SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549
FORM 10-K
ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
(Mark One)
[X] Annual report pursuant to section 13 or $15(\mathrm{~d})$ of the
Securities Exchange Act of 1934
For the fiscal year ended December 31, 1995
OR
[ ] Transition report pursuant to Section 13 or $15(\mathrm{~d})$ of the Securities Exchange Act of 1934 or the transaction period from
to
------------------------

PNC BANK CORP.
(Exact name of registrant as specified in its charter)

| PENNSYLVANIA | 25-1435979 |
| :---: | :---: |
| (State or other jurisdiction of | (I.R.S. Employer |
| incorporation or organization) | Identification No.) |

ONE PNC PLAZA
249 FIFTH AVENUE
PITTSBURGH, PENNSYLVANIA 15222-2707
(Address of principal executive offices)
(Zip Code)
REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE - (412) 762-1553
SECURITIES REGISTERED PURSUANT TO SECTION 12 (b) OF THE ACT

<TABLE>
<CAPTION>

\[
\begin{aligned}
& \text { Name of Each Exchange } \\
& \text { on Which Registered } \\
& \text {--------------- } \\
& \text { <C> } \\
& \text { New York Stock Exchange } \\
& \text { New York Stock Exchange } \\
& \text { New York Stock Exchange }
\end{aligned}
\]

> SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT
> \(\$ 1.80\) Cumulative Convertible Preferred Stock - Series A, par value \(\$ 1.00\)
> \(\$ 1.80\) Cumulative Convertible Preferred Stock - Series B, par value \(\$ 1.00\)
> \(8.25 \%\) Convertible Subordinated Debentures Due 2008
> \(8.1 / 4 \%\) Convertible Subordinated Debentures Due 2010
> \(9.875 \%\) Subordinated Capital Notes Due 1999
</TABLE>
INDICATE BY CHECK MARK WHETHER THE REGISTRANT (1) HAS FILED ALL REPORTS REQUIRED TO BE FILED BY SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934 DURING THE PRECEDING 12 MONTHS (OR FOR SUCH SHORTER PERIOD THAT THE REGISTRANT WAS REQUIRED TO FILE SUCH REPORTS), AND (2) HAS BEEN SUBJECT TO SUCH FILING
REQUIREMENTS FOR THE PAST 90 DAYS. YES X NO

INDICATE BY CHECK MARK IF THE DISCLOSURE OF DELINQUENT FILERS PURSUANT TO ITEM 405 OF REGULATION S-K IS NOT CONTAINED HEREIN, AND WILL NOT BE CONTAINED, TO THE BEST OF REGISTRANT'S KNOWLEDGE, IN DEFINITIVE PROXY OR INFORMATION STATEMENTS INCORPORATED BY REFERENCE IN PART III OF THIS FORM 10-K. [ ]

THE AGGREGATE MARKET VALUE OF THE VOTING STOCK HELD BY NON-AFFILIATES OF THE REGISTRANT AMOUNTED TO APPROXIMATELY \$9.85 BILLION AT FEBRUARY 29, 1996.

NUMBER OF SHARES OF REGISTRANT'S COMMON STOCK OUTSTANDING AT FEBRUARY 29, 1996: 341,535,524

## DOCUMENTS INCORPORATED BY REFERENCE

PORTIONS OF PNC BANK CORP.'S ANNUAL REPORT TO SHAREHOLDERS FOR THE YEAR ENDED DECEMBER 31, 1995 ("ANNUAL REPORT TO SHAREHOLDERS") ARE INCORPORATED BY REFERENCE INTO PARTS I AND II AND PORTIONS OF THE DEFINITIVE PROXY STATEMENT OF PNC BANK CORP. FOR THE ANNUAL MEETING OF SHAREHOLDERS TO BE HELD ON APRIL 23, 1996 ("PROXY STATEMENT") ARE INCORPORATED BY REFERENCE INTO PART III OF THIS FORM 10-K. THE INCORPORATION BY REFERENCE HEREIN OF PORTIONS OF THE PROXY STATEMENT SHALL NOT BE DEEMED TO SPECIFICALLY INCORPORATE BY REFERENCE THE INFORMATION REFERRED TO IN ITEM $402(\mathrm{a})(8)$ OF REGULATION S-K.

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* Not Applicable.
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\text { I }
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ITEM 1 - BUSINESS

BUSINESS OVERVIEW
Introduction
PNC Bank Corp. ("PNC Bank" or "Corporation") is a bank holding company registered under the Bank Holding Company Act of 1956, as amended ("BHC Act"). PNC Bank was incorporated under the laws of the Commonwealth of Pennsylvania in 1983 with the consolidation of Pittsburgh National Corporation and Provident National Corporation. Since 1983, PNC Bank has diversified its geographical presence and product capabilities through strategic bank and nonbank acquisitions and the formation of various nonbanking subsidiaries. At December 31, 1995, the Corporation operated banking subsidiaries in Pennsylvania, Delaware, Florida, Indiana, Kentucky, Massachusetts, New Jersey and Ohio, and conducted nonbanking operations throughout the United States. The Corporation's major businesses include consumer banking, corporate banking, real estate banking, mortgage banking and asset management. At December 31, 1995, the Corporation's consolidated total assets, deposits and shareholders' equity were $\$ 73.4$ billion, $\$ 46.9$ billion and $\$ 5.8$ billion, respectively. Based on total assets, PNC Bank was the 12 th largest bank holding company in the United States at December 31, 1995. During 1995, the Corporation and subsidiaries employed approximately 25,400 persons on a full-time equivalent basis.

Effective December 31, 1995, Midlantic Corporation ("Midlantic"), a regional bank holding company headquartered in Edison, New Jersey, merged with and into PNC Bancorp, Inc., a wholly-owned subsidiary of the Corporation. Approximately 112 million shares of the Corporation's common stock were issued in connection with the merger. At closing, Midlantic had consolidated total assets, deposits and shareholders' equity of $\$ 13.6$ billion, $\$ 11.0$ billion and $\$ 1.4$ billion, respectively, and 308 branch offices in New Jersey and Pennsylvania. The transaction was accounted for as a pooling of interests, and accordingly, all financial information has been restated as if the entities were combined for all periods presented.

Midlantic Bank, N.A., Midlantic's principal subsidiary, will continue to operate under its present name until integration and consolidation plans are fully implemented in the third quarter of 1996. At that time, it is expected that Midlantic Bank, N.A. will be merged or otherwise combined with PNC Bank, National Association, a wholly-owned subsidiary of the Corporation.

The in-market nature of the Midlantic transaction is expected to generate substantial economies by reducing costs associated with overlapping and duplicative operations and provide opportunities to enhance revenues through marketing of the Corporation's products and services to a new customer base. The extent and timing of cost savings and revenue enhancements are dependent on various factors, some of which are beyond the control of the Corporation. Such factors include conversion strategies, customer attrition and competitive responses. Therefore, no assurances can be given with respect to the ultimate level of cost savings and revenue enhancements to be realized, or that such amounts will be realized in the time frame initially anticipated.

Certain other merger and acquisition activities of the Corporation are summarized under the section entitled "Mergers and Acquisitions" in the "Corporate Financial Review" and in "Note 2-Mergers and Acquisitions" of the "Notes to Consolidated Financial Statements" included on pages 23 and 53, respectively, of the Annual Report to Shareholders, which discussion is incorporated herein by reference.

## LINES OF BUSINESS

PNC Bank delivers a broad range of financial services and products to its customers through five lines of business: Consumer Banking, Corporate Banking, Real Estate Banking, Mortgage Banking and Asset Management. Additional information relating to the lines of business is set forth under the caption entitled "Line of Business Results" in the "Corporate Financial Review" included on pages 35 through 39 of the Annual Report to Shareholders, which is incorporated herein by reference.

## 1

CONSUMER BANKING Consumer Banking provides lending, deposit, personal trust, brokerage, investment, payment system access and other financial services to individuals and small businesses. Consumer Banking serves more than 3.2 million households and 135,000 small businesses, with an average loan portfolio exceeding $\$ 15.4$ billion and more than $\$ 34.2$ billion in average deposits. The principal focus of Consumer Banking is on providing products and services sought by its customers in a cost-effective manner. In 1995, Consumer Banking reorganized its delivery channels around customer segments. The "Private Bank" serves affluent customers. The "Community Bank" serves traditional retail customers through its "Branch Bank", entrepreneurs, community businesses, institutions and nonprofit organizations through its "Business Bank" and customers who prefer alternative delivery systems through the "Direct Bank". Consumer Banking's services are provided through approximately 950 community banking offices located in the Corporation's primary markets. In addition, services are provided through alternative delivery systems, such as the Corporation's telebanking center and automated teller machines ("ATMs"), and regional banking centers which offer a wide array of products at each center. Alternative delivery systems, such as the telebanking center, are expected to allow the Corporation to provide products and services more efficiently than traditional banking delivery systems.

The Corporation continues to invest in operating platforms and alternative retail delivery systems, such as The National Financial Services Center, its Pittsburgh-based telebanking center, and to consolidate its retail branches. The Corporation also continues to evaluate strategic alliances to leverage its delivery capabilities. During 1995, the Corporation entered into agreements with third parties to provide certain administrative, marketing, data processing, customer support and related services for the Corporation's credit card and merchant services businesses. In addition, an agreement with the American Automobile Association announced in February 1996 is designed to offer the Corporation's products and services nationally to the organization's more than 34 million members through the Corporation's alternative delivery capabilities.

CORPORATE BANKING Corporate Banking provides traditional and asset-based financing, liquidity and treasury management, corporate and employee benefit trust, capital markets, direct investment, leasing and other financial services to businesses and governmental entities. Corporate Banking serves businesses with annual revenues of $\$ 5$ million or more, including specialized industries such as communications, health care, natural resources, metals, public finance, financial services and automobile dealer finance. In addition to serving customers within its primary markets, Corporate Banking has offices in several major United States cities to reach the national market. Corporate Banking's focus is on developing and delivering specific products and services to build and enhance client relationships. This line of business has one of the largest
market share positions of middle-market companies located in the Corporation's primary markets. In addition, Corporate Banking maintains banking relationships with many of the largest companies in the United States and is a major provider of treasury management products and services to large corporate customers.

REAL ESTATE BANKING Real Estate Banking provides lending, deposit, treasury management, syndication, commercial mortgage-backed securitizations and other non-credit services to customers that manage and develop commercial and residential real estate properties and facilities. In 1995, Real Estate Banking focused on expanding its customer base and product line. Its customers include developers, builders, investors, mortgage bankers, property managers and institutions. In 1995, Real Estate Banking formed a joint venture with a leading commercial mortgage banker to provide its customers with better access to institutional debt and equity markets and introduced a commercial mortgage-backed securitization product as a real estate financing alternative. It also formed a team to serve the real estate needs of the Corporation's treasury management customers. In 1996, Real Estate Banking will further emphasize its securitization capabilities and expand private debt/equity placement opportunities.

MORTGAGE BANKING Mortgage Banking activities include acquisition, origination, securitization and servicing of residential mortgages, as well as retention of selected loans in the portfolio. Mortgage loans are originated through PNC Bank's branch network and PNC Mortgage's network of 85 origination offices in 29 states and nationally by telephone through its National Mortgage Center. At December 31, 1995, PNC Mortgage was the nation's 13th largest retail mortgage originator and 17th largest mortgage servicer. At such date, PNC Mortgage's servicing portfolio totaled $\$ 37.3$ billion, including $\$ 25.1$ billion serviced for others. PNC Mortgage intends to continue to develop new ways, using technology and multiple distribution channels, to deliver mortgage loans and financial services to meet the needs of its customers in the intensely competitive environment in which it operates.

## 2

ASSET MANAGEMENT Asset Management provides trust and mutual fund products and services including investment management, strategy, research and asset servicing. In 1995, the Corporation acquired BlackRock Financial Management, L.P. ("BlackRock") to expand its asset management service capabilities. At December 31, 1995, PNC Bank ranked as one of the top 20 investment managers in the United States. PNC Asset Management had discretionary authority over $\$ 96$ billion in assets and over $\$ 282$ billion in assets under administration. It is the second largest bank manager of mutual funds and one of the largest mutual fund service providers. It manages or acts as sub-advisor to 94 mutual funds with assets of $\$ 42$ billion and provides custody services for mutual funds with $\$ 130$ billion in assets. PNC Bank also provides accounting and administrative services for funds with over $\$ 100$ billion in assets, transfer and shareholder services for approximately 3.5 million mutual fund shareholder accounts and investment research services to more than 250 financial institutions. In 1996, the Corporation consolidated the PNC Funds, Midlantic's Compass Funds and BlackRock's open-end mutual funds into one $\$ 10$ billion fund family with a portfolio of 28 mutual funds to facilitate broader distribution capabilities and attract more customers. Most recently, the Corporation established CastleInternational Asset Management Inc., an international investment company in Edinburgh, Scotland, to expand international equity money management capabilities.

## SUBSIDIARY BANKS

While the Corporation manages its businesses on a line-of-business basis, its corporate legal structure currently consists of 10 bank subsidiaries and over 150 active nonbank subsidiaries. Selected information as of December 31, 1995, for the Corporation's banks is set forth below.

<TABLE>
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\begin{tabular}{lrr} 
Dollars in billions & TOTAL & PERCENTAGE \\
OF TOTAL
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{PNC Mortgage Bank, National} \\
\hline & 3.2 & 4 \\
\hline PNC Bank, Delaware, Wilmington, DE & 2.5 & 3 \\
\hline PNC Bank, New England, Boston, MA & 1.3 & 2 \\
\hline PNC National Bank, Wilmington, DE & . 9 & 1 \\
\hline PNC Bank, Indiana, Inc., New Albany, IN & . 5 & 1 \\
\hline PNC Bank, FSB, Vero Beach, FL & . 1 & - \\
\hline
\end{tabular}

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STATISTICAL DISCLOSURES BY BANK HOLDING COMPANIES

The "Statistical Information" contained on pages 73 through 81 of the Annual Report to Shareholders is incorporated herein by reference.

\section*{RISK MANAGEMENT}

In the normal course of business, the Corporation is subject to various risks, the most significant of which are credit, liquidity and interest rate. Although it cannot eliminate these risks, the Corporation has risk management processes designed to provide for risk identification, measurement, monitoring and control.

CREDIT RISK Credit risk represents the possibility that a customer or counterparty may not perform in accordance with contractual terms. Credit risk results from extending credit to customers, purchasing securities and entering into certain off-balance-sheet financial derivative
transactions. Risk associated with the extension of credit includes general risk, which is inherent in the lending business, and risk specific to individual borrowers. The Corporation seeks to manage credit risk through portfolio diversification, underwriting policies and procedures, and loan monitoring practices. Information relating to the distribution of the loan portfolio by type of loan, loan maturities and interest sensitivity is set forth under the section entitled "Loans" in the "Corporate Financial Review" and "Loans" in the "Statistical Information" included on pages 27 and 28 and page 77, respectively, of the Annual Report to Shareholders, which is incorporated herein by reference.

Credit Administration, which includes credit policy, loan review and loan workout, is responsible for the overall management of credit risk and the development, application and enforcement of uniform policies and procedures across PNC Bank. One objective is diversification by industry concentration, geographic distribution and the type of borrower. Policies contain limits on amounts that may be committed for specified categories of loans and individual borrowers. These limits are specified for both consolidated and individual bank exposure levels. Specific underwriting policies have been adopted for many categories of exposure including commercial real estate, cable, cellular, broadcasting, health care and automobile dealers, as well as general policies covering standards of documentation, collateral coverage, guarantee provisions, environmental risk protection and approval processes.

PNC Bank receives collateral to support credit extensions and commitments when deemed necessary, the amount of which is based on management's credit evaluation of the borrower. The most significant categories of collateral include real estate, commercial business assets, cash on deposit and marketable securities. In addition, for some loans made on the basis of the general creditworthiness of the borrower, additional security in the form of real and personal property may be obtained that may not be directly related to the purpose of the loan.

In order to assess and monitor the degree of risk in the loan portfolio, a lender-initiated credit risk grading system is used. A risk grade is assigned to each loan at origination based on an assessment of the borrower's financial capacity to service the debt and the presence and value of collateral. Industry and economic risks are also considered when assigning such grades. Risk grades are maintained by the loan officer whose responsibilities include monitoring the risk inherent in such individual credits. An independent corporate loan review function assesses the credit granting process and reviews risk grades for compliance with policies.

Asset and liability ("A\&L") management seeks to minimize the credit risk associated with its activities, including financial derivatives, primarily by entering into transactions with only a select number of high-quality institutions, establishing credit limits, requiring bilateral-netting agreements, and in certain instances, requiring segregated collateral. Additional information with respect to risk associated with the

Corporation's financial derivatives is set forth under the section entitled "Financial Derivatives" in the "Corporate Financial Review" included on pages 31 through 34 of the Annual Report to Shareholders, which is incorporated herein by reference.

LIQUIDITY RISK Liquidity represents an institution's ability to generate cash or otherwise obtain funds at reasonable rates to satisfy commitments to borrowers and demands of depositors and debtholders, and invest in strategic initiatives. Liquidity risk represents the likelihood the Corporation would be unable to generate cash or otherwise obtain funds at reasonable rates for such purposes. Liquidity is managed through the coordination of the relative maturities of assets, liabilities and off-balance-sheet positions and is enhanced by the ability to raise funds in capital markets through direct borrowing or securitization of assets, such as automobile and credit card loans.

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As described under "Liquidity" in the "Corporate Financial Review" on page 41 of the Annual Report to Shareholders, which is incorporated herein by reference, management believes that the Corporation has sufficient liquidity to meet its current commitments and obligations to customers, debtholders and others.

INTEREST RATE RISK Interest rate risk arises primarily through the Corporation's normal business activities of extending loans and taking deposits. Interest rate risk is the sensitivity of net interest income and the market value of financial instruments to the timing, magnitude and frequency of changes in interest rates. Interest rate risk results from various repricing frequencies and the maturity structure of assets, liabilities, and off-balance-sheet positions. Interest rate risk also results from, among other factors, changes in the relationship or spread between interest rates. Many factors, including economic and financial conditions, general movements in market interest rates and consumer preferences, affect the spread between interest earned on assets and interest paid on liabilities. Financial derivatives, primarily interest rate swaps, caps and floors, are used to alter the interest rate characteristics of assets and liabilities. For example, receive-fixed interest rate swaps effectively convert variable-rate assets to fixed-rate assets.

In managing interest rate risk, the Corporation seeks to minimize reliance on a particular interest rate scenario as a source of earnings. Accordingly, wholesale activities including securities, funding, financial derivatives and capital market activities are used in managing core business exposures within specified guidelines. Interest rate risk is centrally managed by A\&L management. As part of the overall interest rate risk management process, A\&L management will initiate various actions to manage risks within the Corporation's guidelines. Such actions are dependent on costs, existing and expected economic conditions, the Corporation's business strategies and various other factors. A committee composed of members of senior management and a committee of the Corporation's Board of Directors oversees A\&L management and periodically reviews interest rate risk exposures.

The Corporation uses a number of measures to monitor and manage interest rate risk, including income simulation and interest sensitivity ("gap") analyses. In addition, the Corporation is in the process of developing measures of longer-term interest rate sensitivity, including duration of equity and equity at risk. Such models are designed to estimate the impact on the value of equity resulting from changes in interest rates and supplement the simulation model and gap analyses.

An income simulation model is the primary tool used by management to assess the direction and magnitude of changes in net interest income resulting from changes in interest rates. Key assumptions employed in the model include interest rate movements, balance sheet growth, prepayment speeds on mortgage-related assets, cash flows and maturities of financial instruments, changes in market conditions, loan volumes and pricing, deposit sensitivity, customer preferences, and management's financial and capital plans. The assumptions are developed based on current business and A\&L management strategies, historical experience, the current economic environment, forecasted economic conditions and other analyses. These assumptions are inherently uncertain and subject to change as time passes. Accordingly, under these scenarios the model is not an estimate of expected net interest income nor does it precisely predict the impact of higher or lower interest rates on net interest income.

The Corporation's guidelines provide that net interest income should not decrease by more than 3 percent if interest rates gradually increase or decrease from current rates by 100 basis points over a twelve month period. At December 31, 1995, based on results of the simulation model, the Corporation was within these guidelines. The impact of changes in interest rates on these measures will differ from simulated results due to various factors including timing, magnitude and frequency of interest rate changes, the relationship or spread between various interest rates,
changes in market conditions, loan pricing and deposit sensitivity, customer preferences and competition. In addition, the actual results will be affected by the impact of mergers or acquisitions and business and A\&L management strategies that differ from those assumed in the model.

Additional interest rate scenarios are modeled to address a wider range of rate movement, yield curve, term structure and basis risk exposures. Depending on market conditions and other inherent risks, these scenarios may be modeled more or less frequently. Such analyses are used as supplemental measurements only and limits have not been established.

The Corporation also employs interest sensitivity (gap) analyses. A gap analysis represents a point-in-time net position of assets, liabilities and off-balance-sheet instruments subject to repricing in specified time periods. A cumulative asset-sensitive gap position indicates the Corporation's assets are expected to reprice more quickly than its liabilities. Alternatively, a cumulative liability-sensitive gap position indicates the Corporation's liabilities are expected to reprice more quickly than its assets. The gap analysis does not accurately measure the magnitude of changes in net interest income since changes in interest rates over time do not impact all categories of assets, liabilities and off-balance-sheet instruments equally or simultaneously. The Corporation's limit for the cumulative one-year gap position is 10 percent.

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During January 1996, to reduce exposure to declining interest rates, the Corporation added receive-fixed interest rate swaps with a term of two years which converted designated assets from variable rates to fixed rates. As a result, the asset sensitivity of the Corporation's cumulative one-year gap position was reduced from 7.0 percent at December 31, 1995, to 3.8 percent.

The "Interest Rate Sensitivity (Gap) Analysis" table set forth in the "Corporate Financial Review" on page 42 of the Annual Report to Shareholders is incorporated herein by reference.

\section*{EFFECT OF GOVERNMENTAL MONETARY POLICIES}

The earnings and operations of bank holding companies and their subsidiaries are affected by the monetary and fiscal policies of the United States government and its agencies, including the Federal Reserve Board. An important function of the Federal Reserve Board is to regulate the national supply of bank credit. The Federal Reserve Board employs open market operations in U.S. Government securities, changes in the discount rate on bank borrowings and changes in reserve requirements on bank deposits to implement its monetary policy objectives. These instruments of monetary policy are used in varying combinations to influence the overall level of bank loans, investments and deposits, the interest rates charged on loans and paid for deposits, the price of the dollar in foreign exchange markets and the level of inflation. The monetary policies of the Federal Reserve Board have had a significant effect on the operating results of banking institutions in the past and are expected to continue to do so in the future. It is not possible to predict the nature or timing of future changes in monetary and fiscal policies or the effect that they may have on the Corporation's business and earnings.

\section*{SUPERVISION AND REGULATION}

\section*{INTRODUCTION}

Bank holding companies, banks and many of their nonbank affiliates are extensively regulated under both federal and state law. The following information describes certain aspects of that regulation applicable to the Corporation and its subsidiaries, and does not purport to be complete. The discussion is qualified in its entirety by reference to all particular statutory or regulatory provisions.

The Corporation is a legal entity separate and distinct from its subsidiary banks and its nonbank subsidiaries. Accordingly, the right of the Corporation, and consequently the right of creditors and shareholders of the Corporation, to participate in any distribution of the assets or earnings of any subsidiary is necessarily subject to the prior claims of creditors of the subsidiary, except to the extent that claims of the Corporation in its capacity as creditor may be recognized. The principal source of the Corporation's revenue and cash flow is dividends from its subsidiary banks and nonbank subsidiaries. There are legal limitations on the extent to which its subsidiary banks can finance or otherwise supply funds to the Corporation and its nonbank subsidiaries.

BANK HOLDING COMPANIES
GENERAL As a registered holding company, the Corporation is regulated under the BHC Act and is subject to supervision and regular inspection by the Board of Governors of the Federal Reserve System ("Federal Reserve

Board"). The BHC Act requires, among other things, the prior approval of the Federal Reserve Board in any case where the Corporation proposes to (i) acquire all or substantially all of the assets of any bank, (ii) acquire direct or indirect ownership or control of more than 5 percent of the voting shares of any bank, or (iii) merge or consolidate with any other bank holding company.

ACQUISITIONS/PERMISSIBLE BUSINESS ACTIVITIES The BHC Act currently permits bank holding companies from any state to acquire banks and bank holding companies located in any other state, subject to certain conditions, including certain nationwide- and state-imposed concentration limits. Effective June 1, 1997, the Corporation's subsidiary banks will have the ability, subject to certain restrictions, including state opt-out provisions, to consolidate with one another or to acquire by acquisition or merger branches outside their home states. States may affirmatively opt-in to permit these transactions earlier, which Delaware and Pennsylvania, among other states, have done. The establishment of new interstate branches also will be possible in those states with laws that expressly permit it. Interstate branches will be subject to certain laws of the states in which they are located. Competition may increase further as banks branch across state lines and enter new markets.

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Under the BHC Act, the Corporation is prohibited, with certain exceptions, from acquiring direct or indirect ownership or control of more than 5 percent of any class of voting shares of any nonbanking corporation. Further, the Corporation may not engage in any business other than managing and controlling banks or furnishing certain specified services to subsidiaries, and may not acquire voting control of nonbanking corporations except those corporations engaged in businesses or furnishing services that the Federal Reserve Board deems to be closely related to banking.

COMMUNITY REINVESTMENT Bank holding companies and their subsidiary banks are subject to the provisions of the Community Reinvestment Act of 1977, as amended ("CRA"). Under the terms of the CRA, each subsidiary bank's record in meeting the credit needs of the community served by that bank, including low- and moderate-income neighborhoods, is generally annually assessed by that bank's primary regulatory authority. When a bank holding company applies for approval to acquire a bank or other bank holding company, the Federal Reserve Board will review the assessment of each subsidiary bank of the applicant bank holding company, and such records may be the basis for denying the application. At December 31, 1995, the Corporation's subsidiary banks were rated "Outstanding" or "Satisfactory" with respect to CRA.

SOURCE OF STRENGTH POLICY Under Federal Reserve Board policy, a bank holding company is expected to act as a source of financial strength to each of its subsidiary banks and to commit resources to support each such bank. Consistent with its "source of strength" policy for subsidiary banks, the Federal Reserve Board has stated that, as a matter of prudent banking, a bank holding company generally should not maintain a rate of cash dividends unless its net income available to common shareholders has been sufficient to fund fully the dividends, and the prospective rate of earnings retention appears to be consistent with the corporation's capital needs, asset quality and overall financial condition.

\section*{SUBSIDIARY BANKS}

GENERAL The Corporation's subsidiary banks are subject to supervision and examination by applicable federal and state banking agencies, including, with respect to national banks, the Office of the Comptroller of the Currency ("OCC"). In addition, all of the subsidiary banks are insured by and subject to some or all of the regulations of the Federal Deposit Insurance Corporation ("FDIC"). The Corporation's subsidiary banks are also subject to various requirements and restrictions under federal and state law, including requirements to maintain reserves against deposits, restrictions on the types, amounts and terms and conditions of loans that may be granted and limitations on the types of investments that may be made and the types of services that may be offered. Various consumer laws and regulations also affect the operations of the subsidiary banks.

DIVIDEND RESTRICTIONS Dividends from the Corporation's subsidiary banks constitute the principal source of income to the parent company. The Corporation's subsidiary banks are subject to various statutory and regulatory restrictions on their ability to pay dividends to the Corporation. Under such restrictions, the amount available for payment of dividends to the Corporation by all subsidiary banks totaled \(\$ 650\) million at December 31, 1995. In addition, bank regulators may have authority to prohibit a bank subsidiary from paying dividends, depending upon the subsidiary's financial condition, if such payment is deemed to constitute an unsafe or unsound practice. The OCC and the Federal Reserve Board have indicated their view that it generally would be an unsafe and unsound practice to pay dividends except out of current operating earnings. The ability of the subsidiary banks to pay dividends in the future is
presently, and could be further, influenced by bank regulatory and supervisory policies.

AFFILIATE TRANSACTION RESTRICTIONS The Corporation's subsidiary banks are subject to federal laws that limit the transactions by subsidiary banks to or on behalf of their parent company and to or on behalf of any nonbank subsidiaries. Such transactions by a subsidiary bank to its parent company or to any nonbank subsidiary are limited to 10 percent of a bank subsidiary's capital and surplus and, with respect to such parent company and all such nonbank subsidiaries, to an aggregate of 20 percent of such bank subsidiary's capital and surplus. Further, loans and extensions of credit generally are required to be secured by eligible collateral in specified amounts. Federal law also prohibits subsidiary banks from purchasing "low-quality" assets from affiliates.

FDIC CROSS-GUARANTEE PROVISIONS The Corporation's subsidiary banks are subject to the "cross-guarantee" provisions under federal law that provide that if one depository institution subsidiary of a multi-bank holding company fails or requires FDIC assistance, the FDIC may assess a "commonly controlled" depository institution for the estimated losses suffered by the FDIC. Such liability could have a material adverse effect on the financial condition of any assessed bank and the Corporation. While the FDIC's claim is junior to the claims of depositors, holders of secured liabilities, general creditors and subordinated creditors, it is superior to the claims of shareholders and affiliates.

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FDIC INSURANCE ASSESSMENTS Deposits of the Corporation's bank subsidiaries are insured by the FDIC and are subject to FDIC insurance assessments. The amount of FDIC assessments paid by individual insured depository institutions is based on their relative risk as measured by regulatory capital ratios and certain other factors. During 1995, the FDIC's Board of Directors significantly reduced premium rates assessed on deposits insured by the Bank Insurance Fund ("BIF"). Under the current regulations, the Corporation is not assessed a premium on BIF-insured deposits. The rates assessed for deposits insured by the Savings Association Insurance Fund ("SAIF") continue to range from 23 cents per \(\$ 100\) of eligible deposits to 31 cents per \(\$ 100\) of eligible deposits. Approximately \(\$ 5.3\) billion of the Corporation's deposits are insured by the SAIF and assessed 23 cents per \(\$ 100\) of eligible deposits. Congress and various governmental agencies are considering a number of proposals to recapitalize the SAIF, including a significant one-time assessment on all SAIF-insured deposits. Management currently cannot predict the outcome of these proposals or the effect, if any, on the Corporation or any of its subsidiary banks.

ENFORCEMENT POWERS OF FEDERAL BANKING AGENCIES Federal banking agencies possess broad powers to take corrective action as deemed appropriate for an insured depository institution and its holding company. The extent of these powers depends on whether the institution in question is considered "well capitalized", "adequately capitalized", "undercapitalized",
"significantly undercapitalized" or "critically undercapitalized". At December 31, 1995, all of the Corporation's subsidiary banks exceeded the required ratios for classification as "well capitalized." The classification of depository institutions is primarily for the purpose of applying the federal banking agencies' prompt corrective action powers and is not intended to be, and should not be interpreted as, a representation of the overall financial condition or prospects of any financial institution.

The agencies' prompt corrective action powers can include, among other things, requiring an insured financial institution to adopt a capital restoration plan which cannot be approved unless guaranteed by the institution's parent company; placing limits on asset growth and restrictions on activities; including restrictions on transactions with affiliates; restricting the interest rate the institution may pay on deposits; prohibiting the payment of principal or interest on subordinated debt; prohibiting the holding company from making capital distributions without prior regulatory approval; and, ultimately, appointing a receiver for the institution. Among other things, only a "well capitalized" depository institution may accept brokered deposits without prior regulatory approval and only an "adequately capitalized" depository institution may accept brokered deposits with prior regulatory approval.

CAPITAL GUIDELINES Under the risk-based capital guidelines applicable to the Corporation and each of its subsidiary banks, the minimum guideline for the ratio of total capital to risk- weighted assets (including certain off-balance-sheet activities, such as standby letters of credit) is 8.00 percent. At least half of the total capital must be "Tier 1 " capital, which primarily includes common shareholders' equity and qualifying preferred stock, less goodwill and other disallowed intangibles. "Tier 2" capital includes, among other items, certain cumulative and limited-life preferred stock, qualifying subordinated debt and the allowance for credit losses, subject to certain limitations, less required deductions as prescribed by regulation.

In addition, the federal bank regulators established leverage ratio (Tier 1 capital to total adjusted average assets) guidelines providing for a minimum leverage ratio of 3 percent for bank holding companies and banks meeting certain specified criteria, including that such institutions have the highest regulatory examination rating and are not contemplating significant growth or expansion. Institutions not meeting these criteria are expected to maintain a ratio which exceeds the 3 percent minimum by at least 100 to 200 basis points. The federal bank regulatory agencies may, however, set higher capital requirements when particular circumstances warrant. Under the federal banking laws, failure to meet the minimum regulatory capital requirements could subject a bank to a variety of enforcement remedies available to federal bank regulatory agencies.

At December 31, 1995, all of the subsidiary banks' total and Tier 1 risk-based capital ratios and leverage ratios exceeded the minimum regulatory capital requirements.

Additional discussion of the Corporation's current capital levels is set forth under the caption entitled "Capital" in the "Corporate Financial Review" on pages 30 and 31 of the Annual Report to Shareholders, which is incorporated herein by reference.

Effective in January 1995, the federal banking agencies revised the risk-based capital standards described above to include concentration of credit risk and the risks of nontraditional activities. The Federal Reserve Board, the FDIC and the OCC also subsequently amended their capital standards to include a bank's exposure to declines in economic value

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of its capital due to changes in interest rates. The Corporation understands that such agencies intend to continue reviewing the issue of interest rate risk as it may affect capital adequacy.

NONBANK SUBSIDIARIES
The nonbank subsidiaries of the Corporation are subject to regulatory restrictions imposed by the Federal Reserve Board and other federal or state regulatory agencies.

The Corporation's subsidiaries engaged in securities-related activities are regulated by the Securities and Exchange Commission ("SEC"). The activities of the Corporation's two subsidiaries which are registered broker dealers are also monitored by the OCC in one instance and the Federal Reserve Board in the other instance. Each such company is also subject to rules and regulations promulgated by the National Association of Securities Dealers, Inc., the Securities Investors Protection Corporation and various state securities commissions, and with respect to public finance activities the Municipal Securities Rulemaking Board.

Several nonbank subsidiaries of the Corporation are registered investment advisers and are subject to the regulations of the SEC and may be subject to regulations of one or more state securities commissions. Additionally, these investment advisers, as subsidiaries of a national bank, are subject to supervision by the OCC. Investment companies (as defined in the Investment Company Act of 1940, as amended) advised by a subsidiary of the Corporation are registered with the SEC.

Other nonbank subsidiaries of the Corporation are regulated under federal and/or state mortgage lending, insurance and consumer laws, among others.

\section*{LEGISLATIVE PROPOSALS AND REFORMS}

Significant legislative proposals and reforms affecting the financial services industry have been discussed and evaluated by Congress. In 1995, such proposals included legislation to revise the Glass-Steagall Act and the BHC Act to expand permissible activities for banks, principally to facilitate the convergence of commercial and investment banking. Certain proposals also sought to expand insurance activities of banks. It is unclear whether any of these proposals, or any form of them, will become law. Consequently, it is not possible to determine what effect, if any, they may have on the Corporation and its subsidiaries.

COMPETITION
Bank holding companies and their subsidiaries are subject to vigorous and intense competition from various financial institutions and other "nonbank" or non-regulated companies or firms that engage in similar activities. The Corporation's subsidiary banks compete for deposits with other commercial banks, savings banks, savings and loan associations, insurance companies and credit unions, as well as issuers of commercial paper and other securities, including shares in mutual funds. In making loans, the Corporation's subsidiary banks compete with other commercial banks, savings banks, savings and loan associations, consumer finance companies, credit unions, leasing companies and other nonbank lenders. In
addition, various nonbank subsidiaries engaged in investment banking and venture capital activities compete with commercial banks, investment banking firms, insurance companies and venture capital firms. In providing asset management services, the Corporation's subsidiaries compete with many large commercial banks, trust companies, brokerage houses, mutual fund managers, registered investment advisors and insurance companies.

The Corporation and its subsidiaries compete not only with financial institutions based in the states in which the subsidiary banks are located, but also with a number of large out-of-state and foreign banks, bank holding companies and other financial and nonbank institutions. Some of the financial and other institutions operating in the same markets are engaged in national and international operations and have more assets and personnel than the Corporation. Some of the Corporation's competitors are not subject to the extensive bank regulatory structure and restrictive policies which apply to the Corporation and its subsidiaries.

EXECUTIVE OFFICERS OF THE REGISTRANT

\begin{abstract}
Information concerning each executive officer of the Corporation as of March 1, 1996 is set forth below. Each executive officer held the position indicated or another senior executive position with the same entity or one of its affiliates or a predecessor corporation for the past five years, except as otherwise noted in the footnotes below.
\end{abstract}

\section*{<TABLE>}
\begin{tabular}{|c|c|c|c|}
\hline NAME & AGE & POSITION WITH CORPORATION & \[
\begin{gathered}
\text { YEAR } \\
\text { EMPLOYED (1) }
\end{gathered}
\] \\
\hline <S> & & <C> & \\
\hline Thomas H. O'Brien & 59 & Chairman and Chief Executive Officer & 1962 \\
\hline James E. Rohr & 47 & President and Director & 1972 \\
\hline Garry J. Scheuring (2) & 56 & Vice Chairman and Director & 1990 \\
\hline Howard I. Atkins & 45 & Executive Vice President, Asset and Liability Management & 1990 \\
\hline Susan B. Bohn & 51 & Executive Vice President, Corporate Development and Communications & 1986 \\
\hline Richard C. Caldwell & 51 & Executive Vice President, Asset Management & 1990 \\
\hline Walter E. Gregg, Jr. & 54 & Executive Vice President, Finance and Administration & 1974 \\
\hline Frederick J. Gronbacher & 53 & Executive Vice President, Division Head - Consumer Banking & 1976 \\
\hline Robert L. Haunschild & 46 & Senior Vice President and Chief Financial Officer & 1990 \\
\hline William J. Johns & 49 & Senior Vice President and Chief Accounting Officer & 1974 \\
\hline Edward P. Junker III & 59 & Vice Chairman & 1964 \\
\hline Ralph S. Michael III & 41 & Executive Vice President, Corporate Banking & 1979 \\
\hline Thomas E. Paisley III & 48 & Senior Vice President and Chairman, Corporate Credit Policy Committee & 1972 \\
\hline Helen P. Pudlin & 46 & Senior Vice President and General Counsel & 1989 \\
\hline Bruce E. Robbins & 51 & Executive Vice President, Real Estate Banking & 1973 \\
\hline
\end{tabular}

<FN>
(1) Where applicable, refers to year first employed by predecessor company or acquired company.
(2) Mr. Scheuring became Vice Chairman of the Corporation in connection with the Midlantic merger effective December 31, 1995. Since 1992, Mr. Scheuring has been Chairman of the Board, President and Chief Executive Officer of Midlantic Bank, N.A. From April 1991 until the merger, he was Chairman of the Board, President and Chief Executive Officer of Midlantic. Prior thereto, he was Vice Chairman of Continental Bank Corporation. In connection with the Midlantic merger, the Corporation and Mr. Scheuring entered into an Employment Agreement which is attached hereto as Exhibit 10.7. </TABLE>

ITEM 2 - PROPERTIES
The executive and administrative offices of the Corporation and PNC Bank, National Association ("PNC Bank, N.A."), are located at One PNC Plaza, 249
Fifth Avenue, Pittsburgh, Pennsylvania. The thirty-story structure is
owned by PNC Bank, N.A. The Corporation and PNC Bank, N.A. occupy
substantially all of the building. In addition, PNC Bank, N.A. owns a thirty-four story structure adjacent to One PNC Plaza, known as Two PNC Plaza, 620 Liberty Avenue, Pittsburgh, Pennsylvania, that houses additional office space. PNC Bank, N.A. also owns a data processing and telecommunications center located in a suburb of Pittsburgh, Pennsylvania.

The Corporation's subsidiaries also own or lease numerous other premises for use in conducting banking and nonbanking activities. The facilities owned or occupied under lease by the Corporation's subsidiaries are considered by management to be adequate. Neither the location of any particular office nor the unexpired term of any lease is deemed material to the business of the Corporation.

Additional information pertaining to the Corporation's properties is set forth in "Note 8 - Premises, Equipment and Leasehold Improvements" of the Notes to Consolidated Financial Statements included on page 56 of the Annual Report to Shareholders, which is incorporated herein by reference.

\section*{ITEM 3 - LEGAL PROCEEDINGS}

A consolidated purported class action complaint was filed in March 1995 in the United States District Court for the Western District of Pennsylvania against the Corporation, its Chairman and Chief Executive Officer and its Senior Vice President and Chief Financial Officer, on behalf of a purported class of persons who purchased the Corporation's securities between April 18, 1994 and November 15, 1994. The lawsuit was consolidated from four lawsuits filed in November and December 1994. The consolidated complaint alleges violations of federal securities laws and common law relating to disclosures regarding the Corporation's net interest income, interest rate risk, future prospects, and related matters, and seeks, among other things, unquantified damages. The magistrate judge has recommended that the district court deny the pending motion to dismiss as to all claims except a common law claim, and the recommendation has been appealed to the district court judge. Management believes there are meritorious defenses to this consolidated lawsuit and intends to defend it vigorously. Management believes that the final disposition will not be material to the Corporation's financial position.

In January 1992, a purported class action lawsuit was filed against PNC National Bank ("PNCNB"), a national bank subsidiary of the Corporation located in Wilmington, Delaware, alleging that PNCNB violated Pennsylvania law in connection with credit card annual fees, late fees, over-credit limit fees, and returned check fees charged to Pennsylvania cardholders. The lawsuit is brought on behalf of a purported class of resident individuals of Pennsylvania who have contracted for, been charged, had reserved, or had paid these fees, and seeks, among other things, unquantified compensatory and triple damages and injunctive relief. The lawsuit was filed in the Court of Common Pleas of Allegheny County and was removed to the United States District Court for the Western District of Pennsylvania. The district court dismissed the lawsuit, holding that Pennsylvania law is preempted by federal banking laws. The Third Circuit Court of Appeals, after initially holding that there was no federal court jurisdiction and remanding the case to state court, has vacated its opinion and granted a rehearing.

The case against \(P N C N B\) is one of several similar cases pending against other credit card issuers. In cases not involving PNCNB, the Supreme Courts of California and Colorado, and one federal appeals court, have upheld dismissal on the ground that state law restrictions on credit card late fees are preempted by federal law, but the Supreme Court of New Jersey has reached a contrary conclusion. The United States Supreme Court has agreed to review the California late fee case, the outcome of which will resolve the conflict and affect the case against PNCNB. In an appeal of Pennsylvania Superior Court decisions against other credit card issuers holding that federal law does not preempt Pennsylvania law purportedly restricting annual fees, late fees, over-credit limit fees, and returned check fees, the Pennsylvania Supreme Court has indicated it will defer further proceedings until after the United States Supreme Court renders its decision. The impact of the final disposition of the lawsuit brought against PNCNB cannot be assessed at this time.

In March 1996, the Superior Court of New Jersey, Middlesex County, dismissed, pursuant to agreement of the parties, the previously reported purported class action lawsuit commenced in July 1995 against Midlantic, Midlantic's chief executive officer and its directors and the Corporation, relating to the merger with Midlantic. No compensation was paid by any defendant to plaintiff or plaintiff's attorneys.

The Corporation, in the normal course of business, is subject to various other pending and threatened lawsuits in which claims for monetary damages are asserted. Management, after consultation with legal counsel, does not anticipate that the ultimate aggregate liability, if any, arising out of such other lawsuits will have a material effect on the Corporation's

At the present time, management is not in a position to determine whether any pending or threatened litigation will have a material adverse effect on the Corporation's results of operations in any future reporting period.

ITEM 4 - SUBMISSION OF MATTERS TO VOTE OF SECURITY HOLDERS
A special meeting of shareholders of the Corporation was held on November 17, 1995, for the purpose of approving the reorganization agreement and related merger agreement with Midlantic. The Midlantic merger was approved and the votes cast for, against or abstained and the number of broker non-votes were as follows:
```
<TABLE>
    <S> <C>
    Aggregate Votes For: 134,723,297
    Aggregate Votes Against: 31,698,946
    Number of Abstentions: 1,426,164
    Number of Broker Non-Votes: 800,649
</TABLE>
```

Holders of the Corporation's common stock and preferred stock voted together as a single class. The following table sets forth as of September 29, 1995 record date, the number of shares of each class of stock that was issued and outstanding and entitled to vote, the voting power per share and the aggregate voting power of each class:

\section*{<TABLE>}
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline TITLE OF CLASS & \multicolumn{2}{|l|}{\begin{tabular}{l}
NUMBER OF SHARES \\
VOTING RIGHTS \\
ENTITLED TO VOTE
\end{tabular}} & \begin{tabular}{l}
AGGREGATE \\
VOTING POWER
\end{tabular} \\
\hline <S> & <C> & <C> & <C> \\
\hline Common Stock & 1 vote per share & 228,598,590 & 228,598,590 \\
\hline \$1.80 Cumulative Convertible Preferred Stock - Series A & 8 votes per share & 17,951 & 143,608 \\
\hline \begin{tabular}{l}
\$1.80 Cumulative Convertible \\
Preferred Stock - Series B
\end{tabular} & 8 votes per share & 6,336 & 50,688 \\
\hline \$1. 60 Cumulative Convertible Preferred Stock - Series C & 4 votes per 2.4 shares & 361,363 & 602,271 \\
\hline \begin{tabular}{l}
\$1.80 Cumulative Convertible \\
Preferred Stock - Series D
\end{tabular} & 4 votes per 2.4 shares & 479,383 & 798,971 \\
\hline TOTAL POSSIBLE VOTES & & & 230,194,128* \\
\hline
\end{tabular} <FN>
* Represents greatest number of votes possible. Actual aggregate voting power was less since each holder of preferred stock is entitled to a number of votes equal to the number of full shares of common stock into which such holder's preferred stock is convertible.
</TABLE>

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PART II
ITEM 5 - MARKET FOR REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

The Corporation's common stock is listed on the New York Stock Exchange and is traded under the symbol "PNC". At the close of business on February 29, 1996, there were 65,572 common shareholders of record.

Holders of common stock are entitled to receive dividends when declared by the Board of Directors out of funds legally available therefor. The Board of Directors may not pay or set apart dividends on the common stock until dividends for all past dividend periods on any series of outstanding preferred stock have been paid or declared and set apart for payment. The Board presently intends to continue the policy of paying quarterly cash dividends. However, the amount of any future dividends will depend on earnings, the financial condition of the Corporation and other factors including applicable government regulations and policies (such as those relating to the ability of the subsidiary banks and nonbank subsidiaries to upstream dividends to the parent company). The Federal Reserve Board has the power to prohibit the Corporation from paying dividends without prior regulatory approval. Further discussion concerning dividend restrictions is set forth under the caption "Supervision and Regulation" in Part I, Item 1 of this Form $10-\mathrm{K}$ and in "Regulatory Matters" on page 65 of the Annual Report to Shareholders, which is incorporated herein by reference.

Additional information relating to the common stock is set forth under the caption "Common Stock Prices/Dividends Declared" on page 85 of the Annual Report to Shareholders, which is incorporated herein by reference.

ITEM 6 - SELECTED FINANCIAL DATA
"Selected Consolidated Financial Data" on page 71 of the Annual Report to Shareholders is incorporated herein by reference.

ITEM 7 - MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The discussion and analysis of the Corporation's financial position and its results of operations set forth under the section entitled "Corporate Financial Review" on pages 23 through 44 of the Annual Report to Shareholders are incorporated herein by reference. See also the additional discussion included under the captions "Business Overview" and "Risk Management" in Part I, Item 1-Business of this Form 10-K.

ITEM 8 - FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA
The "Report of Ernst \& Young LLP, Independent Auditors," "Consolidated Financial Statements" and "Selected Quarterly Financial Data" on pages 45, 46 through 70, and 72, respectively, of the Annual Report to Shareholders are incorporated herein by reference.

PART III
ITEM 10 - DIRECTORS AND EXECUTIVE OFFICERS OF THE REGISTRANT
Information relating to the principal occupations of directors of the Corporation, their ages, directorships in other companies, and respective terms of office under the heading "Election of Directors - Information Concerning Nominees" in the Proxy Statement is incorporated herein by reference.

Information regarding compliance with Section $16(a)$ of the Securities Exchange Act of 1934 set forth under the heading "Certain Reports" in the Proxy Statement is incorporated herein by reference.

Information regarding executive officers of the Corporation is included in Part I of this Form 10-K under the caption "Executive Officers of the Registrant".

Information regarding the involvement of the Corporation's Chairman and Chief Executive Officer and Senior Vice President and Chief Financial Officer in a certain legal proceeding set forth under the heading "Legal Proceedings" in the Proxy Statement is incorporated herein by reference.

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ITEM 11 - EXECUTIVE COMPENSATION
Information regarding compensation of directors and executive officers under the captions entitled "Election of Directors - Compensation of Directors", "Election of Directors - Common Stock Purchase Guideline" and "Compensation of Executive Officers", excluding the "Personnel and Compensation Committee Report on Executive Compensation", in the Proxy Statement is incorporated herein by reference.

ITEM 12 - SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT
Information regarding the beneficial ownership of the equity securities of the Corporation by all directors, each of the five highest compensated executive officers, all directors and executive officers of the Corporation as a group and certain other beneficial owners under the heading "Security Ownership of Directors and Executive Officers and Certain Beneficial Owners-Security Ownership of Directors and Executive Officers" in the Proxy Statement is incorporated herein by reference.

ITEM 13 - CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Information regarding transactions and relationships with certain directors and executive officers of the Corporation and their associates under the heading "Compensation of Executive Officers-Compensation Committee Interlocks and Insider Participation" in the Proxy Statement is incorporated herein by reference.

PART IV

ITEM 14 - EXHIBITS, FINANCIAL STATEMENT SCHEDULES AND REPORTS ON FORM 8-K

The following report of independent auditors of the Corporation and consolidated financial statements, included in the Annual Report to

Shareholders, are incorporated herein by reference.

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FINANCIAL STATEMENT SCHEDULES

Not applicable.
REPORTS ON FORM 8-K


\section*{</TABLE>}

The following reports on Form \(8-\mathrm{K}\) were filed during the quarter ended December 31, 1995, or thereafter:

A Current Report on Form \(8-\mathrm{K}\) dated as of September 26, 1995, was filed pursuant to Item 5 to report the Corporation's consolidated financial results for the three months and nine months ended September 30, 1995, the receipt of regulatory approvals in connection with the Midlantic merger and other Midlantic merger-related matters, and the appointment of an additional director to the Corporation's Board of Directors.

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A Current Report on Form \(8-\mathrm{K}\) dated as of December 31, 1995, was filed pursuant to Item 2 to report the effectiveness of the merger with Midlantic and the appointment of 4 additional directors to the Corporation's Board of Directors. The Form 8-K also reported pursuant to Item 5 the completion of actions that accelerated the repositioning of the Corporation's balance sheet and provided an estimate of combined earnings for 1995 giving effect to the Midlantic transaction. The following financial statements were reported as having been previously filed: (a) audited consolidated financial statements of Midlantic as of December 31, 1994 and 1993, and for each of the three years in the period ended December 31, 1994, including the independent auditor's report thereon; (b) unaudited consolidated interim financial statements of Midlantic as of September 30, 1995 and 1994, and for the three months and nine months ended September 30, 1995 and 1994; (c) pro forma consolidated financial information (unaudited) as of September 30, 1995 and for the nine months ended September 30, 1995 and 1994, giving effect to the Midlantic merger; and (d) pro forma consolidated financial information (unaudited) for each of the three years in the period ended December 31, 1994, giving effect to the Midlantic merger.

A Current Report on Form 8-K dated January 24, 1996, was filed pursuant to Item 5 to report the Corporation's consolidated financial results for the three months and year ended December 31, 1995.

EXHIBITS
The exhibits listed on the Exhibit Index on pages 18 and 19 of this Form \(10-K\) are filed herewith or are incorporated herein by reference.

\section*{SIGNATURES}

Pursuant to the requirements of Section 13 or \(15(\mathrm{~d})\) of the Securities Exchange Act of 1934, PNC Bank Corp. has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PNC BANK CORP.
(Registrant)

By: /s/ ROBERT L. HAUNSCHILD
-------------------------
Robert L. Haunschild
Senior Vice President and
Chief Financial Officer
Date: March 27, 1996

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of PNC Bank Corp. and in the capacity and on the dates indicated.

\section*{<TABLE>}
<CAPTION>

SIGNATURE
-----------------------------
<S>
/s/ THOMAS H. O'BRIEN
------------------------------
Thomas H. O'Brien
/s/ ROBERT L.HAUNSCHILD
Robert L. Haunschild
/s/ WILLIAM J. JOHNS

Paul W. Chellgren


William G. Copeland


David F. Girard-diCarlo
```
    --------------------------------
```

Dianna L. Green
----------------------------------
C. G. Grefenstette


Arthur J. Kania
</TABLE>

Bruce C. Lindsay
*------------------------------

March 27, 1996
Director

$$
\text { March 27, } 1996
$$

March 27, 1996
Thomas Marshall
$\qquad$ *
$\qquad$
W. Craig McClelland
$\qquad$
-----------------------------

<TABLE>
<S> <C>
3.1 Articles of Incorporation of the Corporation, as amended,
incorporated herein by reference to Exhibit 3.1 of the Annual
Report on Form 10-K for the year ended December 31, 1993.
3.2 By-Laws of the Corporation, as amended, incorporated herein by
reference to Exhibit 4.2 to the Corporation's Registration
Statement on Form S-8 at File No. 33-62311.
4.1 Instruments defining the rights of holders of long-term debt of
the Corporation and its subsidiaries are not filed as Exhibits
because the amount of debt under each instrument is less than 10
percent of the consolidated assets of the Corporation. The
Corporation undertakes to file these instruments with the
Commission on request.
4.2 Designation of Series: \$1.80 Cumulative Convertible Preferred
Stock -- Series A, incorporated herein as part of Exhibit 3.1.
4.3 Designation of Series: \$1.80 Cumulative Convertible Preferred
Stock -- Series B, incorporated herein as part of Exhibit 3.1.
4.4 Designation of Series: \$1.60 Cumulative Convertible Preferred
Stock -- Series C, incorporated herein as part of Exhibit 3.1.
4.5 Designation of Series: \$1.80 Cumulative Convertible Preferred
Stock -- Series D, incorporated herein as part of Exhibit 3.1.
10.1 Supplemental Executive Retirement Income and Disability Plan of
the Corporation, incorporated herein by reference to Exhibit 10.2
of the Annual Report on Form $10-\mathrm{K}$ for the year ended December 31,
1990 ("1990 Form 10-K"). *


## EMPLOYMENT AGREEMENT

by and between

PNC BANK CORP.
and
GARRY J. SCHEURING

## Dated as of December 29, 1995

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|  |  |

AGREEMENT, dated December 29, 1995 and effective as of the Effective Date (as defined in Section 2 hereof) by and between Garry J. Scheuring (the "Executive"), and PNC Bank Corp., a Delaware corporation (the "Company").

WHEREAS, the Executive is the Chief Executive Officer of Midlantic Corporation, a New Jersey corporation ("Midlantic"); and

WHEREAS, the Company, PNC Bancorp., Inc. and Midlantic have entered into an Agreement and Plan of Merger, dated July 10, 1995 (the "Merger Agreement"), pursuant to which the Company will be the surviving corporation of the merger contemplated thereby (the "Merger"); and

WHEREAS, upon consummation of the Merger the Board of Directors of the Company (the "Board") desires to employ the Executive and the Executive desires to furnish services to the Company on the terms and conditions hereinafter set forth; and

WHEREAS, the parties desire to enter into this agreement setting forth the terms and conditions of the employment relationship of the Executive with the Company;

NOW, THEREFORE, in consideration of the premises and the mutual agreements set forth below, the parties hereto, intending to be bound hereby, do hereby agree as follows:

1. EMPLOYMENT. The Company hereby agrees to employ the Executive, and the Executive hereby accepts such employment, on the terms and conditions hereinafter set forth.
2. TERM. The period of employment of the Executive by the Company hereunder (the "Employment Period") shall commence on the effective date of the Merger (the "Effective Date") and shall end on the third anniversary of the Effective Date unless sooner terminated in the event that the Executive's employment is terminated without breach of this Agreement as provided in Section 7 hereof.
3. POSITION AND DUTIES. During the Employment Period, the Executive shall serve as Vice Chairman of the Company and shall be a member of the office of the Chairman. The Executive shall have operating responsibility for (i) the Eastern Territory (consisting of New Jersey and Philadelphia) and Eastern Territory Presidents, (ii) all retail banking operations of the Company, and (iii) such further responsibilities and authority as may from time to time be assigned to the Executive by the Chairman of the Board, provided that such responsibilities and authority are consistent with the Executive's position as Vice Chairman of the Company. The Executive shall report directly to the

Chairman of the Board of the Company. The Executive agrees to devote substantially all of his working time and efforts to the performance of his duties for the Company.
4. PLACE OF PERFORMANCE. In connection with the Executive's employment by the Company, the Executive shall be based at the offices of the Eastern Territory of the Company located in New Jersey, except for reasonably required travel on the Company's business.

## 5. COMPENSATION AND RELATED MATTERS.

(a) BASE SALARY. As compensation for the performance by the Executive of his obligations hereunder, during the Employment Period, the Company shall pay the Executive a base salary at the rate of $\$ 650,000$ or more per annum ("Base Salary"). Base Salary shall be paid in approximately equal installments in accordance with the Company's customary payroll practices, but no less frequent than monthly. Base Salary may be increased from time to time in accordance with the normal business practices of the Company and, if so increased, shall not thereafter during the Employment Period be decreased.

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(b) BONUSES. During the Employment Period, the Executive shall be eligible to receive such annual bonus (the "Annual Bonus") as may be provided in accordance with subsection (d) of this Section 5; provided, however, that the Executive's Annual Bonus for the fiscal year ending in 1996 shall be not less than $100 \%$ of the Executive's Base Salary for such year. The Annual Bonus shall be paid at such time and in such form as is set forth in the Company's applicable incentive plan (the "Incentive Plan").
(c) EXPENSES. The Company shall promptly reimburse the Executive for all reasonable business expenses incurred during the Employment Period by the Executive in performing services hereunder, including all expenses of travel and living expenses while traveling on business or at the request of and in the service of the Company, provided that such expenses are incurred and accounted for in accordance with the policies and procedures established by the Company.
(d) OTHER BENEFITS. The Executive shall be entitled to participate in all of the employee benefit plans and arrangements currently maintained by the Company and shall be entitled to participate in or receive benefits under any employee benefit plan or arrangement made available by the Company in the future to its executives and key management employees (in the case of both current and future plans, including without limitation each incentive plan, pension and retirement plan and arrangement, supplemental pension and retirement plan and arrangement, stock option plan, life insurance and health-and-accident plan and arrangement, medical insurance plan, disability plan, survivor income plan, relocation plan and vacation plan), in accordance with the terms, conditions and overall administration of such plans and arrangements; provided, however, that in the case of both current and future plans, benefits shall be provided to the Executive on a basis no less favorable than the basis on which such benefits are provided to any other member of the Office of the Chairman (other than the Chairman of the Board). Nothing paid to the Executive under any plan or arrangement presently in effect or made available in the future shall be deemed to be in lieu of the salary payable to the Executive pursuant to subsection (a) of this Section 5.
(e) VACATION. The Executive shall be entitled to the number of paid vacation days and holidays in each calendar year determined by the Company from time to time for its senior executive officers.
(f) SERVICES FURNISHED. During the Employment Period, the Company shall furnish the Executive with office space, stenographic assistance and such other facilities and services as shall be suitable to the Executive's position and adequate for the performance of his duties as set forth in Section 3 hereof.
6. OFFICES. Subject to Sections 3 and 4 hereof, the Executive agrees to serve without additional compensation, if elected or appointed thereto, as a director of the Company or any of its subsidiaries, and as member of any committees of the board of directors of any such corporations, and in one or more executive positions of any of the Company's subsidiaries, provided that the Executive is indemnified for serving in any and all such capacities on a basis no less favorable than is currently provided to any other director of the Company or any of its subsidiaries, or any such executive position, as the case may be.
7. TERMINATION. The Executive's employment hereunder may be terminated without any breach of this Agreement only under the circumstances set forth in the following subsections (a), (b), (c) and (d):
(a) DEATH. The Executive's employment hereunder shall terminate upon his death.
(b) DISABILITY. If, as a result of the Executive's incapacity due to physical or mental illness, the Executive shall have been absent from the full-time performance of his duties hereunder for the entire period of six consecutive months, and within thirty (30) days after written Notice of

Termination (as defined in Section 8 hereof) is given shall not have returned to the performance of his duties hereunder on a full-time basis, the Company may terminate the Executive's employment hereunder for "Disability."
(c) CAUSE. The Company may terminate the Executive's employment hereunder for Cause. For purposes of this Agreement, the Company shall have "Cause" to terminate the Executive's employment hereunder only upon the occurrence of any of the following events:

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(i) the willful and continuing failure by the Executive to substantially perform his duties hereunder (other than any such failures resulting from the Executive's incapacity due to physical or mental illness or subsequent to the issuance of a Notice of Termination by the Executive for Good Reason) after demand for substantial performance is delivered by the Company in writing that specifically identifies the manner in which the Company believes the Executive has not substantially performed his duties; or
(ii) the willful misconduct by the Executive (including, but not limited to, breach by the Executive of the provisions of Section 11 (a) hereof) that is demonstrably and materially injurious to the company or its subsidiaries, whether monetarily or otherwise; or
(iii) the order of a federal bank regulatory agency or a court of competent jurisdiction requiring the Executive's termination.

Cause shall not exist unless and until the Company has delivered to the Executive a copy of a resolution duly adopted by the affirmative vote of not less than three-quarters (3/4) of the entire membership of the Board of Directors of the Company at a meeting of such board called and held for such purpose (after reasonable notice to the Executive and an opportunity for the Executive, together with his counsel, to be heard before such board), finding that in the good faith opinion of such board, the Executive was guilty of the conduct set forth in this Section 7 (c) and specifying the particulars thereof in detail. For purposes of this Section $7(c)$, no act or failure to act on the Executive's part shall be considered "willful" unless done or failed to be done by the Executive in bad faith and without reasonable belief that the Executive's action or omission was in the best interest of the Company.
(d) GOOD REASON. The termination of his employment by the Executive during the Employment Period hereunder for any reason other than death or Disability shall constitute a termination for "Good Reason."

## 8. TERMINATION PROCEDURE.

(a) NOTICE OF TERMINATION. Any termination of the Executive's employment by the Company or by the Executive (other than termination pursuant to Section $7(a)$ hereof) shall be communicated by written Notice of Termination to the other party hereto in accordance with Section 14 hereof. For purposes of this Agreement, a "Notice of Termination" shall mean a notice which shall indicate the specific termination provision in this Agreement relied upon and shall set forth in reasonable detail the facts and circumstances claimed to provide a basis for termination of the Executive's employment under the provision so indicated.
(b) DATE OF TERMINATION. "Date of Termination" shall mean (i) if the Executive's employment is terminated by his death, the date of his death; (ii) if the Executive's employment is terminated for Disability (pursuant to Section 7 (b) hereof), thirty (30) days after Notice of Termination (provided that the Executive shall not have returned to the performance of his duties on a full-time basis during such thirty (30) day period); (iii) if the Executive's employment is terminated for Cause (pursuant to Section 7(c) hereof), the date specified in the Notice of Termination; and (iv) if the Executive's employment is terminated for any other reason, the date on which a Notice of Termination is given or any later date (within 30 days) set forth in such Notice of Termination; provided, however, that, if within thirty (30) days after any Notice of Termination is given the party receiving such Notice of Termination notifies the other party that a dispute exists concerning the termination, the Date of Termination shall be the date on which the dispute is finally determined, either by mutual written agreement of the parties, by a binding and final arbitration award or by a final judgment, order or decree of a court of competent jurisdiction (the time for appeal therefrom having expired and no appeal having been perfected); and further provided, however, that the Date of Termination shall be extended by a notice of dispute given by the Executive only if such notice is given in good faith and the Executive pursues the resolution of such dispute with reasonable diligence.
(c) COMPENSATION DURING DISPUTE. If a purported termination occurs during the Employment Period, and such termination is disputed in accordance with subsection (b) of this Section 8, the Company shall continue to pay the Executive the full compensation in effect when the notice giving rise to the dispute was given (including, but not limited to, Base Salary) and continue the Executive as a participant in all compensation, benefit and insurance plans in
which the Executive was participating when the notice giving rise to the dispute was given, until the Date of Termination, determined in accordance with subsection (b) of this Section B. Amounts paid under this Section 8(c) are in addition to all other amounts due under this Agreement and shall not be offset against or reduce any other amounts due under this Agreement.

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9. COMPENSATION UPON TERMINATION OR DURING DISABILITY.
(a) DISABILITY; DEATH. During any period that the Executive fails to perform his duties hereunder as a result of incapacity due to physical or mental illness ("Disability Period"), the Executive shall continue to receive his full Base Salary at the rate in effect at the beginning of such period, until his employment is terminated pursuant to Section 7 (b) hereof. Subsequent to the termination of the Executive's employment pursuant to Section 7 (b) hereof, or in the event the Executive's employment is terminated by reason of his death, the Company shall have no further obligations to the Executive under this Agreement and the Executive's benefits shall be determined under the Company's retirement, insurance and other compensation programs then in effect in accordance with the terms of such programs.
(b) BY EXECUTIVE FOR GOOD REASON OR BY THE COMPANY WITHOUT CAUSE. If during the Employment Period the Executive's employment is terminated by the Executive for Good Reason or by the Company other than for Cause, then --
(i) the Company shall pay the Executive his full Base Salary through the Date of Termination at the highest annual rate in effect during the 12 months immediately preceding the time Notice of Termination is given;
(ii) in addition to any payments due the Executive pursuant to Section 5 hereof through the Date of Termination and in lieu of any further such payments to the Executive for any periods subsequent to the Date of Termination, the Company shall pay to the Executive a lump sum amount, in cash, equal to 2.99 times his "base amount," as defined in section 280 G of the Internal Revenue Code of 1986, as amended (the "Code"), as determined in accordance with temporary, proposed or final regulations, if any, promulgated under section 280 G of the Code, provided that increases in the Executive's "base amount" attributable to the exercise or settlement of stock options shall, if applicable, be disregarded for purposes of determining the amount described in this Section 9 (b) (ii) (the "Severance Payment");
(iii) for the remaining stated period of this Agreement after the Date of Termination, the Company shall arrange to provide the Executive with life, disability, accident and health insurance benefits substantially similar to those which the Executive is receiving immediately prior to the Notice of Termination. Benefits otherwise receivable by the Executive pursuant to this Section $9(b)(i i i)$ shall be reduced to the extent comparable benefits are actually received by the Executive during the period from the Date of Termination until the expiration of the stated term of the Agreement, and any such benefits actually received by the Executive shall be reported to the Company. If the benefits provided to the Executive under this Section $9(b)(i i i)$ shall result in a decrease, pursuant to subsection (iv) of this Section 9 (b), in the Severance Payment and such benefits are thereafter reduced pursuant to the immediately preceding sentence, the Company shall, at the time of such reduction, pay to the Executive the lesser of (a) the amount of such decrease in the Severance Payment (with interest at the rate provided in section 1274 (b) (2) (B) of the Code from the Date of Termination) or (b) the maximum amount which can be paid to the Executive without being, or causing any other payment to be, nondeductible by reason of section 280 G of the Code;
(iv) the Severance Payment shall be reduced by the amount of any other payment or the value of any benefit received or to be received by the Executive that, in the opinion of tax counsel ("Tax Counsel") selected by the Executive and acceptable to the Company's independent auditors, is likely to constitute a "parachute payment" under section 280G(b) (2) of the Code (whether pursuant to the terms of this Agreement or any other plan, agreement or arrangement with the Company or any subsidiary, any person whose actions result in a change of control, or any person affiliated with the Company or such person) unless (A) the Executive shall have effectively waived his receipt or enjoyment of such payment or benefit prior to the date of payment of the Severance Payment, (B) or in the opinion of Tax Counsel, the Severance Payment (in its full amount or as partially reduced under this
 that constitute "parachute payments" within the meaning of section 280 (b) (2) of the Code are likely to be reasonable compensation for services actually rendered, within the meaning of section $280 \mathrm{G}(\mathrm{b})$ (4) of the Code or are otherwise not likely to be subject to disallowance as a deduction by reason of section 280 G of the Code. The value of any noncash benefit or any deferred payment or benefit shall be determined by the Company's independent auditors in accordance with the principles of section $280 \mathrm{G}(\mathrm{d})(3)$ and (4) of the Code;
(v) except to the extent that such payments and benefits would result (or, if paid after the Severance Payment, would have resulted), under subsection (iv) of this Section $9(b)$, in a reduction in the Severance Payment, (A) notwithstanding any provision of any Incentive Plan, the Company shall pay to the Executive a lump sum amount equal to the sum of any incentive compensation which has been allocated or awarded to the Executive for a year or other measuring period preceding the Date of Termination but which has not yet been paid, and (2) a pro rata portion of the aggregate value of all contingent cash incentive compensation awards to the Executive for all uncompleted periods under an Incentive Plan calculated as to each such award by multiplying the maximum amount established for the Executive for such award under such Incentive Plan by a fraction the numerator of which is the number of months of the measuring period for such award elapsed prior to the Date of Termination and the denominator of which is the number of months in the measuring period; (B) with respect to shares of common stock of the company that represent an unvested award of common stock of the Company for the benefit of the Executive under an Incentive Plan at the Date of Termination, the Executive shall receive from the Company with respect to each such unvested award the number of shares of common stock of the company subject to such unvested award multiplied by a fraction the numerator of which is the number of months from the date of grant of such award until the Date of Termination and the denominator of which is the number of months from the date of grant of such award to the date of vesting of such award; and (C) in addition to the retirement benefits to which the Executive is entitled under all defined benefit plans in which the Executive is a participant on the Date of Termination (the "Retirement Plans"), the Company shall pay the Executive in one lump sum in cash an amount equal to the actuarial equivalent of the excess of (a) over (b), where (a) equals the aggregate retirement pension (determined as a straight life annuity) to which the Executive would have been entitled under the terms of the Retirement Plans, beginning at normal retirement age under the Plan (without regard to any amendment to the Retirement Plans made subsequent to the date of this Agreement, which amendment adversely affects in any manner the computation of the retirement benefits under the Retirement Plans, other than those amendments required by law to continue any qualification of the Retirement Plans), determined as if the Executive were fully vested thereunder and had accumulated (after any termination pursuant to Section 7 hereof) an additional period of service thereunder equal to the remaining term of this Agreement at the Executive's highest rate of earnings used in computing his retirement benefits under the Retirement Plans during the 12 months immediately preceding the Date of Termination; and where (b) equals the aggregate retirement pension (determined as a straight life annuity) to which the Executive is entitled pursuant to the provisions of the Retirement Plans, beginning at normal retirement age under the Plan; and for purposes of this provision, "actuarial equivalent" shall be determined using the same and assumptions utilized under the Midlantic Retirement Plan as of the date of this Agreement; and
(vi) the Company shall also pay to the Executive all legal fees and expenses incurred by the Executive as a result of such termination (including all such fees and expenses, if any, reasonably incurred in contesting or disputing any such termination or in seeking to obtain or enforce any right or benefit provided by this Agreement).
(c) BY COMPANY FOR CAUSE OR BY THE EXECUTIVE OTHER THAN FOR GOOD REASON. If the Executive's employment shall be terminated by the Company for cause or by the Executive other than for Good Reason, then the Company shall pay the Executive his Base Salary (at the rate in effect at the time Notice of Termination is given) through the Date of Termination, and the Company shall have no additional obligations to the Executive under this Agreement except as set forth in subsection (d) of this Section 9 .
(d) COMPENSATION PLANS. Following any termination of the Executive's employment, the Company shall pay the Executive all unpaid amounts, if any, to which the Executive is entitled as of the Date of Termination under any compensation plan or program of the Company, at the time such payments are due.
(e) TIME OF PAYMENTS. The lump sum payments provided for in sections $9(b)(i i)$ and (v) hereof shall be made not later than the fifth day following the Date of Termination; provided, however, that if the amount of such payments cannot be finally determined on or before such day, the Company shall pay the Executive on such day an estimate, as determined in good faith by the Company, of the minimum amount of such payments and shall pay the remainder of such payments (together with interest at the rate provided in section 1274(b)(2)(B) of the Code) as soon as the amount thereof can be determined but in no event later than the thirtieth day after the Date of Termination. In the event that the amount of the estimated payments exceeds the amount subsequently determined to have been due, such excess shall constitute a loan by the Company to the Executive, payable on the fifth day after demand by the Company (together with interest at the rate provided in section 1274 (b) (2) (B) of the Code).
10. MITIGATION. The Executive shall not be required to mitigate the amount of any payment or benefit provided for the Executive hereunder by seeking other
employment or otherwise, nor shall the amount of any payment or benefit provided for the Executive hereunder be reduced by any compensation earned by the Executive as the result of employment by another employer, by retirement benefits, by offset against any amount claimed to be owed by the Executive to the Company or the Company, or otherwise, except as is specifically provided in Section $9(\mathrm{~b})(\mathrm{iii})$ hereof.

## 11. CONFIDENTIAL INFORMATION; NONCOMPETITION REQUIREMENT.

(a) CONFIDENTIAL INFORMATION. During the period of his employment hereunder, the Executive shall not, without the written consent of the Board or a person authorized thereby, disclose to any person, other than an employee of the Company or one of its subsidiaries or a person to whom disclosure is reasonably necessary or appropriate in connection with the performance by the Executive of his duties as an executive of the Company, any material confidential information obtained by him while in the employ of the Company or any of its subsidiaries with respect to any of the Company's or any of its subsidiary's products, customers, methods or future plans the disclosure of which he knows will be materially damaging to the Company; provided, however, that confidential information shall not include any information known generally to the public (other than as a result of unauthorized disclosure by the Executive) or any information of a type not otherwise considered confidential by persons engaged in the same business or a business similar to that conducted by the Company. For the period ending two years following the termination of employment hereunder, the Executive shall not disclose any confidential information of the type described above. The foregoing provisions of this Section $11(a)$ shall be binding upon the Executive's heirs, successors and legal representatives.
(b) NONCOMPETITION REQUIREMENT. For a period of two (2) years following a termination of the Executive's employment (other than a termination of the Executive's employment by the Executive following a breach of this Agreement by the Company), the Executive agrees that, without the prior written consent of the Company, he shall not be connected as an officer, employee, partner, director or otherwise with any commercial bank or affiliate thereof that accepts deposits in the State of New Jersey or in Philadelphia, Montgomery, Delaware, Chester or Bucks counties, Pennsylvania (the "Restricted Region") if the Executive's responsibilities will relate directly and primarily to the conduct of business within the Restricted Region: provided, however, Section $11(\mathrm{~b})$ shall not preclude the Executive from being an executive officer or a director of a commercial bank or affiliate thereof to whom other persons with such direct and primary responsibility shall report as long as the principal operations of such commercial bank or affiliate are not located in the Restricted Region.

## 12. SUCCESSORS; BINDING AGREEMENT.

(a) COMPANY'S SUCCESSORS. The Company will require any successor (whether direct or indirect, by purchase, merger, consolidation or otherwise) to all or substantially all of the business and/or assets of the Company to expressly assume and agree to perform this Agreement in the same manner and to the same extent that the Company would be required to perform it if no such succession had taken place. Failure of the Company to obtain such assumption and agreement prior to the effectiveness of any such succession shall be a breach of this Agreement and shall entitle the Executive to compensation from the Company in the same amount and on the same terms as he would be entitled to hereunder if he terminated his employment for Good Reason (whether or not he does terminate his employment), except that for purposes of implementing the foregoing, the date on which any such succession becomes effective shall be deemed the Date of Termination. As used in this Agreement, "Company" shall mean the Company as hereinbefore defined and any successor to its business and/or assets as aforesaid which executes and delivers the agreement provided for in this Section 13 or which otherwise becomes bound by all the terms and provisions of this Agreement by operation of law.
(b) THE EXECUTIVE'S SUCCESSORS. This Agreement and all rights of the Executive hereunder shall inure to the benefit of and be enforceable by the Executive's personal or legal representatives, executors, administrators, successors, heirs, distributees, devisees and legatees. If the Executive should die while any amounts would still be payable to him hereunder if he had continued to live, all such amounts unless otherwise provided herein shall be paid in accordance with the terms of this Agreement to the Executive's devisee, legatee, or other designee or, if there be no such designee, to the Executive's estate.

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13. NOTICE. For the purposes of this Agreement, notices, demands and all other communications provided for in this Agreement shall be in writing and shall be deemed to have been duly given when delivered or (unless otherwise specified) mailed by United States certified or registered mail, return receipt requested, postage prepaid, addressed as follows:

If to the Executive:
Garry J. Scheuring

If to the Company:
PNC Bank Corp.
One PNC Plaza
Pittsburgh, Pennsylvania 15265
Attention: Executive Vice President--Finance and Administration
or to such other address as any party may have furnished to the others in writing in accordance herewith, except that notices of change of address shall be effective only upon receipt.
14. MISCELLANEOUS. No provisions of this Agreement may be modified, waived or discharged unless such waiver, modification or discharge is agreed to in writing signed by the Executive and such officer of the Company, as may be specifically designated by its Board of Directors or its compensation committee. No waiver by either party hereto at any time of any breach by the other party hereto of, or compliance with, any condition or provision of this Agreement to be performed by such other party shall be deemed a waiver of similar or dissimilar provisions or conditions at the same or at any prior or subsequent time. No agreements or representations, oral or otherwise, express or implied, with respect to the subject matter hereof have been made by either party which are not set forth expressly in this Agreement. This Agreement shall be binding on all successors to the Company. The validity, interpretation, construction and performance of this Agreement shall be governed by the laws of the State of New Jersey without regard to its conflicts of law principles. All references to sections of the Securities Exchange Act of 1934, as amended, or the Code shall be deemed also to refer to any successor provisions to such sections. Any payments provided for hereunder shall be paid net of any applicable withholding required under federal, state or local law. The obligations of the Company under Section 9 hereof shall survive the expiration of the term of this Agreement. The compensation and benefits payable to the Executive under this Agreement shall be in lieu of any other severance benefits to which the Executive may otherwise be entitled upon his termination of employment under any severance plan, program, policy or arrangement of the Company.
15. VALIDITY. The invalidity or unenforceability of any provision or provisions of this Agreement shall not affect the validity or enforceability of any other provision of this Agreement, which shall remain in full force and effect.
16. COUNTERPARTS. This Agreement may be executed in one or more counterparts, each of which shall be deemed to be an original but all of which together will constitute one and the same instrument.
17. ENTIRE AGREEMENT. This Agreement sets forth the entire agreement of the parties hereto in respect of the subject matter contained herein and supersedes all prior agreements, promises, covenants, arrangements, communications, representations or warranties, whether oral or written, by any officer, employee or representative of any party hereto; and any prior agreement of the parties hereto in respect of the subject matter contained herein is hereby terminated and canceled. Without limiting the generality of the foregoing, this Agreement supersedes and replaces the Employment Agreement dated as of April 23, 1991 between Midlantic Corporation and the Executive.

IN WITNESS WHEREOF, the parties have executed this Agreement on the date first above written.

PNC BANK CORP.

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By: /s/ WALTER E. GREGG
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Name: Walter E. Gregg
Title: Executive Vice President
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    /s/ GARRY J. SCHEURING
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Garry J. Scheuring
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PNC BANK CORP.
1996 EXECUTIVE INCENTIVE AWARD PLAN

## 1. GENERAL PURPOSES OF PLAN

The PNC Bank Corp. 1996 Executive Incentive Award Plan is designed to (i) assist PNC Bank Corp. and its Subsidiaries in attracting, motivating, and retaining the senior executive officers most critical to the long-term success of the Corporation and its Subsidiaries, (ii) promote the identification of their interests with those of the Corporation's shareholders, and (iii) enable the Corporation to pay annual bonuses which are based upon the achievement of specified levels of performance and deductible for purposes of federal income taxation.

## 2. DEFINITIONS

Terms not otherwise defined herein shall have the following meanings:
2.1 "Award Period" means the Corporation's fiscal year, except to the extent the Committee determines otherwise, provided that the last day of an Award Period must be the last day of the Corporation's fiscal year.
2.2 "Board" means the Board of Directors of the Corporation.
2.3 "Code" means the Internal Revenue Code of 1986, as amended.
2.4 "Committee" means the committee appointed by the Board to establish and administer the Plan as provided herein; provided, that the Committee shall have two or more members and each member of the Committee shall be an "outside director" as defined for purposes of Section $162(m)$ of the Code. Unless otherwise determined by the Board, the Personnel and Compensation Committee of the Board shall be the Committee.
2.5 "Compensation Pool" means, with respect to each Award Period, an amount equal to the sum of: (i) one-half of one percent of Net Income for the Award Period, plus (ii) any amounts not paid out of a Compensation Pool for the immediately preceding Award Period and added to the existing Compensation Pool, as determined in the Committee's sole discretion; provided, that component (ii) of a Compensation Pool shall not exceed an aggregate amount of $\$ 3$ million during any given Award Period and shall be available for the payment of Incentive Awards only upon the achievement of one or more Performance Conditions.
2.6 "Corporation" means PNC Bank Corp. and its successors and assigns and any corporation which shall acquire substantially all of its assets.
2.7 "Incentive Award" means the share of the Compensation Pool paid to a Participant for an Award Period, as determined by the Committee in the manner described in Sections 3 and 5 hereof.
2.8 "Incentive Award Amount" means, with respect to each Participant, the amount, expressed as a percentage, of a Compensation Pool which he or she may be paid as an Incentive Award, as established by the Committee pursuant to Section 5.1.
2.9 "Net Income" means the consolidated pre-tax net income of the Corporation as determined in accordance with generally accepted accounting principles, after adjustment to exclude or include unusual, infrequently occurring or extraordinary items or cumulative effects of changes in accounting principles.

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2.10 "Participant" means a "covered employee" within the meaning of Section $162(\mathrm{~m})$ of the Code who is eligible to receive an Incentive Award, subject to the terms of the Plan.
2.11 "Performance Conditions" means any objective performance factors the Committee may deem relevant in determining the availability of amounts carried forward from the immediately preceding Award Period as described in Sections 5.2 and 5.4 hereof, including, but not limited to, the Corporation's return on average assets, return on average equity, earnings per share, or other financial measure or ratio, whether on an absolute basis or in comparison to a predetermined peer group.
2.12 "Plan" means the PNC Bank Corp. 1996 Executive Incentive Award Plan.
2.13 "Subsidiary" means a corporation of which at least $50 \%$ of the total combined voting power of all classes of stock is owned by the Corporation

## 3. ADMINISTRATION

3.1 Subject to the express provisions of the Plan, the Committee shall have plenary authority to interpret the Plan, to prescribe, amend and rescind rules and regulations relating to it and to make all other determinations deemed necessary or advisable for the administration of the Plan, including, but not limited to, determinations regarding whether to make Incentive Awards, the terms of all Incentive Awards, the Participants who receive Incentive Awards, the time or times at which Incentive Award Amounts are established, the Award Period to which each Incentive Award shall relate, and the actual dollar amount of any Incentive Award. The determinations of the Committee pursuant to this authority shall be conclusive and binding. The Committee may, in its discretion, authorize the Chief Executive Officer of the Corporation to act on its behalf, except with respect to matters relating to such Chief Executive Officer or which are required to be certified by the Committee under the Plan, or by Code Section $162(m)$ or the regulations promulgated thereunder.

## 4. ELIGIBILITY

Incentive Awards may be made only to a Participant who is not paid an incentive award pursuant to the Corporation's 1994 Annual Incentive Award Plan or any successor plan, with respect to that Award Period.

## 5. INCENTIVE AWARDS; TERMS OF AWARDS; PAYMENT

5.1 No later than 90 days after the commencement of an Award Period, the Committee shall, in its sole discretion, establish in writing an Incentive Award Amount for each Participant for that Award Period. For this purpose, each Participant may be identified in terms of position or title held, or base salary paid, during that Award Period, or by such other means as the Committee may deem appropriate. No Participant shall be assigned an Incentive Award Amount greater than $35 \%$ of the Compensation Pool and the sum of all Incentive Award Amounts for an Award Period shall not exceed $100 \%$ of the Compensation Pool under any circumstances.
5.2 As soon as practicable following the end of an Award Period, but in all events prior to making any Incentive Awards, the Committee shall compute and certify in writing the size of the Compensation Pool for that Award Period, and shall determine whether any Performance Conditions established for that Award Period were satisfied. In performing such computation, the Committee may rely upon financial statements supplied by the Corporation's officers, provided that the Committee believes such statements to have been prepared in accordance with generally accepted accounting principles.
5.3 As soon as practicable following the Committee's completion of the actions specified in Section 5.2, the Committee shall certify in writing the Incentive Award, if any, to be made to each Participant for that Award Period and shall authorize the Corporation to make such Incentive Award to each Participant in accordance with the terms and conditions of the Plan.

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5.4 In the event that the Committee does not exhaust the full amount of the Compensation Pool through the payment of Incentive Awards, the Committee may, in its sole discretion and no later than 90 days after the commencement of an Award Period, certify in writing that all or a portion of the remaining Compensation Pool shall be added to the Compensation Pool for the Award Period then commenced; provided, that the Committee shall not be authorized to direct any such carryover if the amount in question would exceed $\$ 3$ million; and, provided further, that the Committee establishes one or more Performance Conditions that must be achieved during the Award Period in order for such carryover amount to be available for the payment of Incentive Awards for that Award Period.
5.5 The Committee may, in its sole discretion, determine not to make an Incentive Award or reduce an Incentive Award below the applicable Incentive Award Amount, without the consent of a Participant. Unless otherwise determined by the Committee, no Incentive Award shall be made to a Participant unless the Participant is employed by the Corporation or a Subsidiary as of the date of payment.
5.6 Incentive Awards shall be subject to applicable federal, state and local withholding taxes and other applicable withholding in accordance with the Corporation's payroll practices as in effect from time to time.
5.7 The Committee, subject to such terms and conditions as it may determine, and a Participant pursuant to any deferred compensation plan of the Corporation, shall have the right to defer the payment of an Incentive Award, provided, in either case, that any additional amounts credited to such deferred payment will be based either on a reasonable rate of interest or the actual rate of return of one or more predetermined investments.

## 6. TRANSFERABILITY

Until paid to a Participant, Incentive Awards shall not be subject to the claims of creditors and may not be assigned, alienated, transferred or encumbered in any way other than by will or pursuant to the laws of descent and distribution.

## 7. TERMINATION OR AMENDMENT

The Board may amend, modify or terminate the $P l a n$ in any respect at any time without the consent of the Participants.

## 8. EFFECTIVENESS OF PLAN AND AWARDS

The Plan shall be void ab initio unless the Plan is approved by a vote of the Corporation's shareholders at the first meeting of the Corporation's shareholders following adoption of the Plan by the Board.

## 9. EFFECTIVE DATE; TERM OF THE PLAN

Subject to shareholder approval pursuant to Section 8, the Plan shall be effective as of January 1, 1996 and the first Award Period shall be fiscal year 1996. The Plan shall remain in effect until terminated by the Board pursuant to Section 7. No Incentive Awards may be made under the Plan after its
termination, provided that termination of the Plan shall not affect any Incentive Awards payable on or after the date of termination and such awards shall continue to be subject to the terms of the Plan notwithstanding its termination.

## 10. INDEMNIFICATION OF COMMITTEE


#### Abstract

In addition to such other rights of indemnification as they may have as Directors or as members of the Committee, each of the members of the Committee shall be indemnified by the Corporation against the


3
reasonable expenses, including attorneys' fees, actually and reasonably incurred in connection with the defense of any action, suit or proceeding, or in connection with any appeal therein, to which they or any of them may be a party by reason of any action taken or failure to act under or in connection with the Plan or any Incentive Award made hereunder, and against all amounts reasonably paid by them in settlement thereof or paid by them in satisfaction of a judgment in any such action, suit or proceeding to the maximum extent permitted by law.

## 11. GENERAL PROVISIONS

11.1 The establishment of the Plan shall not confer upon any Participant any legal or equitable right against the Corporation or any Subsidiary, except as expressly provided in the Plan.
11.2 The Plan does not constitute an inducement or consideration for the employment of any Participant, nor is it a contract between the Corporation, or any Subsidiary, and any Participant. Participation in the Plan shall not give a Participant any right to be retained in the employ of the Corporation or any Subsidiary.
11.3 Nothing contained in this Plan shall prevent the Board or Committee from adopting other or additional compensation arrangements, subject to shareholder approval if such approval is required, and such arrangements may be either generally applicable or applicable only in specific cases.
11.4 The Plan shall be governed, construed and administered in accordance with the laws of the Commonwealth of Pennsylvania.

CALCULATION OF PRIMARY AND FULLY DILUTED EARNINGS PER SHARE
PNC BANK CORP. AND SUBSIDIARIES


CALCULATION OF FULLY DILUTED EARNINGS PER COMMON SHARE
Income before cumulative effect of changes in accounting principles
$\$ 408,060 \quad \$ 891,456 \quad \$ 878,948 \quad \$ 536,468$ \$ (153,517)
Cumulative effect of changes in accounting principles, net of tax benefit of $\$ 4,598, \$ 5,343$ and $\$ 77,458$
---------
Net income
(153,517)
Add: Interest expense on convertible debentures
,060 883,9
19,569 (148,287)

3,842
4,012
4,141
4,226
(net of tax)
ESOP dividends tax benefit

|  | $(7,528)$ | 19,569 | $(148,287)$ |
| :---: | :---: | :---: | :---: |
| 408,060 | 883,928 | 898,517 | 388,181 |
| 3,842 | 4,012 | 4,141 | 4,226 |
|  |  |  | 2,680 |
| 1,813 | 4,531 | 3,660 | 4,551 |

1,985
Less: Dividends declared on non-convertible preferred stock

1,81
4,531 3,660
4,551
4,691
Dividends declared on convertible preferred stock
2,416

Net income applicable to fully diluted earnings per common share
$\$ 410,089 \quad \$ 883,409 \quad \$ 898,998 \quad \$ 390,536$
$\qquad$

| Weighted average shares of common stock outstanding 273,467 | 336,455 | 342,308 | 336,485 | 305,819 |
| :---: | :---: | :---: | :---: | :---: |
| Weighted average commons shares to be issued using average market price or period-end market price, whichever is higher and assuming: |  |  |  |  |
| Conversion of preferred stock Series A \& B | 198 | 225 | 256 | 296 |
| Conversion of preferred stock Series C | 616 | 681 | 748 | 870 |
| Conversion of preferred stock Series D | 815 | 859 | 946 | 1,186 |
| Conversion of debentures | 3,105 | 3,228 | 3,289 | 3,410 |
| Exercise of stock options | 3,733 | 2,917 | 4,415 | 4,632 |
| Exercise of warrants |  |  | 48 | 122 |
| Fully diluted weighted average common shares outstanding $273,467$ | 344,922 | 350,218 | 346,187 | 316,335 |
| FULLY DILUTED EARNINGS PER COMMON SHARE |  |  |  |  |
| Fully diluted before cumulative effect of changes in accounting principles $\$(.58)$ | \$1.19 | \$2. 54 | \$2. 54 | \$1.70 |
| Cumulative effect of changes in accounting principles |  | (.02) | . 06 | (.47) |
| Fully diluted earnings per common share \$(.58) | \$1.19 | \$2.52 | \$2.60 | \$1.23 |

## EXHIBIT 12.1

PNC BANK CORP. AND SUBSIDIARIES
COMPUTATION OF RATIO OF EARNINGS
TO COMBINED FIXED CHARGES

<TABLE>
<CAPTION>


\footnotetext{
. 99
\(=========\)
}
</TABLE>
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline Year ended December 31 Dollars in thousands 1991 & 1995 & 1994 & 1993 & 1992 \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline <C> & & & & \\
\hline EARNINGS & & & & \\
\hline Income before taxes and cumulative effect of changes in accounting principles & \$627,012 & \$1,209,916 & \$1,140,487 & \$787,994 \\
\hline \$ \((38,578)\) & & & & \\
\hline Fixed charges and preferred stock dividends excluding interest on deposits & 1,492,391 & 1,112,564 & 712,339 & 592,902 \\
\hline 624,000 & & & & \\
\hline Subtotal & 2,119,403 & 2,322,480 & 1,852,826 & 1,380,896 \\
\hline 585,422 & & & & \\
\hline Interest on deposits & 1,551,816 & 1,159,242 & 1,005,658 & 1,546,576 \\
\hline 2,739,565 & & & & \\
\hline Total & \$3,671,219 & \$3,481, 722 & \$2,858,484 & \$2,927,472 \\
\hline \$3,324,987 & & & & \\
\hline
\end{tabular}
\(=============\)
FIXED CHARGES
\begin{tabular}{|c|c|c|c|c|}
\hline Interest on notes and debentures \$137,323 & \$620,415 & \$556,432 & \$316,031 & \$201,977 \\
\hline Interest on borrowed funds 449,107 & 834,654 & 514,133 & 360,288 & 353,633 \\
\hline Amortization of notes and debentures 1,119 & 927 & 1,761 & 1,418 & 1,505 \\
\hline Interest component of rentals 26,041 & 31,283 & 32,247 & 26,491 & 25,739 \\
\hline Preferred stock dividend requirements
\[
10,410
\] & 5,112 & 7,991 & 8,111 & 10,048 \\
\hline \[
\begin{aligned}
& \text { Subtotal } \\
& 624,000
\end{aligned}
\] & 1,492,391 & 1,112,564 & 712,339 & 592,902 \\
\hline Interest on deposits
\[
2,739,565
\] & 1,551,816 & 1,159,242 & 1,005,658 & 1,546,576 \\
\hline \[
\begin{array}{r}
\text { Total } \\
\$ 3,363,565
\end{array}
\] & \$3,044,207 & \$2,271,806 & \$1,717,997 & \$2,139,478 \\
\hline
\end{tabular}

RATIO OF EARNINGS TO COMBINED FIXED CHARGES AND PREFERRED STOCK DIVIDENDS
\begin{tabular}{lll} 
Excluding interest on deposits & 1.42 x & 2.09 x \\
.94 x & & 2.60 x \\
Including interest on deposits & 1.21 & 1.53 x
\end{tabular}
.99
\(=============================================================================================================================\)
\(=========\)
\(</\) TABLE>

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CORPORATE FINANCIAL REVIEW 1995 VERSUS 1994
```

The merger between PNC Bank Corp. and Midlantic Corporation ("Midlantic") was
completed on December 31, 1995 and accounted for as a pooling of interests.
Accordingly, all financial information has been restated as if the companies
were combined for all periods presented.

The Corporate Financial Review should be read in conjunction with the PNC Bank Corp. and subsidiaries ("Corporation") Consolidated Financial Statements and Statistical Information included herein.

OVERVIEW
Net income for 1995 totaled \(\$ 408.1\) million, or \(\$ 1.19\) per fully diluted share,
compared with \(\$ 883.9\) million, or \(\$ 2.52\) per fully diluted share, for 1994.
Returns on average assets and average common shareholders' equity for 1995 were
.54 percent and 7.05 percent, respectively. The 1995 results include \(\$ 380.2\) million of after-tax charges recorded in connection with the Midlantic merger and actions taken to reposition the Corporation's balance sheet. Excluding these charges, 1995 earnings were \(\$ 788.3\) million, or \(\$ 2.29\) per fully diluted share. On this basis, returns on average assets and average common shareholders' equity were 1.05 percent and 13.67 percent, respectively.

The financial results for 1995 include the impact of several major initiatives. The Midlantic and Chemical Bank New Jersey ("Chemical") transactions moved the Corporation into the second and third largest retail deposit market share positions in Philadelphia and New Jersey, respectively. The in-market nature of these transactions is expected to generate substantial economies by reducing costs associated with overlapping and duplicative operations and provide opportunities to enhance revenues through marketing of the Corporation's products and services to a new customer base. The acquisitions also provided a more stable consumer deposit funding base, reducing the need for wholesale funding, and added attractive middle-market and consumer assets.

The Corporation accelerated and substantially completed the balance sheet repositioning begun in the latter half of 1994. The securities portfolio and related reliance on wholesale funding were significantly reduced. At year-end 1995, securities represented 23.7 percent of earning assets compared with 33.9 percent at the end of 1994 . Wholesale funding, which includes brokered and foreign deposits, borrowed funds and certain notes and debentures, was reduced to 28.2 percent of total sources of funds compared with 35.9 percent a year ago. In addition, the Corporation terminated \(\$ 15.1\) billion notional value of financial derivative contracts.

Asset management capabilities were strengthened with the acquisition of BlackRock Financial Management, L.P.
("BlackRock"), which brought extensive fixed-income
investment management capabilities to the Corporation.

The Corporation continued to invest in operating platforms and alternative retail delivery systems. The National Financial Services Center, a state-of-the-art telebanking center, strengthened the Corporation's ability to deliver cost-effective services and products. In addition, strategic alliances designed to leverage delivery capabilities were implemented in the credit card and merchant processing businesses. In January 1996, an agreement was entered into with the American Automobile Association to offer financial services and products to the organization's 34 million members. These services and products will be offered nationally and leverage the Corporation's alternative delivery capabilities.

MERGERS AND ACQUISITIONS

On December 31, 1995, Midlantic, a bank holding company with \(\$ 13.6\) billion in assets, merged with the Corporation. Each outstanding share of Midlantic common stock was converted into 2.05 shares of the Corporation's common stock. Approximately 112 million shares of the Corporation's common stock were issued in connection with the merger. The transaction was accounted for as a pooling of interests.

On October 6, 1995, the Corporation acquired Chemical's
franchise in southern and central New Jersey with total assets of \(\$ 3.2\) billion and retail core deposits of \(\$ 2.7\) billion. No nonperforming assets were acquired. The Corporation paid \(\$ 492\) million in cash and the transaction was accounted for under the purchase method.

In February 1995, the Corporation acquired BlackRock, a New York-based, fixed-income investment management firm with approximately \(\$ 25\) billion in assets under management at closing. The Corporation paid \(\$ 71\) million in cash and issued \(\$ 169\) million of unsecured notes and accounted for the transaction under the purchase method.
\begin{tabular}{lccc} 
Year ended December 31 & & Change \\
Dollars in millions & & 1994 & Amount
\end{tabular} Percent
<EN>
NM - not meaningful
</TABLE>
NET INTEREST INCOME Net interest income is the difference
between interest income and interest expense. The level and
volatility of interest rates affect interest received or paid on assets, liabilities and off-balance-sheet financial instruments and, as a result, impact net interest income.

NET INTEREST INCOME

<TABLE>
<CAPTION>
Year ended December 31
Taxable-equivalent basis


Taxable-equivalent net interest income totaled \(\$ 2.2\) billion in
1995 compared with \(\$ 2.5\) billion a year earlier. The net
interest margin, the ratio of taxable-equivalent net interest
income to average earning assets, was 3.15 percent compared
with 3.64 percent in 1994. In the year-to-year comparison,
interest income increased due to higher loan volume and
yields, partially offset by a reduction in the securities
portfolio. The growth in interest income was offset by higher
expense on deposits and borrowings, which was primarily due
to higher interest rates. During 1995, net interest income and
margin were adversely impacted by interest rate swaps and
caps. During the fourth quarter of 1995, the Corporation
terminated \(\$ 5.1\) billion notional value of pay-fixed interest
rate swaps and \(\$ 5.5\) billion notional value of interest rate caps.
Such actions substantially reduced the adverse impact of these
instruments on net interest income and margin. Management
expects these actions to favorably impact net interest income
and margin in 1996 compared with 1995.

NET INTEREST MARGIN
<TABLE>
<CAPTION>
\begin{tabular}{lll} 
Year ended December 31 & & Basis Point \\
Taxable-equivalent basis & 1995 & 1994
\end{tabular} Change
\begin{tabular}{|c|c|c|c|}
\hline Book-basis yield on earning assets & 7.51\% & 6. \(63 \%\) & 88 bp \\
\hline Effect of loan fees & . 12 & . 12 & \\
\hline Taxable-equivalent adjustment & . 07 & . 05 & 2 \\
\hline Taxable-equivalent yield on earning assets & 7.70 & 6.80 & 90 \\
\hline Rate on interest-bearing liabilities & 5.06 & 3.96 & 110 \\
\hline Interest rate spread & 2.64 & 2.84 & (20) \\
\hline Noninterest-bearing sources & . 78 & . 59 & 19 \\
\hline Net interest margin before financial derivatives & 3.42 & 3.43 & (1) \\
\hline Effect of financial derivatives on & & & \\
\hline Interest income & (.23) & . 06 & (29) \\
\hline Interest expense & . 04 & (.15) & 19 \\
\hline Total effect of financial derivatives & (.27) & . 21 & (48) \\
\hline Net interest margin & 3.15\% & \(3.64 \%\) & (49) bp \\
\hline
\end{tabular}

PROVISION FOR CREDIT LOSSES The provision for credit losses
totaled \(\$ 6.0\) million in 1995 compared with \(\$ 83.5\) million in
1994 reflecting improved asset quality during the year. Based
on the current risk profile of the loan portfolio, management
does not expect to record a provision for credit losses during
1996. Should the risk profile of the loan portfolio or the
economy deteriorate, asset quality may be adversely impacted
and a provision for credit losses may be required.

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NONINTEREST INCOME Noninterest income before net securities losses
totaled \(\$ 1.2\) billion in 1995 , a 5.1 percent increase compared with the prior year. Excluding net securities losses, noninterest income was 36.2 percent of total revenue in 1995 compared with 31.8 percent a year earlier.
<TABLE>
<CAPTION>
NONINTEREST INCOME
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{4}{|l|}{Year ended December 31} & \multicolumn{2}{|c|}{Change} \\
\hline Dollars in millions & & 1995 & 1994 & Amount & Percent \\
\hline <S> & & C> & <C> & <C> & <C> \\
\hline \multicolumn{6}{|l|}{Investment management and trust} \\
\hline Trust & \$ & 266 & \$223 & \$43 & 19.3\% \\
\hline Mutual funds & & 154 & 112 & 42 & 37.5 \\
\hline Total investment management and trust & & 420 & 335 & 85 & 25.4 \\
\hline \multicolumn{6}{|l|}{Service fees} \\
\hline Deposit & & 240 & 242 & (2) & (.8) \\
\hline Credit card and merchant & & 47 & 60 & (13) & (21.7) \\
\hline Corporate finance & & 53 & 50 & 3 & 6.0 \\
\hline Brokerage & & 42 & 34 & 8 & 23.5 \\
\hline Consumer & & 52 & 44 & 8 & 18.2 \\
\hline Insurance & & 25 & 22 & 3 & 13.6 \\
\hline Other & & 36 & 38 & (2) & (5.3) \\
\hline Total service fees & & 495 & 490 & 5 & 1.0 \\
\hline \multicolumn{6}{|l|}{Mortgage banking} \\
\hline Servicing & & 120 & 122 & (2) & (1.6) \\
\hline Sale of servicing & & 34 & 61 & (27) & (44.3) \\
\hline Marketing & & 33 & 16 & 17 & 106.3 \\
\hline Total mortgage banking & & 187 & 199 & (12) & (6.0) \\
\hline Other & & 139 & 157 & (18) & (11.4) \\
\hline Total noninterest income before securities losses & & , 241 & 1,181 & 60 & 5.1 \\
\hline Net securities losses & & (280) & (142) & (138) & (97.2) \\
\hline Total & \$ & 961 & \$1,039 & \$ (78) & (7.5) \\
\hline
\end{tabular}

During 1995, investment management and trust revenue
increased \(\$ 84.8\) million, or 25.4 percent, to \(\$ 420.2\) million.
BlackRock contributed \(\$ 57.1\) million of the increase, and the
remainder was attributable to new business and an increase in
the value of administered assets. The following table sets forth
investment management and trust revenue generated by line of
business.
<TABLE>
<CAPTION>
INVESTMENT MANAGEMENT AND TRUST REVENUE BY LINE OF BUSINESS
\begin{tabular}{|c|c|c|}
\hline In millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Trust} \\
\hline Consumer Banking & \$172 & \$159 \\
\hline Corporate Banking & 51 & 52 \\
\hline Asset Management & 43 & 12 \\
\hline Total trust & 266 & 223 \\
\hline \multicolumn{3}{|l|}{Mutual funds} \\
\hline Asset Management & 154 & 112 \\
\hline Total & \$420 & \$335 \\
\hline
\end{tabular}
</TABLE>

At December 31, 1995, assets under administration totaled
\(\$ 282\) billion, of which \(\$ 96\) billion were discretionary. The
comparable amounts at year-end 1994 were \(\$ 221\) billion and \$57 billion, respectively. The BlackRock acquisition added approximately \(\$ 25\) billion of discretionary assets at closing.

Service fees increased \(\$ 4.9\) million in 1995 compared with
a year ago. Deposit services revenue declined as
corporate customers used compensating balances in lieu of paying service charges. The decline in credit card and merchant services fees reflects the impact of agreements with third parties to provide certain administrative, marketing, data processing and customer support services for the
Corporation's credit card business. Excluding the effect of
these agreements, credit card and merchant services fees increased \(\$ 5.8\) million or 9.7 percent in the year-to-year comparison.

During 1995, corporate finance fees increased 6.0 percent reflecting higher syndication volume. Brokerage fee income increased 23.5 percent due to higher transaction volumes.

Consumer fee income, which includes revenue from
automated teller machines ("ATM"), safe deposit services, and other sources, increased \(\$ 8.1\) million, or 18.2 percent. The increase was primarily due to higher ATM usage. Insurance revenue increased 13.6 percent due to higher annuity sales.

During 1995, mortgage banking revenue decreased \$11.9 million to \(\$ 186.6\) million primarily due to lower gains from servicing sales. Marketing gains increased due to a change in the method of accounting for the value of originated mortgage servicing rights ("MSR"). In 1995, the Corporation adopted new accounting guidance which provides for the immediate recognition of the value of originated MSR. In 1995, the Corporation recorded gains from originated MSR totaling \(\$ 37.1\) million.

CORPORATE FINANCIAL REVIEW 1995 VERSUS 1994

During 1995, other income totaled \(\$ 138.7\) million, a decrease of \(\$ 18.2\) million compared with the prior year. A gain of \(\$ 11.2\) million, included in other noninterest income, from instruments used to hedge the economic value of MSR was offset by a \(\$ 10.9\) million MSR impairment charge included in noninterest expense. Excluding the mortgage-related hedge gain, other income decreased \(\$ 29.4\) million, primarily due to nonrecurring gains in 1994 from Midlantic's sales of assets held for accelerated disposition.

Net securities losses totaled \(\$ 279.7\) million in 1995 and were primarily associated with actions taken in the fourth quarter of 1995 to accelerate the Corporation's balance sheet
repositioning begun in the latter half of 1994. Approximately \(\$ 6.0\) billion of securities were sold at a loss of \(\$ 61.3\) million. In connection with the sales, losses totaling \(\$ 228.2\) million were recognized on terminated pay-fixed interest rate swaps designated to such securities. During 1994, net securities losses totaled \(\$ 141.6\) million.

NONINTEREST EXPENSE Noninterest expense before special
charges increased . 9 percent, or \(\$ 19.0\) million, in 1995. The
increase reflects lower deposit insurance premiums, successful acquisition integration and continued emphasis on developing alternative lower-cost delivery systems and rationalizing the traditional branch delivery system. Excluding the impact of acquisitions, special charges and the benefit of lower deposit insurance premiums, noninterest expense decreased 1.8 percent in the comparison.
<TABLE>
<CAPTION>
NONINTEREST EXPENSE
\begin{tabular}{|c|c|c|c|c|}
\hline & \multirow[b]{3}{*}{1995} & \multirow[b]{3}{*}{1994} & \multicolumn{2}{|c|}{Change} \\
\hline Year ended December 31 & & & & \\
\hline Dollars in millions & & & Amount & Percent \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Compensation & \$ 863 & \$ 838 & \$ 25 & 3.0\% \\
\hline Employee benefits & 202 & 203 & (1) & (.5) \\
\hline Total staff expense & 1,065 & 1,041 & 24 & 2.3 \\
\hline Net occupancy & 180 & 180 & & \\
\hline Equipment & 166 & 154 & 12 & 7.8 \\
\hline Intangible asset and MSR amortization & 115 & 86 & 29 & 33.7 \\
\hline Federal deposit insurance & 58 & 102 & (44) & (43.1) \\
\hline Taxes other than income & 53 & 48 & 5 & 10.4 \\
\hline Other & 572 & 579 & (7) & (1.2) \\
\hline Total noninterest expense before special charges & 2,209 & 2,190 & 19 & . 9 \\
\hline Special charges & 260 & 48 & 212 & NM \\
\hline Total & \$2,469 & \$2,238 & \$231 & 10.3\% \\
\hline
\end{tabular}
<FN>
NM - Not meaningful
</TABLE>

Staff expense increased 2.3 percent in the year-to-year comparison due to acquisitions. Excluding acquisitions, staff expense decreased 2.1 percent.

Amortization of intangible assets and MSR increased \$28.4 million due to the BlackRock and Chemical acquisitions and MSR impairment.

The decline in Federal deposit insurance reflects a reduction in the Bank Insurance Fund premium. Approximately \(\$ 5.3\) billion of the Corporation's deposits insured by the Savings Association Insurance Fund ("SAIF") continue to be assessed a higher rate. There are several proposals for legislative action to address recapitalization of the SAIF including a significant one-time assessment. Management currently cannot predict the outcome of these proposals or the effect, if any, on the Corporation.

In connection with the Midlantic merger, the Corporation recorded special charges of \(\$ 260\) million consisting of \(\$ 89\) million to eliminate duplicate operations and facilities, \$42 million for employee severance and related costs, \(\$ 49\) million for professional services and various other costs incidental to the merger and \(\$ 80\) million for termination of an interest rate cap position.

In 1994, the Corporation recorded special charges totaling \$48 million in connection with the consolidation of seven telebanking centers and rationalization of retail delivery systems.

INCOME TAX EXPENSE Income tax expense totaled \(\$ 219.0\)
million in 1995 compared with \(\$ 318.5\) million in 1994. The effective tax rates were 34.9 percent and 26.3 percent in 1995 and 1994, respectively. The lower effective tax rate in 1994 was primarily due to a \(\$ 106.8\) million benefit from the realization of Midlantic's previously unrecognized deferred tax assets. Income tax expense for 1995 included a \(\$ 15.0\) million writedown of state deferred tax assets related to the Midlantic merger.

\section*{<CAPTION>}

BALANCE SHEET HIGHLIGHTS
\begin{tabular}{|c|c|c|c|c|}
\hline \multicolumn{5}{|l|}{\multirow[t]{2}{*}{December 31}} \\
\hline & & & & \\
\hline In millions & 1995 & 1994 & Amount & Percent \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Assets & \$73,404 & \$77,461 & \$ (4,057) & (5.2) \(\%\) \\
\hline Earning assets & 66,772 & 69,751 & \((2,979)\) & (4.3) \\
\hline Loans, net of unearned income & 48,653 & 44,043 & 4,610 & 10.5 \\
\hline Securities & 15,839 & 23,670 & \((7,831)\) & (33.1) \\
\hline Deposits & 46,899 & 45,818 & 1,081 & 2.4 \\
\hline Borrowed funds & 8,665 & 12,193 & \((3,528)\) & (28.9) \\
\hline Notes and debentures & 10,398 & 12,127 & \((1,729)\) & (14.3) \\
\hline Shareholders' equity & 5,768 & 5,727 & 41 & . 7 \\
\hline
\end{tabular}
</TABLE>

In 1995, the Corporation substantially reduced the securities
portfolio and level of related wholesale funding and, with
the Midlantic and Chemical acquisitions, significantly
increased retail core deposit liabilities. Selected balance sheet
composition ratios are set forth in the following table.
<TABLE>
<CAPTION>
BALANCE SHEET COMPOSITION
\begin{tabular}{|c|c|c|}
\hline December 31 & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline Loans to earning assets & 72.9\% & 63.1\% \\
\hline Securities to earning assets & 23.7 & 33.9 \\
\hline Loans to deposits & 103.7 & 96.1 \\
\hline Deposits to total sources of funds & 63.9 & 59.1 \\
\hline Deposits to interest-bearing liabilities & 84.9 & 76.0 \\
\hline Wholesale funds to total sources of funds & 28.2 & 35.9 \\
\hline
\end{tabular}
</TABLE>
Total assets and earning assets were \(\$ 73.4\) billion and \(\$ 66.8\)
billion, respectively, at December 31, 1995 compared with
\(\$ 77.5\) billion and \(\$ 69.8\) billion at year-end 1994. The declines
reflect the securities portfolio downsizing partially offset by
loan growth. The securities portfolio declined \(\$ 7.8\) billion to
\(\$ 15.8\) billion at December 31, 1995, and loans totaled \$48.7
billion at year-end 1995, compared with \(\$ 44.0\) billion a year ago.

LOANS During 1995, loans increased \(\$ 4.6\) billion, or 10.5
percent. The ratio of loans to earning assets increased to 72.9
percent at year-end 1995 compared with 63.1 percent a year
ago. Excluding purchase acquisitions, average loans increased 4.8 percent, primarily due to consumer and residential mortgage loan growth. The Corporation's focus with respect to the loan portfolio was to increase the proportion of such loans to total loans and to change the composition to improve overall returns on invested capital.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline \multicolumn{3}{|l|}{LOANS} \\
\hline \multicolumn{3}{|l|}{December 31} \\
\hline In millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Consumer} \\
\hline Home equity & \$ 4,541 & \$ 3,896 \\
\hline Automobile & 4,236 & 3,508 \\
\hline Student & 1,512 & 1,311 \\
\hline Credit card & 1,004 & 838 \\
\hline Other & 2,246 & 2,298 \\
\hline Total consumer & 13,539 & 11,851 \\
\hline Residential mortgage & 11,689 & 9,746 \\
\hline \multicolumn{3}{|l|}{Commercial} \\
\hline Manufacturing & 3,363 & 3,148 \\
\hline Retail/Wholesale & 3,148 & 2,828 \\
\hline Service providers & 2,402 & 2,174 \\
\hline Communications & 1,083 & 1,239 \\
\hline Financial services & 1,082 & 911 \\
\hline Real estate related & 1,291 & 1,154 \\
\hline Health care & 1,028 & 729 \\
\hline Public utilities & 335 & 310 \\
\hline Other & 3,080 & 3,052 \\
\hline Total commercial & 16,812 & 15,545 \\
\hline
\end{tabular}


Unfunded commitments represent agreements to lend funds under specified terms provided no violations of specified contractual conditions exist. Most commercial commitments expire unfunded and, therefore, cash requirements are substantially less than the total commitment. Unfunded commitments are net of participations and syndications. Growth in commercial unfunded commitments during 1995 was broad based and totaled \(\$ 3.5\) billion, or 16.8 percent. In addition, the Corporation had letters of credit outstanding totaling \(\$ 4.5\) billion and \(\$ 4.6\) billion at December 31, 1995 and December 31, 1994, respectively, primarily consisting of standby letters of credit.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline NET UNFUNDED COMMITMENTS TO EXTEND CREDIT & & \\
\hline \multicolumn{3}{|l|}{December 31} \\
\hline In millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline Consumer & \$ 7,335 & \$ 6,050 \\
\hline Residential mortgage & 554 & 769 \\
\hline Commercial & 24,282 & 20,794 \\
\hline
\end{tabular}
\begin{tabular}{lrr} 
Commercial real estate & 751 & 669 \\
Other & 892 & 917 \\
\(\quad\) Total & \(\$ 33,-14\) & \(\$ 29,199\)
\end{tabular}
</TABLE>
SECURITIES During 1995, the Corporation reduced the size of
the securities portfolio relative to earning assets. The securities portfolio was reduced by \(\$ 7.8\) billion to \$15.8 billion at December 31, 1995 , and represented 23.7 percent of earning assets, compared with 33.9 percent a year ago. At year-end 1995, all securities were classified as available for sale. Securities classified as available for sale may be sold as part of the overall asset/liability management process. Realized gains and losses resulting from such sales would be reflected in the results of operations and would include the fair value of associated financial derivatives.

In connection with implementing new accounting guidance issued in November 1995, the Corporation reassessed the classifications of investment securities. All securities previously classified as held to maturity were reclassified to the available-for-sale portfolio. The reclassifications were accounted for at fair value and included the fair value of associated financial derivatives.

Subsequent to reclassifying the securities portfolio, to accelerate the balance sheet repositioning begun in the latter half of 1994, the Corporation sold \(\$ 1.9\) billion of U.S. Treasury securities and \(\$ 4.1\) billion of collateralized mortgage obligations at a loss of \(\$ 61.3\) million. In connection with the sales, losses totaling \(\$ 228.2\) million were recognized on terminated pay-fixed interest rate swaps with a notional value of \(\$ 5.1\) billion that were designated to such securities.

At December 31, 1995, the securities portfolio included \(\$ 6.2\) billion of collateralized mortgage obligations and \(\$ 2.4\) billion of mortgage-backed securities. The characteristics of these investments include principal guarantees, primarily by U.S. Government agencies, and marketability. Expected lives of such securities can vary as interest rates change. In a declining interest rate environment, prepayments on the underlying mortgages may accelerate and, therefore, shorten the expected lives. Conversely, expected lives would lengthen in a rising interest rate environment. The Corporation monitors the impact of this risk through the use of an income simulation model as part of the asset/liability management process.

Other U.S. Government agencies securities and asset-backed private placements represent AAA-rated, variable-rate instruments. The interest rates on these instruments float with various indices and are limited by periodic and maximum caps. These securities have an initial specified term. At the end of the initial term the maturity may be extended or the security may be called at the option of the issuer. Other mortgage-related debt securities consist primarily of private label collateralized mortgage obligations.

28
<TABLE>
<CAPTION>
SECURITIES


</TABLE>

The expected weighted average life of the securities portfolio was 2 years and 8 months at December 31, 1995 compared with 3 years and 11 months at year-end 1994.

FUNDING SOURCES During 1995, the use of wholesale funding, which includes brokered and foreign deposits, borrowed funds and certain notes and debentures, was reduced. At December 31, 1995, the ratio of wholesale funding to total sources of funds was 28.2 percent compared with 35.9 percent a year ago. The ratio of deposits to total sources of funds increased to 63.9 percent compared with 59.1 percent a year ago. The composition of the Corporation's funding sources will vary depending on management's evaluation of the most costeffective funding alternatives.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline \multicolumn{3}{|l|}{FUNDING SOURCES} \\
\hline \multicolumn{3}{|l|}{December 31} \\
\hline In millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Deposits} \\
\hline Demand, savings and money market & \$27,145 & \$27,079 \\
\hline Time & 18,661 & 16,125 \\
\hline Foreign & 1,093 & 2,614 \\
\hline Total deposits & 46,899 & 45,818 \\
\hline \multicolumn{3}{|l|}{Borrowed funds} \\
\hline Federal funds purchased & 3,817 & 2,219 \\
\hline Repurchase agreements & 2,851 & 4,302 \\
\hline Commercial paper & 753 & 1,226 \\
\hline Treasury, tax and loan & 567 & 1,989 \\
\hline Other & 677 & 2,457 \\
\hline Total borrowed funds & 8,665 & 12,193 \\
\hline \multicolumn{3}{|l|}{Notes and debentures} \\
\hline Bank notes & 6,256 & 8,825 \\
\hline Federal Home Loan Bank & 2,393 & 1,384 \\
\hline Other & 1,749 & 1,918 \\
\hline Total notes and debentures & 10,398 & 12,127 \\
\hline Total funding sources & \$65,962 & \$70,138 \\
\hline
\end{tabular}
</TABLE>
DEPOSITS During 1995, total deposits increased $\$ 1.1$ billion, or
2.4 percent. A $\$ 2.5$ billion increase in time deposits was partially offset by a $\$ 1.5$ billion decrease in foreign deposits. The Chemical acquisition added $\$ 2.7$ billion of deposits in the fourth quarter of 1995.

Brokered deposits totaled $\$ 2.3$ billion at December 31, 1995
compared with $\$ 2.8$ billion at December 31, 1994. Retail
brokered deposits, which are issued or participated-out by
brokers in denominations of $\$ 100,000$ or less, represented
77.8 percent of total brokered deposits at December 31, 1995
compared with 76.8 percent at year-end 1994.
BORROWED FUNDS AND NOTES AND DEBENTURES Total borrowed
funds and notes and debentures decreased $\$ 5.3$ billion from year-end 1994 primarily due to the balance sheet
repositioning.
Management believes the Corporation has sufficient liquidity to meet its obligations to customers, debtholders and others. The impact of maturing liabilities is reflected in the income simulation model used in the Corporation's overall asset/liability management process.

CAPITAL Acquisition capability, funding alternatives, new business activities, deposit insurance costs, and the level and nature of expanded regulatory oversight depend, in large part, on a financial institution's capital strength. The Corporation manages its capital position primarily through the issuance of debt and equity instruments, treasury stock activities, dividend policies and retained earnings.
<TABLE>
<CAPTION>
RISK-BASED CAPITAL AND CAPITAL RATIOS
December 31

| Dollars in millions | 1995 | 1994 |
| :---: | :---: | :---: |

<S> <C> <C>

| CAPITAL COMPONENTS |  |  |
| :---: | :---: | :---: |
| Shareholders' equity | \$ 5,768 | \$ 5,727 |
| Goodwill and other intangibles | (980) | (458) |
| Net unrealized securities (gains) losses | (26) | 122 |
| Tier I risk-based capita | 4,762 | 5,391 |
| Subordinated debt | 1,370 | 1,025 |
| Eligible allowance for credit losses | 750 | 727 |
| Total risk-based capital | \$ 6,882 | \$ 7,143 |
| ASSETS |  |  |
| Risk-weighted assets and off-balance-sheet instruments | \$59,539 | \$57,578 |
| Average tangible assets | 74,756 | 75,883 |
| CAPITAL RATIOS |  |  |
| Tier I risk-based capital | 8.00\% | 9.36\% |
| Total risk-based capital | 11.56 | 12.41 |
| Leverage | 6.37 | 7.10 |

The minimum regulatory capital ratios are 4.00 percent for Tier I, 8.00 percent for total risk-based and 3.00 percent for leverage. However, regulators may require higher capital
levels when a bank's particular circumstances warrant. To be classified as well capitalized, regulators require capital ratios of 6.00 percent for Tier I, 10.00 percent for total risk-based and 5.00 percent for leverage. At December 31, 1995, the Corporation and each of its bank affiliates were classified as well capitalized. Tier I risk-based capital declined during 1995 primarily due to an increase in acquisition-related intangibles.

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During 1995, the Corporation repurchased 6.5 million common shares pursuant to a stock repurchase plan authorized by the board of directors in January 1995. The Corporation has not repurchased any shares since the initiation of the Midlantic merger due to constraints associated with the pooling of interests method of accounting. Future share repurchases, if any, are dependent on a number of additional factors
including capital adequacy, level of future earnings, balance sheet growth and alternative capital reinvestment opportunities.

## FINANCIAL DERIVATIVES

FINANCIAL DERIVATIVES The Corporation uses a variety of off-balance-sheet financial derivatives as part of its overall interest rate risk management process and to manage risk associated with mortgage banking activities.

During 1995, the notional value of financial derivatives was reduced by $\$ 9.8$ billion. In connection with asset and liability management objectives, the Corporation terminated \$4.6 billion notional value of receive-fixed index amortizing interest rate swaps and $\$ 5.1$ billion notional value pay-fixed interest rate swaps. In connection with the Midlantic merger, the Corporation terminated a $\$ 5.5$ billion notional value interest rate cap position that reduced exposure to higher interest rates within a specified range. The terminated caps were replaced with contracts that reduce exposure to rates above a specified rate without limitation.
<TABLE>
<CAPTION>
FINANCIAL DERIVATIVES ACTIVITY


| Pay-fixed | 6,317 | 3,700 | $(2,320)$ |  |
| :---: | :---: | :---: | :---: | :---: |
| (5,068) 2,629 |  |  |  |  |
| Basis swaps | 300 | 465 |  |  |
| 765 |  |  |  |  |
| Interest rate caps | 5,500 | 5,515 | (5) |  |
| (5,500) 5,510 |  |  |  |  |
| Eurodollar futures |  | 2,500 | $(2,500)$ |  |
| Total interest rate risk management | 26,161 | 13,819 | $(9,947)$ | $(15,133)$ |
| 14,900 |  |  |  |  |
| Mortgage banking activities |  |  |  |  |
| Commitments to purchase forward contracts - originations | 16 | 2,637 | $(2,222)$ |  |
| 431 |  |  |  |  |
| Commitments to sell forward contracts - originations | 350 | 4,702 | $(4,301)$ |  |
| 751 |  |  |  |  |
| Interest rate floors- MSR |  | 500 |  |  |
| 500 |  |  |  |  |
| Receive-fixed interest rate swaps - MSR |  | 125 |  |  |
| 125 |  |  |  |  |
| Total mortgage banking activities | 366 | 7,964 | $(6,523)$ |  |
| 1,807 |  |  |  |  |
| Total financial derivatives | \$26,527 | \$21,783 | \$ 16,470$)$ | \$ 15,133$)$ |
| \$16,707 |  |  |  |  |

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Financial derivatives involve, to varying degrees, interest rate and credit risk in excess of the amount recognized in the balance sheet, but less than the notional amount of the contract. For interest rate swaps, caps and floors, only periodic cash payments and, with respect to caps and floors, premiums, are exchanged; therefore, cash requirements and exposure to credit risk are significantly less than the notional value. The Corporation manages these risks as part of its asset/liability management process and through the Corporation's credit policies and procedures. The Corporation seeks to minimize credit risk by entering into transactions with only a select number of high-quality institutions, establishing credit limits, requiring bilateral-netting agreements, and in certain instances, segregated collateral. At December 31, 1995, credit exposure related to interest rate swaps and caps totaled $\$ 32.7$ million.

Interest rate swaps are agreements to exchange fixed and floating interest rate payments calculated on a notional principal amount. The floating rate is based on a money market index, primarily short-term LIBOR indices. The notional values of receive-fixed index amortizing swaps amortize on predetermined dates and in predetermined amounts based on market movements of the designated index. Basis swaps are agreements under which both the receive and pay portion of the contract are based on a variable index. The Corporation's swaps do not contain leverage or any similar features. For interest rate risk management purposes, the Corporation uses interest rate swaps to convert fixed-rate assets or liabilities to floating-rate instruments, convert floating-rate assets or liabilities to fixed-rate instruments, or convert floating-rate instruments from one index to another.

Interest rate caps and floors are agreements where, for a fee, the counterparty agrees to pay the Corporation the amount, if any, by which a specified market interest rate exceeds or is less than a defined rate applied to a notional amount. These contracts can also include a contractually specified limit of such rate differentials under which payment is required. In connection with interest rate risk management activities, interest rate caps and floors are used to convert fixed-rate assets or liabilities to variable-rate instruments or convert variable-rate assets or liabilities to fixed-rate instruments above or below contractually specified rates.

In connection with mortgage banking activities, the
Corporation uses interest rate swaps and floors and other financial instruments primarily to hedge the economic value of MSR.

Forward contracts provide for the delivery of financial
instruments at a specified future date and at a specified price or yield. The Corporation uses forward contracts to manage risk positions associated with certain mortgage banking activities. Forward contracts are traded in over-the-counter markets and do not have standardized terms. Counterparties to the Corporation's forward contracts are primarily U.S. Government agencies and brokers and dealers in mortgagebacked securities. In the event the counterparty is unable to meet its contractual obligations, the Corporation may be exposed to selling or purchasing mortgage loans at prevailing market prices. Substantially all forward contracts mature within 90 days of origination.

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The following table sets forth the maturity distribution and weighted average interest rates of financial derivatives used for interest rate risk management. The expected maturity
distribution of receive-fixed index amortizing swaps is based on implied forward rates. Weighted average interest rates paid or received represent contractual interest rates in effect on December 31, 1995 and expected rates based on implied forward rates.

The expected weighted average maturity of receive-fixed
index amortizing swaps shortened to 7 months at December
31, 1995, compared with 2 years and 10 months at year-end 1994, reflecting the impact of terminations, amortization and lower interest rates. Should interest rates increase, the maturity of such swaps would extend. Subsequent to year-end 1995, the Corporation terminated $\$ 2.1$ billion of receive-fixed index amortizing swaps resulting in a loss of $\$ 5.3$ million. The loss was deferred and will be amortized over the remaining life of the contracts.

<TABLE>
<CAPTION>
MATURITY DISTRIBUTION OF FINANCIAL DERIVATIVES

<FN>

NM - Not meaningful

Interest rate caps with a notional value of \(\$ 5.5\) billion require the counterparty to pay the Corporation the excess, if any, of 3-month LIBOR over the specified cap rate. At December 31, 1995, 3-month LIBOR was 5.63 percent and the specified cap rate was 6.50 percent.
</TABLE>
CORPORATE FINANCIAL REVIEW 1995 VERSUS 1994

<TABLE>
<CAPTION>
FINANCIAL DERIVATIVES
December 31, 1995

<FN>
NM - not meaningful
The floating rate portion of interest rate contracts is based on money-market indices. As a percent of notional value, 71 percent were based on 3 -month LIBOR, 19 percent on 1 -month LIBOR and the remainder on other short-term indices.

Interest rate caps with a notional value of \(\$ 5.5\) billion require the counterparty to pay the Corporation the excess, if any, of 3 -month LIBOR over the specified cap rate. At December 31, 1995, 3-month LIBOR was 5.63 percent and the specified cap rate was 6.50 percent
</TABLE>
LINE OF BUSINESS RESULTS
The management accounting process uses various methods of balance sheet and income statement allocations, transfers and assignments to evaluate the performance of various business units. Unlike financial accounting, there is no comprehensive, authoritative body of guidance for management accounting equivalent to generally accepted accounting principles. The following information is based on management accounting practices which conform to and support the management structure of the Corporation and is not necessarily comparable with similar information for any other financial services institution. Designations, assignments and allocations may change from time to time as the management accounting system is enhanced and business or product lines change.

In 1995, the Corporation realigned its line of business management structure along customer segments. The principal change was segregating the trust business, previously managed separately, into the corporate and consumer banking organizations. In addition, consistent with the Corporation's strategic focus and balance sheet realignment, asset/liability management has been redefined as a support function for the core lines of business. Results for 1994 are presented on a basis consistent with this new management reporting structure.

For management reporting purposes, the Corporation has designated five lines of business: Consumer Banking, Corporate Banking, Real Estate Banking, Mortgage Banking and Asset Management. The financial results presented in this section reflect each line of business as if it operated on a stand-alone basis. Securities or borrowings, and related interest rate spread, have been assigned to each line of business based on its net asset or liability position. In 1995, Consumer Banking was a generator of funds and, accordingly, was assigned securities, while the other lines of business received an assignment of borrowings as net asset generators. An assignment of securities is accompanied by an assignment of equity in accordance with the methodology described below. The interest rate spread on the remaining securities, the impact of financial derivatives used for interest rate risk management and securities transactions are excluded from line of business results and are reported separately in asset/liability management activities.

Capital is assigned to each business unit based on management's assessment of inherent risks and equity levels at independent companies that provide similar products and services. Capital assignments are not equivalent to regulatory capital guidelines and the total amount assigned may vary from consolidated shareholders' equity.

After-tax profit margin represents earnings expressed as a percentage of revenue. The overhead ratio is the percentage of noninterest expense to revenue. For purposes of these ratio computations, revenue includes net interest income on a fully taxable-equivalent basis and noninterest income.

Total earnings contributed by the lines of business were $\$ 820$ million in 1995 compared with $\$ 894$ million in 1994. The decline primarily resulted from an increase in Corporate Banking's allocated provision for credit losses which was a credit in the prior year. Line of business earnings differed from reported consolidated net income in both years due to
asset/liability management activities, differences between
specific reserve allocations to the lines of business and the
consolidated provision for credit losses, special charges and
certain unallocated revenues and expenses. The decline in
earnings from asset/liability management activities was
primarily due to actions taken to reposition the balance sheet.

LINE OF BUSINESS HIGHLIGHTS
<TABLE>
<CAPTION>
Return on
Year ended December 31
Capital
Average


CORPORATE FINANCIAL REVIEW 1995 VERSUS 1994

CONSUMER BANKING Consumer Banking provides lending,
deposit, personal trust, brokerage, investment, payment system access and other financial services to individuals and small businesses. Services are provided through a network of community banking offices, alternative delivery systems such as the National Financial Services Center and ATMs and regional banking centers offering a wide array of products at one location. Consumer Banking includes: Private Banking-affluent consumers and charitable organizations with specialized banking requirements; and Community Banking-small business customers having annual sales of up to \$5 million and all other consumers who use traditional branch and direct banking services.

The earnings contribution from Consumer Banking increased to 51 percent in 1995 from 43 percent a year ago. Earnings from Private Banking increased in 1995 as the benefit from loan growth, new trust business and higher brokerage fees more than offset expense growth from marketing activities in this sector. Community Banking earnings increased in 1995 as the result of higher net interest income associated with loan growth and a $\$ 28$ million pretax gain on the sale of certain branches partially offset by expenses associated with establishing the National Financial Services Center.
<TABLE>
<CAPTION>
CONSUMER BANKING


| <S> | <C> |  | <C> |  | <C> |  | <C> |  | <C> |  | <C> |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INCOME STATEMENT |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 82 |  |  | \$ | 75 |  | \$ 1,420 |  | \$ 1,375 |  | \$ 1,502 |  | \$ 1,450 |
| Noninterest income |  | 217 |  | 195 |  | 324 |  | 281 |  | 541 |  | 476 |
| Total revenue |  | 299 |  | 270 |  | 1,744 |  | 1,656 |  | 2,043 |  | 1,926 |
| Provision |  | 1 |  |  |  | 65 |  | 39 |  | 66 |  | 39 |
| Noninterest expense |  | 213 |  | 194 |  | 1,102 |  | 1,094 |  | 1,315 |  | 1,288 |
| Pretax earnings |  | 85 |  | 76 |  | 577 |  | 523 |  | 662 |  | 599 |
| Income taxes |  | 31 |  | 27 |  | 211 |  | 188 |  | 242 |  | 215 |
| Earnings | \$ | 54 | \$ | 49 | \$ | \$ 366 | \$ | 335 | \$ | \$ 420 |  | \$384 |
| AVERAGE BALANCE SHEET |  |  |  |  |  |  |  |  |  |  |  |  |
| Loans |  | 927 |  | 507 |  | \$13,455 |  | \$12,345 |  | \$15,382 |  | \$13,852 |
| Assigned assets |  |  |  |  |  | 20,752 |  | 21,392 |  | 20,752 |  | 21,392 |
| Other assets |  | 426 |  | 435 |  | 680 |  | 373 |  | 1,106 |  | 808 |
| Total assets |  | 353 |  | 942 |  | \$34,887 |  | \$34,110 |  | \$37,240 |  | \$36,052 |
| Net deposits |  | 456 |  | 251 |  | \$32,785 |  | \$32,122 |  | \$34,241 |  | \$33,373 |
| Assigned funds |  | 167 |  | 153 |  |  |  |  |  | 167 |  | 153 |
| Other funds |  | 494 |  | 333 |  | 326 |  | 284 |  | 820 |  | 617 |
| Assigned equity |  | 236 |  | 205 |  | 1,776 |  | 1,704 |  | 2,012 |  | 1,909 |
| Total funds |  | 353 |  | , 942 |  | \$34,887 |  | \$34,110 |  | \$37,240 |  | \$36,052 |
| PERFORMANCE RATIOS |  |  |  |  |  |  |  |  |  |  |  |  |
| After-tax profit margin |  | 18\% |  | 18\% |  | 21\% |  | 20\% |  | 21\% |  | 20\% |
| Overhead |  | 71 |  | 72 |  | 63 |  | 66 |  | 64 |  | 67 |
| Return on assigned equity |  | 23 |  | 23 |  | 21 |  | 20 |  | 21 |  | 20 |

## </TABLE>

<TABLE>
<CAPTION>


\section*{</TABLE>}

Corporation's primary markets, as well as from a network of offices located in major U.S. Cities. Corporate Banking includes: Large Corporate -- customers having annual sales of more than \(\$ 250\) million; Middle Market -- customers with annual sales of \(\$ 5\) million to \(\$ 250\) million and those in certain specialized industries such as communications, health care, natural resources, metals, public finance, financial services and automobile dealer finance; and Equity Management -private equity investments.

Corporate Banking provided 29 percent of line of business earnings in 1995 compared with 34 percent in 1994. Large Corporate earnings declined in the comparison due to a decrease in average loans and the impact of a \(\$ 15\) million pretax benefit recorded in 1994 from resolution of a problem asset. Average loans declined primarily due to initiatives to reduce certain low-spread loans. Middle Market earnings declined as the benefit of an increase in average loans was more than offset by an increase in the allocated provision for credit losses and narrower spreads on loans. A provision was allocated in 1995 primarily due to loan growth compared with a credit provision in 1994 that resulted from a significant reduction of problem assets. The contribution from Equity Management declined in 1995 as a result of lower venture capital income.

CORPORATE FINANCIAL REVIEW 1995 VERSUS 1994
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline \multicolumn{3}{|l|}{REAL ESTATE BANKING} \\
\hline Year ended December 31 & & \\
\hline Dollars in millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{INCOME STATEMENT} \\
\hline Net interest income & \$ 168 & \$ 178 \\
\hline Noninterest income & 17 & 59 \\
\hline Total revenue & 185 & 237 \\
\hline Provision & & (1) \\
\hline Noninterest expense & 66 & 73 \\
\hline Pretax earnings & 119 & 165 \\
\hline Income taxes & 40 & 56 \\
\hline Earnings & \$ 79 & \$ 109 \\
\hline \multicolumn{3}{|l|}{AVERAGE BALANCE SHEET} \\
\hline Loans & \$3,957 & \$4,140 \\
\hline Other assets & (61) & (108) \\
\hline Total assets & \$3,896 & \$4,032 \\
\hline Net deposits & \$ 159 & \$ 130 \\
\hline Assigned funds & 3,131 & 3,120 \\
\hline Other funds & (7) & 142 \\
\hline Assigned equity & 613 & 640 \\
\hline Total funds & \$3,896 & \$4,032 \\
\hline \multicolumn{3}{|l|}{PERFORMANCE RATIOS} \\
\hline After-tax profit margin & 43\% & 46\% \\
\hline Overhead & 36 & 31 \\
\hline Return on assigned equity & 13 & 17 \\
\hline </TABLE> & & \\
\hline
\end{tabular}

REAL ESTATE BANKING Real Estate Banking provides lending, deposit, treasury management, syndication, commercial mortgage-backed securitizations and other noncredit services to small, middle market and large customers. Real Estate Banking services are provided to customers seeking shortand intermediate-term credit for construction, acquisition and holding of commercial or residential real estate projects.

Real Estate Banking provided 10 percent of line of business earnings in 1995 compared with 12 percent in 1994. Earnings declined in the comparison due to lower loan volume and nonrecurring gains in 1994 on Midlantic's sales of assets held for accelerated disposition.

</TABLE>
MORTGAGE BANKING Mortgage Banking activities include
acquisition, origination, securitization and servicing of residential mortgages, as well as retention of selected loans in the portfolio.

Mortgage Banking contributed 6 percent of line of business
earnings in 1995 compared with 8 percent a year ago.
Mortgage Banking continued to operate in a competitive environment characterized by significantly reduced loan origination volumes. Earnings declined in 1995 as the benefit of an increase in portfolio loans was more than offset by narrower loan spreads and lower gains from sales of servicing.

<TABLE>
<CAPTION>
MORTGAGE SERVICING PORTFOLIO
\begin{tabular}{|c|c|c|}
\hline In millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$40,389 & \$34,768 \\
\hline Originations & 5,423 & 6,437 \\
\hline Acquisitions & 364 & 10,599 \\
\hline Repayments & \((4,751)\) & \((5,945)\) \\
\hline Sales & \((4,126)\) & \((5,470)\) \\
\hline December 31 & \$37,299 & \$40,389 \\
\hline
\end{tabular}
</TABLE>
During 1995, the Corporation funded $\$ 5.4$ billion of residential mortgages of which 81 percent represented new financing. The comparable amounts were $\$ 6.4$ billion and 78 percent, respectively, in 1994. At December 31, 1995, the Corporation's mortgage servicing portfolio totaled $\$ 37.3$ billion, had a weighted-average coupon rate of 7.98 percent and an estimated fair value of $\$ 419$ million. The servicing portfolio included $\$ 25.1$ billion serviced for others with a MSR carrying value of $\$ 268$ million. If interest rates decline and the rate of prepayment increases, the underlying servicing
fee income stream and related MSR fair value would be reduced. The Corporation seeks to manage this risk by using certain off-balance-sheet financial derivatives and on-balancesheet instruments whose values move in the opposite direction of MSR value changes. A gain of $\$ 11.2$ million, included in noninterest income, from instruments used to hedge the economic value of MSR was offset by a $\$ 10.9$ million MSR impairment charge included in noninterest expense.

ASSET MANAGEMENT Asset Management provides trust and
mutual fund investment management, strategy, research and asset servicing for institutional and family wealth customers. It serves customers through one unified money management organization.

<TABLE>
<CAPTION>
ASSET MANAGEMENT
\begin{tabular}{|c|c|c|}
\hline Year ended December 31 Dollars in millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline INCOME STATEMENT & & \\
\hline Net interest income & \$ (4) & \$ 8 \\
\hline Noninterest income & 197 & 134 \\
\hline Total revenue & 193 & 142 \\
\hline Provision & & \\
\hline Noninterest expense & 135 & 93 \\
\hline Pretax earnings & 58 & 49 \\
\hline Income taxes & 22 & 18 \\
\hline Earnings & \$ 36 & \$ 31 \\
\hline AVERAGE BALANCE SHEET & & \\
\hline Loans & \$ 68 & \$105 \\
\hline Assigned assets & & 113 \\
\hline Other assets & 276 & 28 \\
\hline Total assets & \$344 & \$246 \\
\hline Net deposits & \$127 & \$142 \\
\hline Assigned funds & 88 & \\
\hline Other funds & 33 & 41 \\
\hline Assigned equity & 96 & 63 \\
\hline Total funds & \$344 & \$246 \\
\hline \multicolumn{3}{|l|}{PERFORMANCE RATIOS} \\
\hline After-tax profit margin & 19\% & 22\% \\
\hline Overhead & 70 & 65 \\
\hline Return on assigned equity & 38 & 49 \\
\hline
\end{tabular}

</TABLE>
Asset Management contributed 4 percent of line of business earnings in 1995 compared with 3 percent a year ago. Asset Management earnings increased due to the impact of BlackRock, new business and an increase in the value of managed assets.

During 1995, assets under administration increased by \$60.9 billion to $\$ 282.4$ billion at December 31, 1995. The
BlackRock acquisition added approximately $\$ 25$ billion in discretionary assets, including \$15 billion of institutional funds and $\$ 10$ billion of mutual funds. At year-end 1995, the composition of discretionary assets under administration was 47 percent fixed income, 27 percent money market, 24 percent equity and 2 percent other.
<TABLE>
<CAPTION>
ASSETS UNDER ADMINISTRATION

| December 31 | Discretionary | Non- |  |
| :---: | :---: | :---: | :---: |
| In billions |  | Discretionary | Total |
| <S> | <C> | <C> | <C> |
| 1995 |  |  |  |
| Personal and charitable | \$30 | \$ 15 | \$ 45 |
| Institutional | 24 | 41 | 65 |
| Mutual funds | 42 | 130 | 172 |



## RISK MANAGEMENT

The Corporation's ordinary course of business involves
varying degrees of risk taking, the most significant of which are credit, liquidity and interest rate risk. To manage these risks, the Corporation has risk management processes designed to provide for risk identification, measurement, monitoring and control.

CREDIT RISK MANAGEMENT Credit risk represents the possibility that a customer or counterparty may not perform in accordance with contractual terms. Credit risk is inherent in the financial services business and results from extending credit to customers, purchasing securities, and entering into certain off-balance-sheet financial derivative transactions. The Corporation seeks to manage credit risk through diversification, utilizing exposure limits to any single industry or customer, requiring collateral and selling participations to third parties.

Credit Administration, which includes credit policy, loan
review and loan workout, manages and monitors credit risk by promulgating and enforcing uniform credit policies and exercising centralized oversight, review and approval procedures. Credit Policy, at the

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direction of the board of directors, establishes uniform underwriting standards that set forth the criteria used in extending credit.

To support consistent application of underwriting standards, credit officers work with lending officers in evaluating the creditworthiness of borrowers and structuring transactions. Credit decisions are made at the specific affiliate or market level. However, credit requests above certain limits or that involve exceptions to credit policies require additional corporate approvals.

NONPERFORMING ASSETS During 1995, nonperforming assets declined $\$ 221$ million reflecting continued improvement in asset quality. The following tables outline nonperforming assets by category and set forth the changes in nonperforming assets during 1995 and 1994.

## <TABLE>

<CAPTION>
NONPERFORMING ASSETS
December 31

Commercial \$118 \$219

Commercial real estate
Commercial mortgage 108103
Real estate project 4598
$\begin{array}{lll}\text { Consumer } & 10 & 20\end{array}$
Residential mortgage 54
Total nonaccrual loans $335 \quad 496$
Restructured loans

Total nonperforming loans
$358 \quad 565$
Foreclosed assets
Commercial real estate 105117
Residential mortgage 24

| Other | 49 | 54 |
| :---: | :---: | :---: |
| Total foreclosed assets | 178 | 192 |
| Total nonperforming assets | \$536 | \$757 |
| Nonperforming loans to loans | . $74 \%$ | 1.28\% |
| Nonperforming assets to loans and foreclosed assets | 1.10 | 1.71 |
| Nonperforming assets to assets | . 73 | . 98 |



## </TABLE>

<TABLE>
<CAPTION>
CHANGE IN NONPERFORMING ASSETS
\begin{tabular}{|c|c|c|}
\hline In millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline January 1 & \$ 757 & \$1,124 \\
\hline Transferred from accrual & 399 & 536 \\
\hline Acquisitions & 14 & 69 \\
\hline Returned to performing & (97) & (131) \\
\hline Principal reductions & (315) & (450) \\
\hline Sales & (111) & (205) \\
\hline Charge-offs and valuation adjustments & (111) & (186) \\
\hline December 31 & \$ 536 & \$ 757 \\
\hline
\end{tabular}
</TABLE>
At December 31, 1995, $\$ 88.7$ million of nonperforming loans were current as to principal and interest compared with \$89.8 million at December 31, 1994. Office, retail and land projects accounted for 76.0 percent of total nonperforming real estate project assets at December 31, 1995. The Corporation's primary markets accounted for 62.0 percent of total nonperforming real estate project assets. The southeast region of the United States and metropolitan Washington D.C. area accounted for 16.6 percent and 7.0 percent, respectively.

<TABLE>
<CAPTION>
ACCRUING LOANS CONTRACTUALLY PAST DUE 90 DAYS OR MORE
\begin{tabular}{|c|c|c|c|c|}
\hline & \multicolumn{2}{|c|}{Amount} & \multicolumn{2}{|l|}{Percent of Loans} \\
\hline December 31 & & & & \\
\hline Dollars in millions & 1995 & 1994 & 1995 & 1994 \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Consumer} \\
\hline Student & \$ 44 & \$ 37 & 2.90\% & 2.84\% \\
\hline Other & 51 & 31 & . 44 & . 31 \\
\hline Total consumer & 95 & 68 & . 72 & . 60 \\
\hline Residential mortgage & 63 & 52 & . 54 & . 53 \\
\hline Commercial & 22 & 21 & . 13 & . 14 \\
\hline Commercial real estate & 45 & 34 & . 92 & . 68 \\
\hline Total & \$225 & \$175 & . 46 & . 40 \\
\hline
\end{tabular}
</TABLE>
Loans not included in past due, nonaccrual or restructured categories, but where known information about possible credit problems causes management to be uncertain as to the ability of the borrowers to comply with the present loan repayment terms over the next six months, totaled $\$ 176$ million at December 31, 1995.

ALLOWANCE FOR CREDIT LOSSES In determining the adequacy of the allowance for credit losses, the Corporation allocates reserves to specific problem loans based on discounted cash flow analyses or collateral valuations for impaired loans and to pools of watchlist and non-watchlist loans. The allocations to pools of loans are developed by risk rating and industry classifications and are based on management's judgment concerning historical loss trends and other relevant factors. These factors may include, among others, local, regional and national economic conditions, portfolio concentrations, industry competition and consolidation, and the impact of government regulation. Consumer loan allocations are based on historical loss experience adjusted for portfolio activity and
current economic conditions.
The allowance for credit losses totaled $\$ 1.3$ billion at
December 31, 1995 compared with $\$ 1.4$ billion at December
31, 1994. The allowance as a percentage of period-end loans and nonperforming loans was 2.59 percent and 351.7 percent, respectively, at December 31, 1995. The comparable year-end 1994 amounts were 3.07 percent and

40
239.3 percent, respectively. Net charge-offs were . 29 percent of total loans in 1995 compared with . 40 percent in 1994. Management expects net charge-offs to increase modestly in 1996.

CHARGE-OFFS AND RECOVERIES

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|}
\hline Year ended December 31 Dollars in millions & Chargeoffs & Recoveries & \begin{tabular}{l}
Net \\
Chargeoffs
\end{tabular} & \begin{tabular}{l}
Percent of \\
Average Loans
\end{tabular} \\
\hline \[
\begin{aligned}
& \langle S> \\
& 1995
\end{aligned}
\] & <C> & <C> & <C> & <C> \\
\hline Consumer & \$109 & \$ 41 & \$ 68 & . \(57 \%\) \\
\hline Residential mortgage & 10 & 2 & 8 & . 07 \\
\hline Commercial & 84 & 49 & 35 & . 22 \\
\hline Commercial real estate & 37 & 15 & 22 & . 44 \\
\hline Total & \$240 & \$107 & \$133 & . 29 \\
\hline \multicolumn{5}{|l|}{1994} \\
\hline Consumer & \$ 93 & \$ 41 & \$ 52 & . \(46 \%\) \\
\hline Residential mortgage & 16 & 1 & 15 & . 17 \\
\hline Commercial & 116 & 59 & 57 & . 38 \\
\hline Commercial real estate & 64 & 19 & 45 & . 87 \\
\hline Total & \$289 & \$120 & \$169 & . 40 \\
\hline
\end{tabular}
</TABLE>
LIQUIDITY Liquidity represents an institution's ability to generate cash or otherwise obtain funds at reasonable rates to satisfy commitments to borrowers and demands of depositors and debtholders, and invest in strategic initiatives. Liquidity risk represents the likelihood the Corporation would be unable to generate cash or otherwise obtain funds at reasonable rates to satisfy commitments to borrowers, as well as the obligations to depositors and debtholders. Liquidity is managed through the coordination of the relative maturities of assets, liabilities and off-balance-sheet positions and is enhanced by the ability to raise funds in capital markets through direct borrowing or securitization of assets such as automobile and credit card loans.

During 1995, cash and due from banks increased $\$ 267$ million
to $\$ 3.7$ billion compared with an increase of $\$ 882$ million
during the prior year. Net cash provided by operating
activities decreased $\$ 718$ million in the comparison, primarily
due to an increase in loans held for sale associated with the Corporation's mortgage banking activities. Cash provided by investing activities increased to $\$ 7.0$ billion compared with $\$ 1.3$ billion used a year ago reflecting the Corporation's reduction of the securities portfolio. Net cash used by financing activities totaled $\$ 7.9$ billion in 1995 compared with \$311 million provided a year earlier as the Corporation reduced wholesale liabilities.

Liquid assets consist of cash and due from banks, short-term investments, loans held for sale and securities available for sale. At December 31, 1995, such assets totaled $\$ 21.8$ billion of which $\$ 7.6$ billion was pledged as collateral. Liquidity is also provided by residential mortgages which may be used as collateral for funds obtained through the Federal Home Loan Bank system. At December 31, 1995, approximately $\$ 5.3$
billion of residential mortgages were available as collateral for borrowings from the Federal Home Loan Bank system. The reduction in the securities portfolio and related wholesale funding sources is not expected to materially affect overall liquidity.

Liquidity for the parent company and its affiliates is also generated through the issuance of securities in public or private markets, lines of credit and dividends from
subsidiaries. Under effective shelf registration statements at December 31, 1995, the Corporation had available $\$ 140$
million of debt, $\$ 300$ million of preferred stock and $\$ 350$
million of securities that may be issued as either debt or preferred stock. In addition, the Corporation had a $\$ 300$ million unused committed line of credit. Funds obtained from any of these sources can be used for both bank and nonbank activities.

Management believes the Corporation has sufficient liquidity to meet its current obligations to customers, debtholders and others. The impact of replacing liabilities is reflected in the income simulation model used in the Corporation's overall asset/liability management process.

INTEREST RATE RISK Interest rate risk arises primarily through the Corporation's normal business activities of extending loans and taking deposits. Many factors, including economic and financial conditions, general movements in market interest rates, and consumer preferences, affect the spread between interest earned on assets and interest paid on liabilities. Financial derivatives, primarily interest rate swaps, caps and floors, are used to alter the interest rate characteristics of assets and liabilities. For example, receive-fixed interest rate swaps effectively convert variable-rate assets to fixed-rate assets.

In managing interest rate risk, the Corporation seeks to minimize the reliance on a particular interest rate scenario as a source of earnings. Accordingly, wholesale activities, including securities, funding, financial derivatives and capital markets activities, are used in managing core business exposures within specified guidelines. Interest rate risk is centrally managed by asset and liability (A\&L) management. Senior management and Board of Directors' committees oversee $A \& L$ management and periodically review interest rate risk exposures.

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A number of measures are used to monitor and manage interest rate risk, including income simulation and interest sensitivity (gap) analyses. In addition, the Corporation is in the process of developing longer-term measures of interest rate sensitivity including duration of equity and equity at risk. Such models are designed to estimate the impact on the value of equity resulting from changes in interest rates and supplement the simulation model and gap analyses.

An income simulation model is the primary tool used to assess the direction and magnitude of changes in net interest income resulting from changes in interest rates. Key assumptions employed in the model include prepayment speeds on mortgage-related assets, cash flows and maturities of financial instruments, changes in market conditions, loan volumes and pricing, deposit sensitivity, customer preferences, and management's financial and capital plans. These assumptions are inherently uncertain and, as a result, the model can not precisely estimate net interest income or precisely predict the impact of higher or lower interest rates on net interest income.

The Corporation's guidelines provide that net interest income should not decrease by more than 3 percent if interest rates gradually increase or decrease from current rates by 100 basis points over a twelve month period. At December 31, 1995, based on the results of the simulation model, the Corporation was within these guidelines. Actual results will differ from simulated results due to timing, magnitude and frequency of interest rate changes and changes in market conditions and management strategies, among other factors.

Additional interest rate scenarios are modeled to address a wider range of rate movement, yield curve, term structure and basis risk exposures. Depending on market conditions and other inherent risks, these scenarios may be modeled more or less frequently. Such analyses are used as supplemental measurements only and limits have not been established.

The Corporation also employs interest sensitivity (gap) analysis to assess interest rate risk. A gap analysis represents a point-in-time net position of assets, liabilities and off-balancesheet instruments subject to repricing in specified time periods. The Corporation's limit for the cumulative one-year gap position is 10 percent. A cumulative asset-sensitive gap position indicates assets are expected to reprice more quickly
than liabilities. Alternatively, a cumulative liability-sensitive
gap position indicates liabilities are expected to reprice more quickly than assets. The cumulative one-year gap position was 7.0 percent asset sensitive at December 31, 1995. During January 1996, to reduce exposure to declining rates, the Corporation added receive-fixed interest rate swaps with a term of two years which converted assets from variable rates to fixed rates. As a result, the asset sensitivity of the cumulative one-year gap position was reduced to 3.8 percent. Gap analysis alone does not accurately measure the magnitude of changes in net interest income since changes in interest rates over time do not impact all categories of assets, liabilities and off-balance-sheet instruments equally or simultaneously.

INTEREST RATE SENSITIVITY (GAP) ANALYSIS

<TABLE>

5,748 6,633
\begin{tabular}{|c|c|c|c|c|}
\hline \$31,650 & \$3,900 & \$6,429 & \$6,849 & \$11,829 \\
\hline
\end{tabular}

Liabilities and shareholders' equity
Noninterest-bearing deposits \$ 1,416 \$
9,291 \$10,707
Interest-bearing deposits
\begin{tabular}{rrrrr}
11,892 & \(\$ 3,126\) & \(\$ 3,548\) & \(\$ 2,694\) & \(\$ 2,477\) \\
14,766 & 929 & 886 & 208 & 453
\end{tabular}
\begin{tabular}{llll} 
Borrowings & 14,766 & 929 & 886
\end{tabular}
1,821 19,063 Other liabilities
\(552 \quad 1,674\) 122
1,552 1,674
Shareholders' equity
5,768 5,768
\begin{tabular}{|c|c|c|c|c|c|}
\hline Total liabilities and shareholders' equity
\[
\$ 30,887 \quad \$ 73,404
\] & \$28,196 & \$4,055 & \$4,434 & \$2,902 & \$2,930 \\
\hline Off-balance-sheet items
\$(19) & \$ \((2,120)\) & \$1,085 & \$429 & \$96 & \$529 \\
\hline ```
    Interest rate sensitivity
$(18,159)
``` & \$1,334 & \$930 & \$2,424 & \$4,043 & \$9,428 \\
\hline Cumulative gap & \$1,334 & \$2,264 & \$4,688 & \$8,731 & \$18,159 \\
\hline
\end{tabular}
- ---------------------------
</TABLE>
CORPORATE FINANCIAL REVIEW 1994 VERSUS 1993

## OVERVIEW

Net income for 1994 was $\$ 883.9$ million, or $\$ 2.52$ per fully
diluted share, compared with $\$ 898.5$ million, or $\$ 2.60$ per share, for 1993. Return on average assets and return on average common shareholders' equity were 1.19 percent and 16.09 percent, respectively, in 1994 compared with 1.40 percent and 18.55 percent, respectively, in 1993.
of Financial Accounting Standards ("SFAS") No. 112,
"Employers' Accounting for Postemployment Benefits." SFAS
No. 112 requires accrual of a liability for benefits to be paid to
former or inactive employees after employment, but before
retirement. The cumulative effect of the change in accounting decreased net income by $\$ 7.5$ million or, $\$ .02$ per fully diluted share.

Effective January 1, 1993, the Corporation adopted SFAS No.
109, "Accounting for Income Taxes," and changed its
accounting method for certain intangible assets. The combined effect of these changes increased net income by $\$ 19.6$ million, or $\$ .06$ per fully diluted share.

Income before the cumulative effect of the changes in accounting principles was $\$ 891.5$ million or $\$ 2.54$ per fully diluted share, in 1994 compared with $\$ 878.9$, or $\$ 2.54$ per fully diluted share, in 1993.

MERGERS AND ACQUISITIONS
During 1994, the Corporation acquired First Eastern Corp. Wilkes-Barre, Pennsylvania, and United Federal Bancorp, Inc., State College, Pennsylvania. The acquisitions added assets and deposits of $\$ 2.8$ billion and $\$ 2.4$ billion, respectively.

In November 1993, the Corporation acquired PNC Mortgage. This acquisition added mortgage-related assets of $\$ 7.6$ billion and a mortgage servicing portfolio totaling \$27 billion, including $\$ 21$ billion serviced for others. In June 1994, the Corporation purchased a $\$ 10$ billion residential mortgage servicing portfolio from the Associates Corporation of North America.

INCOME STATEMENT REVIEW
During 1994, taxable-equivalent net interest income
represented 68.2 percent of total revenue before net securities
transactions compared with 71.8 percent in 1993. Noninterest
income before net securities transactions represented 31.8
percent of total revenue in 1994 and 28.2 percent in 1993.

<TABLE>
<CAPTION>
INCOME STATEMENT HIGHLIGHTS
\begin{tabular}{|c|c|c|c|c|}
\hline & & & & \\
\hline \multicolumn{5}{|l|}{Year ended December 31} \\
\hline Dollars in millions & 1994 & 1993 & Amount & Percent \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{5}{|l|}{Net interest income (taxable-equivalent} \\
\hline basis) & \$2,530 & \$2,391 & \$ 139 & 5.8\% \\
\hline Provision for credit losses & 84 & 350 & (266) & (76.0) \\
\hline Noninterest income before securities transactions & 1,181 & 941 & 240 & 25.5 \\
\hline Net securities gains (losses) & (142) & 195 & (337) & (172.8) \\
\hline Noninterest expense before special charges & 2,190 & 1,985 & 205 & 10.3 \\
\hline Special charges & 48 & & 48 & NM \\
\hline Net income & 884 & 898 & (14) & (1.6) \\
\hline
\end{tabular}
<FN>
NM - not meaningful
</TABLE>
NET INTEREST INCOME On a fully taxable-equivalent basis, net
interest income for 1994 increased $\$ 139.5$ million, or 5.8
percent, primarily due to a $\$ 9.4$ billion increase in average
earning assets partially offset by a narrower interest rate spread.

<TABLE>
<CAPTION>
NET INTEREST INCOME
Year ended December 31
\(\begin{array}{lll}\text { Taxable-equivalent basis } & & \\ \text { Dollars in millions } & 1994 & 1993\end{array}\)

\begin{tabular}{|c|c|c|c|c|}
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Interest income/expense before financial derivatives & & & & \\
\hline Interest income & \$4,600 & \$3,852 & \$ 748 & 19.4\% \\
\hline Loan fees & 83 & 80 & 3 & 3.8 \\
\hline Taxable-equivalent adjustment & 38 & 51 & (13) & (25.5) \\
\hline Total interest income & 4,721 & 3,983 & 738 & 18.5 \\
\hline Interest expense & 2,320 & 1,857 & 463 & 24.9 \\
\hline Net interest income before financial derivatives & 2,401 & 2,126 & 275 & 12.9 \\
\hline Effect of financial derivatives on & & & & \\
\hline Interest income & 41 & 91 & (50) & (54.9) \\
\hline Interest expense & (88) & (174) & 86 & 49.4 \\
\hline Total effect of financial derivatives & 129 & 265 & (136) & (51.3) \\
\hline Net interest income & \$2,530 & \$2,391 & \$ 139 & 5.8 \\
\hline
\end{tabular}

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CORPORATE FINANCIAL REVIEW 1994 VERSUS 1993

The 1994 net interest margin narrowed to 3.64 percent
compared with 3.99 percent in 1993 as deposit and
borrowings costs increased more rapidly than loan yields. In
addition, the narrower margin reflects the impact of actions begun in the latter half of 1994 to reposition the balance sheet and to reduce interest rate sensitivity.

PROVISION FOR CREDIT LOSSES The provision for credit losses was \(\$ 83.5\) million and \(\$ 350.2\) million in 1994 and 1993, respectively. Continued improvement in economic conditions, combined with management's ongoing efforts to improve asset quality, resulted in lower nonperforming asset and charge-off levels, and a higher reserve coverage of nonperforming loans.

NONINTEREST INCOME Noninterest income before securities
transactions increased \(\$ 239.7\) million, or 25.5 percent, to \(\$ 1.2\) billion in 1994. Investment management and trust revenue increased \(\$ 20.0\) million, or 6.4 percent, due to an increase in new business partially offset by a decline in the value of managed assets. Mortgage banking income increased \$148.0 million to \(\$ 198.5\) million as a result of the PNC Mortgage acquisition and the purchase of the Associates mortgage servicing portfolio.

Other noninterest income increased \(\$ 57.9\) million to \(\$ 156.9\) million due to gains from Midlantic's sales of assets held for accelerated disposition totaling \(\$ 32.3\) million, sales of other assets, and higher venture capital income.

Net securities losses totaled \(\$ 141.6\) million in 1994 compared with net securities gains of \(\$ 194.7\) million in 1993. During 1994, securities were sold in connection with initiatives to downsize the securities portfolio and to reduce interest rate sensitivity.

NONINTEREST EXPENSE Noninterest expense totaled \(\$ 2.2\) billion in 1994 compared with \(\$ 2.0\) billion in 1993. The increase was primarily due to acquisitions and a \(\$ 48.3\) million special charge related to the consolidation of telebanking centers and rationalization of the retail branch network.

Staff expense totaled \(\$ 1.0\) billion in 1994 compared with
\(\$ 901.2\) million in 1993. The increase was primarily due to acquisitions in the mortgage banking and consumer banking businesses. Average full-time equivalent employees increased 13.5 percent.

Net occupancy and equipment expense increased \(\$ 32.8\) million and intangible amortization increased \(\$ 48.4\) million primarily attributable to acquisitions. Other noninterest expense decreased 3.0 percent to \(\$ 626.2\) million primarily due to lower foreclosed asset expense.

Total assets increased \$1.4 billion to \$77.5 billion at December 31, 1994 primarily due to acquisitions.

Total consumer and residential mortgage loans increased \(\$ 2.0\) billion primarily due to acquisitions and portfolio
management strategies. Commercial loans outstanding were \(\$ 15.5\) billion at December 31, 1994 and 1993. Total
commercial real estate loans were \(\$ 5.1\) and \(\$ 5.2\) billion at December 31, 1994 and December 31, 1993, respectively.

Securities totaled \(\$ 23.7\) billion at December 31, 1994 compared with \(\$ 25.5\) billion at December 31, 1993. Securities represented 33.9 percent of earning assets at December 31, 1994 compared with 35.8 percent at the prior year end. The reduction reflects management's actions to reduce the size of the securities portfolio and to reduce interest rate sensitivity.

Deposits increased \(\$ 1.1\) billion to \(\$ 45.8\) billion in the year-toyear comparison as increases from acquired deposits were partially offset by lower brokered and time deposits.

Borrowed funds totaled \$12.2 billion at December 31, 1994 compared with \$12.3 billion at December 31, 1993. During 1994, certain repurchase agreements and treasury, tax and loan borrowings were replaced with commercial paper and term Federal funds purchased.

ASSET QUALITY During 1994, asset quality continued to improve. Nonperforming assets totaled \(\$ 757\) million at December 31, 1994 compared with \$1.1 billion at year-end 1993.

Accruing loans contractually past due 90 days or more as to the payment of principal or interest totaled \(\$ 175\) million at December 31, 1994 compared with \$171 million at December 31, 1993. Residential mortgage and student loans of \(\$ 52\) million and \(\$ 37\) million were included in the total at December 31, 1994 compared with \(\$ 61\) million and \(\$ 42\) million, respectively, at year-end 1993.

ALLOWANCE FOR CREDIT LOSSES The allowance for credit losses was \(\$ 1.4\) billion at December 31, 1994 and 1993, representing 3.07 percent of total loans at December 31, 1994 compared with 3.26 percent at year-end 1993. As a percentage of periodend nonperforming loans, the allowance for credit losses was 239.3 percent at December 31, 1994 compared with 160.3 percent at year-end 1993.

CAPITAL Shareholders' equity totaled \(\$ 5.7\) billion and \(\$ 5.4\) billion at December 31, 1994 and 1993, respectively, and the leverage ratio was 7.10 percent and 7.69 percent in the comparison. Tier I and total risk-based capital ratios were 9.36 percent and 12.41 percent, respectively, at December 31, 1994. The comparable December 31, 1993 ratios were 9.75 percent and 12.55 percent.

REPORTS ON CONSOLIDATED FINANCIAL STATEMENTS

MANAGEMENT'S REPORT ON THE FINANCIAL
REPORTING INTERNAL CONTROL STRUCTURE

PNC Bank Corp. is responsible for the preparation, integrity and fair presentation of its published financial statements. The consolidated financial statements included in this annual report have been prepared in accordance with generally accepted accounting principles and, as such, include judgments and estimates of management. PNC Bank Corp. also prepared the other information included in the annual report and is responsible for its accuracy and consistency with the consolidated financial statements.

Management is responsible for establishing and maintaining an effective internal control structure over financial reporting. The internal control system is augmented by written policies and procedures and by audits performed by an internal audit staff which reports to the Audit Committee of the Board of Directors. Internal auditors monitor the operation of the internal control system and report findings to management and the Audit Committee, and corrective actions are taken to address identified control deficiencies and other opportunities
for improving the system. The Audit Committee, composed solely of outside directors, provides oversight to the financial reporting process.

There are inherent limitations in the effectiveness of any system of internal control, including the possibility of human error and circumvention or overriding of controls.
Accordingly, even an effective internal control system can provide only reasonable assurance with respect to financial statement preparation. Further, because of changes in conditions, the effectiveness of an internal control system may vary over time.

Management assessed PNC Bank Corp.'s internal control structure over financial reporting as of December 31, 1995. This assessment was based on criteria for effective internal control over financial reporting described in "Internal ControlIntegrated Framework" issued by the Committee of Sponsoring Organizations of the Treadway Commission.
Based on this assessment, management believes that PNC
Bank Corp. maintained an effective internal control system over financial reporting as of December 31, 1995.
/s/ THOMAS H. O'BRIEN
- ----------------------

Thomas H. O'Brien
Chairman and
Chief Executive Officer
/s/ ROBERT L. HAUNSCHILD
----------------------------

Robert L. Haunschild
Senior Vice President and
Chief Financial Officer

REPORT OF ERNST \& YOUNG LLP, INDEPENDENT AUDITORS

Shareholders and Board of Directors
PNC Bank Corp.
We have audited the accompanying consolidated balance sheet of PNC Bank Corp. and subsidiaries as of December 31, 1995 and 1994, and the related consolidated statements of income, changes in shareholders' equity, and cash flows for each of the three years in the period ended December 31, 1995. These financial statements are the responsibility of PNC Bank Corp.'s management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of PNC Bank Corp. and subsidiaries at December 31, 1995 and 1994, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 31, 1995, in conformity with generally accepted accounting principles.

As discussed in Notes to Consolidated Financial Statements, PNC Bank Corp. changed its method of accounting for mortgage servicing rights in 1995, postemployment benefits in 1994, and income taxes and intangible assets in 1993.
/s/ ERNST \& YOUNG LLP
Pittsburgh, Pennsylvania
February 8, 1996
\begin{tabular}{|c|c|c|}
\hline Dollars in millions, except par values & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline ASSETS & & \\
\hline Cash and due from banks & \$ 3,679 & \$ 3,412 \\
\hline Short-term investments & 1,611 & 1,550 \\
\hline Loans held for sale & 659 & 487 \\
\hline Securities available for sale & 15,839 & 3,790 \\
\hline Investment securities, fair value of \$18,559 & & 19,880 \\
\hline Loans, net of unearned income of \(\$ 403\) and \(\$ 385\) Allowance for credit losses & \[
\begin{aligned}
& 48,653 \\
& (1,259)
\end{aligned}
\] & \[
\begin{aligned}
& 44,043 \\
& (1,352)
\end{aligned}
\] \\
\hline Net loans & 47,394 & 42,691 \\
\hline Other & 4,222 & 5,651 \\
\hline Total assets & \$73,404 & \$77,461 \\
\hline \multicolumn{3}{|l|}{LIABILITIES} \\
\hline \multicolumn{3}{|l|}{Deposits} \\
\hline Noninterest-bearing & \$10,707 & \$9,840 \\
\hline Interest-bearing & 36,192 & 35,978 \\
\hline Total deposits & 46,899 & 45,818 \\
\hline \multicolumn{3}{|l|}{Borrowed funds} \\
\hline Federal funds purchased & 3,817 & 2,219 \\
\hline Repurchase agreements & 2,851 & 4,302 \\
\hline Commercial paper & 753 & 1,226 \\
\hline Other & 1,244 & 4,446 \\
\hline Total borrowed funds & 8,665 & 12,193 \\
\hline Notes and debentures & 10,398 & 12,127 \\
\hline Other & 1,674 & 1,596 \\
\hline Total liabilities & 67,636 & 71,734 \\
\hline \multicolumn{3}{|l|}{SHAREHOLDERS' EQUITY} \\
\hline Preferred stock & 1 & 51 \\
\hline \multicolumn{3}{|l|}{Common stock - \$5 par value} \\
\hline Authorized: 450,000,000 shares & & \\
\hline Issued: 340,863,348 and 343,820,327 shares & 1,704 & 1,719 \\
\hline Capital surplus & 545 & 692 \\
\hline Retained earnings & 3,571 & 3,535 \\
\hline Deferred benefit expense & (79) & (83) \\
\hline Net unrealized securities gains (losses) & 26 & (122) \\
\hline Common stock held in treasury at cost: \(2,814,910\) shares & & (65) \\
\hline Total shareholders' equity & 5,768 & 5,727 \\
\hline Total liabilities and shareholders' equity & \$73,404 & \$77,461 \\
\hline
\end{tabular}

\section*{</TABLE>}

See accompanying Notes to Consolidated Financial Statements.

46
CONSOLIDATED STATEMENT OF INCOME
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{\multirow[t]{2}{*}{Year ended December 31}} \\
\hline & & \\
\hline In thousands, except per share data & 1995 & 1994 \\
\hline \multicolumn{3}{|l|}{1993} \\
\hline - ----- & & \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{<C>} \\
\hline \multicolumn{3}{|l|}{INTEREST INCOME} \\
\hline Loans and fees on loans & \$3,742,877 & \$3,188, 611 \\
\hline \multicolumn{3}{|l|}{\$2,641,910} \\
\hline Securities & 1,282,929 & 1,407,104 \\
\hline \multicolumn{3}{|l|}{\(1,295,067\) l} \\
\hline Other & 123,625 & 127,432 \\
\hline \multicolumn{3}{|l|}{85,794} \\
\hline Total interest income & 5,149,431 & 4,723,147 \\
\hline \multicolumn{3}{|l|}{4,022,771} \\
\hline \multicolumn{3}{|l|}{INTEREST EXPENSE} \\
\hline Deposits & 1,551,816 & 1,159,242 \\
\hline \multicolumn{3}{|l|}{1,005,658} \\
\hline Borrowed funds & 834,654 & 514,133 \\
\hline 360,288 & & \\
\hline Notes and debentures & 621,092 & 557,778 \\
\hline
\end{tabular}


Total interest expense 1,682,944

Net interest income
2,339,827
Provision for credit losses
350,249
\[
----1-1
\]

Net interest income less provision for credit losses
1,989,578
NONINTEREST INCOME
Investment management and trust
315,308
Service fees
475,919
Mortgage banking
50,590
Net securities gains (losses)
194,699
Other
99,082
\(\qquad\)
Total noninterest income
1,135,598
NONINTEREST EXPENSE
Staff expense
901,198
Net occupancy and equipment
300,811
Intangible asset and MSR amortization
37,923
Federal deposit insurance
99,329
Other
645,428
Special charges
-------------
Total noninterest expense
1,984,689
--------------
Income before income taxes and cumulative effect of changes in accounting principles
1,140,487
Applicable income taxes
261,539
-------------
Income before cumulative effect of changes in accounting principles
878,948
Cumulative effect of changes in accounting principles, net of tax benefits of \(\$ 4,598\) and \(\$ 5,343\)
19,569
--------------

Net income
\$ 898,517

EARNINGS PER COMMON SHARE
Primary before cumulative effect of changes in accounting principles
\$2. 56
Cumulative effect of changes in accounting principles
.06
--------------
Primary
\$2. 62
-------------
Fully diluted before cumulative effect of changes in accounting principles \$2. 54
Cumulative effect of changes in accounting principles
.06
------------
Fully diluted
\$2. 60
\begin{tabular}{|c|c|}
\hline 3,007,562 & 2,231,153 \\
\hline 2,141,869 & 2,491,994 \\
\hline 6,000 & 83,458 \\
\hline 2,135,869 & 2,408,536 \\
\hline 420,160 & 335,315 \\
\hline 494,649 & 489,785 \\
\hline 186,617 & 198,548 \\
\hline \((279,694)\) & \((141,582)\) \\
\hline 138,687 & 156,934 \\
\hline 960,419 & 1,039,000 \\
\hline 1,065,057 & 1,040,926 \\
\hline 346,064 & 333,633 \\
\hline 114,671 & 86,297 \\
\hline 57,669 & 102,309 \\
\hline 625,889 & 626,155 \\
\hline 259,926 & 48,300 \\
\hline 2,469,276 & 2,237,620 \\
\hline 627,012 & 1,209,916 \\
\hline 218,952 & 318,460 \\
\hline 408,060 & 891,456 \\
\hline & \((7,528)\) \\
\hline \$ 408,060 & \$ 883,928 \\
\hline \multirow[t]{2}{*}{\$1.19} & \$2.56 \\
\hline & (.02) \\
\hline \$1.19 & \$2.54 \\
\hline \multirow[t]{2}{*}{\$1.19} & \$2.54 \\
\hline & (.02) \\
\hline \$1.19 & \$2.52 \\
\hline
\end{tabular}
\begin{tabular}{l|} 
CASH DIVIDENDS DECLARED PER COMMON SHARE \\
\(\$ 1.175\)
\end{tabular}\(\quad\) \$1.40 \(\quad\) \$1.31
</TABLE>
See accompanying Notes to Consolidated Financial Statements.

47
CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY


Common stock issued (4,532,108 shares)
23
(8)

15


CONSOLIDATED STATEMENT OF CASH FLOWS
<TABLE>
<CAPTION>

| Year ended December 31 | 1995 |
| :--- | :--- |
| In millions |  |
| 1993 |  |

1993


| <S> | <C> |  | <C> |  |
| :---: | :---: | :---: | :---: | :---: |
| <C> |  |  |  |  |
| OPERATING ACTIVITIES |  |  |  |  |
| Net income | \$ | 408 | \$ | 884 |

ot incom ACTIVITIES
\$ 898
Adjustments to reconcile net income to net cash provided by operating activities Cumulative effect of changes in accounting principles
(20)

Provision for credit losses 84
350
Provision for OREO losses 6
66
Depreciation, amortization and accretion 296
39
Deferred income taxes
128
(133)

Net securities (gains) losses 280
(195)

Net gain on sales of assets (77) (104)
(20)

Valuation adjustments (15) (13) (15) (1) (1) (1) (1)
(22)

Changes in
Loans held for sale (172) 957
(42)

Other
211
-_-_---_-_--
Net cash provided by operating activities
1,120
1,838
1,232
INVESTING ACTIVITIES
Net change in loans
$(2,021)$
$(1,279)$
(2,736)
Repayment
Securities available for sale
1,791
2,746
1,196
Investment securities
9,278
Sales
Securities available for sale 7,983 12,318
17,239
Loans
86
Foreclosed assets
284
Purchases
Securities available for sale (3,409) (11,116)
$(13,620)$
Investment securities
(161)
$(8,754)$
$(14,208)$
Loans
(702)
(29)


NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1 ACCOUNTING POLICIES

BUSINESS PNC Bank Corp. provides a broad range of banking and related financial services through its subsidiaries to
consumers, small businesses and corporate customers and is subject to intense competition from other financial services companies with respect to these services and customers. PNC Bank Corp. is also subject to the regulations of certain federal and state agencies and undergoes periodic examinations by certain regulatory authorities.

BASIS OF FINANCIAL STATEMENT PRESENTATION The consolidated financial statements include the accounts of PNC Bank Corp. and its subsidiaries ("Corporation"), substantially all of which are wholly owned. Such statements have been prepared in accordance with generally accepted accounting principles. All significant intercompany accounts and transactions have been eliminated in the consolidated financial statements. The merger between PNC Bank Corp. and Midlantic Corporation ("Midlantic" or "MC") was completed on December 31, 1995 and accounted for as a pooling of interests. Accordingly, all financial information has been restated as if the companies were combined for all periods presented.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the amounts reported in the financial statements. Actual results will differ from such estimates and such differences may be material to the financial statements.

LOANS HELD FOR SALE Loans held for sale primarily consist of residential mortgages and are carried at the lower of cost or aggregate market value. Gains and losses on these loans are included in mortgage banking income.

SECURITIES Securities are classified as investments and carried at amortized cost if management has the positive intent and ability to hold the securities to maturity. Securities purchased with the intention of recognizing short-term profits are placed in the trading account and are carried at market value. Gains and losses on trading securities are included in other income. Securities not classified as investments or trading are designated as securities available for sale and carried at fair value with unrealized gains and losses reflected in shareholders' equity. Gains and losses on sales of securities available for sale are generally computed on a specific security basis and recognized in results of operations.

LOANS Interest income with respect to loans is accrued on the principal amount outstanding, except for lease financing income and interest on certain consumer loans which are recognized over their respective terms using methods which approximate the level yield method. Significant loan fees are deferred and accreted to interest income over the respective lives of the loans.

NONPERFORMING ASSETS Nonperforming assets are comprised of nonaccrual and restructured loans and foreclosed assets. Generally, a loan is classified as nonaccrual and the accrual of interest is discontinued when it is determined the collection of interest or principal is doubtful or when a default of interest or principal has existed for 90 days or more, unless the loan is well secured and in the process of collection. When interest accrual is discontinued, unpaid interest credited to income in the current year is reversed and unpaid interest accrued in the prior year, if any, is charged against the allowance for credit losses. A loan is categorized as restructured if the original interest rate, repayment terms, or both, are restructured due to a deterioration in the financial condition of the borrower and it was not previously classified as nonaccrual. Nonperforming loans are generally not returned to performing status until the obligation is brought current, has performed in accordance with the contractual terms for a reasonable period of time and the ultimate collectibility of the total contractual principal and interest is no longer in doubt.

Foreclosed assets are comprised of property acquired through a foreclosure proceeding or acceptance of a deed-in-lieu of foreclosure. These assets are recorded at the lower of the related loan balance or market value of the collateral less estimated disposition costs at the date acquired. Subsequently, foreclosed assets are valued at the lower of the amount recorded at acquisition date or the then current market value less estimated disposition costs. Any gains or losses realized upon disposition of the property are reflected in income. Market values are estimated primarily based upon appraisals.

Interest collected on impaired loans is recognized on the cash basis or cost recovery method.

ALLOWANCE FOR CREDIT LOSSES Effective January 1, 1995, the Corporation adopted Statement of Financial Accounting
Standards ("SFAS") No. 114, "Accounting by Creditors for
Impairment of a Loan," as amended. Under this Standard, the
Corporation estimates credit losses on impaired loans based on the present value of expected cash flows or the fair value of the underlying collateral if the loan repay-

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ment is expected to come from the sale or operation of such collateral. For purposes of this Standard, nonaccrual and restructured commercial and commercial real estate loans are considered to be impaired. Prior to 1995, credit losses related to these loans were estimated based on undiscounted cash flows or the fair value of the underlying collateral.

The allowance for credit losses is established through provisions for credit losses charged against income. Loans deemed to be uncollectible are charged against the allowance account.

The allowance is maintained at a level believed by management to be sufficient to absorb estimated potential credit losses. Management's determination of the adequacy of the allowance is based on periodic evaluations of the credit portfolio and other relevant factors. This evaluation is inherently subjective as it requires material estimates, including the amounts and timing of expected future cash flows on impaired loans, which may be susceptible to significant change. The allowance for credit losses on impaired loans pursuant to SFAS No. 114 is one component of the methodology for determining the allowance for credit losses. The remaining components of the allowance for credit losses provide for estimated losses on consumer loans and residential mortgages, and general amounts for historical loss experience, uncertainties in estimating losses and inherent risks in the various credit portfolios.

INTANGIBLE ASSETS AND MORTGAGE SERVICING RIGHTS Effective January 1, 1993, the Corporation changed its method of accounting for certain identifiable intangible assets, consisting primarily of purchased mortgage servicing rights. Such assets are accounted for at the lower of amortized cost or the estimated value of the discounted future net revenues on a disaggregated basis. Previously, future net revenues were not discounted for this purpose. The cumulative effect of the change decreased net income by $\$ 10.4$ million, or $\$ .03$ per fully diluted share.

In 1995, the Corporation adopted SFAS No. 122, "Accounting for Mortgage Servicing Rights," on a prospective basis as required by the Standard. SFAS No. 122 provides for the recognition of originated mortgage servicing rights ("OMSR") retained for loans sold by allocating total costs incurred between the loan and the servicing rights based on their relative fair values. Previously, the value of OMSR was not recognized as an asset when the related loan was sold. Mortgage servicing rights ("MSR") are amortized in proportion to, and over the period of, estimated net servicing income. To determine the fair value of MSR, the Corporation estimates the present value of future cash flows incorporating numerous assumptions including servicing income, cost of servicing, discount rates, prepayment speeds and default rates.

SFAS No. 122 also requires establishment of a valuation allowance for the excess of the carrying amount of capitalized MSR over estimated fair value. For purposes of measuring impairment, MSR are disaggregated and stratified on predominant risk characteristics, primarily loan type, interest rate and investor type.

The after-tax amount of OMSR recognized in 1995 was $\$ 24.1$ million, or $\$ .07$ per fully diluted share.

Intangible assets, which are included in other assets, are amortized using accelerated and straight-line methods over their respective estimated useful lives. Goodwill is amortized on a straight-line basis over periods ranging from 15 to 25 years.

DEPRECIATION AND AMORTIZATION For financial reporting purposes, premises and equipment are depreciated principally using the straight-line method over the estimated useful lives of the assets. Accelerated methods are used for federal income tax purposes. Leasehold improvements are amortized over their estimated useful lives or their respective lease terms,
whichever is shorter.

FINANCIAL DERIVATIVES The Corporation uses off-balance-sheet financial derivatives as part of the overall asset/liability management process and in mortgage banking activities. Substantially all such instruments are used to manage risk related to changes in interest rates. Financial derivatives primarily consist of interest rate swaps, caps and floors, and futures and forward contracts.

Interest rate swaps, including swaps with index-amortizing characteristics, are agreements with a counterparty to exchange periodic interest payments calculated on a notional principal amount. Interest rate swaps used to alter the repricing structure of interest-bearing assets or liabilities are accounted for under the accrual method. To qualify for such accounting, the swaps must be designated to interest-bearing assets or liabilities and alter their interest rate characteristics (such as from fixed to variable, variable to fixed, or one variable index to another) over the expected term of the swap agreements or the designated instruments, whichever is shorter. Under this method, the net amount payable or receivable from interest rate swaps is accrued as an adjustment to interest income or expense of the designated instruments.

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Changes in fair value of interest rate swaps accounted for under the accrual method are not reflected in the accompanying financial statements unless designated to an instrument accounted for at fair value. Realized gains and losses on terminated interest rate swaps are deferred as an adjustment to the carrying amount of the designated instruments and amortized over the shorter of the remaining original life of the agreements or the designated instruments. If the designated instruments are disposed of, the fair value of the interest rate swap or unamortized deferred gains or losses are included in the determination of the gain or loss on the disposition of such instruments. Interest rate swaps not qualifying for accrual accounting are marked to market in the results of operations.

Interest rate caps and floors are agreements where, for a fee, the counterparty agrees to pay the Corporation the amount, if any, by which a specified market interest rate is higher or lower than a defined rate applied to a notional amount. To qualify for accrual accounting, interest rate caps and floors must be designated to interest-bearing assets or liabilities and modify their interest rate characteristics (such as modifying a fixed-rate asset to a floating-rate asset when rates exceed the defined cap rate) over the term of the agreement or the designated instruments, whichever is shorter. Premiums on interest rate caps and floors are deferred and amortized over the life of the agreement as an adjustment to interest income or interest expense of the designated instruments.
Unamortized premiums are included in other assets. Payments received on interest rate caps and floors are recognized under the accrual method as an adjustment to interest income or expense of the designated instruments. Changes in fair value of interest rate caps accounted for under the accrual method are not reflected in the accompanying financial statements unless designated to an instrument accounted for at fair value.

Upon termination of an interest rate cap or floor, any losses, measured by the difference between the unamortized premium and fair value, would be recognized immediately in the results of operations. Any gains resulting from such terminations would be deferred and amortized as an adjustment to interest income or expense of the designated instruments over the shorter of the remaining life of the interest rate contract or the designated instrument. If the designated instruments are disposed of, any unrealized gains associated with the interest rate caps or floors or unamortized deferred gains, are included in the determination of the gain or loss on the disposition of such instruments. Interest rate caps or floors not qualifying for accrual accounting are marked to market in the results of operations.

Forward contracts provide for the delivery of financial
instruments at a specified future date and at a specified price or yield. The Corporation uses forward contracts primarily to manage risk associated with its mortgage banking activities. Realized gains and losses on mandatory and optional delivery
forward commitments are recorded in mortgage banking
income in the period settlement occurs. Unrealized gains or losses are considered in the lower of cost or market valuation of loans held for sale.

Futures contracts are used to hedge interest rate risk. To qualify for hedge accounting, the futures contract must be designated as a hedge of an asset, liability, firm commitment or anticipated transaction that is probable of occurring and whose significant terms have been identified. Such instruments must expose the Corporation to interest rate risk and the futures contract must reduce such risk. Under hedge accounting, gains and losses on futures contracts are deferred and included in the carrying value of related assets and liabilities. The deferred gains and losses are amortized as a yield adjustment over the expected life of the hedged instrument. If the hedged instruments are disposed of, the unamortized deferred gains or losses are included in the determination of the gain/loss on the disposition of such instruments.

In addition, the Corporation enters into foreign currency exchange contracts to accommodate customers. The fair value of such activity is recorded in other assets. Realized and unrealized gains and losses are included in other income.

INCOME TAXES Effective January 1, 1993, the Corporation adopted SFAS No. 109, "Accounting for Income Taxes," which requires the liability method to account for deferred income taxes. Under this method, deferred tax assets and liabilities are determined based on differences between financial reporting and tax bases of assets and liabilities and are measured using the enacted tax rates and law that will be in effect when the differences are expected to reverse. Previously, deferred income taxes were accounted for using the deferred method. The cumulative effect of the change increased 1993 net income by $\$ 29.9$ million, or $\$ .09$ per fully diluted share.

POSTEMPLOYMENT BENEFITS Effective January 1, 1994, the Corporation adopted SFAS No. 112, "Employers' Accounting for Postemployment Benefits." SFAS No. 112 requires accrual of a liability for benefits to be paid to former or inactive employees after employment, but before retirement. The cumulative effect of the change in accounting decreased net income by $\$ 7.5$ million, or $\$ .02$ per

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fully diluted share. Prior to 1994, the Corporation accounted for postemployment benefits on a cash basis.

STOCK OPTIONS Employee stock options are accounted for under Accounting Principles Board Opinion ("APB") No. 25, "Accounting for Stock Issued to Employees". Stock options are granted at exercise prices not less than the fair market value of common stock on the date of grant. Under APB No. 25, no compensation expense is recognized pursuant to the Corporation's stock option plans.

TREASURY STOCK The Corporation records common stock
purchased for treasury at cost. At the date of subsequent reissue, the treasury stock account is reduced by the cost of such stock on the first-in, first-out basis.

EARNINGS PER COMMON SHARE Primary earnings per common share is calculated by dividing net income adjusted for preferred stock dividends declared by the sum of the weighted average number of shares of common stock outstanding and the number of shares of common stock which would be issued assuming the exercise of stock options during each period.

Fully diluted earnings per common share is based on net income adjusted for interest expense, net of tax, on outstanding convertible debentures and dividends declared on nonconvertible preferred stock. The weighted average number of shares of common stock outstanding is increased by the assumed conversion of outstanding convertible preferred stock and convertible debentures from the beginning of the year or date of issuance, if later, and the number of shares of common stock which would be issued assuming the exercise of stock options. Such adjustments to net income and the weighted average number of shares of common stock outstanding are made only when such adjustments dilute earnings per common share.

On December 31, 1995, Midlantic merged with the Corporation. Each share of Midlantic common stock outstanding was converted into 2.05 shares of the Corporation's common stock. The Corporation issued approximately 112 million shares of common stock and cash in lieu of fractional shares in connection with the merger. The transaction was accounted for as a pooling of interests and, accordingly, all financial information has been restated as if the entities were combined for all prior periods.

The following table sets forth separate company financial information immediately prior to the merger and, accordingly, such information does not include special charges related to the merger.

<TABLE>
<CAPTION>
Year ended December 31, 1995
In millions PNC Midantic
\begin{tabular}{lcc}
- ------------------------------------------------------------------------- & <C> & <C> \\
<S> & \(\$ 1,502\) & \(\$ 640\) \\
Net interest income & 367 & 233
\end{tabular}

</TABLE>
On October 6, 1995, the Corporation acquired Chemical New Jersey Holdings, Inc., and its wholly-owned subsidiary Chemical Bank New Jersey, N.A. ("Chemical") consisting of 81 branches in southern and central New Jersey with total assets of $\$ 3.2$ billion and retail core deposits of $\$ 2.7$ billion. The Corporation paid $\$ 492$ million in cash and the transaction was accounted for under the purchase method.

In February 1995, the Corporation acquired BlackRock Financial Management, L.P., a New York-based, fixed-income investment management firm with approximately $\$ 25$ billion in assets under management at closing. The Corporation paid \$71 million in cash and issued $\$ 169$ million of unsecured notes. The transaction was accounted for under the purchase method.

During 1994, the Corporation acquired United Federal
Bancorp, Inc., State College, Pennsylvania, and First Eastern
Corp., Wilkes-Barre, Pennsylvania. The acquisitions added assets and deposits of $\$ 2.8$ billion and $\$ 2.4$ billion, respectively. The Corporation paid $\$ 486$ million and accounted for the acquisitions under the purchase method.

NOTE 3 CASH FLOWS

For the statement of cash flows, the Corporation defines cash and due from banks as cash and cash equivalents.

The table below sets forth information pertaining to acquisitions and divestitures which affect cash flows.

<TABLE>
<CAPTION>
Year ended December 31
\begin{tabular}{|c|c|c|c|}
\hline In millions & 1995 & 1994 & 1993 \\
\hline <S> & <C> & <C> & <C> \\
\hline Assets acquired & \$3,932 & \$3,197 & \$8,896 \\
\hline Liabilities assumed & 3,230 & 2,594 & 8,477 \\
\hline Cash paid & 661 & 603 & 419 \\
\hline Cash and due from banks received & 710 & 128 & 244 \\
\hline
\end{tabular}
</TABLE>
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NOTE 4 SECURITIES

<TABLE>
<CAPTION>

included in net securities losses, were recognized on
terminated pay-fixed interest rate swaps with a notional value of \(\$ 5.1\) billion that were designated to such securities.

At December 31, 1995, \(\$ 6.1\) billion notional value of interest rate swaps and caps were associated with securities available for sale. The fair value of securities available for sale at yearend 1995 set forth above includes unrealized gains of \(\$ 6\) million on related derivatives. No financial derivatives were designated to securities available for sale at year-end 1994. Interest rate swaps and caps with a notional value of \(\$ 11.1\) billion, fair value of \(\$ 204\) million and carrying value of \(\$ 130\) million were designated to investmentsecurities at December 31, 1994. The fair value of these derivatives is not included in the values set forth above.

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The following table presents the amortized cost and fair value of debt securities at December 31,1995 by remaining contractual maturity. Based on expected prepayment rates and historical experience, the expected weighted average maturity of U.S. Government agency debt and mortgage-related and asset-backed securities was approximately 2 years and 10 months at December 31, 1995.
<TABLE>
<CAPTION>
\begin{tabular}{lr} 
December 31, 1995 & Amortized \\
Fair & Cost \\
In millions & Calue
\end{tabular}
\begin{tabular}{|c|c|}
\hline <S> & <C> \\
\hline <C> & \\
\hline One year or less & \$ 1,985 \\
\hline \$ 1,989 & \\
\hline After one year through five years & 1,327 \\
\hline 1,394 & \\
\hline After five years through ten years & 87 \\
\hline 93 & \\
\hline After ten years & 254 \\
\hline 267 & \\
\hline U.S. Government agency debt & 1,030 \\
\hline 1,034 & \\
\hline Mortgage-related securities & 8,631 \\
\hline 8,572 & \\
\hline Asset-backed securities & 2,023 \\
\hline
\end{tabular}

2,033

\$15,382
- -------------------
</TABLE>
Information relating to sales of securities, including the effects of related financial derivatives, is set forth in the following table:
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline Year ended December 31 & & Gross \\
\hline Gross & & \\
\hline In millions & Proceeds & Gains \\
\hline Losses & & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{<C>} \\
\hline 1995 & \$ 8,125 & \$ 11.9 \\
\hline \multicolumn{3}{|l|}{\$291.6} \\
\hline 1994 & 14,147 & 65.1 \\
\hline \multicolumn{3}{|l|}{206.7} \\
\hline 1993 & 17,250 & 199.7 \\
\hline
\end{tabular}


NOTE 5 LOANS AND COMMITMENTS TO EXTEND CREDIT
Loans and commitments to extend credit were as follows:
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{3}{*}{\begin{tabular}{l}
<TABLE> \\
<CAPTION>
\end{tabular}} & & & & \\
\hline & \multicolumn{2}{|c|}{1995} & \multicolumn{2}{|c|}{1994} \\
\hline & \multirow[b]{3}{*}{Outstanding} & \multirow[t]{3}{*}{\begin{tabular}{l}
Net \\
Unfunded \\
Com- \\
mitments
\end{tabular}} & \multirow[b]{3}{*}{Outstanding} & \multirow[t]{3}{*}{\begin{tabular}{l}
Net \\
Underfunded \\
Commitments
\end{tabular}} \\
\hline December 31 & & & & \\
\hline In millions & & & & \\
\hline <S> & <C> & <C> & <C> & <C> \\
\hline Consumer & \$13,539 & \$ 7,335 & \$11,851 & \$ 6,050 \\
\hline Residential mortgage & 11,689 & 554 & 9,746 & 769 \\
\hline Commercial & 16,812 & 24,282 & 15,545 & 20,794 \\
\hline Commercial real estate & & & & \\
\hline Commercial mortgage & 2,775 & 9 & 2,837 & 20 \\
\hline Real estate project & 2,139 & 742 & 2,226 & 649 \\
\hline Other & 2,102 & 892 & 2,223 & 917 \\
\hline Unearned income & (403) & & (385) & \\
\hline Total, net of unearned income & \$48,653 & \$33,814 & \$44,043 & \$29,199 \\
\hline
\end{tabular}
</TABLE>

Commitments to extend credit represent arrangements to lend
funds provided there is no violation of specified contractual
conditions. Such amounts are net of participations and
syndications, primarily to financial institutions, totaling \$4.2
billion and \(\$ 2.5\) billion at December 31, 1995 and 1994,
respectively. Commercial commitments generally have fixed expiration dates, may require payment of a fee, and contain termination clauses in the event of deterioration in the customer's credit quality. Most commercial commitments expire unfunded, and therefore cash requirements are substantially less than the total commitment. Consumer commitments are primarily for home equity and credit card lines.

Loan outstandings and related unfunded commitments are concentrated within affiliate markets, which include Delaware, Indiana, Kentucky, New Jersey, Ohio and Pennsylvania. At December 31, 1995, no specific industry concentration exceeded 5 percent of total outstandings and unfunded commitments.

Letters of credit totaled \(\$ 4.5\) billion and \(\$ 4.6\) billion at December 31, 1995 and 1994, respectively, and consist primarily of standby letters of credit which commit the Corporation to make payments on behalf of customers when certain specified future events occur. Such instruments are typically issued to support industrial revenue bonds, commercial paper, and bid or performance related contracts. At year-end 1995, the largest industry concentration within standby letters of credit was healthcare, which accounted for approximately 18 percent of the total. Maturities for standby letters of credit ranged from 1996 to 2020.

At December 31, 1995, \(\$ 475\) million of loans were pledged to secure borrowings and for other purposes.

Certain directors and executive officers of the Corporation and its significant subsidiaries, as well as certain affiliated companies of these directors and officers, were customers of and had loans with subsidiary banks in the ordinary course of business. All such loans were on substantially the same terms, including interest rates and collateral, as those prevailing at the time for comparable transactions with other customers and did not involve more than a normal risk of collectibility. The aggregate dollar amounts of these loans were \(\$ 379\) million and \(\$ 436\) million at December 31, 1995 and 1994,
respectively. During 1995, new loans of \(\$ 657\) million were funded, and repayments totaled \(\$ 714\) million.
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{Nonperforming assets are comprised of nonaccrual and restructured loans, and foreclosed assets. These assets were as} \\
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline \multicolumn{3}{|l|}{December 31} \\
\hline In millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline Nonaccrual loans & \$335 & \$496 \\
\hline Restructured loans & 23 & 69 \\
\hline Total nonperforming loans & 358 & 565 \\
\hline Foreclosed assets & 178 & 192 \\
\hline Total nonperforming assets & \$536 & \$757 \\
\hline
\end{tabular}
</TABLE>

Interest on nonperforming loans was as follows:
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|l|}{<TABLE>} \\
\hline \multicolumn{4}{|l|}{<CAPTION>} \\
\hline \multicolumn{4}{|l|}{Year ended December 31} \\
\hline In millions & 1995 & 1994 & 1993 \\
\hline <S> & <C> & <C> & <C> \\
\hline Interest computed on original terms & \$36 & \$ 54 & \$74 \\
\hline Interest recognized & 10 & 14 & 19 \\
\hline
\end{tabular}
</TABLE>
At December 31, 1995 and 1994, unfunded commitments to lend additional funds with respect to nonperforming assets totaled $\$ 4$ million and $\$ 14$ million, respectively. At December 31, 1995 and 1994, foreclosed assets are reported net of valuation allowances of $\$ 37$ million and $\$ 52$ million, respectively. Gains on sales of foreclosed assets resulted in net foreclosed asset income of $\$ 11$ million and $\$ 15$ million in 1995 and 1994, respectively. Net foreclosed asset expense totaled $\$ 42$ million in 1993. Net foreclosed asset income or expense is included in other noninterest expense.

NOTE 7 ALLOWANCE FOR CREDIT LOSSES

The following table presents changes in the allowance for credit losses:
<TABLE>
<CAPTION>

| In millions | 1995 | 1994 | 1993 |
| :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> |
| January 1 | \$1,352 | \$1,372 | \$1,568 |
| Charge-offs | (240) | (289) | (707) |
| Recoveries | 107 | 120 | 119 |
| Net charge-offs | (133) | (169) | (588) |
| Provision for credit losses | 6 | 84 | 350 |
| Acquisitions | 34 | 65 | 42 |
| December 31 | \$1,259 | \$1,352 | \$1,372 |

Information with respect to impaired loans and the related allowance determined in accordance with SFAS No. 114 is set forth below.
<TABLE>
<CAPTION>
In millions 1995

- ------------------------------------------------------------------------19

December 31
Impaired loans
With a related allowance for credit losses \$154
Without a related allowance for credit losses 143
Total impaired loans \$297


NOTE 9 INTANGIBLE ASSETS AND MORTGAGE
SERVICING RIGHTS

| Intangible assets and MSR respect to mortgage servi impairment, consisted of | with |  |
| :---: | :---: | :---: |
| <TABLE> |  |  |
| <CAPTION> |  |  |
| December 31 |  |  |
| In millions | 1995 | 1994 |
| <S> | <C> | <C> |
| Goodwill and other | \$ 997 | \$476 |
| Mortgage servicing rights | 268 | 303 |
| Total | \$1,265 | \$779 |

At December 31, 1995, the fair value of capitalized MSR and
the allowance for impairment totaled $\$ 328.7$ million and $\$ 10.9$
million, respectively. Amortization of MSR totaled \$71.5
million, $\$ 63.1$ million and $\$ 17.1$ million in 1995,1994 and
1993, respectively.

In March 1995, SFAS No. 121, "Accounting for the
Impairment of Long-Lived Assets and Long-Lived Assets to be

Disposed Of," was issued. This Standard requires that long-
lived assets and certain identifiable intangible assets, such as goodwill, be reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Impairment is measured based on the present value of expected future cash flows from the asset and its eventual disposition. Management expects to adopt this Standard effective January 1, 1996 and such adoption is not expected to have a material impact on financial position or results of operations.

NOTE 10 NOTES AND DEBENTURES

Notes and debentures consist of the following:

<TABLE>
<CAPTION>
December 31
\begin{tabular}{|c|c|c|}
\hline In millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline Bank notes & \$ 6,256 & \$ 8,825 \\
\hline Federal Home Loan Bank & 2,393 & 1,384 \\
\hline Subordinated notes & 1,359 & 1,019 \\
\hline Senior notes & 2 & 164 \\
\hline Student Loan Marketing Association & & 500 \\
\hline ESOP & 101 & 110 \\
\hline Other & 287 & 125 \\
\hline Total & \$10,398 & \$12,127 \\
\hline
\end{tabular}
</TABLE>
Substantially all bank notes mature in 1996 and have various
interest rates that range from 5.23 percent to 6.63 percent. Obligations to the Federal Home Loan Bank have various maturities ranging from 1996 to 2002 and interest rates that range from 1.25 percent to 8.76 percent. The Student Loan
Marketing Association obligations matured in 1995 and had various interest rates that ranged from 4.97 percent to 6.08 percent.

Senior and subordinated notes are not redeemable prior to maturity. Interest is payable semiannually, and the payment of principal and interest is unconditionally guaranteed by the parent company. The senior and subordinated notes have various maturities ranging from 1997 to 2008 and interest rates that range from 6.13 percent to 10.55 percent.

Subordinated notes totaling $\$ 200$ million are to be exchanged at maturity for common stock or perpetual preferred stock of the Corporation having a market value equal to the principal amount of the notes or, upon satisfaction of certain conditions, the Corporation may elect to repay the notes in cash.

Subordinated notes totaling $\$ 67.7$ million are convertible into common stock at a conversion price of $\$ 23.41$ per share. The debentures are redeemable by the Corporation at a price equal to 100.8 percent of principal amount and at prices declining to par value on or after July 1, 1996.

The Employee Stock Ownership Plan ("ESOP") borrowing is unconditionally guaranteed by the parent company and consists of a series of medium-term, fixed-rate notes with maturities that range from 1996 to 2000 and interest rates ranging from 4.25 percent to 5.43 percent. Interest expense on the borrowing was $\$ 5.0$ million in 1995, $\$ 5.4$ million in 1994 and $\$ 4.9$ million in 1993.

Notes and debentures have scheduled repayments for the years 1996 through 2000 and thereafter of $\$ 7.8$ billion, $\$ 394$ million, $\$ 152$ million, $\$ 290$ million, $\$ 70$ million, and $\$ 1.6$ billion, respectively.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
NOTE 11 SHAREHOLDERS' EQUITY
Information related to the Corporation's preferred stock is as follows:


Series A through D are cumulative and except for Series B, are redeemable at the option of the Corporation. During 1995, the MC-Series A preferred stock was redeemed.

Holders of preferred stock are entitled to a number of votes equal to the number of full shares of common stock into which such preferred stock is convertible. Holders of preferred stock are entitled to the following conversion privileges: (i) one share of Series A or Series B is convertible into eight shares of common stock; and (ii) 2.4 shares of Series C or Series D are convertible into four shares of common stock.

The Corporation has a dividend reinvestment and stock purchase plan. Holders of preferred stock and common stock may participate in the plan which provides that additional shares of common stock may be purchased at market value with reinvested dividends and voluntary cash payments. The following numbers of shares of common stock were purchased by shareholders pursuant to such plan: 1,177,481 shares in 1995; 877,639 shares in 1994; and 591,785 shares in 1993.

The Corporation had reserved approximately 20.3 million common shares to be issued in connection with certain employee benefit plans and the conversion of certain debt and equity securities.

The following table sets forth purchases and issuances of the Corporation's common stock held in treasury.

TREASURY STOCK ACTIVITY

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline Shares in thousands, dollars in mill & Shares & Amount \\
\hline <S> & <C> & <C> \\
\hline January 1, 1993 & (3) & \\
\hline Shares purchased & (819) & \$ (19) \\
\hline Shares issued & 533 & 10 \\
\hline December 31, 1993 & (289) & (9) \\
\hline Shares purchased & \((3,684)\) & (89) \\
\hline Shares issued & 1,158 & 33 \\
\hline December 31, 1994 & \((2,815)\) & (65) \\
\hline Shares purchased & \((10,252)\) & (236) \\
\hline Shares issued & 5,578 & 117 \\
\hline Midlantic merger - shares issued & 7,489 & 184 \\
\hline December 31, 1995 & - & \$ \\
\hline
\end{tabular}
</TABLE>
NOTE 12 FINANCIAL DERIVATIVES
The Corporation uses a variety of off-balance-sheet financial
derivatives as part of its overall interest rate risk management process and to manage risk associated with mortgage banking activities.

Financial derivatives involve, to varying degrees, interest rate
and credit risk in excess of the amount recognized in the
balance sheet but less than the notional amount of the contract.

For interest rate swaps, caps and floors, only periodic cash payments and, with respect to caps and floors, premiums, are exchanged; therefore, cash requirements and exposure to credit risk are significantly less than the notional value. The Corporation manages these risks as part of its asset/liability management process and through the Corporation's credit policies and procedures. The Corporation seeks to minimize the credit risk by entering into transactions with only a select number of high-quality institutions, establishing credit limits, requiring bilateral-netting agreements, and, in certain instances, segregated collateral.

Receive-fixed interest rate swaps are primarily designated to securities available for sale, commercial loans, interestbearing deposits, and borrowed funds. Interest-bearing deposits include time deposits and transaction accounts, such as demand and money market. Historical data indicate there is a fixed-rate component to the rates paid on transaction accounts. Receive-fixed interest rate swaps convert this fixed component to a variable rate.

The notional value of index-amortizing interest rate swaps amortize on predetermined dates and in predetermined amounts based on market movements of the designated indices, which are pri-

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marily 3-year U.S. Treasury constant maturities and 3-month LIBOR. Periodically, the Corporation receives payments based on fixed interest rates and makes payments based on floating money market indices, primarily 1 -month and 3-month LIBOR, calculated on the notional amounts.

The following tables set forth the notional value of financial derivatives at December 31, 1995 and 1994, related weighted average interest rates and estimated fair values.
<TABLE>
<CAPTION>

| FINANCIAL DERIVATIVES | Weighted Average Rates |
| :--- | ---: |
| December 31, 1995 | Notional |
| Estimated | Value |
| Dollars in millions | Paid |
| Fair Value |  |


| <S> | <C> | <C> | <C> |
| :---: | :---: | :---: | :---: |
| <C> |  |  |  |
| Interest rate risk management |  |  |  |
| Asset rate conversion |  |  |  |
| Interest rate swaps |  |  |  |
| Pay fixed designated to |  |  |  |
| Securities | \$ 599 | 4.68\% | 5.87\% |
| \$ 6 |  |  |  |
| Commercial loans | 290 | 8.01 | 5.87 |
| (24) |  |  |  |
| Receive-fixed index amortizing designated to commercial loans (14) | 2,471 | 5.90 | 5.23 |
| Receive fixed designated to |  |  |  |
| Commercial loans | 975 | 5.89 | 6.31 |
| 19 |  |  |  |
| Short-term investments | 200 | 5.84 | 7.23 |
| 9 |  |  |  |
| Basis swaps designated to commercial real estate loans | 300 | 5.96 | 5.85 |
| Interest rate caps designated to |  |  |  |
| Securities | 5,500 | NM | NM |
| 6 |  |  |  |
| Mortgage loans | 10 | NM | NM |
| -- |  |  |  |
| Total asset rate conversion | 10,345 |  |  |
| 2 |  |  |  |
| Liability rate conversion |  |  |  |
| Interest rate swaps |  |  |  |
| Pay fixed designated to |  |  |  |
| Other borrowings | 1,125 | 5.68 | 5.60 |
| (5) |  |  |  |
| Bank notes | 600 | 5.41 | 5.79 |
| Deposits | 15 | 4.98 | 5.94 |
| Receive-fixed index amortizing designated to deposits | 740 | 5.93 | 5.32 |
| (4) |  |  |  |
| Receive fixed designated to Certificates of deposit | 625 | 5.94 | 5.76 |



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
<TABLE>
<CAPTION>

| FINANCIAL DERIVATIVES | Woighted Average Rates |
| :--- | :--- |
| December 31, 1994 | Notional |
| Estimated | Value |
| Dollars in millions |  |
| Fair Value | Paid |


| <S> | <C> | <C> | <C> |
| :---: | :---: | :---: | :---: |
| <C> |  |  |  |
| Interest rate risk management |  |  |  |
| Asset rate conversion |  |  |  |
| Interest rate swaps |  |  |  |
| Pay fixed designated to |  |  |  |
| Securities | \$ 5,649 | 7.53\% | 3.91\% |
| \$ 72 |  |  |  |
| Commercial loans and mortgages | 303 | 8.87 | 6.05 |
| (14) |  |  |  |
| Receive-fixed index amortizing designated to commercial loans (498) | 6,950 | 6.36 | 5.54 |
| Receive fixed designated to commercial loans (38) | 1,625 | 5.85 | 5.56 |
| (3) Basis swaps designated to long-term commercial real estate loans | 300 | 5.96 | 6.04 |
| (3) |  |  |  |
| $132$ |  |  |  |
|  | ------- |  |  |
| Total asset rate conversion | 20,327 |  |  |
| (349) |  |  |  |
| Liability rate conversion |  |  |  |
| Interest rate swaps |  |  |  |
| Pay fixed designated to |  |  |  |
| Overnight and other borrowings | 350 | 5.94 | 6.16 |



<TABLE>
<CAPTION>
FAIR VALUES OF FINANCIAL DERIVATIVES



The following table sets forth the maturity distribution and weighted average interest rates of financial derivatives used for interest rate risk management. The maturity distribution of receive-fixed index amortizing swaps is based on implied
forward rates. Weighted average interest rates paid or received represent contractual interest rates in effect on December 31, 1995 and expected rates based on implied forward rates.
<TABLE>
<CAPTION>
MATURITY DISTRIBUTION OF FINANCIAL DERIVATIVES
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multirow[b]{4}{*}{December 31, 1995 Dollars in millions} & \multicolumn{5}{|c|}{Weighted Average Rates} \\
\hline & & \multicolumn{2}{|l|}{At December 31, 1995} & \multicolumn{2}{|l|}{Expected Based on Implied Forward Rates} \\
\hline & Notional & & & & \\
\hline & Value & Paid & Received & Paid & Received \\
\hline <S> & <C> & <C> & <C> & <C> & <C> \\
\hline \multicolumn{6}{|l|}{Interest rate swaps} \\
\hline \multicolumn{6}{|l|}{Receive fixed index amortizing} \\
\hline 1996 & \$3,169 & 5.90\% & 5.25\% & 5.34\% & 5.25\% \\
\hline 1997 & 42 & 5.96 & 5.54 & 5.15 & 5.54 \\
\hline Total & \$3,211 & 5.90 & 5.25 & 5.34 & 5.25 \\
\hline \multicolumn{6}{|l|}{Receive fixed} \\
\hline 1996 & \$1,855 & 5.89\% & 5.88\% & 5.31\% & 5.88\% \\
\hline 1997 & 280 & 5.92 & 6.18 & 5.21 & 6.18 \\
\hline 1998 & 575 & 5.84 & 7.01 & 5.27 & 7.01 \\
\hline 1999 and beyond & 75 & 5.85 & 7.00 & 5.54 & 7.00 \\
\hline Total & \$2,785 & 5.88 & 6.17 & 5.30 & 6.17 \\
\hline \multicolumn{6}{|l|}{Pay-fixed} \\
\hline 1996 & \$1,515 & 5.77\% & 5.68\% & 5.77\% & 5.32\% \\
\hline 1997 & 989 & 5.04 & 5.81 & 5.04 & 5.19 \\
\hline 1998 & 50 & 8.28 & 5.88 & 8.28 & 5.31 \\
\hline 1999 and beyond & 75 & 9.43 & 5.94 & 9.43 & 5.60 \\
\hline Total & \$2,629 & 5.65 & 5.74 & 5.65 & 5.28 \\
\hline \multicolumn{6}{|l|}{Basis swaps} \\
\hline 1996 & \$ 765 & 5.84\% & 5.63\% & 5.59\% & 5.21\% \\
\hline \multicolumn{6}{|l|}{Interest rate caps} \\
\hline 1996 & \$ 10 & NM & NM & NM & NM \\
\hline 1997 & 5,500 & NM & NM & NM & NM \\
\hline Total & \$5,510 & & & & \\
\hline
\end{tabular}
<FN>
NM - Not meaningful
</TABLE>

Interest rate caps with a notional value of \(\$ 5.5\) billion require the counterparty to pay the Corporation the excess, if any, of 3 -month LIBOR over the specified cap rate. At December 31, 1995, 3-month LIBOR was 5.63 percent and the specified cap rate was 6.50 percent.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

During 1995, \$4.6 billion notional value of index amortizing receive-fixed interest rate swaps and \(\$ 5.1\) billion notional value of pay-fixed interest rate swaps were terminated. The loss on the index amortizing swaps was deferred and is being amortized as an adjustment to interest income or expense of the designated instruments. At December 31, 1995, the unamortized loss was \(\$ 6.1\) million and will be amortized over a weighted-average remaining period of 6 months. Losses totaling \(\$ 228.2\) million on terminated pay-fixed swaps
associated with securities sold are included in net securities losses.

In connection with the Midlantic merger, \(\$ 5.5\) billion notional value of interest rate caps that reduced exposure to higher interest rates within a specified range were terminated at a loss of \(\$ 79.9\) million. The interest rate cap was terminated as part of the realignment of the combined asset and liability position of the Corporation taking into account the interest rate risk profile of Midlantic. The amount is included as a component of special charges. Concurrently, the Corporation purchased \(\$ 5.5\) billion notional value interest rate caps that require the counterparty to pay the corporation the excess, if any, of 3month LIBOR over a specified cap rate without limitation, currently 6.50 percent, computed quarterly based on the notional value of the contracts. At December 31, 1995, 3month LIBOR was 5.63 percent. The contracts expire during the third and fourth quarters of 1997.

At December 31, 1995, credit exposure related to interest rate swaps and caps totaled \(\$ 32.7\) million.

NOTE 13 SPECIAL CHARGES

In connection with the Midlantic merger, the Corporation recorded special charges totaling \(\$ 260\) million in 1995. These charges represent estimated costs of integrating and consolidating branch networks, back office and administrative facilities, professional services and the cost to terminate an interest rate cap position.

Branch network integration and consolidation will begin during the first half of 1996 with the closing or consolidation of overlapping and unprofitable facilities and operations. Consolidation of the back office and administrative facilities is expected to begin later in 1996.
<TABLE>
<CAPTION>
SPECIAL CHARGES

</TABLE>
Special charges in 1994 were for costs to consolidate the Corporation's telebanking centers and rationalization of the retail branch networks.

NOTE 14 EMPLOYEE BENEFIT PLANS

INCENTIVE SAVINGS PLANS The Corporation sponsors incentive savings plans covering substantially all employees. Under the plans, employee contributions up to 3 percent or 6 percent of base pay, subject to Internal Revenue Service limitations, are matched with cash or shares of the Corporation's common stock. Contributions for one of the plans are matched primarily by shares of common stock held by the Corporation's ESOP.

The Corporation makes annual contributions to the ESOP equal to the debt service requirements on the ESOP borrowing less dividends received by the ESOP. All dividends received by the ESOP are used to pay debt service. During 1995, 1994 and 1993, dividends used for debt service totaled \(\$ 9.9\) million, \(\$ 9.5\) million and \(\$ 8.5\) million, respectively. To satisfy additional debt service requirements, the Corporation contributed \(\$ 8.5\) million in 1995 , \(\$ 7.6\) million in 1994 and \(\$ 8.8\) million in 1993.

As the ESOP borrowing is repaid, shares are allocated to employees who made contributions during the year based on the proportion of annual debt service to total debt service. The Corporation includes all ESOP shares as common shares outstanding in its earnings per share computation. The
components of ESOP shares are as follows:
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline \multicolumn{3}{|l|}{Year end December 31} \\
\hline In thousands & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline Allocated shares & 2,503 & 1,956 \\
\hline Shares released for allocation & 792 & 673 \\
\hline Unallocated shares & 3,825 & 4,617 \\
\hline Shares retired during year & (238) & (126) \\
\hline Total ESOP shares & 6,882 & 7,120 \\
\hline
\end{tabular}
</TABLE>

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Compensation expense related to the portion of contributions matched with ESOP shares is determined based on the number of ESOP shares allocated. Compensation expense related to these plans was $\$ 18.1$ million for 1995, $\$ 12.7$ million for 1994 and $\$ 6.8$ million for 1993.

DEFINED BENEFIT PLANS The Corporation sponsors funded defined benefit pension plans covering substantially all employees. The plans provide pension benefits that are based on the average base salary for specified years of service prior to retirement. Pension contributions are made to the extent deductible under existing federal tax regulations. The Corporation also has unfunded non-qualified supplemental defined benefit retirement plans covering certain employees as defined in the plans.

The following table sets forth the estimated funded status of defined benefit plans:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{December 31} \\
\hline In millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Accumulated benefit obligation} \\
\hline Vested & \$550 & \$428 \\
\hline Nonvested & 35 & 22 \\
\hline Accumulated benefit obligation & 585 & 450 \\
\hline Effect of future compensation levels & 149 & 103 \\
\hline Projected benefit obligation for services rendered to date & 734 & 553 \\
\hline ```
Plan assets at fair value, primarily listed
    common stocks, U.S. Government and
    agency securities, and collective funds
``` & 644 & 561 \\
\hline Plan assets (greater) less than projected benefit obligation & 90 & (8) \\
\hline Unrecognized net gain (loss) due to experience different from assumptions and the effect of changes in assumptions & (62) & 15 \\
\hline Unrecognized net asset & 26 & 30 \\
\hline Unrecognized prior service cost & (19) & (22) \\
\hline Accrued pension cost & \$35 & \$15 \\
\hline
\end{tabular}
</TABLE>
Net periodic defined benefit plan costs include the following components:

<TABLE>
<CAPTION>

Net periodic pension costs
- ------
</TABLE>
Assumptions used to measure the projected benefit obligation
and the expected return on assets included in net periodic
pension costs are set forth in the following table.

<TABLE>
<CAPTION>
December 31

Net periodic postretirement benefit costs include the following components:
\begin{tabular}{|c|c|c|c|}
\hline \multicolumn{4}{|l|}{<TABLE>} \\
\hline \multicolumn{4}{|l|}{\multirow[t]{2}{*}{\begin{tabular}{l}
<CAPTION> \\
Year ended December 31
\end{tabular}}} \\
\hline & & & \\
\hline In millions & 1995 & 1994 & 1993 \\
\hline <S> & <C> & <C> & <C> \\
\hline Service cost - benefits earned during period & \$ 3 & \$ 3 & \$ 3 \\
\hline Interest cost on benefit obligation & 15 & 15 & 11 \\
\hline Amortization of prior service cost & (4) & (3) & (3) \\
\hline ```
Net periodic
    postretirement benefit
    costs
``` & \$14 & \$15 & \$11 \\
\hline
\end{tabular}
</TABLE>
Assumptions used in accounting for the plans were:

```
<TABLE>
```

<CAPTION>

| December 31 | 1995 | 1994 | 1993 |
| :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> |
| Discount rate | 7.15\% | 8.75/8.00\% | 7.25/7.00\% |
| Expected health care cost trend rate |  |  |  |
| Medical | 7.50 | 9.10/5.00 | 10.70/5.00 |
| Dental | 7.00 | 7.40 | 7.80 |

</TABLE>

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS


## NOTE 15 INCENTIVE PLANS

The Corporation has a senior executive long-term incentive award plan ("Incentive Plan") that provides for the granting of incentive stock options, nonqualified options, stock appreciation rights ("SARs"), performance units and incentive shares. In any given year, the number of shares of common stock available for grants under the Incentive Plan may range from 1.5 percent to 3 percent of total issued shares of common stock, determined at the end of the preceding calendar year. Options are granted at exercise prices not less than the fair market value of common stock on the date of grant. Such options are exercisable twelve months from the date of grant. Payment of the option price may be in cash or shares of common stock at fair market value on the exercise date.

The following table presents share data related to the Incentive Plan, a similar predecessor plan and other plans assumed in certain mergers.

<TABLE>
<CAPTION>

\begin{tabular}{|c|c|c|}
\hline \multicolumn{2}{|l|}{Terminated} & (420) \\
\hline \multicolumn{3}{|l|}{Options exchanged for PNC} \\
\hline \multicolumn{3}{|l|}{stock in connection with} \\
\hline Midlantic merger & & \((3,457)\) \\
\hline December 31, 1995 & \$11.38 - \$29.88 & 9,840 \\
\hline
\end{tabular}
</TABLE>
At December 31, 1995, options for 9,729,070 shares of common stock were exercisable. Shares of common stock available for the granting of options under the Incentive Plan and the predecessor plans were as follows: 10,225,990 at December 31, 1995, 13,094,887 at December 31, 1994 and 12,967,457 at December 31, 1993.

During 1995, incentive share awards for 323,000 shares of restricted common stock were granted under the Incentive
Plan to certain executive officers. Such shares will
be earned when market prices of the Corporation's common stock equal or exceed specified levels for defined periods. Any shares issued will be forfeited if the named executive officer leaves the Corporation's employ within two years after the applicable performance condition has been satisfied. During 1995, compensation expense recognized with respect to incentive share awards was $\$ 1.2$ million.

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NOTE 16 INCOME TAXES

| Income taxes related to operations, the tax effect of securities transactions, and the current and deferred portions of income taxes were as follows: |  |  |  |
| :---: | :---: | :---: | :---: |
| <TABLE> |  |  |  |
| <CAPTION> |  |  |  |
| Year ended December 31 |  |  |  |
| In millions | 1995 | 1994 | 1993 |
| <S> | <C> | <C> | <C> |
| Operations | \$317 | \$365 | \$193 |
| Securities transactions |  |  |  |
| Equity and other |  | 10 | 1 |
| Debt | (98) | (57) | 68 |
| Total | \$219 | \$318 | \$262 |
| </TABLE> |  |  |  |
| <TABLE> |  |  |  |
| <CAPTION> |  |  |  |
| Year ended December 31 |  |  |  |
| In millions | 1995 | 1994 | 1993 |
| <S> | <C> | <C> | <C> |
| Current |  |  |  |
| Federal | \$ 77 | \$293 | \$381 |
| State | 14 | 19 | 14 |
| Total current | 91 | 312 | 395 |
| Deferred |  |  |  |
| Federal | 84 | 44 | (112) |
| State | 44 | (38) | (21) |
| Total deferred | 128 | 6 | (133) |
| Total | \$219 | \$318 | \$262 |

Significant components of deferred tax assets and liabilities are as follows:
<TABLE>

| December 31 |  |  |
| :---: | :---: | :---: |
| In millions | 1995 | 1994 |
| <S> | <C> | <C> |
| Deferred tax assets |  |  |
| Allowance for credit losses | \$413 | \$462 |
| Compensation and benefits | 113 | 116 |



NOTE 17 REGULATORY MATTERS
The Corporation is subject to the regulations of certain federal and state agencies and undergoes periodic examinations by such regulatory authorities. At any time, various bank and nonbank examinations are ongoing. Neither the Corporation nor any of its subsidiaries is subject to written regulatory agreements.

Dividends that may be paid by subsidiary banks to the parent company are subject to certain legal limitations. Without regulatory approval, the amount available for payment of dividends by all subsidiary banks was $\$ 650$ million at December 31, 1995. Dividends also may be impacted by capital needs, regulatory requirements and policies, and other factors deemed relevant.

Under federal law, generally no bank subsidiary may extend credit to the parent company or its nonbank subsidiaries on terms and under circumstances which are not substantially the same as comparable extensions of credit to nonaffiliates. No extension of credit may be made to the parent company or a nonbank subsidiary which is in excess of 10 percent of the capital stock and surplus of such bank subsidiary as to aggregate extensions of credit to the parent company and its subsidiaries. In certain circumstances, federal regulatory authorities may impose more restrictive limitations. Such extensions of credit, with limited exceptions, must be fully collateralized. The maximum amount available under statutory limitations for transfer from subsidiary banks to the parent company in the form of loans and dividends approximated 23 percent of consolidated net assets at December 31, 1995.

Federal Reserve Board regulations require depository
institutions to maintain cash reserves with the Federal Reserve
Bank. During 1995, subsidiary banks maintained reserves
which averaged \$1.1 billion.
NOTE 18 LITIGATION

A consolidated purported class action complaint is pending against the Corporation and certain officers, alleging violations of federal securities laws and common law relating to disclosures and seeking, among other things, unquantified damages on behalf of purchasers of the Corporation's securities during specified portions of 1994. Management believes there are meritorious defenses to this consolidated lawsuit and intends to defend it vigorously. Management believes that the final disposition will not be material to the Corporation's financial position.

A purported class action lawsuit was filed in 1992 against PNC National Bank ("PNCNB"), alleging that certain credit card fees charged to Pennsylvania cardholders violated Pennsylvania law and seeking, among other things, unquantified compensatory and triple damages and injunctive relief. The federal district court dismissed the lawsuit, holding that Pennsylvania law is preempted by federal banking laws. The court of appeals, after initially holding that there was no federal court jurisdiction and remanded the case to state court, has vacated its opinion and granted a rehearing. The case against PNCNB is one of a number of similar cases pending against several credit card issuers. The United States Supreme Court is reviewing one such case, the outcome of which will affect the lawsuit against PNCNB. The impact of the final disposition of the lawsuit brought against PNCNB cannot be assessed at this time.

The Corporation, in the normal course of business, is subject to various other pending and threatened lawsuits in which claims for monetary damages are asserted. Management, after consultation with legal counsel, does not anticipate that the ultimate aggregate liability, if any, arising out of such other lawsuits will have a material adverse effect on the Corporation's financial position.

At the present time, management is not in a position to determine whether any pending or threatened litigation will have a material adverse effect on the Corporation's results of operations in any future reporting period.

NOTE 19 OTHER FINANCIAL INFORMATION

Summarized financial information of the parent company is as
follows:
PARENT COMPANY ONLY
BALANCE SHEET
<TABLE>
<CAPTION>
December 31
In millions
<S>
ASSETS
Cash and due from banks
Securities available for sale
Investments in
Bank subsidiaries
Nonbank subsidiaries
Advances to subsidiary banks
Other assets
Total assets
LIABILITIES
Notes and debentures
Nonbank affiliate borrowings
Accrued expenses and other liabilities
Total liabilities
SHAREHOLDERS' EQUITY
Total liabilities and shareholders
equity

Notes and debentures have scheduled repayments of $\$ 200$ million in 1999 and $\$ 168$ million in 2001 and thereafter.

Commercial paper and all other debt issued by PNC Funding Corp. is guaranteed by the parent company. In addition, in connection with certain affiliates' mortgage servicing operations, the parent company has committed to maintain such affiliates' net worth above minimum requirements.

In connection with the Midlantic merger, notes and debentures of Midlantic in the aggregate principal amount of $\$ 368$ million have been jointly and severally assumed by the parent company and its wholly-owned subsidiary, PNC Bancorp, Inc.

66
PARENT COMPANY ONLY
STATEMENT OF INCOME

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline \begin{tabular}{l}
Year ended December 31 \\
In thousands
\end{tabular} & 1995 & 1994 & 1993 \\
\hline <S> & <C> & <C> & <C> \\
\hline \multicolumn{4}{|l|}{OPERATING REVENUE} \\
\hline \multicolumn{4}{|l|}{Dividends from} \\
\hline Bank subsidiaries & \$446,928 & \$379,362 & \$358,110 \\
\hline Nonbank subsidiaries & 24,903 & 55,507 & 11,708 \\
\hline Interest income & 3,396 & 8,542 & 10,436 \\
\hline Other income & 273 & 979 & 781 \\
\hline Total operating revenue & 475,500 & 444,390 & 381,035 \\
\hline \multicolumn{4}{|l|}{OPERATING EXPENSE} \\
\hline Interest expense & 73,381 & 65,478 & 41,309 \\
\hline Other expense & 32,938 & 28,169 & 56,440 \\
\hline Total operating expense & 106,319 & 93,647 & 97,749 \\
\hline \multicolumn{4}{|l|}{Income before income taxes and equity in undistributed} \\
\hline \multicolumn{4}{|l|}{Applicable income tax} \\
\hline benefits & \((35,309)\) & \((48,547)\) & \((23,556)\) \\
\hline
\end{tabular}

Income before equity in undistributed net income of subsidiaries
404,490 399,290 306,842

Net equity in undistributed
net income (excess
dividends)*
\begin{tabular}{lcrr} 
Bank subsidiaries & \((18,968)\) & 478,441 & 566,710 \\
Nonbank subsidiaries & 22,538 & 6,197 & 39,988
\end{tabular}
Income before cumulative
effect of changes in
accounting principles
Cumulative effect of changes
in accounting principles
\(\quad\) Net income
<FN>
*Amounts for 1994 and 1993 include the cumulative effect of changes in
accounting principles at the respective subsidiaries.
</TABLE>
PARENT COMPANY ONLY
STATEMENT OF CASH FLOWS
<TABLE>
<CAPTION>


Net income Adustments to reconcile net income
to net cash provided by operating
activities

| Cumulative effect of changes in accounting principles |  |  | 15 |
| :---: | :---: | :---: | :---: |
| Equity in undistributed net earnings of subsidiaries | (3) | (485) | (606) |
| Other | 10 | (4) | 78 |
| Net cash provided by operating activities | 415 | 395 | 385 |
| INVESTING ACTIVITIES |  |  |  |
| Net change in interest-earning deposits with subsidiary bank | 4 | (8) | (4) |
| Net capital returned from subsidiaries | 548 | 25 | 116 |
| Securities available for sale |  |  |  |
| Sales | 646 | 2,158 | 2,674 |
| Purchases | (586) | $(2,005)$ | $(2,770)$ |
| Cash paid in acquisitions | (527) | (503) | (383) |
| Other | (2) | (2) | (87) |
| Net cash provided (used) by investing activities | 83 | (335) | (454) |
| FINANCING ACTIVITIES |  |  |  |
| Borrowings from nonbank subsidiary | 275 | 330 | 250 |
| Redemption of preferred stock | (50) |  |  |
| Acquisition of treasury stock | (236) | (90) | (19) |
| Cash dividends paid to shareholders | (387) | (333) | (276) |
| Issuance of stock | 88 | 53 | 162 |
| Repayment of long-term debt | (193) | (14) | (50) |
| Net cash provided (used) by financing activities | (503) | (54) | 67 |
| Increase (decrease) in cash and due from banks | (5) | 6 | (2) |
| Cash and due from banks at beginning of year | 7 | 1 | 3 |
| Cash and due from banks at end of year | \$ 2 | \$ | \$ 1 |

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

During 1995, 1994 and 1993, the parent company received income tax refunds of $\$ 20.4$ million, $\$ 23.4$ million and $\$ 24.8$ million, respectively. Such refunds represent the parent company's portion of consolidated income taxes. During 1995, 1994 and 1993, the parent company paid interest on contractual debt obligations of $\$ 68.0$ million, $\$ 63.3$ million and $\$ 38.4$ million, respectively.

Summarized financial information for PNC Bancorp, Inc. and subsidiaries is as follows:

PNC BANCORP. INC. AND SUBSIDIARIES
CONSOLIDATED BALANCE SHEET

<TABLE>
<CAPTION>
December 31
In millions 19951994

<S> <C> <C>

ASSETS
Cash and due from banks \$ 3,678 \$3,414
Securities 15,683 23,493
Loans, net of unearned income 48,583 43,911 Allowance for credit losses \((1,259)(1,311)\)

Net loans
\begin{tabular}{lr}
-----------------------1 \\
47,324 & 42,600
\end{tabular}

Other assets
6,053
----191

Total assets
\$72,738 \$76,698

LIABILITIES
Deposits
Borrowed funds
\begin{tabular}{rr}
\(\$ 47,024\) & \(\$ 46,686\) \\
8,093 & 11,110 \\
9,726 & 11,280 \\
1,167 & 1,071
\end{tabular}

Notes and debentures
Other liabilities
66,010 70,147
Total liabilities
66,010 70,147
\begin{tabular}{|c|c|c|c|}
\hline SHAREHOLDER'S EQUITY & 6,728 & \multicolumn{2}{|l|}{6,551} \\
\hline Total liabilities and shareholder's equity & \$72,738 & \$76,698 & \\
\hline </TABLE> & & & \\
\hline PNC BANCORP. INC. AND SUBSIDIARIES CONSOLIDATED STATEMENT OF INCOME <TABLE> <CAPTION> & & & \\
\hline Year ended December 31 In millions & 1995 & 1994 & 1993 \\
\hline \begin{tabular}{l}
<S> \\
Interest income \\
Interest expense
\end{tabular} & \[
\begin{aligned}
& <C> \\
& \$ 5,117 \\
& 2,941
\end{aligned}
\] & \[
\begin{aligned}
& <C> \\
& \$ \quad 4,687 \\
& 2,173
\end{aligned}
\] & \[
\begin{aligned}
& <C> \\
& \$ 3,987 \\
& 1,647
\end{aligned}
\] \\
\hline Net interest income
Provision for credit losses & \[
\begin{array}{r}
2,176 \\
20
\end{array}
\] & \[
\begin{array}{r}
2,514 \\
84
\end{array}
\] & \[
\begin{array}{r}
2,340 \\
350
\end{array}
\] \\
\hline \begin{tabular}{l}
Net interest income less provision for credit losses \\
Noninterest income \\
Noninterest expense
\end{tabular} & \[
\begin{array}{r}
2,156 \\
871 \\
2,409
\end{array}
\] & \[
\begin{array}{r}
2,430 \\
921 \\
2,184
\end{array}
\] & \[
\begin{aligned}
& 1,990 \\
& 1,042 \\
& 1,917
\end{aligned}
\] \\
\hline \begin{tabular}{l}
Income before income taxes and cumulative effect of changes in accounting principles \\
Applicable income taxes
\end{tabular} & \[
\begin{aligned}
& 618 \\
& 217
\end{aligned}
\] & \[
\begin{array}{r}
1,167 \\
320
\end{array}
\] & \[
\begin{array}{r}
1,115 \\
247
\end{array}
\] \\
\hline Income before cumulative effect of changes in accounting principles & 401 & 847 & 868 \\
\hline Cumulative effect of changes in accounting principles & & (7) & 34 \\
\hline Net income & \$ 401 & \$ 840 & \$ 902 \\
\hline
\end{tabular}

NOTE 20 UNUSED LINE OF CREDIT
At December 31, 1995, the Corporation maintained a line of credit in the amount of \(\$ 300\) million, none of which was drawn. This line is available for general corporate purposes. The annual fee paid for the unused line is . 13 percent.

NOTE 21 FAIR VALUES OF FINANCIAL INSTRUMENTS

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Demand deposits
(238) & 27,145 & 27,145 & 2 & (4) & 27,079 & 27,079 \\
\hline Time deposits (55) & 19,754 & 20,025 & & 7 & 18,739 & 18,533 \\
\hline \begin{tabular}{l}
Borrowed funds \\
(3)
\end{tabular} & 9,125 & 9,133 & & 8 & 12,718 & 12,709 \\
\hline Notes and debentures & 10,398 & 10,574 & & 22 & 12,127 & 12,061 \\
\hline OFF-BALANCE-SHEET & & & & & & \\
\hline Commitments to extend credit & (32) & (48) & & & (23) & (25) \\
\hline Letters of credit & (12) & (14) & & & (12) & (13) \\
\hline Interest rate swaps and floors & 16 & 16 & & & & \\
\hline
\end{tabular}

----------------
</TABLE>
Real and personal property, lease financings, loan customer relationships, deposit customer intangibles, retail branch networks, fee-based businesses, such as asset management, mortgage banking and brokerage, trademarks and brand names are excluded from the amounts set forth above. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Corporation.

Fair value is defined as the estimated amount at which the financial instrument could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. However, it is not management's intention to immediately dispose of a significant portion of such financial instruments, and unrealized gains or losses should not be interpreted as a forecast of future earnings and cash flows.

The fair value of securities is based primarily on quoted market prices. For substantially all other financial instruments, fair values were estimated using discounted cash flow analyses, pricing models and other valuation techniques. These derived fair values are subjective in nature, involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. Changes in assumptions could significantly impact the derived fair value estimates.

The following methods and assumptions were used in estimating fair value amounts for financial instruments:

GENERAL For short-term financial instruments realizable in three months or less, the carrying amount reported in the balance sheet approximates fair value. Unless otherwise stated, the rates used in discounted cash flow analyses are based on market yield curves.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

CASH AND SHORT-TERM INVESTMENTS The carrying amounts
reported in the consolidated balance sheet for cash and shortterm investments approximate those assets' fair values primarily due to their short-term nature. For purposes of this disclosure only, short-term investments include due from banks, interest-earning deposits with banks, federal funds sold and resale agreements, trading securities, customer's acceptance liability, accrued interest receivable and loans held for accelerated disposition.

SECURITIES The fair value of investment securities and securities available for sale are based on quoted market prices, where available. If quoted market prices are not available, fair value is estimated using the quoted market prices of comparable instruments.

NET LOANS AND LOANS HELD FOR SALE For demand and variablerate commercial and certain consumer loans that reprice at least quarterly, fair values are estimated by reducing carrying amounts by estimated credit loss factors. For other
commercial loans, including nonaccrual loans, fair values are estimated using discounted cash flow analyses, with cash flows reduced by estimated credit loss factors and discount rates equal to rates currently charged by the Corporation for similar loans. In the case of nonaccrual loans, scheduled cash flows exclude interest payments.

For automobile, home equity, student and credit card loans, fair values are determined by using internal pricing models
incorporating assumptions about prepayment rates, credit
losses and servicing fees and costs and discounting the future
net revenues at an appropriate risk-weighted rate of return. For
credit cards and revolving home equity loans, this fair value
does not include any amount for new loans or the related fees
that will be generated from the existing customer
relationships. The fair value of residential mortgages was
estimated based on quoted market prices of similar loans sold
in conjunction with securitization transactions, adjusted for
differences in loan characteristics. Loans held for sale are reported at the lower of cost or market value in the consolidated balance sheet. For purposes of this disclosure only, the carrying value approximates fair value.

DEPOSITS The carrying amounts of noninterest-bearing demand and interest-bearing, money market and savings deposits approximate fair values. For time deposits, fair values are based on the discounted value of scheduled cash flows. The discount rates used vary by instrument and are based on dealer quotes or rates currently offered for deposits with similar maturities.

BORROWED FUNDS The carrying amounts of federal funds purchased, commercial paper, acceptances outstanding and accrued interest payable are considered fair value because of their short-term nature. Repurchase agreements and term federal funds purchased are valued using discounted cash flow analyses.

NOTES AND DEBENTURES The fair value of variable-rate notes and debentures is equivalent to carrying value. For fixed-rate notes and debentures, scheduled cash flows are discounted using rates for similar debt with the same maturities.

UNFUNDED LOAN COMMITMENTS AND LETTER OF CREDIT Fair values for commitments to extend credit and letters of credit are estimated based upon the amount of deferred fees and the creditworthiness of the counterparties.

FINANCIAL DERIVATIVES The fair value of index-amortizing interest rate swaps, caps and floors is based on dealer quotes. The fair value of other interest rate swaps is the discounted value of the expected net cash flows. These fair values represent the estimated amounts the Corporation would receive or pay to terminate the contracts, taking into account current interest rates.

## STATISTICAL INFORMATION

SELECTED CONSOLIDATED FINANCIAL DATA
The merger between PNC Bank Corp. and Midlantic Corporation was completed on December 31, 1995 and accounted for as a pooling of interests. Accordingly, all financial information has been restated as if the companies were combined for all periods presented.
<TABLE>
<CAPTION>
$\begin{array}{lll}\text { Year ended December } 31 & 1995 & 1994 \\ 1992\end{array}$
1991

| <S> | <C> | <C> | <C> | <C> |
| :---: | :---: | :---: | :---: | :---: |
| <C> |  |  |  |  |
| SUMMARY OF OPERATIONS (In thousands) |  |  |  |  |
| Interest income | \$5,149,431 | \$4,723,147 | \$4,022,771 | \$4,281,178 |
| \$5,399,913 |  |  |  |  |
| Interest expense | 3,007,562 | 2,231,153 | 1,682,944 | 2,103,691 |
| 3,327,114 |  |  |  |  |
| Net interest income | 2,141,869 | 2,491,994 | 2,339,827 | 2,177,487 |
| 2,072,799 |  |  |  |  |
| Provision for credit losses | 6,000 | 83,458 | 350,249 | 493,830 |
| 1,152,431 |  |  |  |  |
| Noninterest income before net securities gains/losses | 1,240,113 | 1,180,582 | 940,899 | 930,885 |
| 995,822 |  |  |  |  |
| Net securities gains (losses) | $(279,694)$ | $(141,582)$ | 194,699 | 246,256 |
| 60,564 |  |  |  |  |
| Noninterest expense | 2,469,276 | 2,237,620 | 1,984,689 | 2,072,804 |
| 2,015,332 |  |  |  |  |

2,015,332

Income (loss) before income taxes and


The merger between PNC Bank Corp. and Midlantic Corporation was completed on December 31, 1995 and accounted for as a pooling of interests. Accordingly, the unaudited selected quarterly financial data has been restated as if the companies were combined for all periods presented.
<TABLE>
<CAPTION>

(.02) in accounting principle

| $\begin{aligned} & \text { Primary } \\ & \$ .73 \end{aligned}$ | \$(.52) | \$. 62 | \$. 57 | \$. 52 | \$. 30 | \$. 76 | \$. 75 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Fully diluted before cumulative effect of change in accounting principle | \$(.52) | \$. 62 | \$. 56 | \$. 52 | \$. 30 | \$. 76 | \$. 74 |
| ```$. }7 Cumulative effect of change in accounting principle (.02)``` |  |  |  |  |  |  |  |
| Fully diluted $\$ .72$ | \$(.52) | \$. 62 | \$. 56 | \$. 52 | \$. 30 | \$. 76 | \$. 74 |
| AVERAGE BALANCE SHEET |  |  |  |  |  |  |  |
| HIGHLIGHTS (In millions) |  |  |  |  |  |  |  |
| Total assets $\$ 72,863$ | \$75,707 | \$75,266 | \$75,343 | \$74,841 | \$76,102 | \$75,287 | \$73,174 |
| $\begin{aligned} & \text { Securities } \\ & 23,605 \end{aligned}$ | 19,450 | 22,045 | 23,137 | 23,984 | 25,351 | 24,460 | 23,981 |
| Loans, net of unearned income 41,022 | 48,304 | 45,646 | 44,765 | 43,710 | 43,717 | 43,741 | 41,778 |
| Deposits $43,193$ | 46,216 | 45,077 | 44,365 | 43,667 | 44,193 | 44,936 | 43,399 |
| Borrowed funds $12,260$ | 11,511 | 14,016 | 14,140 | 13,902 | 12,102 | 11,862 | 11,612 |
| Notes and debentures 10,519 | 10,637 | 8,829 | 9,586 | 10,109 | 12,966 | 11,731 | 11,404 |
| $\begin{aligned} & \text { Shareholders' equity } \\ & 5,430 \end{aligned}$ | 5,893 | 5,802 | 5,727 | 5,710 | 5,687 | 5,588 | 5,419 |

ANALYSIS OF YEAR-TO-YEAR CHANGES IN NET INTEREST INCOME

<TABLE>
<CAPTION>

\begin{tabular}{|c|c|c|c|c|c|}
\hline Total securities & \((131,303)\) & 9,578 & \((121,725)\) & 119,462 & \((11,108)\) \\
\hline \multicolumn{6}{|l|}{108,354} \\
\hline Loans, net of unearned income Consumer & 70,864 & 77,886 & 148,750 & 106,245 & \((35,861)\) \\
\hline \multicolumn{6}{|l|}{70,384} \\
\hline Residential mortgage & 146,315 & 58,135 & 204,450 & 347,196 & \((53,075)\) \\
\hline \multicolumn{6}{|l|}{294,121} \\
\hline Commercial & 50,719 & 109,077 & 159,796 & 67,451 & 57,570 \\
\hline \multicolumn{6}{|l|}{125,021} \\
\hline Commercial real estate & \((13,394)\) & 55,004 & 41,610 & \((51,389)\) & 59,552 \\
\hline \multicolumn{6}{|l|}{8,163} \\
\hline Other & \((18,661)\) & 24,278 & 5,617 & 30,004 & 10,063 \\
\hline \multicolumn{6}{|l|}{40,067} \\
\hline \multicolumn{6}{|l|}{537,756} \\
\hline \multicolumn{6}{|l|}{Other interest-earning assets
\((94)\)} \\
\hline Total interest-earning assets & \$7,476 & \$427,306 & \$434,782 & \$645,395 & \$42,280 \\
\hline \multicolumn{6}{|l|}{\$687,675} \\
\hline \multicolumn{6}{|l|}{INTEREST-BEARING LIABILITIES} \\
\hline \multicolumn{6}{|l|}{Interest-bearing deposits} \\
\hline Demand and money market & \$ 27,425 ) & \$103,549 & \$76,124 & \$14,070 & \$53,383 \\
\hline \multicolumn{6}{|l|}{\$67,453} \\
\hline Savings & \((6,539)\) & 24,656 & 18,117 & 5,038 & 10,298 \\
\hline \multicolumn{6}{|l|}{15,336} \\
\hline Other time & 69,376 & 158,703 & 228,079 & 36,207 & \((9,462)\) \\
\hline \multicolumn{6}{|l|}{26,745} \\
\hline Deposits in foreign offices & 51,161 & 19,093 & 70,254 & 38,598 & 5,452 \\
\hline \multicolumn{6}{|l|}{44,050} \\
\hline Total interest-bearing deposits & 24,344 & 368,230 & 392,574 & 89,747 & 63,837 \\
\hline \multicolumn{6}{|l|}{153,584} \\
\hline \multicolumn{6}{|l|}{Borrowed funds} \\
\hline Federal funds purchased & 13,670 & 50,302 & 63,972 & 44,850 & 27,994 \\
\hline \multicolumn{6}{|l|}{72,844} \\
\hline Repurchase agreements & 43,183 & 126,782 & 169,965 & \((64,566)\) & 40,395 \\
\hline \((24,171)\) & & & & & \\
\hline Commercial paper & \((17,781)\) & 12,101 & \((5,680)\) & 15,482 & 11,147 \\
\hline \multicolumn{6}{|l|}{26,629} \\
\hline Other & 27,933 & 64,331 & 92,264 & 54,610 & 23,933 \\
\hline \multicolumn{6}{|l|}{78,543} \\
\hline Total borrowed funds & 66,999 & 253,522 & 320,521 & 43,194 & 110,651 \\
\hline \multicolumn{6}{|l|}{153,845} \\
\hline Notes and debentures & \((99,086)\) & 162,400 & 63,314 & 228,641 & 12,139 \\
\hline \multicolumn{6}{|l|}{240,780} \\
\hline \multirow[t]{2}{*}{Total interest-bearing liabilities 548,209} & 10,572 & 765,837 & 776,409 & 313,990 & 234,219 \\
\hline & & & & & \\
\hline Change in net interest income \$139,466 & \$3,870 & \$ \((345,497)\) & \$ \((341,627)\) & \$359,168 & (\$219,702) \\
\hline
\end{tabular}
\(\qquad\)
</TABLE>
Changes attributable to rate/volume are prorated into rate and volume components. Average balances are based on amortized historical cost (excluding SFAS 115 adjustments to fair value).

STATISTICAL INFORMATION

AVERAGE CONSOLIDATED BALANCE SHEET AND NET INTEREST ANALYSIS
<TABLE>
<CAPTION>


| LIABILITIES AND SHAREHOLDERS' EQUITY |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Interest-bearing liabilities |  |  |  |  |  |
| Interest-bearing deposits |  |  |  |  |  |
| 2.08 |  |  |  |  |  |
| Savings | 3,732 | 89,448 | 2.40 | 4,081 | 71,331 |
| 1.75 |  |  |  |  |  |
| Other time | 17,758 | 984,440 | 5.54 | 16,353 | 756,361 |
| 4.63 |  |  |  |  |  |
| Deposits in foreign offices | 1,974 | 121,035 | 6.13 | 1,083 | 50,781 |
| 4.69 |  |  |  |  |  |
| -- |  |  |  |  |  |
| Total interest-bearing deposits | 35,718 | 1,551,816 | 4.34 | 34,998 | 1,159,242 |
| 3.31 |  |  |  |  |  |
| Borrowed funds |  |  |  |  |  |
| Federal funds purchased | 3,142 | 188,103 | 5.99 | 2,850 | 124,131 |
| 4.35 |  |  |  |  |  |
| Repurchase agreements | 6,514 | 398,003 | 6.11 | 5,576 | 228,038 |
| 4.09 |  |  |  |  |  |
| Commercial paper | 737 | 43,779 | 5.94 | 1,072 | 49,459 |
| 4.61 |  |  |  |  |  |
| Other | 2,993 | 204,769 | 6.84 | 2,462 | 112,505 |
| 4.57 |  |  |  |  |  |
| -- |  |  |  |  |  |
| Total borrowed funds | 13,386 | 834,654 | 6.24 | 11,960 | 514,133 |



Nonaccrual loans are included in loans, net of unearned income. The impact of
financial derivatives used in interest rate risk management is included in the interest income/expense and average yields/rates of the related assets and liabilities.

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<TABLE>
<CAPTION>


</TABLE>
STATISTICAL INFORMATION

SECURITIES
CARRYING VALUE OF SECURITIES
December 31
<TABLE>
<CAPTION>

| In millions | 1995 | 1994 | 1993 |
| :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> |
| Securities available for sale |  |  |  |
| Debt securities |  |  |  |
| U.S. Treasury | \$ 3,280 | \$ 663 | \$ 2,402 |
| U.S. Government agencies and corporations |  |  |  |
| Mortgage related | 7,459 | 2,092 | 8,097 |
| Other | 1,034 | 21 | 24 |
| State and municipal | 367 | 7 | 2 |
| Asset-backed private placements | 1,604 |  |  |
| Other |  |  |  |
| Mortgage related | 1,113 | 732 | 705 |
| Other | 525 | 146 | 97 |



CONTRACTUAL MATURITY DISTRIBUTION OF SECURITIES
<TABLE>
<CAPTION


The table above sets forth the contractual maturity distribution of the securities portfolio at December 31, 1995. U.S.
Government agency debt and mortgage-backed and assetbacked securities are included in the No Fixed Maturity category. Based on expected prepayment rates and historical experience, the weighted average expected maturity of such securities was approximately 2 years and 10 months at December 31, 1995.

Weighted average yields are based on historical cost with effective yields weighted for the contractual maturity of each security. Tax-exempt securities have been adjusted to a taxable-equivalent basis using a federal income tax rate of 35 percent. At December 31, 1995, $\$ 6.1$ billion notional value of interest rate swaps and caps designated to the securities

LOANS

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|}
\hline \multicolumn{6}{|l|}{December 31} \\
\hline In millions & 1995 & 1994 & 1993 & 1992 & 1991 \\
\hline <S> & <C> & <C> & <C> & <C> & <C> \\
\hline Consumer & \$13,539 & \$11,851 & \$10,940 & \$ 9,585 & \$ 9,881 \\
\hline Residential mortgage & 11,689 & 9,746 & 8,611 & 3,577 & 3,737 \\
\hline Commercial & 16,812 & 15,545 & 15,521 & 14,766 & 16,445 \\
\hline Commercial real estate & 4,914 & 5,063 & 5,169 & 6,503 & 7,685 \\
\hline Other & 2,102 & 2,223 & 2,231 & 1,900 & 1,643 \\
\hline Total loans & 49,056 & 44,428 & 42,472 & 36,331 & 39,391 \\
\hline Unearned income & (403) & (385) & (359) & (388) & (629) \\
\hline Loans, net of unearned income & \$48,653 & \$44,043 & \$42,113 & \$35,943 & \$38,762 \\
\hline
\end{tabular}
</TABLE>
77
STATISTICAL INFORMATION

LOAN MATURITIES AND INTEREST SENSITIVITY

| <TABLE> <br> <CAPTION> |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| December 31, 1995 | One Year | One Through | After | Gross |
| In millions | or Less | Five Years | Five Years | Loans |
| <S> | <C> | <C> | <C> | <C> |
| Commercial | \$6,197 | \$7,448 | \$3,167 | \$16,812 |
| Real estate project | 601 | 1,152 | 386 | 2,139 |
| Total | \$6,798 | \$8,600 | \$3,553 | \$18,951 |
| Loans with predetermined rate | \$ 963 | \$1,858 | \$ 673 | \$ 3,494 |
| Loans with floating rate | 5,835 | 6,742 | 2,880 | 15,457 |
| Total | \$6,798 | \$8,600 | \$3,553 | \$18,951 |

</TABLE>
At December 31, 1995, $\$ 4.0$ billion of interest rate swaps
designated to commercial and commercial real estate loans
altered the interest rate characteristics of such loans. The impact of the interest rate swaps is not reflected in the table above.

NONPERFORMING ASSETS
Generally, a loan is classified as nonaccrual when it is
determined that the collection of interest or principal is
doubtful, or when a default of interest or principal has existed
for 90 days or more, unless such loan is well secured and in
the process of collection. When interest accrual is
discontinued, unpaid interest credited to income in the current
year is reversed, and unpaid interest accrued in prior years is charged to the allowance for credit losses. A loan is
categorized as restructured if the original interest rate on such
loan, repayment terms, or both were restructured due to a
deterioration in the financial condition of the borrower.

<TABLE>
<CAPTION>
December 31
\begin{tabular}{lll} 
Dollars in millions \\
1992 & 1991 & 1995
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|}
\hline <S> & <C> & <C> & \multicolumn{2}{|l|}{<C>} & \multirow[t]{2}{*}{<C>} \\
\hline <C> & & & & & \\
\hline Nonaccrual loans & \$335 & \$496 & \$ & 656 & \\
\hline \$1,620 \$2,431 & & & & & \\
\hline Restructured loans & 23 & 69 & & 200 & \\
\hline 18521 & & & & & \\
\hline Total nonperforming loans & 358 & 565 & & 856 & \\
\hline 1,805 2,452 & & & & & \\
\hline Foreclosed assets & 178 & 192 & & 268 & \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \multicolumn{7}{|l|}{436443} \\
\hline Total nonperforming assets & & & \$536 & \$757 & \multicolumn{2}{|l|}{\$1,124} \\
\hline \multicolumn{7}{|l|}{\$2,241 \$2,895} \\
\hline Nonperforming loans to period-end loans 5.02\% 6.33\% & & \multicolumn{2}{|l|}{} & 1.28\% & \multicolumn{2}{|r|}{2.03\%} \\
\hline Nonperforming assets to period-end loans and foreclosed assets 7.38 & & \multicolumn{2}{|r|}{1.10} & 1.71 & \multicolumn{2}{|r|}{2.65} \\
\hline Nonperforming assets to total assets & & & . 73 & . 98 & \multicolumn{2}{|r|}{1.48} \\
\hline 3.41 4.59 & & & & & & \\
\hline Interest computed on original terms & & & \$ 36 & \$ 54 & \multirow[t]{2}{*}{\$} & 74 \\
\hline 150 \$ 260 & & & & & & \\
\hline Interest recognized & & & \multirow[t]{2}{*}{10} & \multirow[t]{2}{*}{14} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{19}} \\
\hline 1940 & & & & & & \\
\hline \multicolumn{7}{|l|}{</TABLE>} \\
\hline \multicolumn{7}{|l|}{PAST DUE LOANS} \\
\hline \multicolumn{7}{|l|}{The following table presents information concerning accruing} \\
\hline \multicolumn{7}{|l|}{loans which are contractually past due 90 days or more as to principal or interest payments and excludes loans reported as either nonaccrual or restructured.} \\
\hline \multicolumn{7}{|l|}{<TABLE>} \\
\hline \multicolumn{7}{|l|}{<CAPTION>} \\
\hline \multicolumn{7}{|l|}{December 31} \\
\hline In millions & 1995 & 1994 & 1993 & 1992 & & 1991 \\
\hline <S> & <C> & <C> & <C> & <C> & & <C> \\
\hline Past due loans & \$225 & \$175 & \$171 & \$237 & & \$272 \\
\hline As a percentage of total loans, net of unearned income & . \(46 \%\) & . \(40 \%\) & . \(41 \%\) & . \(66 \%\) & & . \(70 \%\) \\
\hline
\end{tabular}

ALLOWANCE FOR CREDIT LOSSES

The allowance for credit losses is based on periodic evaluations of the loan portfolio by management. These evaluations consider, among other factors, historic losses within specific industries, current economic conditions, loan portfolio trends, specific credit reviews and estimates based on subjective factors.

During 1995 and 1994, stronger economic conditions
combined with management's ongoing efforts to improve asset quality resulted in lower nonperforming assets and net chargeoffs, and a higher reserve coverage of nonperforming loans.

SUMMARY OF LOAN LOSS EXPERIENCE
<TABLE>
<CAPTION>
Year ended December 31
\begin{tabular}{llllll} 
Dollars in millions & 1995 & 1994 & 1993 & 1992 & 1991
\end{tabular}


Charge-offs
\$1,352 \$1,372 \$1,568 \$1,645 \$1,526
Consumer Residential mortgage
\begin{tabular}{rrrrr}
107 & 92 & 102 & 111 & 139 \\
10 & 16 & 8 & 4 & 7
\end{tabular}

Commercial
\begin{tabular}{rrrrr}
10 & 16 & 8 & 4 & 7 \\
84 & 116 & 168 & 339 & 555
\end{tabular}

Commercial mortgage
\begin{tabular}{|c|c|c|c|c|}
\hline 23 & 15 & 49 & 23 & 58 \\
\hline 14 & 37 & 186 & 210 & 272 \\
\hline 2 & 1 & 1 & 8 & 12 \\
\hline
\end{tabular}

Total loans charged off
\(240 \quad 277 \quad 514 \quad 695 \quad 1,043\)
Recoveries
\(\begin{array}{lllll}39 & 40 & 36 & 31 & 28\end{array}\)
Residential mortgage
\begin{tabular}{rrrrr}
39 & 40 & 36 & 31 & 28 \\
2 & 1 & 1 & & \\
49 & 59 & 56 & 66 & 43
\end{tabular}

Commercial real estate


Net charge-offs
Net charge-offs on bulk loan
sales and assets held for accelerated disposition Provision for credit losses Acquisitions/divestitures

Balance at end of year
\begin{tabular}{|c|c|c|c|c|}
\hline & (8) & (182) & & \\
\hline 6 & 84 & 350 & 495 & 1,152 \\
\hline 34 & 65 & 42 & 16 & (74) \\
\hline \$1,259 & \$1,352 & \$1,372 & \$1,568 & \$1,645 \\
\hline
\end{tabular}

Allowance as a percent of period-end
\begin{tabular}{lccccc} 
Loans & \(2.59 \%\) & \(3.07 \%\) & \(3.26 \%\) & \(4.36 \%\) & \(4.24 \%\) \\
Nonperforming loans & 351.68 & 239.29 & 160.28 & 86.87 & 67.09
\end{tabular}

As a percent of average loans Net charge-offs including bulk loan sales and assets held for accelerated disposition . 29 . 40 1.65 1.62 2.21
Net charge-offs excluding bulk loan sales and assets held for accelerated disposition
Allowance for credit losses Allowance as a multiple of net charge-offs including bulk loan sales and assets held for accelerated disposition
Allowance as a multiple of net charge-offs excluding bulk loan sales and assets held for
\begin{tabular}{llllll} 
accelerated disposition & 9.47 & 8.40 & 3.38 & 2.67 & 1.72
\end{tabular}

</TABLE>

STATISTICAL INFORMATION

During 1993, management revised its methodology for allocating the allowance for credit losses. The revisions had the effect of reclassifying certain previously unallocated reserves to loan categories. For purposes of this presentation, remaining unallocated reserves have been assigned to loan categories based on the relative specific allocation amounts. Prior year unallocated reserve amounts have been similarly assigned to loan categories.
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{11}{|l|}{ALLOCATION <TABLE> <CAPTION>} \\
\hline \multicolumn{11}{|l|}{December 31} \\
\hline In millions & \multicolumn{2}{|r|}{1995} & \multicolumn{2}{|r|}{1994} & \multicolumn{2}{|r|}{1993} & \multicolumn{2}{|r|}{1992} & \multicolumn{2}{|r|}{1991} \\
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline Commercial & \$ & 585 & \$ & 603 & \$ & 572 & \$ & 643 & \$ & 912 \\
\hline Commercial real estate & & 332 & & 419 & & 498 & & 746 & & 569 \\
\hline Consumer & & 203 & & 184 & & 202 & & 153 & & 139 \\
\hline Residential mortgage & & 112 & & 116 & & 86 & & 8 & & 5 \\
\hline Other & & 27 & & 30 & & 14 & & 18 & & 20 \\
\hline Total & & 259 & & 352 & & 372 & & 568 & & 645 \\
\hline
\end{tabular}

</TABLE>
The following table presents the percentage distribution of the allocation of allowance for credit losses and the categories of loans as a percentage of gross loans.

<TABLE>
<CAPTION>
1991
\begin{tabular}{|c|c|c|c|c|c|c|c|c|}
\hline December 31 Allowance Loans & Allowance & Loans & Allowance & Loans & Allowance & Loans & Allowance & Loans \\
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline <C> <C> & & & & & & & & \\
\hline Commercial & 46.5\% & 34.3\% & 44.6\% & 35.0\% & 41.7\% & 36.5\% & 41.0\% & 40.7\% \\
\hline 55.4\% 41.7\% & & & & & & & & \\
\hline Commercial real & & & & & & & & \\
\hline estate & 26.4 & 10.0 & 31.0 & 11.4 & 36.3 & 12.2 & 47.6 & 17.9 \\
\hline
\end{tabular}
\begin{tabular}{llllllll}
34.6 & 19.5 & 16.1 & 27.6 & 13.6 & 26.7 & 14.7 & 25.7
\end{tabular}
-_-_-_-_------_
</TABLE>
MATURITY OF TIME DEPOSITS OF $\$ 100,000$
OR MORE

A majority of foreign deposits were in denominations of
$\$ 100,000$ or more. The table below provides maturities of domestic item deposits of $\$ 100,000$ or more.

<TABLE>
<CAPTION>
\begin{tabular}{lccc} 
December 31, 1995 & \begin{tabular}{c} 
Certificates \\
of \\
In millions
\end{tabular} & \begin{tabular}{c} 
Other Time \\
Deposit
\end{tabular} & Deposits
\end{tabular}

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\section*{BORROWED FUNDS}

Federal funds purchased represent overnight borrowings.
Repurchase agreements generally have maturities of 18
months or less. At December 31, 1995, 1994, and 1993, \$361
million, \(\$ 51\) million and \(\$ 2.7\) billion, respectively, of
repurchase agreements had original maturities which exceeded
one year. Commercial paper is issued in maturities not to exceed nine months and is stated net of discount.

Other borrowed funds consist primarily of term federal funds
purchased and U.S. Treasury, tax and loan borrowings which
are payable on demand. At December 31, 1995 and 1994, \$1.5
billion and \(\$ 350\) million, respectively, notional value of
interest rate swaps were designated to borrowed funds. The effect of these swaps is not included in the rates set forth in
the table.
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|}
\hline Amount & Rate & Amount & Rate & Amount & Rate \\
\hline <C> & <C> & <C> & <C> & <C> & <C> \\
\hline \$3,817 & 5.29\% & \$2,219 & 5.88\% & \$2,101 & \(3.06 \%\) \\
\hline 3,142 & 5.99 & 2,850 & 4.35 & 1,686 & 3.04 \\
\hline 6,446 & & 4,706 & & 3,711 & \\
\hline 2,851 & 5.89 & 4,302 & 5.59 & 5,604 & 3.56 \\
\hline 6,514 & 6.11 & 5,576 & 4.09 & 7,263 & 3.47 \\
\hline 7,981 & & 6,971 & & 9,256 & \\
\hline 753 & 5.74 & 1,226 & 5.71 & 514 & 3.24 \\
\hline 737 & 5.94 & 1,072 & 4.61 & 691 & 3.30 \\
\hline 1,207 & & 1,861 & & 1,117 & \\
\hline 1,244 & 5.63 & 4,446 & 5.46 & 4,117 & 3.11 \\
\hline 2,993 & 6.84 & 2,462 & 4.57 & 1,128 & 3.01 \\
\hline
\end{tabular}


81
COMMON STOCK PRICES/DIVIDENDS DECLARED

The table below sets forth by quarter the range of high and low sale prices for PNC Bank Corp. common stock and the cash dividends declared per common share.
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline 1995 QUARTER & High & Low & Cash Dividends Declared \\
\hline <S> & <C> & <C> & <C> \\
\hline First & \$25.750 & \$21.125 & \$. 35 \\
\hline Second & 28.125 & 24.250 & . 35 \\
\hline Third & 28.625 & 23.625 & . 35 \\
\hline Fourth & 32.375 & 26.125 & . 35 \\
\hline Total & & & \$1.40 \\
\hline
\end{tabular}

1994 QUARTER
\begin{tabular}{|c|c|c|c|}
\hline First & \$29.875 & \$25.250 & \$. 32 \\
\hline Second & 31.625 & 26.125 & . 32 \\
\hline Third & 30.000 & 25.625 & . 32 \\
\hline Fourth & 26.375 & 20.000 & . 35 \\
\hline Total & & & \$1.31 \\
\hline
\end{tabular}
</TABLE>
REGISTRAR AND TRANSFER AGENT
Chemical Bank
85 Challenger Road
Overpeck Center

TO EXCHANGE MIDLANTIC STOCK CERTIFICATES
Midlantic Bank, N.A.
Metro Park Plaza
P.O. Box 600

Edison, NJ 08818
Attn: Corporate Securities Services
908-205-4517
DIVIDEND POLICY

Holders of PNC Bank Corp. common stock are entitled to receive dividends when declared by the board of directors out of funds legally available. The board presently intends to continue the policy of paying quarterly cash dividends. However, future dividends will depend upon earnings, the financial condition of PNC Bank Corp. and other factors including applicable government regulations and policies.

DIVIDEND REINVESTMENT AND STOCK PURCHASE PLAN

The PNC Bank Corp. dividend reinvestment and stock purchase plan enables holders of common and preferred stock to purchase additional shares of common stock conveniently and without paying brokerage commissions or service charges. A prospectus and enrollment card may be obtained by writing to Shareholder Relations at corporate headquarters.

PNC BANK CORP.
SChedule of certain subsidiaries +
(AS OF FEBRUARY 29, 1996)
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|}
\hline NAME & STATE OR OTHER JURISDICTION OF INCORPORATION OR ORGANIZATION \\
\hline <S> & <C> \\
\hline PNC Bancorp, Inc. & Delaware \\
\hline Midlantic Bank, N.A.* & United States \\
\hline PNC Bank, Delaware* & Delaware \\
\hline PNC Bank, FSB & United States \\
\hline PNC Bank, Indiana, Inc.* & Indiana \\
\hline PNC Bank, Kentucky, Inc.* & Kentucky \\
\hline PNC Bank, National Association * & United States \\
\hline PNC Bank, New England * & Massachusetts \\
\hline PNC Bank, Ohio, National Association & United States \\
\hline PNC Mortgage Bank, National Association* & United States \\
\hline PNC National Bank* & United States \\
\hline
\end{tabular}
\begin{tabular}{ll} 
PNC Holding Corp. & Delaware \\
Alpine Indemnity Limited & Grand Cayman, B.W.I. \\
CastleInternational Asset Management & United Kingdom \\
Limited & \\
Lenders Life Insurance Company & Arizona \\
Midlantic Commercial Leasing Corp. & New York \\
Midlantic Funding Corp. & New Jersey \\
Parkway Management Inc.* & New Jersey \\
Pittsburgh National Life Insurance & Arizona \\
Company & \\
PNC Equity Management Corp* & Pennsylvania \\
PNC Capital Corp. & Delaware \\
PNC Commercial Corp & Florida \\
PNC Venture Corp & Delaware \\
PNC ESOP Funding Corporation & Delaware \\
PNC Financial Services, Inc. & Kentucky \\
PNC Funding Corp & Pennsylvania \\
PNC Investment Corp. * & Delaware \\
PNC Management Services Corp & Delaware \\
PNC Realty Holding Corp * & Pennsylvania \\
PNC Realty Company, Ohio & Ohio \\
PNC Securities Corp & Pennsylvania \\
PNC Trust Company of New York & New York \\
PNC Asset Management Corp. & Pennsylvania \\
The Central Bancorp Financial, Inc. & Delaware \\
</TABLE &
\end{tabular}
/ABLE>
\(+\quad\) All active first tier subsidiaries of the Corporation's two primary subsidiary holding companies, PNC Bancorp, Inc. and PNC Holding Corp., have been listed. Not all of such subsidiaries are "significant subsidiaries" within the meaning of Rule \(1-02(v)\) of Regulation \(S-X\).
* The names of the subsidiaries of the indicated entities are omitted because such subsidiaries, considered in the aggregate as a single subsidiary, would not constitute a significant subsidiary.

We consent to the incorporation by reference, in the Registration Statements listed below, of our report dated February 8, 1996, with respect to the consolidated financial statements of PNC Bank Corp. and subsidiaries incorporated by reference in this Annual Report on Form 10-K of PNC Bank Corp. for the year ended December 31, 1995.

Form S-3 relating to the shelf registration of \(\$ 1\) billion of debt securities of PNC Funding Corp, unconditionally guaranteed by PNC Bank Corp., and/or preferred stock of PNC Bank Corp. (Registration No. 33-55114)

Form S-3 relating to the shelf registration of six million shares of PNC Bank Corp. preferred stock (Registration No. 33- 40602)

Post-Effective Amendment No. 1 on Form S-3 relating to the shelf registration of \(\$ 500\) million of debt securities of PNC Funding Corp, unconditionally guaranteed by PNC Bank Corp. (Registration No. 33-42803)

Form S-3 relating to the Dividend Reinvestment and Stock Purchase Plan of PNC Bank Corp. (Registration No. 33-52844)

Form S-3 relating to the Dividend Reinvestment and Stock Purchase Plan of PNC Bank Corp. (Registration No. 33-61083)

Form S-8 relating to the 1987 Senior Executive Long-Term Award Plan of PNC Bank Corp. (now known as the PNC Bank Corp. 1992 Long-Term Incentive Award Plan) (Registration No. 33-28828)

Form S-8 relating to the PNC Bank Corp. 1992 Long-Term Incentive Award Plan (Registration No. 33-54960)

Post-Effective Amendment No. 2 on Form S-8 relating to the PNC Bank Corp. Employee Stock Purchase Plan (Registration No. 2-83510)

Form S-8 relating the PNC Bank Corp. Employee Stock Purchase Plan (Registration No. 33-62311)

Post-Effective Amendment No. 1 on Form S-8 relating to the Stock Option Plan of PNC Bank Corp. (Registration No. 2-92181)

Post-Effective Amendment No. 1 to Form S-8 relating to the PNC Bank Corp. Incentive Savings Plan (Registration No. 33-25140)

Post-Effective Amendment No. 1 (on Form S-3) to Form S-4 relating to the conversion of outstanding debentures assumed in connection with the merger of PNC Bank Corp., Kentucky, Inc., with and into a wholly-owned subsidiary of PNC Bank Corp. (Registration No. 33-10016)

Post-Effective Amendment No. 2 (on Form S-8) to Form S-4 relating to the exercise of stock options assumed by PNC Bank Corp. in connection with the merger of PNC Bank Corp., Kentucky, Inc., with and into a wholly-owned subsidiary of PNC Bank Corp. (Registration No. 33-10016)

Post-Effective Amendment No. 1 (on Form S-8) to Form S-4 relating to the exercise of stock options assumed by PNC Bank Corp. in connection with the merger of a wholly-owned subsidiary of PNC Bank Corp. with and into Bank of Delaware Corporation (Registration No. 33-25642)

Form S-8 relating to Midlantic Savings and Investment Plan (Registration No. 33-64557)

ERNST \& YOUNG LLP
Pittsburgh, Pennsylvania
March 26, 1996

POWER OF ATTORNEY
PNC BANK CORP.
ANNUAL REPORT ON FORM 10-K FOR YEAR ENDED DECEMBER 31, 1995

KNOW ALL MEN BY THESE PRESENTS, that each of the undersigned Directors and/or Officers of PNC Bank Corp. (the "Corporation"), a Pennsylvania corporation, hereby names, constitutes and appoints Walter E. Gregg, Jr., William F. Strome and Melanie S. Cibik, or any of them, with full power of substitution, such person's true and lawful attorney-in-fact and agent to execute in such person's name, place and stead, in any and all capacities, the Corporation's Annual Report on Form 10-K for the year ended December 31, 1995.

And such persons hereby ratify and confirm all that said attorneys or attorney, or any substitute, shall lawfully do or cause to be done by virtue hereof.

Witness the due execution hereof by the following persons in the capacities
indicated as of this February 15, 1996.
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|}
\hline Name/Signature & Capacity \\
\hline <S> & <C> \\
\hline /s/ THOMAS H. O'BRIEN & Chairman, Chief Executive Officer and Director \\
\hline
\end{tabular}

Thomas H. O'Brien
/s/ PAUL W. CHELLGREN Director

Paul W. Chellgren

Director
\begin{tabular}{ll} 
- --------------------------- & \\
Robert N. Clay & \\
/s/ WILLIAM G. COPELAND & Director \\
William G. Copeland & \\
& \\
/s/ GEORGE A. DAVIDSON, JR. & Director \\
George A. Davidson, Jr. & \\
&
\end{tabular}
David F. Girard-diCarlo
/s/ DIANNA L. GREEN Director
------------------------------
Dianna L. Green
\begin{tabular}{ll} 
/s/ C. G. GREFENSTETTE & Director \\
- ---------------------- & \\
C. Grefenstette & \\
</TABLE> &
\end{tabular}
</TABLE>
    Power of Attorney - 1
<TABLE>
<S> <C>
/s/ ARTHUR J. KANIA Director
Arthur Kania
/s/ BRUCE LINDSAY Director
Bruce Lindsay
/s/ CRAIG McCLELLAND Director
W. Craig McClelland

Director
Donald I. Moritz
\begin{tabular}{ll} 
/s/ JACKSON H. RANDOLPH & Director \\
------------------------ & \\
Jackson H. Randolph &
\end{tabular}
/s/ JAMES E. ROHR President and Director
- ----------------------------

James E. Rohr
/s/ RODERIC H. ROSS Director

Roderic H. Ross

Director
Vincent A. Sarni
/s/ GARRY J. SCHEURING Vice Chairman and Director
Garry J. Scheuring
/s/ RICHARD P. SIMMONS Director
- ---------------------------

Richard P. Simmons
/s/ THOMAS J. USHER Director
- ----------------------------

Thomas J. Usher
</TABLE>
<TABLE>
<S>
Power of Attorney - 2
<C>
/s/ MILTON A. WASHINGTON
Director
Milton A. Washington

Director

Helge H. Wehmeier
</TABLE>

POWER OF ATTORNEY
PNC BANK CORP.
ANNUAL REPORT ON FORM 10-K FOR YEAR ENDED DECEMBER 31, 1995
KNOW ALL MEN BY THESE PRESENTS, that the undersigned Director of PNC Bank Corp. (the "Corporation"), a Pennsylvania corporation, hereby names, constitutes and appoints Walter E. Gregg, Jr., William F. Strome and Melanie S. Cibik, or any of them, with full power of substitution, such person's true and lawful attorney-in-fact and agent to execute in such person's name, place and stead, in the undersigned capacity as a Director, the Corporation's Annual Report on Form 10-K for the year ended December 31, 1995.

And the undersigned Director hereby ratifies and confirms all that said
attorneys or attorney, or any substitute, shall lawfully do or cause to be done by virtue hereof.

Witness the due execution hereof by the undersigned Director as of this February 27, 1996.
/s/ ROBERT N. CLAY
- --------------------------------

Robert N. Clay

POWER OF ATTORNEY
PNC BANK CORP.
ANNUAL REPORT ON FORM 10-K FOR YEAR ENDED DECEMBER 31, 1995
KNOW ALL MEN BY THESE PRESENTS, that the undersigned Director of PNC Bank Corp. (the "Corporation"), a Pennsylvania corporation, hereby names, constitutes and appoints Walter E. Gregg, Jr., William F. Strome and Melanie S. Cibik, or any of them, with full power of substitution, such person's true and lawful attorney-in-fact and agent to execute in such person's name, place and stead, in the undersigned capacity as a Director, the Corporation's Annual Report on Form 10-K for the year ended December 31, 1995.

And the undersigned Director hereby ratifies and confirms all that said
attorneys or attorney, or any substitute, shall lawfully do or cause to be done by virtue hereof.

Witness the due execution hereof by the undersigned Director as of this February 29, 1996.
/s/ DAVID F. GIRARD-diCARLO
- --------------------------------

David F. Girard-diCarlo

\section*{POWER OF ATTORNEY}

PNC BANK CORP.
ANNUAL REPORT ON FORM 10-K FOR YEAR ENDED DECEMBER 31, 1995
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And the undersigned Director hereby ratifies and confirms all that said attorneys or attorney, or any substitute, shall lawfully do or cause to be done by virtue hereof.

Witness the due execution hereof by the undersigned Director as of this February 26, 1996.
/s/ THOMAS MARSHALL
Thomas Marshall

\section*{POWER OF ATTORNEY}

PNC BANK CORP.
ANNUAL REPORT ON FORM 10-K FOR YEAR ENDED DECEMBER 31, 1995

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And the undersigned Director hereby ratifies and confirms all that said
attorneys or attorney, or any substitute, shall lawfully do or cause to be done by virtue hereof.

Witness the due execution hereof by the undersigned Director as of this February 26, 1996.
/s/ DONALD I. MORITZ
-
Donald I. Moritz

\section*{POWER OF ATTORNEY}

PNC BANK CORP.
ANNUAL REPORT ON FORM 10-K FOR YEAR ENDED DECEMBER 31, 1995
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And the undersigned Director hereby ratifies and confirms all that said
attorneys or attorney, or any substitute, shall lawfully do or cause to be done by virtue hereof.

Witness the due execution hereof by the undersigned Director as of this February 28, 1996.
/s/ VINCENT A. SARNI

Vincent A. Sarni

POWER OF ATTORNEY
PNC BANK CORP.
ANNUAL REPORT ON FORM 10-K FOR YEAR ENDED DECEMBER 31, 1995
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And the undersigned Director hereby ratifies and confirms all that said
attorneys or attorney, or any substitute, shall lawfully do or cause to be done by virtue hereof.

Witness the due execution hereof by the undersigned Director as of this February 28, 1996.
/s/ HELGE H. WEHMEIER
- ---------------------------------1

Helge H. Wehmeier

</TABLE>
| <TABLE> <S> <C> |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| <ARTICLE> 9 |  |  |  |  |  |  |  |  |  |
| <LEGEND> |  |  |  |  |  |  |  |  |  |
| This schedule restates certain previously filed financial information to give |  |  |  |  |  |  |  |  |  |
| effect to the merger between PNC Bank Corp. and Midlantic Corporation. The merger was completed on December 31, 1995 and was accounted for as a pooling of |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| interests. |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| <RESTATED> |  |  |  |  |  |  |  |  |  |
| <CIK> 0000713676 |  |  |  |  |  |  |  |  |  |
| <NAME> PNC BANK CORP. |  |  |  |  |  |  |  |  |  |
| <MULTIPLIER> 1,000,000 |  |  |  |  |  |  |  |  |  |
| <S> | <C> |  | <C> |  | <C> |  | <C> |  | <C> |
| <PERIOD-TYPE> | 9-MOS |  | 6-MOS |  | 3-MOS |  | 12-MOS |  | 9-MOS |
| <FISCAL-YEAR-END> |  | DEC-31-1995 |  | DEC-31-1995 |  | DEC-31-1995 |  | DEC-31-1994 |  |
| DEC-31-1994 |  |  |  |  |  |  |  |  |  |
| <PERIOD-END> |  | SEP-30-1995 |  | JUN-30-1995 |  | MAR-31-1995 |  | DEC-31-1994 |  |
| SEP-30-1994 |  |  |  |  |  |  |  |  |  |
| <CASH> |  | 2,956 |  | 3,446 |  | 3,490 |  | 3,412 |  |
| 2,862 |  |  |  |  |  |  |  |  |  |
| <INT-BEARING-DEPOSITS> |  | 0 |  | 0 |  | 0 |  | 0 |  |
| 0 |  |  |  |  |  |  |  |  |  |
| <FED-FUNDS-SOLD> |  | 0 |  | 0 |  | 0 |  | 0 |  |
| 0 |  |  |  |  |  |  |  |  |  |
| <TRADING-ASSETS> |  | 0 |  | 0 |  | 0 |  | 0 |  |
| 0 |  |  |  |  |  |  |  |  |  |
| <INVESTMENTS-HELD-FOR-SALE> |  | 3,035 |  | 3,261 |  | 3,915 |  | 3,790 |  |
| 5,478 |  |  |  |  |  |  |  |  |  |
| <INVESTMENTS-CARRYING> |  | 18,479 |  | 19,136 |  | 19,572 |  | 19,880 |  |
| 19,767 |  |  |  |  |  |  |  |  |  |
| <INVESTMENTS-MARKET> |  | 18,253 |  | 18,935 |  | 18,846 |  | 18,559 |  |
| 18,840 ( |  |  |  |  |  |  |  |  |  |
| <LOANS> |  | 45,900 |  | 45,492 |  | 44,192 |  | 44,043 |  |
| 44,546 |  |  |  |  |  |  |  |  |  |
| <ALLOWANCE> |  | $(1,285)$ |  | $(1,300)$ |  | $(1,318)$ |  | $(1,352)$ |  |
| $(1,387)$ |  |  |  |  |  |  |  |  |  |
| <TOTAL-ASSETS> |  | 75,100 |  | 76,519 |  | 75,750 |  | 77,461 |  |
| 77,315 |  |  |  |  |  |  |  |  |  |
| <DEPOSITS> |  | 43,870 |  | 46,177 |  | 43,598 |  | 45,818 |  |
| 44,465 |  |  |  |  |  |  |  |  |  |
| <SHORT-TERM> |  | 13,689 |  | 13,269 |  | 14,789 |  | 12,193 |  |
| 12,929 |  |  |  |  |  |  |  |  |  |
| <LIABILITIES-OTHER> |  | 1,643 |  | 1,912 |  | 1,633 |  | 1,596 |  |
|  |  |  |  |  |  |  |  |  |  |
| <LONG-TERM> |  | 9,985 |  | 9,368 |  | 9,972 |  | 12,127 |  |
| 12,212 ( |  |  |  |  |  |  |  |  |  |
| <COMMON> |  | 1,512 |  | 1,497 |  | 1,544 |  | 1,654 |  |
| 1,679 1, |  |  |  |  |  |  |  |  |  |
| <PREFERRED-MANDATORY> |  | 0 |  | 0 |  | 0 |  | 0 |  |
| 0 |  |  |  |  |  |  |  |  |  |
| <PREFERRED> |  | 1 |  | 1 |  | 51 |  | 51 |  |
| 51 |  |  |  |  |  |  |  |  |  |
| <OTHER-SE> |  | 4,400 |  | 4,295 |  | 4,163 |  | 4,022 |  |
| 3,982 |  |  |  |  |  |  |  |  |  |
| $\begin{array}{llll}\text { <TOTAL-LIABILITIES-AND-EQUITY> } \\ 77,315 & 75,100 & 76,519 & 75,750\end{array}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| <INTEREST-LOAN> |  | 2,760 |  | 1,815 |  | 887 |  | 3,189 |  |
| 2,349 |  |  |  |  |  |  |  |  |  |
| <INTEREST-INVEST> |  | 999 |  | 683 |  | 345 |  | 1,407 |  |
| 1,028 |  |  |  |  |  |  |  |  |  |
| <INTEREST-OTHER> |  | 91 |  | 58 |  | 29 |  | 127 |  |
| 97 |  |  |  |  |  |  |  |  |  |
| <INTEREST-TOTAL> |  | 3,850 |  | 2,556 |  | 1,261 |  | 4,723 |  |
| 3,474 ( ${ }^{\text {c }}$ |  |  |  |  |  |  |  |  |  |
| <INTEREST-DEPOSIT> |  | 1,151 |  | 748 |  | 358 |  | 1,159 |  |
| 827 ( |  |  |  |  |  |  |  |  |  |
| <INTEREST-EXPENSE> |  | 2,260 |  | 1,494 |  | 722 |  | 2,231 |  |
| 1,557 (1) |  |  |  |  |  |  |  |  |  |
| <INTEREST-INCOME-NET> |  | 1,590 |  | 1,062 |  | 539 |  | 2,492 |  |
| 1,917 (1) |  |  |  |  |  |  |  |  |  |
| <LOAN-LOSSES> |  | 5 |  | 3 |  | 1 |  | 84 |  |
| 84 |  |  |  |  |  |  |  |  |  |
| <SECURITIES-GAINS> <br> (17) |  |  |  |  |  |  |  |  |  |
| <EXPENSE-OTHER> |  | 1,643 |  | 1,096 |  | 553 |  | 2,238 |  |
| 1,633 (1) |  |  |  |  |  |  |  |  |  |
| <INCOME-PRETAX> |  | 878 |  | 562 |  | 270 |  | 1,210 |  |
| 1,086 |  |  |  |  |  |  |  |  |  |
| $\begin{array}{llll}\text { <INCOME-PRE-EXTRAORDINARY> } \\ 785 & 584 & 374 & 890\end{array}$ |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
| <EXTRAORDINARY> |  | 0 |  | 0 |  | 0 |  | 0 |  |
|  |  |  |  |  |  |  |  |  |  |


| <CHANGES> <br> (8) | 0 | 0 | 0 | (8) |
| :---: | :---: | :---: | :---: | :---: |
| <NET-INCOME> | 584 | 374 | 180 | 884 |
| 778 |  |  |  |  |
| <EPS-PRIMARY> | 1.71 | 1.09 | . 52 | 2.54 |
| 2.24 |  |  |  |  |
| <EPS-DILUTED> | 1.70 | 1.08 | . 52 | 2.52 |
| 2.22 |  |  |  |  |
| <YIELD-ACTUAL> | 3.11 | 3.12 | 3.16 | 3.64 |
| 3.75 |  |  |  |  |
| <LOANS-NON> | 396 | 432 | 451 | 496 |
| 578 |  |  |  |  |
| <LOANS-PAST> | 174 | 181 | 189 | 175 |
| 168 |  |  |  |  |
| <LOANS-TROUBLED> | 45 | 45 | 46 | 69 |
| 50 |  |  |  |  |
| <LOANS-PROBLEM> | 0 | 0 | 0 | 134 |
| 0 |  |  |  |  |
| <ALLOWANCE-OPEN> | 1,352 | 1,352 | 1,352 | 1,372 |
| 1,372 |  |  |  |  |
| <CHARGE-OFFS> | 163 | 115 | 62 | 277 |
| 209 |  |  |  |  |
| <RECOVERIES> | 84 | 53 | 26 | 116 |
| 83 |  |  |  |  |
| <ALLOWANCE-CLOSE> | 1,285 | 1,300 | 1,318 | 1,352 |
| 1,387 |  |  |  |  |
| <ALLOWANCE-DOMESTIC> | 1,285 | 1,300 | 1,318 | 1,352 |
| 1,387 |  |  |  |  |
| <ALLOWANCE-FOREIGN> | 0 | 0 | 0 | 0 |
| 0 |  |  |  |  |
| <ALLOWANCE-UNALLOCATED> | 0 | 0 | 0 | 0 |
| 0 |  |  |  |  |

