## PNC BANK CORP.

Quarterly Report on Form 10-Q
For the quarterly period ended June 30, 1996
Page 1 represents a portion of the second quarter 1996 Corporate Financial
Review which is not required by the Form $10-Q$ report and is not "filed" as part
of the Form 10-Q.
The Quarterly Report on Form 10-Q and cross reference index is on pages 30-32.

| <TABLE> <br> <CAPTION> |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
|  | Three months ended |  | Six months |
| ended | June 30 |  |  |
|  |  |  | June 30 |
|  | 1996 | 1995 | 1996 |
| 1995 ( 1906 |  |  |  |
| <S> |  |  |  |
|  | <C> | <C> | <C> <C> |
| FINANCIAL PERFORMANCE (Dollars in thousands, except per share data) Net interest income (taxable-equivalent basis) |  |  |  |
|  | \$619,926 | \$534,741 | \$1,236,034 |
| \$1,085,877 |  |  |  |
| Net income | 248,050 | 193,953 | 486,370 |
| 373,500 |  |  |  |
| Fully diluted earnings per common share | . 72 | . 56 | 1.41 |
| 1.08Return on average total assets |  |  |  |
|  | 1.38\% | 1.03\% | 1.36\% |
| $1.00 \%$ |  |  |  |
| Return on average common shareholders' equity13.24 | 17.33 | 13.65 | 16.99 |
|  |  |  |  |
| Net interest margin | 3.72 | 3.06 | 3.72 |
| 3.12 |  |  |  |
| After-tax profit margin | 25.93 | 22.87 | 25.68 |
| 22.17 l |  |  |  |
| Efficiency ratio | 59.00 | 63.99 | 59.65 |
| 65.06 |  |  |  |
| AVERAGE BALANCES (In millions)Assets |  |  |  |
|  | \$72,440 | \$75,343 | \$72,087 |
| \$75,092Earning assets |  |  |  |
|  | 66,356 | 69,495 | 66,030 |
| 69,490 |  |  |  |
| Loans, net of unearned income | 49,191 | 44,765 | 48,908 |
| 44,240Securities |  |  |  |
|  | 14,740 | 23,137 | 14,779 |
| 23,558 ${ }^{\text {Deposits }}$ |  |  |  |
|  | 45,379 | 44,365 | 45,465 |
| 44,018 |  |  |  |
| Shareholders' equity | 5,767 | 5,727 | 5,766 |
| $5,719$ |  |  |  |

5,71
-------
</TABLE>
<TABLE>
<CAPTION>

| <capIION> | June 30 | March 31 | December 31 | June |
| :---: | :---: | :---: | :---: | :---: |
| 30 |  |  |  |  |
| As of or for the three months ended | 1996 | 1996 | 1995 |  |
| 1995 |  |  |  |  |
|  |  |  |  |  |
| <S> | <C> | <C> | <C> | <C> |
| PERIOD-END BALANCES (In millions) |  |  |  |  |
| Assets | \$71,961 | \$72,668 | \$73,404 |  |
| \$76,519 |  |  |  |  |
| Earning assets | 65,234 | 66,041 | 66,772 |  |
| 69,623 |  |  |  |  |
| Loans, net of unearned income | 49,223 | 48,800 | 48,653 |  |
| 45,491 |  |  |  |  |
| Securities | 14,107 | 14,692 | 15,839 |  |
| 22,397 |  |  |  |  |
| Deposits | 44,852 | 45,621 | 46,899 |  |
| 46,177 |  |  |  |  |
| Shareholders' equity | 5,832 | 5,786 | 5,768 |  |
| 5,793 |  |  |  |  |
| SELECTED DATA |  |  |  |  |
| Capital ratios |  |  |  |  |
| Risk-based capital |  |  |  |  |
| Tier I | 8.45\% | 8.18\% | 8.00\% |  |
| 8.84\% |  |  |  |  |
| Total | 11.99 | 11.70 | 11.56 |  |
| 12.46 |  |  |  |  |
| Leverage | 6.96 | 6.90 | 6.37 |  |


| 6.79 |  |  |  |
| :---: | :---: | :---: | :---: |
| Common shareholders' equity to assets | 8.08 | 7.94 | 7.83 |
| 7.55 |  |  |  |
| Average common shareholders' equity to average assets | 7.94 | 8.01 | 7.76 |
| 7.51 |  |  |  |
| Asset quality ratios |  |  |  |
| Net charge-offs to average loans | . 29 | . 28 | . 45 |
| . 23 ( |  |  |  |
| Nonperforming loans to loans | . 77 | . 76 | . 74 |
| 1.05 ( |  |  |  |
| Nonperforming assets to loans and foreclosed assets | 1.03 | 1.10 | 1.10 |
| 1.47 le |  |  |  |
| Nonperforming assets to total assets | . 71 | . 74 | . 73 |
| . 88 |  |  |  |
| Allowance for credit losses to loans | 2.42 | 2.51 | 2.59 |
| 2.86 |  |  |  |
| $272.54$ |  | 328.88 | 351.68 |
| Book value per common share |  |  |  |
| As reported | \$17.07 | \$16.88 | \$16.87 |
| \$17.24 |  |  |  |
| Excluding net unrealized securities gains/losses | 17.49 | 17.16 | 16.79 |
| 17.35 |  |  |  |

PNC BANK CORP.

The Corporate Financial Review should be read in conjunction with the unaudited Consolidated Financial Statements of PNC Bank Corp. and subsidiaries
("Corporation") included herein and the Corporate Financial Review and audited Consolidated Financial Statements included in the Corporation's 1995 Annual
Report.

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ORPORATE FINANCIAL REVIEW

OVERVIEW

PNC BANK CORP. The Corporation is one of the largest diversified financial services companies in the United States. It operates five lines of business: Consumer Banking, Corporate Banking, Real Estate Banking, Mortgage Banking, and Asset Management. Each line of business focuses on specific customer segments and offers financial products and services on a national level and in its primary geographic locations in Pennsylvania, New Jersey, Delaware, Ohio and Kentucky.

SUMMARY FINANCIAL RESULTS Earnings for the first six months of 1996 reflect improvements in the Corporation's major businesses including growth in fee-based revenues led by asset management, brokerage and corporate finance. The results also reflect the benefits of previous actions taken to reposition the balance sheet. Net income for the first six months of 1996 increased $30.3 \%$ to $\$ 486.4$ million, or $\$ 1.41$ per fully diluted share, compared with $\$ 373.5$ million, or $\$ 1.08$ per fully diluted share, for the first six months of 1995. Returns on average assets and average common shareholders' equity were $1.36 \%$ and $16.99 \%$, respectively, in the first six months of 1996 compared with $1.00 \%$ and $13.24 \%$ a year ago.

Net interest income increased $13.8 \%$ to $\$ 1.2$ billion and net interest margin widened 60 basis points to $3.72 \%$ compared with the first six months of 1995 primarily due to loan growth, the Chemical Bank, New Jersey ("Chemical") acquisition and a change in balance sheet composition. The Corporation expects net interest income and margin to continue to increase in the second half of 1996 . The level of net interest income and margin will depend on $a$ number of factors including the composition of earning assets, loan growth, loan yields, and deposit volumes and related costs.

At June 30,1996 , total assets were $\$ 72.0$ billion. Average earning assets declined $\$ 3.5$ billion in the period-to-period comparison to $\$ 66.0$ billion primarily due to the reduction in securities and related wholesale funding partially offset by a $10.6 \%$ increase in loans. Excluding acquisitions, average loans increased $5.6 \%$. Loan growth was tempered by competitive pricing pressures, declining demand and the Corporation's assessment of national asset quality trends in consumer lending. The Corporation substantially completed the repositioning of its balance sheet in the fourth quarter of 1995 by reducing wholesale investing activities and increasing the proportion of loans to earning assets. In addition, a greater proportion of the Corporation's funding is comprised of more stable and lower-cost retail consumer deposits.

Noninterest income increased $9.8 \%$ to $\$ 658.1$ million reflecting success of initiatives to expand such sources of revenue. The growth in fee-based revenue was led by asset management, treasury management, brokerage and corporate finance. The Corporation expects these businesses to continue to expand during the second half of 1996. Continued growth will depend on, among other factors, financial market and general economic conditions.

Noninterest expense increased $3.1 \%$ to $\$ 1.1$ billion and the efficiency ratio improved to $59.7 \%$ compared with $65.1 \%$ y year ago. Excluding the impact of acquisitions, noninterest expense declined $2.4 \%$ reflecting the impact of the Midlantic Corporation ("Midlantic") integration, cost control strategies and lower Federal deposit insurance premiums. The integration of Midlantic's operations is proceeding on schedule and will be substantially completed by the end of the third quarter of 1996. Management continues to expect cost savings from the integration to exceed its original estimate. The level of noninterest expense for the remainder of 1996 is expected to remain relatively stable. The integration of Midlantic and implementation of initiatives to support the previously announced agreement with the American Automobile Association ("AAA"), along with other factors, could impact the level of expenses.

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corporate financial review

The Corporation's asset quality and coverage ratios remained strong. Net charge-offs for the second quarter of 1996 were . $29 \%$ of average loans compared with $.28 \%$ in the first quarter of 1996 . The allowance for credit losses as a percent of loans was $2.42 \%$ at June 30 , 1996. Based on the loan portfolio's current risk profile, management does not expect to record a provision for credit losses during the remainder of 1996.

BUSINESS STRATEGIES The financial services industry is challenged by intense competition. Loan pricing and credit standards are under competitive pressure as lenders seek to leverage capital and capital markets are becoming more accessible to a broader range of borrowers. Traditional deposit activities are subject to pricing pressures and customer migration as the competition for consumer investment dollars intensifies among banks and other financial services companies. In this environment, the Corporation's strategic focus is on expanding its consumer banking franchise and fee-based businesses, leveraging national distribution capabilities and utilizing technology to enhance delivery capabilities and control costs.

In Consumer Banking, which contributes $51 \%$ of total line of business earnings, changes in consumer preferences and technological advancements are transforming the way the Corporation delivers products and services. Traditional delivery channels, such as retail branches, are being downsized and replaced with more technologically advanced, cost-efficient means such as telebanking, automated teller machines ("ATMs") and on-line banking through personal computers.

The retail branch network has been reduced from 955 branches at December 31, 1995 to 927 at June 30,1996 and is expected to approximate 820 by year-end 1996. Since establishing the centralized telebanking facility, approximately 240 full-time equivalent ("FTE") employees were added to expand telebanking capabilities. The Corporation manages the fifth largest network of ATMs in the United States consisting of approximately 1,800 machines, 960 of which are located at non-branch sites. By year-end 1996, management expects to have approximately 2,100 machines, 1,250 of which will be located at non-branch sites.

The agreement with the AAA gives the Corporation the exclusive right to offer certain financial products and services to the organization's 34 million members. This agreement represents a significant opportunity for the Corporation to further expand the national distribution of a wide array of consumer products and services. Substantially all of these will be offered though alternative distribution channels thereby leveraging the infrastructure in place.

The Corporation continues to emphasize the growth of fee-based businesses, particularly asset management and corporate finance. The Corporation's asset management capabilities are among the largest in the country. Asset Management's initiatives focus on growing internally and through acquisitions. For example, the BlackRock Financial Management L.P. ("BlackRock") acquisition in the first quarter of 1995 added $\$ 25$ billion of assets under management and the establishment of CastleInternational, in the first quarter of 1996, expanded international asset management capabilities. The Corporation is the second largest U.S. bank manager of mutual funds and one of the largest mutual fund service providers. During the first half of 1996, discretionary assets under management increased $\$ 8$ billion to $\$ 104$ billion and total assets under administration increased $\$ 23$ billion to $\$ 305$ billion. This growth reflects success in attracting new institutional and mutual fund servicing relationships and growth in the value of assets administered. Compass Capital Funds (SM), the Corporation's proprietary mutual funds family, consists of 28 fund portfolios
with more than $\$ 10.8$ billion of assets. These funds provide investors with a full range of equity, bond and money market investment options. In recognition of their risk-adjusted performance, the institutional class of 7 of 13 ranked portfolios received a four or five star rating from Morningstar.

Corporate Banking initiatives focus is on developing alternatives to traditional balance sheet leverage including delivering treasury management, employee benefit, capital markets, sophisticated risk management and other products and services sought by corporate customers. Total fee-based revenues in Corporate Banking increased $6.6 \%$ in the first six months of 1996 compared to the prior-year period reflecting these initiatives. Investments in syndication capabilities contributed to a $7 \%$ increase in agented transactions and a doubling of fee revenue and volumes underwritten.

In the Mortgage Banking line of business, the focus is on consolidating operations and utilizing technology to enhance the efficiency of the operating platform. Mortgage Banking also continues to expand its origination capabilities leveraging the Corporation's branch distribution network and private banking capabilities and by pursuing strategic third party alliances. For example, nine regional production processing centers have been consolidated into four sites and duplicative and overlapping functions at the Corporation's two mortgage servicing centers have been centralized.

The focus in Real Estate Banking is on expanding fee-based revenue through distribution of debt to private and institutional investors through syndication, private placements and securitization activities. Real Estate Banking is among the largest real estate syndicators in the country and recently participated in its first commercial mortgage-backed securitization issuance.

The Corporation believes the successful execution of its business strategies will create a higher quality, more stable earnings stream resulting in increased shareholder value. Such success depends on many factors including customers' acceptance of the Corporation's alternative delivery systems and products and services, responses of competitors, including their technological advancements, continued successful integration of the Midlantic acquisition, and future economic conditions.

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## LINE OF BUSINESS RESULTS

For purposes of reporting line of business results, the Corporation has designated the following five lines of business:

- CONSUMER BANKING provides a wide range of financial products and services to individuals and small businesses through a network of community banking offices, alternative delivery systems such as the Direct Bank and ATMs and regional banking centers.
- CORPORATE BANKING provides financial services to businesses and government entities within the Corporation's primary markets, as well as from a network of offices located in major U.S. cities.
- MORTGAGE BANKING activities include acquisition, origination, securitization and servicing of residential mortgages, as well as retention of selected loans in the portfolio.
- REAL ESTATE BANKING provides services to small, middle market and large customers seeking short- and intermediate-term credit for construction, acquisition and holding of commercial or residential real estate projects.
- ASSET MANAGEMENT, through one unified money management organization, provides liquidity, fixed-income, equity management and servicing for institutions and mutual funds and customers of Consumer Banking and Corporate Banking.

The Corporation evaluates the performance of lines of business through a management accounting process which uses various methods of balance sheet and income statement allocations, transfers and assignments. Line of business results presented herein reflect each line of business as if it operated on a stand-alone basis. These results are not necessarily comparable to similar results for other financial services institutions and differ from financial statements prepared in accordance with generally accepted accounting principles.

Asset/liability management activities reflect the residual of the assignment of wholesale assets and liabilities to the lines of business. These activities also include securities transactions and the impact of financial derivatives used for interest rate risk management. Capital is assigned to each business unit based on management's assessment of inherent risks and equity levels at independent companies that provide similar products and services. Capital assignments are not equivalent to regulatory capital guidelines and the total amount assigned may vary from consolidated shareholders' equity.

<TABLE>
<CAPTION>
LINE OF BUSINESS
Return on
Capital
Six months ended June 30
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline Dollars in millions 1995 & 1996 & 1995 & 1996 & 1995 & 1996 & 1995 & 1996 \\
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline <C> & & & & & & & \\
\hline Consumer Banking & \$39,326 & \$36,346 & \$1,117 & \$987 & \$255 & \$206 & 23\% \\
\hline 21\% & & & & & & & \\
\hline Corporate Banking & 17,307 & 16,106 & 426 & 399 & 148 & 118 & 14 \\
\hline 13 & & & & & & & \\
\hline Mortgage Banking & 13,462 & 11,799 & 193 & 189 & 32 & 25 & 10 \\
\hline 9 & & & & & & & \\
\hline Real Estate Banking & 3,830 & 3,820 & 89 & 100 & 43 & 42 & 14 \\
\hline 14 & & & & & & & \\
\hline Asset Management & 423 & 276 & 116 & 84 & 24 & 17 & 43 \\
\hline 44 & & & & & & & \\
\hline Total lines of business & 74,348 & 68,347 & 1,941 & 1,759 & 502 & 408 & 18 \\
\hline 16 & & & & & & & \\
\hline Asset/liability management activities & \((3,555)\) & 5,936 & (28) & (69) & (23) & (56) & \\
\hline Unallocated provision & & & & & 41 & 35 & \\
\hline Other unallocated items & 1,294 & 809 & (19) & (5) & (34) & (14) & \\
\hline Total & \$72,087 & \$75,092 & \$1,894 & \$1,685 & \$486 & \$373 & 17 \\
\hline 13 & & & & & & & \\
\hline
\end{tabular}
-----------
</TABLE>
(1) Revenue is fully-taxable equivalent net interest income and fee-based income

PNC BANK CORP. 4
corporate financial review

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline CONSUMER BANKING & \multicolumn{2}{|l|}{Community Banking} & \multicolumn{2}{|r|}{Private Banking} & \multicolumn{2}{|c|}{Total} \\
\hline Six months ended June 30 & & & & & & \\
\hline Dollars in millions & 1996 & 1995 & 1996 & 1995 & 1996 & 1995 \\
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline INCOME STATEMENT & & & & & & \\
\hline Net interest income & \$779 & \$695 & \$45 & \$39 & \$824 & \$734 \\
\hline Noninterest income & 165 & 146 & 128 & 107 & 293 & 253 \\
\hline Total revenue & 944 & 841 & 173 & 146 & 1,117 & 987 \\
\hline Provision & 51 & 29 & & & 51 & 29 \\
\hline Noninterest expense & 545 & 538 & 120 & 105 & 665 & 643 \\
\hline Pretax earnings & 348 & 274 & 53 & 41 & 401 & 315 \\
\hline Income taxes & 126 & 94 & 20 & 15 & 146 & 109 \\
\hline Earnings & \$222 & \$180 & \$33 & \$26 & \$255 & \$206 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline AVERAGE BALANCE SHEET & & & & & & \\
\hline Loans & \$15,001 & \$12,911 & \$2,251 & \$1,817 & \$17,252 & \$14,728 \\
\hline Assigned assets & 20,805 & 20,681 & & & 20,805 & 20,681 \\
\hline Other assets & 850 & 513 & 419 & 424 & 1,269 & 937 \\
\hline Total assets & \$36,656 & \$34,105 & \$2,670 & \$2,241 & \$39,326 & \$36,346 \\
\hline Net deposits & \$34,494 & \$32,025 & \$1,609 & \$1,411 & \$36,103 & \$33,436 \\
\hline Assigned funds & & & 176 & 106 & 176 & 106 \\
\hline Other funds & 221 & 328 & 623 & 493 & 844 & 821 \\
\hline Assigned equity & 1,941 & 1,752 & 262 & 231 & 2,203 & 1,983 \\
\hline Total funds & \$36,656 & \$34,105 & \$2,670 & \$2,241 & \$39,326 & \$36,346 \\
\hline
\end{tabular}

PERFORMANCE RATIOS
\begin{tabular}{lllll} 
After-tax profit margin & \(24 \%\) & \(21 \%\) & \(19 \%\) & \(28 \%\) \\
Efficiency & 58 & 64 & 69 & 72 \\
Return on assigned equity & 23 & 21 & 26 & 23 \\
\hline
\end{tabular}

\section*{</TABLE>}

Consumer Banking includes: Community Banking which serves small business
customers and all other consumers who use traditional branch and direct banking
services; and Private Banking which provides affluent customers with personal
and charitable trust, brokerage and specialized retail banking financial
services.
Consumer Banking earnings accounted for approximately 51\% of line of
business earnings in the first half of 1996 and 1995. Earnings increased 24\% in
the period-to-period comparison due to the Chemical acquisition, higher net
interest income and consumer service fees while operating expenses remained
relatively stable.

Average loans in the Consumer Bank increased \(17 \%\) in the comparison, or \(5 \%\) excluding the Chemical acquisition. Net charge-offs were \(\$ 51\) million in the first half of 1996 compared with \(\$ 29\) million in the prior-year period. The increase was primarily due to higher credit card charge-offs and acquisitions. Consumer net charge-offs and delinquencies improved in the second quarter of 1996 compared with the first quarter of 1996 and the fourth quarter of 1995.

Earnings for Community Banking, which includes the Direct Bank's alternative delivery channels, increased \(23 \%\) to \(\$ 22\) million as revenues grew \(12 \%\). Growth in net interest income was primarily attributable to an increase in earning assets from the Chemical acquisition. Excluding the impact of credit card and merchant services alliances, Community Banking noninterest income increased \(\$ 34\) million or \(27 \%\) in the period-to-period comparison. Fee-based revenue growth was attributable to a broad base of products and services including deposit accounts, ATM transactions and insurance. Expenses in this segment were essentially unchanged as the effect of costs associated with the Chemical acquisition were offset by lower Federal deposit insurance premiums.

Earnings from Private Banking increased 27\% in the first six months of 1996 as new trust business and higher brokerage revenue more than offset expense growth from sales and marketing activities.

The Corporation continues to undertake initiatives to offer Consumer Banking products and services nationally by leveraging its alternative delivery systems. Through the Direct Bank, products and services are offered via the telebanking center, ATMs and personal computers. Cost savings from the rationalization of the traditional branch delivery network are being reinvested in these initiatives.

In January 1996, an agreement was reached with AAA to exclusively offer
financial products and services to the organization's 34 million members. The agreement provides for an initial term of ten years, with two five-year renewal
\[
\text { PNC BANK CORP. } 5
\]
options. A full range of consumer products and services will be offered including credit card, automobile, student, home equity and residential mortgage loans, as well as deposit account and money market mutual funds. Beginning in the second half of 1996, these products and services will be marketed in conjunction with AAA as AAA member clubs enroll and will be delivered primarily through the Corporation's direct banking channels.

In connection with AAA initiatives, the Corporation canceled an agreement under which a third party provided administrative and marketing services for the Corporation's credit card business. Under the agreement, the third party received fee income and incurred costs related to providing these services. As a result of canceling this agreement such amounts will be reflected in the Corporation's results of operations in subsequent periods. Management does not expect the financial impact to be material.
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline CORPORATE BANKING & \multicolumn{2}{|r|}{Middle Market} & \multicolumn{2}{|l|}{Large Corporate} & \multicolumn{2}{|l|}{Equity Management} & \multicolumn{2}{|c|}{Total} \\
\hline Six months ended June 30 Dollars in millions & 1996 & 1995 & 1996 & 1995 & 1996 & 1995 & 1996 & 1995 \\
\hline & & & & & & & & \\
\hline - & & & & & & & & \\
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline INCOME STATEMENT & & & & & & & & \\
\hline Net interest income & \$225 & \$235 & \$51 & \$45 & \$(2) & \$(2) & \$274 & \$278 \\
\hline Noninterest income & 87 & 85 & 26 & 21 & 39 & 15 & 152 & 121 \\
\hline Total revenue & 312 & 320 & 77 & 66 & 37 & 13 & 426 & 399 \\
\hline Provision & (2) & 19 & 2 & 1 & & & & 20 \\
\hline Noninterest expense & 156 & 156 & 40 & 31 & 5 & 2 & 201 & 189 \\
\hline Pretax earnings & 158 & 145 & 35 & 34 & 32 & 11 & 225 & 190 \\
\hline Income taxes & 57 & 57 & 9 & 11 & 11 & 4 & 77 & 72 \\
\hline Earnings & \$101 & \$88 & \$26 & \$23 & \$21 & \$7 & \$148 & \$118 \\
\hline
\end{tabular}

AVERAGE BALANCE SHEET
Loans
Other assets
Total assets
Net deposits
Assigned funds
Other funds
Assigned equity
Total funds
\begin{tabular}{|c|c|c|c|c|c|c|c|}
\hline \[
\begin{array}{r}
\$ 12,228 \\
505
\end{array}
\] & \[
\begin{array}{r}
\$ 11,765 \\
396
\end{array}
\] & \[
\begin{array}{r}
\$ 4,029 \\
328
\end{array}
\] & \[
\begin{array}{r}
\$ 3,662 \\
98
\end{array}
\] & \[
\begin{aligned}
& \$ 42 \\
& 175
\end{aligned}
\] & \[
\begin{aligned}
& \$ 32 \\
& 153
\end{aligned}
\] & \[
\begin{array}{r}
\$ 16,299 \\
1,008
\end{array}
\] & \[
\begin{array}{r}
\$ 15,459 \\
647
\end{array}
\] \\
\hline \$12,733 & \$12,161 & \$4,357 & \$3,760 & \$217 & \$185 & \$17,307 & \$16,106 \\
\hline \$1,781 & \$1,756 & \$416 & \$326 & & & \$2,197 & \$2,082 \\
\hline 8,781 & 8,506 & 3,471 & 2,994 & \$130 & \$115 & 12,382 & 11,615 \\
\hline 589 & 463 & 5 & 23 & 23 & 14 & 617 & 500 \\
\hline 1,582 & 1,436 & 465 & 417 & 64 & 56 & 2,111 & 1,909 \\
\hline \$12,733 & \$12,161 & \$4,357 & \$3,760 & \$217 & \$185 & \$17,307 & \$16,106 \\
\hline
\end{tabular}

PERFORMANCE RATIOS
After-tax profit margin
-
</TABLE>
Corporate Banking includes: Middle Market customers with annual sales of \(\$ 5\) million to \(\$ 250\) million and those in certain specialized industries; Large Corporate customers having annual sales of more than \(\$ 250\) million; and Equity Management which includes private equity investments.

Corporate Banking's earnings contributed \(29 \%\) of total line of business earnings in the first six months of 1996 and 1995. Corporate Banking earnings increased \(\$ 30\) million, or \(25 \%\) primarily due to higher venture capital gains and a lower provision allocation. Net interest income was relatively flat in the comparison as narrower spreads offset earnings from a \(\$ 840\) million increase in average loans. Excluding venture capital gains, Corporate Banking fee-based revenue increased \(6.6 \%\) due to expanded treasury management, corporate finance, and retirement and investment service activities.

Corporate Banking's traditional spread-based lending business is under intense competition from banks and nonbanks seeking opportunities to extend credit in a market with declining demand and narrowing spreads.

Corporate Banking is characterized by higher levels of assigned capital due to the amount of balance sheet leverage. The Corporation expects revenue in this line of business to be generated increasingly from fee-based sources to reduce the amount of assigned capital and improve returns from activities such as treasury management, capital markets and employee benefit plan services for its Large Corporate and Middle Market customers. Corporate Banking's capital markets capabilities continue to be expanded to meet the changing needs of its client base. The Corporation has also significantly expanded product capabilities in the merger and acquisitions advisory, private placement, interest rate risk management and leasing product areas and is currently evaluating long-term opportunities in expanded corporate underwriting activities. Investments in the Corporation's syndications capabilities contributed to a \(7 \%\) increase in agented transactions and a doubling of fee revenue and volume underwritten over the same period last year.

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corporate financial review
<TABLE>
<CAPTION>
MORTGAGE BANKING
\begin{tabular}{|c|c|c|}
\hline Six months ended June 30 & \multirow[b]{2}{*}{1996} & \multirow[b]{2}{*}{1995} \\
\hline Dollars in millions & & \\
\hline <S> & <C> & <C> \\
\hline INCOME STATEMENT & & \\
\hline Net interest income & \$109 & \$76 \\
\hline Noninterest income & 84 & 113 \\
\hline Total revenue & 193 & 189 \\
\hline Provision & 3 & 2 \\
\hline Noninterest expense & 140 & 147 \\
\hline Pretax earnings & 50 & 40 \\
\hline Income taxes & 18 & 15 \\
\hline Earnings & \$32 & \$25 \\
\hline
\end{tabular}

AVERAGE BALANCE SHEET
Loans
Other assets
\begin{tabular}{|c|c|}
\hline \$11,262 & \$10,094 \\
\hline 2,200 & 1,705 \\
\hline \$13,462 & \$11,799 \\
\hline \$2,374 & \$2,616 \\
\hline 8,519 & 7,768 \\
\hline 1,908 & 868 \\
\hline 661 & 547 \\
\hline \$13,462 & \$11,799 \\
\hline
\end{tabular}

PERFORMANCE RATIOS
\begin{tabular}{lcc} 
After-tax profit margin & \(16 \%\) & \(13 \%\) \\
Efficiency & 73 & 78 \\
Return on assigned equity & 10 & 9
\end{tabular}

Return on assigned equity

\section*{</TABLE>}

Mortgage Banking contributed 6\% of line of business earnings in 1996 and 1995. Earnings increased \(28 \%\) to \(\$ 32\) million for the first six months of 1996 compared with the year-earlier period, primarily due to higher net interest income from a \(\$ 1.2\) billion increase in portfolio loans. Noninterest income from the
Corporation's mortgage origination and servicing activities declined \$29
million primarily as a result of lower sales of servicing rights. Losses on instruments used to hedge the economic value of mortgage servicing rights
("MSR"). Were offset by lower MSR amortization. Mortgage Banking results
reflect the impact of significant noncash items. Excluding the effect of these items, cash returns currently exceed the Corporation's required return for this line of business.
<TABLE>
<CAPTION>
MORTGAGE SERVICING PORTFOLIO
\begin{tabular}{|c|c|c|}
\hline In millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$37,299 & \$40,389 \\
\hline Originations & 2,984 & 2,334 \\
\hline Acquisitions & 3,737 & 120 \\
\hline Repayments & \((3,324)\) & \((1,962)\) \\
\hline Sales & (75) & \((2,726)\) \\
\hline June 30 & \$40,621 & \$38,155 \\
\hline
\end{tabular}
</TABLE>
During the first six months of 1996, the Corporation funded \(\$ 3.0\) billion of residential mortgages of which 63\% represented new financing. The comparable amounts were \(\$ 2.3\) billion and \(90 \%\), respectively, in the first six months of 1995.

At June 30, 1996, the Corporation's mortgage servicing portfolio totaled \(\$ 40.6\) billion, had a weighted-average coupon rate of \(7.93 \%\) and an estimated fair value of \(\$ 486\) million. The servicing portfolio included \(\$ 28.1\) billion of loans serviced for others with a fair value of \(\$ 411\) million. Capitalized MSR totaled \(\$ 323\) million at June 30, 1996.

The value of MSR is affected, in part, by changes in interest rates. If interest rates decline and the rate of prepayment increases, the underlying servicing fee income stream and related MSR fair value would be reduced. In a period of rising interest rates, a converse relationship would exist. The Corporation seeks to manage this risk by using financial instruments whose values move in the opposite direction of MSR value changes.

The mortgage banking business continues to be affected by intense competition and, as a result of higher interest rates, lower demand for mortgage originations. In this environment, the Corporation continues to pursue several strategic objectives including the use of advanced, cost-effective technologies, leveraging processing, underwriting and servicing capabilities and entering into alliances with third parties to expand the reach of its distribution network.

PNC BANK CORP. 7
<TABLE>
<CAPTION>
REAL ESTATE BANKING
Six months ended June 30
Dollars in millions \(1996 \quad 1995\)
<S> <C> <---------------------------------1
INCOME STATEMENT
Net interest income
Noninterest income
Total revenue
\begin{tabular}{|c|c|}
\hline \$82 & \$89 \\
\hline 7 & 11 \\
\hline 89 & 100 \\
\hline 7 & 5 \\
\hline 19 & 27 \\
\hline 63 & 68 \\
\hline 20 & 26 \\
\hline \$43 & \$42 \\
\hline
\end{tabular}

Provision
Noninterest expense
Pretax earnings
Income taxes
Earnings


AVERAGE BALANCE SHEET
Loans
Other assets


Net deposits
Assigned funds
\begin{tabular}{|c|c|}
\hline \$134 & \$141 \\
\hline 3,098 & 3,086 \\
\hline (6) & (11) \\
\hline 604 & 604 \\
\hline \$3,830 & \$3,820 \\
\hline
\end{tabular}

PERFORMANCE RATIOS
\begin{tabular}{lll} 
After-tax profit margin & \(48 \%\) & \(42 \%\) \\
Efficiency & 22 & 27 \\
Return on assigned equity & 14 & 14 \\
\hline
\end{tabular}

\section*{</TABLE>}

Real Estate Banking contributed 9\% of line of business earnings in the first
six months of 1996 compared with \(10 \%\) in the first six months of 1995.
Merger-related efficiencies as well as the decline in workout expenses due
to lower levels of nonperforming assets more than offset lower revenues.

Revenues in 1995 include a nonrecurring gain on Midlantic's sale of assets held for accelerated disposition.

Real Estate Banking has been driven by balance sheet leverage and required significant levels of assigned capital. A significant initiative in this line of business is to alter the business mix to reduce assigned capital and improve returns. Such initiatives include expanding fee-based revenue through distribution of debt to institutional investors through loan syndications, private placements and securitization. It is one of the five largest real estate syndicators in the U.S. having a leading role in over \(\$ 800\) million of syndication volume in the first half of 1996. In addition, Real Estate Banking participated in its first commercial mortgage-backed securitization issuance in June 1996.
<TABLE>
<CAPTION>
ASSET MANAGEMENT
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{Six months ended June 30} \\
\hline Dollars in millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline INCOME STATEMENT & & \\
\hline Net interest income & \$ (3) & \$ (2) \\
\hline Noninterest income & 119 & 86 \\
\hline Total revenue & 116 & 84 \\
\hline Noninterest expense & 77 & 56 \\
\hline Pretax earnings & 39 & 28 \\
\hline Income taxes & 15 & 11 \\
\hline Earnings & \$24 & \$17 \\
\hline
\end{tabular}

AVERAGE BALANCE SHEET
\begin{tabular}{|c|c|c|}
\hline Loans & \$86 & \$51 \\
\hline Other assets & 337 & 225 \\
\hline Total assets & \$423 & \$276 \\
\hline Net deposits & \$163 & \$101 \\
\hline Assigned funds & 110 & 64 \\
\hline Other funds & 31 & 32 \\
\hline Assigned equity & 119 & 79 \\
\hline Total funds & \$423 & \$276 \\
\hline PERFORMANCE RATIOS & & \\
\hline After-tax profit margin & 21\% & 20\% \\
\hline Efficiency & 66 & 67 \\
\hline Return on assigned equity & 43 & 44 \\
\hline
\end{tabular}
</TABLE>
Asset Management contributed \(5 \%\) of line of business earnings in the first six months of 1996 compared with \(4 \%\) a year ago. Noninterest income increased \(38 \%\) due to growth in mutual fund and personal trust services, an increase in the value of administered assets and the acquisition of BlackRock. Noninterest expense increased primarily due to BlackRock and an increase in compensation.

PNC BANK CORP. 8
corporate financial review

Assets under administration increased \(\$ 62\) billion to \(\$ 305\) billion compared with a year ago. Discretionary assets under management totaled \(\$ 104\) billion at June 30, 1996 compared with \(\$ 89\) billion a year ago. At June 30, 1996, the composition of discretionary assets under administration was \(46 \%\) fixed income, \(28 \%\) money market, \(25 \%\) equity and \(1 \%\) other assets.

\section*{ASSETS UNDER ADMINISTRATION}
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|l|}{<TABLE>} \\
\hline \multicolumn{4}{|l|}{<CAPTION>} \\
\hline June 30 & & Non- & \\
\hline In billions & Discretionary & Discretionary & Total \\
\hline <S> & <C> & <C> & <C> \\
\hline \multicolumn{4}{|l|}{1996} \\
\hline Mutual funds & \$43 & \$143 & \$186 \\
\hline Personal and charitable & 31 & 17 & 48 \\
\hline Institutional & 30 & 41 & 71 \\
\hline Total & \$104 & \$201 & \$305 \\
\hline \multicolumn{4}{|l|}{1995} \\
\hline Mutual funds & \$42 & \$102 & \$144 \\
\hline Personal and charitable & 28 & 13 & 41 \\
\hline Institutional & 19 & 39 & 58 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|}
\hline Total & \$89 & \$154 & \$243 \\
\hline
\end{tabular}
</TABLE>
New business resulted, in part, from the strong performance of investment products relative to respective benchmarks. During the first half of 1996, BlackRock's marketing of its institutional management capabilities resulted in the addition of over \(\$ 7\) billion in new business. In addition,
CastleInternational, the Corporation's newly created international equity manager in Edinburgh, Scotland now manages over \(\$ 1\) billion of assets.

The mutual fund servicing business unit continues to attract new business in a consolidating market, benefiting from its long-standing association with innovative and growing fund families. Revenues in the mutual fund servicing unit increased 28\% in the comparison.

Revenue and earnings from asset management and mutual fund servicing are included in Asset Management. Revenue and earnings from marketing asset management products, trust and employee benefit services to Corporate Banking and Consumer Banking customers are included in those lines of business.

The following table reconciles total asset management revenue and earnings with consolidated asset management and trust amounts.
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline Six months ended June 30 In millions & Fees and Commissions & Other & Total & Earnings \\
\hline \[
\begin{aligned}
& <S> \\
& 1996
\end{aligned}
\] & <C> & <C> & <C> & <C> \\
\hline Asset Management & \$118 & \$ (2) & \$116 & \$24 \\
\hline Consumer Banking & 97 & 4 & 101 & 24 \\
\hline Corporate Banking & 30 & 6 & 36 & 4 \\
\hline Total & \$245 & \$8 & \$253 & \$52 \\
\hline
\end{tabular}

1995
\begin{tabular}{lcrcc} 
Asset Management & \(\$ 82\) & \(\$ 2\) & \(\$ 84\) & \(\$ 17\) \\
Consumer Banking & 89 & 5 & 94 & 18 \\
Corporate Banking & 28 & 4 & 32 & 6 \\
& Total & \(\$ 199\) & \(\$ 11\) & \(\$ 210\)
\end{tabular}
</TABLE>
These sources of revenue are primarily affected by the volume of new business and the value of assets managed or serviced, investment performance and financial market conditions. Revenue may be positively affected by strong investment performance or improving financial markets. Conversely, declining performance or financial markets may adversely affect revenue.

CONSOLIDATED INCOME STATEMENT REVIEW
<TABLE>
<CAPTION>
INCOME STATEMENT HIGHLIGHTS
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{Six months ended June 30} & \multirow[b]{3}{*}{1996} & \multirow[b]{3}{*}{1995} & \multicolumn{2}{|c|}{Change} \\
\hline & & & \multirow[b]{2}{*}{Amount} & \multirow[b]{2}{*}{Percent} \\
\hline Dollars in millions & & & & \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Net interest income (taxable-equivalent basis) & \$1,236 & \$1,086 & \$150 & 13.8\% \\
\hline Provision for credit losses & & 3 & (3) & (100.0) \\
\hline Noninterest income & 658 & 599 & 59 & 9.8 \\
\hline Noninterest expense & 1,130 & 1,096 & 34 & 3.1 \\
\hline Income taxes & 259 & 188 & 71 & 37.8 \\
\hline Net income & 486 & 373 & 113 & 30.3 \\
\hline
\end{tabular}
</TABLE>

Consolidated net income increased \(30.3 \%\) to \(\$ 486.4\) million for the first six months of 1996 reflecting strong revenue growth and expense control. Total revenue increased \(12.4 \%\) or \(\$ 209.5\) million to \(\$ 1.9\) billion for the first six months of 1996 due to a wider net interest margin and growth in fee-based businesses.

Taxable-equivalent net interest income increased \(\$ 150.2\) million or \(13.8 \%\) and, as a percent of total revenue, was \(65.3 \%\) and \(64.5 \%\) in the first six months of 1996 and 1995, respectively. The net interest margin widened 60 basis points to \(3.72 \%\) in the first six months of 1996 compared with \(3.12 \%\) in the prior-year period.

PNC BANK CORP. 9
<TABLE>
<CAPTION>
NET INTEREST INCOME ANALYSIS

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|}
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{10}{|l|}{Interest-earning assets} \\
\hline Short-term investments & \$1,128 & \$1,187 & \$(59) & \$33 & \$38 & \$ (5) & 5.84\% & 6.42\% & \\
\hline (58) bp & & & & & & & & & \\
\hline Loans held for sale & 1,205 & 493 & 712 & 41 & 19 & 22 & 6.88 & 7.86 & \\
\hline \multicolumn{10}{|l|}{(98)} \\
\hline Securities & 14,779 & 23,558 & \((8,779)\) & 473 & 743 & (270) & 6.40 & 6.32 & \\
\hline \multicolumn{10}{|l|}{8 ( 8 ( \({ }^{\text {c }}\)} \\
\hline Loans, net of unearned income (34) & 48,908 & 44,240 & 4,668 & 1,977 & 1,857 & 120 & 8.06 & 8.40 & \\
\hline Other interest-earning assets & 10 & 12 & (2) & 1 & 1 & & 8.04 & 7.34 & \\
\hline \multicolumn{10}{|l|}{70 (2)} \\
\hline Total interest income/interestearning assets & 66,030 & 69,490 & \((3,460)\) & 2,525 & 2,658 & (133) & 7.64 & 7.65 & \\
\hline \multicolumn{10}{|l|}{(1) \({ }^{\text {(1) }}\)} \\
\hline Noninterest-earning assets & 6,057 & 5,602 & 455 & & & & & & \\
\hline Total assets & \$72,087 & \$75,092 & \$ 3,005 ) & & & & & & \\
\hline \multicolumn{10}{|l|}{Interest-bearing liabilities} \\
\hline \multicolumn{10}{|l|}{(14)} \\
\hline Borrowed funds & 7,819 & 14,018 & \((6,199)\) & 221 & 437 & (216) & 5.63 & 6.22 & \\
\hline \multicolumn{10}{|l|}{(59)} \\
\hline Notes and debentures (38) & 11,487 & 9,848 & 1,639 & 338 & 307 & 31 & 5.86 & 6.24 & \\
\hline Total interest expense/interestbearing liabilities & 54,933 & 59,048 & \((4,115)\) & 1,280 & 1,480 & (200) & 4.67 & 5.03 & \\
\hline (36) & & & & & & & & & \\
\hline
\end{tabular}

Noninterest-bearing liabilities and shareholders' equity

Total liabilities and shareholders' equity
\begin{tabular}{|c|c|c|}
\hline 17,154 & 16,044 & 1,110 \\
\hline \$72,087 & \$75,092 & \$ 3,005 ) \\
\hline
\end{tabular}
Interest rate spread
35
Impact of noninterest-bearing
\(\quad\) sources
\begin{tabular}{lllll}
1,245 & 1,178 & 67 & 2.97 & 2.62
\end{tabular}
    sources
2
    Net interest margin before
        financial derivatives
        \(3.75 \quad 3.38\)
37
Effect of financial derivatives on
    Interest income
19
    Interest expense
(4)
Total effect of financial
derivatives

23

Net interest income
60 bp
------------
</TABLE>

The net interest income and margin increases reflect the benefits of the
Chemical acquisition and the balance sheet repositioning. These
changes, combined with loan growth, benefited the margin as higher-yielding
loans replaced lower-yielding securities and rates paid on interest-bearing
liabilities declined.
Total interest income declined \(\$ 132.8\) million primarily due to the decline in
average securities. Higher earnings from growth in consumer and commercial
loans partially offset the impact of the lower securities portfolio. The cost of interest-bearing liabilities declined \(\$ 200.0\) million due to a reduction in higher-cost wholesale funds and an increase in the proportion of retail deposits to total sources of funds. The cost of financial derivatives also declined in the comparison.

The yield on earning assets was relatively flat in the comparison as the benefits of the change in composition of earning assets offset the adverse effect of declining yields on loans. The average rate paid on liabilities declined 36 basis points largely due to the reduction in wholesale funds and an increase in the proportion of retail deposits supporting earning assets.

Net interest income and margin depend on a number of factors including the volume and composition of earning assets and related yields along with the cost of funding such assets. In the first half of 1996 loans comprised \(74.1 \%\) of the Corporation's earning assets. Accordingly, loan growth and the related yields earned have a significant impact on net interest income. During the first six months of 1996, loan growth and yields earned were tempered by competitive pricing pressures, the Corporation's underwriting standards, return on capital expectations and declining demand. The Corporation expects these conditions to continue. The cost of funding is affected by the composition of and rate paid on sources of funding. Average deposits comprise 63.1\% of the corporation's total sources of funding and the remainder is comprised of wholesale funding obtained at prevailing market rates. The ability to attract and retain deposits will continue to be affected by competition and customer preferences for higher yielding products, such as mutual funds.
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{PNC BANK CORP. 10 corporate financial review} \\
\hline \multicolumn{5}{|l|}{<TABLE>} \\
\hline \multicolumn{5}{|l|}{<CAPTION>} \\
\hline \multicolumn{3}{|l|}{NONINTEREST INCOME} & \multicolumn{2}{|c|}{Change} \\
\hline \multicolumn{5}{|l|}{Six months ended June 30} \\
\hline Dollars in millions & 1996 & 1995 & Amount & Percent \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Asset management and trust} \\
\hline \multicolumn{5}{|l|}{Asset management} \\
\hline services & \$50 & \$33 & \$17 & 51.5\% \\
\hline Mutual fund services & 89 & 71 & 18 & 25.4 \\
\hline Trust & 106 & 95 & 11 & 11.6 \\
\hline Total asset management and trust & 245 & 199 & 46 & 23.1 \\
\hline \multicolumn{5}{|l|}{Service fees} \\
\hline Deposit & 138 & 117 & 21 & 17.9 \\
\hline Brokerage & 29 & 20 & 9 & 45.0 \\
\hline Consumer & 28 & 24 & 4 & 16.7 \\
\hline Corporate finance & 29 & 25 & 4 & 16.0 \\
\hline Credit card and merchant services & 9 & 26 & (17) & (65.4) \\
\hline Insurance & 14 & 12 & 2 & 16.7 \\
\hline Other & 17 & 17 & & \\
\hline Total service fees & 264 & 241 & 23 & 9.5 \\
\hline \multicolumn{5}{|l|}{Mortgage banking} \\
\hline Servicing & 60 & 61 & (1) & (1.6) \\
\hline Marketing & 11 & 13 & (2) & (15.4) \\
\hline Sale of servicing & 1 & 22 & (21) & (95.5) \\
\hline Total mortgage banking & 72 & 96 & (24) & (25.0) \\
\hline Net securities gains & 7 & 9 & (2) & (22.2) \\
\hline Other & 70 & 54 & 16 & 29.6 \\
\hline Total & \$658 & \$599 & \$59 & 9.8 \\
\hline
\end{tabular}
</TABLE>

Noninterest income totaled \(\$ 658.1\) million in the first six months of 1996 and increased \(9.8 \%\) compared with the prior-year period. The growth in noninterest income reflects the Corporation's continuing emphasis on expanding fee-based businesses. Noninterest income accounted for \(34.7 \%\) of total revenue in the first six months of 1996 and \(35.5 \%\) a year ago.

The decline in credit card and merchant services reflects the impact of alliances with third parties to provide certain administrative, marketing, data processing and customer support services for these businesses. Generally, the third parties receive fee-based revenues and incur operating costs associated with offering such services. Excluding the impact of these alliances noninterest income increased 13.3\%.
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline NONINTEREST EXPENSE & & & \multicolumn{2}{|c|}{Change} \\
\hline Six months ended June 30 & & & & \\
\hline Dollars in millions & 1996 & 1995 & Amount & Percent \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline Compensation & \$463 & \$423 & \$40 & 9.5\% \\
\hline Employee benefits & 100 & 106 & (6) & (5.7) \\
\hline Total staff expense & 563 & 529 & 34 & 6.4 \\
\hline Net occupancy & 100 & 92 & 8 & 8.7 \\
\hline Equipment & 86 & 80 & 6 & 7.5 \\
\hline Intangible asset and MSR amortization & 52 & 47 & 5 & 10.6 \\
\hline Taxes other than income & 28 & 26 & 2 & 7.7 \\
\hline Federal deposit insurance & 6 & 48 & (42) & (87.5) \\
\hline Other & 295 & 274 & 21 & 7.7 \\
\hline Total & \$1,130 & \$1,096 & \$34 & 3.1 \\
\hline
\end{tabular}
</TABLE>
Noninterest expense increased modestly to \(\$ 1.1\) billion for the first six months of 1996. The increase was substantially due to acquisitions partially offset by lower Federal deposit insurance premiums. Excluding acquisitions, noninterest expense declined \(2.4 \%\) in the comparison. The efficiency ratio improved to \(59.7 \%\) in the first six months of 1996 compared with \(65.1 \%\) in the year-earlier period reflecting effective cost control and higher revenue.

Compensation expenses increased primarily due to acquisitions and incentive compensation in fee-based businesses including asset management and brokerage. Excluding the addition of 300 FTEs in telebanking and asset management, average FTEs for the first six months of 1996 declined 700 to 25,170 due to the integration of Chemical and Midlantic.

Conversion of Midlantic's products and systems are expected to be substantially completed by the end of the third quarter of 1996. Although the extent and timing of cost savings from the integration of Midlantic are dependent on several factors, many of which are outside of management's control, the Corporation continues to believe it will exceed its original estimate of cost savings from the consolidation or elimination of overlapping facilities and operations.

AVERAGE BALANCE SHEET REVIEW
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{4}{|l|}{<TABLE>} & \\
\hline \multicolumn{3}{|l|}{AVERAGE BALANCE SHEET HIGHLIGHTS} & \multicolumn{2}{|c|}{Change} \\
\hline Six months ended June & & & & \\
\hline Dollars in millions & 1996 & 1995 & Amount & Percent \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Assets & \$72,087 & \$75,092 & \$ \((3,005)\) & (4.00) \% \\
\hline Earning assets & 66,030 & 69,490 & \((3,460)\) & (4.98) \\
\hline Loans, net of unearned income & 48,908 & 44,240 & 4,668 & 10.55 \\
\hline Securities & 14,779 & 23,558 & \((8,779)\) & (37.27) \\
\hline Deposits & 45,465 & 44,018 & 1,447 & 3.29 \\
\hline Borrowed funds & 7,819 & 14,018 & \((6,199)\) & (44.22) \\
\hline Notes and debentures & 11,487 & 9,848 & 1,639 & 16.64 \\
\hline Shareholders' equity & 5,766 & 5,719 & 47 & . 82 \\
\hline
\end{tabular}
</TABLE>
Average assets and earning assets totaled $\$ 72.1$ billion and $\$ 66.0$ billion, respectively, for the six months ended June 30, 1996 compared with $\$ 75.1$ billion and $\$ 69.5$ billion, respectively, in the year-earlier period. The decline was due to the balance sheet repositioning partially offset by loan growth.

<TABLE>
<CAPTION>
AVERAGE LOANS
\begin{tabular}{|c|c|c|c|}
\hline Dollars in millions & 1996 & 1995 & Change \\
\hline <S> & <C> & <C> & <C> \\
\hline Consumer & \$13,307 & \$11,562 & 15.09\% \\
\hline Residential mortgage & 11,751 & 10,347 & 13.57 \\
\hline Commercial & 16,998 & 15,380 & 10.52 \\
\hline Commercial real estate & 4,858 & 5,024 & (3.30) \\
\hline Other & 1,994 & 1,927 & 3.48 \\
\hline Total, net of unearned income & \$48,908 & \$44,240 & 10.55 \\
\hline
\end{tabular}
</TABLE>
Loans increased $\$ 4.7$ billion, or $10.6 \%$ to $\$ 48.9$ billion for the six months ended June 30, 1996. Excluding acquisitions, loans increased $5.6 \%$ in the comparison. Loans were $74.1 \%$ of earning assets in the first six months of 1996 compared with $63.7 \%$ a year ago. Securities declined $\$ 8.8$ billion, or $37.3 \%$, compared with the year-earlier period. Securities represented $22.4 \%$ of earning assets compared with 33.9 for the first six months of 1995.
months of 1996 compared with a year ago. The Chemical acquisition, which was completed in October 1995, added $\$ 2.7$ billion of retail core deposits. The ratio of deposits to sources of funds increased to $63.1 \%$ compared with $58.6 \%$ a year ago. During the first six months of 1996 , the ratio of wholesale funding to sources of funds decreased to $28.5 \%$, compared with $35.1 \%$ a year ago.

BALANCE SHEET REVIEW

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline BALANCE SHEET HIGHLI & & & \multicolumn{2}{|l|}{Change} \\
\hline Dollars in millions & June 30
1996 & December 31
1995 & Amount & Percent \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Assets & \$71,961 & \$73,404 & \$ (1,443) & (1.97) \% \\
\hline Loans, net of unearned income & 49,223 & 48,653 & 570 & 1.17 \\
\hline Securities & 14,107 & 15,839 & \((1,732)\) & (10.94) \\
\hline Deposits & 44,852 & 46,899 & \((2,047)\) & (4.36) \\
\hline Borrowed funds & 7,082 & 8,665 & \((1,583)\) & (18.27) \\
\hline Notes and debentures & 12,243 & 10,398 & 1,845 & 17.74 \\
\hline Shareholders' equity & 5,832 & 5,768 & 64 & 1.11 \\
\hline
\end{tabular}

\section*{</TABLE>}

Total assets were \(\$ 72.0\) billion at June 30 , 1996 compared with \(\$ 73.4\) billion at year-end 1995. The decline was primarily due to a reduced securities portfolio.
<TABLE>
<CAPTION>
LOANS
\begin{tabular}{|c|c|c|}
\hline In millions & \[
\begin{array}{r}
\text { June } 30 \\
1996
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1995
\end{array}
\] \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Consumer} \\
\hline Home equity & \$4,543 & \$4,541 \\
\hline Automobile & 3,938 & 4,236 \\
\hline Student & 1,633 & 1,512 \\
\hline Credit card & 987 & 1,004 \\
\hline Other & 2,077 & 2,246 \\
\hline Total consumer & 13,178 & 13,539 \\
\hline Residential mortgage & 12,139 & 11,689 \\
\hline \multicolumn{3}{|l|}{Commercial} \\
\hline Manufacturing & 3,474 & 3,363 \\
\hline Retail/Wholesale & 3,043 & 3,148 \\
\hline Service providers & 2,393 & 2,402 \\
\hline Communications & 1,092 & 1,083 \\
\hline Financial services & 954 & 1,082 \\
\hline Real estate related & 1,385 & 1,291 \\
\hline Health care & 967 & 1,028 \\
\hline Other & 3,988 & 3,415 \\
\hline Total commercial & 17,296 & 16,812 \\
\hline \multicolumn{3}{|l|}{Commercial real estate} \\
\hline Commercial mortgage & 2,644 & 2,775 \\
\hline Medium-term financings & 1,164 & 1,250 \\
\hline Construction and development & 1,029 & 889 \\
\hline Total commercial real estate & 4,837 & 4,914 \\
\hline Lease financing and other & 2,131 & 2,102 \\
\hline Unearned income & (358) & (403) \\
\hline Total, net of unearned income & \$49,223 & \$48,653 \\
\hline
\end{tabular}
</TABLE>
Loans outstanding increased \(\$ 570\) million from year-end 1995 to \(\$ 49.2\) billion at June 30, 1996. The composition of the loan portfolio remained relatively consistent in the comparison and continues to be geographically diversified among numerous industries and types of business. Unfunded commitments, net of participations and syndications, increased \(\$ 4.0\) billion, or \(11.8 \%\), since year-end 1995. In addition, the Corporation had letters of credit outstanding totaling \(\$ 4.5\) billion at June 30, 1996 and December 31, 1995, primarily consisting of standby letters of credit.

\section*{<TABLE> \\ <CAPTION> \\ NET UNFUNDED COMMITMENTS \\ TO EXTEND CREDIT}
\begin{tabular}{|c|c|c|}
\hline In millions & \[
\begin{array}{r}
\text { June } 30 \\
1996
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1995
\end{array}
\] \\
\hline <S> & <C> & <C> \\
\hline Consumer & \$8,603 & \$7,335 \\
\hline Residential mortgage & 827 & 554 \\
\hline Commercial & 26,806 & 24,282 \\
\hline Commercial real estate & 713 & 751 \\
\hline Other & 871 & 892 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Total & \$37,820 & \$33,814 \\
\hline
\end{tabular}
</TABLE>
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<TABLE>
<CAPTION>
SECURITIES
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|l|}{June 30, 1996} & \multicolumn{2}{|l|}{December 31, 1995} \\
\hline In millions & Amortized Cost & Fair Value & Amortized Cost & Fair Value \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Debt securities} \\
\hline U.S. Treasury & \$3,037 & \$3,052 & \$3,211 & \$3,280 \\
\hline U.S. Government agencies and corporations & & & & \\
\hline Mortgage-related & 6,784 & 6,573 & 7,510 & 7,453 \\
\hline Other & 1,431 & 1,417 & 1,030 & 1,034 \\
\hline ```
Asset-backed
    private placement
``` & 620 & 620 & 1,597 & 1,604 \\
\hline State and municipal & 231 & 240 & 343 & 367 \\
\hline \multicolumn{5}{|l|}{Other debt} \\
\hline Mortgage-related & 904 & 891 & 1,121 & 1,113 \\
\hline Other & 932 & 930 & 525 & 525 \\
\hline Corporate stocks and other & 380 & 380 & 455 & 457 \\
\hline Associated derivatives & & 4 & & 6 \\
\hline Total & \$14,319 & \$14,107 & \$15,792 & \$15,839 \\
\hline
\end{tabular}
</TABLE>
The securities portfolio declined $\$ 1.7$ billion from year-end 1995 to \$14.1 billion at June 30 , 1996. The expected weighted average life of the securities portfolio was 3 years and 1 month at June 30 , 1996 compared with 2 years and 8 months at year-end 1995 .

At June 30, 1996 and December 31, 1995, $\$ 5.5$ billion and $\$ 6.1$ billion, respectively, notional value of interest rate swaps and caps were associated with securities available for sale. Securities classified as available for sale may be sold as part of the overall asset/liability management process. Realized gains and losses resulting from such sales would be reflected in the results of operations and would include the fair value of associated financial derivatives.

The securities portfolio included collateralized mortgage obligations and mortgage-backed securities with a fair value of $\$ 5.5$ billion and $\$ 2.0$ billion, respectively at June 30 , 1996. The characteristics of these securities include principal guarantees, primarily by U.S. Government agencies, and marketability. Expected lives of such securities can vary as interest rates change. In a declining interest rate environment, prepayments on the underlying mortgage securities may accelerate and, therefore, shorten the expected lives.
Conversely, expected lives would lengthen in a rising interest rate environment. The Corporation monitors the impact of this risk through the use of an income simulation model as part of the asset/liability management process.

Other U.S. Government agencies and Corporation's securities and asset-backed private placements primarily represent triple A-rated, variable-rate
instruments. The interest rates on these instruments float with various indices and are limited by periodic and maximum caps. These securities have an initial specified term. At the end of the initial term, and on a quarterly basis thereafter, the maturity may be extended to a contractual maturity date or the security may be called at the option of the issuer.

Other mortgage-related debt securities consist primarily of private label collateralized mortgage obligations.

<TABLE>
<CAPTION>
FUNDING SOURCES
\begin{tabular}{|c|c|c|}
\hline In millions & \[
\begin{array}{r}
\text { June } 30 \\
1996
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1995
\end{array}
\] \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Deposits} \\
\hline Demand, savings and money market & \$26,156 & \$27,145 \\
\hline Time & 18,164 & 18,661 \\
\hline Foreign & 532 & 1,093 \\
\hline Total deposits & 44,852 & 46,899 \\
\hline \multicolumn{3}{|l|}{Borrowed funds} \\
\hline Federal funds purchased & 1,362 & 3,817 \\
\hline Repurchase agreements & 2,188 & 2,851 \\
\hline Commercial paper & 462 & 753 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Treasury, tax and loan Other & \[
\begin{array}{r}
2,550 \\
520
\end{array}
\] & \[
\begin{aligned}
& 567 \\
& 677
\end{aligned}
\] \\
\hline Total borrowed funds & 7,082 & 8,665 \\
\hline \multicolumn{3}{|l|}{Notes and debentures} \\
\hline Bank notes & 8,697 & 6,256 \\
\hline Federal Home Loan Bank & 1,897 & 2,393 \\
\hline Other & 1,649 & 1,749 \\
\hline Total notes and debentures & 12,243 & 10,398 \\
\hline Total & \$64,177 & \$65,962 \\
\hline
\end{tabular}

\section*{</TABLE>}

Total deposits decreased \(4.4 \%\) to \(\$ 44.9\) billion at June 30 , 1996 compared with \(\$ 46.9\) billion at year-end 1995. Demand, savings and money market deposits declined \(\$ 989\) million as consumers sought more attractive yields and due to a seasonal decline in corporate accounts.

Total borrowed funds and notes and debentures was relatively flat in the comparison and the change in composition of these categories reflects actions to utilize the most cost-effective alternatives. The composition of these sources will vary depending on management's evaluation of the most cost-effective funding alternatives.

CAPITAL The access to and cost of funding, new business initiatives including acquisitions, deposit insurance costs, and the level and nature of expanded regulatory oversight depend, in large part, on a financial institution's capital strength. The Corporation manages its capital position primarily through the issuance of debt and equity instruments, treasury stock activities, dividend policies and retained earnings.

The Corporation had a 24 million common share repurchase plan authorized by the board of directors in January 1995. The Corporation discontinued all purchases under that plan with the initiation of the Midlantic merger in July 1995 and during the second quarter of 1996 , formally rescinded that plan.

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During the second quarter, approximately 1.6 million common shares were acquired as part of a systematic program for employee benefit and dividend reinvestment plans.

Management is currently evaluating the Corporation's capital position. Factors being considered include capital adequacy, level of future earnings, balance sheet growth, alternative capital reinvestment opportunities, and composition of capital. Future share repurchases and other capital actions, if any, are dependent on the results of that analysis and board authorization.
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & June 30 & December 31 \\
\hline Dollars in millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Capital components} \\
\hline Shareholders' equity & \$5,832 & \$5,768 \\
\hline Goodwill and other intangibles & (989) & (980) \\
\hline Net unrealized securities (gains) losses & 141 & (26) \\
\hline Tier I risk-based capital & 4,984 & 4,762 \\
\hline Subordinated debt & 1,346 & 1,370 \\
\hline Eligible allowance for credit losses & 743 & 750 \\
\hline Total risk-based capital & \$7,073 & \$6,882 \\
\hline \multicolumn{3}{|l|}{Assets} \\
\hline Risk-weighted assets and off-balance-sheet instruments & \$58,990 & \$59,539 \\
\hline Average tangible assets & 71,571 & 74,756 \\
\hline \multicolumn{3}{|l|}{Capital ratios} \\
\hline Tier I risk-based & 8.45\% & 8.00\% \\
\hline Total risk-based & 11.99 & 11.56 \\
\hline Leverage & 6.96 & 6.37 \\
\hline
\end{tabular}
</TABLE>
The minimum regulatory capital ratios are \(4.00 \%\) for Tier I, \(8.00 \%\) for total risk-based and \(3.00 \%\) for leverage. However, regulators may require higher capital levels when a bank's particular circumstances warrant. To be classified as well capitalized, regulators require capital ratios of at least \(6.00 \%\) for Tier I, \(10.0 \%\) for total risk-based and \(5.00 \%\) for leverage. At June 30, 1996, the Corporation and each of its bank affiliates were classified as well capitalized.

RISK MANAGEMENT

The Corporation's ordinary course of business involves varying degrees of risk taking, the most significant of which are credit, liquidity and interest rate risk. To manage these risks, the Corporation has risk management processes designed to provide for risk identification, measurement, monitoring and control.

CREDIT RISK MANAGEMENT Credit risk represents the possibility that a customer or counterparty may not perform in accordance with contractual terms. Credit risk is inherent in the financial services business and results from extending credit to customers, purchasing securities and entering into certain off-balance-sheet financial derivative transactions. The Corporation seeks to manage credit risk through diversification, utilizing exposure limits to any single industry or customer, requiring collateral and selling participations to third parties.

NONPERFORMING ASSETS Nonperforming assets declined \(\$ 27\) million to \(\$ 509\) million at June 30,1996 compared with \(\$ 536\) million at year-end. The following tables set forth nonperforming assets by category at June 30, 1996 and December 31, 1995 and the changes in nonperforming assets during the first six months of 1996 and 1995.
<TABLE>
<CAPTION>
NONPERFORMING ASSETS
\begin{tabular}{|c|c|c|}
\hline & June 30 & December 31 \\
\hline Dollars in millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Nonaccrual loans} \\
\hline Commercial & \$169 & \$118 \\
\hline \multicolumn{3}{|l|}{Commercial real estate} \\
\hline Commercial mortgage & 127 & 108 \\
\hline Real estate project & 30 & 45 \\
\hline Consumer & 6 & 10 \\
\hline Residential mortgage & 46 & 54 \\
\hline Total nonaccrual loans & 378 & 335 \\
\hline Restructured loans & 3 & 23 \\
\hline Total nonperforming loans & 381 & 358 \\
\hline \multicolumn{3}{|l|}{Foreclosed assets} \\
\hline Commercial real estate & 85 & 105 \\
\hline Residential mortgage & 21 & 24 \\
\hline Other & 22 & 49 \\
\hline Total foreclosed assets & 128 & 178 \\
\hline Total nonperforming assets & \$509 & \$536 \\
\hline Nonperforming loans to loans & . \(77 \%\) & . \(74 \%\) \\
\hline Nonperforming assets to loans and & & \\
\hline foreclosed assets & 1.03 & 1.10 \\
\hline Nonperforming assets to assets & . 71 & . 73 \\
\hline
\end{tabular}
</TABLE>
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline In millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$536 & \$757 \\
\hline Transferred from accrual & 240 & 203 \\
\hline Acquisitions & & 14 \\
\hline Returned to performing & (30) & (46) \\
\hline Principal reductions & (118) & (162) \\
\hline Sales & (83) & (41) \\
\hline Charge-offs and valuation adjustments & (36) & (52) \\
\hline June 30 & \$509 & \$673 \\
\hline
\end{tabular}
</TABLE>
At June 30, 1996, $\$ 78$ million of nonperforming loans were current as to principal and interest compared with $\$ 89$ million at December 31, 1995.

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<TABLE>
<CAPTION>
ACCRUING LOANS CONTRACTUALLY
PAST DUE 90 DAYS OR MORE

|  | Amount |  | Percent of Loans |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30 | December 31 | June 30 | December 31 |
| Dollars in millions | 1996 | 1995 | 1996 | 1995 |
| <S> | <C> | <C> | <C> | <C> |


| Consumer |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Guaranteed student loans | \$29 | \$44 | 1.78\% | 2.90\% |
| Other | 49 | 51 | . 44 | . 44 |
| Total consumer | 78 | 95 | . 61 | . 72 |
| Residential mortgage | 59 | 63 | . 49 | . 54 |
| Commercial | 27 | 22 | . 16 | . 13 |
| Commercial real estate | 27 | 45 | . 55 | . 92 |
| Total | \$191 | \$225 | . 39 | . 46 |

ALLOWANCE FOR CREDIT LOSSES In determining the adequacy of the allowance for credit losses, the Corporation allocates reserves to specific problem loans based on discounted cash flow analyses or collateral valuations for impaired loans and to pools of watchlist and non-watchlist loans for various credit risk factors.

<TABLE>
<CAPTION>
ALLOWANCE FOR CREDIT LOSSES
\begin{tabular}{|c|c|c|}
\hline In millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$1,259 & \$1,352 \\
\hline Charge-offs & (113) & (115) \\
\hline Recoveries & 43 & 53 \\
\hline Net charge-offs & (70) & (62) \\
\hline Provision for credit losses & & 3 \\
\hline Acquisitions & & 7 \\
\hline June 30 & \$1,189 & \$1,300 \\
\hline
\end{tabular}

June 30
</TABLE>
The allowance as a percent of period-end loans and nonperforming loans was $2.42 \%$ and $312 \%$, respectively, at June 30, 1996. The comparable year-end 1995 amounts were $2.59 \%$ and $352 \%$ respectively.

PROVISION FOR CREDIT LOSSES Favorable economic conditions, combined with management's ongoing attention to asset quality, resulted in a stable level of nonperforming assets and net charge-offs. Based on the loan portfolio's current risk profile, management does not expect to record a provision for credit losses during the remainder of 1996. Should the risk profile of the loan portfolio or the economy deteriorate, asset quality may be adversely impacted and a provision for credit losses may be required.

<TABLE>
<CAPTION>
CHARGE-OFFS AND RECOVERIES
\begin{tabular}{|c|c|c|c|c|}
\hline Six months ended June 30 Dollars in millions & Chargeoffs & Recoveries & \begin{tabular}{l}
Net \\
Chargeoffs
\end{tabular} & \begin{tabular}{l}
Percent of \\
Average Loans
\end{tabular} \\
\hline \[
\begin{aligned}
& \langle S> \\
& 1996
\end{aligned}
\] & <C> & <C> & <C> & <C> \\
\hline Consumer Credit card Other & \[
\begin{array}{r}
\$ 27 \\
50
\end{array}
\] & \$3
18 & \[
\begin{array}{r}
\$ 24 \\
32
\end{array}
\] & \(4.91 \%\)
.52 \\
\hline Total consumer & 77 & 21 & 56 & . 85 \\
\hline Residential mortgage & 4 & 1 & 3 & . 05 \\
\hline Commercial & 27 & 15 & 12 & . 14 \\
\hline Commercial real estate & 5 & 6 & (1) & (.04) \\
\hline Total & \$113 & \$43 & \$70 & . 29 \\
\hline
\end{tabular}

1995
Consumer
\begin{tabular}{lccrc} 
Credit card & \(\$ 16\) & \(\$ 3\) & \(\$ 13\) & \(3.21 \%\) \\
Other & 34 & 19 & 15 & .28 \\
Total consumer & -------------------------------- & \\
sidential mortgage & 50 & 22 & 28 & .49 \\
mmercial & 6 & 1 & 5 & .10 \\
mmercial real estate & 44 & 27 & 17 & .22 \\
& 15 & 3 & 12 & .48 \\
Total & ---------------------------- & \\
\hline
\end{tabular}

</TABLE>
Consumer net charge-offs increased $\$ 28$ million in the comparison primarily due to acquisitions and an increase in credit card charge-offs.

LIQUIDITY Liquidity represents an institution's ability to generate cash or otherwise obtain funds at reasonable rates to satisfy commitments to borrowers and demands of depositors and debtholders, and invest in other strategic
initiatives. Liquidity risk represents the likelihood the Corporation would be
unable to generate cash or otherwise obtain funds at reasonable rates to satisfy commitments to borrowers, as well as the obligations to depositors and debtholders. Liquidity is managed through the coordination of the relative maturities of assets, liabilities and off-balance-sheet positions and is enhanced by the ability to raise funds in capital markets through direct borrowing or securitization of assets such as automobile and credit card loans. The ability to raise funds in the capital markets depends on market conditions, capital considerations, credit ratings and investor demand, among other factors.

During the first six months of 1996 , cash and due from banks decreased $\$ 447$ million to $\$ 3.2$ billion compared with an increase of $\$ 34$ million during the year-earlier period. Net cash provided by operating activities decreased \$193 million in the comparison, primarily due to increases in loans held for sale associated with the Corporation's mortgage banking activities and trading account securities. Cash provided by investing activities decreased to \$2.1 billion compared with $\$ 2.2$ billion provided a year ago. Net cash used by financing activities totaled $\$ 2.6$ billion in the first six months of 1996 compared with $\$ 2.5$ billion used a year earlier.

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Liquid assets consist of cash and due from banks, short-term investments, loans held for sale and securities available for sale. At June 30, 1996, such assets totaled $\$ 19.2$ billion, of which $\$ 8.5$ billion was pledged as collateral.
Liquidity is also provided by residential mortgages which may be used as collateral for funds obtained through the Federal Home Loan Bank ("FHLB") system. At June 30,1996 , approximately $\$ 6.1$ billion of residential mortgages were available as collateral for borrowings from the FHLB.

The principal source of the parent company's revenues and cash flow is dividends from its subsidiary banks. PNC Bancorp, Inc. is a wholly-owned subsidiary of the parent company and is the holding company for all bank subsidiaries. There are legal limitations on the ability of the bank subsidiaries to pay dividends and make other distributions to PNC Bancorp, Inc. and in turn the parent company. Without regulatory approval, the amount available for payment of dividends to PNC Bancorp, Inc. by all bank subsidiaries was $\$ 408$ million at June 30 , 1996 . Dividends may also be impacted by capital needs, regulatory requirements and policies, and other factors.

Liquidity for the parent company and its affiliates is also generated through the issuance of securities in public or private markets and lines of credit. Under effective shelf registration statements at June 30, 1996, the Corporation had available $\$ 140$ million of debt, $\$ 300$ million of preferred stock and $\$ 350$ million of securities that may be issued as either debt or preferred stock. In addition, the Corporation had a $\$ 500$ million unused committed line of credit. Funds obtained from any of these sources can be used for both bank and nonbank activities.

Management believes the Corporation has sufficient liquidity to meet its current obligations to customers, debtholders and others. The impact of replacing maturing liabilities is reflected in the income simulation model used in the Corporation's overall asset/liability management process.

INTEREST RATE RISK Interest rate risk arises primarily through the Corporation's normal business activities of extending loans and taking deposits. Many factors, including economic and financial conditions, general movements in market interest rates, and consumer preferences, affect the spread between interest earned on assets and interest paid on liabilities. Financial derivatives, primarily interest rate swaps, caps and floors, are used to alter the interest rate characteristics of assets and liabilities. For example, receive-fixed interest rate swaps effectively convert variable-rate assets to fixed-rate assets.

In managing interest rate risk, the Corporation seeks to minimize the reliance on a particular interest rate scenario as a source of earnings. Accordingly, wholesale activities including securities, funding, financial derivatives and capital markets activities are used in managing core business exposures within specified guidelines. Interest rate risk is centrally managed by asset and liability (A\&L) management.

An income simulation model is the primary tool used to assess the direction and magnitude of changes in net interest income resulting from changes in interest rates. Key assumptions employed in the model include prepayment speeds on mortgage-related assets, cash flows and maturities of financial instruments, changes in market conditions, loan volumes and pricing, deposit sensitivity, customer preferences, and management's financial and capital plans. These assumptions are inherently uncertain and, as a result, the model cannot precisely estimate net interest income or precisely predict the impact of higher or lower interest rates on net interest income.

The Corporation's guidelines provide that net interest income should not decrease by more than $3 \%$ if interest rates gradually increase or decrease from current rates by 100 basis points over a twelve month period. At June 30, 1996, based on the results of the simulation model, the Corporation was within these guidelines. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes and changes in market conditions and management strategies, among other factors.

The Corporation also employs interest sensitivity (gap) analyses to assess interest rate risk. A gap analysis represents a point-in-time net position of assets, liabilities and off-balance-sheet instruments subject to repricing in
specified time periods. Gap analysis alone does not accurately measure the magnitude of changes in net interest income since changes in interest rates over time do not impact all categories of assets, liabilities and
off-balance-sheet instruments equally or simultaneously. The corporation's limit for the cumulative one-year gap position is $10 \%$. A cumulative asset-sensitive gap position indicates assets are expected to reprice more quickly than liabilities. Alternatively, a cumulative liability-sensitive gap position indicates liabilities are expected to reprice more quickly than assets. At June 30, 1996, the cumulative liability sensitivity of the one-year gap position was $3.8 \%$.

## FORWARD-LOOKING STATEMENTS

The Corporation has made, and may continue to make, various forward-looking statements with respect to earnings per share, costs savings related to the Midlantic acquisition, credit quality and other financial and business matters for 1996 and, in certain instances, subsequent periods. The Corporation cautions that these forward-looking statements

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are subject to numerous assumptions, risks and uncertainties, and that statements for periods subsequent to 1996 are subject to greater uncertainty because of the increased likelihood of changes in underlying factors and assumptions. Actual results could differ materially from forward-looking statements.

In addition to those factors previously disclosed by the Corporation and those factors identified elsewhere herein, the following factors could cause actual results to differ materially from such forward-looking statements: continued pricing pressures on loan and deposit products; actions of competitors; changes in economic conditions; the extent and timing of actions of the Federal Reserve Board; continued customer disintermediation; customers' acceptance of the Corporation's products and services; and the extent and timing of legislative and regulatory actions and reforms.

The Corporation's forward-looking statements speak only as of the date on which such statements are made. By making any forward-looking statements, the Corporation assumes no duty to update them to reflect new, changing or unanticipated events or circumstances.

## FINANCIAL DERIVATIVES

The Corporation uses a variety of off-balance-sheet financial derivatives as part of its overall interest rate risk management process to manage the interest rate risk inherent in the Corporation's line of business activity. Financial derivatives involve, to varying degrees, interest rate and credit risk in excess of the amount recognized in the balance sheet, but less than the notional amount of the contract. For interest rate swaps, caps and floors, only periodic cash payments and, with respect to caps and floors, premiums, are exchanged. Therefore, cash requirements and exposure to credit risk are significantly less than the notional value.

Interest rate swaps are agreements to exchange fixed and floating interest rate payments calculated on a notional principal amount. The floating rate is based on a money market index, primarily short-term LIBOR indices. Interest rate caps and floors are agreements where, for a fee, the counterparty agrees to pay the Corporation the amount, if any, by which a specified market interest rate exceeds or is less than a defined rate applied to a notional amount. Forward contracts provide for the delivery of financial instruments at a specified future date and at a specified price or yield.

During the first six months of 1996, the Corporation added $\$ 4.3$ billion and $\$ 2.5$ billion notional value of receive-fixed interest rate swaps and interest rate floors, respectively. These contracts are predominantly associated with variable rate loans and are designed to reduce exposure to declining interest rates.

In addition, the Corporation terminated $\$ 2.1$ billion notional value of receive-fixed index amortizing interest rate swaps and $\$ 1.1$ billion notional value of pay-fixed interest rate swaps as part of its overall interest rate risk management process. The terminations resulted in a $\$ 5.3$ million loss and $\$ 9.2$ million gain respectively, which were deferred and are being amortized as an adjustment to net interest income over remaining periods of 7 months and 12 months, respectively. The following table sets forth the changes in off-balance-sheet financial derivatives during the first six months of 1996.
<TABLE>
<CAPTION>
FINANCIAL DERIVATIVES ACTIVITY

|  | January 1 |  |  |  | June 30 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| In millions | 1996 | Additions | Maturities | Terminations | 1996 |
| <S> | <C> | <C> | <C> | <C> | <C> |
| Interest rate risk management |  |  |  |  |  |
| Interest rate swaps |  |  |  |  |  |
| Receive fixed | \$2,785 | \$4,302 | \$(766) |  | \$6,321 |
| Receive-fixed index amortizing | 3,211 |  | (720) | \$ $(2,117)$ | 374 |
| Pay fixed | 2,629 | 278 | (694) | $(1,148)$ | 1,065 |
| Basis swaps | 765 | 30 | (765) |  | 30 |


| 5,510 | $\begin{array}{r} 30 \\ 2,500 \end{array}$ | (10) |  | $\begin{aligned} & 5,530 \\ & 2,500 \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| 14,900 | 7,140 | $(2,955)$ | $(3,265)$ | 15,820 |
| 431 | 2,108 | $(2,194)$ |  | 345 |
| 751 | 3,114 | $(3,218)$ |  | 647 |
| 500 | 1,100 |  | (800) | 800 |
| 125 |  |  | (125) |  |
| 1,807 | 6,322 | $(5,412)$ | (925) | 1,792 |
| \$16, 707 | \$13,462 | \$ $(8,367)$ | \$ $(4,190)$ | \$17,612 |

## </TABLE>

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The following table sets forth the maturity distribution and weighted average
interest rates of financial derivatives used for interest rate risk management.
The expected maturity distribution is based on contractual terms, except with respect to receive-fixed index amortizing swaps, which are based on implied forward rates. Implied forward rates are derived from the fair value of the underlying financial instrument. Weighted average interest rates represent implied forward rates and contractual rates in effect at June 30, 1996 based on the average outstanding notional amount.
<TABLE>
<CAPTION>
MATURITY DISTRIBUTION AND WEIGHTED AVERAGE
INTEREST RATES OF FINANCIAL DERIVATIVES

| Dollars in millions | Weighted Average Rates |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Notional Value |  | Expected Based on Implied Forward |  | At June 30, 1996 |  |
|  | Maturing | Average Outstanding | Paid | Received | Paid | Received |
| <S> | <C> | <C> | <C> | <C> | <C> | <C> |
| Interest rate swaps (1) |  |  |  |  |  |  |
| Receive fixed |  |  |  |  |  |  |
| 1996 | \$1,100 | \$5,871 | 5.76\% | 5.56\% | 5.50\% | 5.56\% |
| 1997 | 415 | 5,138 | 6.31 | 5.52 | 5.50 | 5.52 |
| 1998 | 4,606 | 772 | 6.66 | 5.93 | 5.51 | 5.93 |
| 1999 and beyond | 200 | 167 | 7.34 | 6.79 | 5.51 | 6.79 |
| Total | \$6,321 |  |  |  |  |  |
| Receive-fixed index amortizing |  |  |  |  |  |  |
| 1996 | \$301 | \$158 | 5.69\% | 5.15\% | 5.52\% | 5.15\% |
| 1997 | 23 | 56 | 6.28 | 4.99 | 5.53 | 4.99 |
| 1998 | 50 | 36 | 6.70 | 4.94 | 5.54 | 4.94 |
| Total | \$374 |  |  |  |  |  |
| Pay fixed |  |  |  |  |  |  |
| 1996 | \$560 | \$603 | 7.01\% | 5.71\% | 7.01\% | 5.49\% |
| 1997 | 90 | 470 | 7.15 | 6.30 | 7.15 | 5.52 |
| 1998 | 80 | 377 | 7.21 | 6.73 | 7.21 | 5.53 |
| 1999 and beyond | 335 | 253 | 7.17 | 7.06 | 7.17 | 5.53 |
| Total | \$1,065 |  |  |  |  |  |
| Basis swaps |  |  |  |  |  |  |
| 1996 |  | \$30 | 5.69\% | 5.78\% | 5.45\% | 5.46\% |
| 1997 |  | 30 | 6.20 | 6.32 | 5.45 | 5.46 |
| 1998 | \$30 | 13 | 6.56 | 6.67 | 5.45 | 5.46 |
| Total | \$30 |  |  |  |  |  |
| Interest rate caps (2) |  |  |  |  |  |  |
| 1996 |  | \$5,530 | NM | NM | NM | NM |
| 1997 | \$5,500 | 4,537 | NM | NM | NM | NM |
| 1998 |  | 30 | NM | NM | NM | NM |
| 1999 and beyond | 30 | 1 | NM | NM | NM | NM |
| Total | \$5,530 |  |  |  |  |  |
| Interest rate floors (3) |  |  |  |  |  |  |
| 1996 |  | \$2,500 | NM | NM | NM | NM |
| 1997 |  | 2,500 | NM | NM | NM | NM |
| 1998 | \$1,000 | 1,648 | NM | NM | NM | NM |
| 1999 and beyond | 1,500 | 559 | NM | NM | NM | NM |
| Total | \$2,500 |  |  |  |  |  |

## </TABLE>

(1) The floating rate portion of interest rate contracts is based on money-market indices. As a percent of notional value, $83 \%$ were based on 3-month LIBOR, 9\% on 1 -month LIBOR and the remainder on other short-term indices.
(2) Interest rate caps with notional values of $\$ 5.5$ billion and $\$ 30$ million require the counterparty to pay the Corporation the excess, if any, of 3 -month LIBOR over $6.50 \%$ and 1 -month LIBOR over $6.75 \%$ respectively. At June 30,1996 , 3 -month LIBOR was $5.58 \%$ and the 1 -month LIBOR was $5.50 \%$.
(3) Interest rate floors with notional values of $\$ 1$ billion and $\$ 1.5$ billion require the counterparty to pay the Corporation the excess, if any, of $4.80 \%$ and $5.00 \%$, respectively, over 3 -month LIBOR. At June 30, 1996, 3-month LIBOR was 5.58\%.
NM - not meaningful

SNC BANK CORP. 18
corporate financial review

The following table sets forth by designated assets and liabilities, the
notional value, weighted average interest rates exchanged, and the estimated fair value of financial derivatives used for interest rate risk management and mortgage banking activities. Weighted average interest rates on the variable portion of the contracts are based on implied forward rates.

<TABLE>
<CAPTION>
FINANCIAL DERIVATIVES
\begin{tabular}{|c|c|c|c|c|}
\hline June 30, 1996 & \multirow[b]{2}{*}{Notional} & \multicolumn{3}{|l|}{Weighted Average Rates} \\
\hline & & & & \\
\hline Estimated & & & & \\
\hline Dollars in millions Value & Value & Paid & Received & Fair \\
\hline
\end{tabular}

(1) The floating rate portion of interest rate contracts is based on money-market indices. As a percent of notional value, 83\% were based on 3 -month LIBOR, \(9 \%\) on 1 -month LIBOR and the remainder on other short-term indices.
(2) Interest rate caps with notional values of \(\$ 5.5\) billion and \(\$ 30\)
million require the counterparty to pay the Corporation the excess, if any, of 3 -month LIBOR over \(6.50 \%\) and 1 -month LIBOR over \(6.75 \%\), respectively. At June 30, 1996, 3-month LIBOR was \(5.58 \%\) and the 1 -month LIBOR was \(5.50 \%\).
(3) Interest rate floors with notional values of \(\$ 1\) billion and \(\$ 1.5\) billion require the counterparty to pay the Corporation the excess, if any, of \(4.80 \%\) and \(5.00 \%\), respectively, over 3 -month LIBOR. At June 30 , 1996, 3-month LIBOR was \(5.58 \%\).
NM - not meaningful
PNC BANK CORP. 1

SECOND QUARTER 1996 VS. SECOND QUARTER 1995
Net income for the second quarter of 1996 totaled \(\$ 248.1\) million or \(\$ .72\) per fully diluted share, compared with \(\$ 194.0\) million or \(\$ .56\) per fully diluted share a year ago. Return on average assets and average common shareholders' equity improved to \(1.38 \%\) and \(17.33 \%\), respectively, in the second quarter of 1996.

Taxable-equivalent net interest income for the second quarter of 1996 increased \(\$ 85.2\) million to \(\$ 619.9\) million and net interest margin widened to \(3.72 \%\) compared with \(\$ 534.7\) million and \(3.06 \%\), respectively, in the year-earlier period. The increase in net interest income was due to loan growth, the Chemical acquisition and the balance sheet repositioning. The improvement in net interest margin is primarily due to a higher proportion of loans to earning assets and an increase in lower-cost consumer deposits relative to total sources of funds.

Noninterest income increased \(\$ 23.3\) million, or \(7.4 \%\), to \(\$ 336.6\) million for the second quarter of 1996 compared with the year-earlier period. Excluding the impact of alliances in credit card and merchant services, noninterest income before securities gains increased \(13.1 \%\). Asset management and trust revenue increased \(\$ 15.4\) million or \(14.1 \%\), to \(\$ 124.5\) million due to growth in mutual fund and personal trust services and an increase in the value of assets under administration. Discretionary assets totaled \$104.5 billion at June 30, 1996 compared with \(\$ 89.3\) billion a year ago.

Service fees increased \(12.2 \%\) to \(\$ 133.6\) million in the second quarter of 1996. Deposit fees increased \(\$ 14.1\) million primarily due to growth in treasury management revenue and acquisitions. Brokerage and corporate finance fees increased \(48.8 \%\) and \(23.7 \%\), respectively. Credit card and merchant services declined \(\$ 11.0\) million in the quarter-to-quarter comparison as a result of alliances with third parties for these businesses. Excluding this impact service fees increased \(23.7 \%\).

Mortgage banking revenue declined in the comparison primarily due to lower servicing sales and the impact of an increasingly competitive market for mortgage originations. Other noninterest income increased \(\$ 12.6\) million to \(\$ 38.8\) million, primarily due to higher venture capital income.

Noninterest expense increased \(4.0 \%\) compared with the second quarter of 1995, due to acquisitions, investments in alternative delivery capabilities and incentive compensation related to higher levels of fee-based revenue. The increases were partially offset by lower Federal deposit insurance premiums. Excluding acquisitions, noninterest expense declined slightly in the comparison. The efficiency ratio improved to \(59.0 \%\) for the second quarter of 1996 compared with \(64.0 \%\) a year ago.

Average earning assets declined \(\$ 3.1\) billion to \(\$ 66.4\) billion compared to the second quarter of 1995 due to initiatives to downsize the securities portfolio and reduce associated wholesale funding. Average securities declined \(\$ 8.4\) billion to \(\$ 14.7\) billion which represents \(22.2 \%\) of average earning assets compared with \(33.3 \%\) a year ago. Average loans increased \(\$ 4.4\) billion to \(\$ 49.2\) billion, representing 74.1\% of average earning assets compared with \(64.4 \%\) a year ago. Excluding acquisitions, average loans increased \(5.0 \%\) in the comparison. Consumer loan growth was tempered by competitive pricing pressures and the Corporation's assessment of national asset quality trends in consumer lending.

Average deposits increased \(\$ 1.0\) billion to \(\$ 45.4\) billion for the second quarter of 1996. Higher levels of retail deposits from acquisitions were partially offset by lower wholesale liabilities. Excluding acquisitions and wholesale deposits, average deposits increased \(1.3 \%\) in the comparison. Average deposits represented \(62.6 \%\) of total sources of funds in the second quarter of 1996 compared with \(58.9 \%\) a year ago.

PNC BANK CORP. 20
\begin{tabular}{|c|c|c|c|c|}
\hline - & \multicolumn{2}{|r|}{Three months ended June 30} & \multicolumn{2}{|r|}{Six months ended June 30} \\
\hline In thousands, except per share data & 1996 & 1995 & 1996 & 1995 \\
\hline \begin{tabular}{l}
<S> \\
INTEREST INCOME
\end{tabular} & <C> & <C> & <C> & <C> \\
\hline Loans and fees on loans Securities Other & \[
\begin{array}{r}
\$ 971,829 \\
232,251 \\
39,062
\end{array}
\] & \[
\begin{array}{r}
\$ 927,370 \\
337,595 \\
29,678
\end{array}
\] & \[
\begin{array}{r}
\$ 1,952,665 \\
469,693 \\
76,122
\end{array}
\] & \[
\begin{array}{r}
\$ 1,814,791 \\
682,999 \\
58,130
\end{array}
\] \\
\hline \begin{tabular}{l}
-_ \\
Total interest income
\end{tabular} & 1,243,142 & 1,294,643 & 2,498,480 & 2,555,920 \\
\hline INTEREST EXPENSE & & & & \\
\hline \begin{tabular}{l}
Deposits \\
Borrowed funds Notes and debentures
\end{tabular} & \[
\begin{aligned}
& 351,891 \\
& 107,702 \\
& 172,769
\end{aligned}
\] & \[
\begin{aligned}
& 390,754 \\
& 226,279 \\
& 154,788
\end{aligned}
\] & \[
\begin{aligned}
& 722,874 \\
& 220,159 \\
& 337,810
\end{aligned}
\] & \[
\begin{aligned}
& 748,475 \\
& 437,246 \\
& 308,097
\end{aligned}
\] \\
\hline --- Total interest expense & 632,362 & 771,821 & 1,280,843 & 1,493,818 \\
\hline \begin{tabular}{l}
--- \\
Net interest income Provision for credit losses
\end{tabular} & 610,780 & \[
\begin{array}{r}
522,822 \\
1,500
\end{array}
\] & 1,217,637 & \[
\begin{array}{r}
1,062,102 \\
3,000
\end{array}
\] \\
\hline ```
Net interest income less provision for credit losses
``` & 610,780 & 521,322 & 1,217,637 & 1,059,102 \\
\hline NONINTEREST INCOME & & & & \\
\hline Asset management and trust Service fees Mortgage banking Net securities gains Other & \[
\begin{array}{r}
124,515 \\
133,598 \\
35,758 \\
3,904 \\
38,810
\end{array}
\] & \[
\begin{array}{r}
109,151 \\
119,091 \\
50,858 \\
7,966 \\
26,184
\end{array}
\] & \[
\begin{array}{r}
245,392 \\
263,867 \\
71,740 \\
6,847 \\
70,301
\end{array}
\] & \[
\begin{array}{r}
199,519 \\
240,563 \\
95,581 \\
9,220 \\
53,924
\end{array}
\] \\
\hline --- Total noninterest income & 336,585 & 313,250 & 658,147 & 598,807 \\
\hline
\end{tabular}

\section*{NONINTEREST EXPENSE}
\begin{tabular}{|c|c|c|c|c|}
\hline Staff expense & 284,281 & 265,415 & 562,938 & 528,816 \\
\hline Net occupancy and equipment & 92,182 & 84,537 & 185,465 & 171,271 \\
\hline Intangible asset and MSR amortization & 28,062 & 23,855 & 51,726 & 47,190 \\
\hline Federal deposit insurance & 3,435 & 24,217 & 6,625 & 48,537 \\
\hline Other & 156,362 & 144,639 & 323,214 & 300,200 \\
\hline Total noninterest expense & 564,322 & 542,663 & 1,129,968 & 1,096,014 \\
\hline Income before income taxes & 383,043 & 291,909 & 745,816 & 561,895 \\
\hline Applicable income taxes & 134,993 & 97,956 & 259,446 & 188,395 \\
\hline Net income & \$248,050 & \$193,953 & \$486,370 & \$373,500 \\
\hline EARNINGS PER COMMON SHARE & & & & \\
\hline Primary & \$. 72 & \$. 57 & \$1.42 & \$1.09 \\
\hline Fully diluted & . 72 & . 56 & 1.41 & 1.08 \\
\hline CASH DIVIDENDS DECLARED PER COMMON SHARE & . 35 & . 35 & . 70 & . 70 \\
\hline AVERAGE COMMON SHARES OUTSTANDING & & & & \\
\hline Primary & 343,022 & 337,458 & 342,949 & 339,608 \\
\hline Fully diluted & 347,343 & 342,479 & 347,306 & 345,057 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Dollars in millions, except par values & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{ASSETS} \\
\hline Cash and due from banks & \$3,232 & \$3,679 \\
\hline Short-term investments & 841 & 1,611 \\
\hline Loans held for sale & 1,053 & 659 \\
\hline Securities available for sale & 14,107 & 15,839 \\
\hline Loans, net of unearned income of \(\$ 358\) and \(\$ 403\) Allowance for credit losses & \[
\begin{aligned}
& 49,223 \\
& (1,189)
\end{aligned}
\] & \[
\begin{aligned}
& 48,653 \\
& (1,259)
\end{aligned}
\] \\
\hline Net loans & 48,034 & 47,394 \\
\hline Goodwill and other intangibles & 1,004 & 997 \\
\hline Mortgage servicing rights & 323 & 268 \\
\hline Other & 3,367 & 2,957 \\
\hline Total assets & \$71,961 & \$73,404 \\
\hline
\end{tabular}

\section*{LIABILITIES}

Deposits
Noninterest-bearing

Interest-bearing
\begin{tabular}{|c|c|}
\hline \$10,245 & \$10,707 \\
\hline 34,607 & 36,192 \\
\hline 44,852 & 46,899 \\
\hline 1,362 & 3,817 \\
\hline 2,188 & 2,851 \\
\hline 462 & 753 \\
\hline 3,070 & 1,244 \\
\hline 7,082 & 8,665 \\
\hline 12,243 & 10,398 \\
\hline 1,952 & 1,674 \\
\hline 66,129 & 67,636 \\
\hline
\end{tabular}

SHAREHOLDERS' EQUITY
Preferred stock - \$1 par value
Authorized: 17,492,925 and 17,529,342 shares
Issued and outstanding: 812,367 and 848,784 shares
Aggregate liquidation value: \$17 and \$17
1
Common stock - \(\$ 5\) par value
Authorized: 450,000,000 shares
Issued: \(342,265,027\) and \(340,863,348\) shares 1,711 1,704
Capital surplus
\begin{tabular}{|c|c|}
\hline 1,711 & 1,704 \\
\hline 571 & 545 \\
\hline 3,817 & 3,571 \\
\hline (77 & (79) \\
\hline (141 & 26 \\
\hline ( 50 & \\
\hline 5,832 & 5,768 \\
\hline \$71,961 & \$73,404 \\
\hline
\end{tabular}

Retained earnings
Deferred benefit expense
Net unrealized securities gains (losses)
Common stock held in treasury at cost: \(1,630,612\) shares
\begin{tabular}{|c|c|c|}
\hline Total shareholders' equity & 5,832 & 5,768 \\
\hline Total liabilities and shareholders' equity & \$71,961 & \$73,404 \\
\hline
\end{tabular}
- --------------------------------------------------
</TABLE>
See accompanying Notes to Consolidated Financial Statements.

PNC BANK CORP. 22

CONSOLIDATED STATEMENT OF CASH FLOWS


| Repayment |  |  |
| :---: | :---: | :---: |
| Securities available for sale | 1,814 | 573 |
| Investment securities |  | 884 |
| Sales |  |  |
| Securities available for sale | 3,242 | 960 |
| Loans | 170 | 153 |
| Foreclosed assets | 86 | 46 |
| Purchases |  |  |
| Securities available for sale | $(3,584)$ | $(1,179)$ |
| Investment securities |  | (133) |
| Loans | (479) | (247) |
| Bulk sales of loans and OREO |  | 6 |
| Net cash received in acquisitions | 460 | 59 |
| Other | 806 | 2,292 |
| Net cash provided by investing activities | 2,087 | 2,222 |
| FINANCING ACTIVITIES |  |  |
| Net change in |  |  |
| Noninterest-bearing deposits | (471) | (456) |
| Interest-bearing deposits | $(2,061)$ | 295 |
| Federal funds purchased | $(2,455)$ | (1) |
| Sale/issuance |  |  |
| Repurchase agreements | 38,696 | 43,041 |
| Commercial paper | 1,073 | 2,683 |
| Other borrowed funds | 43,686 | 54,876 |
| Notes and debentures | 7,157 | 4,833 |
| Common stock | 33 | 29 |
| Redemption/maturity |  |  |
| Repurchase agreements | $(39,360)$ | $(40,765)$ |
| Commercial paper | $(1,364)$ | $(3,333)$ |
| Other borrowed funds | $(41,943)$ | $(55,435)$ |
| Notes and debentures | $(5,306)$ | $(7,761)$ |
| Preferred stock |  | (50) |
| Acquisition of treasury stock | (50) | (215) |
| Cash dividends paid to shareholders | (240) | (193) |
| Net cash used by financing activities | $(2,605)$ | $(2,452)$ |
| INCREASE (DECREASE) IN CASH AND DUE FROM BANKS | (447) | 34 |
|  | 3,679 | 3,412 |
| Cash and due from banks at end of period | \$3,232 | \$3,446 |
| - |  |  |
| CASH ITEMS |  |  |
| Interest paid | \$1,382 | \$1,538 |
| Income taxes paid | 90 | 33 |
| NONCASH ITEMS |  |  |
| Transfers from loans to foreclosed assets | 37 | 43 |
| - |  |  |
| </TABLE> |  |  |
| See accompanying Notes to Consolidated Financial S |  |  |

PNC BANK CORP. 23
notes to consolidated financial statements

ACCOUNTING POLICIES
BUSINESS PNC Bank Corp. provides a broad range of banking and financial services through its subsidiaries to retail consumers, small businesses and corporate customers. PNC Bank Corp. is subject to intense competition from other financial services companies with respect to these services and customers and is also subject to the regulations of certain federal and state agencies and undergoes periodic examinations by certain regulatory authorities.

BASIS OF FINANCIAL STATEMENT PRESENTATION The unaudited consolidated interim financial statements have been prepared in accordance with generally accepted accounting principles and include the accounts of PNC Bank Corp. and its subsidiaries ("Corporation"), substantially all of which are wholly owned. In the opinion of management, the financial statements reflect all adjustments, which are of a normal recurring nature, necessary for a fair statement of the results for the interim periods presented. The merger between PNC Bank Corp. and Midlantic Corporation ("Midlantic") was completed December 31, 1995 and accounted for as a pooling of interests. Accordingly, all financial information has been restated as if the companies were combined for all periods presented.

In preparing the unaudited consolidated interim financial statements, management is required to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results will differ from such estimates and such differences may be material to the financial statements.

The notes included herein should be read in conjunction with the audited consolidated financial statements included in the Corporation's 1995 Annual Report.

ALLOWANCE FOR CREDIT LOSSES The allowance for credit losses is maintained at a level believed by management to be sufficient to absorb estimated potential
credit losses. Management's determination of the adequacy of the allowance is based on periodic evaluations of the credit portfolio and other relevant factors. This evaluation is inherently subjective as it requires material estimates, including the amounts and timing of expected future cash flows on impaired loans, which may be susceptible to significant change. The allowance for credit losses on impaired loans is one component of the methodology for determining the allowance for credit losses.

The remaining components of the allowance for credit losses provide for estimated losses on consumer loans and residential mortgages, and general amounts for historical loss experience, uncertainties in estimating losses and inherent risks in the various credit portfolios.

EARNINGS PER COMMON SHARE Primary earnings per common share is calculated by dividing net income adjusted for preferred stock dividends declared by the sum of the weighted average number of shares of common stock outstanding and the number of shares of common stock which would be issued assuming the exercise of stock options during each period. Fully diluted earnings per common share is based on net income adjusted for interest expense, net of tax, on outstanding convertible debentures and dividends declared on nonconvertible preferred stock. The weighted average number of shares of common stock outstanding is increased by the assumed conversion of outstanding convertible preferred stock and convertible debentures from the beginning of the year or date of issuance, if later, and the number of shares of common stock which would be issued assuming the exercise of stock options. Such adjustments to net income and the weighted average number of shares of common stock outstanding are made only when such adjustments dilute earnings per common share.

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CHANGE IN ACCOUNTING PRINCIPLES In the first quarter of 1996, the Corporation adopted Statement of Financial Accounting Standards ("SFAS") No. 121, "Accounting for the Impairment of Long-Lived Assets and Long-Lived Assets to be Disposed Of." This Standard requires that long-lived assets and certain identifiable intangible assets, such as goodwill, be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Impairment is measured based on the present value of expected future cash flows from the asset and its eventual disposition. The adoption of SFAS No. 121 did not have a material effect on the Corporation's financial position or results of operations.

In June 1996, SFAS No. 125, "Accounting for Transfers and Servicing of Financial Assets and Extinguishment of Liabilities" was issued, effective for transactions entered into after December 31, 1996. SFAS No. 125 establishes rules distinguishing transfers of financial assets that are sales from transfers that are secured borrowings. Management is in the process of evaluating the impact this standard will have on the Corporation's financial position and results of operations.

## CASH FLOWS

For the statement of cash flows, the Corporation defines cash and cash equivalents as cash and due from banks. The table below sets forth information pertaining to acquisitions and divestitures which affect cash flows.
<TABLE>
<CAPTION>
Six months ended June 30

| In millions | 1996 | 1995 |
| :---: | :---: | :---: |
| <S> | <C> | <C> |
| Assets acquired | \$538 | \$912 |
| Liabilities assumed | 501 | 751 |
| Cash paid | 37 | 120 |
| Cash and due from banks received | 497 | 179 |

## </TABLE>

## MERGERS AND ACQUISITIONS

On December 31, 1995, Midlantic merged with the Corporation. Each share of Midlantic common stock outstanding on such date was converted into 2.05 shares of the Corporation's common stock. The Corporation issued approximately 112 million shares of common stock in connection with the merger. The transaction was accounted for as a pooling of interests and, accordingly, all financial data prior to the merger has been restated as if the entities were combined for all such periods.

On October 6, 1995, the Corporation acquired Chemical New Jersey Holdings, Inc., and its wholly-owned subsidiary Chemical Bank New Jersey, N.A. with total assets of $\$ 3.2$ billion and retail core deposits of $\$ 2.7$ billion. The Corporation paid $\$ 492$ million in cash and the transaction was accounted for under the purchase method.

In February 1995, the Corporation acquired BlackRock Financial Management L.P., a fixed-income investment management firm with approximately $\$ 25$ billion in assets under management at closing. The Corporation paid $\$ 71$ million in cash and issued $\$ 169$ million of unsecured notes.

SECURITIES


NONPERFORMING ASSETS
Nonperforming assets were as follows:

<TABLE>
\begin{tabular}{|c|c|c|}
\hline & June 30 & December 31 \\
\hline In millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline Nonaccrual loans & \$378 & \$335 \\
\hline Restructured loans & 3 & 23 \\
\hline Total nonperforming loans & 381 & 358 \\
\hline Foreclosed assets & 128 & 178 \\
\hline Total nonperforming assets & \$509 & \$536 \\
\hline
\end{tabular}
</TABLE>
ALLOWANCE FOR CREDIT LOSSES
The following table presents changes in the allowance for credit losses:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline In millions & 1996 & 1995 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$1,259 & \$1,352 \\
\hline Charge-offs & (113) & (115) \\
\hline Recoveries & 43 & 53 \\
\hline Net charge-offs & (70) & (62) \\
\hline Provision for credit losses & & 3 \\
\hline
\end{tabular}

</TABLE>
PNC BANK CORP. 26
SPECIAL CHARGES

In connection with the Midlantic merger, the Corporation recorded special charges totaling $\$ 260$ million. These charges represented estimated costs of integrating and consolidating branch networks, back office and administrative facilities, professional services and the cost to terminate an interest rate cap position. The following table sets forth changes in accrued special
charges:

<TABLE>
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|l|}{<CAPTION>} \\
\hline 1996 & Balance at & & Balance at \\
\hline In millions & January 1 & Incurred & June 30 \\
\hline <S> & <C> & <C> & <C> \\
\hline Staff related & \$42 & \$13 & \$29 \\
\hline Net occupancy & 72 & 20 & 52 \\
\hline Equipment & 17 & 6 & 11 \\
\hline Professional services & 31 & 21 & 10 \\
\hline Other & 18 & 11 & 7 \\
\hline Interest rate cap termination & 80 & 80 & \\
\hline Total & \$260 & \$151 & \$109 \\
\hline
\end{tabular}

</TABLE>
LITIGATION
A purported class action was filed in 1992 against PNC National Bank ("PNCNB"), regarding certain credit card fees charged to Pennsylvania cardholders. On June 3, 1996, the United States Supreme Court decided a similar case involving another credit card issuer in favor of the issuer. Based on this decision, the plaintiff in the lawsuit against PNCNB moved to dismiss her appeal from the district court's dismissal of the lawsuit, and on June 17, 1996, the Third Circuit Court of Appeals dismissed the appeal, making final the dismissal of the lawsuit.

OTHER FINANCIAL INFORMATION

In connection with the Midlantic merger, notes and debentures of Midlantic with a remaining aggregate principal amount of $\$ 364$ million have been jointly and severally assumed by the parent company and its wholly-owned subsidiary, PNC Bancorp, Inc. Summarized financial information for PNC Bancorp, Inc. and subsidiaries is as follows:
<TABLE>
<CAPTION>
PNC BANCORP. INC., AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET

| In millions | June 30 $1996$ | $\begin{array}{r} \text { December } 31 \\ 1995 \end{array}$ |
| :---: | :---: | :---: |
| <S> | <C> | <C> |
| ASSETS |  |  |
| Cash and due from banks | \$3,237 | \$3,678 |
| Securities | 13,950 | 15,683 |
| Loans, net of unearned income | 49,237 | 48,583 |
| Allowance for credit losses | $(1,189)$ | $(1,259)$ |
| Net loans | 48,048 | 47,324 |
| Other assets | 5,592 | 6,053 |
| Total assets | \$70,827 | \$72,738 |
| LIABILITIES |  |  |
| Deposits | \$44,999 | \$47,024 |
| Borrowed funds | 6,718 | 8,093 |
| Notes and debentures | 11,585 | 9,726 |
| Other liabilities | 1,154 | 1,167 |
| Total liabilities | 64,456 | 66,010 |
| SHAREHOLDER'S EQUITY | 6,371 | 6,728 |
| Total liabilities and shareholder's equity | \$70,827 | \$72,738 |
| </TABLE> |  |  |
| <TABLE> |  |  |
| <CAPTION> |  |  |
| PNC BANCORP. INC., AND SUBSIDIARIES |  |  |
| CONSOLIDATED STATEMENT OF INCOME |  |  |
| Six months ended June 30 |  |  |
| In millions | 1996 | 1995 |
| <S> | <C> | <C> |
| Interest income | \$2,481 | \$2,538 |
| Interest expense | 1,242 | 1,460 |
| Net interest income | 1,239 | 1,078 |
| Provision for credit losses |  | 9 |
| Net interest income less provision |  |  |
| for credit losses | 1,239 | 1,069 |
| Noninterest income | 590 | 556 |
| Noninterest expense | 1,085 | 1,062 |
| Income before income taxes | 744 | 563 |
| Applicable income taxes | 263 | 189 |
| Net income | \$481 | \$374 |
| </TABLE> |  |  |

The amount of dividends that may be paid by bank subsidiaries to PNC Bancorp, Inc., a first-tier holding company, and in turn to the parent company, are subject to certain legal limitations. Without regulatory approval, the amount available for payment of dividends by all subsidiary banks to PNC Bancorp, Inc. was $\$ 408$ million at June 30 , 1996. Dividends may also be impacted by capital needs, regulatory requirements and policies, and other factors. PNC BANK CORP. 27
statistical information

AVERAGE CONSOLIDATED BALANCE SHEET AND NET INTEREST ANALYSIS
<TABLE>
<CAPTION>

|  | Six months ended June 30 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 1996 |  |  | 1995 |
| Taxable-equivalent basis <br> Average <br> Average balance in millions, interest in thousands Yields/Rates | Average <br> Balances | Interest | Average <br> Yields/Rates | Average <br> Balances | Interest |
| $\begin{aligned} & \text { <S> } \\ & \text { <C> } \\ & \text { ASSETS } \end{aligned}$ | <C> | <C> | <C> | <C> | <C> |
| Interest-earning assets Short-term investments | \$1,128 | \$34,407 | 6.13\% | \$1,187 | \$38,390 |

$6.52 \%$
Loans held for sale 7.86

Securities


Total borrowed funds
6.23

Notes and debentures 6.27

Total interest-bearing liabilities/interest expense
5.07

Noninterest-bearing liabilities and shareholders' equity
Demand and other noninterest-bearing deposits
Accrued expenses and other liabilities
Shareholders' equity
Total liabilities and shareholders' equity

Interest rate spread
2.36

Impact of noninterest-bearing liabilities

$\qquad$

## </TABLE>

Nonaccrual loans are included in loans, net of unearned income. The impact of
financial derivatives used in interest rate risk management is included in the
interest income/expense and average yields/rates of the related assets and
liabilities.

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<TABLE>
<CAPTION>

## 1996

1995
---
---
Average
---
$7.37 \%$

| Average | Average | Average | Average |
| :---: | :---: | :---: | :---: |
| Balances | Interest | Yields/Rates | Balances | Interest $\quad$ Yields/Rates

Average


Quarterly Report Pursuant to Section 13 or $15(d)$ of the Securities Exchange Act of 1934 for the quarterly period ended June 30, 1996.

Commission File Number 1-9718

PNC BANK CORP.
Incorporated in the Commonwealth of Pennsylvania
IRS Employer Identification No. 25-1435979
Address: One PNC Plaza
249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707
Telephone: (412) 762-1553
As of July 31, 1996, PNC Bank Corp. had $340,201,381$ shares of common stock (\$5 par value) outstanding.

PNC Bank Corp. (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days.

The following sections of the Corporate Financial Review set forth in the cross-reference index are incorporated in the Quarterly Report on Form 10-Q.

<TABLE>
\begin{tabular}{|c|c|c|}
\hline & Cross-Reference & Page (s) \\
\hline <S> & <C> & <C> \\
\hline PART I & FINANCIAL INFORMATION & \\
\hline Item 1 & Consolidated Statement of Income for the three months and six months ended June 30,1996 and 1995 & 21 \\
\hline & \begin{tabular}{l}
Consolidated Balance Sheet as of June 30, 1996 and December 31, 1995 \\
Consolidated Statement of Cash Flows for the six months ended June 30, 1996 and 1995
\end{tabular} & 22
23 \\
\hline & Notes to Consolidated Financial Statements & 24-27 \\
\hline & Average Consolidated Balance Sheet and Net Interest Analysis & 28-29 \\
\hline Item 2 & Management's Discussion and Analysis of Financial Condition and Results of Operations & \(2-20\) \\
\hline
\end{tabular}
</TABLE>
PART II OTHER INFORMATION
Item 1 Legal Proceedings

The Corporation's Annual Report on Form $10-\mathrm{K}$ for the year ended December 31, 1995 ("1995 Form 10-K") includes a description of a purported class action filed against PNC National Bank ("PNCNB"), regarding certain credit card fees charged to Pennsylvania cardholders. On June 3, 1996, the United States Supreme Court decided a similar case involving another credit card issuer in favor of the issuer. Based on this decision, the plaintiff in the lawsuit against PNCNB moved to dismiss her appeal from the district court's dismissal of the lawsuit, and on June 17, 1996, the Third Circuit Court of Appeals dismissed the appeal, making final the dismissal of the lawsuit.

The 1995 Form 10-K also includes a description of a purported class action lawsuit filed against the Corporation and two of its executive officers alleging violations of federal securities laws and common law relating to certain disclosures. On August 7, 1996, the United States District Court for the Western District of Pennsylvania adopted the magistrate judge's recommendation and denied defendants' motion to dismiss as to all claims except the negligent misrepresentation claim, which was dismissed. On the same date, the district court certified the case as a class action consisting of persons who purchased the Corporation's common stock from April 18, 1994 through November 15, 1994.

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Item 4 Submission of Matters for a Vote of Security Holders

An annual meeting of shareholders of the Corporation was held on April 23,
1996, for the purpose of (a) electing 21 directors, (b) approving the PNC Bank Corp. 1996 Executive Incentive Award Plan, and (c) acting upon a shareholder proposal concerning non-employee director retirement benefits

All 21 nominees were elected and the votes cast for and against/withheld were as follows:

| <TABLE> <br> <CAPTION> |  |  |
| :---: | :---: | :---: |
|  | Aggregate Votes |  |
| Nominee | For | Against/Withheld |
| <S> | <C> | <C> |
| Paul W. Chellgren | 292,911,832 | 4,529,714 |
| Robert N. Clay | 292,733,354 | 4,708,189 |
| George A. Davidson, Jr. | 292,924,307 | 4,517,238 |
| David F. Girard-diCarlo | 288,254,187 | 9,187,357 |
| Dianna L. Green | 292,624,643 | 4,816,902 |
| Carl G. Grefenstette | 292,812,808 | 4,628,737 |
| Arthur J. Kania | 289,241,520 | 8,200,024 |
| Bruce C. Lindsay | 292,808,895 | 4,632,651 |
| W. Craig McClelland | 292,834,382 | 4,607,161 |
| Thomas Marshall | 292,809,117 | 4,632,425 |
| Donald I. Moritz | 292,686,163 | 4,755,379 |
| Thomas H. O'Brien | 292,596,218 | 4,845,325 |
| Jackson H. Randolph | 292,880,145 | 4,561,399 |
| James E. Rohr | 292,808,779 | 4,632,766 |
| Roderic H. Ross | 292,850,889 | 4,590,655 |
| Vincent A. Sarni | 292,639,182 | 4,802,363 |
| Garry J. Scheuring | 292,873,291 | 4,568,253 |
| Richard P. Simmons | 292,848,649 | 4,592,895 |
| Thomas J. Usher | 292,864,520 | 4,577,024 |
| Milton A. Washington | 292,852,944 | 4,588,598 |
| Helge H. Wehmeier | 292,868,096 | 4,573,448 |

## </TABLE>

The PNC Bank Corp. 1996 Executive Incentive Award Plan was approved, and the votes cast for, against or abstained and the number of broker non-votes were as follows:

| Aggregate votes for: | 260,838,365 |
| :---: | :---: |
| Aggregate votes against: | 32,190,067 |
| Number of abstentions: | 4,375,307 |
| Number of broker non-votes: | 37,807 |

The shareholder proposal was not approved, and the votes cast for, against or abstained and the number of broker non-votes were as follows:

| - ----------------------------------------------------------------1 |  |
| :--- | ---: |
| Aggregate votes for: | $76,021,364$ |
| Aggregate votes against: | $169,139,322$ |
| Number of abstentions: | $7,374,685$ |
| Number of broker non-votes: | $44,906,175$ |

With respect to the above matters, holders of the Corporation's common stock and preferred stock voted together as a single class. The following table sets forth as of the March 4, 1996 record date the number of shares of each class of stock that was issued and outstanding and entitled to vote, the voting power per share and the aggregate voting power of each class:

<TABLE>
\begin{tabular}{|c|c|c|c|}
\hline Title of Class & Voting Rights Per Share & Number of Shares Entitled to Vote & \begin{tabular}{l}
Aggregate \\
Voting Power
\end{tabular} \\
\hline <S> & <C> & <C> & <C> \\
\hline Common Stock & 1 & 341,586,811 & 341,586,811 \\
\hline \$1.80 Cumulative Convertible & & & \\
\hline \begin{tabular}{l}
Preferred Stock \\
- Series A
\end{tabular} & 8 & 17,818 & 142,544 \\
\hline \begin{tabular}{l}
\(\$ 1.80\) Cumulative Convertible Preferred Stock \\
- Series B
\end{tabular} & 8 & 4,728 & 37,824 \\
\hline \(\$ 1.60\) Cumulative Convertible Preferred Stock - Series C & 4/2.4 & 343,273 & 572,121* \\
\hline \(\$ 1.80\) Cumulative Convertible Preferred Stock & & & \\
\hline - Series D & 4/2.4 & 466,271 & \(\begin{array}{r}777,118 * \\ \hline 343,116,418 *\end{array}\) \\
\hline
\end{tabular}

\footnotetext{
------
}
* Represents greatest number of votes possible. Actual aggregate voting power was less since each holder of such preferred stock is entitled to a number of votes equal to the number of full shares of common stock into which such holder's preferred stock is convertible.
Item 6 Exhibits and Reports on Form 8-K

The following exhibit index lists Exhibits to the Quarterly Report on Form 10-Q:
\begin{tabular}{|c|c|}
\hline 11 & Calculation of primary and fully diluted earnings per common share for the three months and six months ended June 30, 1996 and 1995. \\
\hline 12.1 & Computation of Earnings to Fixed Charges for the six months ended June 30, 1996 and for each of the five years in the period ended December 31, 1995. \\
\hline 12.2 & Computation of Earnings to Combined Fixed Charges and Preferred Stock Dividends for the six months ended June 30, 1996, and for each of the five years in the period ended December 31, 1995. \\
\hline 27 & Financial Data Schedule. \\
\hline
\end{tabular}

Copies of these Exhibits will be furnished without charge upon written request to Glenn Davies, Vice President, Financial Reporting, at corporate headquarters. Requests may also be directed to (412) 762-1553 or to gdavies@usaor.net on the Internet.

Since March 31, 1996, the Corporation filed the following current reports on Form 8-K:

Form 8-K dated as of April 17, 1996, reporting the Corporation's consolidated financial results for the three months ended March 31, 1996, filed pursuant to Item 5.

Form 8-K dated as of July 15, 1996, reporting the Corporation's consolidated financial results for the three months and six months ended June 30, 1996, filed pursuant to Item 5.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on August 14, 1996, on its behalf by the undersigned thereunto duly authorized.

PNC Bank Corp.
Robert L. Haunschild
Senior Vice President and Chief Financial Officer

PNC BANK CORP. 32
corporate information

CORPORATE HEADQUARTERS
PNC Bank Corp.
One PNC Plaza
249 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2707
INQUIRIES

Inquiries or comments concerning PNC Bank Corp. are welcome.
Individual shareholders should contact:
Shareholder Relations at 800-843-2206
or the PNC Bank Hotline at 800-982-7652.

Analysts and institutional investors should contact:
William H. Callihan, Vice President,
Investor Relations, at 412-762-8257.
News media representatives and others seeking general
information should contact:
Jonathan Williams, Vice President,
Media Relations, at 412-762-4550.

FINANCIAL INFORMATION
Copies of the Corporation's filings with the Securities and Exchange Commission, including Exhibits to the Quarterly Report on Form \(10-Q\), may be obtained without charge upon written request to Glenn Davies, Vice President, Financial Reporting, at corporate headquarters. Requests may also be directed to (412) 762-1553 or to gdavies@usaor.net on the Internet.

\section*{STOCK LISTING}

PNC Bank Corp. common stock is traded on the New York Stock Exchange under the symbol PNC.

\section*{COMMON STOCK PRICES/DIVIDENDS DECLARED}

The table below sets forth by quarter the high, low and quarter-end closing
sale prices for PNC Bank Corp. common stock and the cash dividends declared per common share.
<TABLE>
<CAPTION>


1995 Quarter
\begin{tabular}{|c|c|c|c|c|}
\hline First & \$25.750 & \$21.125 & \$24.375 & \$. 35 \\
\hline Second & 28.125 & 24.250 & 26.375 & . 35 \\
\hline Third & 28.625 & 23.625 & 27.875 & . 35 \\
\hline Fourth & 32.375 & 26.125 & 32.250 & . 35 \\
\hline Total & & & & \$1.40 \\
\hline
\end{tabular}
</TABLE>
REGISTRAR AND TRANSFER AGENT

Chemical Bank
85 Challenger Road
Overpeck Center
Ridgefield Park, NJ 07660
800-982-7652

TO EXCHANGE MIDLANTIC STOCK CERTIFICATES
Midlantic Bank, N.A.
Metro Park Plaza
P.O. Box 600

Edison, NJ 08818
Attn: Corporate Securities Services
908-205-4517
DIVIDEND REINVESTMENT AND STOCK PURCHASE PLAN
The PNC Bank Corp. dividend reinvestment and stock purchase plan enables holders of common and preferred stock to purchase additional shares of common stock conveniently and without paying brokerage commissions or service charges. A prospectus and enrollment card may be obtained by writing to Shareholder Relations at corporate headquarters.

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\section*{EXHIBIT INDEX}

11 Calculation of primary and fully diluted earnings per common share for the three months and six months ended June 30, 1996 and 1995.
12.1 Computation of Earnings to Fixed Charges for the six months ended June 30, 1996 and for each of the five years in the period ended December 31, 1995.
12.2 Computation of Earnings to Combined Fixed Charges and Preferred Stock Dividends for the six months ended June 30, 1996, and for each of the five years in the period ended December 31, 1995.

27 Financial Data Schedule.




</TABLE>
