UNITED STATES
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

OCTOBER 20, 1999
DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED)

PNC BANK CORP.
(Exact name of registrant as specified in its charter)
COMMISSION FILE NUMBER 1-9718

(Former name or former address, if changed since last report)

ITEM 5. OTHER EVENTS
Third Quarter 1999 Financial Results
On October 20, 1999, PNC Bank Corp. ("Corporation") reported results of operations for the three and nine months ended September 30, 1999. A copy of the earnings press release issued by the Corporation is attached as Exhibit 99.1 and incorporated herein by reference.

Information on the Corporation's businesses for the nine months ended September 30, 1999 and 1998, which reflects organizational and business changes made during 1999 as part of the Corporation's operating strategy, is attached as Exhibit 99.2 and incorporated herein by reference.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS
(c) Exhibits

The exhibits listed on the Exhibit Index on page 3 of this Form $8-K$ are filed herewith.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PNC BANK CORP.
(Registrant)

Date: October 28, 1999
By: /s/ Robert L. Haunschild
------------------------------------------
Robert L. Haunschild
Senior Vice President and
Chief Financial Officer
99.1 Earnings press release issued by the Corporation on October 20, 1999, with respect to results of operations for the three and nine months ended September 30, 1999, filed herewith.
99.2 Business information for the nine months ended September 30, 1999 and 1998 filed herewith.

PNC BANK CORP.
Public Relations
One PNC Plaza
[PNC BANK LOGO]
249 Fifth Avenue
Pittsburgh, PA 15222-2707
412 762-8221

News Release
CONTACTS:
MEDIA:
R. Jeep Bryant
(412) 762-4550
public.relations@pncbank.com
INVESTORS:

- ----------

William H. Callihan
(412) 762-8257
invrela@pncmail.com

PNC BANK CORP. REPORTS
HIGHER THIRD QUARTER 1999 EARNINGS
PITTSBURGH, October 20, 1999 - PNC Bank Corp. ("PNC Bank" - NYSE: PNC)
today reported third quarter 1999 earnings of $\$ 320$ million or $\$ 1.06$ per diluted share. Excluding $\$ 27$ million of pretax gains from the sale of branches, earnings for the quarter were $\$ 303$ million or $\$ 1.00$ per diluted share and, on that basis, return on average common shareholders' equity was $21.81 \%$ and return on average assets was 1.63\%. Earnings for the third quarter of 1998 were $\$ 281$ million or $\$ 0.91$ per diluted share.
"We continue to deliver strong financial performance driven by a mix of businesses that we believe can deliver long-term value for our shareholders," said Thomas H. O'Brien, chairman and chief executive officer of PNC Bank Corp. "We are especially pleased with the continued growth at BlackRock, PFPC Worldwide, PNC Advisors, PNC Mortgage and treasury management services, which has increased our noninterest income to $51 \%$ of total revenue."

THIRD QUARTER 1999 HIGHLIGHTS

- Diluted earnings per share excluding the branch gains increased 10\% compared with the prior-year quarter.
- Noninterest income to total revenue excluding the effect of the branch gains was 51\% driven by double-digit growth in revenue at BlackRock, PFPC Worldwide, PNC Advisors, PNC Mortgage and treasury management services.
- The quarterly dividend payable on October 24, 1999 was increased $10 \%$ to $\$ .45$ per common share.

> -more-

PNC Bank Corp. Reports Third Quarter 1999 Earnings -- Page 2

- PNC Bank announced a definitive agreement to purchase First Data Investor Services Group ("ISG"). The combination of ISG with PFPC Worldwide, PNC Bank's investment servicing subsidiary, will make PFPC Worldwide one of the nation's leading full-service processors for investment products. This transaction is expected to close in the fourth quarter of 1999, subject to regulatory approvals and customary conditions to closing.
- BlackRock, PNC Bank's investment management subsidiary, issued 9 million shares of class A common stock at $\$ 14.00$ per share in an initial public offering on October 1, 1999. PNC Bank will continue to own approximately 70\% of BlackRock's stock and expects to record an after-tax gain in the fourth quarter of 1999 of $\$ 60$ to $\$ 70$ million depending on whether the underwriters exercise their option to purchase additional shares to cover over-allotments.

INCOME STATEMENT REVIEW
Taxable-equivalent net interest income was $\$ 599$ million in the third quarter of 1999 , a $\$ 54$ million decrease compared with the prior-year quarter. The net interest margin was $3.59 \%$ for the third quarter of 1999 compared with 3.81\% in the third quarter of 1998. These declines were primarily due to the sale of the credit card business in the first quarter of 1999. Excluding the
credit card business, net interest income increased $\$ 29$ million or $5 \%$ and the net interest margin widened six basis points compared with the third quarter of 1998.

The provision for credit losses was $\$ 30$ million in the third quarter of 1999 and net charge-offs were $\$ 29$ million.

Noninterest income was $\$ 651$ million in the third quarter of 1999 a 23\% increase compared with the third quarter of 1998 and included $\$ 27$ million of gains from the sale of branches. Excluding the branch gains, noninterest income increased $18 \%$ compared with the prior-year quarter driven by growth in fee-based revenue.

Asset management fees grew $22 \%$ compared with the prior-year quarter primarily reflecting new business. Assets under management increased to approximately $\$ 193$ billion at September 30, 1999 compared with $\$ 152$ billion at September 30, 1998. Mutual fund servicing fees grew $17 \%$ compared with the third quarter of 1998 due to an increase in assets serviced. At September 30, 1999, PFPC Worldwide provided custody and accounting/administration services for $\$ 353$ billion and $\$ 246$ billion of mutual fund assets, respectively. The comparable amounts were $\$ 287$ billion and $\$ 228$ billion, respectively, a year ago.
-more-
PNC Bank Corp. Reports Third Quarter 1999 Earnings -- Page 3
Consumer services revenue of $\$ 105$ million for the third quarter of 1999 increased 7\% compared with the third quarter of 1998 primarily due to an increase in brokerage fees associated with the Hilliard Lyons acquisition that was substantially offset by lower credit card fees. Corporate services revenue increased $\$ 30$ million compared with the prior-year quarter due to higher commercial mortgage banking, capital markets and treasury management fees.

Net residential mortgage banking revenue grew $\$ 28$ million or $60 \%$ compared with the prior-year quarter primarily due to growth in the servicing portfolio. At September 30, 1999, approximately $\$ 73$ billion of residential mortgages were serviced compared with $\$ 60$ billion a year ago. Residential mortgage originations, including both retail and correspondent activity, totaled $\$ 4$ billion for the third quarter of 1999 compared with $\$ 7$ billion in the prior-year period.

Other noninterest income increased $\$ 16$ million compared with the third quarter of 1998 due to various operating items.

Noninterest expense of $\$ 724$ million for the third quarter of 1999 increased 4\% compared with the third quarter of 1998 primarily to support growth in fee-based businesses. The efficiency ratio of 53.3\% remained consistent in the third quarter of 1999 compared with the prior-year quarter reflecting the continued focus on improving returns in traditional businesses.

## BALANCE SHEET REVIEW

Total assets were $\$ 73.0$ billion at September 30 , 1999 compared with $\$ 76.2$ billion at September 30, 1998. Average earning assets decreased $\$ 2.0$ billion to $\$ 66.0$ billion for the third quarter of 1999 compared with the prior-year quarter of $\$ 68.0$ billion. The decrease was primarily due to a $\$ 4.2$ billion decrease in average loans in the period-to-period comparison that resulted from the sale of the credit card business and the decision to exit certain institutional lending businesses. Loans represented 78\% of average earning assets in the third quarter of 1999 compared with $82 \%$ a year ago. Partially offsetting the decrease in average loans was a $\$ 1.7$ billion increase in average securities available for sale that was attributable to securities held to hedge residential mortgage servicing rights. Average securities available for sale represented $13 \%$ and $10 \%$ of average earning assets in the third quarter of 1999 and 1998, respectively.
-more-
PNC Bank Corp. Reports Third Quarter 1999 Earnings -- Page 4
Average deposits were $\$ 44.9$ billion and represented $61 \%$ of total sources of funds for the third quarter of 1999 compared with $\$ 44.5$ billion and $59 \%$, respectively, in the third quarter of 1998. The increase in average deposits was primarily in consumer deposits. Average borrowed funds decreased $\$ 2.4$ billion to $\$ 20.2$ billion compared with the third quarter of 1998.

Shareholders' equity totaled $\$ 5.9$ billion at September 30, 1999. The leverage ratio was $7.76 \%$ and Tier I and total risk-based capital ratios are estimated to be $8.4 \%$ and $11.8 \%$, respectively.

Overall asset quality characteristics remained relatively stable during the third quarter of 1999. The ratio of nonperforming assets to total loans, loans held for sale and foreclosed assets was $0.65 \%$ at September 30, 1999 compared with $0.59 \%$ and $0.54 \%$ at June 30, 1999 and September 30, 1998, respectively. Nonperforming assets were $\$ 361$ million at September 30, 1999 compared with $\$ 333$ million and $\$ 329$ million at June 30, 1999 and September 30, 1998, respectively.

The allowance for credit losses was $\$ 674$ million and represented $1.31 \%$ of period-end loans and $215 \%$ of nonaccrual loans at September 30, 1999. The comparable amounts were $1.29 \%$ and $224 \%$ at June 30,1999 and $1.44 \%$ and $289 \%$ at September 30, 1998, respectively. Net charge-offs were $\$ 29$ miliion or $0.22 \%$ of average loans in the third quarter of 1999 compared with $\$ 24$ million or $0.18 \%$ in the second quarter of 1999 and $\$ 88$ million or $0.62 \%$ a year ago.

Earnings were $\$ 960$ million or $\$ 3.14$ per diluted share for the nine months ended September 30, 1999. Results for the first nine months of 1999 included $\$ 331$ million of pretax gains on the sales of PNC Bank's credit card business, an equity interest in Electronic Payment Services, Inc. and Concord EFS Inc. stock. The first nine months of 1999 also included $\$ 142$ million of valuation adjustments associated with exiting certain institutional lending businesses, $\$ 98$ million of costs related to efficiency initiatives and a $\$ 30$ million contribution to the PNC Bank Foundation. Excluding these items and the branch gains recorded in the third quarter of 1999, year-to-date core earnings were $\$ 895$ million or $\$ 2.92$ per diluted share and, on that basis, return on average common shareholders' equity was $21.24 \%$ and return on average assets was 1.59\%. Earnings for the nine months ended September 30, 1998 were $\$ 830$ million or $\$ 2.68$ per diluted share.

PNC Bank Corp. Reports Third Quarter 1999 Earnings -- Page 5
PNC Bank Corp., headquartered in Pittsburgh, is one of the largest diversified financial services organizations in the United States. Its major businesses include PNC Regional Bank, PNC Advisors, BlackRock, PFPC Worldwide, PNC Institutional Bank, PNC Secured Finance and PNC Mortgage.

## Visit PNC Bank on the World Wide Web at www.pncbank.com

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act with respect to financial performance and other financial and business matters. Forward-looking statements are typically identified by words such as "believe" or "expect", or future or conditional verbs such as "will" or similar expressions. These forward-looking statements are subject to numerous assumptions, risks and uncertainties, all of which change over time, and PNC Bank assumes no duty to update these forward-looking statements. The following factors, among others, could cause actual results to differ materially from forward-looking statements: increased credit risk: the introduction, withdrawal, success and timing of business initiatives and strategies; the ability to realize cost savings or revenues and implement integration plans associated with acquisitions and divestitures; changes in economic conditions, interest rates, and financial and capital markets; inflation; customer borrowing, repayment, investment, and deposit practices; customer acceptance of PNC Bank products and services; the inability of PNC Bank or others to remediate year 2000 concerns; and the impact, extent, and timing of technological changes, capital management activities, actions of the Federal Reserve Board, and legislative and regulatory actions and reforms. Our SEC reports, accessible on our website, identify additional factors that can affect forward-looking statements.
[TABULAR MATERIAL FOLLOWS]
-more-
PNC BANK CORP.
Consolidated Financial Highlights $\quad$ Page 6

<TABLE>
<CAPTION>


---------------------

SELECTED RATIOS
\begin{tabular}{l|l}
\begin{tabular}{l} 
Return on \\
Average common shareholders' equity \\
\(21.00 \%\) \\
Average assets
\end{tabular} & \(23.07 \%\)
\end{tabular}
* Excluding amortization, distributions on capital securities and residential mortgage banking hedging activities
\(=====================================================================================================================\)
\(============\)
</TABLE>
<TABLE>
<CAPTION>


PNC BANK CORP.
Consolidated Statement of Income
Page 7
<TABLE>
<CAPTION>

| In millions, except per share data 1998 | 1999 | 1998 | 1999 |
| :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> |
| <C> |  |  |  |
| INTEREST INCOME |  |  |  |
| Loans and fees on loans | \$985 | \$1,166 | \$3,086 |
| \$3,424 |  |  |  |
| Securities available for sale | 127 | 103 | 363 |
| 324 |  |  |  |
| Other | 100 | 85 | 257 |
| 211 |  |  |  |
| Total interest income | 1,212 | 1,354 | 3,706 |
| 3,959 |  |  |  |
| INTEREST EXPENSE |  |  |  |
| Deposits | 340 | 371 | 1,024 |
| 1,095 |  |  |  |
| Borrowed funds | 278 | 337 | 823 |
| 950 |  |  |  |
| Total interest expense | 618 | 708 | 1,847 |
| 2,045 |  |  |  |
| Net interest income | 594 | 646 | 1,859 |
| 1,914 |  |  |  |
| Provision for credit losses | 30 | 45 | 133 |
| 110 |  |  |  |
| Net interest income less provision for credit losses | 564 | 601 | 1,726 |
| 1,804 |  |  |  |
| -------- |  |  |  |
| NONINTEREST INCOME |  |  |  |
| Asset management | 175 | 143 | 505 |
| 421 |  |  |  |
| Mutual fund servicing | 55 | 47 | 159 |
| 134 |  |  |  |
| Service charges on deposits | 53 | 53 | 154 |
| 151 |  |  |  |
| Consumer services | 105 | 98 | 340 |
| 273 |  |  |  |
| Corporate services | 84 | 54 | 112 |
| 167 |  |  |  |
| Net residential mortgage banking | 75 | 47 | 205 |
| 155 |  |  |  |
| Net securities gains | 2 | 1 | 44 |
| 14 |  |  |  |
| Other | 102 | 86 | 527 |
| 289 |  |  |  |
| - ------------------------- |  |  |  |
| Total noninterest income | 651 | 529 | 2,046 |
| 1,604 |  |  |  |
| NONINTEREST EXPENSE |  |  |  |
| Staff expense | 362 | 335 | 1,138 |
| 1,023 |  |  |  |
| Net occupancy and equipment | 103 | 101 | 381 |
| 301 |  |  |  |
| Amortization | 21 | 28 | 70 |
| 81 |  |  |  |
| Marketing | 18 | 14 | 50 |
| 78 |  |  |  |
| Distributions on capital securities | 16 | 16 | 48 |
| 43 |  |  |  |
| Other | 204 | 202 | 627 |
| 617 |  |  |  |
| - ------------------- |  |  |  |
| Total noninterest expense | 724 | 696 | 2,314 |
| 2,143 |  |  |  |


| Income before income taxes 1,265 | 491 | 434 | 1,458 |
| :---: | :---: | :---: | :---: |
| Income taxes | 171 | 153 | 498 |
| 435 |  |  |  |
| Net income | \$320 | \$281 | \$960 |
| \$830 |  |  |  |
| Net income applicable to diluted earnings | \$315 | \$276 | \$946 |
| \$817 |  |  |  |
| EARNINGS PER COMMON SHARE |  |  |  |
| Basic | \$1.07 | \$. 92 | \$3.17 |
| \$2.71 |  |  |  |
| Diluted | 1.06 | . 91 | 3.14 |
| 2.68 |  |  |  |
| CASH DIVIDENDS DECLARED PER COMMON SHARE | . 41 | . 39 | 1.23 |
| 1.17 |  |  |  |
| AVERAGE COMMON SHARES OUTSTANDING |  |  |  |
| Basic | 294.5 | 300.6 | 298.0 |
| 300.5 |  |  |  |
| Diluted | 297.6 | 304.2 | 301.3 |
| 305.3 |  |  |  |

PNC BANK CORP.
Details of Net Interest Income Page 8

<TABLE>
<CAPTION>


\begin{tabular}{lll}
\begin{tabular}{ll} 
Taxable-equivalent basis \\
September 30 \\
Three months ended \\
1998
\end{tabular} & September 30 & June 30
\end{tabular}

\section*{3. 81\%}
===============
</TABLE>
PNC BANK CORP.

| Details Of Noninterest Income | Page 10 |
| :--- | :---: |
| DETAILS OF NONINTEREST INCOME |  |
| <TABLE> |  |

<CAPTION>



| Total net residential mortgage banking | 75 | 70 | 60 | 57 |
| :---: | :---: | :---: | :---: | :---: |
| 47 |  |  |  |  |
| Net securities gains | 2 | 42 |  | 2 |
| 1 |  |  |  |  |
| Other | 102 | 86 | 339 | 139 |
| 86 |  |  |  |  |
| Total noninterest income | \$651 | \$664 | \$731 | \$698 |
| \$529 |  |  |  |  |

PNC BANK CORP
Details of Noninterest Expense Page 11
DETAILS OF NONINTEREST EXPENSE

<TABLE>
<CAPTION>
ended September 30

 \$2,143

\(============\)
</TABLE>
<TABLE>
<CAPTION>

$===========$
$</$ TABLE>

## -more-

PNC BANK CORP.
Consolidated Balance Sheet Page 12
<TABLE>
<CAPTION>

$============$
LIABILITIES
Deposits
Noninterest-bearing \$8,660 \$9,943
\$9,136
Interest-bearing 36,486 37,553
37,739

--------------------
Total deposits
45,146
47,496
46,875
Borrowed funds
Federal funds purchased 472
771
Repurchase agreements
$\begin{array}{lr}472 & 390 \\ 857 & 1,669\end{array}$
1,041
$7,379 \quad 10,384$
Bank notes and senior debt
$7,563 \quad 6,722$
10,558
$\begin{array}{lc}\text { Other borrowed funds } & 7,563 \\ 5,759 & 2,627\end{array}$
$2,627 \quad 1,781$
1,843

---------------------
Total borrowed funds 20,946

19,972
Other 2,240 2,874
2,750
$\qquad$
$\qquad$
Total liabilities 66,284 70,316

69,597


| Mandatorily redeemable capital securities of subsidiary trusts 848 | 848 | 848 |
| :---: | :---: | :---: |
| SHAREHOLDERS' EQUITY |  |  |
| Preferred stock | 7 | 7 |
| 7 |  |  |
| Common stock - \$5 par value |  |  |
| Authorized 450 shares |  |  |
| Issued 353 shares | 1,764 | 1,764 |
| 1,764 |  |  |
| Capital surplus | 1,270 | 1,250 |
| 1,178 |  |  |
| Retained earnings | 5,839 | 5,262 |
| 5,105 |  |  |
| Deferred benefit expense | (33) | (36) |
| (54) |  |  |
| Accumulated other comprehensive loss | (236) | (43) |
| 17 |  |  |
| Common stock held in treasury at cost: 59, 49 and 52 shares | $(2,740)$ | $(2,161)$ |
| $(2,224)$ |  |  |
| Total shareholders' equity | 5,871 | 6,043 |
| 5,793 |  |  |
| Total liabilities, capital securities and shareholders' equity | \$73,003 | \$77,207 |
| \$76,238 |  |  |

-more-

PNC BANK CORP.
Consolidated Average Balance Sheet Data Page 13
<TABLE>
<CAPTION>

Three months ended September 30 Nine months
ended September 30

| In millions 1998 | 1999 | 1998 | 1999 |
| :---: | :---: | :---: | :---: |


| Securities available for sale | \$8,803 | \$7,073 | \$8,669 |
| :---: | :---: | :---: | :---: |
| \$7,391 |  |  |  |
| Loans, net of unearned income |  |  |  |
| 11,073 |  |  |  |
| Credit card |  | 4,029 | 899 |
| 3,942 |  |  |  |
| Residential mortgage | 12,451 | 12,455 | 12,378 |
| 12,598 |  |  |  |
| Commercial | 22,631 | 23,359 | 23,343 |
| 22,159 |  |  |  |
| Commercial real estate | 3,389 | 2,850 | 3,394 |
| 3,224 |  |  |  |
| Other | 3,104 | 2,207 | 2,993 |
| 2,133 |  |  |  |


------------------------

| Total loans, net of unearned income | 51,746 | 55,938 | 53,622 |
| :---: | :---: | :---: | :---: |
| 55,129 |  |  |  |
| Loans held for sale | 4,385 | 3,850 | 3,838 |
| 3,059 |  |  |  |
| Other | 1,102 | 1,097 | 1,112 |
| 1,042 |  |  |  |
| Total interest-earning assets | 66,036 | 67,958 | 67,241 |
| 66,621 |  |  |  |
| Noninterest-earning assets | 7,727 | 7,332 | 8,007 |
| 7,078 |  |  |  |
| Total assets | \$73,763 | \$75,290 | \$75,248 |
| \$73,699 |  |  |  |


$===============$
$==============$
$</$ TABLE>



PNC BANK CORP.
Asset Quality Data Page 15 <TABLE>
<CAPTION>
ALLOWANCE FOR CREDIT LOSSES



```
<TABLE>
<CAPTION>
BUSINESS INFORMATION
```


==
</TABLE>

* BlackRock's assets are presented as of period end.

PNC REGIONAL BANK - PNC Regional Bank provides credit, deposit, branch-based brokerage and electronic banking products and services to retail customers as well as credit, leasing, treasury management and capital markets products and services to mid-sized and small businesses primarily within PNC Bank's geographic footprint. PNC Regional Bank contributed 55\% of total business earnings in the first nine months of 1999 compared with 63\% in the first nine months of 1998. Earnings increased $9 \%$ in the comparison driven by improved efficiency and growth in deposits. Excluding the impact of branch gains and costs related to consumer delivery initiatives in 1998, earnings increased 16\%.

PNC ADVISORS - PNC Advisors offers personalized investment management, high-end brokerage, personal trust, estate planning and traditional banking services to affluent and wealthy individuals; and investment management, trust and administrative services to pensions, $401(k)$ plans and charitable organizations. PNC Advisors contributed $13 \%$ of total business earnings in the first nine months

BLACKROCK - BlackRock offers fixed income, domestic and international equity and liquidity investment products, and utilizes technology-based risk management capabilities to provide investment advisory and asset management capabilities for a wide range of institutional and retail customers. BlackRock contributed 5\% of total business earnings in the first nine months of 1999 compared with $3 \%$ a year ago. Earnings nearly doubled in the comparison as a result of new business.

PFPC WORLDWIDE - PFPC Worldwide provides a wide range of accounting, administration, transfer agency, custody, securities lending and integrated banking transaction services to mutual funds, pension and money fund managers, partnerships, brokerage firms, insurance companies and banks. PFPC Worldwide contributed $4 \%$ of total business earnings in the first nine months of 1999 and 1998. Earnings increased $17 \%$ in the comparison as a result of an increase in assets serviced.

PNC INSTITUTIONAL BANK - PNC Institutional Bank provides specialized credit, capital markets and treasury management products and services to corporations, institutions and government entities nationwide. PNC Institutional Bank contributed 9\% of total business earnings in the first nine months of 1999 compared with $8 \%$ in the prior-year period. Earnings increased $45 \%$ in the comparison due to higher revenue and a lower provision for credit losses.

PNC SECURED FINANCE - PNC Secured Finance is engaged in commercial real estate finance, including loan origination, securitization and servicing; asset-based financing, including lending, syndication and treasury management services; and equipment lease financing to corporate clients nationwide. PNC Secured Finance contributed $9 \%$ of total business earnings in the first nine months of 1999 compared with 7\% a year ago. Earnings increased 52\% in the comparison driven by revenue attributable to Midland Loan Services, L.P.

PNC MORTGAGE - PNC Mortgage originates, purchases and services residential mortgages and related products. PNC Mortgage also acquires and securitizes residential mortgages as private-label mortgage-backed securities and performs the master servicing of those securities for investors. PNC Mortgage contributed $5 \%$ of total business earnings in the first nine months of 1999 compared with $3 \%$ in the prior-year period. Earnings nearly doubled in the comparison driven by revenue growth primarily attributable to a larger servicing portfolio.

OTHER - Other reflects differences between total business results and consolidated core financial results primarily due to differences between management accounting practices and generally accepted accounting principles, divested and exited businesses, venture capital activities, sales of equity interests and minority interests in subsidiaries, eliminations and unassigned items.

