Filed by The PNC Financial Services Group, Inc.
Pursuant to Rule 425 under the Securities Act of 1933 and
deemed filed pursuant to Rule 14a-12 of the Securities Exchange Act of 1934

Subject Company: Sterling Financial Corporation
Commission File No. 000-16276

James E. Rohr, Chairman and Chief Executive Officer of The PNC Financial Services Group, Inc. ("PNC"), gave a presentation to investors on September 11, 2007 at the Lehman Brothers Financial Services Conference. This presentation was accompanied by a series of electronic slides that included information pertaining to the financial results and business strategies of PNC. The following slides and related material were posted on PNC's website on Tuesday, September 11, 2007:

The PNC Financial Services Group, Inc

Lehman Brothers
2007 Financial Services Conference

New York
September 11, 2007

Cautionary Statement Regarding Forward-Looking Information and Adjusted Information

This presentation contains forward-looking statements regarding our outlook or expectations relating to PNC's future business, operations, financial condition, financial performance and asset quality. Forward-looking statements are necessarily subject to numerous assumptions, risks and uncertainties, which change over time.

The forward-looking statements in this presentation are qualified by the factors affecting forward-looking statements identified in the more detailed Cautionary Statement included in the Appendix, which is included in the presentation handouts and in the version of the presentation materials posted on our corporate website at www.pnc.com/investorevents. We provide greater detail regarding these factors in our 2006 Form 10-K, including in the Risk Factors and Risk Management sections, and in our first and second quarter 2007 Form 10-Qs and other SEC reports (accessible on the SEC's website at www.sec.gov and on or through our corporate website).

Future events or circumstances may change our outlook or expectations and may also affect the nature of the assumptions, risks and uncertainties to which our forward-looking statements are subject. The forward-looking statements in this presentation speak only as of the date of this presentation. We do not assume any duty and do not undertake to update those statements.

In this presentation, we will sometimes refer to adjusted results to help illustrate (1) the impact of BlackRock deconsolidation near the end of third quarter 2006 and the application of the equity method of accounting for our equity investment in BlackRock and (2) the impact of certain specified items, including 2006 BlackRock/MLIM transaction gain, 2006 cost of securities and mortgage portfolio repositionings, 2006 and 2007 BlackRock/MLIM transaction and Mercantile Bankshares acquisition integration costs, and 2006 and 2007 gains/losses related to our BlackRock LTIP shares obligation. We have provided these adjusted amounts and reconciliations so that investors, analysts, regulators and others will be better able to evaluate the impact of these items on our results for the periods presented, in addition to providing a basis of comparability for the impact of the BlackRock deconsolidation given the magnitude of the impact of deconsolidation on various components of our income statement. We believe that information as adjusted for the impact of the specified items may be useful due to the extent to which these items are not indicative of our ongoing operations as the result of our management activities on those operations. While we have not provided other adjustments for the periods discussed, this is not intended to imply that there could not have been other similar types of adjustments, but any such adjustments would not have been similar in magnitude to the amount of the adjustments shown. In certain discussions, we also provide revenue information on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. We believe this adjustment may be useful when comparing yields and margins for all earning assets.

This presentation may also include a discussion of other non-GAAP financial measures, which, to the extent not so qualified therein or in the Appendix, is qualified by GAAP reconciliation information available on our corporate website at www.pnc.com under "About PNC – Investor Relations."

Industry Concerns

- Mortgage and home equity loans
- Leveraged lending and bridge commitments
- Yield curve

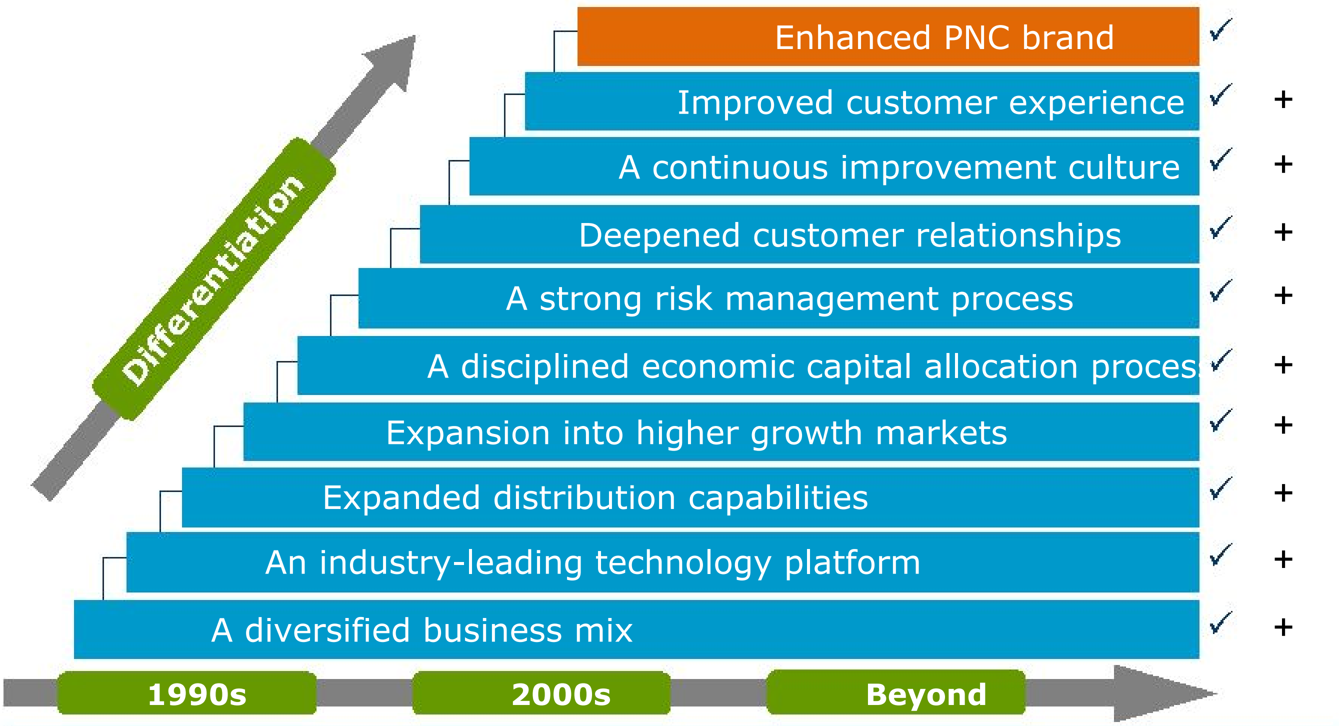
PNC

PNC is differentiated by …

- A history of execution and strong performance
- Clear strategies for growth
- A strong risk management culture

A History of Execution

Building an Enduring Company with a Solid Foundation



Strong Performance in a Tough Environment

Highlights

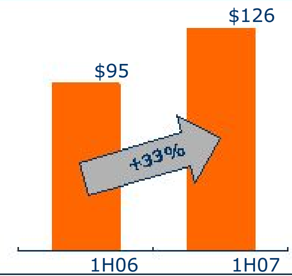
- Strong first half with solid revenue growth and momentum
- Primary businesses met or exceeded expectations
- Created positive operating leverage versus first half 2006[1]
- Maintained excellent asset quality
- Total Shareholder Return[2]:

	Peer Rank
Year-to-date	2nd
Three-year	1st
Five-year	2nd

(1) GAAP basis and adjusted basis operating leverage are set forth in the Appendix.
(2) As of September 7, 2007. Ranking versus super-regional banks identified in the Appendix. Source: SNL DataSource.

Diluted EPS

Net Income ($millions)



Assets (ending $billions)

Our Diversified Business Mix

Business Leadership

Winning in the Payments Space

Retail Banking
- A leading community bank in PNC major markets
- One of the nation's largest bank wealth management firms

A Premier Middle-market Franchise

Corporate & Institutional Banking
- Top 10 Treasury Management business
- The nation's 4th largest lead arranger of asset-based loan syndications
- Harris Williams - one of the nation's largest M&A advisory firms for middle-market companies

World Class Asset Manager

BlackRock
- A global asset management company with over $1.2 trillion in assets under management

A Leading Global Servicing Platform

PFPC
- Among the largest providers of mutual fund transfer agency and accounting and administration services in the U.S.

First Half 2007 Business Earnings Contribution*

*Business earnings reconciled to GAAP net income of $882 million in the Appendix. BlackRock segment earnings are adjusted to exclude our pretax share of BlackRock/MLIM integration costs totaling $3 million.

PNC

PNC is differentiated by …

- A history of execution and strong performance
- Clear strategies for growth
- A strong risk management culture

Strategies for Growth

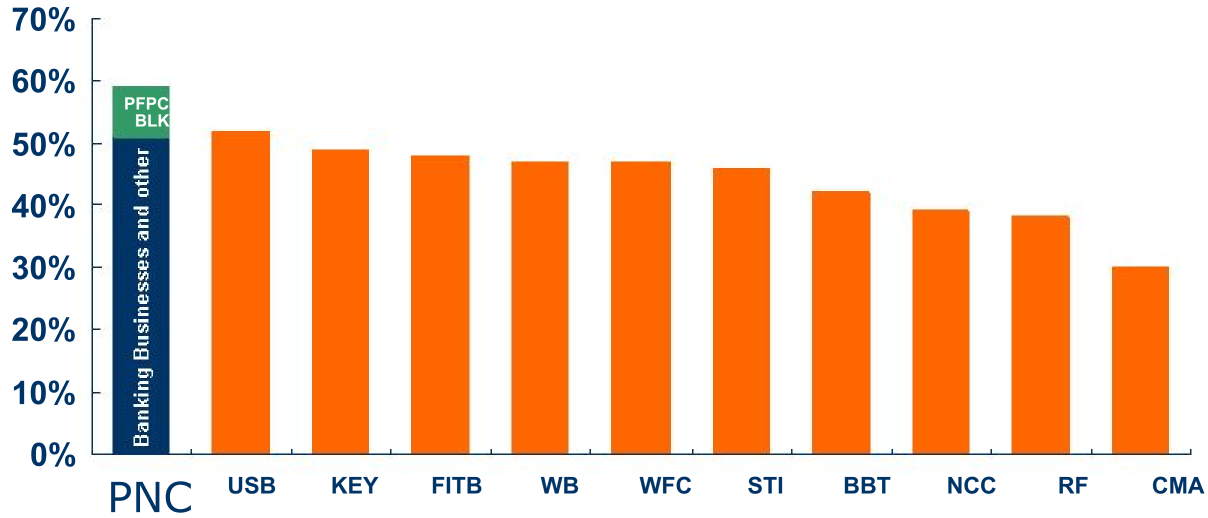
- Focus on fee-based drivers
- Maintain and grow our deposit advantage
- Create positive operating leverage
- Capture new market opportunities
- Enhance brand awareness

PNC

Differentiated Fee-Based Businesses

Noninterest Income to Total Revenue

For the six months ended June 30, 2007



Source: SNL DataSource, PNC as reported

Executing on Growth Drivers

Retail

Key Drivers:
- Payments Business
- Wealth Management
- Small Business
- Brokerage

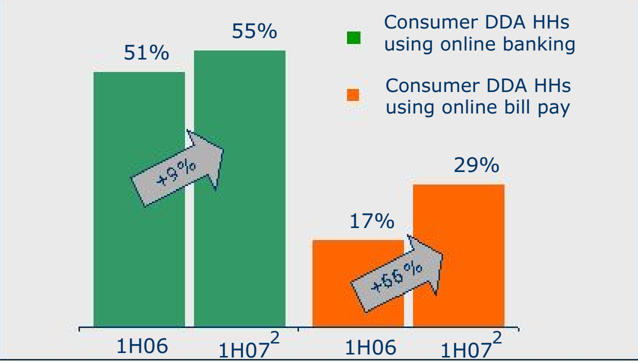
Earnings Growth[1] +14%

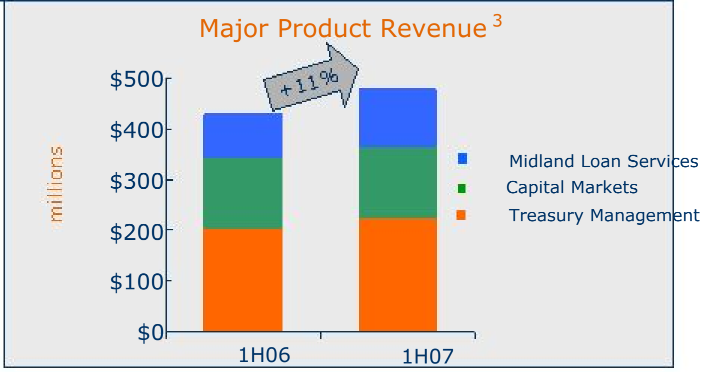
C&I

Key Drivers:
- Fee based Businesses
- Deposit Franchise
- Disciplined Lending

Earnings Growth[1] +17%

Focus on Deepening Relationships





(1) 1H07 vs. 1H06, business segment earnings reconciled to GAAP earnings in the Appendix, (2) Not including Mercantile, (3) Represents consolidated PNC amounts

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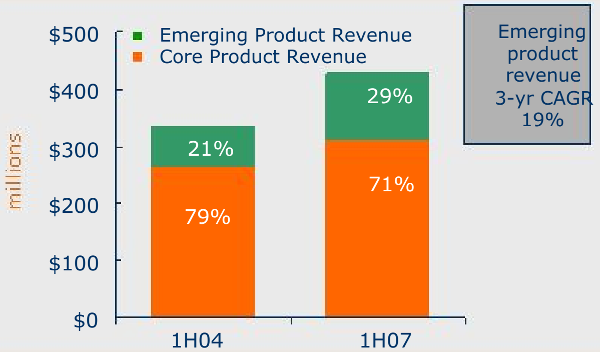
Executing on Growth Drivers

PFPC

Key Drivers:
- Productivity Improvement
- High Margin, High Growth Products

Earnings Growth[1] +19%

Focus on High Growth Products

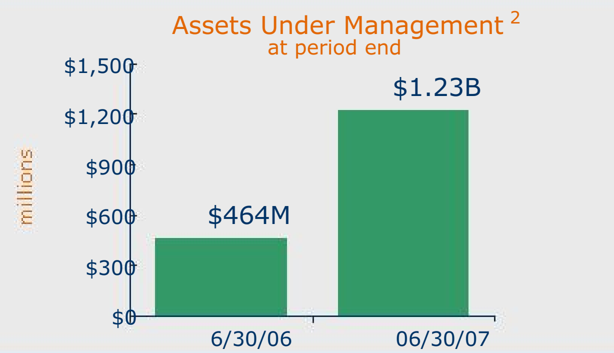


BlackRock

Key Drivers:
- Expanded Distribution
- Broadened Product Set
- Strengthened Platform

Earnings Growth[1] +16%

Focus on Gathering Assets



(1) 1H07 vs. 1H06, business segment earnings reconciled to GAAP earnings in the Appendix, (2) Reflects BlackRock entity AUM. Not included in PNC AUM following deconsolidation of BlackRock in September 2006.

PNC

Executing on Our Strategy to Gather Low Cost Deposits

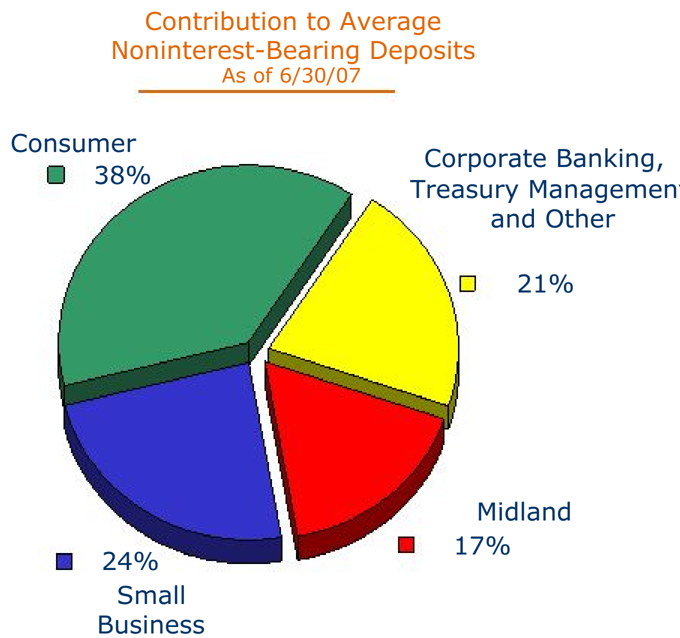
PNC Has Been Focused on Growing Noninterest-Bearing Deposits…

2Q07 vs. 2Q06

Average Balances	PNC	Peers
Interest-bearing deposits	24%	12%
Noninterest-bearing deposits	28%	3%
Total deposits	25%	10%

Source: SNL DataSource, PNC as reported. Peers reflects average of the super-regional banks identified in the Appendix other than PNC

Through Multiple Channels



PNC

Differentiated Deposit Mix

Providing a Funding Advantage…

Average Noninterest-Bearing Deposits to Average Earning Assets

	2Q07
CMA	21 %
WFC	21
PNC	18
KEY	17
RF	16
FITB	15
USB	15
STI	14
NCC	14
BBT	12
WB	10

With Low Cost Deposits

Interest Cost of Average Total Deposits

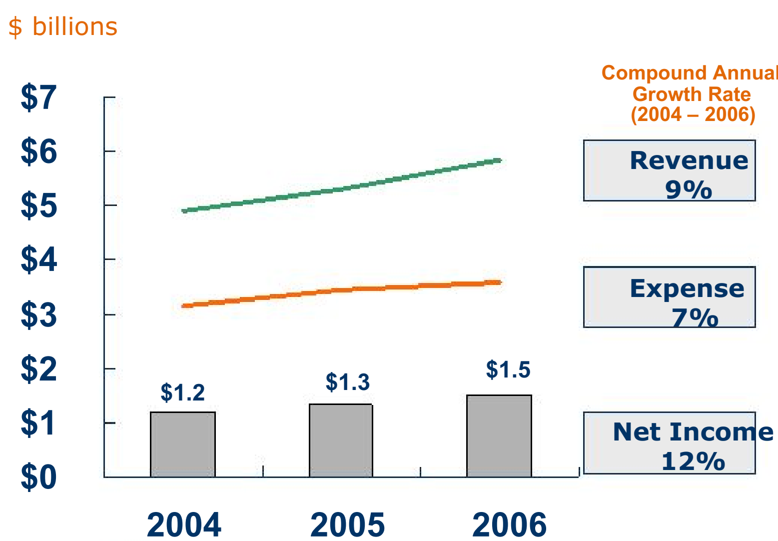
	2Q07
USB	2.23 %
WFC	2.44
PNC	2.72
CMA	2.73
RF	2.83
FITB	2.93
KEY	2.96
STI	3.06
BBT	3.12
WB	3.12
NCC	3.23

For the three months ended June 30, 2007. Source: SNL DataSource, PNC as reported

PNC

Creating Positive Operating Leverage

Growing Revenues Faster Than Expenses



Adjusted Revenue (Taxable-equivalent) - $5.6 billion, $6.4 billion, $8.6 billion as reported for 2004, 2005, 2006, respectively

Adjusted Noninterest Expense - $3.7 billion, $4.3 billion, $4.4 billion as reported for 2004, 2005, 2006, respectively

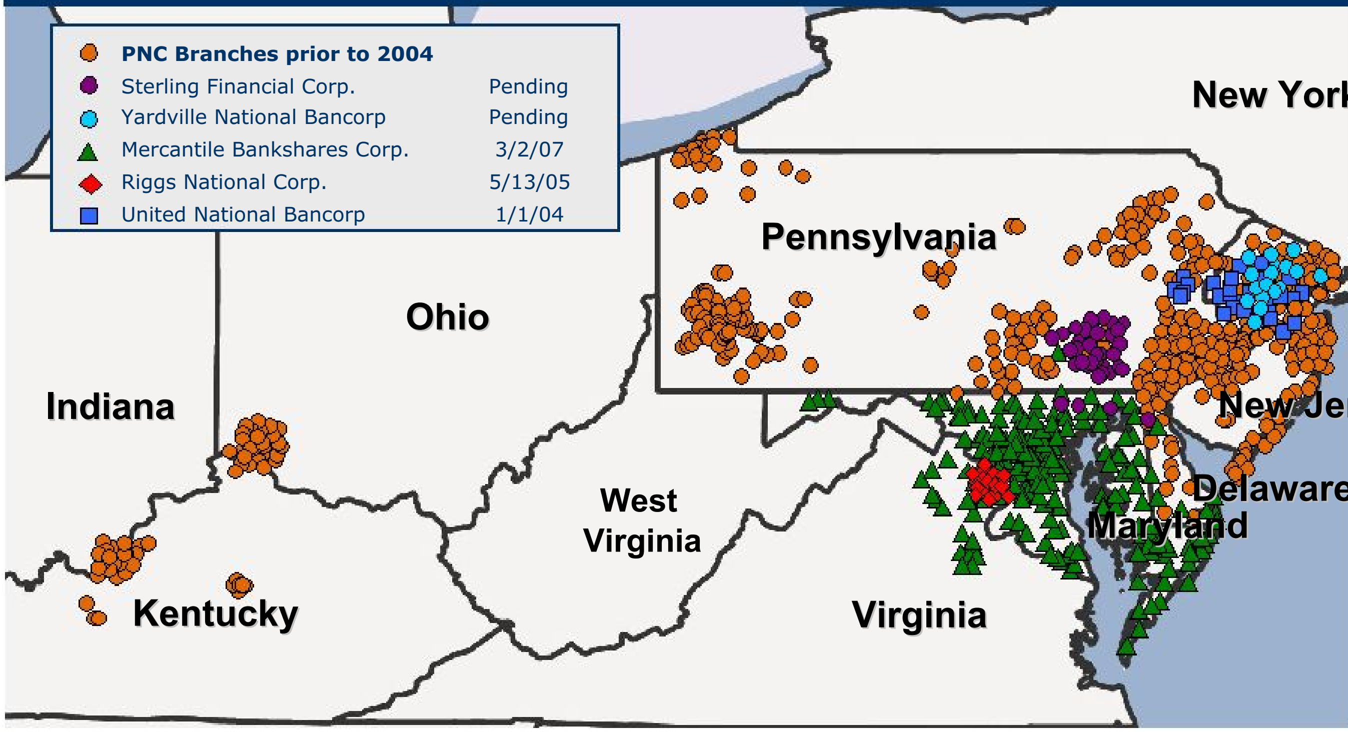
Adjusted Net Income - $1.2 billion, $1.3 billion, $2.6 billion as reported for 2004, 2005, 2006, respectively

Trend Continues*	
Six months ended June 30, as adjusted	2007 vs 2006
Revenue	**+15%**
Expense	**+12%**
Net Income	**+17%**

*As reported: revenue (6%), expense (14%), net income 20%. Adjusted numbers and taxable-equivalent revenue are reconciled to GAAP in the Appendix.

Executing on Our Acquisition Strategy

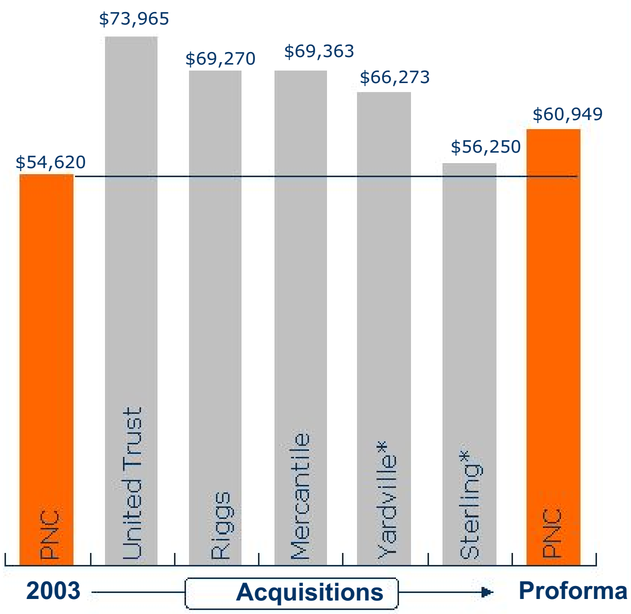
76% of PNC Pro Forma Branches Located Between the Hudson and Potomac Rivers



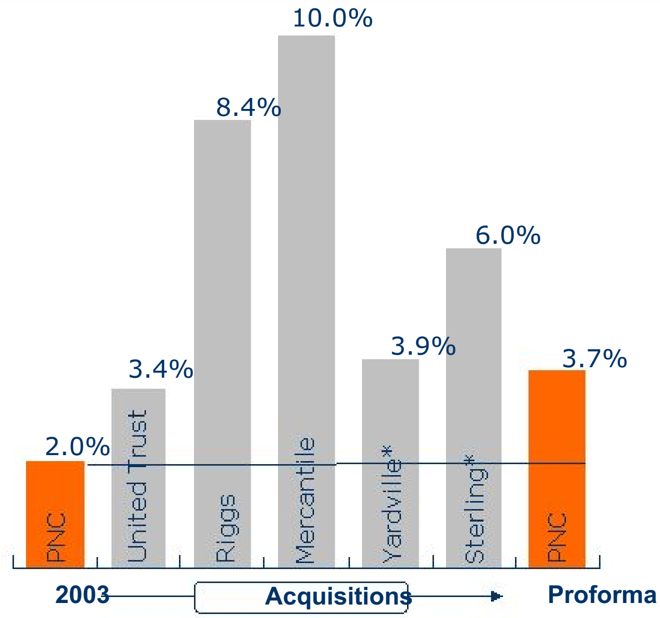
PNC

Improving Our Demographics

Median Household Income



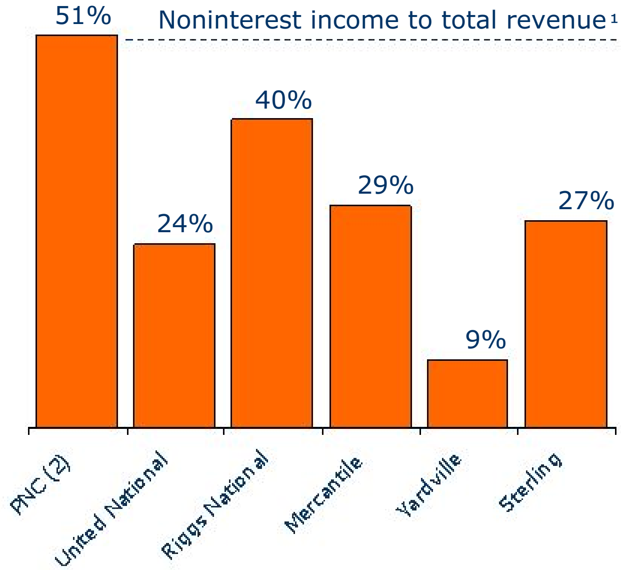
Projected 5-Year Population Growth



Amounts based on data at time of acquisition announcement. United Trust data reflects demographics of footprint counties weighted by households. Mercantile, Yardville and Sterling data reflect demographics of footprint counties of that company, or by MSA in the case of Riggs, weighted by deposits. PNC 2003 and PNC Proforma amounts reflect demographics, weighted by deposits, of PNC's 68 county footprint and 105 county footprint, respectively, including the impact of PNC's ongoing branch optimization process. PNC and Mercantile headquarter offices excluded for purposes of deposit weighting. Source: SNL DataSource. *Pending.

Bringing the Power of PNC to New Clients

Expanding Distribution of Fee-based Products



Opportunities

- **Wealth Management**
- **Brokerage**
- **Credit Card**
- **Payment Services**
- **Treasury Management**
- **Small Business**
- **M&A Advisory Services**
- **Capital Markets**

(1) United, Riggs, and Mercantile based on the most recent reporting quarter prior to closing. Yardville and Sterling based on most recent reporting quarter, and in the case of Sterling, excludes its Equipment Finance, LLC unit and rental income on operating leases. Source: SNL DataSource and Company 10-Q.

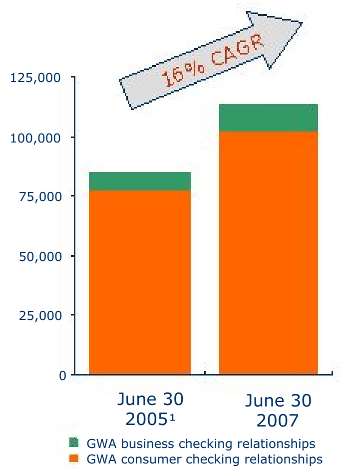
(2) For the six months ended June 30, 2007, not including PFPC and BlackRock. Reconciled to noninterest income to total revenue on a GAAP basis of 59% in the Appendix.

PNC

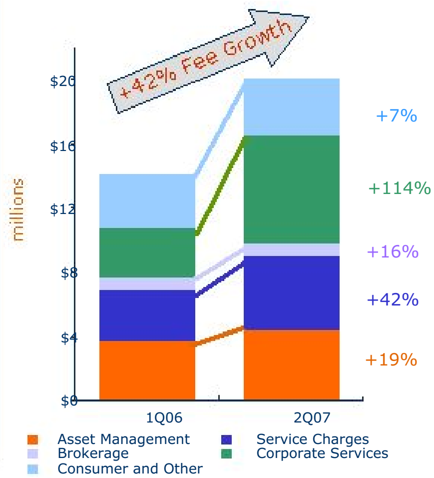
Execution in the Greater Washington Area ("GWA")

Deepening Relationships and Growing Noninterest Income*

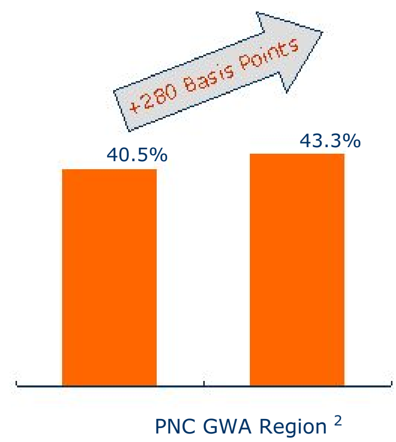
PNC - GWA Retail Relationships



PNC - GWA Fee Growth



GWA noninterest income to total revenue



(1) Riggs transaction completed May 2005

(2) For the three months ended March 31, 2006 compared to the six months ended June 30, 2007

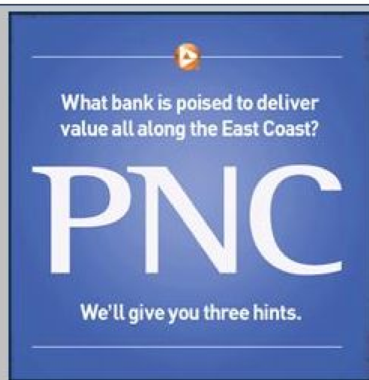
*Does not include Mercantile

PNC

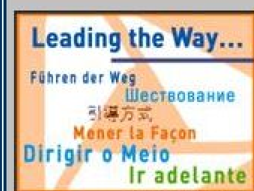
Investing in Our Brand to Drive Growth

Key Initiatives

- Redesigned and simplified checking product
- Launched regional credit card product
- Redesigned PNC.com
- Leveraging existing relationships with affluent clients
- Partnering with the Gallup Organization to improve the customer experience



Highest in Customer Satisfaction with Small Business Banking[1]



PNC.com personal banking website ranked in the top 10 for leading banks[2]

(1) J.D. Power and Associates 2006 Small Business Banking Satisfaction Study. (2) Customer Experience Benchmarks and Best Practices, Winning customers Online, Change Sciences Research, March 2007

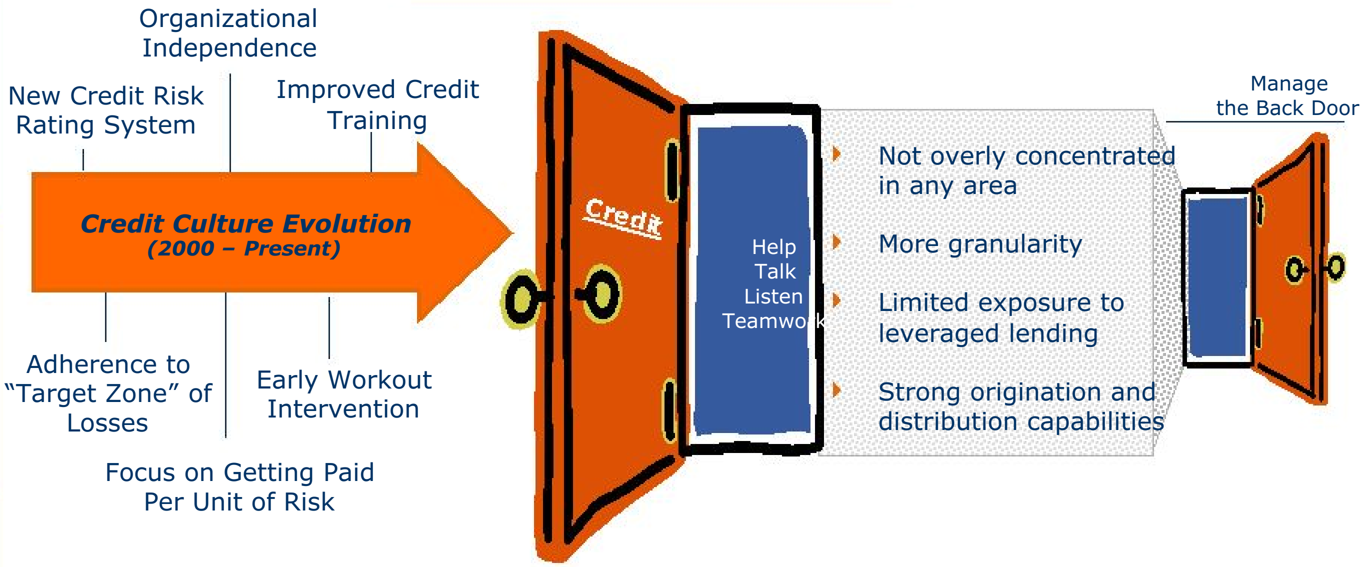
PNC is differentiated by…

- A history of execution and strong performance
- Clear strategies for growth
- A strong risk management culture

PNC's Credit Culture Evolution

"Focus on the Front Door"

Proactive Process Driven by Returns



High Quality Consumer Loan Portfolio

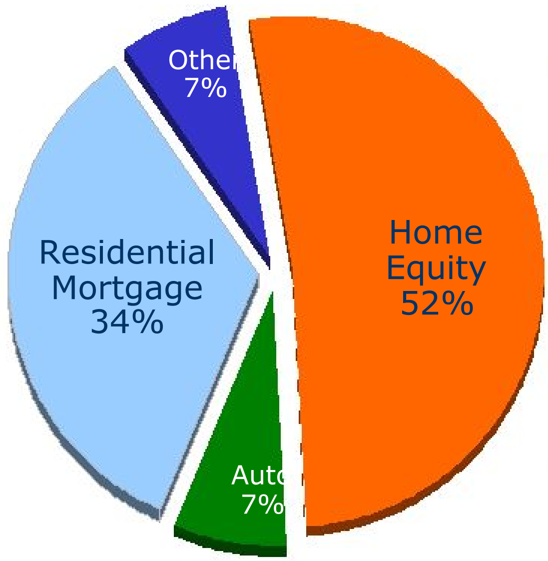
Composition of Consumer Loan and Residential Mortgage Portfolio

As of June 30, 2007

Residential Portfolio Credit Statistics[1]

Weighted average:	
Loan to value	67%
FICO scores	746
Net charge-offs	0.02%
90 days past due	0.80%

(1) Not including Mercantile



Home Equity Portfolio Credit Statistics[1]

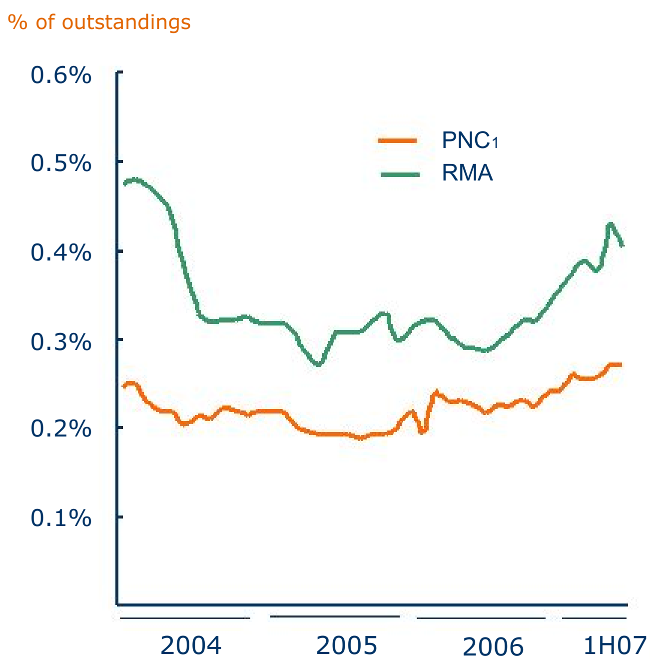
First lien positions	42%
In-footprint exposure	92%
Weighted average:	
Loan to value	70%
FICO scores	727
Net charge-offs	0.18%
90 days past due	0.26%

(1) Not including Mercantile

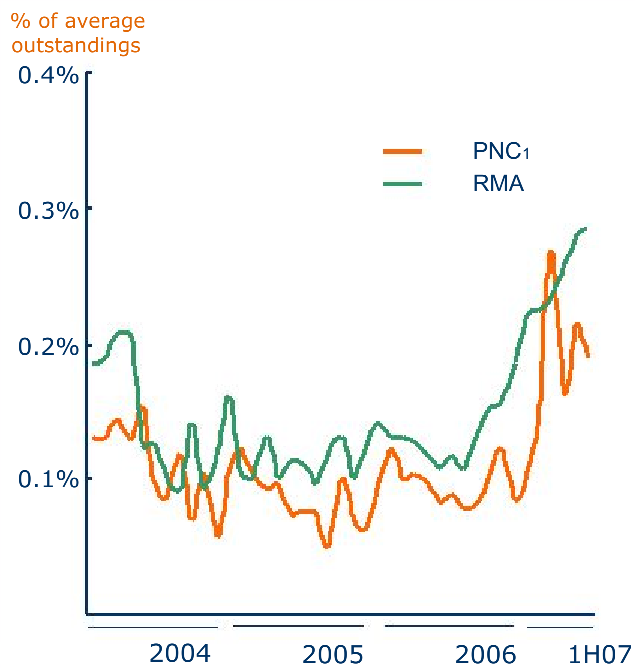
PNC

Home Equity Credit Trends

Delinquency Ratio 90+ Days



Net Charge-Offs

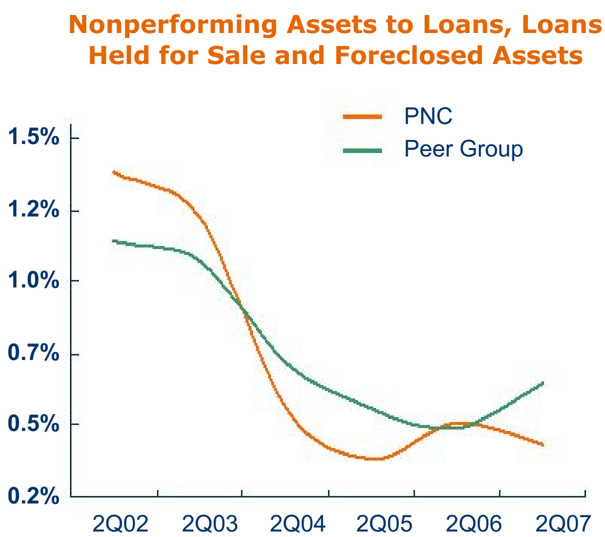


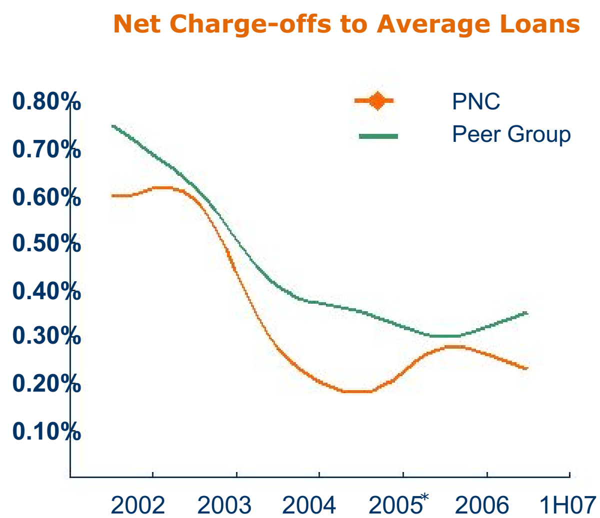
(1) Not including Mercantile

Source: The Risk Management Association ("RMA") Consumer Loan Studies, Home Equity

Disciplined Approach Leads to Excellent Asset Quality

Asset Quality Compared to Peers





Source: SNL DataSource, PNC as reported

*PNC 2005 net charge-off ratio excludes $53 million loan recovery. The ratio was 0.06% including the recovery.

Peer group reflects average of super-regional banks identified in the Appendix other than PNC

Well Positioned Based on Lehman Research

Lehman Brothers Criteria

- Loans to deposits
- Fee income to revenue
- Demand deposits as % of total deposits
- One-year Gap rank
- Linked quarter change in deposits to average earning assets
- MBS & mortgage loans as % of average earning assets
- EPS impact of gradual +100bps parallel shift

Peer Group Ranking

1	STI
2	PNC
3	FITB
4	RF
5	NCC
6	WB
7	KEY
8	USB
9	BBT
10	WFC
11	CMA

Source: Large-/Mid-Cap Banks 1Q07 10-Q Review, Lehman Brothers, Global Equity Research, May 23, 2007 [Data as of 1Q07]

PNC

Summary

Well Positioned to Create Value

- A demonstrated history of execution and strong performance
- Clear strategies to maintain growth
- Sound risk management processes

PNC

Cautionary Statement Regarding Forward-Looking Information

We make statements in this presentation, and we may from time to time make other statements, regarding our outlook or expectations for earnings, revenues, expenses and/or other matters regarding or affecting PNC that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "outlook," "estimate," "forecast," "project" and other similar words and expressions.

Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date they are made. We do not assume any duty and do not undertake to update our forward-looking statements. Because forward-looking statements are subject to assumptions and uncertainties, actual results or future events could differ, possibly materially, from those that we anticipated in our forward-looking statements, and future results could differ materially from our historical performance.

Our forward-looking statements are subject to the following principal risks and uncertainties. We provide greater detail regarding some of these factors in our Form 10-K for the year ended December 31, 2006, including in the Risk Factors and Risk Management sections of that report, and in our first and second quarter 2007 Form 10-Qs and other SEC reports. Our forward-looking statements may also be subject to other risks and uncertainties, including those that we may discuss elsewhere in this presentation or in our filings with the SEC, accessible on the SEC's website at www.sec.gov and on or through our corporate website at www.pnc.com under "About PNC – Investor Relations – Financial Information."

- Our business and operating results are affected by business and economic conditions generally or specifically in the principal markets in which we do business. We are also affected by changes in our customers' and counterparties' financial performance, as well as changes in customer preferences and behavior, including as a result of changing business and economic conditions.
- The value of our assets and liabilities, as well as our overall financial performance, is also affected by changes in interest rates or in valuations in the debt and equity markets. Actions by the Federal Reserve and other government agencies, including those that impact money supply and market interest rates, can affect our activities and financial results.
- Our operating results are affected by our liability to provide shares of BlackRock common stock to help fund BlackRock long-term incentive plan ("LTIP") programs, as our LTIP liability is adjusted quarterly ("marked-to-market") based on changes in BlackRock's common stock price and the number of remaining committed shares, and we recognize gain or loss on such shares at such times as shares are transferred for payouts under the LTIP programs.
- Competition can have an impact on customer acquisition, growth and retention, as well as on our credit spreads and product pricing, which can affect market share, deposits and revenues.
- Our ability to implement our business initiatives and strategies could affect our financial performance over the next several years.
- Legal and regulatory developments could have an impact on our ability to operate our businesses or our financial condition or results of operations or our competitive position or reputation. Reputational impacts, in turn, could affect matters such as business generation and retention, our ability to attract and retain management, liquidity and funding. These legal and regulatory developments could include: (a) the unfavorable resolution of legal proceedings or regulatory and other governmental inquiries; (b) increased litigation risk from recent regulatory and other governmental developments; (c) the results of the regulatory examination process, our failure to satisfy the requirements of agreements with governmental agencies, and regulators' future use of supervisory and enforcement tools; (d) legislative and regulatory reforms, including changes to laws and regulations involving tax, pension, education lending, and the protection of confidential customer information; and (e) changes in accounting policies and principles.
- Our business and operating results are affected by our ability to identify and effectively manage risks inherent in our businesses, including, where appropriate, through the effective use of third-party insurance and capital management techniques.
- Our ability to anticipate and respond to technological changes can have an impact on our ability to respond to customer needs and to meet competitive demands.

PNC

Cautionary Statement Regarding Forward-Looking Information (continued)

- The adequacy of our intellectual property protection, and the extent of any costs associated with obtaining rights in intellectual property claimed by others, can impact our business and operating results.
- Our business and operating results can also be affected by widespread natural disasters, terrorist activities or international hostilities, either as a result of the impact on the economy and financial and capital markets generally or on us or on our customers, suppliers or other counterparties specifically.
- Also, risks and uncertainties that could affect the results anticipated in forward-looking statements or from historical performance relating to our equity interest in BlackRock, Inc. are discussed in more detail in BlackRock's 2006 Form 10-K, including in the Risk Factors section, and in BlackRock's other filings with the SEC, accessible on the SEC's website and on or through BlackRock's website at www.blackrock.com.

We grow our business from time to time by acquiring other financial services companies, including the pending Sterling Financial Corporation ("Sterling") and Yardville National Bancorp ("Yardville") acquisitions. Acquisitions in general present us with risks other than those presented by the nature of the business acquired. In particular, acquisitions may be substantially more expensive to complete (including as a result of costs incurred in connection with the integration of the acquired company) and the anticipated benefits (including anticipated cost savings and strategic gains) may be significantly harder or take longer to achieve than expected. In some cases, acquisitions involve our entry into new businesses or new geographic or other markets, and these situations also present risks resulting from our inexperience in these new areas. As a regulated financial institution, our pursuit of attractive acquisition opportunities could be negatively impacted due to regulatory delays or other regulatory issues. Regulatory and/or legal issues related to the pre-acquisition operations of an acquired business may cause reputational harm to PNC following the acquisition and integration of the acquired business into ours and may result in additional future costs arising as a result of those issues. Post-closing acquisition risk continues to apply to Mercantile Bankshares Corporation as we complete the integration.

Any annualized, proforma, estimated, third party or consensus numbers in this presentation are used for illustrative or comparative purposes only and may not reflect actual results. Any consensus earnings estimates are calculated based on the earnings projections made by analysts who cover that company. The analysts' opinions, estimates or forecasts (and therefore the consensus earnings estimates) are theirs alone, are not those of PNC or its management, and may not reflect PNC's, Yardville's, Sterling's or other company's actual or anticipated results.

Additional Information About The PNC/Sterling Financial Corporation Transaction

The PNC Financial Services Group, Inc. and Sterling Financial Corporation will be filing a proxy statement/prospectus and other relevant documents concerning the merger with the United States Securities and Exchange Commission (the "SEC"). WE URGE INVESTORS TO READ THE PROXY STATEMENT/PROSPECTUS AND ANY OTHER DOCUMENTS TO BE FILED WITH THE SEC IN CONNECTION WITH THE MERGER OR INCORPORATED BY REFERENCE IN THE PROXY STATEMENT/PROSPECTUS BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION.

Investors will be able to obtain these documents free of charge at the SEC's web site (www.sec.gov). In addition, documents filed with the SEC by The PNC Financial Services Group, Inc. will be available free of charge from Shareholder Relations at (800) 843-2206. Documents filed with the SEC by Sterling Financial Corporation will be available free of charge from Sterling Financial Corporation by contacting Shareholder Relations at (877) 248-6420.

The directors, executive officers, and certain other members of management and employees of Sterling Financial Corporation are participants in the solicitation of proxies in favor of the merger from the shareholders of Sterling Financial Corporation. Information about the directors and executive officers of Sterling Financial Corporation is included in the proxy statement for its May 8, 2007 annual meeting of shareholders, which was filed with the SEC on April 2, 2007. Additional information regarding the interests of such participants will be included in the proxy statement/prospectus and the other relevant documents filed with the SEC when they become available.

Additional Information About The PNC/Yardville National Bancorp Transaction

The PNC Financial Services Group, Inc. ("PNC") and Yardville National Bancorp ("Yardville") have filed with the United States Securities and Exchange Commission (the "SEC") a proxy statement/prospectus and other relevant documents concerning the proposed transaction. WE URGE INVESTORS TO READ THE PROXY STATEMENT/PROSPECTUS AND ANY OTHER DOCUMENTS FILED WITH THE SEC IN CONNECTION WITH THE MERGER OR INCORPORATED BY REFERENCE IN THE PROXY STATEMENT/PROSPECTUS BECAUSE THEY CONTAIN IMPORTANT INFORMATION.

Investors may obtain these documents free of charge at the SEC's web site (www.sec.gov). In addition, documents filed with the SEC by PNC will be available free of charge from Shareholder Relations at (800) 843-2206. Documents filed with the SEC by Yardville will be available free of charge from Yardville by contacting Howard N. Hall, Assistant Treasurer's Office, 2465 Kuser Road, Hamilton, NJ 08690 or by calling (609) 631-6223.

The directors, executive officers, and certain other members of management and employees of Yardville are participants in the solicitation of proxies in favor of the merger from the shareholders of Yardville. Information about the directors and executive officers of Yardville is set forth in its Annual Report on Form 10-K filed on March 30, 2007 for the year ended December 31, 2006, as amended by the Form 10-K/A filed on May 10, 2007. Additional information regarding the interests of such participants is included in the proxy statement/prospectus and the other relevant documents filed with the SEC.

Non-GAAP to GAAP Reconcilement

Appendix

Earnings Summary

THREE MONTHS ENDED *In millions, except per share data*	June 30, 2007 Pretax Adjustments	Net Income	Diluted EPS Impact	March 31, 2007 Pretax Adjustments	Net Income	Diluted EPS Impact	June 30, 2006 Pretax Adjustments	Net Income	Diluted EPS Impact
Net income, as reported		$423	$1.22		$459	$1.46		$381	$1.28
Adjustments:									
BlackRock LTIP (a)	$1			$(52)	(33)	(.11)			
Integration costs (b)	16	11	.03	13	8	.03	$13	5	.02
Net income, as adjusted		$434	$1.25		$434	$1.38		$386	$1.30

SIX MONTHS ENDED *In millions, except per share data*	June 30, 2007 Pretax Adjustments	Net Income	Diluted EPS Impact	June 30, 2006 Pretax Adjustments	Net Income	Diluted EPS Impact
Net income, as reported		$882	$2.67		$735	$2.47
Adjustments:						
BlackRock LTIP (a)	$(51)	(33)	(.11)			
Integration costs (b)	29	19	.07	$19	8	.03
Net income, as adjusted		$868	$2.63		$743	$2.50

(a) Includes the impact of the gain recognized in connection with PNC's transfer of BlackRock shares to satisfy a portion of our 2002 BlackRock LTIP shares obligation and the net mark-to-market adjustment on our remaining BlackRock LTIP shares obligation, as applicable.

(b) Amounts for 2007 include both Mercantile acquisition and BlackRock/MLIM transaction integration costs. BlackRock/MLIM transaction integration costs recognized by PNC in 2007 were included in noninterest income as a negative component of the "Asset management" line item, which includes the impact of our equity earnings from our investment in BlackRock. The second quarter of 2006 BlackRock/MLIM transaction integration costs were included in noninterest expense.

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Non-GAAP to GAAP Reconcilement

Appendix

Income Statement Summary – For the Six Months Ended June 30

SIX MONTHS ENDED	June 30, 2007			June 30, 2006				
In millions	As Reported	Adjustments	As Adjusted (a)	As Reported	Adjustments	As Adjusted (b)	% Change As Adjusted	% Change As Reported
Net interest income	$1,361		$1,361	$1,112	$(7)	$1,105		
Taxable-equivalent adjustment	14		14	13		13		
Net interest income, taxable-equivalent basis	1,375		1,375	1,125	(7)	1,118		
Net interest income:								
Loans	526		526	472	(7)	465	13%	11%
Deposits	849		849	653		653	30%	30%
Noninterest Income	1,966	(48)	1,918	2,415	(666)	1,749	10%	(19%)
Total revenue, taxable equivalent basis	3,341	(48)	3,293	3,540	(673)	2,867	15%	(6%)
Loan net interest income as a % of total revenue, TE			16.0%			16.2%		
Deposit net interest income as a % of total revenue, TE			25.8%			22.8%		
Noninterest income as a % of total revenue, TE			58.2%			61.0%		
Provision for credit losses	62		62	66		66		
Noninterest income	1,966	$(48)	1,918	2,415	(666)	1,749		
Noninterest expense	1,984	(26)	1,958	2,307	(561)	1,746	12%	(14%)
Income before minority interest and income taxes	1,281	(22)	1,259	1,154	(112)	1,042		
Minority interest in income of BlackRock				41	(41)			
Income taxes	399	(8)	391	378	(79)	299		
Net income	$882	($14)	$868	$735	$8	$743	17%	20%

(a) Amounts adjusted to exclude the impact of the following pretax items: (1) the net mark-to-market adjustment charge totaling $1 million for the second quarter of 2007 and a net effect for the first six months of 2007 of $51 million (consisting of the gain recognized in connection with our first quarter shares transfer net of the mark-to-market adjustment charge for both quarters) on our BlackRock LTIP shares obligation, and (2) Mercantile acquisition and BlackRock/MLIM transaction integration costs totaling $16 million for the second quarter and $29 million for the first six months of 2007.

(b) Amounts adjusted as if we had recorded our investment in BlackRock on the equity method for all periods presented and to exclude PNC's portion of BlackRock/MLIM transaction integration costs of $13 million and $19 million before taxes for the second quarter and first six months of 2006, respectively.

	June 30, 2007			June 30, 2006				
SIX MONTHS ENDED	As Reported	Adjustments	As Adjusted (a)	As Reported	Adjustments	As Adjusted (b)	% Change As Adjusted	% Change As Reported
Noninterest expense	1,984	(26)	1,958	2,307	(561)	1,746	12%	(14%)
Noninterest expense, excluding Mercantile expense of $156 million	1,828	(26)	1,802	2,307	(561)	1,746	3%	

Non-GAAP to GAAP Reconcilement

Appendix

Business Segment Earnings and Operating Leverage

Dollars in millions	Six Months Ending June 30 Earnings (Loss) 2007	% of Segments	2006	% Change
Retail Banking	$428	50%	$375	14%
Corporate & Institutional Banking	254	30%	217	17%
BlackRock (a)	110	13%	95	16%
PFPC	63	7%	53	19%
Total business segment earnings	855		740	
Other (a)	27		(5)	
Total consolidated net income	$882		$735	

(a) For our segment reporting presentation in management's discussion and analysis, our after-tax share of BlackRock/MLIM transaction integration costs totaling $2 million and $8 million for the six months ended June 30, 2007 and June 30, 2006 have been reclassified from BlackRock to "Other." "Other" for the first six months of 2007 also includes $26 million of pretax Mercantile acquisition integration costs.

OPERATING LEVERAGE *SIX MONTHS ENDED*	June 30, 2007		June 30, 2006		Change	
Dollars in millions	As Reported	As Adjusted (b)	As Reported	As Adjusted (c)	As Reported	As Adjusted
Net interest income	$1,361	$1,361	$1,112	$1,105		
Noninterest income						
Asset management	355	358	890	257		
Other	1,611	1,560	1,525	1,492		
Total revenue	$3,327	$3,279	$3,527	$2,854	(6%)	15%
Noninterest expense	$1,984	$1,958	$2,307	$1,746	(14%)	12%
Operating leverage					8%	3%

(b) See note (a) on previous slide.
(c) See note (b) on previous slide.

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Non-GAAP to GAAP Reconcilement

Appendix

Average Balance Sheet and Noninterest Income

	Average Balance Sheet for the three months ended:					
	June 30, 2007			June 30, 2006		
$ millions	PNC Excluding Mercantile	Mercantile (a)	PNC As Reported	PNC	% Change Excluding Mercantile	% Change Including Mercantile
Average loans, net of unearned income						
Commercial	$20,919	$3,733	$24,652	$20,348	3%	21%
Commercial real estate	3,456	6,057	9,513	3,071	13%	210%
Consumer	16,257	1,629	17,886	16,049	1%	11%
Residential mortgages	7,437	1,090	8,527	7,353	1%	16%
Other, including total unearned income (b)	2,969	8	2,977	3,115	(5%)	(4%)
Total average loans, net of unearned income	$51,038	$12,517	$63,555	$49,936	2%	27%
Average deposits						
Interest-bearing	$51,111	$9,293	$60,404	$48,710	5%	24%
Noninterest-bearing	14,707	3,117	17,824	13,926	6%	28%
Total average deposits	$65,818	$12,410	$78,228	$62,636	5%	25%

(a) Mercantile activity is from the closing on March 2, 2007 through March 31, 2007.

(b) Includes lease financing.

	Six Months Ending June 30, 2007						
Dollars in millions	Retail Banking	Corporate & Institutional Banking	Other	Banking and Other	BlackRock	PFPC	Total
Net interest income (expense)	$984	$371	$15	$1,370		($9)	$1,361
Noninterest income	830	374	205	1,409	$140	417	1,966
Total Revenue	$1,814	$745	$220	$2,779	$140	$408	$3,327
Noninterest income as a % of total revenue	46%	50%	93%	51%	100%	102%	59%

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Non-GAAP to GAAP Reconcilement

Appendix

Income Statement Summary – 2004 to 2006

For the year ended December 31, 2006 *In millions*	PNC As Reported	Adjustments (a)	BlackRock Deconsolidation and Other Adjustments	BlackRock Equity Method	PNC As Adjusted
Net interest income	$2,245		$(10)		$2,235
Provision for credit losses	124				124
Noninterest income	6,327	$(1,812)	(1,087)	$144	3,572
Noninterest expense	4,443	(91)	(765)		3,587
Income before minority interest and income taxes	4,005	(1,721)	(332)	144	2,096
Minority interest in income of BlackRock	47	18	(65)		
Income taxes	1,363	(658)	(130)	7	582
Net income	$2,595	$(1,081)	$(137)	$137	$1,514

(a) Includes the impact of the following items, all on a pretax basis: $2,078 million gain on BlackRock/MLIM transaction, $196 million securities portfolio rebalancing loss, $101 million of BlackRock/MLIM transaction integration costs, $48 million mortgage loan portfolio repositioning loss, and $12 million net loss related to our BlackRock LTIP shares obligation.

For the year ended December 31, 2005 *In millions*	PNC As Reported	BlackRock Deconsolidation and Other Adjustments	BlackRock Equity Method	PNC As Adjusted
Net interest income	$2,154	$(12)		$2,142
Provision for credit losses	21			21
Noninterest income	4,173	(1,214)	$163	3,122
Noninterest expense	4,306	(853)		3,453
Income before minority interest and income taxes	2,000	(373)	163	1,790
Minority interest in income of BlackRock	71	(71)		
Income taxes	604	(150)	11	465
Net income	$1,325	$(152)	$152	$1,325

Non-GAAP to GAAP Reconcilement

Appendix

Income Statement Summary – 2004 to 2006 (continued)

For the year ended December 31, 2004

In millions	PNC As Reported	BlackRock Deconsolidation and Other Adjustments	BlackRock Equity Method	PNC As Adjusted
Net interest income	$1,969	$(14)		$1,955
Provision for credit losses	52			52
Noninterest income	3,572	(745)	$101	2,928
Noninterest expense	3,712	(564)		3,148
Income before minority interest and income taxes	1,777	(195)	101	1,683
Minority interest in income of BlackRock	42	(42)		
Income taxes	538	(59)	7	486
Net income	$1,197	$(94)	$94	$1,197

In millions	2004	2005	2006	CAGR
Adjusted net interest income	$1,955	$2,142	$2,235	
Adjusted noninterest income	2,928	3,122	3,572	
Taxable-equivalent adjustment	20	33	25	
Adjusted total revenue	4,903	5,297	5,832	9%
Adjusted noninterest expense	3,148	3,453	3,587	7%
Adjusted net income	$1,197	$1,325	$1,514	12%

In millions	2004	2005	2006	CAGR
Net interest income, as reported	$1,969	$2,154	$2,245	
Noninterest income, as reported	3,572	4,173	6,327	
Taxable-equivalent adjustment	20	33	25	
Total revenue, taxable equivalent basis	5,561	6,360	8,597	24%
Noninterest expense, as reported	3,712	4,306	4,443	9%
Net income, as reported	$1,197	$1,325	$2,595	47%

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Peer Group of Super-Regional Banks

Appendix

	Ticker
The PNC Financial Services Group, Inc.	PNC
BB&T Corporation	BBT
Comerica	CMA
Fifth Third Bancorp	FITB
KeyCorp	KEY
National City Corporation	NCC
Regions Financial	RF
SunTrust Banks, Inc.	STI
U.S. Bancorp	USB
Wachovia Corporation	WB
Wells Fargo & Company	WFC

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