UNITED STATES
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K
CURRENT REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE
SECURITIES EXCHANGE ACT OF 1934
JANUARY 15, 1998
DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED)
PNC BANK CORP.
(Exact name of registrant as specified in its charter)
COMMISSION FILE NUMBER 1-9718


ITEM 5. OTHER EVENTS
1997 Financial Results
On January 15, 1998, PNC Bank Corp. ("Corporation") reported results of operations for the three months and year ended December 31, 1997. A copy of the earnings press release issued by the Corporation is attached as Exhibit 99.1 and incorporated herein by reference.

Bank Mergers
The Corporation reports that by year-end 1997, the following bank subsidiaries merged with and into PNC Bank, National Association: PNC Bank, Indiana, Inc.; PNC Bank, Kentucky, Inc.; PNC Mortgage Bank, N.A.; PNC Bank New York, National Association (formerly PNC Trust Company of New York); and PNC Bank, Ohio, National Association. The mergers with PNC Mortgage Bank, N.A. and PNC Bank New York, National Association were effective November 30, 1997 and December 1, 1997, respectively. The other mergers were effective December 31, 1997.

The Corporation also reports that PNC National Bank of Delaware merged with and into PNC Bank, Delaware effective November 30, 1997.

Forward-Looking Statements
From time to time the Corporation has made and may continue to make various forward-looking statements about financial and business matters, including AAA Financial Services. Many factors could cause actual results for such matters to differ materially from such forward-looking statements, including the extent and timing of customers' responses to marketing initiatives and the related acceptance of the Corporation's offered products and services, as well as the extent and timing of competitor's responses and changes in economic conditions.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS
(c) Exhibits

The exhibits listed on the Exhibit Index on page 3 of this Form $8-\mathrm{K}$ are filed herewith.

SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934,

# the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized. 

PNC BANK CORP.
(Registrant)

By: /s/ Robert L. Haunschild
Robert L. Haunschild
Senior Vice President and Chief Financial Officer

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## EXHIBIT INDEX

99.1 Earnings press release issued by the Corporation on January 15, 1998, with respect to the results of operations for the three months and year ended December 31, 1997, filed herewith.
99.2 By-laws of the Corporation, effective November 20, 1997, filed herewith.

CONTACTS:

MEDIA:
Jonathan Williams
(412) 762-4550
pubrela@pncmail.com
INVESTORS:
William H. Callihan
(412) 762-8257
invrela@pncmail.com
PNC BANK CORP. REPORTS STRONG FOURTH QUARTER, LEADING TO RECORD EARNINGS FOR 1997

PITTSBURGH, Jan. 15, 1998 - PNC Bank Corp. (NYSE: PNC) today
reported strong fourth quarter 1997 earnings of $\$ 265$ million or $\$ 0.85$ per diluted share and record full year earnings of $\$ 1.052$ billion or $\$ 3.28$ per diluted share. Comparable 1996 results were $\$ 272$ million or $\$ 0.79$ per diluted share for the fourth quarter and $\$ 992$ million or $\$ 2.88$ per diluted share for the year.

Return on average common shareholders' equity was $20.28 \%$ for the fourth quarter and $20.01 \%$ for the year compared with $18.58 \%$ and $17.18 \%$, respectively for the prior year. Return on average assets was $1.49 \%$ for both the last quarter and full year compared with $1.56 \%$ and $1.40 \%$ for the respective 1996 periods.
"Our record performance reflects solid revenue growth," said Thomas H. O'Brien, chairman and chief executive officer. "Our aggressive investments over the past several years in fee-based businesses such as Asset Management, Treasury Management, Capital Markets and Mutual Fund Servicing have generated significant contributions to our performance. Noninterest revenues represented more than $44 \%$ of total revenues in the fourth quarter and we expect that relative contribution to increase to over 50\% by 2000."

PNC Bank Corp. Reports Strong Fourth Quarter,
Leading To Record Earnings For 1997 -- Page 2

HIGHLIGHTS
o Revenue increased $12 \%$ in the year-to-year comparison.
o Noninterest income grew $\$ 413$ million led by fee-based revenue growth of $21 \%$.
o The relationship of noninterest income to total revenue was $42 \%$ for 1997 and increased to $44 \%$ for the fourth quarter.
o The net interest margin widened 11 basis points to $3.94 \%$ during 1997.
o Significant investments were made in national consumer businesses, including the AAA initiative which is expected to become profitable in the fourth quarter of 1998.
o Asset quality improved significantly. Nonperforming assets declined $15 \%$ from the third quarter and $27 \%$ since last year and finished the year at $0.61 \%$ of loans and foreclosed assets. Net charge-offs for 1997 were $0.51 \%$ of average loans.
o Continued aggressive reduction in the securities portfolio and related wholesale funding while maintaining a balance sheet that is essentially neutral to changes in interest rates.
o Capital management activities for 1997 included reducing the securities portfolio to $\$ 8.5$ billion or $12.8 \%$ of earning assets and repurchasing 29.3 million common shares or $9.0 \%$ of shares outstanding.

INCOME STATEMENT REVIEW
Taxable-equivalent net interest income was $\$ 2.524$ billion for 1997 , a $\$ 46$ million increase over 1996 . The net interest margin widened to $3.94 \%$ compared with $3.83 \%$ in the prior year primarily resulting from a higher-yielding earning asset mix.

The provision for credit losses was $\$ 70$ million for 1997. No
provision was recorded in the prior year.

PNC Bank Corp. Reports Strong Fourth Quarter, Leading To Record Earnings For 1997 -- Page 3

Noninterest income totaled \$1.808 billion in 1997 and represented $42 \%$ of total revenue compared with $\$ 1.395$ billion and $36 \%$ respectively, in 1996. Growth in investment advisory, private banking and mutual fund servicing contributed to a $\$ 106$ million or $21 \%$ increase in asset management fees. Managed assets increased to approximately $\$ 137$ billion at Dec. 31, 1997 compared with $\$ 109$ billion a year ago. Service fees increased $\$ 146$ million or $26 \%$ primarily from growth in credit card, corporate finance, insurance, deposit, treasury management and consumer services.

Mortgage banking revenue grew primarily due to higher income from securitization activities. Mortgage originations totaled \$6.1 billion in 1997 compared with $\$ 5.6$ billion a year ago. At Dec. 31, 1997, the corporation serviced approximately $\$ 40.7$ billion of mortgages, including $\$ 31.7$ billion serviced for others.

Other noninterest income increased $\$ 132$ million in the comparison primarily due to higher venture capital and asset securitization income.

Noninterest expense increased \$303 million to $\$ 2.615$ billion in 1997 largely due to $\$ 187$ million of incremental costs associated with AAA and credit card-related initiatives. The remaining increase was attributable to higher incentive compensation commensurate with growth in fee-based revenue and the cost of trust preferred capital securities. The efficiency ratio was $59.4 \%$ for 1997 compared with 59.6\% a year ago.

## BALANCE SHEET REVIEW

Total assets were $\$ 75.1$ billion at Dec. 31, 1997. Average earning assets declined $\$ 708$ million during the year to $\$ 64.0$ billion as loan growth was more than offset by securities portfolio reductions. Average loans grew 7.7\% to $\$ 52.9$ billion, a $\$ 3.8$ billion increase from the prior year. Loans represented $82.6 \%$ of average earning assets compared with $75.9 \%$ a year ago. Growth in credit cards, residential mortgages and middle market commercial loans more than offset downsizing of the indirect automobile lending portfolio and the impact of loan securitizations. Since 1994, the corporation has aggressively downsized the securities portfolio and related wholesale funding. As a result, average securities have been reduced to $\$ 8.8$ billion or $13.7 \%$ of average earning assets.

PNC Bank Corp. Reports Strong Fourth Quarter,
Leading To Record Earnings For 1997 -- Page 4

Average interest-bearing funding was substantially unchanged at \$53.5 billion in 1997. Deposits represented 63.0\% of total sources of funds for 1997 compared with $63.7 \%$ a year ago.

Shareholders' equity totaled $\$ 5.4$ billion at Dec. 31, 1997. The leverage ratio was 7.3\% and Tier I and total risk-based capital ratios are estimated to be $7.4 \%$ and $11.0 \%$, respectively. During 1997, the corporation repurchased 29.3 million common shares. During the fourth quarter, the board of directors approved a 5.4\% increase in the quarterly common dividend to $\$ 0.39$ per share.

The ratio of nonperforming assets to total loans and foreclosed assets declined to 0.61\% at Dec. 31, 1997, compared with 0.73\% at Sept. 30, 1997, and $0.88 \%$ a year ago. Nonperforming assets declined to $\$ 333$ million at Dec. 31, 1997, compared with $\$ 394$ million at Sept. 30, 1997, and $\$ 459$ million at Dec. 31, 1996.

The allowance for credit losses was $\$ 972$ million at Dec. 31, 1997, and represented $352 \%$ of nonperforming loans compared with $334 \%$ a year ago. Net charge-offs were $\$ 272$ million or $0.51 \%$ of average loans in 1997 compared with $\$ 164$ million and $0.33 \%$, respectively, a year ago. The increase was primarily associated with higher credit card outstandings.

PNC Bank Corp., headquartered in Pittsburgh, is one of the largest diversified financial services organizations in the United States. Its major businesses include consumer banking, corporate banking, private banking, mortgage banking, secured lending and asset management.

Visit PNC Bank on the World Wide Web at http://www.pncbank.com Our SEC reports, accessible on our website, identify factors that can affect forward looking statements.


| ASSET QUALITY RATIOS |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Nonperforming assets to loans and foreclosed assets . 88 | . 61 | . 73 | . 83 | . 82 |
| Allowance for credit losses to loans 2.25 | 1.79 | 1.91 | 2.01 | 2.13 |
| Allowance for credit losses to nonperforming loans 334.40 | 351.79 | 324.25 | 310.34 | 346.11 |
| Book value per common share \$17.13 | \$16.87 | \$16.92 | \$16.51 | \$16.45 |

## -more-

PNC BANK CORP. AND SUBSIDIARIES
Page 6
Consolidated Statement of Income

<TABLE>
<CAPTION>
\begin{tabular}{cc}
\begin{tabular}{c} 
Three months ended \\
December 31
\end{tabular} & Year ended \\
1997 & 1996
\end{tabular}

In thousands, except per share data
19971996
1997
1996
- ---------------------------
<S>
<C>
INTEREST INCOME
INTEREST INCOME
Loans and fees on loans
\$3,943,586
Securities
858,686
Other
136,463
--------------
Total interest income
4,938,735
INTEREST EXPENSE
\(\begin{array}{ll}\text { Deposits } & 369,572 \text { 354,985 } \\ \text { 3,456,587 }\end{array}\)
1,428,771
Borrowed funds
1,065,663

Total interest expense
2,494,434
--------------
Net interest income
2,444,301
Provision for credit losses

Net interest income less provision for credit losses
\begin{tabular}{|c|c|c|}
\hline <C> & <C> & <C> \\
\hline \$1,117,551 & \$1,011,871 & \$4,353,744 \\
\hline 119,366 & 181,264 & 539,953 \\
\hline 44,426 & 30,490 & 157,306 \\
\hline 1,281,343 & 1,223,625 & 5,051,003 \\
\hline
\end{tabular}
-------------
279,570

250,906
1,099,198

2,444,301
NONINTEREST INCOME
Asset management
496,739
Service fees
566,358
Mortgage banking
153,672
Other
156,207

Total noninterest income before net securities gains 1,372,976
Net securities gains
22,124
-------------_
Total noninterest income
503,993
388,579
\(1,808,166\)
1,395,100
NONINTEREST EXPENSE
\begin{tabular}{|c|c|c|c|}
\hline Staff expense & 312,339 & 269,233 & 1,208,175 \\
\hline 1,109,932 & & & \\
\hline Net occupancy and equipment 368,649 & 97,611 & 92,955 & 369,380 \\
\hline Amortization & 56,104 & 36,701 & 173,921 \\
\hline 117,439 & & & \\
\hline Other & 222,014 & 186,210 & 820,171 \\
\hline 714,439 & & & \\
\hline Distributions on capital securities 1,391 & 13,123 & 1,391 & 43,138 \\
\hline & & & \\
\hline Total noninterest expense & 701,191 & 586,490 & 2,614,785 \\
\hline 2,311,850 & & & \\
\hline Income before income taxes & 410,003 & 419,823 & \(1,618,599\) \\
\hline 1,527,551 & & & \\
\hline Applicable income taxes & 144,514 & 147,920 & 566,131 \\
\hline 535,325 & & & \\
\hline Net income & \$265,489 & \$271,903 & \$1,052,468 \\
\hline \$992, 226 & & & \\
\hline Net income applicable to common shareholders & \$261,675 & \$268,662 & \$1,037,324 \\
\hline EARNINGS PER COMMON SHARE & & & \\
\hline Basic & \$. 86 & \$. 80 & \$3.33 \\
\hline \$2.91 & & & \\
\hline Diluted & . 85 & . 79 & 3.28 \\
\hline 2.88 & & & \\
\hline CASH DIVIDENDS DECLARED PER COMMON SHARE & . 39 & . 37 & 1.50 \\
\hline 1.42 & & & \\
\hline AVERAGE COMMON SHARES OUTSTANDING & & & \\
\hline Basic & 303,207 & 332,266 & 310,147 \\
\hline 338,568 & & & \\
\hline Diluted & 309,533 & 338,678 & 316,221 \\
\hline 344,576 & & & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline PNC BANK CORP. AND SUBSIDIARIES & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Page 7}} & \\
\hline \multicolumn{2}{|l|}{Details of Net Interest Income} & & \\
\hline \multicolumn{4}{|l|}{<TABLE>} \\
\hline \multicolumn{4}{|l|}{<CAPTION>} \\
\hline & \multicolumn{3}{|l|}{Three months ended} \\
\hline NET INTEREST INCOME & \multicolumn{2}{|r|}{December 31} & Year ended \\
\hline \multicolumn{4}{|l|}{December 31} \\
\hline \multicolumn{4}{|l|}{Taxable-equivalent basis} \\
\hline In thousands & 1997 & 1996 & 1997 \\
\hline \multicolumn{4}{|l|}{1996} \\
\hline <S> & <C> & <C> & <C> \\
\hline \multicolumn{4}{|l|}{<C>} \\
\hline \multicolumn{4}{|l|}{Interest income} \\
\hline Loans & \$1,123,127 & \$1,017,982 & \$4,376,444 \\
\hline \multicolumn{4}{|l|}{\$3,969,159} \\
\hline Securities & 120,395 & 183,013 & 545,936 \\
\hline \multicolumn{4}{|l|}{867,209} \\
\hline Other interest-earning assets & 44,532 & 30,533 & 157,612 \\
\hline \multicolumn{4}{|l|}{136,675} \\
\hline Total interest income & 1,288,054 & 1,231,528 & 5,079,992 \\
\hline \multicolumn{4}{|l|}{4,973,043} \\
\hline \multicolumn{4}{|l|}{Interest expense} \\
\hline Deposits & 369,572 & 354,985 & 1,456,587 \\
\hline \multicolumn{4}{|l|}{1,428,771} \\
\hline Borrowed funds & 279,570 & 250,906 & 1,099,198 \\
\hline \multicolumn{4}{|l|}{1,065,663} \\
\hline Total interest expense & 649,142 & 605,891 & \(2,555,785\) \\
\hline
\end{tabular}
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline Taxable-equivalent basis & December 31 & September 30 & June 30 & March 31 \\
\hline December 31 & & & & \\
\hline Three months ended - in thousands & 1997 & 1997 & 1997 & 1997 \\
\hline 1996 & & & & \\
\hline
\end{tabular}

\begin{tabular}{|c|c|c|c|c|}
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{<C>} \\
\hline \multicolumn{5}{|l|}{Interest income} \\
\hline Loans & \$1,123,127 & \$1,107,250 & \$1,084,532 & \$1,061,535 \\
\hline \multicolumn{5}{|l|}{\$1,017,982} \\
\hline Securities & 120,395 & 127,053 & 140,618 & 157,870 \\
\hline 183,013 & & & & \\
\hline Other interest-earning assets & 44,532 & 43,555 & 39,416 & 30,109 \\
\hline
\end{tabular}
30,533
Total interest income
\(1,288,054 \quad 1,277,858 \quad 1,264,566 \quad 1,249,514\)

1,231,528
Interest expense
Deposits 369,572 372,860 368,000 346,155
354,985
Borrowed funds
250,906
\(\qquad\)
Total interest expense
649,142 650,427 643,985 612,231
605,891
----------------
Net interest income
\(\$ 625,637\)
\$625,637
----------------------
</TABLE>

## -more-



------
Total asset management 166,409 129,048 602,804
496,739
Service fees
Deposit
289,596
Credit card and merchant services
29,759
Corporate finance and capital markets
65,615
Consumer
63,676
Brokerage
53, 810 Insurance
30,062 Other
33,840
$\qquad$
Total service fees
566,358
Mortgage banking Servicing
118,906
Marketing
23,638
Sale of servicing
11,128


Total mortgage banking
153,672
Other
156, 207

Total noninterest income before net securities gains 1,372,976
Net securities gains
22,124

</TABLE>

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline & December 31 & September 30 & June 30 & March 31 \\
\hline \multicolumn{5}{|l|}{December 31} \\
\hline Three months ended - in thousands & 1997 & 1997 & 1997 & 1997 \\
\hline \multicolumn{5}{|l|}{1996} \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{<C>} \\
\hline \multicolumn{5}{|l|}{Asset management} \\
\hline Asset management and trust & \$128,916 & \$115,197 & \$110,500 & \$106,899 \\
\hline \multicolumn{5}{|l|}{\$97,588} \\
\hline Mutual fund servicing & 37,493 & 35,608 & 35,518 & 32,673 \\
\hline \multicolumn{5}{|l|}{31,460} \\
\hline Total asset management & 166,409 & 150,805 & 146,018 & 139,572 \\
\hline \multicolumn{5}{|l|}{129,048} \\
\hline \multicolumn{5}{|l|}{Service fees} \\
\hline Deposit & 78,408 & 78,406 & 79,817 & 80,858 \\
\hline \multicolumn{5}{|l|}{77,571} \\
\hline Credit card and merchant services & 28,802 & 23,292 & 21,960 & 19,104 \\
\hline \multicolumn{5}{|l|}{14,903} \\
\hline Corporate finance and capital markets & 27,194 & 18,480 & 21,090 & 16,592 \\
\hline \multicolumn{5}{|l|}{16,449} \\
\hline Consumer & 19,965 & 19,533 & 17,988 & 17,297 \\
\hline \multicolumn{5}{|l|}{19,246} \\
\hline Brokerage & 14,230 & 14,138 & 12,731 & 13,242 \\
\hline \multicolumn{5}{|l|}{12,392} \\
\hline Insurance & 10,543 & 10,421 & 9,659 & 9,146 \\
\hline \multicolumn{5}{|l|}{8,706} \\
\hline Other & 13,646 & 10,876 & 13,852 & 11,182 \\
\hline 8,778 & & & & \\
\hline
\end{tabular}

Total service fees
192,788
175,146
177,097
167,421
158,045
Mortgage banking
Servicing
30,064
Marketing 14,775
14,775
27,963
27,449

Sale of servicing
9,446
------------
Total mortgage banking
47,532
Other
46,399
--------------
Total noninterest income before net securities gains (losses)
381,024
Net securities gains (losses)
7,555

</TABLE>

## -more-



| Three months ended - in thousands 1996 | 1997 | 1997 | 1997 | 1997 |
| :---: | :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> | <C> |
| <C> |  |  |  |  |
| Staff expense Compensation | \$276,768 | \$250,833 | \$243,602 | \$244,695 |
| $\begin{aligned} & \$ 234,690 \\ & \quad \text { Employee benefits } \\ & 34,543 \end{aligned}$ | 35,571 | 48,141 | 50,559 | 58,006 |
| Total staff expense 269,233 | 312,339 | 298,974 | 294,161 | 302,701 |
| Net occupancy 49,681 | 49,813 | 46,221 | 46,071 | 47,240 |
| Equipment 43,274 | 47,798 | 44,483 | 45,710 | 42,044 |
| ```Goodwill amortization 15,118``` | 13,143 | 13,110 | 13,274 | 13,268 |
| Other amortization 21,583 | 42,961 | 35,349 | 26,253 | 16,563 |
| Taxes other than income 12,360 | 13,730 | 13,879 | 13,832 | 15,035 |
| Distributions on capital securities 1,391 | 13,123 | 13,192 | 9,867 | 6,956 |
| Other $173,850$ | 208,284 | 173,350 | 189,664 | 192,397 |
| $\begin{array}{r} \text { Total } \\ \$ 586,490 \end{array}$ | \$701,191 | \$638,558 | \$638, 832 | \$636,204 |

PNC BANK CORP. AND SUBSIDIARIES
Page 11
Consolidated Balance Sheet

<TABLE>
<CAPTION>


\begin{tabular}{|c|c|}
\hline <S> & <C> \\
\hline <C> & \\
\hline ASSETS & \\
\hline Cash and due from banks \$4,016 & \$4,303 \\
\hline Short-term investments
\[
774
\] & 1,526 \\
\hline Loans held for sale 941 & 2,324 \\
\hline Securities available for sale 11,917 & 8,522 \\
\hline Loans, net of unearned income of \(\$ 412\) and \(\$ 385\) 51,798 & 54,245 \\
\hline Allowance for credit losses
\[
(1,166)
\] & (972) \\
\hline Net loans & 53,273 \\
\hline 50,632 & \\
\hline Other & 5,172 \\
\hline 4,980 & \\
\hline Total assets & \$75,120 \\
\hline \$73,260 & \\
\hline LIABILITIES & \\
\hline Deposits & \\
\hline Noninterest-bearing & \$10,158 \\
\hline \$10,937 & \\
\hline \[
\begin{aligned}
& \text { Interest-bearing } \\
& 34,739
\end{aligned}
\] & 37,491 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|}
\hline Total deposits & 47,649 \\
\hline 45,676 & \\
\hline Borrowed funds & \\
\hline Bank notes and senior debt & 9,826 \\
\hline 8,093 & \\
\hline Federal funds purchased & 3,632 \\
\hline 3,933 & \\
\hline Repurchase agreements & 714 \\
\hline 645 & \\
\hline Other borrowed funds & 3,753 \\
\hline 5,576 & \\
\hline Subordinated debt & 1,697 \\
\hline 1,357 & \\
\hline Total borrowed funds & 19,622 \\
\hline 19,604 & \\
\hline Other & 1,815 \\
\hline 1,761 & \\
\hline Total liabilities & 69,086 \\
\hline 67,041 & \\
\hline Mandatorily redeemable capital securities of subsidiary trusts 350 & 650 \\
\hline SHAREHOLDERS' EQUITY & \\
\hline Preferred stock & 7 \\
\hline 7 & \\
\hline Common stock - \$5 par value & \\
\hline Authorized \(\$ 450,000,000\) shares & \\
\hline Issued \(348,447,600\) and \(345,154,238\) shares & 1,742 \\
\hline 1,726 & \\
\hline Capital surplus & 1,042 \\
\hline 939 & \\
\hline Retained earnings & 4,641 \\
\hline 4,075 & \\
\hline Deferred benefit expense (60) & (41) \\
\hline Net unrealized securities losses (67) & (23) \\
\hline Common stock held in treasury at cost: 48,017,641 and \(21,036,195\) shares (751) & \((1,984)\) \\
\hline Total shareholders' equity & 5,384 \\
\hline 5,869 & \\
\hline Total liabilities, capital securities and shareholders' equity \$73,260 & \$75, 120 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline PNC BANK CORP. AND SUBSIDIARIES & Page 12 & \\
\hline Consolidated Average Balance Sheet Data & & \\
\hline <TABLE> & & \\
\hline <CAPTION> & & \\
\hline & Three months ended December 31 & Year ended \\
\hline December 31 & & \\
\hline In millions & 19971996 & 1997 \\
\hline 1996 & & \\
\hline <S> & <C> \(<\) C> & <C> \\
\hline <C> & & \\
\hline ASSETS & & \\
\hline Interest-earning assets & & \\
\hline Securities & \$7,769 \$11,569 & \$8,774 \\
\hline \$13,550 & & \\
\hline Loans, net of unearned income & & \\
\hline Consumer & & \\
\hline Credit card & \(3,8031,683\) & 3,558 \\
\hline 1,165 & & \\
\hline
\end{tabular}
```
    Other consumer
12,192
--------------
Total consumer
13,357
    Residential mortgage
12,049
    Commercial
17,727
    Commercial real estate
4,186
    Other
1,797
    Total loans, net of unearned income
49,116
    Other interest-earning assets
2,059
--------------
```
\begin{tabular}{|c|c|c|}
\hline 11,108 & 12,084 & 11,224 \\
\hline 14,911 & 13,767 & 14,782 \\
\hline 12,966 & 12,361 & 13,105 \\
\hline 19,838 & 18,122 & 19,089 \\
\hline 4,067 & 4,092 & 4,060 \\
\hline 1,881 & 1,631 & 1,871 \\
\hline 53,663 & 49,973 & 52,907 \\
\hline 2,655 & 1,780 & 2,336 \\
\hline
\end{tabular}
    Total interest-earning assets
64,725
Noninterest-earning assets
6,082
-_-_----_-_---
    Total assets
\$70,807
\(\qquad\)
LIABILITIES
Interest-bearing liabilities
    Deposits

\$35, 217
    Borrowed funds
18,314
\begin{tabular}{|c|c|c|c|}
\hline Total interest-bearing liabilities & 53,279 & 51,939 & 53,458 \\
\hline 53,531 & & & \\
\hline Noninterest-bearing deposits & 9,925 & 10,003 & 9,670 \\
\hline 9,900 & & & \\
\hline Other & 1,601 & 1,501 & 1,501 \\
\hline 1,529 & & & \\
\hline Total liabilities & 64,805 & 63,443 & 64,629 \\
\hline 64,960 & & & \\
\hline Mandatorily redeemable capital securities of subsidiary trusts 19 & 650 & 76 & 537 \\
\hline SHAREHOLDERS' EQUITY & 5,414 & 6,017 & 5,478 \\
\hline 5,828 & & & \\
\hline Total liabilities, capital securities and shareholders' equity \$70,807 & \$70,869 & \$69,536 & \$70,644 \\
\hline COMMON SHAREHOLDERS' EQUITY & \$5,099 & \$5,727 & \$5,162 \\
\hline \$5,742 & & & \\
\hline
\end{tabular}
</TABLE>
-more-

| PNC BANK CORP. AND SUBSIDIARIES | Page 13 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Consolidated Balance Sheet Data |  |  |  |  |
| <TABLE> |  |  |  |  |
| <CAPTION> |  |  |  |  |
| AVERAGE BALANCES | December 31 | September 30 | June 30 | March 31 |
| December 31 |  |  |  |  |
| Three months ended - in millions | 1997 | 1997 | 1997 | 1997 |
| 1996 |  |  |  |  |
| <S> | <C> | <C> | <C> | <C> |



| <S> | <C> | <C> | <C> | <C> |
| :---: | :---: | :---: | :---: | :---: |
| <C> |  |  |  |  |
| Consumer |  |  |  |  |
| Credit card | \$3,830 | \$3,861 | \$3,693 | \$3,345 |
| \$2,776 |  |  |  |  |
| Other consumer | 11,205 | 11,206 | 10,983 | 11,356 |
| 12,092 |  |  |  |  |
| Residential mortgage | 12,785 | 13,064 | 13,494 | 13,056 |
| 12,703 |  |  |  |  |
| Commercial | 19,989 | 19,536 | 19,266 | 19,020 |
| 18,588 |  |  |  |  |
| Commercial real estate |  |  |  |  |
| Commercial mortgage | 1,848 | 1,926 | 1,880 | 1,894 |
| 1,941 |  |  |  |  |
| Real estate project | 2,126 | 2,159 | 2,123 | 2,137 |
| 2,157 |  |  |  |  |
| Other | 2,874 | 2,281 | 2,450 | 2,154 |
| 1,926 |  |  |  |  |
| Total loans | 54,657 | 54,033 | 53,889 | 52,962 |
| $52,183$ |  |  |  |  |
| Unearned income | (412) | (382) | (392) | (387) |
| (385) |  |  |  |  |
| Loans, net of unearned income | \$54,245 | \$53, 651 | \$53,497 | \$52,575 |
| \$51,798 |  |  |  |  |

## -more-


$\quad$ Commercial real estate
3
Total recoveries

## BY-LAWS

OF
PNC BANK CORP.
(EFFECTIVE NOVEMBER 20, 1997)

ARTICLE I. PRINCIPAL OFFICE
The principal office of the Corporation shall be located at One PNC Plaza, Pittsburgh, Pennsylvania.

ARTICLE II. SHAREHOLDERS

1. ANNUAL MEETING
1.1 TIME AND PLACE.

An annual meeting of the shareholders for the election of directors and the transaction of such other business as may properly come before the meeting shall be held at $11 \mathrm{a} . \mathrm{m}$. on the fourth Tuesday in April of each year, or on such other date or hour as may be fixed by the Board of Directors.

### 1.2 NOMINATIONS AND OTHER BUSINESS.

(a) Nominations for the election of directors and other
proposals for action at an annual meeting of shareholders may be made only (i) pursuant to the Corporation?s notice of such meeting, (ii) by the presiding officer, (iii) by or at the direction of a majority of the Board of Directors, or (iv) by one or more shareholders in accordance with applicable rules of the Securities and Exchange Commission and the provisions of this Section 1.2.
(b) A nomination for the election of a director or a proposal for action at an annual meeting may be made by a shareholder only if written notice of such nomination or proposal has been received by the Secretary of the Corporation at its principal office not later than (i) 90 days prior to such annual meeting (unless a different date for such notice has been stated in the Corporation?s most recent proxy materials distributed to shareholders), or (ii) if the annual meeting is to be held on a date other than the fourth Tuesday in April, the close of business on the tenth day following the first public disclosure of the date of such meeting. The first public disclosure of the date of any annual meeting of shareholders shall be when public disclosure of such meeting date is first made in a filing by the Corporation with the Securities and Exchange Commission, in any notice given to the New York Stock Exchange, or in a news release reported by any national news service.

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(c) Each such notice from a shareholder shall set forth: (i) as to the shareholder giving the notice and the beneficial owner, if any, on whose behalf the notice is given (A) the name and address of such shareholder and of such beneficial owner, and (B) the class and number of shares of the Corporation which are owned of record and beneficially by such shareholder and such beneficial owner; and (ii) a representation that the shareholder is a beneficial owner of stock of the Corporation entitled to vote at such meeting and intends to be present at the meeting in person or by proxy to make such nomination or proposal.
(d) Each notice of nomination for the election of a director from a shareholder also shall set forth: (i) the name and address of the person to be nominated; (ii) a description of all arrangements or understandings between the shareholder and the nominee and any other person or persons (naming such person or persons) pursuant to which the nomination is to be made by the shareholder; (iii) such other information regarding the nominee as would be required to be included in proxy materials filed under applicable rules of the Securities and Exchange Commission had the nominee been nominated by the Board of Directors; and (iv) the written consent of the nominee to serve as a director of the Corporation if so elected.
(e) Each notice of a proposal for action at an annual meeting from a shareholder also shall set forth a brief description of the proposal, the reasons for making such proposal, and any direct or indirect interest of the shareholder, or any person on whose behalf the shareholder is acting, in making such proposal.
(f) The presiding officer of the meeting may refuse to permit
any nomination for the election of a director or proposal to be made at an
annual meeting by a shareholder who has not complied with all of the foregoing procedures.

## 2. SPECIAL MEETINGS

Special meetings of the shareholders may be called, at any time, only by the Board of Directors, the Chairman of the Board, the President, or a Vice Chairman of the Board. Only business brought before the meeting (a) pursuant to the Corporation?s notice of such meeting, (b) by the presiding officer, or (c) by or at the direction of a majority of the Board of Directors, shall be conducted at a special meeting of the shareholders.
3. PLACE OF MEETINGS

Meetings of the shareholders shall be held at the principal office of the Corporation or at such other place as the Board of Directors may designate.

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## 4. NOTICE OF MEETINGS

Written notice of every meeting of the shareholders shall be given to each shareholder of record entitled to vote at the meeting at least five days prior to the day named for the meeting, unless a greater period of notice is required by law. The notice shall state the day, time and place of such meeting and the general nature of the business to be transacted. Notice of a meeting may be waived in writing and attendance at a meeting shall itself constitute a waiver of notice of the meeting.
5. QUORUM

The presence, in person or by proxy, of shareholders entitled to cast at least a majority of the votes which all shareholders are entitled to cast on the particular matter shall constitute a quorum for the purpose of considering such matter. At a duly organized meeting, except as may be otherwise specified in the Articles of Incorporation or provided by law, each matter shall be decided upon receiving the affirmative vote of a majority of the votes cast by all shareholders entitled to vote thereon and, if any shareholders are entitled to vote thereon as a class, upon receiving the affirmative vote of a majority of the votes cast by the shareholders entitled to vote as a class.

## 6. RECORD DATE

The Board of Directors may fix a record date not more than ninety days prior to the date of any meeting of shareholders, or the date fixed for the payment of any dividend or distribution, or the date for the allotment of rights or the date when any change or conversion or exchange of shares will be made or go into effect. Only such shareholders as shall be shareholders of record at the close of business on the record date shall be entitled to notice of, or to vote at such meeting or to receive such allotment of rights or to exercise such rights, as the case may be.

ARTICLE III. DIRECTORS

## 1. BOARD OF DIRECTORS

The business and offices of the Corporation shall be managed by the Board of Directors, which shall consist of not less than five nor more than thirty-six members as shall be established from time to time by the Board of Directors.
2. TERM OF OFFICE

After elected by the shareholders, directors shall hold office until the next succeeding annual meeting and until their successors shall have been elected and qualified.

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3. VACANCY

Vacancies in the Board of Directors, including vacancies resulting from an increase in the number of directors, may be filled by a majority of the remaining directors though less than a quorum, and any director so elected shall serve until the next annual meeting of the shareholders and until a successor shall have been elected and qualified.

As soon as practicable after the annual meeting of shareholders at which they were elected, the Board of Directors shall meet for the purpose of electing officers and the transaction of such other business as may be properly brought before the meeting.

## 5. REGULAR MEETINGS

Regular meetings of the Board of Directors may be held without notice at such times and at such places as the Board of Directors, by resolution, shall establish. When a regular meeting falls on a business holiday, it shall be held on the preceding or next following business day, as the Chief Executive Officer shall select.

## 6. SPECIAL MEETINGS

Special meetings of the Board of Directors may be called by the Chairman of the Board, the President, a Vice Chairman, or at the written request of any three directors. Notice of special meetings shall be given to each director personally or in writing, or by telephone, not later than during the day immediately preceding the day of such meeting and shall include the general nature of the business to be transacted at the meeting.

## $7 . \quad$ QUORUM

A majority of the directors shall constitute a quorum for the transaction of business, and the acts of a majority of the directors present at a meeting at which a quorum is present shall be the acts of the Board of Directors. One or more directors may participate in a meeting of the Board of Directors, or in a meeting of a Committee of the Board of Directors by means of communication facilities enabling all persons participating in the meeting to hear each other.

## 8. ACTION WITHOUT A MEETING

Any action which may be taken at a meeting of the Board of Directors may be taken without a meeting if a written consent or consents setting forth the action so taken is signed by all the directors and filed with the Secretary of the Corporation.

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## 9. COMPENSATION OF DIRECTORS

Directors shall be compensated for their services and reimbursed for their meeting attendance expenses, in such manner and at such time as the Board of Directors may determine.

ARTICLE IV. OFFICERS

## 1. DESIGNATION

The officers of the Corporation shall be a Chairman of the Board, a President, one or more Vice Chairmen, one or more Vice Presidents of whom one or more may be designated Senior Executive Vice President, Executive Vice President or Senior Vice President, a Secretary, a Treasurer, a Controller, a General Auditor and such other officers, as the Board of Directors, the Chairman, the President, or the Vice Chairman may from time to time designate. The Board of Directors shall designate from among the Chairman of the Board, President, and Vice Chairmen, one of those officers to be the Chief Executive Officer. All officers having the rank of Senior Vice President or higher shall be elected by the Board of Directors and shall hold office during the pleasure of the Board of Directors. All other officers shall be appointed by the Chief Executive Officer, or, in his absence, by such other officer or officers as may be designated by the Board of Directors, and such appointments shall be reported to the Board of Directors.

## 2. RESPONSIBILITIES OF THE SENIOR OFFICERS

### 2.1 CHIEF EXECUTIVE OFFICER

The Chief Executive Officer of the Corporation shall preside at all meetings of the shareholders and the Board of Directors, and shall be ex officio a member of all Committees except the Audit Committee, the Nominating Committee, and the Personnel and Compensation Committee; subject to the direction of the Board of Directors, the Chief Executive Officer shall have the general supervision of the policies, business and operations of the Corporation, and of the other officers, agents and employees of the Corporation and, except as otherwise provided in these By-Laws or by the Board of Directors, shall have all the other powers and duties as are usually incident to the Chief Executive Officer of a corporation. In the absence of the Chief Executive Officer, his rights and duties shall be performed by such other officer or officers as shall be designated by the Board of Directors.

The Chairman, the President and the Vice Chairman if not designated as the Chief Executive Officer shall have such duties and powers as may be assigned to them from time to time by the Board of Directors or the Chief Executive Officer.

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### 2.3 VICE PRESIDENTS

The Executive Vice Presidents, Senior Vice Presidents and the Vice Presidents, if such are elected, shall have the duties and powers as may from time to time be assigned to them by the Board of Directors, or by the Chief Executive Officer in the absence of any assignment by the Board of Directors. Any reference in these By-Laws to a Vice President will apply equally to an Executive Vice President or a Senior Vice President unless the context requires otherwise.

### 2.4 TREASURER

The Treasurer shall be responsible for the funding of the Corporation and for all moneys, funds, securities, fidelity and indemnity bonds and other valuables belonging to the Corporation; and shall perform such other duties as may be assigned to him from time to time by the Board of Directors or the Chief Executive Officer.

### 2.5 SECRETARY

The Secretary shall: attend the meetings of the shareholders, of the Board of Directors, of the Executive Committee, and of such other committees, and shall keep minutes thereof in suitable minute books; have charge of the corporate records, papers and the corporate seal; have charge of the stock and transfer records of the Corporation and shall keep a record of all shareholders and give notices of all meetings of shareholders, special meetings of the Board of Directors and of its Committees; and have such other duties as the Board of Directors or the Chief Executive Officer shall assign.

### 2.6 CONTROLLER

The Controller, if a Controller is elected, shall cause to be kept proper records of the transactions of the Corporation; shall be responsible for the preparation of financial and tax reports required of the Corporation; and shall perform such other duties as may be assigned to him from time to time by the Board of Directors or the Chief Executive Officer.

### 2.7 GENERAL AUDITOR

The General Auditor shall have charge of auditing the books, records and accounts and shall report directly to the Board of Directors or the Audit Committee thereof.

### 2.8 ASSISTANT OFFICERS

Each assistant officer as shall be elected shall assist in the performance of the duties of the officer to whom he is assistant and shall perform such duties in the absence of the officer. He shall perform such additional duties as the Board of Directors, the Chief Executive Officer, or the officer to whom he is assistant, may from time to time assign to him.

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## 3. INCUMBENCY

Any officer elected by the Board of Directors may be removed by the Board of Directors whenever, in its best judgment, the best interest of the Corporation will be served thereby, without prejudice however to any contract rights the person so removed may have with the Corporation or any of its subsidiaries.

ARTICLE V. COMMITTEES

1. STANDING COMMITTEES

The Standing Committees which shall be appointed from time to time by the Board of Directors shall be the Executive Committee, the Audit Committee, the Credit Committee, the Asset and Liability Committee, the Nominating Committee and the Personnel and Compensation Committee. The Board of Directors
may appoint such other Committees as the Board of Directors shall deem advisable.

### 1.1 EXECUTIVE COMMITTEE

The Executive Committee shall consist of its Chairman and Chief Executive Officer and such other directors, not less than five, all of whom shall from time to time be appointed by the Board of Directors or the Chief Executive Officer. The Committee shall meet at such time or times as may be fixed by the Board of Directors, or upon call of its Chairman or the Chief Executive Officer. In the absence of the Chairman of the Committee, the Chief Executive Officer shall act as Chairman of the Executive Committee, unless the Board of Directors shall appoint some other person. The Executive Committee shall have and exercise in the intervals between the meetings of the Board of Directors all the powers of the Board of Directors so far as may be permitted by law. All acts done and powers conferred by the Executive Committee from time to time shall be deemed to be, and may be certified as being, done and conferred under authority of the Board of Directors. Five directors shall constitute a quorum.

### 1.2 AUDIT COMMITTEE

The Board of Directors shall appoint annually the Audit Committee consisting of not less than five directors, nor more than eight, none of whom shall be an officer, or a former officer of the Corporation. The Committee shall select a chairman from its membership, and may appoint a secretary who need not be a director. The Committee shall meet on call of its Chairman. The duties and responsibilities of the Committee shall be established by the Board of Directors.

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### 1.3 CORPORATE GOVERNANCE COMMITTEE

The Board of Directors shall appoint annually the members of the Committee, consisting of not fewer than three directors, none of whom shall be an officer or former officer of the Corporation, and from these directors appoint the Chairman. The Committee may appoint a Secretary, who need not be a director. The Committee on Corporate Governance shall be responsible for selecting the persons to be candidates for nomination for election or appointment as directors of the Corporation, making recommendations with respect thereto to the Board of Directors and monitoring and recommending enhancements to the Corporation's corporate governance framework, particularly with respect to the structure, processes and proceedings of the Board of Directors. The Committee shall conduct its affairs in accordance with a charter approved by the Board of Directors.

### 1.4 PERSONNEL AND COMPENSATION COMMITTEE

The Board of Directors shall appoint annually the members of the Personnel and Compensation Committee, consisting of not fewer than five directors, none of whom shall be an officer or former officer of the Corporation. Further, upon appointment and at all times during his or her tenure on the Committee, each Committee member shall satisfy such standards of independence as may be prescribed for purposes of any federal securities or tax laws relating to the Committees duties and responsibilities. The Committee Chairman shall be appointed by the Board of Directors and the Committee may appoint a Secretary, who need not be a director. The duties and responsibilities of the Committee shall be as set forth in a charter approved by the Board of Directors.

### 1.5 CREDIT COMMITTEE

The Board of Directors shall appoint annually the members of the Credit Committee consisting of not less than five directors, including no more than two officer-directors, and shall select a chairman from its membership, who shall not be an officer. The Committee may appoint a secretary who need not be a director. The duties and responsibilities of the Committee shall be as set forth in a charter approved by the Board of Directors.

### 1.6 FINANCE COMMITTEE

The Board of Directors shall appoint annually the members of the Finance Committee consisting of not less than five directors, including no more than two officer-directors, and shall select a chairman from its membership, who shall not be an officer. The Committee may appoint a secretary who need not be a director. The duties and responsibilities of the committee shall be as set forth in a charter approved by the Board of Directors.

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The Board of Directors may authorize the appointment of such other Committees as it shall deem advisable.

## 3. MINUTES

The Executive Committee and the Audit Committee shall keep minutes of their meetings, and such minutes shall be submitted at a regular meeting of the Board of Directors, and any action taken by the Board of Directors with respect thereto shall be entered in the minutes of the Board of Directors. All other Committees shall keep minutes of their meetings which shall be accessible to inspection by the Board of Directors at all times.

## 4. PROCEDURE

Except as otherwise expressly provided for herein, each Committee may appoint a secretary, adopt its own rules of procedure and, unless the Board of Directors has acted with respect thereto, determine the date, place and hour for its meetings. In the absence of any other provision herein to the contrary, a majority of the members of any Committee shall constitute a quorum, and the action of a majority of the members in attendance at a meeting shall constitute the action of the body. Notice of meetings shall be given to each member personally, or in writing addressed to the address of the director appearing on the books of the Corporation on or before the day preceding the meeting.

## 5. ATTENDANCE

In the absence or disqualification of any member of a Committee, the members thereof present at any meeting and not disqualified from voting, whether or not they constitute a quorum, may unanimously appoint another director to act at the meeting in place of any absent or disqualified member.

ARTICLE VI. STOCK CERTIFICATES

## 1. SIGNATURES

Certificates of stock of the Corporation shall be signed by the Chairman of the Board, or the President, or any Vice Chairman, or any Vice President and countersigned by the Secretary or the Treasurer or by any Assistant Secretary or Assistant Treasurer, and sealed with the seal of the Corporation, which may be a facsimile. Where any such certificate is signed manually by a transfer agent or a registrar, the signatures of the officers may be facsimiles.

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## 2. TRANSFERS

The shares of stock of the Corporation shall be transferable only on its books upon surrender of the stock certificate for such shares properly endorsed. The Board of Directors shall have power to appoint one or more Transfer Agents and Registrars for the transfer and registration of certificates of stock of any class, and may require that stock certificates shall be countersigned and registered by one or more such Transfer Agents and Registrars.

## 3. LOST OR DESTROYED CERTIFICATES

If a stock certificate shall be lost, stolen or destroyed, the shareholder may file with the Corporation an affidavit stating the circumstances of the loss, theft or destruction and may request the issuance of a new certificate. He shall give to the Corporation a bond which shall be in such sum, contain such terms and provisions and have such surety or sureties as the Board of Directors may direct. The Corporation may thereupon issue a new certificate replacing the certificate lost, stolen or destroyed.

ARTICLE VII. DIRECTOR LIABILITY LIMITATION AND INDEMNIFICATION

## 1. LIMITATION OF DIRECTOR LIABILITY

A director of the Corporation shall, to the maximum extent permitted by the laws of the Commonwealth of Pennsylvania, have no personal liability for monetary damages for any action taken, or any failure to take any action as a director, provided that this Section 1, Article VII shall not eliminate the liability of a director in any case where such elimination is not permitted by law.

## 2. INDEMNIFICATION

Each person who at any time is or shall have been a director or officer
of the Corporation, or is serving or shall have served at the request of the Corporation as a director, officer, employee or agent of another corporation, partnership, joint venture, trust or other enterprise, and his heirs, executors and administrators, shall be indemnified by the Corporation in accordance with and to the full extent permitted by the laws of the Commonwealth of Pennsylvania as in effect at the time of such indemnification. The foregoing right of indemnification shall constitute a contract between the Corporation and each of its directors and officers and shall not be deemed exclusive of other rights to which any director, officer, employee, agent or other person may be entitled in any capacity as a matter of law or under any by-law, agreement, vote of shareholders or directors, or otherwise. If authorized by the Board of Directors, the Corporation may purchase and maintain insurance on behalf of any person to the full extent permitted by the laws of the Commonwealth of Pennsylvania.

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ARTICLE VIII. APPLICATION OF STATUTORY ANTI-TAKEOVER PROVISIONS

The following provisions of Title 15 of the Pennsylvania consolidated statutes shall not be applicable to the Corporation: (1) Section 1715; (2) Subchapter G of Chapter 25; and (3) Subchapter $H$ of Chapter 25.

ARTICLE IX. EXERCISE OF AUTHORITY DURING EMERGENCIES

The Board of Directors or the Executive Committee may from time to time adopt resolutions authorizing certain persons and entities to exercise authority on behalf of this Corporation in time of emergency, and in the time of emergency any such resolutions will be applicable, notwithstanding any provisions as to the contrary contained in these By-Laws.

## ARTICLE X. CHARITABLE CONTRIBUTIONS

The Board of Directors may authorize contributions to community funds, or to charitable, philanthropic, or benevolent instrumentalities conducive to public welfare in such sums as the Board of Directors may deem expedient and in the interest of the Corporation.

ARTICLE XI. AMENDMENTS

These By-Laws may be altered, amended, added to or repealed by a vote of a majority of the Board of Directors at any regular meeting of the Board of Directors, or at any special meeting of the Board of Directors called for that purpose.

