

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

JULY 21, 2003  
DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED)

THE PNC FINANCIAL SERVICES GROUP, INC.  
(Exact name of registrant as specified in its charter)

COMMISSION FILE NUMBER 1-9718

PENNSYLVANIA  
(State or other jurisdiction of  
incorporation or organization)

25-1435979  
(I.R.S. Employer  
Identification No.)

ONE PNC PLAZA  
249 FIFTH AVENUE  
PITTSBURGH, PENNSYLVANIA 15222-2707  
(Address of principal executive offices, including zip code)

(412) 762-2000  
(Registrant's telephone number, including area code)

(Former name or former address, if changed since last report)

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

(c) The exhibit listed on the Exhibit Index accompanying this Form 8-K is furnished herewith.

ITEM 9. REGULATION FD DISCLOSURE

On July 21, 2003, The PNC Financial Services Group, Inc. (the "Corporation") issued a press release and held a conference call for investors regarding the Corporation's earnings and business for the quarter ended June 30, 2003. The Corporation also provided supplementary financial information on its web site, including financial information disclosed in connection with its earnings press release and related investor conference call. A copy of this supplementary financial information is attached hereto as Exhibit 99.1.

In accordance with the Securities and Exchange Commission's ("SEC") Release No. 33-8176, the information being furnished under Item 9 of this Current Report on Form 8-K ("Form 8-K") is being furnished pursuant to Item 12, "Disclosure of Results of Operations and Financial Condition," of Form 8-K. In accordance with the SEC's Release No. 33-8216, compliance with the Item 12 requirements is met by including such disclosures under Item 9.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

THE PNC FINANCIAL SERVICES GROUP, INC.  
(Registrant)

Date: July 21, 2003

By: /s/ Samuel R. Patterson

-----  
Samuel R. Patterson  
Controller

EXHIBIT INDEX

<TABLE>  
<CAPTION>  
Number  
-----  
<S>  
99.1  
</TABLE>

Description  
-----  
<C>  
Financial Supplement (unaudited) for Second Quarter 2003

Method of Filing  
-----  
<C>  
Furnished Herewith

[PNC LOGO]

## THE PNC FINANCIAL SERVICES GROUP, INC.

FINANCIAL SUPPLEMENT (UNAUDITED)  
SECOND QUARTER 2003THE PNC FINANCIAL SERVICES GROUP, INC.  
FINANCIAL SUPPLEMENT (UNAUDITED)  
SECOND QUARTER 2003

|                                                        | Page  |
|--------------------------------------------------------|-------|
|                                                        | ----- |
| Consolidated Statement of Income                       | 1     |
| Consolidated Balance Sheet                             | 2     |
| Capital and Asset Quality Ratios                       | 2     |
| Results of Businesses                                  |       |
| Summary                                                | 3     |
| Banking Businesses                                     |       |
| Regional Community Banking                             | 4     |
| Wholesale Banking                                      |       |
| Corporate Banking                                      | 5     |
| PNC Real Estate Finance                                | 6     |
| PNC Business Credit                                    | 7     |
| PNC Advisors                                           | 8     |
| Asset Management and Processing Businesses             |       |
| BlackRock                                              | 9     |
| PFPC                                                   | 10    |
| Details of Net Interest Income and Net Interest Margin | 11    |
| Details of Noninterest Income and Noninterest Expense  | 12    |
| Consolidated Average Balance Sheet                     | 13    |
| Details of Loans and Loans Held for Sale               | 14    |
| Allowances For Credit Losses And Unfunded Loan         |       |
| Commitments And Letters of Credit                      | 15    |
| Details of Nonperforming Assets                        | 16-17 |
| Glossary of Terms                                      | 18    |
| Business Definitions                                   | 20    |

The information contained in this Financial Supplement is preliminary and based on data available at July 21, 2003. It speaks only as of the particular date or dates included in the accompanying pages. PNC does not undertake an obligation to, and disclaims any duty to, correct or update any of the information provided. The Corporation's future financial performance is subject to risks and uncertainties as described in its SEC filings.

Certain prior period amounts included in this Financial Supplement have been reclassified to conform to the current period presentation. In addition, amounts included in this Financial Supplement are presented on a continuing operations basis, unless otherwise noted.

Average full-time equivalent employee (FTE) statistics as disclosed in this Financial Supplement by business reflect staff directly employed by the respective business and exclude corporate and shared services employees.

<TABLE>  
<CAPTION>

| June 30<br>For the three months ended - in millions, except per share data<br>2002 | June 30<br>2003 | March 31<br>2003 | December 31<br>2002 | September 30<br>2002 |
|------------------------------------------------------------------------------------|-----------------|------------------|---------------------|----------------------|
| <S>                                                                                | <C>             | <C>              | <C>                 | <C>                  |
| <C>                                                                                |                 |                  |                     |                      |
| INTEREST INCOME                                                                    |                 |                  |                     |                      |
| Loans and fees on loans<br>\$588                                                   | \$495           | \$507            | \$540               | \$567                |
| Securities<br>149                                                                  | 155             | 143              | 150                 | 140                  |
| Loans held for sale<br>41                                                          | 15              | 12               | 18                  | 24                   |
| Other<br>26                                                                        | 27              | 30               | 33                  | 38                   |
| Total interest income<br>804                                                       | 692             | 692              | 741                 | 769                  |
| INTEREST EXPENSE                                                                   |                 |                  |                     |                      |
| Deposits<br>172                                                                    | 117             | 132              | 149                 | 162                  |
| Borrowed funds<br>77                                                               | 54              | 57               | 68                  | 79                   |
| Total interest expense<br>249                                                      | 171             | 189              | 217                 | 241                  |
| Net interest income<br>555                                                         | 521             | 503              | 524                 | 528                  |
| Provision for credit losses<br>89                                                  | 57              | 36               | 65                  | 73                   |
| Net interest income less provision for credit losses<br>466                        | 464             | 467              | 459                 | 455                  |
| NONINTEREST INCOME                                                                 |                 |                  |                     |                      |
| Asset management<br>230                                                            | 209             | 207              | 202                 | 200                  |
| Fund servicing<br>217                                                              | 188             | 193              | 194                 | 193                  |
| Service charges on deposits<br>55                                                  | 60              | 57               | 61                  | 57                   |
| Brokerage<br>55                                                                    | 46              | 41               | 44                  | 41                   |
| Consumer services<br>61                                                            | 64              | 59               | 61                  | 62                   |
| Corporate services<br>149                                                          | 114             | 116              | 151                 | 108                  |
| Equity management<br>(13)                                                          | (17)            | (4)              | (14)                | (22)                 |
| Net securities gains<br>16                                                         | 26              | 56               | 1                   | 68                   |
| Other<br>100                                                                       | 86              | 70               | 66                  | 64                   |
| Total noninterest income<br>870                                                    | 776             | 795              | 766                 | 771                  |
| NONINTEREST EXPENSE                                                                |                 |                  |                     |                      |
| Staff expense<br>441                                                               | 446             | 438              | 408                 | 422                  |
| Net occupancy<br>59                                                                | 64              | 90               | 62                  | 64                   |
| Equipment<br>67                                                                    | 69              | 69               | 68                  | 68                   |
| Marketing<br>13                                                                    | 18              | 15               | 11                  | 14                   |
| Distributions on capital securities<br>14                                          | 14              | 14               | 14                  | 15                   |
| Other                                                                              | 324             | 230              | 228                 | 207                  |

|                                                                                        |        |        |        |        |
|----------------------------------------------------------------------------------------|--------|--------|--------|--------|
| Total noninterest expense                                                              | 935    | 856    | 791    | 790    |
| 839                                                                                    |        |        |        |        |
| Income from continuing operations before minority interest and income taxes            | 305    | 406    | 434    | 436    |
| 497                                                                                    |        |        |        |        |
| Minority interest in income of consolidated entities                                   | 13     | 11     | 11     | 4      |
| 12                                                                                     |        |        |        |        |
| Income taxes                                                                           | 108    | 133    | 145    | 147    |
| 165                                                                                    |        |        |        |        |
| Income from continuing operations                                                      | 184    | 262    | 278    | 285    |
| 320                                                                                    |        |        |        |        |
| Income (loss) from discontinued operations (less applicable income tax benefit of \$9) |        |        | (16)   |        |
| Net income                                                                             | \$184  | \$262  | \$262  | \$285  |
| \$320                                                                                  |        |        |        |        |
| EARNINGS PER COMMON SHARE                                                              |        |        |        |        |
| From continuing operations                                                             |        |        |        |        |
| Basic                                                                                  | \$ .65 | \$ .93 | \$ .97 | \$1.00 |
| \$1.13                                                                                 |        |        |        |        |
| Diluted                                                                                | \$ .65 | \$ .92 | \$ .97 | \$1.00 |
| \$1.12                                                                                 |        |        |        |        |
| From net income                                                                        |        |        |        |        |
| Basic                                                                                  | \$ .65 | \$ .93 | \$ .92 | \$1.00 |
| \$1.13                                                                                 |        |        |        |        |
| Diluted                                                                                | \$ .65 | \$ .92 | \$ .92 | \$1.00 |
| \$1.12                                                                                 |        |        |        |        |
| AVERAGE COMMON SHARES OUTSTANDING                                                      |        |        |        |        |
| Basic                                                                                  | 281    | 283    | 284    | 284    |
| 283                                                                                    |        |        |        |        |
| Diluted                                                                                | 282    | 284    | 286    | 285    |
| 285                                                                                    |        |        |        |        |

&lt;/TABLE&gt;

THE PNC FINANCIAL SERVICES GROUP, INC.

Page 2

CONSOLIDATED BALANCE SHEET (Unaudited)

&lt;TABLE&gt;

&lt;CAPTION&gt;

| September 30                                          | June 30                             | June 30 | March 31 | December 31 |
|-------------------------------------------------------|-------------------------------------|---------|----------|-------------|
| 2002                                                  | 2002                                | 2003    | 2003     | 2002        |
| In millions, except par value                         |                                     |         |          |             |
| ASSETS                                                |                                     |         |          |             |
| Cash and due from banks                               |                                     | \$3,797 | \$3,626  | \$3,201     |
| \$3,403                                               | \$2,839                             |         |          |             |
| Federal funds sold                                    |                                     | 850     | 1,913    | 1,847       |
| 3,031                                                 | 1,100                               |         |          |             |
| Other short-term investments                          |                                     | 1,554   | 2,012    | 1,811       |
| 1,730                                                 | 1,795                               |         |          |             |
| Loans held for sale                                   |                                     | 1,475   | 1,702    | 1,607       |
| 1,989                                                 | 2,441                               |         |          |             |
| Securities                                            |                                     | 16,017  | 14,973   | 13,763      |
| 12,536                                                | 12,313                              |         |          |             |
| Loans, net of unearned income of \$1,018, and \$1,104 | \$1,018, \$1,018, \$1,075, \$1,108, | 34,534  | 35,245   | 35,450      |
| 35,917                                                | 37,684                              |         |          |             |
| Allowance for credit losses                           |                                     | (673)   | (680)    | (673)       |
| (648)                                                 | (654)                               |         |          |             |
| Net loans                                             |                                     | 33,861  | 34,565   | 34,777      |
| 35,269                                                | 37,030                              |         |          |             |
| Goodwill                                              |                                     | 2,356   | 2,356    | 2,313       |
| 2,313                                                 | 2,314                               |         |          |             |

|                                                                                      |          |          |          |          |
|--------------------------------------------------------------------------------------|----------|----------|----------|----------|
| Other intangible assets                                                              |          | 316      | 330      | 333      |
| 337                                                                                  | 342      |          |          |          |
| Other                                                                                |          | 7,036    | 7,142    | 6,725    |
| 7,051                                                                                | 6,739    |          |          |          |
| -----                                                                                |          |          |          |          |
| Total assets                                                                         |          | \$67,262 | \$68,619 | \$66,377 |
| \$67,659                                                                             | \$66,913 |          |          |          |
| =====                                                                                |          |          |          |          |
| LIABILITIES                                                                          |          |          |          |          |
| Deposits                                                                             |          |          |          |          |
| Noninterest-bearing                                                                  |          | \$13,368 | \$12,460 | \$10,563 |
| \$10,844                                                                             | \$9,798  |          |          |          |
| Interest-bearing                                                                     |          | 33,326   | 34,621   | 34,419   |
| 34,116                                                                               | 34,629   |          |          |          |
| -----                                                                                |          |          |          |          |
| Total deposits                                                                       |          | 46,694   | 47,081   | 44,982   |
| 44,960                                                                               | 44,427   |          |          |          |
| Borrowed funds                                                                       |          |          |          |          |
| Federal funds purchased                                                              |          | 36       | 34       | 38       |
| 35                                                                                   | 37       |          |          |          |
| Repurchase agreements                                                                |          | 1,015    | 1,082    | 814      |
| 988                                                                                  | 971      |          |          |          |
| Bank notes and senior debt                                                           |          | 3,306    | 3,850    | 4,400    |
| 4,962                                                                                | 5,434    |          |          |          |
| Federal Home Loan Bank borrowings                                                    |          | 1,134    | 1,146    | 1,256    |
| 1,270                                                                                | 1,277    |          |          |          |
| Subordinated debt                                                                    |          | 2,260    | 2,234    | 2,423    |
| 2,423                                                                                | 2,332    |          |          |          |
| Other borrowed funds                                                                 |          | 152      | 188      | 185      |
| 269                                                                                  | 429      |          |          |          |
| -----                                                                                |          |          |          |          |
| Total borrowed funds                                                                 |          | 7,903    | 8,534    | 9,116    |
| 9,947                                                                                | 10,480   |          |          |          |
| Allowance for unfunded loan commitments<br>and letters of credit                     |          | 78       | 77       | 84       |
| 79                                                                                   | 73       |          |          |          |
| Accrued expenses                                                                     |          | 2,269    | 2,023    | 2,046    |
| 2,077                                                                                | 1,865    |          |          |          |
| Other                                                                                |          | 2,435    | 3,020    | 2,172    |
| 2,776                                                                                | 2,620    |          |          |          |
| -----                                                                                |          |          |          |          |
| Total liabilities                                                                    |          | 59,379   | 60,735   | 58,400   |
| 59,839                                                                               | 59,465   |          |          |          |
| -----                                                                                |          |          |          |          |
| Minority interest                                                                    |          | 261      | 244      | 270      |
| 255                                                                                  | 210      |          |          |          |
| Mandatorily redeemable capital securities of<br>subsidiary trusts                    |          | 848      | 848      | 848      |
| 848                                                                                  | 848      |          |          |          |
| SHAREHOLDERS' EQUITY                                                                 |          |          |          |          |
| Preferred stock                                                                      |          |          |          |          |
| Common stock - \$5 par value                                                         |          |          |          |          |
| Authorized 800 shares, issued 353 shares                                             |          | 1,764    | 1,764    | 1,764    |
| 1,764                                                                                | 1,764    |          |          |          |
| Capital surplus                                                                      |          | 1,100    | 1,102    | 1,101    |
| 1,103                                                                                | 1,102    |          |          |          |
| Retained earnings                                                                    |          | 7,358    | 7,311    | 7,187    |
| 7,062                                                                                | 6,913    |          |          |          |
| Deferred benefit expense                                                             |          | (27)     | (28)     | (9)      |
| (11)                                                                                 | (13)     |          |          |          |
| Accumulated other comprehensive income                                               |          | 306      | 293      | 321      |
| 325                                                                                  | 170      |          |          |          |
| Common stock held in treasury at cost: 73, 71, 68, 69,<br>and 69 shares              |          | (3,727)  | (3,650)  | (3,505)  |
| (3,526)                                                                              | (3,546)  |          |          |          |
| -----                                                                                |          |          |          |          |
| Total shareholders' equity                                                           |          | 6,774    | 6,792    | 6,859    |
| 6,717                                                                                | 6,390    |          |          |          |
| -----                                                                                |          |          |          |          |
| Total liabilities, minority interest, capital securities<br>and shareholders' equity |          | \$67,262 | \$68,619 | \$66,377 |
| \$67,659                                                                             | \$66,913 |          |          |          |
| =====                                                                                |          |          |          |          |

=====

CAPITAL RATIOS

|                                             |      |       |      |       |
|---------------------------------------------|------|-------|------|-------|
| Tier 1 Risk-based(a)                        |      | 8.9%  | 8.7% | 8.8%  |
| 8.8%                                        | 8.2% |       |      |       |
| Total Risk-based(a)                         |      | 12.3  | 12.3 | 12.5  |
| 12.5                                        | 12.0 |       |      |       |
| Leverage(a)                                 |      | 8.1   | 8.0  | 8.1   |
| 7.8                                         | 7.4  |       |      |       |
| Shareholders' equity to total assets        |      | 10.07 | 9.90 | 10.33 |
| 9.93                                        | 9.55 |       |      |       |
| Common shareholders' equity to total assets |      | 10.06 | 9.89 | 10.32 |
| 9.91                                        | 9.53 |       |      |       |

ASSET QUALITY RATIOS

|                                                                                   |       |       |       |       |
|-----------------------------------------------------------------------------------|-------|-------|-------|-------|
| Nonperforming assets to total loans,<br>loans held for sale and foreclosed assets |       | 1.12% | 1.10% | 1.13% |
| 1.08%                                                                             | 1.25% |       |       |       |
| Nonperforming loans to total loans                                                |       | .95   | .95   | .87   |
| .75                                                                               | .86   |       |       |       |
| Allowance for credit losses to total loans                                        |       | 1.95  | 1.93  | 1.90  |
| 1.80                                                                              | 1.74  |       |       |       |
| Allowance for credit losses to nonperforming loans                                |       | 206   | 203   | 218   |
| 239                                                                               | 201   |       |       |       |
| Net charge-offs to average loans (For the three months ended)                     |       | .73   | .42   | .39   |
| .79                                                                               | .78   |       |       |       |

=====

</TABLE>

(a) Estimated for June 30, 2003.

THE PNC FINANCIAL SERVICES GROUP, INC.

Page 3

RESULTS OF BUSINESSES - SUMMARY (Unaudited) (a)  
Three months ended - dollars in millions

<TABLE>  
<CAPTION>

|                                                     | June 30 | March 31 | December 31 | September 30 |
|-----------------------------------------------------|---------|----------|-------------|--------------|
|                                                     | 2003    | 2003     | 2002        | 2002         |
| June 30                                             |         |          |             |              |
| EARNINGS (LOSS)                                     |         |          |             |              |
| 2002                                                |         |          |             |              |
| -                                                   |         |          |             |              |
| -                                                   |         |          |             |              |
| <S>                                                 | <C>     | <C>      | <C>         | <C>          |
| <C>                                                 |         |          |             |              |
| Banking Businesses                                  |         |          |             |              |
| Regional Community Banking                          | \$159   | \$152    | \$152       | \$192        |
| \$176                                               |         |          |             |              |
| Wholesale Banking                                   |         |          |             |              |
| Corporate Banking                                   | 33      | 42       | 33          | 30           |
| 54                                                  |         |          |             |              |
| PNC Real Estate Finance                             | 24      | 16       | 23          | 19           |
| 26                                                  |         |          |             |              |
| PNC Business Credit                                 | 6       | 14       | 28          | 8            |
| 2                                                   |         |          |             |              |
| -                                                   |         |          |             |              |
| -                                                   |         |          |             |              |
| Total wholesale banking                             | 63      | 72       | 84          | 57           |
| 82                                                  |         |          |             |              |
| PNC Advisors                                        | 20      | 16       | 13          | 20           |
| 31                                                  |         |          |             |              |
| -                                                   |         |          |             |              |
| -                                                   |         |          |             |              |
| Total banking businesses                            | 242     | 240      | 249         | 269          |
| 289                                                 |         |          |             |              |
| -                                                   |         |          |             |              |
| -                                                   |         |          |             |              |
| Asset management and processing businesses          |         |          |             |              |
| BlackRock                                           | 39      | 35       | 34          | 33           |
| 35                                                  |         |          |             |              |
| PFPC                                                | 15      | 12       | 8           | 19           |
| 21                                                  |         |          |             |              |
| -                                                   |         |          |             |              |
| -                                                   |         |          |             |              |
| Total asset management and processing<br>businesses | 54      | 47       | 42          | 52           |
| 56                                                  |         |          |             |              |
| -                                                   |         |          |             |              |
| -                                                   |         |          |             |              |
| Total business earnings                             | 296     | 287      | 291         | 321          |
| 345                                                 |         |          |             |              |
| Other                                               | (112)   | (25)     | (13)        | (36)         |
| (25)                                                |         |          |             |              |

|                                                  |         |          |             |              |
|--------------------------------------------------|---------|----------|-------------|--------------|
| Results from continuing operations               | 184     | 262      | 278         | 285          |
| Discontinued operations                          |         |          | (16)        |              |
| Total consolidated                               | \$184   | \$262    | \$262       | \$285        |
| =====                                            |         |          |             |              |
| <CAPTION>                                        |         |          |             |              |
|                                                  | June 30 | March 31 | December 31 | September 30 |
| REVENUE (b)                                      | 2003    | 2003     | 2002        | 2002         |
| =====                                            |         |          |             |              |
| <S>                                              |         |          |             |              |
| <C>                                              |         |          |             |              |
| Banking Businesses                               |         |          |             |              |
| Regional Community Banking                       | \$537   | \$518    | \$511       | \$577        |
| Wholesale Banking                                |         |          |             |              |
| Corporate Banking                                | 159     | 189      | 198         | 177          |
| PNC Real Estate Finance                          | 62      | 56       | 58          | 55           |
| PNC Business Credit                              | 46      | 44       | 49          | 43           |
| -----                                            |         |          |             |              |
| Total wholesale banking                          | 267     | 289      | 305         | 275          |
| PNC Advisors                                     | 154     | 147      | 150         | 150          |
| -----                                            |         |          |             |              |
| Total banking businesses                         | 958     | 954      | 966         | 1,002        |
| -----                                            |         |          |             |              |
| Asset management and processing businesses       |         |          |             |              |
| BlackRock                                        | 144     | 143      | 137         | 137          |
| PFPC                                             | 187     | 193      | 195         | 192          |
| -----                                            |         |          |             |              |
| Total asset management and processing businesses | 331     | 336      | 332         | 329          |
| -----                                            |         |          |             |              |
| Total business revenue                           | 1,289   | 1,290    | 1,298       | 1,331        |
| Other                                            | 10      | 11       | (5)         | (28)         |
| -----                                            |         |          |             |              |
| Total consolidated                               | \$1,299 | \$1,301  | \$1,293     | \$1,303      |
| =====                                            |         |          |             |              |

</TABLE>

(a) See "Review of Businesses" within the Financial Review section of the Corporation's 2002 Annual Report to Shareholders for additional information regarding presentation of results for the Corporation's major businesses. The Corporation's line of business information is based on management information systems, assumptions and methodologies that are under review on an ongoing basis.

(b) Business revenue is presented on a taxable-equivalent basis except for BlackRock and PFPC, which are presented on a book (GAAP) basis. A reconciliation of total consolidated revenue on a book basis to total consolidated revenue on a taxable-equivalent basis is as follows (in millions):

<TABLE>  
<CAPTION>

June 30      March 31      December 31      September 30



| June 30                                              | 2003    | 2003    | 2002    | 2002    |
|------------------------------------------------------|---------|---------|---------|---------|
| 2002                                                 |         |         |         |         |
| <S>                                                  | <C>     | <C>     | <C>     | <C>     |
| <C>                                                  |         |         |         |         |
| Total consolidated revenue, book (GAAP) basis        | \$1,297 | \$1,298 | \$1,290 | \$1,299 |
| \$1,425                                              |         |         |         |         |
| Taxable-equivalent adjustment                        | 2       | 3       | 3       | 4       |
| 3                                                    |         |         |         |         |
| Total consolidated revenue, taxable-equivalent basis | \$1,299 | \$1,301 | \$1,293 | \$1,303 |
| \$1,428                                              |         |         |         |         |

</TABLE>

THE PNC FINANCIAL SERVICES GROUP, INC.

Page 4

REGIONAL COMMUNITY BANKING (Unaudited)

| Three months ended          | June 30 | March 31 | December 31 | September 30 |
|-----------------------------|---------|----------|-------------|--------------|
| Taxable-equivalent basis    | 2003    | 2003     | 2002        | 2002         |
| June 30                     |         |          |             |              |
| Dollars in millions         |         |          |             |              |
| 2002                        |         |          |             |              |
| <S>                         | <C>     | <C>      | <C>         | <C>          |
| <C>                         |         |          |             |              |
| INCOME STATEMENT            |         |          |             |              |
| Net interest income         | \$334   | \$317    | \$331       | \$337        |
| \$357                       |         |          |             |              |
| Other noninterest income    | 181     | 163      | 180         | 174          |
| 171                         |         |          |             |              |
| Net securities gains        | 22      | 38       |             | 66           |
| 15                          |         |          |             |              |
| Total revenue               | 537     | 518      | 511         | 577          |
| 543                         |         |          |             |              |
| Provision for credit losses | 13      | 8        | 15          | 14           |
| 11                          |         |          |             |              |
| Noninterest expense         | 282     | 278      | 264         | 268          |
| 263                         |         |          |             |              |
| Pretax earnings             | 242     | 232      | 232         | 295          |
| 269                         |         |          |             |              |
| Income taxes                | 83      | 80       | 80          | 103          |
| 93                          |         |          |             |              |
| Earnings                    | \$159   | \$152    | \$152       | \$192        |
| \$176                       |         |          |             |              |

AVERAGE BALANCE SHEET

| Loans                | June 30 | March 31 | December 31 | September 30 |
|----------------------|---------|----------|-------------|--------------|
| Consumer             | 2003    | 2003     | 2002        | 2002         |
| Home equity          |         |          |             |              |
| Indirect             |         |          |             |              |
| Other consumer       |         |          |             |              |
| Consumer             |         |          |             |              |
| Home equity          | \$8,047 | \$7,675  | \$7,395     | \$7,236      |
| \$7,031              |         |          |             |              |
| Indirect             | 468     | 438      | 458         | 508          |
| 567                  |         |          |             |              |
| Other consumer       | 516     | 546      | 582         | 610          |
| 641                  |         |          |             |              |
| Total consumer       | 9,031   | 8,659    | 8,435       | 8,354        |
| 8,239                |         |          |             |              |
| Residential mortgage | 2,970   | 3,276    | 3,146       | 3,801        |
| 4,422                |         |          |             |              |
| Commercial           | 4,001   | 3,939    | 3,857       | 3,479        |
| 3,547                |         |          |             |              |
| Vehicle leasing      | 1,177   | 1,336    | 1,464       | 1,606        |
| 1,752                |         |          |             |              |
| Other                | 117     | 117      | 115         | 118          |
| 121                  |         |          |             |              |
| Total loans          | 17,296  | 17,327   | 17,017      | 17,358       |
| 18,081               |         |          |             |              |

|                                                                    |           |           |           |           |
|--------------------------------------------------------------------|-----------|-----------|-----------|-----------|
| Securities<br>10,165                                               | 14,211    | 12,504    | 11,982    | 10,216    |
| Education and other loans held for sale<br>1,397                   | 1,197     | 1,197     | 1,215     | 1,181     |
| Assigned assets and other assets<br>9,446                          | 5,731     | 7,961     | 8,661     | 10,433    |
| -----                                                              |           |           |           |           |
| Total assets                                                       | \$38,435  | \$38,989  | \$38,875  | \$39,188  |
| \$39,089                                                           |           |           |           |           |
| =====                                                              |           |           |           |           |
| Deposits                                                           |           |           |           |           |
| Noninterest-bearing demand<br>\$4,996                              | \$5,471   | \$5,264   | \$5,242   | \$5,063   |
| Interest-bearing demand<br>5,993                                   | 6,136     | 6,112     | 6,191     | 5,990     |
| Money market<br>12,348                                             | 12,407    | 12,361    | 12,184    | 12,293    |
| -----                                                              |           |           |           |           |
| Total transaction deposits                                         | 24,014    | 23,737    | 23,617    | 23,346    |
| 23,337                                                             |           |           |           |           |
| Savings<br>1,996                                                   | 2,046     | 1,976     | 1,950     | 1,978     |
| Certificates<br>10,209                                             | 8,666     | 9,360     | 9,653     | 10,016    |
| -----                                                              |           |           |           |           |
| Total deposits                                                     | 34,726    | 35,073    | 35,220    | 35,340    |
| 35,542                                                             |           |           |           |           |
| Other liabilities<br>911                                           | 1,112     | 1,285     | 1,035     | 1,204     |
| Assigned capital<br>2,636                                          | 2,597     | 2,631     | 2,620     | 2,644     |
| -----                                                              |           |           |           |           |
| Total funds                                                        | \$38,435  | \$38,989  | \$38,875  | \$39,188  |
| \$39,089                                                           |           |           |           |           |
| =====                                                              |           |           |           |           |
| PERFORMANCE RATIOS                                                 |           |           |           |           |
| Return on assigned capital<br>27%                                  | 25%       | 23%       | 23%       | 29%       |
| Noninterest income to total revenue<br>34                          | 38        | 39        | 35        | 42        |
| Efficiency<br>48                                                   | 53        | 54        | 52        | 46        |
| -----                                                              |           |           |           |           |
| =====                                                              |           |           |           |           |
| OTHER INFORMATION(a)                                               |           |           |           |           |
| Total nonperforming assets<br>\$65                                 | \$75      | \$86      | \$82      | \$65      |
| Vehicle leasing outstandings, net<br>of unearned income<br>\$1,661 | \$1,048   | \$1,239   | \$1,386   | \$1,511   |
| Net charge-offs<br>\$12                                            | \$13      | \$13      | \$15      | \$17      |
| Gains on sales of education loans<br>\$9                           | \$7       | \$1       | \$10      | \$3       |
| Average FTEs<br>9,598                                              | 9,447     | 9,404     | 9,610     | 9,721     |
| ATMs<br>3,350                                                      | 3,660     | 3,594     | 3,550     | 3,450     |
| Branches<br>713                                                    | 713       | 713       | 714       | 714       |
| Financial consultants<br>650                                       | 693       | 674       | 645       | 626       |
| Business banking centers<br>158                                    | 193       | 193       | 193       | 188       |
| Checking relationships<br>1,494,000                                | 1,575,000 | 1,555,000 | 1,542,000 | 1,538,000 |
| Online banking users<br>508,608                                    | 684,134   | 647,287   | 606,752   | 563,471   |
| Deposit households using online banking<br>32.6%                   | 40.2%     | 38.6%     | 36.6%     | 34.7%     |
| =====                                                              |           |           |           |           |
| -----                                                              |           |           |           |           |

</TABLE>

(a) Presented as of period-end, except for net charge-offs, net gains on loans held for sale and average FTEs.

WHOLESALE BANKING - CORPORATE BANKING (Unaudited)

| <TABLE><br><CAPTION>                       |          |          |             |              |      |
|--------------------------------------------|----------|----------|-------------|--------------|------|
| Three months ended                         |          |          |             |              |      |
| Taxable-equivalent basis                   | June 30  | March 31 | December 31 | September 30 | June |
| 30                                         |          |          |             |              |      |
| Dollars in millions                        | 2003     | 2003     | 2002        | 2002         |      |
| 2002                                       |          |          |             |              |      |
| -----                                      |          |          |             |              |      |
| <S>                                        | <C>      | <C>      | <C>         | <C>          | <C>  |
| <b>INCOME STATEMENT</b>                    |          |          |             |              |      |
| Net interest income                        | \$71     | \$76     | \$78        | \$88         |      |
| \$88                                       |          |          |             |              |      |
| Noninterest income                         | 88       | 113      | 120         | 89           |      |
| 129                                        |          |          |             |              |      |
| -----                                      |          |          |             |              |      |
| Total revenue                              | 159      | 189      | 198         | 177          |      |
| 217                                        |          |          |             |              |      |
| Provision for credit losses                | 25       | 15       | 64          | 44           |      |
| 49                                         |          |          |             |              |      |
| Noninterest expense                        | 84       | 109      | 87          | 89           |      |
| 86                                         |          |          |             |              |      |
| -----                                      |          |          |             |              |      |
| Pretax earnings                            | 50       | 65       | 47          | 44           |      |
| 82                                         |          |          |             |              |      |
| Income taxes                               | 17       | 23       | 14          | 14           |      |
| 28                                         |          |          |             |              |      |
| -----                                      |          |          |             |              |      |
| Earnings                                   | \$33     | \$42     | \$33        | \$30         |      |
| \$54                                       |          |          |             |              |      |
| =====                                      |          |          |             |              |      |
| <b>AVERAGE BALANCE SHEET</b>               |          |          |             |              |      |
| Loans                                      | \$8,262  | \$8,604  | \$8,821     | \$9,468      |      |
| \$9,701                                    |          |          |             |              |      |
| Loans held for sale                        | 196      | 291      | 464         | 804          |      |
| 1,717                                      |          |          |             |              |      |
| Other assets                               | 2,896    | 2,755    | 3,133       | 3,065        |      |
| 2,873                                      |          |          |             |              |      |
| -----                                      |          |          |             |              |      |
| Total assets                               | \$11,354 | \$11,650 | \$12,418    | \$13,337     |      |
| \$14,291                                   |          |          |             |              |      |
| =====                                      |          |          |             |              |      |
| Deposits                                   | \$4,990  | \$5,097  | \$4,906     | \$4,746      |      |
| \$4,600                                    |          |          |             |              |      |
| Assigned funds and other liabilities       | 5,512    | 5,679    | 6,581       | 7,589        |      |
| 8,620                                      |          |          |             |              |      |
| Assigned capital                           | 852      | 874      | 931         | 1,002        |      |
| 1,071                                      |          |          |             |              |      |
| -----                                      |          |          |             |              |      |
| Total funds                                | \$11,354 | \$11,650 | \$12,418    | \$13,337     |      |
| \$14,291                                   |          |          |             |              |      |
| =====                                      |          |          |             |              |      |
| <b>PERFORMANCE RATIOS</b>                  |          |          |             |              |      |
| Return on assigned capital                 | 16%      | 19%      | 14%         | 12%          |      |
| 20%                                        |          |          |             |              |      |
| Noninterest income to total revenue        | 55       | 60       | 61          | 50           |      |
| 59                                         |          |          |             |              |      |
| Efficiency                                 | 53       | 58       | 44          | 50           |      |
| 40                                         |          |          |             |              |      |
| =====                                      |          |          |             |              |      |
| <b>OTHER INFORMATION(a)</b>                |          |          |             |              |      |
| Consolidated revenue from                  |          |          |             |              |      |
| treasury management(b)                     | \$86     | \$89     | \$86        | \$87         |      |
| \$86                                       |          |          |             |              |      |
| Total nonperforming assets                 | \$176    | \$166    | \$187       | \$158        |      |
| \$261                                      |          |          |             |              |      |
| Net charge-offs                            | \$42     | \$18     | \$15        | \$51         |      |
| \$55                                       |          |          |             |              |      |
| Average FTEs                               | 1,888    | 1,971    | 2,109       | 2,086        |      |
| 2,092                                      |          |          |             |              |      |
| <b>INSTITUTIONAL LENDING REPOSITIONING</b> |          |          |             |              |      |
| Loans held for sale                        |          |          |             |              |      |
| Credit exposure                            | \$173    | \$315    | \$564       | \$964        |      |

|                                     |       |       |       |       |
|-------------------------------------|-------|-------|-------|-------|
| \$1,822                             |       |       |       |       |
| Outstandings                        | \$101 | \$155 | \$245 | \$415 |
| \$920                               |       |       |       |       |
| Exit portfolio                      |       |       |       |       |
| Credit exposure                     | \$251 | \$349 | \$413 | \$611 |
| \$1,178                             |       |       |       |       |
| Outstandings                        | \$11  | \$4   |       | \$12  |
| \$12                                |       |       |       |       |
| Net gains on loans held for sale(c) | \$13  | \$17  | \$55  | \$21  |
| \$50                                |       |       |       |       |

=====  
 </TABLE>

- (a) Presented as of period-end, except for consolidated revenue from treasury management, net charge-offs, net gains on loans held for sale and average FTEs.
- (b) Treasury management products offered through Corporate Banking are sold by several businesses across PNC and related revenue net of expense is included in the results of those businesses.
- (c) Included in noninterest income above.

WHOLESALE BANKING - PNC REAL ESTATE FINANCE (Unaudited)

<TABLE>  
 <CAPTION>  
 Three months ended  
 Taxable-equivalent basis  
 June 30  
 Dollars in millions except as noted  
 2002

|                                               | June 30 | March 31 | December 31 | September 30 |
|-----------------------------------------------|---------|----------|-------------|--------------|
|                                               | 2003    | 2003     | 2002        | 2002         |
| -----                                         |         |          |             |              |
| <S>                                           | <C>     | <C>      | <C>         | <C>          |
| -----                                         |         |          |             |              |
| INCOME STATEMENT                              |         |          |             |              |
| Net interest income                           | \$28    | \$28     | \$30        | \$27         |
| \$30                                          |         |          |             |              |
| Noninterest income                            |         |          |             |              |
| Net commercial mortgage banking               |         |          |             |              |
| Net gains on loan sales                       | 13      | 10       | 12          | 5            |
| 5                                             |         |          |             |              |
| Servicing and other fees, net of amortization | 8       | 11       | 10          | 10           |
| 10                                            |         |          |             |              |
| Other                                         | 13      | 7        | 6           | 13           |
| 20                                            |         |          |             |              |
| -----                                         |         |          |             |              |
| Total noninterest income                      | 34      | 28       | 28          | 28           |
| 35                                            |         |          |             |              |
| -----                                         |         |          |             |              |
| Total revenue                                 | 62      | 56       | 58          | 55           |
| 65                                            |         |          |             |              |
| Provision for credit losses                   | (1)     | 8        | (3)         | (2)          |
| Noninterest expense                           | 44      | 38       | 41          | 45           |
| 38                                            |         |          |             |              |
| -----                                         |         |          |             |              |
| Pretax earnings                               | 19      | 10       | 20          | 12           |
| 27                                            |         |          |             |              |
| Minority interest benefit                     | (2)     |          |             | (2)          |
| Income tax (benefit)                          | (3)     | (6)      | (3)         | (5)          |
| 1                                             |         |          |             |              |
| -----                                         |         |          |             |              |
| Earnings                                      | \$24    | \$16     | \$23        | \$19         |
| \$26                                          |         |          |             |              |

=====  
 AVERAGE BALANCE SHEET

|                                  |         |         |         |         |
|----------------------------------|---------|---------|---------|---------|
| Loans                            |         |         |         |         |
| Commercial real estate           | \$1,953 | \$2,052 | \$2,167 | \$2,279 |
| \$2,245                          |         |         |         |         |
| Commercial - real estate related | 1,438   | 1,397   | 1,463   | 1,407   |
| 1,462                            |         |         |         |         |
| -----                            |         |         |         |         |
| Total loans                      | 3,391   | 3,449   | 3,630   | 3,686   |
| 3,707                            |         |         |         |         |

|                                    |     |     |     |     |
|------------------------------------|-----|-----|-----|-----|
| Commercial mortgages held for sale | 373 | 315 | 327 | 193 |
| 246                                |     |     |     |     |
| Other loans held for sale          | 37  | 53  | 94  | 106 |
| 155                                |     |     |     |     |
| Other assets                       | 964 | 950 | 970 | 907 |
| 881                                |     |     |     |     |

-----  
-----  
Total assets \$4,765 \$4,767 \$5,021 \$4,892  
\$4,989

|                                      |         |       |       |       |
|--------------------------------------|---------|-------|-------|-------|
| Deposits                             | \$1,044 | \$950 | \$892 | \$789 |
| \$699                                |         |       |       |       |
| Assigned funds and other liabilities | 3,368   | 3,454 | 3,746 | 3,714 |
| 3,893                                |         |       |       |       |
| Assigned capital                     | 353     | 363   | 383   | 389   |
| 397                                  |         |       |       |       |

-----  
-----  
Total funds \$4,765 \$4,767 \$5,021 \$4,892  
\$4,989

|                                     |     |     |     |     |
|-------------------------------------|-----|-----|-----|-----|
| PERFORMANCE RATIOS                  |     |     |     |     |
| Return on assigned capital          | 27% | 18% | 24% | 19% |
| 26%                                 |     |     |     |     |
| Noninterest income to total revenue | 55  | 50  | 48  | 51  |
| 54                                  |     |     |     |     |
| Efficiency                          | 71  | 68  | 71  | 82  |
| 58                                  |     |     |     |     |

|                                                             |       |       |       |       |
|-------------------------------------------------------------|-------|-------|-------|-------|
| OTHER INFORMATION(a)                                        |       |       |       |       |
| Total nonperforming assets                                  | \$3   | \$12  | \$2   | \$3   |
| \$6                                                         |       |       |       |       |
| Net (recoveries) charge-offs                                | \$2   |       |       | \$(1) |
| Average FTEs                                                | 747   | 770   | 780   | 788   |
| 795                                                         |       |       |       |       |
| Commercial mortgage servicing portfolio(b)                  | \$79  | \$75  | \$74  | \$74  |
| \$71                                                        |       |       |       |       |
| Net carrying amount of commercial mortgage servicing rights | \$199 | \$201 | \$201 | \$201 |
| \$200                                                       |       |       |       |       |
| INSTITUTIONAL LENDING REPOSITIONING                         |       |       |       |       |
| Loans held for sale                                         |       |       |       |       |
| Credit exposure                                             | \$16  | \$19  | \$49  | \$68  |
| \$124                                                       |       |       |       |       |
| Outstandings                                                | \$16  | \$19  | \$44  | \$55  |
| \$105                                                       |       |       |       |       |
| Exit portfolio                                              |       |       |       |       |
| Credit exposure                                             |       | \$25  | \$25  | \$25  |
| \$25                                                        |       |       |       |       |
| Outstandings                                                |       | \$5   | \$4   | \$13  |
| \$6                                                         |       |       |       |       |
| Net gains (losses) on loans held for sale(c)                |       | \$1   | \$(3) |       |
| \$12                                                        |       |       |       |       |

</TABLE>

(a) Presented as of period-end, except for net (recoveries) charge-offs, net gains (losses) on loans held for sale and average FTEs.

(b) In billions.

(c) Included in noninterest income - other above.

THE PNC FINANCIAL SERVICES GROUP, INC.

Page 7

WHOLESALE BANKING - PNC BUSINESS CREDIT (Unaudited)

|                          |         |          |             |              |      |
|--------------------------|---------|----------|-------------|--------------|------|
| <TABLE>                  |         |          |             |              |      |
| <CAPTION>                |         |          |             |              |      |
| Three months ended       |         |          |             |              |      |
| Taxable-equivalent basis | June 30 | March 31 | December 31 | September 30 | June |
| 30                       |         |          |             |              |      |
| Dollars in millions      | 2003    | 2003     | 2002        | 2002         |      |
| 2002                     |         |          |             |              |      |

-----  
-----  
<S> <C> <C> <C> <C>

<C>  
INCOME STATEMENT

|                                              |         |         |         |         |
|----------------------------------------------|---------|---------|---------|---------|
| Net interest income                          | \$34    | \$32    | \$33    | \$35    |
| \$33                                         |         |         |         |         |
| Noninterest income                           | 12      | 12      | 16      | 8       |
| 12                                           |         |         |         |         |
| -----                                        |         |         |         |         |
| Total revenue                                | 46      | 44      | 49      | 43      |
| 45                                           |         |         |         |         |
| Provision for credit losses                  | 21      | 7       | (8)     | 15      |
| 29                                           |         |         |         |         |
| Noninterest expense                          | 15      | 14      | 12      | 14      |
| 13                                           |         |         |         |         |
| -----                                        |         |         |         |         |
| Pretax earnings                              | 10      | 23      | 45      | 14      |
| 3                                            |         |         |         |         |
| Income taxes                                 | 4       | 9       | 17      | 6       |
| 1                                            |         |         |         |         |
| -----                                        |         |         |         |         |
| Earnings                                     | \$6     | \$14    | \$28    | \$8     |
| \$2                                          |         |         |         |         |
| =====                                        |         |         |         |         |
| =====                                        |         |         |         |         |
| AVERAGE BALANCE SHEET                        |         |         |         |         |
| Loans                                        | \$3,528 | \$3,381 | \$3,490 | \$3,524 |
| \$3,641                                      |         |         |         |         |
| Loans held for sale                          | 24      | 18      | 23      | 71      |
| 86                                           |         |         |         |         |
| Other assets                                 | 225     | 229     | 225     | 219     |
| 251                                          |         |         |         |         |
| -----                                        |         |         |         |         |
| Total assets                                 | \$3,777 | \$3,628 | \$3,738 | \$3,814 |
| \$3,978                                      |         |         |         |         |
| =====                                        |         |         |         |         |
| =====                                        |         |         |         |         |
| Deposits                                     | \$106   | \$82    | \$102   | \$88    |
| \$78                                         |         |         |         |         |
| Assigned funds and other liabilities         | 3,428   | 3,309   | 3,392   | 3,476   |
| 3,643                                        |         |         |         |         |
| Assigned capital                             | 243     | 237     | 244     | 250     |
| 257                                          |         |         |         |         |
| -----                                        |         |         |         |         |
| Total funds                                  | \$3,777 | \$3,628 | \$3,738 | \$3,814 |
| \$3,978                                      |         |         |         |         |
| =====                                        |         |         |         |         |
| =====                                        |         |         |         |         |
| PERFORMANCE RATIOS                           |         |         |         |         |
| Return on assigned capital                   | 10%     | 24%     | 46%     | 13%     |
| 3%                                           |         |         |         |         |
| Noninterest income to total revenue          | 26      | 27      | 33      | 19      |
| 27                                           |         |         |         |         |
| Efficiency                                   | 33      | 32      | 24      | 33      |
| 29                                           |         |         |         |         |
| -----                                        |         |         |         |         |
| =====                                        |         |         |         |         |
| =====                                        |         |         |         |         |
| OTHER INFORMATION(a)                         |         |         |         |         |
| Total nonperforming assets                   | \$145   | \$139   | \$142   | \$179   |
| \$164                                        |         |         |         |         |
| Net charge-offs                              | \$6     | \$5     | \$6     | \$4     |
| \$5                                          |         |         |         |         |
| NBOC put option liability                    | \$43    | \$49    | \$57    | \$78    |
| \$86                                         |         |         |         |         |
| NBOC put option valuation income(b)          | \$1     | \$6     | \$9     | \$4     |
| \$10                                         |         |         |         |         |
| Marketing locations                          | 24      | 24      | 23      | 23      |
| 24                                           |         |         |         |         |
| Average FTEs                                 | 249     | 250     | 249     | 249     |
| 248                                          |         |         |         |         |
| INSTITUTIONAL LENDING REPOSITIONING          |         |         |         |         |
| Loans held for sale                          |         |         |         |         |
| Credit exposure                              | \$10    | \$10    | \$13    | \$46    |
| \$73                                         |         |         |         |         |
| Outstandings                                 | \$9     | \$7     | \$9     | \$25    |
| \$41                                         |         |         |         |         |
| Net gains (losses) on loans held for sale(b) | \$2     | \$(3)   |         | \$(4)   |
| \$(7)                                        |         |         |         |         |
| =====                                        |         |         |         |         |
| =====                                        |         |         |         |         |
| </TABLE>                                     |         |         |         |         |

(a) Presented as of period-end, except for net charge-offs, net gains (losses) on loans held for sale and average FTEs.

(b) Included in noninterest income above.

PNC ADVISORS (Unaudited)

| Three months ended                   | June 30 | March 31 | December 31 | September 30 | June |
|--------------------------------------|---------|----------|-------------|--------------|------|
| Taxable-equivalent basis             |         |          |             |              |      |
| 30                                   |         |          |             |              |      |
| Dollars in millions except as noted  | 2003    | 2003     | 2002        | 2002         |      |
| 2002                                 |         |          |             |              |      |
| -----                                |         |          |             |              |      |
| <S>                                  | <C>     | <C>      | <C>         | <C>          | <C>  |
| INCOME STATEMENT                     |         |          |             |              |      |
| Net interest income                  | \$21    | \$21     | \$24        | \$24         |      |
| \$26                                 |         |          |             |              |      |
| Noninterest income                   |         |          |             |              |      |
| Investment management and trust      | 78      | 76       | 76          | 76           |      |
| 90                                   |         |          |             |              |      |
| Brokerage                            | 31      | 26       | 29          | 29           |      |
| 34                                   |         |          |             |              |      |
| Other                                | 24      | 24       | 21          | 21           |      |
| 21                                   |         |          |             |              |      |
| -----                                |         |          |             |              |      |
| Total noninterest income             | 133     | 126      | 126         | 126          |      |
| 145                                  |         |          |             |              |      |
| -----                                |         |          |             |              |      |
| Total revenue                        | 154     | 147      | 150         | 150          |      |
| 171                                  |         |          |             |              |      |
| Provision for credit losses          | 1       |          | 1           | 2            |      |
| 1                                    |         |          |             |              |      |
| Noninterest expense                  | 121     | 122      | 129         | 116          |      |
| 122                                  |         |          |             |              |      |
| -----                                |         |          |             |              |      |
| Pretax earnings                      | 32      | 25       | 20          | 32           |      |
| 48                                   |         |          |             |              |      |
| Income taxes                         | 12      | 9        | 7           | 12           |      |
| 17                                   |         |          |             |              |      |
| -----                                |         |          |             |              |      |
| Earnings                             | \$20    | \$16     | \$13        | \$20         |      |
| \$31                                 |         |          |             |              |      |
| =====                                |         |          |             |              |      |
| AVERAGE BALANCE SHEET                |         |          |             |              |      |
| Loans                                |         |          |             |              |      |
| Consumer                             | \$1,284 | \$1,280  | \$1,264     | \$1,251      |      |
| \$1,226                              |         |          |             |              |      |
| Residential mortgage                 | 263     | 327      | 394         | 464          |      |
| 535                                  |         |          |             |              |      |
| Commercial                           | 435     | 439      | 439         | 433          |      |
| 495                                  |         |          |             |              |      |
| Other                                | 286     | 284      | 276         | 314          |      |
| 341                                  |         |          |             |              |      |
| -----                                |         |          |             |              |      |
| Total loans                          | 2,268   | 2,330    | 2,373       | 2,462        |      |
| 2,597                                |         |          |             |              |      |
| Other assets                         | 588     | 540      | 417         | 410          |      |
| 419                                  |         |          |             |              |      |
| -----                                |         |          |             |              |      |
| Total assets                         | \$2,856 | \$2,870  | \$2,790     | \$2,872      |      |
| \$3,016                              |         |          |             |              |      |
| =====                                |         |          |             |              |      |
| Deposits                             | \$2,077 | \$2,085  | \$2,016     | \$1,955      |      |
| \$2,000                              |         |          |             |              |      |
| Assigned funds and other liabilities | 255     | 263      | 243         | 406          |      |
| 495                                  |         |          |             |              |      |
| Assigned capital                     | 524     | 522      | 531         | 511          |      |
| 521                                  |         |          |             |              |      |
| -----                                |         |          |             |              |      |
| Total funds                          | \$2,856 | \$2,870  | \$2,790     | \$2,872      |      |
| \$3,016                              |         |          |             |              |      |
| =====                                |         |          |             |              |      |

| PERFORMANCE RATIOS                  |     |     |     |     |
|-------------------------------------|-----|-----|-----|-----|
| Return on assigned capital          | 15% | 12% | 10% | 16% |
| 24%                                 |     |     |     |     |
| Noninterest income to total revenue | 86  | 86  | 84  | 84  |
| 85                                  |     |     |     |     |
| Efficiency                          | 79  | 83  | 86  | 77  |
| 71                                  |     |     |     |     |

| ASSETS UNDER MANAGEMENT (a)              |      |      |      |      |
|------------------------------------------|------|------|------|------|
| Personal investment management and trust | \$42 | \$40 | \$41 | \$40 |
| \$45                                     |      |      |      |      |
| Institutional trust                      | 9    | 9    | 9    | 10   |
| 11                                       |      |      |      |      |
| Total                                    | \$51 | \$49 | \$50 | \$50 |
| \$56                                     |      |      |      |      |

|              |      |      |      |      |
|--------------|------|------|------|------|
| Asset Type   |      |      |      |      |
| Equity       | \$28 | \$25 | \$26 | \$26 |
| \$31         |      |      |      |      |
| Fixed income | 16   | 16   | 17   | 17   |
| 18           |      |      |      |      |
| Liquidity    | 7    | 8    | 7    | 7    |
| 7            |      |      |      |      |
| Total        | \$51 | \$49 | \$50 | \$50 |
| \$56         |      |      |      |      |

| OTHER INFORMATION                           |       |       |       |       |
|---------------------------------------------|-------|-------|-------|-------|
| Total nonperforming assets                  | \$5   | \$5   | \$5   | \$4   |
| \$4                                         |       |       |       |       |
| Brokerage assets administered (in billions) | \$34  | \$31  | \$32  | \$31  |
| \$33                                        |       |       |       |       |
| Full service brokerage offices              | 99    | 102   | 106   | 108   |
| 109                                         |       |       |       |       |
| Financial consultants                       | 577   | 585   | 615   | 621   |
| 644                                         |       |       |       |       |
| Margin loans                                | \$253 | \$247 | \$260 | \$257 |
| \$297                                       |       |       |       |       |
| Average FTEs                                | 3,118 | 3,226 | 3,326 | 3,320 |
| 3,347                                       |       |       |       |       |

</TABLE>

(a) In billions; excludes brokerage assets administered.

THE PNC FINANCIAL SERVICES GROUP, INC.

Page 9

BLACKROCK (Unaudited)

| Three months ended                  | June 30 | March 31 | December 31 | September 30 | June |
|-------------------------------------|---------|----------|-------------|--------------|------|
| 30                                  |         |          |             |              |      |
| Dollars in millions except as noted | 2003    | 2003     | 2002        | 2002         |      |
| 2002                                |         |          |             |              |      |

| <S>                                         | <C>   | <C>   | <C>   | <C>   |
|---------------------------------------------|-------|-------|-------|-------|
| <C>                                         |       |       |       |       |
| INCOME STATEMENT                            |       |       |       |       |
| Investment advisory and administrative fees | \$128 | \$127 | \$122 | \$122 |
| \$144                                       |       |       |       |       |
| Other income                                | 16    | 16    | 15    | 15    |
| 13                                          |       |       |       |       |
| Total revenue                               | 144   | 143   | 137   | 137   |
| 157                                         |       |       |       |       |
| Operating expense                           | 81    | 81    | 74    | 74    |
| 90                                          |       |       |       |       |
| Fund administration and servicing costs     | 8     | 8     | 8     | 8     |
| 12                                          |       |       |       |       |
| Total expense                               | 89    | 89    | 82    | 82    |



|                     |      |      |      |      |
|---------------------|------|------|------|------|
| Operating income    | 55   | 54   | 55   | 55   |
| Nonoperating income | 8    | 3    | 2    | 1    |
| Pretax earnings     | 63   | 57   | 57   | 56   |
| Income taxes        | 24   | 22   | 23   | 23   |
| Earnings            | \$39 | \$35 | \$34 | \$33 |

## PERIOD-END BALANCE SHEET

|                                            |       |       |       |       |
|--------------------------------------------|-------|-------|-------|-------|
| Goodwill and other intangible assets       | \$192 | \$183 | \$183 | \$181 |
| Other assets                               | 709   | 653   | 681   | 609   |
| Total assets                               | \$901 | \$836 | \$864 | \$790 |
| Liabilities                                | \$192 | \$168 | \$229 | \$194 |
| Stockholders' equity                       | 709   | 668   | 635   | 596   |
| Total liabilities and stockholders' equity | \$901 | \$836 | \$864 | \$790 |

## PERFORMANCE DATA

|                            |       |       |       |       |
|----------------------------|-------|-------|-------|-------|
| Return on equity           | 23%   | 22%   | 22%   | 23%   |
| Operating margin(a)        | 40    | 40    | 43    | 43    |
| Diluted earnings per share | \$.58 | \$.54 | \$.52 | \$.51 |

## ASSETS UNDER MANAGEMENT (in billions)

|                                 |       |       |       |       |
|---------------------------------|-------|-------|-------|-------|
| Separate accounts               |       |       |       |       |
| Fixed income                    | \$175 | \$168 | \$157 | \$146 |
| Liquidity                       | 5     | 6     | 6     | 5     |
| Liquidity - securities lending  | 8     | 6     | 6     | 6     |
| Equity                          | 9     | 9     | 10    | 8     |
| Alternative investment products | 6     | 6     | 5     | 6     |
| Total separate accounts         | 203   | 195   | 184   | 171   |
| Mutual funds(b)                 |       |       |       |       |
| Fixed income                    | 22    | 20    | 19    | 19    |
| Liquidity                       | 58    | 56    | 66    | 52    |
| Equity                          | 3     | 3     | 4     | 4     |
| Total mutual funds              | 83    | 79    | 89    | 75    |
| Total assets under management   | \$286 | \$274 | \$273 | \$246 |

## OTHER INFORMATION

|              |     |     |     |     |
|--------------|-----|-----|-----|-----|
| Average FTEs | 943 | 944 | 938 | 918 |
|--------------|-----|-----|-----|-----|

&lt;/TABLE&gt;

- (a) Calculated as operating income divided by total revenue less fund administration and servicing costs. A reconciliation of this presentation to operating margin calculated on a GAAP basis (operating income divided by total revenue) follows in millions:

&lt;TABLE&gt;

&lt;CAPTION&gt;

|       |                                                               |       |       |       |       |
|-------|---------------------------------------------------------------|-------|-------|-------|-------|
| \$55  | Operating income                                              | \$55  | \$54  | \$55  | \$55  |
| ===== |                                                               |       |       |       |       |
| <S>   |                                                               | <C>   | <C>   | <C>   | <C>   |
| <C>   |                                                               |       |       |       |       |
| \$157 | Total revenue                                                 | \$144 | \$143 | \$137 | \$137 |
| 12    | Less fund administration and servicing costs                  | 8     | 8     | 8     | 8     |
| ----- |                                                               |       |       |       |       |
| \$145 | Revenue used for operating margin calculation,<br>as reported | \$136 | \$135 | \$129 | \$129 |
| ===== |                                                               |       |       |       |       |
| 38%   | Operating margin, as reported                                 | 40%   | 40%   | 43%   | 43%   |
| 35%   | Operating margin, GAAP basis                                  | 38%   | 38%   | 40%   | 40%   |

&lt;/TABLE&gt;

PNC believes that operating margin, as reported, is an effective indicator of management's ability to effectively employ BlackRock's resources. Fund administration and servicing costs have been excluded from the operating margin calculation because these costs are a fixed, asset-based expense which can fluctuate based on the discretion of a third party.

- (b) Includes BlackRock Funds, BlackRock Provident Institutional Funds, BlackRock Closed End Funds, Short Term Investment Funds and BlackRock Global Series.

THE PNC FINANCIAL SERVICES GROUP, INC.

Page 10

PFPC (Unaudited)

&lt;TABLE&gt;

&lt;CAPTION&gt;

| Three months ended                  | June 30                                               | March 31 | December 31 | September 30 | June  |
|-------------------------------------|-------------------------------------------------------|----------|-------------|--------------|-------|
| 30                                  |                                                       |          |             |              |       |
| Dollars in millions except as noted | 2003                                                  | 2003     | 2002        | 2002         | 2002  |
| 2002                                |                                                       |          |             |              |       |
| -----                               |                                                       |          |             |              |       |
| <S>                                 | <C>                                                   | <C>      | <C>         | <C>          |       |
| <C>                                 |                                                       |          |             |              |       |
| INCOME STATEMENT                    |                                                       |          |             |              |       |
| \$217                               | Fund servicing revenue                                | \$187    | \$193       | \$195        | \$192 |
| 167                                 | Operating expense                                     | 151      | 162         | 168          | 164   |
| (5)                                 | (Accretion)/amortization of<br>other intangibles, net | (4)      | (4)         | (5)          | (4)   |
| -----                               |                                                       |          |             |              |       |
| 55                                  | Operating income                                      | 40       | 35          | 32           | 32    |
| 2                                   | Nonoperating income(a)                                | 2        | 2           | 2            | 2     |
| 22                                  | Debt financing                                        | 18       | 17          | 21           | 22    |
|                                     | Adjustment to facilities consolidation charge         |          |             |              | (19)  |
| -----                               |                                                       |          |             |              |       |
| 35                                  | Pretax earnings                                       | 24       | 20          | 13           | 31    |
| 14                                  | Income taxes                                          | 9        | 8           | 5            | 12    |

|                                         |         |         |         |         |
|-----------------------------------------|---------|---------|---------|---------|
| Earnings                                | \$15    | \$12    | \$8     | \$19    |
| \$21                                    |         |         |         |         |
| =====                                   |         |         |         |         |
| AVERAGE BALANCE SHEET                   |         |         |         |         |
| Goodwill and other intangible assets    | \$1,055 | \$1,025 | \$1,022 | \$1,025 |
| \$1,030                                 |         |         |         |         |
| Other assets                            | 836     | 840     | 857     | 868     |
| 902                                     |         |         |         |         |
| -----                                   |         |         |         |         |
| Total assets                            | \$1,891 | \$1,865 | \$1,879 | \$1,893 |
| \$1,932                                 |         |         |         |         |
| =====                                   |         |         |         |         |
| Assigned funds and other liabilities    | \$1,683 | \$1,657 | \$1,671 | \$1,685 |
| \$1,724                                 |         |         |         |         |
| Assigned capital                        | 208     | 208     | 208     | 208     |
| 208                                     |         |         |         |         |
| -----                                   |         |         |         |         |
| Total funds                             | \$1,891 | \$1,865 | \$1,879 | \$1,893 |
| \$1,932                                 |         |         |         |         |
| =====                                   |         |         |         |         |
| PERFORMANCE RATIOS                      |         |         |         |         |
| Return on assigned capital              | 29%     | 23%     | 15%     | 36%     |
| 40%                                     |         |         |         |         |
| Operating margin(b)                     | 21      | 18      | 16      | 27      |
| 25                                      |         |         |         |         |
| =====                                   |         |         |         |         |
| SERVICING STATISTICS                    |         |         |         |         |
| Accounting/administration net assets(c) |         |         |         |         |
| Domestic                                | \$583   | \$542   | \$481   | \$464   |
| \$485                                   |         |         |         |         |
| Foreign(d)                              | 35      | 31      | 29      | 25      |
| 28                                      |         |         |         |         |
| -----                                   |         |         |         |         |
| Total                                   | \$618   | \$573   | \$510   | \$489   |
| \$513                                   |         |         |         |         |
| =====                                   |         |         |         |         |
| Custody assets(c)                       | \$371   | \$347   | \$336   | \$311   |
| \$323                                   |         |         |         |         |
| Shareholder accounts (in millions)      | 48      | 48      | 51      | 52      |
| 51                                      |         |         |         |         |
| =====                                   |         |         |         |         |
| OTHER INFORMATION                       |         |         |         |         |
| Average FTEs                            | 5,328   | 5,437   | 5,538   | 5,772   |
| 5,979                                   |         |         |         |         |
| =====                                   |         |         |         |         |

</TABLE>

- (a) Net of nonoperating expense.
- (b) Operating income divided by total (fund servicing) revenue. For the quarter ended September 30, 2002, operating margin is computed as the sum of operating income and adjustment to facilities consolidation charge of \$19 million divided by total revenue, consistent with the approach used for this computation in 2001 when the facilities consolidation charge was originally recorded. The operating margin for the quarter ended September 30, 2002 without this adjustment was 17%.
- (c) In billions.
- (d) Represents net assets serviced offshore.

THE PNC FINANCIAL SERVICES GROUP, INC.

Page 11

DETAILS OF NET INTEREST INCOME AND NET INTEREST MARGIN (Unaudited)  
Taxable-equivalent basis

<TABLE>  
<CAPTION>

|                     | Quarter ended |          |             |           |
|---------------------|---------------|----------|-------------|-----------|
|                     | June 30       | March 31 | December 31 | September |
| NET INTEREST INCOME |               |          |             |           |

| June 30                              |       | 2003  | 2003  | 2002  |
|--------------------------------------|-------|-------|-------|-------|
| In millions                          |       |       |       |       |
| 2002                                 | 2002  |       |       |       |
| -----                                |       |       |       |       |
| <S>                                  |       | <C>   | <C>   | <C>   |
| <C>                                  | <C>   |       |       |       |
| Interest income                      |       |       |       |       |
| Loans and fees on loans              |       |       |       |       |
| \$570                                | \$591 | \$497 | \$509 | \$542 |
| Securities                           |       |       |       |       |
| 141                                  | 149   | 155   | 144   | 150   |
| Loans held for sale                  |       |       |       |       |
| 24                                   | 41    | 15    | 12    | 18    |
| Other                                |       |       |       |       |
| 38                                   | 26    | 27    | 30    | 34    |
| -----                                |       |       |       |       |
| Total interest income                |       |       |       |       |
| 773                                  | 807   | 694   | 695   | 744   |
| -----                                |       |       |       |       |
| Interest expense                     |       |       |       |       |
| Deposits                             |       |       |       |       |
| 162                                  | 172   | 117   | 132   | 149   |
| Borrowed funds                       |       |       |       |       |
| 79                                   | 77    | 54    | 57    | 68    |
| -----                                |       |       |       |       |
| Total interest expense               |       |       |       |       |
| 241                                  | 249   | 171   | 189   | 217   |
| -----                                |       |       |       |       |
| Net interest income (a)              |       |       |       |       |
| \$532                                | \$558 | \$523 | \$506 | \$527 |
| =====                                |       |       |       |       |
| Lending revenue to total revenue (b) |       |       |       |       |
| 22%                                  | 24%   | 23%   | 22%   | 27%   |

<CAPTION>

|                                            |       | Quarter ended |          |             |           |
|--------------------------------------------|-------|---------------|----------|-------------|-----------|
|                                            |       | June 30       | March 31 | December 31 | September |
| June 30                                    |       | 2003          | 2003     | 2002        |           |
| 2002                                       | 2002  |               |          |             |           |
| -----                                      |       |               |          |             |           |
| <S>                                        |       | <C>           | <C>      | <C>         |           |
| <C>                                        | <C>   |               |          |             |           |
| Average yields/rates                       |       |               |          |             |           |
| Yield on earning assets                    |       |               |          |             |           |
| Loans and fees on loans                    |       |               |          |             |           |
| 6.13%                                      | 6.20% | 5.67%         | 5.82%    | 6.03%       |           |
| Securities                                 |       |               |          |             |           |
| 5.10                                       | 5.39  | 4.21          | 4.41     | 4.67        |           |
| Loans held for sale                        |       |               |          |             |           |
| 4.43                                       | 5.07  | 3.45          | 2.65     | 3.48        |           |
| Other                                      |       |               |          |             |           |
| 3.47                                       | 3.07  | 5.55          | 3.05     | 3.68        |           |
| Total yield on earning assets              |       |               |          |             |           |
| 5.64                                       | 5.78  | 5.19          | 5.17     | 5.45        |           |
| Rate on interest-bearing liabilities       |       |               |          |             |           |
| Deposits                                   |       |               |          |             |           |
| 1.88                                       | 1.95  | 1.40          | 1.56     | 1.73        |           |
| Borrowed funds                             |       |               |          |             |           |
| 3.16                                       | 2.83  | 2.46          | 2.63     | 2.93        |           |
| Total rate on interest-bearing liabilities |       |               |          |             |           |
| 2.16                                       | 2.16  | 1.61          | 1.77     | 1.98        |           |
| -----                                      |       |               |          |             |           |
| Interest rate spread                       |       |               |          |             |           |
| 3.48                                       | 3.62  | 3.58          | 3.40     | 3.47        |           |
| Impact of noninterest-bearing sources      |       |               |          |             |           |
| .40                                        | .37   | .33           | .36      | .40         |           |
| -----                                      |       |               |          |             |           |
| Net interest margin                        |       |               |          |             |           |
| 3.88%                                      | 3.99% | 3.91%         | 3.76%    | 3.87%       |           |
| =====                                      |       |               |          |             |           |

=====  
</TABLE>

(a) A reconciliation of net interest income as reported in the Consolidated Statement of Income to net interest income on a taxable-equivalent basis follows:

<TABLE>  
<CAPTION>

|                                               |         | Quarter ended |          |             |           |
|-----------------------------------------------|---------|---------------|----------|-------------|-----------|
|                                               |         | June 30       | March 31 | December 31 | September |
| In millions                                   |         | 2003          | 2003     | 2002        |           |
| 30                                            | June 30 |               |          |             |           |
| 2002                                          | 2002    |               |          |             |           |
| <S>                                           |         | <C>           | <C>      | <C>         |           |
| <C>                                           | <C>     |               |          |             |           |
| Net interest income, GAAP basis               |         | \$521         | \$503    | \$524       |           |
| \$528                                         | \$555   |               |          |             |           |
| Taxable-equivalent adjustment                 |         | 2             | 3        | 3           |           |
| 4                                             | 3       |               |          |             |           |
| Net interest income, taxable-equivalent basis |         | \$523         | \$506    | \$527       |           |
| \$532                                         | \$558   |               |          |             |           |

=====  
</TABLE>

(b) The lending revenue to total revenue ratio is the sum of net interest income and noninterest income from loans, loans held for sale and related noninterest-earning assets and noninterest-bearing liabilities attributable to the lending function divided by the sum of consolidated net interest income and noninterest income.

THE PNC FINANCIAL SERVICES GROUP, INC.

Page 12

DETAILS OF NONINTEREST INCOME AND NONINTEREST EXPENSE (Unaudited)  
In millions

<TABLE>  
<CAPTION>

|                             |         | Quarter ended |          |             |              |
|-----------------------------|---------|---------------|----------|-------------|--------------|
|                             |         | June 30       | March 31 | December 31 | September 30 |
| NONINTEREST INCOME          |         | 2003          | 2003     | 2002        | 2002         |
| June 30                     | June 30 |               |          |             |              |
| 2002                        |         |               |          |             |              |
| <S>                         |         | <C>           | <C>      | <C>         | <C>          |
| <C>                         |         |               |          |             |              |
| Asset management            |         | \$209         | \$207    | \$202       | \$200        |
| \$230                       |         |               |          |             |              |
| Fund servicing              |         | 188           | 193      | 194         | 193          |
| 217                         |         |               |          |             |              |
| Service charges on deposits |         | 60            | 57       | 61          | 57           |
| 55                          |         |               |          |             |              |
| Brokerage                   |         | 46            | 41       | 44          | 41           |
| 55                          |         |               |          |             |              |
| Consumer services           |         | 64            | 59       | 61          | 62           |
| 61                          |         |               |          |             |              |
| Corporate services          |         | 114           | 116      | 151         | 108          |
| 149                         |         |               |          |             |              |
| Equity management           |         | (17)          | (4)      | (14)        | (22)         |
| (13)                        |         |               |          |             |              |
| Net securities gains        |         | 26            | 56       | 1           | 68           |
| 16                          |         |               |          |             |              |
| Other                       |         | 86            | 70       | 66          | 64           |
| 100                         |         |               |          |             |              |
| Total noninterest income    |         | \$776         | \$795    | \$766       | \$771        |
| \$870                       |         |               |          |             |              |

=====  
=====  
Net gains on institutional loans held

|                                                           |      |      |      |      |
|-----------------------------------------------------------|------|------|------|------|
| for sale (included in "Corporate Services" above)<br>\$55 | \$15 | \$15 | \$52 | \$17 |
| Noninterest income to total revenue(a)<br>61%             | 60%  | 61%  | 59%  | 59 % |

<CAPTION>

|                                                                                                                          | Quarter ended |          |             |              |
|--------------------------------------------------------------------------------------------------------------------------|---------------|----------|-------------|--------------|
|                                                                                                                          | June 30       | March 31 | December 31 | September 30 |
|                                                                                                                          | 2003          | 2003     | 2002        | 2002         |
| NONINTEREST EXPENSE                                                                                                      |               |          |             |              |
| June 30                                                                                                                  |               |          |             |              |
| 2002                                                                                                                     |               |          |             |              |
| <S>                                                                                                                      | <C>           | <C>      | <C>         | <C>          |
| <C>                                                                                                                      |               |          |             |              |
| Staff expense                                                                                                            | \$446         | \$438    | \$408       | \$422        |
| \$441                                                                                                                    |               |          |             |              |
| Net occupancy                                                                                                            | 64            | 90       | 62          | 64           |
| 59                                                                                                                       |               |          |             |              |
| Equipment                                                                                                                | 69            | 69       | 68          | 68           |
| 67                                                                                                                       |               |          |             |              |
| Marketing                                                                                                                | 18            | 15       | 11          | 14           |
| 13                                                                                                                       |               |          |             |              |
| Distributions on capital securities                                                                                      | 14            | 14       | 14          | 15           |
| 14                                                                                                                       |               |          |             |              |
| Other                                                                                                                    | 324           | 230      | 228         | 207          |
| 245                                                                                                                      |               |          |             |              |
| Total noninterest expense                                                                                                | \$935         | \$856    | \$791       | \$790        |
| \$839                                                                                                                    |               |          |             |              |
| Legal and consulting fees related to regulatory compliance and certain legal proceedings (included in "Other" above) (b) | \$5           | \$2      | \$10        | \$8          |
| \$2                                                                                                                      |               |          |             |              |
| Costs incurred under DOJ agreement (included in "Other" above) (b)                                                       | \$115         |          |             |              |
| Efficiency(c)                                                                                                            | 72%           | 66%      | 61%         | 61 %         |
| 59%                                                                                                                      |               |          |             |              |

</TABLE>

- (a) Calculated as total noninterest income divided by the sum of net interest income and noninterest income.
- (b) See "Agreement with Department of Justice" in the Corporation's July 21, 2003 second quarter 2003 earnings press release for further information regarding amounts for the quarter ended June 30, 2003.
- (c) The efficiency ratio for all periods presented is computed as noninterest expense divided by the sum of net interest income and noninterest income.

THE PNC FINANCIAL SERVICES GROUP, INC.

Page 13

CONSOLIDATED AVERAGE BALANCE SHEET (Unaudited)

|                         | June 30 | March 31 | December 31 | September 30 |
|-------------------------|---------|----------|-------------|--------------|
|                         | 2003    | 2003     | 2002        | 2002         |
| <S>                     | <C>     | <C>      | <C>         | <C>          |
| <C>                     |         |          |             |              |
| ASSETS                  |         |          |             |              |
| Interest-earning assets |         |          |             |              |
| Loans held for sale     | \$1,754 | \$1,782  | \$1,985     | \$2,125      |
| \$3,235                 |         |          |             |              |
| Securities              | 14,672  | 13,078   | 12,852      | 11,108       |

|                                                        |                                               |          |          |          |
|--------------------------------------------------------|-----------------------------------------------|----------|----------|----------|
| 11,035                                                 |                                               |          |          |          |
|                                                        | Loans, net of unearned income                 |          |          |          |
|                                                        | Commercial                                    | 14,965   | 15,050   | 15,426   |
| 16,311                                                 | Commercial real estate                        | 2,169    | 2,265    | 2,382    |
| 2,470                                                  | Consumer                                      | 10,346   | 9,974    | 9,739    |
| 9,509                                                  | Residential mortgage                          | 3,244    | 3,619    | 3,554    |
| 4,979                                                  | Lease financing                               | 3,767    | 3,909    | 4,000    |
| 4,244                                                  | Other                                         | 360      | 363      | 356      |
| 402                                                    |                                               |          |          |          |
| -----                                                  |                                               |          |          |          |
|                                                        | Total loans, net of unearned income           | 34,851   | 35,180   | 35,457   |
| 37,915                                                 | Other                                         | 1,979    | 3,958    | 3,631    |
| 3,457                                                  |                                               |          |          |          |
| -----                                                  |                                               |          |          |          |
|                                                        | Total interest-earning assets                 | 53,256   | 53,998   | 53,925   |
| 55,642                                                 | Allowance for credit losses                   | (671)    | (682)    | (655)    |
| (625)                                                  | Other noninterest-earning assets              | 12,980   | 12,639   | 12,572   |
| 11,443                                                 |                                               |          |          |          |
| -----                                                  |                                               |          |          |          |
|                                                        | Total assets                                  | \$65,565 | \$65,955 | \$65,842 |
| \$66,460                                               |                                               |          |          |          |
| =====                                                  |                                               |          |          |          |
| LIABILITIES, MINORITY INTEREST, CAPITAL SECURITIES AND |                                               |          |          |          |
| SHAREHOLDERS' EQUITY                                   |                                               |          |          |          |
| Interest-bearing liabilities                           |                                               |          |          |          |
| Interest-bearing deposits                              |                                               |          |          |          |
|                                                        | Demand and money market                       | \$22,141 | \$22,073 | \$21,713 |
| \$21,625                                               | Savings                                       | 2,131    | 2,058    | 2,020    |
| 2,067                                                  | Retail certificates of deposit                | 8,892    | 9,638    | 9,977    |
| 10,518                                                 | Other time                                    | 269      | 265      | 269      |
| 910                                                    | Deposits in foreign offices                   | 220      | 206      | 192      |
| 223                                                    |                                               |          |          |          |
| -----                                                  |                                               |          |          |          |
|                                                        | Total interest-bearing deposits               | 33,653   | 34,240   | 34,171   |
| 35,343                                                 | Borrowed funds                                | 8,701    | 8,702    | 9,045    |
| 10,862                                                 |                                               |          |          |          |
| -----                                                  |                                               |          |          |          |
|                                                        | Total interest-bearing liabilities            | 42,354   | 42,942   | 43,216   |
| 46,205                                                 | Demand and other noninterest-bearing deposits | 10,278   | 10,146   | 9,933    |
| 8,986                                                  | Allowance for unfunded loan commitments       |          |          |          |
|                                                        | and letters of credit                         | 77       | 84       | 79       |
| 98                                                     | Accrued expenses and other liabilities        | 4,980    | 4,928    | 4,829    |
| 4,027                                                  |                                               |          |          |          |
| -----                                                  |                                               |          |          |          |
|                                                        | Total liabilities                             | 57,689   | 58,100   | 58,057   |
| 59,316                                                 | Minority interest                             | 252      | 251      | 261      |
| 192                                                    | Mandatorily redeemable capital securities     |          |          |          |
|                                                        | of subsidiary trusts                          | 848      | 848      | 848      |
| 848                                                    | Shareholders' equity                          | 6,776    | 6,756    | 6,676    |
| 6,104                                                  |                                               |          |          |          |
| -----                                                  |                                               |          |          |          |
|                                                        | Total liabilities, minority interest, capital |          |          |          |
|                                                        | securities and shareholders' equity           | \$65,565 | \$65,955 | \$65,842 |
| \$66,460                                               |                                               |          |          |          |
| =====                                                  |                                               |          |          |          |

SUPPLEMENTAL AVERAGE BALANCE SHEET INFORMATION

|                                                               |          |          |          |          |
|---------------------------------------------------------------|----------|----------|----------|----------|
| Federal funds sold<br>\$1,532                                 | \$116    | \$1,813  | \$1,426  | \$2,212  |
| -----                                                         |          |          |          |          |
| Interest-bearing deposits<br>\$35,343                         | \$33,653 | \$34,240 | \$34,171 | \$34,257 |
| Demand and other noninterest-bearing deposits<br>8,986        | 10,278   | 10,146   | 9,933    | 9,405    |
| -----                                                         |          |          |          |          |
| Total deposits<br>\$44,329                                    | \$43,931 | \$44,386 | \$44,104 | \$43,662 |
| -----                                                         |          |          |          |          |
| Interest-bearing demand and money market deposits<br>\$21,625 | \$22,141 | \$22,073 | \$21,713 | \$21,376 |
| Demand and other noninterest-bearing deposits<br>8,986        | 10,278   | 10,146   | 9,933    | 9,405    |
| -----                                                         |          |          |          |          |
| Total transaction deposits<br>\$30,611                        | \$32,419 | \$32,219 | \$31,646 | \$30,781 |
| -----                                                         |          |          |          |          |
| Common shareholders' equity<br>\$6,094                        | \$6,767  | \$6,746  | \$6,666  | \$6,467  |
| -----                                                         |          |          |          |          |

THE PNC FINANCIAL SERVICES GROUP, INC.

Page 14

DETAILS OF LOANS AND LOANS HELD FOR SALE (Unaudited)

<TABLE>  
<CAPTION>  
LOANS

| June 30<br>Period ended-in millions<br>2002 | June 30<br>2003 | March 31<br>2003 | December 31<br>2002 | September 30<br>2002 |
|---------------------------------------------|-----------------|------------------|---------------------|----------------------|
| -----                                       |                 |                  |                     |                      |
| Commercial                                  | <C>             | <C>              | <C>                 | <C>                  |
| Retail/wholesale<br>\$4,333                 | \$4,109         | \$4,147          | \$4,161             | \$4,247              |
| Manufacturing<br>3,838                      | 3,591           | 3,685            | 3,454               | 3,726                |
| Service providers<br>2,016                  | 1,936           | 1,978            | 1,906               | 1,986                |
| Real estate related<br>1,583                | 1,479           | 1,441            | 1,481               | 1,554                |
| Financial services<br>1,326                 | 1,274           | 1,255            | 1,218               | 1,252                |
| Communications<br>110                       | 78              | 110              | 124                 | 115                  |
| Health care<br>471                          | 407             | 422              | 458                 | 450                  |
| Other<br>2,548                              | 1,919           | 2,035            | 2,185               | 2,042                |
| -----                                       |                 |                  |                     |                      |
| Total commercial<br>16,225                  | 14,793          | 15,073           | 14,987              | 15,372               |
| -----                                       |                 |                  |                     |                      |
| Commercial real estate                      |                 |                  |                     |                      |
| Real estate project<br>1,963                | 1,563           | 1,749            | 1,750               | 1,958                |
| Mortgage<br>546                             | 464             | 492              | 517                 | 516                  |
| -----                                       |                 |                  |                     |                      |
| Total commercial real estate<br>2,509       | 2,027           | 2,241            | 2,267               | 2,474                |
| -----                                       |                 |                  |                     |                      |
| Consumer                                    |                 |                  |                     |                      |
| Home equity<br>7,654                        | 8,876           | 8,435            | 8,108               | 7,905                |
| Automobile<br>607                           | 509             | 476              | 484                 | 540                  |



|                                           |          |          |          |          |
|-------------------------------------------|----------|----------|----------|----------|
| Other<br>1,325                            | 1,166    | 1,209    | 1,262    | 1,283    |
| -----                                     |          |          |          |          |
| Total consumer<br>9,586                   | 10,551   | 10,120   | 9,854    | 9,728    |
| -----                                     |          |          |          |          |
| Residential mortgage<br>4,750             | 3,114    | 3,627    | 3,921    | 3,829    |
| Lease financing<br>Equipment<br>3,422     | 3,580    | 3,500    | 3,560    | 3,537    |
| Vehicles<br>1,859                         | 1,130    | 1,346    | 1,521    | 1,676    |
| -----                                     |          |          |          |          |
| Total lease financing<br>5,281            | 4,710    | 4,846    | 5,081    | 5,213    |
| -----                                     |          |          |          |          |
| Other<br>437                              | 357      | 356      | 415      | 409      |
| Unearned income<br>(1,104)                | (1,018)  | (1,018)  | (1,075)  | (1,108)  |
| -----                                     |          |          |          |          |
| Total, net of unearned income<br>\$37,684 | \$34,534 | \$35,245 | \$35,450 | \$35,917 |

=====

WHOLESALE LENDING STATISTICS

|                                       |      |      |      |  |
|---------------------------------------|------|------|------|--|
| Portfolio composition-total exposure  |      |      |      |  |
| Investment grade equivalent or better | 53%  | 51%  | 52%  |  |
| Non-investment grade-secured lending  | 24   | 25   | 24   |  |
| Non-investment grade                  | 23   | 24   | 24   |  |
| -----                                 |      |      |      |  |
| Total                                 | 100% | 100% | 100% |  |

|                                                   |          |          |          |  |
|---------------------------------------------------|----------|----------|----------|--|
| Client relationships >\$50 million-total exposure | \$12,852 | \$13,086 | \$13,392 |  |
| Client relationships >\$50 million-customers      | 143      | 145      | 140      |  |

=====

CONSUMER LOAN STATISTICS(a)

|                                  |      |      |      |      |
|----------------------------------|------|------|------|------|
| Net charge-offs to loans<br>.22% | .27% | .24% | .24% | .31% |
|----------------------------------|------|------|------|------|

=====

LOANS HELD FOR SALE

<CAPTION>

|                                                | June 30 | March 31 | December 31 | September 30 |
|------------------------------------------------|---------|----------|-------------|--------------|
| June 30<br>Period ended - in millions<br>2002  | 2003    | 2003     | 2002        | 2002         |
| -----                                          |         |          |             |              |
| <S>                                            | <C>     | <C>      | <C>         | <C>          |
| <C>                                            |         |          |             |              |
| Institutional lending repositioning<br>\$1,066 | \$126   | \$181    | \$298       | \$495        |
| Education loans<br>1,123                       | 1,059   | 1,243    | 1,035       | 1,225        |
| Other<br>252                                   | 290     | 278      | 274         | 269          |
| -----                                          |         |          |             |              |
| Total<br>\$2,441                               | \$1,475 | \$1,702  | \$1,607     | \$1,989      |

=====

INSTITUTIONAL LENDING REPOSITIONING

<CAPTION>

|                                               | June 30 | March 31 | December 31 | September 30 |
|-----------------------------------------------|---------|----------|-------------|--------------|
| June 30<br>Period ended - in millions<br>2002 | 2003    | 2003     | 2002        | 2002         |
| -----                                         |         |          |             |              |
| <S>                                           | <C>     | <C>      | <C>         | <C>          |
| <C>                                           |         |          |             |              |
| Loans held for sale                           |         |          |             |              |

|                 |       |       |       |         |
|-----------------|-------|-------|-------|---------|
| Credit exposure | \$199 | \$344 | \$626 | \$1,078 |
| \$2,019         |       |       |       |         |
| Outstandings    | 126   | 181   | 298   | 495     |
| 1,066           |       |       |       |         |
| Exit portfolio  |       |       |       |         |
| Credit exposure | 251   | 374   | 438   | 636     |
| 1,203           |       |       |       |         |
| Outstandings    | 11    | 9     | 4     | 25      |
| 18              |       |       |       |         |

</TABLE>

(a) Includes consumer, residential mortgage and vehicle leasing.

THE PNC FINANCIAL SERVICES GROUP, INC.

Page 15

ALLOWANCES FOR CREDIT LOSSES AND UNFUNDED LOAN COMMITMENTS AND LETTERS OF CREDIT (Unaudited)

CHANGE IN ALLOWANCE FOR CREDIT LOSSES

|                                                                             | June 30 | March 31 | December 31 | September 30 | June |
|-----------------------------------------------------------------------------|---------|----------|-------------|--------------|------|
| 30                                                                          | 2003    | 2003     | 2002        | 2002         |      |
| Three months ended - in millions                                            |         |          |             |              |      |
| 2002                                                                        |         |          |             |              |      |
| <S>                                                                         | <C>     | <C>      | <C>         | <C>          |      |
| <C>                                                                         |         |          |             |              |      |
| Beginning balance                                                           | \$680   | \$673    | \$648       | \$654        |      |
| \$613                                                                       |         |          |             |              |      |
| Charge-offs                                                                 |         |          |             |              |      |
| Commercial                                                                  | (27)    | (32)     | (27)        | (62)         |      |
| (66)                                                                        |         |          |             |              |      |
| Commercial real estate                                                      | (2)     |          | (1)         |              |      |
| Consumer                                                                    | (10)    | (10)     | (10)        | (10)         |      |
| (10)                                                                        |         |          |             |              |      |
| Residential mortgage                                                        | (1)     |          |             | (3)          |      |
| (1)                                                                         |         |          |             |              |      |
| Lease financing                                                             | (29)    | (8)      | (5)         | (10)         |      |
| (5)                                                                         |         |          |             |              |      |
| Total charge-offs                                                           | (69)    | (50)     | (43)        | (85)         |      |
| (82)                                                                        |         |          |             |              |      |
| Recoveries                                                                  |         |          |             |              |      |
| Commercial                                                                  | 2       | 10       | 3           | 9            |      |
| 4                                                                           |         |          |             |              |      |
| Commercial real estate                                                      |         |          | 1           |              |      |
| Consumer                                                                    | 3       | 3        | 3           | 3            |      |
| 4                                                                           |         |          |             |              |      |
| Residential mortgage                                                        |         |          |             |              |      |
| Lease financing                                                             | 1       | 1        | 1           |              |      |
| Total recoveries                                                            | 6       | 14       | 8           | 12           |      |
| 8                                                                           |         |          |             |              |      |
| Net charge-offs                                                             |         |          |             |              |      |
| Commercial                                                                  | (25)    | (22)     | (24)        | (53)         |      |
| (62)                                                                        |         |          |             |              |      |
| Commercial real estate                                                      | (2)     |          |             |              |      |
| Consumer                                                                    | (7)     | (7)      | (7)         | (7)          |      |
| (6)                                                                         |         |          |             |              |      |
| Residential mortgage                                                        | (1)     |          |             | (3)          |      |
| (1)                                                                         |         |          |             |              |      |
| Lease financing                                                             | (28)    | (7)      | (4)         | (10)         |      |
| (5)                                                                         |         |          |             |              |      |
| Total net charge-offs                                                       | (63)    | (36)     | (35)        | (73)         |      |
| (74)                                                                        |         |          |             |              |      |
| Provision for credit losses                                                 | 57      | 36       | 65          | 73           |      |
| 89                                                                          |         |          |             |              |      |
| Net change in allowance for unfunded loan commitments and letters of credit | (1)     | 7        | (5)         | (6)          |      |
| 26                                                                          |         |          |             |              |      |
| Ending balance                                                              | \$673   | \$680    | \$673       | \$648        |      |
| \$654                                                                       |         |          |             |              |      |

</TABLE>

CHANGE IN ALLOWANCE FOR UNFUNDED LOAN COMMITMENTS AND LETTERS OF CREDIT

<TABLE>  
<CAPTION>

|                                                                                | June 30     | March 31    | December 31 | September 30 | June |
|--------------------------------------------------------------------------------|-------------|-------------|-------------|--------------|------|
| 30<br>Three months ended - in millions<br>2002                                 | 2003        | 2003        | 2002        | 2002         |      |
| -----                                                                          |             |             |             |              |      |
| <S><br><C><br>Beginning balance                                                | <C><br>\$77 | <C><br>\$84 | <C><br>\$79 | <C><br>\$73  |      |
| Net change in allowance for unfunded<br>loan commitments and letters of credit | 1           | (7)         | 5           | 6            |      |
| (26)                                                                           |             |             |             |              |      |
| -----                                                                          |             |             |             |              |      |
| Ending balance                                                                 | \$78        | \$77        | \$84        | \$79         |      |
| \$73                                                                           |             |             |             |              |      |
| =====                                                                          |             |             |             |              |      |

</TABLE>

THE PNC FINANCIAL SERVICES GROUP, INC.

Page 16

DETAILS OF NONPERFORMING ASSETS (Unaudited)

<TABLE>  
<CAPTION>  
NONPERFORMING ASSETS BY TYPE

|                                               | June 30 | March 31 | December 31 | September 30 |
|-----------------------------------------------|---------|----------|-------------|--------------|
| June 30<br>Period ended - in millions<br>2002 | 2003    | 2003     | 2002        | 2002         |
| -----                                         |         |          |             |              |
| <S><br><C><br>Nonaccrual loans                | <C>     | <C>      | <C>         | <C>          |
| Commercial                                    | \$296   | \$252    | \$226       | \$232        |
| \$285<br>Commercial real estate               | 6       | 13       | 7           | 5            |
| 3<br>Consumer                                 | 11      | 11       | 11          | 12           |
| 11<br>Residential mortgage                    | 7       | 7        | 7           | 5            |
| 6<br>Lease financing                          | 6       | 51       | 57          | 15           |
| 18                                            |         |          |             |              |
| -----                                         |         |          |             |              |
| Total nonaccrual loans                        | 326     | 334      | 308         | 269          |
| 323<br>Troubled debt restructured loan        | 1       | 1        | 1           | 2            |
| 2                                             |         |          |             |              |
| -----                                         |         |          |             |              |
| Total nonperforming loans                     | 327     | 335      | 309         | 271          |
| 325<br>Nonperforming loans held for sale(a)   | 45      | 61       | 97          | 125          |
| 162<br>Foreclosed and other assets            |         |          |             |              |
| Lease                                         | 19      |          |             |              |
| Residential mortgage                          | 7       | 6        | 6           | 6            |
| 5<br>Other                                    | 6       | 6        | 6           | 7            |
| 8                                             |         |          |             |              |
| -----                                         |         |          |             |              |
| Total foreclosed and other assets             | 32      | 12       | 12          | 13           |
| 13                                            |         |          |             |              |
| -----                                         |         |          |             |              |
| Total nonperforming assets (b)                | \$404   | \$408    | \$418       | \$409        |
| \$500                                         |         |          |             |              |
| -----                                         |         |          |             |              |

|                                                                                           |      |      |      |       |
|-------------------------------------------------------------------------------------------|------|------|------|-------|
| Nonperforming loans to total loans<br>.86%                                                | .95% | .95% | .87% | .75 % |
| Nonperforming assets to total loans, loans held<br>for sale and foreclosed assets<br>1.25 | 1.12 | 1.10 | 1.13 | 1.08  |
| Nonperforming assets to total assets<br>.75                                               | .60  | .59  | .63  | .60   |

(a) Includes troubled debt restructured loans held for sale

|  |      |      |      |      |
|--|------|------|------|------|
|  | \$11 | \$12 | \$17 | \$11 |
|--|------|------|------|------|

(b) Excludes equity management assets carried at estimated fair value (June 30, 2003, March 31, 2003, December 31, 2002 and September 30, 2002 amounts include troubled debt restructured assets of \$3 million, \$3 million \$12 million and \$13 million, respective

|      |      |      |      |      |
|------|------|------|------|------|
| \$29 | \$39 | \$30 | \$40 | \$42 |
|------|------|------|------|------|

CHANGE IN NONPERFORMING ASSETS

<TABLE>  
<CAPTION>

| June 30, 2003 - in millions           | Three months ended | Six months ended |
|---------------------------------------|--------------------|------------------|
| <S>                                   | <C>                | <C>              |
| Beginning of period                   | \$408              | \$418            |
| Transferred from accrual              | 168                | 279              |
| Returned to performing                | (2)                | (3)              |
| Principal reductions and payoffs      | (103)              | (158)            |
| Asset sales                           | (14)               | (32)             |
| Charge-offs and valuation adjustments | (53)               | (100)            |
| June 30                               | \$404              | \$404            |

</TABLE>

DETAILS OF NONPERFORMING ASSETS (Unaudited)  
NONPERFORMING ASSETS BY BUSINESS

<TABLE>  
<CAPTION>

| June 30                            | June 30 | March 31 | December 31 | September 30 |
|------------------------------------|---------|----------|-------------|--------------|
| Period ended - in millions<br>2002 | 2003    | 2003     | 2002        | 2002         |
| <S>                                | <C>     | <C>      | <C>         | <C>          |
| <C>                                |         |          |             |              |
| REGIONAL COMMUNITY BANKING         |         |          |             |              |
| Nonperforming loans<br>\$56        | \$65    | \$76     | \$72        | \$56         |
| Foreclosed and other assets<br>9   | 10      | 10       | 10          | 9            |
| Total<br>\$65                      | \$75    | \$86     | \$82        | \$65         |

WHOLESALE BANKING-CORPORATE BANKING

|                                          |       |       |       |       |
|------------------------------------------|-------|-------|-------|-------|
| Nonperforming loans<br>\$126             | \$121 | \$114 | \$104 | \$57  |
| Nonperforming loans held for sale<br>133 | 36    | 52    | 83    | 99    |
| Foreclosed and other assets<br>2         | 19    |       |       | 2     |
| Total<br>\$261                           | \$176 | \$166 | \$187 | \$158 |

WHOLESALE BANKING-PNC REAL ESTATE FINANCE

|                                   |            |             |            |            |
|-----------------------------------|------------|-------------|------------|------------|
| Nonperforming loans               | \$1        | \$10        | \$2        | \$3        |
| Nonperforming loans held for sale |            | 2           |            |            |
| Foreclosed and other assets       | 2          |             |            |            |
| <b>Total</b>                      | <b>\$3</b> | <b>\$12</b> | <b>\$2</b> | <b>\$3</b> |

WHOLESALE BANKING-PNC BUSINESS CREDIT

|                                   |              |              |              |              |
|-----------------------------------|--------------|--------------|--------------|--------------|
| Nonperforming loans               | \$135        | \$130        | \$126        | \$151        |
| Nonperforming loans held for sale | 9            | 7            | 14           | 26           |
| Foreclosed and other assets       | 1            | 2            | 2            | 2            |
| <b>Total</b>                      | <b>\$145</b> | <b>\$139</b> | <b>\$142</b> | <b>\$179</b> |

PNC ADVISORS

|                     |            |            |            |            |
|---------------------|------------|------------|------------|------------|
| Nonperforming loans | \$5        | \$5        | \$5        | \$4        |
| <b>Total</b>        | <b>\$5</b> | <b>\$5</b> | <b>\$5</b> | <b>\$4</b> |

CONSOLIDATED TOTALS

|                                   |              |              |              |              |
|-----------------------------------|--------------|--------------|--------------|--------------|
| Nonperforming loans               | \$327        | \$335        | \$309        | \$271        |
| Nonperforming loans held for sale | 45           | 61           | 97           | 125          |
| Foreclosed and other assets       | 32           | 12           | 12           | 13           |
| <b>Total</b>                      | <b>\$404</b> | <b>\$408</b> | <b>\$418</b> | <b>\$409</b> |

</TABLE>

LARGEST NONPERFORMING ASSETS AT JUNE 30, 2003 - IN MILLIONS (a)

| Ranking<br>Industry   | PNC          |                  | Corporate Banking |                  | PNC Business |  |
|-----------------------|--------------|------------------|-------------------|------------------|--------------|--|
|                       | Outstandings | Industry         | Outstandings      | Industry         | Outstandings |  |
| 1<br>Retail/Wholesale | \$64         | Retail/Wholesale | \$47              | Manufacturing    | \$64         |  |
| 2<br>Service Provider | 47           | Manufacturing    | 19                | Service Provider | 21           |  |
| 3<br>Manufacturing    | 21           | Service Provider | 17                | Manufacturing    | 8            |  |
| 4<br>Manufacturing    | 19           | Service Provider | 11                | Manufacturing    | 7            |  |
| 5<br>Service Provider | 17           | Manufacturing    | 10                | Finance          | 7            |  |
| 6<br>Manufacturing    | 11           | Manufacturing    | 8                 | Manufacturing    | 7            |  |
| 7<br>Manufacturing    | 10           | Finance          | 7                 | Manufacturing    | 5            |  |
| 8<br>Retail/Wholesale | 8            | Manufacturing    | 7                 | Manufacturing    | 5            |  |

|                                      |       |               |       |               |       |
|--------------------------------------|-------|---------------|-------|---------------|-------|
| 9                                    | 8     | Manufacturing | 5     | Manufacturing | 5     |
| Retail/Wholesale                     |       |               |       |               |       |
| 10                                   | 7     | Manufacturing | 4     | Manufacturing | 4     |
| Service Provider                     |       |               |       |               |       |
| -----                                |       |               |       |               |       |
| Total                                | \$212 |               | \$135 |               | \$133 |
| -----                                |       |               |       |               |       |
| As a percent of nonperforming assets |       |               |       |               |       |
|                                      | 52%   |               | 77%   |               | 92%   |
| =====                                |       |               |       |               |       |

</TABLE>

(a) Amounts are not net of allowance for credit losses, if applicable.

Page 18

GLOSSARY OF TERMS

Accounting/administration net assets - Net domestic and foreign fund assets for which PNC provides accounting and administration services. These assets are not included on PNC's balance sheet.

Adjusted average total assets - Primarily comprised of total average quarterly assets plus (less) unrealized losses (gains) on available-for-sale debt securities, less goodwill and certain other intangible assets.

Annualized - Adjusted to reflect a full year of activity.

Assets under management - Assets held by PNC in a fiduciary capacity for customers/clients. These assets are not included on PNC's balance sheet.

Assigned capital - Economic capital assignments based on management's assessment of inherent risks and equity levels at independent companies providing similar products and services in order to present, to the extent practicable, the financial results of each business as if the business operated on a stand-alone basis.

Charge-off - Process of removing a loan or portion of a loan from a bank's balance sheet because the loan is considered uncollectible. A charge-off also is recorded when a loan is transferred to held for sale and the loan's market value is less than its carrying amount. This difference is a charge-off.

Common shareholders' equity to total assets - Common shareholders' equity divided by total assets. Common shareholders' equity equals total shareholders' equity less preferred stock and the portion of capital surplus and retained interest related to the preferred stock.

Custody assets - Assets held on behalf of clients under safekeeping arrangements. Such assets are not reported on PNC's balance sheet. Assets held in custody accounts at other institutions on behalf of PNC are included in the appropriate asset categories as if held in the physical custody of PNC.

Earning assets - Assets that generate income, which include: short-term investments; loans held for sale; loans, net of unearned income; securities; federal funds sold and certain other assets.

Efficiency ratio - Noninterest expense divided by the sum of net interest income and noninterest income.

Institutional lending repositioning - A 2001 PNC strategic action taken to build a more diverse and valuable business mix designed to create shareholder value over time by reducing lending leverage and improving the risk/return characteristics of the banking business.

Leverage ratio - Tier 1 risk-based capital divided by adjusted average total assets.

Net interest margin - Annualized taxable-equivalent net interest income divided by average earning assets.

Noninterest income to total revenue - Total noninterest income divided by total revenue. Total noninterest income includes asset management, fund servicing, service charges on deposits, brokerage, consumer services, corporate services, equity management, net securities gains (losses) and other noninterest income. Total revenue includes total noninterest income plus net interest income.

Nonperforming assets - Nonperforming assets include nonaccrual loans, troubled debt restructured loans, nonaccrual loans held for sale, foreclosed assets and other assets.

Nonperforming loans - Nonperforming loans include loans to commercial, lease financing, consumer, commercial real estate and residential mortgage customers as well as troubled debt restructured loans. Nonperforming loans do not include nonaccrual loans held for sale or foreclosed and other assets.

Operating margin - Operating income divided by total revenue.

Return on assigned capital - Annualized net income divided by assigned capital.

Return on average assets - Annualized earnings divided by average assets. Earnings can be from net income or continuing operations, as indicated in PNC's disclosures.

Return on average equity - Annualized earnings divided by average shareholders' equity. Earnings can be from net income or continuing operations, as indicated in PNC's disclosures.

Risk-weighted assets - Primarily computed by the assignment of specific risk-weights, as defined by The Board of Governors of the Federal Reserve System, to assets and off-balance sheet instruments.

Securitization - The process by which financial assets are legally transformed into securities.

Shareholders' equity to total assets - Total shareholders' equity divided by total assets.

Taxable-equivalent interest - The interest income earned on certain assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than a taxable investment. In order to provide accurate comparisons of yields and margins for all earning assets, the interest income earned on tax-exempt assets is increased to make them fully equivalent to other taxable interest income investments.

Tier 1 risk-based capital - Tier 1 capital equals: total shareholders' equity, plus trust preferred capital securities, plus certain minority interests that are held by others; less goodwill and certain intangible assets, less equity investments in nonfinancial companies and less net unrealized holding losses on available-for-sale equity securities. Net unrealized holding gains on available-for-sale equity securities, net unrealized holding gains (losses) on available-for-sale debt securities and net unrealized holding gains (losses) on cash flow hedge derivatives are excluded from total shareholders' equity for Tier I capital purposes.

Tier 1 risk-based capital ratio - Tier 1 risk-based capital divided by risk-weighted assets.

Total assets serviced - Domestic and foreign assets for which PNC provides mutual fund related services. These assets are not included on PNC's balance sheet.

Total deposits - The sum of total transaction deposits, savings accounts, certificates of deposit, other time deposits and deposits in foreign offices.

Total risk-based capital - Tier 1 risk-based capital plus qualifying senior and subordinated debt, other minority interest not qualified as Tier 1, and the allowance for credit losses, subject to certain limitations.

Total risk-based capital ratio - Total risk-based capital divided by risk-weighted assets.

Total transaction deposits - The sum of noninterest-bearing demand deposits, interest-bearing demand deposits and money market accounts.

#### Business Definitions

- -----

REGIONAL COMMUNITY BANKING provides deposit, lending, cash management and investment services to two million consumer and small business customers within PNC's geographic footprint.

WHOLESALE BANKING includes Corporate Banking, PNC Real Estate Finance and PNC Business Credit.

- CORPORATE BANKING provides credit, equipment leasing, treasury management and capital markets products and services to mid-sized

corporations, government entities and selectively to large corporations primarily within PNC's geographic region. Treasury management activities, which include cash and investment management, receivables management, disbursement services and global trade services; capital markets products, which include foreign exchange, derivatives trading and loan syndications; and equipment leasing products are offered through Corporate Banking and sold by several businesses across the Corporation.

- PNC REAL ESTATE FINANCE specializes in financial solutions for the acquisition, development, permanent financing and operation of commercial real estate nationally. PNC Real Estate Finance offers treasury and investment management, access to the capital markets, commercial mortgage loan servicing and other products and services to clients that develop, own, manage, or invest in commercial real estate. PNC's commercial real estate financial services platform provides processing services through Midland Loan Services, Inc., a leading third-party provider of loan servicing and technology to the commercial real estate finance industry. PNC MultiFamily Capital is a national provider of financial services for the multi-family housing industry, particularly affordable senior and healthcare housing.
- PNC BUSINESS CREDIT provides asset-based lending, treasury management and capital markets products and services to middle market customers nationally. PNC Business Credit's lending services include loans secured by accounts receivable, inventory, machinery and equipment, and other collateral, and its customers include manufacturing, wholesale, distribution, retailing and service industry companies.

PNC ADVISORS provides a full range of tailored investment, trust and banking products and services to affluent individuals and families, including full-service brokerage through J.J.B. Hilliard, W.L.Lyons, Inc. and investment consulting and trust services to the ultra-affluent through Hawthorn. PNC Advisors also serves as investment manager and trustee for employee benefit plans and charitable and endowment assets and provides defined contribution plan services and investment options through its Vested Interest(R) product. PNC Advisors provides services to individuals and corporations primarily within PNC's geographic footprint.

BLACKROCK is one of the largest publicly traded investment management firms in the United States. BlackRock manages assets on behalf of institutions and individuals worldwide through a variety of fixed income, liquidity and equity mutual funds, separate accounts and alternative investment products. Mutual funds include the flagship fund families, BlackRock Funds and BlackRock Provident Institutional Funds. In addition, BlackRock provides risk management and investment system services to institutional investors under the BlackRock Solutions(R) brand name.

PFPC is the largest full-service mutual fund transfer agent and second largest provider of mutual fund accounting and administration services in the United States, offering a wide range of fund services to the investment management industry. PFPC also provides processing solutions to the international marketplace through its Ireland and Luxembourg operations.