 | 332 | 528 |
| Provision for (recoveries of) credit losses | (16) | (7) | 4 | 8 | (9) |
| Noninterest expense | 124 | 142 | 141 | 176 | 173 |
| Pretax earnings | 129 | 41 | 147 | 148 | 364 |
| Income taxes | 47 | 16 | 56 | 56 | 137 |
| Earnings | \$ 82 | \$ 25 | \$ 91 | \$ 92 | \$ 227 |
| AVERAGE BALANCE SHEET | | | | | |
| Portfolio loans | \$ 2,820 | \$ 2,479 | \$ 2,071 | \$ 1,834 | \$ 1,430 |
| Loans held for sale | 974 | 1,333 | 2,042 | 2,766 | 2,693 |
| Mortgage servicing rights (MSR) | 1,264 | 1,236 | 1,443 | 1,343 | 1,164 |
| Other assets | 3,797 | 3,761 | 3,483 | 2,648 | 1,932 |
| Total assets | \$ 8,855 | \$ 8,809 | \$ 9,039 | \$ 8,591 | \$ 7,219 |
| Deposits | \$ 3,602 | \$ 3,628 | \$ 4,076 | \$ 4,741 | \$ 4,101 |
| Borrowings and other liabilities | 2,279 | 3,110 | 3,811 | 2,672 | 2,080 |
| Capital | 1,781 | 1,471 | 1,411 | 1,282 | 1,271 |
| Total liabilities and equity | \$ 7,662 | \$ 8,209 | \$ 9,298 | \$ 8,695 | \$ 7,452 |
| PERFORMANCE RATIOS | | | | | |
| Return on average capital | 19% | 7% | 26% | 29% | 72% |
| Efficiency | 52% | 81% | 48% | 53% | 33% |
| OTHER INFORMATION | | | | | |
| Servicing portfolio for others (in billions) (b) | \$ 141 | \$ 145 | \$ 158 | \$ 161 | \$ 168 |
| Fixed rate | 89% | 88% | 88% | 87% | 87% |
| Adjustable rate/balloon | 11% | 12% | 12% | 13% | 13% |
| Weighted average interest rate | 5.79% | 5.82% | 5.89% | 5.94% | 5.99% |
| MSR capitalized value (in billions) | \$ 1.3 | \$ 1.3 | \$ 1.3 | \$ 1.5 | \$ 1.0 |
| MSR capitalization value (in basis points) | 90 | 91 | 81 | 90 | 62 |
| Weighted average servicing fee (in basis points) | 30 | 30 | 30 | 30 | 30 |
| Loan origination volume (in billions) | \$ 2.0 | \$ 2.3 | \$ 3.6 | \$ 6.4 | \$ 6.9 |
| Percentage of originations represented by: | | | | | |
| Agency and government programs | 98% | 96% | 97% | 98% | 97% |
| Refinance volume | 73% | 59% | 59% | 74% | 83% |
| Total nonperforming assets (b) | \$ 418 | \$ 370 | \$ 343 | \$ 285 | \$ 267 |
| Impaired loans (b) (c) | \$ 298 | \$ 369 | \$ 412 | \$ 531 | \$ 533 |

(a) See note (a) on page 13.

(b) As of period end.

(c) Recorded investment of purchased impaired loans related to National City, adjusted to reflect additional loan impairments effective December 31, 2008.

THE PNC FINANCIAL SERVICES GROUP, INC.

Distressed Assets Portfolio (Unaudited) (a)

| <i>Dollars in millions, except as noted</i> | Three months ended | | | | |
|---|--------------------|---------------------|----------------------|-----------------|------------------|
| | March 31 2010 | December 31 2009 | September 30 2009 | June 30 2009 | March 31 2009 |
| INCOME STATEMENT | | | | | |
| Net interest income | \$ 338 | \$ 218 | \$ 235 | \$ 295 | \$ 331 |
| Noninterest income | (1) | 3 | 19 | 39 | 13 |
| Total revenue | 337 | 221 | 254 | 334 | 344 |
| Provision for credit losses | 165 | 314 | 168 | 30 | 259 |
| Noninterest expense | 58 | 49 | 62 | 55 | 80 |
| Pretax earnings (loss) | 114 | (142) | 24 | 249 | 5 |
| Income taxes (benefit) | 42 | (54) | 10 | 94 | 2 |
| Earnings (loss) | \$ 72 | \$ (88) | \$ 14 | \$ 155 | \$ 3 |
| AVERAGE BALANCE SHEET | | | | | |
| Commercial lending: | | | | | |
| Commercial | \$ 115 | \$ 106 | \$ 136 | \$ 182 | \$ 198 |
| Commercial real estate: | | | | | |
| Real estate projects | 2,404 | 2,641 | 3,007 | 3,331 | 3,526 |
| Commercial mortgage | 80 | 65 | 117 | 112 | 93 |
| Equipment lease financing | 803 | 800 | 793 | 819 | 858 |
| Total commercial lending | 3,402 | 3,612 | 4,053 | 4,444 | 4,675 |
| Consumer lending: | | | | | |
| Consumer: | | | | | |
| Home equity lines of credit | 4,533 | 4,615 | 4,887 | 5,016 | 5,297 |
| Home equity installment loans | 2,015 | 2,060 | 1,877 | 2,052 | 2,553 |
| Other consumer | 25 | 23 | 13 | 15 | 10 |
| Total consumer | 6,573 | 6,698 | 6,777 | 7,083 | 7,860 |
| Residential real estate: | | | | | |
| Residential mortgage | 7,717 | 7,974 | 8,744 | 8,983 | 9,231 |
| Residential construction | 473 | 600 | 842 | 1,401 | 1,541 |
| Total residential real estate | 8,190 | 8,574 | 9,586 | 10,384 | 10,772 |
| Total consumer lending | 14,763 | 15,272 | 16,363 | 17,467 | 18,632 |
| Total portfolio loans | 18,165 | 18,884 | 20,416 | 21,911 | 23,307 |
| Other assets | 1,342 | 1,633 | 1,901 | 1,867 | 1,509 |
| Total assets | \$19,507 | \$ 20,517 | \$ 22,317 | \$23,778 | \$24,816 |
| Deposits | \$ 85 | \$ 29 | \$ 32 | \$ 49 | \$ 45 |
| Other liabilities | 55 | 70 | 85 | 109 | 107 |
| Capital | 1,353 | 1,568 | 1,540 | 1,619 | 1,570 |
| Total liabilities and equity | \$ 1,493 | \$ 1,667 | \$ 1,657 | \$ 1,777 | \$ 1,722 |
| OTHER INFORMATION | | | | | |
| Nonperforming assets (b) | \$ 1,777 | \$ 1,787 | \$ 1,473 | \$ 1,391 | \$ 933 |
| Impaired loans (b) (c) | \$ 7,124 | \$ 7,577 | \$ 7,803 | \$ 8,670 | \$ 8,778 |
| Net charge-offs | \$ 111 | \$ 121 | \$ 175 | \$ 197 | \$ 51 |
| Net charge-offs (for three months ended) as a percentage of period-end portfolio loans (annualized) | 2.48% | 2.54% | 3.40% | 3.61% | .89% |
| LOANS (in billions) (b) | | | | | |
| Commercial: | | | | | |
| Residential development | \$ 2.6 | \$ 2.6 | \$ 3.2 | \$ 3.6 | \$ 3.5 |
| Cross-border leases | .8 | .8 | .8 | .8 | .8 |
| Consumer: | | | | | |
| Brokered home equity | 6.3 | 6.4 | 6.6 | 6.9 | 7.1 |
| Retail mortgages | 5.1 | 5.2 | 5.4 | 5.8 | 6.4 |
| Non-prime mortgages | 1.7 | 1.7 | 1.7 | 1.9 | 2.0 |
| Residential construction | 1.6 | 1.8 | 2.0 | 2.2 | 2.4 |
| Total | \$ 18.1 | \$ 18.5 | \$ 19.7 | \$ 21.2 | \$ 22.2 |

(a) See note (a) on page 13.

(b) As of period end.

(c) Recorded investment of purchased impaired loans related to National City, adjusted to reflect additional loan impairments effective December 31, 2008.

Glossary of Terms

Accretable net interest - The excess of cash flows expected to be collected on a purchased impaired loan over the carrying value of the loan. The accretable net interest is recognized into interest income over the remaining life of the loan using the constant effective yield method.

Accretable yield - The excess of a loan's cash flows expected to be collected over the carrying value of the loan. The accretable yield is recognized in interest income over the remaining life of the loan using the constant effective yield method.

Adjusted average total assets - Primarily comprised of total average quarterly (or annual) assets plus (less) unrealized losses (gains) on investment securities, less goodwill and certain other intangible assets (net of eligible deferred taxes).

Annualized - Adjusted to reflect a full year of activity.

Assets under management - Assets over which we have sole or shared investment authority for our customers/clients. We do not include these assets on our Consolidated Balance Sheet.

Basis point - One hundredth of a percentage point.

Cash recoveries - Cash recoveries used in the context of purchased impaired loans represent cash payments from customers that exceeded the recorded investment of the designated impaired loan.

Charge-off - Process of removing a loan or portion of a loan from our balance sheet because it is considered uncollectible. We also record a charge-off when a loan is transferred to held for sale by reducing the loan carrying amount to the fair value of the loan, if fair value is less than carrying amount.

Client-related noninterest income - Total noninterest income included on our Consolidated Income Statement less amounts for net gains (losses) on sales of securities, net other-than-temporary impairments, and other noninterest income.

Common shareholders' equity to total assets - Common shareholders' equity divided by total assets. Common shareholders' equity equals total shareholders' equity less the liquidation value of preferred stock.

Credit spread - The difference in yield between debt issues of similar maturity. The excess of yield attributable to credit spread is often used as a measure of relative creditworthiness, with a reduction in the credit spread reflecting an improvement in the borrower's perceived creditworthiness.

Derivatives - Financial contracts whose value is derived from publicly traded securities, interest rates, currency exchange rates or market indices. Derivatives cover a wide assortment of financial contracts, including but not limited to forward contracts, futures, options and swaps.

Duration of equity - An estimate of the rate sensitivity of our economic value of equity. A negative duration of equity is associated with asset sensitivity (*i.e.*, positioned for rising interest rates), while a positive value implies liability sensitivity (*i.e.*, positioned for declining interest rates). For example, if the duration of equity is +1.5 years, the economic value of equity declines by 1.5% for each 100 basis point increase in interest rates.

Earning assets - Assets that generate income, which include: Federal funds sold; resale agreements; trading securities; interest-earning deposits with banks; other short-term investments; loans held for sale; loans; investment securities; and certain other assets.

Economic capital - Represents the amount of resources that a business segment should hold to guard against potentially large losses that could cause insolvency. It is based on a measurement of economic risk, as opposed to risk as defined by regulatory bodies. The economic capital measurement process involves converting a risk distribution to the capital that is required to support the risk, consistent with our target credit rating. As such, economic risk serves as a "common currency" of risk that allows us to compare different risks on a similar basis.

Effective duration - A measurement, expressed in years, that, when multiplied by a change in interest rates, would approximate the percentage change in value of on- and off-balance sheet positions.

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Efficiency - Noninterest expense divided by the sum of net interest income (GAAP basis) and noninterest income.

Fair value - The price that would be received to sell an asset or the price that would be paid to transfer a liability on the measurement date using the principal or most advantageous market for the asset or liability in an orderly transaction between willing market participants.

Funds transfer pricing - A management accounting methodology designed to recognize the net interest income effects of sources and uses of funds provided by the assets and liabilities of a business segment. We assign these balances LIBOR-based funding rates at origination that represent the interest cost for us to raise/invest funds with similar maturity and repricing structures.

Futures and forward contracts - Contracts in which the buyer agrees to purchase and the seller agrees to deliver a specific financial instrument at a predetermined price or yield. May be settled either in cash or by delivery of the underlying financial instrument.

GAAP - Accounting principles generally accepted in the United States of America.

Investment securities - Collectively, securities available for sale and securities held to maturity.

Leverage ratio - Tier 1 risk-based capital divided by adjusted average total assets.

LIBOR - Acronym for London InterBank Offered Rate. LIBOR is the average interest rate charged when banks in the London wholesale money market (or interbank market) borrow unsecured funds from each other. LIBOR rates are used as a benchmark for interest rates on a global basis.

Net interest income from loans and deposits - A management accounting assessment, using funds transfer pricing methodology, of the net interest contribution from loans and deposits.

Net interest margin - Annualized taxable-equivalent net interest income divided by average earning assets.

Nonaccretable difference - Contractually required payments receivable on a purchased impaired loan in excess of the cash flows expected to be collected.

Nondiscretionary assets under administration - Assets we hold for our customers/clients in a non-discretionary, custodial capacity. We do not include these assets on our Consolidated Balance Sheet.

Noninterest income to total revenue - Noninterest income divided by the sum of net interest income (GAAP basis) and noninterest income.

Nonperforming assets - Nonperforming assets include nonaccrual loans, troubled debt restructured loans, foreclosed assets and other assets. We do not accrue interest income on assets classified as nonperforming.

Nonperforming loans - Nonperforming loans include loans to commercial, commercial real estate, equipment lease financing, consumer, and residential mortgage customers and construction customers as well as troubled debt restructured loans. Nonperforming loans do not include loans held for sale or foreclosed and other assets. We do not accrue interest income on loans classified as nonperforming.

Notional amount - A number of currency units, shares, or other units specified in a derivatives contract.

Operating leverage - The period to period dollar or percentage change in total revenue (GAAP basis) less the dollar or percentage change in noninterest expense. A positive variance indicates that revenue growth exceeded expense growth (*i.e.*, positive operating leverage) while a negative variance implies expense growth exceeded revenue growth (*i.e.*, negative operating leverage).

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Other-than-temporary impairment (OTTI) - When the fair value of a security is less than its amortized cost basis, an assessment is performed to determine whether the impairment is other-than-temporary. If we intend to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, an other-than-temporary impairment is considered to have occurred. In such cases, an other-than-temporary impairment is recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. Further, if we do not expect to recover the entire amortized cost of the security, an other-than-temporary impairment is considered to have occurred. However for debt securities, if we do not intend to sell the security and it is not more likely than not that we will be required to sell the security before its recovery, the other-than-temporary loss is separated into (a) the amount representing the credit loss, and (b) the amount related to all other factors. The other-than-temporary impairment related to credit losses is recognized in earnings while the amount related to all other factors is recognized in other comprehensive income, net of tax.

Pretax, pre-provision earnings - Total revenue less noninterest expense.

Purchase accounting accretion - Accretion of the discounts and premiums on acquired assets and liabilities. The purchase accounting accretion is recognized in net interest income over the weighted average life of the financial instruments using the constant effective yield method.

Purchased impaired loans - Acquired loans determined to be credit impaired under FASB ASC 310-30 (AICPA SOP 03-3). Loans are determined to be impaired if there is evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected.

Recorded investment - The initial investment of a purchased impaired loan plus interest accretion and less any cash payments and writedowns to date. The recorded investment excludes any valuation allowance which is included in our allowance for loan and lease losses.

Recovery - - Cash proceeds received on a loan that we had previously charged off. We credit the amount received to the allowance for loan and lease losses.

Residential development loans - Project-specific loans to commercial customers for the construction or development of residential real estate including land, single family homes, condominiums and other residential properties. This would exclude loans to commercial customers where proceeds are for general corporate purposes whether or not such facilities are secured.

Residential mortgage servicing rights hedge gains / (losses), net - We have elected to measure acquired or originated residential mortgage servicing rights (MSRs) at fair value under GAAP. We employ a risk management strategy designed to protect the economic value of MSRs from changes in interest rates. This strategy utilizes securities and a portfolio of derivative instruments to hedge changes in the fair value of MSRs arising from changes in interest rates. These financial instruments are expected to have changes in fair value which are negatively correlated to the change in fair value of the MSR portfolio. Net MSR hedge gains/ (losses) represent the change in the fair value of MSRs, exclusive of changes due to time decay and payoffs, combined with the change in the fair value of the associated derivative instruments.

Return on average assets - Annualized net income divided by average assets.

Return on average capital - Annualized net income divided by average capital.

Return on average common shareholders' equity - Annualized net income less preferred stock dividends, including preferred stock discount accretion, divided by average common shareholders' equity.

Risk-weighted assets - Computed by the assignment of specific risk-weights (as defined by the Board of Governors of the Federal Reserve System) to assets and off-balance sheet instruments.

Securitization - The process of legally transforming financial assets into securities.

Servicing rights - An intangible asset or liability created by an obligation to service assets for others. Typical servicing rights include the right to receive a fee for collecting and forwarding payments on loans and related taxes and insurance premiums held in escrow.

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Taxable-equivalent interest - The interest income earned on certain assets is completely or partially exempt from Federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of yields and margins for all interest-earning assets, we use interest income on a taxable-equivalent basis in calculating average yields and net interest margins by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on other taxable investments. This adjustment is not permitted under GAAP on the Consolidated Income Statement.

Tier 1 common capital - Tier 1 risk-based capital, less preferred equity, less trust preferred capital securities, and less noncontrolling interests.

Tier 1 common capital ratio - Tier 1 common capital divided by period-end risk-weighted assets.

Tier 1 risk-based capital - Total shareholders' equity, plus trust preferred capital securities, plus certain noncontrolling interests that are held by others; less goodwill and certain other intangible assets (net of eligible deferred taxes relating to taxable and nontaxable combinations), less equity investments in nonfinancial companies less ineligible servicing assets and less net unrealized holding losses on available for sale equity securities. Net unrealized holding gains on available for sale equity securities, net unrealized holding gains (losses) on available for sale debt securities and net unrealized holding gains (losses) on cash flow hedge derivatives are excluded from total shareholders' equity for Tier 1 risk-based capital purposes.

Tier 1 risk-based capital ratio - Tier 1 risk-based capital divided by period-end risk-weighted assets.

Total equity - Total shareholders' equity plus noncontrolling interests.

Total risk-based capital - Tier 1 risk-based capital plus qualifying subordinated debt and trust preferred securities, other noncontrolling interest not qualified as Tier 1, eligible gains on available for sale equity securities and the allowance for loan and lease losses, subject to certain limitations.

Total risk-based capital ratio - Total risk-based capital divided by period-end risk-weighted assets.

Transaction deposits - The sum of money market and interest-bearing demand deposits and demand and other noninterest-bearing deposits.

Troubled debt restructuring - A restructuring of a loan whereby the lender for economic or legal reasons related to the borrower's financial difficulties grants a concession to the borrower that the lender would not otherwise consider or for which the lender would not be adequately compensated.

Watchlist - A list of criticized loans, credit exposure or other assets compiled for internal monitoring purposes. We define criticized exposure for this purpose as exposure with an internal risk rating of other assets especially mentioned, substandard, doubtful or loss.

Yield curve - A graph showing the relationship between the yields on financial instruments or market indices of the same credit quality with different maturities. For example, a "normal" or "positive" yield curve exists when long-term bonds have higher yields than short-term bonds. A "flat" yield curve exists when yields are the same for short-term and long-term bonds. A "steep" yield curve exists when yields on long-term bonds are significantly higher than on short-term bonds. An "inverted" or "negative" yield curve exists when short-term bonds have higher yields than long-term bonds.



The PNC Financial Services Group, Inc.

First Quarter 2010

Earnings Conference Call

April 22, 2010

Cautionary Statement Regarding Forward-Looking Information and Adjusted Information

This presentation includes "snapshot" information about PNC used by way of illustration. It is not intended as a full business or financial review and should be viewed in the context of all of the information made available by PNC in its SEC filings. The presentation also contains forward-looking statements regarding our outlook or expectations relating to PNC's future business, operations, financial condition, financial performance, capital and liquidity levels, and asset quality. Forward-looking statements are necessarily subject to numerous assumptions, risks and uncertainties, which change over time.

The forward-looking statements in this presentation are qualified by the factors affecting forward-looking statements identified in the more detailed Cautionary Statement included in the Appendix, which is included in the version of the presentation materials posted on our corporate website at www.pnc.com/investorevents. We provide greater detail regarding some of these factors in our 2009 Form 10-K, including in the Risk Factors and Risk Management sections of that report, and in our subsequent SEC filings (accessible on the SEC's website at www.sec.gov and on or through our corporate website at www.pnc.com/secfilings). We have included web addresses here and elsewhere in this presentation as inactive textual references only. Information on these websites is not part of this document.

Future events or circumstances may change our outlook or expectations and may also affect the nature of the assumptions, risks and uncertainties to which our forward-looking statements are subject. The forward-looking statements in this presentation speak only as of the date of this presentation. We do not assume any duty and do not undertake to update those statements.

In this presentation, we will sometimes refer to adjusted results to help illustrate the impact of certain types of items, such as the acceleration of accretion of the remaining issuance discount on our TARP preferred stock in connection with the first quarter 2010 redemption of such stock, our fourth quarter 2009 gain related to BlackRock's acquisition of Barclays Global Investors (the "BLK/BGI gain"), our fourth quarter 2008 conforming provision for credit losses for National City, and other integration costs in the 2010, 2009 and 2008 periods. This information supplements our results as reported in accordance with GAAP and should not be viewed in isolation from, or a substitute for, our GAAP results. We believe that this additional information and the reconciliations we provide may be useful to investors, analysts, regulators and others as they evaluate the impact of these respective items on our results for the periods presented due to the extent to which the items are not indicative of our ongoing operations.

In certain discussions, we may also provide information on yields and margins for all interest-earning assets calculated using net interest income on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. We believe this adjustment may be useful when comparing yields and margins for all earning assets. We may also provide information on pretax pre-provision earnings (total revenue less noninterest expense), as we believe that pretax pre-provision earnings is useful as a tool to help evaluate the ability to provide for credit costs through operations.

This presentation may also include discussion of other non-GAAP financial measures, which, to the extent not so qualified therein or in the Appendix, is qualified by GAAP reconciliation information available on our corporate website at www.pnc.com under "About PNC-Investor Relations."

Substantial 1Q10 Achievements

- ▶ Successfully delivered on key strategic objectives while executing the PNC business model
- ▶ Delivered strong financial results
 - Well-diversified revenue
 - Disciplined expense management
 - Improved credit costs
- ▶ Business segments performed well; continued to grow clients and deepen relationships throughout the footprint
- ▶ Balance sheet remains well-positioned

| 1Q10 financial summary | Net income | Return on average assets | Diluted EPS from net income |
|------------------------|---------------|--------------------------|--|
| | \$671 million | 1.02% | \$.66 reported \$1.31 adjusted ¹ |

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(1) Adjusted for the impact of the accelerated accretion of the remaining issuance discount in connection with the redemption of our TARP preferred stock, and after-tax integration costs. Further information is provided in the Appendix.

PNC's Higher Quality, Differentiated Balance Sheet

| Category (billions) | March 31, 2010 | Dec. 31, 2009 | Change |
|-------------------------------------|-------------------|------------------|--------------|
| Investment securities | \$58 | \$56 | \$2 |
| Total loans | 157 | 157 | - |
| Other assets | 50 | 57 | (7) |
| Total assets | \$265 | \$270 | (\$5) |
| Transaction deposits | \$126 | \$126 | \$- |
| Retail CDs | 46 | 49 | (3) |
| Other time/savings | 11 | 12 | (1) |
| Total deposits | \$183 | \$187 | (\$4) |
| Borrowed funds | \$42 | \$39 | \$3 |
| Other | 13 | 14 | (1) |
| Preferred equity | 1 | 8 | (7) |
| Common equity | 26 | 22 | 4 |
| Total liabilities and equity | \$265 | \$270 | (\$5) |

| March 31, 2010 key statistics |
|--|
| Loans/assets 59% |
| Investment securities/assets 22% |
| Loans/deposits 86% |
| Duration of equity ¹ (1.7) years |

(1) Estimated.

Key Take-Aways

| Strong earnings | | 1Q10 | 4Q09 |
|------------------------|---|--------|--------|
| | Reported earnings per diluted common share | \$.66 | \$2.17 |
| | Adjusted earnings per diluted common share ¹ | \$1.31 | \$.90 |

| Stabilization of credit quality, reserve level adequacy | | 1Q10 | 4Q09 |
|--|---|-------|-------|
| | Net charge-offs to average loans ² | 1.77% | 2.09% |
| | Nonperforming loans - change from prior quarter | 2% | 11% |
| Allowance for loan and lease losses to total loans | 3.38% | 3.22% | |

| Improvement in the quality of our capital structure | | 1Q10 | 4Q09 |
|--|---|-------------------|------|
| | Tier 1 common ratio | 7.6% ³ | 6.0% |
| | Proforma Tier 1 common ratio ⁴ | 8.3% ³ | |

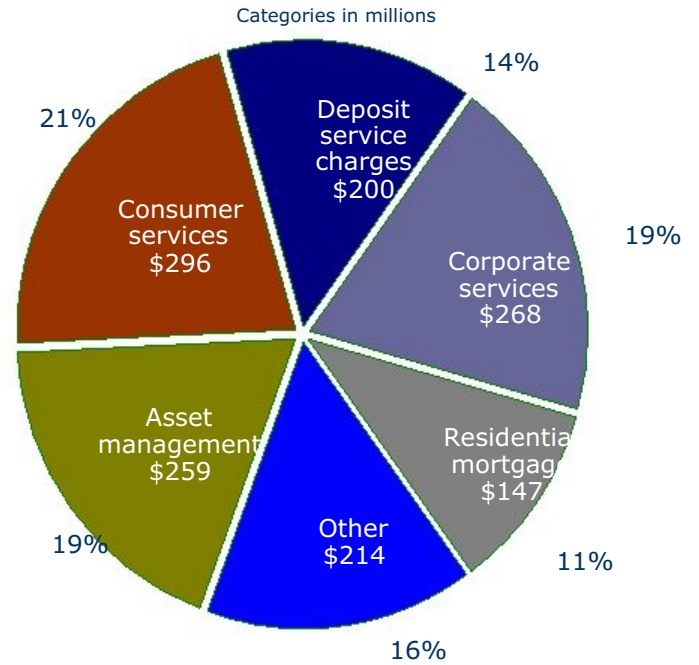
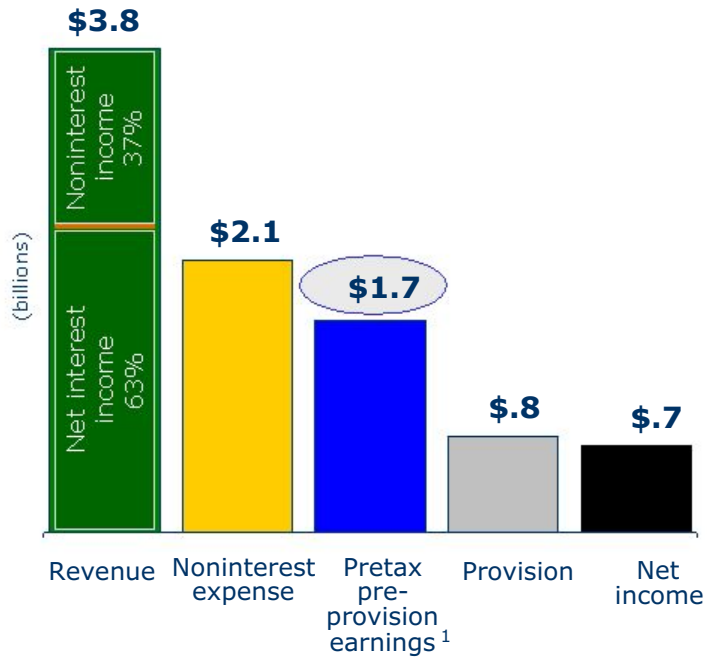
(1) 1Q10 adjusted for the impact of the accelerated accretion of the remaining issuance discount in connection with the redemption of our TARP preferred stock. 4Q09 adjusted for the impact of the BLK/BGI gain. Both quarters adjusted for after-tax integration costs. Further information is provided in the Appendix. (2) For the three months ended, annualized. (3) Estimated. (4) Proforma ratio reflects the impact of the pending sale of PNC Global Investment Servicing, which is anticipated to close in the third quarter of 2010 subject to regulatory approvals and certain other closing conditions. Further information is provided in the Appendix.



Pretax Pre-Provision Earnings¹ Substantially Exceeded Credit Costs

1Q10

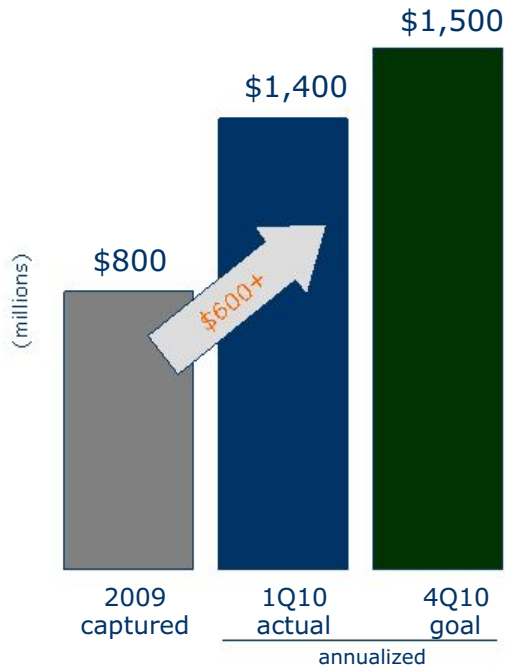
1Q10 noninterest income mix



(1) Total revenue less noninterest expense. Further information is provided in the Appendix.

Maintaining Expense Discipline

PNC acquisition-related cost saves



Highlights

- ▶ On pace to capture \$1.5 billion in annualized acquisition-related cost savings by end of 2010
- ▶ Continued to successfully manage expense base while investing for the future
 - 1Q10 noninterest expenses down 2% year over year and 4% linked quarter
- ▶ Conversions 75% complete through April
 - Client experience highly positive, call center and branch service levels exceeded expectations
 - Additional acquisition cost saves remain to be captured
 - Final branch conversions scheduled for June 2010, six months ahead of our original schedule

Credit Quality Trends

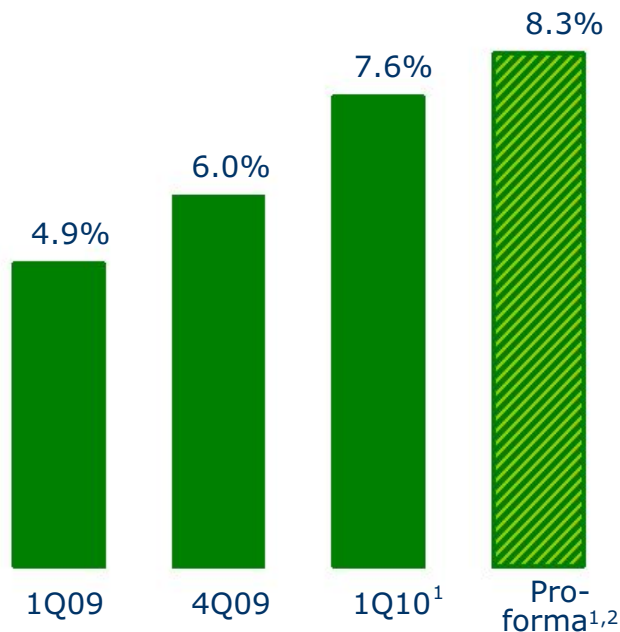
| | | 1Q10 | 4Q09 | 3Q09 | 2Q09 | 1Q09 |
|---|--|---------|---------|---------|---------|---------|
| Accruing loans past due ¹ (millions) | 30 – 89 days | \$2,464 | \$2,388 | \$2,380 | \$2,195 | \$2,136 |
| | 90 days or more | \$841 | \$884 | \$875 | \$1,043 | \$501 |
| Nonperforming loans (millions, except %) | Total nonperforming loans | \$5,761 | \$5,671 | \$5,126 | \$4,156 | \$2,960 |
| | Change from prior quarter | 2% | 11% | 23% | 40% | 78% |
| Net charge-offs (millions, except % and ratio) | Total net charge-offs | \$691 | \$835 | \$650 | \$795 | \$431 |
| | NCOs/average loans ² | 1.77% | 2.09% | 1.59% | 1.89% | 1.01% |
| | Allowance/annualized NCOs | 1.9x | 1.5x | 1.9x | 1.4x | 2.5x |
| Allowance and marks on purchased impaired loans | Allowance/loans | 3.38% | 3.22% | 2.99% | 2.77% | 2.51% |
| | Marks as a % of outstanding purchased impaired loans | 28% | 32% | 37% | 38% | 40% |

(1) Excludes loans that are government insured/guaranteed, primarily residential mortgages. Loans acquired from National City that were impaired are not included as they were recorded at estimated fair value when acquired and are currently considered performing loans due to the accretion of interest in purchase accounting. (2) Net charge-offs to average loans percentages are annualized.



Improved Quality of Capital Structure

Tier 1 common capital ratio



Highlights

▶ Improved quality of capital

- Common as a % of Tier 1 capital³ increased to 77%¹ from 49%

▶ Capital priorities

- Maintain strong capital levels
- Support our clients
- Invest in our businesses
- Return capital to shareholders when appropriate

Ratios as of quarter end. (1) Estimated. (2) Proforma ratio reflects the impact of the pending sale of PNC Global Investment Servicing, which is anticipated to close in the third quarter of 2010 subject to regulatory approvals and certain other closing conditions. Further information is provided in the Appendix. (3) Tier 1 risk-based capital ratio as of 1Q09 was 10.0%. Estimated Tier 1 risk-based capital ratio as of 1Q10 was 9.9%.

PNC's Framework for Success

| PNC Business Model | Key Metrics | March 31, 2010 | Strategic Objective | Action Plans |
|---|---|-----------------------------------|---------------------|--|
| Staying core funded | Loans to deposits ratio (as of) | 86% | 80%-90% | <ul style="list-style-type: none"> ▶ Maximize credit portfolio value ▶ Reposition deposit gathering strategies |
| Returning to a moderate risk profile | Provision to average loans (provision for three months ended, annualized) | 1.9% (vs. 2.7% in 4Q09) | 0.3%-0.5% | <ul style="list-style-type: none"> ▶ Focus "front door" on risk-adjusted returns ▶ Leverage "back door" credit liquidation capabilities |
| Growing high quality, diverse revenue streams | Noninterest income/total revenue (three months ended) | 37% | >50% | <ul style="list-style-type: none"> ▶ Leverage credit that meets our risk/return criteria ▶ Focus on cross selling PNC's deep product offerings |
| Creating positive operating leverage | Acquisition-related cost savings (annualized run rate) | >\$1.4 billion | >\$1.5 billion | <ul style="list-style-type: none"> ▶ Capitalize on integration opportunities ▶ Emphasize continuous improvement culture |
| Executing our strategies | Return on average assets (three months ended) | 1.02% | 1.30%+ | <ul style="list-style-type: none"> ▶ Execute on and deliver the PNC business model |

Summary

- ▶ The continued execution of PNC's business model resulted in a strong start to 2010
- ▶ PNC's earnings capacity is expected to deliver a solid 2010 financial performance
- ▶ PNC is well-positioned to achieve its strategic objectives

PNC Continues to Build a Great Company.

Cautionary Statement Regarding Forward-Looking Information

Appendix

This presentation includes "snapshot" information about PNC used by way of illustration and is not intended as a full business or financial review. It should not be viewed in isolation but rather in the context of all of the information made available by PNC in its SEC filings.

We also make statements in this presentation, and we may from time to time make other statements, regarding our outlook or expectations for earnings, revenues, expenses, capital levels, liquidity levels, asset quality and/or other matters regarding or affecting PNC that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements are typically identified by words such as "believe," "plan," "expect," "anticipate," "intend," "outlook," "estimate," "forecast," "will," "project" and other similar words and expressions. Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time.

Forward-looking statements speak only as of the date they are made. We do not assume any duty and do not undertake to update our forward-looking statements. Actual results or future events could differ, possibly materially, from those that we anticipated in our forward-looking statements and future results could differ materially from our historical performance.

Our forward-looking statements are subject to the following principal risks and uncertainties. We provide greater detail regarding some of these factors in our 2009 Form 10-K, including in the Risk Factors and Risk Management sections of that report, and in our subsequent SEC filings. Our forward-looking statements may also be subject to other risks and uncertainties, including those that we may discuss elsewhere in this presentation or in our filings with the SEC, accessible on the SEC's website at www.sec.gov and on or through our corporate website at www.pnc.com/secfilings. We have included these web addresses as inactive textual references only. Information on these websites is not part of this document.

- Our businesses and financial results are affected by business and economic conditions, both generally and specifically in the principal markets in which we operate. In particular, our businesses and financial results may be impacted by:
 - Changes in interest rates and valuations in the debt, equity and other financial markets;
 - Disruptions in the liquidity and other functioning of financial markets, including such disruptions in the markets for real estate and other assets commonly securing financial products;
 - Actions by the Federal Reserve and other government agencies, including those that impact money supply and market interest rates;
 - Changes in our customers', suppliers' and other counterparties' performance in general and their creditworthiness in particular;
 - Changes in levels of unemployment; and
 - Changes in customer preferences and behavior, whether as a result of changing business and economic conditions, climate-related physical changes or legislative and regulatory initiatives, or other factors.
- A continuation of turbulence in significant portions of the US and global financial markets, particularly if it worsens, could impact our performance, both directly by affecting our revenues and the value of our assets and liabilities and indirectly by affecting our counterparties and the economy generally.
- Our business and financial performance could be impacted as the financial industry restructures in the current environment, both by changes in the creditworthiness and performance of our counterparties and by changes in the competitive and regulatory landscape.
- Given current economic and financial market conditions, our forward-looking financial statements are subject to the risk that these conditions will be substantially different than we are currently expecting. These statements are based on our current expectations that interest rates will remain low in the first half of 2010 but will move upward in the second half of the year and our view that the moderate economic recovery that began last year will extend through 2010.

Cautionary Statement Regarding Forward-Looking Information (continued)

Appendix

- Legal and regulatory developments could have an impact on our ability to operate our businesses or our financial condition or results of operations or our competitive position or reputation. Reputational impacts, in turn, could affect matters such as business generation and retention, our ability to attract and retain management, liquidity, and funding. These legal and regulatory developments could include:
 - o Changes resulting from legislative and regulatory responses to the current economic and financial industry environment;
 - o Other legislative and regulatory reforms, including broad-based restructuring of financial industry regulation as well as changes to laws and regulations involving tax, pension, bankruptcy, consumer protection, and other aspects of the financial institution industry;
 - o Increased litigation risk from recent regulatory and other governmental developments;
 - o Unfavorable resolution of legal proceedings or other claims and regulatory and other governmental inquiries;
 - o The results of the regulatory examination and supervision process, including our failure to satisfy the requirements of agreements with governmental agencies;
 - o Changes in accounting policies and principles;
 - o Changes resulting from legislative and regulatory initiatives relating to climate change that have or may have a negative impact on our customers' demand for or use of our products and services in general and their creditworthiness in particular; and
 - o Changes to regulations governing bank capital, including as a result of the so-called "Basel 3" initiatives.
- Our business and operating results are affected by our ability to identify and effectively manage risks inherent in our businesses, including, where appropriate, through the effective use of third-party insurance, derivatives, and capital management techniques, and by our ability to meet evolving regulatory capital standards.
- The adequacy of our intellectual property protection, and the extent of any costs associated with obtaining rights in intellectual property claimed by others, can impact our business and operating results.
- Our ability to anticipate and respond to technological changes can have an impact on our ability to respond to customer needs and to meet competitive demands.
- Our ability to implement our business initiatives and strategies could affect our financial performance over the next several years.
- Competition can have an impact on customer acquisition, growth and retention, as well as on our credit spreads and product pricing, which can affect market share, deposits and revenues.
- Our business and operating results can also be affected by widespread natural disasters, terrorist activities or international hostilities, either as a result of the impact on the economy and capital and other financial markets generally or on us or on our customers, suppliers or other counterparties specifically.
- Also, risks and uncertainties that could affect the results anticipated in forward-looking statements or from historical performance relating to our equity interest in BlackRock, Inc. are discussed in more detail in BlackRock's filings with the SEC, including in the Risk Factors sections of BlackRock's reports. BlackRock's SEC filings are accessible on the SEC's website and on or through BlackRock's website at www.blackrock.com. This material is referenced for informational purposes only and should not be deemed to constitute a part of this document.

In addition, our acquisition of National City Corporation ("National City") on December 31, 2008 presents us with a number of risks and uncertainties related both to the acquisition itself and to the integration of the acquired businesses into PNC. These risks and uncertainties include the following:

- The anticipated benefits of the transaction, including anticipated cost savings and strategic gains, may be significantly harder or take longer to achieve than expected or may not be achieved in their entirety as a result of unexpected factors or events.

Cautionary Statement Regarding Forward-Looking Information (continued)

Appendix

- Our ability to achieve anticipated results from this transaction is dependent on the state going forward of the economic and financial markets, which have been under significant stress. Specifically, we may incur more credit losses from National City's loan portfolio than expected. Other issues related to achieving anticipated financial results include the possibility that deposit attrition or attrition in key client, partner and other relationships may be greater than expected.
- Legal proceedings or other claims made and governmental investigations currently pending against National City, as well as others that may be filed, made or commenced relating to National City's business and activities before the acquisition, could adversely impact our financial results.
- Our ability to achieve anticipated results is also dependent on our ability to bring National City's systems, operating models, and controls into conformity with ours and to do so on our planned time schedule. The integration of National City's business and operations into PNC, which includes conversion of National City's different systems and procedures, may take longer than anticipated or be more costly than anticipated or have unanticipated adverse results relating to National City's or PNC's existing businesses. PNC's ability to integrate National City successfully may be adversely affected by the fact that this transaction has resulted in PNC entering several markets where PNC did not previously have any meaningful retail presence.

In addition to the National City transaction, we grow our business from time to time by acquiring other financial services companies. Acquisitions in general present us with risks, in addition to those presented by the nature of the business acquired, similar to some or all of those described above relating to the National City acquisition.

Any annualized, proforma, estimated, third party or consensus numbers in this presentation are used for illustrative or comparative purposes only and may not reflect actual results. Any consensus earnings estimates are calculated based on the earnings projections made by analysts who cover that company. The analysts' opinions, estimates or forecasts (and therefore the consensus earnings estimates) are theirs alone, are not those of PNC or its management, and may not reflect PNC's or other company's actual or anticipated results.

Impact of Pending Sale of PNC Global Investment Servicing¹

Appendix

Estimated gain and capital enhancement

| | (billions) |
|--|------------|
| Sales price | \$2.3 |
| Less: | |
| Book equity / intercompany debt | (1.5) |
| Pretax gain | 0.8 |
| Income taxes | (0.3) |
| After-tax gain | 0.5 |
| Elimination of net intangible assets: | |
| Goodwill and other intangible assets | 1.3 |
| Eligible deferred income taxes on goodwill and other intangible assets | (0.2) |
| Net intangible assets | 1.1 |
| Estimated PNC tangible capital improvement | \$1.6 |

(1) The transaction is currently expected to close in the third quarter of 2010, subject to regulatory approvals and certain other closing conditions.



Risk-Based Capital Ratios

Appendix

| \$ in billions | Tier 1 common ¹ | Tier 1 risk-base |
|---|----------------------------|------------------|
| March 31, 2010 - Capital | \$17.6 | \$22.9 |
| Ratios | 7.6% | 9.9% |
| Net impact of pending 2010 sale of GIS ² | 1.6 | 1.6 |
| Proforma | \$19.2 | \$24.5 |
| Proforma ratios | 8.3% | 10.6% |

(1) Estimated. (2) Pending sale of PNC Global Investment Servicing ("GIS") is anticipated to occur in the third quarter of 2010 subject to regulatory approvals and certain other closing conditions. We believe that the disclosure of these ratios reflecting the estimated impact of the pending sale of GIS provides additional meaningful information regarding the risk-based capital ratios at that date and the impact of this event on these ratios.



Non-GAAP to GAAP Reconciliation

Appendix

| March 31, 2010 | | | | | |
|--|---------------------|-------------------------------------|------------|--|-----------------------------|
| For the three months ended, <i>in millions except per share data</i> | Adjustments, pretax | Income taxes (benefit) ¹ | Net income | Net income attributable to common shareholders | Diluted EPS from net income |
| Net income, as reported | | | \$671 | \$333 | \$.66 |
| Adjustments: | | | | | |
| Integration costs | \$113 | (\$40) | 73 | 73 | .15 |
| TARP preferred stock accelerated discount accretion ² | | | | 250 | .50 |
| Net income, as adjusted | | | \$744 | \$656 | \$1.31 |

| December 31, 2009 | | | | | |
|--|---------------------|-------------------------------------|------------|--|-----------------------------|
| For the three months ended, <i>in millions except per share data</i> | Adjustments, pretax | Income taxes (benefit) ¹ | Net income | Net income attributable to common shareholders | Diluted EPS from net income |
| Net income, as reported | | | \$1,107 | \$1,011 | \$2.17 |
| Adjustments: | | | | | |
| Gain on BlackRock/BGI transaction | (\$1,076) | \$389 | (687) | (687) | (1.49) |
| Integration costs | 155 | (54) | 101 | 101 | .22 |
| Net income, as adjusted | | | \$521 | \$425 | \$.90 |

| March 31, 2009 | | | | | |
|--|---------------------|-------------------------------------|------------|--|-----------------------------|
| For the three months ended, <i>in millions except per share data</i> | Adjustments, pretax | Income taxes (benefit) ¹ | Net income | Net income attributable to common shareholders | Diluted EPS from net income |
| Net income, as reported | | | \$530 | \$460 | \$1.03 |
| Adjustments: | | | | | |
| Integration costs | \$52 | (\$19) | 33 | 33 | .08 |
| Net income, as adjusted | | | \$563 | \$493 | \$1.11 |

PNC believes that information adjusted for the impact of certain items may be useful due to the extent to which the items are not indicative of our ongoing operations.

(1) Calculated using a marginal federal income tax rate of 35%. The after-tax gain on the BlackRock/BGI transaction also reflects the impact of state income taxes.

(2) Represents accelerated accretion of the remaining issuance discount on redemption of the TARP preferred stock in February 2010.

Non-GAAP to GAAP Reconciliation

Appendix

| For the three months ended, <i>in millions</i> | December 31, 2008 | | |
|---|-------------------|--|------------|
| | Pretax | Income taxes (benefit) ¹ | Net income |
| Reported net income (loss) | | | (\$246) |
| Conforming provision for credit losses - National City | \$504 | (\$176) | 328 |
| Net income excluding conforming provision for credit losses - National City | | | \$82 |

PNC believes that information adjusted for the impact of certain items may be useful due to the extent to which the items are not indicative of our ongoing operations.

| Year ended, <i>in millions</i> | December 31, 2009 | | |
|--|-------------------|--|------------|
| | Pretax | Income taxes (benefit) ¹ | Net income |
| Reported net income | | | \$2,403 |
| Gain on BlackRock/BGI transaction | (\$1,076) | \$389 | (687) |
| Net income excluding gain on BlackRock/BGI transaction | | | \$1,716 |

(1) Calculated using a marginal federal income tax rate of 35%. The after-tax gain on the BlackRock/BGI transaction also reflects the impact of state income taxes.

| Year ended, <i>in millions except percentages</i> | December 31, 2009 | | |
|---|-------------------|----------------|-----------------------------|
| | Net income | Average assets | Return on average assets |
| Reported | \$2,403 | \$276,876 | 0.87% |
| Excluding gain on BlackRock/BGI transaction | \$1,716 | \$276,876 | 0.62% |

PNC believes that information adjusted for the impact of certain items may be useful due to the extent to which the items are not indicative of our ongoing operations.

| For the three months ended, <i>in millions</i> | March 31, 2010 | |
|--|----------------|--|
| | | |
| Total revenue | \$3,763 | |
| Noninterest expense | 2,113 | |
| Pretax pre-provision earnings | \$1,650 | |
| Provision | \$751 | |
| Excess of pretax pre-provision earnings over provision | \$899 | |

PNC believes that pretax pre-provision earnings is useful as a tool to help evaluate the ability to provide for credit costs through operations.

Ticker

| | |
|--|------|
| The PNC Financial Services Group, Inc. | PNC |
| BB&T Corporation | BBT |
| Bank of America Corporation | BAC |
| Capital One Financial, Inc. | COF |
| Comerica Inc. | CMA |
| Fifth Third Bancorp | FITB |
| JPMorgan Chase | JPM |
| KeyCorp | KEY |
| M&T Bank | MTB |
| Regions Financial Corporation | RF |
| SunTrust Banks, Inc. | STI |
| U.S. Bancorp | USB |
| Wells Fargo & Co. | WFC |