PNC BANK CORP.

Quarterly Report on Form 10-Q
For the quarterly period ended June 30, 1997

Page 1 represents a portion of the second quarter 1997 Financial Review which is not required by the Form $10-\mathrm{Q}$ report and is not "filed" as part of the Form 10-Q.

The Quarterly Report on Form 10-Q and cross reference index is on page 30.

FINANCIAL HIGHLIGHTS

<TABLE>
<CAPTION>


\section*{SELECTED RATIOS}

Return on
\begin{tabular}{lrrr} 
Average common shareholders' equity & \(20.21 \%\) & \(17.33 \%\) & \(19.84 \%\) \\
Average assets & 1.47 & 1.38 & 1.50 \\
interest margin & 3.84 & \(3.99 \%\) \\
fter-tax profit margin & 24.58 & 3.92 & 3.72 \\
fficiency ratio & 60.61 & 25.93 & 24.82 \\
let charge-offs to average loans & .44 & 59.00 & 60.25 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline & \[
\begin{array}{r}
\text { June } 30 \\
1997
\end{array}
\] & \[
\begin{array}{r}
\text { March } 31 \\
1997
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1996
\end{array}
\] & \[
\begin{array}{r}
\text { June } 30 \\
1996
\end{array}
\] \\
\hline \multicolumn{5}{|l|}{BALANCE SHEET DATA (in millions)} \\
\hline Assets & \$71,973 & \$71,166 & \$73,260 & \$71,961 \\
\hline Earning assets & 64,297 & 64,255 & 65,439 & 65,234 \\
\hline Loans, net of unearned income & 53,497 & 52,575 & 51,798 & 49,223 \\
\hline Securities & 8,396 & 9,593 & 11,917 & 14,107 \\
\hline Deposits & 45,216 & 44,902 & 45,676 & 44,852 \\
\hline Borrowed funds & 19,066 & 18,547 & 19,604 & 19,325 \\
\hline Shareholders' equity & 5,384 & 5,478 & 5,869 & 5,832 \\
\hline Common shareholders' equity & 5,068 & 5,162 & 5,553 & 5,815 \\
\hline \multicolumn{5}{|l|}{CAPITAL RATIOS} \\
\hline Leverage & 7.35\% & 7.17\% & 7.70\% & 6.96\% \\
\hline \multicolumn{5}{|l|}{Risk-based} \\
\hline Tier I & 7.74 & 7.66 & 8.29 & 8.45 \\
\hline Total & 10.98 & 10.95 & 11.65 & 11.99 \\
\hline Common shareholders' equity to assets & 7.04 & 7.25 & 7.58 & 8.08 \\
\hline \multicolumn{5}{|l|}{ASSET QUALITY RATIOS} \\
\hline Nonperforming assets to loans and foreclosed assets & . 83 & . 82 & . 88 & 1.03 \\
\hline Allowance for credit losses to loans & 2.01 & 2.13 & 2.25 & 2.42 \\
\hline Allowance for credit losses to nonperforming loans & 310.34 & 346.11 & 334.40 & 312.19 \\
\hline Book value per common share & \$16.51 & \$16.45 & \$17.13 & \$17.07 \\
\hline
\end{tabular}
</TABLE>
PNC BANK CORP. 1

FINANCIAL REVIEW

This Financial Review should be read in conjunction with PNC Bank Corp. and subsidiaries' ("Corporation" or "PNC Bank") unaudited Consolidated Financial Statements included herein and the Corporate Financial Review and audited Consolidated Financial Statements included in the Corporation's 1996 Annual

Report.

| <TABLE> |  |
| :---: | :---: |
| <CAPTION> |  |
| TABLE OF CONTENTS | Page |
| <S> | <C> |
| FINANCIAL REVIEW |  |
| Overview | 2 |
| Forward-Looking Statements | 4 |
| Line of Business Review | 5 |
| Consolidated Income Statement Review | 10 |
| Balance Sheet Review | 13 |
| Risk Management | 15 |
| Financial Derivatives | 18 |
| Second Quarter 1997 vs. Second Quarter 1996 | 20 |
| CONSOLIDATED FINANCIAL STATEMENTS | 21 |
| NOTES TO CONSOLIDATED FINANCIAL STATEMENTS | 24 |
| AVERAGE CONSOLIDATED BALANCE SHEET AND |  |
| QUARTERLY REPORT ON FORM 10-Q | 30 |
| CORPORATE INFORMATION | 32 |
| </TABLE> |  |
| OVERVIEW |  |

PNC BANK CORP. The Corporation is one of the largest diversified financial services companies in the United States and operates five lines of business: Consumer Banking, Corporate Banking, Real Estate Banking, Mortgage Banking and Asset Management. Each line of business focuses on specific customer segments and offers financial products and services in PNC Bank's primary geographic markets in Pennsylvania, New Jersey, Delaware, Ohio and Kentucky and nationally through retail distribution networks and alternative delivery channels.

SUMMARY FINANCIAL RESULTS Net income for the first six months of 1997 was $\$ 525$ million or $\$ 1.61$ per fully diluted share compared with $\$ 486$ milion and $\$ 1.41$ per fully diluted share, respectively, a year ago. Returns on average common shareholders' equity and average assets were $19.84 \%$ and $1.50 \%$, respectively, compared with $16.99 \%$ and $1.36 \%$ a year ago.

Total revenue for the first six months of 1997 increased $11.7 \%$ compared with the same period in 1996 primarily due to growth in fee-based revenue. Noninterest income increased to $\$ 859$ million for the first six months of 1997 representing a $30.5 \%$ increase over the same period in 1996. The increase was broad-based led by strong growth in asset management, mutual fund servicing, credit card services, treasury management and capital markets fees. Noninterest income represented 41\% of total revenue compared with $35 \%$ in the first half of 1996 . Taxable-equivalent net interest income increased $\$ 22$ million to $\$ 1.3$ billion and net interest margin widened 20 basis points in the comparison to $3.92 \%$. These increases resulted primarily from a higher-yielding earning asset mix.

Operating expenses increased $\$ 145$ million to $\$ 1.3$ billion largely due to $\$ 94$ million of incremental costs associated with AAA Financial Services and credit card-related initiatives. The efficiency ratio was $60.3 \%$ for the first six months of 1997 compared with 59.7\% a year ago.

Total assets were $\$ 72.0$ billion at June 30 , 1997. Average earning assets declined $\$ 2.0$ billion to $\$ 64.0$ billion, reflecting continued securities portfolio reduction partially offset by loan growth. Average securities declined $\$ 5.2$ billion to $\$ 9.6$ billion and represented $14.9 \%$ of average earning assets compared with $22.4 \%$ a year ago. Average loans increased $\$ 3.5$ billion to $\$ 52.4$ billion primarily due to significant growth in credit cards partially offset by reduced indirect automobile lending and loan securitizations. Excluding purchased credit card portfolios and loan securitizations, loans grew $5.0 \%$ and represented $81.8 \%$ of average earning assets compared with $74.1 \%$ a year ago.

PNC BANK CORP. 2

Asset quality and coverage ratios remained strong. The ratio of nonperforming assets to loans and foreclosed assets was . 83\% at June 30, 1997 compared with $.88 \%$ at December 31,1996 and $1.03 \%$ y year ago. The allowance for credit losses was $310 \%$ of nonperforming loans and $2.01 \%$ of total loans at June 30, 1997. Annualized net charge-offs for the first six months of 1997 were . 46\% of average loans compared with . 29\% for the first six months of 1996. The increase was in line with expectations and was primarily due to charge-offs associated with purchased credit card portfolios.

Shareholders' equity totaled $\$ 5.4$ billion at June 30, 1997. The leverage ratio was $7.35 \%$ and Tier I and total risk-based capital ratios were $7.74 \%$ and $10.98 \%$, respectively. During the first six months of 1997 , capital management initiatives continued, including the repurchase of 20.5 million shares of common stock.

BUSINESS STRATEGIES Financial services providers are challenged by intense competition, pricing pressures and deregulation. Loan pricing and credit standards are under competitive pressure as lenders seek to deploy capital and a broader range of borrowers have access to capital markets. Traditional deposit activities are subject to pricing pressures and customer migration as banks and other financial services companies compete for consumer investment dollars.

PNC Bank's strategies are focused on enhancing shareholder value. The Corporation continues to transition to a more valuable franchise by reducing reliance on investment activities and related wholesale funding and increasing the earnings contribution from the core banking franchise. This transition is accomplished, in part, by altering the traditional business mix through investments in businesses with more attractive growth characteristics. Traditional businesses, such as branch banking and corporate lending have moderate revenue growth expectations, higher distribution costs and require significant amounts of capital to support balance sheet leverage. Conversely, businesses such as Asset Management, Mutual Fund Servicing, Private Banking, Treasury Management and Capital Markets, have more attractive growth characteristics, are less capital intensive and generate revenues that are primarily fee based.

CONSUMER BANKING contributed $49 \%$ of total line of business earnings in the first six months of 1997. Changes in consumer preferences and technological advancements are transforming the way consumer products and services are delivered. Retail branches are being managed in conjunction with more technologically-advanced, cost-efficient distribution channels such as telebanking, automated teller machines ("ATM") and on-line banking through personal computers. Development of alternative delivery channels allows PNC Bank to expand the geographic scope of the Corporation's markets without incurring the infrastructure costs associated with traditional branch banking.

Through AAA Financial Services, the Corporation offers financial products and services to AAA's 34 million members nationwide. This initiative represents a unique opportunity to market and deliver consumer products and services largely through more efficient alternative distribution channels.

CORPORATE BANKING contributed $28 \%$ of total line of business earnings in the first six months of 1997. Traditional spread-based lending requires high capital levels and is under intense competition from banks and nonbanks seeking opportunities to extend credit in a market with narrowing net interest spreads. In this environment, PNC Bank aggressively manages capital to generate more appropriate returns.

PNC BANK CORP.

## FINANCIAL REVIEW

Corporate Banking is focused on expanding fee-based revenue by developing products and services as alternatives to spread-based businesses. These include syndication, treasury management, interest rate risk management and capital markets. Corporate Banking also provides a full range of leasing and commercial finance products as alternatives to traditional financings.

REAL ESTATE BANKING has consistently been a leading provider of credit services to the real estate industry. This line of business is challenged by competitive lending pressures and disintermediation as nonbank competitors increasingly enter the market. In this environment, Real Estate Banking is focused on improving financial returns through business cycles by reducing reliance on balance sheet leverage, expanding fee-based revenue and enhancing distribution capabilities. Targeted growth areas include treasury management, loan syndication, commercial mortgage-backed securitizations, private debt placements and interest rate risk management services.

MORTGAGE BANKING remains a highly-fragmented, commodity-based business requiring an efficient infrastructure and increasingly higher origination and servicing volumes. To remain competitive and produce appropriate returns, the Mortgage Banking line of business is focused on reducing costs by leveraging technology to enhance efficiency and service. Mortgage Banking continues to increase origination capacity by expanding the retail distribution network.

ASSET MANAGEMENT, with $\$ 122$ billion in managed assets, is among the largest asset managers in the country. It is the second largest U.S. bank manager of mutual funds and the third largest mutual fund service provider. Asset Management's initiatives focus on expanding marketing and delivery channels for investment products and leveraging mutual fund servicing capabilities. PFPC

Inc., the Corporation's mutual fund servicing business, specializes in providing institutional clients with custom designed products and custody, transfer agent, accounting and administrative services. Compass Capital Funds(SM) ("Compass"), PNC Bank's proprietary mutual fund family, with approximately $\$ 13$ billion in assets, provides institutional and individual investors with a full range of equity, bond and money market investment options. The funds are offered to PNC Bank's retail customers and marketed nationally through agreements with over 75 brokerage firms. Barron's/Lipper Analytical Services ranked Compass sixth best among 63 mutual fund families based on overall performance in 1996.

## FORWARD-LOOKING STATEMENTS

PNC Bank has made, and may continue to make, various forward-looking statements with respect to earnings per share, AAA Financial Services, credit quality, corporate objectives and other financial and business matters. The corporation cautions that these forward-looking statements are subject to numerous assumptions, risks and uncertainties, all of which change over time. Actual results could differ materially from forward-looking statements.

In addition to factors previously disclosed by the Corporation and those identified elsewhere in this Financial Review, the following factors, among others, could cause actual results to differ materially from forward-looking statements: continued pricing pressures on loan and deposit products; success and timing of AAA and other business strategies; the extent and timing of capital management actions; competition; changes in economic conditions; the extent and timing of actions of the Federal Reserve Board; continued customer disintermediation; customers' acceptance of PNC Bank's products and services; and the extent and timing of legislative and regulatory actions and reforms.

PNC BANK CORP. 4

LINE OF BUSINESS REVIEW

<TABLE>
<CAPTION>
Average Assets

Revenue
Earnings
Return on
Assigned
Capital
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline dollars in millions & 1997 & 1996 & 1997 & 1996 & 1997 & 1996 & 1997 & 1996 \\
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline Consumer Banking 24\% & \$38,469 & \$39,183 & \$1,288 & \$1,127 & \$257 & \$269 & 23\% & \\
\hline Corporate Banking & 17,566 & 17,361 & 406 & 375 & 146 & 130 & 14 & 13 \\
\hline Real Estate Banking & 4,031 & 4,095 & 87 & 79 & 44 & 36 & 15 & 12 \\
\hline Mortgage Banking & 14,680 & 13,458 & 203 & 185 & 37 & 25 & 11 & 9 \\
\hline Asset Management & 653 & 566 & 193 & 161 & 37 & 31 & 36 & 36 \\
\hline Total line of business Asset/liability management activities & \[
\begin{aligned}
& 75,399 \\
& (8,536)
\end{aligned}
\] & \[
\begin{aligned}
& 74,663 \\
& (5,952)
\end{aligned}
\] & \[
\begin{array}{r}
2,177 \\
(27)
\end{array}
\] & \[
\begin{array}{r}
1,927 \\
(28)
\end{array}
\] & \[
\begin{aligned}
& 521 \\
& (32)
\end{aligned}
\] & \[
\begin{aligned}
& 491 \\
& (24)
\end{aligned}
\] & 18 & 18 \\
\hline Unallocated provision for credit losses Other & 3,699 & 3,376 & (34) & (5) & \[
\begin{gathered}
49 \\
(13)
\end{gathered}
\] & \[
\begin{aligned}
& 26 \\
& (7)
\end{aligned}
\] & & \\
\hline Total consolidated & \$70,562 & \$72,087 & \$2,116 & \$1,894 & \$525 & \$486 & 19 & 17 \\
\hline
\end{tabular}
\(=\)
</TABLE>
The Corporation operates five lines of business: Consumer Banking, Corporate Banking, Real Estate Banking, Mortgage Banking and Asset Management. Financial results for these lines of business are derived from the Corporation's management accounting system.

The management accounting process uses various methods of balance sheet and income statement allocations and transfers to evaluate business unit performance. Unlike financial accounting, there is no comprehensive, authoritative body of guidance for management accounting equivalent to generally accepted accounting principles. Line of business information is based on management accounting practices which conform to and support PNC Bank's management structure and is not necessarily comparable with similar information for any other financial services institution. Allocations and transfers may change from time to time as the management accounting system is enhanced and business or product lines change.

The financial results presented herein reflect each line of business as if it operated on a stand-alone basis. Securities or borrowings, and related interest rate spreads, have been assigned to each line of business based on the net asset or liability position. Consumer Banking was a net generator of funds and, accordingly, was assigned securities, while the other lines of business
received an assignment of borrowings as net asset generators.

Capital is assigned to each business unit based on management's assessment of inherent risks and equity levels at independent companies that provide similar products and services. Capital assignments are not equivalent to regulatory capital guidelines and the total amount assigned will differ from consolidated shareholders' equity.

Total line of business financial results differ from consolidated financial results primarily due to asset/liability management activities, unallocated provision for credit losses and certain other unallocated items.

Asset/liability management activities reflect the residual of the assignment of wholesale assets and liabilities to the lines of business. These activities also include securities transactions and the impact of financial derivatives used for interest rate risk management. Provisions for credit losses are reflected as charges or credits to earnings to maintain line of business reserves at required levels. The difference between these provisions and the consolidated provision is unallocated.

PNC BANK CORP. 5

FINANCIAL REVIEW

| <TABLE> |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| <CAPTION> |  |  |  |  |  |  |
| CONSUMER BANKING | Community Banking |  | Private Banking |  | Total |  |
| Six months ended June 30 - |  |  |  |  |  |  |
| dollars in millions | 1997 | 1996 | 1997 | 1996 | 1997 | 1996 |
| <S> | <C> | <C> |  | <C> |  | <C> |
| INCOME STATEMENT |  |  |  |  |  |  |
| Net interest income | \$813 | \$796 | \$54 | \$37 | \$867 | \$833 |
| Noninterest income | 281 | 166 | 140 | 128 | 421 | 294 |
| Total revenue | 1,094 | 962 | 194 | 165 | 1,288 | 1,127 |
| Provision for credit losses | 122 | 44 | 2 |  | 124 | 44 |
| Noninterest expense | 628 | 532 | 122 | 118 | 750 | 650 |
| Pretax earnings | 344 | 386 | 70 | 47 | 414 | 433 |
| Income taxes | 131 | 146 | 26 | 18 | 157 | 164 |
| Earnings | \$213 | \$240 | \$44 | \$29 | \$257 | \$269 |
| AVERAGE BALANCE SHEET |  |  |  |  |  |  |
| Loans | \$17,048 | \$15,001 | \$2,401 | \$2,269 | \$19,449 | \$17,270 |
| Assigned assets and other | 18,959 | 21,857 | 61 | 56 | 19,020 | 21,913 |
| Total assets | \$36,007 | \$36,858 | \$2,462 | \$2,325 | \$38,469 | \$39,183 |
| Net deposits | \$33,727 | \$34,666 | \$1,629 | \$1,494 | \$35,356 | \$36,160 |
| Assigned funds and other | 261 | 221 | 576 | 571 | 837 | 792 |
| Assigned capital | 2,019 | 1,971 | 257 | 260 | 2,276 | 2,231 |
| Total funds | \$36,007 | \$36,858 | \$2,462 | \$2,325 | \$38,469 | \$39,183 |
| PERFORMANCE RATIOS |  |  |  |  |  |  |
| After-tax profit margin | 19\% | 25\% | 22\% | 18\% | 20\% | 24\% |
| Efficiency | 57 | 55 | 63 | 71 | 58 | 58 |
| Return on assigned capital | 21 | 24 | 34 | 23 | 23 | 24 |

$=$
</TABLE>

The Consumer Banking line of business includes: Community Banking which serves small business customers and consumers who use traditional branch and direct banking services; and Private Banking which provides affluent customers with personal and charitable trust, brokerage and specialized retail financial
services.

Consumer Banking line of business management is focused on enhancing
longer-term returns on assigned capital. To accomplish this objective, management expects to continue to expand more efficient alternative delivery systems and aggressively pursue the AAA initiative.

Consumer Banking earnings contributed 49\% of total line of business earnings in the first six months of 1997 compared with $55 \%$ a year ago. Earnings for the first half of 1997 decreased $\$ 12$ million or $4 \%$. These results reflect lower Community Banking earnings, which declined $\$ 27$ million or $11 \%$ to $\$ 213$ million, partially offset by a $52 \%$ increase in Private Banking earnings to $\$ 44$ million for the first half of 1997 due to an increase in loans and higher annuity and trust income.

Virtually all of the variances in Community Banking results were due to the effect of the AAA alliance. The start-up phase of this alliance requires significant investments to market products and services and acquire portfolios. In addition, credit card growth is accomplished, in part, by offering product incentives such as "teaser-rates" which initially adversely impact net interest income and margin until the teaser-rate period expires and yields earned reset to market rates. The AAA alliance resulted in a net loss of $\$ 28$ million for the first six months of 1997.

With respect to the AAA initiative, provisions for credit losses in connection with credit card growth as well as increased marketing and operating expenses are expected to exceed revenue growth during the start-up period. Overall, the AAA alliance is expected to result in a net loss in 1997 of between $\$ 50$ million and $\$ 60$ million.

PNC BANK CORP. 6
<CAPTION>

AVERAGE BALANCE SHEET
Loans
Other assets
Total assets
Net deposits

| $\begin{array}{r} \$ 16,539 \\ 745 \end{array}$ | $\begin{array}{r} \$ 16,231 \\ 913 \end{array}$ | $\begin{aligned} & \$ 66 \\ & 216 \end{aligned}$ | $\begin{aligned} & \$ 42 \\ & 175 \end{aligned}$ | $\begin{array}{r} \$ 16,605 \\ 961 \end{array}$ | $\begin{array}{r} \$ 16,273 \\ 1,088 \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| \$17,284 | \$17,144 | \$282 | \$217 | \$17,566 | \$17,361 |
| \$2,149 | \$1,898 |  |  | \$2,149 | \$1,898 |
| 13,038 | 13,257 | \$197 | \$152 | 13,235 | 13,409 |
| 2,097 | 1,989 | 85 | 65 | 2,182 | 2,054 |
| \$17,284 | \$17,144 | \$282 | \$217 | \$17,566 | \$17,361 |


| After-tax profit margin | 35\% | 32\% | 48\% | 54\% | 36\% | 35\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Efficiency | 47 | 50 | 23 | 12 | 46 | 46 |
| Return on assigned capital | 13 | 11 | 26 | 62 | 14 | 13 |

</TABLE>
The Corporate Banking line of business includes: Commercial Banking, which serves large and middle market commercial customers with specific focus on customers in certain specialized industries, and Equity Management, which makes venture capital investments.

Corporate Banking contributed 28\% of total line of business earnings in the first six months of 1997 compared with $27 \%$ in the same period of 1996 . Earnings for the first six months of 1997 increased $\$ 16$ million or $12 \%$.

Commercial Banking earnings increased 23\% in the comparison primarily due to higher fee-based revenue driven by growth initiatives in treasury management and capital markets. Lower venture capital income caused the decline in Equity Management earnings.

Corporate Banking traditionally relies on balance sheet leverage to generate returns. Traditional spread-based lending requires high capital levels and is under intense competition from banks and nonbanks. In this environment, PNC Bank aggressively manages capital to generate more appropriate returns. This line of business is also focused on expanding fee-based revenue by developing products and services as alternatives to spread-based lending.

Management expects Commercial Banking revenue to be generated increasingly from fee-based sources such as treasury management, capital markets and corporate finance. Capital markets capabilities continue to be expanded to meet the changing needs of customers, including merger and acquisition advisory, private placement, interest rate risk management and leasing products and services. Through the first six months of 1997 , $28 \%$ of total revenue was derived from fee-based sources compared with $25 \%$ last year. In addition, deposit balances, maintained as compensation for non-credit services, increased by $13 \%$ in the comparison. The benefit of these balances is reflected in the $8 \%$ increase in net interest income.

PNC BANK CORP. 7

FINANCIAL REVIEW

| <TABLE> |  |  |
| :---: | :---: | :---: |
| <CAPTION> |  |  |
| REAL ESTATE BANKING |  |  |
| Six months ended June 30dollars in millions | 1997 | 1996 |
| - -----------------------1 |  |  |
| <S> | <C> | <C> |
| INCOME STATEMENT |  |  |
| Net interest income | \$75 | \$72 |
| Noninterest income | 12 | 7 |
| Total revenue | 87 | 79 |
| Provision for credit losses | (8) | 3 |
| Noninterest expense | 24 | 18 |
| Pretax earnings | 71 | 58 |
| Income taxes | 27 | 22 |
| Earnings | \$44 | \$36 |
| AVERAGE BALANCE SHEET |  |  |
| Loans | \$3,935 | \$3,919 |
| Other assets | 96 | 176 |
| Total assets | \$4,031 | \$4,095 |
| Net deposits | \$183 | \$170 |
| Assigned funds and other | 3,262 | 3,337 |
| Assigned capital | 586 | 588 |
| Total funds | \$4,031 | \$4,095 |
| PERFORMANCE RATIOS |  |  |
| After-tax profit margin | 50\% | 45\% |
| Efficiency | 28 | 23 |
| Return on assigned capital | 15 | 12 |

## </TABLE>

Real Estate Banking serves national, regional and local real estate developers, owners, property managers and mortgage bankers by providing credit and noncredit services, commercial mortgage securitization, private debt placements and treasury management services.

Real Estate Banking contributed 9\% of total line of business earnings in the first six months of 1997 compared with 7\% in the year-earlier period. Earnings increased $\$ 8$ million or $22 \%$ in the comparison as a result of improved credit quality and a 10\% increase in revenue driven primarily by commercial mortgage securitization fees.
required significant levels of assigned capital. Key strategies in this line of business focus on improving returns by altering the business mix and expanding fee-based services such as treasury management, loan syndication, commercial mortgage-backed securitizations, private debt placements and interest rate risk management.

| <TABLE> |  |  |
| :---: | :---: | :---: |
| <CAPTION> |  |  |
| MORTGAGE BANKING |  |  |
| Six months ended June 30 - |  |  |
| dollars in millions | 1997 | 1996 |
| <S> | <C> | <C> |
| INCOME STATEMENT |  |  |
| Net interest income | \$116 | \$101 |
| Noninterest income | 87 | 84 |
| Total revenue | 203 | 185 |
| Provision for credit losses | 3 | 3 |
| Noninterest expense | 141 | 142 |
| Pretax earnings | 59 | 40 |
| Income taxes | 22 | 15 |
| Earnings | \$37 | \$25 |
| AVERAGE BALANCE SHEET |  |  |
| Loans | \$12,258 | \$11,263 |
| Other assets | 2,422 | 2,195 |
| Total assets | \$14,680 | \$13,458 |
| Net deposits | \$2,022 | \$2,377 |
| Assigned funds and other | 11,996 | 10,492 |
| Assigned capital | 662 | 589 |
| Total funds | \$14,680 | \$13,458 |
| PERFORMANCE RATIOS |  |  |
| After-tax profit margin | 18\% | 14\% |
| Efficiency | 69 | 77 |
| Return on assigned capital | 11 | 9 |

Mortgage Banking activities include acquisition, origination, securitization and servicing of residential mortgages, as well as retention of selected loans in the portfolio.

Mortgage Banking contributed 7\% of total line of business earnings in the first six months of 1997 compared with 5\% a year ago. Earnings increased $\$ 12$ million or $48 \%$ primarily due to increased net interest income from growth in the residential mortgage portfolio.

The slight decline in noninterest expense reflects lower origination volumes, benefits of technology-related efficiencies in the loan origination and servicing functions and lower amortization of mortgage servicing rights ("MSR"). Mortgage Banking results reflect the impact of significant noncash expense items such as MSR amortization. Excluding the effect of these items, cash returns currently exceed the Corporation's required return for this line of business.

PNC BANK CORP. 8

| <TABLE> |  |  |
| :---: | :---: | :---: |
| <CAPTION> |  |  |
| MORTGAGE SERVICING PORTFOLIO |  |  |
| In millions | 1997 | 1996 |
| <S> | <C> | <C> |
| January 1 | \$39,543 | \$37,299 |
| Originations | 2,398 | 2,984 |
| Purchases | 1,312 | 3,737 |
| Repayments | $(2,750)$ | $(3,324)$ |
| Sales | (81) | (75) |


| June 30 | \$40,422 | \$40,621 |
| :---: | :---: | :---: |

</TABLE>

During the first six months of 1997, the Corporation funded $\$ 2.4$ billion of residential mortgages with $73 \%$ representing new financings. The comparable amounts were $\$ 3.0$ billion and 63\%, respectively, in the first six months of 1996. At June 30, 1997, the mortgage servicing portfolio totaled $\$ 40.4$ billion, including $\$ 30.0$ billion of loans serviced for others, had a weighted-average coupon of $7.91 \%$ and an estimated fair value of $\$ 467$ million. Capitalized MSR totaled $\$ 339$ million at June 30, 1997.

The value of MSR is affected, in part, by changes in interest rates. If interest rates decline and the rate of prepayment increases, the underlying servicing fees and related MSR value would also decline. In a period of rising interest rates, a converse relationship would exist. The Corporation seeks to manage this risk by using financial instruments whose values move in the opposite direction of MSR value changes.

<TABLE>
<CAPTION>
ASSET MANAGEMENT
Six months ended June \(30-\)
Sollars in millions

The Asset Management line of business includes: Investment Management which provides liquidity, fixed income, and equity advisory services to institutional, family wealth and retail clients; and Mutual Fund Servicing which provides accounting, administration, transfer and custody services to financial institutions and integrated banking services to the brokerage community.

Asset Management contributed \(7 \%\) of total line of business earnings in the first six months of 1997 compared with 6\% in the year-earlier period. Earnings increased \(\$ 6\) million or \(19 \%\) in the comparison. Fee income increased \(20 \%\) due to an increase in assets under administration driven by new business and market appreciation. Noninterest expense increased primarily due to incremental costs associated with servicing new business.

Revenue from investment management and mutual fund servicing is included in Asset Management. Revenue from marketing asset management products and services to consumers is included in the Consumer Banking line of business, primarily Private Banking. The following table sets forth revenue and earnings included in each line of business.
<TABLE>
<CAPTION>
ASSET MANAGEMENT REVENUE AND EARNINGS
Six months ended June 30 -
\begin{tabular}{|c|c|c|}
\hline in millions & Revenue & Earnings \\
\hline <S> & <C> & <C> \\
\hline 1997 & & \\
\hline Asset Management & \$193 & \$37 \\
\hline Consumer Banking & 110 & 27 \\
\hline Total & \$303 & \$64 \\
\hline \multicolumn{3}{|l|}{1996} \\
\hline Asset Management & \$161 & \$31 \\
\hline Consumer Banking & 99 & 23 \\
\hline
\end{tabular}
Total
\(==========================================================\)
</TABLE>

PNC BANK CORP. 9

FINANCIAL REVIEW

Asset Management revenue is primarily affected by the volume of new business, the value of assets managed and serviced, investment performance and financial market conditions. Revenue may be positively affected by strong investment performance or improving financial markets. Conversely, declining performance or deteriorating financial markets may have an adverse effect on revenue.

Assets under administration increased \(\$ 66\) billion in the year-to-year comparison to \(\$ 371\) billion at June 30, 1997. Managed assets totaled \(\$ 122\) billion at June 30, 1997 compared with \(\$ 104\) billion a year ago.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{\begin{tabular}{l}
<TABLE> \\
<CAPTION>
\end{tabular}} \\
\hline COMPOSITION OF MANAGED ASSETS & & \\
\hline June 30 & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline Fixed income & 45\% & 46\% \\
\hline Equity & 28 & 26 \\
\hline Liquidity management & 27 & 28 \\
\hline
\end{tabular}
</TABLE>
PFPC Inc., the Corporation's mutual fund servicing operation, specializes in providing institutional customers with custom designed products and custody, transfer agent, accounting and administrative services. Information with respect to assets and accounts serviced follows.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline June 30 & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Assets (billions)} \\
\hline Custody & \$208 & \$181 \\
\hline Accounting/administration & 148 & 117 \\
\hline \multicolumn{3}{|l|}{Accounts (millions)} \\
\hline Shareholder & 4.0 & 4.2 \\
\hline Checking and credit/debit card & 1.9 & 1.5 \\
\hline
\end{tabular}
</TABLE>
CONSOLIDATED INCOME STATEMENT REVIEW
Highlights of consolidated results of operations for the first six months of 1997 and 1996 were as follows:

<TABLE>
<CAPTION>
INCOME STATEMENT HIGHLIGHTS
\begin{tabular}{|c|c|c|c|}
\hline in millions & 1997 & 1996 & Change \\
\hline <S> & <C> & <C> & <C> \\
\hline Net interest income (taxable-equivalent basis) & \$1,258 & \$1,236 & \$22 \\
\hline Provision for credit losses & 25 & & 25 \\
\hline Noninterest income before net securities gains & 829 & 651 & 178 \\
\hline Net securities gains & 30 & 7 & 23 \\
\hline Noninterest expense & 1,275 & 1,130 & 145 \\
\hline Income taxes & 276 & 259 & 17 \\
\hline Net income & 525 & 486 & 39 \\
\hline
\end{tabular}

Taxable-equivalent net interest income increased \(\$ 22\) million for the first six months of 1997 and the net interest margin widened 20 basis points to \(3.92 \%\) compared with \(3.72 \%\) in the prior-year period. Net interest income increased as the impact of a \(\$ 2.0\) billion decline in average earning assets, attributable to continued securities portfolio reduction, was offset by a \(\$ 2.3\) billion increase in higher-yielding credit card loans and growth in residential and commercial loans. The net interest margin improvement primarily reflects a higher-yielding earning asset mix.

PNC BANK CORP. 10

\section*{<TABLE>}
<CAPTION>
Net Interest Income Analysis



18 Other interest-earning assets 20

Total interest-earning assets/ interest income
25
Noninterest-earning assets
Total assets
Interest-bearing liabilities Deposits

Demand and money market
17
Savings
(10)

Other time
Deposits in foreign offices
Total interest-bearing deposits
4
Borrowed funds
4
Total interest-bearing
liabilities/ interest expense
4

Noninterest-bearing liabilities,
capital securities and shareholders' equity Total liabilities and
shareholders' equity
Interest rate spread
21
Impact of noninterest-bearing sources (1)
<C> <C> <C> <C> <C> <C> <C> <C> \(\$ 9,569 \quad \$ 14,779 \quad \$(5,210) \quad \$ 298 \quad \$(177) \quad 6.25 \% \quad 6.42 \%\)
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline 3,274 & 983 & 2,291 & 207 & 67 & 140 & 12.75 & 13.62 \\
\hline 11,531 & 12,324 & (793) & 483 & 516 & (33) & 8.45 & 8.42 \\
\hline 14,805 & 13,307 & 1,498 & 690 & 583 & 107 & 9.40 & 8.81 \\
\hline 12,974 & 11,751 & 1,223 & 483 & 437 & 46 & 7.45 & 7.45 \\
\hline 18,204 & 16,998 & 1,206 & 713 & 663 & 50 & 7.79 & 7.71 \\
\hline 4,562 & 4,858 & (296) & 197 & 217 & (20) & 8.62 & 8.89 \\
\hline 1,825 & 1,994 & (169) & 63 & 66 & (3) & 6.88 & 6.64 \\
\hline
\end{tabular}
\(\qquad\)
\begin{tabular}{rrrrr}
2,146 & 1,966 & 180 & 8.20 & 8.02 \\
70 & 76 & \((6)\) & 6.72 & 6.52
\end{tabular}
--------------------------
2,514 2,517
(3)
\(7.86 \quad 7.61\)
\(\begin{array}{lll}6,548 & 6,057 & 491\end{array}\)
----------------------------
\(\$ 70,562 \quad \$ 72,087 \quad \$(1,525)\)
\(=========================\)
\begin{tabular}{|c|c|c|}
\hline \$13,116 & \$12,630 & \$486 \\
\hline 2,993 & 3,580 & (587) \\
\hline 17,689 & 18,523 & (834) \\
\hline 1,127 & 894 & 233 \\
\hline 34,925 & 35,627 & (702) \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline 182 & 165 & 17 & 2.80 & 2.63 \\
\hline 29 & 37 & (8) & 1.97 & 2.07 \\
\hline 472 & 496 & (24) & 5.38 & 5.38 \\
\hline 31 & 25 & 6 & 5.42 & 5.42 \\
\hline 714 & 723 & (9) & 4.12 & 4.08 \\
\hline 542 & 558 & (16) & 5.82 & 5.78 \\
\hline 1,256 & 1,281 & (25) & 4.71 & 4.67 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline 17,002 & 17,154 & (152) \\
\hline \$70,562 & \$72,087 & \$ \((1,525)\) \\
\hline
\end{tabular}

Net interest income/margin
\(\$ 1,258 \$ 1,236\)
\$22
\(3.92 \% 3.72 \%\)
20 bp
\(====\)
</TABLE>
Net interest income and margin depend on a number of factors including the volume and composition of earning assets, related yields and associated funding costs. In the first six months of 1997, loans comprised $81.8 \%$ of average earning assets. Accordingly, loan portfolio size, composition and related yields earned have a significant impact on net interest income and margin. Funding cost is affected by the composition of and rates paid on various funding sources. Average deposits comprised $63.0 \%$ of PNC Bank's total sources of funding with the remainder comprised of wholesale funding obtained at prevailing market rates.

PROVISION FOR CREDIT LOSSES The provision for credit losses was $\$ 25$ million in the first six months of 1997 compared with no provision a year ago. PNC Bank's loan portfolio is comprised of an increasingly larger proportion of consumer loans, primarily credit cards, which have inherently higher charge-offs. Accordingly, the Corporation anticipates it will continue to record higher provisions for credit losses throughout 1997.

PNC BANK CORP. 11
FINANCIAL REVIEW

<TABLE>
<CAPTION>
NONINTEREST INCOME
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{Six months ended June 30 dollars in millions} & & & \multicolumn{2}{|c|}{Change} \\
\hline & 1997 & 1996 & Amount & Percent \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Asset management} \\
\hline Asset management and trust & \$218 & \$188 & \$30 & 16.0\% \\
\hline Mutual fund servicing & 68 & 57 & 11 & 19.3 \\
\hline Total asset management & 286 & 245 & 41 & 16.7 \\
\hline \multicolumn{5}{|l|}{Service fees} \\
\hline Deposit & 161 & 138 & 23 & 16.7 \\
\hline Credit card and merchant services & 41 & 9 & 32 & 355.6 \\
\hline Corporate finance and capital markets & 38 & 29 & 9 & 31.0 \\
\hline Consumer services & 35 & 28 & 7 & 25.0 \\
\hline Brokerage & 26 & 29 & (3) & (10.3) \\
\hline Insurance & 19 & 14 & 5 & 35.7 \\
\hline Other & 25 & 17 & 8 & 47.1 \\
\hline Total service fees & 345 & 264 & 81 & 30.7 \\
\hline \multicolumn{5}{|l|}{Mortgage banking} \\
\hline Servicing & 55 & 60 & (5) & (8.3) \\
\hline Marketing & 7 & 11 & (4) & (36.4) \\
\hline Sale of servicing & 2 & 1 & 1 & 100.0 \\
\hline Total mortgage banking & 64 & 72 & (8) & (11.1) \\
\hline Other & 134 & 70 & 64 & 91.4 \\
\hline \multicolumn{5}{|l|}{```
Total noninterest income
    before net
    securities gains 829 651 178 27.3
```} \\
\hline Net securities gains & 30 & 7 & 23 & 328.6 \\
\hline Total & \$859 & \$658 & \$201 & 30.5\% \\
\hline
\end{tabular}
</TABLE>
Noninterest income before net securities gains totaled $\$ 829$ million in the first six months of 1997, a $27.3 \%$ increase compared with the same period a year ago.

Asset management and service fees increased, reflecting a continuing emphasis on expanding fee-based revenue. Asset management benefited from new business and market appreciation. Service fees exhibited strong growth in nearly all
categories. Deposit fees increased $\$ 23$ million due to a revised fee structure and higher treasury management revenue. Credit card and merchant services fees increased $\$ 32$ million, reflecting credit card portfolio growth and the July 1996 termination of a third party alliance.

Mortgage banking revenue declined primarily due to lower origination volumes. Mortgage originations declined to $\$ 2.4$ billion in the first half of 1997 from $\$ 3.0$ billion in the first half of 1996 reflecting higher refinance activity in the prior-period.

Other noninterest income increased in the comparison primarily due to asset
securitization income of $\$ 45$ million and other income, partially offset by lower venture capital income.

<TABLE>
<CAPTION>
NONINTEREST EXPENSE
\begin{tabular}{|c|c|c|c|c|}
\hline & & & \multicolumn{2}{|l|}{Change} \\
\hline Six months ended June 30 dollars in millions & 1997 & 1996 & Amount & Percent \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Staff expense} \\
\hline Compensation & \$488 & \$463 & \$25 & 5.4\% \\
\hline Employee benefits & 109 & 100 & 9 & 9.0 \\
\hline Total staff expense & 597 & 563 & 34 & 6.0 \\
\hline Net occupancy & 93 & 100 & (7) & (7.0) \\
\hline Equipment & 88 & 86 & 2 & 2.3 \\
\hline Goodwill amortization & 26 & 26 & & \\
\hline Other amortization & 43 & 26 & 17 & 65.4 \\
\hline \multicolumn{5}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{lllll} 
Taxes other than income & 29 & 28 & 1 & 3.6 \\
Distributions on & & & &
\end{tabular}}} \\
\hline & & & & \\
\hline Other & 382 & 301 & 81 & 26.9 \\
\hline Total & \$1,275 & \$1,130 & \$145 & 12.8\% \\
\hline
\end{tabular}
</TABLE>
Noninterest expense increased $\$ 145$ million to $\$ 1.3$ billion in the first six months of 1997 primarily due to $\$ 94$ million of incremental costs associated with AAA and credit card-related initiatives. The remaining increase was due to higher incentive compensation commensurate with revenue growth and the cost of trust preferred capital securities. Average full-time equivalent employees totaled 24,570 in the first half of 1997. The efficiency ratio was $60.3 \%$ compared with 59.7\% a year ago.

PNC BANK CORP. 12

BALANCE SHEET REVIEW

<TABLE>
<CAPTION>
AVERAGE BALANCE SHEET HIGHLIGHTS
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{4}{|c|}{Change} \\
\hline \multirow[t]{2}{*}{Six months ended June \(30-\)
dollars in millions} & \multirow[b]{2}{*}{1997} & \multirow[b]{2}{*}{1996} & \multirow[b]{2}{*}{Amount} & \multirow[b]{2}{*}{Percent} \\
\hline & & & & \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Assets & \$70,562 & \$72,087 & \$ (1,525) & (2.1) \% \\
\hline Earning assets & 64,014 & 66,030 & \((2,016)\) & (3.1) \\
\hline \multicolumn{5}{|l|}{Loans, net of} \\
\hline unearned income & 52,370 & 48,908 & 3,462 & 7.1 \\
\hline Securities & 9,569 & 14,779 & \((5,210)\) & (35.3) \\
\hline Deposits & 44,475 & 45,465 & (990) & (2.2) \\
\hline Borrowed funds & 18,635 & 19,306 & (671) & (3.5) \\
\hline Shareholders' equity & 5,558 & 5,766 & (208) & (3.6) \\
\hline
\end{tabular}
</TABLE>
Average assets and earning assets were $\$ 70.6$ billion and $\$ 64.0$ billion, respectively, for the six months ended June 30 , 1997 compared with $\$ 72.1$ billion and $\$ 66.0$ billion, respectively, in the year-earlier period. The declines reflect continued securities portfolio reduction partially offset by loan growth. Securities to earning assets declined to $14.9 \%$ from $22.4 \%$ in the prior year.

<TABLE>
<CAPTION>
PERIOD-END BALANCE SHEET HIGHLIGHTS
\begin{tabular}{|c|c|c|c|}
\hline & June 30 & December 31 & \\
\hline In millions & 1997 & 1996 & Change \\
\hline <S> & <C> & <C> & <C> \\
\hline Assets & \$71,973 & \$73,260 & \$ \((1,287)\) \\
\hline Loans, net of unearned income & 53,497 & 51,798 & 1,699 \\
\hline Securities & 8,396 & 11,917 & \((3,521)\) \\
\hline Deposits & 45,216 & 45,676 & (460) \\
\hline
\end{tabular}


</てABIE
Deposits decreased \(1.0 \%\) to \(\$ 45.2\) billion at June 30,1997 compared with \(\$ 45.7\) billion at year-end 1996. Borrowed funds declined \(\$ 538\) million in the comparison reflecting reduced wholesale funding related to the downsized securities portfolio.

CAPITAL The access to and cost of funding new business initiatives including acquisitions, deposit insurance costs, and the level and nature of expanded regulatory oversight depend, in large part, on a financial institution's capital strength. The minimum regulatory capital ratios are \(4 \%\) for Tier I risk-based, 8\% for total risk-based and \(3 \%\) for leverage. However, regulators may require higher capital levels when a bank's particular circumstances warrant. To be classified as well capitalized, regulators require capital ratios of at least 6\% for Tier I risk-based, 10\% for total risk-based and 5\% for leverage.

At June 30, 1997, the Corporation and each bank subsidiary were classified as well capitalized.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{\begin{tabular}{l}
<TABLE> \\
<CAPTION>
\end{tabular}} \\
\hline & June 30 & December 31 \\
\hline Dollars in millions & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Capital components} \\
\hline \multicolumn{3}{|l|}{Shareholders' equity} \\
\hline Common & \$5,068 & \$5,553 \\
\hline Preferred & 316 & 316 \\
\hline Trust preferred capital securities & 650 & 350 \\
\hline Goodwill and other & (978) & \((1,003)\) \\
\hline Net unrealized securities losses & 83 & 67 \\
\hline Tier I risk-based capital & 5,139 & 5,283 \\
\hline Subordinated debt & 1,319 & 1,343 \\
\hline Eligible allowance for credit losses & 832 & 801 \\
\hline Total risk-based capital & \$7,290 & \$7,427 \\
\hline \multicolumn{3}{|l|}{Assets} \\
\hline Risk-weighted assets and off-balance-sheet instruments & \$66,371 & \$63,761 \\
\hline Average tangible assets & 69,957 & 68,597 \\
\hline \multicolumn{3}{|l|}{Capital ratios} \\
\hline Tier I risk-based & 7.74\% & 8.29\% \\
\hline Total risk-based & 10.98 & 11.65 \\
\hline Leverage & 7.35 & 7.70 \\
\hline
\end{tabular}

The capital position is managed through balance sheet size and composition, issuance of debt and equity instruments, treasury stock activities, dividend policies and retention of earnings.

In May 1997, the Corporation issued \(\$ 300\) million of \(8.315 \%\) mandatorily redeemable capital securities which qualify as Tier I capital. Subsequent to quarter end, the Corporation issued \(\$ 350\) million of \(6-7 / 8 \%\) subordinated notes that qualify as Tier II capital.

PNC BANK CORP. 14

During the first six months of 1997, PNC Bank repurchased 20.5 million shares of common stock. The Corporation's board of directors authorized in April 1997 the repurchase of up to 15 million additional shares of common stock through March 31, 1998 and has approximately 9.1 million shares remaining under this authorization.

\section*{RISK MANAGEMENT}

The Corporation's ordinary course of business involves varying degrees of risk taking, the most significant of which are credit, liquidity and interest rate risk. To manage these risks, PNC Bank has risk management processes designed to provide for risk identification, measurement, monitoring and control.

CREDIT RISK Credit risk represents the possibility a customer or counterparty may not perform in accordance with contractual terms. Credit risk is inherent in the financial services business and results from extending credit to customers, purchasing securities and entering into off-balance-sheet financial derivative transactions. The Corporation seeks to manage credit risk through diversification, limiting exposure to any single industry or customer, and requiring collateral or selling participations to third parties.
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline NONPERFORMING ASSETS & June 30 & December 31 \\
\hline Dollars in millions & 1997 & 1996 \\
\hline
\end{tabular}


Nonaccrual loans
Commercial \$155 \$156

Commercial real estate \(\begin{array}{lll}\text { Mortgage } & 106 & 109\end{array}\) Project \(\quad 33\)
Consumer
25
\begin{tabular}{|c|c|}
\hline 33 & 25 \\
\hline 5 & 6 \\
\hline 46 & 51 \\
\hline
\end{tabular}

Total nonaccrual loans
Restructured loans

Total nonperforming loans
\(346 \quad 349\)
Foreclosed assets
\begin{tabular}{|c|c|c|}
\hline Commercial real estate & 55 & 71 \\
\hline Residential mortgage & 23 & 22 \\
\hline Other & 18 & 17 \\
\hline Total foreclosed assets & 96 & 110 \\
\hline Total nonperforming assets & \$442 & \$459 \\
\hline Nonperforming loans to loans & . \(65 \%\) & . \(67 \%\) \\
\hline Nonperforming assets to loans and & & \\
\hline foreclosed assets & . 83 & . 88 \\
\hline Nonperforming assets to assets & . 61 & . 63 \\
\hline
\end{tabular}

\section*{</TABLE>}

Nonperforming assets declined \(\$ 17\) million since year-end 1996 primarily due to lower foreclosed assets. At June 30, 1997, \(\$ 95\) million of nonperforming loans were current as to principal and interest compared with \(\$ 80\) million at December 31, 1996.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline CHANGE IN NONPERFORMING ASSETS & & \\
\hline In millions & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$459 & \$536 \\
\hline Transferred from accrual & 169 & 240 \\
\hline Returned to performing & (19) & (30) \\
\hline Principal reductions & (94) & (118) \\
\hline Sales & (41) & (83) \\
\hline Charge-offs and valuation adjustments & (32) & (36) \\
\hline June 30 & \$442 & \$509 \\
\hline
\end{tabular}
</TABLE>
<TABLE>
<CAPTION>
ACCRUING LOANS
PAST DUE 90 DAYS OR MORE
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|r|}{Amount} & \multicolumn{2}{|l|}{Percent of Loans} \\
\hline Dollars in millions & \[
\begin{array}{r}
\text { June } 30 \\
1997
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1996
\end{array}
\] & \[
\begin{array}{r}
\text { June } 30 \\
1997
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1996
\end{array}
\] \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Consumer} \\
\hline \multicolumn{5}{|l|}{Guaranteed} \\
\hline Credit cards & 51 & 43 & 1.37 & 1.56 \\
\hline Other & 30 & 46 & . 31 & . 45 \\
\hline Total consumer & 127 & 140 & . 89 & . 96 \\
\hline Residential mortgage & 58 & 58 & . 43 & . 46 \\
\hline Commercial & 33 & 34 & . 18 & . 19 \\
\hline Commercial real estate & 12 & 12 & . 27 & . 26 \\
\hline Total & \$230 & \$244 & . 43 & . 47 \\
\hline
\end{tabular}

During the first six months of 1997, \(\$ 1.0\) billion of student loans were securitized. As a result, past due guaranteed student loans increased as a percent of total student loans.

ALLOWANCE FOR CREDIT LOSSES In determining the adequacy of the allowance for credit losses, the Corporation makes allocations to specific problem loans based on discounted cash flow analyses or collateral valuations for impaired loans and to pools of watchlist and nonwatchlist loans for various credit risk factors. Allocations to loan pools are developed by risk rating and industry classifications and based on management's judgment concerning historical loss trends and other relevant factors. These factors may include, among others, local, regional and national economic conditions, portfolio concentrations, industry competition and consolidation, and the impact of government regulation. Consumer and residential mortgage loan allocations are based on historical loss experience adjusted for portfolio activity and current economic conditions.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{FINANCIAL REVIEW} \\
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline ALLOWANCE FOR CREDIT LOSSES & & \\
\hline In millions & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$1,166 & \$1,259 \\
\hline Charge-offs & (185) & (113) \\
\hline Recoveries & 66 & 43 \\
\hline Net charge-offs & (119) & (70) \\
\hline Provision for credit losses & 25 & \\
\hline Acquisitions & 3 & \\
\hline June 30 & \$1,075 & \$1,189 \\
\hline
\end{tabular}
</TABLE>
The allowance as a percent of nonperforming loans and period-end loans was \(310 \%\) and 2.01\%, respectively, at June 30, 1997. The comparable year-end 1996 amounts were \(334 \%\) and \(2.25 \%\), respectively.
<TABLE>
<CAPTION>
CHARGE-OFFS AND RECOVERIES
\begin{tabular}{|c|c|c|c|c|}
\hline Six months ended - June 30 dollars in millions & Chargeoffs & Recoveries & \begin{tabular}{l}
Net \\
Chargeoffs
\end{tabular} & Percent of Average Loans \\
\hline \[
\begin{aligned}
& <S> \\
& 1997
\end{aligned}
\] & <C> & <C> & <C> & <C> \\
\hline Consumer & & & & \\
\hline Credit card & \$101 & \$16 & \$85 & 5.24\% \\
\hline Other & 55 & 18 & 37 & . 65 \\
\hline Total consumer & 156 & 34 & 122 & 1.66 \\
\hline Residential mortgage & 5 & 1 & 4 & . 06 \\
\hline Commercial & 20 & 27 & (7) & (.08) \\
\hline Commercial real estate & 4 & 4 & & \\
\hline Total & \$185 & \$66 & \$119 & . 46 \\
\hline
\end{tabular}

1996
Consumer
\begin{tabular}{|c|c|c|c|c|}
\hline Credit card & \$27 & \$3 & \$24 & 4.91\% \\
\hline Other & 50 & 18 & 32 & . 52 \\
\hline Total consumer & 77 & 21 & 56 & . 85 \\
\hline esidential mortgage & 4 & 1 & 3 & . 05 \\
\hline mmercial & 27 & 15 & 12 & . 14 \\
\hline mmercial real estate & 5 & 6 & (1) & (.04) \\
\hline Total & \$113 & \$43 & \$70 & . 29 \\
\hline
\end{tabular}
</TABLE>

Consumer net charge-offs increased \(\$ 66\) million in the comparison primarily due to higher outstandings associated with purchased credit card portfolios.

LIQUIDITY Liquidity represents an institution's ability to generate cash or otherwise obtain funds at reasonable rates to satisfy commitments to borrowers and demands of depositors and debtholders, and to invest in strategic
initiatives. Liquidity risk represents the likelihood the Corporation would be unable to generate cash or otherwise obtain funds at reasonable rates to satisfy such obligations or investments in strategic initiatives. Liquidity risk is managed through the coordination of the relative maturities of assets, liabilities and off-balance-sheet positions and is enhanced by the ability to raise funds in capital markets through direct borrowing or securitization of assets. The ability to raise funds in the capital markets depends, among other factors, on market conditions, capital considerations, credit ratings and investor demand.

Liquid assets consist of cash and due from banks, short-term investments, loans held for sale and securities available for sale. At June 30, 1997, such assets totaled \(\$ 14.5\) billion, with \(\$ 5.4\) billion pledged as collateral for borrowing, trust and other commitments. Liquidity is also provided by residential mortgages which may be used as collateral for funds obtained through the Federal Home Loan Bank ("FHLB") system. At June 30, 1997, approximately \$5.1 billion of residential mortgages were available as collateral for borrowings from the FHLB.

During the first six months of 1997, cash and due from banks decreased \(\$ 340\) million to \(\$ 3.7\) billion compared with a decrease of \(\$ 447\) million during the year-earlier period. Net cash provided by operating activities increased \$315 million in the comparison. Net cash provided by investing activities decreased \(\$ 850\) million to \(\$ 1.2\) billion primarily due to funding loan originations. Net cash used by financing activities totaled \(\$ 1.9\) billion in the first six months of 1997 compared with \(\$ 2.6\) billion used a year earlier.

The principal source of parent company revenue and cash flow is dividends from subsidiary banks. PNC Bancorp, Inc. is a wholly-owned subsidiary of the parent company and is the holding company for all bank subsidiaries. There are legal limitations on the ability of bank subsidiaries to pay dividends and make other distributions to PNC Bancorp, Inc. and in turn the parent company. Without regulatory approval, the amount available for dividend payments to PNC Bancorp, Inc. by all bank subsidiaries was \(\$ 261\) million at June 30, 1997. Dividends may also be impacted by capital needs, regulatory requirements, corporate policies, contractual restrictions and other factors.

PNC BANK CORP. 16

Liquidity for the parent company and subsidiaries is also generated through the issuance of securities in public or private markets and lines of credit. In July 1997, PNC Bank issued \(\$ 350\) million of subordinated notes. Subsequent to the issuance of the subordinated notes, the Corporation had unused capacity under an effective shelf registration statement of \(\$ 140\) million of debt. In addition, the Corporation had a \(\$ 500\) million unused line of credit.

Management believes the Corporation has sufficient liquidity to meet current obligations to borrowers, depositors, debtholders and others. The impact of replacing maturing liabilities is reflected in the income simulation model results used in the Corporation's overall asset/liability management process.

INTEREST RATE RISK Interest rate risk arises primarily through the Corporation's normal business activities of extending loans and taking deposits. Many factors, including economic and financial conditions, general movements in market interest rates, and consumer preferences, affect the spread between interest earned on assets and interest paid on liabilities. Financial derivatives, primarily interest rate swaps and purchased interest rate caps and floors, are used to alter the interest rate characteristics of assets and liabilities. For example, receive-fixed interest rate swaps effectively convert variable-rate assets to fixed-rate assets.

In managing interest rate risk, the Corporation seeks to minimize the reliance on a particular interest rate scenario as a source of earnings. Accordingly, wholesale activities including securities, funding, financial derivatives and capital markets activities are used in managing core business exposures within specified guidelines. Interest rate risk is centrally managed by asset and liability ("A\&L") management. Senior management and Board of Directors' committees oversee A\&L management and periodically review interest rate risk exposures.

A number of measures are used to monitor and manage interest rate risk, including income simulation and interest sensitivity (gap) analyses. In addition, the Corporation supplements these models with longer-term measures of interest rate sensitivity including duration of equity and equity at risk. Such models are designed to estimate the impact on the value of equity resulting from changes in interest rates and supplement the simulation model and gap analyses.

An income simulation model is the primary tool used to assess the direction and magnitude of changes in net interest income resulting from changes in interest rates. Key assumptions employed in the model include prepayment speeds on mortgage-related assets, cash flows and maturities of financial instruments, changes in market conditions, loan volumes and pricing, deposit sensitivity, customer preferences, and management's financial and capital plans.

These assumptions are inherently uncertain and, as a result, the model cannot precisely estimate net interest income or precisely predict the impact of higher or lower interest rates on net interest income. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes and changes in market conditions and management strategies, among other factors.

The Corporation's guidelines provide that net interest income should not decrease by more than \(3 \%\) if interest rates gradually increase or decrease from current rates by 100 basis points over a twelve-month period. Based on the results of the simulation model, the Corporation was within these guidelines at June 30, 1997.

Additional interest rate scenarios are modeled to address a wider range of rate movement, yield curve, term structure and basis risk exposures. Depending on market conditions and other inherent risks, these scenarios may be modeled more or less frequently. Such analyses are used as supplemental measurements only and limits have not been established.

A gap analysis represents a point-in-time net position of assets, liabilities and off-balance-sheet financial derivatives used for interest rate risk management subject to repricing in specified time periods. Gap analysis does not accurately measure the magnitude of changes in net interest income since changes in interest rates over time do not impact all categories of assets, liabilities and off-balance-sheet instruments equally or simultaneously.

PNC BANK CORP. 17

FINANCIAL REVIEW

A cumulative asset-sensitive gap position indicates assets are expected to reprice more quickly than liabilities. Alternatively, a cumulative
liability-sensitive gap position indicates liabilities are expected to reprice more quickly than assets. The Corporation's limit for the cumulative one-year gap position is \(10 \%\). At June 30 , 1997, the cumulative liability sensitivity of the one-year gap position was \(2.9 \%\).

\section*{FINANCIAL DERIVATIVES}

A variety of off-balance-sheet financial derivatives are used as part of the overall interest rate risk management process to manage interest rate risk inherent in the Corporation's line of business activities. Interest rate swaps and purchased interest rate caps and floors are the primary instruments used for these purposes. Interest rate swaps are agreements to exchange fixed and floating interest rate payments calculated on a notional principal amount. The floating rate is based on a money market index, primarily short-term LIBOR indices. Purchased interest rate caps and floors are agreements where, for a fee, the counterparty agrees to pay the corporation the amount, if any, by which a specified market interest rate exceeds or is less than a defined rate applied to a notional amount, respectively.

Forward contracts provide for the delivery of financial instruments at a specified future date and at a specified price or yield. Such contracts are primarily used to manage risk positions associated with certain mortgage banking activities.

Financial derivatives involve, to varying degrees, interest rate and credit risk in excess of the amount recognized in the balance sheet, but less than the notional amount of the contract. For interest rate swaps, caps and floors, only periodic cash payments and, with respect to caps and floors, premiums, are exchanged. Therefore, cash requirements and exposure to credit risk are significantly less than the notional value.

The following table sets forth changes in off-balance-sheet financial derivatives used for interest rate risk management and mortgage banking activities during the first six months of 1997.
<TABLE>
<CAPTION>
FINANCIAL DERIVATIVES ACTIVITY
Weighted
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \begin{tabular}{l}
Average \\
1997 - dollars in millions Maturity
\end{tabular} & January 1 & Additions & Maturities & Terminations & June 30 & \\
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline Interest rate risk management Interest rate swaps & & & & & & \\
\hline Receive fixed & \$7,003 & \$1,230 & \$ (87) & \$ 2,450 ) & \$5,696 & 1 yr .3 \\
\hline Pay fixed & 602 & & (51) & & 551 & 2 yr. \\
\hline \begin{tabular}{l}
\[
6 \mathrm{mo} .
\] \\
Basis swaps
\end{tabular} & 335 & 466 & & & 801 & 3 yr . \\
\hline \begin{tabular}{l}
11 mo. \\
Interest rate caps
\end{tabular} & 5,813 & 246 & \((1,486)\) & & 4,573 & 8 \\
\hline Interest rate floors & 2,500 & 1,049 & (1) & & 3,548 & 1 yr .10 \\
\hline Total interest rate risk management & 16,253 & 2,991 & \((1,625)\) & \((2,450)\) & 15,169 & 1 yr .5 \\
\hline
\end{tabular}

====
</TABLE>
During the first six months of 1997, financial derivatives used in interest rate risk management reduced net interest income by \(\$ 2\) million compared with \(\$ 9\) million in the year-earlier period.

At June 30, 1997, \(\$ 26\) million of net deferred losses on terminated derivative contracts are being amortized over a remaining period of approximately 9 months.

PNC BANK CORP. 18

The following table sets forth by designated assets and liabilities the notional value and the estimated fair value of financial derivatives used for interest rate risk management and mortgage banking activities. Weighted-average interest rates presented are those expected to be in effect based on the implied forward yield curve.
<TABLE>
<CAPTION>
FINANCIAL DERIVATIVES
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[b]{2}{*}{June 30, 1997 - dollars in millions} & \multirow[b]{2}{*}{Notional Value} & \multirow[b]{2}{*}{\begin{tabular}{l}
Estimated \\
Fair Value
\end{tabular}} & \multicolumn{2}{|l|}{Forward Yield Curve} \\
\hline & & & Paid & Received \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Interest rate risk management} \\
\hline \multicolumn{5}{|l|}{Asset rate conversion} \\
\hline \multicolumn{5}{|l|}{Interest rate swaps (1)} \\
\hline Receive fixed designated to loans & \$3,835 & \$79 & 6.13\% & 6.44\% \\
\hline Pay fixed designated to loans & 501 & (5) & 7.15 & 6.39 \\
\hline Basis swaps designated to other earning assets & 336 & & 6.75 & 6.64 \\
\hline \multicolumn{5}{|l|}{Interest rate caps designated to (2)} \\
\hline Securities & 4,100 & & NM & NM \\
\hline Loans & 473 & 4 & NM & NM \\
\hline Interest rate floors designated to loans (3) & 3,548 & 4 & NM & NM \\
\hline \multicolumn{2}{|l|}{Liability rate conversion} & 82 & & \\
\hline \multicolumn{5}{|l|}{Interest rate swaps (1)} \\
\hline Receive fixed designated to interest-bearing liabilities & 1,861 & 22 & & \\
\hline Pay fixed designated to borrowed funds & 50 & & 5.63 & 5.84 \\
\hline Basis swaps designated to borrowed funds & 465 & 1 & 6.02 & 6.01 \\
\hline Total liability rate conversion & 2,376 & 23 & & \\
\hline Total interest rate risk management & 15,169 & 105 & & \\
\hline \multicolumn{5}{|l|}{Mortgage banking activities} \\
\hline \multicolumn{5}{|l|}{Forward contracts} \\
\hline Commitments to purchase loans & 632 & & NM & NM \\
\hline Commitments to sell loans & 1,112 & (6) & NM & NM \\
\hline Interest rate floors - MSR (3) & 1,150 & 8 & NM & NM \\
\hline Total mortgage banking activities & 2,894 & 2 & & \\
\hline Total financial derivatives & \$18,063 & \$107 & & \\
\hline
\end{tabular}
</TABLE>
(1) The floating rate portion of interest rate contracts is based on money-market indices. As a percent of notional value, 71\% were based on 1-month LIBOR, \(21 \%\) on 3 -month LIBOR and the remainder on other short-term indices.
(2) Substantially all interest rate caps require the counterparty to pay the Corporation the excess, if any, of 3 -month LIBOR over a weighted-average strike of \(6.48 \%\). At June 30, 1997, 3 -month LIBOR was \(5.78 \%\).
(3) Interest rate floors with notional values of \(\$ 3.5\) billion and \(\$ 1.2\) billion require the counterparty to pay the Corporation the excess, if any, of the weighted-average strike of \(5.16 \%\) over 3 -month LIBOR and the weighted-average strike of \(5.96 \%\) over 10 -year CMT, respectively. At June 30, 1997, 3-month LIBOR was \(5.78 \%\) and 10 -year CMT was \(6.51 \%\).

NM - not meaningful

CUSTOMER-RELATED DERIVATIVES To accommodate customer needs, PNC Bank enters into financial derivatives transactions primarily consisting of interest rate swaps, caps, floors and foreign exchange contracts. Risk exposure from customer positions is managed through transactions with other dealers. These positions are recorded at estimated fair value and changes in value are included in the results of operations. The following schedule sets forth information relating to positions associated with customer derivatives.
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{\begin{tabular}{l}
<TABLE> \\
<CAPTION>
\end{tabular}} \\
\hline & & \multicolumn{2}{|r|}{Positive} & Negative \\
\hline June 30, 1997 - & Notional & Net Asset & Fair & Fair \\
\hline in millions & Value & (Liability) & Value & Value \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Interest rate} \\
\hline Swaps & \$3,107 & \$1 & \$11 & \$(10) \\
\hline \multicolumn{5}{|l|}{Caps/floors} \\
\hline Sold & 1,329 & (4) & & (4) \\
\hline Purchased & 1,276 & 3 & 3 & \\
\hline Foreign exchange & 1,283 & & 15 & (15) \\
\hline Other & 952 & & 1 & (1) \\
\hline Total & \$7,947 & & \$30 & \$ (30) \\
\hline
\end{tabular}
</TABLE>

PNC BANK CORP. 19

FINANCIAL REVIEW
SECOND QUARTER 1997 VS.
SECOND QUARTER 1996
Net income for the second quarter of 1997 totaled \(\$ 259\) million or \(\$ .81\) per fully diluted share compared with \(\$ 248\) million or \(\$ .72\) per fully diluted share a year ago. Returns on average common shareholders' equity and average assets improved to \(20.21 \%\) and \(1.47 \%\), respectively, in the second quarter of 1997 compared with \(17.33 \%\) and \(1.38 \%\) in the prior-year quarter.

Taxable-equivalent net interest income for the second quarter of 1997 was \(\$ 621\) million, substantially consistent with the prior-year quarter and the net interest margin widened 12 basis points to \(3.84 \%\). The impact of a \(\$ 2.2\) billion decline in average earning assets resulting from continued securities portfolio reduction was offset by loan growth and the benefit of a higher-yielding earning asset mix.

Noninterest income increased \(\$ 96\) million to \(\$ 433\) million in the second quarter of 1997 compared with \(\$ 337\) million in the year-earlier period. Asset management fees increased \(\$ 22\) million or \(17 \%\) primarily due to higher investment advisory, private banking and mutual fund servicing revenue. Managed assets totaled \(\$ 122\) billion at June 30, 1997 compared with \(\$ 104\) billion a year ago. Service fees increased \(\$ 43\) million or \(33 \%\) primarily from growth in credit card, deposit and treasury management services and capital markets fee income.

Mortgage banking revenue declined \(\$ 4\) million due to lower origination volumes and servicing sales. Mortgage originations totaled \(\$ 1.3\) billion in the second quarter of 1997 compared with \(\$ 1.6\) billion in the year-earlier period. Other noninterest income increased \(\$ 26\) million in the comparison primarily due to asset securitization and other income, partially offset by lower venture capital income.

Noninterest expense increased \(\$ 75\) million to \(\$ 639\) million in the second quarter of 1997 largely due to \(\$ 49\) million of incremental costs associated with AAA and credit card-related initiatives. The remaining increase was attributable to higher incentive compensation commensurate with revenue growth and the cost of trust preferred capital securities. The efficiency ratio was \(60.6 \%\) for the second quarter of 1997 compared with 59.0\% a year ago.

Average earning assets declined \(\$ 2.2\) billion to \(\$ 64.2\) billion reflecting continued securities portfolio reduction partially offset by loan growth. Average securities declined \(\$ 5.7\) billion to \(\$ 9.1\) billion and represented \(14.1 \%\)
of average earning assets compared with \(22.2 \%\) a year ago. Average loans
increased \(\$ 3.6\) billion to \(\$ 52.8\) billion primarily due to significant growth in credit cards partially offset by reduced indirect lending and loan securitizations. Excluding purchased credit card portfolios and loan
securitizations, loans grew at an annual rate of \(6.0 \%\). Loans represented \(82.3 \%\) of average earning assets compared with \(74.1 \%\) a year ago.

Average interest-bearing funding sources declined \(\$ 1.1\) billion to \(\$ 54.0\) billion in the second quarter of 1997 primarily due to lower borrowed funds associated with the securities portfolio reduction. Deposits represented \(63.3 \%\) of total sources of funds for the second quarter of 1997 compared with \(62.6 \%\) a year ago.

PNC BANK CORP. 20

CONSOLIDATED STATEMENT OF INCOME
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline - & \multicolumn{2}{|l|}{Three months ended June 30} & \multicolumn{2}{|r|}{Six months ended June 30} \\
\hline In thousands, except per share data & 1997 & 1996 & 1997 & 1996 \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline INTEREST INCOME & & & & \\
\hline Loans and fees on loans & \$1,078,776 & \$971,829 & \$2,134,685 & \$1,952,665 \\
\hline Securities & 139,036 & 232,251 & 295,240 & 469,693 \\
\hline Other & 39,348 & 39,062 & 69,391 & 76,122 \\
\hline Total interest income & 1,257,160 & 1,243,142 & 2,499,316 & 2,498,480 \\
\hline
\end{tabular}
INTEREST EXPENSE

Deposits
\begin{tabular}{|c|c|c|c|}
\hline 368,000 & 351,891 & 714,155 & 722,874 \\
\hline 275,985 & 280,471 & 542,061 & 557,969 \\
\hline 643,985 & 632,362 & 1,256,216 & 1,280,843 \\
\hline \[
\begin{array}{r}
613,175 \\
15,000
\end{array}
\] & 610,780 & \[
\begin{array}{r}
1,243,100 \\
25,000
\end{array}
\] & 1,217,637 \\
\hline 598,175 & 610,780 & 1,218,100 & 1,217,637 \\
\hline
\end{tabular}

NONINTEREST INCOME
\begin{tabular}{|c|c|c|c|c|}
\hline Asset management & 146,018 & 124,515 & 285,590 & 245,392 \\
\hline Service fees & 177,097 & 133,598 & 344,518 & 263,867 \\
\hline Mortgage banking & 32,149 & 35,758 & 64,194 & 71,740 \\
\hline Net securities gains & 13,370 & 3,904 & 29,796 & 6,847 \\
\hline Other & 64,773 & 38,810 & 134,425 & 70,301 \\
\hline Total noninterest income & 433,407 & 336,585 & 858,523 & 658,147 \\
\hline
\end{tabular}

\section*{NONINTEREST EXPENSE}
\begin{tabular}{|c|c|c|c|c|}
\hline Staff expense & 294,161 & 284,281 & 596,862 & 562,938 \\
\hline Net occupancy and equipment & 91,781 & 92,182 & 181,065 & 185,465 \\
\hline Amortization & 39,527 & 28,062 & 69,358 & 51,726 \\
\hline Other & 203,496 & 159,797 & 410,928 & 329,839 \\
\hline Distributions on capital securities & 9,867 & & 16,823 & \\
\hline Total noninterest expense & 638,832 & 564,322 & 1,275,036 & 1,129,968 \\
\hline Income before income taxes & 392,750 & 383,043 & 801,587 & 745,816 \\
\hline Applicable income taxes & 133,675 & 134,993 & 276,203 & 259,446 \\
\hline Net income & \$259,075 & \$248,050 & \$525,384 & \$486,370 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{EARNINGS PER COMMON SHARE} \\
\hline Primary & \$. 81 & \$. 72 & \$1.62 & \$1.42 \\
\hline Fully diluted & . 81 & . 72 & 1.61 & 1.41 \\
\hline CASH DIVIDENDS DECLARED PER COMMON SHARE & . 37 & . 35 & . 74 & . 70 \\
\hline AVERAGE COMMON SHARES OUTSTANDING & & & & \\
\hline Primary & 311,968 & 343,022 & 317,938 & 342,949 \\
\hline Fully diluted & 315,877 & 347,343 & 321,891 & 347,306 \\
\hline
\end{tabular}

\section*{</TABLE>}

See accompanying Notes to Consolidated Financial Statements.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{CONSOLIDATED BALANCE SHEET} \\
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline & June 30 & December 31 \\
\hline Dollars in millions, except share data & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{ASSETS} \\
\hline Cash and due from banks & \$3,676 & \$4,016 \\
\hline Short-term investments & 1,159 & 774 \\
\hline Loans held for sale & 1,235 & 941 \\
\hline Securities available for sale & 8,396 & 11,917 \\
\hline Loans, net of unearned income of \$392 and \$385 & 53,497 & 51,798 \\
\hline Allowance for credit losses & \((1,075)\) & \((1,166)\) \\
\hline Net loans & 52,422 & 50,632 \\
\hline Other & 5,085 & 4,980 \\
\hline Total assets & \$71,973 & \$73,260 \\
\hline \multicolumn{3}{|l|}{LIABILITIES} \\
\hline \multicolumn{3}{|l|}{Deposits} \\
\hline Noninterest-bearing & \$10,662 & \$10,937 \\
\hline Interest-bearing & 34,554 & 34,739 \\
\hline Total deposits & 45,216 & 45,676 \\
\hline \multicolumn{3}{|l|}{Borrowed funds} \\
\hline Bank notes and senior debt & 9,192 & 8,093 \\
\hline Federal funds purchased & 2,516 & 3,933 \\
\hline Repurchase agreements & 757 & 645 \\
\hline Other borrowed funds & 5,250 & 5,576 \\
\hline Subordinated debt & 1,351 & 1,357 \\
\hline Total borrowed funds & 19,066 & 19,604 \\
\hline Other & 1,657 & 1,761 \\
\hline Total liabilities & 65,939 & 67,041 \\
\hline Mandatorily redeemable capital securities of subsidiary trusts & 650 & 350 \\
\hline \multicolumn{3}{|l|}{SHAREHOLDERS' EQUITY} \\
\hline Preferred stock & 7 & 7 \\
\hline \multicolumn{3}{|l|}{Common stock - \$5 par value} \\
\hline Authorized: 450,000,000 shares & & \\
\hline Issued: 347,384,145 and 345,154,238 shares & 1,737 & 1,726 \\
\hline Capital surplus & 1,004 & 939 \\
\hline Retained earnings & 4,356 & 4,075 \\
\hline Deferred benefit expense & (62) & (60) \\
\hline Net unrealized securities losses & (83) & (67) \\
\hline Common stock held in treasury at cost: 40,407,600 and \(21,036,195\) shares & \((1,575)\) & (751) \\
\hline Total shareholders' equity & 5,384 & 5,869 \\
\hline Total liabilities, capital securities and shareholders' equity & \$71,973 & \$73,260 \\
\hline
\end{tabular}
</TABLE>
See accompanying Notes to Consolidated Financial Statements.

PNC BANK CORP. 22

CONSOLIDATED STATEMENT OF CASH FLOWS
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{\begin{tabular}{l}
<TABLE> \\
<CAPTION>
\end{tabular}} \\
\hline Six months ended June 30 - in millions & 1997 & 1996 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{OPERATING ACTIVITIES} \\
\hline Net income & \$525 & \$486 \\
\hline \multicolumn{3}{|l|}{Adjustments to reconcile net income to net cash provided by operating activities} \\
\hline Provision for credit losses & 25 & \\
\hline Depreciation, amortization and accretion & 160 & 134 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Deferred income taxes & 76 & 64 \\
\hline Net securities gains & (30) & (7) \\
\hline Net gain on sales of assets & (81) & (45) \\
\hline Valuation adjustments & (2) & (9) \\
\hline \multicolumn{3}{|l|}{Changes in} \\
\hline Loans held for sale & (294) & (388) \\
\hline Other & 7 & (164) \\
\hline Net cash provided by operating activities & 386 & 71 \\
\hline \multicolumn{3}{|l|}{INVESTING ACTIVITIES} \\
\hline Net change in loans & \((2,924)\) & (428) \\
\hline Repayment of securities available for sale & 894 & 1,814 \\
\hline \multicolumn{3}{|l|}{Sales} \\
\hline Securities available for sale & 5,385 & 3,242 \\
\hline Loans & 1,190 & 170 \\
\hline Foreclosed assets & 49 & 86 \\
\hline \multicolumn{3}{|l|}{Purchases} \\
\hline Securities available for sale & \((2,761)\) & \((3,584)\) \\
\hline Loans & (150) & (479) \\
\hline Net cash received in acquisitions & & 460 \\
\hline Other & (484) & 806 \\
\hline Net cash provided by investing activities & 1,199 & 2,087 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{FINANCING ACTIVITIES} \\
\hline \multicolumn{3}{|l|}{Net change in} \\
\hline Noninterest-bearing deposits & (275) & (471) \\
\hline Interest-bearing deposits & (177) & \((2,061)\) \\
\hline Federal funds purchased & \((1,417)\) & \((2,708)\) \\
\hline \multicolumn{3}{|l|}{Sale/issuance} \\
\hline Repurchase agreements & 38,112 & 38,696 \\
\hline Bank notes and senior debt & 4,710 & 4,537 \\
\hline Other borrowed funds & 51,455 & 43,304 \\
\hline Capital securities & 300 & \\
\hline Common stock & 88 & 33 \\
\hline \multicolumn{3}{|l|}{Repayment/maturity} \\
\hline Repurchase agreements & \((38,000)\) & \((39,360)\) \\
\hline Bank notes and senior debt & \((3,610)\) & \((2,109)\) \\
\hline Other borrowed funds & \((51,778)\) & \((42,176)\) \\
\hline Acquisition of treasury stock & \((1,087)\) & (50) \\
\hline Cash dividends paid & (246) & (240) \\
\hline Net cash used by financing activities & \((1,925)\) & \((2,605)\) \\
\hline DECREASE IN CASH AND DUE FROM BANKS & (340) & (447) \\
\hline Cash and due from banks at beginning of year & 4,016 & 3,679 \\
\hline Cash and due from banks at end of period & \$3,676 & \$3,232 \\
\hline
\end{tabular}

CASH ITEMS
\begin{tabular}{lrr} 
Interest paid & \(\$ 1,292\) & \(\$ 1,382\) \\
Income taxes paid & 206 & 90 \\
NCASH ITEMS & & 38 \\
Transfers from loans to foreclosed assets & 37
\end{tabular}

</TABLE>
See accompanying Notes to Consolidated Financial Statements.

PNC BANK CORP. 23

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

BUSINESS PNC Bank Corp. is one of the largest financial services organizations in the United States operating banking subsidiaries in Pennsylvania, New Jersey, Delaware, Ohio, Kentucky, Indiana, Massachusetts and Florida. The Corporation's major businesses include Consumer Banking, Corporate Banking, Mortgage Banking, Real Estate Banking and Asset Management. PNC Bank Corp. is subject to intense competition from other financial services companies with respect to these businesses and is subject to the regulations of certain federal and state agencies and undergoes periodic examinations by certain regulatory authorities.

ACCOUNTING POLICIES

BASIS OF FINANCIAL STATEMENT PRESENTATION The unaudited consolidated interim financial statements have been prepared in accordance with generally accepted accounting principles and include the accounts of PNC Bank Corp. and its subsidiaries ("Corporation" or "PNC Bank"), substantially all of which are
wholly owned. In the opinion of management, the financial statements reflect all adjustments, which are of a normal recurring nature, necessary for a fair statement of the results for the interim periods presented. Certain prior period amounts have been reclassified to conform to reporting classifications utilized for the current reporting period. These reclassifications did not impact the Corporation's financial condition or results of operations.

In preparing the unaudited consolidated interim financial statements, management is required to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results will differ from such estimates and such differences may be material to the financial statements.

The notes included herein should be read in conjunction with the audited consolidated financial statements included in PNC Bank's 1996 Annual Report.

ALLOWANCE FOR CREDIT LOSSES The allowance for credit losses is a reserve for estimated credit losses established through provisions charged against income. Loans deemed to be uncollectible are charged against the allowance account.

The allowance is maintained at a level believed by management to be sufficient to absorb estimated potential credit losses. Management's determination of the adequacy of the allowance is based on periodic evaluations of the credit portfolio and other relevant factors. This evaluation is inherently subjective as it requires material estimates including, among others, the amounts and timing of expected future cash flows on impaired loans, estimated losses on consumer loans and residential mortgages, and general amounts for historical loss experience, economic conditions, uncertainties in estimating losses and inherent risks in the various credit portfolios, all of which may be susceptible to significant change.

FINANCIAL DERIVATIVES The Corporation uses off-balance-sheet financial derivatives as part of the overall asset/liability management process and in mortgage banking activities. Substantially all such instruments are used to manage risk related to changes in interest rates. Financial derivatives primarily consist of interest rate swaps, purchased interest rate caps and floors, and forward contracts.

To accommodate customer needs, PNC Bank also enters into financial derivatives transactions primarily consisting of interest rate swaps, caps, floors and foreign exchange contracts. Interest rate risk exposure from customer positions is managed through transactions with other dealers. These positions are recorded at estimated fair value and changes in value are included in the results of operations.

PNC BANK CORP. 24

EARNINGS PER COMMON SHARE Primary earnings per common share is calculated by dividing net income adjusted for preferred stock dividends declared by the sum of the weighted average number of shares of common stock outstanding and the number of shares of common stock which would be issued assuming the exercise of stock options during each period. Fully diluted earnings per common share is based on net income adjusted for interest expense, net of tax, on outstanding convertible debentures and dividends declared on nonconvertible preferred stock. The weighted average number of shares of common stock outstanding is increased by the assumed conversion of outstanding convertible preferred stock and convertible debentures from the beginning of the year or date of issuance, if later, and the number of shares of common stock which would be issued assuming the exercise of stock options. Such adjustments to net income and the weighted average number of shares of common stock outstanding are made only when such adjustments dilute earnings per common share.

RECENT ACCOUNTING PRONOUNCEMENTS During the first six months of 1997, the Financial Accounting Standards Board issued several Statements of Financial Accounting Standards ("SFAS").

SFAS No. 128, "Earnings per Share," is effective for periods ending after December 15, 1997 with retroactive restatement required for all periods presented. Under the provisions of SFAS No. 128, primary and fully diluted earnings per share will be replaced with basic and diluted earnings per share amounts.

SFAS No. 129, "Disclosure of Information About Capital Structure," is effective for financial statements for periods ending after December 15, 1997. This Statement requires disclosure of rights and privileges of various securities outstanding.

SFAS No. 130, "Reporting Comprehensive Income," is effective for fiscal years beginning after December 15, 1997. This Statement establishes standards for reporting and display of comprehensive income and its
components. Comprehensive income includes net income and all other changes in shareholders' equity except those resulting from investments and distributions to owners.

SFAS No. 131, "Disclosures about Segments of an Enterprise and Related Information," is effective for financial statements for periods beginning after December 15, 1997. This Statement requires financial and descriptive information about an entity's operating segments to be included in the annual financial statements.

None of these standards when implemented are expected to materially impact the reported financial position or results of operations of the Corporation.

CASH FLOWS

For the statement of cash flows, cash and cash equivalents are defined as cash and due from banks. During the first six months of 1996, acquisition activity which affected cash flows consisted of \(\$ 538\) million in assets, \(\$ 501\) million in liabilities, cash payments totaling \(\$ 37\) million and receipt of \(\$ 497\) million in cash and due from banks. The Corporation did not have any acquisition activity in the first six months of 1997.

PNC BANK CORP. 25

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS


\section*{\(====\)}
</TABLE>
The preceding table sets forth the amortized cost and fair value of the Corporation's securities portfolio, all of which is available for sale. At June 30, 1997 and December 31, 1996, $\$ 4.1$ billion and $\$ 5.5$ billion, respectively, notional value of financial derivatives were designated to securities available for sale.

NONPERFORMING ASSETS
Nonperforming assets were as follows:
<TABLE>
<CAPTION>

|  | June 30 | December 31 |
| :--- | ---: | :---: |
| 1997 | 1996 |  |


| <S> | <C> | <C> |
| :---: | :---: | :---: |
| Nonaccrual loans | \$345 | \$347 |
| Restructured loans | 1 | 2 |
| Total nonperforming loans | 346 | 349 |
| Foreclosed assets | 96 | 110 |
| Total nonperforming assets | \$442 | \$459 |

ALLOWANCE FOR CREDIT LOSSES


PNC BANK CORP. 26

FINANCIAL DERIVATIVES

The notional and fair values of financial derivatives used for interest rate risk management and for mortgage banking activities were as follows:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[b]{3}{*}{In millions} & \multicolumn{3}{|c|}{Positive} & Negative \\
\hline & Notional & Fair & Notional & Fair \\
\hline & Value & Value & Value & Value \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline JUNE 30, 1997 & & & & \\
\hline Interest rate swaps & \$5,813 & \$108 & \$1,235 & \$(11) \\
\hline Interest rate caps & 4,573 & 4 & & \\
\hline Interest rate floors & 3,500 & 4 & 48 & \\
\hline Mortgage banking & & & & \\
\hline activities & 1,782 & 8 & 1,112 & (6) \\
\hline Total & \$15,668 & \$124 & \$2,395 & \$ (17) \\
\hline
\end{tabular}
\begin{tabular}{lllll} 
DECEMBER 31,1996 & & \\
Interest rate swaps & \(\$ 7,290\) & \(\$ 112\) & \(\$ 650\) & \$(15) \\
Interest rate caps & 5,813 & 2 & \\
Interest rate floors & 2,500 & 3 & 486 & \((1)\) \\
Mortgage banking & & 1,853 & 10 & \(\$ 1,136\)
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{</TABLE>} \\
\hline \multicolumn{5}{|l|}{Customer-related derivatives were as follows:} \\
\hline \multicolumn{5}{|l|}{<TABLE>} \\
\hline \multicolumn{5}{|l|}{<CAPTION>} \\
\hline & & & Positive & Negative \\
\hline June 30, 1997 - & Notional & Net Asset & Fair & Fair \\
\hline in millions & Value & (Liability) & Value & Value \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Interest rate} \\
\hline Swaps & \$3,107 & \$1 & \$11 & \$(10) \\
\hline Caps/floors & 2,605 & (1) & 3 & (4) \\
\hline Foreign exchange & 1,283 & & 15 & (15) \\
\hline Other & 952 & & 1 & (1) \\
\hline Total & \$7,947 & & \$30 & \$ (30) \\
\hline
\end{tabular}
</TABLE>
CAPITAL SECURITIES
Mandatorily Redeemable Capital Securities of Subsidiary Trust ("Capital
Securities") represent preferred beneficial interests in the assets of PNC Institutional Capital Trust B ("Trust"). The Trust holds $\$ 300$ million, par value of certain $8.315 \%$ junior subordinated debentures due May 15, 2027 issued by the Corporation. Distributions on the Capital Securities will be payable at an annual rate of $8.315 \%$ of the stated liquidation amount of $\$ 1,000$ per Capital Security, payable semiannually. Cash distributions on the Capital Securities are made to the extent interest on the debentures is received by the Trust. In the event of certain changes or amendments to regulatory requirements or federal tax rules, the Capital Securities are redeemable in whole. Otherwise, the Capital Securities are generally redeemable in whole or in part on or after May 15, 2007, at a declining redemption price ranging from $104.1575 \%$ to $100 \%$ of par on or after May 15, 2017.

OTHER FINANCIAL INFORMATION

<TABLE>
<CAPTION>
PNC BANCORP, INC., AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET
\begin{tabular}{|c|c|c|}
\hline In millions & \[
\begin{array}{r}
\text { June } 30 \\
1997
\end{array}
\] & \[
\begin{gathered}
\text { December } 31 \\
1996
\end{gathered}
\] \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{ASSETS} \\
\hline Cash and due from banks & \$3,679 & \$4,022 \\
\hline Securities & 8,206 & 11,210 \\
\hline Loans, net of unearned income & 53,380 & 51,736 \\
\hline Allowance for credit losses & \((1,075)\) & \((1,166)\) \\
\hline Net loans & 52,305 & 50,570 \\
\hline Other assets & 6,551 & 5,988 \\
\hline Total assets & \$70,741 & \$71,790 \\
\hline \multicolumn{3}{|l|}{LIABILITIES} \\
\hline Deposits & \$45,646 & \$46,290 \\
\hline Borrowed funds & 17,661 & 18,077 \\
\hline Other liabilities & 981 & 1,014 \\
\hline Total liabilities & 64,288 & 65,381 \\
\hline \multicolumn{3}{|l|}{Mandatorily redeemable capital} \\
\hline SHAREHOLDER'S EQUITY & 6,103 & 6,059 \\
\hline
\end{tabular}

Total liabilities, capital securities and shareholder's equity \$70,741 \$71,790
========
</TABLE>
<TABLE>
<CAPTION>
PNC BANCORP, INC., AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF INCOME

| Six months ended June 30 - in millions | 1997 | 1996 |
| :--- | :---: | :---: |
| - <S> | $<$ C $>$ | $<$ C $>$ |
| Interest income | $\$ 2,476$ | $\$ 2,481$ |
| Interest expense | 1,212 | 1,242 |


| Net interest income | 1,264 | 1,239 |
| :---: | :---: | :---: |
| Provision for credit losses | 25 |  |
| Net interest income less provision for credit losses | 1,239 | 1,239 |
| Noninterest income | 785 | 590 |
| Noninterest expense | 1,235 | 1,085 |
| Income before income taxes | 789 | 744 |
| Applicable income taxes | 276 | 263 |
| Net income | \$513 | \$481 |

The amount of dividends that may be paid by bank subsidiaries to PNC Bancorp, Inc., a first-tier holding company, and in turn to the parent company, are subject to certain legal limitations. Without regulatory approval, the amount available for payment of dividends by all subsidiary banks to PNC Bancorp, Inc. was $\$ 261$ million at June 30 , 1997. Dividends may also be impacted by capital needs, regulatory requirements, corporate policies, contractual restrictions and other factors.

PNC BANK CORP. 27

STATISTICAL INFORMATION

AVERAGE CONSOLIDATED BALANCE SHEET AND NET INTEREST ANALYSIS
<TABLE>
<CAPTION>

|  |  |  | Six months e | ded June |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Average balances in millions, 19971996 |  |  |  |  |  |
|  |  |  |  |  |  |
| interest in thousands | Average |  | Average | Average | Interest |
| Average |  |  |  |  |  |
| Taxable-equivalent basis | Balances | Interest | Yields/Rates | Balances |  |
| Yields/Rates |  |  |  |  |  |
| <S> | <C> | <C> | <C> | <C> | <C> |
| <C> |  |  |  |  |  |
| ASSETS |  |  |  |  |  |
| Interest-earning assets |  |  |  |  |  |
| Loans held for sale | \$1,215 | \$43,864 | 7.22\% | \$1,205 | \$41,453 |
| 6.88\% |  |  |  |  |  |
| Securities |  |  |  |  |  |
| U.S. Treasury, government |  |  |  |  |  |
| agencies and corporations |  | 6,677 | 201,197 | 6.04 | 11,013 | 342,288 |
| 6.22 |  |  |  |  |  |
| Other debt | 2,305 | 75,892 | 6.58 | 3,110 | 106,129 |
| 6.79 |  |  |  |  |  |
| Other | 587 | 21,399 | 7.32 | 656 | 26,253 |
| 8.02 |  |  |  |  |  |
| 6.42 Total securities | 9,569 | 298,488 | 6.25 | 14,779 | 474,670 |
| 6.42 |  |  |  |  |  |
| Loans, net of unearned income |  |  |  |  |  |
| Consumer |  |  |  |  |  |
| Credit card | 3,274 | 206,941 | 12.75 | 983 | 66,894 |
| 13.62 |  |  |  |  | 515,802 |
| Other consumer | 11,531 | 482,953 | 8.45 | 12,324 |  |
| 8.42 |  |  |  |  |  |
| Total consumer | 14,805 | 689,894 | 9.40 | 13,307 | 582,696 |
| 8.81 |  |  |  |  |  |
| Residential mortgage | 12,974 | 483,199 | 7.45 | 11,751 | 437,513 |
| 7.45 | 18,204 | 713,054 |  |  |  |
| Commercial |  |  | 7.79 | 16,998 | 662,706 |
| 7.71 | 4,562 | 197,229 | 8.62 | 4,858 | 216,991 |
| Commercial real estate |  |  |  |  |  |
| 8.89 | 1,825 | 62,691 | 6.88 | 1,994 | 66,036 |
| Other |  |  |  |  |  |
| 6.64 |  |  |  |  |  |
| Total loans, net of unearned income | 52,370 | 2,146,067 | 8.20 | 48,908 | 1,965,942 |
| 8.02 |  |  |  |  |  |
| Other interest-earning assets | 860 | 25,661 | 6.02 | 1,138 | 34,812 |
| 6.15 |  |  |  |  |  |


| Total interest-earning assets/interest income | 64,014 | 2,514,080 | 7.86 | 66,030 | 2,516,877 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 7.61 |  |  |  |  |  |
| Noninterest-earning assets |  |  |  |  |  |
| Allowance for credit losses | $(1,121)$ |  |  | $(1,234)$ |  |
| Cash and due from banks | 2,906 |  |  | 3,146 |  |
| Other assets | 4,763 |  |  | 4,145 |  |
| Total assets | \$70,562 |  |  | \$72,087 |  |
| LIABILITIES, CAPITAL SECURITIES AND SHAREHOLDERS' EQUITYInterest-bearing liabilities |  |  |  |  |  |
|  |  |  |  |  |  |
| Interest-bearing deposits |  |  |  |  |  |
| Demand and money market | \$13,116 | 181,803 | 2.80 | \$12,630 | 165,341 |
| 2.63 |  |  |  |  |  |
| Savings | 2,993 | 29,181 | 1.97 | 3,580 | 36,921 |
| 2.07 |  |  |  |  |  |
| Other time | 17,689 | 472,475 | 5.38 | 18,523 | 496,088 |
| 5.38 |  |  |  |  |  |
| Deposits in foreign offices | 1,127 | 30,696 | 5.42 | 894 | 24,524 |
| 5.42 |  |  |  |  |  |
| Total interest-bearing deposits | 34,925 | 714,155 | 4.12 | 35,627 | 722,874 |
| 4.08 |  |  |  |  |  |
| Borrowed funds |  |  |  |  |  |
| Bank notes and senior debt | 8,425 | 236,122 | 5.57 | 7,851 | 219,752 |
| 5.60 |  |  |  |  |  |
| Federal funds purchased | 3,272 | 89,601 | 5.52 | 3,896 | 104,429 |
| 5.39 eper |  |  |  |  |  |
| Repurchase agreements | 760 | 20,529 | 5.37 | 2,901 | 77,424 |
| 5.28 |  |  |  |  |  |
| Other borrowed funds | 4,827 | 141,887 | 5.88 | 3,299 | 102,133 |
| 6.23 |  |  |  |  |  |
| Subordinated debt | 1,351 | 53,922 | 7.98 | 1,359 | 54,231 |
| 7.99 |  |  |  |  |  |
| Total borrowed funds | 18,635 | 542,061 | 5.82 | 19,306 | 557,969 |
| 5.78 |  |  |  |  |  |
| Total interest-bearing |  |  |  |  |  |
| 4.67 |  |  |  |  |  |
| Noninterest-bearing liabilities, capital securities and shareholders' equity |  |  |  |  |  |
| Demand and other noninterest-bearing deposits | 9,550 |  |  | 9,838 |  |
| Accrued expenses and other liabilities | 1,473 |  |  | 1,550 |  |
| Mandatorily redeemable capital |  |  |  |  |  |
| Shareholders' equity | 5,558 |  |  | 5,766 |  |
| Total liabilities, capital securities and |  |  |  |  |  |
| Interest rate spread 3.15 |  |  |  |  |  |
| 2.94 |  |  |  |  |  |
| Impact of noninterest-bearing liabilities |  |  | . 77 |  |  |
| . 78 ( |  |  |  |  |  |
| Net interest income/margin |  | \$1,257,864 | 3.92\% |  | \$1,236,034 |
| 3.72\% |  |  |  |  |  |

$==========$

## </TABLE>

Nonaccrual loans are included in loans, net of unearned income. The impact of
financial derivatives used in interest rate risk management is included in the
interest income/expense and average yields/rates of the related assets and
liabilities. Average balances are based on amortized historical cost (excluding
SFAS No. 115 adjustments to fair value).

PNC BANK CORP. 28

## <TABLE>

<CAPTION>
 ---------



PNC BANK CORP. 29

QUARTERLY REPORT ON FORM 10-Q


All 19 nominees were elected and the votes cast for and against/withheld were as follows:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & \multicolumn{2}{|r|}{Aggregate Votes} \\
\hline Nominee & For & Against/Withheld \\
\hline
\end{tabular}
\begin{tabular}{lll} 
<S> & \multicolumn{1}{l}{ <C> } & <C> \\
Paul W. Chellgren & \(276,402,363\) & \(4,169,891\) \\
Robert N. Clay & \(276,330,770\) & \(4,241,484\) \\
George A. Davidson, Jr. & \(276,357,739\) & \(4,214,515\) \\
David F. Girard-diCarlo & \(274,163,908\) & \(6,408,346\) \\
Dianna L. Green & \(276,260,048\) & \(4,312,206\) \\
Carl G. Grefenstette & \(276,218,066\) & \(4,354,188\) \\
Bruce C. Lindsay & \(276,316,654\) & \(4,255,600\) \\
W. Craig McClelland & \(276,282,556\) & \(4,289,698\) \\
Thomas Marshall & \(276,199,969\) & \(4,372,285\) \\
Thomas H. O'Brien & \(276,185,331\) & \(4,386,923\) \\
Jackson H. Randolph & \(276,311,304\) & \(4,260,950\) \\
James E. Rohr & \(276,339,306\) & \(4,232,948\) \\
Roderic H. Ross & \(276,234,958\) & \(4,337,296\) \\
Vincent A. Sarni & \(276,145,342\) & \(4,426,912\) \\
Garry J. Scheuring & \(276,184,059\) & \(4,388,195\) \\
Richard P. Simmons & \(276,265,639\) & \(4,306,615\) \\
Thomas J. Usher & \(276,383,586\) & \(4,188,668\) \\
Milton A. Washington & \(276,321,909\) & \(4,250,345\) \\
Helge H. Wehmeier & \(276,342,817\) & \(4,229,437\)
\end{tabular}


\section*{</TABLE>}

The PNC Bank Corp. 1997 Long-Term Incentive Award Plan was approved, and the votes cast for, against or abstained and the number of broker non-votes were as follows:

</TABLE>
PNC BANK CORP. 30

The amendment to the PNC Bank Corp. Employee Stock Purchase Plan was approved, and the votes cast for, against or abstained and the number of broker non-votes were as follows:

<TABLE>
\begin{tabular}{|c|c|}
\hline <S> & <C> \\
\hline Aggregate votes for: & 236,980,029 \\
\hline Aggregate votes against: & 9,092,069 \\
\hline Number of abstentions: & 3,638,980 \\
\hline Number of broker non-votes: & 30,861,176 \\
\hline
\end{tabular}
</TABLE>
With respect to the above matters, holders of the Corporation's common and preferred stock voted together as a single class. The following table sets forth as of the February 24, 1997 record date the number of shares of each class of stock that was issued and outstanding and entitled to vote, the voting power per share and the aggregate voting power of each class:
<TABLE>
<CAPTION>

| Title of Class | Voting <br> Rights <br> Per Share | Number of Shares Entitled to Vote | Aggregate <br> Voting Power |
| :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> |
| Common Stock | 1 | 322,038,350 | 322,038,350 |

\$1.80 Cumulative
Convertible
Preferred Stock

| - Series A | 8 | 16,258 | 130,064 |
| :---: | :---: | :---: | :---: |
| \$1.80 Cumulative |  |  |  |
| Convertible |  |  |  |
| Preferred Stock |  |  |  |
| \$1.60 Cumulative |  |  |  |
| Convertible |  |  |  |
| Preferred Stock |  |  |  |
| \$1.80 Cumulative |  |  |  |
| Convertible |  |  |  |
| Preferred Stock |  |  |  |
| - Series D | 4/2.4 | 439,896 | 733,160* |
| Total possible votes |  |  | 323,479,873* |

$</$ TABLE $>$

* Represents greatest number of votes possible. Actual aggregate voting power was less since each holder of such preferred stock is entitled to a number of votes equal to the number of full shares of common stock into which such holder's preferred stock is convertible.

Holders of the Corporation's $6,000,000$ issued and outstanding shares of
Fixed/Adjustable Rate Noncumulative Preferred Stock-Series F were not entitled to vote with respect to the matters presented at the meeting.

```
Item 6 Exhibits and Reports on Form 8-K
The following exhibit index lists Exhibits to this Quarterly Report
on Form 10-Q:
<TABLE>
    <S> <C>
    1 1 \text { Calculation of Primary and Fully Diluted Earnings Per}
                        Common Share
    12.1 Computation of Ratio of Earnings to Fixed Charges
    12.2 Computation of Ratio of Earnings to Combined Fixed
                Charges and Preferred Stock Dividends
    27 Financial Data Schedule
---------------------------------------------------------------------
</TABLE>
Copies of these Exhibits may be accessed electronically at the Securities and
Exchange Commission's home page at www.sec.gov. Exhibits will also be furnished
without charge by writing to Glenn Davies, Vice President, Financial Reporting,
at corporate headquarters. Requests may also be directed to (412) 762-1553 or
to gdavies@usaor.net.
Since March 31, 1997, the Corporation filed the following current reports on
Form 8-K:
Form 8-K dated as of April 15, 1997, reporting the Corporation's consolidated
financial results for the three months ended March 31, 1997, filed pursuant to
Item 5.
Form 8-K dated as of July 9, 1997, reporting the public offering of $350
million of 67/8% subordinated notes due 2007, filed pursuant to Item 5.
Form 8-K dated as of July 16, 1997, reporting the Corporation's consolidated
financial results for the three months and six months ended June 30, 1997,
filed pursuant to Item 5.
SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the
Registrant has duly caused this report to be signed on August 14, 1997, on its
behalf by the undersigned thereunto duly authorized.
PNC Bank Corp.
Robert L. Haunschild
Senior Vice President and
    Chief Financial Officer
```

249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707
INTERNET INFORMATION
World Wide Web at Www.pncbank.com.
STOCK LISTING

PNC Bank Corp. common stock is traded on the New York Stock Exchange ("NYSE") under the symbol PNC.

FINANCIAL INFORMATION
Copies of the Corporation's filings with the Securities and Exchange Commission ("SEC"), including Exhibits thereto, may be obtained:

Electronically at the SEC's home page at www.sec.gov.

By writing to Glenn Davies, Vice President, Financial Reporting, at corporate headquarters.

By calling (412) 762-1553 or via e-mail to gdavies@usaor.net.

INQUIRIES

Individual shareholders should contact: Shareholder Relations at 800-843-2206.
Analysts and institutional investors should contact:
William H. Callihan, Vice President, Investor Relations, at 412-762-8257 or invrela@pncmail.com.

News media representatives and others seeking general information should contact: Jonathan Williams, Vice President, Media Relations, at 412-762-4550 or pubrela@pncmail.com.

COMMON STOCK PRICES/DIVIDENDS DECLARED
The table below sets forth by quarter the range of high, low and quarter-end closing sale prices for PNC Bank Corp. common stock and the cash dividends declared per common share.
<TABLE>
<CAPTION>

| 1997 Quarter | High | Low | Close | Cash Dividends Declared |
| :---: | :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> | <C> |
| First | \$45.000 | \$36.500 | \$40.000 | \$. 37 |
| Second | 44.750 | 37.375 | 41.750 | . 37 |
| Total |  |  |  | \$. 74 |

$==============================================================1$
$</$ TABLE $>$
<TABLE>
<CAPTION>

| 1996 Quarter | High | Low | Close | Cash <br> Dividends Declared |
| :---: | :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> | <C> |
| First | \$32.625 | \$28.375 | \$30.750 | \$. 35 |
| Second | 31.500 | 28.375 | 29.750 | . 35 |
| Third | 33.875 | 27.500 | 33.375 | . 35 |
| Fourth | 39.750 | 33.125 | 37.625 | . 37 |

Total \$1.42
$=======$
$</$ TABLE $>$
REGISTRAR AND TRANSFER AGENT

The Chase Manhattan Bank
P.O. Box 590

Ridgefield Park, New Jersey 07660
800-982-7652
DIVIDEND REINVESTMENT AND STOCK PURCHASE PLAN
The PNC Bank Corp. dividend reinvestment and stock purchase plan enables holders of common and preferred stock to purchase additional shares of common stock conveniently and without paying brokerage commissions or service charges.
PNC BANK CORP. AND SUBSIDIARIES
CALCULATION OF PRIMARY AND FULLY DILUTED EARNINGS PER COMMON SHARE
<TABLE>
<CAPTION>


PRIMARY EARNINGS PER COMMON SHARE

$$
\begin{array}{lll}
\$ .81 & \$ .72 & \$ 1.62
\end{array}
$$

\$1. 42
$\qquad$

CALCULATION OF FULLY DILUTED EARNINGS PER COMMON SHARE
Net income
$\$ 486,370$
Add: Interest expense on convertible debentures (net of tax)
Less: Dividends declared on non-convertible preferred stock

| \$259,075 | \$248, 050 | \$525,384 |  |
| :---: | :---: | :---: | :---: |
| 758 | 865 | 1,527 | 1,723 |
| 4,538 |  | 9,075 |  |
| \$255,295 | \$248,915 | \$517,836 | \$488,093 |


| Weighted average shares of common stock outstanding | 310,303 | 341,618 | 316,146 | 341,510 |
| :---: | :---: | :---: | :---: | :---: |
| Weighted average common shares to be issued using average market price or period-end market price, whichever is higher and assuming: |  |  |  |  |
| Conversion of preferred stock Series A \& B | 164 | 174 | 166 |  |
| 177 |  |  |  |  |
| Conversion of preferred stock Series C | 534 | 566 | 538 |  |
| 570 |  |  |  |  |
| Conversion of preferred stock Series D | 722 | 760 | 727 |  |
| 768 |  |  |  |  |
| Conversion of debentures | 2,466 | 2,821 | 2,485 |  |
| 2,842 |  |  |  |  |
| Exercise of stock options | 1,688 | 1,404 | 1,829 |  |
| 1,439 |  |  |  |  |
| Fully diluted weighted average common shares outstanding | 315,877 | 347,343 | 321,891 | 347,306 |
| FULLY DILUTED EARNINGS PER COMMON SHARE | \$. 81 | \$. 72 | \$1.61 |  |
| \$1.41 |  |  |  |  |




| <TABLE> <S> <C> |  |
| :---: | :---: |
| <ARTICLE> 9 |  |
| <LEGEND> |  |
| CONSOLIDATED FINANCIAL INFORMATION INCORPORATED BY REFERENCE TO THE 1997 SECOND |  |
|  |  |
| QUARTER FINANCIAL REVIEW AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH |  |
| FINANCIAL INFORMATION. |  |
| </LEGEND> |  |
| <MULTIPLIER> 1,000,000 |  |
| <S> | <C> |
| <PERIOD-TYPE> | 6-MOS |
| <FISCAL-YEAR-END> | DEC-31-1997 |
| <PERIOD-START> | JAN-01-1997 |
| <PERIOD-END> | JUN-30-1997 |
| <CASH> | 3,676 |
| <INT-BEARING-DEPOSITS> | 0 |
| <FED-FUNDS-SOLD> | 0 |
| <TRADING-ASSETS> | 0 |
| <INVESTMENTS-HELD-FOR-SALE> | 8,396 |
| <INVESTMENTS-CARRYING> | 0 |
| <INVESTMENTS-MARKET> | 0 |
| <LOANS> | 53,497 |
| <ALLOWANCE> | $(1,075)$ |
| <TOTAL-ASSETS> | 71,973 |
| <DEPOSITS> | 45,216 |
| <SHORT-TERM> | 3,273 |
| <LIABILITIES-OTHER> | 1,657 |
| <LONG-TERM> | 15,793 |
| <PREFERRED-MANDATORY> | 0 |
| <PREFERRED> | 7 |
| <COMMON> | 1,737 |
| <OTHER-SE> | 3,640 |
| <TOTAL-LIABILITIES-AND-EQUITY> | 71,973 |
| <INTEREST-LOAN> | 2,135 |
| <INTEREST-INVEST> | 295 |
| <INTEREST-OTHER> | 69 |
| <INTEREST-TOTAL> | 2,499 |
| <INTEREST-DEPOSIT> | 714 |
| <INTEREST-EXPENSE> | 1,256 |
| <INTEREST-INCOME-NET> | 1,243 |
| <LOAN-LOSSES> | 25 |
| <SECURITIES-GAINS> | 30 |
| <EXPENSE-OTHER> | 1,275 |
| <INCOME-PRETAX> | 802 |
| <INCOME-PRE-EXTRAORDINARY> | 802 |
| <EXTRAORDINARY> | 0 |
| <CHANGES> | 0 |
| <NET-INCOME> | 525 |
| <EPS-PRIMARY> | 1.62 |
| <EPS-DILUTED> | 1.61 |
| <YIELD-ACTUAL> | 3.92 |
| <LOANS-NON> | 345 |
| <LOANS-PAST> | 230 |
| <LOANS-TROUBLED> | 1 |
| <LOANS-PROBLEM> | 0 |
| <ALLOWANCE-OPEN> | 1,166 |
| <CHARGE-OFFS> | (185) |
| <RECOVERIES> | 66 |
| <ALLOWANCE-CLOSE> | 1,075 |
| <ALLOWANCE-DOMESTIC> | 1,075 |
| <ALLOWANCE-FOREIGN> | 0 |
| <ALLOWANCE-UNALLOCATED> | 0 |

