PNC BANK

## Quarterly Report on Form 10-Q For the quarterly period ended March 31, 1999

Page 1 represents a portion of the first quarter 1999 Financial Review
which is not required by the Form $10-Q$ report and is not "filed" as part of
the Form 10-Q.

The Quarterly Report on Form $10-Q$ and cross reference index is on page 33.

CONSOLIDATED FINANCIAL HIGHLIGHTS


## <TABLE>

<CAPTION>

|  | March 31 | December 31 | September 30 | June 30 |
| :---: | :---: | :---: | :---: | :---: |
| March 31 |  |  |  |  |
|  | 1999 | 1998 | 1998 | 1998 |
| 1998 |  |  |  |  |


| <S> | <C> | <C> | <C> | <C> |
| :---: | :---: | :---: | :---: | :---: |
| <C> |  |  |  |  |
| BALANCE SHEET DATA (in millions) |  |  |  |  |
| Assets | \$74,868 | \$77,207 | \$76,238 | \$75,873 |
| \$72,355 |  |  |  |  |
| Earning assets | 66,710 | 69,027 | 68,638 | 68,353 |
| 65,210 |  |  |  |  |
| Loans, net of unearned income | 52,800 | 57,650 | 56,752 | 56,237 |
| 54,511 | 9, 170 | 7.074 | 7.152 |  |
| $7,511$ |  |  |  | 7,540 |
| Deposits | 45,799 | 47,496 | 46,875 | 47,096 |
| 46,068 ( |  |  |  |  |
| Borrowed funds | 19,935 | 20,946 | 19,972 | 20,488 |
| 18,375 |  |  |  |  |
| Shareholders' equity | 5,931 | 6,043 | 5,793 | 5,633 |
| 5,487 |  |  |  |  |
| Common shareholders' equity | 5,617 | 5,729 | 5,479 | 5,318 |
| 5,173 |  |  |  |  |
| CAPITAL RATIOS |  |  |  |  |
| Leverage | 7.28\% | 7.22\% | 7.18\% | 7.18\% |
| 7.36\% |  |  |  |  |
| Common shareholders' equity to total assets 7.15 | 7.50 | 7.42 | 7.19 | 7.01 |


| Nonperforming assets to total loans and foreclosed assets . 61\% | . $62 \%$ | . $58 \%$ | . $58 \%$ | 57\% |
| :---: | :---: | :---: | :---: | :---: |
| Allowance for credit losses to total loans | 1.27 | 1.31 | 1.44 | 1.53 |
| 1.67 |  |  |  |  |
| Allowance for credit losses to nonaccrual loans | 230.93 | 255.25 | 289.36 | 315.81 |
| Net charge-offs to average loans | . 56 | 1.24 | . 62 | . 64 |

67 harge-offs to average loans
.56
1.24
.62
.64
.67

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</TABLE>

## PNC BANK CORP.

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## Financial Review

This Financial Review should be read in conjunction with the PNC Bank Corp. and subsidiaries' ("Corporation" or "PNC Bank") unaudited Consolidated Financial Statements included herein and the Financial Review and audited Consolidated Financial Statements included in the Corporation's 1998 Annual Report.

OVERVIEW
PNC BANK CORP. The Corporation is one of the largest diversified financial services companies in the United States operating retail banking, asset management and wholesale businesses that provide products and services nationally and in PNC Bank's primary geographic markets in Pennsylvania, New Jersey, Delaware, Ohio and Kentucky.

Financial services providers today are challenged by intense competition, changing customer demands, increased pricing pressures and the ongoing impact of deregulation. Traditional loan and deposit activities face particularly challenging competitive pressures as both banks and nonbanks compete for customers with access to a broad array of banking, investment and capital markets products.

PNC Bank has responded to these challenges by transitioning to an organization managed as separate businesses with highly focused customer segments. This style of management provides the basis for differentiated businesses capable of competing in today's environment where banks and other financial service providers seek the same customers. This business model will also enable the Corporation to optimize its consolidated value by effectively leveraging its technology, information, branding and marketing resources.

The Corporation has altered its business mix by investing in specialized financial services businesses, including asset management, mutual fund servicing, investment advisory, mortgage banking and corporate services. These businesses are largely fee-based, less capital intensive and provide growth opportunities on a national scale. More meaningful contributions from these businesses, coupled with disciplined management of traditional banking activities have allowed PNC Bank to significantly improve the composition of its revenue stream.

Pursuant to this strategy, the Corporation completed the sale of its credit card business in the first quarter of 1999 and made the decision to exit certain out-of-footprint large corporate, national healthcare and other non-strategic institutional lending businesses.

SUMMARY FINANCIAL RESULTS Consolidated net income for the first three months of 1999 was $\$ 325$ million or $\$ 1.05$ per diluted share. First quarter 1999 results included $\$ 290$ million of pretax gains on the sales of PNC Bank's credit card business and an equity interest in Electronic Payment Services, Inc. ("EPS"). The current quarter also included $\$ 142$ million of valuation adjustments associated with exiting certain institutional lending businesses and $\$ 98$ million of costs related to efficiency initiatives. Excluding these items, core earnings for the quarter were $\$ 293$ million or $\$ .94$ per diluted share, return on average common shareholders' equity was $20.63 \%$ and the return on average assets was $1.54 \%$. Earnings for the first quarter of 1998 were $\$ 269$ million or $\$ .87$ per diluted share. Excluding the credit card business and assuming the provision for credit losses was equal to net charge-offs in 1998, diluted earnings per share for the first quarter of 1999 increased $15 \%$ compared with the prior-year quarter.

Taxable-equivalent net interest income for the first quarter of 1999 increased $\$ 20$ million compared with the first quarter of 1998 primarily due to a $\$ 3.6$ billion increase in average earning assets. The net interest margin narrowed to $3.86 \%$ in the first quarter of 1999 compared with $3.96 \%$ in the prior-year quarter. The decline in the net interest margin was primarily associated with a change in balance sheet composition. Total noninterest income, excluding the first quarter 1999 gains and valuation adjustments, increased $\$ 77$ million or $15 \%$ in the quarter-to-quarter comparison primarily due to growth in fee-based revenue. Noninterest income represented $52 \%$ of total revenue in the first quarter of 1999 compared with $44 \%$ in the prior-year quarter.

The provision for credit losses was equal to net charge-offs at $\$ 78$ million for the first quarter of 1999 , compared with a provision of $\$ 30$ million a year ago. Net charge-offs were . $56 \%$ of average loans for the first quarter of 1999 compared with $.67 \%$ for the first quarter of 1998. Excluding credit cards, net charge-offs were $\$ 20$ million or $.15 \%$ of average loans in the first quarter of 1999 compared with $\$ 21$ million or . $17 \%$ of average loans in the first quarter of 1998.

Noninterest expense of $\$ 823$ million for the first quarter of 1999 included $\$ 98$ million of costs related to efficiency initiatives. Excluding these costs, noninterest expense increased $\$ 17$ million or $2 \%$ compared with the first quarter of 1998. Excluding the impact of gains, valuation adjustments and costs associated with efficiency initiatives, the efficiency ratio improved to $52.0 \%$ for the first quarter of 1999 compared with $57.1 \%$ in the prior-year quarter.

Total assets were $\$ 74.9$ billion at March 31, 1999, compared with $\$ 77.2$ billion at December 31, 1998. Shareholders' equity totaled $\$ 5.9$ billion at March 31, 1999, compared with $\$ 6.0$ billion at December 31, 1998. The leverage ratio was $7.28 \%$ and Tier $I$ and total risk-based capital ratios were $8.22 \%$ and $11.88 \%$, respectively, at March 31, 1999.

The ratio of nonperforming assets to total loans and foreclosed assets was . 62\% at March 31, 1999 and . 58\% at December 31, 1998. The allowance for credit losses was $231 \%$ of nonaccrual loans and $1.27 \%$ of total loans at March 31, 1999, compared with $255 \%$ and $1.31 \%$, respectively, at December 31, 1998.

PNC BANK CORP.
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Financial Review

REVIEW OF BUSINESSES

PNC Bank operates seven major businesses engaged in retail banking, asset management and wholesale banking activities: PNC Regional Bank, PNC Advisors, BlackRock, PFPC Worldwide, PNC Institutional Bank, PNC Secured Finance and PNC Mortgage.

Business results are based on PNC Bank's management accounting practices. There is no comprehensive, authoritative body of guidance for management accounting equivalent to generally accepted accounting principles; therefore, PNC Bank's results are not necessarily comparable with similar information for any other financial services institution. Financial results are presented as if each business operated on a stand-alone basis.

The presentation of business results was changed during the first quarter of 1999 to reflect the Corporation's operating strategy. PNC Regional Bank reflects the combination of PNC Regional Community Bank and PNC National Consumer Bank. Branch-based brokerage activities (previously included in PNC Advisors), the middle market customer segment (previously included in PNC Corporate Bank) and regional real estate lending and leasing activities in PNC Bank's geographic footprint (previously included in PNC Secured Finance) were also combined with PNC Regional Bank. Additionally, residential mortgages (that were previously included in PNC Mortgage) were realigned with PNC Regional Bank. Certain out-of-footprint large corporate, national healthcare and other non-strategic institutional lending businesses as well as venture capital activities (previously in PNC Corporate Bank) are included in Other. The remaining activities that were previously in PNC Corporate Bank, comprise PNC Institutional Bank. BlackRock reflects total legal entity results for BlackRock, Inc. Financial results for 1999 and 1998 are presented consistent with this structure.

The management accounting process uses various balance sheet and income statement assignments and transfers to measure performance of the businesses. Methodologies change from time-to-time as management accounting practices are enhanced and businesses change. Securities or borrowings and related net interest income are assigned based on the net asset or liability position of each business. Capital is assigned based on management's assessment of inherent risks and equity levels at independent companies providing similar products and services. Support areas not directly aligned with the businesses are allocated primarily based on the utilization of these services.

Total business financial results differ from consolidated financial results primarily due to differences between management accounting practices and generally accepted accounting principles, divested and exited businesses, venture capital activities, sales of equity interests in subsidiaries, eliminations and unassigned items, the impact of which is reflected in Other.

The Corporation is managed as a portfolio of distinct businesses that are positioned to compete as stand-alone companies while effectively leveraging PNC Bank's technology information, branding and marketing resources. Total business earnings were $\$ 275$ million for the first quarter of 1999 , a $19 \%$ increase compared with the prior-year quarter. The contribution from asset
management businesses increased to $21 \%$ of total business results while the
regional bank declined to $55 \%$ and the contribution from wholesale
businesses remained relatively stable at $24 \%$.
<TABLE>

## PNC BANK CORP.

3

PNC REGIONAL BANK

| Three months ended March 31 - dollars in millions | 1999 | 1998 |
| :---: | :---: | :---: |
| INCOME STATEMENT |  |  |
| Net interest income | \$432 | \$420 |
| Noninterest income | 126 | 123 |
| Total revenue | 558 | 543 |
| Provision for credit losses | 11 | 15 |
| Noninterest expense | 302 | 305 |
| Pretax earnings | 245 | 223 |
| Income taxes | 95 | 88 |
| Earnings | \$150 | \$135 |


| AVERAGE BALANCE SHEET |  |  |
| :---: | :---: | :---: |
| Loans |  |  |
| Consumer | \$9,426 | \$9,974 |
| Commercial | 9,577 | 8,412 |
| Residential mortgage | 9,847 | 9,699 |
| Other | 2,965 | 2,998 |
| Total loans | 31,815 | 31,083 |
| Assigned assets and other assets | 7,568 | 7,717 |
| Total assets | \$39,383 | \$38,800 |
| Deposits |  |  |
| Noninterest-bearing demand | \$6,633 | \$6,429 |
| Interest-bearing demand | 4,679 | 4,118 |
| Money market | 8,531 | 7,020 |
| Savings | 2,461 | 2,615 |
| Certificates | 13,752 | 15,347 |
| Total net deposits | 36,056 | 35,529 |
| Other liabilities | 373 | 360 |
| Assigned capital | 2,954 | 2,911 |
| Total funds | \$39,383 | \$38,800 |
| PERFORMANCE RATIOS |  |  |
| Return on assigned capital | 21\% | 19\% |
| Noninterest income to total revenue | 23 | 23 |
| Efficiency | 52 | 54 |

PNC Regional Bank provides credit, deposit, branch-based brokerage and electronic banking products and services to retail customers as well as credit, leasing, treasury management and capital markets products and services to mid-sized and small businesses primarily within PNC Bank's geographic footprint. PNC Regional Bank utilizes experienced relationship managers and sophisticated information technology to identify consumer preferences for products and services and the delivery channel of choice.

Consumers are increasingly demanding the convenience of multiple delivery channels and choice among high value products and services. As consumer preferences have changed, PNC Regional Bank has focused on offering desired products and balancing resources between traditional branches and technologically advanced delivery channels.

PNC Regional Bank contributed 55\% of total business earnings for the first quarter of 1999 compared with 58\% in the first quarter of 1998. Earnings of $\$ 150$ million for the first quarter of 1999 increased $\$ 15$ million or $11 \%$ in the period-to-period comparison and performance ratios improved due to strategies designed to respond to changing customer preferences while improving the effectiveness and efficiency of the delivery system.

Total revenue increased 30 to $\$ 558$ million in the first quarter of 1999 compared with the prior-year quarter primarily due to loan and deposit growth resulting from leveraging investments made in customer information technology and targeted marketing initiatives.

Noninterest expense in the first quarter of 1999 declined 1\% compared with the prior-year quarter primarily due to ongoing efficiency initiatives that resulted in an improvement in the efficiency ratio to 52 \% for the first quarter of 1999 compared with $54 \%$ a year ago.

PNC Regional Bank engages in lending and deposit activities that are affected by economic and financial market conditions. An economic slowdown could have an adverse impact on its results of operations.

## PNC BANK CORP.

4

Financial Review
PNC ADVISORS

| Three months ended March 31 - dol millions | 1999 | 1998 |
| :---: | :---: | :---: |
| INCOME STATEMENT |  |  |
| Net interest income | \$34 | \$29 |
| Noninterest income |  |  |
| Investment management and trust | 94 | 74 |
| Brokerage | 38 | 5 |
| Other | 16 | 1 |
| Total noninterest income | 148 | 80 |


| Provision for credit losses | 1 |  |
| :---: | :---: | :---: |
| Noninterest expense | 123 | 69 |
| Pretax earnings | 58 | 40 |
| Income taxes | 22 | 15 |
| Earnings | \$36 | \$25 |
| AVERAGE BALANCE SHEET |  |  |
| Loans |  |  |
| Residential mortgage | \$1,004 | \$987 |
| Consumer | 952 | 920 |
| Commercial | 621 | 582 |
| Other | 255 | 32 |
| Total loans | 2,832 | 2,521 |
| Other assets | 417 | 134 |
| Total assets | \$3,249 | \$2,655 |
| Deposits | \$2,431 | \$2,230 |
| Assigned funds and other liabilities | 262 | 56 |
| Assigned capital | 556 | 369 |
| Total funds | \$3,249 | \$2,655 |
| PERFORMANCE RATIOS |  |  |
| Return on assigned capital | 26\% | 27\% |
| Noninterest income to total revenue | 81 | 73 |
| Efficiency | 66 | 63 |

PNC Advisors, the nation's fourth-largest manager of trust and high net worth assets, offers personalized investment management, high-end brokerage, personal trust, estate planning and traditional banking services to affluent and wealthy individuals; and investment management, trust and administrative services to pensions, $401(k)$ plans and charitable organizations.

PNC Advisors strives to be the financial "advisor of choice" in the growing affluent market, providing a full range of high quality, customized and predominantly fee-based investment products and services. Consistent with this objective, in the fourth quarter of 1998, the Corporation acquired Hilliard-Lyons, Inc. ("Hilliard Lyons") a retail brokerage and investment management firm focused on delivering brokerage services and investment management expertise to affluent clients. PNC Advisors anticipates expanding the Hilliard Lyons brand and organization throughout PNC Bank's footprint, which includes five of the nation's ten wealthiest metropolitan areas.

PNC Advisors contributed $13 \%$ of total business earnings for the first quarter of 1999 compared with 11\% in the prior-year period. Earnings of $\$ 36$ million for the first quarter of 1999 increased $\$ 11$ million or $44 \%$ compared with the first quarter of 1998 driven by revenue growth and efficiencies generated through the consolidation of operations.

Revenue increased $\$ 73$ million or $67 \%$ for the first quarter of 1999 compared with the prior-year period. The increase was due to higher brokerage revenue primarily from Hilliard Lyons as well as higher assets under management resulting from market appreciation and new business. The period-to-period increase in noninterest expense and the efficiency ratio was attributable to Hilliard Lyons.

| March 31 - in billions | 1999 | 1998 |
| :---: | :---: | :---: |
| Personal investment management and trust | \$52 | \$48 |
| Institutional trust | 9 | 7 |
| Hilliard Lyons | 5 |  |
| Total | \$66 | \$55 |

* Assets under management do not include brokerage assets administered.

Assets under management increased $20 \%$ compared with the prior-year quarter to $\$ 66$ billion at March 31, 1999, due to market appreciation, new business and the acquisition of Hilliard Lyons. Brokerage assets administered by PNC Advisors increased \$26 billion in the quarter-to-quarter comparison to \$35 billion at March 31, 1999.

PNC Advisors' revenue is primarily affected by the volume of new business, the value of assets managed, investment performance and financial market conditions Revenue may be positively affected by strong investment performance or improving financial markets. Conversely, declining performance or deteriorating financial markets may have an adverse effect on results of operations.


BlackRock offers fixed income, domestic and international equity and liquidity investment products. BlackRock manages assets for over $50 \%$ of the Fortune 100 companies and is focused on expanding marketing and delivery channels for a wide range of institutional and retail customers.

BlackRock contributed 4\% of total business earnings for the first quarter of 1999 compared with $3 \%$ y year ago. Earnings of $\$ 12$ million for the first quarter of 1999 increased $50 \%$ compared with the prior-year quarter primarily driven by revenue growth related to significant new business and market appreciation. Advisory and administration fees for the first quarter of 1999 increased \$33 million or $65 \%$ compared with the prior-year quarter due to a 24 \% increase in assets under management and the conversion of $\$ 8.2$ billion in PNC Common Trust funds into the BlackRock Funds. The $\$ 15$ million decrease in other income reflects lower performance fees associated with a closed-end fund that is currently in liquidation. The increase in operating expense in the quarter-to-quarter comparison supported revenue growth.

At March 31, 1999, BlackRock managed $\$ 140$ billion of assets for individual and institutional investors, of which $90 \%$ were invested in fixed income and liquidity funds that historically have been less volatile than equity funds. BlackRock was awarded $\$ 17$ billion of new investment mandates during the first quarter of 1999.

| ASSETS UNDER MANAGEMENT |  |  |
| :---: | :---: | :---: |
| March 31 - in billions | 1999 | 1998 |
| Fixed income | \$78 | \$57 |
| Liquidity | 48 | 42 |
| Equity and other | 14 | 14 |
| Total assets under management | \$140 | \$113 |
| Proprietary mutual funds |  |  |
| BlackRock Funds | \$25 | \$24 |
| Provident Institutional Funds | 23 | 20 |
| Total proprietary mutual funds | \$48 | \$44 |

BlackRock's proprietary mutual fund family, with approximately $\$ 48$ billion in assets, provides individual investors with a full range of equity, bond and money market investment products. In May 1998, PNC converted $\$ 8.2$ billion of Common Trust funds into the BlackRock Funds. For comparative purposes, BlackRock Fund assets under management at March 31, 1998 have been restated to include

PNC's Common Trust fund assets.

During the first quarter of 1999, BlackRock announced plans to form a joint venture with Nomura Asset Management Co., Ltd., the largest asset manager in Japan. The joint venture, Nomura BlackRock Asset Management Co., Ltd., will serve Japanese institutional and investment trust investors and is an important strategic step in expanding BlackRock's international presence.

On May 13, 1999, BlackRock, Inc. filed a registration statement for an initial public offering of its common stock. PNC Bank will retain a majority ownership position in the publicly traded firm. Management anticipates that this offering will help BlackRock to continue to pursue its goal to be one of the largest and best investment managers in the nation.

BlackRock's revenue is primarily affected by the volume of new business, the value of assets managed, investment performance and financial market conditions. Revenue may be positively affected by strong investment performance or improving financial markets. Conversely, declining performance or deteriorating financial markets may have an adverse effect on results of operations.

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PNC BANK CORP.
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6
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Financial Review

| millions | 1999 | 1998 |
| :---: | :---: | :---: |
| INCOME STATEMENT |  |  |
| Revenue | \$54 | \$43 |
| Operating expense | 36 | 29 |
| Pretax earnings | 18 | 14 |
| Income taxes | 7 | 5 |
| Earnings | \$11 | \$9 |
| AVERAGE BALANCE SHEET |  |  |
| Total assets | \$268 | \$218 |
| Deposits | \$149 | \$114 |
| Other liabilities | 18 | 20 |
| Assigned capital | 101 | 84 |
| Total funds | \$268 | \$218 |
| PERFORMANCE RATIOS |  |  |
| Return on assigned capital | 44\% | 43\% |
| Efficiency | 65 | 67 |

PFPC Worldwide ("PFPC"), the Corporation's global fund servicing operation, provides a wide range of accounting, administration, transfer agency, custody, securities lending and integrated banking transaction services to mutual funds, pension and money fund managers, partnerships, brokerage firms, insurance companies and banks, both domestically and globally. PFPC is the second-largest full service accounting agent and the third-largest full service transfer agent of mutual funds in the United States. Continued growth of its Dublin, Ireland operation has expanded PFPC's global presence. PFPC will continue to leverage its technology platform, allowing customized services for individual clients and to promote its full service capabilities to both the domestic and global marketplace.

PFPC contributed 4\% of total business earnings in the first quarter of 1999 and 1998. Earnings of $\$ 11$ million in the first quarter of 1999 increased $\$ 2$ million or $22 \%$ compared with the prior-year quarter. Revenue of $\$ 54$ million in the first quarter of 1999 increased $\$ 11$ million or $26 \%$ compared with the prior-year quarter driven by new business, existing client growth and favorable market conditions. Operating expense increased in the quarter-to-quarter comparison to support revenue and infrastructure growth associated with business expansion.

| ASSETS SERVICED |  |  |
| :---: | :---: | :---: |
| March 31 - in billions | 1999 | 1998 |
| Custody | \$338 | \$265 |
| Accounting/administration | 266 | 218 |

PFPC's revenue is primarily affected by the number and value of customer accounts serviced and financial market conditions. Revenue may be positively affected by increasing customer account values or improving financial markets. Conversely, declining customer account values or deteriorating financial markets may have an adverse effect on results of operations.

| PNC INSTITUTIONAL BANK <br> Three months ended March 31 - dollars in millions | 1999 | 1998 |
| :---: | :---: | :---: |
| INCOME STATEMENT |  |  |
| Credit-related revenue | \$45 | \$39 |
| Noncredit revenue |  |  |
| Treasury management | 39 | 34 |
| Capital markets | 16 | 11 |
| Other | 1 | 3 |
| Total noncredit revenue | 56 | 48 |
| Total revenue | 101 | 87 |
| Provision for credit losses | 4 |  |
| Noninterest expense | 54 | 52 |
| Pretax earnings | 43 | 35 |
| Income taxes | 15 | 12 |
| Earnings | \$28 | \$23 |
| AVERAGE BALANCE SHEET |  |  |
| Loans |  |  |
| Specialized industries | \$4,293 | \$3,348 |
| Large corporate | 3,336 | 3,045 |
| Other | 425 | 308 |
| Total loans | 8,054 | 6,701 |
| Other assets | 1,584 | 1,633 |
| Total assets | \$9,638 | \$8,334 |
| Net deposits | \$2,648 | \$2,596 |
| Assigned funds and other liabilities | 6,315 | 5,155 |
| Assigned capital | 675 | 583 |
| Total funds | \$9,638 | \$8,334 |
| PERFORMANCE RATIOS |  |  |
| Return on assigned capital | 17\% | 16\% |
| Noncredit revenue to total revenue | 55 | 55 |
| Efficiency | 52 | 59 |

PNC Institutional Bank provides credit, treasury management and capital markets products and services to corporations, institutions and government entities.

## PNC BANK CORP.

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The strategic focus for PNC Institutional Bank is on growing revenue from higher margin fee-based products and services, devoting capital and resources on higher-return businesses and relationships, and to exit those businesses and relationships with lower returns. Consistent with this strategy, during the first quarter of 1999 PNC Institutional Bank made the decision to exit certain out-of-footprint large corporate, national healthcare and other non-strategic institutional lending businesses. The operating results for these exited activities are excluded from business results.

PNC Institutional Bank contributed $10 \%$ of total business earnings in the first quarter of both 1999 and 1998. Earnings of $\$ 28$ million in 1999 increased $\$ 5$ million or $22 \%$ compared with the prior-year quarter due to growth in revenue.

Total revenue of $\$ 101$ million for the first quarter of 1999 increased $\$ 14$ million or $16 \%$ compared with the first quarter of 1998. Credit-related revenue primarily represents net interest income from loans and increased 15\% in the quarter-to-quarter comparison. This growth was driven by higher loan outstandings to relationships that also utilize noncredit services. Noncredit revenue, which includes noninterest income and the benefit of compensating balances in lieu of fees, increased $\$ 8$ million or $17 \%$ compared with the prior-year quarter driven by growth in treasury management and capital markets.

PNC Institutional Bank engages in credit, treasury management and capital markets activities, all of which are impacted by economic and financial market conditions. Accordingly, a decline in the capital markets or an economic slowdown could adversely impact asset quality and results of operations.

PNC SECURED FINANCE
Three months ended March 31 - dollars in
$\begin{array}{lll}\text { millions } & 1999 & 1998\end{array}$
INCOME STATEMENT

| Net interest income | \$50 | \$41 |
| :---: | :---: | :---: |
| Noninterest income |  |  |
| Net commercial mortgage banking | 9 |  |
| Corporate finance | 5 | 3 |
| Other | 7 | 6 |
| Total noninterest income | 21 | 9 |
| Total revenue | 71 | 50 |
| Provision for credit losses | (2) | (3) |
| Noninterest expense | 35 | 18 |
| Pretax earnings | 38 | 35 |
| Income taxes | 11 | 10 |
| Earnings | \$27 | \$25 |
| AVERAGE BALANCE SHEET |  |  |
| Loans |  |  |
| Commercial - real estate related | \$3,001 | \$1,666 |
| Commercial real estate | 1,036 | 1,290 |
| Business credit | 1,565 | 1,046 |
| Leasing | 1,073 | 801 |
| Midland | 607 | 154 |
| Affordable housing | 139 | 187 |
| Total loans | 7,421 | 5,144 |
| Commercial mortgages held for sale | 84 |  |
| Other assets | 697 | 150 |
| Total assets | \$8,202 | \$5,294 |
| Deposits | \$1,153 | \$1,024 |
| Assigned funds and other liabilities | 6,475 | 3,899 |
| Assigned capital | 574 | 371 |
| Total funds | \$8,202 | \$5,294 |
| PERFORMANCE RATIOS |  |  |
| Return on assigned capital | 19\% | 27\% |
| Noninterest income to total revenue | 30 | 18 |
| Efficiency | 40 | 36 |

PNC Secured Finance is engaged in commercial real estate finance, including loan origination, securitization and servicing; asset-based financing, including lending, syndication and treasury management services; and equipment lease financing to a wide range of customers nationally.

During the second quarter of 1998, PNC Secured Finance acquired Midland Loan Services, L.P. ("Midland") one of the nation's largest servicers of commercial mortgages. This acquisition, along with several other investments made by PNC Secured Finance in 1998, reflects its continuing strategy to increase noninterest income and expand nationally.

## PNC BANK CORP.

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Financial Review

PNC Secured Finance contributed $10 \%$ of total business earnings in the first quarter of 1999 compared with $11 \%$ in the prior-year period. Earnings of $\$ 27$ million in the first quarter of 1999 increased $8 \%$ compared with the first quarter of 1998 primarily due to growth in business credit, leasing and traditional real estate activities. This growth was partially offset by the continued integration of Midland, which is expected to provide contributions through commercial mortgage-backed securitizations and growth in commercial loan servicing in future periods.

Net interest income increased $\$ 9$ million or $22 \%$ to $\$ 50$ million for the first quarter of 1999 compared with the prior-year period due to growth in short-term loan outstandings to existing customers.

Noninterest income as a percentage of total revenue increased to $30 \%$ for the first quarter of 1999 compared with $18 \%$ in the first quarter of 1998 , mainly due to $\$ 9$ million of commercial mortgage servicing revenue from Midland, reflecting the strategy to invest in fee-based businesses.

| In billions | 1999 |
| :---: | :---: |
| January 1 | \$39 |
| Acquisitions/additions | 4 |
| Repayments/transfers | (3) |

March 31 \$40

At March 31, 1999, the commercial mortgage servicing portfolio totaled $\$ 40$ billion, substantially all of which is serviced for others.

PNC Secured Finance engages in credit, asset servicing and securitization activities, all of which are impacted by economic and financial market conditions. Accordingly, a decline in the commercial mortgage-backed securities market or an economic slowdown could adversely impact asset quality and results of operations.

PNC MORTGAGE


| AVERAGE BALANCE SHEET <br> Residential mortgages held for sale | \$2,948 | \$2,321 |
| :---: | :---: | :---: |
| Securities available for sale | 2,669 | 651 |
| Mortgage servicing rights and other assets | 1,467 | 854 |
| Total assets | \$7,084 | \$3,826 |
| Escrow deposits | \$1,220 | \$786 |
| Assigned funds and other liabilities | 5,404 | 2,791 |
| Assigned capital | 460 | 249 |
| Total funds | \$7,084 | \$3,826 |

PERFORMANCE RATIOS

| Return on assigned capital | $10 \%$ | $10 \%$ |
| :--- | :--- | :--- |
| Net mortgage banking revenue to total revenue | 75 | 74 |

Efficiency 63

PNC Mortgage originates, purchases and services residential mortgages and related products, and securitizes and sells residential mortgages as private-label mortgage-backed securities and performs master servicing of those securities for investors through PNC Mortgage Securities Corp. At March 31, 1999, PNC Mortgage was the nation's eleventh-largest servicer and the twelfth largest originator of residential mortgages.

PNC Mortgage contributed 4\% of total business earnings in the first quarter of 1999 compared with $3 \%$ in the first quarter of 1998. Earnings of $\$ 11$ million in the first quarter of 1999 increased $\$ 5$ million or $83 \%$ compared with the prior-year quarter primarily due to higher business volumes.

PNC BANK CORP.

9

Net mortgage banking revenue and operating expense increased in the quarter-to-quarter comparison as a result of the larger servicing portfolio and higher loan origination volume. The efficiency ratio improved significantly as PNC Mortgage continued to leverage its technology platform and servicing capabilities.

During 1999, PNC Mortgage funded $\$ 6$ billion of residential mortgages, with $40 \%$ representing retail originations. The comparable amounts were $\$ 3$ billion and $46 \%$, respectively, in the first quarter of 1998. Production volume in the first quarter of 1999 included $\$ 2$ billion of originations and $\$ 4$ billion of contractual flow purchases. The corresponding amounts for the first quarter of 1998 were $\$ 1$ billion and $\$ 2$ billion, respectively. The quarter-to-quarter increase reflected the initiative to expand retail and correspondent origination capabilities.

| RESIDENTIAL MORTGAGE SERVICING PORTFOLIO In billions | 1999 | 1998 |
| :---: | :---: | :---: |
| January 1 | \$62 | \$41 |
| Production volume | 6 | 3 |
| Acquisitions | 2 | 3 |
| Repayments | (4) | (4) |
| Sales |  | (1) |
| March 31 | \$66 | \$42 |

At March 31, 1999, the residential mortgage servicing portfolio totaled $\$ 66$ billion, including $\$ 58$ billion of loans serviced for others, with a weighted-average coupon of $7.57 \%$. In addition, the master servicing portfolio grew 98\% in the quarter-to-quarter comparison to $\$ 30$ billion at March 31, 1999. Capitalized MSR totaled $\$ 972$ million at March 31, 1999 and had an estimated fair value of $\$ 1.062$ billion.

Securities available for sale increased \$2 billion in the first quarter of 1999 compared with the prior-year quarter and are part of PNC Mortgage's hedging strategies.

PNC Mortgage securitized $\$ 6$ billion of loans in the first quarter of 1999 compared with $\$ 4$ billion in the prior-year quarter. The increase in securitization activity resulted in an increase in residential mortgage loans held for sale.

MSR value and amortization are affected by changes in interest rates. If interest rates decline and the rate of prepayment increases, the underlying servicing fees and related MSR value also would decline. In a period of rising interest rates, a converse relationship would exist. The Corporation seeks to manage this risk by using financial instruments as hedges designed to move in the opposite direction of MSR value changes.

## FORWARD-LOOKING STATEMENTS

PNC Bank has made, and may continue to make, various written and oral forward-looking statements with respect to financial performance and other financial and business matters. The Corporation cautions that these forward-looking statements are subject to numerous assumptions, risks and uncertainties, all of which change over time, and the Corporation assumes no duty to update forward-looking statements. Actual results could differ materially from those anticipated in these forward-looking statements.

In addition to factors previously disclosed by the Corporation and those identified elsewhere in this Financial Review, the following factors, among others, could cause actual results to differ materially from forward-looking statements: the inability of the Corporation or others to remediate year 2000 concerns in a timely fashion; continued pricing pressures on loan and deposit products; increased credit risk; the introduction, withdrawal, success and timing of business initiatives and strategies, several of which are in early stages and therefore susceptible to greater uncertainty than more mature businesses; competition; the ability to realize cost savings or revenues and implement integration plans associated with acquisitions and divestitures; changes in global and domestic economic conditions generally and in local markets in which the Corporation conducts business; changes in interest rates and financial and capital markets; inflation; customer borrowing, repayment, investment and deposit practices; continued customer disintermediation; customers' acceptance of PNC Bank's products and services; and the impact, extent and timing of technological changes, capital management activities, actions of the Federal Reserve Board and legislative and regulatory actions and reforms.

## PNC BANK CORP.

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10
Financial Review
CONSOLIDATED INCOME STATEMENT REVIEW
NET INTEREST INCOME ANALYSIS
<TABLE>
<CAPTION>
Taxable-equivalent basis
Yields/Rates

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NET INTEREST INCOME Changes in net interest income and margin result from the interaction between the volume and composition of earning assets, related yields and associated funding costs. Accordingly, portfolio size, composition and related yields earned and funding costs can have a significant impact on net interest income and margin.

Taxable-equivalent net interest income increased $\$ 20$ million to $\$ 664$ million in the first quarter of 1999 compared with $\$ 644$ million in the first quarter of 1998. The net interest margin was $3.86 \%$ in the first quarter of 1999 compared with $3.96 \%$ in the first quarter of 1998.

The increase in net interest income in the first quarter of 1999 was due to a $\$ 3.6$ billion increase in average earning assets, which more than offset a narrower net interest margin resulting from a change in balance sheet composition. Average loans grew $4.8 \%$ to $\$ 56.7$ billion in the first quarter of 1999, a $\$ 2.6$ billion increase from the prior-year period. Growth in commercial
loans more than offset lower credit card and residential mortgage loans. Loans represented $82 \%$ of average earning assets in the first quarter of 1999 compared to $83 \%$ for the prior-year period. Average loans held for sale increased $\$ 1.0$ billion in the quarter-to-quarter comparison, reflecting higher residential mortgage originations.

Average securities available for sale of $\$ 7.8$ billion were consistent with the prior year and represented $11 \%$ of average earning assets in the first quarter of 1999 compared with $12 \%$ a year ago.

Funding cost is affected by the composition of funding sources as well as related rates paid thereon. Average deposits comprised $60 \%$ and $62 \%$ of total sources of funds in the first quarter of 1999 and 1998 , respectively, with the remainder primarily comprised of wholesale funding obtained at prevailing market rates. Management expects net interest income and margin to decrease in the second quarter of 1999 due to the sale of the credit card business.

## PNC BANK CORP.

11
PROVISION FOR CREDIT LOSSES The provision for credit losses was $\$ 78$ million in the first quarter of 1999 compared with $\$ 30$ million in the prior-year quarter and was equal to net charge-offs. Management anticipates that the corporation will cover net charge-offs for full-year 1999.

DETAILS OF NONINTEREST INCOME

| dollars in millions | 1999 | 1998 | Change |
| :---: | :---: | :---: | :---: |
| Asset management | \$161 | \$141 | \$20 |
| Mutual fund servicing | 51 | 41 | 10 |
| Service charges on deposits | 50 | 48 | 2 |
| Consumer services |  |  |  |
| Credit card | 27 | 26 | 1 |
| Brokerage | 46 | 15 | 31 |
| Insurance | 19 | 10 | 9 |
| Other | 38 | 31 | 7 |
| Total | 130 | 82 | 48 |
| Corporate services |  |  |  |
| Capital markets | 19 | 9 | 10 |
| Net commercial mortgage banking | 10 |  | 10 |
| Other | (89) | 42 | (131) |
| Total | (60) | 51 | (111) |
| Net residential mortgage banking |  |  |  |
| Mortgage servicing | 60 | 29 | 31 |
| Origination and securitization | 58 | 42 | 16 |
| Sales of servicing and other |  | 7 | (7) |
| MSR amortization | (12) | (33) | 21 |
| Hedging activities | (46) | 7 | (53) |
| Total | 60 | 52 | 8 |
| Net securities gains |  | 13 | (13) |
| Other | 339 | 78 | 261 |
| Total | \$731 | \$506 | \$225 |

NONINTEREST INCOME Noninterest income was $\$ 731$ million in the first quarter of 1999 and included $\$ 290$ million of gains on the sales of the Corporation's credit card business and an equity interest in EPS. Noninterest income also included $\$ 142$ million of valuation adjustments primarily related to the decision to exit out-of-footprint large corporate, national healthcare and other non-strategic institutional lending businesses. Excluding the gains and valuation adjustments, noninterest income was $\$ 583$ million in the first quarter of 1999 , a $\$ 77$ million or $15 \%$ increase compared with the prior-year quarter driven by higher fee income. Consumer services, mutual fund servicing, net residential mortgage banking and asset management revenues each grew $14 \%$ or more compared with the first quarter of 1998.

Asset management fees grew $14 \%$, primarily reflecting significant new business and market appreciation. Assets under management increased to approximately $\$ 182$ billion at March 31, 1999 compared with $\$ 149$ billion at March 31, 1998. Mutual fund servicing fees grew $24 \%$ compared with the first quarter of 1998 due to an increase in assets serviced. At March 31, 1999, PFPC Worldwide provided custody and accounting/administration services for $\$ 338$ billion and $\$ 266$ billion of mutual fund assets, respectively. The comparable amounts were $\$ 265$ billion and \$218 billion, respectively, a year ago.

Consumer services revenue increased $\$ 48$ million or $59 \%$ compared with the first quarter of 1998 primarily due to an increase in brokerage accounts associated with the Hilliard Lyons acquisition. Corporate services revenue decreased $\$ 111$ million, reflecting the valuation adjustments. Excluding the valuation adjustments, corporate services revenue increased $47 \%$ compared with the prior-year quarter primarily due to the acquisition of Midland.

Net residential mortgage banking revenue grew $\$ 8$ million or $15 \%$ compared with
the prior-year quarter primarily due to higher servicing income reflecting growth in the servicing portfolio. Residential mortgage production volume, including both retail and correspondent activity, totaled $\$ 6$ billion compared with $\$ 3$ billion in the prior-year period. At March 31, 1999, approximately $\$ 66$ billion of residential mortgages were serviced, including $\$ 58$ billion serviced for others.

Other noninterest income increased $\$ 261$ million in the quarter-to-quarter comparison primarily due to the gains on the sales of the credit card business and an equity interest in EPS.

| DETAILS OF NONINTEREST EXPENSE Three months ended March 31dollars in millions | 1999 | 1998 | Change |
| :---: | :---: | :---: | :---: |
| Staff expense |  |  |  |
| Compensation | \$351 | \$291 | \$ 60 |
| Employee benefits | 61 | 63 | (2) |
| Total | 412 | 354 | 58 |
| Net occupancy and equipment |  |  |  |
| Net occupancy | 87 | 49 | 38 |
| Equipment | 88 | 47 | 41 |
| Total | 175 | 96 | 79 |
| Amortization |  |  |  |
| Goodwill | 19 | 13 | 6 |
| Other | 9 | 11 | (2) |
| Total | 28 | 24 | 4 |
| Marketing | 15 | 37 | (22) |
| Distributions on capital securities | 16 | 13 | 3 |
| Other | 177 | 184 | (7) |
| Total | \$823 | \$708 | \$115 |

NONINTEREST EXPENSE Noninterest expense of $\$ 823$ million for the first quarter of 1999 included $\$ 98$ million of costs related to efficiency initiatives classified as follows: compensation - $\$ 22$ million, net occupancy - $\$ 35$ million, equipment - $\$ 38$ million and other - $\$ 3$ million. Excluding these costs, noninterest expense increased $\$ 17$ million or $2 \%$ compared with the first quarter of 1998. Excluding the impact of gains, valuation adjustments and costs associated with efficiency initiatives, the efficiency ratio improved to $52.0 \%$ for the first quarter of 1999 compared with $57.1 \%$ in the prior-year quarter. Average full-time equivalent employees totaled approximately 26,800 in the first quarter of 1999 compared with 25,000 in the prior-year quarter, an increase of $7 \%$ mainly due to acquisitions.

PNC BANK CORP.

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12
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Financial Review
CONSOLIDATED BALANCE SHEET REVIEW

LOANS Loans outstanding decreased $\$ 4.9$ billion from year-end 1998 to $\$ 52.8$ billion at March 31, 1999. Credit card loans decreased as a result of the sale of the credit card business. The decrease in commercial loans was the result of the decision to exit out-of-footprint large corporate, national healthcare and other non-strategic institutional lending businesses. Total exposure and outstandings for these businesses were $\$ 6.5$ billion and $\$ 2.0$ billion, respectively, at March 31, 1999.

DETAILS OF LOANS

|  | March 31 | December 31 |
| :---: | :---: | :---: |
| In millions | 1999 | 1998 |
| Consumer (excluding credit card) |  |  |
| Home equity | \$5,785 | \$5,731 |
| Automobile | 2,217 | 2,444 |
| Education | 1,384 | 1,196 |
| Other | 1,507 | 1,609 |
| Total consumer | 10,893 | 10,980 |
| Credit card |  | 2,958 |
| Residential mortgage | 12,579 | 12,265 |
| Commercial |  |  |
| Manufacturing | 4,844 | 5,336 |
| Retail/wholesale | 4,569 | 4,452 |
| Service providers | 3,261 | 3,263 |
| Real estate related | 2,987 | 3,093 |
| Communications | 1,429 | 1,529 |
| Health care | 766 | 1,136 |


| Financial services Other | $\begin{aligned} & 2,405 \\ & 2,821 \end{aligned}$ | $\begin{aligned} & 2,928 \\ & 3,445 \end{aligned}$ |
| :---: | :---: | :---: |
| Total commercial | 23,082 | 25,182 |
| Commercial real estate |  |  |
| Mortgage | 1,432 | 1,398 |
| Real estate project | 1,985 | 2,051 |
| Total commercial real estate | 3,417 | 3,449 |
| Lease financing and other | 3,360 | 3,370 |
| Unearned income | (531) | (554) |
| Total, net of unearned income | \$52,800 | \$57,650 |

Loan portfolio composition continued to be geographically diversified among numerous industries and types of businesses.

NET UNFUNDED COMMITMENTS

| In millions | $\begin{gathered} \text { March } 31 \\ 1999 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: |
| Consumer (excluding credit card) | \$3,683 | \$3,695 |
| Credit card |  | 14,794 |
| Residential mortgage | 3,345 | 2,756 |
| Commercial | 29,372 | 32,923 |
| Commercial real estate | 941 | 1,078 |
| Other | 637 | 652 |
| Total | \$37,978 | \$55,898 |

Commitments to extend credit represent arrangements to lend funds provided there is no violation of specified contractual conditions. The decrease in commitments to extend credit was the result of the sale of the credit card business and the decision to exit certain institutional lending businesses. Commercial commitments are reported net of participations, assignments and syndications, primarily to financial institutions, totaling $\$ 5.3$ billion and $\$ 5.9$ billion at March 31, 1999 and December 31, 1998, respectively.

Net outstanding letters of credit totaled $\$ 4.6$ billion and $\$ 4.7$ billion at March 31, 1999 and December 31, 1998, respectively, and consisted primarily of standby letters of credit that commit the Corporation to make payments on behalf of customers when certain specified future events occur.

SECURITIES AVAILABLE FOR SALE The securities portfolio increased \$2.1 billion
from December 31, 1998 to $\$ 9.2$ billion at March 31, 1999 primarily due to an increase in mortgage-backed securities and securities used to economically hedge MSR. The expected weighted-average life of the securities portfolio increased to 5 years and 5 months at March 31, 1999 compared with 5 years and 3 months at year-end 1998.

DETAILS OF SECURITIES AVAILABLE FOR SALE

| In millions | March 31, 1999 |  | December 31, 1998 |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ | Amortized Cost | Fair Value |
| Debt securities |  |  |  |  |
| U.S. Treasury and government agencies | \$3,306 | \$3,193 | \$2,781 | \$2,754 |
| Mortgage-backed | 4,120 | 4,109 | 2,942 | 2,936 |
| Asset-backed | 825 | 824 | 709 | 708 |
| State and municipal | 137 | 141 | 122 | 128 |
| Other debt | 37 | 35 | 33 | 31 |
| Corporate stocks and other | r 869 | 868 | 542 | 517 |
| Total | \$9,294 | \$9,170 | \$7,129 | \$7,074 |

Securities available for sale may be sold as part of the overall asset and liability management process. Realized gains and losses are reflected in results of operations. Unrealized gains and losses are reflected in other comprehensive income.

The notional value of financial derivatives designated to securities available for sale was $\$ 131$ million at March 31, 1999. The fair value of such derivatives was $\$ 2$ million at March 31, 1999. There were no derivatives designated to securities available for sale at December 31, 1998

PNC BANK CORP.

1999 was primarily in time deposits and other borrowed funds. This change in funding composition resulted in a strengthening of liquidity as $50 \%$ of wholesale liabilities had a maturity beyond one year at March 31, 1999, compared with 48\% at December 31, 1998.

DETAILS OF FUNDING SOURCES

| In millions | $\begin{gathered} \text { March } 31 \\ 1999 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: |
| Deposits |  |  |
| Demand, savings and money market | \$28,925 | \$29,359 |
| Time | 16,499 | 17,774 |
| Foreign | 375 | 363 |
| Total deposits | 45,799 | 47,496 |
| Borrowed funds |  |  |
| Federal funds purchased | 245 | 390 |
| Repurchase agreements | 2,316 | 1,669 |
| Bank notes and senior debt | 9,899 | 10,384 |
| Other borrowed funds | 5,445 | 6,722 |
| Subordinated debt | 2,030 | 1,781 |
| Total borrowed funds | 19,935 | 20,946 |
| Total | \$65,734 | \$68,442 |

CAPITAL The access to and cost of funding new business initiatives including acquisitions, ability to pay dividends, deposit insurance costs, and the level and nature of regulatory oversight depend, in large part, on a financial institution's capital strength. At March 31, 1999, the Corporation and each bank subsidiary were considered well capitalized based on regulatory capital ratio requirements.

| RISK-BASED CAPITAL |  |  |
| :---: | :---: | :---: |
|  | March 31 | December 31 |
| Dollars in millions | 1999 | 1998 |
| Capital components |  |  |
| Shareholders' equity |  |  |
| Common | \$5,617 | \$5,729 |
| Preferred | 314 | 314 |
| Trust preferred capital securities | 848 | 848 |
| Goodwill and other | $(1,348)$ | $(1,381)$ |
| Net unrealized securities losses | 82 | 36 |
| Tier I risk-based capital | 5,513 | 5,546 |
| Subordinated debt | 1,780 | 1,641 |
| Eligible allowance for credit losses | 672 | 753 |
| Total risk-based capital | \$7,965 | \$7,940 |
| Assets |  |  |
| Risk-weighted assets and |  |  |
| Average tangible assets | 75,770 | 76,135 |
| Capital ratios |  |  |
| Tier I risk-based | 8. $22 \%$ | $7.80 \%$ |
| Total risk-based | 11.88 | 11.16 |
| Leverage | 7.28 | 7.28 |

The capital position is managed through balance sheet size and composition, issuance of debt and equity instruments, treasury stock activities, dividend policies and retention of earnings.

In February 1999, the Corporation issued $\$ 250$ million of $61 / 8 \%$ subordinated notes due 2009 that qualify as Tier II risk-based capital.

During the first quarter of 1999 , PNC Bank repurchased 5.3 million shares of common stock. On February 18, 1999, the Board of Directors authorized the Corporation to purchase up to 15 million shares of common stock through February 29, 2000. Approximately 11.7 million shares remain under this authorization.

RISK MANAGEMENT

In the normal course of business, the Corporation assumes various types of risk; the most significant of which are credit, liquidity, and interest rate and market risk. To manage these risks, PNC Bank has risk management processes designed to provide for risk identification, measurement, monitoring and control.

CREDIT RISK Credit risk represents the possibility that a borrower or counter party may not perform in accordance with contractual terms. Credit risk is inherent in the financial services business and results from extending credit to customers, purchasing securities and entering into off-balance-sheet financial derivative transactions. The Corporation seeks to manage credit risk through, among other things, diversification, limiting exposure to any single industry or customer, requiring collateral or selling participations to third parties and
purchasing credit-related derivatives.
NONPERFORMING ASSETS

| Dollars in millions | $\begin{gathered} \text { March } 31 \\ 1999 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: |
| - ----------------- |  |  |
| Nonaccrual loans |  |  |
| Commercial | \$184 | \$188 |
| Residential mortgage | 58 | 51 |
| Commercial real estate |  |  |
| Mortgage | 17 | 22 |
| Real estate project | 28 | 28 |
| Consumer | 4 | 6 |
| Total nonaccrual loans | 291 | 295 |
| Foreclosed and other assets |  |  |
| Residential mortgage | 15 | 17 |
| Commercial real estate | 13 | 15 |
| Other | 9 | 5 |
| Total foreclosed and other assets | 37 | 37 |
| Total nonperforming assets | \$328 | \$332 |
| Nonperforming loans to total loans | . $55 \%$ | . $51 \%$ |
| Nonperforming assets to total loans and |  |  |
| foreclosed assets | . 62 | . 58 |
| Nonperforming assets to total assets | . 44 | . 43 |

PNC BANK CORP.
14

Financial Review
Nonperforming assets include nonaccrual loans and foreclosed and other assets and totaled $\$ 328$ million at March 31, 1999, compared with $\$ 332$ million at
December 31, 1998.

| In millions | 1999 | 1998 |
| :---: | :---: | :---: |
| January 1 | \$332 | \$333 |
| Transferred from accrual | 74 | 78 |
| Returned to performing | (1) | (1) |
| Principal reductions | (53) | (50) |
| Sales | (10) | (16) |
| Charge-offs and other | (14) | (9) |
| March 31 | \$328 | \$335 |

The amount of nonperforming loans that were current as to principal and interest was $\$ 35$ million at March 31, 1999 and $\$ 28$ million at December 31, 1998. There were no troubled debt restructured loans outstanding as of either period end presented.


ALLOWANCE FOR CREDIT LOSSES In determining the adequacy of the allowance for credit losses, the Corporation makes allocations to specific problem commercial, commercial real estate and other loans based on discounted cash flow analyses or collateral valuations for impaired loans and to pools of watchlist and nonwatchlist loans for various credit risk factors. Allocations to loan pools are developed by business segment and risk rating and are based on historical loss trends and management's judgment concerning those trends and other relevant factors. These factors may include, among others; actual versus estimated losses, current regional and national economic conditions, business segment and portfolio concentrations, industry competition and consolidation, and the impact
of government regulations. Consumer and residential mortgage loan allocations are made at a total portfolio level based on historical loss experience adjusted for portfolio activity and current economic conditions.

While PNC Bank's commercial and consumer pool reserve methodologies strive to reflect all risk factors, there continues to be a certain element of risk associated with, but not limited to, potential estimation or
judgmental errors. Unallocated reserves provide coverage for such risks. While allocations are made to specific loans and pools of loans, the total reserve is available for all credit losses.

Senior management's Reserve Adequacy Committee provides oversight for the allowance evaluation process including quarterly evaluations, and methodology and estimation changes. The results of the evaluations are reported to the Credit Committee of the Board of Directors.

The increase in the provision for credit losses in the first quarter of 1999 and the evaluation of the allowance for credit losses as of March 31, 1999 reflect changes in loan portfolio composition, changes in asset quality, the impact of selling the credit card business and the decision to exit certain institutional lending businesses. The unallocated portion of the allowance for credit losses represented 37\% of the total allowance and . $47 \%$ of total loans at March 31, 1999, compared with $22 \%$ and $.29 \%$, respectively, at December 31, 1998.

| ROLLFORWARD OF ALLOWANCE FOR In millions | 1999 | 1998 |
| :---: | :---: | :---: |
| January 1 | \$753 | \$972 |
| Charge-offs | (97) | (107) |
| Recoveries | 19 | 17 |
| Net charge-offs | (78) | (90) |
| Provision for credit losses | 78 | 30 |
| Sale of credit card business | (81) |  |
| March 31 | \$672 | \$912 |

The allowance as a percent of nonperforming loans and total loans was 231\% and $1.27 \%$ respectively, at March 31, 1999. The comparable year-end 1998 amounts were 255\% and 1.31\%, respectively.

PNC BANK CORP.
15
CHARGE-OFFS AND RECOVERIES

| Three months ended March 31 dollars in millions | Charge-offs | Recoveries | Net Charge-offs | Percent of Average Loans |
| :---: | :---: | :---: | :---: | :---: |
| 1999 |  |  |  |  |
| Consumer (excluding credit card) | \$18 | \$7 | \$11 | . $41 \%$ |
| Credit card | 60 | 2 | 58 | 8.64 |
| Residential mortgage | 4 | 1 | 3 | . 10 |
| Commercial | 12 | 7 | 5 | . 08 |
| Commercial real estate | 1 | 1 |  |  |
| Other | 2 | 1 | 1 | . 14 |
| Total | \$97 | \$19 | \$78 | . 56 |

1998

| Consumer (excluding credit card) | \$24 | \$10 | \$14 | . $51 \%$ |
| :---: | :---: | :---: | :---: | :---: |
| Credit card | 72 | 3 | 69 | 7.47 |
| Residential mortgage | 2 |  | 2 | . 06 |
| Commercial | 6 | 3 | 3 | . 06 |
| Commercial real estate | 2 | 1 | 1 | . 11 |
| Other | 1 |  | 1 | . 20 |
| Total | \$107 | \$17 | \$90 | . 67 |

The actual level of net charge-offs and the provision for credit losses in future periods can be affected by many business and economic factors and may differ from current or historical experience.

LIQUIDITY RISK Liquidity represents an institution's ability to obtain funds at reasonable rates to satisfy commitments to borrowers, demands of depositors and debt holders and to invest in strategic initiatives. Liquidity risk is centrally managed by Asset and Liability Management.

Key factors affecting the Corporation's liquidity include the availability and distribution of funding by type and maturity, asset quality, current and future earnings expectations, market factors, and management and business outlooks and strategies.

Liquidity risk management includes consideration of the Corporation's ability to raise funds in the capital markets through asset securitizations or sales. The ability to raise funds in the capital markets depends on credit ratings, market conditions, capital considerations, investor demand and other factors.

Liquid assets consist of short-term investments, loans held for sale and securities available for sale. At March 31, 1999, such assets totaled \$14 billion, with $\$ 6.3$ billion pledged as collateral for borrowing, trust and other commitments. Liquidity is also provided by residential mortgages that may be used as collateral for funds obtained through the Federal Home Loan Bank ("FHLB") system. At March 31, 1999, approximately $\$ 4.7$ billion of residential mortgages were available as collateral for borrowings from the FHLB.

Liquidity for the parent company and subsidiaries is also generated through the issuance of securities in public or private markets and lines of credit and through asset securitizations and sales. At March 31, 1999, the Corporation had unused capacity under effective shelf registration statements of approximately $\$ 1.1$ billion of debt and equity securities and $\$ 400$ million of trust preferred capital securities. During the first three months of 1999, the Corporation issued $\$ 250$ million of subordinated debt. In addition, the Corporation has an unused line of credit of $\$ 500$ million.

The principal source of parent company revenue and cash flow is dividends from subsidiary banks. PNC Bancorp, Inc. is a wholly owned subsidiary of the parent company and is the holding company for all bank subsidiaries. There are legal limitations on the ability of bank subsidiaries to pay dividends and make other distributions to PNC Bancorp, Inc. and in turn the parent company. Without regulatory approval, the amount available for dividend payments to PNC Bancorp, Inc. by all bank subsidiaries was $\$ 549$ million at March 31, 1999. Dividends may also be impacted by capital needs, regulatory requirements, corporate policies, contractual restrictions and other factors.

Management believes the Corporation has sufficient liquidity to meet current obligations to borrowers, depositors, debt holders and others. The impact of replacing maturing liabilities is reflected in the income simulation model in the overall asset and liability management process.

INTEREST RATE RISK Interest rate risk arises primarily through the Corporation's core business activities of extending loans and accepting deposits. Many factors, including economic and financial conditions, movements in market interest rates and consumer preferences, affect the spread between interest earned on assets and interest paid on liabilities. In managing interest rate risk, the Corporation seeks to minimize its reliance on a particular interest rate scenario as a source of earnings, while maximizing net interest income and net interest margin. To achieve these objectives, the Corporation uses securities purchases and sales, long-term and short-term funding, financial derivatives and other capital markets instruments.

Interest rate risk is centrally managed by Asset and Liability Management. The Corporation actively measures and monitors components of interest rate risk including term structure or repricing risk, yield curve or nonparallel rate shift risk, basis risk and options risk. Senior management's Corporate Asset and Liability Committee provides strategic direction to Asset and Liability Management and, in doing so, reviews capital markets activities and interest rate risk exposures. The Finance Committee of the Board of Directors is responsible for overseeing the Corporation's interest rate risk management process.

The Corporation measures and manages both the short-term and long-term effects of changing interest rates. A net interest income simulation model is used to measure the sensitivity of net interest income to changing interest rates over the next

PNC BANK CORP.
16

Financial Review
twenty-four month period; and an economic value of equity model is used to measure the sensitivity of the value of existing on-balance-sheet and off-balance-sheet positions to changing interest rates.

The income simulation model is the primary tool used to measure the direction and magnitude of changes in net interest income resulting from changes in interest rates. Forecasting net interest income and its sensitivity to changes in interest rates requires that the Corporation make assumptions about the volume and characteristics of new business and the behavior of existing positions. These business assumptions are based on the Corporation's experience, business plans and published industry experience. Key assumptions employed in the model include prepayment speeds on mortgage-related assets and consumer loans, loan volumes and pricing, deposit volumes and pricing, the expected life and repricing characteristics of nonmaturity loans and deposits, and management's financial and capital plans.

Because these assumptions are inherently uncertain, the model cannot precisely estimate net interest income or precisely predict the effect of higher or lower interest rates on net interest income. Actual results will differ from simulated
results due to the timing, magnitude and frequency of interest rate changes, the difference between actual experience and the assumed volume and characteristics of new business and behavior of existing positions, and changes in market conditions and management strategies, among other factors.

The Corporation's interest rate risk management policies provide that net interest income should not decrease by more than $3 \%$ if interest rates gradually increase or decrease from current rates by 100 basis points over a twelve-month period. During the first three months of 1999, the Corporation's interest rate risk exposures were within policy limits. At March 31, 1999, if interest rates were to gradually increase by 100 basis points over the next twelve months, the model indicates that net interest income would decrease by $0.7 \%$. If interest rates were to gradually decrease by 100 basis points over the next twelve months, the model indicates that net interest income would increase by $0.6 \%$.

The Corporation models additional interest rate scenarios covering a wider range of rate movements to identify yield curve, term structure and basis risk exposures. These scenarios are developed based on historical rate relationships or management's expectations regarding the future direction and level of interest rates. Depending on market conditions and other factors, these scenarios may be modeled more or less frequently. Such analyses are used in conjunction with the net interest income simulation model and economic value of equity model to identify inherent risk and develop appropriate strategies.

The Corporation measures the sensitivity of the value of its on-balance-sheet and off-balance-sheet positions to movements in interest rates using an economic value of equity sensitivity model. The model computes the value of all current on-balance-sheet and off-balance-sheet positions under a range of instantaneous interest rate changes. The resulting change in the value of equity is the measure of overall long-term interest rate risk inherent in the Corporation's existing on-balance-sheet and off-balance-sheet positions. The Corporation uses the economic value of equity model to complement the net interest income simulation modeling process.

The Corporation's risk management policies provide that the change in economic value of equity should not decline by more than $1.5 \%$ of the book value of assets for a 200 basis point instantaneous increase or decrease in interest rates.

Based on the results of the economic value of equity model at March 31, 1999, if interest rates were to instantaneously increase by 200 basis points, the economic value of existing on-balance-sheet and off-balance-sheet positions would decline by $0.42 \%$ of assets. If interest rates were to instantaneously decrease by 200 basis points, the economic value of existing on-balance-sheet and off-balance-sheet positions would increase by $0.09 \%$ of assets.

MARKET RISK Most of PNC Bank's trading activities are designed to provide capital markets services for customers of PNC Institutional Bank, PNC Secured Finance, and PNC Advisors. The performance of PNC Bank's trading operations is predominantly based on providing services to customers and not on positioning the Corporation's portfolio for gains from market movements.

Market risk associated with trading, capital markets and foreign exchange activities is managed using a value-at-risk approach that combines interest rate risk, foreign exchange rate risk, spread risk and volatility risk. Exposure is measured as the potential loss due to a two standard deviation, one-day move. The combined period-end value-at-risk of all trading operations was less than $\$ 600$ thousand at March 31, 1999.

PNC BANK CORP.

## FINANCIAL DERIVATIVES

A variety of off-balance-sheet financial derivatives are used as part of the overall risk management process to manage interest rate, market and credit risk inherent in the Corporation's business activities. Interest rate swaps and purchased interest rate caps and floors are the primary instruments used for interest rate risk management. Interest rate swaps are agreements to exchange fixed and floating interest rate payments calculated on a notional principal amount. The floating rate is based on a money market index, primarily short-term LIBOR indices. Purchased interest rate caps and floors are agreements where, for a fee, the counterparty agrees to pay the Corporation the amount, if any, by which a specified market interest rate exceeds or is less than a defined rate applied to a notional amount, respectively.

Forward contracts provide for the delivery of financial instruments at a specified future date and at a specified price or yield. Such contracts are primarily used to manage risk positions associated with certain mortgage banking activities.

Credit-related derivatives provide, for a fee, an assumption of a portion of the credit risk associated with the underlying financial instruments. Such contracts are primarily used to manage credit risk and regulatory capital associated with commercial lending activities.

Financial derivatives involve, to varying degrees, interest rate, market and credit risk in excess of the amount on the balance sheet, but less than the
notional amount of the contract. For interest rate swaps, caps and floors, only periodic cash payments and, with respect to caps and floors, premiums, are exchanged. Therefore, cash requirements and exposure to credit risk are significantly less than the notional value.

During the first three months of 1999, financial derivatives used in interest rate risk management increased net interest income by $\$ 16$ million compared with a $\$ 2$ million increase in the prior-year period.

The following table sets forth changes in the notional value of
off-balance-sheet financial derivatives used for risk management during the
first three months of 1999.
<TABLE>
<CAPTION $>$
FINANCIAL DERIVATIVES ACTIVITY
Weighted-


PNC BANK CORP.
18

Financial Review

The following table sets forth by designated assets and liabilities the notional
value and the estimated fair value of financial derivatives used for risk
management. Weighted-average interest rates presented are those expected to be
in effect based on the implied forward yield curve at March 31, 1999.
<TABLE>
<CAPTION>
FINANCIAL DERIVATIVES
Weighted-Average
Interest

|  | Notional | Estimated | Rates |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
| March 31, 1999 - dollars in millions Received | Value | Fair Value | Paid |  |
| <S> | <C> | <C> | <C> | <C> |


| Interest rate risk management Asset rate conversion |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Interest rate swaps (1) |  |  |  |  |
| Receive fixed designated to loans | \$5,550 | \$35 | 5.39\% | 5.49\% |
| Pay fixed designated to loans | 3 |  | 6.23 | 5.08 |
| Basis swaps designated to other earning assets | 283 | 3 | 5.30 | 5.63 |
| Interest rate caps designated to loans (2) | 640 | 7 | NM | NM |
| Interest rate floors designated to loans (3) | 4,648 | 2 | NM | NM |
| Total asset rate conversion | 11,124 | 47 |  |  |
| Liability rate conversion |  |  |  |  |
| Interest rate swaps (1) |  |  |  |  |
| Receive fixed designated to: |  |  |  |  |
| Interest-bearing deposits | 150 | 7 | 5.69 | 6.65 |
| Borrowed funds | 1,613 | 28 | 5.53 | 5.83 |
| Pay fixed designated to borrowed funds | 10 | 2 | 6.85 | 5.80 |
| Basis swaps designated to borrowed funds | 1,944 | 8 | 5.41 | 5.44 |
| Total liability rate conversion | 3,717 | 45 |  |  |
| Total interest rate risk management | 14,841 | 92 |  |  |
| Mortgage banking activities |  |  |  |  |
| Residential |  |  |  |  |
| Forward contracts |  |  |  |  |
| Commitments to purchase loans | 2,244 | 14 | NM | NM |
| Commitments to sell loans | 4,097 | (6) | NM | NM |
| Options | 330 | 6 | NM | NM |
| Interest rate floors - MSR (3) | 4,550 | 17 | NM | NM |
| Total residential | 11,221 | 31 |  |  |
| Commercial |  |  |  |  |
| Pay fixed interest rate swaps designated to: |  |  |  |  |
| Securities | 131 | 2 | 6.56 | 5.10 |
| Loans | 623 | 15 | 5.45 | 5.91 |
| Total mortgage banking activities Credit-related activities | 11,975 | 48 |  |  |
| Credit default swaps | 4,255 | (7) | NM | NM |
| Total financial derivatives | \$31,071 | \$133 |  |  |

(1) The floating rate portion of interest rate contracts is based on money-market indices. As a percent of notional value, $34 \%$ were based on 1 -month LIBOR, $63 \%$ on 3 -month LIBOR and the remainder on other short-term indices.
(2) Interest rate caps with notional values of $\$ 210$ million, $\$ 192$ million and $\$ 233$ million require the counterparty to pay the excess, if any, of 3 -month LIBOR over a weighted-average strike of $6.20 \%$, 1 -month LIBOR over a weighted-average strike of $5.83 \%$ and Prime over a weighted-average strike of $8.76 \%$, respectively. At March 31, 1999, 3-month LIBOR was $5.00 \%$ 1-month LIBOR was $4.94 \%$ and Prime was $7.75 \%$.
(3) Interest rate floors with notional values of $\$ 4.3$ billion, $\$ 1.4$ billion and $\$ 3.2$ billion require the counterparty to pay the Corporation the excess, if any, of the weighted-average strike of $4.75 \%$ over 3 -month LIBOR, the weighted-average strike of $4.73 \%$ over 10 -year CMT and the weighted-average strike of $4.99 \%$ over 10 -year CMS, respectively. At March 31, 1999, 3-month LIBOR was $5.00 \%$, 10 -year CMT was $5.25 \%$ and 10 -year CMS was $6.05 \%$.

NM - Not meaningful
OTHER DERIVATIVES To accommodate customer needs, PNC Bank enters into customer-related financial derivatives transactions primarily consisting of interest rate swaps, caps, floors and foreign exchange contracts. Risk exposure from customer positions is managed through transactions with other dealers.

Additionally, the Corporation enters into other derivative transactions for risk management purposes. These positions are recorded at estimated fair value and changes in value are included in results of operations.

OTHER DERIVATIVES

| March 31, 1999 - in millions | Notional <br> Value | Positive <br> Fair <br> Value | Negative <br> Fair <br> Value | Net Asset (Liability) |
| :---: | :---: | :---: | :---: | :---: |
| Customer-related |  |  |  |  |
| Interest rate |  |  |  |  |
| Swaps | \$11,202 | \$45 | \$(65) | \$(20) |
| Caps/floors |  |  |  |  |
| Sold | 2,476 |  | (16) | (16) |
| Purchased | 2,289 | 16 |  | 16 |
| Foreign exchange | 2,133 | 34 | (29) | 5 |
| Other | 1,364 | 4 | (5) | (1) |
| Total customer-related | 19,464 | 99 | (115) | (16) |
| Other | 2,221 | 2 | (3) | (1) |



PNC BANK CORP.
19

YEAR 2000 READINESS
The Corporation has been working since 1995 to prepare its computer systems and applications to meet the year 2000 challenge. This process involves reviewing, modifying and replacing existing hardware, software and embedded chip technology systems, as necessary. The Corporation is also assessing the year 2000 preparedness of third parties such as vendors, customers, governmental entities and others.

As of March 31, 1999, approximately $98 \%$ of the Corporation's MIS-supported mainframe, mid-range and PC client-server systems had been tested and returned to production as year 2000 ready. Approximately 98\% of the Corporation's non-PC related hardware and systems software had also been tested and determined to be year 2000 ready.

At March 31, 1999, the Corporation had completed its organization-wide assessment of year 2000 issues relating to its identified mission critical embedded chip systems and continues to review and monitor these issues as necessary. No significant problems have been identified to date with respect to these systems.

The Corporation has substantially completed its assessment of the year 2000 preparedness of its identified mission critical service providers. The Corporation has not to date identified any material problems associated with its mission critical service providers. However, the Corporation can make no guarantee as to the year 2000 readiness of any such service provider or other third party.

The year 2000 issue may have an adverse impact on the operations and financial condition of the Corporation's borrowers. PNC Bank periodically compiles and updates year 2000 profiles for certain of its largest lending relationships for the purpose of assessing their overall risks. Determination of these risks is based on an assessment of the borrowers' vulnerability to year 2000 issues, resources and capacity, adequacy of year 2000 readiness plans, remediation costs and state of remediation. This information is compiled and analyzed periodically to determine the possible year 2000 impact on the loan portfolio and allowance for credit losses. Based on the Corporation's current assessment of the information it has received to date, management believes the year 2000 issue will not have a material adverse impact on the quality of the loan portfolio. The Corporation will continue to review and assess the year 2000 preparedness of its borrowers during 1999.

PNC Bank is conducting fully integrated testing to determine whether its mission critical application systems will perform in coordination with one another. The Corporation is also conducting testing with certain mission critical vendors that provide systems-related services.

The estimated total cost to become year 2000 ready, which is being expensed as incurred, is approximately $\$ 30$ million. Through March 31, 1999, the Corporation had expensed approximately $\$ 22$ million related to the year 2000 effort. Expenses incurred for year 2000 readiness efforts are not expected to exceed $2 \%$ of technology-related expenses in 1999. No significant outlays have been made to replace existing systems solely for year 2000 reasons. The costs and the timetable in which the Corporation plans to complete its year 2000 readiness activities are based on management's best estimates, which were derived using numerous assumptions of future events including the continued availability of certain resources, third party preparedness and other factors. The Corporation can make no guarantee that these estimates will be achieved, and actual results could differ from such plans.

Contingency plans for year 2000 issues have been and will continue to be developed and the Corporation will continue to review all contingency plans during 1999 and modify them when necessary or appropriate. Certain critical service provider and systems contingency plans will be tested during 1999. The Corporation's business continuity plans continue to be reviewed and strengthened to address year 2000 implications.

PNC Bank's year 2000 remediation efforts and contingency plans are also subject to oversight and regulation by certain federal bank regulatory authorities.

It is not possible to predict with certainty all of the adverse effects that could result from a failure of the Corporation or of third parties to become fully year 2000 ready or whether such effects could have a material adverse impact on the Corporation. However, if the Corporation were to fail to correct internal year 2000 problems, if one or more third parties are unable due to year 2000 issues to provide services required by the Corporation, or if the Corporation's contingency plans fail to mitigate any such problems, a disruption of operations could occur, resulting in increased operating costs, loss of revenues and other material adverse effects. Such disruptions could include a temporary inability to process transactions and delays in providing services.

The Corporation could also be subject to liquidity risk in the event of deposit withdrawals due to year 2000 concerns, or if its lenders cannot provide funds due to year 2000 issues. In addition, to the extent that customers' financial positions are weakened due to year 2000 issues, credit quality could be adversely affected.

## PNC BANK CORP.

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20
Consolidated Statement of Income

<TABLE>
<CAPTION>
Three months ended March 31- in millions, except per share data 1999

1998
---
-------
<S>
<C>
<C>
INTEREST INCOME
Loans and fees on loans \$1,112
\$1,119
Securities available for sale 106
115
Other 72
57
\begin{tabular}{|c|c|c|}
\hline & Total interest income & 1,290 \\
\hline 1,291 & & \\
\hline
\end{tabular}
\(\qquad\)

INTEREST EXPENSE
Deposits
361
Borrowed funds
281
293
\(\qquad\)
Total interest expense 632
654
--------

Net interest income
658
637
30 Provision for credit losses 78
-------

Net interest income less provision for credit losses
607
-------

NONINTEREST INCOME
Asset management
Mutual fund servicing
82 Consumer services 130

Corporate services
Net residential mortgage banking
Net securities gains
13
Other
\(\qquad\)
\(\qquad\)
Total noninterest income
\(\qquad\)
\(\qquad\)
NONINTEREST EXPENSE
Staff expense
Net occupancy and equipment 175
Amortization 28

See accompanying Notes to Consolidated Financial Statements.

\section*{PNC BANK CORP.}
\[
21
\]

Consolidate Balance Sheet
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline In millions, except par value & \[
\begin{gathered}
\text { March } 31 \\
1999
\end{gathered}
\] & \[
\begin{gathered}
\text { December } 31 \\
1998
\end{gathered}
\] \\
\hline <S> & <C> & <C> \\
\hline ASSETS & & \\
\hline Cash and due from banks & \$2,322 & \$2,534 \\
\hline Short-term investments & 984 & 1,014 \\
\hline Loans held for sale & 3,599 & 3,226 \\
\hline Securities available for sale & 9,170 & 7,074 \\
\hline Loans, net of unearned income of \$531 and \$554 Allowance for credit losses & \[
\begin{array}{r}
52,800 \\
(672)
\end{array}
\] & \[
\begin{array}{r}
57,650 \\
(753)
\end{array}
\] \\
\hline Net loans & 52,128 & 56,897 \\
\hline Goodwill and other amortizable assets & 2,457 & 2,548 \\
\hline Other & 4,208 & 3,914 \\
\hline Total assets & \$74,868 & \$77,207 \\
\hline LIABILITIES & & \\
\hline Deposits & & \\
\hline Noninterest-bearing & \$9,070 & \$9,943 \\
\hline Interest-bearing & 36,729 & 37,553 \\
\hline Total deposits & 45,799 & 47,496 \\
\hline Borrowed funds & & \\
\hline Federal funds purchased & 245 & 390 \\
\hline Repurchase agreements & 2,316 & 1,669 \\
\hline Bank notes and senior debt & 9,899 & 10,384 \\
\hline Other borrowed funds & 5,445 & 6,722 \\
\hline Subordinated debt & 2,030 & 1,781 \\
\hline Total borrowed funds & 19,935 & 20,946 \\
\hline Other & 2,355 & 1,874 \\
\hline Total liabilities & 68,089 & 70,316 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Mandatorily redeemable capital securities of subsidiary trusts & 848 & 848 \\
\hline SHAREHOLDERS' EQUITY & & \\
\hline Preferred stock & 7 & 7 \\
\hline Common stock - \$5 par value & & \\
\hline Authorized 450.0 shares & & \\
\hline Issued 352.8 and 352.8 shares & 1,764 & 1,764 \\
\hline Capital surplus & 1,251 & 1,250 \\
\hline Retained earnings & 5,458 & 5,262 \\
\hline Deferred benefit expense & (36) & (36) \\
\hline Accumulated other comprehensive loss & (89) & (43) \\
\hline Common stock held in treasury at cost: 53.7 and 49.1 shares & \((2,424)\) & \((2,161)\) \\
\hline Total shareholders' equity & 5,931 & 6,043 \\
\hline Total liabilities, capital securities and shareholders' equity & \$74,868 & \$77,207 \\
\hline
\end{tabular}
</TABLE>

See accompanying Notes to Consolidated Financial Statements.

\section*{PNC BANK CORP.}

22



INVESTING ACTIVITIES
\begin{tabular}{|c|c|c|}
\hline Net change in loans & 218 & \((1,305)\) \\
\hline Repayment of securities available for sale & 403 & 412 \\
\hline Sales & & \\
\hline Securities available for sale & 1,659 & 3,832 \\
\hline Loans & 38 & 979 \\
\hline Foreclosed assets & 10 & 17 \\
\hline Purchases & & \\
\hline Securities available for sale & \((3,504)\) & \((3,225)\) \\
\hline Loans & & (51) \\
\hline Net cash received for acquisitions/divestitures & 3,261 & 29 \\
\hline Other & 17 & 635 \\
\hline Net cash provided by investing activities & 2,102 & 1,323 \\
\hline
\end{tabular}
-_-_----

FINANCING ACTIVITIES
Net change in
Noninterest-bearing deposits
Interest-bearing deposits

Sale/issuance
Repurchase agreements 28,553 33,667
Bank notes and senior debt \(\quad 820\)
Other borrowed funds \(\quad 8,036\)
Subordinated debt
254
Common stock
\begin{tabular}{rr}
16 & 43 \\
\((33,020)\) & \((27,440)\) \\
\((1,305)\) & \((2,272)\) \\
\((9,310)\) & \((24,799)\) \\
\((5)\) & \((6)\)
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Acquisition of treasury stock Cash dividends paid & \[
\begin{aligned}
& (297) \\
& (129)
\end{aligned}
\] & \[
\begin{array}{r}
(96) \\
(122)
\end{array}
\] \\
\hline Net cash (used) by financing activities & \((3,115)\) & \((2,962)\) \\
\hline (DECREASE) IN CASH AND DUE FROM BANKS Cash and due from banks at beginning of year & \[
\begin{array}{r}
(212) \\
2,534
\end{array}
\] & \[
\begin{gathered}
(1,722) \\
4,303
\end{gathered}
\] \\
\hline Cash and due from banks at end of period & \$2,322 & \$2,581 \\
\hline CASH PAID FOR & & \\
\hline Interest & \$667 & \$659 \\
\hline Income taxes & 8 & 5 \\
\hline NONCASH ITEMS & & \\
\hline Transfer from loans to loans held for sale & 1,018 & \\
\hline Transfers from loans to other assets & 11 & 13 \\
\hline Conversion of debt to equity & & 16 \\
\hline
\end{tabular}

See accompanying Notes to Consolidated Financial Statements.

PNC BANK CORP.
23
Notes to Consolidated Financial Statements
BUSINESS PNC Bank Corp. ("Corporation" or "PNC Bank") is one of the largest diversified financial services organizations in the United States operating retail banking, asset management and wholesale businesses that provide financial products and services nationally and in PNC Bank's primary geographic markets in Pennsylvania, New Jersey, Delaware, Ohio and Kentucky. PNC Bank is subject to intense competition from other financial services companies with respect to these businesses and is subject to the regulations of certain federal and state agencies and undergoes periodic examinations by those authorities.

\section*{ACCOUNTING POLICIES}

BASIS OF FINANCIAL STATEMENT PRESENTATION The unaudited consolidated interim financial statements include the accounts of PNC Bank and its subsidiaries, most of which are wholly owned. Such statements have been prepared in accordance with generally accepted accounting principles. All significant intercompany accounts and transactions have been eliminated.

In the opinion of management, the financial statements reflect all adjustments, which are of a normal recurring nature, necessary for a fair statement of results for the interim periods presented. Certain prior-period amounts have been reclassified to conform to reporting classifications utilized for the current reporting period. These classifications did not impact the Corporation's financial condition or results of operations.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the amounts reported. Actual results will differ from such estimates and the differences may be material to the consolidated financial statements.

The notes included herein should be read in conjunction with the audited consolidated financial statements included in PNC Bank's 1998 Annual Report.

MORTGAGE-BACKED SECURITIES RETAINED DURING THE SECURITIZATION PROCESS Effective January 1, 1999, the Corporation adopted Statement of Financial Accounting Standards ("SFAS") No. 134, "Accounting for Mortgage-Backed Securities Retained After the Securitization of Mortgage Loans Held for Sale by a Mortgage Banking Enterprise" (an amendment of SFAS No. 65). SFAS 134 requires the Corporation to classify all mortgage-backed securities or other interests in the form of a security retained after a securitization of mortgage loans held for sale based on its ability and intent to sell or hold those investments. Any retained mortgage-backed securities that the Corporation commits to sell before or during the securitization process must be classified as trading securities. Restatement of prior year financial statements was not required. The adoption of SFAS 134 did not have a material impact on the Corporation's financial position or results of operations.

RECENT ACCOUNTING PRONOUNCEMENTS Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities," is required to be adopted in years beginning after June 15, 1999, although early adoption is permitted. The Corporation expects to adopt the new statement effective January 1, 2000. This statement requires the Corporation to recognize all financial derivatives on the balance sheet at fair value. Derivatives that do not qualify as hedges must be adjusted to fair value through results of operations. If the derivative is a hedge as defined by the statement, changes in the fair value of derivatives will be either offset against the
change in fair value of the hedged assets, liabilities, or firm commitments through results of operations or recognized in other comprehensive income until the hedged item is recognized in results of operations based on the nature of the hedge. The ineffective portion of a derivative's change in fair value will be immediately recognized in earnings. Management has not yet determined what effect this statement will have on the financial position and results of operations of the Corporation.

CASH FLOWS During the first three months of 1999, divestiture activity which affected cash flows consisted of \(\$ 3.1\) billion of divested assets and cash receipts of \(\$ 3.3\) billion in cash and due from banks.

\section*{PNC BANK CORP.}

24

SECURITIES AVAILABLE FOR SALE


During the first quarter of 1999, net securities losses totaled \(\$ 17\) million and were included in net residential mortgage banking hedging activities.

During the first quarter of 1998 , net securities gains totaled \(\$ 23\) million, of which \(\$ 10\) million were included in net residential mortgage banking hedging activities.

ALLOWANCE FOR CREDIT LOSSES
Changes in the allowance for credit losses were as follows:
\begin{tabular}{|c|c|c|}
\hline In millions & 1999 & 1998 \\
\hline Allowance at January 1 & \$753 & \$972 \\
\hline \multicolumn{3}{|l|}{Charge-offs} \\
\hline Consumer (excluding credit card) & (18) & (24) \\
\hline Credit card & (60) & (72) \\
\hline Residential mortgage & (4) & (2) \\
\hline Commercial & (12) & (6) \\
\hline Commercial real estate & (1) & (2) \\
\hline Other & (2) & (1) \\
\hline Total charge-offs & (97) & (107) \\
\hline \multicolumn{3}{|l|}{Recoveries} \\
\hline Consumer (excluding credit card) & 7 & 10 \\
\hline Credit card & 2 & 3 \\
\hline Residential mortgage & 1 & \\
\hline Commercial & 7 & 3 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Commercial real estate Other & \[
\begin{aligned}
& 1 \\
& 1
\end{aligned}
\] & 1 \\
\hline Total recoveries & 19 & 17 \\
\hline \multicolumn{3}{|l|}{Net charge-offs} \\
\hline Consumer (excluding credit card) & (11) & (14) \\
\hline Credit card & (58) & (69) \\
\hline Residential mortgage & (3) & (2) \\
\hline Commercial & (5) & (3) \\
\hline Commercial real estate & & (1) \\
\hline Other & (1) & (1) \\
\hline Total net charge-offs & (78) & (90) \\
\hline Provision for credit losses & 78 & 30 \\
\hline Sale of Credit Card Business & (81) & \\
\hline Allowance at March 31 & \$672 & \$912 \\
\hline
\end{tabular}

NONPERFORMING ASSETS

Nonperforming assets were as follows:
\begin{tabular}{|c|c|c|}
\hline In millions & \[
\begin{gathered}
\text { March } 31 \\
1999
\end{gathered}
\] & \[
\begin{gathered}
\text { December } 31 \\
1998
\end{gathered}
\] \\
\hline Nonaccrual loans & \$291 & \$295 \\
\hline Foreclosed and other assets & 37 & 37 \\
\hline Total nonperforming assets & \$328 & \$332 \\
\hline
\end{tabular}

PNC BANK CORP.
25
FINANCIAL DERIVATIVES

FAIR VALUE OF FINANCIAL DERIVATIVES The notional and fair values of financial derivatives used for risk management and mortgage banking activities were as follows:
\begin{tabular}{|c|c|c|c|c|}
\hline In millions & Notional Value & Positive Fair Value & Notional Value & \begin{tabular}{l}
Negative \\
Fair \\
Value
\end{tabular} \\
\hline \multicolumn{5}{|l|}{MARCH 31, 1999} \\
\hline \multicolumn{5}{|l|}{Interest rate} \\
\hline Swaps & \$7,786 & \$90 & \$1,767 & \$(7) \\
\hline Caps & 640 & 7 & & \\
\hline Floors & 4,250 & 7 & 398 & (5) \\
\hline \multicolumn{5}{|l|}{Total interest rate} \\
\hline Mortgage banking activities & 6,381 & 55 & 5,594 & (7) \\
\hline Credit default swaps & & & 4,255 & (7) \\
\hline Total & \$19,057 & \$159 & \$12,014 & \$(26) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{DECEMBER 31, 1998} \\
\hline Interest rate & & & & \\
\hline Swaps & \$6,915 & \$177 & \$2,535 & \$(10) \\
\hline Caps & 722 & 6 & & \\
\hline Floors & 1,500 & & 439 & (9) \\
\hline \multicolumn{5}{|l|}{Total interest rate} \\
\hline risk management & 9,137 & 183 & 2,974 & (19) \\
\hline \multicolumn{5}{|l|}{Mortgage banking} \\
\hline activities & 9,367 & 74 & 906 & (10) \\
\hline Credit default swaps & & & 4,255 & (2) \\
\hline Total & \$18,504 & \$257 & \$8,135 & \$(31) \\
\hline
\end{tabular}

OTHER DERIVATIVES The following schedule sets forth information relating to positions associated with customer-related and other derivatives.
\begin{tabular}{lcccc} 
& \multicolumn{4}{c}{ Positive } \\
& Notional & Fair & Fair & Net Asset \\
In millions & Value & Value & Value & (Liability)
\end{tabular}

MARCH 31, 1999
Customer-related
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{Caps/floors} \\
\hline Sold & 2,476 & & (16) & (16) \\
\hline Purchased & 2,289 & 16 & & 16 \\
\hline Foreign exchange & 2,133 & 34 & (29) & 5 \\
\hline Other & 1,364 & 4 & (5) & (1) \\
\hline Total customerrelated & 19,464 & 99 & (115) & (16) \\
\hline Other & 2,221 & 2 & (3) & (1) \\
\hline Total & \$21,685 & \$101 & \$(118) & \$(17) \\
\hline In millions & Notional Value & \begin{tabular}{l}
Positive \\
Fair \\
Value
\end{tabular} & \begin{tabular}{l}
Negative \\
Fair \\
Value
\end{tabular} & Net Asset (Liability) \\
\hline \multicolumn{5}{|l|}{DECEMBER 31, 1998} \\
\hline \multicolumn{5}{|l|}{Customer-related} \\
\hline \multicolumn{5}{|l|}{Interest rate} \\
\hline Swaps & \$11,040 & \$69 & \$ (89) & \$(20) \\
\hline \multicolumn{5}{|l|}{Caps/floors} \\
\hline Sold & 2,844 & & (19) & (19) \\
\hline Purchased & 2,589 & 20 & & 20 \\
\hline Foreign exchange & 2,108 & 33 & (27) & 6 \\
\hline Other & 457 & 7 & (8) & (1) \\
\hline \multicolumn{5}{|l|}{Total customer-} \\
\hline Other & 709 & 1 & & 1 \\
\hline Total & \$19,747 & \$130 & \$(143) & \$(13) \\
\hline
\end{tabular}

PNC BANK CORP.
---
26
Notes to Consolidated Financial Statements

SEGMENT REPORTING
PNC Bank operates seven major businesses engaged in retail banking, asset management and wholesale banking activities: PNC Regional Bank, PNC Advisors, BlackRock, PFPC Worldwide, PNC Institutional Bank, PNC Secured Finance and PNC Mortgage.

Business results presented are based on PNC Bank's management accounting practices and the Corporation's current management structure.

The presentation of business results was changed during the first quarter of 1999 as part of the Corporation's operating strategy. PNC Regional Bank reflects the combination of PNC Regional Community Bank and PNC National Consumer Bank. Branch-based brokerage activities (previously included in PNC Advisors), the middle market customer segment (previously part of PNC Corporate Bank) and regional real estate lending and leasing activities in PNC Bank's geographic footprint (previously included in PNC Secured Finance) were also combined with PNC Regional Bank. Additionally, residential mortgages (previously included in PNC Mortgage) were realigned with PNC Regional Bank. Certain out-of-footprint large corporate, national healthcare and other non-strategic institutional lending businesses as well as venture capital activities (previously in PNC Corporate Bank) are included in Other. The remaining activities, which were previously in PNC Corporate Bank, comprise PNC Institutional Bank. BlackRock reflects total legal entity results for BlackRock, Inc. Financial results for 1999, 1998 and 1997 are presented consistent with this structure.

The management accounting process uses various balance sheet and income statement assignments and transfers to measure performance of the businesses. Methodologies change from time-to-time as management accounting practices are enhanced and businesses change. Securities or borrowings and related net interest income are assigned based on the net asset or liability position of each business. Capital is assigned based on management's assessment of inherent risks and equity levels at independent companies providing similar products and services. Support areas not directly aligned with the businesses are allocated primarily based on the utilization of these services.

Total business financial results differ from consolidated financial results primarily due to differences between management accounting practices and generally accepted accounting principles, divested and exited businesses, venture capital activities, sales of equity interests in subsidiaries, eliminations and unassigned items; the impact of which is reflected in Other.

Additionally, the first quarter of 1999 includes the impact of the sales of the credit card business and an equity interest in EPS; valuation adjustments associated with exiting certain institutional lending businesses; and costs related to efficiency initiatives.

BUSINESS SEGMENT PRODUCTS AND SERVICES
PNC Regional Bank provides credit, deposit, branch-based brokerage and electronic banking products and services to retail customers as well as
credit, leasing, treasury management and capital markets products and services to mid-sized and small businesses primarily within PNC Bank's geographic footprint.

PNC Advisors offers personalized investment management, high-end brokerage services, personal trust, estate planning and traditional banking services to affluent and wealthy individuals; and investment management, trust and administrative services to pensions, \(401(k)\) plans and charitable organizations.

BlackRock offers fixed income, domestic and international equity and liquidity investment products, and utilizes technology-based risk management capabilities to provide investment advisory and asset management capabilities for a wide range of institutional and retail customers.

PFPC Worldwide provides a wide range of accounting, administration, transfer agency, custody, securities lending and integrated banking transaction services to mutual funds, pension and money fund managers, partnerships, brokerage firms, insurance companies and banks, both domestically and globally.

PNC Institutional Bank provides credit, treasury management and capital markets products and services to corporations, institutions and government agencies.

PNC Secured Finance is engaged in commercial real estate finance, including loan origination, securitization, and servicing; asset-based financing, including lending syndications and treasury management services; and equipment lease financing to a wide range of customers nationally.

PNC Mortgage originates, purchases and services residential mortgages and related products, and securitizes and sells residential mortgages as private-label mortgage-backed securities and performs master servicing of those securities for investors.

PNC BANK CORP.
27

RESULTS OF BUSINESSES


\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline Inter-segment revenue & \$4 & & \$1 & & \$ (6) & \$2 & \$9 & \$(10) \\
\hline Average assets \$72,141 & \$38,800 & \$2,655 & \$293 & \$218 & \$8,334 & \$5,294 & \$3,826 & \$12,721 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{9}{|l|}{1997} \\
\hline \multicolumn{9}{|l|}{INCOME STATEMENT} \\
\hline Net interest income* & \$421 & \$26 & \$ (4) & \$2 & \$48 & \$33 & \$9 & \$102 \\
\hline \multicolumn{9}{|l|}{\$637} \\
\hline Noninterest income & 145 & 72 & 46 & 33 & 32 & 18 & 36 & 44 \\
\hline \multicolumn{9}{|l|}{426} \\
\hline Total revenue & 566 & 98 & 42 & 35 & 80 & 51 & 45 & 146 \\
\hline \multicolumn{9}{|l|}{1,063} \\
\hline Provision for credit losses & 12 & 1 & & & 1 & 8 & & (12) \\
\hline \multicolumn{9}{|l|}{10} \\
\hline Noninterest expense & 309 & 65 & 34 & 23 & 55 & 10 & 50 & 91 \\
\hline \multicolumn{9}{|l|}{637} \\
\hline Pretax earnings & 245 & 32 & 8 & 12 & 24 & 33 & (5) & 67 \\
\hline \multicolumn{9}{|l|}{416} \\
\hline Income taxes & 103 & 12 & 3 & 5 & 8 & 12 & (2) & 9 \\
\hline \multicolumn{9}{|l|}{150 ( \({ }^{\text {c }}\)} \\
\hline Earnings & \$142 & \$20 & \$5 & \$7 & \$16 & \$21 & \$(3) & \$58 \\
\hline \multicolumn{9}{|l|}{\$266} \\
\hline Inter-segment revenue & \$1 & & \$1 & & \$ (2) & \$1 & \$8 & \$ (9) \\
\hline Average assets & \$39,106 & \$2,478 & \$260 & \$191 & \$8,174 & \$4,206 & \$2,070 & \$13,816 \\
\hline \$70,301 & & & & & & & & \\
\hline
\end{tabular}
- ----------------
</TABLE>
*Taxable-equivalent basis

PNC BANK CORP.
28
Notes to Consolidated Financial Statements
EARNINGS PER SHARE



## PNC BANK CORP.

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## LITIGATION

The Corporation and persons to whom the Corporation may have indemnification obligations, in the normal course of business, are subject to various pending and threatened lawsuits in which claims for monetary damages are asserted. Management, after consultation with legal counsel, does not at the present time anticipate the ultimate aggregate liability, if any, arising out of such lawsuits will have a material adverse effect on the Corporation's financial position. At the present time, management is not in a position to determine whether any such pending or threatened litigation will have a material adverse effect on the Corporation's results of operations in any future reporting period.

COMPREHENSIVE INCOME
Total comprehensive income amounted to $\$ 279$ million and $\$ 261$ million during the first quarter of 1999 and 1998, respectively.

OTHER FINANCIAL INFORMATION
In connection with the 1995 Midlantic merger, the parent company and its wholly-owned subsidiary, PNC Bancorp, Inc, jointly and severally assumed borrowed funds of Midlantic in the aggregate principal amount of $\$ 300$ million at March 31, 1999.

Summarized financial information for PNC Bancorp, Inc. and subsidiaries is as follows:

PNC BANCORP, INC., AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET

| In millions | $\begin{gathered} \text { March } 31 \\ 1999 \end{gathered}$ | $\begin{gathered} \text { December } 31 \\ 1998 \end{gathered}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and due from banks | \$2,317 | \$2,527 |
| Securities available for sale | 8,594 | 6,868 |
| Loans, net of unearned income Allowance for credit losses | $\begin{array}{r} 52,603 \\ (672) \end{array}$ | $\begin{array}{r} 57,282 \\ (753) \end{array}$ |
| Net loans | 51,931 | 56,529 |
| Other assets | 9,536 | 9,261 |
| Total assets | \$72,378 | \$75,185 |
| LIABILITIES |  |  |
| Deposits | \$45,902 | \$47,578 |


| Borrowed funds | 18,246 | 19,402 |
| :---: | :---: | :---: |
| Other liabilities | 1,338 | 1,130 |
| Total liabilities | 65,486 | 68,110 |
| Mandatorily redeemable capital securities of subsidiary trust | 350 | 350 |
| SHAREHOLDERS' EQUITY | 6,542 | 6,725 |
| Total liabilities, capital securities and shareholders' equity | \$72,378 | \$75,185 |

PNC BANCORP, INC., AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF INCOME

| Three months ended March 31 - in millions | 1999 | 1998 |
| :---: | :---: | :---: |
| Interest income | \$1,273 | \$1,279 |
| Interest expense | 602 | 629 |
| Net interest income | 671 | 650 |
| Provision for credit losses | 78 | 30 |
| Net interest income less provision for credit losses | 593 | 620 |
| Noninterest income | 505 | 478 |
| Noninterest expense | 693 | 688 |
| Income before income taxes | 405 | 410 |
| Income taxes | 146 | 142 |
| Net income | \$259 | \$268 |

SUBSEQUENT EVENT
On May 13, 1999, the Corporation announced that BlackRock, Inc. filed a
registration statement with the Securities and Exchange Commission relating to an initial public offering of its common stock.

A registration statement relating to BlackRock, Inc. common stock has been filed with the Securities and Exchange Commission but has not yet become effective. BlackRock, Inc. common stock may not be sold nor may offers to buy be accepted prior to the time the registration statement becomes effective.

PNC BANK CORP.
30

Statistical Information
CONSOLIDATED AVERAGE BALANCE SHEET AND NET INTEREST ANALYSIS

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{6}{|l|}{14.58} \\
\hline Residential mortgage & 12,184 & 216 & 7.09 & 12,193 & 218 \\
\hline \multicolumn{6}{|l|}{7.16} \\
\hline Commercial & 24,574 & 462 & 7.52 & 24,593 & 474 \\
\hline \multicolumn{6}{|l|}{7.55} \\
\hline Commercial real estate & 3,398 & 65 & 7.70 & 3,442 & 69 \\
\hline \multicolumn{6}{|l|}{7.81} \\
\hline Other & 2,860 & 52 & 7.24 & 2,493 & 45 \\
\hline \multicolumn{6}{|l|}{7.12} \\
\hline Total loans, net of unearned income & 56,695 & 1,117 & 7.91 & 57,366 & 1,171 \\
\hline \multicolumn{6}{|l|}{\[
8.06
\]} \\
\hline Other & 1,005 & 16 & 6.19 & 881 & 16 \\
\hline \multicolumn{6}{|l|}{6.97} \\
\hline Total interest-earning assets/interest income & 68,838 & 1,296 & 7.56 & 69,865 & 1,360 \\
\hline \multicolumn{6}{|l|}{7.70} \\
\hline \multicolumn{6}{|l|}{Noninterest-earning assets} \\
\hline Allowance for credit losses & (744) & & & (792) & \\
\hline Cash and due from banks & 2,066 & & & 2,088 & \\
\hline Other assets & 6,798 & & & 6,216 & \\
\hline Total assets & \$76,958 & & & \$77,377 & \\
\hline \multicolumn{6}{|l|}{LIABILITIES, CAPITAL SECURITIES AND SHAREHOLDERS' EQUITY} \\
\hline \multicolumn{6}{|l|}{Interest-bearing liabilities} \\
\hline \multicolumn{6}{|l|}{Interest-bearing deposits} \\
\hline Demand and money market & \$16,825 & 113 & 2.73 & \$15,974 & 117 \\
\hline \multicolumn{6}{|l|}{2.90} \\
\hline Savings & 2,535 & 10 & 1.63 & 2,552 & 12 \\
\hline \multicolumn{6}{|l|}{1.84} \\
\hline Other time & 17,262 & 219 & 5.12 & 17,830 & 238 \\
\hline \multicolumn{6}{|l|}{5.31} \\
\hline Deposits in foreign offices & 759 & 9 & 4.78 & 692 & 9 \\
\hline \multicolumn{6}{|l|}{4.86} \\
\hline Total interest-bearing deposits & 37,381 & 351 & 3.80 & 37,048 & 376 \\
\hline \multicolumn{6}{|l|}{4.03} \\
\hline \multicolumn{6}{|l|}{Borrowed funds} \\
\hline Bank notes and senior debt & 9,814 & 125 & 5.10 & 10,153 & 139 \\
\hline \multicolumn{6}{|l|}{5.35} \\
\hline Federal funds purchased & 1,663 & 20 & 4.81 & 2,117 & 27 \\
\hline \multicolumn{6}{|l|}{} \\
\hline Repurchase agreements & 1,841 & 16 & 3.57 & 1,498 & 15 \\
\hline \multicolumn{6}{|l|}{4.04} \\
\hline Other borrowed funds & 6,380 & 84 & 5.24 & 7,113 & 101 \\
\hline \multicolumn{6}{|l|}{5.54} \\
\hline Subordinated debt & 1,886 & 36 & 7.58 & 1,842 & 37 \\
\hline \multicolumn{6}{|l|}{8.03} \\
\hline Total borrowed funds & 21,584 & 281 & 5.21 & 22,723 & 319 \\
\hline \multicolumn{6}{|l|}{5.51} \\
\hline Total interest-bearing liabilities/interest expense & 58,965 & 632 & 4.31 & 59,771 & 695 \\
\hline \multicolumn{6}{|l|}{4.59} \\
\hline \multicolumn{6}{|l|}{Noninterest-bearing liabilities and shareholders' equity} \\
\hline Demand and other noninterest-bearing deposits & 9,035 & & & 9,202 & \\
\hline Accrued expenses and other liabilities & 2,135 & & & 1,756 & \\
\hline \multicolumn{6}{|l|}{\begin{tabular}{l}
Mandatorily redeemable capital securities \\
of subsidiary trusts
\end{tabular}} \\
\hline Shareholders' equity & 5,975 & & & 5,800 & \\
\hline \multicolumn{6}{|l|}{Total liabilities, capital securities and shareholders' equity
\[
\$ 76,958
\]
\[
\$ 77,377
\]} \\
\hline \multicolumn{6}{|l|}{Interest rate spread 3.25} \\
\hline \multicolumn{6}{|l|}{3.11} \\
\hline Impact of noninterest-bearing sources & & & . 61 & & \\
\hline \multicolumn{6}{|l|}{.66 . 61} \\
\hline Net interest income/margin & & \$664 & 3.86\% & & \$665 \\
\hline 3.77\% & & & & & \\
\hline
\end{tabular}

Nonaccrual loans are included in loans, net of unearned income. The impact of financial derivatives used in interest rate risk management is included in the interest income/expense and average yields/rates of the related assets and liabilities. Average balances of securities available for sale are based on amortized historical cost (excluding SFAS No. 115 adjustments to fair value)

PNC BANK CORP.

\section*{<TABLE>}
<CAPTION>


\section*{------------
Average}

\section*{Average}

Balances Interest Yields/Rates Balances Interest Yields/Rates Balances Interest Yields/Rates
\(\qquad\)
\(<\mathrm{S}>1 \mathrm{c}\)
\(7.00 \%\)
\begin{tabular}{|c|c|c|}
\hline <C> & <C> & <C> \\
\hline \$2,948 & \$52 & \\
\hline 5,252 & 74 & \\
\hline 1,531 & 25 & \\
\hline 540 & 8 & \\
\hline 7,323 & 107 & \\
\hline
\end{tabular}
\begin{tabular}{cccc} 
<C> & <C> & <C \(>\)
\end{tabular} 7.16\%
\begin{tabular}{|c|c|}
\hline 4,714 & 66 \\
\hline 5.78 & \\
\hline 1,842 & 29 \\
\hline 6.59 & \\
\hline 517 & 9 \\
\hline 6.57 & \\
\hline
\end{tabular}
\begin{tabular}{ccc}
5.58 & 5,252 & 74 \\
6.35 & 1,531 & 25 \\
6.43 & 540 & 8 \\
& -107
\end{tabular}
\begin{tabular}{rrr}
5.62 & 5,580 & 81 \\
6.46 & 1,639 & 27 \\
6.44 & 565 & 9
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline 6.44 & 565 & 9 \\
\hline 5.86 & 7,784 & 117 \\
\hline
\end{tabular}
6.01
\begin{tabular}{|c|c|}
\hline 11,038 & 235 \\
\hline 8.56 & \\
\hline 4,029 & 142 \\
\hline 14.38 & \\
\hline 12,455 & 225 \\
\hline 7.31 & \\
\hline 23,359 & 468 \\
\hline 7.87 & \\
\hline 2,850 & 63 \\
\hline 8.68 & \\
\hline 2,207 & 39 \\
\hline 6.99 & \\
\hline
\end{tabular}
\begin{tabular}{rrr}
8.47 & 10,995 & 235 \\
13.94 & 4,048 & 133
\end{tabular}
\begin{tabular}{rrr}
8.56 & 11,186 & 236 \\
13.17 & 3,748 & 133 \\
7.26 & 12,784 & 233
\end{tabular}
\begin{tabular}{lll}
7.21 & 12,560 & 228 \\
7.84 & 22,425 & 445
\end{tabular}
\begin{tabular}{ccc}
7.85 & 20,665 & 407 \\
8.22 & 3,624 & 79 \\
7.01 & 2,076 & 36
\end{tabular}
\begin{tabular}{ll}
--------------------------------172 \\
55,938 & 1,172 \\
8.36
\end{tabular}
8.28
\(\begin{array}{ll}8.36 \\ 1,097 & 18\end{array}\)

6.41
7.92
8.00
\begin{tabular}{|c|}
\hline (830) \\
\hline 2,022 \\
\hline 6,140 \\
\hline 75,290 \\
\hline
\end{tabular}

\begin{tabular}{|c|c|}
\hline & (947) \\
\hline & 2,787 \\
\hline & 5,112 \\
\hline & \$72,141 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline \$14,787 & 113 \\
\hline 2.97 & \\
\hline 2,610 & 13 \\
\hline 1.99 & \\
\hline 16,896 & 230 \\
\hline 5.46 & \\
\hline 1,060 & 15 \\
\hline 5.68 & \\
\hline 35,353 & 371 \\
\hline 4.19 & \\
\hline 11,845 & 172 \\
\hline 5.69 & \\
\hline 2,496 & 36 \\
\hline 5.55 & \\
\hline 1,587 & 19 \\
\hline 4.89 & \\
\hline 4,871 & 75 \\
\hline 5.99 & \\
\hline 1,843 & 35 \\
\hline 7.77 & \\
\hline 22,642 & 337 \\
\hline 5.85 & \\
\hline 57,995 & 708 \\
\hline 4.79 & \\
\hline 9,169 & \\
\hline 1,632 & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline 3.04 & \$14,344 & 106 \\
\hline 1.97 & 2,675 & 13 \\
\hline 5.41 & 16,749 & 227 \\
\hline 5.54 & 1,188 & 17 \\
\hline 4.17 & 34,956 & 363 \\
\hline 5.67 & 10,643 & 153 \\
\hline 5.60 & 3,089 & 43 \\
\hline 4.79 & 1,762 & 21 \\
\hline 6.01 & 4,524 & 68 \\
\hline 7.63 & 1,826 & 35 \\
\hline 5.83 & 21,844 & 320 \\
\hline 4.82 & 56,800 & 683 \\
\hline & \[
\begin{aligned}
& 9,213 \\
& 1,445
\end{aligned}
\] & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline 2.95 & \$14,153 & 103 \\
\hline 1.98 & 2,646 & 13 \\
\hline 5.43 & 17,346 & 234 \\
\hline 5.53 & 800 & 11 \\
\hline 4.15 & 34,945 & 361 \\
\hline 5.68 & 9,972 & 142 \\
\hline 5.51 & 2,404 & 33 \\
\hline 4.75 & 1,523 & 19 \\
\hline 5.97 & 4,408 & 66 \\
\hline 7.64 & 1,682 & 33 \\
\hline 5.81 & 19,989 & 293 \\
\hline 4.79 & 54,934 & 654 \\
\hline & \[
\begin{aligned}
& 9,685 \\
& 1,474
\end{aligned}
\] & \\
\hline
\end{tabular}


PNC BANK CORP.
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32
Quarterly Report on Form 10-Q
Securities and Exchange Commission
Washington, D.C. 20549
Quarterly Report Pursuant to Section 13 or \(15(d)\) of the Securities Exchange Act of 1934 for the quarterly period ended March 31, 1999.

Commission File Number 1-9718
PNC BANK CORP.
Incorporated in the Commonwealth of Pennsylvania
IRS Employer Identification No. 25-1435979
Address: One PNC Plaza
249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707
Telephone: (412) 762-1553
As of April 30, 1999, PNC Bank Corp. had 298,983,094 shares of common stock (\$5 par value) outstanding.

PNC Bank Corp. (1) has filed all reports required to be filed by Section 13 or \(15(d)\) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

The following sections of the Financial Review set forth in the cross-reference index are incorporated in the Quarterly Report on Form 10-Q.
\begin{tabular}{lrl} 
Cross-Reference & Page (s)
\end{tabular}

PART I FINANCIAL INFORMATION
Item 1 Consolidated Statement of Income for the three months ended March 31, 1999 and 1998 Balidated Balance Sheet as of March
31, 1999 and December 31, 199822
Consolidated Statement of Cash Flows for the three months ended March 31, 1999 and 1998
Notes to Consolidated Financial Statements
Consolidated Average Balance Sheet and Net Interest Analysis
\(31-32\)
Item 2 Management's Discussion and Analysis of Financial Condition and Results of
Operations 2-20

Item 3 Quantitative and Qualitative Disclosures About Market Risk 16-17

PART II OTHER INFORMATION
Item 4 Submission of Matters for a Vote of Security Holders
An annual meeting of shareholders of the Corporation was held on April 27, 1999, for the purpose of electing 17 directors.

All 17 nominees were elected and the votes cast for and against/withheld were as follows:

\begin{tabular}{|c|c|c|}
\hline Robert N. Clay & 261,462,452 & 3,404,947 \\
\hline George A. Davidson, Jr. & 261,476,034 & 3,391,365 \\
\hline David F. Girard-diCarlo & 259,686,868 & 5,180,531 \\
\hline Walter E. Gregg, Jr. & 261,391,606 & 3,475,793 \\
\hline William R. Johnson & 261,335,115 & 3,532,284 \\
\hline Bruce C. Lindsay & 261,411,673 & 3,455,726 \\
\hline W. Craig McClelland & 261,385,149 & 3,482,250 \\
\hline Thomas H. O'Brien & 261,187,128 & 3,680,271 \\
\hline Jane G. Pepper & 261,120,848 & 3,746,551 \\
\hline Jackson H. Randolph & 261,446,867 & 3,420,532 \\
\hline James E. Rohr & 261,384,220 & 3,483,179 \\
\hline Roderic H. Ross & 261,395,057 & 3,472,342 \\
\hline Richard P. Simmons & 261,413,830 & 3,453,569 \\
\hline Thomas J. Usher & 261,444,075 & 3,423,324 \\
\hline Milton A. Washington & 261,389,964 & 3,477,435 \\
\hline Helge H. Wehmeier & 261,439,901 & 3,427,498 \\
\hline
\end{tabular}

PNC BANK CORP.
33
With respect to the above matter, holders of the Corporation's common and preferred stock voted together as a single class. The following table sets forth as of the February 26, 1999 record date the number of shares of each class of stock that were issued and outstanding and entitled to vote, the voting power per share and the aggregate voting power of each class:
\begin{tabular}{|c|c|c|c|}
\hline Title of Class & Voting Rights Per Share & Number of Shares Entitled to Vote & Aggregate Voting Power \\
\hline Common Stock & 1 & 302,103,797 & 302,103,797 \\
\hline \$1.80 Cumulative & & & \\
\hline Convertible & & & \\
\hline \[
\begin{aligned}
& \text { Preferred Stock - } \\
& \text { Series A }
\end{aligned}
\] & 8 & 12,862 & 102,896 \\
\hline \$1.80 Cumulative & & & \\
\hline Convertible & & & \\
\hline Preferred Stock - & 8 & & \\
\hline \$1.60 Cumulative & & 4,384 & 35,072 \\
\hline Convertible & & & \\
\hline Preferred Stock - & & & \\
\hline Series C & 4/2.4 & 270,546 & 450,910* \\
\hline \$1.80 Cumulative & & & \\
\hline Convertible & & & \\
\hline Preferred Stock - & & & \\
\hline Series D & 4/2.4 & 385,730 & 642,883* \\
\hline Total possible votes & & & 303,335,558* \\
\hline
\end{tabular}
* Represents greatest number of votes possible. Actual aggregate voting power was less since each holder of such preferred stock is entitled to a number of votes equal to the number of full shares of common stock into which such holder's preferred stock is convertible.

Holders of the Corporation's 6,000,000 issued and outstanding shares of
Fixed/Adjustable Rate Noncumulative Preferred Stock-Series \(F\) were not entitled to vote with respect to the matters presented at the meeting.

Item 6 Exhibits and Reports on Form 8-K
The following exhibit index lists Exhibits to this Quarterly Report on Form 10-Q:
\begin{tabular}{ll}
12.1 & Computation of Ratio of Earnings to Fixed Charges \\
12.2 & Computation of Ratio of Earnings to Fixed Charges and \\
\(\quad\) Preferred Stock Dividends \\
27 & Financial Data Schedule
\end{tabular}

Copies of these Exhibits may be accessed electronically at the Securities and Exchange Commission's home page at www.sec.gov. Exhibits will also be furnished without charge by writing to Lynn F. Evans, Director, Financial Reporting, at corporate headquarters. Requests may also be directed to (412) 762-1553 or via e-mail to financial.reporting@pncbank.com.

Since December 31, 1998, the Corporation filed the following Current Reports on Form 8-K:

Form 8-K dated as of December 23, 1998, reporting developments regarding the Corporation's credit card business, filed pursuant to Item 5.

Form 8-K dated as of January 19, 1999, reporting the Corporation's consolidated financial results for the three months and year ended December 31, 1998, filed pursuant to Item 5.

Form 8-K dated as of February 16, 1999, reporting the public offering of \(\$ 250,000,000\) of \(61 / 8 \%\) subordinated notes due 2009, filed pursuant to Item 5.

Form 8-K dated as of March 29, 1999, reporting developments regarding the Corporation's credit card business, filed pursuant to Item 5.

Form 8-K dated as of April 22, 1999, reporting the Corporation's consolidated financial results for the three months ended March 31, 1999 and information on the Corporation's businesses for the three months ended March 31, 1999 and 1998, filed pursuant to Item 5.

SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on May 17, 1999, on its behalf by the undersigned thereunto duly authorized.

PNC Bank Corp.
Robert L. Haunschild
Senior Vice President and
Chief Financial Officer

PNC BANK CORP.
34
Corporate Information
CORPORATE HEADQUARTERS
PNC Bank Corp.
One PNC Plaza
249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707
STOCK LISTING
PNC Bank Corp. common stock is traded on the New York Stock Exchange ("NYSE") under the symbol PNC.

INTERNET INFORMATION
Information on PNC Bank Corp.'s financial results and its products and services is available on the Internet at www.pncbank.com.

FINANCIAL INFORMATION
The Annual Report on Form \(10-\mathrm{K}\) is filed with the Securities and Exchange Commission ("SEC"). Copies of this document and other filings, including Exhibits thereto, may be obtained electronically at the SEC's home page at www.sec.gov. Copies also may be obtained by writing to Lynn F. Evans, Director of Financial Reporting, at corporate headquarters, or by calling (412) 762-1553 or via e-mail at financial.reporting@pncbank.com.

INQUIRIES
For financial services call 1-800-4-BANKER. Individual shareholders should contact Shareholder Relations at (800) 843-2206 or the PNC Bank Hotline at (800) 982-7652.

Analysts and institutional investors should contact William H. Callihan, Vice
President, Investor Relations, at (412) 762-8257 or via e-mail at invrela@pncmail.com.

News media representatives and others seeking general information should contact Brian E. Goerke, Director of Public Relations, at (412) 762-4304 or via e-mail at brian.goerke@pncbank.com.

COMMON STOCK PRICES/DIVIDENDS DECLARED

The table below sets forth by quarter the range of high and low sale and quarter-end closing prices for PNC Bank Corp. common stock and the cash dividends declared per common share.
\begin{tabular}{lcll} 
& & & \\
& & Cash \\
1999 QUARTER & High & Low & Close
\end{tabular}

\begin{tabular}{|c|c|c|c|c|}
\hline Second & 66.750 & 53.813 & 53.875 & . 39 \\
\hline Third & 60.000 & 41.625 & 45.000 & . 39 \\
\hline Fourth & 54.625 & 38.750 & 54.000 & . 41 \\
\hline & & & & . 58 \\
\hline
\end{tabular}

DIVIDEND REINVESTMENT AND STOCK PURCHASE PLAN
The PNC Bank Corp. dividend reinvestment and stock purchase plan enables holders of common and preferred stock to purchase additional shares of common stock conveniently and without paying brokerage commissions or service charges. A prospectus and enrollment card may be obtained by writing to Shareholder Relations at corporate headquarters.

REGISTRAR AND TRANSFER AGENT
The Chase Manhattan Bank
P.O. Box 590

Ridgefield Park, New Jersey 07660
800-982-7652

PNC BANK CORP.


PNC BANK CORP.
COMPUTATION OF RATIO OF EARNINGS
TO FIXED CHARGES AND PREFERRED STOCK DIVIDENDS
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{Three months ended} & \multicolumn{3}{|c|}{Year ended December 31} \\
\hline Dollars in millions 1994 & March 31, 1999 & 1998 & 1997 & 1996 & 1995 \\
\hline \[
\begin{aligned}
& <S> \\
& <C>
\end{aligned}
\] & <C> & <C> & <C> & <C> & <C> \\
\hline
\end{tabular}

EARNINGS
Income before taxes and cumulative effect
of changes in accounting principles
\$1,209
Fixed charges and preferred stock dividends
excluding interest on deposits
1,112
-- -------------
Subtotal
Interest on deposits
1,160


Total
\$3,481
-_ -_-_-_-_-_-_-

FIXED CHARGES
Interest on borrowed funds
\$1,071
Interest component of rentals
32
Amortization of notes and debentures
1
Distributions on Mandatorily Redeemable
Capital Securities of Subsidiary Trusts
Preferred stock dividend requirements
8
1.53
- -----------------------------------
</TABLE>
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{<TABLE> <S> <C>} \\
\hline \multicolumn{2}{|l|}{<ARTICLE> 9} \\
\hline \multicolumn{2}{|l|}{<LEGEND>} \\
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE CONSOLIDATED FINANCIAL INFORMATION INCORPORATED BY REFERENCE TO THE 1999 FIRST}} \\
\hline & \\
\hline \multicolumn{2}{|l|}{QUARTER FINANCIAL REVIEW AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH} \\
\hline \multicolumn{2}{|l|}{FINANCIAL INFORMATION.} \\
\hline \multicolumn{2}{|l|}{</LEGEND>} \\
\hline \multicolumn{2}{|l|}{<MULTIPLIER> 1,000,000} \\
\hline <S> & <C> \\
\hline <PERIOD-TYPE> & 3-MOS \\
\hline <FISCAL-YEAR-END> & DEC-31-1999 \\
\hline <PERIOD-START> & JAN-01-1999 \\
\hline <PERIOD-END> & MAR-31-1999 \\
\hline <CASH> & 2,322 \\
\hline <INT-BEARING-DEPOSITS> & 0 \\
\hline <FED-FUNDS-SOLD> & 0 \\
\hline <TRADING-ASSETS> & 0 \\
\hline <INVESTMENTS-HELD-FOR-SALE> & 9,170 \\
\hline <INVESTMENTS-CARRYING> & 0 \\
\hline <INVESTMENTS-MARKET> & 0 \\
\hline <LOANS> & 52,800 \\
\hline <ALLOWANCE> & (672) \\
\hline <TOTAL-ASSETS> & 74,868 \\
\hline <DEPOSITS> & 45,799 \\
\hline <SHORT-TERM> & 10,665 \\
\hline <LIABILITIES-OTHER> & 2,355 \\
\hline <LONG-TERM> & 9,270 \\
\hline <PREFERRED-MANDATORY> & 0 \\
\hline <PREFERRED> & 7 \\
\hline <COMMON> & 1,764 \\
\hline <OTHER-SE> & 4,160 \\
\hline <TOTAL-LIABILITIES-AND-EQUITY> & 74,868 \\
\hline <INTEREST-LOAN> & 1,112 \\
\hline <INTEREST-INVEST> & 106 \\
\hline <INTEREST-OTHER> & 72 \\
\hline <INTEREST-TOTAL> & 1,290 \\
\hline <INTEREST-DEPOSIT> & 351 \\
\hline <INTEREST-EXPENSE> & 632 \\
\hline <INTEREST-INCOME-NET> & 658 \\
\hline <LOAN-LOSSES> & 78 \\
\hline <SECURITIES-GAINS> & (17) \\
\hline <EXPENSE-OTHER> & 823 \\
\hline <INCOME-PRETAX> & 488 \\
\hline <INCOME-PRE-EXTRAORDINARY> & 325 \\
\hline <EXTRAORDINARY> & 0 \\
\hline <CHANGES> & 0 \\
\hline <NET-INCOME> & 325 \\
\hline <EPS-PRIMARY> & 1.06 \\
\hline <EPS-DILUTED> & 1.05 \\
\hline <YIELD-ACTUAL> & 3.86 \\
\hline <LOANS-NON> & 291 \\
\hline <LOANS-PAST> & 161 \\
\hline <LOANS-TROUBLED> & 0 \\
\hline <LOANS-PROBLEM> & 0 \\
\hline <ALLOWANCE-OPEN> & 753 \\
\hline <CHARGE-OFFS> & (97) \\
\hline <RECOVERIES> & 19 \\
\hline <ALLOWANCE-CLOSE> & 672 \\
\hline <ALLOWANCE-DOMESTIC> & 672 \\
\hline <ALLOWANCE-FOREIGN> & 0 \\
\hline <ALLOWANCE-UNALLOCATED> & 0 \\
\hline
\end{tabular}
</TABLE>
