# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

## FORM 8-K

## CURRENT REPORT Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

January 23, 2007
Date of Report (Date of earliest event reported)

## THE PNC FINANCIAL SERVICES GROUP, INC.

(Exact name of registrant as specified in its charter)

Commission File Number 001-09718

Pennsylvania (State or other jurisdiction of incorporation or organization) 25-1435979 (I.R.S. Employer Identification No.)

One PNC Plaza
249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707
(Address of principal executive offices, including zip code)

(412) 762-2000 (Registrant's telephone number, including area code)

 $\begin{tabular}{ll} Not \ Applicable \\ (Former name or former address, if changed since last report) \end{tabular}$ 

Check	the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:
	Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
	Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
	Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
	Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition.

On January 23, 2007, The PNC Financial Services Group, Inc. ("the Corporation") issued a press release and held a conference call for investors regarding the Corporation's earnings and business results for the three months and 12 months ended December 31, 2006. The Corporation also provided supplementary financial information on its web site, including financial information disclosed in connection with its press release, and provided electronic presentation slides on its web site used in connection with the related investor conference call. Copies of the supplementary financial information and electronic presentation slides are included in this Report as Exhibits 99.1 and 99.2, respectively, and are furnished herewith.

#### Item 9.01 Financial Statements and Exhibits.

(c) Exhibits. The exhibits listed on the Exhibit Index accompanying this Form 8-K are furnished herewith.

#### SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

## THE PNC FINANCIAL SERVICES GROUP, INC.

(Registrant)

By: /s/ Samuel R. Patterson
Samuel R. Patterson

Controller

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Date: January 23, 2007

## EXHIBIT INDEX

Number	Description	Method of Filing
99.1	Financial Supplement (unaudited) for	
	Fourth Quarter 2006	Furnished herewith
99.2	Electronic presentation slides for earnings release conference call	Furnished herewith



#### FINANCIAL SUPPLEMENT FOURTH QUARTER AND FULL YEAR 2006 UNAUDITED

#### THE PNC FINANCIAL SERVICES GROUP, INC. FINANCIAL SUPPLEMENT FOURTH QUARTER AND FULL YEAR 2006 UNAUDITED

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The information contained in this Financial Supplement is preliminary, unaudited and based on data available at January 23, 2007. We have reclassified certain prior period amounts included in this Financial Supplement to be consistent with the current period presentation. This information speaks only as of the particular date or dates included in the schedules. We do not undertake any obligation to, and disclaim any duty to, correct or update any of the information provided in this Financial Supplement. Our future financial performance is subject to risks and uncertainties as described in our SEC filings.

#### BlackRock/MLIM Transaction

As further described in our Quarterly Report on Form 10-Q for the quarter ended September 30, 2006, BlackRock, Inc. ("BlackRock"), then a majority-owned subsidiary of The PNC Financial Services Group, Inc., and Merrill Lynch entered into a definitive agreement pursuant to which Merrill Lynch agreed to contribute its investment management business ("MLIM") to BlackRock in exchange for 65 million shares of newly issued BlackRock common and preferred stock. This transaction closed on September 29, 2006.

For the full years 2005 and 2004 and the quarters ended September 30, 2006, June 30, 2006, March 31, 2006 and December 31, 2005 presented in this Financial Supplement, our Consolidated Income Statement reflects our former majority ownership interest in BlackRock. However, our Consolidated Income Statement for the quarter ended December 31, 2006 and our Consolidated Balance Sheet as of December 31, 2006 and September 30, 2006 reflects the deconsolidation of BlackRock's balance sheet amounts and recognizes our 34% ownership interest in BlackRock as of those dates and for that quarter as an investment accounted for under the equity method.

#### Consolidated Income Statement (Unaudited)

For the year ended December 31 - in millions, except per share data	2006	2005	2004
Interest Income			
Loans	\$3,203	\$2,669	\$2,043
Securities available for sale and held to maturity	1,049	822	568
Other	<u>360</u>	243	141
Total interest income	4,612	3,734	2,752
Interest Expense		· <u></u>	
Deposits	1,590	981	484
Borrowed funds	<u>777</u>	599	299
Total interest expense	2,367	1,580	783
Net interest income	2,245	2,154	1,969
Provision for credit losses	124	21	52
Net interest income less provision for credit losses	2,121	2,133	1,917
Noninterest Income		2,155	
Asset management	1,420	1,443	994
Fund servicing	893	870	817
Service charges on deposits	313	273	252
Brokerage	246	225	219
Consumer services	365	293	259
Corporate services	626	485	423
Equity management gains	107	96	67
Net securities gains (losses)	(207)	(41)	55
Trading	183	157	113
Net gains related to BlackRock	2,066		
Other	315	372	373
Total noninterest income	6,327	4,173	3,572
Noninterest Expense			
Compensation	2,128	2,061	1,755
Employee benefits	304	332	309
Net occupancy	310	313	267
Equipment	303	296	290
Marketing	104	106	87
Other	1,294	1,198	1,004
Total noninterest expense	4,443	4,306	3,712
Income before minority interest and income taxes	4,005	2,000	1,777
Minority interest in income of BlackRock	47	71	42
Income taxes	1,363	604	538
Net income	\$2,595	\$1,325	\$1,197
Earnings Per Common Share		<del>- / -  </del>	<del>-/-</del>
Basic	\$ 8.89	\$ 4.63	\$ 4.25
Diluted	\$ 8.73	\$ 4.55	\$ 4.21
Average Common Shares Outstanding	<del></del>		
Basic	292	286	281
Diluted	297	290	284
Efficiency	52%	68%	67%
Noninterest income to total revenue	74%	66%	64%
Effective tax rate (a)	34.0%	30.2%	30.3%
Effective tax rate (a)	34.0%	30.470	30.3%

<sup>(</sup>a) The higher effective rate for 2006 was primarily due to the impact of the third quarter 2006 gain on the BlackRock/MLIM transaction and a \$57 million cumulative adjustment to deferred taxes made in the same quarter in connection with that transaction.

#### Adjusted Condensed Consolidated Income Statement (Unaudited) (a)

For the year ended December 31 - in millions	2006	2005
Net Interest Income		
Interest income	\$ 4,596	\$ 3,714
Interest expense	2,361	1,572
Net interest income	2,235	2,142
Provision for credit losses	124	21
Net interest income less provision for credit losses	2,111	2,121
Noninterest Income		
Asset management	538	463
Other	3,022	2,659
Total noninterest income	3,560	3,122
Noninterest Expense		
Compensation and benefits	1,865	1,798
Other	1,722	1,655
Total noninterest expense	3,587	3,453
Income before income taxes	2,084	1,790
Income taxes	577	465
Net income	\$ 1,507	\$ 1,325

<sup>(</sup>a) This schedule is provided for informational purposes only and reflects historical consolidated financial information of PNC (1) with amounts adjusted for the impact of certain significant 2006 items and (2) as if we had recorded our investment in BlackRock on the equity method for all periods presented. See Appendix to Financial Supplement for reconciliations of these amounts to the corresponding GAAP amounts for each of the periods presented. We have provided these adjusted amounts and reconciliations so that shareholders, investor analysts, regulators and others will be better able to evaluate the impact of certain significant items on our GAAP results for these periods, in addition to providing a basis of comparability for the impact of BlackRock. This information supplements our results as reported in accordance with GAAP and should not be viewed in isolation from, or as a substitute for, our GAAP results. The absence of other adjustments is not intended to imply that there could not have been other similar types of adjustments, but any such adjustments would not have been similar in magnitude to the amount of the adjustments shown. Our third quarter 2006 Form 10-Q includes additional information regarding our BlackRock/MLIM transaction accounting, securities portfolio rebalancing and mortgage loan portfolio repositioning.

#### Consolidated Income Statement Quarterly Trend (Unaudited)

For the three months ended December 31 - in millions, except per share data		nber 31 006		ember 30 2006	June 30 2006	March 31 2006		ember 31 2005
Interest Income								
Loans	\$	821	\$	838	\$ 797	\$ 747	\$	727
Securities available for sale and held to maturity		280		271	255	243		233
Other		116		94	74	76		74
Total interest income		1,217		1,203	1,126	1,066		1,034
Interest Expense						<u></u>		
Deposits		450		434	379	327		305
Borrowed funds		201		202	191	183		174
Total interest expense		651		636	570	510		479
Net interest income		566		567	556	556		555
Provision for credit losses		42		16	44	22		24
Net interest income less provision for credit losses		524		551	512	534		531
Noninterest Income								
Asset management		149		381	429	461		431
Fund servicing		249		213	210	221		213
Service charges on deposits		79		81	80	73		74
Brokerage		63		61	63	59		57
Consumer services		93		89	94	89		80
Corporate services		177		157	157	135		143
Equity management gains		25		21	54	7		16
Net securities losses				(195)	(8)	(4)		(4)
Trading		33		38	55	57		49
Gains (losses) related to BlackRock		(12)		2,078	0.6	0.7		0.5
Other		113		19	96	<u>87</u>		95
Total noninterest income		969		2,943	1,230	1,185		1,154
Noninterest Expense								
Compensation		442		573	558	555		556
Employee benefits		55		86	76	87		77
Net occupancy		69		79	83	79		82
Equipment		69		77 39	80 22	77 20		75 21
Marketing Other		23 311		313				31 306
	_				326	344		
Total noninterest expense		969	_	1,167	1,145	1,162		1,127
Income before minority interest and income taxes		524		2,327	597	557		558
Minority interest in income of BlackRock		1.40		6	19	22		22
Income taxes		148	Φ.	837	197	181	Φ.	181
Net income	\$	376	\$	1,484	\$ 381	\$ 354	\$	355
Earnings Per Common Share								
Basic	\$	1.29	\$	5.09	\$ 1.30	\$ 1.21	\$	1.22
Diluted	\$	1.27	\$	5.01	\$ 1.28	<u>\$ 1.19</u>	\$	1.20
Average Common Shares Outstanding		•••						• • • •
Basic		291		291	293	292		290
Diluted		295		296	297	296		294
Efficiency		63%		33%	64%	67%		66%
Noninterest income to total revenue		63%		84%	69%	68%		68%
Effective tax rate (a)		28.2%		36.0%	33.0%	32.5%		32.4%

<sup>(</sup>a) The lower effective tax rate in the fourth quarter of 2006 reflects the impact of the deconsolidation of BlackRock effective September 29, 2006 and the impact of the reversal of \$11 million of income tax reserves in that quarter. The higher effective rate for the third quarter of 2006 was primarily due to the impact of the gain on the BlackRock/MLIM transaction and a \$57 million cumulative adjustment to deferred taxes made in the same quarter in connection with that transaction.

#### Adjusted Condensed Consolidated Income Statement Quarterly Trend (Unaudited) (a)

For the three months ended - in millions	December 31 2006	September 30 2006	June 30 2006	March 31 2006	December 31 2005
Net Interest Income					
Interest income	\$ 1,217	\$ 1,198	\$1,120	\$ 1,061	\$ 1,027
Interest expense	651	634	568	508	477
Net interest income	566	564	552	553	550
Provision for credit losses	42	16	44	22	24
Net interest income less provision for credit losses	524	548	508	531	526
Noninterest Income					
Asset management	159	122	129	128	128
Other	820	710	789	703	709
Total noninterest income	979	832	918	831	837
Noninterest Expense					
Compensation and benefits	497	461	457	450	451
Other	472	411	424	415	419
Total noninterest expense	969	872	881	865	870
Income before income taxes	534	508	545	497	493
Income taxes	150	128	159	140	138
Net income	\$ 384	\$ 380	\$ 386	\$ 357	\$ 355

<sup>(</sup>a) This schedule is provided for informational purposes only and reflects historical consolidated financial information of PNC (1) with amounts adjusted for the impact of certain significant 2006 items and (2) as if we had recorded our investment in BlackRock on the equity method for all periods presented. See Appendix to Financial Supplement for reconciliations of these amounts to the corresponding GAAP amounts for each of the periods presented. We have provided these adjusted amounts and reconciliations so that shareholders, investor analysts, regulators and others will be better able to evaluate the impact of certain significant items on our GAAP results for these periods, in addition to providing a basis of comparability for the impact of BlackRock. This information supplements our results as reported in accordance with GAAP and should not be viewed in isolation from, or as a substitute for, our GAAP results. The absence of other adjustments is not intended to imply that there could not have been other similar types of adjustments, but any such adjustments would not have been similar in magnitude to the amount of the adjustments shown. Our third quarter 2006 Form 10-Q includes additional information regarding our BlackRock/MLIM transaction accounting, securities portfolio rebalancing and mortgage loan portfolio repositioning.

## Consolidated Balance Sheet (Unaudited)

In millions, except par value	December 31 2006	September 30 2006	June 30 2006	March 31 2006	December 31 2005	
Assets						
Cash and due from banks	\$ 3,523	\$ 3,018	\$ 3,438	\$ 3,206	\$ 3,518	
Federal funds sold and resale agreements	1,763	2,818	675	511	350	
Other short-term investments, including trading securities	3,130	2,718	2,005	2,641	2,543	
Loans held for sale	2,366	4,317	2,165	2,266	2,449	
Securities available for sale and held to maturity	23,191	19,512	21,724	21,529	20,710	
Loans, net of unearned income of \$795, \$815, \$828, \$832, and \$835	50,105	48,900	50,548	49,521	49,101	
Allowance for loan and lease losses	(560)	(566)	(611)	(597)	(596)	
Net loans	49,545	48,334	49,937	48,924	48,505	
Goodwill	3,402	3,418	3,636	3,638	3,619	
Other intangible assets	641	590	862	844	847	
Equity investments (a)	5,330	5,130	1,461	1,387	1,323	
Other	8,929	8,581	9,011	8,311	8,090	
Total assets	\$ 101,820	\$ 98,436	\$94,914	\$93,257	\$ 91,954	
	\$ 101,820	\$ 90,430	594,914	\$93,237	\$ 91,934	
Liabilities						
Deposits	Ф. 16 0 <b>7</b> 0	0 14.040	014424	£14.050	Ф 14.000	
Noninterest-bearing	\$ 16,070	\$ 14,840	\$14,434	\$14,250	\$ 14,988	
Interest-bearing	50,231	49,732	49,059	46,649	45,287	
Total deposits	66,301	64,572	63,493	60,899	60,275	
Borrowed funds						
Federal funds purchased	2,711	3,475	3,320	3,156	4,128	
Repurchase agreements	2,051	2,275	2,136	2,892	1,691	
Bank notes and senior debt	3,633	2,177	3,503	3,362	3,875	
Subordinated debt	3,962	4,436	4,329	4,387	4,469	
Other	2,671	2,332	2,363	2,643	2,734	
Total borrowed funds	15,028	14,695	15,651	16,440	16,897	
Allowance for unfunded loan commitments and letters of credit	120	117	103	103	100	
Accrued expenses	3,970	3,855	2,635	2,585	2,770	
Other	4,728	4,031	3,573	3,822	2,759	
Total liabilities	90,147	87,270	85,455	83,849	82,801	
Minority and noncontrolling interests in consolidated entities	885	408	632	627	590	
Shareholders' Equity						
Preferred stock (b)						
Common stock - \$5 par value						
Authorized 800 shares, issued 353 shares	1,764	1,764	1,764	1,764	1,764	
Capital surplus	1,697	1,679	1,385	1,349	1,358	
Retained earnings	10,985	10,771	9,449	9,230	9,023	
Deferred compensation expense	(46)	(51)	(60)	(44)	(59)	
Accumulated other comprehensive loss	(235)	(109)	(510)	(394)	(267)	
Common stock held in treasury at cost: 60, 59, 58, 57, and 60 shares	(3,377)	(3,296)	(3,201)	(3,124)	(3,256)	
Total shareholders' equity	10,788	10,758	8,827	8,781	8,563	
Total liabilities, minority and noncontrolling interests, and shareholders' equity	\$ 101,820	\$ 98,436	\$94,914	\$93,257	\$ 91,954	
CAPITAL RATIOS	\$ 101,620	<u>\$ 76,₹30</u>	<del>Ф) т, ) 1 т</del>	\$75,257	\$ 71,754	
Tier 1 risk-based (c)	10.4%	10.4%	8.8%	8.8%	Q 20	
Total risk-based (c)	13.5	13.6	12.4	12.5	8.3% 12.1	
- ()						
Leverage (c) Tangible common equity	9.3 7.4	9.4 7.5	7.7 5.2	7.6 5.2	7.2 5.0	
Common shareholders' equity to assets	10.6	10.9	9.3	9.4	9.3	
ASSET QUALITY RATIOS						
	220/	260/	4.407	4007	420	
Nonperforming assets to loans, loans held for sale and foreclosed assets	.33%	.36%	.44%	.40%	.42%	
Nonperforming loans to loans	.29	.34	.41	.37	.39	
Net charge-offs to average loans (For the three months ended)	.36	.37	.24	.15	.33	
Allowance for loan and lease losses to loans	1.12	1.16	1.21	1.21	1.21	
Allowance for loan and lease losses to nonperforming loans	381	339	294	328	314	

<sup>(</sup>a) Includes equity investment in BlackRock.

<sup>(</sup>b) Less than \$.5 million at each date.

<sup>(</sup>c) The ratios for December 31, 2006 are estimated.

Summary of Business Results (Unaudited)

Year ended December 31 - in millions (a)	2006	2005
Earnings		
Retail Banking	\$ 765	\$ 682
Corporate & Institutional Banking	463	480
BlackRock (b) (c)	187	152
PFPC	124	104
Total business segment earnings	1,539	1,418
Other (c) (d)	1,056	(93)
Total consolidated net income	\$2,595	\$1,325
Revenue (e)		
Retail Banking	\$3,125	\$2,868
Corporate & Institutional Banking	1,472	1,335
BlackRock (f)	1,170	1,229
PFPC (g)	879	846
Total business segment revenue	6,646	6,278
Other	1,951	82
Total consolidated revenue	\$8,597	\$6,360

- (a) This summary also serves as a reconciliation of total earnings and revenue for all business segments to total consolidated net income and revenue. Our business segment information is presented based on our management accounting practices and our management structure. We refine our methodologies from time to time as our management accounting practices are enhanced and our businesses and management structure change.
- (b) These amounts have been reduced by minority interest in income of BlackRock, excluding MLIM integration costs, totaling \$65 million and \$71 million for the years ended December 31, 2006 and 2005, respectively.
- (c) For this PNC business segment reporting presentation, integration costs incurred by BlackRock for the MLIM transaction totaling \$47 million for 2006 have been reclassified from BlackRock to "Other." These amounts are after-tax and net of minority interest.
- (d) "Other" for 2006 also includes the after-tax impact of the following third quarter items: gain on the BlackRock/MLIM transaction, and costs associated with the securities portfolio rebalancing and mortgage loan portfolio repositioning.
- (e) Business segment revenue is presented on a taxable-equivalent basis. The interest income earned on certain earning assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than a taxable investment. To provide more meaningful comparisons of yields and margins for all earning assets, we also provide revenue on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on other taxable investments. This adjustment is not permitted under generally accepted accounting principles (GAAP) on the Consolidated Income Statement. The following is a reconciliation of total consolidated revenue on a book (GAAP) basis to total consolidated revenue on a taxable-equivalent basis (in millions):

	2006	2005
Total consolidated revenue, book (GAAP) basis	\$8,572	\$6,327
Taxable-equivalent adjustment	25	33
Total consolidated revenue, taxable-equivalent basis	\$8,597	\$6,360

(f) For 2005 and the first nine months of 2006, amounts for BlackRock represent the sum of total operating revenue and nonoperating income. For the fourth quarter of 2006, revenue represents our equity income from BlackRock. (g) Amounts for PFPC represent the sum of total operating revenue and net nonoperating income (expense) less debt financing costs.

#### Summary of Business Results and Period-end Employees (Unaudited)

Three months ended – in millions (a)	December 31 2006				ember 30 2006	June 30 2006		rch 31 006		ember 31 2005
Earnings										
Retail Banking	\$	184	\$ 206	\$ 185	\$	190	\$	195		
Corporate & Institutional Banking		129	113	116		105		108		
BlackRock (b) (c)		50	42	46		49		48		
PFPC		31	 40	26		27		29		
Total business segment earnings		394	401	373		371		380		
Other (b) (d)		(18)	 1,083	8		(17)		(25)		
Total consolidated net income	\$	376	\$ 1,484	\$ 381	\$	354	\$	355		
Revenue (e)										
Retail Banking	\$	799	\$ 791	\$ 782	\$	753	\$	755		
Corporate & Institutional Banking		394	356	382		340		358		
BlackRock (f)		67	328	365		410		375		
PFPC (g)		245	208	208		218		209		
Total business segment revenue		1,505	 1,683	1,737	1	,721		1,697		
Other		35	 1,834	55		27	_	25		
Total consolidated revenue	\$	1,540	\$ 3,517	\$1,792	\$ 1	,748	\$	1,722		

- (a) See note (a) on page 6.
- (b) For this PNC business segment reporting presentation, integration costs incurred by BlackRock for the MLIM transaction totaling \$8 million, \$3 million, \$5 million and \$3 million for the three months ended December 31, 2006, September 30, 2006, June 30, 2006 and March 31, 2006, respectively, have been reclassified from BlackRock to "Other." These amounts are after-tax and, as applicable, net of minority interest.
- (c) These amounts have been reduced by minority interest income of BlackRock, excluding MLIM integration costs, totaling \$20 million, \$22 million, \$23 million and \$22 million for the three months ended September 30, 2006, June 30, 2006, March 31, 2006 and December 31, 2005, respectively.
- (d) "Other" for the three months ended September 30, 2006 includes the after-tax impact of the gain on the BlackRock/MLIM transaction and costs associated with the securities portfolio rebalancing and mortgage loan portfolio repositioning.
- (e) See note (e) on page 6. The following is a reconciliation of total consolidated revenue on a book (GAAP) basis to total consolidated revenue on a taxable-equivalent basis (in millions):

	December 31 2006	September 30 2006	June 30 2006	March 31 2006	December 31 2005
Total consolidated revenue, book (GAAP) basis	\$ 1,535	\$ 3,510	\$1,786	\$ 1,741	\$ 1,709
Taxable-equivalent adjustment	5	7	6	7	13
Total consolidated revenue, taxable-equivalent basis	\$ 1,540	\$ 3,517	\$1,792	\$ 1,748	\$ 1,722

- (f) See note (f) on page 6.
- (g) See note (g) on page 6.

Period-end Employees	December 31 2006	September 30 2006	June 30 2006	March 31 2006	December 31 2005
Full-time employees					
Retail Banking	9,549	9,531	9,674	9,725	9,679
Corporate & Institutional Banking	1,936	1,925	1,899	1,892	1,861
BlackRock			2,317	2,232	2,151
PFPC	4,381	4,317	4,314	4,291	4,391
Other					
Operations & Technology	3,988	4,006	3,994	3,942	3,966
Staff Services	1,601	1,595	1,593	1,560	1,545
Total Other	5,589	5,601	5,587	5,502	5,511
Total full-time employees	21,455	21,374	23,791	23,642	23,593
Total part-time employees	2,328	2,165	2,241	2,003	1,755
Total employees	23,783	23,539	26,032	25,645	25,348

The period-end employee statistics disclosed for each business segment reflect staff directly employed by the respective business segment and exclude operations, technology and staff services employees. No employees are shown for BlackRock at December 31, 2006 or September 30, 2006 as we deconsolidated BlackRock effective September 29, 2006.

## $\textbf{Retail Banking} \ (Unaudited)$

Year ended December 31 Taxable-equivalent basis (a)

Dollars in millions	2006	2005
INCOME STATEMENT		
Net interest income	\$ 1,678	\$ 1,593
Noninterest income		
Asset management	352	337
Service charges on deposits	304	265
Brokerage	236	217
Consumer services Other	348	278
	207	178
Total noninterest income	1,447	1,275
Total revenue	3,125	2,868
Provision for credit losses	81	52
Noninterest expense		1,726
Pretax earnings	1,217	1,090
Income taxes	452	408
Earnings	<u>\$ 765</u>	\$ 682
AVERAGE BALANCE SHEET		
Loans		
Consumer		
Home equity	\$13,813	\$13,351
Indirect	1,052	936
Other consumer	1,248	1,195
Total consumer	16,113	15,482
Commercial	5,721	5,094
Floor plan	910	975
Residential mortgage Other	1,440 242	1,405
	24.426	261
Total loans Goodwill and other intangible assets	24,426 1,581	23,217 1,394
Loans held for sale	1,607	1,553
Other assets	1,634	1,454
Total assets	\$29,248	\$27,618
	<u>\$27,248</u>	\$27,018
Deposits	Ø 7.041	Ф 7 (20
Noninterest-bearing demand	\$ 7,841 7,906	\$ 7,639 7,946
Interest-bearing demand Money market	14,750	13,635
·	30,497	29,220
Total transaction deposits	2,035	29,220
Savings Certificates of deposit	13,861	11,494
Total deposits Other liabilities	46,393 553	43,288 392
Capital	2,986	2,852
Total funds	\$49,932	
	<u>\$49,932</u>	\$46,532
PERFORMANCE RATIOS	5.00	2.101
Return on average capital	26%	24%
Noninterest income to total revenue	46	44
Efficiency Efficiency, as adjusted (b)	58 56	60 58
Efficiency, as adjusted (0)	30	38

<sup>(</sup>a)

See notes (a) and (e) on page 6. See page 12 for a reconciliation of the efficiency ratio, as adjusted, to the efficiency ratio. (b)

Retail Banking (Unaudited) (Continued)

Year ended December 31

Testing Information (seeding of the seeding of th	Dollars in millions except as noted	2006	2	2005
Total nonperforming assets	OTHER INFORMATION (a)			
Not charge-offs         8.85         5.35           Annualized net charge-off ratio         35%         2.35           Home quity portfolio credit statistics         7.00         4.00           We off first longoitions         4.03         4.06           We eighted average FICO scores         7.28         7.28           Loss 90 days past due         2.00         2.00         2.00           Cheking-relationship         95,000         1.95,000         1.95,000         1.95,000         2.00           Consumer DDA bouseholds using online banking         95,000         2.00	Credit-related statistics:			
Annalized net charge of frait lem seatitions:         1884         287           18 Mee quity profitoir credit satistics:         70%         488         486         483%         486	Total nonperforming assets	\$ 106	\$	
Home quity portfolio crefit statistics:         4 56         6 66           % of first line positions         70%         68           Weighted average FLOS cores         728         728           Loss 90 days past de         228         728           Checking-relationships         1954,000         1934,000           Retail Banking checking relationships         98,000         85 500           Consumer DDA households using online banking         98,000         85 500           Consumer DDA households using online banking         40,000         200           Consumer DDA households using online banking         40,000         20           Consumer DDA households using online banking         40,000         20           Consumer DDA households using online banking         40,000         43,030           Consumer DDA households using online banking         40,000         43,030           Consumer DDA households using online banking         40,000         43,000           Consumer DDA households using online banking         40,000         40,000		\$ 85	\$	
Weighted werage loan-to-value ratios         76%         68%           Weighted werage for Scores         728         728         728           Loans 90 days past due         22%         22%           Chesting-related statistics         1,94,000         1,94,000         85,000           Reali Banking checking relationships         1,94,000         85,000         85,000         85,000           We Gorsumer DDA bousholds using online balking         55%         40%         40         60 </td <td>Annualized net charge-off ratio</td> <td>.35%</td> <td></td> <td>.23%</td>	Annualized net charge-off ratio	.35%		.23%
Weighted varegae FLOS cotes         78%         728           Weighted varegae FLOS cotes         28         78           Loss 90 days past de         28         728           Checking-relationships         98,000         85,000           Consumer DNA households using online blanking         98,000         85,000           Consumer DNA households using online blanking         98,000         80           Consumer DNA households using online blanking         40,000         20           Consumer DNA households using online blanking         40,000         20           Consumer DNA households using online blanking         40,000         30           Small business weight and the state of th	Home equity portfolio credit statistics:			
Weighted average FICO scores         728         728           Loans 90 days past due         261         261           Checker         Checker         261           Real Bakhing checking relationships         1,954,000         18,340,00           Oconsumer DDA households using online banking         398,00         85,000           % of Consumer DDA households using online ball payment         400,00         20,000           % of Consumer DDA households using online bill payment         20         20           Small passiness         20         20         20           Small passiness was managed deposits:         3         4,353         4,353         4,353         1,550         4,50         4,50         4,50         1,50         <	% of first lien positions	43%		46%
Clear So days past due		70%		68%
Checkine-fedined statistics:         1,94,000         1,94,000           Consumer DDA households using online banking         93,800         85,000           % of consumer DDA households using online banking         404,000         20,000           % of consumer DDA households using online bill payment         404,000         20,000           % of consumer DDA households using online bill payment         20         20           but				
Retail Banking checking relationships         1,954,000         1,934,000           Consumer DDA households using online banking         53%         49%           Consumer DDA households using online banking         404,000         20,000           Xof Consumer DDA households using online bill payment         23%         1202           Small business managed choosits         3435         3435           Small business managed deposits         1,529         1,500           Moniterest-bearing demand         1,529         1,500           Morent-bearing demand         1,529         1,500           Morent-bearing demand         1,529         1,500           Certificates of deposit         2,644         2,849           Off-bittee steet this         1,619         1,030           Small business weep checking         1,619         1,030           Total managed deposits         1,619         1,030           Small business weep checking         1,619         1,030           Total managed deposits         1,619         1,030           Total managed deposits         9,619         1,040           Politaries steet this         1,000         1,000           Politaries steet this         9         1,000           Inchested Steet	Loans 90 days past due	.24%		.21%
Consumer DDA households using online banking         93,000         85,500           % of consumer DDA households using online bill payment         404,000         20,000           % of consumer DDA households using online bill payment         20         20           Small business managed deposits         3         4,900           Noninterest-bearing demand         1,520         1,550           Money market         2,684         2,848           Certificates of deposit         4,122         4,122           Officiance sheet file         1,619         1,305           Small business sweep checking         1,619         1,305           Total managed deposits         10,830         1,019         1,305           Total managed deposits         1,619         1,305         1,019				
8 of consumer DDA bouseholds using online blanking         49,400         20,500           Consumer DDA bouseholds using online bill payment         20,70         20,70           Small business managed deposits:         30,500         3,535         3,535           Small business managed deposits:         3,539         3,535         3,5			1,9	34,000
Consumer DDA bouseholds using online bill payment         40,000         20,000           Swall business manuaged deposits         32         12           On-blustice stockers         32         1,500         4,353         1,500         <			8	
Small business managed deposits         Journal Section Se				49%
Small business managed deposits           On-balancest-bearing demand         \$4,359         \$4,353           Increst-bearing demand         \$1,559         \$1,550           Money market         2,684         2,894           Certificates of deposit         26         412           Off-balance schoer         16,109         \$10,305           Total managed deposits         10,308         \$10,479           Brokerage statistics:         8         70           Financial consultants (c)         5 63         \$217           Final series borkerage offices         9         100           Brokerage account assets (billions)         \$ 46         \$ 42           Other statistics:         9         100           Gains on sales of education loans (d)         \$ 33         \$ 19           Full-time employees         9,549         9,679           Part-time employees         9,259         9,679           Brace (c)         3,22         3,22 <td></td> <td>·</td> <td>2</td> <td></td>		·	2	
Obseinates-bearing demand         \$4,359         \$4,350         \$4,350         \$4,350         \$4,350         \$4,350         \$4,350         \$1,500		23%		12%
Nominteres-bearing demand         \$ 4,359         \$ 1,520           Interest-bearing demand         1,529         1,500           Money market         2,684         2,849           Certificates of deposit         65         3 12           Off-balmers sheet I/B         3,616         1,035         1,047           Small business were checking         1,035         1,047         1,047           Brokens statistics         3         1,047         1,04				
Interest-bearing demand         1,529         1,500           Money market         2,648         2,849           Certificates of deposit         412           Off-batter sheer (by         1,619         1,305           Total managed deposits         10,305         1,047           Brokenses statistes:				
Money market         2,684         2,849           Certifices of deposit         412           Off-balance sheet (b)         1,015         1,305           Total business sweep checking         10,836         10,475           Total managed deposits         10,836         10,475           Brokerage statistics:         ***         758         779           Plating business weep checking of fires         5,84         779         100           Parly service brokerage offices         9,94         9,00         100           Pull service brokerage offices         9,54         9,679         100           Full service brokerage offices         9,54         9,679         100           Brokerage account assets (billions)         9,54         9,679         100           Brokerage account assets (billions)         9,54         9,679         1,117           AT Intermeployees         9,54         9,679         1,117           AT Ms         3,58         3,72         1,27           Brack (c)         3,58         3,27         2,27           Brack (b)         2,4         3,4         4           Brack (c)         3,5         3,2         3,2           Brack (c)         3			\$	
Certificates of leposit         412           Off-balance sheet (b)         1,619         1,305           Total managed deposits         1,619         1,305           Total managed deposits         1,619         1,305           Bokerage statistiss:         ************************************				
Jame Business sweep checking         1.619         1.305           Total managed deposits         1.619         1.305           Brokerage statistics:           Margin loans         5 163         5 217           Financial consultants (c)         758         779           Full service brokerage offices         99         100           Brokerage account assets (billions)         5 46         5 42           Otherstatistics:         3         5 19           Gains on alse of education loans (d)         5 33         5 19           Full-time employees         9,549         9,679           Part-time employees         9,549         9,679		,		
Small business sweep checking         1,619         1,305           Total managed deposits         10,409         1,010           Brokerage statistics:         8         16.3         \$ 217           Financia consultants (c)         758         779         9         100         8         779         9         100         8         779         9         100         8         779         9         100         8         779         9         100         8         779         9         100         8         779         9         100         9         100         9         100         9         100         9         100         9         100         9         100         9         100         9         100         9         100         9         100         9         100         9         100         9         100         9         100         9         9         100         9         9         100         9         9         100         9         9         100         9         100         9         9         100         9         100         9         100         9         100         100         100         100         1		645		412
Total managed deposits         10,836         10,479           Brokerge statistics:         8         16         2,17           Financial consultants (c)         758         779           Full service brokerage offices         99         100           Brokerage account assets (billions)         5,46         2,42           Other statistics:         3         1           Gains on sels of education loans (d)         5,33         5,19           Full-time employees         9,549         9,679           Part-time employees         9,549         9,679           Part-time employees         1,829         1,117           ATMS         3,581         3,21           ASSET SUDREA ADMINISTRATION (in billions) (f)         8         3,28         3,28           ASSET SUDREA ADMINISTRATION (in billions) (f)         5         4         9,49           Asset Type         2         4         9,49           Equity         3,34         3,31         3,31           Fixed income         2         3,49         3,49           Asset Type         2         3,49         3,49           Equity (ble)         3         3,52         3,24         3,49           Fixed inco		1,610		1 205
Brokerage statistics:         8 163 177 1875         2 177 177 1875         2 178 1875         2 179 1875				
Margin loans         \$ 163         \$ 217           Financial consultars (c)         758         779           Full service brokerage offices         9 0         100           Brokerage account assets (billions)         \$ 46         \$ 42           Other statistics         2         46         \$ 24           Clairs on sales of education loans (d)         \$ 33         \$ 19	• .	10,836		10,479
Financial consultants (c)         758         779           Full service brokerage offices         99         100           Brokerage account assets (billions)         \$ 46         \$ 42           Other statistics:         """"""""""""""""""""""""""""""""""""				
Full service brokerage offices         99         100           Brokerage account assets (billions)         \$ de         \$ de           Defer statistics:         20           Gains on sales of education loans (d)         \$ 33         \$ 19           Full-time employees         9,549         9,679           Part-time employees         1,829         1,117           ATMs         3,581         3,721           Branches (e)         852         839           ASSET SUNDER ADMINISTRATION (in billions) (f)         ***         ***           ASSET SUNDER ADMINISTRATION (in billions) (f)         ***         ***           ASSET SUNDER ADMINISTRATION (in billions) (f)         ***			\$	
Brokerage account assets (billions)         \$ 46         \$ 42           Other statistics:         \$ 33         \$ 19           Gains on sales of education loans (d)         \$ 33         \$ 19           Full-time employees         9,549         9,679           Part-time employees         9,549         9,679           Part-time employees         1,829         1,117           ATMs         3,581         3,721           Branches (e)         852         839           ASSETS UNDER ADMINISTRATION (in billions) (f)           ASSET Standard management           Personal         9 44         \$ 40           Institutional         9 49         9,49           Asset Type         9 34         \$ 31           Equity         9 34         \$ 31           Total         9 34         \$ 40           Institutional         9 34         \$ 31           Fixed income         9 34         \$ 31           Total         9 35         \$ 27           Institutional         9 35         \$ 27           Postal         9 35         \$ 24           Asset Type         9 33         \$ 33         \$ 33           Tisted income				
Other statistics:         Casins on sales of education loans (d)         \$ 3.3         \$ 1.95           Full-time employees         9,549         9,679           Part-time employees         1,829         1,117           ATMS         3,581         3,721           Branches (e)         852         3839           ASSETS UNDER ADMINISTRATION (in billions) (f)           Fersonal         \$ 44         \$ 40           Institutional         10         9           Asset Type         \$ 34         \$ 34           Equity         \$ 34         \$ 31           Fixed income         12         12           LiquidityOther         8 8         6           Total         \$ 25         \$ 27           Institutional         \$ 25         \$ 27           Total         \$ 25         \$ 27           Total         \$ 25         \$ 27           Institutional         \$ 25         \$ 27           Institutional         \$ 25         \$ 27           Total         \$ 25         \$ 27           Institutional         \$ 25         \$ 27           Institutional         \$ 26         \$ 28           Institutional			e	
Gains on sales of education loans (d)       \$ 33       \$ 19         Full-time employees       9,549       9,679         Part-time employees       1,829       1,117         ATMs       3,581       3,721         Branches (e)       852       839         ASSETS UNDER ADMINISTRATION (in billions) (f)         ASSETS UNDER ADMINISTRATION (in billions) (f)         Asset suder management         Personal       \$ 44       \$ 40         Institutional       10       9         Total       \$ 34       \$ 31         Fixed income       12       12         Equity       \$ 34       \$ 31         Fixed income       \$ 25       \$ 24         Nondiscretionary assets under administration       \$ 25       \$ 27         Total       \$ 25       \$ 27         Institutional       6 1       5 7         Total       \$ 86       \$ 84         Asset Type       \$ 33       \$ 33         Equity       \$ 33       \$ 33         Fixed income       24       24         Liquidity/Other       29       27		\$ 46	2	42
Full-time employees         9,549         9,679           Part-time employees         1,829         1,117           ATMS         3,581         3,721           Branches (e)         852         839           ASSETS UNDER ADMINISTRATION (in billions) (f)           Asset sunder management           Personal         10         9           Total         5         4         4           Institutional         10         9           Equity         \$ 34         \$ 31           Fixed income         12         12           Liquidity/Other         8         6           Total         \$ 54         \$ 49           Nondiscretionary assets under administration         \$ 25         \$ 27           Personal         \$ 25         \$ 27           Total         \$ 86         \$ 84           Asset Type         \$ 33         \$ 33           Equity         \$ 33         \$ 33           Fixed income         \$ 24         24           Liquidity/Other         29         27				4.0
Part-time employees         1,829         1,117           ATMs         3,581         3,721           Branches (e)         852         839           ASSETS UNDER ADMINISTRATION (in billions) (f)         TOTAL         TOTAL         \$44         \$40           Institutional         10         9         49           Total         \$54         \$49           Asset Type         12         12         12           Equity         \$34         \$31         16         12			\$	
ATMs       3,581       3,721         Branches (e)       852       839         ASSETS UNDER ADMINISTRATION (in billions) (f)       ************************************		·		
Branches (e)         852         839           ASSETS UNDER ADMINISTRATION (in billions) (f)           ASSETS UNDER ADMINISTRATION (in billions) (f)           ASSETS UNDER ADMINISTRATION (in billions) (f)           Fersonal         \$ 44         \$ 40           Institutional         \$ 10         \$ 29           Total         \$ 54         \$ 49           Equity         \$ 34         \$ 31           Fersonal         \$ 25         \$ 27           Institutional         \$ 25         \$ 27           Institutional         \$ 6         \$ 84           Institutional         \$ 6         \$ 84           Institutional         \$ 25         \$ 27           Institutional         \$ 6         \$ 84           Institutional         \$ 86         \$ 84           Institutional         \$ 86         \$ 84				
ASSETS UNDER ADMINISTRATION (in billions) (f)         Assets under management       Personal       \$ 44       \$ 40         Institutional       10       9         Total       \$ 54       \$ 49         Asset Type       Equity       \$ 34       \$ 31         Fixed income       12       <		·		
Assets under management         ***         4         \$ 40           Institutional         10         9           Total         \$ 54         \$ 49           Asset Type         ***         ***         \$ 31           Equity         \$ 12         12		832		039
Personal         \$ 44         \$ 40           Institutional         10         9           Total         \$ 54         \$ 49           Asset Type         \$ 34         \$ 31           Equity         \$ 34         \$ 31           Fixed income         8         6           Liquidity/Other         8         6           Total         \$ 54         \$ 49           Nondiscretionary assets under administration         \$ 25         \$ 27           Institutional         \$ 61         57           Total         \$ 86         \$ 84           Asset Type         \$ 25         \$ 27           Equity         \$ 33         \$ 33           Fixed income         24         24           Liquidity/Other         29         27				
Institutional         10         9           Total         \$ 54         \$ 49           Asset Type         \$ 34         \$ 31           Equity         \$ 12         12         12           Liquidity/Other         8         6         6           Total         \$ 54         \$ 49           Nondiscretionary assets under administration         \$ 25         \$ 27           Personal         \$ 1         57           Total         \$ 6         \$ 84           Asset Type         \$ 36         \$ 84           Equity         \$ 33         \$ 33           Fixed income         \$ 24         24           Liquidity/Other         29         27		<b>\$</b> 44	<b>e</b>	40
Total         \$ 54         \$ 49           Asset Type         Equity         \$ 34         \$ 31           Fixed income         12         12           Liquidity/Other         8         6           Total         \$ 54         \$ 49           Nondiscretionary assets under administration         \$ 25         \$ 27           Personal         \$ 161         57           Total         \$ 86         \$ 84           Asset Type         Equity         \$ 33         \$ 33           Fixed income         24         24           Liquidity/Other         29         27			Þ	
Asset Type         Equity       \$ 34       \$ 31         Fixed income       12       12         Liquidity/Other       8       6         Total       \$ 54       \$ 49         Nondiscretionary assets under administration       \$ 25       \$ 27         Personal       61       57         Total       \$ 86       \$ 84         Asset Type       \$ 33       \$ 33         Equity       \$ 33       \$ 33         Fixed income       24       24         Liquidity/Other       29       27			Ф	
Equity       \$ 34       \$ 31         Fixed income       12       12         Liquidity/Other       8       6         Total       \$ 54       \$ 49         Nondiscretionary assets under administration       \$ 25       \$ 27         Personal       61       57         Total       \$ 86       \$ 84         Asset Type         Equity       \$ 33       \$ 33         Fixed income       24       24         Liquidity/Other       29       27		\$ 34	2	49
Fixed income         12         12           Liquidity/Other         8         6           Total         \$ 54         \$ 49           Nondiscretionary assets under administration         \$ 25         \$ 27           Personal         61         57           Total         \$ 86         \$ 84           Asset Type         \$ 33         \$ 33           Equity         \$ 33         \$ 33           Fixed income         24         24           Liquidity/Other         29         27			0	
Liquidity/Other       8       6         Total       \$ 54       \$ 49         Nondiscretionary assets under administration       \$ 25       \$ 27         Personal       61       57         Institutional       86       \$ 84         Asset Type       \$ 33       \$ 33         Equity       \$ 33       \$ 33         Fixed income       24       24         Liquidity/Other       29       27	- · ·		\$	
Total         \$ 54         \$ 49           Nondiscretionary assets under administration         \$ 25         \$ 27           Institutional         61         57           Total         \$ 86         \$ 84           Asset Type         \$ 33         \$ 33           Equity         \$ 33         \$ 33           Fixed income         24         24           Liquidity/Other         29         27				
Nondiscretionary assets under administration           Personal         \$ 25         \$ 27           Institutional         61         57           Total         \$ 86         \$ 84           Asset Type         \$ 33         \$ 33           Equity         \$ 33         \$ 33           Fixed income         24         24           Liquidity/Other         29         27				
Personal       \$ 25       \$ 27         Institutional       61       57         Total       \$ 86       \$ 84         Asset Type         Equity       \$ 33       \$ 33         Fixed income       24       24         Liquidity/Other       29       27		<u>\$ 54</u>	\$	49
Institutional         61         57           Total         86         84           Asset Type         33         33           Equity         24         24           Liquidity/Other         29         27	Nondiscretionary assets under administration			
Total         \$ 86         \$ 84           Asset Type         Equity         \$ 33         \$ 33           Fixed income         24         24           Liquidity/Other         29         27			\$	
Asset Type       Same of the part of t				
Equity       \$ 33       \$ 33         Fixed income       24       24         Liquidity/Other       29       27		<u>\$ 86</u>	\$	84
Fixed income       24       24         Liquidity/Other       29       27	Asset Type			
Fixed income       24       24         Liquidity/Other       29       27		\$ 33	\$	
	Fixed income	24		
	Liquidity/Other			27
	Total	\$ 86	\$	84

<sup>(</sup>a) Presented as of December 31, except for net charge-offs, annualized net charge-off ratio, gains on sales of education loans, and small business deposits, which are for the year ended.

<sup>(</sup>b) Represents small business balances, a portion of which are calculated on a one-month lag. These balances are swept into liquidity products managed by other PNC business segments, the majority of which are off-balance sheet.

<sup>(</sup>c) Financial consultants provide services in full service brokerage offices and PNC traditional branches.

<sup>(</sup>d) Included in "Noninterest income-Other" on page 8.

<sup>(</sup>e) Excludes certain satellite branches that provide limited products and service hours.

<sup>(</sup>f) Excludes brokerage account assets.

## Retail Banking (Unaudited)

Three months ended Taxable-equivalent basis (a)				March 31	December 31
Dollars in millions	December 31 2006	September 30 2006	June 30 2006	2006	2005
INCOME STATEMENT					
Net interest income	\$ 419	\$ 427	\$ 424	\$ 408	\$ 417
Noninterest income					
Asset management	91	87	87	87	86
Service charges on deposits	77	79	77	71	72
Brokerage	60	59	59	58	54
Consumer services	88	86	88	86	78
Other	64	53	47	43	48
Total noninterest income	380	364	358	345	338
Total revenue	799	791	782	753	755
Provision for credit losses	35	9	28	9	9
Noninterest expense	471	456	460	440	434
Pretax earnings	293	326	294	304	312
Income taxes	109	120	109	114	117
Earnings	\$ 184	\$ 206	\$ 185	\$ 190	\$ 195
AVERAGE BALANCE SHEET	<del></del>				
Loans					
Consumer					
Home equity	\$ 13,807	\$ 13,849	\$13,816	\$13,778	\$ 13,751
Indirect	1,133	1,069	1,019	987	980
Other consumer	1,322	1,221	1,202	1,248	1,264
Total consumer	16,262	16,139	16,037	16,013	15,995
Commercial	5,907	5,821	5,715	5,433	5,282
Floor plan	853	854	964	970	936
Residential mortgage	1,031	1,509	1,577	1,648	1,716
Other	234	250	248	236	244
Total loans	24,287	24,573	24,541	24,300	24,173
Goodwill and other intangible assets	1,574	1,580	1,586	1,582	1,560
Loans held for sale	1,505	1,513	1,535	1,880	1,802
Other assets	1,671	1,640	1,621	1,607	1,505
Total assets	\$ 29,037	\$ 29,306	\$29,283	\$29,369	\$ 29,040
Deposits	<del> </del>	<del></del>	<del> </del>	<u> </u>	<u>· · · · · · · · · · · · · · · · · · · </u>
Noninterest-bearing demand	\$ 7,834	\$ 7,848	\$ 7,908	\$ 7,777	\$ 7,925
Interest-bearing demand	7,865	7,787	7,950	8,025	8.095
Money market	14,822	14,832	14,697	14,644	14,399
Total transaction deposits	30,521	30,467	30,555	30,446	30,419
Savings	1,877	1,976	2,109	2,183	2,309
Certificates of deposit	14,694	14,053	13,560	13,115	12,671
Total deposits	47,092	46,496	46,224	45,744	45,399
Other liabilities	598	515	537	560	392
Capital	3,034	2,988	2,979	2,943	2,965
Total funds	\$ 50,724	\$ 49,999	\$49,740	\$49,247	\$ 48,756
PERFORMANCE RATIOS	Ψ 30,721	Ψ 15,555	<u>Ψ12,710</u>	Ψ19,217	Ψ 10,750
Return on average capital	24%	27%	25%	26%	26%
Noninterest income to total revenue	48	46	46	46	45
Efficiency	59	58	59	58	57
Efficiency, as adjusted (b)	56	56	57	57	55

<sup>(</sup>a) (b) See notes (a) and (e) on page 6. See page 12 for a reconciliation of the efficiency ratio, as adjusted, to the efficiency ratio.

Retail Banking (Unaudited) (Continued)

Three months ended Dollars in millions except as noted	De	December 31 September 30 June 30 2006 2006 2006			March 31 2006		December 31 2005			
OTHER INFORMATION (a)	_			_						
Credit-related statistics:										
Total nonperforming assets	\$	106	\$	95	\$	104	\$	93	\$	90
Net charge-offs (b)	\$	21	\$	31	\$	19	\$	14	\$	12
Annualized net charge-off ratio		.34%		.50%		.31%		.23%		.20%
Home equity portfolio credit statistics:										
% of first lien positions		43%		44%		45%		45%		46%
Weighted average loan-to-value ratios		70%		69%		69%		68%		68%
Weighted average FICO scores		728		728		728		727		728
Loans 90 days past due		.24%		.22%		.21%		.22%	_	.21%
Checking-related statistics:										
Retail Banking checking relationships	1	,954,000	1,	958,000	1,	956,000	1,9	50,000	1	,934,000
Consumer DDA households using online banking		938,000		920,000		897,000	8	880,000		855,000
% of consumer DDA households using online banking		53%		52%		51%		50%		49%
Consumer DDA households using online bill payment		404,000		361,000		305,000	2	253,000		205,000
% of consumer DDA households using online bill payment		23%		20%		<u>17</u> %		14%	_	12%
Small business managed deposits:										
On-balance sheet										
Noninterest-bearing demand	\$	4,387	\$	4,370	\$	4,319	\$	4,357	\$	4,555
Interest-bearing demand		1,724		1,545		1,392		1,454		1,656
Money market		2,755		2,658		2,617		2,705		2,941
Certificates of deposit		802		647		574		553		530
Off-balance sheet (c)										
Small business sweep checking		1,812		1,676	_	1,532		1,454		1,392
Total managed deposits	\$	11,480	\$	10,896	\$	10,434	\$	10,523	\$	11,074
Brokerage statistics:										<u>.</u>
Margin loans	\$	163	\$	170	\$	194	\$	205	\$	217
Financial consultants (d)		758		752		775		783		779
Full service brokerage offices		99		99		100		100		100
Brokerage account assets (billions)	\$	46	\$	44	\$	43	\$	43	\$	42
Other statistics:										
Gains on sales of education loans (e)	\$	11	\$	11	\$	7	\$	4	\$	4
Full-time employees		9,549		9,531		9,674		9,725		9,679
Part-time employees		1,829		1,660		1,526		1,373		1,117
ATMs		3,581		3,594		3,553		3,763		3,721
Branches (f)		852		848		846		846		839
ASSETS UNDER ADMINISTRATION (in billions) (g)			· ·							
Assets under management										
Personal	\$	44	\$	42	\$	40	\$	40	\$	40
Institutional		10		10		10		10		9
Total	\$	54	\$	52	\$	50	\$	50	\$	49
Asset Type			<del></del>						_	
Equity	\$	34	\$	32	\$	31	\$	32	\$	31
Fixed income	<b>4</b>	12	Ψ.	12	Ψ	12	Ψ	12	Ψ	12
Liquidity/Other		8		8		7		6		6
Total	\$	54	\$	52	\$	50	\$	50	\$	49
Nondiscretionary assets under administration	Ψ	<u> </u>	Ψ	32	Ψ		Ψ		Ψ	.,,
		2.5						20	_	
Personal	\$	25	\$	27	\$	25	\$	28	\$	27
Institutional		61	_	62	_	60		59	_	57
Total	\$	86	\$	89	\$	<u>85</u>	\$	87	\$	84
Asset Type										
Equity	\$	33	\$	32	\$	31	\$	33	\$	33
Fixed income		24		27		26		26		24
Liquidity/Other		29		30		28		28		27
Total	\$	86	\$	89	\$	85	\$	87	\$	84

<sup>(</sup>a) Presented as of period-end, except for net charge-offs, annualized net charge-off ratio, gains on sales of education loans, and small business deposits, which are for the three months ended.

<sup>(</sup>b) The increase at September 30, 2006 was primarily due to a single large overdraft fraud that occurred during the second quarter of 2006.

<sup>(</sup>c) Represents small business balances, a portion of which are calculated on a one-month lag. These balances are swept into liquidity products managed by other PNC business segments, the majority of which are off-balance sheet.

<sup>(</sup>d) Financial consultants provide services in full service brokerage offices and PNC traditional branches.

<sup>(</sup>e) Included in "Noninterest income-Other" on page 10.

<sup>(</sup>f) Excludes certain satellite branches that provide limited products and service hours.

<sup>(</sup>g) Excludes brokerage account assets.

Retail Banking Efficiency Ratios (Unaudited)

		Thr	Year ended December 31				
	December 31 2006	September 30 2006	June 30 2006	March 31 2006	December 31 2005	2006	2005
Efficiency (a)	59%	58%	59%	58%	57%	58%	60%
Efficiency, as adjusted (b)	56%	56%	57%	57%	55%	56%	58%

- (a) Calculated as noninterest expense divided by the sum of net interest income and noninterest income.
- (b) Calculated by excluding the impact of Hilliard Lyons activities included within the Retail Banking business segment. Activities excluded are the principal activities of Hilliard Lyons on a management reporting basis, including client-related brokerage and trading, investment banking and investment management. Industry-wide efficiency measures for brokerage firms and asset management firms differ significantly due primarily to the highly variable compensation structure of brokerage firms. We believe the disclosure of an efficiency ratio for Retail Banking excluding the impact of these Hilliard Lyons activities is meaningful for investors as it provides a more relevant basis of comparison with other retail banking franchises.

Reconciliation of amounts with amounts used in the calculation of the adjusted Retail Banking efficiency ratio:

		Three months ended						Year ended December 31				
	Dec	ember 31	Septe	ember 30	June 30	March 31	Dec	ember 31	-			
In millions		2006		2006	2006	2006		2005		2006		2005
Revenue	\$	799	\$	791	\$ 782	\$ 753	\$	755	\$	3,125	\$	2,868
Less: Hilliard Lyons		52		48	50	56		48	_	206		198
Revenue, as adjusted	\$	747	\$	743	\$ 732	\$ 697	\$	707	\$	2,919	\$	2,670
Noninterest expense	\$	471	\$	456	\$ 460	\$ 440	\$	434	\$	1,827	\$	1,726
Less: Hilliard Lyons		50		43	45	45		44		183		178
Noninterest expense, as adjusted	\$	421	\$	413	\$ 415	\$ 395	\$	390	\$	1,644	\$	1,548

#### Corporate & Institutional Banking (Unaudited)

Year ended December 31 Taxable-equivalent basis (a) Dollars in millions except as noted 2006 2005 INCOME STATEMENT Net interest income \$ 720 \$ 739 Noninterest income Corporate service fees 526 398 Other 226 198 596 Noninterest income 752 1,335 1,472 Total revenue Provision for (recoveries of) credit losses 42 (30)Noninterest expense 749 658 681 707 Pretax earnings Income taxes 218 227 Earnings 463 480 AVERAGE BALANCE SHEET Loans \$ 9,925 \$10,656 Corporate (b) Commercial real estate 2,876 2,289 Commercial - real estate related 2,071 2,433 4,467 4,203 Asset-based lending Total loans (b) 19,701 19,219 Loans held for sale 893 752 Goodwill and other intangible assets 1,352 1,064 Other assets 4,602 4,274 Total assets \$26,548 \$25,309 Deposits Noninterest-bearing demand \$ 6,771 \$ 6,025 Money market 2,654 2,670 Other 907 687 10,332 Total deposits 9,382 Commercial paper (c) 1,838 3,771 Other liabilities 3,348 Capital 1,976 1,724 Total funds \$16,079 \$16,292 PERFORMANCE RATIOS Return on average capital 23% 28% Noninterest income to total revenue 45 51 Efficiency 51 49 COMMERCIAL MORTGAGE SERVICING PORTFOLIO (in billions) Beginning of period 136 98 Acquisitions/additions 102 74 Repayments/transfers (38)(36)End of period \$ 200 136 OTHER INFORMATION Consolidated revenue from: (d) 410 Treasury Management 424 Capital Markets 283 175 Midland Loan Services \$ 184 144 Total loans (e) \$20,054 \$18,817 Nonperforming assets (e) \$ 63 \$ 124 Net charge-offs (recoveries) \$ 54 \$ (23)Full-time employees (e) 1,936 1,861 55 \$ Net gains on commercial mortgage loan sales \$ 61 Net carrying amount of commercial mortgage servicing rights (e) 471 344

<sup>(</sup>a) See notes (a) and (e) on page 6.

<sup>(</sup>b) Includes lease financing and, for 2005 as applicable, Market Street. Market Street was deconsolidated from our Consolidated Balance Sheet effective October 17, 2005.

<sup>(</sup>c) Includes Market Street for 2005 as applicable. See Supplemental Average Balance Sheet Information on pages 19 and 20.

<sup>(</sup>d) Represents consolidated PNC amounts.

<sup>(</sup>e) Presented as of period-end.

## Corporate & Institutional Banking (Unaudited)

Three months ended Taxable-equivalent basis (a) Dollars in millions except as noted	December 31 2006	September 30 2006	June 30 2006	March 31 2006	December 31 2005
INCOME STATEMENT					
Net interest income	\$ 190	\$ 182	\$ 173	\$ 175	\$ 184
Noninterest income	1.40	101	122	112	110
Corporate service fees	149	131	133	113	118
Other	55	43	76	52	56
Noninterest income	204	<u> 174</u>	209	<u>165</u>	174
Total revenue	394	356	382	340	358
Provision for credit losses	6	7	17	12	23
Noninterest expense	199	182	192	<u>176</u>	177
Pretax earnings	189	167	173	152	158
Income taxes	60	54	57	<u>47</u>	50
Earnings	\$ 129	\$ 113	\$ 116	\$ 105	\$ 108
AVERAGE BALANCE SHEET					
Loans					
Corporate (b)	\$ 10,193	\$ 9,966	\$ 9,981	\$ 9,685	\$ 9,829
Commercial real estate	3,143	2,953	2,760	2,643	2,620
Commercial - real estate related	2,189	2,476	2,484	2,454	2,219
Asset-based lending	4,594	4,563	4,452	4,252	4,227
Total loans (b)	20,119	19,958	19,677	19,034	18,895
Loans held for sale	965	865	875	866	923
Goodwill and other intangible assets	1,399	1,366	1,328	1,314	1,265
Other assets	4,988	4,721	4,411	4,282	4,243
Total assets	\$ 27,471	\$ 26,910	\$26,291	\$25,496	\$25,326
Deposits					
Noninterest-bearing demand	\$ 7,210	\$ 6,817	\$ 6,353	\$ 6,697	\$ 6,526
Money market	3,644	2,678	2,168	2,110	2,886
Other	921	995	933	777	717
Total deposits	11,775	10,490	9,454	9,584	10,129
Commercial paper (c)					514
Other liabilities	4,028	3,885	3,722	3,439	3,405
Capital	2,054	1,879	2,027	1,945	1,787
Total funds	\$ 17,857	\$ 16,254	\$15,203	\$14,968	\$15,835
PERFORMANCE RATIOS		<u> </u>			
Return on average capital	25%	24%	23%	22%	24%
Noninterest income to total revenue	52	49	55	49	49
Efficiency	51	51	50	52	49
COMMERCIAL MORTGAGE					
SERVICING PORTFOLIO (in billions)					
Beginning of period	\$ 180	\$ 151	\$ 140	\$ 136	\$ 126
Acquisitions/additions	33	37	19	13	21
Repayments/transfers	(13)	(8)	(8)	(9)	(11)
End of period	\$ 200	\$ 180	<u>\$ 151</u>	\$ 140	\$ 136
OTHER INFORMATION					
Consolidated revenue from: (d)					
Treasury Management	\$ 108	\$ 108	\$ 106	\$ 102	\$ 105
Capital Markets	\$ 79	\$ 64	\$ 76	\$ 64	\$ 62
Midland Loan Services	\$ 53	\$ 47	\$ 42	\$ 42	\$ 41
Total loans (e)	\$ 20,054	\$ 20,405	\$20,057	\$19,447	\$18,817
Nonperforming assets (e)	\$ 63	\$ 94	\$ 125	\$ 112	\$ 124
Net charge-offs	\$ 24	\$ 14	\$ 12	\$ 4	\$ 28
Full-time employees (e) Net gains on commercial mortgage loan sales	1,936	1,925	1,899	1,892	1,861
Net carrying amount of commercial mortgage servicing rights (e)	\$ 18 \$ 471	\$ 12 \$ 414	\$ 18 \$ 385	\$ 7 \$ 353	\$ 13 \$ 344
iver earlying amount of commercial mortgage servicing rights (c)	φ 4/1	φ 414	φ 303	φ 333	φ 344

<sup>(</sup>a) See notes (a) and (e) on page 6.

<sup>(</sup>b) Includes lease financing and Market Street until Market Street was deconsolidated from our Consolidated Balance Sheet effective October 17, 2005.

<sup>(</sup>c) Includes Market Street as applicable.

<sup>(</sup>d) Represents consolidated PNC amounts.

<sup>(</sup>e) Presented as of period-end.

PFPC (Unaudited) (a)

Dollars	ided December 31 sin millions except as noted	2006	2005
	OME STATEMENT		A 722
	cing revenue bution/out-of-pocket revenue	\$ 747 170	\$ 732 147
	revenue	170	10
o uno	Total operating revenue	917	889
Oners	ating expense	519	524
	bution/out-of-pocket expenses	170	147
	tization of other intangibles, net	14	14
	Total expense	703	685
	Operating income	214	204
	financing	42	38
Nono	perating income (expense) (b)	4	<u>(5</u> )
	Pretax earnings	176	161
Incon	ne taxes	52	57
	Earnings	<u>\$ 124</u>	\$ 104
	OD-END BALANCE SHEET	01.010	<b>01.025</b>
	will and other intangible assets	\$1,012 1,192	\$1,025 1,103
Other	Total assets		
		\$2,204	\$2,128
	financing	\$ 792 917	\$ 890
	liabilities cholder's equity	495	864 374
Silare	Total funds	\$2,204	\$2,128
DEDE	FORMANCE RATIOS	\$2,204	\$2,120
	n on average equity	29%	6 32%
	ating margin (c)	23	23
	ating margin, as adjusted (d)	29	27
SERV	/ICING STATISTICS (at period end)		
Acco	unting/administration net fund assets (in billions) (e)		
	Domestic	\$ 746	\$ 754
	Offshore	91	81
	Total	\$ 837	\$ 835
Asset	type (in billions)	\$ 281	\$ 361
	Money market Equity	\$ 281 354	305
	Fixed income	117	104
	Other	85	65
	Total	\$ 837	\$ 835
Custo	dy fund assets (in billions)	\$ 427	\$ 476
Share	holder accounts (in millions)		
	Transfer agency	18	19
	Subaccounting	50	43
	Total	68	62
OTH	ER INFORMATION		
Full-t	ime employees (at December 31)	4,381	4,391
(a)	See notes (a) and (e) on page 6.		
(b)	Net of nonoperating expense.		
(c)	Operating income divided by total operating revenue.		
(d)	Reconciliation of reported amounts to amounts used in the calculation of the operating margin, as adjusted:		
	Total operating revenue	\$917	\$889
	Less: PFPC distribution/out-of-pocket revenue	170	147
	Total operating revenue, as adjusted	\$747	\$742
	Total expense	\$703	\$685
	Less: PFPC distribution/out-of-pocket expenses	170	147
	Total ayanga as adjusted	£522	£529

We have provided the operating margin, as adjusted, because the distribution/out-of-pocket revenue and expenses have no impact on PFPC earnings. Therefore, we believe that this adjusted performance ratio may assist shareholders, investor analysts, regulators and others in their evaluation of PFPC's performance.

\$538

\$204

(e) Includes alternative investment net assets serviced.

Total operating income, as adjusted

Total expense, as adjusted

PFPC (Unaudited) (a)

Three months ended Dollars in millions except as noted	December 31 2006	September 30 2006	June 30 2006	March 31 2006		December 31 2005	
INCOME STATEMENT							
Servicing revenue	\$ 190	\$ 183	\$ 184	\$ 190	\$	185	
Distribution/out-of-pocket revenue	64	35	34	37		32	
Total operating revenue	254	218	218	227		217	
Operating expense	129	128	129	133		129	
Distribution/out-of-pocket expenses	64	35	34	37		32	
Amortization of other intangibles, net	4	3	4	3		4	
Total expense	197	166	167	173		165	
Operating income	57	52	51	54		52	
Debt financing	10	11	11	10		10	
Nonoperating income	<u> </u>	1	1	1		2	
Pretax earnings	48	42	41	45		44	
Income taxes (b)	17	2	15	18		15	
Earnings	\$ 31	\$ 40	\$ 26	\$ 27	\$	29	
PERIOD-END BALANCE SHEET				<u> </u>			
Goodwill and other intangible assets	\$ 1,012	\$ 1,015	\$1,018	\$ 1,022	\$	1,025	
Other assets	1,192	1,038	1,398	1,363		1,103	
Total assets	\$ 2,204	\$ 2,053	\$2,416	\$ 2,385	\$	2,128	
Debt financing	\$ 792	\$ 813	\$ 852	\$ 890	\$	890	
Other liabilities	917	772	1,137	1,094		864	
Shareholder's equity	495	468	427	401		374	
Total funds	\$ 2,204	\$ 2,053	\$2,416	\$ 2,385	\$	2,128	
PERFORMANCE RATIOS							
Return on average equity	26%	35%	25%	28%		32%	
Operating margin (c)	22	24	23	24		24	
Operating margin, as adjusted (d)	30	28	28	28		28	
SERVICING STATISTICS (at period end)				<u> </u>			
Accounting/administration net fund assets (in billions) (e)							
Domestic	\$ 746	\$ 695	\$ 671	\$ 665	\$	754	
Offshore	91	79	72	85		81	
Total	\$ 837	<u>\$ 774</u>	\$ 743	\$ 750	\$	835	
Asset type (in billions)							
Money market	\$ 281	\$ 260	\$ 247	\$ 238	\$	361	
Equity	354	331	317	338		305	
Fixed income	117	111	110	107		104	
Other	85	72	69	67		65	
Total	\$ 837	<u>\$ 774</u>	\$ 743	\$ 750	\$	835	
Custody fund assets (in billions)	\$ 427	\$ 399	\$ 389	\$ 383	\$	476	
Shareholder accounts (in millions)							
Transfer agency	18	18	18	20		19	
Subaccounting	50	48	47	45		43	
Total	68	66	65	65		62	
OTHER INFORMATION							
Period-end full-time employees	4,381	4,317	4,314	4,291		4,391	

<sup>(</sup>a) See notes (a) and (e) on page 6.

<sup>(</sup>d) Reconciliation of reported amounts to amounts used in the calculation of the operating margin, as adjusted:

Total operating revenue	\$254	\$218	\$218	\$227	\$217
Less: PFPC distribution/out-of-pocket revenue	64	35	34	37	32
Total operating revenue, as adjusted	\$190	\$183	\$184	\$190	\$185
Total expense	\$197	\$166	\$167	\$173	\$165
Less: PFPC distribution/out-of-pocket expenses	64	35	34	37	32
Total expense, as adjusted	\$133	\$131	\$133	\$136	\$133
Total operating income, as adjusted	<u>\$ 57</u>	\$ 52	\$ 51	\$ 54	\$ 52
Less: PFPC distribution/out-of-pocket expenses  Total expense, as adjusted	\$133	35 \$131	\$133	\$136	\$133

We have provided the operating margin, as adjusted, because the distribution/out-of-pocket revenue and expenses have no impact on PFPC earnings. Therefore, we believe that this adjusted performance ratio may assist shareholders, investor analysts, regulators and others in their evaluation of PFPC's performance.

<sup>(</sup>b) Income taxes for the quarter ended September 30, 2006 included the benefit of a \$13.5 million reversal of deferred taxes related to foreign subsidiary earnings.

<sup>(</sup>c) Operating income divided by total operating revenue.

<sup>(</sup>e) Includes alternative investment net assets serviced.

Efficiency Ratios (Unaudited)

		Thr		Year ended			
	December 31 2006	September 30 2006	June 30 2006	March 31 2006	December 31 2005	December 31 2006	December 31 2005
Efficiency, as reported (a)	63%	33%	64%	67%	66%	52%	68%
Efficiency, as adjusted (b)	63%	62%	60%	63%	63%	62%	66%
Efficiency, as adjusted and excluding PFPC distribution/ out-of-pocket							
revenue and expenses (b)	61%	61%	59%	61%	62%	61%	65%

(a) Calculated as noninterest expense divided by the sum of net interest income and noninterest income on the Consolidated Income Statement.

<sup>(</sup>b) The following present calculations of PNC's efficiency ratio (1) adjusted to illustrate the impact of certain significant 2006 items and adjusted as if we had recorded our investment in BlackRock on the equity method for all periods presented, and (2) further adjusted by excluding PFPC distribution/out-of-pocket revenue and expenses primarily associated with pooled investment vehicles to illustrate the impact of certain items due to the magnitude of the aggregate of those items. We have provided these adjusted amounts and reconciliations so that shareholders, investor analysts, regulators and others will be better able to evaluate the impact of certain significant items on our "as reported" efficiency ratio for these periods, in addition to providing a basis of comparability for the impact of BlackRock. Amounts used for these adjusted ratios are reconciled to amounts used in the PNC efficiency ratio as reported (GAAP basis).

	Three months ended							Year ended				
Dollars in millions	Dec	ember 31 2006	Sep	tember 30 2006	June 30 2006	March 31 2006		ember 31 2005	Dec	ember 31 2006	Dec	ember 31 2005
Reconciliation of GAAP amounts with amounts used in the calculate	ion of	the adjuste	ed effi	ciency ratio	:							
GAAP basis - net interest income	\$	566	\$	567	\$ 556	\$ 556	\$	555	\$	2,245	\$	2,154
Adjustment to net interest income: BlackRock equity method (c)				(3)	(4)	(3)		(5)		(10)		(12)
Adjusted net interest income	\$	566	\$	564	\$ 552	\$ 553	\$	550	\$	2,235	\$	2,142
GAAP basis - noninterest income	\$	969	\$	2,943	\$1,230	\$ 1,185	\$	1,154	\$	6,327	\$	4,173
Adjustments:												
Gain on BlackRock/MLIM transaction				(2,078)						(2,078)		
Securities portfolio rebalancing loss				196						196		
Mortgage loan portfolio repositioning loss				48						48		
BlackRock/MLIM transaction integration costs		10								10		
BlackRock equity method (c)				(277)	(312)	(354)		(317)		(943)		(1,051)
Adjusted noninterest income	\$	979	\$	832	\$ 918	\$ 831	\$	837	\$	3,560	\$	3,122
Adjusted total revenue	\$	1,545	\$	1,396	\$1,470	\$ 1,384	\$	1,387	\$	5,795	\$	5,264
GAAP basis - noninterest expense	\$	969	\$	1,167	\$1,145	\$ 1,162	\$	1,127	\$	4,443	\$	4,306
Adjustments:												
BlackRock/MLIM transaction integration costs				(72)	(13)	(6)				(91)		
BlackRock equity method (c)				(223)	(251)	(291)		(257)		(765)		(853)
Adjusted noninterest expense	\$	969	\$	872	\$ 881	\$ 865	\$	870	\$	3,587	\$	3,453
Adjusted efficiency ratio		63%		62%	60%	63%		63%		62%		66%
Amounts further adjusted by excluding PFPC distribution/out-of-po	cket r	evenue and	l expe	nses:								
Adjusted net interest income	\$	566	\$	564	\$ 552	\$ 553	\$	550	\$	2,235	\$	2,142
Adjusted noninterest income	\$	979	\$	832	\$ 918	\$ 831	\$	837	\$	3,560	\$	3,122
Less: PFPC distribution/out-of-pocket revenue		64		35	34	37		32		170		147
Noninterest income, as adjusted and excluding PFPC												
distribution/out-of-pocket revenue	\$	915	\$	797	\$ 884	\$ 794	\$	805	\$	3,390	\$	2,975
Total revenue, as adjusted and excluding PFPC												
distribution/out-of-pocket revenue	\$	1,481	\$	1,361	\$1,436	\$ 1,347	\$	1,355	\$	5,625	\$	5,117
Adjusted noninterest expense	\$	969	\$	872	\$ 881	\$ 865	\$	870	\$	3,587	\$	3,453
Less: PFPC distribution/out-of-pocket expenses		64		35	34	37		32		170		147
Noninterest expense, as adjusted and excluding PFPC					<u> </u>			<u>.</u>				
distribution/out-of-pocket expenses	\$	905	\$	837	\$ 847	\$ 828	\$	838	\$	3,417	\$	3,306
Efficiency ratio, as adjusted and excluding PFPC												
distribution/out-of-pocket revenue and expenses		61%		61%	59%	61%		62%		61%		65%

<sup>(</sup>c) See Appendix to Financial Supplement.

## Details of Net Interest Income, Net Interest Margin, and Trading Revenue(Unaudited)

Taxable-equivalent basis

Taxable equivalent basis		Th	ree months ended			Year	ended
Net Interest Income In millions	December 31 2006	September 30 2006	June 30 2006	March 31 2006	December 31 2005	December 31 2006	December 31 2005
Interest income							
Loans	\$ 824	\$ 841	\$ 801	\$ 750	\$ 730	\$ 3,216	\$ 2,680
Securities available for sale and held to							
maturity	279	272	255	244	234	1,050	825
Other	119	97	76	79	83	371	262
Total interest income	1,222	1,210	1,132	1,073	1,047	4,637	3,767
Interest expense							
Deposits	450	434	379	327	305	1,590	981
Borrowed funds	201	202	191	183	174	777	599
Total interest expense	651	636	570	510	479	2,367	1,580
Net interest income (a)	\$ 571	\$ 574	\$ 562	\$ 563	\$ 568	\$ 2,270	\$ 2,187

<sup>(</sup>a) The following is a reconciliation of net interest income as reported in the Consolidated Income Statement (GAAP basis) to net interest income on a taxable-equivalent basis:

	Three months ended									Year ended			
	Dece	mber 31	Septe	mber 30	June 30	Ma	rch 31	Dece	mber 31	Dec	ember 31	De	cember 31
In millions	2	006	2	2006	2006	2	2006	2	005		2006		2005
Net interest income, GAAP basis	\$	566	\$	567	\$ 556	\$	556	\$	555	\$	2,245	\$	2,154
Taxable-equivalent adjustment		5		7	6	_	7		13		25	_	33
Net interest income, taxable-equivalent basis	\$	571	\$	574	\$ 562	\$	563	\$	568	\$	2,270	\$	2,187

		Three		Year ended			
Net Interest Margin	December 31 2006	September 30 2006	June 30 2006	March 31 2006	December 31 2005	December 31 2006	December 31 2005
Average yields/rates							
Yield on interest-earning assets							
Loans	6.63%	6.59%	6.38%	6.14%	5.91%	6.49%	5.66%
Securities available for sale and held to maturity	5.27	5.01	4.76	4.66	4.49	4.93	4.28
Other	5.56	5.78	5.23	5.04	5.00	5.45	4.11
Total yield on interest-earning assets	6.15	6.09	5.84	5.64	5.44	5.97	5.16
Rate on interest-bearing liabilities							
Deposits	3.54	3.43	3.11	2.81	2.58	3.25	2.21
Borrowed funds	5.39	5.40	5.06	4.65	4.23	5.17	3.70
Total rate on interest-bearing liabilities	3.97	3.88	3.56	3.27	3.01	3.70	2.61
Interest rate spread	2.18	2.21	2.28	2.37	2.43	2.27	2.55
Impact of noninterest-bearing sources	.70	.68	.62	.58	.53	.65	.45
Net interest margin	2.88%	2.89%	2.90%	2.95%	2.96%	2.92%	3.00%

	Three months ended									Year ended			
Trading Revenue (b) In millions	nber 31 006		nber 30 006	June 30 2006	March 31 2006		nber 31 005		mber 31 2006		mber 31 2005		
Net interest income (expense)	\$ (2)	\$	(1)	\$ (3)		\$	2	\$	(6)	\$	9		
Noninterest income	 33		38	55	\$ 57		49		183		157		
Total trading revenue	\$ 31	\$	37	\$ 52	\$ 57	\$	51	\$	177	\$	166		
Securities underwriting and trading (c)	\$ 11	\$	7	\$ 6	\$ 14	\$	6	\$	38	\$	47		
Foreign exchange	13		11	17	14		12		55		39		
Financial derivatives	 7		19	29	29		33		84		80		
Total trading revenue	\$ 31	\$	37	\$ 52	\$ 57	\$	51	\$	177	\$	166		

<sup>(</sup>b) See pages 19-22 for disclosure of average trading assets and liabilities.

<sup>(</sup>c) Includes changes in fair value for certain loans accounted for at fair value. See pages 19 and 21 for disclosure of average loans at fair value.

#### Average Consolidated Balance Sheet (Unaudited)

Year ended December 31- in millions	2006	2005
Assets		
Interest-earning assets		
Securities available for sale and held to maturity		
Mortgage-backed, asset-backed, and other debt	\$14,670	\$11,377
U.S. Treasury and government agencies/corporations	6,251	7,558
State and municipal	148	167
Corporate stocks and other	246	173
Total securities available for sale and held to maturity (a) (b)	21,315	19,275
Loans, net of unearned income		
Commercial	20,201	19,007
Commercial real estate	3,212	2,609
Consumer	16,125	16,208
Residential mortgage	6,888	6,136
Lease financing	2,777	2,944
Other	363	453
Total loans, net of unearned income (a)	49,566	47,357
Loans held for sale	2,683	2,301
Federal funds sold and resale agreements	1,143	985
Other	2,985	3,083
Total interest-earning assets	77,692	73,001
Noninterest-earning assets		
Allowance for loan and lease losses	(591)	(632)
Cash and due from banks	3,121	3,164
Other assets	14,790	13,015
Total assets (a)	\$95,012	\$88,548
Supplemental Average Balance Sheet Information		
Loans		
Loans excluding conduit	\$49,566	\$45,691
Market Street conduit (a)	¥ 15 ,2 0 0	1,666
Total loans (a)	\$49,566	\$47,357
Trading Assets	<u> </u>	<u>,</u>
Securities (c)	\$ 1,712	\$ 1,850
Resale agreements (d)	623	663
Financial derivatives (e)	1,148	772
Loans at fair value (e)	128	2
Total trading assets	\$ 3,611	\$ 3,285
	<del> </del>	<u> ,</u>

<sup>(</sup>a) We deconsolidated Market Street from our Consolidated Balance Sheet in October 2005. Assets and liabilities of Market Street, consisting primarily of securities, loans, and commercial paper, are not reflected in our Average Consolidated Balance Sheet after October 17, 2005.

<sup>(</sup>b) Securities held to maturity totaled less than \$.5 million for the year ended December 31, 2006 and \$1 million for the year ended December 31, 2005 and are included in the "Mortgage-backed, asset-backed, and other debt" category above.

<sup>(</sup>c) Included in "Interest-earning assets-Other" above.

<sup>(</sup>d) Included in "Federal funds sold and resale agreements" above.

<sup>(</sup>e) Included in "Noninterest-earning assets-Other assets" above.

Average Consolidated Balance Sheet (Unaudited) (Continued)

Liabilities, Minority and Noncontrolling Interests, and Shareholders' Equity Interest-bearing liabilities		
Interest-bearing deposits		
Money market	\$ 19,745	\$ 17,930
Demand	8,187	8,224
Savings	2,081	2,645
Retail certificates of deposit	13,999	11,623
Other time	1,364	1,559
Time deposits in foreign offices	3,613	2,347
Total interest-bearing deposits	48,989	44,328
Borrowed funds		
Federal funds purchased	3,081	2,098
Repurchase agreements	2,205	2,189
Bank notes and senior debt	3,128	3,198
Subordinated debt	4,417	4,044
Commercial paper (a)	166	2,223
Other	2,046	2,447
Total borrowed funds	15,043	16,199
Total interest-bearing liabilities	64,032	60,527
Noninterest-bearing liabilities, minority and noncontrolling interests, and shareholders' equity		
Demand and other noninterest-bearing deposits	14,320	13,309
Allowance for unfunded loan commitments and letters of credit	106	80
Accrued expenses and other liabilities	6,672	6,098
Minority and noncontrolling interests in consolidated entities	600	542
Shareholders' equity	9,282	7,992
Total liabilities, minority and noncontrolling interests, and shareholders' equity	\$ 95,012	\$ 88,548
Supplemental Average Balance Sheet Information		
Deposits and Other		
Interest-bearing deposits	\$ 48,989	\$ 44,328
Demand and other noninterest-bearing deposits	14,320	13,309
Total deposits	\$ 63,309	\$ 57,637
Transaction deposits	\$ 42,252	\$ 39,463
Market Street commercial paper (a)	\$ 42,232	\$ 1,837
Common shareholders' equity	\$ 9,275	\$ 7,984
	\$ 7,273	ψ /,20 <del>1</del>
Trading Liabilities	Φ 065	Ф 002
Securities sold short (b)	\$ 965	\$ 993
Repurchase agreements and other borrowings (c) Financial derivatives (d)	833	1,044
	1,103 31	825
Borrowings at fair value (d)		A 0.652
Total trading liabilities	\$ 2,932	\$ 2,862

<sup>(</sup>a)

<sup>(</sup>b)

See note (a) on page 19.
Included in "Borrowed funds-Other" above.
Included in "Borrowed funds-Repurchase agreements" and "Borrowed funds-Other" above.
Included in "Accrued expenses and other liabilities" above.

<sup>(</sup>c) (d)

#### Average Consolidated Balance Sheet (Unaudited)

Three months ended - in millions	December 31 2006	September 30 2006	June 30 2006	March 31 2006	December 31 2005
Assets	<u> </u>	<u> </u>			
Interest-earning assets					
Securities available for sale and held to maturity					
Mortgage-backed, asset-backed, and other debt	\$ 16,747	\$ 15,109	\$13,771	\$13,007	\$ 12,541
U.S. Treasury and government agencies/corporations	4,066	6,187	7,263	7,527	7,952
State and municipal	140	144	152	156	161
Corporate stocks and other	277	259	230	216	163
Total securities available for sale and held to maturity (a) (b)	21,230	21,699	21,416	20,906	20,817
Loans, net of unearned income					
Commercial	20,458	20,431	20,348	19,556	19,130
Commercial real estate	3,483	3,268	3,071	3,021	2,983
Consumer	16,272	16,150	16,049	16,184	16,310
Residential mortgage	5,606	7,332	7,353	7,272	7,175
Lease financing	2,789	2,790	2,761	2,769	2,821
Other	385	367	354	344	364
Total loans, net of unearned income (a)	48,993	50,338	49,936	49,146	48,783
Loans held for sale	3,167	2,408	2,411	2,745	2,715
Federal funds sold and resale agreements	2,049	1,401	613	488	643
Other	3,198	2,805	2,795	3,147	3,248
Total interest-earning assets	78,637	78,651	77,171	76,432	76,206
Noninterest-earning assets					
Allowance for loan and lease losses	(557)	(609)	(600)	(600)	(628)
Cash and due from banks	2,999	3,161	3,140	3,187	3,325
Other	17,969	14,142	13,736	13,110	13,167
Total assets (a)	\$ 99,048	\$ 95,345	\$93,447	\$92,129	\$ 92,070
Supplemental Average Balance Sheet Information				<del></del>	<u> </u>
Trading Assets					
Securities (c)	\$ 2,111	\$ 1,460	\$ 1,477	\$ 1,797	\$ 1,852
Resale agreements (d)	1,247	537	378	321	593
Financial derivatives (e)	1,209	1,220	1,251	908	849
Loans at fair value (e)	172	168	170		
Total trading assets	\$ 4,739	\$ 3,385	\$ 3,276	\$ 3,026	\$ 3,294

<sup>(</sup>a) We deconsolidated Market Street from our Consolidated Balance Sheet in October 2005. Assets and liabilities of Market Street, consisting primarily of securities, loans, and commercial paper, are not reflected in our Average Consolidated Balance Sheet after October 17, 2005. Average total loans and average commercial paper for the fourth quarter of 2005 included \$430 million and \$514 million, respectively, related to Market Street.

<sup>(</sup>b) Securities held to maturity totaled less than \$.5 million for each of the periods presented and are included in the "Mortgage-backed, asset-backed, and other debt" category above.

<sup>(</sup>c) Included in "Interest-earning assets-Other" above.

<sup>(</sup>d) Included in "Federal funds sold and resale agreements" above.

<sup>(</sup>e) Included in "Noninterest-earning assets-Other" above.

## Average Consolidated Balance Sheet (Unaudited) (Continued)

Three months ended - in millions	December 31 2006	September 30 2006	June 30 2006	March 31 2006	December 31 2005
Liabilities, Minority and Noncontrolling Interests, and Shareholders' Equity					
Interest-bearing liabilities					
Interest-bearing deposits					
Money market	\$ 20,879	\$ 20,565	\$19,019	\$18,482	\$ 19,194
Demand	8,143	8,075	8,229	8,304	8,378
Savings	1,882	2,021	2,177	2,250	2,377
Retail certificates of deposit	14,837	14,209	13,686	13,243	12,804
Other time	1,355	1,467	1,323	1,309	1,527
Time deposits in foreign offices	3,068	3,712	4,276	3,396	2,482
Total interest-bearing deposits	50,164	50,049	48,710	46,984	46,762
Borrowed funds	,	,	ĺ	,	,
Federal funds purchased	3,167	3,831	2,715	2,594	2,518
Repurchase agreements	2,264	2,027	2,226	2,307	1,915
Bank notes and senior debt	2,757	2,801	3,145	3,824	3,558
Subordinated debt	4,361	4,436	4,437	4,437	4,438
Commercial paper (a)	88	153	206	219	798
Other	2,073	1,474	2,298	2,380	2,960
Total borrowed funds	14,710	14,722	15,027	15,761	16,187
Total interest-bearing liabilities	64,874	64,771	63,737	62,745	62,949
Noninterest-bearing liabilities, minority and noncontrolling interests, and	,	,	ĺ	,	,
shareholders' equity					
Demand and other noninterest-bearing deposits	14,827	14,549	13,926	13,966	14,057
Allowance for unfunded loan commitments and letters of credit	117	104	103	101	80
Accrued expenses and other liabilities	7,882	6,346	6,305	6,106	6,049
Minority and noncontrolling interests in consolidated entities	542	640	631	589	599
Shareholders' equity	10,806	8,935	8,745	8,622	8,336
Total liabilities, minority and noncontrolling interests, and shareholders'			· <u> </u>		
equity	\$ 99,048	\$ 95,345	\$93,447	\$92,129	\$ 92,070
Supplemental Average Balance Sheet Information	<del>4 - 2 2 3 4 4 4</del>	<del>* *****</del>	<u> </u>	<u> </u>	<del>* * * * * * *</del>
Deposits and Other	¢ 50.164	¢ 50.040	¢40.710	¢46.004	e 46.762
Interest-bearing deposits	\$ 50,164	\$ 50,049	\$48,710	\$46,984	\$ 46,762
Demand and other noninterest-bearing deposits	14,827	14,549	13,926	13,966	14,057
Total deposits	\$ 64,991	\$ 64,598	\$62,636	\$60,950	\$ 60,819
Transaction deposits	\$ 43,849	\$ 43,189	\$41,174	\$40,752	\$ 41,629
Common shareholders' equity	\$ 10,799	\$ 8,928	\$ 8,738	\$ 8,615	\$ 8,328
Trading Liabilities					
Securities sold short (b)	\$ 1,553	\$ 867	\$ 769	\$ 663	\$ 961
Repurchase agreements and other borrowings (c)	1,096	708	641	886	985
Financial derivatives (d)	1,156	1,151	1,200	901	908
Borrowings at fair value (d)	34	40	48		
Total trading liabilities	\$ 3,839	\$ 2,766	\$ 2,658	\$ 2,450	\$ 2,854
<u> </u>	· · · · · · ·	<del>, ,, , , , , , , , , , , , , , , , , ,</del>	<u>. ,</u>	<del>, , , , ,</del>	. ,,,,,,,

<sup>(</sup>a)

<sup>(</sup>b)

See note (a) on page 21.

Included in "Borrowed funds-Other" above.

Included in "Borrowed funds-Repurchase agreements" and "Borrowed funds-Other" above.

Included in "Accrued expenses and other liabilities" above.

<sup>(</sup>c) (d)

## $\textbf{Details of Loans and Lending Statistics} \, (\textbf{Unaudited})$

#### Loans

Period ended - in millions	December 31 2006	September 30 2006	June 30 2006	March 31 2006	December 31 2005
Commercial			<u> </u>		
Retail/wholesale	\$ 5,301	\$ 5,245	\$ 5,393	\$ 4,962	\$ 4,854
Manufacturing	4,189	4,318	4,164	4,113	4,045
Other service providers	2,186	2,155	2,179	2,114	1,986
Real estate related	2,825	3,000	2,903	2,845	2,577
Financial services	1,324	1,423	1,479	1,561	1,438
Health care	707	685	641	651	616
Other	4,052	3,858	3,805	3,681	3,809
Total commercial	20,584	20,684	20,564	19,927	19,325
Commercial real estate					
Real estate projects	2,716	2,691	2,438	2,325	2,244
Mortgage	816	794	768	721	918
Total commercial real estate	3,532	3,485	3,206	3,046	3,162
Equipment lease financing	3,556	3,609	3,583	3,558	3,628
Total commercial lending	27,672	27,778	27,353	26,531	26,115
Consumer					
Home equity	13,749	13,876	13,853	13,787	13,790
Automobile	1,135	1,061	1,008	958	938
Other	1,631	1,419	1,388	1,363	1,445
Total consumer	16,515	16,356	16,249	16,108	16,173
Residential mortgage	6,337	5,234	7,416	7,362	7,307
Other	376	347	358	352	341
Unearned income	(795)	(815)	(828)	(832)	(835)
Total, net of unearned income	\$ 50,105	\$ 48,900	\$50,548	\$49,521	\$ 49,101

	December 31 2006	December 31 2005
Commercial Lending Exposure (a) (b)		
Investment grade or equivalent	49%	46%
Non-investment grade		
\$50 million or greater	2%	2%
All other non-investment grade	49%	<u>52</u> %
Total	100%	100%

Includes all commercial loans in the Retail Banking and Corporate & Institutional Banking business segments. Exposure represents the sum of all loans, leases, commitments and letters of credit.

<sup>(</sup>a) (b)

#### Allowances for Loan and Lease Losses and Unfunded Loan Commitments and Letters of Credit and Net Unfunded Commitments (Unaudited)

#### Change in Allowance for Loan and Lease Losses

\$ (23) (1) (14) (15)	\$	(39) (2)	\$ 597 (30)	\$	596 (16)	\$	634
(1) (14)			(30)		(16)		(0)
(1) (14)			(30)		(16)		(0)
(14)		(2)					(8)
( /							(1)
(15)							(29)
(13)		(13)	(12)		(12)		(12)
(1)		(2)					(1)
(54)		(56)	(42)		(28)		(51)
3		6	4		6		6
1							
1			4				
 4		3	4	_	4		4
9		9	12		10		10
(20)		(33)	(26)		(10)		(2)
		(2)					(1)
(13)			4				(29)
(11)		(10)	(8)		(8)		(8)
 (1)		(2)		_			(1)
(45)		(47)	(30)		(18)		(41)
42		16	44		22		24
 (3)		(14)		_	(3)		(21)
\$ 560	\$	566	\$ 611	\$	597	\$	596
\$ (33)	\$	(35)	\$ (22)	\$	(10)	\$	(32)
 (12)		(12)	(8)		(8)		(9)
\$ (45)	\$	(47)	\$ (30)	\$	(18)	\$	(41)
.49%		.52%	.34%		.16%		.51%
.22		.20	.14		.14		.15
\$	(54)  3 1 1 4 9 (20)  (13) (11) (1) (45) 42  (3) \$ 560  \$ (33) (12) \$ (45)	(1) (54)  3 1 4 9 (20)  (13) (11) (1) (45) 42  (3) \$\frac{5}{560}\$ \$\frac{5}{8} (12) \$\frac{4}{9}\$	(1)         (2)           (54)         (56)           3         6           1         1           4         3           9         9           (20)         (33)           (2)         (13)           (11)         (10)           (1)         (2)           (45)         (47)           42         16           (3)         (14)           \$ 560         \$ 566           \$ (33)         \$ (35)           (12)         (12)           \$ (45)         \$ (47)           .49%         .52%	(1)         (2)           (54)         (56)         (42)           3         6         4           1         4         4           4         3         4           9         9         12           (20)         (33)         (26)           (2)         (2)         (2)           (13)         4         (10)         (8)           (1)         (2)         (20)         (30)         (47)         (30)           (45)         (47)         (47)         (30)         (44)           (3)         (14)         (47)         (47)         (47)           (33)         (35)         (56)         (56)         (56)           (12)         (12)         (12)         (8)           (45)         (47)         (30)         (47)         (30)           (49)         (52)         (34)         (35)         (35)         (35)           (45)         (47)         (30)         (30)         (47)         (47)         (47)           (45)         (45)         (47)         (47)         (47)         (47)         (47)         (47)         (47)         (47)	(1)         (2)           (54)         (56)         (42)           3         6         4           1         4         4           4         3         4           9         9         12           (20)         (33)         (26)           (2)         (2)         (2)           (13)         4         (10)           (11)         (2)         (2)           (45)         (47)         (30)           42         16         44           (3)         (14)         (10)           (3)         (14)         (10)           (3)         (14)         (10)           (3)         (14)         (10)           (3)         (14)         (10)           (3)         (14)         (10)           (3)         (14)         (10)           (3)         (14)         (10)           (3)         (10)         (10)           (3)         (10)         (10)           (3)         (10)         (10)           (3)         (10)         (10)           (3)         (10)         (10)      <	(1)         (2)         (42)         (28)           3         6         4         6           1         4         4         4           4         3         4         4         4           9         9         12         10         10           (20)         (33)         (26)         (10)         (20)         (	(1)         (2)         (42)         (28)           3         6         4         6           1         4         4         4           4         3         4         4         4           9         9         12         10           (20)         (33)         (26)         (10)           (20)         (33)         (26)         (10)           (21)         (2)         (8)         (8)           (11)         (2)         (8)         (8)           (45)         (47)         (30)         (18)           42         16         44         22           (3)         (14)         (3)           \$ 560         \$ 566         \$ 611         \$ 597         \$           \$ (33)         \$ (35)         \$ (22)         \$ (10)         \$           \$ (33)         \$ (35)         \$ (22)         \$ (10)         \$           \$ (45)         \$ (47)         \$ (30)         \$ (18)         \$           \$ (45)         \$ (47)         \$ (30)         \$ (18)         \$

<sup>(</sup>a) Fourth quarter 2005 amounts reflect the impact of a charge-off related to a single leasing customer during that period.

#### Change in Allowance for Unfunded Loan Commitments and Letters of Credit

Three months ended - in millions	December 31 2006	September 30 2006	June 30 2006	March 31 2006	December 31 2005	
Beginning balance	\$ 117	\$ 103	\$ 103	\$ 100	\$ 79	
Net change in allowance for unfunded loan commitments and letters of credit	3	14		3	21	
Ending balance	\$ 120	\$ 117	\$ 103	\$ 103	\$ 100	
Net Unfunded Commitments	December 31	September 30	June 30	March 31	December 31	
In millions	2006	2006	2006	2006	2005	
Net unfunded commitments	\$ 44,835	\$ 43,804	\$40,904	\$40,806	\$ 40,178	

<sup>(</sup>b) Includes commercial, commercial real estate and equipment lease financing.

<sup>(</sup>c) Includes consumer and residential mortgage.

 $\textbf{Details of Nonperforming Assets} \ (\textbf{Unaudited})$ 

## Nonperforming Assets by Type

Period ended - in millions	December 31 September 30 2006 2006			June 30 2006	March 31 2006		December 31 2005	
Nonaccrual loans								
Commercial	\$	109	\$	112	\$ 151	\$ 127	\$	134
Commercial real estate		12		14	12	13		14
Equipment lease financing		1		14	16	16		17
Consumer		13		14	14	11		10
Residential mortgage		12		13	14	15		15
Total nonaccrual loans		147		167	207	182		190
Troubled debt restructured loan					1			
Total nonperforming loans		147		167	208	182		190
Nonperforming loans held for sale (a)						1		1
Foreclosed and other assets								
Equipment lease financing		12		12	12	13		13
Residential mortgage		10		9	8	8		9
Other		2		3	3	3		3
Total foreclosed and other assets		24		24	23	24		25
Total nonperforming assets (b)	\$	171	\$	191	\$ 231	\$ 207	\$	216
Nonperforming loans to total loans		.29%		.34%	.41%	.37%		.39%
Nonperforming assets to total loans, loans held for sale and foreclosed								
assets		.33		.36	.44	.40		.42
Nonperforming assets to total assets		.17		.19	.24	.22		.23
(a) Amounts represent troubled debt restructured loans held for sale.								
(b) Excludes equity management assets carried at estimated fair value (amounts include troubled debt restructured assets of \$4 million, \$4 million, \$7 million, \$7 million, and \$7 million, respectively).	\$	11	\$	12	\$ 18	\$ 21	\$	25

## **Change in Nonperforming Assets**

In millions	Yea	Year ended	
January 1, 2006	\$	216	
Transferred from accrual		225	
Returned to performing		(17)	
Principal activity including payoffs		(116)	
Asset sales		(17)	
Charge-offs and valuation adjustments		(120)	
December 31, 2006	\$	171	

 $\textbf{Details of Nonperforming Assets} \ (\textbf{Unaudited}) \ (\textbf{Continued})$ 

#### Nonperforming Assets by Business

Period ended - in millions	December 31 2006	September 30 2006	June 30 2006	March 31 2006	December 31 2005
Retail Banking					
Nonperforming loans	\$96	\$85	\$95	\$84	\$81
Foreclosed and other assets	10	10	9	9	9
Total	\$106	\$95	\$104	\$93	\$90
Corporate & Institutional Banking					
Nonperforming loans	\$50	\$81	\$112	\$97	\$108
Nonperforming loans held for sale				1	1
Foreclosed and other assets	13	13	13	14	15
Total	\$63	\$94	\$125	\$112	\$124
Other (a)					
Nonperforming loans	\$1	\$1	\$1	\$1	\$1
Foreclosed and other assets	1	1	1	1	1
Total	\$2	\$2	\$2	\$2	\$2
Consolidated Totals					
Nonperforming loans	\$147	\$167	\$208	\$182	\$190
Nonperforming loans held for sale				1	1
Foreclosed and other assets	24	24	23	24	25
Total	\$171	\$191	\$231	\$207	\$216

<sup>(</sup>a) Represents residential mortgages related to PNC's asset and liability management function.

## Largest Nonperforming Assets at December 31, 2006 - in millions (b)

Ranking	Outstandings	Industry
1	\$17	Food Manufacturing
2	12	Air Transportation
3	11	Computer and Electronic Product Mfg.
4	4	Real Estate
5	4	Fabricated Metal Product Mfg.
6	4	Construction of Buildings
7	4	Private Households
8	3	Truck Transportation
9	3	Merchant Wholesalers, Nondurable Goods
10	2	Motor Vehicle and Parts Dealers
Total	\$64	
As a perce	nt of total nonper	rforming assets
	37%	

<sup>(</sup>b) Amounts shown are not net of related allowance for loan and lease losses, if applicable.

#### Glossary of Terms

Accounting/administration net fund assets - Net domestic and foreign fund investment assets for which we provide accounting and administration services. We do not include these assets on our Consolidated Balance Sheet.

Adjusted average total assets - Primarily comprised of total average quarterly (or annual) assets plus (less) unrealized losses (gains) on available-for-sale debt securities, less goodwill and certain other intangible assets.

Annualized - Adjusted to reflect a full year of activity.

Assets under management - Assets over which we have sole or shared investment authority for our customers/clients. We do not include these assets on our Consolidated Balance Sheet.

Basis point - One hundredth of a percentage point.

<u>Charge-off</u> - Process of removing a loan or portion of a loan from our balance sheet because it is considered uncollectible. We also record a charge-off when a loan is transferred to held for sale and the loan's market value is less than its carrying amount.

Common shareholders' equity to total assets- Common shareholders' equity divided by total assets. Common shareholders' equity equals total shareholders' equity less the liquidation value of preferred stock.

<u>Custody assets</u> - Investment assets held on behalf of clients under safekeeping arrangements. We do not include these assets on our Consolidated Balance Sheet. Investment assets held in custody at other institutions on our behalf are included in the appropriate asset categories on the Consolidated Balance Sheet as if physically held by us.

<u>Derivatives</u> - Financial contracts whose value is derived from publicly traded securities, interest rates, currency exchange rates or market indices. Derivatives cover a wide assortment of financial contracts, including forward contracts, futures, options and swaps.

<u>Duration of equity</u> - An estimate of the rate sensitivity of our economic value of equity. A negative duration of equity is associated with asset sensitivity (*i.e.*, positioned for rising interest rates), while a positive value implies liability sensitivity (*i.e.*, vulnerable to rising rates). For example, if the duration of equity is +1.5 years, the economic value of equity declines by 1.5% for each 100 basis point increase in interest rates.

Earning assets - Assets that generate income, which include: federal funds sold; resale agreements; other short-term investments, including trading securities; loans held for sale; loans, net of unearned income; securities; and certain other assets.

Economic capital - Represents the amount of resources that our business segments should hold to guard against potentially large losses that could cause insolvency. It is based on a measurement of economic risk, as opposed to risk as defined by regulatory bodies. The economic capital measurement process involves converting a risk distribution to the capital that is required to support the risk, consistent with our target credit rating. As such, economic risk serves as a "common currency" of risk that allows us to compare different risks on a similar basis.

Economic value of equity ("EVE") - The present value of the expected cash flows of our existing assets less the present value of the expected cash flows of our existing liabilities, plus the present value of the net cash flows of our existing off-balance sheet positions.

Effective duration - A measurement, expressed in years, that, when multiplied by a change in interest rates, would approximate the percentage change in value of on- and off-balance sheet positions.

Efficiency - Noninterest expense divided by the sum of net interest income and noninterest income.

<u>Funds transfer pricing</u> - A management accounting methodology designed to recognize the net interest income effects of sources and uses of funds provided by the assets and liabilities of our business segments. We assign these balances LIBOR-based funding rates at origination that represent the interest cost for us to raise/invest funds with similar maturity and repricing structures.

<u>Futures and forward contracts</u> - Contracts in which the buyer agrees to purchase and the seller agrees to deliver a specific financial instrument at a predetermined price or yield. May be settled either in cash or by delivery of the underlying financial instrument.

GAAP - Accounting principles generally accepted in the United States of America.

Leverage ratio - Tier 1 risk-based capital divided by adjusted average total assets.

Net interest margin - Annualized taxable-equivalent net interest income divided by average earning assets.

Nondiscretionary assets under administration - Assets we hold for our customers/clients in a non-discretionary, custodial capacity. We do not include these assets on our Consolidated Balance Sheet.

Noninterest income to total revenue - Noninterest income divided by the sum of net interest income and noninterest income.

Nonperforming assets - Nonperforming assets include nonaccrual loans, troubled debt restructured loans, nonaccrual loans held for sale, foreclosed assets and other assets. We do not accrue interest income on assets classified as nonperforming.

Nonperforming loans - Nonperforming loans include loans to commercial, commercial real estate, equipment lease financing, consumer, and residential mortgage customers as well as troubled debt restructured loans. Nonperforming loans do not include nonaccrual loans held for sale or foreclosed and other assets. We do not accrue interest income on loans classified as nonperforming.

Operating leverage - The period to period percentage change in total revenue less the percentage change in noninterest expense. A positive percentage indicates that revenue growth exceeded expense growth (i.e., positive operating leverage) while a negative percentage implies expense growth exceeded revenue growth (i.e., negative operating leverage).

Recovery - Cash proceeds received on a loan that we had previously charged off. We credit the amount received to the allowance for loan and lease losses.

Return on average capital - Annualized net income divided by average capital.

Return on average assets - Annualized net income divided by average assets.

Return on average common equity- Annualized net income divided by average common shareholders' equity.

<u>Risk-weighted assets</u> - Primarily computed by the assignment of specific risk-weights (as defined by The Board of Governors of the Federal Reserve System) to assets and off-balance sheet instruments.

Securitization - The process of legally transforming financial assets into securities.

<u>Tangible common equity ratio</u> - Period-end common shareholders' equity less goodwill and other intangible assets (excluding mortgage servicing rights) divided by period-end assets less goodwill and other intangible assets (excluding mortgage servicing rights).

<u>Taxable-equivalent interest</u> - The interest income earned on certain assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than a taxable asset. To provide more meaningful comparisons of yields and margins for all interest-earning assets, we also provide revenue on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on other taxable assets. This adjustment is not permitted under GAAP on the Consolidated Income Statement.

<u>Tier 1 risk-based capital</u> - Tier 1 risk-based capital equals: total shareholders' equity, plus trust preferred capital securities, plus certain minority interests that are held by others; less goodwill and certain other intangible assets, less equity investments in nonfinancial companies and less net unrealized holding losses on available-for-sale equity securities. Net unrealized holding gains on available-for-sale equity securities, net unrealized holding gains (losses) on available-for-sale debt securities and net unrealized holding gains (losses) on cash flow hedge derivatives are excluded from total shareholders' equity for tier 1 risk-based capital purposes.

Tier 1 risk-based capital ratio - Tier 1 risk-based capital divided by period-end risk-weighted assets.

<u>Total fund assets serviced</u> - Total domestic and offshore fund investment assets for which we provide related processing services. We do not include these assets on our Consolidated Balance Sheet.

Total return swap - A non-traditional swap where one party agrees to pay the other the "total return" of a defined underlying asset (e.g., a loan), usually in return for receiving a stream of LIBOR-based cash flows. The total returns of the asset, including interest and any default shortfall, are passed through to the counterparty. The counterparty is therefore assuming the credit and economic risk of the underlying asset.

Total risk-based capital - Tier 1 risk-based capital plus qualifying senior and subordinated debt, other minority interest not qualified as tier 1, and the allowance for loan and lease losses, subject to certain limitations.

Total risk-based capital ratio - Total risk-based capital divided by period-end risk-weighted assets.

Transaction deposits - The sum of money market and interest-bearing demand deposits and demand and other noninterest-bearing deposits.

<u>Yield curve</u> - A graph showing the relationship between the yields on financial instruments or market indices of the same credit quality with different maturities. For example, a "normal" or "positive" yield curve exists when long-term bonds have higher yields than short-term bonds. A "flat" yield curve exists when yields are the same for short-term and long-term bonds. A "steep" yield curve exists when yields on long-term bonds are significantly higher than on short-term bonds. An "inverted" or "negative" yield curve exists when short-term bonds have higher yields than long-term bonds.

#### **Business Segment Descriptions**

Retail Banking provides deposit, lending, brokerage, trust, investment management, and cash management services to approximately 2.5 million consumer and small business customers within our primary geographic area. Our customers are serviced through approximately 850 offices in our branch network, the call center located in Pittsburgh and the Internet – www.pncbank.com. The branch network is located primarily in Pennsylvania; New Jersey; the greater Washington, D.C. area, including Virginia and Maryland; Ohio; Kentucky and Delaware. Brokerage services are provided through PNC Investments, LLC, and J.J.B. Hilliard, W.L. Lyons, Inc. Retail Banking also serves as investment manager and trustee for employee benefit plans and charitable and endowment assets and provides nondiscretionary defined contribution plan services and investment options through its Vested Interest® product. These services are provided to individuals and corporations primarily within our primary geographic markets.

Corporate & Institutional Banking provides lending, treasury management, and capital markets products and services to mid-sized corporations, government entities, and selectively to large corporations. Lending products include secured and unsecured loans, letters of credit and equipment leases. Treasury management services include cash and investment management, receivables management, disbursement services, funds transfer services, information reporting, and global trade services. Capital markets products and services include foreign exchange, derivatives, loan syndications, mergers and acquisitions advisory and related services to middle-market companies, securities underwriting, and securities sales and trading. Corporate & Institutional Banking also provides commercial loan servicing, real estate advisory and technology solutions for the commercial real estate finance industry. Corporate & Institutional Banking provides products and services generally within our primary geographic markets, with certain products and services provided nationally.

BlackRock is one of the world's largest publicly traded investment management firms. As of December 31, 2006, BlackRock's assets under management were \$1.1 trillion. The firm manages assets on behalf of institutions and individuals worldwide through a variety of equity, fixed income, cash management and alternative investment products. In addition, BlackRock provides BlackRock Solutions\* investment system, risk management, and financial advisory services to a growing number of institutional investors. The firm has a major presence in key global markets, including the United States, Europe, Asia, Australia and the Middle East. For additional information, please see the firm's SEC reports on its website at www.blackrock.com. At December 31, 2006, PNC owned approximately 34% of BlackRock and accounts for its investment in BlackRock under the equity method.

**PFPC** is a leading full service provider of processing, technology and business solutions for the global investment industry. Securities services include custody, securities lending, and accounting and administration for funds registered under the 1940 Act and alternative investments. Investor services include transfer agency, managed accounts, subaccounting, and distribution. PFPC serviced \$2.2 trillion in total assets and 68 million shareholder accounts as of December 31, 2006 both domestically and internationally through its Ireland and Luxembourg operations.

#### Additional Information About The PNC/Mercantile Transaction

The PNC Financial Services Group, Inc. and Mercantile Bankshares Corporation have filed a proxy statement/prospectus and other relevant documents concerning the merger with the United States Securities and Exchange Commission (the "SEC"). WE URGE INVESTORS TO READ THE PROXY STATEMENT/PROSPECTUS AND ANY OTHER DOCUMENTS FILED WITH THE SEC IN CONNECTION WITH THE MERGER OR INCORPORATED BY REFERENCE IN THE PROXY STATEMENT/PROSPECTUS BECAUSE THEY CONTAIN IMPORTANT INFORMATION.

Investors may obtain these documents free of charge at the SEC's website (www.sec.gov). In addition, documents filed with the SEC by The PNC Financial Services Group, Inc. are available free of charge from Shareholder Relations at (800) 843-2206. Documents filed with the SEC by Mercantile Bankshares are available free of charge from Mercantile Bankshares Corporation, 2 Hopkins Plaza, P.O. Box 1477, Baltimore, Maryland 21203, Attention: Investor Relations.

The directors, executive officers, and certain other members of management and employees of Mercantile Bankshares Corporation are participants in the solicitation of proxies in favor of the merger from the shareholders of Mercantile Bankshares Corporation. Information about the directors and executive officers of Mercantile Bankshares Corporation is set forth in the proxy statement for its 2006 annual meeting of shareholders, which was filed with the SEC on March 29, 2006. Additional information regarding the interests of such participants is included in the proxy statement/prospectus filed with the SEC.

#### Appendix to Financial Supplement

The PNC Financial Services Group, Inc.

#### Adjusted Condensed Consolidated Income Statement Reconciliations (Unaudited) (a)

For the year ended December 31, 2006			BlackRock		
In millions	PNC As Reported	Adjustments (b)	Deconsolidation and Other Adjustments	BlackRock Equity Method (c)	PNC As Adjusted
Net Interest Income		•			
Interest income	\$ 4,612		\$ (16)		\$ 4,596
Interest expense	2,367		(6)		2,361
Net interest income	2,245		(10)		2,235
Provision for credit losses	124				124
Net interest income less provision for credit losses	2,121		(10)		2,111
Noninterest Income					
Asset management	1,420	\$ 10	(1,036)	\$ 144	538
Other	4,907	(1,834)	(51)		3,022
Total noninterest income	6,327	(1,824)	(1,087)	144	3,560
Noninterest Expense					
Compensation and benefits	2,432	(44)	(523)		1,865
Other	2,011	(47)	(242)		1,722
Total noninterest expense	4,443	(91)	(765)		3,587
Income before minority interest and income taxes	4,005	(1,733)	(332)	144	2,084
Minority interest in income of BlackRock	47	18	(65)		
Income taxes	1,363	(663)	(130)	7	577
Net income	\$ 2,595	<u>\$ (1,088)</u>	<u>\$ (137)</u>	<u>\$ 137</u>	\$ 1,507
For the year ended December 31, 2005		BlackRock			
For the year ended December 31, 2005  In millions	PNC As Reported	BlackRock Deconsolidation and Other Adjustments	BlackRock Equity Method (d)	PNC As Adjusted	
•		Deconsolidation and			
In millions		Deconsolidation and			
In millions Net Interest Income	As Reported	Other Adjustments		As Adjusted	
In millions  Net Interest Income Interest income	As Reported \$ 3,734	Deconsolidation and Other Adjustments  \$ (20)		\$ 3,714 1,572 2,142	
In millions  Net Interest Income Interest income Interest expense	\$ 3,734 1,580	Deconsolidation and Other Adjustments  \$ (20) (8)		* 3,714 1,572	
In millions  Net Interest Income Interest income Interest expense Net interest income	\$ 3,734 1,580 2,154	Deconsolidation and Other Adjustments  \$ (20) (8)		\$ 3,714 1,572 2,142	
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses	\$ 3,734 1,580 2,154 21	S (20) (8) (12)		** 3,714	
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses	\$ 3,734 1,580 2,154 21 2,133	Deconsolidation and Other Adjustments   \$ (20)		* 3,714 1,572 2,142 21 2,121	
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses Noninterest Income	\$ 3,734 1,580 2,154 21 2,133	Deconsolidation and Other Adjustments   \$ (20) (8) (12)   (12)	Equity Method (d)	\$ 3,714 1,572 2,142 21 2,121	
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses Noninterest Income Asset management	\$ 3,734 1,580 2,154 21 2,133	Deconsolidation and Other Adjustments   \$ (20)	Equity Method (d)	* 3,714 1,572 2,142 21 2,121	
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses Noninterest Income Asset management Other	\$ 3,734 1,580 2,154 21 2,133 1,443 2,730	\$ (20) (8) (12) (12) (1,143) (71)	Equity Method (d) \$ 163	As Adjusted  \$ 3,714	
In millions  Net Interest Income Interest income Interest expense  Net interest income Provision for credit losses  Net interest income less provision for credit losses  Noninterest Income Asset management Other  Total noninterest income  Noninterest Expense Compensation and benefits	\$ 3,734 1,580 2,154 21 2,133 1,443 2,730 4,173 2,393	\$ (20) (8) (12) (1,143) (71) (1,214)	Equity Method (d) \$ 163	As Adjusted  \$ 3,714	
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses Noninterest Income Asset management Other Total noninterest income Noninterest Expense	\$ 3,734 1,580 2,154 21 2,133 1,443 2,730 4,173	Deconsolidation and Other Adjustments   (20)	Equity Method (d) \$ 163	As Adjusted  \$ 3,714	
In millions  Net Interest Income Interest income Interest expense  Net interest income Provision for credit losses  Net interest income less provision for credit losses  Noninterest Income Asset management Other  Total noninterest income  Noninterest Expense Compensation and benefits	\$ 3,734 1,580 2,154 21 2,133 1,443 2,730 4,173 2,393	\$ (20) (8) (12) (1,143) (71) (1,214)	Equity Method (d) \$ 163	As Adjusted  \$ 3,714	
In millions  Net Interest Income Interest income Interest expense  Net interest income Provision for credit losses  Net interest income less provision for credit losses  Noninterest Income Asset management Other  Total noninterest income  Noninterest Expense Compensation and benefits Other	\$ 3,734 1,580 2,154 21 2,133 1,443 2,730 4,173 2,393 1,913	\$ (20) (8) (12) (1,143) (71) (1,214) (595) (258) (853)	Equity Method (d) \$ 163	As Adjusted  \$ 3,714	
In millions  Net Interest Income Interest income Interest expense  Net interest income Provision for credit losses  Net interest income less provision for credit losses  Noninterest Income Asset management Other  Total noninterest income  Noninterest Expense Compensation and benefits Other  Total noninterest expense	\$ 3,734 1,580 2,154 21 2,133 1,443 2,730 4,173 2,393 1,913 4,306	Deconsolidation and Other Adjustments	\$ 163  163	As Adjusted  \$ 3,714	
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses Noninterest Income Asset management Other Total noninterest income  Noninterest Expense Compensation and benefits Other Total noninterest expense Income before minority interest and income taxes	\$ 3,734 1,580 2,154 21 2,133 1,443 2,730 4,173 2,393 1,913 4,306 2,000	Deconsolidation and Other Adjustments	\$ 163  163	As Adjusted  \$ 3,714	

<sup>(</sup>a) This adjusted condensed consolidated income statement reconciliation is provided for informational purposes only and reflects historical consolidated financial information of PNC (1) with amounts adjusted for the impact of certain significant 2006 items and (2) as if we had recorded our investment in BlackRock on the equity method for all periods presented. This reconciliation is from the reported GAAP amounts shown on pages 1 and 3 of the Financial Supplement to the corresponding adjusted amounts shown on pages 2 and 4 of the Financial Supplement. We have provided these adjusted amounts and reconciliations so that shareholders, investor analysts, regulators and others will be better able to evaluate the impact of certain significant items on our GAAP results for these periods, in addition to providing a basis of comparability for the impact of BlackRock. This information supplements our results as reported in accordance with GAAP and should not be viewed in isolation from, or as a substitute for, our GAAP results. The absence of other adjustments is not intended to imply that there could not have been other similar types of adjustments, but any such adjustments would not have been similar in magnitude to the amount of the adjustments shown. Our third quarter 2006 Form 10-Q includes additional information regarding our BlackRock/Merrill Lynch Investment Managers ("MLIM") transaction accounting, securities portfolio rebalancing and mortgage loan portfolio repositioning.

<sup>(</sup>b) Includes the impact of the following items, all on a pretax basis: \$2,078 million gain on BlackRock/MLIM transaction, \$196 million securities portfolio rebalancing loss, \$101 million of BlackRock/MLIM transaction integration costs, and \$48 million mortgage loan portfolio repositioning loss.

<sup>(</sup>c) BlackRock investment revenue represents PNC's ownership interest in earnings of BlackRock excluding our share of pretax BlackRock/MLIM transaction integration costs totaling \$101 million. The income taxes amount represents additional income taxes recorded by PNC related to BlackRock earnings.

<sup>(</sup>d) BlackRock investment revenue represents PNC's approximately 70% ownership interest in earnings of BlackRock at December 31, 2005. The income taxes amount represents additional income taxes recorded by PNC related to BlackRock earnings.

#### **Appendix to Financial Supplement (continued)**

The PNC Financial Services Group, Inc.

#### Adjusted Condensed Consolidated Income Statement Reconciliations (Unaudited) (a)

For the three months ended December 31, 2006 In millions	PNC	BlackRock Equity Method - BlackRock/MLIM Transaction	PNC	
	As Reported	Integration Costs (b)	As Adjusted	
Net Interest Income	e 1.017		n 1217	
Interest income	\$ 1,217		\$ 1,217	
Interest expense	651		651	
Net interest income	566		566	
Provision for credit losses	42		42	
Net interest income less provision for credit losses	524		524	
Noninterest Income				
Asset management	149	\$ 10	159	
Other	820		820	
Total noninterest income	969	10	979	
Noninterest Expense				
Compensation and benefits	497		497	
Other	472		472	
Total noninterest expense	969		969	
Income before income taxes	524	10	534	
Income taxes	148	2	150	
Net income	\$ 376	\$ 8	\$ 384	

For the three months ended September 30, 2006	PNC		BlackRock Deconsolidation and	BlackRock	PNC
In millions	As Reported	Adjustments (c)	Other Adjustments	Equity Method (d)	As Adjusted
Net Interest Income					
Interest income	\$ 1,203		\$ (5)		\$ 1,198
Interest expense	636		(2)		634
Net interest income	567		(3)		564
Provision for credit losses	16				16
Net interest income less provision for credit losses	551		(3)		548
Noninterest Income					
Asset management	381		(302)	\$ 43	122
Other	2,562	\$ (1,834)	(18)	Ψ	710
Total noninterest income	2,943	(1,834)	(320)	43	832
Noninterest Expense					
Compensation and benefits	659	(44)	(154)		461
Other	508	(28)	(69)		411
Total noninterest expense	1,167	(72)	(223)		872
Income before minority interest and income taxes	2,327	(1,762)	(100)	43	508
Minority interest in income of BlackRock	6	14	(20)		
Income taxes	837	(672)	(38)	1	128
Net income	\$ 1,484	\$ (1,104)	\$ (42)	\$ 42	\$ 380

<sup>(</sup>a) See note (a) on page A1.

<sup>(</sup>b) BlackRock recorded \$51 million pretax (\$32 million after-tax) of BlackRock/MLIM transaction integration costs for the fourth quarter of 2006. PNC incurred approximately 34%, or \$10 million, of these costs under the equity method.

<sup>(</sup>c) Includes the impact of the following items, all on a pretax basis: \$2,078 million gain on BlackRock/MLIM transaction, \$196 million securities portfolio rebalancing loss, \$72 million of BlackRock/MLIM transaction integration costs, and \$48 million mortgage loan portfolio repositioning loss.

<sup>(</sup>d) BlackRock investment revenue represents PNC's approximately 69% ownership interest in earnings of BlackRock for the third quarter of 2006, excluding pretax BlackRock/MLIM transaction integration costs totaling \$72 million. The income taxes amount represents additional income taxes recorded by PNC related to BlackRock earnings.

#### **Appendix to Financial Supplement (continued)**

The PNC Financial Services Group, Inc.

### Adjusted Condensed Consolidated Income Statement Reconciliations (Unaudited) (a)

For the three months ended June 30, 2006	PNC	BlackRock/MLIM Transaction	BlackRock Deconsolidation and	BlackRock	PNC
In millions	As Reported	Integration Costs	Other Adjustments	Equity Method (b)	As Adjusted
Net Interest Income					
Interest income	\$ 1,126		\$ (6)		\$ 1,120
Interest expense	570		(2)		568
Net interest income	556		(4)		552
Provision for credit losses	44				44
Net interest income less provision for credit losses	512		(4)		508
Noninterest Income					
Asset management	429		(349)	\$ 49	129
Other	801		(12)		789
Total noninterest income	1,230		(361)	49	918
Noninterest Expense					
Compensation and benefits	634	\$ 3	(180)		457
Other	511	(16)	(71)		424
Total noninterest expense	1,145	(13)	(251)		881
Income before minority interest and income taxes	597	13	(114)	49	545
Minority interest in income of BlackRock	19	3	(22)		
Income taxes	197	5	(46)	3	159
Net income	\$ 381	\$ 5	\$ (46)	\$ 46	\$ 386
For the three months ended March 31, 2006	DNC	BlackRock/MLIM	BlackRock	BlackRock	PNC
For the three months ended March 31, 2006 In millions	PNC As Reported	BlackRock/MLIM Transaction Integration Costs	BlackRock Deconsolidation and Other Adjustments	BlackRock Equity Method (c)	PNC As Adjusted
,		Transaction	Deconsolidation and	<b>Equity Method</b>	As
In millions		Transaction	Deconsolidation and	<b>Equity Method</b>	As
In millions Net Interest Income	As Reported	Transaction	Deconsolidation and Other Adjustments	<b>Equity Method</b>	As Adjusted
In millions Net Interest Income Interest income	As Reported \$ 1,066	Transaction	Deconsolidation and Other Adjustments  \$ (5)	<b>Equity Method</b>	As Adjusted  \$ 1,061
In millions  Net Interest Income Interest income Interest expense	\$ 1,066 510	Transaction	Deconsolidation and Other Adjustments  \$ (5) (2)	<b>Equity Method</b>	As Adjusted \$ 1,061 508
In millions  Net Interest Income Interest income Interest expense Net interest income	\$ 1,066 510 556	Transaction	Deconsolidation and Other Adjustments  \$ (5) (2)	<b>Equity Method</b>	\$ 1,061 508
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses	\$ 1,066 510 556 22	Transaction	Deconsolidation and Other Adjustments  \$ (5) (2) (3)	<b>Equity Method</b>	\$ 1,061 508 553 22
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses	\$ 1,066 510 556 22	Transaction	Deconsolidation and Other Adjustments  \$ (5) (2) (3)	<b>Equity Method</b>	\$ 1,061 508 553 22
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses Noninterest Income	\$ 1,066 510 556 22 534	Transaction	Deconsolidation and Other Adjustments	Equity Method (c)	** 1,061
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses Noninterest Income Asset management	\$ 1,066 510 556 22 534	Transaction	Deconsolidation and Other Adjustments	Equity Method (c)	** 1,061
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses Noninterest Income Asset management Other Total noninterest income	\$ 1,066 510 556 22 534 461 724	Transaction	\$ (5) (2) (3) (385) (21)	Equity Method (c)	** As Adjusted  \$ 1,061
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses Noninterest Income Asset management Other	\$ 1,066 510 556 22 534 461 724	Transaction Integration Costs	\$ (5) (2) (3) (385) (21)	Equity Method (c)	\$ 1,061
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses Noninterest Income Asset management Other Total noninterest income Noninterest Expense	\$ 1,066 510 556 22 534 461 724 1,185	Transaction Integration Costs	Deconsolidation and Other Adjustments	Equity Method (c)	\$ 1,061 508 553 22 531 128 703 831
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses Noninterest Income Asset management Other Total noninterest income Noninterest Expense Compensation and benefits	\$ 1,066 510 556 22 534 461 724 1,185	Transaction Integration Costs  \$ (3)	Deconsolidation and Other Adjustments	Equity Method (c)	\$ 1,061 508 553 22 531 128 703 831
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses Net interest income less provision for credit losses  Noninterest Income Asset management Other Total noninterest income  Noninterest Expense Compensation and benefits Other Total noninterest expense	As Reported  \$ 1,066	Transaction Integration Costs  \$ (3) (3)	Deconsolidation and Other Adjustments	Equity Method (c)	\$ 1,061 508 553 22 531 128 703 831 450 415
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses Noninterest Income Asset management Other Total noninterest income  Noninterest Expense Compensation and benefits Other Total noninterest expense Income before minority interest and income taxes	As Reported  \$ 1,066	\$ (3) (3) (6)	Deconsolidation and Other Adjustments	\$ 52 52	\$ 1,061 508 553 22 531 128 703 831 450 415 865
In millions  Net Interest Income Interest income Interest expense Net interest income Provision for credit losses Net interest income less provision for credit losses Net interest income less provision for credit losses  Noninterest Income Asset management Other Total noninterest income  Noninterest Expense Compensation and benefits Other Total noninterest expense	As Reported  \$ 1,066	\$ (3) (3) (6) 6	Deconsolidation and Other Adjustments	\$ 52 52	\$ 1,061 508 553 22 531 128 703 831 450 415 865

<sup>(</sup>a) See note (a) on page A1

<sup>(</sup>b) BlackRock investment revenue represents PNC's approximately 69% ownership interest in earnings of BlackRock for the second quarter of 2006, excluding pretax BlackRock/MLIM transaction integration costs totaling \$13 million. The income taxes amount represents additional income taxes recorded by PNC related to BlackRock earnings

<sup>(</sup>c) BlackRock investment revenue represents PNC's approximately 69% ownership interest in earnings of BlackRock for the first quarter of 2006, excluding pretax BlackRock/MLIM transaction integration costs totaling \$6 million. The income taxes amount represents additional income taxes recorded by PNC related to BlackRock earnings.

#### **Appendix to Financial Supplement (continued)**

The PNC Financial Services Group, Inc.

### Adjusted Condensed Consolidated Income Statement Reconciliation (Unaudited) (a)

For the three months ended December 31, 2005		BlackRock		
In millions	PNC	Deconsolidation and	BlackRock	PNC
Net Interest Income	As Reported	Other Adjustments	Equity Method (b)	As Adjusted
		<u> </u>		
Interest income	\$ 1,034	\$ (7)		\$ 1,027
Interest expense	479	(2)		477
Net interest income	555	(5)		550
Provision for credit losses	24			24
Net interest income less provision for credit losses	531	(5)		526
Noninterest Income				
Asset management	431	(354)	\$ 51	128
Other	723	(14)		709
Total noninterest income	1,154	(368)	51	837
Noninterest Expense				
Compensation and benefits	633	(182)		451
Other	494	(75)		419
Total noninterest expense	1,127	(257)		870
Income before minority interest and income taxes	558	(116)	51	493
Minority interest in income of BlackRock	22	(22)		
Income taxes	181	(46)	3	138
Net income	\$ 355	<u>\$ (48)</u>	<u>\$ 48</u>	\$ 355

<sup>(</sup>a) See note (a) on page A1.

 <sup>(</sup>b) BlackRock investment revenue represents PNC's approximately 70% ownership interest in earnings of BlackRock for the fourth quarter of 2005. The income taxes amount represents additional income taxes recorded by PNC related to BlackRock earnings.



The PNC Financial Services Group, Inc.

### Fourth Quarter and Full Year 2006 Earnings Conference Call

January 23, 2007

### 2006 Highlights

- Record net income for the year
- ► PNC recognized a \$1.6 billion increase in capital resulting from the BlackRock/MLIM transaction
- Strong client activity business segment earnings\* grew 9%
- ▶ Balance sheet well positioned for this interest rate environment
- Overall asset quality remained very strong
- Mercantile acquisition will continue PNC's expansion into growth markets; integration process on track

\*Total business segment earnings are reconciled to total GAAP consolidated earnings in the Appendix



### **Income Statement**

\$ millions (except per share data)	Fourth Quarter 2006	Third Quarter 2006	Fourth Quarter 2005
Net interest income *	\$571	\$574	\$568
Noninterest income	969	2,943	1,154
Total revenue*	1,540	3,517	1,722
Noninterest expense	969	1,167	1,127
Pretax, pre-provision income	571	2,350	595
Provision Income before minority	42	16	24
interest and income taxes	529	2,334	571
Minority interest	-	6	22
Income taxes*	153	844	194
Net income	\$376	\$1,484	\$355
EPS - diluted	\$1.27	\$5.01	\$1.20

<sup>\*</sup> Presented on a taxable-equivalent basis. See Appendix for GAAP reconciliation of net interest income, total revenue & income taxes, which are included in the 4Q06, 3Q06 & 4Q05 Income Statement reconciliations.



### Income Statement - As Adjusted

As A	<b>\</b> di	iust	ed	**

\$ millions (except per share data)	Fourth Quarter 2006	Third Quarter 2006	Fourth Quarter 2005
Net interest income *	\$571	\$571	\$563
Noninterest income	979	832	837
Total revenue*	1,550	1,403	1,400
Noninterest expense	969	872	870
Pretax, pre-provision income	581	531	530
Provision	42	16	24
Income before minority interest and income taxes	539	515	506
Minority interest Income taxes*	- 155	135	- 151
Net income	\$384	\$380	\$355
EPS - diluted	\$1.30	\$1.28	\$1.20

<sup>\*</sup> Presented on a taxable-equivalent basis. See Appendix for GAAP reconciliation of net interest income, total revenue & income taxes, which are included in the 4Q06, 3Q06 & 4Q05 Income Statement reconciliations.

<sup>\*\*</sup> See Appendix for GAAP reconciliation of adjustments to reported 4Q06, 3Q06 and 4Q05 income statement, including the taxable-equivalent adjustments to net interest income, total revenue & income taxes. Adjustments to 3Q06 & 4Q05 are intended to illustrate the impact of the deconsolidation of BlackRock as if recorded on the equity method of accounting for all periods presented. Also, adjustments for certain significant items (net gain on BlackRock/MLIM transaction, balance sheet repositioning losses, and BlackRock/MLIM transaction integration costs) were made to 4Q06 and 3Q06, due to their aggregate magnitude. Other types of adjustments were not made as such adjustments would not have been similar in magnitude to the amount of those shown in the Appendix.



## Balance Sheet Highlights -Fourth Quarter 2006

		% Change vs.			
Average balances, \$ billions	Fourth Quarter Reported 2006	Third Quarter Reported 2006	Fourth Quarter Reported 2005		
Loans	\$49.0	(3)%	N/M		
Securities	\$21.2	(2)%	2%		
Total interest-earning assets	\$78.6	N/M	3%		
Total assets	Fourth Quarter Reported 2006         Third Quarter Reported 2006         Fourth Quarter Reported 2005           \$49.0         (3)%         N/M           \$21.2         (2)%         2%           \$78.6         N/M         3%           \$99.0         4%         8%	8%			
Noninterest-bearing demand deposit	s \$14.8	2%	5%		
Money market deposits	\$20.9	2%	9%		
Savings and retail CDs	\$16.7	3%	10%		
Total deposits	\$65.0	1%	7%		
Total borrowed funds	\$14.7	N/M	(9)%		
At quarter-end					
Tangible common equity ratio	7.4%				
Loans to deposits	76%				
Deposits to total funds	65%				
N/M – not meaningful					



## Cautionary Statement Regarding Forward-Looking Information

We make statements in this presentation, and we may from time to time make other statements, regarding our outlook or expectations for earnings, revenues, expenses and/or other matters regarding or affecting PNC that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "outlook," "estimate," "forecast," "project" and other similar words and expressions.

Forward-looking statements are subject to numerous assumptions, risks and uncertainties, which change over time. Forward-looking statements speak only as of the date they are made. We do not assume any duty and do not undertake to update our forward-looking statements. Because forward-looking statements are subject to assumptions and uncertainties, actual results or future events could differ, possibly materially, from those that we anticipated in our forward-looking statements, and future results could differ materially from our historical performance.

Our forward-looking statements are subject to the following principal risks and uncertainties. We provide greater detail regarding some of these factors in our Form 10-K for the year ended December 31, 2005 and in our 2006 Form 10-Qs, including in the Risk Factors and Risk Management sections of those reports. Our forward-looking statements may also be subject to other risks and uncertainties, including those that we may discuss elsewhere in this presentation or in our fillings with the SEC, accessible on the SEC's website at www.sec.gov and on or through our corporate website at www.pnc.com under "About PNC – Investor Relations – Financial Information."

- Our business and operating results are affected by business and economic conditions generally or specifically in the principal markets in which we do
  business. We are affected by changes in our customers' financial performance, as well as changes in customer preferences and behavior, including as a
  result of changing economic conditions.
- The value of our assets and liabilities as well as our overall financial performance are affected by changes in interest rates or in valuations in the debt and equity markets. Actions by the Federal Reserve and other government agencies, including those that impact money supply and market interest rates, can affect our activities and financial results.
- Competition can have an impact on customer acquisition, growth and retention, as well as on our credit spreads and product pricing, which can affect market share, deposits and revenues.
- Our ability to implement our One PNC initiative, as well as other business initiatives and strategies we may pursue, could affect our financial performance over the next several years.
- Our ability to grow successfully through acquisitions is impacted by a number of risks and uncertainties related both to the acquisition transactions
  themselves and to the integration of the acquired businesses into PNC after closing. These uncertainties are present in transactions such as our pending
  acquisition of Mercantile Bankshares Corporation.



# Cautionary Statement Regarding Forward-Looking Information (continued)

- Legal and regulatory developments could have an impact on our ability to operate our businesses or our financial condition or results of operations or
  our competitive position or reputation. Reputational impacts, in turn, could affect matters such as business generation and retention, our ability to
  attract and retain management, liquidity and funding. These legal and regulatory developments could include: (a) the unfavorable resolution of legal
  proceedings or regulatory and other governmental inquiries; (b) increased litigation risk from recent regulatory and other governmental developments;
   (c) the results of the regulatory examination process, our failure to satisfy the requirements of agreements with governmental agencies, and
  regulators' future use of supervisory and enforcement tools; (d) legislative and regulatory reforms, including changes to laws and regulations involving
  tax, pension, and the protection of confidential customer information; and (e) changes in accounting policies and principles.
- Our business and operating results are affected by our ability to identify and effectively manage risks inherent in our businesses, including, where
  appropriate, through the effective use of third-party insurance and capital management techniques.
- Our ability to anticipate and respond to technological changes can have an impact on our ability to respond to customer needs and to meet competitive demands.
- The adequacy of our intellectual property protection, and the extent of any costs associated with obtaining rights in intellectual property claimed by others, can impact our business and operating results.
- Our business and operating results can be affected by widespread natural disasters, terrorist activities or international hostilities, either as a result of the impact on the economy and financial and capital markets generally or on us or on our customers, suppliers or other counterparties specifically.
- Also, risks and uncertainties that could affect the results anticipated in forward-looking statements or from historical performance relating to our
  interest in BlackRock, Inc. are discussed in more detail in BlackRock's 2005 Form 10-K, including in the Risk Factors section, and in BlackRock's
  other filings with the SEC, accessible on the SEC's website and on or through BlackRock's website at www.blackrock.com.

In addition, our pending acquisition of Mercantile Bankshares presents us with a number of risks and uncertainties related both to the acquisition transaction itself and to the integration of the acquired businesses into PNC after closing. These risks and uncertainties include the following:

- Completion of the transaction is dependent on, among other things, receipt of regulatory and Mercantile shareholder approvals, the timing of which
  cannot be predicted with precision at this point and which may not be received at all. The impact of the completion of the transaction on PNC's
  financial statements will be affected by the timing of the transaction.
- The transaction may be more expensive to complete than anticipated, including as a result of unexpected factors or events.



## Cautionary Statement Regarding Forward-Looking Information (continued)

- The integration of Mercantile's business and operations with those of PNC, which will include conversion of Mercantile's different systems and procedures,
  may take longer than anticipated, may be more costly than anticipated, and may have unanticipated adverse results relating to Mercantile's or PNC's
  existing businesses.
- The anticipated benefits, including anticipated strategic gains and anticipated cost savings and other synergies of the transaction, may be significantly harder or take longer to be realized than anticipated or may not be achieved in their entirety, including as a result of unexpected factors or events, and attrition in key client, partner and other relationships relating to the transaction may be greater than expected.
- The anticipated benefits to PNC are dependent in part on Mercantile's business performance in the future, and there can be no assurance as to actual
  future results, which could be impacted by various factors, including the risks and uncertainties generally related to PNC's and Mercantile's performance
  (with respect to Mercantile, see Mercantile's SEC reports, accessible on the SEC's website) or due to factors related to the acquisition of Mercantile and the
  process of integrating it into PNC.

In addition to the pending Mercantile Bankshares transaction, we grow our business from time to time by acquiring other financial services companies. Acquisitions in general present us with risks other than those presented by the nature of the business acquired. In particular, acquisitions may be substantially more expensive to complete (including as a result of costs incurred in connection with the integration of the acquired company) and the anticipated benefits (including anticipated cost savings and strategic gains) may be significantly harder or take longer to achieve than expected. In some cases, acquisitions involve our entry into new businesses or new geographic or other markets, and these situations also present risks resulting from our inexperience in these new areas. As a regulated financial institution, our pursuit of attractive acquisition opportunities could be negatively impacted due to regulatory delays or other regulatory issues. Regulatory and/or legal issues related to the pre-acquisition operations of an acquired business may cause reputational harm to PNC following the acquisition and integration of the acquired business into ours and may result in additional future costs and expenses arising as a result of those issues.

Any annualized, proforma, estimated, third party or consensus numbers in this presentation are used for illustrative or comparative purposes only and may not reflect actual results. Any consensus earnings estimates are calculated based on the earnings projections made by analysts who cover that company. The analysts' opinions, estimates or forecasts (and therefore the consensus earnings estimates) are theirs alone, are not those of PNC or its management, and may not reflect PNC's, Mercantile's or other company's actual or anticipated results.



## Additional Information About The PNC/Mercantile Transaction

The PNC Financial Services Group, Inc. and Mercantile Bankshares Corporation have filed a proxy statement/prospectus and other relevant documents concerning the merger with the United States Securities and Exchange Commission (the "SEC"). WE URGE INVESTORS TO READ THE PROXY STATEMENT/PROSPECTUS AND ANY OTHER DOCUMENTS FILED WITH THE SEC IN CONNECTION WITH THE MERGER OR INCORPORATED BY REFERENCE IN THE PROXY STATEMENT/PROSPECTUS BECAUSE THEY CONTAIN IMPORTANT INFORMATION.

Investors may obtain these documents free of charge at the SEC's website (www.sec.gov). In addition, documents filed with the SEC by The PNC Financial Services Group, Inc. are available free of charge from Shareholder Relations at (800) 843-2206. Documents filed with the SEC by Mercantile Bankshares are available free of charge from Mercantile Bankshares Corporation, 2 Hopkins Plaza, P.O. Box 1477, Baltimore, Maryland 21203, Attention: Investor Relations.

The directors, executive officers, and certain other members of management and employees of Mercantile Bankshares Corporation are participants in the solicitation of proxies in favor of the merger from the shareholders of Mercantile Bankshares Corporation. Information about the directors and executive officers of Mercantile Bankshares Corporation is set forth in the proxy statement for its 2006 annual meeting of shareholders, which was filed with the SEC on March 29, 2006. Additional information regarding the interests of such participants is included in the proxy statement/prospectus filed with the SEC.



**Appendix** 

### **Business Earnings Summary**

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	Earnings (Loss)			
\$ millions	2006	2005	Growth	
Retail Banking	\$765	\$682	12%	
Corporate & Institutional Banking	463	480	(4)%	
BlackRock (a)(b)(c)	187	152	23%	
PFPC	124	104	19%	
Total business segment earnings	1,539	1,418	9%	
Other (c)(d)	1,056	(93)		
Total consolidated net income	\$2,595	\$1,325	96%	

(a) PNC's ownership interest in BlackRock was approximately 69%-70% for 2005 and through the first nine months of 2006. Effective September 29, 2006, PNC's ownership interest in BlackRock dropped to approximately 34%.

(b) These amounts have been reduced by minority interest in income of BlackRock, excluding MLIM integration costs, totaling \$65 million and \$71 million for the years ended December 31, 2006 and 2005, respectively.

(c) For this PNC business segment reporting presentation, integration costs incurred by BlackRock for the MLIM transaction totaling \$47 million for 2006 have been reclassified from BlackRock to "Other". These amounts are after-tax and, as applicable, net of minority interest.

(d) "Other" for 2006 includes the after-tax impact of the net gain on the BlackRock/MLIM transaction, MLIM integration costs and costs associated with the securities portfolio rebalancing and mortgage loan portfolio repositioning.



**Appendix** 

### Income Statementourth Quarter 2006

\$ millions (except per share data)	Reported, GAAP Basis	Taxable- Equivalent Adjustment	Taxable- Equivalent Basis	Adjustments *	As Adjusted, TE Basis
Net interest income	\$566	\$5	\$571	-	\$571
Noninterest income	969	-	969	\$10	979
Total revenue	1,535	5	1,540	10	1,550
Noninterest expense	969	-	969	-	969
Pretax, pre-provision income	566	5	571	10	581
Provision	42	_	42	-	42
Income before income taxes	524	5	529	10	539
Income taxes	148	5	153	2	155
Net income	\$376	- 48	\$376	\$8	\$384
EPS - diluted	\$1.27	-	\$1.27	\$0.03	\$1.30

	Income			Diluted EPS	
Adjustments: *	Pre-Tax	Taxes	After-Tax	Impact	
BlackRock/MLIM transaction integration costs	\$10	\$2	\$8	\$0.03	



**Appendix** 

### Income Statementhird Quarter 2006

\$ millions (except per share data)	Reported, GAAP Basis	Taxable- Equivalent Adjustment	Taxable- Equivalent Basis	Significant Item Adjustments *	BlackRock Deconsolidation & Equity Method	As Adjusted, TE Basis
Net interest income	\$567	\$7	\$574		\$(3)	\$571
Noninterest income	2,943		2,943	\$(1,834)	(277)	832
Total revenue	3,510	7	3,517	(1,834)	(280)	1,403
Noninterest expense	1,167	-	1,167	(72)	(223)	872
Pretax, pre-provision income	2,343	7	2,350	(1,762)	(57)	531
Provision	16	-	16	-	-	16
Income before minority interest and income taxes  Minority interest	2,327	7	2,334	(1,762)	(57) (20)	515
Income taxes	837	7	844	(672)	(37)	135
Net income EPS - diluted	\$1,484 \$5.01	-	1,484 \$5.01	\$(1,104) \$(3.73)	- (37)	\$380 \$1.28

	Minority	Income		Diluted EPS
Pre-Tax	Interest	Taxes	After-Tax	Impact
\$(2,078)	<u>-</u>	\$(785)	\$(1,293)	\$(4.36)
196	-	69	127	.43
48	70 <u>5</u> 0 0	17	31	.10
(1,834)	-	(699)	(1,135)	(3.83)
(72)	\$14	27	(31)	(.10)
(72)	14	27	(31)	(.10)
\$(1,762)	\$14	\$(672)	\$(1,104)	\$(3.73)
	\$(2,078) 196 48 (1,834) (72) (72)	Pre-Tax	Pre-Tax         Interest         Taxes           \$(2,078)         -         \$(785)           196         -         69           48         -         17           (1,834)         -         (699)           (72)         \$14         27           (72)         14         27	Pre-Tax         Interest         Taxes         After-Tax           \$(2,078)         -         \$(785)         \$(1,293)           196         -         69         127           48         -         17         31           (1,834)         -         (699)         (1,135)           (72)         \$14         27         (31)           (72)         14         27         (31)



**Appendix** 

### Income StatemerRourth Quarter 2005

\$ millions (except per share data)	Reported, GAAP Basis	Taxable- Equivalent Adjustment	Taxable- Equivalent Basis	BlackRock Deconsolidation & Equity Method	As Adjusted For BlackRock, TE Basis
Net interest income	\$555	\$13	\$568	\$(5)	\$563
Noninterest income	1,154	-	1,154	(317)	837
Total revenue	1,709	13	1,722	(322)	1,400
Noninterest expense	1,127		1,127	(257)	870
Pretax, pre-provision income	582	13	595	(65)	530
Provision	24	-	24	_	24
Income before minority interest and income taxes	558	13	571	(65)	506
Minority interest	22	-	22	(22)	-
Income taxes	181	13	194	(43)	151
Net income	\$355	- · · · ·	\$355	80 <u>50</u>	\$355
EPS - diluted	\$1.20	_	\$1.20	-	\$1.20



## Peer Group of Super-Regional Banks

**Appendix** 

	licker
BB&T Corporation	BBT
Comerica	CMA
Fifth Third Bancorp	FITB
KeyCorp	KEY
National City Corporation	NCC
The PNC Financial Services Group, Inc.	c. PNC
Regions Financial	RF
SunTrust Banks, Inc.	STI
U.S. Bancorp	USB
Wachovia Corporation	WB
Wells Fargo & Company	WFC