UNITED STATES
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

JULY 15, 1999
DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED)

PNC BANK CORP.
(Exact name of registrant as specified in its charter)
COMMISSION FILE NUMBER 1-9718

```
    PENNSYLVANIA
(State or other jurisdiction of
incorporation or organization)
    25-1435979
    (I.R.S. Employer
Identification No.)
ONE PNC PLAZA
249 FIFTH AVENUE
PITTSBURGH, PENNSYLVANIA 15222-2707
(Address of principal executive offices)
(Zip Code)
(412) 762-1553
(Registrant's telephone number, including area code)
(Former name or former address, if changed since last report)
```

ITEM 5. OTHER EVENTS
Second Quarter 1999 Financial Results
On July 15, 1999, PNC Bank Corp. ("Corporation") reported results of operations for the three and six months ended June 30, 1999. A copy of the earnings press release issued by the Corporation is attached as Exhibit 99.1 and incorporated herein by reference.

Information on the Corporation's businesses for the six months ended June 30, 1999 and 1998, which reflects organizational and business changes made during 1999 as part of the Corporation's operating strategy, is attached as Exhibit 99.2 and incorporated herein by reference.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS
(c) Exhibits

The exhibits listed on the Exhibit Index on page 3 of this Form $8-\mathrm{K}$ are filed herewith.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PNC BANK CORP.
(Registrant)

Date: July 26, 1999
By: /s/ Robert L. Haunschild
------------------------------------------
Robert L. Haunschild
Senior Vice President and
Chief Financial Officer
99.1 Earnings press release issued by the Corporation on July 15, 1999, with respect to results of operations for the three and six months ended June 30, 1999, filed herewith.
99.2 Business information for the six months ended June 30, 1999 and 1998 filed herewith.

CONTACTS:

MEDIA:

- ------

Brian E. Goerke
(412) 762-4304
brian.goerke@pncbank.com
INVESTORS:

- ----------

William H. Callihan
(412) 762-8257
invrela@pncmail.com
PNC BANK CORP. REPORTS
HIGHER SECOND QUARTER 1999 CORE EARNINGS
PITTSBURGH, July 15, 1999 - PNC Bank Corp. (NYSE: PNC) today reported second quarter 1999 earnings of $\$ 315$ million or $\$ 1.03$ per diluted share. Core earnings for the quarter were $\$ 299$ million or $\$ 0.98$ per diluted share and, on that basis, return on average common shareholders' equity was $21.21 \%$ and return on average assets was 1.60\%. Reported results included a $\$ 16$ million net after-tax gain or $\$ .05$ per diluted share resulting from the sale of Concord EFS, Inc. (Concord) stock partially offset by a contribution to the PNC Bank Foundation. Earnings for the second quarter of 1998 were $\$ 280$ million or $\$ 0.90$ per diluted share.
"Our second quarter performance was strong by every major measure," said Thomas H. O'Brien, chairman and chief executive officer. "We have seen continued growth across a broad range of businesses, particularly asset management, treasury management, capital markets and other fee-driven areas. This has further strengthened our revenue mix, with core noninterest income increasing 21\% over 1998 levels."

SECOND QUARTER 1999 HIGHLIGHTS

- Putting the business on a comparable basis in each period, core diluted earnings per share increased $13 \%$ compared with the prior-year quarter (excluding the credit card business and assuming the provision for credit losses was equal to net charge-offs in 1998).
o PNC's revenue mix continued to improve over 1998 levels fueled by double-digit growth in asset management, mutual fund servicing, consumer services, mortgage banking and corporate services revenues.
-more-

PNC Bank Corp. Reports Second Quarter 1999 Earnings -- Page 2
Average deposits increased $\$ 1.3$ billion in the year-to-year
comparison primarily reflecting growth in the regional bank.
The efficiency ratio improved to $54.6 \%$ from $56.3 \%$ a year ago
reflecting a continued focus on improving returns in
traditional businesses.
Net charge-offs declined to $0.18 \%$ of average loans while
nonperforming assets remained stable.

## INCOME STATEMENT REVIEW

Taxable-equivalent net interest income was $\$ 612$ million in the second quarter of 1999 , a $\$ 25$ million decrease compared with the prior-year quarter. The net interest margin was $3.64 \%$ for the second quarter of 1999 compared with $3.81 \%$ in the second quarter of 1998 . These declines were primarily due to the sale of the credit card business in the first quarter of 1999. Excluding the credit card business, second quarter 1998 net interest income was $\$ 563$ million and the net interest margin was $3.59 \%$.

The provision for credit losses was $\$ 25$ million in the second quarter of 1999 and net charge-offs were $\$ 24$ million.

Noninterest income increased $17 \%$ compared with the second quarter of 1998 to $\$ 664$ million in the second quarter of 1999 and included a $\$ 41$ million gain related to the sale of PNC Bank's investment in Concord. Excluding this gain from the current year and $\$ 56$ million of branch gains recorded in the second quarter of 1998 , core noninterest income increased $\$ 110$ million or $21 \%$ compared with the prior-year quarter driven by higher fee income.

Asset management fees grew $23 \%$ primarily reflecting new business and market appreciation. Assets under management increased to approximately $\$ 189$ billion at June 30, 1999 compared with $\$ 151$ billion at June 30, 1998. Mutual fund servicing fees grew $15 \%$ compared with the second quarter of 1998 due to an increase in assets serviced. At June 30, 1999, PFPC Worldwide provided custody and accounting/administration services for $\$ 349$ billion and $\$ 244$ billion of mutual fund assets, respectively. The comparable amounts were $\$ 281$ billion and $\$ 226$ billion, respectively, a year ago.
-more-

PNC Bank Corp. Reports Second Quarter 1999 Earnings -- Page 3

Consumer services revenue increased $\$ 12$ million or $13 \%$ compared with the second quarter of 1998 primarily due to an increase in brokerage and other fees associated with the Hilliard Lyons acquisition, partly offset by lower credit card fees. Corporate services revenue increased $\$ 26$ million or 42\% compared with the prior-year quarter primarily due to growth in commercial mortgage, capital markets and treasury management fees.

Net residential mortgage banking revenue grew $\$ 14$ million or $25 \%$ compared with the prior-year quarter primarily due to growth in the servicing portfolio. Residential mortgage originations, including both retail and correspondent activity, totaled $\$ 12$ billion compared with $\$ 8$ billion in the prior-year period. At June 30,1999 , approximately $\$ 71.3$ billion of residential mortgages were serviced, including $\$ 64.2$ billion serviced for others.

Net securities gains were $\$ 42$ million in the second quarter of 1999 primarily related to the sale of Concord stock.

Other noninterest income decreased $\$ 39$ million compared with the second quarter of 1998 primarily due to $\$ 56$ million of gains on sales of branches in the prior-year quarter.

Noninterest expense of $\$ 767$ million increased $4 \%$ compared with the second quarter of 1998 commensurate with revenue growth in fee-based businesses. The efficiency ratio improved to $54.6 \%$ compared with $56.3 \%$ in the prior-year quarter due to a continued focus on improving returns in traditional businesses.

## BALANCE SHEET REVIEW

Total assets were $\$ 75.6$ billion at June 30,1999 compared with $\$ 75.9$ billion at June 30, 1998. Average earning assets were relatively consistent with the prior-year quarter at $\$ 66.9$ billion. Average loans decreased $\$ 2.8$ billion to $\$ 52.5$ billion primarily due to the impact of the sale of the credit card business. Loans represented $78 \%$ of average earning assets in the second quarter of 1999 compared with 83\% a year ago. Average loans held for sale increased to $\$ 3.7$ billion in the second quarter of 1999 compared with $\$ 2.9$ billion in the prior-year quarter primarily as a result of the decision in the first quarter of 1999 to exit certain institutional lending businesses. Average securities available for sale increased $\$ 2.1$ billion to $\$ 9.4$ billion and represented $14 \%$ and $11 \%$ of average earning assets in the second quarter of 1999 and 1998, respectively. The increase was attributable to securities held to hedge residential mortgage servicing rights.
-more-

PNC Bank Corp. Reports Second Quarter 1999 Earnings -- Page 4

Average deposits were $\$ 45.5$ billion and represented $61 \%$ of total sources of funds in the second quarter of 1999 compared with $\$ 44.2$ billion and $60 \%$, respectively, in the second quarter of 1998. The increase in average deposits was primarily in consumer deposits. Average borrowed funds decreased \$1.3 billion to $\$ 20.5$ billion compared with the second quarter of 1998.

Shareholders' equity totaled $\$ 5.8$ billion at June 30, 1999. The leverage ratio was $7.49 \%$ and Tier I and total risk-based capital ratios are estimated to be $8.1 \%$ and $11.6 \%$, respectively.

The ratio of nonperforming assets to total loans, loans held for sale and foreclosed assets was $0.59 \%$ at June 30 , 1999 compared with $0.58 \%$ and $0.55 \%$ at

March 31, 1999 and June 30, 1998, respectively. Nonperforming assets were $\$ 333$ million at June 30, 1999 compared with $\$ 328$ million and $\$ 323$ million at March 31, 1999 and June 30, 1998, respectively.

The allowance for credit losses was $\$ 673$ million at June 30 , 1999 , and represented $224 \%$ of nonaccrual loans compared with $231 \%$ and $316 \%$ at March 31 , 1999 and June 30, 1998, respectively. Net charge-offs were $\$ 24$ million or $0.18 \%$ of average loans in the second quarter of 1999 compared with $\$ 78$ million or $0.56 \%$ in the first quarter of 1999 and $\$ 89$ million or $0.64 \%$ a year ago.

YEAR TO DATE RESULTS
Earnings were $\$ 640$ million or $\$ 2.08$ per diluted share for the six months ended June 30, 1999. Core earnings for the six month period ended June 30, 1999 were $\$ 592$ million or $\$ 1.92$ per diluted share and, on that basis, return on average common shareholders' equity was $20.92 \%$ and return on average assets was 1.57\%. Earnings for the six months ended June 30 , 1998 were $\$ 550$ million or $\$ 1.77$ per share.

PNC Bank Corp., headquartered in Pittsburgh, is one of the largest diversified financial services organizations in the United States. Its major businesses include PNC Regional Bank, PNC Advisors, BlackRock, PFPC Worldwide, PNC Institutional Bank, PNC Secured Finance and PNC Mortgage.

```
Visit PNC Bank on the World Wide Web at www.pncbank.com Our SEC reports, accessible on our website, identify factors that can affect forward-looking statements.
```

[TABULAR MATERIAL FOLLOWS]
-more-
PNC BANK CORP. Page 5

Consolidated Financial Highlights


- ----------------------------------

SELECTED RATIOS
Return on
Average common shareholders' equity 22.38\% 22.66\%
21. $26 \%$

Average assets $\quad 1.68$ 1.53
1.52

Net interest margin
3.88
$\begin{array}{ll}\text { Noninterest income to total revenue } & 52.04 \\ 52.23\end{array}$
45.63

Efficiency *
54.60
56.27
54.01
56.65

* Excluding amortization, distributions on capital securities and residential mortgage banking hedging activities
$============$
$</$ TABLE>

</TABLE>


| 2,605 |  |  |  |
| :---: | :---: | :---: | :---: |
| Interest Expense |  |  |  |
| Deposits | 333 | 363 | 684 |
| 724 |  |  |  |
| Borrowed funds | 264 | 320 | 545 |
| $613$ |  |  |  |
| Total interest expense$1,337$ |  |  |  |
|  |  |  |  |
| Net interest income | 607 | 631 | 1,265 |
| 1,268 |  |  |  |
| Provision for credit losses | 25 | 35 | 103 |
| $65$ |  |  |  |
| Net interest income less provision for credit losses | 582 | 596 | 1,162 |
| 1,203 |  |  |  |
| NONINTEREST INCOME |  |  |  |
| $278$ |  |  |  |
| Mutual fund servicing | 53 | 46 | 104 |
| 87 |  |  |  |
| Service charges on deposits | 51 | 50 | 101 |
| 98 ) 9 |  |  |  |
| Consumer services | 105 | 93 | 235 |
| 175 |  |  |  |
| Corporate services | 88 | 62 | 28 |
| 113 ( |  |  |  |
| Net residential mortgage banking | 70 | 56 | 130 |
| 108 ( |  |  |  |
| Net securities gains | 42 |  | 42 |
| 13 |  |  |  |
| Other | 86 | 125 | 425 |
| 203 ( ${ }^{2}$ |  |  |  |
| Total noninterest income | 664 | 569 | 1,395 |
| 1,075 |  |  |  |
| NONINTEREST EXPENSE |  |  |  |
| Staff expense $688$ | 364 | 334 | 776 |
| Net occupancy and equipment | 103 | 104 | 278 |
| 200 |  |  |  |
| Amortization | 21 | 29 | 49 |
| 53 |  |  |  |
| Marketing | 17 | 27 | 32 |
| 64 |  |  |  |
| Distributions on capital securities | 16 | 14 | 32 |
| 27 |  |  |  |
| Other | 246 | 231 | 423 |
| 415 |  |  |  |
| Total noninterest expense | 767 | 739 | 1,590 |
| 1,447 |  |  |  |
| ========== |  |  |  |
| Income before income taxes 831 | 479 | 426 | 967 |
| Income taxes | 164 | 146 | 327 |
| 281 |  |  |  |
| Net income | \$315 | \$280 | \$640 |
| $\$ 550$ |  |  |  |
| Net income applicable to common shareholders \$541 | \$311 | \$276 | \$631 |
| EARNINGS PER COMMON SHARE Basic | 1.04 | \$. 92 | \$2.10 |

\$1.80
Diluted
1.77
CASH DIVIDENDS DECLARED PER COMMON SHARE
.78
AVERAGE COMMON SHARES OUTSTANDING
Basic
300.5
Diluted
305.9
$==================================================================================================================================$
$=========$
$</$ TABLE>
</TABLE>


| Total interest income | 1,209 |
| :--- | :--- |

## -more-



| Yield on earning assets Loans | 7.53\% | 7.91\% | 8.06\% | 8.28\% |
| :---: | :---: | :---: | :---: | :---: |
| 8.23\% |  |  |  |  |
| Securities available for sale | 5.56 | 5.55 | 5.58 | 5.85 |
| 5.86 |  |  |  |  |
| Other | 6.90 | 6.57 | 6.70 | 6.87 |
| 6.80 |  |  |  |  |
| Total yield on earning assets | 7.20 | 7.56 | 7.70 | 7.92 |
| 7.89 |  |  |  |  |
| Rate on interest-bearing liabilities |  |  |  |  |
| Deposits | 3.63 | 3.80 | 4.03 | 4.17 |
| 4.15 |  |  |  |  |
| Borrowed funds | 5.08 | 5.21 | 5.51 | 5.83 |
| 5.81 |  |  |  |  |
| Total rate on interest-bearing liabilities | 4.15 | 4.31 | 4.59 | 4.82 |
| 4.79 |  |  |  |  |
| Interest rate spread | 3.05 | 3.25 | 3.11 | 3.10 |
| 3.10 |  |  |  |  |
| Impact of noninterest-bearing sources | 0.59 | 0.61 | 0.66 | 0.71 |
| 0.71 |  |  |  |  |
| Net interest margin | 3.64\% | 3.86\% | 3.77\% | 3.81\% |
| 3.81\% |  |  |  |  |

## -more-

PNC BANK CORP.
Page 9
Details of Noninterest Income
<TABLE>
<CAPTION>
DETAILS OF NONINTEREST INCOME
ended June 30




| 334 |  |  |
| :--- | :--- | :--- |
| Net occupancy and equipment |  |  |
| Net occupancy |  | 52 |

## -more-

| PNC BANK CORP. <br> Consolidated Balance Sheet | Page 11 |  |
| :---: | :---: | :---: |
|  |  |  |
| <TABLE> |  |  |
| <CAPTION> |  |  |
|  | June 30 | December |
| 31 June 30 |  |  |
| In millions, except par value | 1999 | 1998 |
| 1998 ( |  |  |
| - ----------- |  |  |
| <S> | <C> | <C> |
| <C> |  |  |
| ASSETS |  |  |
| Cash and due from banks | \$2,188 | \$2,534 |
| \$2,094 |  |  |
| Short-term investments | 1,380 | 1,014 |
| 1,551 |  |  |
| Loans held for sale | 4,507 | 3,226 |
| 2,955 ( ${ }^{\text {c }}$ |  |  |
| Securities available for sale | 8,856 | 7,074 |
| 7,540 loans, net of unearned income of \$528, \$554 and \$393 52,075 650 |  |  |
|  |  |  |  |
| 56,237 |  |  |
| Allowance for credit losses | (673) | (753) |
| (859) |  |  |
| - |  |  |
| Net loans | 51,402 | 56,897 |
| 55,378 |  |  |
| Goodwill and other amortizable assets | 2,769 | 2,548 |
| 2,152 ( |  |  |
| Other | 4,456 | 3,914 |
| 4,203 ( |  |  |
| ----------------1 |  |  |
| Total assets | \$75,558 | \$77,207 |
| \$75,873 |  |  |
| ============== |  |  |
| LIABILITIES |  |  |
| Deposits |  |  |
| Noninterest-bearing | \$9,088 | \$9,943 |
| \$9,972 |  |  |
| Interest-bearing | 38,597 | 37,553 |



PNC BANK CORP.
Consolidated Average Balance Sheet Data
<TABLE>
<CAPTION>


Three months ended - in millions 19991998


| $\begin{aligned} & \text { Period ended - in millions } \\ & 1998 \end{aligned}$ | 1999 | 1999 | 1998 | 1998 |
| :---: | :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> | <C> |
| <C> |  |  |  |  |
| Consumer (excluding credit card) | \$10,206 | \$10,893 | \$10,980 |  |
| \$11,120 \$11,035 |  |  |  |  |
| Credit card |  |  | 2,958 |  |
| 3,874 4,150 |  |  |  |  |
| Residential mortgage | 12,657 | 12,579 | 12,265 |  |
| 12,388 12,698 |  |  |  |  |
| Commercial | 22,731 | 23,082 | 25,182 |  |
| 24,239 23,359 |  |  |  |  |
| Commercial real estate | 3,468 | 3,417 | 3,449 |  |
| 2,838 2,872 |  |  |  |  |
| Other | 3,541 | 3,360 | 3,370 |  |
| 2,738 2,516 |  |  |  |  |
| Total loans | 52,603 | 53,331 | 58,204 |  |
| 57,197 56,630 |  |  |  |  |
| Unearned income | (528) | (531) | (554) |  |
| (445) (393) |  |  |  |  |
| Total loans, net of unearned income | \$52,075 | \$52,800 | \$57,650 |  |
| \$56,752 \$56,237 |  |  |  |  |


| PNC BANK CORP. | Page 14 |
| :--- | :--- |
| Asset Quality Data |  |

Asset Quality Data
<TABLE>
<CAPTION>
ALLOWANCE FOR CREDIT LOSSES



## Exhibit 99.2

<TABLE>
<CAPTION>
BUSINESS INFORMATION

|  | Earnings |  | Revenue |  | Return on Assigned Capital |  | Average Assets |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Six months ended June 30 - |  |  |  |  |  |  |  |  |
| Dollars in millions | 1999 | 1998 | 1999 | 1998 | 1999 | 1998 | 1999 |  |
| 1998 |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| <S> | <C> | <C> | <C> | <C> | <C> | <C> | <C> | <C> |
| PNC Regional Bank | \$321 | \$296 | \$1,152 | \$1,159 | 22\% | 21\% | \$39,441 |  |
| \$38,806 |  |  |  |  |  |  |  |  |
| Asset Management |  |  |  |  |  |  |  |  |
| PNC Advisors | 75 | 58 | 365 | 228 | 27 | 31 | 3,304 |  |
| 2,654 |  |  |  |  |  |  |  |  |
| BlackRock | 26 | 14 | 180 | 131 | 44 | 37 | 416 |  |
| 304 |  |  |  |  |  |  |  |  |
| PFPC Worldwide | 22 | 18 | 111 | 91 | 42 | 42 | 263 |  |
| 214 |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
| Total asset management | 123 | 90 | 656 | 450 | 32 | 34 | 3,983 |  |
| 3,172 |  |  |  |  |  |  |  |  |
| Wholesale |  |  |  |  |  |  |  |  |
| PNC Institutional Bank | 53 | 53 | 202 | 181 | 16 | 18 | 9,622 |  |
| 8,321 |  |  |  |  |  |  |  |  |
| PNC Secured Finance | 58 | 44 | 153 | 104 | 21 | 20 | 8,086 |  |
| 6,203 |  |  |  |  |  |  |  |  |
| PNC Mortgage | 24 | 15 | 217 | 159 | 11 | 11 | 7,050 |  |
| 4,166 |  |  |  |  |  |  |  |  |
| Total wholesale | 135 | 112 | 572 | 444 | 16 | 18 | 24,758 |  |
| 18,690 |  |  |  |  |  |  |  |  |
| Total businesses | 579 | 498 | 2,380 | 2,053 | 21 | 21 | 68,182 |  |
| 60,668 ( ${ }^{\text {c }}$ |  |  |  |  |  |  |  |  |
| Other | 13 | 52 | 102 | 303 |  |  | 7,821 |  |
| 12,223 ( ${ }^{\text {2 }}$ |  |  |  |  |  |  |  |  |
| Total consolidated - core | 592 | 550 | 2,482 | 2,356 | 21 | 21 | 76,003 |  |
| 72,891 |  |  |  |  |  |  |  |  |
| Gain on sale of credit card business | 125 |  | 193 |  |  |  |  |  |
| Gain on sale of equity interest in |  |  |  |  |  |  |  |  |
| Electronic Payment Services | 63 |  | 97 |  |  |  |  |  |
| Gain on sale of Concord EFS stock |  |  |  |  |  |  |  |  |
| net of PNC Bank Foundation contribution | 16 |  | 41 |  |  |  |  |  |
| Valuation adjustments | (92) |  | (142) |  |  |  |  |  |
| Costs related to efficiency |  |  |  |  |  |  |  |  |
| Total consolidated - reported | \$640 | \$550 | \$2,671 | \$2,356 | 23 | 21 | \$76,003 |  |
| \$72,891 |  |  |  |  |  |  |  |  |

PNC REGIONAL BANK - PNC Regional Bank provides credit, deposit, branch-based brokerage and electronic banking products and services to retail customers as well as credit, leasing, treasury management and capital markets products and services to mid-sized and small businesses primarily within PNC Bank's geographic footprint. PNC Regional Bank contributed 56\% of total business earnings in the first six months of 1999 compared with $59 \%$ in the first six months of 1998. Earnings increased 8\% driven by improved efficiency. Excluding the impact of branch gains and costs related to consumer delivery initiatives in 1998, earnings increased $12 \%$.

PNC ADVISORS - PNC Advisors offers personalized investment management, high-end brokerage services, personal trust, estate planning and traditional banking services to affluent and wealthy individuals; and investment management, trust and administrative services to pensions, $401(k)$ plans and charitable organizations. PNC Advisors contributed 13\% of total business earnings in the first six months of 1999 compared with $12 \%$ in the prior-year period. Earnings increased $29 \%$ due to strong revenue growth attributable to new business and market appreciation.

BLACKROCK - BlackRock offers fixed income, domestic and international equity and liquidity investment products, and utilizes technology-based risk management capabilities to provide investment advisory and asset management capabilities for a wide range of institutional and retail customers. BlackRock contributed 4\% of total business earnings in the first six months of 1999 compared with $3 \%$ a year ago. Earnings nearly doubled in the comparison as a result of new business and market appreciation.

PFPC WORLDWIDE - PFPC Worldwide provides a wide range of accounting, administration, transfer agency, custody, securities lending and integrated banking transaction services to mutual funds, pension and money fund managers, partnerships, brokerage firms, insurance companies and banks, both domestically and globally. PFPC Worldwide contributed $4 \%$ of total business earnings in the first six months of 1999 and 1998. Earnings increased 22\% as a result of an increase in assets serviced.

PNC INSTITUTIONAL BANK - PNC Institutional Bank provides credit, treasury management and capital markets products and services to corporations, institutions and government agencies. PNC Institutional Bank contributed 9\% of total business earnings in the first six months of 1999 compared with $10 \%$ in the prior-year period. Earnings in the first six months of 1999 included a $\$ 16$ million provision for credit losses compared with no provision a year ago.

PNC SECURED FINANCE - PNC Secured Finance is engaged in commercial real estate finance, including loan origination, securitization and servicing; asset-based financing, including lending, syndications and treasury management services; and equipment lease financing to a wide range of customers nationally. PNC Secured Finance contributed $10 \%$ of total business earnings in the first six months of 1999 compared with 9\% a year ago. Earnings increased 32\% driven by revenue attributable to Midland Loan Services, L.P.

PNC MORTGAGE - PNC Mortgage originates, purchases and services residential mortgages and related products, and securitizes and sells residential mortgages as private-label mortgage-backed securities and performs master servicing of those securities for investors. PNC Mortgage contributed $4 \%$ of total business earnings in the first six months of 1999 compared with $3 \%$ in the prior-year period. Earnings increased 60\% driven by revenue growth primarily attributable to a larger servicing portfolio.

OTHER - Other reflects differences between total business results and consolidated core financial results primarily due to differences between management accounting practices and generally accepted accounting principles, divested and exited businesses, venture capital activities, sales of equity interests in subsidiaries, eliminations and unassigned items.

