## PNC BANK CORP.

Quarterly Report on Form 10-Q
For the quarterly period ended September 30, 1996
Page 1 represents a portion of the third quarter 1996 Corporate Financial
Review which is not required by the Form $10-Q$ report and is not "filed" as part of the Form 10-Q.

The Quarterly Report on Form $10-Q$ and cross reference index is on page 32 FINANCIAL HIGHLIGHTS

<TABLE>
\begin{tabular}{ll} 
<CAPTION & \\
\hline
\end{tabular}
-------
</TABLE>
<TABLE>
<CAPTION> September 30 June 30 March 31 December 31 September

\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{SELECTED DATA} \\
\hline \multicolumn{5}{|l|}{Capital ratios} \\
\hline \multicolumn{5}{|l|}{Risk-based capital} \\
\hline Tier I & 8.29\% & 8.45\% & 8.18\% & 8.00\% \\
\hline \multicolumn{5}{|l|}{9.11\%} \\
\hline Total & 11.79 & 11.99 & 11.70 & 11.56 \\
\hline \multicolumn{5}{|l|}{12.74} \\
\hline Leverage & 7.18 & 6.96 & 6.90 & 6.37 \\
\hline 6.98 & & & & \\
\hline Common shareholders' equity to assets & 8.30 & 8.08 & 7.94 & 7.83 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{7.85} \\
\hline Average common shareholders' equity to average assets & 8.27 & 7.94 & 8.01 & 7.76 \\
\hline 7.69 & & & & \\
\hline \multicolumn{5}{|l|}{Asset quality ratios} \\
\hline Net charge-offs to average loans & . 30 & . 29 & . 28 & . 45 \\
\hline \multicolumn{5}{|l|}{. 15} \\
\hline Nonperforming loans to loans & . 76 & . 77 & . 76 & . 74 \\
\hline \multicolumn{5}{|l|}{. 96} \\
\hline Nonperforming assets to loans and foreclosed assets & 1.01 & 1.03 & 1.10 & 1.10 \\
\hline \multicolumn{5}{|l|}{1.37} \\
\hline Nonperforming assets to total assets & . 72 & . 71 & . 74 & . 73 \\
\hline \multicolumn{5}{|l|}{. 84} \\
\hline Allowance for credit losses to loans & 2.33 & 2.42 & 2.51 & 2.59 \\
\hline \multicolumn{5}{|l|}{2.80} \\
\hline Allowance for credit losses to nonperforming loans 291.16 & 306.11 & 312.19 & 328.88 & 351.68 \\
\hline \multicolumn{5}{|l|}{Book value per common share} \\
\hline As reported & \$17.23 & \$17.07 & \$16.88 & \$16.87 \\
\hline \multicolumn{5}{|l|}{\$17.55} \\
\hline Excluding net unrealized securities gains/losses & 17.58 & 17.49 & 17.16 & 16.79 \\
\hline 17.67 & & & & \\
\hline
\end{tabular}
</TABLE> PNC BANK CORP. 1
CORPORATE FINANCIAL REVIEW

This Corporate Financial Review should be read in conjunction with the unaudited Consolidated Financial Statements of PNC Bank Corp. and subsidiaries ("Corporation" or "PNCBank") included herein and the Corporate Financial Review and audited Consolidated Financial Statements included in the Corporation's 1995 Annual Report.

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<CAPTION>
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CORPORATE FINANCIAL REVIEW

OVERVIEW
PNC BANK CORP. The Corporation is one of the largest diversified financial services companies in the United States. It operates five lines of business: Consumer Banking, Corporate Banking, Real Estate Banking, Mortgage Banking, and Asset Management. Each line of business focuses on specific customer segments and offers financial products and services on a national level and in PNCBank's primary geographic locations in Pennsylvania, New Jersey, Delaware, Ohio and Kentucky.

SUMMARY FINANCIAL RESULTS Earnings for the first nine months of 1996 were $\$ 720.3$ million or $\$ 2.08$ per fully diluted share reflecting progress on strategies designed to increase shareholder value. Changes in balance sheet composition benefited net interest income and growth businesses such as asset management, corporate finance, treasury management and brokerage produced strong results. Earnings were adversely affected by a $\$ 35.1$ million pre-tax charge recorded during the third quarter of 1996 for a special one-time deposit insurance assessment mandated by Congress to recapitalize the Savings
Association Insurance Fund ("SAIF"). Excluding the assessment, earnings for the first nine months of 1996 were $\$ 742.7$ million, or $\$ 2.15$ per fully diluted share, an increase of $27.1 \%$ compared with the prior-year period. The following table sets forth a summary of financial results for the first nine months of 1996 and 1995.
<TABLE>
<CAPTION>
Nine months ended September 30 1996


| <S> | <C> | <C> |
| :---: | :---: | :---: |
| AS REPORTED |  |  |
| Net income (in thousands) | \$720,323 | \$584,237 |
| Fully diluted earnings per common share | 2.08 | 1.70 |
| Return on |  |  |
| Average total assets | 1.35\% | 1.04\% |
| Average common shareholders' equity | 16.71 | 13.64 |
| EXCLUDING ONE-TIME SAIF ASSESSMENT |  |  |
| Earnings (in thousands) | \$742,718 | \$584,237 |
| Fully diluted earnings per common share | 2.15 | 1.70 |
| Return on |  |  |
| Average total assets | 1.39\% | $1.04 \%$ |
| Average common shareholders' equity | 17.23 | 13.64 |

## </TABLE>

Net interest income increased $14.1 \%$ to $\$ 1.9$ billion and net interest margin widened 66 basis points to $3.77 \%$ compared with the first nine months of 1995. These increases were primarily due to loan growth, the Chemical Bank, New Jersey ("Chemical") acquisition and changes in balance sheet composition. The Corporation expects net interest income and margin to increase reflecting the impact of continuing changes in balance sheet composition including credit card portfolio purchases in connection with the American Automobile Association
("AAA") initiative. However, the level of net interest income and margin depends on numerous factors including the overall level of interest rates, composition of earning assets, demand for loan and deposit products and related yields and costs.

At September 30, 1996, total assets were $\$ 69.7$ billion. Average earning assets declined $\$ 4.3$ billion in the period-to-period comparison to $\$ 65.2$ billion. This decline was primarily due to the reduction in securities and related wholesale funding partially offset by a $9.2 \%$ increase in loans. Excluding acquisitions, average loans increased $3.9 \%$.

PNC BANK CORP. 2

Noninterest income increased 7.5\% to \$1.0 billion for the first nine months of 1996. Fee-based revenue growth reflects success of initiatives to expand noninterest revenue sources and was led by asset management, treasury management, brokerage and corporate finance. Management expects to continue initiatives to expand these businesses, however, future growth will depend on many factors including competitive pressures, as well as financial market and general economic conditions.

Noninterest expense increased $5.0 \%$ to $\$ 1.7$ billion, substantially due to the Chemical acquisition and one-time SAIF assessment. Excluding these factors, noninterest expense declined 2.5\%. The efficiency ratio improved to 59.1\%, excluding the SAIF charge, reflecting the cost savings associated with the Midlantic Corporation ("Midlantic") integration, cost control strategies and lower Bank Insurance Fund premiums. The conversion of Midlantic's products and systems was completed on schedule during the third quarter of 1996 , with cost savings ahead of expectations. The level of noninterest expense is expected to increase modestly for the remainder of 1996 reflecting costs to acquire and service AAA-affinity credit card portfolios and other AAA-related initiatives.

The Corporation's asset quality and coverage ratios remained strong. Annualized net charge-offs for the third quarter of 1996 were. $30 \%$ of average loans compared with . 29\% for the second quarter of 1996. The allowance for credit losses as a percent of nonperforming loans and total loans was $306 \%$ and $2.33 \%$, respectively, at September 30 , 1996. Based on the loan portfolio's current risk profile, management does not expect to record a provision for credit losses during the remainder of 1996.

BUSINESS STRATEGIES The financial services industry is challenged by intense competition. Loan pricing and credit standards are under competitive pressure as lenders seek to deploy capital and access to capital markets is available to a broader range of borrowers. Traditional deposit activities are subject to pricing pressures and customer migration as the competition for consumer investment dollars intensifies among banks and other financial services companies. In this environment, PNCBank is focused on building businesses capable of competing independently and producing appropriate returns on invested capital. The Corporation may exit certain businesses where appropriate returns cannot be achieved.

Consumer Banking contributes $51 \%$ of total line of business earnings. Changes in consumer preferences and technological advancements are transforming the way the Corporation delivers consumer products and services. Traditional delivery channels, such as retail branches, are being downsized and replaced with more technologically advanced, cost-efficient means such as telebanking, automated teller machines ("ATM") and on-line banking through personal computers. Since year-end 1995, the Corporation has reduced its retail branch network by $12 \%$ and anticipates further reductions in its primary geographic markets as telebanking services and the ATM network are expanded.

The agreement with AAA gives PNCBank the exclusive right to offer a wide range of financial products and services to the organization's 35 million members. This agreement represents a unique opportunity for the Corporation to further expand the national distribution of financial products and services.

Substantially all of these will be offered through alternative delivery channels thereby leveraging the existing infrastructure. On November 1, 1996 the Corporation purchased a $\$ 771$ million AAA-affinity credit card portfolio for a premium of $15.16 \%$ and continues to evaluate opportunities to acquire the remaining AAA-affinity credit card portfolios totaling approximately $\$ 1.5$ billion. Management believes these acquisitions will positively impact net interest income and margin and result in higher consumer charge-offs.

The Corporation's asset management business is among the largest in the country. Asset Management's initiatives focus on growing internally by expanding product marketing and distribution channels and through acquisitions. Compass Capital FundsSM, PNCBank's proprietary mutual fund family, are offered throughout the Corporation's retail branch network and marketed nationally through agreements with over 80 brokerage firms. Compass Capital FundsSM consist of 28 fund portfolios with approximately $\$ 11$ billion in assets. These funds provide investors with a full range of equity, bond and money market investment options.

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CORPORATE FINANCIAL REVIEW

The BlackRock Financial Management, L.P. ("BlackRock") acquisition in the first quarter of 1995 added $\$ 25$ billion to assets under management and the establishment of CastleInternational in the first quarter of 1996, expanded international asset management capabilities. The Corporation is the second largest U.S. bank manager of mutual funds and one of the largest mutual fund service providers. During the first nine months of 1996, discretionary assets under management increased $\$ 9$ billion to $\$ 105$ billion and total assets under administration increased $\$ 29$ billion to $\$ 311$ billion. This growth reflects success in attracting new institutional and mutual fund servicing relationships as well as growth in the value of assets administered.

Corporate Banking strategies are focused on developing fee-based products and services as alternatives to traditional balance sheet leverage. These include syndication, treasury management, employee benefits, private placement, interest rate risk management and capital markets. Fee-based products and services are targeted to industry-based segments such as healthcare, communications, energy, metals and mining and financial institutions. Total fee-based revenues in Corporate Banking increased $25.4 \%$ in the first nine months of 1996 compared to the prior-year period reflecting these initiatives.

PNCBank is recognized as an industry leader in treasury management providing collection, disbursement, information management and investment management services. Treasury management emphasizes the use of technology to facilitate electronic commerce and improve productivity and customer service.

In the Mortgage Banking line of business, the focus is on consolidating operations and utilizing technology to enhance origination and operating platform efficiencies. For example, nine regional production processing centers have been consolidated into four sites and duplicative and overlapping functions at the Corporation's two mortgage servicing centers have been centralized. Mortgage Banking also continues to expand origination capabilities by leveraging the Corporation's distribution network and private banking capabilities and by pursuing strategic third party alliances.

The focus in Real Estate Banking is on expanding fee-based revenue by distributing debt to private and institutional investors through syndication, private placement and securitization activities. Real Estate Banking is among the largest real estate syndicators in the country.

As part of the capital management initiatives, the Corporation repurchased 6.2 million shares of common stock in the third quarter of 1996 and, in October 1996, increased the common stock dividend by 5.7\%. The Corporation also issued $\$ 300$ million of preferred stock, the proceeds of which will be used to purchase additional common shares.

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LINE OF BUSINESS RESULTS
For purposes of reporting line of business results, the Corporation has designated the following five lines of business: Consumer Banking, Corporate Banking, Real Estate Banking, Mortgage Banking and Asset Management.

The Corporation evaluates the performance of lines of business through a management accounting process which uses various methods of balance sheet and income statement allocations, transfers and assignments. Line of business results presented herein reflect each line of business as if it operated on a stand-alone basis. Securities or borrowings, and related interest rate spread, have been assigned to each line of business based on its net asset or liability position. Consumer Banking was a net generator of funds and, accordingly, was assigned securities, while the other lines of business received an assignment of borrowings as net asset generators. These results are not necessarily comparable to similar results for other financial services institutions and differ from financial statements prepared in accordance with generally accepted accounting principles.

Asset/liability management activities reflect the residual of the assignment of wholesale assets and liabilities to the lines of business. These activities also include securities transactions and the impact of financial derivatives used for interest rate risk management. Capital is assigned to each business unit based on management's assessment of inherent risks and equity levels at independent companies that provide similar products and services. Capital assignments are not equivalent to regulatory capital guidelines and the total amount assigned will vary from consolidated shareholders' equity.

LINE OF BUSINESS

<TABLE>
<CAPTION>
on
Nine months ended September 30
Capital
</TABLE>
* Revenue is the sum of fully-taxable equivalent net interest income and fee-based income

PNC BANK CORP. 5

CORPORATE FINANCIAL REVIEW

<TABLE>
<CAPTION>
CONSUMER BANKING
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Nine months ended September 30 & \multicolumn{2}{|l|}{Community Banking} & \multicolumn{2}{|l|}{Private Banking} & \multicolumn{2}{|c|}{Total} \\
\hline Dollars in millions & 1996 & 1995 & 1996 & 1995 & 1996 & 1995 \\
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline INCOME STATEMENT & & & & & & \\
\hline Net interest income & \$1,143 & \$1,040 & \$67 & \$57 & \$1,210 & \$1,097 \\
\hline Noninterest income & 254 & 245 & 191 & 164 & 445 & 409 \\
\hline Total revenue & 1,397 & 1,285 & 258 & 221 & 1,655 & 1,506 \\
\hline Provision & 81 & 41 & & & 81 & 41 \\
\hline Noninterest expense & 824 & 798 & 177 & 158 & 1,001 & 956 \\
\hline Pretax earnings & 492 & 446 & 81 & 63 & 573 & 509 \\
\hline Income taxes & 175 & 154 & 30 & 23 & 205 & 177 \\
\hline Earnings & \$317 & \$292 & \$51 & \$40 & \$368 & \$332 \\
\hline
\end{tabular}

AVERAGE BALANCE SHEET
Loans
Assigned assets

Other assets

\[
\begin{array}{llllll}
\$ 36,515 & \$ 34,272 & \$ 2,706 & \$ 2,279 & \$ 39,221 & \$ 36,551 \\
\hline
\end{array}
\]

PERFORMANCE RATIOS
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline After-tax profit margin & 23\% & 23\% & 20\% & 18\% & 22\% & 22\% \\
\hline Efficiency & 59 & 62 & 68 & 71 & 60 & 63 \\
\hline Return on assigned equity & 22 & 22 & 26 & 23 & 23 & 22 \\
\hline
\end{tabular}

\section*{</TABLE>}

Consumer Banking includes: Community Banking which serves small business customers and all other consumers who use traditional branch and direct banking services; and Private Banking which provides affluent customers with personal and charitable trust, brokerage and specialized retail banking financial services.

In January 1996, an agreement was reached with AAA to exclusively offer financial products and services to the organization's 35 million members. The agreement provides for an initial term of ten years, with two five-year renewal options. A full range of consumer products and services will be offered including credit card, automobile, student, home equity and residential mortgage loans, as well as deposit accounts and money market mutual funds. These products and services will be marketed in conjunction with AAA as member clubs enroll and will be delivered primarily through the Corporation's direct banking channels.

Consumer Banking earnings accounted for \(51 \%\) of line of business earnings in the first nine months of 1996 compared with \(53 \%\) in the year-earlier period. Average loans increased 17\% in the comparison, or \(3 \%\) excluding the Chemical acquisition. Consumer loan growth primarily consisted of higher education lending, credit cards and mortgages in the Private Bank. Net charge-offs were \(\$ 81\) million in the first nine months of 1996 compared with \(\$ 41\) million in the prior-year period. The increase was primarily due to higher credit card charge-offs and the impact of the Chemical acquisition. Consumer net charge-offs and delinquencies were relatively stable in the third quarter of 1996 compared with the prior two quarters.

Community Banking earnings, which includes the Direct Bank's alternative delivery channels, increased \(9 \%\) to \(\$ 317\) million as revenues grew \(9 \%\). Growth in net interest income was primarily attributable to an increase in earning assets from loan growth and the Chemical acquisition. Noninterest income increased \$9 million or \(4 \%\) in the comparison primarily due to growth in a broad base of products and services including deposit accounts, ATM transactions and consumer insurance products partially offset by the impact of the credit card and merchant services alliances. Expenses in this segment increased \(3 \%\) as costs associated with the Chemical acquisition and AAA were partially offset by the benefits of the Midlantic integration and lower Federal deposit insurance premiums.

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Earnings from Private Banking increased 28\% in the first nine months of 1996 as new trust business and higher brokerage revenue more than offset expense growth from sales and marketing activities. Return on assigned equity increased to \(26 \%\) compared with \(23 \%\) a year ago.
<TABLE>
<CAPTION>
CORPORATE BANKING
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline Nine months ended September 30 & \multicolumn{2}{|l|}{Middle Market} & \multicolumn{2}{|l|}{Large Corporate} & \multicolumn{2}{|l|}{Equity Management} & \multicolumn{2}{|c|}{Total} \\
\hline Dollars in millions & 1996 & 1995 & 1996 & 1995 & 1996 & 1995 & 1996 & 1995 \\
\hline \multicolumn{9}{|l|}{---} \\
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{9}{|l|}{INCOME STATEMENT} \\
\hline Net interest income & \$320 & \$337 & \$83 & \$79 & \$ (2) & \$(3) & \$401 & \$413 \\
\hline Noninterest income & 126 & 121 & 46 & 40 & 60 & 24 & 232 & 185 \\
\hline \multicolumn{9}{|l|}{-} \\
\hline Total revenue & 446 & 458 & 129 & 119 & 58 & 21 & 633 & 598 \\
\hline Provision & (1) & 25 & 4 & 1 & & & 3 & 26 \\
\hline Noninterest expense & 225 & 225 & 71 & 55 & 7 & 4 & 303 & 284 \\
\hline \multicolumn{9}{|l|}{-} \\
\hline Pretax earnings & 222 & 208 & 54 & 63 & 51 & 17 & 327 & 288 \\
\hline Income taxes & 80 & 81 & 14 & 21 & 18 & 6 & 112 & 108 \\
\hline \multicolumn{9}{|l|}{-} \\
\hline Earnings & \$142 & \$127 & \$40 & \$42 & \$33 & \$11 & \$215 & \$180 \\
\hline
\end{tabular}
-

AVERAGE BALANCE SHEET
Loans
Other assets

Total assets
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \[
\begin{array}{r}
\$ 11,577 \\
553
\end{array}
\] & \[
\begin{array}{r}
\$ 11,447 \\
376
\end{array}
\] & \[
\begin{array}{r}
\$ 4,402 \\
203
\end{array}
\] & \[
\begin{array}{r}
\$ 4,028 \\
94
\end{array}
\] & \[
\begin{aligned}
& \$ 46 \\
& 178
\end{aligned}
\] & \[
\begin{aligned}
& \$ 31 \\
& 155
\end{aligned}
\] & \[
\begin{array}{r}
\$ 16,025 \\
934
\end{array}
\] & \[
\begin{array}{r}
\$ 15,506 \\
625
\end{array}
\] \\
\hline \$12,130 & \$11,823 & \$4,605 & \$4,122 & \$224 & \$186 & \$16,959 & \$16,131 \\
\hline
\end{tabular}


Corporate Banking includes: Middle Market customers with annual sales of \(\$ 5\) million to \(\$ 250\) million and those in certain specialized industries; Large Corporate customers having annual sales of more than \(\$ 250\) million; and Equity Management which makes private equity investments.

Corporate Banking's earnings contributed \(30 \%\) and \(29 \%\) of total line of business earnings in the first nine months of 1996 and 1995, respectively. Earnings increased \(\$ 35\) million, or \(19 \%\), primarily due to higher venture capital gains and a lower provision allocation. Net interest income declined in the comparison as narrower lending spreads offset a \(\$ 519\) million increase in average loans.
Excluding venture capital gains, Corporate Banking fee-based revenue increased nearly 7\% due to expanded treasury management, corporate finance, and retirement and investment service activities.

Corporate Banking's traditional spread-based lending business is under intense competition from banks and nonbanks seeking opportunities to extend credit in a market with declining demand and narrowing spreads.

Corporate Banking is characterized by higher levels of assigned capital related to the amount of balance sheet leverage. The Corporation expects revenue in this line of business to be generated increasingly from fee-based sources such as treasury management, capital markets and employee benefit plan services. Corporate Banking's capital markets capabilities continue to be expanded to meet the changing needs of its client base. The Corporation has also expanded product capabilities in the merger and acquisitions advisory, private placement, interest rate risk management and leasing product areas. Investments in the Corporation's syndication capabilities contributed to a \(14 \%\) increase in agented transactions and a doubling of fee revenue and volume underwritten over the same period last year. The Corporation is currently evaluating long-term opportunities in expanded corporate underwriting activities in order to complement existing fee based product line and to provide PNCBank's clients with greater access to the capital markets.

PNC BANK CORP. 7

CORPORATE FINANCIAL REVIEW

Treasury management continues to produce revenue growth exceeding national averages. On a year-to-date basis production revenues, which include net interest and fee-based revenues, increased \(17 \%\) over the same period last year.
<TABLE>
<CAPTION>
REAL ESTATE BANKING
Nine months ended September 30
\begin{tabular}{|c|c|c|}
\hline Dollars in millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline INCOME STATEMENT & & \\
\hline Net interest income & \$126 & \$132 \\
\hline Noninterest income & 9 & 14 \\
\hline Total revenue & 135 & 146 \\
\hline Provision & 2 & 7 \\
\hline Noninterest expense & 31 & 51 \\
\hline Pretax earnings & 102 & 88 \\
\hline Income taxes & 33 & 34 \\
\hline Earnings & \$69 & \$54 \\
\hline
\end{tabular}

AVERAGE BALANCE SHEET
Loans
ther assets
\begin{tabular}{|c|c|}
\hline \[
\begin{array}{r}
\$ 3,901 \\
\quad(76)
\end{array}
\] & \[
\begin{array}{r}
\$ 3,943 \\
(77)
\end{array}
\] \\
\hline \$3,825 & \$3,866 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Net deposits & \$199 & \$153 \\
\hline Assigned funds & 3,035 & 3,113 \\
\hline Other funds & (15) & (9) \\
\hline Assigned equity & 606 & 609 \\
\hline Total funds & \$3,825 & \$3,866 \\
\hline \multicolumn{3}{|l|}{PERFORMANCE RATIOS} \\
\hline After-tax profit margin & 51\% & 37\% \\
\hline Efficiency & 23 & 35 \\
\hline Return on assigned equity & 15 & 12 \\
\hline
\end{tabular}

\section*{</TABLE>}

Real Estate Banking contributed 9\% of line of business earnings in the first nine months of 1996 compared with \(8 \%\) for the first nine months of 1995. Earnings increased \(\$ 15\) million or \(28 \%\) primarily due to a decline in workout expenses related to lower levels of nonperforming assets and gains from disposition of foreclosed assets.

Real Estate Banking has been driven by balance sheet leverage and required significant levels of assigned capital. A key initiative in this line of business is to alter the business mix to reduce balance sheet leverage and improve returns by expanding fee-based services such as treasury management, interest rate risk management and debt placement activities. PNCBank is one of the five largest real estate loan syndicators in the U.S., having a leading role in over \(\$ 2\) billion of syndication volume in the first nine months of 1996.
<TABLE>
<CAPTION>
MORTGAGE BANKING
\begin{tabular}{|c|c|c|}
\hline Nine months ended September 30 Dollars in millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline INCOME STATEMENT & & \\
\hline Net interest income & \$154 & \$121 \\
\hline Noninterest income & 130 & 174 \\
\hline Total revenue & 284 & 295 \\
\hline Provision & 12 & 4 \\
\hline Noninterest expense & 211 & 228 \\
\hline Pretax earnings & 61 & 63 \\
\hline Income taxes & 23 & 24 \\
\hline Earnings & \$38 & \$39 \\
\hline
\end{tabular}

AVERAGE BALANCE SHEET
\begin{tabular}{|c|c|c|}
\hline Loans & \$11,410 & \$10,365 \\
\hline Other assets & 2,186 & 1,731 \\
\hline Total assets & \$13,596 & \$12,096 \\
\hline Net deposits & \$2,324 & \$2,665 \\
\hline Assigned funds & 8,679 & 7,929 \\
\hline Other funds & 1,927 & 935 \\
\hline Assigned equity & 666 & 567 \\
\hline Total funds & \$13,596 & \$12,096 \\
\hline \multicolumn{3}{|l|}{PERFORMANCE RATIOS} \\
\hline After-tax profit margin & 14\% & 13\% \\
\hline Efficiency & 74 & 77 \\
\hline Return on assigned equity & 8 & 9 \\
\hline
\end{tabular}

\section*{</TABLE>}

Mortgage Banking contributed 5\% of line of business earnings in 1996 compared with 6\% in the first nine months of 1995. Net interest income increased \(27 \%\) to \(\$ 154\) million for the first nine months of 1996 compared with the year-earlier period, primarily due a \(\$ 1.0\) billion increase in portfolio loans. Noninterest income from the Corporation's mortgage origination and servicing activities declined \(\$ 44\) million, primarily due to lower sales of servicing rights.
Mortgage Banking results reflect the impact of significant noncash expense items such as amortization of MSR. Excluding the effect of these items, cash returns currently exceed the Corporation's required return for this line of business.
<TABLE>
<CAPTION>
MORTGAGE SERVICING PORTFOLIO
\begin{tabular}{lcc} 
In millions & 1996 & 1995 \\
\hline <S> & <C> & \(<\) C> \\
January 1 & \(\$ 37,299\) & \(\$ 40,389\) \\
Originations & 4,245 & 4,174 \\
Acquisitions & 3,737 & 148 \\
Repayments & \((4,717)\) & \((3,402)\)
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Sales & (133) & \((4,067)\) \\
\hline September 30 & \$40,431 & \$37,242 \\
\hline
\end{tabular}
</TABLE>

PNC BANK CORP. 8

During the first nine months of 1996 , the Corporation funded \(\$ 4.2\) billion of residential mortgages with 69\% representing new financings. The comparable amounts were \(\$ 4.2\) billion and \(83 \%\), respectively, in the first nine months of 1995.

At September 30, 1996, the Corporation's mortgage servicing portfolio totaled \(\$ 40.4\) billion, had a weighted-average coupon of \(7.93 \%\) and an estimated fair value of \(\$ 481\) million. The servicing portfolio included \(\$ 27.8\) billion of loans serviced for others. Capitalized MSR totaled \(\$ 322\) million at September 30, 1996.

The value of MSR is affected, in part, by changes in interest rates. If interest rates decline and the rate of prepayment increases, the underlying servicing fee income stream and related MSR fair value would be reduced. In a period of rising interest rates, a converse relationship would exist. The Corporation seeks to manage this risk by using financial instruments whose values move in the opposite direction of MSR value changes.

The mortgage banking business continues to be affected by intense competition and lower demand for mortgage originations. In this environment, PNCBank continues to pursue several strategic objectives including the use of advanced, cost-effective technologies, leveraging processing, underwriting and servicing capabilities and entering into alliances with third parties to expand the reach of the distribution network.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline \multicolumn{3}{|l|}{ASSET MANAGEMENT} \\
\hline Nine months ended September 30 & & \\
\hline Dollars in millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{INCOME STATEMENT} \\
\hline Net interest income & \$ (5) & \$ (3) \\
\hline Noninterest income & 179 & 136 \\
\hline Total revenue & 174 & 133 \\
\hline Noninterest expense & 116 & 92 \\
\hline Pretax earnings & 58 & 41 \\
\hline Income taxes & 22 & 16 \\
\hline Earnings & \$36 & \$25 \\
\hline \multicolumn{3}{|l|}{AVERAGE BALANCE SHEET} \\
\hline Loans & \$78 & \$66 \\
\hline Other assets & 344 & 255 \\
\hline Total assets & \$422 & \$321 \\
\hline Net deposits & \$157 & \$126 \\
\hline Assigned funds & 114 & 80 \\
\hline Other funds & 34 & 31 \\
\hline Assigned equity & 117 & 84 \\
\hline Total funds & \$422 & \$321 \\
\hline \multicolumn{3}{|l|}{PERFORMANCE RATIOS} \\
\hline After-tax profit margin & 21\% & 19\% \\
\hline Efficiency & 67 & 69 \\
\hline Return on assigned equity & 41 & 40 \\
\hline
\end{tabular}

\section*{</TABLE>}

Asset Management contributed 5\% of line of business earnings in the first nine months of 1996 compared with \(4 \%\) in the year-earlier period. Noninterest income increased \(32 \%\) due to an increase in assets under administration driven by strong new business generation and appreciation in value, in addition to the effect of the BlackRock acquisition. Noninterest expense increased primarily due to the BlackRock acquisition and incremental costs associated with servicing new business.

Assets under administration increased \(\$ 43\) billion in the comparison to \(\$ 311\) billion at September 30, 1996. Discretionary assets under management totaled \(\$ 105\) billion at September 30,1996 compared with \(\$ 91\) billion a year ago. At September 30, 1996, the composition of discretionary assets under administration was \(46 \%\) fixed income, \(28 \%\) money market, \(25 \%\) equity and \(1 \%\) other assets.
<TABLE>
<CAPTION>

</TABLE>
New business resulted, in part, from the strong performance of investment products relative to respective benchmarks. During the first nine months of 1996, BlackRock's marketing of institutional management capabilities resulted in the addition of over \(\$ 7\) billion in new business. In addition, CastleInternational, the Corporation's recently created international equity manager in Edinburgh, Scotland, manages over \$1.5 billion of assets.

The mutual fund servicing business continues to attract new customers in a consolidating market, benefiting from a long-standing association with innovative and growing fund families. Mutual fund servicing revenue increased \(30 \%\) in the comparison.

Revenue from asset management and mutual fund servicing is included in Asset Management. Revenue from marketing asset management products, trust and employee benefit services to Consumer Banking and Corporate Banking customers is included in those lines of business. The following table sets forth total asset management and trust revenue and earnings included in each line of business.

ASSET MANAGEMENT AND TRUST REVENUE
AND EARNINGS
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{\multirow[t]{2}{*}{\[
\begin{aligned}
& \text { <TABLE> } \\
& \text { <CAPTION> }
\end{aligned}
\]}} \\
\hline & & & & \\
\hline & \multicolumn{3}{|c|}{Revenue} & \\
\hline \multicolumn{5}{|l|}{Nine months ended} \\
\hline September 30 & Fees and & & & \\
\hline In millions & Commissions & Other & Total & Earnings \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{1996} \\
\hline Asset Management & \$178 & \$ (4) & \$174 & \$36 \\
\hline Consumer Banking & 145 & 7 & 152 & 32 \\
\hline Corporate Banking & 45 & 8 & 53 & 7 \\
\hline Total & \$368 & \$11 & \$379 & \$75 \\
\hline \multicolumn{5}{|l|}{1995} \\
\hline Asset Management & \$138 & \$ (5) & \$133 & \$25 \\
\hline Consumer Banking & 131 & 11 & 142 & 28 \\
\hline Corporate Banking & 40 & 6 & 46 & 8 \\
\hline Total & \$309 & \$12 & \$321 & \$61 \\
\hline
\end{tabular}
</TABLE>

The level of asset management and trust revenue is primarily affected by the volume of new business and the value of assets managed or serviced, investment performance and financial market conditions. Revenue may be positively affected by strong investment performance or improving financial markets. Conversely, declining performance or deteriorating financial markets may adversely affect revenue.

CONSOLIDATED INCOME STATEMENT REVIEW
<TABLE>
<CAPTION>
INCOME STATEMENT HIGHLIGHTS
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Nine months ended September 30}} & \multicolumn{2}{|r|}{Change} \\
\hline & & & & \\
\hline Dollars in millions & 1996 & 1995 & Amount & Percent \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Net interest income & & & & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline (taxable-equivalent basis) & \$1,853 & \$1,625 & \$228 & 14.1\% \\
\hline Provision for credit losses & & 5 & (5) & (100.0) \\
\hline Noninterest income & 1,007 & 937 & 70 & 7.5 \\
\hline Noninterest expense & 1,725 & 1,643 & 82 & 5.0 \\
\hline Income taxes & 387 & 294 & 93 & 31.6 \\
\hline Net income & 720 & 584 & 136 & 23.3 \\
\hline
\end{tabular}

\section*{</TABLE>}

Consolidated net income increased \(23.3 \%\) to \(\$ 720.3\) million for the first nine months of 1996 reflecting the benefits of improved balance sheet composition, revenue growth and expense control. Total revenue increased \(11.6 \%\) or \(\$ 297.7\) million to \(\$ 2.9\) billion for the first nine months of 1996 due to a wider net interest margin and growth in fee-based businesses.

Taxable-equivalent net interest income increased \(\$ 228.3\) million or \(14.1 \%\). The net interest margin widened 66 basis points to \(3.77 \%\) in the first nine months of 1996 compared with \(3.11 \%\) in the prior-year period. The net interest income and margin increases reflect the benefits of the Chemical acquisition, changes in balance sheet composition and a lower cost of financial derivatives used for interest rate risk management.

Total interest income declined \(\$ 254.2\) million primarily due to the decline in securities and lower yields on loans. The cost of interest-bearing liabilities declined \(\$ 352.2\) million due to a reduction in higher-cost wholesale funds and an increase in the proportion of retail deposits to total sources of funds. The cost of financial derivatives used in interest rate risk management declined \(\$ 130.3\) million in the comparison.

PNC BANK CORP. 10
<TABLE>
<CAPTION>
NET INTEREST INCOME ANALYSIS
Taxable-equivalent basis
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline Nine months ended September 30 & \multicolumn{3}{|r|}{Average Balances} & \multicolumn{3}{|l|}{Interest Income/Expense} & \multicolumn{3}{|r|}{Average Yields/Rates} \\
\hline Dollars in millions & 1996 & 1995 & Change & 1996 & 1995 & Change & 1996 & 1995 & Change \\
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline Interest-earning assets & & & & & & & & & \\
\hline Securities & \$14,214 & \$23,048 & \$ \((8,834)\) & \$680 & \$1,095 & \$ (415) & 6.38\% & 6.33\% & 5 bp \\
\hline Loans, net of unearned income & 48,825 & 44,713 & 4,112 & 2,966 & 2,820 & 146 & 8.06 & 8.38 & (32) \\
\hline Other interest-earning assets & 2,157 & 1,718 & 439 & 105 & 90 & 15 & 6.45 & 6.96 & (51) \\
\hline Total interest-earning assets/ interest income & 65,196 & 69,479 & \((4,283)\) & 3,751 & 4,005 & (254) & 7.64 & 7.66 & (2) \\
\hline Noninterest-earning assets & 6,038 & 5,670 & 368 & & & & & & \\
\hline Total assets & \$71,234 & \$75,149 & \$ \((3,915)\) & & & & & & \\
\hline \multicolumn{10}{|l|}{Interest-bearing liabilities} \\
\hline Interest-bearing deposits & \$35,348 & \$35,439 & \$ (91) & 1,072 & 1,133 & (61) & 4.05 & 4.27 & (22) \\
\hline Borrowed funds & 7,044 & 14,017 & \((6,973)\) & 300 & 656 & (356) & 5.66 & 6.21 & (55) \\
\hline Notes and debentures & 11,675 & 9,504 & 2,171 & 515 & 450 & 65 & 5.84 & 6.29 & (45) \\
\hline Total interest-bearing & & & & & & & & & \\
\hline liabilities/ interest expense & 54,067 & 58,960 & \((4,893)\) & 1,887 & 2,239 & (352) & 4.64 & 5.06 & (42) \\
\hline
\end{tabular}
--
Noninterest-bearing liabilities and shareholders' equity

\begin{tabular}{llr} 
Interest rate spread & 1,864 & 1,766
\end{tabular}
---
</TABLE>
Net interest income and margin depend on a number of factors including the volume and composition of earning assets and related yields along with the cost
of funding such assets. In the first nine months of 1996, loans comprised \(74.9 \%\) of the Corporation's earning assets. Accordingly, loan growth and the related yields earned have a significant impact on net interest income. During the first nine months of 1996, loan growth and yields earned were tempered by competitive pricing pressures, the Corporation's underwriting standards, return on capital expectations and declining demand. The Corporation expects these conditions to continue. The cost of funding is affected by the composition of and rates paid on the various sources of funding. Average deposits comprised \(63.5 \%\) of the Corporation's total sources of funding and the remainder is comprised of wholesale funding obtained at prevailing market rates. The ability to attract and retain deposits will continue to be affected by competition and customer preferences for higher yielding products, such as mutual funds.

Noninterest income totaled \(\$ 1.0\) billion in the first nine months of 1996, an increase of \(7.5 \%\) compared with the prior-year period. The growth reflects the Corporation's continuing emphasis on expanding fee-based businesses led by significant increases in asset management, deposit, corporate finance and brokerage.

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CORPORATE FINANCIAL REVIEW
\begin{tabular}{|c|c|c|c|c|}
\hline <TABLE> & & & & \\
\hline <CAPTION> & & & & \\
\hline NONINTEREST INCOME & & & & \\
\hline Nine months ended & & & Cha & \\
\hline Septmber 30 & & & & \\
\hline Dollars in millions & 1996 & 1995 & Amount & Percent \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Asset management and trust & & & & \\
\hline Asset management & \$76 & \$54 & \$22 & 40.7\% \\
\hline Mutual fund & 133 & 112 & 21 & 18.8 \\
\hline Trust & 159 & 143 & 16 & 11.2 \\
\hline Total asset management and trust & 368 & 309 & 59 & 19.1 \\
\hline Service fees & & & & \\
\hline Deposit & 212 & 177 & 35 & 19.8 \\
\hline Corporate finance & 49 & 39 & 10 & 25.6 \\
\hline Consumer & 45 & 39 & 6 & 15.4 \\
\hline Brokerage & 41 & 30 & 11 & 36.7 \\
\hline Credit card and merchant services & 15 & 36 & (21) & (58.3) \\
\hline Insurance & 21 & 18 & 3 & 16.7 \\
\hline Other & 25 & 25 & & \\
\hline Total service fees & 408 & 364 & 44 & 12.1 \\
\hline Mortgage banking & & & & \\
\hline Servicing & 89 & 91 & (2) & (2.2) \\
\hline Marketing & 15 & 23 & (8) & (34.8) \\
\hline Sale of servicing & 2 & 33 & (31) & (93.9) \\
\hline Total mortgage banking & 106 & 147 & (41) & (27.9) \\
\hline Net securities gains & 15 & 9 & 6 & 66.7 \\
\hline Other & 110 & 108 & 2 & 1.9 \\
\hline Total & \$1,007 & \$937 & \$70 & 7.5 \\
\hline
\end{tabular}
</TABLE>
The decline in credit card and merchant services reflects the impact of alliances with third parties to provide certain administrative, marketing, data processing and customer support services for these businesses. Generally, the third parties receive fee-based revenues and incur operating costs associated with offering such services. In July 1996, the Corporation canceled one such agreement and paid a termination fee of \(\$ 4\) million. The costs and fee income associated with the services provided under that agreement are reflected in the Corporation's results of operations after the termination date.
<TABLE>
<CAPTION>
NONINTEREST EXPENSE
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Nine months ended September 30}} & \multicolumn{2}{|r|}{Change} \\
\hline & & & & \\
\hline Dollars in millions & 1996 & 1995 & Amount & Percent \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Compensation & \$695 & \$641 & \$54 & 8.4\% \\
\hline Employee benefits & 146 & 157 & (11) & (7.0) \\
\hline Total staff expense & 841 & 798 & 43 & 5.4 \\
\hline Net occupancy & 147 & 138 & 9 & 6.5 \\
\hline Equipment & 128 & 120 & 8 & 6.7 \\
\hline Intangible asset and MSR amortization & 81 & 73 & 8 & 11.0 \\
\hline Taxes other than income & 41 & 39 & 2 & 5.1 \\
\hline Federal deposit insurance & 10 & 50 & (40) & (80.0) \\
\hline SAIF assessment & 35 & & 35 & 100.0 \\
\hline Other & 442 & 425 & 17 & 4.0 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline Total & \$1,725 & \$1,643 & \$82 & 5.0 \\
\hline
\end{tabular}
</TABLE>

Noninterest expense excluding the SAIF assessment increased 2.9\% to \$1.7 billion for the first nine months of 1996 , substantially due to acquisitions partially offset by lower Federal deposit insurance premiums. On this basis, the efficiency ratio improved to \(59.1 \%\) in the first nine months of 1996 compared with \(64.2 \%\) in the year-earlier period.

Compensation expense increased primarily due to acquisitions and incentive compensation in fee-based businesses including asset management and brokerage. Average FTEs totaled 25,200 in the first nine months of 1996 compared with 25,460 in the year-earlier period. Lower staff levels from the integration of Midlantic and Chemical, and in the Mortgage Banking line of business were partially offset by additions to support initiatives in telebanking and Asset Management.

Conversion of Midlantic's products and systems were completed during the third quarter of 1996 with cost savings ahead of expectations. Remaining integration efforts will be focused on completing staff reductions and disposal of duplicative facilities. The Corporation continues to believe it will exceed its original estimate of \(\$ 150\) million in annual cost savings beginning in 1997 from the consolidation or elimination of overlapping facilities and operations. However, the extent and timing of cost savings from the integration of Midlantic are dependent on several factors, many of which are outside of management's control.

The Corporation recorded a third quarter charge of \(\$ 35.1\) million for a special one-time assessment mandated by Congress to recapitalize the SAIF. The legislation also included provisions that will result in a modest reduction in future annual deposit insurance costs.

PNC BANK CORP. 12

AVERAGE BALANCE SHEET REVIEW

AVERAGE BALANCE SHEET HIGHLIGHTS
\begin{tabular}{|c|c|c|c|c|}
\hline <TABLE> & & & & \\
\hline <CAPTION> & & & & \\
\hline Nine months ended & & & & \\
\hline September 30 & & & & \\
\hline Dollars in millions & 1996 & 1995 & Amount & Percent \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Assets & \$71,234 & \$75,149 & \$ \((3,915)\) & (5.2) \% \\
\hline Earning assets & 65,196 & 69,479 & \((4,283)\) & (6.2) \\
\hline Loans, net of unearned income & 48,825 & 44,713 & 4,112 & 9.2 \\
\hline Securities & 14,214 & 23,048 & \((8,834)\) & (38.3) \\
\hline Deposits & 45,214 & 44,374 & 840 & 1.9 \\
\hline Borrowed funds & 7,044 & 14,017 & \((6,973)\) & (49.7) \\
\hline Notes and debentures & 11,675 & 9,504 & 2,171 & 22.8 \\
\hline Shareholders' equity & 5,766 & 5,747 & 19 & . 3 \\
\hline
\end{tabular}

\section*{</TABLE>}

Average assets and earning assets totaled \(\$ 71.2\) billion and \(\$ 65.2\) billion, respectively, for the nine months ended September 30,1996 compared with \(\$ 75.1\) billion and \(\$ 69.5\) billion, respectively, in the year-earlier period. The decline was due to reduction in the securities portfolio partially offset by loan growth and the Chemical acquisition.

AVERAGE LOANS
<TABLE>
<CAPTION>
Nine months ended September 30
\begin{tabular}{|c|c|c|c|}
\hline Dollars in millions & 1996 & 1995 & Change \\
\hline <S> & <C> & <C> & <C> \\
\hline Consumer & \$13, 222 & \$11,649 & 13.5\% \\
\hline Residential mortgage & 11,944 & 10,590 & 12.8 \\
\hline Commercial & 16,997 & 15,559 & 9.2 \\
\hline Commercial real estate & 4,809 & 5,048 & (4.7) \\
\hline Other & 1,853 & 1,867 & (.7) \\
\hline Total, net of unearned income & \$48,825 & \$44,713 & 9.2 \\
\hline
\end{tabular}
</TABLE>

Average loans increased \(\$ 4.1\) billion, or \(9.2 \%\) to \(\$ 48.8\) billion for the nine months ended September 30, 1996. Excluding acquisitions, loans increased \(3.9 \%\) in the comparison. Loans were \(74.9 \%\) of earning assets in the first nine months of 1996 compared with \(64.4 \%\) a year ago. Securities declined \(\$ 8.8\) billion compared
with the year-earlier period. Securities represented \(21.8 \%\) of earning assets
compared with \(33.2 \%\) for the first nine months of 1995 .

Average deposits increased \(\$ 840\) million, or \(1.9 \%\), to \(\$ 45.2\) billion in the first nine months of 1996 compared with a year ago. The Chemical acquisition, which was completed in October 1995, added \(\$ 2.7\) billion of retail core deposits. The ratio of deposits to sources of funds increased to \(63.5 \%\) compared with \(59.0 \%\) a year ago. During the first nine months of 1996 , the ratio of wholesale funding to total sources of funds decreased to \(27.8 \%\) compared with \(34.8 \%\) a year ago.

BALANCE SHEET REVIEW

BALANCE SHEET HIGHLIGHTS

</TABLE>
Total assets were \(\$ 69.7\) billion at September 30,1996 compared with \(\$ 73.4\) billion at year-end 1995. The decline was primarily due to a reduced securities portfolio.

LOANS
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline In millions & \[
\begin{array}{r}
\text { September } 30 \\
1996
\end{array}
\] & December 31
1995 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Consumer} \\
\hline Home equity & \$4,574 & \$4,541 \\
\hline Automobile & 3,884 & 4,236 \\
\hline Student & 1,760 & 1,512 \\
\hline Credit card & 1,077 & 1,004 \\
\hline Other & 2,046 & 2,246 \\
\hline Total consumer & 13,341 & 13,539 \\
\hline Residential mortgage & 12,642 & 11,689 \\
\hline \multicolumn{3}{|l|}{Commercial} \\
\hline Manufacturing & 3,780 & 3,363 \\
\hline Retail/Wholesale & 3,036 & 3,148 \\
\hline Service providers & 2,271 & 2,402 \\
\hline Communications & 1,221 & 1,083 \\
\hline Financial services & 934 & 1,082 \\
\hline Real estate related & 1,370 & 1,291 \\
\hline Health care & 1,100 & 1,028 \\
\hline Other & 3,772 & 3,415 \\
\hline Total commercial & 17,484 & 16,812 \\
\hline \multicolumn{3}{|l|}{Commercial real estate} \\
\hline Commercial mortgage & 2,544 & 2,775 \\
\hline Medium-term financings & 1,068 & 1,250 \\
\hline Construction and development & 1,022 & 889 \\
\hline Total commercial real estate & 4,634 & 4,914 \\
\hline Lease financing and other & 1,689 & 2,102 \\
\hline Unearned income & (347) & (403) \\
\hline Total, net of unearned income & \$49,443 & \$48,653 \\
\hline
\end{tabular}
</TABLE>

CORPORATE FINANCIAL REVIEW

Loans outstanding increased \(\$ 790\) million from year-end 1995 to \(\$ 49.4\) billion at September 30, 1996. The composition of the loan portfolio remained relatively consistent in the comparison and continues to be geographically diversified among numerous industries and types of business. Unfunded commitments, net of participations and syndications, increased \(\$ 3.6\) billion, or \(10.8 \%\), since
year-end 1995. In addition, the Corporation had net outstanding letters of credit totaling \(\$ 3.8\) billion at September 30, 1996 and \(\$ 4.0\) billion at

December 31, 1995, primarily consisting of standby letters of credit.
\begin{tabular}{|c|c|c|}
\hline NET UNFUNDED COMMITMENTS TO EXTEND CREDIT & & \\
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline & September 30 & December 31 \\
\hline In millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline Consumer & \$9,149 & \$7,335 \\
\hline Residential mortgage & 861 & 554 \\
\hline Commercial & 25,766 & 24,282 \\
\hline Commercial real estate & 769 & 751 \\
\hline Other & 915 & 892 \\
\hline Total & \$37,460 & \$33,814 \\
\hline
\end{tabular}
</TABLE>
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
SECURITIES \\
<TABLE> \\
<CAPTION>
\end{tabular}}} \\
\hline & & & & \\
\hline & \multicolumn{2}{|l|}{September 30, 1996} & \multicolumn{2}{|l|}{December 31, 1995} \\
\hline In millions Am & Amortized Cost & \[
\begin{gathered}
\text { Fair } \\
\text { Value }
\end{gathered}
\] & Amortized Cost & \[
\begin{gathered}
\text { Fair } \\
\text { Value }
\end{gathered}
\] \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Debt securities} \\
\hline U.S. Treasury & \$2,460 & \$2,460 & \$3,211 & \$3,280 \\
\hline \multicolumn{5}{|l|}{U.S. Government agencies and corporations} \\
\hline Mortgage-related & 5,725 & 5,556 & 7,510 & 7,453 \\
\hline Other & 421 & 409 & 1,030 & 1,034 \\
\hline \multicolumn{5}{|l|}{Asset-backed} \\
\hline Private placement & 250 & 250 & 1,597 & 1,604 \\
\hline Other & 1,105 & 1,106 & 426 & 428 \\
\hline State and municipal & 223 & 233 & 343 & 367 \\
\hline \multicolumn{5}{|l|}{Other debt} \\
\hline Mortgage-related & 776 & 765 & 1,121 & 1,113 \\
\hline Other & 101 & 106 & 99 & 97 \\
\hline Corporate stocks and other & her 356 & 358 & 455 & 457 \\
\hline Associated derivatives & & & & 6 \\
\hline Total \$ & \$11,417 & \$11,243 & \$15,792 & \$15,839 \\
\hline
\end{tabular}
</TABLE>
The securities portfolio declined \(\$ 4.6\) billion from year-end 1995 to \(\$ 11.2\) billion at September 30, 1996, reflecting the impact of management's actions to reduce investment assets and related wholesale funding. The expected weighted average life of the securities portfolio was 3 years and 4 months at September 30, 1996 compared with 2 years and 8 months at year-end 1995.

Securities classified as available for sale may be sold as part of the overall asset/liability management process. Realized gains and losses resulting from such sales would be reflected in the results of operations and would include gains or losses on associated financial derivatives. As part of the overall asset/liability management process, PNCBank sold \(\$ 5.3\) billion of securities, primarily U.S. Treasury and asset-backed private placements, during the first nine months of 1996. The transactions, including the effect of associated financial derivatives, resulted in a net gain of \(\$ 14.6\) million. In the same period a year ago, \(\$ 1.8\) billion of securities were sold at a net gain of \(\$ 9.3\) million.

The securities portfolio included collateralized mortgage obligations and mortgage-backed securities with a fair value of \(\$ 5.2\) billion and \(\$ 1.1\) billion, respectively at September 30, 1996. The characteristics of these securities include principal guarantees, primarily by U.S. Government agencies, and marketability. Expected lives of such securities can vary as interest rates change. In a declining interest rate environment, prepayments on the underlying mortgage securities may accelerate and, therefore, shorten the expected lives. Conversely, expected lives would lengthen in a rising interest rate environment. The Corporation monitors the impact of this risk through the use of an income simulation model as part of the asset/liability management process.

At September 30, 1996 and December 31, 1995, \(\$ 5.5\) billion and \(\$ 6.1\) billion, respectively, notional value of financial derivatives were associated with securities available for sale.

FUNDING SOURCES
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & September 30 & December 31 \\
\hline In millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline Deposits & & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Demand, savings and money market & \$26,664 & \$27,145 \\
\hline Time & 18,091 & 18,661 \\
\hline Foreign & 675 & 1,093 \\
\hline Total deposits & 45,430 & 46,899 \\
\hline \multicolumn{3}{|l|}{Borrowed funds} \\
\hline Federal funds purchased & 1,523 & 3,817 \\
\hline Repurchase agreements & 909 & 2,851 \\
\hline Commercial paper & 400 & 753 \\
\hline Treasury, tax and loan & 2,079 & 567 \\
\hline Other & 426 & 677 \\
\hline Total borrowed funds & 5,337 & 8,665 \\
\hline \multicolumn{3}{|l|}{Notes and debentures} \\
\hline Bank notes & 7,715 & 6,256 \\
\hline Federal Home Loan Bank & 1,939 & 2,393 \\
\hline Other & 1,659 & 1,749 \\
\hline Total notes and debentures & 11,313 & 10,398 \\
\hline Total & \$62,080 & \$65,962 \\
\hline
\end{tabular}
</TABLE>

PNC BANK CORP. 14

Total deposits decreased \(3.1 \%\) to \(\$ 45.4\) billion at September 30 , 1996 compared with \(\$ 46.9\) billion at year-end 1995. Demand, savings and money market deposits declined \(\$ 481\) million as consumers sought more attractive yields.

Total borrowed funds and notes and debentures declined \(\$ 2.4\) billion in the comparison due to initiatives to reposition the balance sheet. The change in composition of these categories reflects actions to utilize the most cost-effective alternatives.

CAPITAL The access to and cost of funding new business initiatives including acquisitions, deposit insurance costs, and the level and nature of expanded regulatory oversight depend, in large part, on a financial institution's capital strength. The Corporation manages its capital position through balance sheet size and composition, issuance of debt and equity instruments, treasury stock activities, dividend policies and retained earnings.

The board of directors authorized a 24 million common share repurchase plan in January 1995. All purchases under that plan were discontinued with the initiation of the Midlantic merger in July 1995 and during the second quarter of 1996, the board of directors formally rescinded the plan. In August 1996, the board of directors authorized the purchase of up to 10 million common shares before the end of 1996 in addition to purchases for employee benefit and dividend reinvestment plans. During the third quarter, the Corporation purchased 4.4 million shares under the 10 million share program. In October 1996, the Corporation issued \(\$ 300\) million of nonconvertible preferred stock, the proceeds of which are to be used to purchase additional common shares.

\section*{RISK-BASED CAPITAL}

\section*{<TABLE>}
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline \multicolumn{2}{|r|}{September 30} & December 31 \\
\hline Dollars in millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Capital components} \\
\hline Shareholders' equity & \$5,798 & \$5,768 \\
\hline Goodwill and other intangibles & (976) & (980) \\
\hline ```
Net unrealized securities (gains)
    losses
``` & 115 & (26) \\
\hline Tier I risk-based capital & 4,937 & 4,762 \\
\hline Subordinated debt & 1,335 & 1,370 \\
\hline Eligible allowance for credit losses & 750 & 750 \\
\hline Total risk-based capital & \$7,022 & \$6,882 \\
\hline
\end{tabular}

Assets
Risk-weighted assets and off-balance-sheet instruments Average tangible assets
\begin{tabular}{cc}
\(\$ 59,560\) & \(\$ 59,539\) \\
68,724 & 74,756 \\
--------------------
\end{tabular}

Capital ratios
\begin{tabular}{|c|c|c|}
\hline Tier I risk-based & 8. 29 \% & 8. \(00 \%\) \\
\hline Total risk-based & 11.79 & 11.56 \\
\hline Leverage & 7.18 & 6.37 \\
\hline
\end{tabular}
</TABLE>
The minimum regulatory capital ratios are 4\% for Tier I, 8\% for total
risk-based and $3 \%$ for leverage. However, regulators may require higher capital levels when a bank's particular circumstances warrant. To be classified as well capitalized, regulators require capital ratios of at least 6\% for Tier I, 10\%
for total risk-based and 5\% for leverage. At September 30, 1996, the Corporation and each of its bank affiliates were classified as well capitalized.

RISK MANAGEMENT
The Corporation's ordinary course of business involves varying degrees of risk taking, the most significant of which are credit, liquidity and interest rate risk. To manage these risks, the Corporation has risk management processes designed to provide for risk identification, measurement, monitoring and control.

CREDIT RISK MANAGEMENT Credit risk represents the possibility that a customer or counterparty may not perform in accordance with contractual terms. Credit risk is inherent in the financial services business and results from extending credit to customers, purchasing securities and entering into certain
off-balance-sheet financial derivative transactions. The Corporation seeks to manage credit risk through diversification, utilizing exposure limits to any single industry or customer, requiring collateral and selling participations to third parties.

NONPERFORMING ASSETS

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & September 30 & December 31 \\
\hline Dollars in millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Nonaccrual loans} \\
\hline Commercial & \$176 & \$118 \\
\hline \multicolumn{3}{|l|}{Commercial real estate} \\
\hline Commercial mortgage & 118 & 108 \\
\hline Real estate project & 21 & 45 \\
\hline Consumer & 5 & 10 \\
\hline Residential mortgage & 54 & 54 \\
\hline Total nonaccrual loans & 374 & 335 \\
\hline Restructured loans & 3 & 23 \\
\hline Total nonperforming loans & 377 & 358 \\
\hline \multicolumn{3}{|l|}{Foreclosed assets} \\
\hline Commercial real estate & 79 & 105 \\
\hline Residential mortgage & 22 & 24 \\
\hline Other & 23 & 49 \\
\hline Total foreclosed assets & 124 & 178 \\
\hline Total nonperforming assets & \$501 & \$536 \\
\hline Nonperforming loans to loans & . \(76 \%\) & . \(74 \%\) \\
\hline \multicolumn{3}{|l|}{Nonperforming assets to loans and} \\
\hline foreclosed assets & 1.01 & 1.10 \\
\hline Nonperforming assets to assets & . 72 & . 73 \\
\hline
\end{tabular}
, \(\qquad\)
</TABLE>
PNC BANK CORP. 15

CORPORATE FINANCIAL REVIEW
Nonperforming assets declined $\$ 35$ million since year-end 1995 to $\$ 501$ million at September 30 , 1996. Lower foreclosed assets and restructured loans were partially offset by higher nonaccrual loans. Nonperforming assets and nonperforming loans are expected to decline in the fourth quarter of 1996.

At September 30, 1996, $\$ 94$ million of nonperforming loans were current as to principal and interest compared with $\$ 89$ million at December 31, 1995.

CHANGE IN NONPERFORMING ASSETS

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline In millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$536 & \$757 \\
\hline Transferred from accrual & 346 & 273 \\
\hline Acquisitions & & 14 \\
\hline Returned to performing & (36) & (56) \\
\hline Principal reductions & (192) & (210) \\
\hline Sales & (101) & (74) \\
\hline Charge-offs and valuation adjustments & (52) & (73) \\
\hline September 30 & \$501 & \$631 \\
\hline
\end{tabular}
</TABLE>
ACCRUING LOANS CONTRACTUALLY
PAST DUE 90 DAYS OR MORE

<TABLE>
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{3}{|c|}{Amount} & \multicolumn{2}{|l|}{Percent of Loans} \\
\hline Dollars in Septem millions & \[
\begin{aligned}
& \text { r } 30 \\
& 1996
\end{aligned}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1995
\end{array}
\] & \[
\begin{array}{r}
\text { September } 30 \\
1996
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1995
\end{array}
\] \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Consumer & & & & \\
\hline Guaranteed student loans & \$52 & \$44 & 2.95\% & 2.90\% \\
\hline Other & 54 & 51 & . 48 & . 44 \\
\hline Total consumer & 106 & 95 & . 82 & . 72 \\
\hline Residential mortgage & 58 & 63 & . 45 & . 54 \\
\hline Commercial & 32 & 22 & . 18 & . 13 \\
\hline Commercial real estate & 35 & 45 & . 75 & . 92 \\
\hline Total & \$231 & \$225 & . 47 & . 46 \\
\hline
\end{tabular}
</TABLE>
ALLOWANCE FOR CREDIT LOSSES In determining the adequacy of the allowance for credit losses, the Corporation allocates reserves to specific problem loans based on discounted cash flow analyses or collateral valuations for impaired loans and to pools of watchlist and non-watchlist loans for various credit risk factors.

ALLOWANCE FOR CREDIT LOSSES

| <TABLE> <br> <CAPTION> |  |  |
| :---: | :---: | :---: |
| In millions | 1996 | 1995 |
| <S> | <C> | <C> |
| January 1 | \$1,259 | \$1,352 |
| Charge-offs | (168) | (163) |
| Recoveries | 61 | 84 |
| Net charge-offs | (107) | (79) |
| Provision for credit losses |  | 5 |
| Acquisitions |  | 7 |
| September 30 | \$1,152 | \$1,285 |

</TABLE>
The allowance as a percent of nonperforming loans and period-end loans was 306\% and 2.33\%, respectively, at September 30, 1996. The comparable year-end 1995 amounts were $352 \%$ and $2.59 \%$, respectively.

PROVISION FOR CREDIT LOSSES Favorable economic conditions, combined with management's ongoing attention to asset quality, resulted in a stable level of nonperforming assets and net charge-offs. Based on the loan portfolio's current risk profile, management does not expect to record a provision for credit losses during the remainder of 1996. Should the risk profile of the loan portfolio or the economy deteriorate, asset quality may be adversely impacted and a provision for credit losses may be required. Credit card growth and portfolio acquisitions are expected to increase consumer charge-offs and may effect the level of provision for credit losses.

CHARGE-OFFS AND RECOVERIES

<TABLE>
<CAPTION>


1995
Consumer
\begin{tabular}{|c|c|c|c|c|}
\hline Credit card & \$21 & \$4 & \$17 & 2.70\% \\
\hline Other & 52 & 28 & 24 & . 30 \\
\hline Total consumer & 73 & 32 & 41 & . 47 \\
\hline sidential mortgage & 7 & 1 & 6 & . 08 \\
\hline mmercial & 55 & 41 & 14 & . 12 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline Commercial real estate & 28 & 10 & 18 & . 48 \\
\hline Total & \$163 & \$84 & \$79 & . 24 \\
\hline
\end{tabular}
</TABLE>
Consumer net charge-offs increased $\$ 44$ million in the comparison primarily due to acquisitions and an increase in credit card charge-offs.

LIQUIDITY Liquidity represents an institution's ability to generate cash or otherwise obtain funds at reasonable rates to satisfy commitments to borrowers and demands of depositors and debtholders, and invest in other strategic initiatives. Liquidity risk represents the likelihood the Corporation would be unable to generate cash or otherwise obtain funds at reasonable rates to satisfy commitments to borrowers, as well as the obligations to depositors and debtholders. Liquidity is managed through the coordination of the relative maturities of assets, liabilities and off-balance-sheet positions and is enhanced by the ability to raise funds in capital markets through direct borrowing or securitization of assets such as automobile and credit card loans. The ability to raise funds in the capital markets depends on market conditions, capital considerations, credit ratings and investor demand, among other factors.

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During the first nine months of 1996, cash and due from banks decreased $\$ 68$ million to $\$ 3.6$ billion compared with a decrease of $\$ 456$ million during the year-earlier period. Net cash provided by operating activities decreased \$114 million in the comparison, primarily due to increases in loans held for sale associated with the Corporation's mortgage banking activities and trading account securities. Cash provided by investing activities increased to \$4.7 billion compared with $\$ 2.8$ billion provided a year ago. Net cash used by financing activities totaled $\$ 4.9$ billion in the first nine months of 1996 compared with $\$ 3.5$ billion used a year earlier.

Liquid assets consist of cash and due from banks, short-term investments, loans held for sale and securities available for sale. At September 30, 1996, such assets totaled $\$ 16.7$ billion, of which $\$ 7.4$ billion was pledged as collateral. Liquidity is also provided by residential mortgages which may be used as collateral for funds obtained through the Federal Home Loan Bank ("FHLB") system. At September 30, 1996, approximately $\$ 6.8$ billion of residential mortgages were available as collateral for borrowings from the FHLB.

The principal source of the parent company's revenues and cash flow is dividends from its subsidiary banks. PNC Bancorp, Inc. is a wholly-owned subsidiary of the parent company and is the holding company for all bank subsidiaries. There are legal limitations on the ability of the bank subsidiaries to pay dividends and make other distributions to PNC Bancorp, Inc. and in turn the parent company. Without regulatory approval, the amount available for payment of dividends to PNC Bancorp, Inc. by all bank subsidiaries was $\$ 522$ million at September 30, 1996 . Dividends may also be impacted by capital needs, regulatory requirements and policies, and other factors.

Liquidity for the parent company and its affiliates is also generated through the issuance of securities in public or private markets and lines of credit. Under effective shelf registration statements at September 30, 1996, the Corporation had available $\$ 140$ million of debt, $\$ 300$ million of preferred stock and $\$ 350$ million of securities that may be issued as either debt or preferred stock. In addition, the Corporation had a $\$ 500$ million unused committed line of credit. Funds obtained from any of these sources can be used for both bank and nonbank activities.

In October 1996, PNCBank issued $\$ 300$ million of preferred stock under the existing preferred stock shelf registration statement. The proceeds will be used to purchase shares of PNCBank common stock.

Management believes the Corporation has sufficient liquidity to meet its current obligations to customers, debtholders and others. The impact of replacing maturing liabilities is reflected in the income simulation model used in the Corporation's overall asset/liability management process.

INTEREST RATE RISK Interest rate risk arises primarily through the Corporation's normal business activities of extending loans and taking deposits. Many factors, including economic and financial conditions, general movements in market interest rates, and consumer preferences, affect the spread between interest earned on assets and interest paid on liabilities. Financial derivatives, primarily interest rate swaps, caps and floors, are used to alter the interest rate characteristics of assets and liabilities. For example, receive-fixed interest rate swaps effectively convert variable-rate assets to fixed-rate assets.

In managing interest rate risk, the Corporation seeks to minimize the reliance on a particular interest rate scenario as a source of earnings. Accordingly, wholesale activities including securities, funding, financial derivatives and capital markets activities are used in managing core business exposures within specified guidelines. Interest rate risk is centrally managed by asset and liability management.

An income simulation model is the primary tool used to assess the direction and magnitude of changes in net interest income resulting from changes in interest rates. Key assumptions employed in the model include prepayment speeds on mortgage-related assets, cash flows and maturities of financial instruments, changes in market conditions, loan volumes and pricing, deposit sensitivity, customer preferences, and management's financial and capital plans. These assumptions are inherently uncertain and, as a result, the model cannot precisely estimate net interest income or precisely predict the impact of higher or lower interest rates on net interest income.

The Corporation's guidelines provide that net interest income should not decrease by more than $3 \%$ if interest rates gradually increase or decrease from current rates by 100 basis points over a twelve month period. At September 30, 1996, based on the results of the simulation model, the Corporation was within these guidelines. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes and changes in market conditions and management strategies, among other factors.

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## CORPORATE FINANCIAL REVIEW

The Corporation also employs interest sensitivity (gap) analyses to assess interest rate risk. A gap analysis represents a point-in-time net position of assets, liabilities and off-balance-sheet instruments subject to repricing in specified time periods. Gap analysis alone does not accurately measure the magnitude of changes in net interest income since changes in interest rates over time do not impact all categories of assets, liabilities and off-balance-sheet instruments equally or simultaneously. The Corporation's limit for the cumulative one-year gap position is $10 \%$. A cumulative asset-sensitive gap position indicates assets are expected to reprice more quickly than liabilities. Alternatively, a cumulative liabilitysensitive gap position indicates liabilities are expected to reprice more quickly than assets. At September 30, 1996, the cumulative liability sensitivity of the one-year gap position was $4.0 \%$.

FORWARD-LOOKING STATEMENTS
The Corporation has made, and may continue to make, various forward-looking statements with respect to earnings per share, costs savings related to the Midlantic acquisition, the AAA agreement, credit quality and other financial and business matters. The Corporation cautions that these forward-looking statements are subject to numerous assumptions, risks and uncertainties, and that statements for periods subsequent to 1996 are subject to greater uncertainty because of the increased likelihood of changes in underlying factors and assumptions. Actual results could differ materially from forward-looking statements.

In addition to factors previously disclosed by the Corporation and factors identified elsewhere herein, the following factors, among others, could cause actual results to differ materially from such forward-looking statements: continued pricing pressures on loan and deposit products; success and timing of business strategies; extent and timing of capital management actions, competition; changes in economic conditions; the extent and timing of actions of the Federal Reserve Board; continued customer disintermediation; customers' acceptance of the Corporation's products and services; and the extent and timing of legislative and regulatory actions and reforms.

The Corporation's forward-looking statements are effective only on the date such statements are made. By making any forward-looking statements, the Corporation assumes no duty to update them to reflect new, changing or unanticipated events or circumstances.

## FINANCIAL DERIVATIVES

The Corporation uses a variety of off-balance-sheet financial derivatives as part of its overall interest rate risk management process to manage the interest rate risk inherent in the Corporation's line of business activity. Financial derivatives involve, to varying degrees, interest rate and credit risk in excess of the amount recognized in the balance sheet, but less than the notional amount of the contract. For interest rate swaps, caps and floors, only periodic cash payments and, with respect to caps and floors, premiums, are exchanged. Therefore, cash requirements and exposure to credit risk are significantly less than the notional value.

Interest rate swaps are agreements to exchange fixed and floating interest rate payments calculated on a notional principal amount. The floating rate is based on a money market index, primarily short-term LIBOR indices. Interest rate caps and floors are agreements where, for a fee, the counterparty agrees to pay the Corporation the amount, if any, by which a specified market interest rate exceeds or is less than a defined rate applied to a notional amount. Forward contracts provide for the delivery of financial instruments at a specified future date and at a specified price or yield.

At September 30, 1996, $\$ 20.0$ million of deferred losses are being amortized as
an adjustment to net interest income over remaining periods of up to 41 months. During the third quarter of 1996 , gains of $\$ 6.6$ million were recognized in connection with the sale of securities. The following table sets forth the changes in off-balance-sheet financial derivatives during the first nine months of 1996.

FINANCIAL DERIVATIVES ACTIVITY
<TABLE>
<CAPTION

|  | January 1 |  |  |  | ember |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| In millions | 1996 | Additions | Maturities | Terminations | 1996 |
| <S> | <C> | <C> | <C> | <C> | <C> |
| Interest rate risk management |  |  |  |  |  |
| Interest rate swaps |  |  |  |  |  |
| Receive fixed | \$2,785 | \$7,202 | \$ $(1,276)$ | \$ (1, 250) | \$7,461 |
| Receive-fixed index amortizing | 3,211 |  | $(1,039)$ | $(2,117)$ | 55 |
| Pay fixed | 2,629 | 409 | $(1,264)$ | $(1,148)$ | 626 |
| Basis swaps | 765 | 310 | (765) |  |  |
| 310 |  |  |  |  |  |
| Interest rate caps | 5,510 | 175 | (10) |  |  |
| 5,675 |  |  |  |  |  |
| Interest rate floors |  | 2,500 |  |  |  |
| 2,500 |  |  |  |  |  |
| Total interest rate risk management | 14,900 | 10,596 | $(4,354)$ | $(4,515)$ | 16,627 |
| Mortgage banking activities |  |  |  |  |  |
| Forward contracts - commitments to purchase loans | 431 | 2,982 | $(2,920)$ |  | 493 |
| Forward contracts - commitments to sell loans | 751 | 4,351 | $(4,442)$ |  | 660 |
| Interest rate floors - MSR | 500 | 1,350 |  | (800) | 1,050 |
| Receive-fixed interest rate swaps - MSR | 125 |  |  | (125) |  |
| Total mortgage banking activities | 1,807 | 8,683 | $(7,362)$ | (925) | 2,203 |
| Total | \$16, 707 | \$19,279 | \$ (11, 716 ) | \$ 5,440$)$ | \$18,830 |

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CORPORATE FINANCIAL REVIEW

The following table sets forth the maturity distribution and weighted average interest rates of financial derivatives used for interest rate risk management. The expected maturity distribution is based on contractual terms, except with respect to receive-fixed index amortizing swaps, which are based on implied forward rates. Implied forward rates are derived from the fair value of the underlying financial instrument. Weighted average interest rates represent implied forward rates and contractual rates in effect at September 30, 1996 based on the average outstanding notional amount.

MATURITY DISTRIBUTION AND WEIGHTED AVERAGE
INTEREST RATES OF FINANCIAL DERIVATIVES <TABLE>
<CAPTION>



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The following table sets forth by designated assets and liabilities, the notional value, weighted average interest rates exchanged, and the estimated fair value of financial derivatives used for interest rate risk management and mortgage banking activities. Weighted average interest rates on the variable portion of the contracts are based on implied forward rates.

FINANCIAL DERIVATIVES
<TABLE>
<CAPTION>

| September 30, 1996 |  | Weighted Average Rates |  | Estimated |
| :---: | :---: | :---: | :---: | :---: |
|  | Notional |  |  |  |
| Fair |  |  |  |  |
| Dollars in millions | Value | Paid | Received | Value |
| ----- |  |  |  |  |
| <S> | <C> | <C> | <C> | <C> |
| Interest rate risk management |  |  |  |  |
| Asset rate conversion |  |  |  |  |
| Interest rate swaps (1) |  |  |  |  |
| Receive fixed designated to loans | \$6,570 | 6.10\% | 5.86\% | \$(8) |
| Pay fixed designated to loans | 576 | 7.33 | 6.44 | (12) |
| Interest rate caps designated to (2) |  |  |  |  |
| Securities | 5,500 | NM | NM | 3 |
| Loans | 175 | NM | NM | 1 |
| Interest rate floors designated to loans (3) | 2,500 | NM | NM | 3 |

---

Total asset rate conversion
15,321
(13)

Liability rate conversion


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CORPORATE FINANCIAL REVIEW

THIRD QUARTER 1996 VS. THIRD QUARTER 1995
Earnings for the third quarter of 1996 excluding the SAIF assessment totaled $\$ 256.3$ million or $\$ .75$ per fully diluted share, compared with $\$ 210.7$ million or $\$ .62$ per fully diluted share a year ago. On this basis, returns on average assets and average common shareholders' equity were $1.47 \%$ and $17.71 \%$, respectively, in the third quarter of 1996 compared with $1.11 \%$ and $14.43 \%$ in the third quarter of 1995. The Corporation recorded a third quarter pre-tax charge of $\$ 35.1$ million for the special one-time SAIF assessment. Including the SAIF assessment, net income totaled $\$ 234.0$ million or $\$ .68$ per fully diluted share. Returns on average assets and average common shareholders' equity improved to $1.34 \%$ and $16.16 \%$, respectively.

Taxable-equivalent net interest income for the third quarter of 1996 increased $\$ 78.1$ million to $\$ 616.9$ million and net interest margin widened to $3.85 \%$ compared with $\$ 538.8$ million and $3.09 \%$, respectively, in the year-earlier period. The increase in net interest income was due to loan growth, the Chemical acquisition and the balance sheet repositioning. The improvement in net interest margin is primarily due to a higher proportion of loans to earning assets and an increase in lower-cost consumer deposits relative to total sources of funds.

Noninterest income totaled $\$ 348.4$ million in the third quarter of 1996 compared with $\$ 338.3$ million in the prior-year period. Noninterest income increased $\$ 38.2$ million or $12.3 \%$, excluding gains from the sale of 12 branches in Dayton, Ohio in the prior year. Asset management and trust revenue increased $\$ 13.2$ million or $12.1 \%$, to $\$ 122.3$ million due to growth in mutual fund and personal trust services and an increase in the value of assets under administration. Discretionary assets totaled $\$ 104.5$ billion at September 30, 1996 compared with $\$ 91.3$ billion a year ago.

Service fees increased $17.2 \%$ to $\$ 144.4$ million in the third quarter of 1996. Deposit fees increased $\$ 13.4$ million primarily due to growth in treasury management revenue and acquisitions. Brokerage and corporate finance fees increased $22.9 \%$ and $49.6 \%$, respectively. Credit card and merchant services declined $\$ 4.0$ million in the quarter-to-quarter comparison as a result of
alliances with third parties for these businesses. Excluding this impact service fees increased $22.1 \%$.

Mortgage banking revenue declined in the comparison primarily due to lower servicing sales and the impact of an increasingly competitive market for mortgage originations. Other noninterest income decreased $\$ 14.8$ million to $\$ 39.5$ million, as higher venture capital income partially offset the impact of gains from branch sales in 1995.

Noninterest expense totaled $\$ 595.4$ million in the third quarter of 1996 compared with $\$ 547.4$ million in the same period of 1995. Excluding the SAIF assessment and the Chemical acquisition, noninterest expense declined $2.5 \%$ in the comparison. The efficiency ratio improved to $58.1 \%$ for the third quarter of 1996 compared with $62.4 \%$ year ago, excluding the impact of the SAIF assessment in the current period.

Average earning assets declined $\$ 5.9$ billion to $\$ 63.5$ billion compared to the third quarter of 1995 due to initiatives to downsize the securities portfolio and reduce associated wholesale funding. Average securities declined \$8.9 billion to $\$ 13.1$ billion which represents $20.6 \%$ of average earning assets compared with $31.7 \%$ a year ago. Average loans increased $\$ 3.1$ billion to $\$ 48.7$ oillion, representing 76.7\% of average earning assets compared with 65.7\% a year ago. Excluding acquisitions, average loans increased $0.7 \%$ in the comparison reflecting declining demand and the Corporation's continued commitment to generating loans with acceptable yield and risk characteristics.

Average deposits declined $\$ 361$ million to $\$ 44.7$ billion for the third quarter of 1996. Higher levels of retail deposits from acquisitions were partially offset by lower wholesale liabilities. Excluding acquisitions and wholesale deposits, average deposits decreased $2.0 \%$ in the comparison. Average deposits represented $64.3 \%$ of total sources of funds in the third quarter of 1996 compared with 59.9\% a year ago.

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CONSOLIDATED STATEMENT OF INCOME

<TABLE>

\begin{tabular}{|c|c|c|c|}
\hline 361,912 & 316,410 & 1,107,728 & 878,305 \\
\hline 127,959 & 105,673 & 387,405 & 294,068 \\
\hline \$233,953 & \$210,737 & \$720,323 & \$584,237 \\
\hline
\end{tabular}

Net income


EARNINGS PER COMMON SHARE
\begin{tabular}{|c|c|c|c|c|}
\hline Primary & \$. 69 & \$. 62 & \$2.10 & \$1.71 \\
\hline Fully diluted & . 68 & . 62 & 2.08 & 1.70 \\
\hline CASH DIVIDENDS DECLARED PER COMMON SHARE & . 35 & . 35 & 1.05 & 1.05 \\
\hline AVERAGE COMMON SHARES OUTSTANDING & & & & \\
\hline Primary & 340,535 & 338,983 & 342,143 & 339,220 \\
\hline Fully diluted & 345,173 & 344,145 & 346,958 & 345,165 \\
\hline
\end{tabular}
------
</TABLE>
See accompanying Notes to Consolidated Financial Statements.
PNC BANK CORP. 23

CONSOLIDATED BALANCE SHEET

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & September 30 & December 31 \\
\hline Dollars in millions, except par values & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline ASSETS & & \\
\hline Cash and due from banks & \$3,611 & \$3,679 \\
\hline Short-term investments & 920 & 1,611 \\
\hline Loans held for sale & 915 & 659 \\
\hline Securities available for sale & 11,243 & 15,839 \\
\hline Loans, net of unearned income of \$347 and \$403 & 49,443 & 48,653 \\
\hline Allowance for credit losses & \((1,152)\) & \((1,259)\) \\
\hline Net loans & 48,291 & 47,394 \\
\hline Goodwill and other intangibles & 999 & 997 \\
\hline Mortgage servicing rights & 322 & 268 \\
\hline Other & 3,361 & 2,957 \\
\hline Total assets & \$69,662 & \$73,404 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{LIABILITIES} \\
\hline \multicolumn{3}{|l|}{Deposits} \\
\hline Noninterest-bearing & \$10,900 & \$10,707 \\
\hline Interest-bearing & 34,530 & 36,192 \\
\hline Total deposits & 45,430 & 46,899 \\
\hline \multicolumn{3}{|l|}{Borrowed funds} \\
\hline Federal funds purchased & 1,523 & 3,817 \\
\hline Repurchase agreements & 909 & 2,851 \\
\hline Commercial paper & 400 & 753 \\
\hline Other & 2,505 & 1,244 \\
\hline Total borrowed funds & 5,337 & 8,665 \\
\hline Notes and debentures & 11,313 & 10,398 \\
\hline Other & 1,784 & 1,674 \\
\hline Total liabilities & 63,864 & 67,636 \\
\hline \multicolumn{3}{|l|}{SHAREHOLDERS' EQUITY} \\
\hline \multicolumn{3}{|l|}{Preferred stock - \$1 par value} \\
\hline \multicolumn{3}{|l|}{Authorized: 17,471,629 and 17,529,342 shares} \\
\hline \multicolumn{3}{|l|}{Issued and outstanding: 808,829 and 848,784 shares} \\
\hline Aggregate liquidation value: \$17 and \$17 & 1 & 1 \\
\hline \multicolumn{3}{|l|}{Common stock - \$5 par value} \\
\hline Authorized: 450,000,000 shares & & \\
\hline Issued: 343,316,174 and 340,863,348 shares & 1,717 & 1,704 \\
\hline Capital surplus & 590 & 545 \\
\hline Retained earnings & 3,931 & 3,571 \\
\hline Deferred benefit expense & (77) & (79) \\
\hline Net unrealized securities gains (losses) & (115) & 26 \\
\hline Common stock held in treasury at cost: 7,831,321 shares & (249) & \\
\hline Total shareholders' equity & 5,798 & 5,768 \\
\hline Total liabilities and shareholders' equity & \$69,662 & \$73,404 \\
\hline
\end{tabular}

\section*{</TABLE>}

See accompanying Notes to Consolidated Financial Statements.

PNC BANK CORP. 24

CONSOLIDATED STATEMENT OF CASH FLOWS
<TABLE>
<CAPTION>
Nine months ended September 30


Adjustments to reconcile net income to net cash provided by operating activitie
Provision for credit losses
5
Depreciation, amortization and accretion 218
Deferred income taxes
Net securities gains
Net securities gains
(71) (74)

Valuation adjustments
(12) (1)

Net change in
Loans held for sale
Other
\begin{tabular}{cc}
\((256)\) & \((414)\) \\
\((450)\) & \((67)\) \\
--------------193
\end{tabular}

INVESTING ACTIVITIES

Investment securities
Sales
Securities available for sale
Loans
Foreclosed assets
Purchases
Securities available for sale
Investment securities
Loans
Net cash received in acquisitions
Other
\begin{tabular}{l}
744 \\
\hline
\end{tabular}
\begin{tabular}{cc}
------------------19 \\
4,662 & 2,753
\end{tabular}

FINANCING ACTIVITIES
Net change in
Noninterest-bearing deposits
Interest-bearing deposits
\((2,184)\)
\begin{tabular}{cc}
\((2,133)\) & \((1,532)\) \\
\((2,294)\) & 1,239
\end{tabular}

Sale/issuance
Repurchase agreements
\begin{tabular}{rr}
54,438 & 60,734 \\
1,872 & 3,234 \\
64,085 & 80,973 \\
9,567 & 8,506
\end{tabular}

Commercial paper
Notes and debentures
9,567 8,506

Common stock
\begin{tabular}{|c|c|}
\hline 58 & 48 \\
\hline \((56,380)\) & \((58,686)\) \\
\hline \((2,225)\) & \((3,969)\) \\
\hline \((62,874)\) & \((82,030)\) \\
\hline \((8,638)\) & \((10,829)\) \\
\hline & (50) \\
\hline (249) & (225) \\
\hline (360) & (291) \\
\hline \((4,949)\) & \((3,542)\) \\
\hline (68) & (456) \\
\hline 3,679 & 3,412 \\
\hline \$3,611 & \$2,956 \\
\hline
\end{tabular}

CASH ITEMS
\begin{tabular}{|c|c|c|}
\hline Interest paid & \$2,009 & \$2,266 \\
\hline Income taxes paid & 147 & 93 \\
\hline ONCASH ITEMS & & \\
\hline Transfers from loans to foreclosed assets & 54 & 72 \\
\hline
\end{tabular}
-
</TABLE>
See accompanying Notes to Consolidated Financial Statements.

\section*{ACCOUNTING POLICIES}

BUSINESS PNC Bank Corp. provides a broad range of banking and financial services through its subsidiaries. PNC Bank Corp. is subject to intense competition from other financial services companies with respect to these services and customers and is also subject to the regulations of certain federal and state agencies and undergoes periodic examinations by certain regulatory authorities.

BASIS OF FINANCIAL STATEMENT PRESENTATION The unaudited consolidated interim financial statements have been prepared in accordance with generally accepted accounting principles and include the accounts of PNC Bank Corp. and its subsidiaries ("Corporation"), substantially all of which are wholly owned. In the opinion of management, the financial statements reflect all adjustments, which are of a normal recurring nature, necessary for a fair statement of the results for the interim periods presented. The merger between PNC Bank Corp. and Midlantic Corporation ("Midlantic") was completed December 31, 1995 and accounted for as a pooling of interests. Accordingly, all financial information has been restated as if the companies were combined for all periods presented.

In preparing the unaudited consolidated interim financial statements, management is required to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results will differ from such estimates and such differences may be material to the financial statements.

The notes included herein should be read in conjunction with the audited consolidated financial statements included in the Corporation's 1995 Annual Report.

ALLOWANCE FOR CREDIT LOSSES The allowance for credit losses is maintained at a level believed by management to be sufficient to absorb estimated potential credit losses. Management's determination of the adequacy of the allowance is based on periodic evaluations of the credit portfolio and other relevant factors. This evaluation is inherently subjective as it requires material estimates, including the amounts and timing of expected future cash flows on impaired loans, which may be susceptible to significant change. The allowance for credit losses on impaired loans is one component of the methodology for determining the allowance for credit losses. The remaining components of the allowance for credit losses provide for estimated losses on consumer loans and residential mortgages, and general amounts for historical loss experience, uncertainties in estimating losses and inherent risks in the various credit portfolios.

EARNINGS PER COMMON SHARE Primary earnings per common share is calculated by dividing net income adjusted for preferred stock dividends declared by the sum of the weighted average number of shares of common stock outstanding and the number of shares of common stock which would be issued assuming the exercise of stock options during each period. Fully diluted earnings per common share is based on net income adjusted for interest expense, net of tax, on outstanding convertible debentures and dividends declared on nonconvertible preferred stock. The weighted average number of shares of common stock outstanding is increased by the assumed conversion of outstanding convertible preferred stock and convertible debentures from the beginning of the year or date of issuance, if later, and the number of shares of common stock which would be issued assuming the exercise of stock options. Such adjustments to net income and the weighted average number of shares of common stock outstanding are made only when such adjustments dilute earnings per common share.

PNC BANK CORP. 26

RECENT ACCOUNTING PRONOUNCEMENT In June 1996, Statement of Financial Accounting Standards No. 125, "Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities" ("SFAS No. 125") was issued, effective for transactions entered into after December 31, 1996. SFAS No. 125 establishes rules distinguishing transfers of financial assets that are sales from transfers that are secured borrowings. Management does not expect this standard to have a material impact on the Corporation's financial position or results of operations.

CASH FLOWS
For the statement of cash flows, the Corporation defines cash and cash equivalents as cash and due from banks. The table below sets forth information pertaining to acquisitions and divestitures which affect cash flows.
<TABLE>
<CAPTION>
Nine months ended September 30
\begin{tabular}{|c|c|c|}
\hline In millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline Assets acquired & \$538 & \$694 \\
\hline Liabilities assumed & 501 & 485 \\
\hline Cash paid & 37 & 168 \\
\hline Cash and due from banks received & 497 & 176 \\
\hline
\end{tabular}

\section*{MERGERS AND ACQUISITIONS}

On December 31, 1995, Midlantic merged with the Corporation. Each share of Midlantic common stock outstanding on such date was converted into 2.05 shares of the Corporation's common stock. The Corporation issued approximately 112 million shares of common stock in connection with the merger. The transaction was accounted for as a pooling of interests and, accordingly, all financial data prior to the merger has been restated as if the entities were combined for all such periods.

On October 6, 1995, the Corporation acquired Chemical New Jersey Holdings, Inc., and its wholly-owned subsidiary Chemical Bank New Jersey, N.A. with total assets of \(\$ 3.2\) billion and retail core deposits of \(\$ 2.7\) billion. The Corporation paid \(\$ 492\) million in cash and the transaction was accounted for under the purchase method.

In February 1995, the Corporation acquired BlackRock Financial Management L.P., a fixed-income investment management firm with approximately \(\$ 25\) billion in assets under management at closing. The Corporation paid \(\$ 71\) million in cash and issued \(\$ 169\) million of unsecured notes.

PNC BANK CORP. 27

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

SECURITIES
The following table sets forth the amortized cost and fair value of the Corporation's securities portfolio, all of which are available for sale, and the fair value of financial derivatives designated to such instruments.

At September 30, 1996 and December 31, 1995, \(\$ 5.5\) billion and \(\$ 6.1\) billion, respectively, notional value of financial derivatives were associated with securities available for sale.
<TABLE>
<CAPTION>
SECURITIES AVAILABLE FOR SALE


NONPERFORMING ASSETS
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{\multirow[t]{2}{*}{\[
\begin{aligned}
& \text { <TABLE> } \\
& \text { <CAPTION> }
\end{aligned}
\]}} \\
\hline & & \\
\hline & September 30 & December 30 \\
\hline In millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline Nonaccrual loans & \$374 & \$335 \\
\hline Restructured loans & 3 & 23 \\
\hline Total nonperforming loans & 377 & 358 \\
\hline Foreclosed assets & 124 & 178 \\
\hline Total nonperforming assets & \$501 & \$536 \\
\hline
\end{tabular}
</TABLE>
ALLOWANCE FOR CREDIT LOSSES
The following table presents changes in the allowance for credit losses:
<TABLE>
\begin{tabular}{|c|c|c|}
\hline In millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$1,259 & \$1,352 \\
\hline Charge-offs & (168) & (163) \\
\hline Recoveries & 61 & 84 \\
\hline Net charge-offs & (107) & (79) \\
\hline Provision for credit losses & & 5 \\
\hline Acquisitions & & 7 \\
\hline September 30 & \$1,152 & \$1,285 \\
\hline
\end{tabular}
------------
</TABLE>

SHAREHOLDERS' EQUITY
On October 9, 1996, the Corporation issued 6 million shares of nonconvertible Series \(F\) preferred stock totaling \(\$ 300\) million. Noncumulative dividends are payable quarterly commencing December 31, 1996, at 6.05\%, to September 30, 2001. Thereafter, the dividend rate will be . 35\% plus the highest of the three-month Treasury Bill rate, \(10-y e a r\) Constant Maturity rate or the \(30-y e a r\) Constant Maturity rate. However, the dividend rate after September 30, 2001 will not be less than \(6.55 \%\) or greater than \(12.55 \%\). The Series \(F\) preferred stock is redeemable in whole between October 9, 1996 and September 29, 2001 in the event of certain amendments to the Internal Revenue Code relating to the dividend received deduction at a declining redemption price from \(\$ 52.50\) to \(\$ 50.50\) per share. After September 29,2001 the Series \(F\) preferred stock may be redeemed, in whole or in part, at \(\$ 50\) per share.

PNC BANK CORP. 28

FINANCIAL DERIVATIVES

The following table sets forth notional and fair values of financial derivatives
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{} & \multicolumn{3}{|c|}{Positive} & \multirow[t]{2}{*}{Negative} \\
\hline & Notional & Fair & Notional & \\
\hline In millions & Value & Value & Value & Value \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline SEPTEMBER 30, 1996 & & & & \\
\hline Interest rate swaps & \$4,871 & \$41 & \$3,581 & \$(56) \\
\hline Interest rate caps & 5,675 & 4 & & \\
\hline Interest rate floors & 2,500 & 3 & & \\
\hline Mortgage banking & & & & \\
\hline activities & 1,543 & 8 & 660 & (1) \\
\hline Total & \$14,589 & \$56 & \$4,241 & \$ (57) \\
\hline
\end{tabular}
\begin{tabular}{lcccc} 
DECEMBER 31,1995 & & & \\
Interest rate swaps & \(\$ 4,249\) & \(\$ 77\) & \(\$ 5,141\) & \$ (48) \\
Interest rate caps & 5,510 & 6 & \\
Mortgage banking & & & \\
activities & ---169 & 1,038 & (4) \\
Total & \(\$ 10,528\) & \(\$ 99\) & \(\$ 6,179\) & \(\$(52)\)
\end{tabular}
</TABLE>
SPECIAL CHARGES


OTHER FINANCIAL INFORMATION
In connection with the Midlantic merger, notes and debentures of Midlantic with a remaining aggregate principal amount of \(\$ 363\) million have been jointly and severally assumed by the parent company and its wholly-owned subsidiary, PNC Bancorp, Inc. Summarized financial information for PNC Bancorp, Inc. and subsidiaries is as follows:

PNC BANCORP. INC., AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET
<TABLE>
\begin{tabular}{|c|c|c|}
\hline & \multirow[t]{2}{*}{September 30} & December 30 \\
\hline In millions & & 1995 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{ASSETS} \\
\hline Cash and due from banks & \$3,616 & \$3, 678 \\
\hline Securities & 11,059 & 15,683 \\
\hline Loans, net of unearned income & 49,397 & 48,583 \\
\hline Allowance for credit losses & \((1,152)\) & \((1,259)\) \\
\hline Net loans & 48,245 & 47,324 \\
\hline Other assets & 5,737 & 6,053 \\
\hline Total assets & \$68,657 & \$72,738 \\
\hline \multicolumn{3}{|l|}{LIABILITIES} \\
\hline Deposits & \$45,525 & \$47,024 \\
\hline Borrowed funds & 4,970 & 8,093 \\
\hline Notes and debentures & 10,644 & 9,726 \\
\hline Other liabilities & 1,182 & 1,167 \\
\hline Total liabilities & 62,321 & 66,010 \\
\hline SHAREHOLDER'S EQUITY & 6,336 & 6,728 \\
\hline Total liabilities and shareholder's equity & \$68,657 & \$72,738 \\
\hline
\end{tabular}
</TABLE>

PNC BANCORP. INC., AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF INCOME
Nine months ended September 30
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline In millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline Interest income & \$3,688 & \$3,825 \\
\hline Interest expense & 1,827 & 2,212 \\
\hline Net interest income & 1,861 & 1,613 \\
\hline Provision for credit losses & & 19 \\
\hline Net interest income less provision for credit losses & 1,861 & 1,594 \\
\hline Noninterest income & 895 & 873 \\
\hline Noninterest expense & 1,657 & 1,592 \\
\hline Income before income taxes & 1,099 & 875 \\
\hline Applicable income taxes & 390 & 293 \\
\hline Net income & \$709 & \$582 \\
\hline
\end{tabular}

The amount of dividends that may be paid by bank subsidiaries to PNC Bancorp, Inc., a first-tier holding company, and in turn to the parent company, are subject to certain legal limitations. Without regulatory approval, the amount available for payment of dividends by all subsidiary banks to PNC Bancorp, Inc. was \(\$ 522\) million at September 30,1996 . Dividends may also be impacted by capital needs, regulatory requirements and policies, and other factors.

PNC BANK CORP. 29

STATISTICAL INFORMATION

AVERAGE CONSOLIDATED BALANCE SHEET AND NET INTEREST ANALYSIS
```
<TABLE>
```
<CAPTION>

\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{6}{|l|}{Average} \\
\hline Taxable-equivalent basis & Average & & Average & Average & \\
\hline Yields/ & & & & & \\
\hline Average balance in millions, interest in thousands & Balances & Interest & Yields/Rates & Balances & Interest \\
\hline Rates & & & & & \\
\hline <S> & <C> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{6}{|l|}{<C>} \\
\hline \multicolumn{6}{|l|}{ASSETS} \\
\hline \multicolumn{6}{|l|}{Interest-earning assets} \\
\hline Short-term investments & \$1,020 & \$46,648 & \(6.11 \%\) & \$1,062 & \$53,013 \\
\hline \multicolumn{6}{|l|}{\(6.68 \%\)} \\
\hline Loans held for sale & 1,127 & 58,895 & 6.97 & 644 & 37,043 \\
\hline \multicolumn{6}{|l|}{7.68} \\
\hline \multicolumn{6}{|l|}{Securities} \\
\hline U.S. Treasury & 2,652 & 131,196 & 6.61 & 4,333 & 166,164 \\
\hline \multicolumn{6}{|l|}{5.13} \\
\hline U.S. Government agencies and corporations & 8,123 & 372,169 & 6.11 & 14,183 & 603,397 \\
\hline \multicolumn{6}{|l|}{5.67} \\
\hline State and municipal & 276 & 20,796 & 10.03 & 366 & 27,730 \\
\hline \multicolumn{6}{|l|}{10.09} \\
\hline Other debt & 2,820 & 143,810 & 6.76 & 3,853 & 198,090 \\
\hline \multicolumn{6}{|l|}{6.82} \\
\hline Corporate stocks and other & 343 & 16,225 & 6.32 & 313 & 16,071 \\
\hline \multicolumn{6}{|l|}{\[
6.86
\]} \\
\hline Total securities & 14,214 & 684,196 & 6.41 & 23,048 & 1,011,452 \\
\hline \multicolumn{6}{|l|}{5.85} \\
\hline Loans, net of unearned income & & & & & \\
\hline Consumer & 13,222 & 873,152 & 8.82 & 11,649 & 784,678 \\
\hline \multicolumn{6}{|l|}{9.01} \\
\hline Residential mortgage & 11,944 & 668,784 & 7.47 & 10,590 & 594,304 \\
\hline \multicolumn{6}{|l|}{7.48} \\
\hline Commercial & 16,997 & 994,873 & 7.69 & 15,559 & 955,103 \\
\hline \multicolumn{6}{|l|}{8.09} \\
\hline Commercial real estate & 4,809 & 322,329 & 8.88 & 5,048 & 353,376 \\
\hline \multicolumn{6}{|l|}{9.29} \\
\hline Other & 1,853 & 92,039 & 6.63 & 1,867 & 95,362 \\
\hline \multicolumn{6}{|l|}{6.82} \\
\hline Total loans, net of unearned income & 48,825 & 2,951,177 & 8.02 & 44,713 & 2,782,823 \\
\hline \multicolumn{6}{|l|}{\[
8.27
\]} \\
\hline Other interest-earning assets & 10 & 599 & 7.76 & 12 & 663 \\
\hline \multicolumn{6}{|l|}{7.18} \\
\hline Total interest-earning assets/interest income & 65,196 & 3,741,515 & 7.62 & 69,479 & 3,884,994 \\
\hline \multicolumn{6}{|l|}{7.44} \\
\hline \multicolumn{6}{|l|}{Noninterest-earning assets} \\
\hline Allowance for credit losses & \((1,216)\) & & & \((1,325)\) & \\
\hline Cash and due from banks & 3,169 & & & 3,028 & \\
\hline Other assets & 4,085 & & & 3,967 & \\
\hline Total assets & \$71,234 & & & \$75,149 & \\
\hline \multicolumn{6}{|l|}{LIABILITIES AND SHAREHOLDERS' EQUITY} \\
\hline \multicolumn{6}{|l|}{Interest-bearing liabilities} \\
\hline \multicolumn{6}{|l|}{Interest-bearing deposits} \\
\hline Demand and money market & \$12,588 & 246,662 & 2.62 & \$12,073 & 263,105 \\
\hline \multicolumn{6}{|l|}{2.91 (} \\
\hline Savings & 3,522 & 53,852 & 2.04 & 3,768 & 68,074 \\
\hline \multicolumn{6}{|l|}{2.42 (} \\
\hline Other time & 18,410 & 739,428 & 5.36 & 17,443 & 719,430 \\
\hline \multicolumn{6}{|l|}{5.51} \\
\hline Deposits in foreign offices & 828 & 33,844 & 5.37 & 2,155 & 100,245 \\
\hline 6.13 & & & & & \\
\hline
\end{tabular}


PNC BANK CORP. 30
<TABLE>
<CAPTION>
<CAPTION>

\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline 3,407 & 16,931 & 1.98 & 3,582 & 17,796 & 2.00 & 3,635 & 21,484 & 2.35 \\
\hline 18,172 & 243,340 & 5.33 & 18,407 & 243,554 & 5.32 & 17,974 & 255,883 & 5.65 \\
\hline 695 & 9,320 & 5.25 & 759 & 10,119 & 5.27 & 2,437 & 38,608 & 6.20 \\
\hline 34,794 & 350,912 & 4.01 & 35,383 & 351,891 & 4.00 & 35,945 & 402,379 & 4.44 \\
\hline 1,930 & 26,041 & 5.37 & 2,892 & 37,586 & 5.23 & 3,637 & 54,227 & 5.91 \\
\hline 1,551 & 21,461 & 5.41 & 3,063 & 40,465 & 5.23 & 6,426 & 99,360 & 6.05 \\
\hline 423 & 5,878 & 5.53 & 431 & 5,686 & 5.31 & 492 & 7,396 & 5.96 \\
\hline 1,606 & 26,753 & 6.62 & 1,430 & 23,965 & 6.71 & 3,461 & 59,022 & 6.71 \\
\hline 5,510 & 80,133 & 5.76 & 7,816 & 107,702 & 5.50 & 14,016 & 220,005 & 6.18 \\
\hline 12,048 & 176,655 & 5.77 & 11,904 & 172,769 & 5.78 & 8,829 & 144,106 & 6.44 \\
\hline 52,352 & 607,700 & 4.60 & 55,103 & 632,362 & 4.59 & 58,790 & 766,490 & 5.15 \\
\hline 9,922 & & & 9,996 & & & 9,132 & & \\
\hline 1,506 & & & 1,574 & & & 1,542 & & \\
\hline 5,766 & & & 5,767 & & & 5,802 & & \\
\hline \$69,546 & & & \$72,440 & & & \$75,266 & & \\
\hline & & 3.04 & & & 2.94 & & & 2.30 \\
\hline & & . 81 & & & . 78 & & & . 79 \\
\hline & \$616,938 & 3.85\% & & \$619,926 & 3.72\% & & \$538, 809 & 3.09\% \\
\hline
\end{tabular}
</TABLE>

PNC BANK CORP. 31

QUARTERLY REPORT ON FORM \(10-\mathrm{Q}\)

Securities and Exchange Commission
Washington, D.C. 20549
Quarterly Report Pursuant to Section 13 or \(15(\mathrm{~d})\) of the Securities Exchange Act of 1934 for the quarterly period ended September 30, 1996.

Commission File Number 1-9718
PNC BANK CORP.
Incorporated in the Commonwealth of Pennsylvania
IRS Employer Identification No. 25-1435979
Address: One PNC Plaza
249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707
Telephone: (412) 762-1553
As of October 31, 1996, PNC Bank Corp. had 334,024,799 shares of common stock (\$5 par value) outstanding.

PNC Bank Corp. (1) has filed all reports required to be filed by Section 13 or \(15(d)\) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

The following sections of the Corporate Financial Review set forth in the cross-reference index are incorporated in the Quarterly Report on Form 10-Q.

\section*{<TABLE>}
<CAPTION>
\begin{tabular}{lrl} 
Cross-Reference & Page(s)
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline <S> & <C> & <C> \\
\hline PART I & FINANCIAL INFORMATION & \\
\hline \multirow[t]{5}{*}{Item 1} & Consolidated Statement of Income for the three months and nine months ended September 30, 1996 and 1995 & 23 \\
\hline & Consolidated Balance Sheet as of September 30, 1996 and December 31, 1995 & 24 \\
\hline & Consolidated Statement of Cash Flows for the nine months ended September 30, 1996 and 1995 & 25 \\
\hline & Notes to Consolidated Financial Statements & 26-29 \\
\hline & Average Consolidated Balance Sheet and Net Interest Analysis & 30-31 \\
\hline Item 2 & Management's Discussion and Analysis of Financial Condition and Results of Operations & 2-22 \\
\hline
\end{tabular}
\(\qquad\)
</TABLE>
PART II OTHER INFORMATION

The following exhibit index lists Exhibits to the Quarterly Report on Form
10-Q:
<TABLE>
<S> <C>
10.1 Directors Deferred Compensation Plan.*
10.2 1996 Executive Incentive Award Plan.*

11 Calculation of primary and fully diluted earnings per common share.
12.1 Computation of Earnings to Fixed Charges.
12.2 Computation of Earnings to Combined Fixed Charges and Preferred Stock Dividends.
27 Financial Data Schedule.

</TABLE>
* Denotes management contract or compensatory plan.

Copies of these Exhibits will be furnished without charge upon written request to Glenn Davies, Vice President, Financial Reporting, at corporate headquarters. Requests may also be directed to (412) 762-1553 or to gdavies@usaor.net on the Internet.

Since June 30, 1996, the Corporation filed the following current reports on Form 8-K:

Form 8-K dated as of July 15, 1996, reporting the Corporation's consolidated financial results for the three months and six months ended June 30,1996 , filed pursuant to Item 5.

Form \(8-\mathrm{K}\) dated as of October 7,1996 , reporting a public offering of \(6,000,000\) shares by the Corporation of a newly authorized series of Preferred Stock, filed pursuant to Item 5.

Form \(8-\mathrm{K}\) dated as of October 10,1996 , reporting the Corporation's consolidated financial results for the three and nine months ended September 30, 1996, filed pursuant to Item 5 .

SIGNATURES
Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on November 14, 1996, on its behalf by the undersigned thereunto duly authorized.

PNC Bank Corp.
Robert L. Haunschild
Senior Vice President and Chief Financial Officer

PNC BANK CORP. 32

CORPORATE INFORMATION
CORPORATE HEADQUARTERS
PNC Bank Corp.
One PNC Plaza
249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707
INQUIRIES
Inquiries or comments concerning PNC Bank Corp. are welcome.
Individual shareholders should contact:
Shareholder Relations at 800-843-2206 or
the PNC Bank Hotline at 800-982-7652.
Analysts and institutional investors should contact:
William H. Callihan, Vice President,
Investor Relations, at 412-762-8257.
News media representatives and others seeking general
information should contact:
Jonathan Williams, Vice President,
Media Relations, at 412-762-4550.
FINANCIAL INFORMATION
Copies of the Corporation's filings with the Securities and Exchange
Commission, including Exhibits thereto, may be obtained without charge upon
written request to Glenn Davies, Vice President, Financial Reporting, at
corporate headquarters. Requests may also be directed to (412) 762-1553 or to gdavies@usaor. net on the Internet.

\section*{STOCK LISTING}

PNC Bank Corp. common stock is traded on the New York Stock Exchange under the
symbol PNC.

COMMON STOCK PRICES/DIVIDENDS DECLARED
The table below sets forth by quarter the high, low and quarter-end closing sale prices for PNC Bank Corp. common stock and the cash dividends declared per common share.
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline 1996 Quarter & High & Low & Close & \begin{tabular}{l}
Cash \\
Dividends \\
Declared
\end{tabular} \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline First & \$32.625 & \$28.375 & \$30.750 & \$. 35 \\
\hline Second & 31.500 & 28.375 & 29.750 & . 35 \\
\hline Third & 33.875 & 27.500 & 33.375 & . 35 \\
\hline Total & & & & \$1.05 \\
\hline \multicolumn{5}{|l|}{1995 Quarter} \\
\hline First & \$25.750 & \$21.125 & \$24.375 & \$. 35 \\
\hline Second & 28.125 & 24.250 & 26.375 & . 35 \\
\hline Third & 28.625 & 23.625 & 27.875 & . 35 \\
\hline Fourth & 32.375 & 26.125 & 32.250 & . 35 \\
\hline Total & & & & \$1.40 \\
\hline
\end{tabular}
</TABLE>

On October 3, 1996, the board of directors of PNC Bank Corp. approved an
increase in the quarterly cash dividend on common stock to a new rate of \(\$ .37\) per common share. This increased dividend was paid on October 24, 1996 to shareholders of record at the close of business on October 15, 1996.

REGISTRAR AND TRANSEER AGENT

The Chase Manhattan Bank
P.O. Box 590

Ridgefield Park, NJ 07660
800-982-7652
TO EXCHANGE MIDLANTIC STOCK CERTIFICATES

The Chase Manhattan Bank
P.O. Box 396

Bowling Green Station
New York, NY 10274
Attn: Reorganization Department
DIVIDEND REINVESTMENT AND STOCK PURCHASE PLAN

The PNC Bank Corp. dividend reinvestment and stock purchase plan enables holders of common and preferred stock to purchase additional shares of common stock conveniently and without paying brokerage commissions or service charges. A prospectus and enrollment card may be obtained by writing to Shareholder Relations at corporate headquarters.

\section*{EXHIBIT INDEX}
\begin{tabular}{|c|c|}
\hline <TABLE> & \\
\hline <S> & <C> \\
\hline 10.1 & Directors Deferred Compensation Plan.* \\
\hline 10.2 & 1996 Executive Incentive Award Plan.* \\
\hline 11 & Calculation of primary and fully diluted earnings per common share for the three months and nine months ended September 30, 1996 and 1995. \\
\hline 12.1 & Computation of Earnings to Fixed Charges for the nine months ended September 30, 1996 and for each of the five years in the period ended December 31, 1995. \\
\hline 12.2 & Computation of Earnings to Combined Fixed Charges and Preferred Stock Dividends for the nine months ended September 30, 1996, and for each of the five years in the period ended December 31, 1995. \\
\hline \[
\begin{aligned}
& 27 \\
& </ \text { TABLE }>
\end{aligned}
\] & Financial Data Schedule. \\
\hline
\end{tabular}

\footnotetext{
* Denotes management contract or compensatory plan.
}

PNC BANK CORP.
DIRECTORS DEFERRED COMPENSATION PLAN

\section*{Purpose and Eligibility}

The purpose of the PNC Bank Corp. ("PNC") Directors Deferred Compensation Plan ("Plan") is to provide a vehicle for each non-officer member of the PNC's Board of Directors (collectively the "Board") to defer receipt of retainer and meeting fees (such fees shall hereinafter be collectively referred to as "Compensation") to be earned for services to be performed as a member of the Board (a "Director"). For purposes of this Plan, the plan year shall commence on January 1 and end on December 31 ("Plan Year").

\section*{Deferral of Compensation}

Deferral of Compensation shall be effected by completing the then current Plan agreement ("Agreement"), which must be signed and dated by the Director and delivered to the Secretary or an assistant thereto ("Delivered" or "Delivery"). Compensation shall not be deferred until the next subsequent Plan Year after Delivery, or, in the case of a newly elected or appointed Director or the initial offer to defer compensation upon adoption of this Plan by the Board, Compensation shall be immediately deferred provided his or her Agreement is Delivered within 30 days after election, appointment or Plan adoption, respectively. Once an Agreement has been Delivered, the deferral election shall become irrevocable for the next succeeding calendar year and, unless revoked in writing or superseded by a new election effective for calendar years after the year in which such revocation or new election is Delivered, shall continue in effect for each calendar year thereafter. Each Director whose Agreement is Delivered shall hereinafter be referred to as a "Participant".

Deferral Accounts
Upon Delivery, PNC shall establish on its books an unfunded deferred Compensation account in the name of the Participant ("Account"). Compensation shall be credited to the Account on the date that it would otherwise be payable to the Participant had he or she not elected to defer all or a portion of the Compensation ("Payment Date").

Elections
The Agreement form shall provide each Participant with the ability to elect or designate (i) a percentage of Compensation or absolute dollar amount, in an amount not less than ten thousand dollars ( \(\$ 10,000.00\) ), to be deferred (the Plan does not enable a Participant to elect a different deferral percentage for each of the retainer and meeting fees) ("Fee Election"), (ii) an investment vehicle for the balance in the Account ("Investment Election"), (iii) the event or date when Compensation and any investment amounts credit thereon shall be paid out and whether the payout shall be in a lump sum or in a designated number of annual installments (not to exceed ten annual installments) ("Payment Election"), and (iv) a beneficiary to receive unpaid amounts in the Participant's Account ("Beneficiary Designation"). In the event that a Participant designates his or her spouse as the beneficiary to receive such unpaid amounts and the spouse dies before the payment of all amounts in the Participant's Account, the spouse's estate shall be entitled to receive such unpaid amounts, absent an amended beneficiary designation submitted by the Participant.

Investment Options
The amount credited to a Participant's Account shall be based on one of the following two investment options:

PNC Stock Investment Option the value of which on any given date will be the then market value of (i) the number of shares (including fractional shares) of PNC Common Stock ("Common Stock") which could have been purchased at market value with deferred Compensation on the Payment Date, (ii) plus the number of shares (including fractional shares) of Common Stock which could have been purchased had all dividends that would have been paid on shares of Common Stock described in clause (i) and this clause (ii) been used to purchase additional shares at market value on each dividend payment date. Market value on all dates means the closing price of the Common Stock on the New York Stock Exchange Composite transactions tape on the applicable date.
PNC Interest Rate Option \begin{tabular}{ll} 
the value of which will be determined by \\
the deferred Compensation which would have \\
been paid to the Participant, plus an \\
amount equal to the interest which would \\
& have been earned thereon had the amounts \\
been invested in PNC Incentive Savings Plan \\
& Fund B and compounded in accordance with \\
& the provisions of said Fund B (or similar \\
interest rate investment option available \\
to employees of PNC generally if Fund B or \\
the Incentive Savings Plan is terminated).
\end{tabular}
Default Elections
Failure to complete the Agreement shall not void a Participant's election
to defer all or a portion of his or her Compensation provided that the
Agreement is Delivered. However, in the event that one or more of the four
categories is not chosen by the Participant, then the following "default"
elections or designation for such incomplete category or categories shall be
deemed to have been made: \begin{tabular}{l} 
Fee Election \\
Investment Election \\
Payment Election \\
100\% deferral of compensation; \\
Beneficiary Election Stock Investment option;
\end{tabular}

Amendment/Termination By Participant

A Participant may amend or terminate his or her elections or designation at any time upon completing the appropriate provisions of the Agreement, signing and dating it and submitting it to the Secretary or assistant thereto. Such amendment or termination is subject to the following:

Fee Election
Amendments to the percentage level of Compensation to be deferred or termination of deferral shall not be effective until January 1 of the next subsequent Plan Year.

Investment Election

Payment Election

Beneficiary Designation
Amendments shall not be effective until the next subsequent Valuation Date (as defined below), which will also be the date that the balance(s) in the Account will be calculated. A Participant who retires from the Board and who has a balance in his or her Account may amend (or his or her designated beneficiary may amend) his or her investment election once per year.

Amendments shall be effective on the next subsequent Payment Date. Except as provided below, such amendment shall only apply to Compensation earned and credited (plus the amount that would have been earned had such Compensation been invested in accordance with the related investment election) to the Participant's Account after the effective date of the amendment. The balance in the Account immediately prior to the effective date of the Payment Election shall be paid in accordance with the prior Payment Election or Elections.

Effective upon receipt of a properly amended Agreement by the Secretary or an assistant thereto.

\section*{Account Statements}

No later than January 31, April 30, July 31 and October 31 of each year, a statement of account shall be sent to each Participant with a balance in his or her Account listing the aggregate amount of Compensation in the Account plus the aggregate investment amount credited thereto as of December 31, March 31, June 30 and September 30 ("Valuation Date"), respectively. If any such Valuation Date is not a date on which the New York Stock Exchange is open for business, then the next preceding date on which the Exchange is open for business shall serve as the Valuation Date.

Payment of Deferred Amounts
All payments from an Account shall be made solely in cash. Payment shall commence on or before thirty days after the Valuation Date immediately following the designated date or the date that the designated event occurs and the amount to be paid shall be based on the Account balance on such Valuation Date. If a Participant elects the equal annual installment payment option, the amount of each installment to be paid shall be determined by dividing the balance in the Account by the number of installments remaining to be paid. The balance in an Account subject to installment payouts shall continue to be credited with additional investment amounts in accordance with the applicable Investment Election or Elections. In the event of the death or disability of a Participant, the Committee on Corporate Governance of the Board may accelerate the payment of any installment or lump sum payment because of hardship or other circumstances deemed in the sole discretion of such Committee to warrant such acceleration.

Notwithstanding the foregoing, (i) at any time earlier than 12 months prior to the date on which a payment of all or a portion of an Account would be payable, a Participant may elect to extend the deferral of all or his or her Account, or of such portion of his or her Account as would otherwise be paid; and (ii) at any time earlier than 12 months prior to the date on which a payment of all or a portion of an Account would be payable, a Participant may modify his or her prior payment election for the Account; provided that such modified payment date is on or after the earlier of the date that he or she expects to retire from the Board or reaches the age of seventy.

A Participant may at any time elect the payment, as soon as administratively practicable, of all of the balance of the Participant's Account; provided, however, that, in each such instance, a six percent early withdrawal penalty shall apply to the amount of the requested early withdrawal. A Participant who makes such an election shall not be eligible to defer Compensation for two years after the date of the payment election.

Unsecured Creditor

No assets of PNC shall be segregated or earmarked with respect to Compensation and investment amounts (i.e. stock price appreciation, dividend equivalents and/or interest payments) credited to the Accounts and the balances in such Accounts shall constitute unsecured contractual obligations of PNC.

\section*{No Assignments}

Unless otherwise required by law, balances in Participants' Accounts may not be assigned, sold, transferred, alienated, pledged or encumbered nor may such balances be attached or otherwise subjected to legal process from Participants' debts or other obligations.

Amendment of Plan
The Board or The Committee on Corporate Governance may amend or terminate the Plan without the consent of any Participant (or beneficiary); provided, however, that any amendment or termination shall be of general application to all Participants (and beneficiaries and shall not, without the consent of the Participant (or beneficiary) adversely affect (i) any amount theretofore deferred or credited to the Participant's (or beneficiary's Account), or (ii) the right of the Participant (or beneficiary) to receive all amounts credited to his or her Account.

General
The Committee on Corporate Governance, or any successor committees as determined by the Board, shall be the Plan Administrator.

The provisions of the Plan shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania.

PNC BANK CORP.
1996 EXECUTIVE INCENTIVE AWARD PLAN
1. General Purposes of Plan

The PNC Bank Corp. 1996 Executive Incentive Award Plan is designed to (i) assist PNC Bank Corp. and its Subsidiaries in attracting, motivating, and retaining the senior executive officers most critical to the long-term success of the Corporation and its Subsidiaries, (ii) promote the identification of their interests with those of the Corporation's shareholders, and (iii) enable the Corporation to pay annual bonuses which are based upon the achievement of specified levels of performance and deductible for purposes of federal income taxation.

\section*{2. Definitions}

Terms not otherwise defined herein shall have the following meanings:
2.1 "Award Period" means the Corporation's fiscal year, except to the extent the Committee determines otherwise, provided that the last day of an Award Period must be the last day of the Corporation's fiscal year.
2.2 "Board" means the Board of Directors of the Corporation.
2.3 "Code" means the Internal Revenue Code of 1986, as amended.
2.4 "Committee" means the committee appointed by the Board to establish and administer the Plan as provided herein; provided, that the Committee shall have two or more members and each member of the Committee shall be an "outside director" as defined for purposes of Section \(162(\mathrm{~m})\) of the Code. Unless otherwise determined by the Board, the Personnel and Compensation Committee of the Board shall be the Committee.
2.5 "Compensation Pool" means, with respect to each Award Period, an amount equal to the sum of: (i) one-half of one percent of Net Income for the Award Period, plus (ii) any amounts not paid out of a Compensation Pool for the immediately preceding Award Period and added to the existing Compensation Pool, as determined in the Committee's sole discretion; provided, that component (ii) of a Compensation Pool shall not exceed an aggregate amount of \(\$ 3\) million during any given Award Period and shall be available for the payment of Incentive Awards only upon the achievement of one or more Performance Conditions.
2.6 "Corporation" means PNC Bank Corp. and its successors and assigns and any corporation which shall acquire substantially all of its assets.
2.7 "Incentive Award" means the share of the Compensation Pool paid to a Participant for an Award Period, as determined by the Committee in the manner described in Sections 3 and 5 hereof.
2.8 "Incentive Award Amount" means, with respect to each Participant, the amount, expressed as a percentage, of a Compensation Pool which he or she may be paid as an Incentive Award, as established by the Committee pursuant to Section 5.1.
2.9 "Net Income" means the consolidated pre-tax net income of the Corporation as determined in accordance with generally accepted accounting principles, after adjustment to exclude or include unusual, infrequently occurring or extraordinary items or cumulative effects of changes in accounting principles.
2.10 "Participant" means a "covered employee" within the meaning of Section \(162(m)\) of the Code who is eligible to receive an Incentive Award, subject to the terms of the Plan.
2.11 "Performance Conditions" means any objective performance factors the Committee may deem relevant in determining the availability of amounts carried forward from the immediately preceding Award Period as described in Sections 5.2 and 5.4 hereof, including, but not limited to, the Corporation's return on average assets, return on average equity, earnings per share, or other financial measure or ratio, whether on an absolute basis or in comparison to a predetermined peer group.
2.12 "Plan" means the PNC Bank Corp. 1996 Executive Incentive Award Plan.
2.13 "Subsidiary" means a corporation of which at least \(50 \%\) of the total combined voting power of all classes of stock is owned by the Corporation either directly or through one or more other subsidiaries.

\section*{3. Administration}
3.1 Subject to the express provisions of the Plan, the Committee shall have plenary authority to interpret the Plan, to prescribe, amend and rescind rules and regulations relating to it and to make all other determinations deemed necessary or advisable for the administration of the Plan, including, but not limited to, determinations regarding whether to make Incentive Awards, the terms of all Incentive Awards, the Participants who receive Incentive Awards, the time or times at which Incentive Award Amounts are established, the Award Period to which each Incentive Award shall relate, and the actual dollar amount of any Incentive Award. The determinations of the Committee pursuant to this authority shall be conclusive and binding. The Committee may, in its discretion, authorize the Chief Executive Officer of the Corporation to act on its behalf, except with respect to matters relating to such Chief Executive Officer or which are required to be certified by the Committee under the Plan, or by Code Section \(162(\mathrm{~m})\) or the regulations promulgated thereunder.

\section*{4. Eligibility}

Incentive Awards may be made only to a Participant who is not paid an incentive award pursuant to the Corporation's 1994 Annual Incentive Award Plan or any successor plan, with respect to that Award Period.

\section*{5. Incentive Awards; Terms of Awards; Payment}
5.1 No later than 90 days after the commencement of an Award Period, the Committee shall, in its sole discretion, establish in writing an Incentive Award Amount for each Participant for that Award Period. For this purpose, each Participant may be identified in terms of position or title held, or base salary paid, during that Award Period, or by such other means as the Committee may deem appropriate. No Participant shall be assigned an Incentive Award Amount greater than \(35 \%\) of the Compensation Pool and the sum of all Incentive Award Amounts for an Award Period shall not exceed 100\% of the Compensation Pool under any circumstances.
5.2 As soon as practicable following the end of an Award Period, but in all events prior to making any Incentive Awards, the Committee shall compute and certify in writing the size of the Compensation Pool for that Award Period, and shall determine whether any Performance Conditions established for that Award Period were satisfied. In performing such computation, the Committee may rely upon financial statements supplied by the Corporation's officers, provided that the Committee believes such statements to have been prepared in accordance with generally accepted accounting principles.
5.3 As soon as practicable following the Committee's completion of the actions specified in Section 5.2, the Committee shall certify in writing the Incentive Award, if any, to be made to each Participant for that Award Period and shall authorize the Corporation to make such Incentive Award to each Participant in accordance with the terms and conditions of the Plan.
5.4 In the event that the Committee does not exhaust the full amount of the Compensation Pool through the payment of Incentive Awards, the Committee may, in its sole discretion and no later than 90 days after the commencement of an Award Period, certify in writing that all or a portion of the remaining Compensation Pool shall be added to the Compensation Pool for the Award Period then commenced; provided, that the Committee shall not be authorized to direct any such carryover if the amount in question would exceed \(\$ 3\) million; and, provided further, that the Committee establishes one or more Performance Conditions that must be achieved during the Award Period in order for such carryover amount to be available for the payment of Incentive Awards for that Award Period.
5.5 The Committee may, in its sole discretion, determine not to make an Incentive Award or reduce an Incentive Award below the applicable Incentive Award Amount, without the consent of a Participant. Unless otherwise determined by the Committee, no Incentive Award shall be made to a Participant unless the Participant is employed by the Corporation or a Subsidiary as of the date of payment.
5.6 Incentive Awards shall be subject to applicable federal, state and local withholding taxes and other applicable withholding in accordance with the Corporation's payroll practices as in effect from time to time.
5.7 The Committee, subject to such terms and conditions as it may determine, and a Participant pursuant to any deferred compensation plan of the Corporation, shall have the right to defer the payment of an Incentive Award, provided, in either case, that
any additional amounts credited to such deferred payment will be based either on a reasonable rate of interest or the actual rate of return of one or more predetermined investments.

Until paid to a Participant, Incentive Awards shall not be subject to the claims of creditors and may not be assigned, alienated, transferred or encumbered in any way other than by will or pursuant to the laws of descent and distribution.
7. Termination or Amendment

The Board may amend, modify or terminate the \(P l a n\) in any respect at any time without the consent of the Participants.

\section*{8. Effectiveness of Plan and Awards}

The Plan shall be void ab initio unless the Plan is approved by a vote of the Corporation's shareholders at the first meeting of the Corporation's shareholders following adoption of the Plan by the Board.
9. Effective Date; Term of the Plan

Subject to shareholder approval pursuant to Section 8, the Plan shall be effective as of January 1, 1996 and the first Award Period shall be fiscal year 1996. The Plan shall remain in effect until terminated by the Board pursuant to Section 7. No Incentive Awards may be made under the Plan after its
termination, provided that termination of the Plan shall not affect any Incentive Awards payable on or after the date of termination and such awards shall continue to be subject to the terms of the Plan notwithstanding its termination.

\section*{10. Indemnification of Committee}

In addition to such other rights of indemnification as they may have as Directors or as members of the Committee, each of the members of the Committee shall be indemnified by the Corporation against the reasonable expenses, including attorneys' fees, actually and reasonably incurred in connection with the defense of any action, suit or proceeding, or in connection with any appeal therein, to which they or any of them may be a party by reason of any action taken or failure to act under or in connection with the Plan or any Incentive Award made hereunder, and against all amounts reasonably paid by them in settlement thereof or paid by them in satisfaction of a judgment in any such action, suit or proceeding to the maximum extent permitted by law.
11. General Provisions
11.1 The establishment of the Plan shall not confer upon any Participant any legal or equitable right against the Corporation or any Subsidiary, except as expressly provided in the Plan.
11.2 The Plan does not constitute an inducement or consideration for the employment of any Participant, nor is it a contract between the Corporation, or any Subsidiary, and any Participant. Participation in the Plan shall not give a Participant any right to be retained in the employ of the Corporation or any Subsidiary.
11.3 Nothing contained in this Plan shall prevent the Board or Committee from adopting other or additional compensation arrangements, subject to shareholder approval if such approval is required, and such arrangements may be either generally applicable or applicable only in specific cases.
11.4 The Plan shall be governed, construed and administered in accordance with the laws of the Commonwealth of Pennsylvania.


CALCULATION OF FULLY DILUTED EARNINGS PER COMMON SHARE
Net income
\(\$ 584,237\)
Add: Interest expense on convertible debentures (net of tax)
2,916
Less: Dividends declared on non-convertible preferred stock
1,813

\section*{PNC BANK CORP. AND SUBSIDIARIES}

EXHIBIT 12.1
COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|}
\hline <- & & & Year & cemb & \\
\hline & Nine months ended & & & & \\
\hline Dollars in thousands & September 30, 1996 & 1995 & 1994 & 1993 & 1992 \\
\hline
\end{tabular}

1991

<S> <----------- <C> <C> <C> <C> <C

EARNINGS
Income before taxes and cumulative effect of changes in accounting principles
\(\$(38,578)\)
Fixed charges excluding interest on deposits 613,590
--------------------
Subtotal
575,012
Interest on deposits
2,739,565
-------------
Total
\$3,314,577
\begin{tabular}{rrrrr}
\(\$ 1,107,728\) & \(\$ 627,012\) & \(\$ 1,209,916\) & \(\$ 1,140,487\) & \(\$ 787,994\) \\
837,884 & \(1,487,279\) & \(1,104,573\) & 704,228 & 582,854
\end{tabular}
\(\qquad\)
FIXED CHARGES
\begin{tabular}{|c|c|c|c|c|c|}
\hline Interest on notes and debentures \$137,323 & \$513, 853 & \$620,415 & \$556,432 & \$316,031 & \$201,977 \\
\hline Interest on borrowed funds 449,107 & 300,292 & 834,654 & 514,133 & 360,288 & 353,633 \\
\hline Amortization of notes and debentures 1,119 & 612 & 927 & 1,761 & 1,418 & 1,505 \\
\hline Interest component of rentals 26,041 & 23,127 & 31,283 & 32,247 & 26,491 & 25,739 \\
\hline \[
\begin{aligned}
& \text { Subtotal } \\
& 613,590
\end{aligned}
\] & 837,884 & 1,487,279 & 1,104,573 & 704,228 & 582,854 \\
\hline Interest on deposits 2,739,565 & 1,073,786 & 1,551,816 & 1,159,242 & 1,005,658 & 1,546,576 \\
\hline \[
\begin{gathered}
\text { Total } \\
\$ 3,353,155
\end{gathered}
\] & \$1,911,670 & \$3,039,095 & \$2,263,815 & \$1,709,886 & \$2,129,430 \\
\hline
\end{tabular}

RATIO OF EARNINGS TO FIXED CHARGES
\begin{tabular}{lllll} 
Excluding interest on deposits & 2.32 x & 1.42 x & 2.10 x \\
2.35 x & .94 x & 2 x \\
Including interest on deposits & 1.58 & 1.21 & 1.53 & 1.67
\end{tabular}

- ------------------------------------
</TABLE>
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|}
\hline & & \multicolumn{4}{|c|}{Year ended December 31} \\
\hline Dollars in thousands 1991 & September 30, 1996 & 1995 & 1994 & 1993 & 1992 \\
\hline <S> & <C> & <C> & <C> & <C> & <C> \\
\hline <C> & & & & & \\
\hline EARNINGS & & & & & \\
\hline Income before taxes and cumulative effect of changes in accounting principles
\[
\$(38,578)
\] & \$1,107,728 & \$627,012 & \$1,209,916 & \$1,140,487 & \$787,994 \\
\hline Fixed charges and preferred stock dividends excluding interest on deposits
\[
624,000
\] & 839,507 & 1,492,391 & 1,112,564 & 712,339 & 592,902 \\
\hline Subtotal & 1,947,235 & 2,119,403 & 2,322,480 & 1,852,826 & 1,380,896 \\
\hline 585,422 & & & & & \\
\hline Interest on deposits & 1,073,786 & 1,551,816 & 1,159,242 & 1,005,658 & 1,546,576 \\
\hline 2,739,565 & & & & & \\
\hline Total & \$3,021,021 & \$3,671,219 & \$3,481,722 & \$2,858,484 & \$2,927,472 \\
\hline \$3,324,987 & & & & & \\
\hline
\end{tabular}

FIXED CHARGES
\begin{tabular}{|c|c|c|c|c|c|}
\hline Interest on notes and debentures \$137,323 & \$513,853 & \$620,415 & \$556,432 & \$316,031 & \$201,977 \\
\hline Interest on borrowed funds 449,107 & 300,292 & 834,654 & 514,133 & 360,288 & 353,633 \\
\hline Amortization of notes and debentures 1,119 & 612 & 927 & 1,761 & 1,418 & 1,505 \\
\hline Interest component of rentals 26,041 & 23,127 & 31,283 & 32,247 & 26,491 & 25,739 \\
\hline Preferred stock dividend requirements 10,410 & 1,623 & 5,112 & 7,991 & 8,111 & 10,048 \\
\hline Subtotal
\[
624,000
\] & 839,507 & 1,492,391 & 1,112,564 & 712,339 & 592,902 \\
\hline Interest on deposits
\[
2,739,565
\] & 1,073,786 & 1,551,816 & 1,159,242 & 1,005,658 & 1,546,576 \\
\hline \[
\begin{array}{r}
\text { Total } \\
\$ 3,363,565
\end{array}
\] & \$1,913,293 & \$3,044,207 & \$2,271,806 & \$1,717,997 & \$2,139,478 \\
\hline
\end{tabular}
\(\qquad\)
RATIO OF EARNINGS TO COMBINED FIXED CHARGES AND PREFERRED STOCK DIVIDENDS
\begin{tabular}{|c|c|c|c|c|c|}
\hline Excluding interest on deposits
\[
.94 x
\] & 2.32x & 1.42x & 2.09x & 2.60x & 2.33x \\
\hline Including interest on deposits
\[
.99
\] & 1.58 & 1.21 & 1.53 & 1.66 & 1.37 \\
\hline
\end{tabular}
\(\qquad\)
</TABLE>
\begin{tabular}{|c|c|}
\hline <TABLE> <S> <C> & \\
\hline <ARTICLE> 9 & \\
\hline <LEGEND> & \\
\hline This schedule contains summary & financial information extracted from the \\
\hline consolidated financial informat & ion incorporated by reference to the 1996 Third \\
\hline quarter Corporate Financial Rev & iew and is qualified in its entirety by reference \\
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\hline <PERIOD-TYPE> & 9-MOS \\
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\hline <PERIOD-START> & JAN-01-1996 \\
\hline <PERIOD-END> & SEP-30-1996 \\
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\hline <INVESTMENTS-MARKET> & 0 \\
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\hline <TOTAL-ASSETS> & 69,662 \\
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\hline <SHORT-TERM> & 5,337 \\
\hline <LIABILITIES-OTHER> & 1,784 \\
\hline <LONG-TERM> & 11,313 \\
\hline <PREFERRED-MANDATORY> & 0 \\
\hline <PREFERRED> & 1 \\
\hline <COMMON> & 1,717 \\
\hline <OTHER-SE> & 4,080 \\
\hline <TOTAL-LIABILITIES-AND-EQUITY> & 69,662 \\
\hline <INTEREST-LOAN> & 2,932 \\
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\hline <INTEREST-OTHER> & 106 \\
\hline <INTEREST-TOTAL> & 3,715 \\
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\hline <INCOME-PRE-EXTRAORDINARY> & 1,108 \\
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\hline <EPS-DILUTED> & 2.08 \\
\hline <YIELD-ACTUAL> & 3.77 \\
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\hline <LOANS-PAST> & 231 \\
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\hline <LOANS-PROBLEM> & 0 \\
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\hline <RECOVERIES> & 61 \\
\hline <ALLOWANCE-CLOSE> & 1,152 \\
\hline <ALLOWANCE-DOMESTIC> & 1,152 \\
\hline <ALLOWANCE-FOREIGN> & 0 \\
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