PNC BANK CORP.

Quarterly Report on Form 10-Q
For the quarterly period ended September 30, 1998
Page 1 represents a portion of the third quarter 1998 Financial Review which is
not required by the Form $10-Q$ report and is not "filed" as part of the Form
$10-Q$.
The Quarterly Report on Form $10-Q$ and cross reference index is on page 32 .

CONSOLIDATED FINANCIAL HIGHLIGHTS

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{Three months ended} & \multirow[t]{2}{*}{Nine} \\
\hline months ended & & & \\
\hline & \multicolumn{3}{|c|}{September 30} \\
\hline \multicolumn{4}{|l|}{September 30} \\
\hline & 1998 & 1997 & 1998 \\
\hline 1997 & & & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & <C> \\
\hline \multicolumn{6}{|l|}{<C>} \\
\hline \multicolumn{6}{|l|}{FINANCIAL PERFORMANCE (in thousands, except per share data)} \\
\hline \multicolumn{6}{|l|}{Revenue} \\
\hline Net interest income (taxable-equivalent basis) & \$ & 652,532 & \$ & 627,431 & \$1,933,748 \\
\hline \multicolumn{6}{|l|}{\$1,885,295} \\
\hline Noninterest income & & 675,870 & & 459,247 & 1,825,988 \\
\hline \multicolumn{6}{|l|}{1,336,917} \\
\hline Total revenue & & ,328,402 & & ,086,678 & 3,759,736 \\
\hline \multicolumn{6}{|l|}{3,222,212} \\
\hline Net income & & 280,588 & & 261,595 & 830,259 \\
\hline \multicolumn{6}{|l|}{786,979} \\
\hline \multicolumn{6}{|l|}{Per common share} \\
\hline Basic earnings & & . 92 & & . 84 & 2.71 \\
\hline \multicolumn{6}{|l|}{2.47} \\
\hline Diluted earnings & & . 91 & & . 83 & 2.68 \\
\hline \multicolumn{6}{|l|}{2.44} \\
\hline Cash dividends declared & & . 39 & & . 37 & 1.17 \\
\hline \multicolumn{6}{|l|}{1.11} \\
\hline \multicolumn{6}{|l|}{SELECTED RATIOS} \\
\hline \multicolumn{6}{|l|}{Return on} \\
\hline Average common shareholders' equity & & 20.52\% & & 20.11\% & 21.00\% \\
\hline \multicolumn{6}{|l|}{19.93\%} \\
\hline Average assets & & 1.48 & & 1.47 & 1.51 \\
\hline \multicolumn{6}{|l|}{1.49} \\
\hline Net interest margin & & 3.81 & & 3.89 & 3.86 \\
\hline \multicolumn{6}{|l|}{3.91} \\
\hline Noninterest income to total revenue & & 50.88 & & 42.26 & 48.57 \\
\hline \multicolumn{6}{|l|}{41.49} \\
\hline After-tax profit margin & & 21.12 & & 24.07 & 22.08 \\
\hline \multicolumn{6}{|l|}{24.42 (} \\
\hline Efficiency ratio * & & 53.28 & & 54.57 & 55.50 \\
\hline \multicolumn{6}{|l|}{55.82} \\
\hline Net charge-offs to average loans & & . 62 & & . 54 & . 65 \\
\hline
\end{tabular}

Net charge-offs to average loans
.49
</TABLE>
* Excluding amortization of intangibles, distributions on capital securities and mortgage banking hedging activities


| Earning assets $64,208$ | 68,638 | 68,353 | 65,210 | 66,688 |
| :---: | :---: | :---: | :---: | :---: |
| Loans, net of unearned income 53,651 | 56,752 | 56,237 | 54,511 | 54,245 |
| $\begin{aligned} & \text { Securities available for sale } \\ & 8,000 \end{aligned}$ | 7,152 | 7,540 | 7,511 | 8,522 |
| Deposits $44,788$ | 46,875 | 47,096 | 46,068 | 47,649 |
| Borrowed funds 19, 052 | 19,972 | 20,488 | 18,375 | 19,622 |
| Shareholders' equity $5,476$ | 5,793 | 5,633 | 5,487 | 5,384 |
| Common shareholders' equity 5,161 | 5,479 | 5,318 | 5,173 | 5,069 |
| CAPITAL RATIOS |  |  |  |  |
| Leverage $7.43 \%$ | 7.18\% | 7.18\% | 7.36\% | 7.30\% |
| ```Common shareholders' equity to assets 7.18``` | 7.19 | 7.01 | 7.15 | 6.75 |
| ASSET QUALITY RATIOS |  |  |  |  |
| Nonperforming assets to loans and foreclosed assets . $73 \%$ | . $58 \%$ | . $57 \%$ | . $61 \%$ | . $61 \%$ |
| Allowance for credit losses to loans 1.91 | 1.44 | 1.53 | 1.67 | 1.79 |
| Allowance for credit losses to nonperforming loans 324.25 | 289.02 | 315.09 | 320.96 | 351.79 |
| Book value per common share \$ 16.92 | \$ 18.21 | \$ 17.64 | \$ 17.20 | \$ 16.87 |

$\qquad$
</TABLE>

PNC BANK CORP.
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## FINANCIAL REVIEW

This Financial Review should be read in conjunction with the PNC Bank Corp. and subsidiaries' ("Corporation" or "PNC Bank") unaudited Consolidated Financial Statements and the Financial Review and audited Consolidated Financial Statements included in the Corporation's 1997 Annual Report.

## OVERVIEW

PNC BANK CORP. The Corporation is one of the largest diversified financial services companies in the United States and operates eight lines of business: Regional Community Banking, Corporate Banking, National Consumer Banking, Private Banking, Mortgage Banking, Secured Lending, Asset Management and Mutual Fund Servicing. Financial products and services are tailored to specific customer segments and are offered nationally and in PNC Bank's primary geographic markets in Pennsylvania, New Jersey, Delaware, Ohio and Kentucky.

SUMMARY FINANCIAL RESULTS The third quarter of 1998 was marked by significant volatility in the financial markets. Although PNC Bank was affected by this market volatility, the results for the quarter and first nine months continued to be strong and primarily driven by fee-based businesses. Earnings for the first nine months of 1998 from the Asset Management, Mutual Fund Servicing, Private Banking and Mortgage Banking businesses all grew in excess of $20 \%$ compared with the prior-year period.

PNC Bank's strategy has been to continue investing in businesses with greater value creation potential, downsizing businesses where return opportunities are less attractive and managing the Corporation's overall risk profile. Pursuant to this strategy, the Corporation completed or announced a number of acquisitions in 1998 including Hilliard-Lyons, Inc., a retail brokerage firm, and Midland Loan Services, L.P., a commercial mortgage servicer. The Corporation also agreed to sell its corporate trust and escrow business and approximately $\$ 1$ billion of non-relationship credit card outstandings.

Consolidated net income for the first nine months of 1998 was $\$ 830$ million compared with $\$ 787$ million a year ago. Diluted earnings per share increased $10 \%$ to $\$ 2.68$ for the first nine months of 1998 from $\$ 2.44$ in 1997. Returns on average common shareholders' equity and average assets were $21.00 \%$ and $1.51 \%$ in

As a result of purchase acquisitions, earnings were reduced by non-cash charges for goodwill and other intangible amortization. Excluding these charges, diluted earnings per share for the first nine months of 1998 and 1997 were $\$ 2.88$ and \$2.61, respectively.

Total revenue increased $\$ 538$ million or $17 \%$ in the first nine months of 1998 driven by growth in noninterest income, which represented $49 \%$ of total revenue compared with $41 \%$ in the prior-year period. Taxable-equivalent net interest income increased $\$ 49$ million from the first nine months of 1997. The net interest margin was $3.86 \%$ compared with $3.91 \%$ in the prior year. Noninterest income increased $37 \%$ to $\$ 1.8$ billion in the first nine months of 1998 reflecting significant growth in fee-based businesses.

The provision for credit losses was $\$ 110$ million for the first nine months of 1998 compared with $\$ 45$ million in the prior-year period.

Noninterest expense increased $\$ 419$ million or $22 \%$ in the first nine months of 1998 commensurate with revenue growth, the impact of investments in the consumer banking franchise and mortgage banking activities. The efficiency ratio, computed excluding amortization of intangibles, distributions on capital securities and mortgage banking hedging activities, was $55.5 \%$ compared with $55.8 \%$ a year ago.

Average earning assets increased $\$ 2.6$ billion from the prior year to $\$ 66.6$ billion as higher loans and loans held for sale more than offset reductions in the securities portfolio. Loans represented 83\% of average earning assets for the nine months of 1998 compared with $82 \%$ in the first nine months of 1997.

Shareholders' equity totaled $\$ 5.8$ billion at September 30,1998 compared with $\$ 5.4$ billion at December 31, 1997. The leverage ratio was $7.18 \%$ and Tier I and total risk-based capital ratios were $7.48 \%$ and $10.93 \%$, respectively.

PNC Bank's overall credit risk profile remained stable with no direct credit exposure to hedge funds or in Russia and nominal exposure in Latin America and Asia.

The ratio of nonperforming assets to loans and foreclosed assets was . $58 \%$ at September 30, 1998 and . 61\% at December 31, 1997. The allowance for credit losses was $289 \%$ of nonperforming loans and $1.44 \%$ of total loans at September 30, 1998 compared with $352 \%$ and $1.79 \%$, respectively, at December 31, 1997. Net charge-offs were . 65\% of average loans for the first nine months of 1998 compared with . 49\% a year ago. The increase was primarily associated with higher credit card outstandings.

BUSINESS STRATEGIES Financial services providers today are challenged by intense competition, changing customer demands, increased pricing pressures and the ongoing impact of deregulation. Traditional loan and deposit activities face particularly challenging competitive pressures as both banks and nonbanks compete for customers with access to a broad array of banking, investment and capital markets products.

PNC BANK CORP.

Many of these traditional businesses have moderate growth expectations and require significant capital to support balance sheet leverage that entails credit and interest rate risk.

PNC Bank has responded to these challenges by transitioning to an organization comprised of distinct lines of business with highly focused customer segments. This approach provides the basis for differentiated businesses capable of competing in today's environment where banks and other financial service providers seek the same customers.

The Corporation has focused on altering its business mix by investing in specialized financial services businesses including asset management, mutual fund servicing, private banking, mortgage banking, corporate finance and capital markets. These businesses are largely fee-based, less capital intensive and provide growth opportunities on a national scale. More meaningful contributions from these businesses, coupled with disciplined management of traditional banking activities, expansion of national distribution capabilities and reduction of wholesale leverage activities have allowed PNC Bank to significantly improve the composition of its earnings stream.

REGIONAL COMMUNITY BANKING provides financial products and services to small business and retail customers within PNC Bank's geographic footprint. Regional Community Banking utilizes a sophisticated information database to develop customer relationships based on their individual needs for PNC Bank's
traditional and technology-based array of products, services and distribution channels.

CORPORATE BANKING provides credit, capital markets and treasury management products and services to large and mid-sized businesses, institutions and government entities. Teams of specialists focus on specific segments, including large corporate, middle market, communications, health care, public finance, energy, metals and mining and emerging growth.

NATIONAL CONSUMER BANKING provides consumer products and services through technologically advanced cost efficient channels. National Consumer Banking focuses on nationwide distribution of products and services through affinity relationships.

PRIVATE BANKING offers personalized investment management, brokerage, personal trust, estate planning and traditional banking services to affluent individuals; investment management services to wealthy individuals through Hawthorn; and investment management, trust and administrative services to pensions, $401(k)$ plans and charitable organizations through its institutional trust group.

MORTGAGE BANKING originates and services residential mortgages. Mortgage Banking focuses on expanding retail distribution channels, increasing the mortgage servicing portfolio and expanding sales of related products including second mortgages, home equity lines of credit and insurance.

SECURED LENDING is engaged in commercial real estate finance, including loan origination, securitization, and servicing through Midland, asset-based financing through PNC Business Credit and equipment leasing within PNC Bank's primary geographic markets and nationally.

ASSET MANAGEMENT offers fixed income, domestic and international equity and liquidity products. BlackRock, Inc. ("BlackRock") represents the recent combination of PNC Bank's investment advisory and asset management capabilities under a single organization and brand. This integration created one of the largest asset managers in the country, leveraging the BlackRock Financial Management reputation as an established fixed income manager. BlackRock is focused on expanding marketing and delivery channels for a wide range of institutional and retail investment products.

MUTUAL FUND SERVICING provides institutional money managers, brokerage firms, pension managers and insurance companies a wide range of customized products, including accounting and administration, transfer agency, custody, securities lending and central asset account services. PFPC Inc. ("PFPC") is the second largest mutual fund accounting agent and the fourth largest mutual fund transfer agent in the United States and is focused on domestic, off-shore and alternative pooled investment servicing capabilities.

## FORWARD-LOOKING STATEMENTS

PNC Bank has made, and may continue to make, various written and oral forward-looking statements with respect to financial performance and other financial and business matters. The Corporation cautions that these forward-looking statements are subject to numerous assumptions, risks and uncertainties, all of which change over time and the Corporation assumes no duty to update forward-looking statements. Actual results could differ materially from forward-looking statements.

In addition to factors previously disclosed by the Corporation and those identified elsewhere in this Financial Review, the following factors, among others, could cause actual results to differ materially from forward-looking statements: the inability of the Corporation or others to remediate Year 2000 concerns in a timely fashion; continued pricing pressures on loan and deposit products; increased credit risk; the success and timing of business initiatives and strategies, several of which are in early stages and therefore susceptible to greater uncertainty than more mature businesses; competition; the ability to realize cost savings or revenues and implement integration plans associated with acquisitions and divestitures; changes in global

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## FINANCIAL REVIEW

and domestic economic conditions generally and in local markets in which the Corporation conducts business; changes in interest rates and capital markets; inflation; customer borrowing, repayment, investment and deposit practices; continued customer disintermediation; customers' acceptance of PNC Bank's products and services; and the impact, extent and timing of technological changes, capital management activities, actions of the Federal Reserve Board and
legislative and regulatory actions and reforms.

## LINE OF BUSINESS REVIEW

Financial results for PNC Bank's lines of business are derived from the Corporation's management accounting system. Line of business information is based on management accounting practices which conform to and support PNC Bank's current management structure and is not necessarily comparable with similar information for any other financial services institution.

The management accounting process uses various balance sheet and income statement assignments and transfers to measure business unit performance. Assignments and transfers change from time to time as the management accounting system is enhanced and business or product lines change. There is no comprehensive, authoritative body of guidance for management accounting equivalent to generally accepted accounting principles.

Financial statements for the lines of business do not necessarily use the same classifications as the consolidated financial statements. The financial results presented herein reflect each line of business as if it operated on a
stand-alone basis. Securities or borrowings and related interest rate spreads have been assigned to the lines of business based on their net asset or liability positions.

Total line of business financial results differ from consolidated financial results primarily due to eliminations, different provision for credit loss methodologies and corporate administration and other unassigned items.
Eliminations offset transactions between the lines of business which primarily relate to assigned securities or borrowings. Corporate administration and other unassigned includes holding company revenue, expenses and other items not assigned in the management accounting process.

Capital is assigned to each business unit based on management's assessment of inherent risks and equity levels at independent companies providing similar products and services. As a result, total capital assigned will differ from consolidated shareholders' equity.

The efficiency ratio for each line of business is computed excluding
amortization of intangibles and mortgage banking hedging activities, where applicable.

LINE OF BUSINESS RESULTS

<TABLE>
<CAPTION>

Total consolidated
\(\$ 70,568\)
\(==========================================================================================================================\)
\(==========\)
</TABLE>
CORPORATE ACTIVITIES In the second quarter of 1998 , the Asset Management and Mutual Fund Servicing line of business was segregated into two distinct lines of business. The institutional trust business and Hawthorn were realigned with Private Banking and the corporate trust and escrow business was included in corporate administration and other unassigned. On August 4, 1998, the Corporation entered into an agreement to sell the corporate trust and escrow business to Chase Manhattan Trust Company, N.A. The transaction will result in a gain and is expected to close in the fourth quarter of 1998 , subject to regulatory approvals. Results for the first nine months of 1998 and 1997 are presented consistent with this new structure. The benefit from the sale of an equity interest to BlackRock management is also included in corporate administration and other unassigned.

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| <TABLE> |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| <CAPTION> |  |  |  |  |
| REGIONAL COMMUNITY BANKING |  |  |  |  |
| Nine months ended September 30 dollars in millions | 1998 |  | 1997 |  |
| <S> |  |  |  |  |
| INCOME STATEMENT |  |  |  |  |
| Net interest income | \$ | 973 | \$ | 992 |
| Noninterest income |  | 304 |  | 211 |
| Total revenue |  | 1,277 |  | 1,203 |
| Provision for credit losses |  | 24 |  | 22 |
| Noninterest expense |  | 695 |  | 697 |
| Pretax earnings |  | 558 |  | 484 |
| Income taxes |  | 221 |  | 195 |
| Earnings | \$ | 337 | \$ | 289 |


| AVERAGE BALANCE SHEET |  |  |
| :---: | :---: | :---: |
| Loans |  |  |
| Consumer | \$5,178 | \$4,938 |
| Commercial | 2,632 | 2,043 |
| Residential mortgage | 1,266 | 1,250 |
| Other | 178 | 400 |
| Total loans | 9,254 | 8,631 |
| Assigned assets and other assets | 25,731 | 26,557 |
| Total assets | \$34,985 | \$35,188 |
| Net deposits |  |  |
| Certificates | \$14,875 | \$15,633 |
| Money market | 7,109 | 6,337 |
| Noninterest-bearing demand | 4,867 | 4,810 |
| Interest-bearing demand | 3,985 | 3,989 |
| Savings | 2,581 | 2,857 |
| Total net deposits | 33,417 | 33,626 |
| Other liabilities | 135 | 143 |
| Assigned capital | 1,433 | 1,419 |
| Total funds | \$34,985 | \$35,188 |
| PERFORMANCE RATIOS |  |  |
| Return on assigned capital | 31\% | 27\% |
| Noninterest income to total revenue | 24 | 18 |
| After-tax profit margin | 26 | 24 |
| Efficiency | 52 | 56 |

Regional Community Banking contributed $46 \%$ of total line of business earnings in the first nine months of 1998 compared with $41 \%$ for the first nine months of
1997. Earnings of $\$ 337$ million included $\$ 86$ million of gains on the sales of 24 branches in Western Pennsylvania, Kentucky and Indiana that were offset by one-time costs of $\$ 40$ million related to consumer delivery initiatives, and other one-time costs and valuation adjustments in other lines of business. Excluding these items, earnings increased $\$ 21$ million or $7 \%$ and performance ratios improved due to strategies designed to respond to changing customer preferences while improving the effectiveness and efficiency of the delivery system. As a result of these strategies, noninterest expense before the one-time costs in 1998 declined $\$ 42$ million or $6 \%$ compared with the prior year. Net interest income declined in the current period due to loan spread compression and the impact of consumer migration to higher cost deposit products.

Regional Community Banking seeks to grow revenue through targeted marketing efforts and will continue initiatives designed to leverage technology and reduce the cost of the delivery system.


Corporate Banking contributed $21 \%$ of total line of business earnings in the first nine months of 1998 and 1997. Earnings for the first nine months of 1998 increased $\$ 6$ million or $4 \%$.

Credit-related revenue primarily represents net interest income from loans and increased $7 \%$ in the comparison. Noncredit revenue, which includes noninterest income and the benefit of compensating balances in lieu of fees, increased $\$ 47$ million or $18 \%$ in the first nine months of 1998 reflecting growth in venture capital, capital markets and treasury management income. Increases in noncredit revenue and noninterest expense reflected strategies designed to expand revenue from fee-based services while reducing reliance on balance sheet leverage.

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Expense levels reflect the investment in fee-based business offset by the continued focus on operating efficiency in the traditional credit-related business as the efficiency ratio declined to 48\% in the first nine months of 1998 compared with 52\% in the prior year.

The increase in the provision for credit losses related to credit exposure to certain bankrupt affiliates of Allegheny Health, Education and Research Foundation ("AHERF"), a portion of which became nonperforming in the third quarter.

Corporate Banking engages in lending, venture capital and capital markets activities, all of which are impacted by economic and financial market conditions. Accordingly, a decline in the capital markets or an economic slowdown could adversely impact results of operations.

<TABLE>
<CAPTION>
NATIONAL CONSUMER BANKING
Nine months ended September 30 -
\begin{tabular}{|c|c|c|c|c|}
\hline dollars in millions & \multicolumn{2}{|r|}{1998} & \multicolumn{2}{|r|}{1997} \\
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline \multicolumn{5}{|l|}{INCOME STATEMENT} \\
\hline Net interest income & \$ & 354 & \$ & 297 \\
\hline Noninterest income & & 179 & & 209 \\
\hline Total revenue & & 533 & & 506 \\
\hline Provision for credit losses & & 233 & & 167 \\
\hline Noninterest expense & & 343 & & 291 \\
\hline Pretax earnings (loss) & & (43) & & 48 \\
\hline Income taxes (benefit) & & (16) & & 18 \\
\hline Earnings (loss) & \$ & (27) & \$ & 30 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{AVERAGE BALANCE SHEET} \\
\hline \multicolumn{3}{|l|}{Loans} \\
\hline Dealer finance & \$ 4,859 & \$ 5,312 \\
\hline Credit card & 3,942 & 3,475 \\
\hline Education & 1,149 & 1,302 \\
\hline Other & 728 & 392 \\
\hline Total loans & 10,678 & 10,481 \\
\hline Other assets & 726 & 736 \\
\hline Total assets & \$11,404 & \$11,217 \\
\hline Net deposits & \$ 207 & \$ 84 \\
\hline Assigned funds and other liabilities & 10,496 & 10,455 \\
\hline Assigned capital & 701 & 678 \\
\hline Total funds & \$11,404 & \$11,217 \\
\hline
\end{tabular}

PERFORMANCE RATIOS
\begin{tabular}{lcc} 
Return on assigned capital & \((5) \%\) & \(6 \%\) \\
Noninterest income to total revenue & 34 & 41 \\
After-tax profit margin & \((5)\) & 6 \\
Efficiency & 59 & 52 \\
\(==============================================================\)
\end{tabular}

\section*{</TABLE>}

National Consumer Banking incurred a loss of \(\$ 27\) million in the first nine months of 1998 resulting from credit cards and the AAA affinity initiative which have been unfavorably impacted by intense rate competition and changing consumer credit conditions. Noninterest income for 1997 included \(\$ 64\) million of nonrecurring gains. Excluding these gains, earnings declined \(\$ 17\) million in the year-to-year comparison reflecting higher credit costs. The provision for credit losses increased \(\$ 66\) million primarily as a result of higher credit card outstandings.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{Credit Card Bank, National Association, a subsidiary of Metris Companies Inc., to sell approximately \(\$ 1\) billion of credit card outstandings to further reduce the Corporation's risk profile. This portfolio accounts for one-third of credit card net charge-offs. Management will continue taking aggressive actions designed to enhance returns on the capital invested in this line of business.} \\
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline \multicolumn{3}{|l|}{PRIVATE BANKING} \\
\hline \multicolumn{3}{|l|}{Nine months ended September 30 -} \\
\hline dollars in millions & 1998 & 1997 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{INCOME STATEMENT} \\
\hline Net interest income & \$ 92 & \$ 85 \\
\hline \multicolumn{3}{|l|}{Noninterest income} \\
\hline Investment management and trust & 234 & 200 \\
\hline Brokerage & 50 & 46 \\
\hline Other & 8 & 6 \\
\hline Total noninterest income & 292 & 252 \\
\hline Total revenue & 384 & 337 \\
\hline Provision for credit losses & 1 & 3 \\
\hline Noninterest expense & 236 & 219 \\
\hline Pretax earnings & 147 & 115 \\
\hline Income taxes & 56 & 44 \\
\hline Earnings & 91 & 71 \\
\hline \multicolumn{3}{|l|}{AVERAGE BALANCE SHEET} \\
\hline \multicolumn{3}{|l|}{Loans} \\
\hline Residential mortgage & \$ 998 & \$ 1,066 \\
\hline Consumer & 932 & 817 \\
\hline Commercial & 595 & 479 \\
\hline Other & 28 & 73 \\
\hline Total loans & 2,553 & 2,435 \\
\hline Other assets & 71 & 65 \\
\hline Total assets & \$ 2,624 & \$ 2,500 \\
\hline Net deposits & \$ 2,181 & \$ 1,911 \\
\hline Assigned funds and other liabilities & 36 & 241 \\
\hline Assigned capital & 407 & 348 \\
\hline Total funds & \$ 2,624 & \$ 2,500 \\
\hline \multicolumn{3}{|l|}{PERFORMANCE RATIOS} \\
\hline Return on assigned capital & 30\% & 27\% \\
\hline Noninterest income to total revenue & 76 & 75 \\
\hline After-tax profit margin & 24 & 21 \\
\hline Efficiency & 61 & 65 \\
\hline
\end{tabular}

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Private Banking contributed 12\% of total line of business earnings in the first nine months of 1998 compared with \(10 \%\) a year ago. Earnings increased \(\$ 20\) million or \(28 \%\) in the first nine months of 1998 driven by revenue growth.

Net interest income increased 8\% in the first nine months of 1998 due to loan and deposit growth. Noninterest income increased \(\$ 40\) million or \(16 \%\) from the prior year due to an increase in assets under management resulting from new business and an increase in brokerage accounts. Noninterest expense increased \$17 million supporting revenue growth and continuing investments in technology.

On August 20, 1998, the Corporation entered into an agreement to acquire
Hilliard-Lyons, Inc. ("Hilliard Lyons"), a retail brokerage firm with 90 offices in 12 Midwestern and Southeastern states. Hilliard Lyons has focused on delivering brokerage services and investment management expertise to affluent clients. The transaction is expected to close in the fourth quarter of 1998, subject to regulatory approvals.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
30, 1998. As a result of the Hilliard Lyons acquisition these assets are expected to increase to approximately \(\$ 30\) billion. \\
In addition to enhancing Private Banking's brokerage and investment management capabilities, management expects the acquisition of Hilliard Lyons to expand the retail distribution of capital markets products and provide customers with a wider range of highly-regarded investment products.
\end{tabular}}} \\
\hline & & \\
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline \multicolumn{3}{|l|}{ASSETS UNDER MANAGEMENT} \\
\hline September 30 - in billions & 1998 & 1997 \\
\hline <S> & <C> & <C> \\
\hline Personal trust & \$35 & \$35 \\
\hline Institutional trust & 6 & 6 \\
\hline Hawthorn & 12 & 10 \\
\hline Total & \$53 & \$51 \\
\hline \multicolumn{3}{|l|}{</TABLE>} \\
\hline \multicolumn{3}{|l|}{\multirow[t]{3}{*}{Private Banking revenue is primarily affected by the volume of new business, the value of assets managed, investment performance and financial market conditions. Revenue may be positively affected by strong investment performance or improving financial markets. Conversely, declining performance or deteriorating financial markets may have an adverse effect on revenue.}} \\
\hline & & \\
\hline & & \\
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline \multicolumn{3}{|l|}{MORTGAGE BANKING} \\
\hline \multicolumn{3}{|l|}{Nine months ended September 30 -} \\
\hline dollars in millions & 1998 & 1997 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{INCOME STATEMENT} \\
\hline Residential mortgage servicing & \$ 142 & \$ 118 \\
\hline Origination and securitization & 136 & 67 \\
\hline Sales of servicing and other & 9 & 6 \\
\hline MSR amortization & (214) & (48) \\
\hline Hedging activities & 123 & \\
\hline Net mortgage banking revenue & 196 & 143 \\
\hline Net interest income & 103 & 85 \\
\hline Total revenue & 299 & 228 \\
\hline Operating expense & 228 & 186 \\
\hline Pretax earnings & 71 & 42 \\
\hline Income taxes & 30 & 16 \\
\hline Earnings & \$ 41 & \$ 26 \\
\hline \multicolumn{3}{|l|}{AVERAGE BALANCE SHEET} \\
\hline Residential mortgage loans & \$ 7,026 & \$ 7,701 \\
\hline Residential mortgages held for sale & 2,608 & 1,306 \\
\hline Securities available for sale & 945 & 428 \\
\hline Other assets & 997 & 711 \\
\hline Total assets & \$11,576 & \$10,146 \\
\hline Escrow deposits & \$ 828 & \$ 587 \\
\hline Assigned funds and other liabilities & 10,411 & 9,229 \\
\hline Assigned capital & 337 & 330 \\
\hline Total funds & \$11,576 & \$10,146 \\
\hline \multicolumn{3}{|l|}{PERFORMANCE RATIOS} \\
\hline Return on assigned capital & 16\% & 11\% \\
\hline Net mortgage banking revenue to total revenue & 66 & 63 \\
\hline After-tax profit margin & 14 & 11 \\
\hline Efficiency & 57 & 65 \\
\hline
\end{tabular}

Mortgage Banking contributed \(6 \%\) of total line of business earnings in the first nine months of 1998 compared with \(4 \%\) in the same period of 1997. Earnings increased \(\$ 15\) million to \(\$ 41\) million in 1998 primarily due to higher business volumes.

Revenue and expense growth resulted from higher loan origination volume and a larger servicing portfolio. MSR amortization increased \(\$ 166\) million, reflecting

Securities available for sale increased \(\$ 517\) million and are part of Mortgage Banking's hedging strategies.

PNC BANK CORP.
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FINANCIAL REVIEW

During the first nine months of 1998 Mortgage Banking funded \(\$ 8.4\) billion of residential mortgages with \(64 \%\) representing retail originations. The comparable amounts were \(\$ 4.1\) billion and \(73 \%\), respectively, in the first nine months of 1997. The year-to-year increase reflects the combination of higher refinance activity and initiatives to expand retail origination capabilities.
<TABLE>
<CAPTION>
RESIDENTIAL MORTGAGE SERVICING PORTFOLIO
\begin{tabular}{|c|c|c|}
\hline In millions & 1998 & 1997 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$40,701 & \$39,543 \\
\hline Originations & 8,371 & 4,068 \\
\hline Purchases & 20,598 & 1,917 \\
\hline Repayments & \((8,330)\) & \((4,437)\) \\
\hline Sales & \((1,066)\) & (122) \\
\hline September 30 & \$60,274 & \$40,969 \\
\hline
\end{tabular}
</TABLE>

During the third quarter, PNC Mortgage acquired servicing rights for
approximately 83,000 mortgages with an outstanding principal balance of \(\$ 8.6\) billion. With this acquisition, PNC Mortgage became the nation's 15th largest servicer of home loans.

At September 30, 1998, the mortgage servicing portfolio totaled \(\$ 60.3\) billion, including \(\$ 51.8\) billion of loans serviced for others, with a weighted-average coupon of \(7.75 \%\). Capitalized MSR totaled \(\$ 663\) million at September 30, 1998 and had an estimated fair value of \(\$ 670\) million.

MSR value and amortization are affected by changes in interest rates. If interest rates decline and the rate of prepayment increases, the underlying servicing fees and related MSR value would also decline. In a period of rising interest rates, a converse relationship would exist. The Corporation seeks to manage this risk by using financial instruments as hedges designed to move in the opposite direction of MSR value changes.
<TABLE>
<CAPTION>
SECURED LENDING
Nine months ended September 30 -
\begin{tabular}{|c|c|c|}
\hline dollars in millions & 1998 & 1997 \\
\hline <S> & <C> & <C> \\
\hline INCOME STATEMENT & & \\
\hline
\end{tabular}

Net interest income
\$ 168 \$ 154
Noninterest income
Commercial mortgage servicing
26
Origination and securitization
(17)

Commercial mortgage banking
\begin{tabular}{rr}
9 & \\
15 & 11
\end{tabular}

Corporate finance
Other

Total noninterest income

Total revenue
Provision for credit losses
Noninterest expense
Pretax earnings


Earnings
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{AVERAGE BALANCE SHEET} \\
\hline \multicolumn{3}{|l|}{Loans} \\
\hline Real estate & \$5,818 & \$4,570 \\
\hline Business credit & 1,275 & 950 \\
\hline Leasing & 1,077 & 878 \\
\hline Total loans & 8,170 & 6,398 \\
\hline Commercial mortgages held for sale & 238 & \\
\hline Other assets & 574 & 97 \\
\hline Total assets & \$8,982 & \$6,495 \\
\hline Net deposits & \$1,014 & \$ 761 \\
\hline Assigned funds and other liabilities & 7,364 & 5,195 \\
\hline Assigned capital & 604 & 539 \\
\hline Total funds & \$8,982 & \$6,495 \\
\hline \multicolumn{3}{|l|}{PERFORMANCE RATIOS} \\
\hline Return on assigned capital & 17\% & 25\% \\
\hline Noninterest income to total revenue & 21 & 22 \\
\hline After-tax profit margin & 37 & 52 \\
\hline Efficiency & 42 & 28 \\
\hline
\end{tabular}

\section*{</TABLE>}

Secured Lending contributed 11\% of total line of business earnings in the first nine months of 1998 compared with \(14 \%\) in the prior-year period.

This line of business has made several acquisitions to provide additional revenue growth opportunities reflecting the strategy to reduce balance sheet leverage, increase noninterest income and expand nationally.

On April 3, 1998, PNC Bank acquired Midland Loan Services, L.P. ("Midland"), one of the nation's largest servicers of commercial mortgages. This transaction greatly expands PNC Bank's real estate financial services capabilities, which now include origination, securitization, servicing, investment advisory and risk management.

PNC BANK CORP.
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On April 15, 1998, the Corporation acquired the asset-based finance business of BTM Capital Corp. The purchase included a \(\$ 600\) million portfolio of asset-based loans and loan commitments and regional sales offices.

On July 31, 1998, PNC Bank acquired The Arcand Company, subsequently renamed
Columbia Housing Corporation ("Columbia"). Columbia is a leading tax credit syndicator, principally engaged in the origination and distribution of affordable housing limited partnerships.

The comparative results for the nine month periods reflected the impact of these acquisitions. Earnings decreased \(\$ 23\) million primarily due to decreases in commercial mortgage valuations in 1998 and \(\$ 11\) million of nonrecurring gains in 1997. The decline in commercial mortgage valuations reflected a significant decrease in market liquidity for commercial mortgage-backed securities. Management has taken actions to mitigate future exposure to this market volatility by minimizing inventory exposure to valuation adjustments as well as pricing in response to market conditions.
<TABLE>
<CAPTION>
COMMERCIAL MORTGAGE SERVICING PORTFOLIO
\begin{tabular}{|c|c|}
\hline In millions & 1998 \\
\hline <S> & <C> \\
\hline \multicolumn{2}{|l|}{January 1} \\
\hline April 3 Acquisition & \$25,846 \\
\hline Originations & 847 \\
\hline Purchases/additions & 9,815 \\
\hline Repayments & \((4,210)\) \\
\hline September 30 & \$32,298 \\
\hline
\end{tabular}
</TABLE>

At September 30, 1998 the commercial mortgage servicing portfolio totaled \(\$ 32.3\)
billion, including \(\$ 31.9\) billion serviced for others.
\begin{tabular}{|c|c|c|}
\hline <TABLE> & & \\
\hline <CAPTION> & & \\
\hline ASSET MANAGEMENT & & \\
\hline Nine months ended September 30 dollars in millions & 1998 & 1997 \\
\hline & & \\
\hline <S> & <C> & <C> \\
\hline INCOME STATEMENT & & \\
\hline Revenue & \$172 & \$115 \\
\hline Operating expense & 119 & 82 \\
\hline Pretax earnings & 53 & 33 \\
\hline Income taxes & 23 & 14 \\
\hline Earnings & \$30 & \$19 \\
\hline AVERAGE BALANCE SHEET & & \\
\hline Total assets & \$269 & \$257 \\
\hline Liabilities & \$110 & \$109 \\
\hline Assigned capital & 159 & 148 \\
\hline Total funds & \$269 & \$257 \\
\hline PERFORMANCE RATIOS & & \\
\hline Return on assigned capital & 25\% & 17\% \\
\hline After-tax profit margin & 17 & 17 \\
\hline Efficiency & 65 & 65 \\
\hline
\end{tabular}

Asset Management contributed \(4 \%\) of total line of business earnings in the first nine months of 1998 compared with \(3 \%\) for the first nine months of 1997. Earnings increased 58\% in the first nine months of 1998 driven by higher assets under management reflecting new business generated by BlackRock.

In 1998 PNC Bank's fixed income, equity and liquidity businesses were consolidated under BlackRock. This combination created one of the largest asset managers in the United States. BlackRock's focus is on expanding marketing and delivery channels for a wide range of institutional and retail investment products.
<TABLE>
<CAPTION>
ASSETS UNDER MANAGEMENT
\begin{tabular}{|c|c|c|}
\hline September 30 - in billions & 1998 & 1997 \\
\hline <S> & <C> & <C> \\
\hline Fixed income & \$ 63 & \$ 52 \\
\hline Liquidity & 45 & 37 \\
\hline Equity and other & 13 & 11 \\
\hline Total assets under management & \$121 & \$100 \\
\hline
\end{tabular}

</TABLE>

At September 30, 1998 89\% of assets under management were invested in fixed income and liquidity funds which have historically been less volatile than equity funds.

Asset Management revenue is primarily affected by the volume of new business, the value of assets managed, investment performance and financial market conditions. Revenue may be positively affected by strong investment performance or improving financial markets. Conversely, declining performance or deteriorating financial markets may have an adverse effect on revenue.

PNC BANK CORP.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{FINANCIAL REVIEW} \\
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline \multicolumn{3}{|l|}{MUTUAL FUND SERVICING} \\
\hline Nine months ended September 30 - & 1998 & 1997 \\
\hline & & \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{INCOME STATEMENT} \\
\hline Revenue & \$141 & \$110 \\
\hline Operating expense & 92 & 70 \\
\hline Pretax earnings & 49 & 40 \\
\hline Income taxes & 19 & 15 \\
\hline Earnings & \$ 30 & \$ 25 \\
\hline \multicolumn{3}{|l|}{AVERAGE BALANCE SHEET} \\
\hline Total assets & \$213 & \$148 \\
\hline Net deposits & \$107 & \$ 60 \\
\hline Other liabilities & 19 & 16 \\
\hline Assigned capital & 87 & 72 \\
\hline Total funds & \$213 & \$148 \\
\hline \multicolumn{3}{|l|}{PERFORMANCE RATIOS} \\
\hline Return on assigned capital & 46\% & 46\% \\
\hline After-tax profit margin & 21 & 23 \\
\hline Efficiency & 65 & 64 \\
\hline
\end{tabular}
</TABLE>

Mutual Fund Servicing contributed 4\% of total line of business earnings in the first nine months of 1998 and 1997. Earnings increased \(\$ 5\) million or \(20 \%\) in the year-to-year comparison. Revenue grew \(28 \%\) as PFPC capitalized on its strong capabilities as a provider of customized products and services.

Assets and accounts serviced by PFPC were as follows:
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline September 30 & 1998 & 1997 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Assets (billions)} \\
\hline Custody & \$287 & \$212 \\
\hline Accounting/administration & 228 & 175 \\
\hline \multicolumn{3}{|l|}{Accounts (millions)} \\
\hline Shareholder & 4.8 & 4.2 \\
\hline Checking and credit/debit card & 2.1 & 2.0 \\
\hline
\end{tabular}
</TABLE>
CONSOLIDATED INCOME STATEMENT REVIEW
<TABLE>
<CAPTION>
CONDENSED INCOME STATEMENT (taxable-equivalent basis)
Nine months ended September 30 -
\begin{tabular}{|c|c|c|c|}
\hline in millions & 1998 & 1997 & Change \\
\hline <S> & <C> & <C> & <C> \\
\hline Net interest income & \$1,934 & \$1,885 & \$ 49 \\
\hline Provision for credit losses & 110 & 45 & 65 \\
\hline Noninterest income before net securities gains & 1,750 & 1,310 & 440 \\
\hline Net securities gains & 76 & 27 & 49 \\
\hline Noninterest expense & 2,365 & 1,946 & 419 \\
\hline Income taxes & 455 & 444 & 11 \\
\hline Net income & \$ 830 & \$ 787 & \$ 43 \\
\hline
\end{tabular}
\(==================================================================12\)
\(</\) TABLE \(>\)
NET INTEREST INCOME Taxable-equivalent net interest income increased \(\$ 49\) million from the first nine months of 1997. The net interest margin was \(3.86 \%\) compared with \(3.91 \%\) in the prior-year period. Changes in net interest income and margin result from the interaction between the volume and composition of earning

The increase in net interest income was due to a \(\$ 2.6\) billion increase in average earning assets which more than offset a narrower net interest margin. Average loans grew 4.7\% to \$55.1 billion, a \(\$ 2.5\) billion increase from the prior year. Growth in commercial loans and credit cards more than offset the impact of loan securitizations and the downsizing of the indirect automobile lending portfolio. The increase in average loans held for sale was \(\$ 1.7\) billion reflecting higher residential mortgage originations and the commercial mortgage inventory of Midland.

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<TABLE>
<CAPTION>
NET INTEREST INCOME ANALYSIS
Taxable-equivalent basis Average Balances Interest Income/Expense Average
Yields/Rates
---------------------

Nine months ended September 30 -

\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Interest-bearing liabilities Deposits & & & & & & & \\
\hline Demand and money market & \$14,430 & \$13,318 & \$1,112 & 322 & 286 & 36 & 2.99 \\
\hline 2.8712 & & & & & & & \\
\hline Savings & 2,644 & 2,919 & (275) & 39 & 43 & (4) & 1.98 \\
\hline 1.97 1 & & & & & & & \\
\hline Other time & 16,995 & 17,570 & (575) & 691 & 711 & (20) & 5.43 \\
\hline 5.412 & & & & & & & \\
\hline Deposits in foreign offices & 1,017 & 1,127 & (110) & 43 & 47 & (4) & 5.57 \\
\hline 5.498 & & & & & & & \\
\hline Total interest-bearing deposits & 35,086 & 34,934 & 152 & 1,095 & 1,087 & 8 & 4.17 \\
\hline 4.161 & & & & & & & \\
\hline Borrowed funds & 21,501 & 18,584 & 2,917 & 950 & 820 & 130 & 5.83 \\
\hline 5.84 (1) & & & & & & & \\
\hline Total interest-bearing & & & & & & & \\
\hline liabilities/interest expense & 56,587 & 53,518 & 3,069 & 2,045 & 1,907 & 138 & 4.80 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline Noninterest-bearing liabilities, capital securities and shareholders' equity & 17,112 & 17,050 & 62 \\
\hline Total liabilities and shareholders' equity & \$73,699 & \$70,568 & \$3,131 \\
\hline
\end{tabular}
Interest rate spread
3.13 \begin{tabular}{ll} 
Impact of noninterest-bearing sources \\
.78 & \((5)\)
\end{tabular}
\(=============\)
</TABLE>

The narrowing of the net interest margin was primarily due to a change in balance sheet composition as well as declining spreads resulting from competitive pressures on certain loan and deposit products. Partially offsetting these unfavorable factors was a decrease of \(\$ 1.7\) billion in average securities available for sale which represented \(11 \%\) of average earning assets compared with 14\% a year ago.

Funding cost is affected by the composition of funding sources as well as related rates paid thereon. Average deposits comprised \(60.3 \%\) and \(63.1 \%\) of PNC Bank's total sources of funding for the nine months ended September 30, 1998 and 1997, respectively, with the remainder primarily comprised of wholesale funding obtained at prevailing market rates.

Management anticipates modest balance sheet growth and continued competitive pressure on the net interest margin throughout the remainder of 1998.

PROVISION FOR CREDIT LOSSES The provision for credit losses was \(\$ 110\) million in the first nine months of 1998 compared with \(\$ 45\) million in the prior-year period. Management expects to further increase the provision for credit losses in the fourth quarter taking into account the allowance for credit losses relative to economic conditions, the status of credit exposure to affiliates of AHERF and net charge-off levels, among other factors.

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FINANCIAL REVIEW

NONINTEREST INCOME
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Nine months ended September 30 dollars in millions} & \multicolumn{2}{|r|}{\multirow[b]{2}{*}{1998}} & \multicolumn{2}{|r|}{\multirow[b]{2}{*}{1997}} & \multicolumn{3}{|c|}{Change} \\
\hline & & & & & \multicolumn{2}{|l|}{Amount} & Percent \\
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & <C> \\
\hline Asset management & \$ & 421 & \$ & 333 & \$ & 88 & 26.4\% \\
\hline Mutual fund servicing & & 134 & & 104 & & 30 & 28.8 \\
\hline Service charges on deposits & & 150 & & 152 & & (2) & (1.3) \\
\hline \multicolumn{8}{|l|}{Consumer services} \\
\hline Credit card & & 94 & & 64 & & 30 & 46.9 \\
\hline Brokerage & & 49 & & 40 & & 9 & 22.5 \\
\hline Insurance & & 32 & & 29 & & 3 & 10.3 \\
\hline Other & & 99 & & 91 & & 8 & 8.8 \\
\hline Total consumer services & & 274 & & 224 & & 50 & 22.3 \\
\hline \multicolumn{8}{|l|}{Corporate finance and capital markets} \\
\hline Capital markets & & 37 & & 30 & & 7 & 23.3 \\
\hline Commercial mortgage servicing & & 26 & & & & 26 & NM \\
\hline Other & & 112 & & 113 & & (1) & (.9) \\
\hline
\end{tabular}

Total corporate finance and capital \(\begin{array}{lllll}\text { markets } & 175 & 143 & 32 & 22.4\end{array}\)
Mortgage banking
\begin{tabular}{|c|c|c|c|c|}
\hline Residential mortgage servicing & 106 & 86 & 20 & 23.3 \\
\hline Origination & 56 & 33 & 23 & 69.7 \\
\hline Marketing & 78 & 35 & 43 & NM \\
\hline Sales of servicing & 7 & 2 & 5 & NM \\
\hline Total mortgage banking & 247 & 156 & 91 & 58.3 \\
\hline t securities gains & 76 & 27 & 49 & NM \\
\hline her & 349 & 198 & 151 & 76.3 \\
\hline Total & \$1,826 & \$1,337 & \$489 & 36.6\% \\
\hline
\end{tabular}
</TABLE>
NM - not meaningful

NONINTEREST INCOME Noninterest income increased \(\$ 489\) million or \(37 \%\) for the first nine months of 1998 and included \(\$ 86\) million of gains from sales of 24 branches in Western Pennsylvania, Kentucky and Indiana, that were offset by one-time costs related to consumer delivery initiatives, improvements in credit card operations and the impact of valuation adjustments on certain
market-sensitive asset positions. Noninterest income also included \(\$ 123\) million of trading and securities gains that resulted from mortgage banking hedging activities and largely offset an increase in the amortization of residential MSR.
```
Asset management fees increased 26% primarily due to new business. Assets under
management increased 20% to $152 billion at September 30, 1998 compared with
$127 billion a year ago. Mutual fund servicing fees grew 29% resulting from an
increase in assets and accounts serviced. At September 30, 1998, custody and
accounting/administration services were provided for $287 billion and $228
billion of mutual fund assets, respectively. The comparable amounts were $212
billion and $175 billion, respectively, a year ago.
Consumer services revenue increased 22% primarily due to higher credit card fees
related to growth in accounts. Corporate finance and capital markets fees
increased $32 million including $26 million of commercial mortgage servicing
revenue from Midland.
Mortgage banking revenue grew primarily due to higher marketing gains and origination volume reflecting significant mortgage refinance activity and new business in the first nine months of 1998.
Net securities gains were \(\$ 76\) million in the first nine months of 1998 including \(\$ 62\) million resulting from MSR hedging activities. Other noninterest income increased primarily due to the branch gains, trading gains from MSR hedging activities and higher venture capital income.
```

NONINTEREST EXPENSE

</TABLE>
NM - not meaningful

NONINTEREST EXPENSE Noninterest expense increased \(\$ 419\) million or \(22 \%\) in the
first nine months of 1998. Higher MSR amortization of \(\$ 173\) million and
approximately \(\$ 55\) million of one-time costs for consumer delivery initiatives, employee displacements and the streamlining of credit card operations contributed to the increase. The remaining increase in noninterest expense was primarily due to incentive compensation commensurate with revenue growth, the impact of Midland and higher marketing costs associated with National Consumer Banking initiatives. Average full-time equivalent employees totaled approximately 25,300 in the first nine months of 1998 compared with 24,600 in the prior-year period.

PNC BANK CORP.

CONSOLIDATED BALANCE SHEET REVIEW

PERIOD-END BALANCE SHEET HIGHLIGHTS
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Sn September 30}} & December 31 & \\
\hline & & 1997 & Change \\
\hline <S> < & <C> & <C> & <C> \\
\hline Assets & \$76,238 & \$75,120 & \$ 1,118 \\
\hline Earning assets & 68,638 & 66,688 & 1,950 \\
\hline Loans, net of unearned income & e 56,752 & 54,245 & 2,507 \\
\hline Securities available for sale & e 7,152 & 8,522 & \((1,370)\) \\
\hline Deposits & 46,875 & 47,649 & (774) \\
\hline Borrowed funds & 19,972 & 19,622 & 350 \\
\hline Shareholders' equity & 5,793 & 5,384 & 409 \\
\hline
\end{tabular}
</TABLE>

LOANS Loans outstanding increased \(\$ 2.5\) billion from year-end 1997 to \(\$ 56.8\) billion at September 30, 1998 primarily in Corporate Banking and Secured Lending. Certain reclassifications of loan balances were made for the current reporting period; however, prior-period amounts were not restated.
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{<TABLE>} \\
\hline \multicolumn{5}{|l|}{<CAPTION>} \\
\hline & Septem & mber 30 & Decem & mber 31 \\
\hline In millions & & 1998 & & 1997 \\
\hline <S> & <C> & & <C> & \\
\hline \multicolumn{5}{|l|}{Consumer} \\
\hline Home equity & & \$ 5,562 & & \$ 4,848 \\
\hline Credit card & & 3,874 & & 3,830 \\
\hline Automobile & & 2,685 & & 3,221 \\
\hline Education & & 1,124 & & 1,223 \\
\hline Other & & 1,749 & & 1,913 \\
\hline Total consumer & & 14,994 & & 15,035 \\
\hline Residential mortgage & & 12,388 & & 12,785 \\
\hline \multicolumn{5}{|l|}{Commercial} \\
\hline Manufacturing & & 4,838 & & 3,838 \\
\hline Retail/wholesale & & 4,175 & & 3,575 \\
\hline Service providers & & 2,825 & & 2,497 \\
\hline Real estate related & & 2,635 & & 2,047 \\
\hline Communications & & 1,613 & & 1,154 \\
\hline Health care & & 1,331 & & 1,504 \\
\hline Financial services & & 1,807 & & 1,027 \\
\hline Other & & 5,015 & & 4,347 \\
\hline Total commercial & & 24,239 & & 19,989 \\
\hline \multicolumn{5}{|l|}{Commercial real estate} \\
\hline Mortgage & & 812 & & 1,848 \\
\hline Real estate project & & 2,026 & & 2,126 \\
\hline Total commercial real estate & & 2,838 & & 3,974 \\
\hline Lease financing and other & & 2,738 & & 2,874 \\
\hline Unearned income & & (445) & & (412) \\
\hline Total, net of unearned income & & \$56,752 & & \$54,245 \\
\hline
\end{tabular}
</TABLE>
The loan portfolio remained relatively consistent in the comparison and composition continues to be geographically diversified among numerous industries
and types of businesses. As the Corporation's businesses evolve, the loan portfolio is expected to remain diversified.

NET UNFUNDED COMMITMENTS

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & September 30 & December 31 \\
\hline In millions & 1998 & 1997 \\
\hline <S> & <C> & <C> \\
\hline Consumer (excluding credit card) & \$ 3,653 & \$ 3,363 \\
\hline Credit card & 16,812 & 16,385 \\
\hline Residential mortgage & 4,882 & 2,144 \\
\hline Commercial & 31,785 & 29,707 \\
\hline Commercial real estate & 906 & 1,167 \\
\hline Other & 701 & 1,082 \\
\hline Total & \$58,739 & \$53,848 \\
\hline
\end{tabular}
</TABLE>
Commitments to extend credit represent arrangements to lend funds provided there is no violation of specified contractual conditions. Commercial commitments are reported net of $\$ 5.4$ billion and $\$ 5.9$ billion of participations, assignments and syndications, primarily to financial institutions, at September 30, 1998 and December 31, 1997, respectively.

Net outstanding letters of credit totaled $\$ 4.6$ billion and $\$ 4.7$ billion at September 30, 1998 and December 31, 1997, respectively, and consisted primarily of standby letters of credit which commit the Corporation to make payments on behalf of customers when certain specified future events occur.

SECURITIES AVAILABLE FOR SALE The securities portfolio declined \$1.4 billion from year-end 1997 to $\$ 7.2$ billion at September 30, 1998. The expected weighted-average life of the securities portfolio was 3 years and 9 months at September 30, 1998 compared with 2 years and 9 months at year-end 1997.

SECURITIES AVAILABLE FOR SALE

| <TABLE> <br> <CAPTION> |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | September 30, 1998 |  | December 31, 1997 |  |
| In millions A | Amortized Cost | Fair <br> Value | Amortized Cost | $\begin{gathered} \text { Fair } \\ \text { Value } \end{gathered}$ |
| <S> < | <C> | <C> | <C> | <C> |
| Debt securities |  |  |  |  |
| U.S. Treasury and government agencies |  |  |  |  |
|  | \$1,573 | \$1,632 | \$1,102 | \$1,105 |
| Mortgage-backed | 3,761 | 3,751 | 4,672 | 4,623 |
| Asset-backed | 983 | 989 | 2,079 | 2,083 |
| State and municipal | 132 | 138 | 170 | 177 |
| Other debt | 33 | 35 | 34 | 33 |
| Corporate stocks and other | r 644 | 607 | 501 | 501 |
| Total | \$7,126 | \$7,152 | \$8,558 | \$8,522 |

</TABLE>

Securities available for sale may be sold as part of the overall asset/liability management process. Realized gains and losses are reflected in the results of operations and include gains or losses on associated financial derivatives. Unrealized gains and losses are reflected in other comprehensive income. No financial derivatives were designated to securities available for sale at September 30, 1998 and December 31, 1997.

PNC BANK CORP.
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funds from $\$ 19.6$ billion at year-end 1997 was primarily the result of increases in bank notes and senior debt, repurchase agreements and other borrowed funds partially offset by a decline in federal funds purchased. During the first nine months of 1998, the Corporation continued to expand funding sources by issuing $\$ 800$ million of bank notes under the Euro medium-term bank note program.

FUNDING SOURCES

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline In millions & September 30
1998 & December 31
1997 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Deposits} \\
\hline Demand, savings and money market & \$26,677 & \$27,475 \\
\hline Time & 17,173 & 17,125 \\
\hline Foreign & 3,025 & 3,049 \\
\hline Total deposits & 46,875 & 47,649 \\
\hline \multicolumn{3}{|l|}{Borrowed funds} \\
\hline Bank notes and senior debt & 10,558 & 9,826 \\
\hline Federal funds purchased & 771 & 3,632 \\
\hline Repurchase agreements & 1,041 & 714 \\
\hline Other borrowed funds & 5,759 & 3,753 \\
\hline Subordinated debt & 1,843 & 1,697 \\
\hline Total borrowed funds & 19,972 & 19,622 \\
\hline Total & \$66,847 & \$67,271 \\
\hline
\end{tabular}
</TABLE>
CAPITAL The access to and cost of funding new business initiatives including acquisitions, ability to pay dividends, deposit insurance costs, and the level and nature of regulatory oversight depend, in large part, on a financial institution's capital strength. The minimum regulatory capital ratios are 4\% for Tier I risk-based, $8 \%$ for total risk-based and $3 \%$ for leverage. However, regulators may require higher capital levels when particular circumstances warrant. To qualify as well capitalized, regulators require banks to maintain capital ratios of at least $6 \%$ for Tier $I$, $10 \%$ for total risk-based and $5 \%$ for leverage. At September 30, 1998, the Corporation and each bank subsidiary met the well capitalized capital ratio requirements.

</TABLE>
The capital position is managed through balance sheet size and composition, issuance of debt and equity instruments, treasury stock activities, dividend policies and retention of earnings.

In April 1998, the Corporation issued $\$ 140$ million of $6.5 \%$ subordinated notes that qualify as Tier II risk-based capital. In June 1998, the Corporation issued $\$ 200$ million of floating rate mandatorily redeemable capital securities bearing
interest at a rate per annum equal to 3 -month LIBOR plus 57 basis points. The rate in effect at September 30, 1998 was $6.195 \%$. These mandatorily redeemable capital securities qualify as Tier I risk-based capital.

In May 1998, the Corporation called $\$ 39$ million of $8.25 \%$ convertible subordinated debentures at par redeemable in June. Prior to the redemption date, these debentures were converted into common stock at a conversion price of $\$ 23.41$. The conversion of these debentures resulted in a corresponding increase in shareholders' equity.

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During the first nine months of 1998, PNC Bank repurchased 4.8 million shares of common stock. The Corporation's board of directors authorized in April 1998 the repurchase of up to 10 million shares of common stock through April 30, 1999. Approximately 9.0 million shares remain under this authorization.

## YEAR 2000 READINESS

The Corporation has been working since 1995 to prepare its computer systems and applications to meet the year 2000 challenge. This process involves reviewing, modifying and replacing existing hardware, software and embedded chip technology systems, as necessary, and communicating with external service providers and customers as to whether they are addressing their year 2000 issues. The Corporation is also assessing the potential for computer systems of third parties such as vendors, customers, governmental entities and others to impact the Corporation's business operations. The Corporation has not identified any material third party problems to date, but continues to assess the situation.

Given the Corporation's common technology infrastructure and the progress made to date, management estimates that the review and modification of its computer systems and applications will be substantially completed by December 31, 1998. As of October 31, 1998, approximately $90 \%$ of the Corporation's internally supported mainframe, mid-range and PC client-server systems have been tested and returned to production as year 2000 ready. Also, approximately $90 \%$ of the Corporation's non-PC related hardware and systems software have been tested and determined to be year 2000 ready.

The Corporation has also undertaken an organization-wide assessment of year 2000 issues relating to its mission critical systems which utilize embedded chip technologies. As of October 31, 1998, the assessment of embedded chip technology systems is approximately $90 \%$ complete. No significant problems have been identified to date with respect to embedded chip technology systems.

The Corporation is taking steps designed to determine the year 2000 preparedness of its 1,300 identified mission critical service providers and approximately 3,000 largest lending relationships. The assessment of the year 2000 preparedness of critical service providers is scheduled for completion by year-end 1998. The assessment of the Corporation's largest lending relationships is ongoing; PNC Bank intends to follow up with inquiries during the remainder of 1998 and in 1999.

During the spring of 1999, PNC Bank plans to conduct fully integrated testing of its systems and applications to determine whether its mission critical application systems will perform their functions in coordination with one another. The mission critical applications systems will be tested on year 2000-compliant hardware and software using dates of December 31, 1999, January 3, 2000, February 29, 2000 and additional dates, if determined to be appropriate. The Corporation also intends to conduct testing during 1999 with those mission critical vendors that provide systems-related services.

The estimated total cost to become year 2000 compliant, which is being expensed as incurred, is approximately $\$ 30$ million. Through September 30, 1998, the Corporation has expensed approximately $\$ 18$ million related to the year 2000 effort and anticipates that approximately $25 \%$ of the remaining costs will be incurred in the fourth quarter of 1998. Of the projected total year 2000 expenses, approximately $45 \%$ relate to internally allocated information technology costs. No significant outlays have been made to replace existing systems solely for year 2000 compliance reasons. The costs and the timetable in which the Corporation plans to complete the Year 2000 readiness activities are based on management's best estimates, which were derived using numerous assumptions of future events including the continued availability of certain resources, third party readiness plans and other factors. The Corporation can make no guarantee that these estimates will be achieved, and actual results could differ from such plans.

Contingency plans have been completed for all systems and applications that were not remediated and tested by October 31, 1998. Contingency plans are also being developed for critical service providers as determined appropriate based on
their responses to the Corporation's year 2000 readiness inquiries.
Additionally, the Corporation is presently reviewing and finalizing business continuity and disaster recovery plans for each line of business. All contingency plans will be subject to review during the next 15 months and modified when necessary or appropriate. Certain contingency plans will be tested during 1999.

PNC Bank's year 2000 remedial efforts and contingency plans are subject to oversight and regulation by certain federal bank regulatory authorities.

It is not possible to predict with certainty all of the adverse effects that could result from a failure of the Corporation or of third parties to become fully year 2000 compliant or whether such effects could have a material impact on the Corporation. However, if the Corporation were to fail to correct its internal year 2000 problems, or if one or more of its third party providers are unable due to year 2000 issues to provide services required by the Corporation, a disruption of operations, resulting in increased operating costs and other adverse effects, could result. In addition, to the extent customers' financial positions are weakened due to year 2000 issues, credit quality could be adversely affected.

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## RISK MANAGEMENT

In the normal course of business, the Corporation assumes various types of risk, the most significant of which are credit, liquidity and interest rate risk. Market risk is also inherent in the Corporation's business operations. Market risk is the risk of loss associated with adverse changes in the fair value of financial instruments due to changes in interest rates, exchange rates and equity prices. To manage these risks, PNC Bank has risk management processes designed to provide for risk identification, measurement, monitoring and control.

CREDIT RISK Credit risk represents the possibility that a customer or counterparty may not perform in accordance with contractual terms. Credit risk is inherent in the financial services business and results from extending credit to customers, purchasing securities and entering into off-balance-sheet financial derivative transactions. The Corporation seeks to manage credit risk through diversification, limiting exposure to any single industry or customer, requiring collateral or selling participations to third parties and purchasing credit-related derivatives.

NONPERFORMING ASSETS

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & September 30 & December 31 \\
\hline Dollars in millions & 1998 & 1997 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Nonperforming loans} \\
\hline Commercial & \$148 & \$128 \\
\hline Commercial real estate & & \\
\hline Mortgage & 44 & 84 \\
\hline Real estate project & 29 & 10 \\
\hline Residential mortgage & 56 & 44 \\
\hline Consumer & 5 & 10 \\
\hline Total nonperforming loans & 282 & 276 \\
\hline \multicolumn{3}{|l|}{Foreclosed assets} \\
\hline Commercial real estate & 20 & 27 \\
\hline Residential mortgage & 18 & 21 \\
\hline Other & 9 & 9 \\
\hline Total foreclosed assets & 47 & 57 \\
\hline Total nonperforming assets & \$329 & \$333 \\
\hline Nonperforming loans to loans & . \(50 \%\) & . \(51 \%\) \\
\hline Nonperforming assets to loans and & & \\
\hline foreclosed assets & . 58 & . 61 \\
\hline Nonperforming assets to assets & . 43 & . 44 \\
\hline
\end{tabular}
</TABLE>
The amount of nonperforming loans that were current as to principal and interest
was $\$ 30$ million at September 30,1998 and $\$ 34$ million at December 31, 1997. There were no restructured loans outstanding as of either period end presented.

The increase in nonperforming loans from December 31, 1997 reflected $\$ 40$ million related to AHERF that became nonperforming in the third quarter while all other nonperforming loans declined $\$ 34$ million.

<TABLE>
<CAPTION>
CHANGE IN NONPERFORMING ASSETS
\begin{tabular}{|c|c|c|}
\hline In millions & 1998 & 1997 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$ 333 & \$ 459 \\
\hline Transferred from accrual & 216 & 232 \\
\hline Returned to performing & (11) & (20) \\
\hline Principal reductions & (139) & (154) \\
\hline Sales & (40) & (73) \\
\hline Charge-offs and valuation adjustments & (30) & (50) \\
\hline September 30 & \$ 329 & \$ 394 \\
\hline
\end{tabular}
\(=====================================================================2\)
</TABLE>
<TABLE>
<CAPTION>
ACCRUING LOANS PAST DUE 90 DAYS OR MORE
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline & \multicolumn{5}{|c|}{Amount} & \multicolumn{4}{|c|}{Percent of Loans} \\
\hline & \multicolumn{2}{|l|}{September 30} & \multicolumn{3}{|l|}{December 31} & \multicolumn{2}{|l|}{September 30} & \multicolumn{2}{|l|}{December 31} \\
\hline Dollars in millions & & 1998 & & & 97 & & 1998 & & 1997 \\
\hline <S> & <C> & & <C> & & & <C> & & <C> & \\
\hline \multicolumn{10}{|l|}{Consumer} \\
\hline Guaranteed education & & \$ 22 & & & 26 & & 1.96\% & & 2.32\% \\
\hline Credit card & & 70 & & & 69 & & 1.81 & & 1.80 \\
\hline Other & & 31 & & & 32 & & . 31 & & . 33 \\
\hline Total consumer & & 123 & & & 27 & & . 82 & & . 87 \\
\hline Residential mortgage & & 56 & & & 60 & & . 45 & & . 47 \\
\hline Commercial & & 58 & & & 78 & & . 22 & & . 39 \\
\hline Commercial real estate & & 30 & & & 23 & & 1.06 & & . 59 \\
\hline Total & & \$267 & & & 88 & & . 47 & & . 53 \\
\hline
\end{tabular}
</TABLE>
ALLOWANCE FOR CREDIT LOSSES In determining the adequacy of the allowance for credit losses, the Corporation makes allocations to specific problem loans based on discounted cash flow analyses or collateral valuations for impaired loans and to pools of watchlist and nonwatchlist loans for various credit risk factors. Allocations to loan pools are developed by risk rating and industry classifications and based on management's judgment concerning historical loss trends and other relevant factors. These factors may include, among others, local, regional, national and global economic conditions, portfolio concentrations, industry competition and consolidation and the impact of government regulation. Consumer and residential mortgage loan allocations are based on historical loss experience adjusted for portfolio activity and current economic conditions.

<TABLE>
<CAPTION>
ALLOWANCE FOR CREDIT LOSSES
\begin{tabular}{|c|c|c|}
\hline In millions & 1998 & 1997 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$ 972 & \$1,166 \\
\hline Charge-offs & (321) & (280) \\
\hline Recoveries & 54 & 88 \\
\hline Net charge-offs & (267) & (192) \\
\hline Provision for credit losses & 110 & 45 \\
\hline Acquisitions & 1 & 8 \\
\hline September 30 & \$ 816 & \$1,027 \\
\hline
\end{tabular}
\(====================================================================2\)

\section*{</TABLE>}

The allowance as a percent of nonperforming loans and period-end loans was 289\% and \(1.44 \%\), respectively, at September 30, 1998. The comparable year-end 1997 amounts were \(352 \%\) and \(1.79 \%\).

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<TABLE>
<CAPTION>
CHARGE-OFFS AND RECOVERIES
\begin{tabular}{|c|c|c|c|c|}
\hline \begin{tabular}{l}
Nine months ended September 30 - \\
dollars in millions
\end{tabular} & Chargeoffs & Recoveries & \begin{tabular}{l}
Net \\
Chargeoffs
\end{tabular} & Percent of Average Loans \\
\hline \[
\begin{aligned}
& <S> \\
& 1998
\end{aligned}
\] & <C> & <C> & <C> & <C> \\
\hline Consumer (excluding credit card) & \$ 67 & \$27 & \$ 40 & . \(48 \%\) \\
\hline Credit card & 220 & 12 & 208 & 7.05 \\
\hline Residential mortgage & 6 & 1 & 5 & . 05 \\
\hline Commercial & 21 & 12 & 9 & . 05 \\
\hline Commercial real estate & 7 & 2 & 5 & . 21 \\
\hline Total & \$321 & \$54 & \$267 & . 65 \\
\hline 1997 & & & & \\
\hline Consumer (excluding credit card) & \$ 80 & \$27 & \$ 53 & . \(62 \%\) \\
\hline Credit card & 154 & 20 & 134 & 5.16 \\
\hline Residential mortgage & 8 & 1 & 7 & . 07 \\
\hline Commercial & 31 & 34 & (3) & (.02) \\
\hline Commercial real estate & 7 & 6 & 1 & . 03 \\
\hline Total & \$280 & \$88 & \$192 & . 49 \\
\hline
\end{tabular}
</TABLE>

LIQUIDITY RISK Liquidity represents an institution's ability to obtain funds at reasonable rates to satisfy commitments to borrowers, demands of depositors and debtholders and to invest in strategic initiatives. Liquidity risk represents the possibility that the Corporation would be unable to generate, or otherwise obtain, funds at reasonable rates to satisfy such obligations or investments.

Key factors affecting the Corporation's liquidity include the availability and distribution of funding by type and maturity, asset quality, current and future earnings expectations, market factors, and management and business outlooks and strategies.

Liquidity risk is centrally managed by Asset \& Liability Management. The Corporation manages liquidity risk considering the trend of overnight funding and upcoming asset and liability maturities, product, customer and industry concentrations of wholesale funding, securities portfolio liquidity, market factors such as interest rate swap, bank note and subordinated debt spreads and the Corporation's earnings expectations.

Liquidity risk management is complemented by the Corporation's ability to raise funds in the capital markets through asset securitizations or sales. The ability to raise funds in the capital markets depends, among other factors, on credit ratings, market conditions, capital considerations and investor demand.

Liquid assets consist of short-term investments, loans held for sale and securities available for sale. At September 30 , 1998 , such assets totaled \(\$ 12\) billion, with \(\$ 3.7\) billion pledged as collateral for borrowing, trust and other commitments. Liquidity is also provided by residential mortgages which may be used as collateral for funds obtained through the Federal Home Loan Bank ("FHLB") system. At September 30, 1998, approximately \(\$ 4.5\) billion of residential mortgages were available as collateral for borrowings from the FHLB.

Liquidity for the parent company and subsidiaries is also generated through the issuance of securities in public or private markets and lines of credit. The Corporation has unused capacity under effective shelf registration statements of approximately \(\$ 1.3\) billion of debt and equity securities and \(\$ 400\) million of trust preferred capital securities. During the first nine months of 1998, the Corporation issued \(\$ 140\) million of subordinated debt and \(\$ 200\) million of trust preferred capital securities. In addition, the Corporation has \(\$ 500\) million unused line of credit.

The principal source of parent company revenue and cash flow is dividends from subsidiary banks. PNC Bancorp, Inc. is a wholly-owned subsidiary of the parent company and is the holding company for all bank subsidiaries. There are legal limitations on the ability of bank subsidiaries to pay dividends and make other distributions to PNC Bancorp, Inc. and in turn the parent company. Without regulatory approval, the amount available for dividend payments to PNC Bancorp, Inc. by all bank subsidiaries was \(\$ 876\) million at September 30, 1998. Dividends may also be impacted by capital needs, regulatory requirements, corporate policies, contractual restrictions and other factors.

Management believes the Corporation has sufficient liquidity to meet current obligations to borrowers, depositors, debtholders and others. The impact of replacing maturing liabilities is reflected in the income simulation model used in the overall asset/liability management process.

INTEREST RATE RISK Interest rate risk arises primarily through the Corporation's core business activities of extending loans and accepting deposits. Many factors, including economic and financial conditions, movements in market interest rates and consumer preferences affect the spread between interest earned on assets and interest paid on liabilities. In managing interest rate risk, the Corporation seeks to minimize its reliance on a particular interest rate scenario as a source of earnings, while maximizing net interest income and net interest margin. To achieve these objectives, the Corporation uses securities purchases and sales, long-term and short-term funding vehicles, financial derivatives and other capital markets instruments.

Interest rate risk is centrally managed by Asset and Liability ("A\&L") Management. The Corporation actively measures and monitors all components of interest rate risk including term structure or repricing risk, yield curve or nonparallel rate shift risk, basis risk and options risk. Senior management's Corporate Asset \& Liability Committee ("ALCO") provides strategic direction to A\&L Management and, in doing so, reviews capital markets activities and interest rate risk exposures. The Finance Committee of the Board of Directors

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is responsible for overseeing the Corporation's interest rate risk management process.

The Corporation measures and manages both the short-term and long-term effects of changing interest rates. A net interest income simulation model is used to measure the sensitivity of net interest income to changing interest rates over the next twenty-four month period; and an economic value of equity model is used to measure the sensitivity of the value of existing on-balance-sheet and off-balance-sheet positions to changing interest rates.

The income simulation model is the primary tool used to measure the direction and magnitude of changes in net interest income resulting from changes in interest rates. Forecasting net interest income and its sensitivity to changes in interest rates requires that the Corporation make assumptions about the volume and characteristics of new business and the behavior of existing positions. These business assumptions are based on the Corporation's experience, line of business plans and published industry experience with input by key line of business managers. Any significant changes in major assumptions are reviewed by ALCO. This review includes an assessment of the motivation for the change and its effect on the simulated results. Key assumptions employed in the model include prepayment speeds on mortgage-related assets and consumer loans, loan volumes and pricing, deposit volumes and pricing, the expected life and repricing characteristics of nonmaturity loans and deposits and management's financial and capital plans.

Because these assumptions are inherently uncertain, the model cannot precisely estimate net interest income or precisely predict the effect of higher or lower interest rates on net interest income. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes, the difference between actual experience and the assumed volume and characteristics of new business and the behavior of existing positions, and changes in market conditions and management strategies, among other factors.

The Corporation's interest rate risk management policies provide that net interest income should not decrease by more than \(3 \%\) if interest rates gradually increase or decrease from current rates by 100 basis points over a twelve-month period. Through the first nine months of 1998, the Corporation's interest rate risk exposures were consistently within policy limits. At September 30, 1998, if interest rates were to increase by 100 basis points over the next twelve months, net interest income would increase by \(0.3 \%\). If interest rates were to decrease by 100 basis points over the next twelve months, net interest income would decline by \(0.4 \%\).

The Corporation models additional interest rate scenarios covering a wider range of rate movements to identify yield curve, term structure and basis risk exposures. These scenarios are developed based on historical rate relationships or management's expectations regarding the future direction and level of interest rates. Depending on market conditions and other factors, these scenarios may be modeled more or less frequently. Such analyses are used in conjunction with the income simulation model and economic value of equity model

The Corporation measures the sensitivity of the value of its balance sheet and off-balance sheet positions to movements in interest rates using an economic value of equity sensitivity model. The model computes the value of all current on- balance-sheet and off-balance-sheet positions under a range of instantaneous interest rate changes. The resulting change in the value of equity is the measure of overall long-term interest rate risk inherent in the Corporation's existing on-balance-sheet and off-balance-sheet positions. The Corporation uses the economic value of equity model to complement the income simulation modeling process.

The Corporation's risk management policies provide that the change in economic value of equity should not decline by more than \(1.5 \%\) as a percentage of the book value of assets for a 200 basis point instantaneous increase or decrease in interest rates.

Based on the results of the economic value of equity model at September 30, 1998, if interest rates were to increase by 200 basis points, the economic value of existing on-balance-sheet and off-balance-sheet positions would decline by \(0.12 \%\) of assets. If interest rates were to decrease by 200 basis points, the economic value of existing on-balance-sheet and off-balance-sheet positions would decline by \(0.19 \%\) of assets.

MARKET RISK Most of PNC Bank's trading activities are designed to provide capital markets services for Corporate Banking and Private Banking customers. While some market risk exposure is a necessary outgrowth of providing services to customers. The performance of PNC Bank's trading operations is predominantly based on providing services to customers and not on positioning the Corporation's portfolio for gains from market movements.

PNC Bank's market risk is predominantly related to interest rate risk associated with normal loan and deposit taking. Market risk associated with trading, capital markets and foreign exchange activities is managed using a value-at-risk approach that combines interest rate risk, foreign exchange rate risk, spread risk and volatility risk. Exposure is measured as the maximum loss due to a two standard deviation one day move. The combined period-end value-at-risk of all trading operations was less than \(\$ 400\) thousand at September 30, 1998.

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\section*{FINANCIAL DERIVATIVES}

A variety of off-balance-sheet financial derivatives are used as part of the overall risk management process to manage interest rate and credit risk inherent in the Corporation's line of business activities. Interest rate swaps and purchased interest rate caps and floors are the primary instruments used for interest rate risk management purposes. Interest rate swaps are agreements to exchange fixed and floating interest rate payments calculated on a notional principal amount. The floating rate is based on a money market index, primarily short-term LIBOR indices. Purchased interest rate caps and floors are agreements where, for a fee, the counterparty agrees to pay the Corporation the amount, if any, by which a specified market interest rate exceeds or is less than a defined rate applied to a notional amount, respectively.

Forward contracts provide for the delivery of financial instruments at a specified future date and at a specified price or yield. Such contracts are primarily used to manage risk positions associated with certain mortgage banking activities.

Credit-related derivatives provide, for a fee, a guarantee of a portion of the credit risk associated with the underlying financial instruments. Such contracts are primarily used to manage credit risk and regulatory capital associated with commercial lending activities.

Financial derivatives involve, to varying degrees, interest rate and credit risk in excess of the amount recognized in the balance sheet, but less than the notional amount of the contract. For interest rate swaps, caps and floors, only periodic cash payments and, with respect to caps and floors, premiums, are exchanged. Therefore, cash requirements and exposure to credit risk are significantly less than the notional value.

The following table sets forth changes in off-balance-sheet financial derivatives used for risk management during the first nine months of 1998.
<TABLE>
<CAPTION>
FINANCIAL DERIVATIVES ACTIVITY

Weighted-

Average
1998 - dollars in millions January 1 Additions Maturities Terminations September 30
Maturity


Mortgage banking activities
Residential
Forward contracts Commitments to purchase loans 1,652 (13,808) 3,187
2 mo.
Commitments to sell loans
\begin{tabular}{rrrr}
1,652 & 15,343 & \((13,808)\) & 3,187 \\
1,335 & 20,598 & \((18,928)\) & 3,005 \\
58 & 663 & \((490)\) & 231 \\
1,470 & 3,875 & & 4,395
\end{tabular}

4 yr. 9 mo.

Total residential
Commercial
7 yr.
Total mortgage banking activities
Credit-related activities
Credit default swaps
3 yr.
\begin{tabular}{|c|c|c|c|c|}
\hline 4,515 & \[
\begin{array}{r}
40,479 \\
598
\end{array}
\] & \((33,226)\) & \[
\begin{aligned}
& (950) \\
& (100)
\end{aligned}
\] & \[
\begin{array}{r}
10,818 \\
498
\end{array}
\] \\
\hline 4,515 & 41,077 & \((33,226)\) & \((1,050)\) & 11,316 \\
\hline & 4,305 & & & 4,305 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline Total & \$14,481 & \$55,279 & \$ 37,150\()\) & \$ \((2,831)\) & \$29,779 \\
\hline
\end{tabular}
=============
</TABLE>

During the first nine months of 1998, financial derivatives used in interest
rate risk management increased net interest income by \(\$ 9\) million compared with an \(\$ 8\) million decrease in the prior-year period.

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The following table sets forth by designated assets and liabilities the notional value and the estimated fair value of financial derivatives used for risk management. Weighted-average interest rates presented are those expected to be in effect based on the implied forward yield curve.
<TABLE>
<CAPTION>
FINANCIAL DERIVATIVES
\begin{tabular}{l|l} 
Interest Rates & Weighted-Average \\
September \(30,1998-\) dollars in millions & Notional
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline Receive fixed designated to loans & \$ 5,550 & \$119 & 4.82\% \\
\hline 5.98\% & & & \\
\hline Pay fixed designated to loans & 5 & & 6.23 \\
\hline 4.77 ( 47 & & & \\
\hline Basis swaps designated to other earning assets & 300 & 5 & 4.29 \\
\hline 4.98 & & & \\
\hline Interest rate caps designated to loans (2) & 648 & 3 & \\
\hline Interest rate floors designated to loans (3) & 4,849 & 12 & \\
\hline Total asset rate conversion & 11,352 & 139 & \\
\hline Liability rate conversion & & & \\
\hline Interest rate swaps (1) & & & \\
\hline Receive fixed designated to: & & & \\
\hline Interest-bearing deposits & 325 & 19 & 4.87 \\
\hline 6.32 & & & \\
\hline Borrowed funds & 1,013 & 68 & 4.98 \\
\hline 6.19 & & & \\
\hline Pay fixed designated to borrowed funds & 14 & 1 & 5.62 \\
\hline 5.50 & & & \\
\hline Basis swaps designated to borrowed funds & 1,454 & 9 & 4.89 \\
\hline  & & & \\
\hline Total liability rate conversion & 2,806 & 97 & \\
\hline Total interest rate risk management & 14,158 & 236 & \\
\hline Mortgage banking activities & & & \\
\hline Residential & & & \\
\hline Forward contracts & & & \\
\hline Commitments to purchase loans & 3,187 & (1) & \\
\hline Commitments to sell loans & 3,005 & (13) & \\
\hline Options & 231 & 3 & \\
\hline Interest rate floors - MSR (3) & 4,395 & 78 & \\
\hline Total residential & 10,818 & 67 & \\
\hline Commercial & 498 & (12) & \\
\hline Total mortgage banking activities & 11,316 & 55 & \\
\hline Credit-related activities & & & \\
\hline Credit default swaps & 4,305 & & \\
\hline Total financial derivatives & \$29,779 & \$291 & \\
\hline
\end{tabular}
\(============\)
</TABLE>
(1) The floating rate portion of interest rate contracts is based on money-market indices. As a percent of notional value, \(48 \%\) were based on 1-month LIBOR, 47\% on 3-month LIBOR and the remainder on other short-term indices.
(2) Interest rate caps with notional values of \(\$ 228\) million, \(\$ 187\) million and \(\$ 230\) million require the counterparty to pay the excess, if any, of 3-month LIBOR over a weighted-average strike of \(6.32 \%\), 1 -month LIBOR over a weighted-average strike of \(5.94 \%\) and Prime over a weighted-average strike of 8.85\%, respectively. At September 30, 1998, 3-month LIBOR was \(5.31 \%\), 1 -month LIBOR was \(5.38 \%\) and Prime was \(8.5 \%\).
(3) Interest rate floors with notional values of \(\$ 4.5\) billion, \(\$ 2.6\) billion and \(\$ 1.8\) billion require the counterparty to pay the Corporation the excess, if any, of the weighted-average strike of \(5.00 \%\) over 3 -month LIBOR and the weighted-average strike of \(5.39 \%\) over 10 -year CMT and weighted-average strike of \(5.18 \%\) over 10 -year CMS, respectively. At September 30, 1998, 3 -month LIBOR was \(5.31 \%\), 10 -year CMT was \(4.44 \%\) and 10 -year CMS was \(5.30 \%\).

OTHER DERIVATIVES To accommodate customer needs, PNC Bank enters into
customer-related financial derivatives transactions primarily consisting of
interest rate swaps, caps, floors and foreign exchange contracts. Risk exposure from customer positions is managed through transactions with other dealers.

Additionally, the Corporation enters into other derivatives transactions for risk management purposes. These positions are recorded at estimated fair value and changes in value are included in results of operations.
<TABLE>
<CAPTION>
OTHER DERIVATIVES

\begin{tabular}{|c|c|c|c|c|}
\hline Foreign exchange & 2,379 & 25 & (16) & 9 \\
\hline Other & 1,794 & 8 & (7) & 1 \\
\hline Total customer-related & 17,873 & 135 & (138) & (3) \\
\hline Other & 727 & 1 & & 1 \\
\hline Total other derivatives & \$18,600 & \$136 & \$(138) & \$ (2) \\
\hline
\end{tabular}
</TABLE>

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THIRD QUARTER 1998 VS. THIRD QUARTER 1997

Net income for the third quarter of 1998 totaled \(\$ 281\) million or \(\$ .91\) per diluted share compared with \(\$ 262\) million or \(\$ .83\) per diluted share a year ago. Returns on average common shareholders' equity and average assets were 20.52\% and \(1.48 \%\), respectively, in the third quarter of 1998 compared with \(20.11 \%\) and 1.47\% in the prior-year quarter.

Taxable-equivalent net interest income increased \(\$ 25\) million to \(\$ 653\) million in the third quarter of 1998. The net interest margin was \(3.81 \%\) compared with \(3.89 \%\) in the year-earlier period and \(3.81 \%\) in the second quarter of 1998.

The provision for credit losses was \(\$ 45\) million in the third quarter of 1998 compared with \(\$ 20\) million last year.

Noninterest income was \(\$ 676\) million in the third quarter of 1998 , an increase of 47\% compared with the third quarter of 1997. Asset management, mutual fund servicing, consumer services, corporate finance and capital markets, and mortgage banking revenues each grew \(20 \%\) or more compared with the prior year quarter. In addition, noninterest income included \(\$ 30\) million of gains from the sales of eight branches in Kentucky and Indiana that offset the impact of valuation adjustments on certain market-sensitive asset positions. Noninterest income also included \(\$ 55\) million of trading gains and \(\$ 51\) million of net securities gains resulting from mortgage banking hedging activities that offset an increase in the amortization of residential MSR.

Asset management and mutual fund servicing fees grew \(24 \%\) and \(33 \%\), respectively, from the third quarter of 1997 reflecting significant new business.

Consumer services revenue increased \(\$ 20\) million or \(25 \%\) compared with the third quarter of 1997 primarily due to growth in credit card accounts.

Corporate finance and capital markets fees increased \(25 \%\) to \(\$ 57\) million in the third quarter of 1998 resulting from higher treasury management and capital markets fees.

Mortgage banking revenue grew \(\$ 14\) million or \(20 \%\) from the prior-year quarter primarily due to higher servicing income reflecting the impact of servicing portfolio acquisitions and significant mortgage refinance activity. Residential mortgage originations totaled \(\$ 3.1\) billion compared with \(\$ 1.7\) billion in the year-earlier period. At September 30, 1998, approximately \(\$ 60.3\) billion of mortgages were serviced compared with \(\$ 41.0\) billion in the prior-year period.

Noninterest expense of \(\$ 843\) million increased \(\$ 191\) million compared with the third quarter of 1997. The increase was primarily due to higher amortization of residential MSR, the impact of the Midland acquisition and incentive compensation commensurate with revenue growth.

Total assets were \(\$ 76.2\) billion at September 30, 1998. Average earning assets increased \(\$ 4.0\) billion from the prior-year quarter to \(\$ 68.0\) billion primarily due to higher loans and loans held for sale. Average loans grew \(\$ 2.7\) billion to \(\$ 55.9\) billion, a \(5.1 \%\) increase from the prior year. Growth in commercial loans more than offset a decline in residential mortgages and downsizing of the indirect automobile lending portfolio. The increase in commercial loans was primarily in middle market and secured lending. Loans represented \(82.3 \%\) of average earning assets in the third quarter of 1998 compared with \(83.2 \%\) a year ago. Average loans held for sale increased \(\$ 2.3\) billion reflecting higher residential mortgage originations and the commercial mortgage inventory of Midland. Average securities available for sale decreased \$1.1 billion to \$7.1 billion or \(10.4 \%\) of average earning assets.

Net charge-offs were \(\$ 88\) million in the third quarter of 1998 compared with \(\$ 73\) million in the third quarter of last year. The corresponding ratios of net charge-offs as a percentage of average loans were \(0.62 \%\) and \(0.54 \%\), respectively.

Average deposits decreased slightly to \(\$ 44.5\) billion in comparison with the prior-year period and represented \(59.1 \%\) of total sources of funds.

Shareholders' equity totaled \(\$ 5.8\) billion at the end of the third quarter. At
September 30, 1998 the leverage ratio was \(7.18 \%\) and Tier I and Total risk-based capital ratios were \(7.48 \%\) and \(10.93 \%\), respectively.

PNC BANK CORP.
-
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CONSOLIDATED STATEMENT OF INCOME
<TABLE>
<CAPTION>
ended \(\quad\) Three months ended Nine months
--------
In thousands, except per share data
\begin{tabular}{|c|c|c|}
\hline 1998 & 1997 & 1998 \\
\hline <C> & <C> & <C> \\
\hline \$1,166,728 & \$1,101,508 & \$3,424,186 \\
\hline 102,569 & 125,347 & 323,816 \\
\hline 84,989 & 43,489 & 210,758 \\
\hline 1,354,286 & 1,270,344 & 3,958,760 \\
\hline
\end{tabular}

Total interest income
3,769,660
INTEREST EXPENSE
Deposits
1,087,015
Borrowed funds
819,628
------
Total interest expense
1,906,643
------
Net interest income
1,863,017
Provision for credit losses
45,000
------
Net interest income less provision for credit losses
\begin{tabular}{rrr}
371,563 & 372,860 & \(1,095,409\) \\
336,676 & 277,567 & 949,450
\end{tabular}

1,818,017
NONINTEREST INCOME
Asset management
332,596
Mutual fund servicing
103,799
Service charges on deposits
152,231
Consumer services
224,421
Corporate finance and capital markets
143,012
Mortgage banking
155,453
Net securities gains (losses)
27,139
Other
198,266
------
Total noninterest income
675,870
459,247
\(1,825,988\)
1,336,917
NONINTEREST EXPENSE
Staff expense
335,260 308,492
1,023,230
918,757
Net occupancy and equipment
98,928
90,704
297,164
```
271,769
Amortization 175,068 40,459 303,350
117,817
Marketing
59,653
Distributions on capital securities
30,015
Other
548,327
------
    Total noninterest expense
1,946,338
__-_-_-
    Income before income taxes
1,208,596
Income taxes
421,617
_-----
    Net income
786,979
EARNINGS PER COMMON SHARE
\begin{tabular}{|c|c|c|c|}
\hline Basic & \$. 92 & \$. 84 & \$2.71 \\
\hline \multicolumn{4}{|l|}{\$2.47} \\
\hline Diluted & . 91 & . 83 & 2.68 \\
\hline \multicolumn{4}{|l|}{2.44} \\
\hline
\end{tabular}
```

PNC BANK CORP.

CONSOLIDATED BALANCE SHEET

\section*{<TABLE>}
<CAPTION>


\section*{LIABILITIES}

Deposits
Noninterest-bearing
Interest-bearing
Total deposits
Borrowed funds
Bank notes and senior debt
Federal funds purchased
\begin{tabular}{|c|c|}
\hline \$ 9,136 & \$10,158 \\
\hline 37,739 & 37,491 \\
\hline 46,875 & 47,649 \\
\hline 10,558 & 9,826 \\
\hline 771 & 3,632 \\
\hline 1,041 & 714 \\
\hline 5,759 & 3,753 \\
\hline 1,843 & 1,697 \\
\hline 19,972 & 19,622 \\
\hline 2,750 & 1,815 \\
\hline 69,597 & 69,086 \\
\hline
\end{tabular}
Mandatorily redeemable capital securities of subsidiary trusts
SHAREHOLDERS' EQUITY
Preferred stock
Common stock \(-\$ 5\) par value
</TABLE>
See accompanying Notes to Consolidated Financial Statements.

PNC BANK CORP.

CONSOLIDATED STATEMENT OF CASH FLOWS
<TABLE>
<CAPTION>
Nine months ended September 30 - in millions 1998


\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{INVESTING ACTIVITIES} \\
\hline Net change in loans & \((4,070)\) & \((3,862)\) \\
\hline Repayment of securities available for sale & 1,599 & 1,344 \\
\hline \multicolumn{3}{|l|}{Sales} \\
\hline Securities available for sale & 9,786 & 7,307 \\
\hline Loans & 1,503 & 2,144 \\
\hline Foreclosed assets & 47 & 85 \\
\hline \multicolumn{3}{|l|}{Purchases} \\
\hline Securities available for sale & \((9,243)\) & \((4,698)\) \\
\hline Loans & (79) & (421) \\
\hline Net cash paid for acquisitions/divestitures & \((1,074)\) & \\
\hline Other & 203 & (408) \\
\hline Net cash (used) provided by investing activities & \((1,328)\) & 1,491 \\
\hline
\end{tabular}

FINANCING ACTIVITIES
Net change in
Noninterest-bearing deposits
Interest-bearing deposits
Federal funds purchased
\begin{tabular}{rr}
\((1,022)\) & \((1,023)\) \\
890 & 147 \\
\((2,861)\) & \((2,194)\) \\
8,228 & 7,288 \\
84,509 & 60,301 \\
76,483 & 74,026 \\
140 & 350 \\
198 & 300 \\
114 & 131
\end{tabular}

Bank notes and senior debt
Repurchase agreements
Other borrowed funds
026
Subordinated debt
300
Capital securities
131
Repayment/maturity
\(\begin{array}{ll}\text { Bank notes and senior debt (4,910) } \\ \text { Repurchase agreements } & (7,496) \\ (84,182)\end{array}\)
Other borrowed funds
\((74,358) \quad(75,451)\)

Subordinated debt (2)

Acquisition of treasury stock
(270)
\((1,228)\)
Cash dividends paid

Net cash provided (used) by financing activities
\begin{tabular}{|c|c|c|c|c|}
\hline DECREASE IN CASH AND DUE FROM BANKS Cash and due from banks at beginning of year & & \((2,321)\)
4,303 & & \[
\begin{gathered}
(556) \\
4,016
\end{gathered}
\] \\
\hline Cash and due from banks at end of period & \$ & 1,982 & \$ & 3,460 \\
\hline \multicolumn{5}{|l|}{CASH PAID FOR} \\
\hline Interest & \$ & 2,047 & \$ & 1,929 \\
\hline Income taxes & & 262 & & 303 \\
\hline \multicolumn{5}{|l|}{NONCASH ITEMS} \\
\hline Transfers from loans to other assets & & 33 & & 57 \\
\hline Conversion of debt to equity & & 55 & & 7 \\
\hline
\end{tabular}
</TABLE>

See accompanying Notes to Consolidated Financial Statements.

PNC BANK CORP.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

BUSINESS PNC Bank Corp. ("Corporation" or "PNC Bank") is one of the largest diversified financial services organizations in the United States. The Corporation's major businesses include Regional Community Banking, Corporate Banking, National Consumer Banking, Private Banking, Mortgage Banking, Secured Lending, Asset Management and Mutual Fund Servicing. Financial products and services are tailored to specific customer segments and offered nationally and in PNC Bank's primary geographic markets in Pennsylvania, New Jersey, Delaware, Ohio and Kentucky. PNC Bank is subject to intense competition from other financial services companies with respect to these businesses and is subject to the regulations of certain federal and state agencies and undergoes periodic examinations by certain regulatory authorities.

\section*{ACCOUNTING POLICIES}

BASIS OF FINANCIAL STATEMENT PRESENTATION The unaudited consolidated interim financial statements have been prepared in accordance with generally accepted accounting principles and include the accounts of PNC Bank and its subsidiaries, most of which are wholly owned. In the opinion of management, the financial statements reflect all adjustments, which are of a normal recurring nature, necessary for a fair statement of the results for the interim periods presented. Certain prior period amounts have been reclassified to conform to reporting classifications utilized for the current reporting period. These reclassifications did not impact the Corporation's financial condition or results of operations.

In preparing the unaudited consolidated interim financial statements, management is required to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results will differ from such estimates and such differences may be material to the financial statements.

The notes included herein should be read in conjunction with the audited consolidated financial statements included in PNC Bank's 1997 Annual Report.

ALLOWANCE FOR CREDIT LOSSES The allowance for credit losses is a reserve for estimated credit losses established through provisions charged against income. Loans deemed to be uncollectible are charged against the allowance account and recoveries of previously charged-off loans are credited to the allowance.

The allowance is maintained at a level management believes is sufficient to absorb estimated potential credit losses. Management's determination of the adequacy of the allowance is based on evaluations of the credit portfolio and other relevant factors. This evaluation is inherently subjective as it requires material estimates including, among others, the amounts and timing of expected future cash flows on impaired loans, estimated losses on consumer loans and residential mortgages, and general amounts for historical loss experience, economic conditions, uncertainties in estimating losses and inherent risks in the various credit portfolios, all of which may be susceptible to significant change.

SOFTWARE COSTS Effective January 1, 1998, the Corporation adopted Statement of Position ("SOP") 98-1, "Accounting for the Costs of Computer Software Developed or Obtained for Internal Use." SOP 98-1 requires the capitalization of certain costs incurred in connection with developing or obtaining software for internal use. Qualifying software costs are capitalized and amortized over the estimated useful life of the software. Prior to the adoption of SOP 98-1, software costs were expensed as incurred. Restatement of prior year financial statements was

FINANCIAL DERIVATIVES The Corporation uses off-balance-sheet financial derivatives as part of the overall asset/liability management process and in residential and commercial mortgage banking activities. Substantially all such instruments are used to manage risk related to changes in interest rates. Financial derivatives primarily consist of interest rate swaps, purchased interest rate caps and floors, forward contracts and foreign exchange contracts.

To accommodate customer needs, PNC Bank also enters into financial derivative transactions primarily consisting of interest rate swaps, caps, floors and foreign exchange contracts. Interest rate risk exposure from customer positions is managed through transactions with other dealers.

Additionally, the Corporation enters into other derivatives transactions for risk management purposes that are recorded at estimated fair value and changes in value are included in results of operations.

Credit-related derivatives are entered into to manage credit risk and regulatory capital associated with commercial lending activities. If the credit-related derivative qualifies for hedge accounting treatment, the premium paid to enter the credit-related derivative is recorded in other assets and is deferred and amortized to noninterest income over the life of the agreement. Changes in the fair value of credit-related derivatives qualifying for hedge accounting treatment are reflected in the Corporation's financial position and have no impact on results of operations.

If the credit-related derivative does not qualify for hedge accounting treatment or if the Corporation is the seller of credit protection, the credit-related derivative is marked to market with gains or losses included in results of operations.

PNC BANK CORP.
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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

COMPREHENSIVE INCOME Effective January 1, 1998, the Corporation adopted Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income." SFAS No. 130 established new rules for the reporting and display of comprehensive income and its components. SFAS No. 130 requires unrealized gains or losses on securities available for sale to be included in other comprehensive income. Prior to the adoption of SFAS No. 130, unrealized gains or losses were reported separately in shareholders' equity. Prior year financial statements have been reclassified to conform to the requirements of SFAS No. 130. The adoption of SFAS No. 130 had no impact on net income or shareholders' equity. Comprehensive income was \(\$ 313\) million in the third quarter and \(\$ 870\) million in the first nine months of 1998 compared with \(\$ 311\) million and \$820 million, respectively, in 1997.

EARNINGS PER COMMON SHARE Basic earnings per common share is calculated by dividing net income adjusted for preferred stock dividends declared by the weighted-average number of shares of common stock outstanding.

Diluted earnings per common share is based on net income adjusted for interest expense, net of tax, on outstanding convertible debentures and dividends declared on nonconvertible preferred stock. The weighted-average number of shares of common stock outstanding is increased by the assumed conversion of outstanding convertible preferred stock and convertible debentures from the beginning of the year or date of issuance, if later, and the number of shares of common stock which would be issued assuming the exercise of stock options. Such adjustments to net income and the weighted-average number of shares of common stock outstanding are made only when such adjustments dilute earnings per common share.

RECENT ACCOUNTING PRONOUNCEMENTS SFAS No. 131 "Disclosures About Segments of an Enterprise and Related Information," is effective for financial statements for periods beginning after December 15, 1997. This statement requires financial and descriptive information about an entity's operating segments to be included in the annual financial statements. This standard, when implemented, will impact financial statement footnote disclosure only and will not impact the reported financial position or results of operations of the Corporation.

SFAS No. 132 "Employer's Disclosures About Pensions and Other Postretirement Benefits," is effective for fiscal years beginning after December 15, 1997. This statement standardizes and combines the disclosure requirements for pension and other postretirement benefits to the extent practicable, requires additional information on changes in the benefit obligations and fair values of plan
assets, and eliminates certain disclosures. This standard, when implemented, will impact financial statement footnote disclosure only and will not impact the reported financial position or results of operations of the Corporation.

SFAS No. 133, "Accounting for Derivative Instruments and Hedging Activities," is required to be adopted in years beginning after June 15, 1999, although early adoption is permitted. The Corporation expects to adopt the new statement effective January 1, 2000. This statement requires the Corporation to recognize all financial derivatives on the balance sheet at fair value. Derivatives that are not hedges must be adjusted to fair value through income. If the derivative is a hedge as defined by the statement, changes in the fair value of derivatives will either be offset against the change in fair value of the hedged assets, liabilities, or firm commitments through earnings or recognized in other comprehensive income until the hedged item is recognized in earnings based on the nature of the hedge. The ineffective portion of a derivative's change in fair value will be immediately recognized in earnings. Management has not yet determined what effect this statement will have on results of operations and the financial position of the Corporation.

SFAS 134, Accounting for Mortgage-Backed Securities Retained After the Securitization of Mortgage Loans Held for Sale by a Mortgage Banking Enterprise (an amendment of SFAS 65), is effective January 1, 1999, although early application is permitted. This statement requires the Corporation to classify all mortgage-backed securities or other interests retained after a securitization of mortgage loans held for sale based on its ability and intent to sell or hold those investments. Any retained mortgage-backed securities that the Corporation commits to sell before or during the securitization process must be classified as trading securities. At the time of implementation, this standard permits a one-time reclassification of mortgage-backed securities and other beneficial interests retained after the securitization of mortgage loans held for sale from the trading category. Management does not believe that this statement will have a material impact on results of operations or the financial position of the Corporation.

\section*{CASH FLOWS}

During the first nine months of 1998, net acquisition and divestiture activity which affected cash flows consisted of \(\$ 539\) million in acquired assets, \(\$ 535\) million in divested liabilities, cash payments totaling \(\$ 1.1\) million and receipt of \(\$ 30\) million in cash and due from banks. The Corporation did not have any acquisition or divestiture activity which affected cash flows during the first nine months of 1997.

PNC BANK CORP.

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SECURITIES AVAILABLE FOR SALE

The following table sets forth the amortized cost and fair value of the Corporation's securities portfolio, all of which is available for sale.

\section*{<TABLE>}
<CAPTION>
1997

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Corporate stocks and other 3501 & 644 & & 37 & 607 & 501 & 3 \\
\hline Total securities available for sale \$59 \$8,522 & \$7,126 & \$82 & \$56 & \$7,152 & \$8,558 & \$23 \\
\hline
\end{tabular}
\$ \(==============\)
\(============\)
</TABLE>
</TABLE>
nonperforming Assets
Nonperforming assets were as follows:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{September 30}} & \multicolumn{2}{|l|}{December 31} \\
\hline In millions & & & & 1997 \\
\hline <S> & <C> & & <C> & \\
\hline Nonperforming loans & & \$282 & & \$276 \\
\hline Foreclosed assets & & 47 & & 57 \\
\hline Total nonperforming assets & & \$329 & & \$333 \\
\hline
\end{tabular}
</TABLE>
ALLOWANCE FOR CREDIT LOSSES
Changes in the allowance for credit losses were as follows:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline In millions & 1998 & 1997 \\
\hline & & \\
\hline <S> & < & \\
\hline
\end{tabular}
\begin{tabular}{lll} 
<S> & <C> & <C> \\
Allowance at January 1 & \$ 972 & \$1, 166
\end{tabular}

Charge-offs
Consumer (excluding credit card) (67) (80)
Credit card (220) (154)
Residential mortgage (6) (8)
Commercial (21) (31)
Commercial real estate (7) (7)
Total charge-offs (280)

Recoveries
Consumer (excluding credit card) 27
\begin{tabular}{lll} 
Credit card & 12 & 20
\end{tabular}
Residential mortgage 11

Commercial
\begin{tabular}{lr}
12 & 34
\end{tabular}

Commercial real estate
-----------------8
54
88

Total recoveries
----------------
(267) (192)

Net charge-offs
\begin{tabular}{|c|c|}
\hline 110 & 45 \\
\hline 1 & 8 \\
\hline
\end{tabular}

Provision for credit losses
\$816 \$1,027

Allowance at September 30 \$ \(816 \quad \$ 1,027\)
</TABLE>
FINANCIAL DERIVATIVES
The notional and fair values of financial derivatives used for risk management were as follows:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline In millions & Notional Value & \begin{tabular}{l}
Positive \\
Fair \\
Value
\end{tabular} & Notional Value & \begin{tabular}{l}
Negative \\
Fair \\
Value
\end{tabular} \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{SEPTEMBER 30, 1998} \\
\hline Interest rate & & & & \\
\hline Swaps & \$ 8,156 & \$221 & \$ 505 & \\
\hline Caps & 648 & 3 & & \\
\hline Floors & 4,500 & 20 & 349 & \$ (8) \\
\hline Total interest rate risk management & 13,304 & 244 & 854 & (8) \\
\hline
\end{tabular}


PNC BANK CORP.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

</TABLE>
CAPITAL SECURITIES OF SUBSIDIARY TRUSTS
Mandatorily Redeemable Capital Securities of Subsidiary Trusts ("Capital
Securities") include preferred beneficial interests in the assets of PNC Capital Trust C ("Trust C"). Trust C holds $\$ 200$ million aggregate principal amount of certain junior subordinated debentures due June 1, 2028 issued by the Corporation bearing interest at a floating rate per annum equal to 3-Month LIBOR plus 57 basis points. The rate in effect at September 30, 1998 was $6.195 \%$. Cash distributions on the Capital Securities are made to the extent interest on the debentures is received by Trust $C$. In the event of certain changes or amendments to regulatory requirements or federal tax rules, the Capital Securities are redeemable in whole. Otherwise, the Capital Securities are generally redeemable in whole or in part on or after June 1, 2008, at $100 \%$ of par.

The following table sets forth basic and diluted earnings per common share calculations.

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Three months ended}} & \multirow[t]{3}{*}{Nine} \\
\hline months ended & & & \\
\hline & \multicolumn{2}{|c|}{September 30} & \\
\hline \multicolumn{4}{|l|}{September 30} \\
\hline In thousands, except per share data & 1998 & 1997 & 1998 \\
\hline
\end{tabular}
\(\qquad\)
------------------
<S>
\begin{tabular}{|c|c|c|}
\hline <C> & <C> & <C> \\
\hline \$280,588 & \$261,595 & \$830,259 \\
\hline 4,837 & 4,860 & 14,529 \\
\hline \$275,751 & \$256,735 & \$815,730 \\
\hline
\end{tabular}

Basic weighted-average common shares outstanding
312,485
--------------

\section*{BASIC EARNINGS PER COMMON SHARE}
\(\$ .92\)
\(300,640305,920300,521\)
\$2. 47
\(=======1=====================================\)
CALCULATION OF DILUTED EARNINGS PER COMMON SHARE
\begin{tabular}{|c|c|c|c|}
\hline Net income
\[
\$ 786,979
\] & \$280,588 & \$261,595 & \$830,259 \\
\hline Add: Interest expense on convertible debentures (net of tax) 2,282 & 4 & 755 & 876 \\
\hline Less: Dividends declared on nonconvertible preferred stock 13,612 & 4,538 & 4,537 & 13,613 \\
\hline Net income applicable to diluted earnings per common share \$775, 649 & \$276,054 & \$257,813 & \$817,522 \\
\hline Basic weighted-average common shares outstanding & 300,640 & 305,920 & 300,521 \\
\hline
\end{tabular}

Basic weighted-average common shares outstanding
312,485
Weighted-average common shares to be issued using average market price and assuming:

Conversion of preferred stock Series A and B
164
Conversion of preferred stock Series C and D
\begin{tabular}{rrr}
147 & 162 & 151 \\
1,134 & 1,227 & 1,153 \\
26 & 2,444 & 1,009 \\
1,606 & 1,785 & 1,966 \\
633 & 309 & 502
\end{tabular}

Incentive share awards
306
304,186 311,847 305,302

318,465
-------------------------------------------
DILUTED EARNINGS PER COMMON SHARE \$.91 \$.83
\$2. 44
\(\$ .91\)
\(\$ .83\)
\$2. 68
\(===========\)
</TABLE>
LITIGATION

The Corporation's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 1997 included a description of a consolidated class action complaint against the Corporation and certain officers, alleging violations of federal securities laws and related common law claims. The parties entered into a settlement agreement, which received final approval of the court on September 26, 1998. The settlement did not have a material impact on the Corporation's financial position or results of operations.

OTHER FINANCIAL INFORMATION

In connection with the Midlantic Corporation ("Midlantic") merger, borrowed funds of Midlantic in the aggregate principal amount of $\$ 300$ million at September 30, 1998 were jointly and severally assumed by the parent company and its wholly-owned subsidiary, PNC Bancorp, Inc.

Summarized financial information for PNC Bancorp, Inc. and subsidiaries is as follows:

<TABLE>
<CAPTION>
PNC BANCORP, INC., AND SUBSIDIARIES
\begin{tabular}{|c|c|c|}
\hline & September 30 & December 31 \\
\hline In millions & 1998 & 1997 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{ASSETS} \\
\hline Cash and due from banks & \$1,982 & \$4,302 \\
\hline Securities available for sale & 6,943 & 8,276 \\
\hline Loans, net of unearned income & 56,602 & 54,126 \\
\hline Allowance for credit losses & (816) & (971) \\
\hline Net loans & 55,786 & 53,155 \\
\hline Other assets & 9,954 & 8,144 \\
\hline Total assets & \$74,665 & \$73,877 \\
\hline \multicolumn{3}{|l|}{LIABILITIES} \\
\hline Deposits & \$46,945 & \$47,766 \\
\hline Borrowed funds & 18,755 & 18,437 \\
\hline Other liabilities & 1,924 & 1,145 \\
\hline Total liabilities & 67,624 & 67,348 \\
\hline \multicolumn{3}{|l|}{Mandatorily redeemable capital} \\
\hline SHAREHOLDER'S EQUITY & 6,691 & 6,179 \\
\hline Total liabilities, capital securities and shareholder's equity & \$74,665 & \$73,877 \\
\hline
\end{tabular}
</TABLE>
<TABLE>
<CAPTION>
PNC BANCORP, INC., AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF INCOME
\begin{tabular}{|c|c|c|}
\hline Nine months ended September 30 - in mid & 1998 & 1997 \\
\hline <S> & <C> & <C> \\
\hline Interest income & \$3,923 & \$3,735 \\
\hline Interest expense & 1,970 & 1,840 \\
\hline Net interest income & 1,953 & 1,895 \\
\hline Provision for credit losses & 110 & 45 \\
\hline Net interest income less provision for credit losses & 1,843 & 1,850 \\
\hline Noninterest income & 1,671 & 1,174 \\
\hline Noninterest expense & 2,273 & 1,851 \\
\hline Income before income taxes & 1,241 & 1,173 \\
\hline Income taxes & 438 & 416 \\
\hline
\end{tabular}

\section*{</TABLE>}

The amount of dividends that may be paid by bank subsidiaries to PNC Bancorp,
Inc., a first-tier holding company, and in turn to the parent company, are subject to certain legal limitations. Without regulatory approval, the amount available for payment of dividends by all subsidiary banks to PNC Bancorp, Inc. was \(\$ 876\) million at September 30 , 1998 . Dividends may also be impacted by capital needs, regulatory requirements, corporate policies, contractual restrictions and other factors.

PNC BANK CORP.
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STATISTICAL INFORMATION

CONSOLIDATED AVERAGE BALANCE SHEET AND NET INTEREST ANALYSIS

\section*{<TABLE>}
<CAPTION>


</TABLE>
Nonaccrual loans are included in loans, net of unearned income. The impact of financial derivatives used in interest rate risk management is included in the interest and average yields/rates of the related assets and liabilities. Average balances of securities available for sale are based on amortized historical cost (excluding SFAS No. 115 adjustments to fair value).

PNC BANK CORP.
----
30
<TABLE>
<CAPTION>




PNC BANK CORP.
----
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QUARTERLY REPORT ON FORM 10-Q

Securities and Exchange Commission
Washington, D.C. 20549
Quarterly Report Pursuant to Section 13 or $15(d)$ of the Securities Exchange Act of 1934 for the quarterly period ended September 30, 1998.

Commission File Number 1-9718
PNC BANK CORP.
Incorporated in the Commonwealth of Pennsylvania
IRS Employer Identification No. 25-1435979
Address: One PNC Plaza
249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707
Telephone: (412) 762-1553
As of October 30, 1998, PNC Bank Corp. had $300,900,627$ shares of common stock (\$5 par value) outstanding.

PNC Bank Corp. (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.
The following sections of the Financial Review set forth in the cross-reference index are incorporated in the Quarterly Report on Form 10-Q.

<TABLE>
<CAPTION>

\(<\mathrm{S}>\quad<\mathrm{C}>\quad<\mathrm{C}>\)
PART I FINANCIAL INFORMATION
Item 1 Consolidated Statement of Income for the three months and nine months ended September 30, 1998 and 199722
Consolidated Balance Sheet as of September 30, 1998 and December 31, 23 1997
Consolidated Statement of Cash Flows for the nine months ended September 30, 1998 and 199724

Notes to Consolidated Financial 25-29 Statements
Consolidated Average Balance Sheet and Net Interest Analysis Financial Condition and Results of Operations

30-31
\begin{tabular}{lll} 
Item \(2 \quad\)\begin{tabular}{l} 
Management's Discussion and Analysis of \\
\\
\\
\\
\\
\\
Operations
\end{tabular} & \(2-21\)
\end{tabular}
\begin{tabular}{ccc} 
Item 3 Quantitative and Qualitative Disclosures \\
About Market Risk
\end{tabular}\(\quad 17-18\)
```
Item 6 Exhibits and Reports on Form 8-K
The following exhibit index lists Exhibits to this Quarterly Report on Form
10-Q:
<TABLE>
<S> <C>
    12.1 Computation of Ratio of Earnings to Fixed Charges
    12.2 Computation of Ratio of Earnings to Combined Fixed
                Charges and Preferred Stock Dividends
            Charges and Preferred
    99 Tax Opinion of Arnold & Porter
</TABLE>
Copies of these Exhibits may be accessed electronically at the Securities and
Exchange Commission's home page at www.sec.gov. Exhibits will also be furnished
without charge by writing to Lynn F. Evans, Director, Financial Reporting, at
corporate headquarters. Requests may also be directed to (412) 762-1553 or to
financial.reporting@pncbank.com.
Since June 30, 1998, the Corporation filed the following Current Reports on Form
8-K:
Form 8-K dated as of July 16, 1998, reporting the Corporation's consolidated
financial results for the three months and six months ended June 30, 1998, filed
pursuant to Item 5.
Form 8-K dated as of October 15, 1998, reporting the Corporation's consolidated
financial results for the three months and nine months ended September 30, 1998,
filed pursuant to Item 5.
SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the
Registrant has duly caused this report to be signed on November 16, 1998, on its
behalf by the undersigned thereunto duly authorized.
PNC Bank Corp.
Robert L. Haunschild
Senior Vice President and
    Chief Financial Officer
```
                    PNC BANK CORP.
                        ----
                            32

CORPORATE INFORMATION

CORPORATE HEADQUARTERS
PNC Bank Corp.
One PNC Plaza
249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707
STOCK LISTING

PNC Bank Corp. common stock is traded on the New York Stock Exchange ("NYSE") under the symbol PNC.

INQUIRIES
Individual shareholders should contact: Shareholder Relations at 800-843-2206.
Analysts and institutional investors should contact: William H. Callihan, Vice President, Investor Relations, at 412-762-8257 or invrela@pncmail.com.

News media representatives and others seeking general information should contact: Jonathan Williams, Vice President, Media Relations, at 412-762-4550 or pubrela@pncmail.com.

FINANCIAL INFORMATION
Copies of the Corporation's filings with the Securities and Exchange Commission ("SEC"), including Exhibits thereto, may be obtained:

Electronically at the SEC's home page at www.sec.gov.
By writing to Lynn F. Evans, Director, Financial Reporting, at corporate headquarters.

By calling (412) 762-1553 or via e-mail to financial.reporting@pncbank.com.
INTERNET INFORMATION
Information about PNC Bank Corp.'s financial results and its products and services is available on the Internet at http://www.pncbank.com.

COMMON STOCK PRICES/DIVIDENDS DECLARED
The table below sets forth by quarter the range of high and low sale and quarter-end closing prices for PNC Bank Corp. common stock and the cash dividends declared per common share.
```
<TABLE>
```
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline 1998 Quarter & High & Low & Close & \[
\begin{array}{r}
\text { Cash } \\
\text { Dividends } \\
\text { Declared }
\end{array}
\] \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline First & \$61.625 & \$49.500 & \$59.938 & \$ . 39 \\
\hline Second & 66.750 & 53.813 & 53.875 & . 39 \\
\hline Third & 60.000 & 41.625 & 45.000 & . 39 \\
\hline Total & & & & \$1.17 \\
\hline
\end{tabular}

Cash
Dividends
\begin{tabular}{|c|c|c|c|c|}
\hline 1997 Quarter & High & Low & Close & Declared \\
\hline First & \$45.000 & \$36.500 & \$40.000 & \$ . 37 \\
\hline Second & 44.750 & 37.375 & 41.750 & . 37 \\
\hline Third & 49.750 & 41.125 & 48.813 & . 37 \\
\hline Fourth & 58.750 & 42.875 & 56.938 & . 39 \\
\hline Total & & & & \$1.50 \\
\hline
\end{tabular}
</TABLE>
Subsequent to quarter end the Corporation's Board of Directors increased the quarterly dividend on common stock to \(\$ .41\) per share.

REGISTRAR AND TRANSFER AGENT
The Chase Manhattan Bank
P.O. Box 590

Ridgefield Park, New Jersey 07660
800-982-7652
DIVIDEND REINVESTMENT AND STOCK PURCHASE PLAN
The PNC Bank Corp. dividend reinvestment and stock purchase plan enables holders of common and preferred stock to purchase additional shares of common stock conveniently and without paying brokerage commissions or service charges. A prospectus and enrollment card may be obtained by writing to Shareholder Relations at corporate headquarters.

PNC BANK CORP.


\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{<TABLE> <S> <C>} \\
\hline \multicolumn{2}{|l|}{<ARTICLE> 9} \\
\hline \multicolumn{2}{|l|}{<LEGEND>} \\
\hline \multicolumn{2}{|l|}{This schedule contains summary financial information extracted from the consolidated financial information incorporated by reference to the 1998 Third} \\
\hline \multicolumn{2}{|l|}{Quarter Financial Review and is qualified in its entirety by reference to such} \\
\hline financial information. & \\
\hline \multicolumn{2}{|l|}{</LEGEND>} \\
\hline \multicolumn{2}{|l|}{<CIK> 0000713676} \\
\hline \multicolumn{2}{|l|}{<NAME> PNC BANK CORP. AND SUBSIDIARIES} \\
\hline \multicolumn{2}{|l|}{<MULTIPLIER> 1,000,000} \\
\hline <S> & <C> \\
\hline <PERIOD-TYPE> & 9-MOS \\
\hline <FISCAL-YEAR-END> & DEC-31-1998 \\
\hline <PERIOD-START> & JAN-01-1998 \\
\hline <PERIOD-END> & SEP-30-1998 \\
\hline <CASH> & 1,982 \\
\hline <INT-BEARING-DEPOSITS> & 0 \\
\hline <FED-FUNDS-SOLD> & 0 \\
\hline <TRADING-ASSETS> & 0 \\
\hline <INVESTMENTS-HELD-FOR-SALE> & 7,152 \\
\hline <INVESTMENTS-CARRYING> & 0 \\
\hline <INVESTMENTS-MARKET> & 0 \\
\hline <LOANS> & 56,752 \\
\hline <ALLOWANCE> & (816) \\
\hline <TOTAL-ASSETS> & 76,238 \\
\hline <DEPOSITS> & 46,875 \\
\hline <SHORT-TERM> & 12,560 \\
\hline <LIABILITIES-OTHER> & 2,750 \\
\hline <LONG-TERM> & 7,412 \\
\hline <PREFERRED-MANDATORY> & 0 \\
\hline <PREFERRED> & 7 \\
\hline <COMMON> & 1,764 \\
\hline <OTHER-SE> & 4,022 \\
\hline <TOTAL-LIABILITIES-AND-EQUITY> & 76,238 \\
\hline <INTEREST-LOAN> & 3,424 \\
\hline <INTEREST-INVEST> & 324 \\
\hline <INTEREST-OTHER> & 211 \\
\hline <INTEREST-TOTAL> & 3,959 \\
\hline <INTEREST-DEPOSIT> & 1,095 \\
\hline <INTEREST-EXPENSE> & 2,045 \\
\hline <INTEREST-INCOME-NET> & 1,914 \\
\hline <LOAN-LOSSES> & 110 \\
\hline <SECURITIES-GAINS> & 77 \\
\hline <EXPENSE-OTHER> & 2,365 \\
\hline <INCOME-PRETAX> & 1,265 \\
\hline <INCOME-PRE-EXTRAORDINARY> & 830 \\
\hline <EXTRAORDINARY> & 0 \\
\hline <CHANGES> & 0 \\
\hline <NET-INCOME> & 830 \\
\hline <EPS-PRIMARY> & 2.71 \\
\hline <EPS-DILUTED> & 2.68 \\
\hline <YIELD-ACTUAL> & 3.86 \\
\hline <LOANS-NON> & 282 \\
\hline <LOANS-PAST> & 267 \\
\hline <LOANS-TROUBLED> & 0 \\
\hline <LOANS-PROBLEM> & 0 \\
\hline <ALLOWANCE-OPEN> & 972 \\
\hline <CHARGE-OFFS> & 321 \\
\hline <RECOVERIES> & 54 \\
\hline <ALLOWANCE-CLOSE> & 816 \\
\hline <ALLOWANCE-DOMESTIC> & 816 \\
\hline <ALLOWANCE-FOREIGN> & 0 \\
\hline <ALLOWANCE-UNALLOCATED> & 0 \\
\hline
\end{tabular}
</TABLE>
October 9, 1998

PNC Bank Corp.
One PNC Plaza
Fifth Avenue and Wood Street
Pittsburgh, Pennsylvania 15265
Hilliard-Lyons Corp.
Hilliard Lyons Center
Louisville, Kentucky 40202
Ladies and Gentlemen:

Reference is made to the information set forth under the heading "PROPOSED MERGER - Certain U.S. Federal Income Tax Consequences" contained in the Proxy Statement/Prospectus, which is included in the Registration Statement on Form S-4 (the "Registration Statement"), filed by PNC Bank Corp. ("PNC") with the Securities and Exchange Commission (the "SEC"), at File No. 333-64595, and which is being furnished to shareholders of Hilliard-Lyons Corp. ("Hilliard Lyons") in connection with the solicitation of proxies by the Board of Directors of Hilliard Lyons for their use at Hilliard Lyons' special meeting of stockholders, at which stockholders of Hilliard Lyons will be asked to approve an Agreement and Plan of Merger, dated August 20, 1998. Subject to the representations, assumptions and other conditions described or referenced in this letter or under that heading, it is our opinion that the discussion of certain anticipated material federal income tax consequences contained under that heading is accurate in all material respects.

Our opinion is based on the case law, Internal Revenue Code, Treasury Regulations and Internal Revenue Service rulings as they exist at the date hereof. These authorities are all subject to change, and any such change may be made with retroactive effect. We can give no assurance that, after such change, our opinion would not be different. We undertake no responsibility to update or supplement our opinion following the effective date of the Registration Statement.

We hereby consent to the filing with the SEC of this opinion as an exhibit to PNC's Quarterly Report on Form 10-Q for the quarter ended September 30 , 1998 and to the reference to our firm under the heading "PROPOSED MERGER Certain Federal Income Tax Consequences" in the prospectus contained in the Registration Statement. In giving such consent, we do not thereby admit that we are in the category of persons whose consent is required under Section 7 of the Securities Act of 1933.

Very truly yours,
/s/ ARNOLD \& PORTER
Arnold \& Porter

