PNC BANK

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            Quarterly Report on Form 10-Q
For the quarterly period ended June 30, 1999
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Page 1 represents a portion of the second quarter 1999 Financial Review which
is not required by the Form $10-Q$ report and is not "filed" as part of the Form
$10-Q$.
The Quarterly Report on Form $10-Q$ and cross reference index is on page 35 .
Consolidated Financial Highlights

<TABLE>
<CAPTION>
ended June 30
\begin{tabular}{|c|c|c|c|}
\hline Dollars in millions, except per share data 1998 & 1999 & 1998 & 1999 \\
\hline <S> & <C> & <C> & <C> \\
\hline <C> & & & \\
\hline FINANCIAL PERFORMANCE & & & \\
\hline Revenue & & & \\
\hline Net interest income (taxable-equivalent basis) & \$612 & \$637 & \$1,276 \\
\hline \$1,281 & & & \\
\hline Noninterest income & 664 & 569 & 1,395 \\
\hline 1,075 & & & \\
\hline Total revenue & 1,276 & 1,206 & 2,671 \\
\hline 2,356 & & & \\
\hline Net income & 315 & 280 & 640 \\
\hline 549 & & & \\
\hline Per common share & & & \\
\hline Basic earnings & 1.04 & . 92 & 2.10 \\
\hline 1.80 & & & \\
\hline Diluted earnings & 1.03 & . 90 & 2.08 \\
\hline 1.77 & & & \\
\hline Cash dividends declared & . 41 & . 39 & . 82 \\
\hline . 78 & & & \\
\hline
\end{tabular}

\begin{tabular}{|c|c|c|c|c|}
\hline Earning assets
\[
68,353
\] & 66,889 & 66,710 & 69,027 & 68,638 \\
\hline Loans, net of unearned income 56,237 & 52,075 & 52,800 & 57,650 & 56,752 \\
\hline ```
Securities available for sale
7,540
``` & 8,856 & 9,170 & 7,074 & 7,152 \\
\hline Deposits
\[
47,096
\] & 47,685 & 45,799 & 47,496 & 46,875 \\
\hline Borrowed funds
\[
20,488
\] & 18,464 & 19,935 & 20,946 & 19,972 \\
\hline Shareholders' equity
\[
5,633
\] & 5,755 & 5,931 & 6,043 & 5,793 \\
\hline ```
Common shareholders' equity
5,318
``` & 5,442 & 5,617 & 5,729 & 5,479 \\
\hline Book value per common share
\[
17.64
\] & 18.40 & 18.78 & 18.86 & 18.21 \\
\hline CAPITAL RATIOS & & & & \\
\hline Leverage 7.18\% & 7.47\% & 7.28\% & 7.22\% & 7.18\% \\
\hline Common shareholders' equity to total assets 7.01 & 7.20 & 7.50 & 7.42 & 7.19 \\
\hline ASSET QUALITY RATIOS & & & & \\
\hline Nonperforming assets to total loans, loans held for sale and foreclosed assets
\[
.55 \%
\] & . \(59 \%\) & . \(58 \%\) & . \(55 \%\) & . \(54 \%\) \\
\hline Allowance for credit losses to total loans 1.53 & 1.29 & 1.27 & 1.31 & 1.44 \\
\hline Allowance for credit losses to nonaccrual loans 315.81 & 224.33 & 230.93 & 255.25 & 289.36 \\
\hline Net charge-offs to average loans . 64 & . 18 & . 56 & 1.24 & . 62 \\
\hline
\end{tabular}

\section*{PNC BANK CORP.}
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Financial Review

This Financial Review should be read in conjunction with the PNC Bank Corp. and subsidiaries' ("Corporation" or "PNC Bank") unaudited Consolidated Financial Statements included herein and the Financial Review and audited Consolidated Financial Statements included in the Corporation's 1998 Annual Report.

OVERVIEW
PNC BANK CORP. The Corporation is one of the largest diversified financial services companies in the United States operating retail banking, asset management and wholesale businesses that provide products and services nationally and in PNC Bank's primary geographic markets in Pennsylvania, New Jersey, Delaware, Ohio and Kentucky.

Financial services providers today are challenged by intense competition, changing customer demands, increased pricing pressures and the ongoing impact of deregulation. Traditional loan and deposit activities face particularly challenging competitive pressures as both banks and nonbanks compete for customers with access to a broad array of banking, investment and capital markets products.

PNC Bank has responded to these challenges by transitioning to an organization managed as separate businesses with highly focused customer segments. This style of management provides the basis for differentiated businesses capable of competing in today's environment where banks and other financial service providers target the same customers. This business model also allows the Corporation to enhance consolidated value by leveraging technology, information, branding and marketing resources.

The Corporation has altered its business mix by investing in specialized financial services businesses, including asset management, mutual fund servicing, investment advisory, mortgage banking and corporate services. These businesses are largely fee-based, less capital intensive and provide growth opportunities on a national scale. More meaningful contributions from these businesses, coupled with disciplined management of traditional banking activities have allowed PNC Bank to significantly improve the composition of its revenue stream.

Pursuant to this strategy, on July 20, 1999, the Corporation announced an agreement to acquire First Data Investor Services Group, Inc. ("ISG"), the mutual fund servicing subsidiary of First Data Corporation for \(\$ 1.1\) billion in
cash. The transaction is expected to close in the fourth quarter of 1999, subject to regulatory approvals and satisfaction of customary closing conditions. Also, during the first quarter of 1999, the Corporation completed the sale of its credit card business and made the decision to exit certain out-of-footprint large corporate, national healthcare and other non-strategic institutional lending businesses.

Additionally, on May 13, 1999, BlackRock, Inc., a subsidiary of PNC Bank, filed a registration statement for an initial public offering of its common stock with PNC Bank retaining a majority ownership position. The transaction is expected to result in a gain for the Corporation.

SUMMARY FINANCIAL RESULTS Consolidated net income for the first six months of 1999 was \(\$ 640\) million or \(\$ 2.08\) per diluted share. Results for the first six months of 1999 included \(\$ 331\) million of pretax gains on the sales of PNC Bank's credit card business, and equity interests in Electronic Payment Services, Inc. ("EPS") and the Concord EFS, Inc. ("Concord") stock received in the EPS transaction. The first six months of 1999 also included \(\$ 142\) million of valuation adjustments associated with exiting certain institutional lending businesses, \(\$ 98\) million of costs related to efficiency initiatives and a \(\$ 30\) million contribution to the PNC Bank Foundation. Excluding these items, earnings for the first six months of 1999 were \(\$ 592\) million or \(\$ 1.92\) per diluted share, return on average common shareholders' equity was \(20.92 \%\) and the return on average assets was \(1.57 \%\). Earnings for the first six months of 1998 were \(\$ 549\) million or \(\$ 1.77\) per diluted share. Excluding the credit card business and assuming the provision for credit losses was equal to net charge-offs in 1998, diluted earnings per share for the first six months of 1999 increased 15\% compared with the prior-year period.

Taxable-equivalent net interest income was \(\$ 1.276\) billion in the first six months of 1999 , a \(\$ 5\) million decrease compared with the first six months of 1998. The net interest margin was \(3.75 \%\) in the first six months of 1999 compared with \(3.88 \%\) in the prior-year period. These declines were primarily due to the sale of the credit card business in the first quarter of 1999. Excluding the credit card business, net interest income was \(\$ 1.211\) billion for the first six months of 1999, an increase of \(\$ 83\) million or \(7 \%\) compared with the first six months of 1998, and the net interest margin was \(3.63 \%\) in both periods.

Noninterest income was \(\$ 1.395\) billion for the first six months of 1999, a \(\$ 320\) million increase compared with the first six months of 1998. Excluding the gains and valuation adjustments from 1999 and \(\$ 56\) million of branch gains from 1998, noninterest income increased \(\$ 187\) million or \(18 \%\) in the period-to-period comparison primarily due to growth in fee-based revenue.
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Financial Review

The provision for credit losses was \(\$ 103\) million for the first six months of 1999 compared with \(\$ 65\) million a year ago. Net charge-offs were \(\$ 102\) million or . 38\% of average loans for the first six months of 1999 compared with \(\$ 179\) million or \(.66 \%\), respectively, for the first six months of 1998 . The decreases were due to the sale of the credit card business in the first quarter of 1999.

Noninterest expense was \(\$ 1.590\) billion for the first six months of 1999 compared with \(\$ 1.447\) billion for the first six months of 1998 . Excluding \(\$ 98\) million of costs related to efficiency initiatives and a \(\$ 30\) million contribution to the PNC Bank Foundation from 1999 and \(\$ 55\) million of costs primarily for consumer delivery initiatives from 1998, noninterest expense increased \(\$ 70\) million or \(5 \%\) compared with the prior-year period commensurate with revenue growth in fee-based businesses. The efficiency ratio improved to \(54.01 \%\) for the first six months of 1999 compared with \(56.65 \%\) in the prior year due to a continued focus on improving returns in traditional businesses.

Total assets were \(\$ 75.6\) billion at June 30 , 1999 , compared with \(\$ 77.2\) billion at December 31, 1998. The decline was primarily due to the sale of the credit card business in the first quarter of 1999. Shareholders' equity totaled \(\$ 5.8\) billion at June 30, 1999, compared with \(\$ 6.0\) billion at December 31, 1998. The leverage ratio was \(7.47 \%\) and Tier I and total risk-based capital ratios were \(8.16 \%\) and 11. \(72 \%\), respectively, at June \(30,1999\).

The ratio of nonperforming assets to total loans, loans held for sale and foreclosed assets was . 59\% at June 30, 1999 and .55\% at December 31, 1998. The allowance for credit losses was \(224 \%\) of nonaccrual loans and \(1.29 \%\) of total loans at June 30, 1999, compared with \(255 \%\) and \(1.31 \%\), respectively, at December 31, 1998.

This report includes forward-looking statements with respect to financial performance and other financial and business matters. Forward-looking statements are typically identified by words or phrases such as "believe," "expect," "anticipate," "intend," "estimate," "may increase," "may fluctuate," and variations of such words and similar expressions, or future or conditional verbs such as "will," "should," "would," and "could." The Corporation cautions that these forward-looking statements are subject to numerous assumptions, risks and uncertainties, all of which change over time, and the Corporation assumes no duty to update forward-looking statements. Actual results could differ materially from those anticipated in these forward-looking statements.

In addition to factors previously disclosed by the Corporation and those identified elsewhere herein, the following factors, among others, could cause actual results to differ materially from forward-looking statements: the inability of the Corporation or others to remediate year 2000 concerns in a timely and adequate fashion; continued pricing pressures on loan and deposit products; increased credit risk; the introduction, withdrawal, success and timing of business initiatives and strategies, several of which are in early stages and therefore susceptible to greater uncertainty than more mature businesses; competition; the ability to realize cost savings or revenues and implement integration plans associated with acquisitions and divestitures; changes in global and domestic economic conditions generally and in local markets in which the Corporation conducts business; changes in interest rates and financial and capital markets; inflation; customer borrowing, repayment, investment and deposit practices; continued customer disintermediation; customers' acceptance of PNC Bank's products and services; and the impact, extent and timing of technological changes, capital management activities, actions of the Federal Reserve Board and legislative and regulatory actions and reforms.

\section*{REVIEW OF BUSINESSES}

PNC Bank operates seven major businesses engaged in retail banking, asset management and wholesale banking activities: PNC Regional Bank, PNC Advisors, BlackRock, PFPC Worldwide, PNC Institutional Bank, PNC Secured Finance and PNC Mortgage.

Business results are based on PNC Bank's management accounting practices. There is no comprehensive, authoritative body of guidance for management accounting equivalent to generally accepted accounting principles; therefore, PNC Bank's results are not necessarily comparable with similar information for any other financial services institution. Financial results are presented as if each business operated on a stand-alone basis.

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The presentation of business results was changed during the first quarter of 1999 to reflect the Corporation's operating strategy. PNC Regional Bank reflects the combination of PNC Regional Community Bank and PNC National Consumer Bank. Branch-based brokerage activities (previously included in PNC Advisors), the middle market customer segment (previously included in PNC Corporate Bank) and regional real estate lending and leasing activities in PNC Bank's geographic footprint (previously included in PNC Secured Finance) were also combined with PNC Regional Bank. Additionally, residential mortgages (that were previously included in PNC Mortgage) were realigned with PNC Regional Bank. Certain out-of-footprint large corporate, national healthcare and other non-strategic institutional lending businesses as well as venture capital activities (previously in PNC Corporate Bank) are included in Other. The remaining activities that were previously in PNC Corporate Bank, comprise PNC Institutional Bank. BlackRock reflects total legal entity results for BlackRock, Inc. Financial results for 1999 and 1998 are presented consistent with this structure.

The management accounting process uses various balance sheet and income statement assignments and transfers to measure performance of the businesses. Methodologies change from time-to-time as management accounting practices are enhanced and businesses change. Securities or borrowings and related net interest income are assigned based on the net asset or liability position of each business. Capital is assigned based on management's assessment of inherent risks and equity levels at independent companies providing similar products and services. Support areas not directly aligned with the businesses are allocated primarily based on the utilization of these services.

Total business financial results differ from consolidated financial results primarily due to differences between management accounting practices and generally accepted accounting principles, divested and exited businesses, venture capital activities, sales of equity interests in subsidiaries, eliminations and unassigned items, the impact of which is reflected in Other.

The Corporation is managed as a portfolio of distinct businesses that are positioned to compete as stand-alone companies while enhancing PNC Bank's
consolidated value by leveraging technology, information, branding and
marketing resources. Total business earnings were \(\$ 579\) million for the first six months of 1999, a \(16 \%\) increase compared with the prior-year period. The contribution from asset management businesses increased to \(21 \%\) of total business results while the regional bank and wholesale businesses accounted for \(56 \%\) and \(23 \%\) of total business results, respectively.
RESULTS OF BUSINESSES
<TABLE>
<TABLE>
<CAPTION>


\section*{\(==========\)}
</TABLE>
* BlackRock's assets are presented as of period end.

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Financial Review
<TABLE>
<CAPTION>
PNC REGIONAL BANK
Six months ended June 30 - dollars in millions
\begin{tabular}{|c|c|c|}
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{INCOME STATEMENT} \\
\hline Net interest income & \$866 & \$845 \\
\hline Noninterest income & 286 & 314 \\
\hline Total revenue & 1,152 & 1,159 \\
\hline Provision for credit losses & 22 & 30 \\
\hline Noninterest expense & 608 & 640 \\
\hline Pretax earnings & 522 & 489 \\
\hline Income taxes & 201 & 193 \\
\hline Earnings & \$321 & \$296 \\
\hline
\end{tabular}

AVERAGE BALANCE SHEET
Loans
\begin{tabular}{|c|c|c|}
\hline & & \\
\hline Consumer & \$9,303 & \$9,852 \\
\hline Commercial & 9,631 & 8,759 \\
\hline Residential mortgage & 9,861 & 9,700 \\
\hline Other & 3,022 & 2,863 \\
\hline Total loans & 31,817 & 31,174 \\
\hline Assigned assets and other assets & 7,624 & 7,632 \\
\hline Total assets & \$39,441 & \$38,806 \\
\hline Deposits & & \\
\hline Noninterest-bearing demand & \$6,409 & \$6,493 \\
\hline Interest-bearing demand & 4,759 & 4,136 \\
\hline Money market & 8,972 & 7,119 \\
\hline Savings & 2,447 & 2,630 \\
\hline Certificates & 13,498 & 15,172 \\
\hline Total net deposits & 36,085 & 35,550 \\
\hline Other liabilities & 399 & 347 \\
\hline Assigned capital & 2,957 & 2,909 \\
\hline Total funds & \$39,441 & \$38,806 \\
\hline
\end{tabular}

PERFORMANCE RATIOS
Return on assigned capital 22\% 22\%
Noninterest income to total revenue 25
Efficiency 51
</TABLE>

PNC Regional Bank provides credit, deposit, branch-based brokerage and electronic banking products and services to retail customers as well as credit, leasing, treasury management and capital markets products and services to mid-sized and small businesses primarily within PNC Bank's geographic footprint. PNC Regional Bank utilizes experienced relationship managers and sophisticated information technology to identify consumer preferences for products, services and delivery channels of choice.

Consumers are increasingly demanding the convenience of multiple delivery channels and choice among high value products and services. As consumer preferences have changed, PNC Regional Bank has focused on offering desired products and balancing resources between traditional branches and technologically advanced delivery channels.

PNC Regional Bank contributed \(56 \%\) of total business earnings for the first six months of 1999 compared with \(59 \%\) in the first six months of 1998. Earnings of \(\$ 321\) million for the first six months of 1999 increased \(\$ 25\) million or \(8 \%\) in the period-to-period comparison and the return on assigned capital and efficiency ratios improved due to strategies designed to respond to changing customer preferences while improving the effectiveness and efficiency of the delivery system. Excluding the impact of \(\$ 56\) million of branch gains and \(\$ 40\) million of costs related to consumer delivery initiatives from 1998, earnings increased \(12 \%\).

Excluding the impact of the branch gains from 1998, revenue increased 4\% to \(\$ 1.152\) billion in the first six months of 1999 compared with the prior-year period. The increase was primarily due to growth in loans, deposits and fee-based services. The provision for credit losses decreased in the period-to-period comparison due to improved credit quality primarily resulting from downsizing the indirect auto loan portfolio.

Excluding the impact of the costs related to consumer delivery initiatives from 1998, noninterest expense increased 1\% in the first six months of 1999 compared with the prior-year period. The efficiency ratio improved to 51\% for the first six months of 1999 compared with \(53 \%\) for the prior year due to ongoing
efficiency initiatives.
PNC Regional Bank engages in credit and deposit activities that are affected by economic and financial market conditions. Accordingly, changes in the economy could impact asset quality and results of operations.

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\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline \multicolumn{3}{|l|}{PNC ADVISORS} \\
\hline Six months ended June 30 - dollars in millions & 1999 & 1998 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{INCOME STATEMENT} \\
\hline Net interest income & \$67 & \$59 \\
\hline \multicolumn{3}{|l|}{Noninterest income} \\
\hline Investment management and trust & 188 & 153 \\
\hline Brokerage & 73 & 10 \\
\hline Other & 37 & 6 \\
\hline Total noninterest income & 298 & 169 \\
\hline Total revenue & 365 & 228 \\
\hline Provision for credit losses & & (1) \\
\hline Noninterest expense & 243 & 134 \\
\hline Pretax earnings & 122 & 95 \\
\hline Income taxes & 47 & 37 \\
\hline Earnings & \$75 & \$58 \\
\hline \multicolumn{3}{|l|}{AVERAGE BALANCE SHEET} \\
\hline \multicolumn{3}{|l|}{Loans} \\
\hline Residential mortgage & \$1,002 & \$985 \\
\hline Consumer & 948 & 926 \\
\hline Commercial & 611 & 588 \\
\hline Other & 318 & 28 \\
\hline Total loans & 2,879 & 2,527 \\
\hline Other assets & 425 & 127 \\
\hline Total assets & \$3,304 & \$2,654 \\
\hline Deposits & \$2,365 & \$2,262 \\
\hline Assigned funds and other liabilities & 386 & 16 \\
\hline Assigned capital & 553 & 376 \\
\hline Total funds & \$3,304 & \$2,654 \\
\hline \multicolumn{3}{|l|}{PERFORMANCE RATIOS} \\
\hline Return on assigned capital & 27\% & 31\% \\
\hline Noninterest income to total revenue & 82 & 74 \\
\hline Efficiency & 66 & 59 \\
\hline
\end{tabular}

PNC Advisors, the nation's fourth largest manager of trust and high net worth assets, offers personalized investment management, high-end brokerage, personal trust, estate planning and traditional banking services to affluent and wealthy individuals; and investment management, trust and administrative services to pensions, \(401(k)\) plans and charitable organizations.

PNC Advisors strives to be the financial "advisor of choice" in the growing affluent market, providing a full range of high quality, customized and predominantly fee-based investment products and services. Consistent with this objective, in the fourth quarter of 1998, the Corporation acquired Hilliard-Lyons, Inc. ("Hilliard Lyons"), a firm primarily focused on delivering brokerage services and investment advice to affluent clients. PNC Advisors is expanding the Hilliard Lyons brand and organization throughout PNC Bank's footprint, which includes several of the nation's wealthiest metropolitan areas.

PNC Advisors contributed 13\% of total business earnings for the first six months of 1999 compared with \(12 \%\) in the prior-year period. Earnings of \(\$ 75\) million for the first six months of 1999 increased \(\$ 17\) million or \(29 \%\) compared with the
first six months of 1998 driven by strong revenue growth.
Revenue increased \(\$ 137\) million or \(60 \%\) for the first six months of 1999 compared with the prior-year period. The increase was due to higher brokerage revenue primarily from the acquisition of Hilliard Lyons as well as higher assets under management resulting from market appreciation and new business. The period-to-period increase in noninterest expense and the efficiency ratio was attributable to Hilliard Lyons.
<TABLE>
<CAPTION>
ASSETS UNDER MANAGEMENT*
\begin{tabular}{|c|c|c|}
\hline June 30 - in billions & 1999 & 1998 \\
\hline <S> & <C> & <C> \\
\hline Personal investment management and trust & \$54 & \$49 \\
\hline Institutional trust & 10 & 6 \\
\hline Hilliard Lyons & 4 & \\
\hline Total & \$68 & \$55 \\
\hline
\end{tabular}
</TABLE>
* Assets under management do not include brokerage assets administered.

At June 30, 1999, PNC Advisors managed \(\$ 68\) billion of assets, a \(24 \%\) increase compared with the prior-year period, due to market appreciation, new business and Hilliard Lyons. Brokerage assets administered by PNC Advisors increased \$25 billion in the period-to-period comparison to \(\$ 30\) billion at June 30, 1999, primarily due to Hilliard Lyons.

PNC Advisors' revenue is primarily affected by the volume of new business, the value of assets managed, investment performance and financial market conditions. Revenue may be positively affected by strong investment performance or improving financial markets. Conversely, declining performance or deteriorating financial markets may have an adverse effect on results of operations.

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Financial Review
\begin{tabular}{|c|c|c|}
\hline <TABLE> & & \\
\hline <CAPTION> & & \\
\hline BLACKROCK & & \\
\hline Six months ended June 30 - dollars in millions & 1999 & 1998 \\
\hline <S> & <C> & <C> \\
\hline INCOME STATEMENT & & \\
\hline Advisory and administrative fees & \$170 & \$110 \\
\hline Other income & 10 & 21 \\
\hline Total revenue & 180 & 131 \\
\hline Operating expense & 124 & 93 \\
\hline Goodwill amortization & 5 & 5 \\
\hline Operating income & 51 & 33 \\
\hline Interest expense & 6 & 7 \\
\hline Pretax earnings & 45 & 26 \\
\hline Income taxes & 19 & 12 \\
\hline Earnings & \$26 & \$14 \\
\hline
\end{tabular}

PERIOD-END BALANCE SHEET


\begin{tabular}{lll} 
Other liabilities & 118 & 67 \\
Shareholders' equity & 132 & 82
\end{tabular}
\begin{tabular}{ccc} 
Total funds & \(\$ 403\) & \(\$ 315\)
\end{tabular}

PERFORMANCE RATIOS
Return on average equity 44\% 37\%
Operating margin 28
\begin{tabular}{|c|c|c|}
\hline Efficiency & 69 & 71 \\
\hline
\end{tabular}
\(</\) TABLE \(>\)

BlackRock offers fixed income, domestic and international equity and liquidity investment products and is focused on expanding marketing and delivery channels for a wide range of institutional and retail customers.

During the second quarter of 1999, BlackRock formed a joint venture with Nomura Asset Management Co., Ltd., the largest asset manager in Japan. The joint venture, Nomura BlackRock Asset Management Co., Ltd., serves Japanese institutional and investment trust investors and represents an expansion of BlackRock's international presence.

On May 13, 1999, BlackRock, Inc. filed a registration statement for an initial public offering of its common stock with PNC Bank retaining a majority ownership position. Management anticipates that this offering will assist BlackRock in attracting and retaining the highest quality professionals and support its long-term growth objectives. BlackRock contributed \(4 \%\) of total business earnings for the first six months of 1999 compared with \(3 \%\) a year ago. Earnings of \(\$ 26\) million for the first six months of 1999 increased \(86 \%\) compared with the prior-year period primarily driven by revenue growth related to new business and market appreciation. Advisory and administration fees for the first six months of 1999 increased \(\$ 60\) million or \(55 \%\) compared with the prior-year period. The increase was primarily due to a \(21 \%\) increase in assets under management and higher performance fees. The \(\$ 11\) million decrease in other income reflected lower performance fees associated with the planned liquidation of a closed-end fund by the end of the third quarter. The increase in operating expense in the period-to-period comparison supported revenue growth.

At June 30, 1999, BlackRock managed \(\$ 142\) billion of assets for individual and institutional investors, of which \(89 \%\) were invested in fixed income and liquidity funds that historically have been less volatile than equity funds.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline ASSETS UNDER MANAGEMENT & & \\
\hline June 30 - in billions & 1999 & 1998 \\
\hline <S> & <C> & <C> \\
\hline Fixed income & \$82 & \$61 \\
\hline Liquidity & 44 & 42 \\
\hline Equity and other & 16 & 14 \\
\hline Total assets under management & \$142 & \$117 \\
\hline
\end{tabular}

</TABLE>

BlackRock's proprietary mutual fund family, with approximately \(\$ 47\) billion in assets, provides individual investors with a full range of equity, bond and money market investment products.

BlackRock's revenue is primarily affected by the volume of new business, the value of assets managed, investment performance and financial market conditions. Revenue may be positively affected by strong investment performance or improving financial markets. Conversely, declining performance or deteriorating financial markets may have an adverse effect on results of operations.

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\begin{tabular}{llll} 
<TABLE> \\
<CAPTION> \\
PFPC WORLDWIDE & & & \\
Six months ended June \(30-\) dollars in millions & 1999 & 1998 \\
\hline <S> & <C> & <C> \\
INCOME STATEMENT & & \(\$ 111\) & \(\$ 91\) \\
Revenue & 76 & 62
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Pretax earnings & 35 & 29 \\
\hline Income taxes & 13 & 11 \\
\hline Earnings & \$22 & \$18 \\
\hline AVERAGE BALANCE SHEET & & \\
\hline Total assets & \$263 & \$214 \\
\hline Deposits & \$140 & \$107 \\
\hline Other liabilities & 18 & 20 \\
\hline Assigned capital & 105 & 87 \\
\hline Total funds & \$263 & \$214 \\
\hline PERFORMANCE RATIOS & & \\
\hline Return on assigned capital & 42\% & 42\% \\
\hline Operating margin & 32 & 32 \\
\hline Efficiency & 68 & 68 \\
\hline
\end{tabular}
</TABLE>

PFPC Worldwide ("PFPC"), the Corporation's global fund servicing operation, provides a wide range of accounting, administration, transfer agency, custody, securities lending and integrated banking transaction services to mutual funds, pension and money fund managers, partnerships, brokerage firms, insurance companies and banks. Continued growth of its Dublin, Ireland operation has expanded PFPC's international presence. PFPC will continue to leverage its technology platform, providing customized services for clients and promoting its full service capabilities to the global funds marketplace.

On July 20, 1999, the Corporation announced an agreement to acquire First Data Investor Services Group ("ISG"), the mutual fund servicing subsidiary of First Data Corp., for \(\$ 1.1\) billion in cash. ISG is one of the nation's leading providers of processing services for pooled investment products, a high-growth industry that includes mutual funds and retirement plans. The acquisition will make PFPC one of the nation's leading full-service mutual fund transfer agents, while significantly strengthening PFPC's position as a full-service provider of mutual fund accounting services. The transaction will also add key related businesses, including retirement plan servicing, to PFPC's growing operations. The transaction is expected to close in the fourth quarter of 1999 , subject to regulatory approvals and satisfaction of customary closing conditions.

PFPC contributed \(4 \%\) of total business earnings in the first six months of 1999 and 1998. Earnings of \(\$ 22\) million in the first six months of 1999 increased \(\$ 4\) million or \(22 \%\) compared with the prior-year period. Revenue of \(\$ 111\) million in the first six months of 1999 increased \(\$ 20\) million or \(22 \%\) compared with a year ago, driven by new business, existing client growth and market appreciation. Operating expense increased in the period-to-period comparison to support revenue and infrastructure growth associated with business expansion.

At June 30, 1999, PFPC provided custody and accounting/administration services for \(\$ 349\) billion and \(\$ 244\) billion, respectively, of mutual fund and other pooled assets. The comparable amounts were \(\$ 281\) billion and \(\$ 226\) billion, respectively, a year ago.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline ASSETS SERVICED & & \\
\hline June 30 - in billions & 1999 & 1998 \\
\hline <S> & <C> & <C> \\
\hline Custody & \$349 & \$281 \\
\hline Accounting/administration & 244 & 226 \\
\hline
\end{tabular}
</TABLE>
PFPC's revenue is primarily affected by the number and value of customer accounts serviced and financial market conditions. Revenue may be positively affected by increasing customer account values or improving financial markets. Conversely, declining customer account values or deteriorating financial markets may have an adverse effect on results of operations.

| <TABLE> |  |  |
| :---: | :---: | :---: |
| <CAPTION> |  |  |
| PNC INSTITUTIONAL BANK |  |  |
| Six months ended June 30 - dollars in millions | 1999 | 1998 |
| <S> | <C> | > |
| INCOME STATEMENT |  |  |


| Credit-related revenue | \$89 | \$79 |
| :---: | :---: | :---: |
| Noncredit revenue | 113 | 102 |
| Total revenue | 202 | 181 |
| Provision for credit losses | 16 |  |
| Noninterest expense | 106 | 99 |
| Pretax earnings | 80 | 82 |
| Income taxes | 27 | 29 |
| Earnings | \$53 | \$53 |

AVERAGE BALANCE SHEET
Loans

| Specialized industries <br> Large corporate Other | $\begin{array}{r} \$ 4,213 \\ 3,285 \\ 440 \end{array}$ | $\begin{array}{r} \$ 3,465 \\ 3,003 \\ 339 \end{array}$ |
| :---: | :---: | :---: |
| Total loans | 7,938 | 6,807 |
| Other assets | 1,684 | 1,514 |
| Total assets | \$9,622 | \$8,321 |
| Net deposits | \$2,705 | \$2,503 |
| Assigned funds and other liabilities | 6,243 | 5,236 |
| Assigned capital | 674 | 582 |
| Total funds | \$9,622 | \$8,321 |
| PERFORMANCE RATIOS |  |  |
| Return on assigned capital | 16\% | 18\% |
| Noncredit revenue to total revenue | 56 | 56 |
| Efficiency | 51 | 54 |

</TABLE>

PNC Institutional Bank provides specialized credit, capital markets and treasury management products and services to corporations, institutions and government entities nationwide.

## PNC BANK CORP.

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Financial Review
The strategic focus for PNC Institutional Bank is to further enhance shareholder value in a business that historically has been capital intensive as a result of credit-related balance sheet activities. PNC Institutional Bank is emphasizing relationships that utilize higher margin noncredit products and services, especially treasury management and capital markets, and is exiting certain businesses and relationships with limited opportunity for satisfactory returns.

Consistent with this strategy, during the first quarter of 1999 PNC Institutional Bank made the decision to exit certain out-of-footprint large corporate, national healthcare and other non-strategic institutional lending pbusinesses. The operating results for these activities are excluded from business results in both periods.

PNC Institutional Bank contributed 9\% of total business earnings in the first six months of 1999 compared with $10 \%$ in the prior-year period. Earnings of $\$ 53$ million in 1999 were unchanged from the prior-year period as an increase in revenue was offset by a higher provision for credit losses and higher expenses commensurate with revenue growth. The increase in the provision for credit losses reflected loan growth and the comparative impact of no provision in the first half of the prior year.

Total revenue of $\$ 202$ million for the first six months of 1999 increased $\$ 21$ million or $12 \%$ compared with the first six months of 1998 . Credit-related revenue primarily represents net interest income from loans and increased 13\% in the period-to-period comparison. This growth was driven by higher loan outstandings to relationships that also utilize or have the potential to utilize noncredit services. Noncredit revenue, which includes noninterest income and the benefit of compensating balances in lieu of fees, increased $\$ 11$ million or 11\% compared with the prior year primarily driven by growth in treasury management.

Treasury management and capital markets products offered through PNC
Institutional Bank are sold by several businesses across the Corporation and accordingly related revenue is included in the results of those businesses.

Total consolidated revenue from treasury management was $\$ 124$ million for the first six months of 1999, an 11\% increase compared with the first six months of 1998. Total consolidated revenue from capital markets was $\$ 51$ million for the first six months of 1999, a $26 \%$ increase compared with the prior-year period.

PNC Institutional Bank engages in credit and capital markets activities, which are impacted by economic and financial market conditions. Accordingly, changes in the capital markets or the economy could impact asset quality and results of operations.

| <TABLE> |  |  |
| :---: | :---: | :---: |
| <CAPTION> |  |  |
| PNC SECURED FINANCE |  |  |
| Six months ended June 30 - dollars in millions | 1999 | 1998 |
| <S> | <C> | <C> |
| INCOME STATEMENT |  |  |
| Net interest income | \$98 | \$78 |
| Noninterest income |  |  |
| Net commercial mortgage banking | 33 | 8 |
| Corporate finance | 13 | 6 |
| Other | 9 | 12 |
| Total noninterest income | 55 | 26 |
| Total revenue | 153 | 104 |
| Provision for credit losses | (2) | (6) |
| Noninterest expense | 73 | 47 |
| Pretax earnings | 82 | 63 |
| Income taxes | 24 | 19 |
| Earnings | \$58 | \$44 |

AVERAGE BALANCE SHEET
Loans

| Commercial - real estate related | \$2,779 | \$1,981 |
| :---: | :---: | :---: |
| Commercial real estate | 1,005 | 1,199 |
| Business credit | 1,625 | 1,170 |
| Leasing | 1,058 | 801 |
| Midland | 604 | 309 |
| Affordable housing | 141 | 184 |
| Total loans | 7,212 | 5,644 |
| Commercial mortgages held for sale | 116 | 79 |
| Other assets | 758 | 480 |
| Total assets | \$8,086 | \$6,203 |
| Deposits | \$1,111 | \$1,098 |
| Assigned funds and other liabilities | 6,409 | 4,671 |
| Assigned capital | 566 | 434 |
| Total funds | \$8,086 | \$6,203 |

PERFORMANCE RATIOS

| Return on assigned capital | $21 \%$ | $20 \%$ |
| :--- | :--- | :--- |
| Noninterest income to total revenue | 36 | 25 |
| Efficiency |  | 39 |

</TABLE>

PNC Secured Finance is engaged in commercial real estate finance, including loan origination, securitization and servicing; asset-based financing, including lending, syndication and treasury management services; and equipment lease financing to corporate clients nationwide.

PNC BANK CORP.
----
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During the second quarter of 1998, PNC Secured Finance acquired Midland Loan Services, L.P. ("Midland"), one of the nation's largest servicers of commercial mortgages. This acquisition, along with several other investments made by PNC Secured Finance in 1998, reflects its continuing strategy to increase noninterest income and expand nationally. PNC Secured Finance contributed 10\% of total business earnings in the first six months of 1999 compared with $9 \%$ in the

Net interest income increased $\$ 20$ million or $26 \%$ to $\$ 98$ million for the first six months of 1999 compared with the prior-year period driven by higher average loans resulting from the strategic expansion of asset-based and equipment lease financing as well as an increase in outstandings to existing customers.

Noninterest income as a percentage of total revenue increased to $36 \%$ for the first six months of 1999 compared with $25 \%$ in the first six months of 1998 , mainly due to $\$ 31$ million of commercial mortgage banking revenue from Midand.

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline COMMERCIAL MORTGAGE SERVICING PORTFOLIO In billions & 1999 & 1998 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$39 & \\
\hline Acquisitions/additions & 8 & \$30 \\
\hline Repayments/transfers & (6) & (2) \\
\hline June 30 & \$41 & \$28 \\
\hline
\end{tabular}
</TABLE>
At June 30, 1999, the commercial mortgage servicing portfolio totaled \$41 billion.

PNC Secured Finance engages in credit and capital markets activities, which are impacted by economic and financial market conditions. Accordingly, changes in the capital markets or the economy could impact asset quality and results of operations.

| <TABLE> |  |  |
| :---: | :---: | :---: |
| <CAPTION> |  |  |
| PNC MORTGAGE |  |  |
| Six months ended June 30 - dollars in millions | 1999 | 1998 |
| <S> | <C> | <C> |
| INCOME STATEMENT |  |  |
| Net mortgage banking revenue |  |  |
| Residential mortgage servicing | \$160 | \$86 |
| Origination and securitization | 115 | 80 |
| Sales of servicing and other |  | 7 |
| MSR amortization | (16) | (71) |
| Hedging activities | (98) | 18 |
| Net mortgage banking revenue | 161 | 120 |
| Net interest income | 56 | 39 |
| Total revenue | 217 | 159 |
| Operating expense | 176 | 135 |
| Pretax earnings | 41 | 24 |
| Income taxes | 17 | 9 |
| Earnings | \$24 | \$15 |


| AVERAGE BALANCE SHEET |  |  |
| :---: | :---: | :---: |
| Residential mortgages held for sale | \$2,721 | \$2,446 |
| Securities available for sale | 2,806 | 770 |
| Mortgage servicing rights and other assets | 1,523 | 950 |
| Total assets | \$7,050 | \$4,166 |
| Escrow deposits | \$1,238 | \$879 |
| Assigned funds and other liabilities | 5,354 | 3,016 |
| Assigned capital | 458 | 271 |
| Total funds | \$7,050 | \$4,166 |

PERFORMANCE RATIOS

| Return on assigned capital | $11 \%$ | $11 \%$ |
| :--- | :--- | :--- |
| Net mortgage banking revenue to total revenue | 74 | 75 |
| Efficiency |  | 53 |


</TABLE>

PNC Mortgage originates, purchases and services residential mortgages and related products. PNC Mortgage also acquires and securitizes residential mortgages as private-label mortgage-backed securities and performs the master servicing of those securities for investors. At June 30, 1999, PNC Mortgage was the nation's twelfth largest servicer and originator of residential mortgages.

## PNC BANK CORP.

## Financial Review

PNC Mortgage contributed $4 \%$ of total business earnings in the first six months of 1999 compared with $3 \%$ in the first six months of 1998. Earnings of $\$ 24$ million in the first six months of 1999 increased $\$ 9$ million or $60 \%$ compared with the prior-year period primarily due to higher origination and servicing volumes. Net mortgage banking revenue and operating expense increased accordingly in the comparison as a result of the larger servicing portfolio and higher loan origination volume. The efficiency ratio improved significantly as PNC Mortgage continued to leverage its technology platform and servicing capabilities.

During 1999, PNC Mortgage funded $\$ 12$ billion of residential mortgages, with $38 \%$ consisting of retail originations. The comparable amounts were $\$ 8$ billion and $45 \%$, respectively, in the first six months of 1998. Production volume in the first six months of 1999 consisted of $\$ 5$ billion of originated loans and $\$ 7$ billion of mortgages acquired through correspondent and contractual flow agreements. The corresponding amounts for the first six months of 1998 were $\$ 3$ billion and $\$ 5$ billion, respectively. The period-to-period increase reflected the impact of initiatives to expand retail and correspondent origination capabilities.


At June 30, 1999, the residential mortgage servicing portfolio totaled $\$ 71$ billion, including $\$ 64$ billion of loans serviced for others, and had a weighted-average coupon of $7.50 \%$. In addition, the master servicing portfolio grew 88\% in the comparison to $\$ 32$ billion at June 30 , 1999. Capitalized MSR totaled $\$ 1.3$ billion at June 30, 1999 and had an estimated fair value of $\$ 1.5$ billion.

Securities available for sale increased $\$ 2$ billion in the first six months of 1999 compared with the prior-year period and are utilized as part of PNC Mortgage's risk management strategies.

PNC Mortgage securitized $\$ 8$ billion of loans in the first six months of 1999 , a $29 \%$ increase from the first six months of 1998.

The value of MSR and related amortization are affected by changes in interest rates. If interest rates decline and the rate of prepayments increases, the underlying servicing fees and related MSR value also would decline. In a period of rising interest rates, a converse relationship would exist. PNC Mortgage seeks to manage this risk by using financial instruments as hedges designed to move in the opposite direction of MSR value changes. Changes in interest rates also can affect the level of mortgage originations that generally decline as interest rates increase and increase as interest rates decline.

PNC BANK CORP.
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| <CAPTION> <br> NET INTEREST INCOME ANALYSIS Taxable-equivalent basis |  | rage Bala |  | Inter | Incom | Expense |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six months ended June 30 - dollars in millions | 1999 | 1998 | Change | 1999 | 1998 | Change |
| <S> | <C> | <C> | <C> | <C> | <C> | <C> |
| Interest-earning assets |  |  |  |  |  |  |
| Loans held for sale | \$3,555 | \$2,657 | \$898 | \$123 | \$94 | \$29 |
| Securities available for sale | 8,601 | 7,552 | 1,049 | 238 | 224 | 14 |
| Loans, net of unearned income |  |  |  |  |  |  |
| Consumer (excluding credit card) | 10,841 | 11,090 | (249) | 440 | 471 | (31) |
| Credit card | 1,355 | 3,899 | $(2,544)$ | 100 | 266 | (166) |
| Residential mortgage | 12,341 | 12,671 | (330) | 433 | 462 | (29) |
| Commercial | 23,705 | 21,550 | 2,155 | 900 | 852 | 48 |
| Commercial real estate | 3,397 | 3,414 | (17) | 132 | 145 | (13) |
| Other | 2,937 | 2,095 | 842 | 104 | 72 | 32 |
| Total loans, net of unearned income | 54,576 | 54,719 | (143) | 2,109 | 2,268 | (159) |
| Other | 1,121 | 1,015 | 106 | 35 | 32 | 3 |
| Total interest-earning assets/ interest income | 67,853 | 65,943 | 1,910 | 2,505 | 2,618 | (113) |
| Noninterest-earning assets | 8,150 | 6,948 | 1,202 |  |  |  |
| Total assets | \$76,003 | \$72,891 | \$3,112 |  |  |  |
| Interest-bearing liabilities Deposits |  |  |  |  |  |  |
| Demand and money market | \$17,258 | \$14,249 | \$3,009 | 231 | 209 | 22 |
| Savings | 2,503 | 2,661 | (158) | 20 | 26 | (6) |
| Other time | 16,600 | 17,046 | (446) | 416 | 461 | (45) |
| Deposits in foreign offices | 721 | 995 | (274) | 17 | 28 | (11) |
| Total interest-bearing deposits | 37,082 | 34,951 | 2,131 | 684 | 724 | (40) |
| Borrowed funds | 21,061 | 20,922 | 139 | 545 | 613 | (68) |
| Total interest-bearing liabilities/ interest expense | 58,143 | 55,873 | 2,270 | 1,229 | 1,337 | (108) |
| Noninterest-bearing liabilities, capital securities and shareholders' equity | 17,860 | 17,018 | 842 |  |  |  |
| Total liabilities, capital securities and shareholders' equity | \$76,003 | \$72,891 | \$3,112 |  |  |  |

Interest rate spread
Impact of noninterest-bearing sources
Net interest income/margin
$========================================================================================================================$

## </TABLE>

<TABLE>
<CAPTION>
NET INTEREST INCOME ANALYSIS
\begin{tabular}{|c|c|c|c|}
\hline Taxable-equivalent basis & \multicolumn{3}{|l|}{Average Yields/Rates} \\
\hline Six months ended June 30 - dollars in millions & 1999 & 1998 & Change \\
\hline <S> & <C> & <C> & <C> \\
\hline \multicolumn{4}{|l|}{Interest-earning assets} \\
\hline Loans held for sale & 6.88\% & 7.08\% & (20) bp \\
\hline Securities available for sale & 5.56 & 5.94 & (38) \\
\hline \multicolumn{4}{|l|}{Loans, net of unearned income} \\
\hline Consumer (excluding credit card) & 8.19 & 8.56 & (37) \\
\hline Credit card & 14.90 & 13.75 & 115 \\
\hline Residential mortgage & 7.02 & 7.29 & (27) \\
\hline Commercial & 7.55 & 7.86 & (31) \\
\hline Commercial real estate & 7.71 & 8.46 & (75) \\
\hline Other & 7.11 & 7.00 & 11 \\
\hline Total loans, net of unearned income & 7.73 & 8.29 & (56) \\
\hline Other & 6.29 & 6.32 & (3) \\
\hline Total interest-earning assets/ interest income & 7.38 & 7.94 & (56) \\
\hline Noninterest-earning assets & & & \\
\hline
\end{tabular}

Noninterest-earning assets

Total assets
Interest-bearing liabilities Deposits

Demand and money market
2.69
2.96
(27)
\begin{tabular}{|c|c|c|c|}
\hline Savings & 1.62 & 1.99 & (37) \\
\hline Other time & 5.05 & 5.44 & (39) \\
\hline Deposits in foreign offices & 4.80 & 5.59 & (79) \\
\hline Total interest-bearing deposits & 3.72 & 4.17 & (45) \\
\hline Borrowed funds & 5.15 & 5.83 & (68) \\
\hline Total interest-bearing liabilities/ interest expense & 4.23 & 4.79 & (56) \\
\hline Noninterest-bearing liabilities, capital securities and shareholders' equity & & & \\
\hline Total liabilities, capital securities and shareholders' equity & & & \\
\hline Interest rate spread & 3.15 & 3.15 & \\
\hline Impact of noninterest-bearing sources & . 60 & . 73 & (13) \\
\hline Net interest income/margin & 3.75\% & 3.88\% & (13) \\
\hline
\end{tabular}
</TABLE>
NET INTEREST INCOME Changes in net interest income and margin result from the interaction between the volume and composition of earning assets, related yields and associated funding costs. Accordingly, portfolio size, composition and related yields earned and funding costs can have a significant impact on net interest income and margin.

Taxable-equivalent net interest income was $\$ 1.276$ billion in the first six months of 1999 , a $\$ 5$ million decrease compared with the first six months of 1998. The net interest margin was $3.75 \%$ in the first six months of 1999 compared with $3.88 \%$ in the prior-year period. These declines were primarily due to the sale of the credit card business in the first quarter of 1999. Excluding the credit card business, net interest income was $\$ 1.211$ billion for the first six months of 1999 , an increase of $\$ 83$ million or $7 \%$ compared with the first six months of 1998, and the net interest margin was $3.63 \%$ in both periods.

Average loans for the first six months of 1999 were relatively consistent with the prior-year period as growth in commercial and other loans substantially offset lower credit card and residential mortgage loans. Loans represented 80\% of average earning assets for the first six months of 1999 compared to $83 \%$ for the prior-year period. Average loans held for sale increased $\$ 0.9$ billion in the period-to-period comparison, reflecting the decision in the first quarter of 1999 to exit certain institutional lending businesses. These exited portfolios declined approximately $25 \%$ during the second quarter of 1999.

Average securities available for sale increased to $\$ 8.6$ billion compared with $\$ 7.6$ billion in the prior-year period and represented $13 \%$ of average earning assets in the first six months of 1999 compared with 11\% a year ago.

Funding cost is affected by the composition of funding sources as well as related rates paid thereon. Average deposits comprised $60 \%$ and $61 \%$ of total sources of funds in the first six months of 1999 and 1998 , respectively, with the remainder primarily comprised of wholesale funding obtained at prevailing market rates.

## PNC BANK CORP.

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Financial Review

PROVISION FOR CREDIT LOSSES The provision for credit losses was $\$ 103$ million in the first six months of 1999 compared with $\$ 65$ million in the prior-year period. Net charge-offs were $\$ 102$ million or $.38 \%$ of average loans for the first six months of 1999 compared with $\$ 179$ million or $.66 \%$, respectively, for the first six months of 1998. The decrease was due to the sale of the credit card business in the first quarter of 1999.

| <TABLE> |  |  |  |
| :---: | :---: | :---: | :---: |
| <CAPTION> |  |  |  |
| DETAILS OF NONINTEREST INCOME |  |  |  |
| Six months ended June 30 - |  |  |  |
| dollars in millions | 1999 | 1998 | Change |
| <S> | <C> | <C> | <C> |
| Asset management | \$330 | \$278 | \$52 |
| Mutual fund servicing | 104 | 87 | 17 |
| Service charges on deposits | 101 | 98 | 3 |

Consumer services

| Credit card | 29 | 58 | (29) |
| :---: | :---: | :---: | :---: |
| Brokerage | 91 | 32 | 59 |
| Insurance | 36 | 21 | 15 |
| Other | 79 | 64 | 15 |
| Total | 235 | 175 | 60 |
| Corporate services |  |  |  |
| Capital markets | 38 | 23 | 15 |
| Net commercial mortgage banking | 33 | 8 | 25 |
| Other | (43) | 82 | (125) |
| Total | 28 | 113 | (85) |
| Net residential mortgage banking |  |  |  |
| Mortgage servicing | 130 | 69 | 61 |
| Origination and securitization | 114 | 92 | 22 |
| MSR amortization | (16) | (71) | 55 |
| Hedging activities | (98) | 18 | (116) |
| Total | 130 | 108 | 22 |
| Net securities gains | 42 | 13 | 29 |
| Other | 425 | 203 | 222 |
| Total | \$1,395 | \$1,075 | \$320 |

</TABLE>

NONINTEREST INCOME Noninterest income was $\$ 1.395$ billion for the first six months of 1999 , a $\$ 320$ million increase compared with the first six months of 1998. On a comparable basis, noninterest income increased $\$ 187$ million or $18 \%$; excluding $\$ 331$ million of gains on the sale of the credit card business, equity interests in EPS and Concord, and $\$ 142$ million of valuation adjustments associated with exiting certain institutional lending businesses from 1999, and $\$ 56$ million of branch gains from 1998. The increase was primarily due to growth in fee-based revenue. Consumer services, mutual fund servicing, mortgage banking and asset management revenues each grew $19 \%$ or more compared with the first six months of 1998.

Asset management fees grew 19\%, primarily reflecting new business and market appreciation. Assets under management increased to approximately $\$ 189$ billion at June 30, 1999, compared with $\$ 151$ billion at June 30, 1998. Mutual fund servicing fees grew $20 \%$ compared with the first six months of 1998 due to an increase in assets serviced. At June 30, 1999, PFPC Worldwide provided custody and accounting/administration services for $\$ 349$ billion and $\$ 244$ billion of mutual fund and other pooled assets, respectively. The comparable amounts were \$281 billion and $\$ 226$ billion, respectively, a year ago.

Consumer services revenue increased $\$ 60$ million or $34 \%$ compared with the first six months of 1998 primarily due to an increase in brokerage accounts associated with the Hilliard Lyons acquisition. The decrease in corporate services revenue primarily reflected the impact of the valuation adjustments associated with the exited portfolios. Excluding these adjustments, corporate services revenue increased 50\% compared with the prior-year period primarily due to strong commercial mortgage banking, capital markets and treasury management fees.

Net residential mortgage banking revenue grew $\$ 22$ million or $20 \%$ compared with the prior-year period primarily due to higher servicing income reflecting the larger servicing portfolio. Residential mortgage production volume, including both retail and correspondent activity, totaled \$12 billion compared with \$8 billion in the prior-year period. At June 30, 1999, approximately $\$ 71$ billion of residential mortgages were serviced, including $\$ 64$ billion serviced for others.

Net securities gains were $\$ 42$ million in the first six months of 1999, substantially all relating to the gain from the sale of Concord stock.

Other noninterest income increased $\$ 222$ million in the period-to-period comparison primarily due to the credit card and EPS gains in the first six months of 1999 partially offset by the impact of $\$ 56$ million of branch gains recorded in the first six months of 1998
<TABLE>
<CAPTION>
DETAILS OF NONINTEREST EXPENSE
Six months ended June 30 -

| dollars in millions | 1999 | 1998 | Change |
| :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> |
| Staff expense |  |  |  |
| Compensation | \$670 | \$576 | \$94 |
| Employee benefits | 106 | 112 | (6) |
| Total | 776 | 688 | 88 |
| Net occupancy and equipment |  |  |  |
| Net occupancy | 139 | 103 | 36 |
| Equipment | 139 | 97 | 42 |


| Total | 278 | 200 | 78 |
| :---: | :---: | :---: | :---: |
| Amortization |  |  |  |
| Goodwill | 39 | 31 | 8 |
| Other | 10 | 22 | (12) |
| Total | 49 | 53 | (4) |
| Marketing | 32 | 64 | (32) |
| Distributions on capital securities | 32 | 27 | 5 |
| Other | 423 | 415 | 8 |
| Total | \$1,590 | \$1,447 | \$143 |

PNC BANK CORP.
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NONINTEREST EXPENSE Noninterest expense was $\$ 1.590$ billion for the first six months of 1999 compared with $\$ 1.447$ billion for the first six months of 1998 . On a comparable basis, noninterest expense increased $\$ 70$ million or $5 \%$; excluding $\$ 98$ million of costs related to efficiency initiatives (compensation - \$22 million, net occupancy - $\$ 35$ million, equipment - $\$ 38$ million and other - $\$ 3$ million) and a $\$ 30$ million contribution to the PNC Bank Foundation from 1999, and $\$ 55$ million of costs primarily for consumer delivery initiatives from 1998. The increase was commensurate with revenue growth in fee-based businesses. The efficiency ratio improved to $54.01 \%$ compared with $56.65 \%$ in the prior year due to a continued focus on improving returns in traditional businesses. Average full-time equivalent employees totaled approximately 26,200 in the first six months of 1999 compared with 25,100 a year ago, an increase of $4 \%$ mainly due to acquisitions.

## CONSOLIDATED BALANCE SHEET REVIEW

LOANS Loans outstanding decreased $\$ 5.6$ billion from year-end 1998 to $\$ 52.1$
billion at June 30, 1999. Credit card loans decreased as a result of the sale of the credit card business in the first quarter of 1999. The decrease in commercial loans was the result of the decision in the first quarter of 1999 to exit certain institutional lending businesses. Total exposure and outstandings for these businesses were $\$ 4.8$ billion and $\$ 1.4$ billion, respectively, at June 30, 1999.

<TABLE>
<CAPTION>
DETAILS OF LOANS
\begin{tabular}{|c|c|c|}
\hline In millions & \[
\begin{gathered}
\text { June } 30 \\
1999
\end{gathered}
\] & \[
\begin{gathered}
\text { December } 31 \\
1998
\end{gathered}
\] \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Consumer (excluding credit card)} \\
\hline Home equity & \$5,952 & \$5,731 \\
\hline Automobile & 2,038 & 2,444 \\
\hline Education & 707 & 1,196 \\
\hline Other & 1,509 & 1,609 \\
\hline Total consumer & 10,206 & 10,980 \\
\hline Credit card & & 2,958 \\
\hline Residential mortgage & 12,657 & 12,265 \\
\hline \multicolumn{3}{|l|}{Commercial} \\
\hline Manufacturing & 4,851 & 5,336 \\
\hline Retail/wholesale & 4,882 & 4,452 \\
\hline Service providers & 3,123 & 3,263 \\
\hline Real estate related & 2,868 & 3,093 \\
\hline Communications & 1,397 & 1,529 \\
\hline Health care & 821 & 1,136 \\
\hline Financial services & 2,021 & 2,928 \\
\hline Other & 2,768 & 3,445 \\
\hline Total commercial & 22,731 & 25,182 \\
\hline \multicolumn{3}{|l|}{Commercial real estate} \\
\hline Mortgage & 1,376 & 1,398 \\
\hline Real estate project & 2,092 & 2,051 \\
\hline Total commercial real estate & 3,468 & 3,449 \\
\hline Lease financing and other & 3,541 & 3,370 \\
\hline Unearned income & (528) & (554) \\
\hline Total, net of unearned income & \$52,075 & \$57,650 \\
\hline
\end{tabular}
</TABLE>
Loan portfolio composition continued to be geographically diversified among numerous industries and types of businesses.

<TABLE>
<CAPTION>
NET UNFUNDED COMMITMENTS
\begin{tabular}{|c|c|c|}
\hline In millions & \[
\begin{gathered}
\text { June } 30 \\
1999
\end{gathered}
\] & \[
\begin{gathered}
\text { December } 31 \\
1998
\end{gathered}
\] \\
\hline <S> & <C> & <C> \\
\hline Consumer (excluding credit card) & \$3,747 & \$3,695 \\
\hline Credit card & & 14,794 \\
\hline Residential mortgage & 1,860 & 2,756 \\
\hline Commercial & 29,359 & 32,923 \\
\hline Commercial real estate & 1,102 & 1,078 \\
\hline Other & 2,121 & 652 \\
\hline Total & \$38,189 & \$55,898 \\
\hline
\end{tabular}
</TABLE>
Commitments to extend credit represent arrangements to lend funds provided there is no violation of specified contractual conditions. The decrease in commitments to extend credit was the result of the sale of the credit card business and the decision to exit certain institutional lending businesses. Commercial
commitments are reported net of participations, assignments and syndications, primarily to financial institutions, totaling $\$ 5.9$ billion at June 30, 1999 and December 31, 1998.

Net outstanding letters of credit totaled $\$ 4.6$ billion and $\$ 4.7$ billion at June 30, 1999 and December 31, 1998, respectively, and consisted primarily of standby letters of credit that commit the Corporation to make payments on behalf of customers when certain specified future events occur.

SECURITIES AVAILABLE FOR SALE The securities portfolio increased $\$ 1.8$ billion from December 31, 1998 to $\$ 8.9$ billion at June 30 , 1999 primarily due to an increase in mortgage-backed securities and U.S. Treasury securities utilized as part of residential mortgage banking risk management strategies. The expected weighted-average life of the securities portfolio increased to 5 years and 7 months at June 30, 1999 compared with 5 years and 3 months at year-end 1998.

<TABLE>
<CAPTION>
DETAILS OF SECURITIES AVAILABLE FOR SALE
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{June 30, 1999} & \multicolumn{2}{|l|}{December 31, 1998} \\
\hline In millions A & Amortized Cost & Fair Value & Amortized Cost & \begin{tabular}{l}
Fair \\
Value
\end{tabular} \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Debt securities} \\
\hline U.S. Treasury and government agencies & \$3,182 & \$2,946 & \$2,781 & \$2,754 \\
\hline Mortgage-backed & 4,320 & 4,213 & 2,942 & 2,936 \\
\hline Asset-backed & 984 & 970 & 709 & 708 \\
\hline State and municipal & 138 & 139 & 122 & 128 \\
\hline Other debt & 37 & 35 & 33 & 31 \\
\hline Corporate stocks and other & r 563 & 553 & 542 & 517 \\
\hline Total & \$9,224 & \$8,856 & \$7,129 & \$7,074 \\
\hline
\end{tabular}
</TABLE>
Securities available for sale may be sold as part of the overall asset and liability management process. Realized gains and losses are reflected in results of operations. Unrealized gains and losses are reflected in other comprehensive income. No

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financial derivatives were designated to securities available for sale at June 30, 1999 or December 31, 1998.

FUNDING SOURCES Total funding sources were $\$ 66.1$ billion at June 30, 1999, a decrease of $\$ 2.3$ billion compared with December 31, 1998, primarily resulting
from reduced funding related to the credit card business that was sold in the first quarter of 1999. The decrease in the first six months of 1999 was primarily in time deposits, bank notes and senior debt and other borrowed funds, partially offset by an increase in short-term foreign deposits.

<TABLE>
<CAPTION>
DETAILS OF FUNDING SOURCES
\begin{tabular}{|c|c|c|}
\hline In millions & \[
\begin{gathered}
\text { June } 30 \\
1999
\end{gathered}
\] & \[
\begin{gathered}
\text { December } 31 \\
1998
\end{gathered}
\] \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Deposits} \\
\hline Demand, savings and money market & \$29,344 & \$29,359 \\
\hline Time & 15,740 & 17,774 \\
\hline Foreign & 2,601 & 363 \\
\hline Total deposits & 47,685 & 47,496 \\
\hline \multicolumn{3}{|l|}{Borrowed funds} \\
\hline Federal funds purchased & 320 & 390 \\
\hline Repurchase agreements & 2,038 & 1,669 \\
\hline Bank notes and senior debt & 8,479 & 10,384 \\
\hline Other borrowed funds & 5,597 & 6,722 \\
\hline Subordinated debt & 2,030 & 1,781 \\
\hline Total borrowed funds & 18,464 & 20,946 \\
\hline Total & \$66,149 & \$68,442 \\
\hline
\end{tabular}
</TABLE>
CAPITAL The access to and cost of funding new business initiatives including acquisitions, ability to pay dividends, deposit insurance costs, and the level and nature of regulatory oversight depend, in large part, on a financial institution's capital strength. At June 30, 1999, the Corporation and each bank subsidiary were considered well capitalized based on regulatory capital ratio requirements.

<TABLE>
<CAPTION>
RISK-BASED CAPITAL
\begin{tabular}{|c|c|c|}
\hline & June 30 & December 31 \\
\hline Dollars in millions & 1999 & 1998 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Capital components} \\
\hline \multicolumn{3}{|l|}{Shareholders' equity} \\
\hline Common & \$5,442 & \$5,729 \\
\hline Preferred & 313 & 314 \\
\hline Trust preferred capital securities & 848 & 848 \\
\hline Goodwill and other & \((1,321)\) & \((1,381)\) \\
\hline Net unrealized securities losses & 241 & 36 \\
\hline Tier I risk-based capital & 5,523 & 5,546 \\
\hline Subordinated debt & 1,740 & 1,641 \\
\hline Eligible allowance for credit losses & 673 & 753 \\
\hline Total risk-based capital & \$7,936 & \$7,940 \\
\hline
\end{tabular}

Assets
Risk-weighted assets and
off-balance-sheet instruments \$67,689 \$71,146


Capital ratios
\begin{tabular}{lcc} 
Tier I risk-based & \(8.16 \%\) & \(7.80 \%\) \\
Total risk-based & 11.72 & 11.16 \\
Leverage & 7.47 & 7.28
\end{tabular}
</TABLE>
The capital position is managed through balance sheet size and composition, issuance of debt and equity instruments, treasury stock activities, dividend policies and retention of earnings.

In February 1999, the Corporation issued $\$ 250$ million of $61 / 8 \%$ subordinated notes due 2009 that qualify as Tier II risk-based capital.

During the first six months of 1999, PNC Bank repurchased 9.2 million shares of common stock. On February 18, 1999, the Board of Directors authorized the Corporation to purchase up to 15 million shares of common stock through February 29, 2000. Approximately 8.7 million shares remain under this authorization.

In the normal course of business, the Corporation assumes various types of risk, the most significant of which are credit, liquidity, interest rate and market risk. To manage these risks, PNC Bank has risk management processes designed to provide for risk identification, measurement, monitoring and control.

CREDIT RISK Credit risk represents the possibility that a borrower or counter party may not perform in accordance with contractual terms. Credit risk is inherent in the financial services business and results from extending credit to customers, purchasing securities and entering into off-balance-sheet financial derivative transactions. The Corporation seeks to manage credit risk through among other things, diversification, limiting exposure to any single industry or customer, requiring collateral or selling participations to third parties and purchasing credit-related derivatives.

<TABLE>
<CAPTION>
NONPERFORMING ASSETS June 30 December 31
\begin{tabular}{|c|c|c|}
\hline Dollars in millions & \[
\begin{gathered}
\text { June } 30 \\
1999
\end{gathered}
\] & \[
\begin{gathered}
\text { December } 31 \\
1998
\end{gathered}
\] \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Nonaccrual loans} \\
\hline Commercial & \$197 & \$188 \\
\hline Residential mortgage & 57 & 51 \\
\hline \multicolumn{3}{|l|}{Commercial real estate} \\
\hline Real estate project & 28 & 28 \\
\hline Mortgage & 14 & 22 \\
\hline Consumer & 4 & 6 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Total nonaccrual loans & 300 & 295 \\
\hline \multicolumn{3}{|l|}{Foreclosed and other assets} \\
\hline Residential mortgage & 12 & 17 \\
\hline Commercial real estate & 12 & 15 \\
\hline Other & 9 & 5 \\
\hline Total foreclosed and other assets & 33 & 37 \\
\hline Total nonperforming assets & \$333 & \$332 \\
\hline
\end{tabular}

Nonperforming assets to total loans,
loans held for sale and foreclosed
assets .59 . 55

Nonperforming assets to total assets . 44 . 43
</TABLE>
PNC BANK CORP.

Nonperforming assets include nonaccrual loans and foreclosed and other assets and totaled $\$ 333$ million at June 30, 1999, compared with $\$ 332$ million at December 31, 1998.

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline CHANGE IN NONPERFORMING ASSETS In millions & 1999 & 1998 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$332 & \$333 \\
\hline Transferred from accrual & 160 & 133 \\
\hline Returned to performing & (2) & (2) \\
\hline Principal reductions & (103) & (94) \\
\hline Sales & (21) & (28) \\
\hline Charge-offs and other & (33) & (19) \\
\hline June 30 & \$333 & \$323 \\
\hline
\end{tabular}
</TABLE>
The amount of nonperforming loans that were current as to principal and interest was $\$ 91$ million at June 30, 1999 and $\$ 28$ million at December 31, 1998. There were no troubled debt restructured loans outstanding as of either period end presented.

ACCRUING LOANS PAST DUE 90 DAYS OR MORE

| Dollars in millions | Amount |  | Percent of Loans |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { June } 30 \\ 1999 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 1998 \end{gathered}$ | $\begin{gathered} \text { June } 30 \\ 1999 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 1998 \end{gathered}$ |
| <S> | <C> | <C> | <C> | <C> |
| Consumer (excluding credit card) |  |  |  |  |
| Guaranteed education | \$ 18 | \$ 23 | 2.55\% | 1.92\% |
| Other | 22 | 38 | . 23 | . 39 |
| Total consumer | 40 | 61 | . 39 | . 56 |
| Credit card |  | 63 |  | 2.13 |
| Commercial | 112 | 56 | . 49 | . 22 |
| Residential mortgage | 42 | 55 | . 33 | . 45 |
| Commercial real estate | 7 | 32 | . 20 | . 93 |
| Other | 1 | 1 | . 03 | . 04 |
| Total | \$202 | \$268 | . 39 | . 46 |

ALLOWANCE FOR CREDIT LOSSES In determining the adequacy of the allowance for credit losses, the Corporation makes allocations to specific problem commercial, commercial real estate and other loans based on discounted cash flow analyses or collateral valuations for impaired loans and to pools of watchlist and nonwatchlist loans for various credit risk factors. Allocations to loan pools are developed by business segment and risk rating and are based on historical loss trends and management's judgment concerning those trends and other relevant factors. These factors may include, among others, actual versus estimated losses, current regional and national economic conditions, business segment and portfolio concentrations, industry competition and consolidation, and the impact of government regulations. Consumer and residential mortgage loan allocations are made at a total portfolio level based on historical loss experience adjusted for portfolio activity and current economic conditions.

While PNC Bank's commercial, commercial real estate and consumer pool reserve methodologies strive to reflect all risk factors, there continues to be a certain element of risk associated with, but not limited to, potential estimation or judgmental errors. Unallocated reserves provide coverage for such risks. While allocations are made to specific loans and pools of loans, the total reserve is available for all credit losses.

Senior management's Reserve Adequacy Committee provides oversight for the allowance evaluation process including quarterly evaluations, and methodology and estimation changes. The results of the evaluations are reported to the Credit Committee of the Board of Directors.


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| :---: | :---: | :---: | :---: | :---: |
| <TABLE> |  |  |  |  |
| <CAPTION> |  |  |  |  |
| CHARGE-OFFS AND RECOVERIES |  |  |  |  |
| Six months ended |  |  |  | Percent of |
| June 30 - |  |  | Net | Average |
| dollars in millions | Charge-offs | Recoveries | Charge-offs | Loans |
| <S> | <C> | <C> | <C> | <C> |
| 1999 |  |  |  |  |
| Consumer (excluding |  |  |  |  |
| credit card) | \$ 34 | \$ 14 | \$ 20 | . $37 \%$ |
| Credit card | 60 | 2 | 58 | 8.63 |
| Residential mortgage | 6 | 1 | 5 | . 08 |
| Commercial | 30 | 13 | 17 | . 14 |
| Commercial real estate | 1 | 1 |  |  |
| Other | 3 | 1 | 2 | . 14 |
| Total | \$134 | \$ 32 | \$102 | . 38 |
| 1998 |  |  |  |  |
| Consumer (excluding |  |  |  |  |
| Credit card | +147 | 18 8 | \$ $\mathbf{2 5}$ | 7.19 |
| Residential mortgage | 5 | 1 | 4 | . 06 |
| Commercial | 13 | 6 | 7 | . 07 |
| Commercial real estate | 3 | 1 | 2 | . 12 |
| Other | 3 | 1 | 2 | . 19 |
| Total | \$214 | \$ 35 | \$179 | . 66 |

The actual level of net charge-offs and the provision for credit losses in future periods can be affected by many business and economic factors and may differ from current or historical experience.

LIQUIDITY RISK Liquidity represents an institution's ability to obtain funds at reasonable rates to satisfy commitments to borrowers, demands of depositors and debt holders and to invest in strategic initiatives. Liquidity risk is centrally managed by Asset and Liability Management.

Key factors affecting the Corporation's liquidity include the availability and distribution of funding by type and maturity, asset quality, current and future earnings expectations, market factors, and management and business outlooks and strategies.

Liquidity risk management includes consideration of expected maturities of assets, liabilities and off-balance-sheet positions. Access to a variety of funding markets and customers in the retail and wholesale sectors is vital both to liquidity management and to cost minimization. A large retail customer deposit base is one of the significant strengths of the Corporation's liquidity position. Funding is obtained by raising deposits, issuing liabilities in the capital markets through asset securitizations or sales. The ability to raise funds in the capital markets depends on credit ratings, market conditions, capital considerations, investor demand and other factors.

Liquid assets consist of short-term investments, loans held for sale and securities available for sale. At June 30, 1999, such assets totaled $\$ 15$ billion, with $\$ 7.1$ billion pledged as collateral for borrowing, trust and other commitments. Liquidity is also provided by residential mortgages that may be used as collateral for funds obtained through the Federal Home Loan Bank ("FHLB") system. At June 30, 1999, approximately $\$ 4.1$ billion of residential mortgages were available as collateral for borrowings from the FHLB.

Liquidity for the parent company and subsidiaries is also generated through the issuance of securities in public or private markets and lines of credit and through asset securitizations and sales. At June 30, 1999, the Corporation had unused capacity under effective shelf registration statements of approximately $\$ 1.0$ billion of debt and equity securities and $\$ 400$ million of trust preferred capital securities. During the first six months of 1999, the Corporation issued $\$ 250$ million of subordinated debt. In addition, the Corporation has an unused line of credit of $\$ 500$ million.

The principal source of parent company revenue and cash flow is dividends from subsidiary banks. PNC Bancorp, Inc. is a wholly-owned subsidiary of the parent company and is the holding company for all bank subsidiaries. There are legal
limitations on the ability of bank subsidiaries to pay dividends and make other distributions to PNC Bancorp, Inc. and in turn the parent company. Without regulatory approval, the amount available for dividend payments to PNC Bancorp, Inc. by all bank subsidiaries was $\$ 587$ million at June 30 , 1999. Dividends may also be impacted by capital needs, regulatory requirements, corporate policies, contractual restrictions and other factors.

Management believes the Corporation has sufficient liquidity to meet current obligations to borrowers, depositors, debt holders and others. The impact of replacing maturing liabilities is reflected in the income simulation model in the overall asset and liability management process.

INTEREST RATE RISK Interest rate risk arises primarily through the Corporation's traditional business activities of extending loans and accepting deposits. Many factors, including economic and financial conditions, movements in market interest rates and consumer preferences, affect the spread between interest earned on assets and interest paid on liabilities. In managing interest rate risk, the Corporation seeks to minimize its reliance on a particular interest rate scenario as a source of earnings, while maximizing net interest income and net interest margin. To achieve these objectives, the Corporation uses securities purchases and sales, long-term and short-term funding, financial derivatives and other capital markets instruments.

Interest rate risk is centrally managed by Asset and Liability Management. The Corporation actively measures and monitors components of interest rate risk including term structure or repricing risk, yield curve or nonparallel rate shift risk, basis risk and options risk. Senior management's Corporate Asset and Liability Committee provides strategic direction to Asset and Liability Management and, in doing so, reviews capital markets activities and interest rate risk exposures. The Finance Committee of the Board of Directors

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is responsible for overseeing the Corporation's interest rate risk management process.

The Corporation measures and manages both the short-term and long-term effects of changing interest rates. An income simulation model is used to measure the sensitivity of net interest income to changing interest rates over the next twenty-four month period. An economic value of equity model is used to measure the sensitivity of the value of existing on-balance-sheet and off-balance-sheet positions to changing interest rates.

The income simulation model is the primary tool used to measure the direction and magnitude of changes in net interest income resulting from changes in interest rates. Forecasting net interest income and its sensitivity to changes in interest rates requires that the Corporation make assumptions about the volume and characteristics of new business and the behavior of existing positions. These business assumptions are based on the Corporation's experience, business plans and published industry experience. Key assumptions employed in the model include prepayment speeds on mortgage-related assets and consumer loans, loan volumes and pricing, deposit volumes and pricing, the expected life and repricing characteristics of nonmaturity loans and deposits, and management's financial and capital plans.

Because these assumptions are inherently uncertain, the model cannot precisely estimate net interest income or precisely predict the effect of higher or lower interest rates on net interest income. Actual results will differ from simulated results due to the timing, magnitude and frequency of interest rate changes, the difference between actual experience and the assumed volume and characteristics of new business and behavior of existing positions, and changes in market conditions and management strategies, among other factors.

The Corporation's interest rate risk management policies provide that net interest income should not decrease by more than $3 \%$ if interest rates gradually increase or decrease from current rates by 100 basis points over a twelve-month period. At June 30, 1999, if interest rates were to gradually increase by 100 basis points over the next twelve months, the model indicates that net interest income would decrease by $0.8 \%$. If interest rates were to gradually decrease by 100 basis points over the next twelve months, the model indicates that net interest income would increase by $0.9 \%$.

The Corporation models additional interest rate scenarios covering a wider range of rate movements to identify yield curve, term structure and basis risk exposures. These scenarios are developed based on historical rate relationships or management's expectations regarding the future direction and level of interest rates. Depending on market conditions and other factors, these scenarios may be modeled more or less frequently. Such analyses are used in conjunction with the net interest income simulation model and economic value of equity model to identify inherent risk and develop appropriate strategies.

The Corporation measures the sensitivity of the value of its on-balance-sheet
and off-balance-sheet positions to movements in interest rates using an economic value of equity model. The model computes the value of all current
on-balance-sheet and off-balance-sheet positions under a range of instantaneous interest rate changes. The resulting change in the value of equity is the measure of overall long-term interest rate risk inherent in the Corporation's existing on-balance-sheet and off-balance-sheet positions. The Corporation uses the economic value of equity model to complement the net interest income simulation modeling process.

The Corporation's risk management policies provide that the change in economic value of equity should not decline by more than $1.5 \%$ of the book value of assets for a 200 basis point instantaneous increase or decrease in interest rates. Based on the results of the economic value of equity model at June 30, 1999, if interest rates were to instantaneously increase by 200 basis points, the economic value of existing on-balance-sheet and off-balance-sheet positions would decline by $0.9 \%$ of assets. If interest rates were to instantaneously decrease by 200 basis points, the economic value of existing on-balance-sheet and off-balance-sheet positions would increase by $0.4 \%$ of assets.

MARKET RISK Most of PNC Bank's trading activities are designed to provide capital markets services for customers of PNC Institutional Bank, PNC Secured Finance, and PNC Advisors. The performance of PNC Bank's trading operations is predominantly based on providing services to customers and not on positioning the Corporation's portfolio for gains from market movements.

Market risk associated with trading, capital markets and foreign exchange activities is managed using a value-at-risk approach that combines interest rate risk, foreign exchange rate risk, spread risk and volatility risk. Exposure is measured as the potential loss due to a two standard deviation, one-day move. The combined period-end value-at-risk of all trading operations was $\$ 1$ million at June 30, 1999.

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FINANCIAL DERIVATIVES

A variety of off-balance-sheet financial derivatives are used as part of the overall risk management process to manage interest rate, market and credit risk inherent in the Corporation's business activities. Interest rate swaps and purchased interest rate caps and floors are the primary instruments used for interest rate risk management. Interest rate swaps are agreements to exchange fixed and floating interest rate payments calculated on a notional principal amount. The floating rate is based on a money market index, primarily short-term LIBOR indices. Purchased interest rate caps and floors are agreements where, for a fee, the counterparty agrees to pay the Corporation the amount, if any, by which a specified market interest rate exceeds or is less than a defined rate applied to a notional amount, respectively.

Forward contracts provide for the delivery of financial instruments at a specified future date and at a specified price or yield. Such contracts are primarily used to manage risk positions associated with certain mortgage banking activities.

Credit-related derivatives provide, for a fee, an assumption of a portion of the credit risk associated with the underlying financial instruments. Such contracts are primarily used to manage credit risk and regulatory capital associated with commercial lending activities.

Financial derivatives involve, to varying degrees, interest rate, market and credit risk in excess of the amount on the balance sheet, but less than the notional amount of the contract. For interest rate swaps, caps and floors, only periodic cash payments and, with respect to caps and floors, premiums, are exchanged. Therefore, cash requirements and exposure to credit risk are significantly less than the notional value.

During the first six months of 1999, financial derivatives used in interest rate risk management increased net interest income by $\$ 32$ million compared with a $\$ 6$ million increase in the prior-year period.

The following table sets forth changes in the notional value of off-balance-sheet financial derivatives used for risk management during the first six months of 1999.
<TABLE>
<CAPTION>
FINANCIAL DERIVATIVES ACTIVITY

Weighted-

| Average <br> 1999 - dollars in millions Maturity | January 1 | Additions | Maturities | Terminations | June 30 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> | <C> | <C> |
| <C> |  |  |  |  |  |
| Interest rate risk management Interest rate swaps Receive fixed | \$7,163 | \$750 | \$ (650) | \$(250) | \$7,013 |
| $\begin{aligned} & 2 \text { yr. } 7 \text { mo. } \\ & \text { Pay fixed } \end{aligned}$ | 13 | 4 | (6) |  | 11 |
| $10 \text { mo. }$ <br> Basis swaps | 2,274 |  | (67) |  | 2,207 |
| $3 \mathrm{yr} .1 \mathrm{mo} .$ <br> Interest rate caps | 722 |  | (128) |  | 594 |
| 4 yr . 1 mo . <br> Interest rate floors | 1,939 | 3,000 | $(1,559)$ |  | 3,380 |
| 2 yr. 11 mo. |  |  |  |  |  |
| -- Total interest rate risk management | 12,111 | 3,754 | $(2,410)$ | (250) | 13,205 |
| Mortgage banking activities Residential <br> Forward contracts |  |  |  |  |  |
| Commitments to purchase loans | 1,286 | 15,705 | $(15,204)$ |  | 1,787 |
| $2 \mathrm{mo} .$ <br> Commitments to sell loans | 3,248 | 20,335 | $(20,554)$ |  | 3,029 |
| $2 \mathrm{mo} \text {. }$ <br> Options | 207 | 615 | (597) |  | 225 |
| ```2 mo. Interest rate floors - MSR 4 \mp@code { y r . ~ 6 ~ m o . }``` | 4,875 | 2,800 | (525) | (700) | 6,450 |
| Total residential Commercial | $\begin{array}{r} 9,616 \\ 657 \end{array}$ | $\begin{array}{r} 39,455 \\ 496 \end{array}$ | $\begin{array}{r} (36,880) \\ (2) \end{array}$ | $\begin{aligned} & (700) \\ & (469) \end{aligned}$ | $\begin{array}{r} 11,491 \\ 682 \end{array}$ |
| 8 yr .8 mo . |  |  |  |  |  |
| Total mortgage banking activities | 10,273 | 39,951 | $(36,882)$ | $(1,169)$ | 12,173 |
| Credit-related activities |  |  |  |  |  |
| Credit default swaps | 4,255 |  |  |  | 4,255 |
| 2 yr .2 mo . |  |  |  |  |  |
| Total | \$26,639 | \$43,705 | \$ 39,292$)$ | \$ $(1,419)$ | \$29,633 | $===========$ </TABLE>

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The following table sets forth by designated assets and liabilities the notional
value and the estimated fair value of financial derivatives used for risk
management. Weighted-average interest rates presented are those expected to be in effect based on the implied forward yield curve at June 30, 1999.

<TABLE>
<CAPTION>
FINANCIAL DERIVATIVES

\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|l|}{6.21} \\
\hline Interest rate caps designated to loans (2) & 594 & 10 & NM \\
\hline NM & & & \\
\hline Interest rate floors designated to loans (3) & 3,380 & & NM \\
\hline \multicolumn{4}{|l|}{NM} \\
\hline Total asset rate conversion & 9,787 & 9 & \\
\hline \multicolumn{4}{|l|}{Liability rate conversion} \\
\hline \multicolumn{4}{|l|}{Interest rate swaps (1)} \\
\hline \multicolumn{4}{|l|}{Receive fixed designated to:} \\
\hline Interest-bearing deposits & 150 & 2 & 6.27 \\
\hline \multicolumn{4}{|l|}{6.65} \\
\hline Borrowed funds & 1,313 & 5 & 6.15 \\
\hline \multicolumn{4}{|l|}{5.97} \\
\hline Pay fixed designated to borrowed funds & 11 & 3 & 6.86 \\
\hline \multicolumn{4}{|l|}{6.23 led} \\
\hline Basis swaps designated to borrowed funds & 1,944 & 8 & 5.91 \\
\hline \multicolumn{4}{|l|}{5.99} \\
\hline Total liability rate conversion & 3,418 & 18 & \\
\hline Total interest rate risk management & 13,205 & 27 & \\
\hline \multicolumn{4}{|l|}{Mortgage banking activities} \\
\hline \multicolumn{4}{|l|}{Residential} \\
\hline \multicolumn{4}{|l|}{Forward contracts} \\
\hline Commitments to purchase loans & 1,787 & 31 & NM \\
\hline \multicolumn{4}{|l|}{NM} \\
\hline Commitments to sell loans & 3,029 & & NM \\
\hline \multicolumn{4}{|l|}{NM} \\
\hline Options & 225 & 2 & NM \\
\hline \multicolumn{4}{|l|}{NM} \\
\hline Interest rate floors - MSR (3) & 6,450 & 25 & NM \\
\hline \multicolumn{4}{|l|}{NM} \\
\hline \multicolumn{4}{|l|}{\multirow[t]{2}{*}{Total residential
\[
11,491
\]
\[
58
\]}} \\
\hline & & & \\
\hline Pay fixed interest rate swaps designated to loans & 682 & 42 & 5.57 \\
\hline \multicolumn{4}{|l|}{6.43 (} \\
\hline Total mortgage banking activities & 12,173 & 100 & \\
\hline \multicolumn{4}{|l|}{Credit-related activities} \\
\hline Credit default swaps & 4,255 & (7) & NM \\
\hline \multicolumn{4}{|l|}{NM} \\
\hline Total financial derivatives & \$29,633 & \$120 & \\
\hline
\end{tabular}
\(===========\)
===========
</TABLE>
(1) The floating rate portion of interest rate contracts is based on money-market indices. As a percent of notional value, $31 \%$ were based on 1-month LIBOR, 66\% on 3-month LIBOR and the remainder on other short-term indices.
(2) Interest rate caps with notional values of $\$ 188$ million, $\$ 179$ million and $\$ 223$ million require the counterparty to pay the excess, if any, of 3 -month LIBOR over a weighted-average strike of $6.19 \%$, 1 -month LIBOR over a weighted-average strike of $5.80 \%$ and Prime over a weighted-average strike of 8.75\%, respectively. At June 30, 1999, 3-month LIBOR was 5.37\%, 1-month LIBOR was $5.24 \%$ and Prime was $7.75 \%$.
(3) Interest rate floors with notional values of $\$ 3.0$ billion, $\$ 3.3$ billion and $\$ 3.2$ billion require the counterparty to pay the Corporation the excess, if any, of the weighted-average strike of $4.63 \%$ over 3 -month LIBOR, the weighted-average strike of $5.01 \%$ over 10 -year CMT and the weighted-average strike of 4.99\% over 10-year CMS, respectively. At June 30, 1999, 3-month LIBOR was $5.37 \%$, 10 -year CMT was $5.81 \%$ and 10 -year CMS was $6.83 \%$.
NM - Not meaningful

OTHER DERIVATIVES To accommodate customer needs, PNC Bank enters into customer-related financial derivative transactions primarily consisting of interest rate swaps, caps, floors and foreign exchange contracts. Risk exposure from customer positions is managed through transactions with other dealers.

Additionally, the Corporation enters into other derivative transactions for risk management purposes. These positions are recorded at estimated fair value and changes in value are included in results of operations.

<TABLE>
<CAPTION>
OTHER DERIVATIVES
\begin{tabular}{|c|c|c|c|c|}
\hline & & Positive & Negative & \\
\hline & Notional & Fair & Fair & Net Asset \\
\hline June 30, 1999 - in millions & Value & Value & Value & (Liability) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Customer-related} \\
\hline \multicolumn{5}{|l|}{Interest rate} \\
\hline Swaps & \$14,715 & \$55 & \$ (69) & \$(14) \\
\hline Caps/floors & & & & \\
\hline Sold & 2,412 & & (20) & (20) \\
\hline Purchased & 2,313 & 17 & & 17 \\
\hline Foreign exchange & 2,658 & 33 & (28) & 5 \\
\hline Other & 928 & 5 & (5) & \\
\hline Total customer-related & 23,026 & 110 & (122) & (12) \\
\hline Other & 2,417 & 1 & (2) & (1) \\
\hline Mortgage banking activities & 270 & 12 & & 12 \\
\hline Total other derivatives & \$25,713 & \$123 & \$ (124) & \$ (1) \\
\hline
\end{tabular}
</TABLE>
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Financial Review

## YEAR 2000 READINESS

The Corporation has been working since 1995 to prepare its computer systems and applications to meet the year 2000 challenge. This process involves reviewing, modifying and replacing existing hardware, software and embedded chip technology systems, as necessary. The Corporation is also assessing the year 2000 preparedness of third parties such as vendors, customers, governmental entities and others.

As of June 30, 1999, virtually all of the Corporation's MIS-supported mainframe, mid-range and PC client-server systems have been tested and returned to use as year 2000 ready. In addition, virtually all of the Corporation's non-PC related hardware and systems have been tested and determined to be year 2000 ready.

At June 30, 1999, the Corporation had completed its organization-wide assessment of year 2000 issues relating to its identified mission critical embedded chip systems and continues to review and monitor these systems as necessary. No significant problems have been identified to date with respect to these systems.

The Corporation has substantially completed its assessment of the year 2000 preparedness of its identified mission critical service providers. The Corporation has not to date identified any material problems associated with its mission critical service providers. However, the Corporation can make no guarantee as to the year 2000 readiness of any such service provider or other third party.

The year 2000 issue may have an adverse impact on the operations and financial condition of the Corporation's borrowers. PNC Bank periodically compiles and updates year 2000 profiles for certain of its largest lending relationships for the purpose of assessing their overall risks. Determination of these risks is based on an assessment of the borrowers' vulnerability to year 2000 issues, resources and capacity, adequacy of year 2000 readiness plans, remediation costs and state of remediation. This information is compiled and analyzed periodically to determine the possible year 2000 impact on the loan portfolio and allowance for credit losses. Based on the Corporation's current assessment of the information it has received to date, management believes the year 2000 issue will not have a material adverse impact on the quality of the loan portfolio. The Corporation will continue to review and assess the year 2000 preparedness of its borrowers during 1999.

PNC Bank has conducted fully integrated testing to determine whether its mission critical application systems will perform in coordination with one another. The Corporation is also conducting testing with certain mission critical vendors that provide systems-related services. Such testing has not identified any significant problem that would have a material adverse impact on the Corporation.

The estimated total cumulative cost to become year 2000 ready, which is being expensed as incurred, is approximately $\$ 30$ million. Through June 30, 1999, on a cumulative basis, the Corporation had expensed approximately $\$ 23$ million related to the year 2000 effort. Expenses incurred for year 2000 readiness efforts are not expected to exceed $2 \%$ of technology-related expenses in 1999. No significant outlays have been made to replace existing systems solely for year 2000 reasons. The costs and the timetable in which the Corporation plans to complete its year 2000 readiness activities are based on management's best estimates, which were derived using numerous assumptions of future events including the continued availability of certain resources, third party preparedness and other factors.

The Corporation can make no guarantee that these estimates will be achieved, and actual results could differ from such plans.

Contingency plans for year 2000 issues have been and will continue to be developed and the Corporation will continue to review contingency plans during 1999 and modify them when necessary or appropriate. Certain critical service provider and systems contingency plans will be tested during 1999. The Corporation's business continuity plans continue to be reviewed and strengthened to address year 2000 implications.

PNC Bank's year 2000 remediation efforts and contingency plans are also subject to oversight and regulation by certain federal bank regulatory authorities.

It is not possible to predict with certainty all of the adverse effects that could result from a failure of the Corporation or of third parties to become fully year 2000 ready or whether such effects could have a material adverse impact on the Corporation. However, if the Corporation were to fail to correct internal year 2000 problems, if one or more third parties are unable due to year 2000 issues to provide services required by the Corporation, or if the Corporation's contingency plans fail to mitigate any such problems, a disruption of operations could occur, resulting in increased operating costs, loss of revenues and other material adverse effects. Such disruptions could include a temporary inability to process transactions and delays in providing services. The Corporation could also be subject to liquidity risk in the event of deposit withdrawals due to year 2000 concerns, or if its lenders cannot provide funds due to year 2000 issues. In addition, to the extent that customers' financial positions are weakened due to year 2000 issues, credit quality could be adversely affected.

## PNC BANK CORP.

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SECOND QUARTER 1999 VS. SECOND QUARTER 1998
Net income for the second quarter of 1999 totaled $\$ 315$ million or $\$ 1.03$ per diluted share. Results included a $\$ 16$ million net after-tax gain or $\$ .05$ per diluted share resulting from the sale of Concord EFS, Inc. stock partially offset by a $\$ 30$ million pretax contribution to the PNC Bank Foundation. Excluding these items, earnings for the quarter were $\$ 299$ million or $\$ 0.98$ per diluted share and, on that basis, return on average common shareholders' equity was $21.21 \%$ and return on average assets was $1.60 \%$. Earnings for the second quarter of 1998 were $\$ 280$ million or $\$ 0.90$ per diluted share. Return on average common shareholders' equity was $21.42 \%$ and return on average assets was $1.53 \%$ in the second quarter of 1998.

Taxable-equivalent net interest income was $\$ 612$ million in the second quarter of 1999, a $\$ 25$ million decrease compared with the prior-year quarter. The net interest margin was $3.64 \%$ for the second quarter of 1999 compared with $3.81 \%$ in the second quarter of 1998 and $3.86 \%$ in the first quarter of 1999 . These declines were primarily due to the sale of the credit card business in the first quarter of 1999. Excluding the credit card business, second quarter 1998 net interest income was $\$ 563$ million and the net interest margin was $3.59 \%$.

The provision for credit losses was $\$ 25$ million in the second quarter of 1999 and net charge-offs were $\$ 24$ million.

Noninterest income increased $17 \%$ compared with the second quarter of 1998 to $\$ 664$ million in the second quarter of 1999 and included a $\$ 41$ million gain related to the sale of PNC Bank's investment in Concord. Excluding this gain from the current year and $\$ 56$ million of branch gains recorded in the second quarter of 1998, noninterest income increased $\$ 110$ million or $21 \%$ compared with the prior-year quarter driven by higher fee income. Asset management, mutual fund servicing, consumer services, mortgage banking and corporate services revenues all grew in excess of $13 \%$.

Asset management and mutual fund servicing fees grew $23 \%$ and $15 \%$, respectively, compared with the second quarter of 1998 reflecting new business and market appreciation.

Consumer services revenue increased $\$ 12$ million or $13 \%$ compared with the second quarter of 1998 primarily due to an increase in brokerage and other fees associated with the Hilliard Lyons acquisition, partially offset by lower credit card fees.

Corporate services revenue increased $42 \%$ compared with the prior-year quarter to $\$ 88$ million in the second quarter of 1999 primarily due to growth in commercial mortgage, capital markets and treasury management fees.

Net residential mortgage banking revenue grew $\$ 14$ million or $25 \%$ compared with the prior-year quarter primarily due to growth in the servicing portfolio. Residential mortgage originations, including both retail and correspondent activity, totaled $\$ 6$ billion compared with $\$ 5$ billion in the prior-year period.

Net securities gains were $\$ 42$ million in the second quarter of 1999
substantially all relating to the gain from the sale of Concord stock. Other noninterest income decreased $\$ 39$ million compared with the second quarter of 1998 primarily due to $\$ 56$ million of gains on sales of branches in the prior-year quarter.

Noninterest expense of $\$ 767$ million increased $4 \%$ compared with the second quarter of 1998 commensurate with revenue growth in fee-based businesses. The efficiency ratio improved to $54.6 \%$ compared with $56.3 \%$ in the prior year quarter due to a continued focus on improving returns in traditional businesses.

Total assets were $\$ 75.6$ billion at June 30, 1999. Average earning assets were relatively consistent with the prior-year quarter at $\$ 66.9$ billion. Average loans decreased $\$ 2.8$ billion to $\$ 52.5$ billion, primarily due to the impact of the sale of the credit card business. Loans represented $78 \%$ of average earning assets in the second quarter of 1999 compared with $83 \%$ a year ago. Average loans held for sale increased to $\$ 3.7$ billion in the second quarter of 1999 compared with $\$ 2.9$ billion in the prior-year quarter primarily as a result of the decision in the first quarter of 1999 to exit certain institutional lending businesses. Average securities available for sale increased \$2.1 billion to \$9.4 billion or $14 \%$ of average earning assets. This increase was attributable to securities utilized as part of residential mortgage banking risk management strategies.

Average deposits increased $\$ 1.3$ billion to $\$ 45.5$ billion in the second quarter of 1999 representing 61\% of total sources of funds. The increase in average deposits was primarily in consumer deposits.

The ratio of nonperforming assets to total loans, loans held for sale and foreclosed assets was . 59\% at June 30, 1999 compared with . 55\% at June 30, 1998. Nonperforming assets were $\$ 333$ million at June 30, 1999 compared with $\$ 323$ million at June 30, 1998. The allowance for credit losses was $\$ 673$ million at June 30, 1999, and represented $224 \%$ of nonaccrual loans compared with 316\% at June 30, 1998. Net charge-offs were $\$ 24$ million or $.18 \%$ of average loans in the second quarter of 1999 compared with $\$ 89$ million or $.64 \%$ in the second quarter of 1998. The decrease was due to the sale of the credit card business in the first quarter of 1999.

PNC BANK CORP

Consolidated Statement of Income

<TABLE>
<CAPTION>
ended June 30



See accompanying Notes to Consolidated Financial Statements.

PNC BANK CORP.
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SHAREHOLDERS' EQUITY
Preferred stock
7
Common stock - \$5 par value
Authorized 450 shares
Issued 353 shares 1,764
1,764
Capital surplus
1,250
Retained earnings
5,262
Deferred benefit expense
(36)

Accumulated other comprehensive loss
(43)

Common stock held in treasury at cost: 57 and 49 shares (2,640)
\((2,161)\)

---------------
Total shareholders' equity 5,755
6,043

---------------
Total liabilities, capital securities and shareholders' equity \$75,558 \$77,207
\(=========\)
\(==========\)
</TABLE>
See accompanying Notes to Consolidated Financial Statements.

PNC BANK CORP.
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Consolidated Statement of Cash Flows
<TABLE>
<CAPTION>
Six months ended June 30 - in milions 1999
1998
$\qquad$
---------------
<S>
<C>
OPERATING ACTIVITIES
Net income $\$ 640$
\$549
Adjustments to reconcile net income to net cash provided (used) by operating activities

Provision for credit losses 103
65
Depreciation, amortization and accretion 217
211
Deferred income taxes 98
57
Net securities losses (gains) 14
(26)

Net gain on sales of businesses and assets(353)
(167)

Valuation adjustments 142
Change in
Loans held for sale 85
(631)

Other
(543)
(664)

--------------
Net cash provided (used) by operating activities 403 (606)
-------------------------

INVESTING ACTIVITIES
Net change in loans
$(3,339)$
Repayment of securities available for sale 750 1,027

```
Sales
    Securities available for sale 5,687
5,154
    Loans 312
```



```
    Foreclosed assets 21
34
Purchases
Securities available for sale (7,676)
(5,171)
    Loans
    (363)
(79)
Net cash received (paid) for acquisitions/divestitures 3,261
(969)
Other
(27)
(219)
--------------
    Net cash provided (used) by investing activities 2,305
(2,159)
-------------------------------------------------------------------------------------------------------------------------------
--------------
FINANCING ACTIVITIES
Net change in
    Noninterest-bearing deposits
    (855)
(186)
    Interest-bearing deposits 1,044
2 2
    Federal funds purchased(70)
(2,735)
Sale/issuance
    Repurchase agreements 71,290
53,796
    Bank notes and senior debt 1,320
6,409
    Other borrowed funds 17,040
52,470
    Subordinated debt 254
1 4 0
    Capital securities
1 9 8
    Common stock 6
94
Repayment/maturity
    Repurchase agreements (70,921)
(52,852)
    Bank notes and senior debt (3,226)
(4,447)
    Other borrowed funds (18,193)
(51,895)
    Subordinated debt
                            (5)
(2)
Acquisition of treasury stock
(212)
Cash dividends paid
(256)
(244)
_-_-_-_-_-_-_-_
Net cash (used) provided by financing activities
(3,054)
5 5 6
*)
--------------
(DECREASE) IN CASH AND DUE FROM BANKS (346)
(2,209)
    Cash and due from banks at beginning of year 2,534
4,303
- -----------------------------------------------------------------------------------------------------------------------------
    Cash and due from banks at end of period $2,188
$2,094
------------_
--------------
CASH PAID FOR
    Interest
                                    $1,286
$1,331
    Income taxes 108
1 9 9
NONCASH ITEMS
    Transfer from loans to loans held for sale 1,489
    Transfers from loans to other assets
    20
2 5
    Conversion of debt to equity
5 5
```



See accompanying Notes to Consolidated Financial Statements.

PNC BANK CORP.

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Notes to Consolidated Financial Statements

BUSINESS PNC Bank Corp. ("Corporation" or "PNC Bank") is one of the largest diversified financial services companies in the United States operating retail banking, asset management and wholesale businesses that provide financial products and services nationally and in PNC Bank's primary geographic markets in Pennsylvania, New Jersey, Delaware, Ohio and Kentucky. PNC Bank is subject to intense competition from other financial services companies with respect to these businesses and is subject to the regulations of certain federal and state agencies and undergoes periodic examinations by those authorities.

## ACCOUNTING POLICIES

BASIS OF FINANCIAL STATEMENT PRESENTATION The unaudited consolidated interim financial statements include the accounts of PNC Bank and its subsidiaries, most of which are wholly owned. Such statements have been prepared in accordance with generally accepted accounting principles. All significant intercompany accounts and transactions have been eliminated.

In the opinion of management, the financial statements reflect all adjustments, which are of a normal recurring nature, necessary for a fair statement of results for the interim periods presented. Certain prior-period amounts have been reclassified to conform to reporting classifications utilized for the current reporting period. These classifications did not impact the Corporation's financial condition or results of operations.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the amounts reported. Actual results will differ from such estimates and the differences may be material to the consolidated financial statements.

The notes included herein should be read in conjunction with the audited consolidated financial statements included in PNC Bank's 1998 Annual Report.

MORTGAGE-BACKED SECURITIES RETAINED DURING THE SECURITIZATION PROCESS Effective January 1, 1999, the Corporation adopted Statement of Financial Accounting Standards ("SFAS") No. 134, "Accounting for Mortgage-Backed Securities Retained After the Securitization of Mortgage Loans Held for Sale by a Mortgage Banking Enterprise" (an amendment of SFAS No. 65). SFAS No. 134 requires the Corporation to classify all mortgage-backed securities or other interests in the form of a security retained after a securitization of mortgage loans held for sale based on its ability and intent to sell or hold those investments. Any retained mortgage-backed securities that the Corporation commits to sell before or during the securitization process must be classified as trading securities. Restatement of prior year financial statements was not required. The adoption of SFAS No. 134 did not have a material impact on the Corporation's financial position or results of operations.

RECENT ACCOUNTING PRONOUNCEMENTS SFAS No. 137, "Accounting for Derivative Instruments and Hedging Activities - Deferral of the Effective Date of FASB Statement No. 133" (an amendment of SFAS No. 133), issued in June 1999, defers the effective date of SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," until fiscal years beginning after June 15, 2000. The Corporation expects to adopt SFAS No. 133, as amended by SFAS No. 137, effective January 1, 2001. Management has not yet determined what effect this statement will have on the financial position and results of operations of the Corporation.

SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," was originally required to be adopted in years beginning after June 15, 1999, although early adoption is permitted. This statement requires the corporation to recognize all financial derivatives on the balance sheet at fair value. Derivatives that do not qualify as hedges must be adjusted to fair value through results of operations. If the derivative is a hedge as defined by the statement, changes in the fair value of derivatives will be either offset against the change in fair value of the hedged assets, liabilities, or firm commitments through results of operations or recognized in other comprehensive income until the hedged item is recognized in results of operations based on the nature of the hedge. The ineffective portion of a derivative's change in fair value will be immediately recognized in earnings.

CASH FLOWS During the first six months of 1999, divestiture activity which

## PNC BANK CORP.

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Notes to Consolidated Financial Statements

SECURITIES AVAILABLE FOR SALE

<TABLE>
<CAPTION>
1998 June 30, 1999 December 31,


==========
</TABLE>
Net securities gains were $\$ 42$ million in the first six months of 1999 , substantially all relating to the gain from the sale of Concord EFS, Inc. ("Concord") stock. Gross securities losses related to residential mortgage banking risk management strategies of $\$ 56$ million were included in net residential mortgage banking revenue.

During the first six months of 1998, net securities gains totaled $\$ 26$ million, of which $\$ 13$ million were included in net residential mortgage banking revenue.

ALLOWANCE FOR CREDIT LOSSES
Changes in the allowance for credit losses were as follows:
<TABLE>
<CAPTION>

| In millions | 1999 | 1998 |
| :---: | :---: | :---: |
| <S> | <C> | <C> |
| Allowance at January 1 | \$ 753 | \$ 972 |
| Charge-offs |  |  |
| Consumer (excluding credit card) | (34) | (43) |
| Credit card | (60) | (147) |
| Residential mortgage | (6) | (5) |
| Commercial | (30) | (13) |
| Commercial real estate | (1) | (3) |



NONPERFORMING ASSETS
Nonperforming assets were as follows:
<TABLE>
<CAPTION>

| In millions | $\begin{gathered} \text { June } 30 \\ 1999 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: |
| <S> | <C> | <C> |
| Nonaccrual loans | \$300 | \$295 |
| Foreclosed and other assets | 33 | 37 |
| Total nonperforming assets | \$333 | \$332 |

PNC BANK CORP.
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FINANCIAL DERIVATIVES
FAIR VALUE OF FINANCIAL DERIVATIVES The notional and fair values of financial derivatives used for risk management and mortgage banking activities were as follows:
<TABLE>
<CAPTION>


| DECEMBER 31, 1998 |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest rate |  |  |  |  |  |  |  |  |
| Swaps | \$ | 6,915 | \$ | 177 | \$ | 2,535 | \$ | (10) |
| Caps |  | 722 |  | 6 |  |  |  |  |
| Floors |  | 1,500 |  |  |  | 439 |  | (9) |
| Total interest rate |  |  |  |  |  |  |  |  |
| Mortgage banking activities |  | 9,367 |  | 74 |  | 906 |  | (10) |
| Credit default swaps |  |  |  |  |  | 4,255 |  | (2) |
| Total | \$ | 18,504 | \$ | 257 | \$ | 8,135 | \$ | (31) |

OTHER DERIVATIVES The following schedule sets forth information relating to positions associated with customer-related and other derivatives.

<TABLE>
<CAPTION>


DECEMBER 31, 1998
Customer-related
Interest rate
\begin{tabular}{lrlrrcc} 
Swaps & \(\$ 11,040\) & \(\$\) & 69 & \(\$\) & \((89)\) & \(\$\) \\
Caps/floors & & & & \((19)\) & \((19)\) \\
\(\quad\) Sold & 2,844 & & & & 20 \\
\(\quad\) Purchased & 2,589 & 20 & \((27)\) & 6 \\
Foreign exchange & 2,108 & 33 & \((8)\) & \((1)\)
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Total customerrelated & 19,038 & & 129 & & (143) & & (14) \\
\hline Other & 709 & & 1 & & & & 1 \\
\hline Total & \$19,747 & \$ & 130 & \$ & (143) & \$ & (13) \\
\hline
\end{tabular}
</TABLE>
PNC BANK CORP.

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Notes to Consolidated Financial Statements

SEGMENT REPORTING
PNC Bank operates seven major businesses engaged in retail banking, asset management and wholesale banking activities: PNC Regional Bank, PNC Advisors, BlackRock, PFPC Worldwide, PNC Institutional Bank, PNC Secured Finance and PNC Mortgage.

Business results presented are based on PNC Bank's management accounting practices and the Corporation's current management structure.

The presentation of business results was changed during the first quarter of 1999 as part of the Corporation's operating strategy. PNC Regional Bank reflects the combination of PNC Regional Community Bank and PNC National Consumer Bank. Branch-based brokerage activities (previously included in PNC Advisors), the middle market customer segment (previously part of PNC Corporate Bank) and regional real estate lending and leasing activities in PNC Bank's geographic footprint (previously included in PNC Secured Finance) were also combined with PNC Regional Bank. Additionally, residential mortgages (previously included in PNC Mortgage) were realigned with PNC Regional Bank. Certain out-of-footprint large corporate, national healthcare and other non-strategic institutional lending businesses as well as venture capital activities (previously in PNC Corporate Bank) are included in Other. The remaining activities, which were previously in PNC Corporate Bank, comprise PNC Institutional Bank. BlackRock reflects total legal entity results for BlackRock, Inc. Financial results for 1999 and 1998 are presented consistent with this structure.

The management accounting process uses various balance sheet and income statement assignments and transfers to measure performance of the businesses. Methodologies change from time-to-time as management accounting practices are enhanced and businesses change. Securities or borrowings and related net interest income are assigned based on the net asset or liability position of each business. Capital is assigned based on management's assessment of inherent risks and equity levels at independent companies providing similar products and services. Support areas not directly aligned with the businesses are allocated primarily based on the utilization of these services.

Total business financial results differ from consolidated financial results primarily due to differences between management accounting practices and generally accepted accounting principles, divested and exited businesses, venture capital activities, sales of equity interests in subsidiaries, eliminations and unassigned items; the impact of which is reflected in Other.

Additionally, Other for the first six months of 1999 included gains on the sales of the credit card business and equity interests in EPS and Concord stock; valuation adjustments associated with exiting certain institutional lending businesses, costs related to efficiency initiatives and a contribution to the PNC Bank Foundation.

BUSINESS SEGMENT PRODUCTS AND SERVICES
PNC Regional Bank provides credit, deposit, branch-based brokerage and electronic banking products and services to retail customers as well as credit, leasing, treasury management and capital markets products and services to mid-sized and small businesses primarily within PNC Bank's geographic footprint.

PNC Advisors offers personalized investment management, high-end brokerage services, personal trust, estate planning and traditional banking services to affluent and wealthy individuals; and investment management, trust and administrative services to pensions, $401(k)$ plans and charitable organizations.

BlackRock offers fixed income, domestic and international equity and liquidity investment products, and utilizes technology-based risk management capabilities to provide investment advisory and asset management capabilities for a wide range of institutional and retail customers.

PFPC Worldwide provides a wide range of accounting, administration, transfer agency, custody, securities lending and integrated banking transaction services to mutual funds, pension and money fund managers, partnerships, brokerage firms, insurance companies and banks.

PNC Institutional Bank provides specialized credit, capital markets and treasury management products and services to corporations, institutions and government entities nationwide.

PNC Secured Finance is engaged in commercial real estate finance, including loan origination, securitization and servicing; asset-based financing, including lending, syndication and treasury management services; and equipment lease financing to corporate clients nationwide.

PNC Mortgage originates, purchases and services residential mortgages and related products. PNC Mortgage also acquires and securitizes residential mortgages as private-label mortgage-backed securities and performs the master servicing of those securities for investors.

PNC BANK CORP.
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RESULTS OF BUSINESSES
<TABLE>
<CAPTION>

| Three months ended June 30 in millions | $\begin{gathered} \text { Regional } \\ \text { Bank } \end{gathered}$ |  | PNC <br> Advisors |  | BlackRock |  | PFPC <br> Worldwide |  | Institutional Bank |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| <S> | <C> |  | <C> |  | <C> |  | <C> |  | <C> |  |
| 1999 |  |  |  |  |  |  |  |  |  |  |
| INCOME STATEMENT |  |  |  |  |  |  |  |  |  |  |
| Net interest income* | \$ | 434 | \$ | 33 | \$ | (2) | \$ | 2 | \$ | 60 |
| Noninterest income |  | 160 |  | 150 |  | 92 |  | 55 |  | 41 |
| Total revenue |  | 594 |  | 183 |  | 90 |  | 57 |  | 101 |
| Provision for credit losses |  | 11 |  | (1) |  |  |  |  |  | 12 |
| Noninterest expense |  | 306 |  | 120 |  | 65 |  | 40 |  | 52 |
| Pretax earnings |  | 277 |  | 64 |  | 25 |  | 17 |  | 37 |
| Income taxes |  | 106 |  | 25 |  | 11 |  | 6 |  | 12 |
| Earnings | \$ | 171 | \$ | 39 | \$ | 14 | \$ | 11 | \$ | 25 |
| Inter-segment revenue | \$ | 9 | \$ | 4 | \$ | 20 |  |  | \$ | (13) |
| Average assets ** |  | 498 | \$ | 3,358 | \$ | 403 | \$ | 258 | \$ | 9,606 |

1998
INCOME STATEMENT

| Net interest income* | \$ | 425 | \$ | 30 | \$ | (3) | \$ | 2 | \$ | 53 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest income |  | 191 |  | 89 |  | 61 |  | 46 |  | 41 |
| Total revenue |  | 616 |  | 119 |  | 58 |  | 48 |  | 94 |
| Provision for credit losses |  | 15 |  | (1) |  |  |  |  |  |  |
| Noninterest expense |  | 335 |  | 65 |  | 47 |  | 33 |  | 47 |
| Pretax earnings |  | 266 |  | 55 |  | 11 |  | 15 |  | 47 |
| Income taxes |  | 105 |  | 22 |  | 5 |  | 6 |  | 17 |
| Earnings | \$ | 161 | \$ | 33 | \$ | 6 | \$ | 9 | \$ | 30 |
| Inter-segment revenue | \$ | 5 | \$ | 1 |  |  |  |  | \$ | (6) |
| Average assets ** | \$ | 812 | \$ | 2,653 | \$ | 315 | \$ | 210 | \$ | 8,308 |

<TABLE>
<CAPTION>

| Three months ended June 30 in millions | Secured <br> Finance |  | PNC <br> Mortgage |  | Other |  | Total Consolidated |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| <S> | <C> |  | <C> |  | <C> |  | <C> |  |
| 1999 |  |  |  |  |  |  |  |  |
| INCOME STATEMENT |  |  |  |  |  |  |  |  |
| Net interest income* | \$ | 48 | \$ | 31 | \$ | 6 | \$ | 612 |
| Noninterest income |  | 34 |  | 85 |  | 47 |  | 664 |
| Total revenue |  | 82 |  | 116 |  | 53 |  | 1,276 |
| Provision for credit losses |  |  |  |  |  | 3 |  | 25 |
| Noninterest expense |  | 38 |  | 93 |  | 53 |  | 767 |
| Pretax earnings Income taxes |  | 44 |  | 23 |  | (3) |  | 484 |
|  |  | 13 |  | 10 |  | (14) |  | 169 |
| Earnings | \$ | 31 | \$ | 13 | \$ | 11 | \$ | 315 |
| Inter-segment revenue | \$ | 4 | \$ | 9 | \$ | (33) |  |  |
| Average assets ** |  | 971 |  | 016 | \$ | 950 |  | 5,060 |

1998

| INCOME STATEMENT |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income* | \$ | 37 | \$ | 20 | \$ | 73 | \$ | 637 |
| Noninterest income |  | 17 |  | 65 |  | 59 |  | 569 |
| Total revenue |  | 54 |  | 85 |  | 132 |  | 1,206 |
| Provision for credit losses |  | (3) |  |  |  | 24 |  | 35 |
| Noninterest expense |  | 29 |  | 71 |  | 112 |  | 739 |
| Pretax earnings |  | 28 |  | 14 |  | (4) |  | 432 |
| Income taxes |  | 9 |  | 5 |  | (17) |  | 152 |
| Earnings | \$ | 19 | \$ | 9 | \$ | 13 | \$ | 280 |
| Inter-segment revenue | \$ | 2 | \$ | 8 | \$ | (10) |  |  |


| Average assets ** \$ 7,102 \$ 4,502 \$ 11,730 73,632 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |




1998

| INCOME STATEMENT |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income* | \$ | 845 | \$ | 59 | \$ | (7) | \$ | 4 | \$ | 106 |
| Noninterest income |  | 314 |  | 169 |  | 131 |  | 87 |  | 75 |
| Total revenue |  | 1,159 |  | 228 |  | 124 |  | 91 |  | 181 |
| Provision for credit losses |  | 30 |  | (1) |  |  |  |  |  |  |
| Noninterest expense |  | 640 |  | 134 |  | 98 |  | 62 |  | 99 |
| Pretax earnings |  | 489 |  | 95 |  | 26 |  | 29 |  | 82 |
| Income taxes |  | 193 |  | 37 |  | 12 |  | 11 |  | 29 |
| Earnings | \$ | 296 | \$ | 58 | \$ | 14 | \$ | 18 | \$ | 53 |
| Inter-segment revenue | \$ | 9 | \$ | 1 | \$ | 1 |  |  | \$ | (12) |
| Average assets ** | \$ | 38,806 | \$ | 2,654 | \$ | 315 | \$ | 214 | \$ | 8,321 |


| <CAPTION> |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PNC |  |  |  |  |  |  |  |  |
| Six months ended June 30 - | Secured |  | PNC |  |  |  | Total Consolidated |  |
| in millions | Fin | ance | Mor | gage | Other |  |  |  |
| <S> <C> <C> <C> |  |  |  |  |  |  |  |  |
| $1999$ |  |  |  |  |  |  |  |  |
| INCOME STATEMENT |  |  |  |  |  |  |  |  |
| Net interest income* | \$ | 98 | \$ | 56 | \$ | 72 | \$ | 1,276 |
| Noninterest income 55 161 225 1,395 |  |  |  |  |  |  |  |  |
| Total revenue |  | 153 |  | 217 |  | 297 |  | 2,671 |
| Provision for credit losses |  | (2) |  |  |  | 67 |  | 103 |
| Noninterest expense |  | 73 |  | 176 |  | 179 |  | 1,590 |
| Pretax earnings |  | 82 |  | 41 |  | 51 |  | 978 |
| Income taxes |  | 24 |  | 17 |  | (10) |  | 338 |
| Earnings | \$ | 58 | \$ | 24 | \$ | 61 | \$ | 640 |
| Inter-segment revenue | \$ | 6 | \$ | 18 | \$ | (62) |  |  |
| Average assets ** | \$ 8,086 |  | \$ | 7,050 | \$ | 7,834 |  | 76,003 |

1998
INCOME STATEMENT

| Net interest income* | \$ | 78 | \$ | 39 | \$ | 157 | \$ | 1,281 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Noninterest income |  | 26 |  | 120 |  | 153 |  | 1,075 |
| Total revenue |  | 104 |  | 159 |  | 310 |  | 2,356 |
| Provision for credit losses |  | (6) |  |  |  | 42 |  | 65 |
| Noninterest expense |  | 47 |  | 135 |  | 232 |  | 1,447 |
| Pretax earnings |  | 63 |  | 24 |  | 36 |  | 844 |



PNC BANK CORP.
30

Notes to Consolidated Financial Statements

Exercise of stock options
2,204
Incentive share awards
380

PNC BANK CORP

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OTHER FINANCIAL INFORMATION
In connection with the 1995 Midlantic Corporation ("Midlantic") merger, the parent company and its wholly-owned subsidiary, PNC Bancorp, Inc., jointly and severally assumed borrowed funds of Midlantic in the aggregate principal amount of $\$ 300$ million at June 30, 1999.

Summarized financial information for PNC Bancorp, Inc. and subsidiaries is as follows:
<TABLE>
<CAPTION>
PNC BANCORP, INC., AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET

| In millions | $\begin{gathered} \text { June } 30 \\ 1999 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: |
| <S> | <C> | <C> |
| ASSETS |  |  |
| Cash and due from banks | \$2,180 | \$2,527 |
| Securities available for sale | 8,428 | 6,868 |
| Loans, net of unearned income | 51,708 | 57,282 |
| Allowance for credit losses | (673) | (753) |
| Net loans | 51,035 | 56,529 |
| Other assets | 11,182 | 9,261 |
| Total assets | \$72,825 | \$75,185 |
| LIABILITIES |  |  |
| Deposits | \$47,801 | \$47,578 |
| Borrowed funds | 16,847 | 19,402 |
| Other liabilities | 1,627 | 1,130 |
| Total liabilities | 66,275 | 68,110 |
| Mandatorily redeemable capital |  |  |
| SHAREHOLDERS' EQUITY | 6,200 | 6,725 |

Total liabilities, capital securities

| and shareholders' equity | \$72,825 | \$75,185 |
| :---: | :---: | :---: |
| </TABLE> |  |  |
| <TABLE> |  |  |
| <CAPTION> |  |  |
| PNC BANCORP, INC., AND SUBSIDIARIES |  |  |
| CONSOLIDATED STATEMENT OF INCOME |  |  |
| Six months ended June 30 - in millions | 1999 | 1998 |
| <S> | <C> | <C> |
| Interest income | \$2,458 | \$2,582 |
| Interest expense | 1,170 | 1,287 |
| Net interest income | 1,288 | 1,295 |
| Provision for credit losses | 103 | 65 |
| Net interest income less provision for credit losses | 1,185 | 1,230 |
| Noninterest income | 960 | 1,042 |
| Noninterest expense | 1,307 | 1,467 |
| Income before income taxes | 838 | 805 |
| Income taxes | 304 | 281 |
| Net income | \$534 | \$524 |

SUBSEQUENT EVENT
On July 20, 1999, the Corporation announced an agreement to acquire First Data Investor Services Group, Inc., the mutual fund servicing subsidiary of First Data Corporation for $\$ 1.1$ billion in cash. The transaction is expected to close in the fourth quarter of 1999 , subject to regulatory approvals and satisfaction of customary closing conditions.

## PNC BANK CORP.

Statistical Information

CONSOLIDATED AVERAGE BALANCE SHEET AND NET INTEREST ANALYSIS

| <TABLE> <br> <CAPTION> | Six months ended June 30 |  |  |
| :---: | :---: | :---: | :---: |
|  | 1999 |  |  |
| Dollars in millions Taxable-equivalent basis | Average Balances | Interest | Average <br> Yields/Rates |
| ASSETS |  |  |  |
| <S> | <C> | <C> | <C> |
| Interest-earning assets |  |  |  |
| Loans held for sale | \$ 3,555 | \$ 123 | 6.88\% |
| Securities available for sale |  |  |  |
| U.S. Treasury and government agencies and corporations | 4,720 | 120 | 5.11 |
| Other debt | 3,186 | 98 | 6.15 |
| Other | 695 | 20 | 5.83 |
| Total securities available for sale | 8,601 | 238 | 5.56 |
| Loans, net of unearned income |  |  |  |
| Consumer (excluding credit card) | 10,841 | 440 | 8.19 |
| Credit card | 1,355 | 100 | 14.90 |
| Residential mortgage | 12,341 | 433 | 7.02 |
| Commercial | 23,705 | 900 | 7.55 |
| Commercial real estate | $3,397$ | 132 | 7.71 |
| Other | 2,937 | 104 | 7.11 |
| Total loans, net of unearned income | 54,576 | 2,109 | 7.73 |
| Other | 1,121 | 35 | 6.29 |



| Total assets | \$ 72,891 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| LIABILITIES, CAPITAL SECURITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |
| Interest-bearing liabilities |  |  |  |  |  |
| Interest-bearing deposits |  |  |  |  |  |
| Demand and money market | \$ | 14,249 |  | 209 | 2.96 |
| Savings |  | 2,661 |  | 26 | 1.99 |
| Other time |  | 17,046 |  | 461 | 5.44 |
| Deposits in foreign offices |  | 995 |  | 28 | 5.59 |
| Total interest-bearing deposits Borrowed funds | Borrowed funds |  |  | 724 | 4.17 |
| Bank notes and senior debt |  | 10,309 |  | 295 | 5.69 |
| Federal funds purchased |  | 2,749 |  | 76 | 5.53 |
| Repurchase agreements |  | 1,643 |  | 40 | 4.81 |
| Other borrowed funds |  | 4,467 |  | 134 | 5.98 |
| Subordinated debt |  | 1,754 |  | 68 | 7.70 |
| Total borrowed funds |  | 20,922 |  | 613 | 5.83 |
| Total interest-bearing liabilities/interest expense |  | 55,873 |  | 1,337 | 4.79 |
| Noninterest-bearing liabilities and shareholders' equity |  |  |  |  |  |
| Demand and other noninterest-bearing deposits |  | 9,448 |  |  |  |
| Accrued expenses and other liabilities |  | 1,459 |  |  |  |
| Mandatorily redeemable capital securities of subsidiary trusts |  | 674 |  |  |  |
| Shareholders' equity |  | 5,437 |  |  |  |
| Total liabilities, capital securities and shareholders' equity |  |  |  |  |  |
| Interest rate spread |  |  |  |  | 3.15 |
| Impact of noninterest-bearing sources |  |  |  |  | . 73 |
| Net interest income/margin |  |  | \$ | 1,281 | 3.88\% |

Nonaccrual loans are included in loans, net of unearned income. The impact of
financial derivatives used in interest rate risk management is included in the
interest income/expense and average yields/rates of the related assets and
liabilities. Average balances of securities available for sale are based on amortized historical cost (excluding SFAS No. 115 adjustments to fair value).

PNC BANK CORP.
33
<TABLE>
<CAPTION>


| <S> | <C> | <C> | <C> | <C> | <C> |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 3,727 | \$ 67 | 7.07\% | \$ 3,383 | \$ 56 | 6.68\% |
| 5,187 | 66 | 5.12 | 4,248 | 54 | 5.10 |
| 3,521 | 55 | 6.19 | 2,848 | 43 | 6.11 |
| 729 | 10 | 5.70 | 659 | 10 | 5.98 |
| 9,437 | 131 | 5.56 | 7,755 | 107 | 5.55 |
| 10,729 | 218 | 8.16 | 10,955 | 222 | 8.21 |
|  |  |  | 2,724 | 100 | 14.91 |
| 12,496 | 218 | 6.97 | 12,184 | 216 | 7.09 |
| 22,846 | 438 | 7.58 | 24,574 | 462 | 7.52 |
| 3,396 | 66 | 7.66 | 3,398 | 65 | 7.70 |
| 3,012 | 52 | 6.98 | 2,860 | 52 | 7.24 |
| 52,479 | 992 | 7.53 | 56,695 | 1,117 | 7.91 |
| 1,236 | 19 | 6.37 | 1,005 | 16 | 6.19 |
| 66,879 | 1,209 | 7.20 | 68,838 | 1,296 | 7.56 |



## <TABLE>

<CAPTION>

- -------------------------------------------------------1

Second Quarter 1998

| Average | Average |
| :---: | :---: |

Balances Interest Yields/Rates

| <S> |  | <C> |  | <C> |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 2,948 | \$ | 52 |  | 7.02\% |
|  | 5,252 |  | 74 |  | 5.62 |
|  | 1,531 |  | 25 |  | 6.46 |
|  | 540 |  | 8 |  | 6.44 |
|  | 7,323 |  | 107 |  | 5.86 |
|  | 10,995 |  | 235 |  | 8.56 |
|  | 4,048 |  | 133 |  | 13.17 |
|  | 12,560 |  | 228 |  | 7.26 |
|  | 22,425 |  | 445 |  | 7.85 |
|  | 3,206 |  | 66 |  | 8.22 |
|  | 2,114 |  | 37 |  | 7.01 |
|  | 55,348 |  | 1,144 |  | 8.23 |
|  | 1,069 |  | 17 |  | 6.18 |
|  | 66,688 |  | 1,320 |  | 7.89 |

(885)

2,020 5,809
\$ 73,632
------------------

$\$ 73,632$


PNC BANK CORP.

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Quarterly Report on Form 10-Q
Securities and Exchange Commission
Washington, D.C. 20549
Quarterly Report Pursuant to Section 13 or 15 (d) of the Securities Exchange Act
of 1934 for the quarterly period ended June 30 , 1999.
Commission File Number 1-9718
PNC BANK CORP.
Incorporated in the Commonwealth of Pennsylvania
IRS Employer Identification No. 25-1435979
Address: One PNC Plaza
249 Fifth Avenue
$\quad$ Pittsburgh, Pennsylvania 15222-2707
Telephone: (412) 762-1553

```
Net Interest Analysis
33-34
```

| Item 2 | Management's Discussion and Analysis of Financial Condition and Results of Operations |
| :---: | :---: |
| Item 3 | Quantitative and Qualitative Disclosures About Market Risk |
| </TABLE> |  |
| PART II | OTHER INFORMATION |
| Item 6 | Exhibits and Reports on Form 8-K |
| The following exhibit index lists Exhibits to this Quarterly Report on Form 10-Q: |  |
| 12.1 | Computation of Ratio of Earnings to Fixed |
| 12.2 | Computation of Ratio of Earnings to Fixed Dividends |
| 27 | Financial Data Schedule |

Copies of these Exhibits may be obtained electronically at the Securities and Exchange Commission's home page at www.sec.gov. Exhibits may also be obtained without charge by writing to Lynn F. Evans, Director of Financial Reporting, at corporate headquarters or by calling (412) 762-1553 or via e-mail at financial.reporting@pncbank.com.

Since March 31, 1999, the Corporation filed the following Current Reports on Form 8-K:

Form 8-K dated as of March 29, 1999, reporting developments regarding the Corporation's credit card business, filed pursuant to Item 5.

```
Form 8-K dated as of April 22, 1999, reporting the Corporation's consolidated
financial results for the three months ended March 31, 1999 and information on
the Corporation's businesses for the three months ended March 31, 1999 and 1998,
filed pursuant to Item 5.
Form 8-K dated as of July 15, 1999, reporting the Corporation's consolidated
financial results for the three and six months ended June 30, 1999 and
information on the Corporation's businesses for the six months ended June 30,
1 9 9 9 \text { and 1998, filed pursuant to Item 5.}
Form 8-K dated as of July 20, 1999, with respect to the announcement of an
agreement to acquire First Data Investor Services Group, Inc., filed pursuant to
Item 5.
SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the
Registrant has duly caused this report to be signed on August 16, 1999, on its
behalf by the undersigned thereunto duly authorized.
PNC Bank Corp.
Robert L. Haunschild
Senior Vice President and
    Chief Financial Officer
```

                PNC BANK CORP.
                    ----
    35
    Corporate Information

CORPORATE HEADQUARTERS

```
PNC Bank Corp.
One PNC Plaza
249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707
```

STOCK LISTING

PNC Bank Corp. common stock is traded on the New York Stock Exchange ("NYSE") under the symbol PNC.

INTERNET INFORMATION

Information on PNC Bank Corp.'s financial results and its products and services

## FINANCIAL INFORMATION

The Annual Report on Form $10-\mathrm{K}$ is filed with the Securities and Exchange Commission ("SEC"). Copies of this document and other filings, including Exhibits thereto, may be obtained electronically at the SEC's home page at www. sec.gov. Copies may also be obtained by writing to Lynn F. Evans, Director of Financial Reporting, at corporate headquarters, or by calling (412) 762-1553 or via e-mail at financial.reporting@pncbank.com.

## INQUIRIES

For financial services call 1-800-4-BANKER. Individual shareholders should contact Shareholder Relations at (800) 843-2206 or the PNC Bank Hotline at (800) 982-7652.

Analysts and institutional investors should contact William H. Callihan, Vice President, Investor Relations, at (412) 762-8257 or via e-mail at invrela@pncmail.com.

News media representatives and others seeking general information should contact Brian E. Goerke, Director of Public Relations, at (412) 762-4304 or via e-mail at brian.goerke@pncbank.com.

COMMON STOCK PRICES/DIVIDENDS DECLARED
The table below sets forth by quarter the range of high and low sale and quarter-end closing prices for PNC Bank Corp. common stock and the cash dividends declared per common share.

```
<TABLE>
<CAPTION>
```

| 1999 QUARTER | High | Low | Close | Cash <br> Dividends <br> Declared |
| :---: | :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> | <C> |
| First | \$59.750 | \$47.000 | \$55.563 | \$. 41 |
| Second | 60.125 | 54.375 | 57.625 | . 41 |

Total
$======================================================================$

Cash Dividends

| 1998 QUARTER | High | Low | Close | Declared |
| :---: | :---: | :---: | :---: | :---: |
| First | \$61.625 | \$49.500 | \$59.938 | \$. 39 |
| Second | 66.750 | 53.813 | 53.875 | . 39 |
| Third | 60.000 | 41.625 | 45.000 | . 39 |
| Fourth | 54.625 | 38.750 | 54.000 | . 41 |
| Total |  |  |  | \$1.58 |

DIVIDEND REINVESTMENT AND STOCK PURCHASE PLAN
The PNC Bank Corp. dividend reinvestment and stock purchase plan enables holders of common and preferred stock to purchase additional shares of common stock conveniently and without paying brokerage commissions or service charges. A prospectus and enrollment card may be obtained by writing to Shareholder Relations at corporate headquarters.

REGISTRAR AND TRANSFER AGENT
The Chase Manhattan Bank
P.O. Box 590

Ridgefield Park, New Jersey 07660
800-982-7652

PNC BANK CORP.

PNC BANK CORP.
COMPUTATION OF RATIO OF EARNINGS
TO FIXED CHARGES
<TABLE>
<CAPTION>

| <capion> | Six |  |  | Dece |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | months ended |  |  |  |  |  |
| - |  |  |  |  |  |  |
| Dollars in millions | June 30, 1999 | 1998 | 1997 | 1996 | 1995 | 1994 | -


| <S> | <C> |  | <C> |  | <C> |  | <C> |  | <C> |  | <C> |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EARNINGS |  |  |  |  |  |  |  |  |  |  |  |  |
| Income before taxes and cumulative effect of changes in accounting principles |  | \$ 967 | \$ | 1,710 | \$ | 1,618 | \$ | 1,527 |  | \$ 627 | \$ | 1,209 |
| Fixed charges excluding interest on deposits |  | 602 |  | 1,366 |  | 1,171 |  | 1,098 |  | 1,487 |  | 1,104 |
| Subtotal |  | 1,569 |  | 3,076 |  | 2,789 |  | 2,625 |  | 2,114 |  | 2,313 |
| Interest on deposits |  | 684 |  | 1,471 |  | 1,457 |  | 1,428 |  | 1,552 |  | 1,160 |
| Total |  | 2,253 |  | 4,547 |  | 4,246 |  | 4,053 | \$ | 3,666 |  | 3,473 |

FIXED CHARGES



PNC BANK CORP.
COMPUTATION OF RATIO OF EARNINGS

## TO FIXED CHARGES AND PREFERRED STOCK DIVIDENDS

<TABLE>
<CAPTION>


FIXED CHARGES

\begin{tabular}{|c|}
\hline \(=======\)
\(=\) \\
\hline </TABLE> \\
\hline
\end{tabular}

</TABLE>
