PNC BANK CORP.
Quarterly Report on Form 10-Q
For the quarterly period ended September 30, 1997
Page 1 represents a portion of the third quarter 1997 Financial Review which is not required by the Form 10-Q report and is not "filed" as part of the Form 10-Q.

The Quarterly Report on Form $10-Q$ and cross reference index is on page 32.

## Financial HIGHLIGHTS

## <TABLE>

<CAPTION>

|  | Three months ended |  | Nine |
| :---: | :---: | :---: | :---: |
| months ended |  |  |  |
|  | September 30 |  |  |
| September 30 ( |  |  |  |
|  | 1997 | 1996 | 1997 |
| 1996 |  |  |  |


| <S> | <C> | <C> | <C> |
| :---: | :---: | :---: | :---: |

## <C>

FINANCIAL PERFORMANCE (in thousands, except per share data)
Revenue

| Net interest income (taxable-equivalent basis) |
| :--- | :--- |
| 852,972 |$\quad \$ 627,431 \quad \$ 616,938 \quad 885,295$

\$1,852,972
Noninterest income
1,006,521
Total revenue 1,073,081 3,189,468
2,859,493
Net income
261,595
233,953
786,979
720,323
Per common share
Fully diluted earnings .83 .68 2.43
2.08

Cash dividends declared
.37 . 35
1.11
1.05

SELECTED RATIOS
Return on

| Average common shareholders' equity | 20.11\% | 16.16\% | 19.93\% |
| :---: | :---: | :---: | :---: |
| 6.71\% |  |  |  |
| Average assets | 1.47 | 1.34 | 1.49 |
| . 35 |  |  |  |
| et interest margin | 3.89 | 3.85 | 3.91 |
| . 77 |  |  |  |
| fter-tax profit margin | 24.38 | 24.24 | 24.67 |
| 5.19 |  |  |  |
| fficiency ratio | 59.51 | 61.68 | 60.00 |
| 0.34 |  |  |  |
| et charge-offs to average loans | . 54 | . 30 | . 49 |

Net charge-offs to average loans
.29

|  | September 30 | June 30 | December 31 |
| :---: | :---: | :---: | :---: |
| September 30 |  |  |  |
|  | 1997 | 1997 | 1996 |
| 1996 |  |  |  |

-------------------------------
BALANCE SHEET DATA (in millions)

| Assets | \$71,828 | \$71,973 | \$73,260 |
| :---: | :---: | :---: | :---: |
| \$69,662 |  |  |  |
| Earning assets | 64,208 | 64,297 | 65,439 |
| 62,533 |  |  |  |
| Loans, net of unearned income 49.443 | 53,651 | 53,497 | 51,798 |
| Securities | 8,000 | 8,396 | 11,917 |
| 11,243 |  |  |  |
| Deposits | 44,788 | 45,216 | 45,676 |
| 45,430 |  |  |  |
| Borrowed funds | 19,052 | 19,066 | 19,604 |
| 16,650 |  |  |  |
| Shareholders' equity | 5,476 | 5,384 | 5,869 |
| 5,798 |  |  |  |
| Common shareholders' equity | 5,161 | 5,068 | 5,553 |
| 5,781 |  |  |  |
| CAPITAL RATIOS |  |  |  |
| Leverage | 7.43\% | 7.35\% | 7.70\% |
| 7.18\% |  |  |  |
| Risk-based |  |  |  |
| Tier I | 7.72 | 7.74 | 8.29 |
| 8.29 |  |  |  |
| Total | 11.46 | 10.98 | 11.65 |
| 11.79 |  |  |  |
| Common shareholders' equity to assets | 7.18 | 7.04 | 7.58 |
| 8.30 |  |  |  |
| ASSET QUALITY RATIOS |  |  |  |
| Nonperforming assets to loans and foreclosed assets | . 73 | . 83 | . 88 |
| 1.01 |  |  |  |
| Allowance for credit losses to loans | 1.91 | 2.01 | 2.25 |
| 2.33 |  |  |  |
| Allowance for credit losses to nonperforming loans | 324.25 | 310.34 | 334.40 |
| 306.11 |  |  |  |
| Book value per common share | \$16.92 | \$16.51 | \$17.13 |
| \$17.23 |  |  |  |

PNC BANK CORP. | 1

## Financial

REVIEW

This Financial Review should be read in conjunction with PNC Bank Corp. and subsidiaries' ("Corporation" or "PNC Bank") unaudited Consolidated Financial Statements included herein and the Corporate Financial Review and audited Consolidated Financial Statements included in the Corporation's 1996 Annual Report.

| TABLE OF CONTENTS | Page |
| :---: | :---: |
| FINANCIAL REVIEW |  |
| Overview | 2 |
| Forward-Looking Statements | 4 |
| Line of Business Review | 5 |
| Consolidated Income Statement Review | 10 |
| Balance Sheet Review | 13 |
| Risk Management | 15 |
| Financial Derivatives | 19 |
| Third Quarter 1997 vs. Third Quarter 1996 | 21 |
| CONSOLIDATED FINANCIAL STATEMENTS | 22 |
| NOTES TO CONSOLIDATED FINANCIAL STATEMENTS | 25 |
| AVERAGE CONSOLIDATED BALANCE SHEET AND |  |
| NET INTEREST ANALYSIS | 30 |
| QUARTERLY REPORT ON FORM 10-Q | 32 |
| CORPORATE INFORMATION | 33 |

PNC BANK CORP. The Corporation is one of the largest diversified financial services companies in the United States and operates five lines of business: Consumer Banking, Corporate Banking, Real Estate Banking, Mortgage Banking and Asset Management. Each line of business focuses on specific customer segments and offers financial products and services in PNC Bank's primary geographic markets in Pennsylvania, New Jersey, Delaware, Ohio and Kentucky and nationally through retail distribution networks and alternative delivery channels.

SUMMARY FINANCIAL RESULTS Net income for the first nine months of 1997 was $\$ 787$ million or $\$ 2.43$ per fully diluted share compared with $\$ 720$ million and $\$ 2.08$, respectively, a year ago. Returns on average common shareholders' equity and average assets were $19.93 \%$ and $1.49 \%$ compared with $16.71 \%$ and $1.35 \%$, respectively, a year ago.

Results for 1996 include a one-time special assessment to recapitalize the Savings Association Insurance Fund ("SAIF"). Excluding the SAIF assessment, earnings totaled $\$ 743$ million or $\$ 2.15$ per fully diluted share for the first nine months of 1996. On this basis, returns on average common shareholders' equity and average assets were $17.23 \%$ and $1.39 \%$, respectively.

Total revenue for the first nine months of 1997 increased $11.5 \%$ compared with the same period in 1996 primarily due to noninterest income growth. Noninterest income increased to $\$ 1.3$ billion for the first nine months of 1997 , a $29.6 \%$ increase over the same period in 1996. The increase reflects growth in credit card, asset management, mutual fund servicing, corporate and consumer service fees and securitization income. Noninterest income represented $41 \%$ of total revenue compared with $35 \%$ in the first nine months of 1996. Taxable-equivalent net interest income increased $\$ 32$ million for the first nine months of 1997 and the net interest margin widened 14 basis points to $3.91 \%$ compared with $3.77 \%$ in the prior-year period. These increases resulted from a higher-yielding earning asset mix which offset the impact of spread compression and lower deposit levels.

The provision for credit losses was $\$ 45$ million for the first nine months of 1997. No provision was recorded in the prior-year period.

Operating expenses increased $\$ 189$ million to $\$ 1.9$ billion largely due to $\$ 123$ million of incremental costs associated with AAA Financial Services and credit card-related initiatives. The efficiency ratio was $60.0 \%$ for the first nine months of 1997 compared with 60.3\% a year ago.

Total assets were $\$ 71.8$ billion at September 30, 1997. Average earning assets declined $\$ 1.2$ billion in the period-to-period comparison to $\$ 64.0$ billion, reflecting securities portfolio reduction partially offset by loan growth. Average securities declined $\$ 5.1$ billion to $\$ 9.1$ billion and represented $14.2 \%$ of average earning assets compared with $21.8 \%$ a year ago. Average loans increased $\$ 3.8$ billion to $\$ 52.7$ billion primarily due to higher credit card, residential mortgage and commercial loan outstandings. Loans represented $82.3 \%$ of average earning assets compared with $74.9 \%$ a year ago.

PNC BANK CORP. | 2

Asset quality and coverage ratios remained strong. The ratio of nonperforming assets to loans and foreclosed assets was . 73\% at September 30, 1997 compared with . 88\% at December 31, 1996 and $1.01 \%$ a year ago. The allowance for credit losses was $324 \%$ of nonperforming loans and $1.91 \%$ of total loans at September 30, 1997. Annualized net charge-offs for the first nine months of 1997 were . 49\% of average loans compared with . 29\% for the first nine months of 1996 . The increase was primarily associated with higher credit card outstandings.

Shareholders' equity totaled $\$ 5.5$ billion at September 30, 1997. The leverage ratio was $7.43 \%$ and Tier $I$ and total risk-based capital ratios were $7.72 \%$ and $11.46 \%$, respectively. As part of the Corporation's capital management initiatives, 23.8 million shares of common stock were repurchased during the first nine months of 1997.

BUSINESS STRATEGIES PNC Bank's strategies are focused on creating a more valuable earnings stream by reducing the reliance on wholesale investment activities and increasing earnings from banking activities with national distribution capability and more attractive growth characteristics.

Financial services providers today are challenged by intense competition, changing customer demands, increased pricing pressures and the ongoing impact of deregulation. Traditional loan and deposit activities face particularly challenging competitive pressures as both banks and nonbanks compete for customers with access to a broad array of banking, investment and capital markets products. Many of these traditional businesses have moderate growth expectations and require significant capital to support balance sheet leverage, which entails credit and interest rate risk.

PNC Bank is responding to these challenges by altering the business mix and investing in non-traditional businesses including Asset Management, Mutual Fund Servicing, Private Banking, Treasury Management and Capital Markets. These businesses are largely fee-based, less capital intensive and have superior growth outlooks on a national scale. More meaningful contributions from these businesses, coupled with disciplined management of traditional banking activities, have allowed PNC Bank to significantly alter the nature of the earnings stream.

CONSUMER BANKING contributed $47 \%$ of total line of business earnings in the first nine months of 1997. Consumer Banking is focused on expanding product distribution through cost efficient non-traditional delivery channels. Narrowing spreads on traditional products dictate employing cost efficient alternatives to deliver products to customers. Consumer preferences are changing as technological advances are transforming the delivery of products. Deposit activities are subject to pricing pressures and customer migration as banks and other financial services companies compete for consumer investment dollars. Through this transition, traditional retail branches are managed in conjunction with more automated distribution channels such as telebanking, automated teller machines and on-line banking through personal computers.

Through AAA Financial Services, the Corporation offers financial products and services to AAA's 34 million members nationwide. This initiative represents a unique opportunity to market and deliver consumer products and services largely through more efficient alternative distribution channels.

CORPORATE BANKING contributed $29 \%$ of total line of business earnings in the first nine months of 1997. Traditional spread-based lending requires high capital levels and is under intense competition from banks and nonbanks seeking opportunities to extend credit in a market with narrowing net interest spreads. In this environment, the focus is on aggressively managing capital to generate more appropriate returns and on expanding fee-based revenue by developing products and services as alternatives to spread-based businesses. These alternatives include syndication, treasury management, interest rate risk management and capital markets. Corporate Banking also offers a full range of leasing and commercial finance products.

PNC BANK CORP. | 3

Financial
REVIEW

REAL ESTATE BANKING has consistently been a leading provider of credit services to the real estate industry. This line of business is challenged by competitive lending pressures and disintermediation as nonbank competitors increasingly enter the market. In this environment, Real Estate Banking is focused on improving financial returns through business cycles by reducing reliance on balance sheet leverage, expanding fee-based revenue and enhancing distribution capabilities. Targeted growth areas include treasury management, loan syndication, commercial mortgage-backed securitizations, private debt placements and interest rate risk management services.

MORTGAGE BANKING remains a key national consumer business, with commodity-based pricing requiring an efficient infrastructure and increasingly higher origination and servicing volumes. A substantial portion of PNC Bank's origination activity is generated through the retail distribution network. Ongoing servicing and customer contact provide the opportunity to cross-sell other consumer products. The Mortgage Banking line of business is focused on geographically expanding the origination network and reducing costs by leveraging technology to enhance efficiency and service.

ASSET MANAGEMENT, with $\$ 127$ billion in managed assets, is among the largest asset managers in the country. It is the second largest U.S. bank manager of mutual funds and the third largest mutual fund service provider. Asset Management's initiatives focus on expanding marketing and delivery channels for investment products and leveraging mutual fund servicing capabilities. PFPC Inc., the Corporation's mutual fund servicing business, specializes in providing institutional clients with custom designed products and custody, transfer agent, accounting and administrative services. Compass Capital Funds(SM) ("Compass"), PNC Bank's proprietary mutual fund family, with approximately $\$ 14$ billion in assets, provides institutional and individual investors with a full range of equity, bond and money market investment options. The funds are offered to PNC Bank's retail customers and marketed nationally through agreements with over 75 brokerage firms.

PNC Bank has made, and may continue to make, various forward-looking statements with respect to earnings per share, AAA Financial Services, credit quality, corporate objectives and other financial and business matters. The Corporation cautions that these forward-looking statements are subject to numerous assumptions, risks and uncertainties, all of which change over time. Actual results could differ materially from forward-looking statements.

In addition to factors previously disclosed by the Corporation and those identified elsewhere in this Financial Review, the following factors, among others, could cause actual results to differ materially from forward-looking statements: continued pricing pressures on loan and deposit products; success and timing of AAA and other business strategies; the extent and timing of capital management actions; competition; changes in economic conditions; the extent and timing of actions of the Federal Reserve Board; continued customer disintermediation; customers' acceptance of PNC Bank's products and services; and the extent and timing of legislative and regulatory actions and reforms.

PNC BANK CORP. | 4

LINE OF BUSINESS REVIEW

<TABLE>
<CAPTION>
Return on

\(===========\)
\(==============\)
</TABLE>
Financial results for PNC Bank's lines of business are derived from the Corporation's management accounting system.

The management accounting process uses various balance sheet and income statement allocations and transfers to evaluate business unit performance There is no comprehensive, authoritative body of guidance for management accounting equivalent to generally accepted accounting principles. Line of business information is based on management accounting practices which conform to and support PNC Bank's management structure and is not necessarily comparable with similar information for any other financial services institution. Allocations and transfers change from time to time as the management accounting system is enhanced and business or product lines change.

The financial results presented herein reflect each line of business as if operated on a stand-alone basis. Securities or borrowings, and related interest rate spreads, have been assigned to each line of business based on the net asset or liability position. Consumer Banking was a net generator of funds and, accordingly, was assigned securities, while the other lines of business received an assignment of borrowings as net asset generators.

Capital is assigned to each business unit based on management's assessment of inherent risks and equity levels at independent companies providing similar products and services. Capital assignments are not equivalent to regulatory capital guidelines and the total capital assigned will differ from consolidated shareholders' equity.

Total line of business financial results differ from consolidated financial results primarily due to asset/liability management activities, different provision for credit loss methodologies and certain other unallocated items.

Asset/liability management activities reflect the residual of the assignment of wholesale assets and liabilities to the lines of business. These activities also include gains and losses on securities transactions and the impact of financial derivatives used for interest rate risk management. Provisions for credit losses are reflected as charges or credits to earnings to maintain line of business reserves.

PNC BANK CORP. | 5

Financial REVIEW

CONSUMER BANKING


$============$
$==============$
</TABLE>

The Consumer Banking line of business includes Community Banking which serves small business customers and consumers who use traditional branch and direct banking services, and Private Banking which provides affluent customers with competitive investment products as well as traditional trust, brokerage and retail financial services.

Consumer Banking management is focused on enhancing longer-term returns on assigned capital by employing more efficient alternative delivery systems across a broader geographic marketplace. These efforts are reflected in the aggressive pursuit of the AAA initiative.

Consumer Banking earnings contributed 47\% of total line of business earnings in the first nine months of 1997 compared with 55\% a year ago. Earnings for the first nine months of 1997 decreased $\$ 42$ million or $10 \%$ due to lower Community Banking earnings, which declined $\$ 66$ million or $18 \%$ to $\$ 296$ million. The decline in Community Banking earnings was primarily due to costs associated with the AAA and credit card initiatives and lower deposit levels. Private Banking earnings increased 59\% to $\$ 65$ million for the first nine months of 1997 due to higher annuity and trust income and an increase in loans.

The initial phase of the AAA alliance requires significant investments to market products and services and acquire portfolios. In addition, credit card growth is accomplished, in part, by offering product incentives such as lower introductory interest rates. Net interest income and margin are adversely affected until the introductory period expires and the yields earned are reset to market rates. The AAA alliance resulted in a net loss of $\$ 44$ million for the first nine months of 1997.

With respect to the AAA initiative, provisions for credit losses in connection with credit card growth as well as increased marketing and operating expenses are expected to exceed revenue growth during the start-up period. Overall, the AAA alliance is expected to result in a net loss in 1997 between $\$ 50$ million and $\$ 60$ million and current projections indicate the initiative will become profitable in the fourth quarter of 1998.

PNC BANK CORP. | 6


| Noninterest expense $262$ | 272 | 256 | 6 | 6 | 278 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Pretax earnings | 298 | 260 | 52 | 52 | 350 |
| 312 |  |  |  |  |  |
| Income taxes | 109 | 99 | 19 | 20 | 128 |
| 119 |  |  |  |  |  |
| Earnings | \$189 | \$161 | \$33 | \$32 | \$222 |
| \$193 |  |  |  |  |  |
| AVERAGE BALANCE SHEET |  |  |  |  |  |
| Loans | \$16,511 | \$16,154 | \$65 | \$46 | \$16,576 |
| \$16,200 |  |  |  |  |  |
| Other assets | 707 | 663 | 219 | 178 | 926 |
| 841 |  |  |  |  |  |
| Total assets | \$17,218 | \$16,817 | \$284 | \$224 | \$17,502 |
| \$17,041 |  |  |  |  |  |
| Net deposits$\$ 1,908$ |  |  |  |  |  |
|  |  |  |  |  |  |
| Assigned funds and other | 12,976 | 12,938 | \$199 | \$157 | 13,175 |
| 13,095 |  |  |  |  |  |
| Assigned capital | 2,087 | 1,971 | 85 | 67 | 2,172 |
| 2,038 |  |  |  |  |  |
| Total funds | \$17,218 | \$16,817 | \$284 | \$224 | \$17,502 |
| \$17,041 |  |  |  |  |  |
| PERFORMANCE RATIOS |  |  |  |  |  |
| After-tax profit margin | 33\% | 32\% | 56\% | 56\% | 35\% |
| 34\% |  |  |  |  |  |
| Efficiency | 48 | 51 | 10 | 10 | 44 |
| 47 |  |  |  |  |  |
| Return on assigned capital | 12 | 11 | 52 | 64 | 14 |
| 13 |  |  |  |  |  |

The Corporate Banking line of business includes Commercial Banking, which serves large and middle market commercial customers with a specific focus on customers in certain specialized industries, and Equity Management, which makes venture capital investments.

Corporate Banking contributed $29 \%$ of total line of business earnings in the first nine months of 1997 compared with $26 \%$ in the same period of 1996 . Earnings for the first nine months of 1997 increased $\$ 29$ million or $15 \%$.

The challenge in Corporate Banking is to improve returns on investment capital. This business traditionally relies on balance sheet leverage to generate returns. Traditional spread-based lending requires high capital levels and is under intense competition from banks and nonbanks. In this environment, PNC Bank is focused on generating appropriate returns for the level of balance sheet leverage employed and expanding fee-based revenue by developing products and services as alternatives to spread-based lending.

Commercial Banking earnings increased in the comparison primarily due to higher fee-based revenue driven by growth initiatives in treasury management and capital markets. Through the first nine months of $1997,28 \%$ of total revenue was derived from fee-based sources compared with $25 \%$ last year. In addition, deposit balances, maintained as compensation for non-credit services, increased by 13\% in the comparison. The benefit of these balances coupled with higher yielding loan growth contributed to the $10 \%$ increase in net interest income.

Management expects Commercial Banking revenue to be generated increasingly from fee-based sources such as treasury management, capital markets and corporate finance. Capital markets capabilities continue to be expanded to meet the changing needs of customers, including merger and acquisition advisory, private placement, interest rate risk management and leasing products and services. To enhance its product capability PNC Bank entered into a strategic alliance with Friedman, Billings, Ramsey Group, Inc., an institutional investment banking firm.


| AVERAGE BALANCE SHEET |  |  |
| :---: | :---: | :---: |
| Loans | \$12,497 | \$11,411 |
| Other assets | 2,560 | 2,185 |
| Total assets | \$15,057 | \$13,596 |
| Net deposits | \$2,080 | \$2,327 |
| Assigned funds and other | 12,294 | 10,670 |
| Assigned capital | 683 | 599 |
| Total funds | \$15,057 | \$13,596 |

PERFORMANCE RATIOS

| After-tax profit margin | $19 \%$ |
| :--- | :---: |
| Efficiency | 67 |
| Return on assigned capital | $13 \%$ |
| $============================================================================$ |  |

</TABLE>
Mortgage Banking activities include acquisition, origination, securitization and servicing of residential mortgages, as well as retention of selected loans in the portfolio.

Mortgage Banking contributed $8 \%$ of total line of business earnings in the first nine months of 1997 compared with 5\% a year ago. Earnings increased $\$ 30$ million or $86 \%$ primarily due to higher income from securitization activities and increased net interest income from growth in the residential mortgage portfolio.

The increase in noninterest expense reflects higher mortgage servicing rights ("MSR") amortization partially offset by benefits of technology-related efficiencies in the loan origination and servicing functions. Excluding the effect of significant noncash expense items, particularly MSR amortization, cash returns currently exceed the Corporation's required return for this line of business.

PNC BANK CORP. I 8
MORTGAGE SERVICING PORTFOLIO

<TABLE>
<CAPTION>
In millions
<S>
January 1
Originations
Purchases
Repayments
Sales
\(\quad\) September 30
</TABLE>
During the first nine months of 1997, the Corporation funded \$4.1 billion of residential mortgages with 69\% representing new financings. The comparable amounts were $\$ 4.2$ billion and $69 \%$, respectively, in the first nine months of 1996. At September 30, 1997, the mortgage servicing portfolio totaled $\$ 41.0$ billion, including $\$ 31.3$ billion of loans serviced for others, had a weighted-average coupon of $7.96 \%$ and an estimated fair value of $\$ 455$ million. Capitalized MSR totaled $\$ 359$ million at September 30, 1997 compared with $\$ 322$ million a year ago.

The value of MSR is affected, in part, by changes in interest rates. If interest rates decline and the rate of prepayment increases, the underlying servicing fees and related MSR value would also decline. In a period of rising interest rates, a converse relationship would exist. The Corporation seeks to manage this risk by using financial instruments whose values move in the opposite direction of MSR value changes.

ASSET MANAGEMENT

<TABLE>
<CAPTION>

Nine months ended September 30 -
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{2}{|r|}{\multirow[t]{2}{*}{Investment Management}} & \multicolumn{4}{|l|}{Mutual Fund} \\
\hline & & \multicolumn{2}{|c|}{Servicing} & \multicolumn{2}{|c|}{Total} \\
\hline 1997 & 1996 & 1997 & 1996 & 1997 & 1996 \\
\hline
\end{tabular}

INCOME STATEMENT
Advisory, processing and other fee income
\begin{tabular}{|c|c|c|c|c|c|}
\hline <C> & <C> & <C> & <C> & <C> & <C> \\
\hline \$187 & \$150 & \$104 & \$88 & \$291 & \$238 \\
\hline 3 & (2) & 5 & 6 & 8 & 4 \\
\hline 190 & 148 & 109 & 94 & 299 & 242 \\
\hline 136 & 111 & 70 & 58 & 206 & 169 \\
\hline 54 & 37 & 39 & 36 & 93 & 73 \\
\hline 22 & 14 & 15 & 14 & 37 & 28 \\
\hline \$32 & \$23 & \$24 & \$22 & \$56 & \$45 \\
\hline
\end{tabular}

PERFORMANCE RATIOS
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline After-tax profit margin & 17\% & 16\% & 22\% & 24\% & 19\% & 19\% \\
\hline Efficiency & 71 & 75 & 64 & 61 & 69 & 69 \\
\hline Return on assigned capital & 32 & 28 & 47 & 54 & 37 & 36 \\
\hline
\end{tabular}

\section*{</TABLE>}

The Asset Management line of business includes Investment Management, which provides liquidity, fixed income, and equity advisory services to institutional, family wealth and retail clients, and Mutual Fund Servicing, which provides accounting, administration, transfer and custody services to financial institutions and integrated banking services to the brokerage community.

Asset Management contributed \(7 \%\) of total line of business earnings in the first nine months of 1997 compared with \(6 \%\) in the year-earlier period. Earnings increased \(\$ 11\) million or \(24 \%\) in the comparison. Fee income increased \(22 \%\) due to an increase in assets under administration driven by new business and market appreciation. Operating expenses increased primarily due to incremental costs associated with servicing new business and higher compensation commensurate with revenue growth.

Revenue from Investment Management and Mutual Fund Servicing is included in Asset Management. Revenue from marketing asset management products and services to consumers is included in the Consumer Banking line of business, primarily Private Banking. The following table sets forth revenue and earnings included in each line of business.

ASSET MANAGEMENT REVENUE AND EARNINGS
<TABLE>
<CAPTION>
Nine months ended September 30 -
\begin{tabular}{|c|c|c|}
\hline in millions & Revenue & Earnings \\
\hline <S> & <C> & <C> \\
\hline 1997 & & \\
\hline Asset Management & \$299 & \$56 \\
\hline Consumer Banking & 166 & 41 \\
\hline Total & \$465 & \$97 \\
\hline 1996 & & \\
\hline Asset Management & \$242 & \$45 \\
\hline Consumer Banking & 149 & 37 \\
\hline Total & \$391 & \$82 \\
\hline
\end{tabular}

PNC BANK CORP. | 9

Financial REVIEW

Asset Management revenue is primarily affected by the volume of new business, the value of assets managed and serviced, investment performance and financial market conditions. Revenue may be positively affected by strong investment performance or improving financial markets. Conversely, declining performance or deteriorating financial markets may have an adverse effect on revenue.

Assets under administration increased \(\$ 75\) billion in the year-to-year comparison to \(\$ 386\) billion at September 30, 1997. Managed assets totaled \(\$ 127\) billion at September 30, 1997 compared with \(\$ 105\) billion a year ago.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{COMPOSITION OF MANAGED ASSETS} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline September 30 & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline Fixed income & 44\% & 46\% \\
\hline Equity & 29 & 26 \\
\hline Liquidity management & 27 & 28 \\
\hline
\end{tabular}

PFPC Inc., the Corporation's mutual fund servicing operation, specializes in providing institutional customers with custom designed products and custody, transfer agent, accounting and administrative services. Information with respect to assets and accounts serviced follows.
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline September 30 & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Assets (billions)} \\
\hline Custody & \$212 & \$187 \\
\hline Accounting/administration & 175 & 121 \\
\hline \multicolumn{3}{|l|}{Accounts (millions)} \\
\hline Shareholder & 4.2 & 4.2 \\
\hline Checking and credit/debit card & 2.0 & 1.6 \\
\hline
\end{tabular}

</TABLE>

CONSOLIDATED INCOME STATEMENT REVIEW
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|l|}{Highlights of the consolidated re of 1997 and 1996 were as follows:} \\
\hline \multicolumn{4}{|l|}{INCOME STATEMENT HIGHLIGHTS} \\
\hline \multicolumn{4}{|l|}{<TABLE>} \\
\hline \multicolumn{4}{|l|}{<CAPTION>} \\
\hline Nine months ended September 30 - in millions & 1997 & 1996 & Change \\
\hline <S> & <C> & <C> & <C> \\
\hline \multicolumn{4}{|l|}{Net interest income} \\
\hline (taxable-equivalent basis) & \$1,885 & \$1,853 & \$32 \\
\hline Provision for credit losses & 45 & & 45 \\
\hline \multicolumn{3}{|l|}{Noninterest income before} & 285 \\
\hline Net securities gains & 27 & 15 & 12 \\
\hline Noninterest expense & 1,914 & 1,725 & 189 \\
\hline Income taxes & 422 & 387 & 35 \\
\hline Net income & 787 & 720 & 67 \\
\hline
\end{tabular}
</TABLE>

Taxable-equivalent net interest income increased \(\$ 32\) million for the first nine months of 1997 and the net interest margin widened 14 basis points to \(3.91 \%\) compared with \(3.77 \%\) in the prior-year period. These increases resulted from a higher-yielding earning asset mix which offset the impact of spread compression and lower deposit levels. Average securities declined \(\$ 5.1\) billion to \(\$ 9.1\) billion for the first nine months of 1997 while average loans increased \(\$ 3.8\) billion to \(\$ 52.7\) billion.

PNC BANK CORP. | 10


Interest-earning assets
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Securities & \$9,113 & \$14,214 & \$ \((5,101)\) & \$426 & \$684 & \$(258) & 6.23\% \\
\hline \(6.41 \%\) (18) bp & & & & & & & \\
\hline \multicolumn{8}{|l|}{Loans, net of unearned income} \\
\hline \multicolumn{8}{|l|}{Consumer} \\
\hline Credit card & 3,475 & 991 & 2,484 & 329 & 102 & 227 & 12.68 \\
\hline 13.79 (111) & & & & & & & \\
\hline Other consumer & 11,352 & 12,231 & (879) & 719 & 771 & (52) & 8.47 \\
\hline 8.425 & & & & & & & \\
\hline Total consumer & 14,827 & 13,222 & 1,605 & 1,048 & 873 & 175 & 9.45 \\
\hline \multirow[t]{2}{*}{8.82 \(\begin{gathered}\text { Residential mortgage }\end{gathered}\)} & & & & & & & \\
\hline & 13,152 & 11,944 & 1,208 & 735 & 669 & 66 & 7.45 \\
\hline \multirow[t]{2}{*}{7.47 Commercial \({ }^{\text {(2) }}\)} & & & & & & & \\
\hline & 18,268 & 16,997 & 1,271 & 1,077 & 995 & 82 & 7.77 \\
\hline \multirow[t]{2}{*}{\(7.69{ }^{8}\) Commercial real estate} & & & & & & & \\
\hline & 4,536 & 4,809 & (273) & 297 & 322 & (25) & 8.63 \\
\hline 8.88 (25) & & & & & & & \\
\hline Other & 1,868 & 1,853 & 15 & 96 & 92 & 4 & 6.90 \\
\hline \(6.63 \quad 27\) & & & & & & & \\
\hline Total loans, net of unearned income & 52,651 & 48,825 & 3,826 & 3,253 & 2,951 & 302 & 8.21 \\
\hline \(8.02{ }^{19}\) & & & & & & & \\
\hline \multirow[t]{2}{*}{Other interest-earning assets
\[
6.54 \quad 21
\]} & 2,229 & 2,157 & 72 & 113 & 106 & 7 & 6.75 \\
\hline & & & & & & & \\
\hline Total interest-earning assets/ interest income & 63,993 & 65,196 & \((1,203)\) & 3,792 & 3,741 & 51 & 7.87 \\
\hline 7.62 25 & & & & & & & \\
\hline Noninterest-earning assets & 6,575 & 6,038 & 537 & & & & \\
\hline Total assets & \$70,568 & \$71,234 & \$ (666) & & & & \\
\hline \multicolumn{8}{|l|}{\multirow[t]{2}{*}{Interest-bearing liabilities Deposits}} \\
\hline & & & & & & & \\
\hline Demand and money market & \$13,318 & \$12,588 & \$730 & 286 & 247 & 39 & 2.87 \\
\hline \multirow[t]{2}{*}{\(2.62 \begin{gathered}25 \\ \text { Savings }\end{gathered}\)} & & & & & & & \\
\hline & 2,919 & 3,522 & (603) & 43 & 54 & (11) & 1.97 \\
\hline \multirow[t]{2}{*}{\(2.04 \begin{gathered}\text { (7) } \\ \text { Other time }\end{gathered}\)} & & & & & & & \\
\hline & 17,570 & 18,410 & (840) & 711 & 739 & (28) & 5.41 \\
\hline \multirow[t]{2}{*}{5.36 Deposits in foreign offices} & & & & & & & \\
\hline & 1,127 & 828 & 299 & 47 & 34 & 13 & 5.49 \\
\hline 5.3712 & & & & & & & \\
\hline \multirow[t]{2}{*}{```
    Total interest-bearing deposits
4.06 10
```} & 34,934 & 35,348 & (414) & 1,087 & 1,074 & 13 & 4.16 \\
\hline & & & & & & & \\
\hline Borrowed funds & 18,584 & 18,719 & (135) & 820 & 814 & 6 & 5.84 \\
\hline 5.7410 & & & & & & & \\
\hline Total interest-bearing & & & & & & & \\
\hline \multirow[t]{2}{*}{\(4.64 \quad 10 \mathrm{liabilities/} \mathrm{interest} \mathrm{expense}\)} & 53,518 & 54,067 & (549) & 1,907 & 1,888 & 19 & 4.74 \\
\hline & & & & & & & \\
\hline \multirow[t]{2}{*}{\begin{tabular}{l}
Noninterest-bearing liabilities, capital securities and shareholders' equity \\
Total liabilities and shareholders' equity
\end{tabular}} & 17,050 & 17,167 & (117) & & & & \\
\hline & \$70,568 & \$71,234 & \$(666) & & & & \\
\hline \multirow[t]{2}{*}{Interest rate spread 2.9815} & & & & & & & 3.13 \\
\hline & & & & & & & \\
\hline Impact of noninterest-bearing sources
\[
\begin{equation*}
.79 \tag{1}
\end{equation*}
\] & & & & & & & . 78 \\
\hline Net interest income/margin & & & & \$1,885 & \$1,853 & \$32 & 3.91\% \\
\hline 3.77\% 14 bp & & & & & & & \\
\hline
\end{tabular}
</TABLE>
Changes in net interest income and margin result from the interaction between the volume and composition of earning assets, related yields and associated funding costs. Portfolio size, composition and related yields earned have a significant impact on net interest income and margin. In the first nine months of 1997, average loans comprised $82.3 \%$ of average earning assets compared to $74.9 \%$ for the same period last year. A higher percentage of loans in the earning asset base coupled with growth in higher yielding asset categories, predominantly credit card, positively impacted net interest income and margin. These positive impacts were partially offset by declining spreads primarily attributable to competitive pressures on certain loan and deposit products. Funding cost is affected by the composition of and rates paid on various funding sources. Average deposits comprised $63.1 \%$ and $63.5 \%$ of PNC Bank's total sources
of funding for the nine months ended September 30, 1997 and 1996, respectively, with the remainder primarily comprised of wholesale funding obtained at prevailing market rates.

PROVISION FOR CREDIT LOSSES The provision for credit losses was $\$ 45$ million in the first nine months of 1997. No provision was recorded in the prior-year period. PNC Bank's loan portfolio is comprised of an increasingly larger proportion of consumer loans, primarily credit cards, which have inherently higher charge-offs. Accordingly, the Corporation anticipates it will continue to record higher provisions for credit losses.

PNC BANK CORP. | 11

Financial
REVIEW

NONINTEREST INCOME

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline & & & \multicolumn{2}{|r|}{nge} \\
\hline \multicolumn{2}{|l|}{Nine months ended September 30 dollars in millions 1997} & 1996 & Amount & Percent \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Asset management} \\
\hline Asset management and trust & \$332 & \$280 & \$52 & 18.6\% \\
\hline Mutual fund servicing & 104 & 88 & 16 & 18.2 \\
\hline Total asset management & 436 & 368 & 68 & 18.5 \\
\hline \multicolumn{5}{|l|}{Service fees} \\
\hline Deposit & 239 & 212 & 27 & 12.7 \\
\hline Credit card and merchant services & 65 & 15 & 50 & NM \\
\hline Corporate finance and capital markets & 56 & 49 & 7 & 14.3 \\
\hline Consumer services & 55 & 45 & 10 & 22.2 \\
\hline Brokerage & 40 & 41 & (1) & (2.4) \\
\hline Insurance & 29 & 21 & 8 & 38.1 \\
\hline Other & 36 & 25 & 11 & 44.0 \\
\hline Total service fees & 520 & 408 & 112 & 27.5 \\
\hline \multicolumn{5}{|l|}{Mortgage banking} \\
\hline Servicing & 86 & 89 & (3) & (3.4) \\
\hline Marketing & 23 & 15 & 8 & 53.3 \\
\hline Sale of servicing & 2 & 2 & & \\
\hline Total mortgage banking & 111 & 106 & 5 & 4.7 \\
\hline Other & 210 & 110 & 100 & 90.9 \\
\hline
\end{tabular}

</TABLE>
Noninterest income before net securities gains totaled $\$ 1.3$ billion in the first nine months of 1997, a $28.7 \%$ increase compared with the same period a year ago.

Strong asset management and service fee growth reflects the strategic emphasis on expanding fee-based revenue. Asset management benefited from new business and market appreciation. Service fees exhibited strong growth in nearly all categories. Deposit fees increased $\$ 27$ million due to a revised fee structure and higher treasury management revenue. Credit card and merchant services fees increased $\$ 50$ million, reflecting credit card portfolio growth and the July 1996 termination of a third party alliance.

Mortgage banking revenue grew primarily due to higher income from
securitization activities. Mortgage originations were $\$ 4.1$ billion in the first nine months of 1997 compared with $\$ 4.2$ billion in the same period of 1996 .

Other noninterest income increased in the comparison primarily due to asset securitization income of $\$ 55$ million.

NONINTEREST EXPENSE

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{2}{|l|}{\multirow[t]{3}{*}{Nine months ended September 30 dollars in millions}} & \multirow[b]{3}{*}{1996} & \multicolumn{2}{|c|}{Change} \\
\hline & & & \multirow[t]{2}{*}{Amount} & \multirow[t]{2}{*}{Percent} \\
\hline & & & & \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Staff expense} \\
\hline Compensation & \$739 & \$695 & \$44 & 6.3\% \\
\hline Employee benefits & 157 & 146 & 11 & 7.5 \\
\hline Total staff expense & 896 & 841 & 55 & 6.5 \\
\hline Net occupancy & 140 & 147 & (7) & (4.8) \\
\hline Equipment & 132 & 128 & 4 & 3.1 \\
\hline Goodwill amortization & 40 & 39 & 1 & 2.6 \\
\hline Other amortization & 78 & 42 & 36 & 85.7 \\
\hline Taxes other than income & 43 & 41 & 2 & 4.9 \\
\hline Distributions on capital securities & 30 & & 30 & 100.0 \\
\hline Other & 555 & 487 & 68 & 14.0 \\
\hline Total & \$1,914 & \$1,725 & \$189 & 11.0\% \\
\hline
\end{tabular}
</TABLE>
Noninterest expense increased $\$ 189$ million to $\$ 1.9$ billion in the first nine months of 1997 primarily due to $\$ 123$ million of incremental costs associated with AAA and credit card-related initiatives. Higher incentive compensation commensurate with revenue growth and the cost of trust preferred capital securities also contributed to the increase. Average full-time equivalent employees totaled 24,640 in the first nine months of 1997 compared with 25,200 in the year-earlier period. The efficiency ratio was $60.0 \%$ compared with $60.3 \%$ a year ago.

The Corporation has been working to ensure its computer systems will function properly in the year 2000. Given the Corporation's common technology infrastructure, the total cost expected from 1997 through 1999 to become year 2000 compliant is approximately $\$ 30$ million.

PNC BANK CORP. | 12

## BALANCE SHEET REVIEW

AVERAGE BALANCE SHEET Average assets and average earning assets were $\$ 70.6$
billion and $\$ 64.0$ billion, respectively, for the nine months ended September 30, 1997 compared with $\$ 71.2$ billion and $\$ 65.2$ billion, respectively, in the year-earlier period. Average securities declined to $14.2 \%$ of average earning assets from $21.8 \%$ in the prior-year period. Average loans increased to $82.3 \%$ of average earning assets from $74.9 \%$ in the year-earlier period. Average deposits declined $1.5 \%$ reflecting continued customer migration to higher-yielding investment products. The decline in shareholders' equity is due to common share repurchases.

AVERAGE BALANCE SHEET HIGHLIGHTS

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline & & & & \\
\hline \multicolumn{5}{|l|}{Nine months ended September 30 -} \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Assets & \$70,568 & \$71,234 & \$(666) & (0.9) \% \\
\hline Earning assets & 63,993 & 65,196 & \((1,203)\) & (1.8) \\
\hline Loans, net of unearned income & 52,651 & 48,825 & 3,826 & 7.8 \\
\hline Securities & 9,113 & 14,214 & \((5,101)\) & (35.9) \\
\hline Deposits & 44,519 & 45,214 & (695) & (1.5) \\
\hline Borrowed funds & 18,584 & 18,719 & (135) & (0.7) \\
\hline Shareholders' equity & 5,498 & 5,766 & (268) & (4.6) \\
\hline
\end{tabular}
</TABLE>
PERIOD-END BALANCE SHEET Total assets declined $\$ 1.4$ billion since year-end 1996 primarily due to securities portfolio reduction that was partially offset by
loan growth.
PERIOD-END BALANCE SHEET HIGHLIGHTS

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline & September 30 & December 31 & \\
\hline In millions & 1997 & 1996 & Change \\
\hline <S> & <C> & <C> & <C> \\
\hline Assets & \$71,828 & \$73,260 & \$ (1, 432) \\
\hline
\end{tabular}
\begin{tabular}{lrrr} 
Loans, net of & & \\
\(\quad\) unearned income & 53,651 & 51,798 & 1,853 \\
Securities & 8,000 & 11,917 & \((3,917)\) \\
Deposits & 44,788 & 45,676 & (888) \\
Borrowed funds & 19,052 & 19,604 & (552) \\
Shareholders' equity & 5,476 & 5,869 & (393) \\
=====================================================================
\end{tabular}

\section*{</TABLE>}

LOANS Loans outstanding increased \$1.9 billion from year-end 1996 to \$53.7
billion at September 30, 1997. Loan portfolio composition continues to be geographically diversified among numerous industries and types of businesses.
The credit card portfolio increased \(39.1 \%\) due to AAA and other marketing
initiatives. Growth in residential mortgages and commercial loans were
partially offset by reductions in indirect automobile lending and \$1.0
billion of student loan securitizations.
LOANS
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline 迷 & September 30 & December 31 \\
\hline In millions & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Consumer} \\
\hline Home equity & \$4,805 & \$4,569 \\
\hline Automobile & 3,400 & 3,731 \\
\hline Credit card & 3,861 & 2,776 \\
\hline Student & 1,088 & 1,725 \\
\hline Other & 1,913 & 2,067 \\
\hline Total consumer & 15,067 & 14,868 \\
\hline Residential mortgage & 13,064 & 12,703 \\
\hline \multicolumn{3}{|l|}{Commercial} \\
\hline Manufacturing & 4,228 & 3,718 \\
\hline Retail/Wholesale & 3,290 & 3,243 \\
\hline Service providers & 2,417 & 2,359 \\
\hline Real estate related & 1,614 & 1,452 \\
\hline Communications & 1,156 & 1,239 \\
\hline Health care & 1,385 & 1,207 \\
\hline Financial services & 904 & 708 \\
\hline Other & 4,094 & 4,136 \\
\hline Total commercial & 19,088 & 18,062 \\
\hline \multicolumn{3}{|l|}{Commercial real estate} \\
\hline Mortgage & 2,374 & 2,467 \\
\hline Medium-term financing & 1,027 & 1,312 \\
\hline Construction and development & 1,132 & 845 \\
\hline Total commercial real estate & 4,533 & 4,624 \\
\hline Lease financing and other Unearned income & \[
\begin{array}{r}
2,281 \\
(382)
\end{array}
\] & \[
1,926
\] \\
\hline Total, net of unearned income & \$53, 651 & \$51,798 \\
\hline
\end{tabular}
</TABLE>

Commitments to extend credit represent arrangements to lend funds provided there is no violation of specified contractual conditions. Commitments are reported net of participations, assignments and syndications, primarily to financial institutions, totaling \(\$ 4.2\) billion and \(\$ 4.4\) billion at September 30, 1997 and December 31, 1996, respectively.

PNC BANK CORP. | 13

\section*{Financial}

REVIEW

NET UNFUNDED COMMITMENTS
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{\begin{tabular}{l}
<TABLE> \\
<CAPTION>
\end{tabular}} \\
\hline & September 30 & December 31 \\
\hline In millions & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline Credit card & \$15,793 & \$13,505 \\
\hline Other consumer & 3,330 & 3,741 \\
\hline Residential mortgage & 1,774 & 511 \\
\hline Commercial & 29,448 & 27,087 \\
\hline Commercial real estate & 1,098 & 764 \\
\hline
\end{tabular}

</TABLE>

Securities available for sale may be sold as part of the overall
asset/liability management process. Realized gains and losses are reflected in the results of operations and include gains or losses on associated financial derivatives. During the first nine months of 1997, \$7.3 billion of securities were sold at a \(\$ 27\) million net gain.

The notional values of financial derivatives designated to securities available for sale were \(\$ 2.4\) billion and \(\$ 5.5\) billion at September 30 , 1997 and December 31, 1996, respectively. The net fair values of such financial derivatives, which are reflected in the preceding table, were less than \(\$ 1\) million in both periods.

FUNDING SOURCES Deposits decreased 1.9\% to \(\$ 44.8\) billion at September 30, 1997 compared with \(\$ 45.7\) billion at year-end 1996 . Borrowed funds declined \(\$ 552\) million in the comparison reflecting reduced wholesale funding related to the downsized securities portfolio. During the third quarter of 1997, the Corporation diversified its funding base by initiating a \(\$ 2.5\) billion Euro medium-term bank note program. The Corporation issued approximately \(\$ 514\) million of bank notes under this program subsequent to quarter end.

FUNDING SOURCES

\section*{<TABLE>}
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline In millions & \begin{tabular}{l}
September 30 \\
1997
\end{tabular} & December 31
\[
1996
\] \\
\hline & & \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Deposits} \\
\hline Demand, savings and money market & \$26,321 & \$27,027 \\
\hline Time & 17,098 & 17,803 \\
\hline Foreign & 1,369 & 846 \\
\hline Total deposits & 44,788 & 45,676 \\
\hline \multicolumn{3}{|l|}{Borrowed funds} \\
\hline Bank notes and senior debt & 10,469 & 8,093 \\
\hline Federal funds purchased & 1,739 & 3,933 \\
\hline Repurchase agreements & 889 & 645 \\
\hline Other borrowed funds & 4,257 & 5,576 \\
\hline Subordinated debt & 1,698 & 1,357 \\
\hline Total borrowed funds & 19,052 & 19,604 \\
\hline Total & \$63,840 & \$65,280 \\
\hline
\end{tabular}
</TABLE>
CAPITAL The access to and cost of funding new business initiatives including acquisitions, deposit insurance costs, and the level and nature of regulatory oversight depend, in large part, on a financial institution's capital strength. The minimum regulatory capital ratios are $4 \%$ for Tier I risk-based, $8 \%$ for total risk-based and $3 \%$ for leverage. However, regulators may require higher capital levels when particular circumstances warrant. To qualify as well capitalized, regulators require banks to maintain capital ratios of at least $6 \%$ for Tier I risk-based, $10 \%$ for total risk-based and $5 \%$ for leverage.

PNC BANK CORP. | 14

At September 30, 1997, the capital ratios of the Corporation and each bank subsidiary met the well capitalized capital ratio requirements.

| RISK-BASED CAPITAL |  |  |
| :---: | :---: | :---: |
| <CAPTION> |  |  |
|  | September 30 | December 31 |
| Dollars in millions | 1997 | 1996 |
| <S> | <C> | <C> |
| Capital components |  |  |
| Shareholders' equity |  |  |
| Common | \$5,161 | \$5,553 |
| Preferred | 315 | 316 |
| Trust preferred capital securities | 650 | 350 |
| Goodwill and other | (984) | $(1,003)$ |
| Net unrealized securities losses | 35 | 67 |
| Tier I risk-based capital | 5,177 | 5,283 |
| Subordinated debt | 1,668 | 1,343 |
| Eligible allowance for credit losses | 840 | 801 |
| Total risk-based capital | \$7,685 | \$7,427 |
| Assets |  |  |
| Risk-weighted assets and |  |  |
| off-balance-sheet instruments | \$67,087 | \$63,761 |
| Average tangible assets | 69,656 | 68,597 |
| Capital ratios |  |  |
| Tier I risk-based | 7.72\% | 8.29\% |
| Total risk-based | 11.46 | 11.65 |
| Leverage | 7.43 | 7.70 |

</TABLE>

The capital position is managed through balance sheet size and composition, issuance of debt and equity instruments, treasury stock activities, dividend policies and retention of earnings.

In May 1997, the Corporation issued $\$ 300$ million of $8.315 \%$ mandatorily redeemable capital securities which qualify as Tier I capital. During the third quarter of 1997 , the Corporation issued $\$ 350$ million of $67 / 8 \%$ subordinated notes that qualify as Tier II capital.

During the first nine months of 1997, PNC Bank repurchased 23.8 million shares of common stock. In April 1997, the Corporation's board of directors authorized the repurchase of up to 15 million shares of common stock through March 31, 1998. Approximately 7.5 million shares remain under this authorization.

RISK MANAGEMENT

In the normal course of business, the Corporation assumes various types of risk, the most significant of which are credit, liquidity and interest rate risk. To manage these risks, PNC Bank has risk management processes designed to provide for risk identification, measurement, monitoring and control.

CREDIT RISK Credit risk represents the possibility that a customer or counterparty may not perform in accordance with contractual terms. Credit risk is inherent in the financial services business and results from extending credit to customers, purchasing securities and entering into off-balance-sheet financial derivative transactions. The Corporation seeks to manage credit risk through diversification, limiting exposure to any single industry or customer, and requiring collateral or selling participations to third parties.

NONPERFORMING ASSETS

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & September 30 & December 31 \\
\hline Dollars in millions & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Nonaccrual loans} \\
\hline Commercial & \$142 & \$156 \\
\hline \multicolumn{3}{|l|}{Commercial real estate} \\
\hline Mortgage & 94 & 109 \\
\hline Project & 28 & 25 \\
\hline Consumer & 6 & 6 \\
\hline Residential mortgage & 45 & 51 \\
\hline Total nonaccrual loans & 315 & 347 \\
\hline Restructured loans & 2 & 2 \\
\hline Total nonperforming loans & 317 & 349 \\
\hline \multicolumn{3}{|l|}{Foreclosed assets} \\
\hline Commercial real estate & 37 & 71 \\
\hline Residential mortgage & 23 & 22 \\
\hline Other & 17 & 17 \\
\hline Total foreclosed assets & 77 & 110 \\
\hline Total nonperforming assets & \$394 & \$459 \\
\hline Nonperforming loans to loans & . \(59 \%\) & . \(67 \%\) \\
\hline Nonperforming assets to loans and & & \\
\hline foreclosed assets & . 73 & . 88 \\
\hline Nonperforming assets to assets & . 55 & . 63 \\
\hline
\end{tabular}
</TABLE>
At September 30, 1997, $\$ 78$ million of nonperforming loans were current as to principal and interest compared with $\$ 80$ million at December 31, 1996.

| Financial REVIEW |  |  |
| :---: | :---: | :---: |
| <TABLE> |  |  |
| <CAPTION> |  |  |
| CHANGE IN NONPERFORMING ASSETS |  |  |
| In millions | 1997 | 1996 |
| <S> | <C> | <C> |
| January 1 | \$459 | \$536 |
| Transferred from accrual | 232 | 346 |
| Returned to performing | (20) | (36) |
| Principal reductions | (154) | (192) |
| Sales | (73) | (101) |
| Charge-offs and valuation adjustments | (50) | (52) |
| September 30 | \$394 | \$501 |

</TABLE>
ACCRUING LOANS
PAST DUE 90 DAYS OR MORE

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|r|}{Amount} & \multicolumn{2}{|l|}{Percent of Loans} \\
\hline & September 30 & December 31 & September 30 & December 31 \\
\hline Dollars in millions & 1997 & 1996 & 1997 & 1996 \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Consumer} \\
\hline \multicolumn{5}{|l|}{Guaranteed} \\
\hline student & \$30 & \$51 & 2.73\% & 2.95\% \\
\hline Credit cards & 57 & 43 & 1.46 & 1.56 \\
\hline Other & 33 & 46 & . 34 & . 45 \\
\hline Total consumer & 120 & 140 & . 81 & . 96 \\
\hline Residential mortgage & 62 & 58 & . 47 & . 46 \\
\hline Commercial & 69 & 34 & . 36 & . 19 \\
\hline \multicolumn{5}{|l|}{Commercial real} \\
\hline estate & 38 & 12 & . 85 & . 26 \\
\hline Total & \$289 & \$244 & . 54 & . 47 \\
\hline
\end{tabular}
</TABLE>
ALLOWANCE FOR CREDIT LOSSES In determining the adequacy of the allowance for credit losses, the Corporation makes allocations to specific problem loans based on discounted cash flow analyses or collateral valuations for impaired loans and to pools of watchlist and nonwatchlist loans for various credit risk factors. Allocations to loan pools are developed by risk rating and industry classifications and based on management's judgment concerning historical loss trends and other relevant factors. These factors may include, among others, local, regional and national economic conditions, portfolio concentrations, industry competition and consolidation, and the impact of government regulation. Consumer and residential mortgage loan allocations are based on historical loss experience adjusted for portfolio activity and current economic conditions.

| <TABLE> <br> <CAPTION> |  |  |
| :---: | :---: | :---: |
|  |  |  |
| In millions | 1997 | 1996 |
| <S> | <C> | <C> |
| January 1 | \$1,166 | \$1,259 |
| Charge-offs | (280) | (168) |
| Recoveries | 88 | 61 |
| Net charge-offs | (192) | (107) |
| Provision for credit losses | 45 |  |
| Acquisitions | 8 |  |
| September 30 | \$1,027 | \$1,152 |

</TABLE>

The allowance as a percent of nonperforming loans and period-end loans was 324\% and $1.91 \%$, respectively, at September 30, 1997. The comparable year-end 1996 amounts were 334\% and 2.25\%, respectively.


| 1996 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Consumer |  |  |  |  |
| Credit card | \$43 | \$5 | \$38 | 5.12\% |
| Other | 73 | 26 | 47 | . 52 |
| Total consumer | 116 | 31 | 85 | . 86 |
| Residential mortgage | 7 | 1 | 6 | . 07 |
| Commercial | 36 | 22 | 14 | . 11 |
| Commercial real estate | 9 | 7 | 2 | . 06 |
| Total | \$168 | \$61 | \$107 | . 29 |

</TABLE>

Consumer net charge-offs increased $\$ 102$ million in the comparison primarily due to higher outstandings associated with purchased credit card portfolios.

LIQUIDITY RISK Liquidity represents an institution's ability to generate cash or otherwise obtain funds at reasonable rates to satisfy commitments to borrowers and demands of depositors and debtholders, and to invest in strategic initiatives. Liquidity risk represents the possibility the Corporation would be unable to generate cash or otherwise obtain funds at reasonable rates to satisfy such obligations or investments in strategic initiatives.

Liquidity risk is managed through the coordination of the expected maturities of assets, liabilities and off-balance-sheet positions and is enhanced by the ability to raise funds in capital markets through direct borrowing or asset securitizations. The ability to raise funds in the capital markets depends, among other factors, on credit ratings, market conditions, capital considerations, and investor demand.

Liquid assets consist of cash and due from banks, short-term investments, loans held for sale and securities available for sale. At September 30, 1997, such assets totaled $\$ 13.9$ billion, with $\$ 5.2$ billion pledged as collateral for borrowing, trust and other commitments. Liquidity is also provided by residential mortgages which may be used as collateral for funds obtained through the Federal Home Loan Bank ("FHLB") system. At September 30, 1997, approximately $\$ 5.4$ billion of residential mortgages were available as collateral for borrowings from the FHLB.

During the first nine months of 1997, cash and due from banks decreased $\$ 556$ million to $\$ 3.5$ billion compared with a decrease of $\$ 68$ million during the year-earlier period. Net cash provided by operating activities increased \$419 million in the comparison. Net cash provided by investing activities decreased $\$ 3.2$ billion to $\$ 1.5$ billion primarily due to funding loan originations. Net cash used by financing activities totaled $\$ 2.7$ billion in the first nine months of 1997 compared with $\$ 4.9$ billion used a year earlier.

The principal source of parent company revenue and cash flow is dividends from subsidiary banks. PNC Bancorp, Inc. is a wholly-owned subsidiary of the parent company and is the holding company for all bank subsidiaries. There are legal limitations on the ability of bank subsidiaries to pay dividends and make other distributions to PNC Bancorp, Inc. and in turn the parent company. Without regulatory approval, the amount available for dividend payments to PNC Bancorp, Inc. by all bank subsidiaries was $\$ 268$ million at September 30, 1997. Dividends may also be impacted by capital needs, regulatory requirements, corporate policies, contractual restrictions and other factors.

Liquidity for the parent company and subsidiaries is also generated through the issuance of securities in public or private markets and lines of credit. In July 1997, PNC Bank issued $\$ 350$ million of subordinated notes. The Corporation also has unused capacity under effective shelf registration statements of approximately $\$ 1.4$ billion of debt and equity securities. In addition, the Corporation had a $\$ 500$ million unused line of credit.

Management believes the Corporation has sufficient liquidity to meet current obligations to borrowers, depositors, debtholders and others. The impact of replacing maturing liabilities is reflected in the income simulation model results used in the Corporation's overall asset/liability management process.

INTEREST RATE RISK Interest rate risk arises primarily through the Corporation's normal business activities of extending loans and taking deposits. Many factors, including interest rate movements, economic and financial conditions, and consumer preferences, affect the spread between interest earned on assets and interest paid on liabilities. Financial derivatives, primarily interest rate swaps and purchased interest rate caps and floors, are used to alter the interest rate characteristics of assets and liabilities. For example, receive-fixed interest rate swaps effectively convert variable-rate assets to fixed-rate assets.

PNC BANK CORP. I 17

Financial REVIEW

In managing interest rate risk, the Corporation seeks to minimize the reliance on a particular interest rate scenario as a source of earnings. Accordingly, wholesale activities including securities, funding, financial derivatives and capital markets activities are used in managing core business exposures within specified guidelines. Interest rate risk is centrally managed by asset and liability ("A\&L") management. Senior management and Board of Directors' committees oversee A\&L management and periodically review interest rate risk exposures.

A number of measures are used to monitor and manage interest rate risk, including income simulation and interest sensitivity (gap) analyses. In addition, the Corporation supplements these models with longer-term measures of interest rate sensitivity including duration of equity and equity at risk. Such models are designed to estimate the impact on the value of equity resulting from changes in interest rates and supplement the simulation model and gap analyses.

An income simulation model is the primary tool used to assess the direction and magnitude of changes in net interest income resulting from changes in interest rates. Key assumptions employed in the model include prepayment speeds on mortgage-related assets, cash flows and maturities of financial instruments, changes in market conditions, loan volumes and pricing, deposit sensitivity, customer preferences, and management's financial and capital plans.

These assumptions are inherently uncertain and, as a result, the model cannot precisely estimate net interest income or precisely predict the impact of higher or lower interest rates on net interest income. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes and changes in market conditions and management strategies, among other factors.

The Corporation's guidelines provide that net interest income should not decrease by more than 3\% if interest rates gradually increase or decrease from current rates by 100 basis points over a twelve-month period. Based on the results of the simulation model, the Corporation was within these guidelines at September 30, 1997.

Additional interest rate scenarios are modeled to address a wider range of rate movement, yield curve, term structure and basis risk exposures. Depending on market conditions and other inherent risks, these scenarios may be modeled more or less frequently. Such analyses are used as supplemental measurements only and limits have not been established.

A gap analysis represents a point-in-time net position of assets, liabilities and off-balance-sheet financial derivatives used for interest rate risk management subject to repricing in specified time periods. Gap analysis does not accurately measure the magnitude of changes in net interest income since changes in interest rates over time do not impact all categories of assets, liabilities and off-balance-sheet instruments equally or simultaneously.

A cumulative asset-sensitive gap position indicates assets are expected to reprice more quickly than liabilities. Alternatively, a cumulative liability-sensitive gap position indicates liabilities are expected to reprice more quickly than assets. The Corporation's limit for the cumulative one-year gap position is $10 \%$ of earning assets. At September 30, 1997, the cumulative liability sensitivity of the one-year gap position was $1.0 \%$.

PNC BANK CORP. | 18

## FINANCIAL DERIVATIVES

A variety of off-balance-sheet financial derivatives are used as part of the overall interest rate risk management process to manage interest rate risk inherent in the Corporation's line of business activities. Interest rate swaps and purchased interest rate caps and floors are the primary instruments used for these purposes. Interest rate swaps are agreements to exchange fixed and floating interest rate payments calculated on a notional principal amount. The floating rate is based on a money market index, primarily short-term LIBOR indices. Purchased interest rate caps and floors are agreements where, for a fee, the counterparty agrees to pay the Corporation the amount, if any, by which a specified market interest rate exceeds or is less than a defined rate applied to a notional amount, respectively.

Forward contracts provide for the delivery of financial instruments at a specified future date and at a specified price or yield. Such contracts are primarily used to manage risk positions associated with certain mortgage banking activities.

Financial derivatives involve, to varying degrees, interest rate and credit risk in excess of the amount recognized in the balance sheet, but less than the notional amount of the contract. For interest rate swaps, caps and floors, only periodic cash payments and, with respect to caps and floors, premiums, are exchanged. Therefore, cash requirements and exposure to credit risk are significantly less than the notional value.

The following table sets forth changes in off-balance-sheet financial derivatives used for interest rate risk management and mortgage banking activities during the first nine months of 1997.

FINANCIAL DERIVATIVES ACTIVITY

<TABLE>
<CAPTION>

Weighted

Average
1997 - dollars in million
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{7}{|l|}{Interest rate risk management} \\
\hline \multicolumn{7}{|l|}{Interest rate swaps} \\
\hline Receive fixed & \$7,003 & \$1,578 & \$(373) & \$ \((3,630)\) & \$4,578 & 1 \\
\hline \multicolumn{7}{|l|}{yr. 9 mo .} \\
\hline Pay fixed & 602 & & (79) & & 523 & 2 \\
\hline \multicolumn{7}{|l|}{yr. 3 mo.} \\
\hline Basis swaps & 335 & 466 & & & 801 & 3 \\
\hline \multicolumn{7}{|l|}{yr. 8 mo .} \\
\hline Interest rate caps & 5,813 & 299 & \((3,221)\) & & 2,891 & \\
\hline 8 mo . & & & & & & \\
\hline Interest rate floors & 2,500 & 1,084 & (1) & & 3,583 & 1 \\
\hline \multicolumn{7}{|l|}{yr. 8 mo .} \\
\hline Total interest rate risk management & 16,253 & 3,427 & \((3,674)\) & \((3,630)\) & 12,376 & 1 \\
\hline \multicolumn{7}{|l|}{yr. 8 mo .} \\
\hline \multicolumn{7}{|l|}{Mortgage banking activities} \\
\hline \multicolumn{7}{|l|}{Forward contracts} \\
\hline \begin{tabular}{l}
\[
2 \mathrm{mo} .
\] \\
Commitments to sell loans
\end{tabular} & 894 & 6,775 & \((5,874)\) & & 1,795 & \\
\hline ```
2 mo.
    Interest rate floors - MSR
``` & 1,050 & 670 & & (250) & 1,470 & 4 \\
\hline yr. 5 mo. & & & & & & \\
\hline Total mortgage banking activities & 2,339 & 14,102 & \((11,111)\) & (250) & 5,080 & \\
\hline Total & \$18,592 & \$17,529 & \$ \((14,785)\) & \$ \((3,880)\) & \$17,456 & \\
\hline
\end{tabular}
\(======\)
</TABLE>
During the first nine months of 1997, financial derivatives used in interest rate risk management reduced net interest income by $\$ 8$ million compared with \$11 million in the year-earlier period.

At September 30, 1997, $\$ 12$ million of net deferred losses on terminated derivative contracts are being amortized over a remaining period of approximately 7 months.

PNC BANK CORP. | 19

Financial
REVIEW

The following table sets forth by designated assets and liabilities the
notional value and the estimated fair value of financial derivatives used for
interest rate risk management and mortgage banking activities. Weighted-average interest rates presented are those expected to be in effect based on the implied forward yield curve.

FINANCIAL DERIVATIVES

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Curve}} & Forward Yield \\
\hline & & & \\
\hline September 30, 1997 - dollars in millions Received & Value & Fair Value & Paid \\
\hline <S> & <C> & <C> & <C> \\
\hline <C> & & & \\
\hline \multicolumn{4}{|l|}{Interest rate risk management} \\
\hline \multicolumn{4}{|l|}{Asset rate conversion} \\
\hline \multicolumn{4}{|l|}{Interest rate swaps (1)} \\
\hline Receive fixed designated to loans & \$2,720 & \$38 & \(5.76 \%\) \\
\hline 6.52\% & & & \\
\hline Pay fixed designated to loans & 473 & (4) & 7.15 \\
\hline 5.93 ( & & & \\
\hline 6.10 Basis swaps designated to other earning assets & 336 & 3 & 5.87 \\
\hline 6.10 (2) & & & \\
\hline Interest rate caps designated to (2) Securities & 2,400 & & NM \\
\hline
\end{tabular}

NM


CUSTOMER-RELATED DERIVATIVES To accommodate customer needs, PNC Bank enters into financial derivatives transactions primarily consisting of interest rate swaps, caps, floors and foreign exchange contracts. Risk exposure from customer positions is managed through transactions with other dealers. These positions are recorded at estimated fair value and changes in value are included in the results of operations. The following schedule sets forth information relating to positions associated with customer derivatives.
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline September 30, 1997 - in millions & Notional Value & \begin{tabular}{l}
Positive \\
Fair \\
Value
\end{tabular} & \begin{tabular}{l}
Negative \\
Fair \\
Value
\end{tabular} & Net Asset (Liability) \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Interest rate & & & & \\
\hline Swaps & \$3,102 & \$10 & \$ (9) & \$1 \\
\hline Caps/floors & & & & \\
\hline Sold & 1,615 & & (4) & (4) \\
\hline Purchased & 1,404 & 3 & & 3 \\
\hline Foreign exchange & 1,634 & 18 & (18) & \\
\hline Other & 1,517 & 8 & (8) & \\
\hline Total & \$9,272 & \$39 & \$ (39) & \\
\hline
\end{tabular}
</TABLE>

PNC BANK CORP. | 20

Net income for the third quarter of 1997 totaled \(\$ 262\) million or \(\$ .83\) per fully diluted share compared with \(\$ 234\) million or \(\$ .68\) per fully diluted share a year ago. Returns on average common shareholders' equity and average assets improved to \(20.11 \%\) and \(1.47 \%\), respectively, in the third quarter of 1997 compared with \(16.16 \%\) and \(1.34 \%\) in the prior-year quarter. Excluding the one-time SAIF assessment, earnings totaled \(\$ 256\) million or \(\$ .75\) per fully diluted share for the third quarter of 1996.

Taxable-equivalent net interest income increased \(\$ 10\) million to \(\$ 627\) million for the third quarter of 1997 and the net interest margin widened to \(3.89 \%\) compared with \(3.85 \%\) in the year-earlier period. These increases primarily resulted from a higher-yielding earning asset mix that more than offset the cost of common share repurchases.

The provision for credit losses was \(\$ 20\) million for the third quarter of 1997. No provision was recorded in the prior-year quarter.

Noninterest income increased \(\$ 97\) million to \(\$ 446\) million in the third quarter of 1997 compared with \(\$ 348\) million in the year-earlier period. Growth in investment advisory, private banking and mutual fund servicing contributed to a \(\$ 29\) million or \(23 \%\) increase in asset management fees. Managed assets totaled \(\$ 127\) billion at September 30, 1997 compared with \(\$ 105\) billion a year ago. Service fees increased \(\$ 31\) million or \(21 \%\) primarily from growth in credit card, treasury management and consumer services.

Mortgage banking revenue grew \(\$ 12\) million primarily due to higher income from securitization activities. Mortgage originations totaled \(\$ 1.7\) billion in the third quarter of 1997 compared with \(\$ 1.3\) billion in the year-earlier period. Other noninterest income increased \(\$ 36\) million in the comparison primarily due to higher venture capital and asset securitization income.

Noninterest expense increased \(\$ 43\) million to \(\$ 639\) million in the third quarter of 1997 largely due to \(\$ 28\) million of incremental costs associated with AAA and credit card-related initiatives. The remaining increase was attributable to higher incentive compensation commensurate with revenue growth and the cost of trust preferred capital securities. The efficiency ratio improved to \(59.5 \%\) for the third quarter of 1997 compared with \(61.7 \%\) a year ago.

Average earning assets were substantially unchanged at \(\$ 64.0\) billion as loan growth was offset by securities portfolio reduction. Average securities declined \(\$ 4.9\) billion to \(\$ 8.2\) billion and represented \(12.8 \%\) of average earning assets compared with \(20.6 \%\) y year ago. Average loans grew to \(\$ 53.2\) billion, a \(\$ 4.5\) billion increase from the prior-year quarter. Growth in credit cards, residential mortgages and commercial loans were partially offset by reductions in indirect lending and the impact of loan securitizations. Loans represented \(83.2 \%\) of average earning assets compared with \(76.7 \%\) a year ago.

Average interest-bearing funding increased \(\$ 1.1\) billion to \(\$ 53.4\) billion in the third quarter of 1997 . Deposits represented \(63.2 \%\) of total sources of funds for the third quarter of 1997 compared with \(64.3 \%\) a year ago.

PNC BANK CORP. | 21
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{Consolidated STATEMENT OF INCOME} \\
\hline \multicolumn{5}{|l|}{<TABLE>} \\
\hline \multicolumn{5}{|l|}{<CAPTION>} \\
\hline & \multicolumn{2}{|l|}{Three months ended September 30} & \multicolumn{2}{|l|}{Nine months ended September 30} \\
\hline In thousands, except per share data & 1997 & 1996 & 1997 & 1996 \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{INTEREST INCOME} \\
\hline Loans and fees on loans & \$1,101,508 & \$979,050 & \$3,236,193 & \$2,931,715 \\
\hline Securities & 125,347 & 207,729 & 420,587 & 677,422 \\
\hline Other & 43,489 & 29,851 & 112,880 & 105,973 \\
\hline Total interest income & 1,270,344 & 1,216,630 & 3,769,660 & 3,715,110 \\
\hline \multicolumn{5}{|l|}{INTEREST EXPENSE} \\
\hline Deposits & 372,860 & 350,912 & 1,087,015 & 1,073,786 \\
\hline Borrowed funds & 277,567 & 256,788 & 819,628 & 814,757 \\
\hline Total interest expense & 650,427 & 607,700 & 1,906,643 & 1,888,543 \\
\hline Net interest income & 619,917 & 608,930 & 1,863,017 & 1,826,567 \\
\hline Provision for credit losses & 20,000 & & 45,000 & \\
\hline
\end{tabular}

Net interest income less provision for credit losses
\begin{tabular}{|c|c|c|c|}
\hline 599,917 & 608,930 & 1,818,017 & 1,826,567 \\
\hline 150,805 & 122,299 & 436,395 & 367,691 \\
\hline 175,146 & 144,446 & 519,664 & 408,313 \\
\hline 46,551 & 34,400 & 110,745 & 106,140 \\
\hline \((2,657)\) & 7,722 & 27,139 & 14,569 \\
\hline 75,805 & 39,507 & 210,230 & 109,808 \\
\hline 445,650 & 348,374 & 1,304,173 & 1,006,521 \\
\hline 298,974 & 277,761 & 895,836 & 840,699 \\
\hline 90,704 & 90,229 & 271,769 & 275,694 \\
\hline 48,459 & 29,012 & 117,817 & 80,738 \\
\hline 187,229 & 198,390 & 598,157 & 528,229 \\
\hline 13,192 & & 30,015 & \\
\hline 638,558 & 595,392 & 1,913,594 & 1,725,360 \\
\hline 407,009 & 361,912 & 1,208,596 & 1,107,728 \\
\hline 145,414 & 127,959 & 421,617 & 387,405 \\
\hline \$261,595 & \$233,953 & \$786,979 & \$720,323 \\
\hline \$. 83 & \$. 69 & \$2.46 & \$2.10 \\
\hline . 83 & . 68 & 2.43 & 2.08 \\
\hline . 37 & . 35 & 1.11 & 1.05 \\
\hline 308,049 & 340,535 & 314,603 & 342,143 \\
\hline 312,253 & 345,173 & 319,040 & 346,958 \\
\hline
\end{tabular}

NONINTEREST INCOME
Asset management
Service fees

NONINTEREST EXPENSE
\begin{tabular}{|c|c|c|c|c|}
\hline Staff expense & 298,974 & 277,761 & 895,836 & 840,699 \\
\hline Net occupancy and equipment & 90,704 & 90,229 & 271,769 & 275,694 \\
\hline Amortization & 48,459 & 29,012 & 117,817 & 80,738 \\
\hline Other & 187,229 & 198,390 & 598,157 & 528,229 \\
\hline Distributions on capital securities & 13,192 & & 30,015 & \\
\hline Total noninterest expense & 638,558 & 595,392 & 1,913,594 & 1,725,360 \\
\hline Income before income taxes & 407,009 & 361,912 & 1,208,596 & 1,107,728 \\
\hline Applicable income taxes & 145,414 & 127,959 & 421,617 & 387,405 \\
\hline Net income & \$261,595 & \$233,953 & \$786,979 & \$720,323 \\
\hline EARNINGS PER COMMON SHARE & & & & \\
\hline Primary & \$. 83 & \$. 69 & \$2.46 & \$2.10 \\
\hline Fully diluted & . 83 & . 68 & 2.43 & 2.08 \\
\hline CASH DIVIDENDS DECLARED PER COMMON SHARE & . 37 & . 35 & 1.11 & 1.05 \\
\hline AVERAGE COMMON SHARES OUTSTANDING & & & & \\
\hline Primary & 308,049 & 340,535 & 314,603 & 342,143 \\
\hline Fully diluted & 312,253 & 345,173 & 319,040 & 346,958 \\
\hline
\end{tabular} ==========
</TABLE>
See accompanying Notes to Consolidated Financial Statements.

PNC BANK CORP. | 22

Consolidated
BALANCE SHEET

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & September 30 & December 31 \\
\hline Dollars in millions, except share data & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline ASSETS & & \\
\hline Cash and due from banks & \$3,460 & \$4,016 \\
\hline Short-term investments & 1,084 & 774 \\
\hline Loans held for sale & 1,398 & 941 \\
\hline Securities available for sale & 8,000 & 11,917 \\
\hline Loans, net of unearned income of \(\$ 382\) and \(\$ 385\) Allowance for credit losses & \[
\begin{aligned}
& 53,651 \\
& (1,027)
\end{aligned}
\] & \[
\begin{aligned}
& 51,798 \\
& (1,166)
\end{aligned}
\] \\
\hline Net loans & 52,624 & 50,632 \\
\hline Other & 5,262 & 4,980 \\
\hline Total assets & \$71,828 & \$73,260 \\
\hline
\end{tabular}

LIABILITIES
Deposits
Noninterest-bearing
\begin{tabular}{|c|c|}
\hline \$9,914 & \$10,937 \\
\hline 34,874 & 34,739 \\
\hline 44,788 & 45,676 \\
\hline 10,469 & 8,093 \\
\hline 1,739 & 3,933 \\
\hline 889 & 645 \\
\hline 4,257 & 5,576 \\
\hline 1,698 & 1,357 \\
\hline 19,052 & 19,604 \\
\hline 1,862 & 1,761 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Mandatorily redeemable capital securities of subsidiary trusts & 650 & 350 \\
\hline SHAREHOLDERS' EQUITY & & \\
\hline Preferred stock & 7 & 7 \\
\hline Common stock - \$5 par value & & \\
\hline Authorized: 450,000,000 shares & & \\
\hline Issued: 347,914,081 and 345,154,238 shares & 1,740 & 1,726 \\
\hline Capital surplus & 1,024 & 939 \\
\hline Retained earnings & 4,499 & 4,075 \\
\hline Deferred benefit expense & (61) & (60) \\
\hline Net unrealized securities losses & (35) & (67) \\
\hline Common stock held in treasury at cost: \(42,887,837\) and \(21,036,195\) shares & \((1,698)\) & (751) \\
\hline Total shareholders' equity & 5,476 & 5,869 \\
\hline Total liabilities, capital securities and shareholders' equity & \$71, 828 & \$73,260 \\
\hline
\end{tabular}
</TABLE>
See accompanying Notes to Consolidated Financial Statements.

PNC BANK CORP. | 23

Consolidated STATEMENT OF CASH FLOWS
<TABLE>
<CAPTION>

| Nine months ended September 30 - in millions | 1997 | 1996 |
| :---: | :---: | :---: |
| <S> | <C> | <C> |
| OPERATING ACTIVITIES |  |  |
| Net income | \$787 | \$720 |
| Adjustments to reconcile net income to net cash provided by operating activities |  |  |
| Provision for credit losses | 45 |  |
| Depreciation, amortization and accretion | 256 | 211 |
| Deferred income taxes | 93 | 92 |
| Net securities gains | (27) | (15) |
| Net gain on sales of assets | (136) | (71) |
| Valuation adjustments | (5) | (12) |
| Changes in |  |  |
| Loans held for sale | (457) | (256) |
| Other | 82 | (450) |
| Net cash provided by operating activities | 638 | 219 |

Net cash provided by operating activities
INVESTING ACTIVITIES
Net change in loans

| $(3,862)$ | $(526)$ |
| :---: | ---: |
| 1,344 | 3,676 |
| 7,307 | 5,326 |
| 2,144 | 218 |
| 85 | 116 |
|  |  |
| $(4,698)$ | $(4,630)$ |
| $(421)$ | $(722)$ |
| $(408)$ | 460 |
| -----------144 |  |
| 1,491 | 4,662 |

Net cash provided by investing activities
1,491 4,662

FINANCING ACTIVITIES
Net change in
Noninterest-bearing deposits

| $(1,023)$ | 184 |
| ---: | ---: |
| 147 | $(2,133)$ |
| $(2,194)$ | $(2,681)$ |
| 60,301 | 54,438 |
| 7,288 | 6,317 |
| 74,026 | 64,510 |
| 300 |  |
| 350 |  |
| 131 | 58 |

Federal funds purchased
Repayment of securities available for sale
Sales
Securities available for sale
Loans 2,144 218
Foreclosed assets 85
Purchases
Securities available for sale

Net cash received in acquisitions
Other

| $(60,057)$ | $(56,380)$ |
| ---: | ---: |
| $(4,910)$ | $(4,871)$ |

Repurchase agreements

63,782)
Bank notes and senior debt
$(63,782)$
Other borrowed fund
Capital securities
Subordinated debt
(249)

Cash dividends paid
(360)

| $(2,685)$ | $(4,949)$ |
| :---: | :---: |
| (556) | (68) |
| 4,016 | 3,679 |
| \$3,460 | \$3,611 |

## CASH ITEMS

Interest paid
\$1,929
\$2,009
Income taxes paid
303
147
NONCASH ITEMS
Transfers from loans to foreclosed assets
57

## </TABLE>

See accompanying Notes to Consolidated Financial Statements.

PNC BANK CORP. | 24

Notes to
CONSOLIDATED FINANCIAL STATEMENTS

BUSINESS PNC Bank Corp. is one of the largest financial services organizations in the United States operating banking subsidiaries in Pennsylvania, New Jersey, Delaware, Ohio, Kentucky, Indiana, Massachusetts and Florida. The Corporation's major businesses include Consumer Banking, Corporate Banking, Mortgage Banking, Real Estate Banking and Asset Management. PNC Bank Corp. is subject to intense competition from other financial services companies with respect to these businesses and is subject to the regulations of certain federal and state agencies and undergoes periodic examinations by certain regulatory authorities.

## ACCOUNTING POLICIES

BASIS OF FINANCIAL STATEMENT PRESENTATION The unaudited consolidated interim financial statements have been prepared in accordance with generally accepted accounting principles and include the accounts of PNC Bank Corp. and its subsidiaries ("Corporation" or "PNC Bank"), substantially all of which are wholly owned. In the opinion of management, the financial statements reflect all adjustments, which are of a normal recurring nature, necessary for a fair statement of the results for the interim periods presented. Certain prior period amounts have been reclassified to conform to reporting classifications utilized for the current reporting period. These reclassifications did not impact the Corporation's financial condition or results of operations.

In preparing the unaudited consolidated interim financial statements, management is required to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results will differ from such estimates and such differences may be material to the financial statements.

The notes included herein should be read in conjunction with the audited consolidated financial statements included in PNC Bank's 1996 Annual Report.

ALLOWANCE FOR CREDIT LOSSES The allowance for credit losses is a reserve for estimated credit losses established through provisions charged against income. Loans deemed to be uncollectible are charged against the allowance account.

The allowance is maintained at a level believed by management to be sufficient to absorb estimated potential credit losses. Management's determination of the adequacy of the allowance is based on periodic evaluations of the credit portfolio and other relevant factors. This evaluation is inherently subjective as it requires material estimates including, among others, the amounts and timing of expected future cash flows on impaired loans, estimated losses on consumer loans and residential mortgages, and general amounts for historical loss experience, economic conditions, uncertainties in estimating losses and inherent risks in the various credit portfolios, all of which may be susceptible to significant change.

FINANCIAL DERIVATIVES The Corporation uses off-balance-sheet financial derivatives as part of the overall asset/liability management process and in mortgage banking activities. Substantially all such instruments are used to manage risk related to changes in interest rates. Financial derivatives primarily consist of interest rate swaps, purchased interest rate caps and floors, and forward contracts.

To accommodate customer needs, PNC Bank also enters into financial derivatives transactions primarily consisting of interest rate swaps, caps, floors and foreign exchange contracts. Interest rate risk exposure from customer positions

## Notes to

CONSOLIDATED FINANCIAL STATEMENTS

EARNINGS PER COMMON SHARE Primary earnings per common share is calculated by dividing net income adjusted for preferred stock dividends declared by the sum of the weighted average number of shares of common stock outstanding and the number of shares of common stock which would be issued assuming the exercise of stock options during each period. Fully diluted earnings per common share is based on net income adjusted for interest expense, net of tax, on outstanding convertible debentures and dividends declared on nonconvertible preferred stock. The weighted average number of shares of common stock outstanding is increased by the assumed conversion of outstanding convertible preferred stock and convertible debentures from the beginning of the year or date of issuance, if later, and the number of shares of common stock which would be issued assuming the exercise of stock options. Such adjustments to net income and the weighted average number of shares of common stock outstanding are made only when such adjustments dilute earnings per common share.

RECENT ACCOUNTING PRONOUNCEMENTS During the first nine months of 1997, the Financial Accounting Standards Board issued several Statements of Financial Accounting Standards ("SFAS")

SFAS No. 128, "Earnings per Share," is effective for periods ending after December 15, 1997 with retroactive restatement required for all periods presented. Under the provisions of SFAS No. 128, primary and fully diluted earnings per share will be replaced with basic and diluted earnings per share amounts.

SFAS No. 129, "Disclosure of Information About Capital Structure," is effective for financial statements for periods ending after December 15, 1997. This Statement requires disclosure of rights and privileges of various securities outstanding.

SFAS No. 130, "Reporting Comprehensive Income," is effective for fiscal years beginning after December 15, 1997. This Statement establishes standards for reporting and display of comprehensive income and its components. Comprehensive income includes net income and all other changes in shareholders' equity except those resulting from investments and distributions to owners.

SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information," is effective for financial statements for periods beginning after December 15, 1997. This Statement requires financial and descriptive information about an entity's operating segments to be included in the annual financial statements.

None of these standards when implemented are expected to materially impact the reported financial position or results of operations of the Corporation.

## CASH FLOWS

For the statement of cash flows, cash and cash equivalents are defined as cash and due from banks. During the first nine months of 1996, acquisition activity which affected cash flows consisted of $\$ 538$ million in assets, $\$ 501$ million in liabilities, cash payments totaling $\$ 37$ million and receipt of $\$ 497$ million in cash and due from banks. The Corporation did not have any acquisition activity which affected cash flows in the first nine months of 1997.

PNC BANK CORP. | 26

SECURITIES AVAILABLE FOR SALE

The following table sets forth the amortized cost and fair value of the Corporation's securities portfolio, all of which is available for sale. The notional values of financial derivatives designated to securities available for sale were $\$ 2.4$ billion and $\$ 5.5$ billion at September 30, 1997 and December 31, 1996, respectively.
<TABLE>
<CAPTION>


ALLOWANCE FOR CREDIT LOSSES
Changes in the allowance for credit losses were as follows:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline In millions & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline Allowance at January 1 & \$1,166 & \$1,259 \\
\hline
\end{tabular}

Charge-offs
Consumer
Credit card (154) (43)

Other
\begin{tabular}{rr}
\((80)\) & \((73)\) \\
\((8)\) & \((7)\) \\
\((31)\) & \((36)\)
\end{tabular}

Commercial
Commercial real estate
(7)
(9)

Total charge-offs
(280) (168)
Recoveries
Consumer
Credit card
Other
Residential mortgage
Commercial
Commercial real estate
Total recoveries
Net charge-offs
Provision for credit losses
Acquisitions
Allowance at September 30
</TABLE>
PNC BANK CORP. | 27

Notes to CONSOLIDATED FINANCIAL STATEMENTS

FINANCIAL DERIVATIVES
The notional and fair values of financial derivatives used for interest rate risk management and for mortgage banking activities were as follows:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{3}{|c|}{Positive} & \multirow[t]{2}{*}{Negative} \\
\hline & Notional & Fair & Notional & \\
\hline In millions & Value & Value & Value & Value \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline SEPTEMBER 30, 1997 & & & & \\
\hline Interest rate swaps & \$5,381 & \$72 & \$521 & \$(11) \\
\hline Interest rate caps & 2,891 & 4 & & \\
\hline Interest rate floors & 3,500 & 5 & 83 & (1) \\
\hline Mortgage banking activities & 1,470 & 16 & 3,610 & (8) \\
\hline Total & \$13,242 & \$97 & \$4,214 & \$(20) \\
\hline DECEMBER 31, 1996 & & & & \\
\hline Interest rate swaps & \$7,290 & \$112 & \$650 & \$(15) \\
\hline Interest rate caps & 5,813 & 2 & & \\
\hline Interest rate floors & 2,500 & 3 & & \\
\hline Mortgage banking activities & 1,853 & 10 & 486 & (1) \\
\hline Total & \$17,456 & \$127 & \$1,136 & \$(16) \\
\hline
\end{tabular}
</TABLE>
Customer-related derivatives were as follows:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline ```
September 30, 1997 -
in millions
``` & Notional Value & \[
\begin{array}{r}
\text { Positive } \\
\text { Fair } \\
\text { Value }
\end{array}
\] & \[
\begin{array}{r}
\text { Negative } \\
\text { Fair } \\
\text { Value }
\end{array}
\] & Net Asset (Liability) \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Interest rate} \\
\hline Swaps & \$3,102 & \$10 & \$ (9) & \$1 \\
\hline \multicolumn{5}{|l|}{Caps/floors} \\
\hline Sold & 1,615 & & (4) & (4) \\
\hline Purchased & 1,404 & 3 & & 3 \\
\hline Foreign exchange & 1,634 & 18 & (18) & \\
\hline Other & 1,517 & 8 & (8) & \\
\hline Total & \$9,272 & \$39 & \$(39) & \\
\hline
\end{tabular}
</TABLE>
CAPITAL SECURITIES
Mandatorily Redeemable Capital Securities of Subsidiary Trust ("Capital
Securities") include preferred beneficial interests in the assets of PNC
Institutional Capital Trust B ("Trust B"), which was formed in May, 1997. Trust

B holds $\$ 300$ million aggregate principal amount of certain $8.315 \%$ junior subordinated debentures due May 15, 2027 issued by the Corporation.
Distributions on the Capital Securities will be payable at an annual rate of $8.315 \%$ of the stated liquidation amount of $\$ 1,000$ per Capital Security, payable semiannually. Cash distributions on the Capital Securities are made to the extent interest on the debentures is received by Trust B. In the event of certain changes or amendments to regulatory requirements or federal tax rules, the Capital Securities are redeemable in whole. Otherwise, the Capital
Securities are generally redeemable in whole or in part on or after May 15, 2007, at a declining redemption price ranging from $104.1575 \%$ to $100 \%$ of par on or after May 15, 2017.

PNC BANK CORP. | 28

OTHER FINANCIAL INFORMATION
PNC Bancorp, Inc. has assumed joint and several liability with the parent company for certain long-term debt instruments. Accordingly, the following provides summary financial information for PNC Bancorp, Inc.

PNC BANCORP, INC., AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET

<TABLE>
<CAPTION>


Total liabilities, capital securities and shareholder's equity \(\quad \$ 70,194 \quad \$ 71,790\)
====================================================================2
</TABLE>
PNC BANCORP, INC., AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF INCOME

<TABLE>
<CAPTION>
Nine months ended September 30 - in millions 1997
\begin{tabular}{|c|c|c|}
\hline <S> & <C> & <C> \\
\hline Interest income & \$3,735 & \$3,688 \\
\hline Interest expense & 1,840 & 1,827 \\
\hline Net interest income & 1,895 & 1,861 \\
\hline Provision for credit losses & 45 & \\
\hline
\end{tabular}

Net interest income less provision for credit losses
\begin{tabular}{|c|c|}
\hline 1,850 & 1,861 \\
\hline 1,174 & 895 \\
\hline 1,851 & 1,657 \\
\hline 1,173 & 1,099 \\
\hline 416 & 390 \\
\hline \$757 & \$709 \\
\hline
\end{tabular}

</TABLE>
The amount of dividends that may be paid by bank subsidiaries to PNC Bancorp, Inc., a first-tier holding company, and in turn to the parent company, are subject to certain legal limitations. Without regulatory approval, the amount available for payment of dividends by all subsidiary banks to PNC Bancorp, Inc. was $\$ 268$ million at September 30 , 1997. Dividends may also be impacted by capital needs, regulatory requirements, corporate policies, contractual restrictions and other factors.

PNC BANK CORP. | 29

Statistical
INFORMATION

AVERAGE CONSOLIDATED BALANCE SHEET AND NET INTEREST ANALYSIS

```
<TABLE>
```

<CAPTION>

|  | Nine months ended September 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1997 |  |  | 1996 |
| ```Average balances in millions, interest in thousands Average Taxable-equivalent basis Yields/Rates``` | Average <br> Balances | Interest | Average <br> Yields/Rates | Average <br> Balances | Interest |
| <S> <C> ASSETS | <C> | <C> | <C> | <C> | <C> |
| Interest-earning assets <br> Loans held for sale | \$1,329 | \$72,910 | 7.32\% | \$1,127 | \$58,895 |
| $6.97 \%$ <br> Securities <br> U.S. Treasury, government agencies and corporations | 6,389 | 286,726 | 5.99 | 10,775 | 503,365 |
| $6.23$ <br> Other debt | 2,143 | 106,048 | 6.60 | 2,820 | 143,810 |
| $6.76$ <br> Other | 581 | 32,767 | 7.53 | 619 | 37,021 |
| 7.98 |  |  |  |  |  |
| Total securities | 9,113 | 425,541 | 6.23 | 14,214 | 684,196 |
| 6.41 <br> Loans, net of unearned income Consumer |  |  |  |  |  |
| Credit card $13.79$ | 3,475 | 329,478 | 12.68 | 991 | 102,302 |
| Other consumer | 11,352 | 718,838 | 8.47 | 12,231 | 770,850 |
| 8.42 |  |  |  |  |  |
| Total consumer | 14,827 | 1,048,316 | 9.45 | 13,222 | 873,152 |
| 8.82 |  |  |  |  |  |
| 7.47 Residential mortgage | 13,152 | 734,829 | 7.45 | 11,944 | 668,784 |
| Commercial | 18,268 | 1,076,867 | 7.77 | 16,997 | 994,873 |
| 7.69 |  |  |  |  |  |
| Commercial real estate $8.88$ | 4,536 | 296,730 | 8.63 | 4,809 | 322,329 |
| Other <br> 6.63 | 1,868 | 96,575 | 6.90 | 1,853 | 92,039 |
| Total loans, net of unearned income 8.02 | 52,651 | 3,253,317 | 8.21 | 48,825 | 2,951,177 |
| Other interest-earning assets <br> 6.06 | 900 | 40,170 | 5.92 | 1,030 | 47,247 |
| Total interest-earning assets/interest income 7.62 | 63,993 | 3,791,938 | 7.87 | 65,196 | 3,741,515 |
| Noninterest-earning assets |  |  |  |  |  |
| Allowance for credit losses | $(1,100)$ |  |  | $(1,216)$ |  |
| Cash and due from banks | 2,896 |  |  | 3,169 |  |
| Other assets | 4,779 |  |  | 4,085 |  |
| Total assets | \$70,568 |  |  | \$71,234 |  |



PNC BANK CORP. | 30

## <TABLE> <br> <CAPTION>





PART II OTHER INFORMATION

Item 6 Exhibits and Reports on Form 8-K

The following exhibit index lists Exhibits to this Quarterly Report on Form 10-Q:

11 Calculation of Primary and Fully Diluted Earnings Per Common Share
12.1 Computation of Ratio of Earnings to Fixed Charges
12.2 Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends
27 Financial Data Schedule

Copies of these Exhibits may be accessed electronically at the Securities and Exchange Commission's home page at www.sec.gov. Exhibits will also be furnished without charge by writing to Michelle Sentner, Assistant Vice President, Financial Reporting, at corporate headquarters. Requests may also be directed to (412) 762-1553 or to financial.reporting@pncbank.com.

Since June 30, 1997, the Corporation filed the following Current Reports on Form 8-K:

Form 8-K dated as of July 9, 1997, reporting the public offering of $\$ 350$ million of $67 / 8 \%$ subordinated notes due 2007, filed pursuant to Item 5.

Form 8-K dated as of July 16, 1997, reporting the Corporation's consolidated financial results for the three months and six months ended June 30, 1997, filed pursuant to Item 5.

Form 8-K dated as of October 15, 1997, reporting the Corporation's consolidated financial results for the three months and nine months ended September 30, 1997, filed pursuant to Item 5.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on November 14, 1997, on its behalf by the undersigned thereunto duly authorized.

PNC Bank Corp.
Robert L. Haunschild
Senior Vice President and
Chief Financial Officer


PNC BANK CORP. AND SUBSIDIARIES COMPUTATION OF RATIO OF EARNINGS

TO FIXED CHARGES

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|}
\hline & & & \multicolumn{3}{|c|}{Year ended December 31} \\
\hline Dollars in thousands 1992 & September 30, 1997 & 1996 & 1995 & 1994 & 1993 \\
\hline ```
<S>
<C>
EARNINGS
``` & <C> & <C> & <C> & <C> & <C> \\
\hline \begin{tabular}{l}
Income before taxes and cumulative effect of in accounting principles
\[
\$ 787,994
\] \\
Fixed charges excluding interest on deposits
\[
582,854
\]
\end{tabular} & \[
\begin{aligned}
& \text { changes } \\
& \qquad \begin{array}{r}
\$ 1,208,596 \\
871,382
\end{array}
\end{aligned}
\] & \(\$ 1,527,551\)
\(1,096,893\) & \[
\begin{array}{r}
\$ 627,012 \\
1,487,279
\end{array}
\] & \[
\begin{array}{r}
\$ 1,209,916 \\
1,104,573
\end{array}
\] & \[
\begin{array}{r}
\$ 1,140,487 \\
704,228
\end{array}
\] \\
\hline ```
    Subtotal
1,370,848
Interest on deposits
1,546,576
``` & \[
\begin{aligned}
& 2,079,978 \\
& 1,087,015
\end{aligned}
\] & \[
\begin{aligned}
& 2,624,444 \\
& 1,428,771
\end{aligned}
\] & \[
\begin{aligned}
& 2,114,291 \\
& 1,551,816
\end{aligned}
\] & \[
\begin{aligned}
& 2,314,489 \\
& 1,159,242
\end{aligned}
\] & \(1,844,715\)
\(1,005,658\) \\
\hline \[
\begin{gathered}
\text { Total } \\
\$ 2,917,424
\end{gathered}
\] & \$3,166,993 & \$4,053,215 & \$3,666,107 & \$3,473,731 & \$2,850,373 \\
\hline
\end{tabular}

FIXED CHARGES
\begin{tabular}{|c|c|c|c|c|c|}
\hline Interest on borrowed funds & \$819,022 & \$1,064,847 & \$1,455,069 & \$1,070,565 & \$676,319 \\
\hline \$555,610 & & & & & \\
\hline Interest component of rentals & 21,739 & 29,839 & 31,283 & 32,247 & 26,491 \\
\hline 25,739 & & & & & \\
\hline Amortization of borrowed funds & 606 & 816 & 927 & 1,761 & 1,418 \\
\hline 1,505 & & & & & \\
\hline Distributions on capital securities & 30,015 & 1,391 & & & \\
\hline Subtotal & 871,382 & 1,096,893 & 1,487,279 & 1,104,573 & 704,228 \\
\hline 582,854 & & & & & \\
\hline Interest on deposits & 1,087,015 & 1,428,771 & 1,551,816 & 1,159,242 & 1,005,658 \\
\hline 1,546,576 & & & & & \\
\hline Total & \$1,958,397 & \$2,525,664 & \$3,039,095 & \$2,263,815 & \$1,709,886 \\
\hline \$2,129,430 & & & & & \\
\hline
\end{tabular} \(\$ 2,129,430\)

EXHIBIT 12.1
\(\qquad\)
                                    
EARNINGS
\begin{tabular}{llll} 
RATIO OF EARNINGS TO FIXED CHARGES & & \\
Excluding interest on deposits & \(2.39 x\) & \(2.39 x\) & 1.42 x \\
2.62 x & 2.35 x & & 1.62
\end{tabular}


=============
</TABLE>


| <TABLE> <S> <C> |  |
| :---: | :---: |
| <ARTICLE> 9 |  |
| <LEGEND> |  |
| This schedule contains summary financial information extracted from the consolidated financial information incorporated by reference to the 1997 Third |  |
| Quarter Financial Review and is qualified in its entirety by reference to such |  |
| financial information. |  |
| </LEGEND> |  |
| <MULTIPLIER> 1,000,000 |  |
| <S> | <C> |
| <PERIOD-TYPE> | 9-MOS |
| <FISCAL-YEAR-END> | DEC-31-1997 |
| <PERIOD-START> | JAN-01-1997 |
| <PERIOD-END> | SEP-30-1997 |
| <CASH> | 3,460 |
| <INT-BEARING-DEPOSITS> | 0 |
| <FED-FUNDS-SOLD> | 0 |
| <TRADING-ASSETS> | 0 |
| <INVESTMENTS-HELD-FOR-SALE> | 8,000 |
| <INVESTMENTS-CARRYING> | 0 |
| <INVESTMENTS-MARKET> | 0 |
| <LOANS> | 53,651 |
| <ALLOWANCE> | $(1,027)$ |
| <TOTAL-ASSETS> | 71,828 |
| <DEPOSITS> | 44,788 |
| <SHORT-TERM> | 2,628 |
| <LIABILITIES-OTHER> | 1,862 |
| <LONG-TERM> | 16,424 |
| <PREFERRED-MANDATORY> | 0 |
| <PREFERRED> | 7 |
| <COMMON> | 1,740 |
| <OTHER-SE> | 3,729 |
| <TOTAL-LIABILITIES-AND-EQUITY> | 71,828 |
| <INTEREST-LOAN> | 3,236 |
| <INTEREST-INVEST> | 421 |
| <INTEREST-OTHER> | 113 |
| <INTEREST-TOTAL> | 3,770 |
| <INTEREST-DEPOSIT> | 1,087 |
| <INTEREST-EXPENSE> | 1,907 |
| <INTEREST-INCOME-NET> | 1,863 |
| <LOAN-LOSSES> | 45 |
| <SECURITIES-GAINS> | 27 |
| <EXPENSE-OTHER> | 1,914 |
| <INCOME-PRETAX> | 1,209 |
| <INCOME-PRE-EXTRAORDINARY> | 1,209 |
| <EXTRAORDINARY> | 0 |
| <CHANGES> | 0 |
| <NET-INCOME> | 787 |
| <EPS-PRIMARY> | 2.46 |
| <EPS-DILUTED> | 2.43 |
| <YIELD-ACTUAL> | 3.91 |
| <LOANS-NON> | 315 |
| <LOANS-PAST> | 289 |
| <LOANS-TROUBLED> | 2 |
| <LOANS-PROBLEM> | 0 |
| <ALLOWANCE-OPEN> | 1,166 |
| <CHARGE-OFFS> | (280) |
| <RECOVERIES> | 88 |
| <ALLOWANCE-CLOSE> | 1,027 |
| <ALLOWANCE-DOMESTIC> | 1,027 |
| <ALLOWANCE-FOREIGN> | 0 |
| <ALLOWANCE-UNALLOCATED> | 0 |

</TABLE>

