UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D.C. 20549

FORM 10-Q
(Mark One)
[ X ] QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1995
OR
[ ] TRANSITION REPORT PURSUANT TO SECTION 13 OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from $\qquad$ to $\qquad$
COMMISSION FILE NUMBER 1-9718

PNC BANK CORP.
(Exact name of registrant as specified in its charter)

## <TABLE>

<S>
<C>
25-1435979
(State or other jurisdiction of
(I.R.S. Employer
incorporation or organization) Identification No.)
</TABLE>

> ONE PNC PLAZA
> FIFTH AVENUE AND WOOD STREET
> PITTSBURGH, PENNSYLVANIA 15265
> (Address of principal executive offices)
> (Zip Code)
> (412) 762-1553
> (Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practical date.

Common Stock (\$5 par value): 229,224,530 shares outstanding at October 31, 1995.

PART I--FINANCIAL INFORMATION
ITEM 1. FINANCIAL STATEMENTS

The following consolidated financial information of PNC Bank Corp. and subsidiaries ("Corporation") is incorporated herein by reference to the 1995 Third Quarter Corporate Financial Review ("Financial Review") which is filed herewith as Exhibit 99.1. Page references are to such Financial Review.
<TABLE>
<CAPTION>
FINANCIAL INFORMATION

PAGE REFERENCE
-------------------------
<S>
Consolidated Balance Sheet as of September 30, 1995 and December 31, 1994
Consolidated Statement of Income for the three months and nine months ended September 30, 1995 and 1994
Consolidated Statement of Cash Flows for the
nine months ended September 30, 1995 and 1994

The statistical disclosure under the caption "Average Consolidated Balance Sheet and Net Interest Analysis" in the Financial Review at pages 34 and 35 is incorporated herein by reference. Certain other statistical disclosure is included below in Part I, Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations, as permitted by Guide 3, Statistical Disclosures by Bank Holding Companies.

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The information contained under the caption "Corporate Financial Review" in the Financial Review at pages 2 through 23 is incorporated herein by reference.

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PART II--OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS
The Corporation's Quarterly Report on Form 10-Q for the quarterly period ended June 30, 1995, included a description of a purported class action lawsuit filed against Midlantic Corporation ("Midlantic"), Midlantic's chief executive officer and its directors and the Corporation, relating to the proposed merger with Midlantic. On October 5, 1995, the Corporation filed a motion to dismiss the amended complaint.

ITEM 5
OTHER INFORMATION
As previously reported, on July 10, 1995, the Corporation entered into a definitive merger agreement with Midlantic, a regional bank holding company headquartered in Edison, New Jersey. The agreement, provides, among other things, for (i) the merger (the "Merger") of Midlantic with and into a wholly-owned subsidiary of the Corporation and (ii) the exchange of each outstanding share of Midlantic common stock for 2.05 shares of the Corporation's common stock. The Corporation has received all required regulatory approvals for the Merger, which is targeted to be completed by year-end 1995, pending approval by shareholders of both companies.

Pro forma consolidated financial information, which gives effect to the proposed Merger of Midlantic with and into a wholly-owned subsidiary of the Corporation, is attached hereto as Exhibit 99.2 and incorporated herein by reference.

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ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K
(a) The exhibits listed below are filed herewith or incorporated herein by reference:

2 Amendment Agreement dated as of August 16, 1995, by and among Midlantic Corporation, PNC Bank Corp. and PNC Bancorp, Inc.

3 By-laws of the Corporation, as amended, incorporated herein by reference to Exhibit 4.2 to the Corporation's Registration Statement on Form S-8 (Commission File No. 33-62311).

11 Calculation of primary and fully diluted earnings per common share for the three months and nine months ended September 30, 1995 and 1994, filed herewith.
12.1 Computation of Earnings to Fixed Charges for the nine months ended September 30, 1995 and for each of the five years in the period ended December 31, 1994, for PNC Bank Corp., Midlantic Corporation, and PNC Bank Corp. Pro Forma Giving Effect to the Midlantic Merger, filed herewith.
12.2 Computation of Earnings to Combined Fixed Charges and Preferred Stock Dividends for the nine months ended

```
    September 30, 1995 and for each of the five years in the
    period ended December 31, 1994, for PNC Bank Corp.,
    Midlantic Corporation, and PNC Bank Corp. Pro Forma
    Giving Effect to the Midlantic Merger, filed herewith.
27 Financial Data Schedule, filed herewith.
99.1 1995 Third Quarter Corporate Financial Review as of and
    for the three months and nine months ended September 30,
    1995 and 1994, filed herewith.
99.2 Pro forma consolidated financial information (unaudited)
    giving effect to the proposed merger of Midlantic with
    and into a wholly-owned subsidiary of the Corporation,
    filed herewith.
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(b) The following Current Reports on Form 8-K were filed by the Corporation:

A Current Report on Form 8-K dated as of July 10, 1995, was filed pursuant to Item 5 to report the execution of an Agreement and Plan of Reorganization dated as of July 10, 1995, by and among Midlantic, the Corporation and PNC Bancorp, Inc., a wholly-owned subsidiary of the Corporation, and related matters.

A Current Report on Form 8-K/A, Amendment No. 1 to the Form 8-K dated as of July 10, 1995, was filed pursuant to Item 5 to report unaudited pro forma consolidated financial information giving effect to the proposed Merger. Such report also included audited consolidated financial statements of Midlantic as of December 31, 1994 and 1993, and for each of the three years in the period ended December 31, 1994, and the unaudited consolidated financial statements of Midlantic as of March 31, 1995 and 1994.

A Current Report on Form $8-K$ dated as of July 20, 1995, was filed pursuant to Item 5 to report the Corporation's consolidated financial results for the three months and six months ended June 30, 1995.

A Current Report on Form 8-K dated as of September 26, 1995, was filed pursuant to Item 5 to report the Corporation's consolidated financial results for the three months and nine months ended September 30, 1995, the receipt of regulatory approvals in connection with the Merger and other
Merger-related matters, and the appointment of an additional director to the Corporation's Board of Directors.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PNC BANK CORP.
(Registrant)

Date: November 8, 1995
By /s/ Robert L. Haunschild
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Robert L. Haunschild
Senior Vice President and
Chief Financial Officer

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EXHIBIT INDEX

The following exhibits are filed herewith:
12.2 Computation of Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends.

Financial Data Schedule.

1995 Third Quarter Corporate Financial Review.
Pro forma consolidated financial information (unaudited).

## AMENDMENT AGREEMENT

THIS AMENDMENT AGREEMENT ("Amendment") is entered into as of August 16, 1995, by and among MIDLANTIC CORPORATION ("MC"), a New Jersey corporation having its principal executive office at Metro Park Plaza, P.O. Box 600, Edison, New Jersey 08818, PNC BANK CORP. ("PNC"), a Pennsylvania corporation having its principal executive office at One PNC Plaza, Pittsburgh, Pennsylvania 15265, and PNC BANCORP, INC. ("Bancorp"), a Delaware corporation and a wholly owned subsidiary of PNC, having its registered office at 222 Delaware Avenue, Wilmington, Delaware 19899.

## WITNESSETH

WHEREAS, MC, PNC and Bancorp previously have entered into an Agreement and Plan of Reorganization ("Reorganization Agreement") and an Agreement and Plan of Merger ("Merger Agreement"), each dated as of July 10, 1995; and

WHEREAS, MC, PNC and Bancorp wish to amend the Reorganization Agreement and the Merger Agreement in certain respects;

NOW, THEREFORE, MC, PNC and Bancorp agree as follows:

1. Section 3.1 of the Reorganization Agreement is amended by
substituting "2,178,965" for "178,965" and "22,752,023" for "21,602,949" in clauses (i) and (ii) of the last sentence thereof, respectively.
2. Paragraph 6 of Article $V$ of the Merger Agreement is hereby amended to read in its entirety as follows:
3. On the Effective Date, MC's obligations under its Incentive Stock and Stock Option Plan (1986) (the "1986 Plan"), the Midlantic Banks, Inc. Incentive Plan and the Continental Bancorp, Inc. 1982 Stock Option Plan (the "Option Plans") and each stock option granted under the Option Plans and outstanding on the Effective Date (an "MC Option") shall be treated as follows:
(i) Each MC Option granted to any person who is, on the date MC's shareholders approve the Merger, subject to the reporting
requirements of Section $16(\mathrm{a})$ of the Securities
Exchange Act of 1934, as amended, with respect to equity securities of MC (an "Insider") shall, as to the portion of the MC option that is then exercisable under the Option Plans (in the case of MC Options granted under the 1986 Plan, determined by giving effect to the acceleration provisions of Section 4(d) (ii) of the 1986 Plan but without regard to the acceleration provisions of Section 4(d)(i) of the 1986 Plan) (a "Vested MC Option") be assumed by PNC and each such option shall become an option (a "PNC Option") that entitles such Insider to receive, upon payment of the exercise price, 2.05 shares of PNC Common Stock for each share of MC Common Stock covered by the Vested MC Option. Each such PNC Option shall be subject to the same terms and conditions as were applicable to the Vested MC Option, except that immediately following the Effective Date, the PNC Option shall be cancelled in exchange for the number of shares of PNC Common Stock having an aggregate "fair market value" equal to the product of (1) the number of shares of PNC Common Stock subject to such PNC Option and (2) the excess, if any, of the fair market value of a share of PNC Common Stock on the Effective Date over the exercise price of the PNC Option.
(ii) The portion of each MC Option held by an Insider that is not a Vested MC Option shall automatically become exercisable in accordance with Section $4(d)$ of the 1986 Plan and shall be cancelled on the Effective Date if not theretofore exercised.
(iii) Each MC Option held by any person who is not an Insider shall be cancelled at the Effective Date and PNC shall deliver to the holder of each such option, in respect thereof,
the number of shares of PNC Common Stock having an aggregate fair market value equal to the product of (1) the number of shares of MC Common Stock subject to such option and (2) the excess, if any, of the fair market value of a share of MC Common Stock on the Effective Date over the exercise price of such option.

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For purposes of this Paragraph 6, (1) "fair market value" with respect to a share of MC Common Stock shall have the meaning assigned to such term in the Option Plan under which the related MC Option was granted and (2) "fair market value" with respect to a share of PNC Common Stock shall have the meaning ascribed to the term "market value" in Paragraph 7 of this Article.
3. From the date hereof, this Amendment shall be read and construed along with the Reorganization Agreement and the Merger Agreement and such agreements shall, along with all the terms, covenants and conditions thereof, be and continue to be in full force and effect, save as hereby amended.
4. This Amendment shall be governed by and construed in accordance with the laws of the Commonwealth of Pennsylvania applicable to agreements made and entirely to be performed within such jurisdiction, except to the extent federal law may be applicable.
5. This Amendment may be executed in any number of counterparts, each of which shall constitute an original and all of which when taken together shall constitute one instrument.

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IN WITNESS WHEREOF, the parties hereto, intending to be legally bound hereby, have caused this Amendment to be executed in counterparts by their duly authorized officers thereunto duly authorized, all as of the day and year first above written.

PNC BANK CORP.

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By /s/ WALTER E. GREGG, JR.
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    Walter E. Gregg, Jr.
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    Executive Vice President
    PNC BANCORP, INC.
By /s/ WALTER E. GREGG, JR.

Walter E. Gregg, Jr.
Executive Vice President

MIDLANTIC CORPORATION
By /s/ HOWARD I. ATKINS
--------------------------------
Howard I. Atkins
Executive Vice President and
Chief Financial Officer
<TABLE>
PNC BANK CORP. AND SUBSIDIARIES
CALCULATION OF PRIMARY AND FULLY DILUTED EARNINGS PER COMMON SHARE
<CAPTION>

| ended | Three months ended |  | Nine months |
| :---: | :---: | :---: | :---: |
|  | September 30 |  | September |
| 30 ( ${ }^{(1)}$ |  |  |  |
| In thousands, except per share data 1994 | 1995 | 1994 | 1995 |

- -------------
<S>
<C> <C> <C>
<C>
CALCULATION OF PRIMARY EARNINGS PER COMMON SHARE
Net income
\$581,532
Less: Preferred dividends declared
1,233
--------
Net income applicable to primary earnings
per common share
$\$ 148,673$
\$187,593
$\$ 410,538$
\$580,299


Weighted average shares of common stock outstanding
235,144
Weighted average common shares to be issued
using average market price and assuming exercise
of stock options
1,810
---------
Primary weighted average common shares outstanding
236,954

PRIMARY EARNINGS PER COMMON SHARE
\$2. 45
$\$ .65$
$\$ .79$
\$1. 78
$\qquad$

CALCULATION OF FULLY DILUTED EARNINGS PER COMMON SHARE

| Net income |
| :--- |
| $\$ 581,532$ |
| Add: Interest expense on convertible |
| debentures (net of tax) |

38
--_----
Net income applicable to fully diluted
$\quad$ earnings per common share
$\$ 581,570$
$=================================================================$

Weighted average shares of common stock outstanding 235,144
Weighted average commons shares to be issued
using average market price or period-end market
price, whichever is higher, and assuming:
Conversion of preferred stock Series A \& B 228

Conversion of preferred stock Series C
687
Conversion of preferred stock Series
\$149,046
\$187,998
$\$ 411,685$

11
13
35
$\qquad$
$\$ 149,057 \quad \$ 188,011 \quad \$ 411,720$
earnings per common share
\$581,570

864
Conversion of debentures
74
Exercise of stock options
1,810

Fully diluted weighted average common shares outstanding

<TABLE>
PNC BANK CORP. AND SUBSIDIARIES
COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES
<CAPTION>


8
MIDLANTIC CORPORATION AND SUBSIDIARIES
COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|}
\hline & & & ear & mber & \\
\hline & Nine months ended & & & & \\
\hline Dollars in thousands 1990 & September 30, 1995 & 1994 & 1993 & 1992 & 1991 \\
\hline
\end{tabular}

\begin{tabular}{|c|c|c|c|c|c|}
\hline Interest on deposits
\[
3,148,806
\] & 1,150,854 & 1,159,242 & 1,005,658 & 1,546,576 & 2,739,565 \\
\hline Total & \$3,157, 832 & \$3,470,209 & \$2,846,851 & \$2,917,424 & \$3,314,577 \\
\hline
\end{tabular} \$4,003,339
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{11}{|l|}{FIXED CHARGES} \\
\hline Interest on notes and debentures....... \$ 126, 223 & \multirow[t]{7}{*}{\$} & 451,668 & \$ & 556,432 & \$ & 316,031 & \$ & \$ 201,977 & \multicolumn{2}{|l|}{\$ 137,323} \\
\hline \multirow[t]{2}{*}{Interest on borrowed funds............. 968,839} & & \multirow[t]{2}{*}{657,251} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{514,133}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{360,288}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{353,633}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{449,107}} \\
\hline & & & & & & & & & & \\
\hline \multirow[t]{2}{*}{Amortization of notes and debentures... 1,072} & & \multirow[t]{2}{*}{723} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1,761}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1,418}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1,505}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1,119}} \\
\hline & & & & & & & & & & \\
\hline \multirow[t]{2}{*}{Interest component of rentals
24,813} & & \multirow[t]{2}{*}{21,672} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{32,247}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{26,491}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{25,739}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{26,041}} \\
\hline & & & & & & & & & & \\
\hline Subtotal & & 131,314 & & 104,573 & & 704,228 & & 582,854 & & 613,590 \\
\hline \multicolumn{11}{|l|}{\(1,120,947\) (10,} \\
\hline \multirow[t]{2}{*}{Interest on deposits.
\(3,148,806\)} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1,150,854}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1,159,242}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1,005,658}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1,546,576}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{2,739,565}} \\
\hline & & & & & & & & & & \\
\hline Total & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$2,282,168}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$2,263,815}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$1,709,886}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$2,129,430}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$3,353,155}} \\
\hline \$4,269,753 & & & & & & & & & & \\
\hline \multicolumn{11}{|l|}{\multirow[t]{2}{*}{RATIO OF EARNINGS TO FIXED CHARGES}} \\
\hline & & & & & & & & & & \\
\hline Excluding interest on deposits. & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1.77 x}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{2.09x}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{2.61x}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{2.35 x}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{(a)}} \\
\hline (a) & & & & & & & & & & \\
\hline Including interest on deposits. & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1.38}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1.53}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1.66}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1.37}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{(a)}} \\
\hline (a) & & & & & & & & & & \\
\hline \multicolumn{11}{|l|}{<FN>} \\
\hline \multicolumn{11}{|l|}{(a) Earnings are insufficient to cover fixed charges by \(\$ 38.6\) million and \(\$ 266.4\) million in 1991 and 1990 , respectively.} \\
\hline
\end{tabular}

\section*{</TABLE>}

The pro forma computation of ratio of earnings to fixed charges gives effect to the Merger to be accounted for as a pooling of interests. The financial information in Exhibit 12.1 presents (i) the historical computation of the ratio of earnings to fixed charges of both the Corporation and Midlantic, for the nine months ended September 30, 1995 and for each of the five years in the period ended December 31, 1994 and (ii) the computation of the ratio of earnings to fixed charges giving effect to the Merger as if it had occurred at the beginning of the earliest period presented.

The pro forma consolidated financial information is intended for informational purposes and may not be indicative of the financial position or results that actually would have occurred had the transaction been consummated on the dates indicated, or which will be attained in the future. The pro forma consolidated financial information should be read in conjunction with the 1994 Annual Reports on Form \(10-\mathrm{K}\) and the Quarterly Reports on Form 10-Q for the quarterly period ended September 30, 1995 of the Corporation and Midlantic.
<TABLE>
PNC BANK CORP. AND SUBSIDIARIES
COMPUTATION OF RATIO OF EARNINGS TO COMBINED FIXED CHARGES
AND PREFERRED STOCK DIVIDENDS
<CAPTION>

\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline \multicolumn{11}{|l|}{FIXED CHARGES} \\
\hline Interest on notes and debentures. & \$ & 425,990 & \$ & 521,979 & \$ & 279,646 & \multirow[t]{2}{*}{\$} & 160,460 & \multirow[t]{2}{*}{\$} & 95,103 \\
\hline Interest on borrowed funds. & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{626,580}} & & 493,005 & & 348,702 & & 336,827 & & 398,883 \\
\hline 816,448 & & & & & & & & 336,827 & & 398,883 \\
\hline \multirow[t]{2}{*}{Amortization of notes and debentures......... 538} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{535}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1,346}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{967}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{970}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{584}} \\
\hline & & & & & & & & & & \\
\hline \multirow[t]{2}{*}{Interest component of rental
17,667} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{17,509}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{26,865}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{20,583}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{19,167}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{18,800}} \\
\hline & & & & & & & & & & \\
\hline \multirow[t]{2}{*}{Preferred stock dividend requirements........ 3,458} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1,683}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{2,414}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{2,534}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{4,484}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{4,634}} \\
\hline & & & & & & & & & & \\
\hline Subtotal & \multicolumn{2}{|r|}{1,072,297} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1,045,609}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{652,432}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{521,908}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{518,004}} \\
\hline 922,156 & & & & & & & & & & \\
\hline Interest on deposits. & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{941,996}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{935,876}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{742,772}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1,063,422}} & \multicolumn{2}{|r|}{\multirow[t]{2}{*}{1,727,765}} \\
\hline 1,973,087 & & & & & & & & & & \\
\hline Total & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$2,014,293}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$1,981,485}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$1,395,204}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$1,585,330}} & \multicolumn{2}{|l|}{\multirow[t]{2}{*}{\$2,245,769}} \\
\hline \$2,895,243 & & & & & & & & & & \\
\hline
\end{tabular}
\$2,895,243

RATIO OF EARNINGS TO COMBINED FIXED
CHARGES AND PREFERRED STOCK DIVIDENDS

\begin{tabular}{llll}
\(1.03 x\) & 1.30 & 1.46 & 1.80 \\
Including interest on deposits.............24
\end{tabular}
1.01
- -------------------------------------
</TABLE>
11
MIDLANTIC CORPORATION AND SUBSIDIARIES
COMPUTATION OF RATIO OF EARNINGS TO COMBINED FIXED CHARGES
AND PREFERRED DIVIDENDS
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|}
\hline & & \multicolumn{4}{|c|}{Year ended December 31} \\
\hline Dollars in thousands
\[
1990
\] & September 30, 1995 & 1994 & 1993 & 1992 & 1991 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|c|c|c|c|c|c|}
\hline <S> & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} & \multicolumn{2}{|l|}{<C>} \\
\hline \multicolumn{11}{|l|}{<C>} \\
\hline \multicolumn{11}{|l|}{EARNINGS} \\
\hline Income before taxes and cumulative effect of changes in accounting principles.......... & & 271,719 & & 304,005 & & 20,353 & \$ & 9,872 & \$ & \((586,779)\) \\
\hline \multicolumn{11}{|l|}{\$ \((295,839)\)} \\
\hline \multicolumn{11}{|l|}{Fixed charges and preferred stock} \\
\hline dividends excluding interest on deposits..................... & & 63,489 & & 66,955 & & 59,907 & & 70,994 & & 105,996 \\
\hline \multicolumn{11}{|l|}{208,025} \\
\hline Subtotal & & 335,208 & & 370,960 & & 80,260 & & 80,866 & & \((480,783)\) \\
\hline \multicolumn{11}{|l|}{\((87,814)\)} \\
\hline Interest on deposits. & & 208,858 & & 223,366 & & 262,886 & & 483,154 & & ,011,800 \\
\hline \multicolumn{11}{|l|}{1,175,719} \\
\hline Total & & 544,066 & & 594,326 & & 343,146 & & 564,020 & \$ & 531,017 \\
\hline \multicolumn{11}{|l|}{\$1,087,905} \\
\hline \multicolumn{11}{|l|}{FIXED CHARGES} \\
\hline Interest on notes and debentures & & 25,678 & \$ & 34,453 & & 36,385 & \$ & 41,517 & \$ & 42,220 \\
\hline \$ 42,178 & & & & & & & & & & \\
\hline Interest on borrowed funds. & & 30,671 & & 21,128 & & 11,586 & & 16,806 & & 50,224 \\
\hline \multicolumn{11}{|l|}{152,391} \\
\hline Amortization of notes and debentures... & & 188 & & 415 & & 451 & & 535 & & 535 \\
\hline \multicolumn{11}{|l|}{534} \\
\hline Interest component of rentals. & & 4,163 & & 5,382 & & 5,908 & & 6,572 & & 7,241 \\
\hline \multicolumn{11}{|l|}{7,146} \\
\hline \multicolumn{11}{|l|}{\multirow[t]{2}{*}{Preferred stock dividend requirements..
5,776}} \\
\hline & & & & & & & & & & \\
\hline Subtotal & & 63,489 & & 66,955 & & 59,907 & & 70,994 & & 105,996 \\
\hline \multicolumn{11}{|l|}{208,025} \\
\hline Interest on deposits. & & 208,858 & & 223,366 & & 262,886 & & 483,154 & & ,011,800 \\
\hline \multicolumn{11}{|l|}{\(1,175,719\) ( \({ }^{\text {c }}\)} \\
\hline Total & & 272,347 & & 290,321 & & 322,793 & & 54,148 & & ,117,796 \\
\hline \multicolumn{11}{|l|}{\$1,383,744} \\
\hline \multicolumn{11}{|l|}{RATIO OF EARNINGS TO COMBINED FIXED CHARGES AND PREFERRED STOCK DIVIDENDS} \\
\hline Excluding interest on deposits........ (a) & & 5.28 x & & 5.54 x & & 1.34 x & & 1.14 x & & (a) \\
\hline Including interest on deposits........ (a) & & 2.00 & & 2.05 & & 1.06 & & 1.02 & & (a) \\
\hline \multicolumn{11}{|l|}{} \\
\hline \begin{tabular}{l}
<FN> \\
(a) Earnings are insufficient to cover respectively. \\
</TABLE>
\end{tabular} & ch & harges by & mi & illion and & & 5.8 mill & n & 1991 an & 9 & \\
\hline
\end{tabular}

PNC BANK CORP. AND SUBSIDIARIES
PRO FORMA COMPUTATION OF RATIO OF EARNINGS
TO COMBINED FIXED CHARGES AND PREFERRED DIVIDENDS
GIVING EFFECT TO MIDLANTIC MERGER
<TABLE>
<CAPTION>


Fixed charges and preferred stock

1,130,181
--------------
Subtotal. . . . . . . . . . . . . . . . . . . . . . . . . .
Interest on deposits.....................
3,148,806
---------------
Total....................................
\begin{tabular}{|c|c|c|c|c|}
\hline 2,011,450 & 2,318,958 & 1,849,304 & 1,380,896 & 585,422 \\
\hline 1,150,854 & 1,159,242 & 1,005,658 & 1,546,576 & 2,739,565 \\
\hline \$3,162,304 & \$3,478,200 & \$2,854,962 & \$2,927,472 & \$3,324,987 \\
\hline
\end{tabular} \(\$ 4,012,573\)

FIXED CHARGES
Interest on notes and debentures......
\$ 126,223
Interest on borrowed funds..............
968,839
Amortization of notes and debentures...
1,072
Interest component of rentals.........
24,813
Preferred stock dividend requirements.. 9,234
\begin{tabular}{|c|c|c|c|c|}
\hline \$ 451,668 & \$ 556,432 & \$ 316,031 & \$ 201,977 & \$ 137,323 \\
\hline 657,251 & 514,133 & 360,288 & 353,633 & 449,107 \\
\hline 723 & 1,761 & 1,418 & 1,505 & 1,119 \\
\hline 21,672 & 32,247 & 26,491 & 25,739 & 26,041 \\
\hline 4,472 & 7,991 & 8,111 & 10,048 & 10,410 \\
\hline 1,135,786 & 1,112,564 & 712,339 & 592,902 & 624,000 \\
\hline 1,150,854 & 1,159,242 & 1,005,658 & 1,546,576 & 2,739,565 \\
\hline \$2,286,640 & \$2,271,806 & \$1,717,997 & \$2,139,478 & \$3,363,565 \\
\hline
\end{tabular}

\(\$ 4,278,987\)
\(====================================\)
RATIO OF EARNINGS TO COMBINED FIXED CHARGES AND PREFERRED STOCK DIVIDENDS
Excluding interest on deposits........
\(1.77 x\)
2.08x
2. 60x
\(2.33 x\)
(a)
(a)

Including interest on deposits........ 1.38
1.53
1.66
1.37
(a)
(a)
------------------------------------
<FN>
(a) Earnings are insufficient to cover fixed charges by \(\$ 38.6\) million and \(\$ 266.4\) million in 1991 and 1990 , respectively.
</TABLE>
The pro forma computation of the ratio of earnings to combined fixed charges and preferred stock dividends gives effect to the Merger to be accounted for as a pooling of interests. The financial information in Exhibit 12.2 presents (i) the historical computation of the ratio of the earnings to fixed charges and preferred stock dividends of both the Corporation and Midlantic, for the nine months ended September 30, 1995 and for each of the five years in the period ended December 31, 1994 and (ii) the computation of the ratio of earnings to fixed charges and preferred stock dividends, giving effect to the Merger as if it had occurred at the beginning of the earliest period presented.

The pro forma consolidated financial information is intended for informational purposes and may not be indicative of the financial position or results that actually would have occurred had the transaction been consummated on the dates indicated, or which will be attained in the future. The pro forma consolidated financial information should be read in conjunction with the 1994 Annual Reports on Form 10-K and the Quarterly Reports on Form 10-Q for the quarterly period ended September 30, 1995 of the Corporation and Midlantic.



---------
</TABLE>
<TABLE>
<CAPTION>

|  | September 30 | December 31 |
| :---: | :---: | :---: |
| September 30 |  |  |
|  | 1995 | 1994 |
| 1994 |  |  |
| <S> | <C> | <C> |
| <C> |  |  |
| SELECTED RATIOS |  |  |
| Capital |  |  |
| Risk-based |  |  |
| Tier I | 8.32\% | 8.62\% |
| 8.61\% |  |  |
| Total | 11.91 | 11.45 |
| 11.41 |  |  |
| Leverage | 6.45 | 6.59 |
| 6.82 |  |  |
| Common shareholders' equity to assets | 7.33 | 6.82 |
| 6.92 ( 6 |  |  |
| Average common shareholders' equity to average assets | 7.07 | 7.09 |
| 7.14 |  |  |
| Asset quality |  |  |
| Net charge-offs to average loans 27 | . 22 | . 29 |


| Nonperforming loans to loans | . 74 | . 90 |
| :---: | :---: | :---: |
| 1.03 |  |  |
| Nonperforming assets to loans and foreclosed assets | 1.10 | 1.25 |
| 1.44 |  |  |
| Nonperforming assets to assets | . 67 | . 69 |
| . 80 |  |  |
| Allowance for credit losses to loans | 2.56 | 2.83 |
| 2.89 |  |  |
| Allowance for credit losses to nonperforming loans | 346.28 | 314.17 |
| 281.35 |  |  |
| Book value per common share |  |  |
| As reported | \$19.62 | \$18.76 |
| \$18.87 |  |  |
| Excluding net unrealized securities losses | 19.82 | 19.26 |
| 19.46 |  |  |

## TABLE OF CONTENTS

2 Corporate Financial Review 34 Statistical Information

CORPORATE FINANCIAL REVIEW

THE FOLLOWING CORPORATE FINANCIAL REVIEW SHOULD BE READ IN CONJUNCTION WITH THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS OF PNC BANK CORP. AND SUBSIDIARIES ("CORPORATION") INCLUDED HEREIN AND THE CORPORATE FINANCIAL REVIEW AND AUDITED CONSOLIDATED FINANCIAL STATEMENTS INCLUDED IN THE CORPORATION'S 1994 ANNUAL REPORT.

## OVERVIEW

Net income for the first nine months of 1995 was $\$ 411.7$ million, or $\$ 1.77$ per fully diluted share, compared with $\$ 581.5$ million, or $\$ 2.44$ per share, for the first nine months of 1994. Return on average assets and return on average common shareholders' equity were .89 percent and 12.61 percent, respectively, in the first nine months of 1995 compared with 1.29 percent and 18.04 percent a year ago.

During the first nine months of 1995 the nation's economy grew at a more moderate pace than the previous twelve months. As a result, there was less inflationary pressure and the Federal Reserve responded with moderating actions with respect to short-term interest rates. Management expects such economic conditions and monetary policies to continue over the next twelve months and, accordingly, expects more stability in short-term rates.

MERGERS AND ACQUISITIONS

On October 6, 1995, the Corporation completed the acquisition of Chemical New Jersey Holdings, Inc., and its wholly-owned subsidiary Chemical Bank New Jersey, N.A. ("Chemical") located in southern and central New Jersey with total assets of $\$ 3.2$ billion and retail core deposits of $\$ 2.7$ billion. The transaction was accounted for under the purchase method and the Corporation paid $\$ 492$ million in cash.

In July 1995, the Corporation entered into a definitive merger agreement with Midlantic Corporation ("Midlantic"), a regional bank holding company headquartered in Edison, New Jersey. At September 30, 1995, Midlantic had assets and deposits of $\$ 13.9$ billion and $\$ 10.9$ billion, respectively. Under terms of the agreement, the Corporation will exchange 2.05 shares of its common stock for each share of Midlantic common stock. Based on share data as of September 30, 1995, the Corporation expects to issue 111.1 million shares of its common stock to consummate the merger. The transaction will be accounted for as a pooling of interests. The Corporation has received all required regulatory approvals for the merger, which is targeted to be completed by year-end 1995, pending approval by shareholders of both companies.

Upon completion of the Midlantic merger, the Corporation expects to have the second and third largest deposit market share in Philadelphia and New Jersey, respectively. The in-market nature of this transaction is expected to generate substantial economies by reducing costs associated with overlapping and duplicative operations. In addition, the transaction will provide opportunities to enhance revenues through marketing the Corporation's products and services to a new customer base. The Corporation's balance sheet is also expected to be enhanced by the addition of Midlantic's large and stable base of retail core deposits and superior capital position.

As previously disclosed, the Corporation will recognize one-time
merger-related charges in connection with the Midlantic transaction and is considering the potential sale of securities that would result in additional losses. The combination of these actions is expected to benefit the operating results of future periods, but would result in material charges to earnings in the fourth quarter of 1995. These potential actions are discussed herein under the captions Income Statement Review-Noninterest Expense, Balance Sheet Review-Securities and Risk Management-Financial Derivatives.

In February 1995, the Corporation completed the acquisition of BlackRock Financial Management L.P. ("BlackRock"), a New York-based, fixed-income investment management firm with approximately $\$ 25$ billion in assets under management at closing. The transaction was accounted for under the purchase method and the Corporation paid $\$ 71$ million in cash and issued $\$ 169$ million of unsecured notes.

In the first quarter of 1995, the Corporation acquired Indian River Federal Savings Bank, Vero Beach, Florida, and Brentwood Financial Corporation, Cincinnati, Ohio, for a total of $\$ 33$ million in cash. The acquisitions added assets and deposits of approximately $\$ 175$ million and $\$ 140$ million, respectively.

During 1994, the Corporation completed the acquisitions of United Federal Bancorp, Inc., State College, Pennsylvania, and First Eastern Corp., Wilkes-Barre, Pennsylvania. The acquisitions added assets and deposits of $\$ 2.8$ billion and $\$ 2.4$ billion, respectively.

In addition, in June 1994, the Corporation purchased a $\$ 10$ billion residential mortgage servicing portfolio from the Associates Corporation of North America.

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CORPORATE FINANCIAL REVIEW

INCOME STATEMENT REVIEW

During the first nine months of 1995 net interest income totaled $\$ 1.1$ billion and represented 59.0 percent of total revenue compared with $\$ 1.5$ billion and 67.8 percent, respectively, in the same period a year ago. Noninterest income totaled $\$ 789.4$ million, or 41.0 percent of total revenue, in the first nine months of 1995 compared with $\$ 717.9$ million and 32.2 percent in the year-earlier period.

INCOME STATEMENT HIGHLIGHTS


## </TABLE>

NET INTEREST INCOME AND NET INTEREST MARGIN On a fully taxable-equivalent basis, net interest income for the first nine months of 1995 decreased $\$ 374.9$ million compared with the first nine months of 1994. The benefit from a $\$ 736.6$ million increase in average earning assets was more than offset by a narrower net interest margin.

NET INTEREST INCOME

<TABLE>
<CAPTION>
Nine months ended September 30


Effect of swaps and
\begin{tabular}{|c|c|c|c|c|}
\hline Interest income & (122) & 43 & (165) & (383.7) \\
\hline Interest expense & 18 & (77) & 95 & 123.4 \\
\hline Total swaps and caps & (140) & 120 & (260) & (216.7) \\
\hline Net interest income & \$1,136 & \$1,510 & \$(374) & (24.8) \% \\
\hline
\end{tabular}

\section*{</TABLE>}

Net interest income and net interest margin declines reflect the Corporation's strategic actions begun in the latter half of 1994 to reposition the balance sheet by reducing investment activities and wholesale funding, and the cost of other actions taken to reduce interest rate sensitivity. In addition, deposit and borrowings costs increased more rapidly than loan yields in the year-to-year comparison. These factors are expected to continue to adversely impact net interest income and net interest margin in 1995 compared with the prior year. Following several consecutive quarterly declines, net interest income and net interest margin stabilized in the third quarter of 1995 and are expected to increase in subsequent quarters. The Chemical acquisition and Midlantic merger are expected to further benefit net interest income and margin.

NET INTEREST MARGIN
<TABLE>
<CAPTION>
Nine months ended September 30

</TABLE>

\section*{CORPORATE FINANCIAL REVIEW}

PROVISION FOR CREDIT LOSSES The Corporation did not record a provision for credit losses in the first nine months of 1995 compared with \(\$ 60.1\) million in the first nine months of 1994. Based on the current risk profile of the loan portfolio and assuming economic trends continue, management does not expect to record a provision for credit losses during the remainder of 1995. Should the risk profile of the loan portfolio or the economy deteriorate, asset quality may be adversely impacted and a provision for credit losses may be required.

NONINTEREST INCOME Noninterest income before securities transactions increased 6.6 percent to \(\$ 780.4\) million in the first nine months of 1995 compared with the prior year period. Excluding securities transactions, noninterest income was 40.7 percent of total revenue in the first nine months of 1995 compared with 32.6 percent a year earlier.

Net securities gains totaled \(\$ 9.1\) million in the first nine months of 1995 compared with net securities losses of \(\$ 13.9\) million in the year-earlier period. During 1995 and 1994, the Corporation sold securities in connection with its strategic initiatives to reduce the securities portfolio and interest rate sensitivity.

\begin{tabular}{|c|c|c|c|c|c|c|}
\hline \[
\begin{aligned}
& \text { Institutional } \\
& 60
\end{aligned}
\] & 21,335 & 2,782 & 36,427 & 78,281 & 57,762 & 81,063 \\
\hline Total trust & 46,832 & 26,132 & 48,942 & 88,331 & 95,774 & 114,463 \\
\hline 173147 & & & & & & \\
\hline Mutual funds & 39,053 & 23,955 & 122,882 & 57,179 & 161,935 & 81,134 \\
\hline \(100 \quad 72\) & & & & & & \\
\hline Total & \$85,885 & \$50,087 & \$171,824 & \$145,510 & \$257,709 & \$195,597 \\
\hline \$273 \$219 & & & & & & \\
\hline
\end{tabular}

Investment management and trust revenue increased \(\$ 54.5\) million, or 24.9 percent, to \(\$ 273.3\) million in the first nine months of 1995 compared with the prior-year period. The increase was due to the BlackRock acquisition, new business, and an increase in the value of managed assets.

Compared with a year ago, total trust and mutual funds assets increased \(\$ 62.1\) billion to \(\$ 257.7\) billion at September 30, 1995. BlackRock added approximately \$25 billion in discretionary assets, of which \$15 billion were institutional funds and \(\$ 10\) billion were mutual funds. At September 30 , 1995, the composition of total discretionary assets was 46 percent fixed-income, 29 percent money market, 23 percent equity and two percent other assets. The PNC Family of Funds is included in the discretionary mutual funds category. Assets in these funds totaled \(\$ 7.1\) billion at September 30, 1995 compared with \(\$ 4.9\) billion a year ago.

Service charges, fees and commissions decreased \(\$ 3.0\) million in the first nine months of 1995 compared with the same period a year ago. Deposit account and corporate services declined in the comparison due to lower business volumes. The decline in credit card and merchant services reflects the impact of agreements for Card Issuer Program Management Corporation and First Data Resources Inc. to provide certain administrative, marketing, data processing, and customer support services for the Corporation's credit card business. Excluding the effect of these agreements, service charges, fees and commissions increased \(\$ 8.0\) million, or 3.2 percent in the year-to-year comparison.

Brokerage fee income increased in the comparison due to higher transaction volumes as revenue per broker doubled. The increase in other services income resulted from higher consumer-related fees, primarily related to automated teller machines ("ATM").
During the first nine months of 1995, mortgage banking income decreased \$12.6 million to \(\$ 146.7\) million primarily due to lower gains from sales of servicing. Marketing gains increased due to recognizing the value of originated mortgage servicing rights ("MSR") totaling \(\$ 25.6\) million. During the second quarter of 1995, the Corporation adopted Statement of Financial Accounting Standards ("SFAS") No. 122, "Accounting for Mortgage Servicing Rights," which provides for the immediate recognition of the value of originated MSR.

\section*{MORTGAGE SERVICING PORTFOLIO}
\begin{tabular}{|c|c|c|}
\hline \multicolumn{3}{|l|}{<TABLE>} \\
\hline \multicolumn{3}{|l|}{<CAPTION>} \\
\hline In millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline Balance at January 1 & \$40,966 & \$35,527 \\
\hline Originations & 4,136 & 5,285 \\
\hline Acquisitions & 64 & 10,625 \\
\hline Repayments & \((3,545)\) & \((5,051)\) \\
\hline Sales & \((4,067)\) & \((4,806)\) \\
\hline Balance at September 30 & \$37,554 & \$41,580 \\
\hline
\end{tabular}
</TABLE>
During the first nine months of 1995, the Corporation funded $\$ 4.1$ billion of residential mortgages, of which approximately 83 percent represented new financing. The Corporation directly originated 67 percent of total volume in 1995. At September 30 , 1995, the Corporation's mortgage servicing portfolio totaled $\$ 37.6$ billion, had a weighted-average coupon rate of 7.96 percent and an estimated fair value of $\$ 453$ million. The servicing portfolio included $\$ 25.3$ billion serviced for others with a MSR carrying value and of $\$ 281$ million. If interest rates decline and the rate of prepayments increases, the underlying servicing fee income stream and related fair value of the MSR would be reduced. The Corporation uses certain financial derivatives to manage this risk.

During the first nine months of 1995 , other income totaled $\$ 88.3$ million, an increase of $\$ 9.7$ million compared with the year-earlier period. The increase was primarily due to gains on
the sale of certain branches, which were partially offset by lower venture capital income. During the third quarter of 1995, the Corporation realized a $\$ 28.2$ million gain on the sale of 12 branches in Dayton, Ohio, which were sold in connection with the ongoing rationalization of the retail branch network.

NONINTEREST EXPENSE Noninterest expense increased 1.2 percent, or $\$ 15.5$ million, in the first nine months of 1995, primarily due to acquisitions. Excluding acquisitions, noninterest expense decreased $\$ 53.4$ million, or 4.2 percent, in the comparison, reflecting the Corporation's continued emphasis on developing alternative lower-cost delivery systems and reducing the costs of traditional banking operations, and the benefit of lower Federal deposit insurance premiums.

NONINTEREST EXPENSE

## <TABLE>

<CAPTION>

| Nine months ended |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| September 30 |  |  |  |  |  |  |
| Dollars in thousands |  | 1995 |  | 1994 | Amount | Percent |
| <S> | <C> |  | <C> |  | <C> | <C> |
| Compensation | \$ | 500,065 | \$ | 497,835 | \$ 2,230 | . $4 \%$ |
| Employee benefits |  | 111,224 |  | 121,164 | $(9,940)$ | (8.2) |
| Total staff expense |  | 611,289 |  | 618,999 | $(7,710)$ | (1.2) |
| Net occupancy |  | 104,725 |  | 101,107 | 3,618 | 3.6 |
| Equipment |  | 101,348 |  | 98,915 | 2,433 | 2.5 |
| Amortization of intang assets and MSR |  | 66,416 |  | 59,478 | 6,938 | 11.7 |
| Federal deposit insurance |  | 38,534 |  | 54,745 | $(16,211)$ | (29.6) |
| Taxes other than income |  | 36,451 |  | 33,411 | 3,040 | 9.1 |
| Other |  | 337,821 |  | 314,399 | 23,422 | 7.4 |
| Total |  | 296,584 |  | 281,054 | \$15,530 | 1.2\% |

The overhead ratio was 67.4 percent in the first nine months of 1995 compared with 57.5 percent in the year-earlier period. The higher overhead ratio primarily reflects the impact of lower net interest income.

Staff expense decreased 1.2 percent in the year-to-year comparison primarily due to lower staff levels. Average full-time equivalent employees decreased to approximately 20,000 for the first nine months of 1995 compared with approximately 21,100 a year ago. Approximately 1,300 employees added from acquisitions and from the establishment of the National Financial Services Center, the Corporation's telebanking center, were more than offset by reductions, primarily in the Consumer Banking line of business. Pension and postretirement benefit expense declined $\$ 5.1$ million due to lower staff levels and a higher discount rate used to estimate pension obligations.

Amortization of intangibles and MSR increased $\$ 6.9$ million primarily reflecting additional intangibles from acquisitions.

The decline in Federal deposit insurance reflects a premium refund of $\$ 16.5$ million resulting from a reduction in the Bank Insurance Fund premium. Approximately $\$ 5.5$ billion of the Corporation's deposits insured by the Savings Association Insurance Fund ("SAIF") continue to be assessed a higher rate. There are several proposals for legislative action to address recapitalization of the SAIF including a significant one-time assessment. Management currently cannot predict the outcome of these proposals or the effect, if any, on the Corporation.

The increase in the remaining noninterest expense categories was primarily due to acquisitions.

In connection with the closing of its pending merger with Midlantic, the Corporation currently estimates it will record merger-related and nonrecurring charges of between $\$ 150$ million and $\$ 180$ million, compared with an original estimate of $\$ 130$ million. The increase in the estimate is primarily due to more aggressive plans with respect to operations and facilities consolidations.
Management continues to review integration plans and final determination of the amount of the charges will be made prior to year end.

6
CORPORATE FINANCIAL REVIEW

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LINE OF BUSINESS RESULTS
```

The management accounting process uses various methods of balance sheet and income statement allocations, transfers and assignments to evaluate the performance of various business units. Unlike financial accounting, there is no comprehensive, authoritative body of guidance for management accounting equivalent to generally accepted accounting principles. The following information is based on management accounting practices which conform to and
support the management structure of the Corporation and is not necessarily comparable with similar information for any other financial services
institution. Designations, assignments, and allocations may change from time to time as the management accounting system is enhanced and business or product lines change. In 1995, the Corporation realigned its line of business management structure along customer segments. The principal change was segregating the trust business, previously managed separately, into the corporate and consumer banking organizations. In addition, consistent with the Corporation's strategic focus and balance sheet realignment, asset/liability management has been redefined as a support function for the core lines of business. Results for the first nine months of 1994 are presented on a basis consistent with this new management structure.

For management reporting purposes, the Corporation has designated three lines of business: Corporate Banking, Consumer Banking, and Asset Management. The financial results presented in this section reflect each line of business as if it operated on a stand-alone basis. Securities or borrowings, and related interest rate spread, have been assigned to each line of business based on its net asset or liability position. Consumer Banking and Asset Management were net generators of funds and, accordingly, were assigned securities, while Corporate Banking received an assignment of borrowings as a net asset generator. An assignment of securities is accompanied by an assignment of equity in accordance with the methodology described below. The interest rate spread on the remaining securities, the impact of financial derivatives used for interest risk management, and securities transactions are excluded from line of business results and are reported separately in asset/liability management activities.

Capital is assigned to each business unit based on management's assessment of inherent risks and equity levels at independent companies that provide similar products and services. Capital assignments are not equivalent to regulatory capital guidelines and the total amount assigned may vary from consolidated shareholders' equity.

LINE OF BUSINESS HIGHLIGHTS
<TABLE>
<CAPTION>
Return on
Average


## CORPORATE FINANCIAL REVIEW

Total earnings contributed by the lines of business were $\$ 447$ million in the first nine months of 1995 compared with $\$ 537$ million in the first nine months of 1994. The decline primarily resulted from an increase in Corporate Banking's allocated provision for credit losses which was negative in the prior-year period. Line of business earnings differed from reported consolidated net income in both periods due to asset/liability management activities, differences between specific reserve allocations to the lines of business and the consolidated provision for credit losses, and certain unallocated revenues and expenses. The decline in earnings from asset/liability management activities was primarily due to the impact of interest rate swaps and caps and lower net securities gains.

CORPORATE BANKING Corporate Banking provides traditional financing, liquidity and treasury management, corporate and employee benefit trust, capital markets, direct investment and other financial services to businesses and governmental entities. It serves customers within the Corporation's primary markets as well as from a network of offices located in major U.S. cities. Corporate Banking includes: Large Corporate--customers having annual sales of more than $\$ 250$ million; Middle Market--customers with annual sales of $\$ 5$ million to $\$ 250$ million and those in certain specialized industries such as real estate, communications, health care, natural resources, leasing and automobile dealer finance; and Equity Management--private equity investments.

Corporate Banking provided 38 percent of line of business earnings in the first nine months of 1995 compared with 46 percent in the first nine months of 1994. Large Corporate earnings declined in the comparison due to a decrease in average loans and the impact of a $\$ 15$ million pretax benefit recorded in 1994 from resolution of a problem asset. Average loans declined primarily due to the reduction of certain low-spread loans. Middle Market earnings declined as the benefit of an increase in average loans was more than offset by an increase in the allocated provision for credit losses and narrower spreads in the loan portfolio. A modest provision was allocated in 1995 compared with a negative provision in 1994 resulting from a significant reduction of problem assets.

CONSUMER BANKING Consumer Banking provides lending, deposit, personal trust, brokerage, investment, payment system access and other financial services to consumers and small businesses. It provides services through a network of community banking and mortgage offices, alternative delivery systems such as the National Financial Services Center and ATMs, and regional banking centers offering a wide-array of products at a single point of contact. Consumer Banking includes: Private Banking--affluent consumers and charitable organizations with specialized banking requirements; Mass Market--small business customers having annual sales of up to $\$ 5$ million and all other consumers who use traditional branch and direct banking services; and Mortgage Banking--loan origination, acquisition and servicing activities, and residential mortgage loans held in portfolio.

The earnings contribution from Consumer Banking increased to 56 percent in the first nine months of 1995 from 50 percent a year ago. Earnings from Private Banking increased in the first nine months of 1995 as the benefit from loan growth, new trust business and higher brokerage fees more than offset expense growth from marketing activities in this sector. Mass Market earnings benefitted from a pretax $\$ 28.2$ million gain on the sale of certain branches. Mortgage Banking continued to operate in a competitive environment characterized by significantly reduced loan origination volumes. Earnings declined in 1995 as the benefit of an increase in portfolio loans was more than offset by narrower loan spreads and lower gains from sales of servicing.

ASSET MANAGEMENT Asset Management provides trust and mutual fund investment management, strategy, research, and asset servicing for institutional and family wealth customers. It serves customers through one unified money management organization.

Asset Management contributed 6 percent of line of business earnings in the first nine months of 1995 compared with 4 percent a year ago. Asset Management earnings increased due to the impact of BlackRock, new business and an increase in the value of managed assets.

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CORPORATE FINANCIAL REVIEW

BALANCE SHEET REVIEW

AVERAGE ASSETS

<TABLE>
<CAPTION>
Nine months ended September 30
In millions
1995 1994
\begin{tabular}{|c|c|c|}
\hline <S> & <C> & <C> \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|}
\hline Assets & \$61,775 & \$60,204 \\
\hline Earning assets & 57,255 & 56,518 \\
\hline Loans, net of unearned income & 36,116 & 33,025 \\
\hline Securities & 19,848 & 21,844 \\
\hline
\end{tabular}
</TABLE>
LOANS Average loans for the first nine months of 1995 increased 9.4 percent over the comparable period in 1994 , to $\$ 36.1$ billion. Acquisitions increased the loan portfolio primarily in the Consumer Banking line of business. Excluding the impact of acquisitions, average loans increased 7.2 percent, of which the majority was in residential mortgages.

The proportion of average loans to average earning assets increased to 63.1 percent in the first nine months of 1995 compared with 58.4 percent a year ago. Management expects this ratio to increase further in 1995 as a result of loan growth and a decline in the securities portfolio.

The composition of loan outstandings did not change significantly since year-end 1994. Credit risk associated with lending activities is managed through underwriting policies and procedures, portfolio diversification, and loan monitoring practices.

LOAN PORTFOLIO COMPOSITION

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline \multicolumn{2}{|l|}{\multirow[t]{2}{*}{Percent September 30}} & December 31 \\
\hline & & 1994 \\
\hline <S> & <C> & <C> \\
\hline Commercial & 34.0\% & 34.9\% \\
\hline Real estate project & 4.6 & 4.6 \\
\hline Real estate mortgage & & \\
\hline Residential & 29.1 & 26.0 \\
\hline Commercial & 3.1 & 3.5 \\
\hline Total real estate mortgage & 32.2 & 29.5 \\
\hline Consumer & 24.5 & 25.8 \\
\hline Other & 4.7 & 5.2 \\
\hline Total & 100.0\% & 100.0\% \\
\hline
\end{tabular}
</TABLE>
At September 30, 1995, loan outstandings and net unfunded commitments increased $\$ 3.9$ billion, or 6.3 percent, since year-end 1994 . Unfunded commitments are net of participations and syndications. In addition, the Corporation had letters of credit outstanding totaling \$4.2 billion and \$4.3 billion at September 30, 1995 and December 31, 1994, respectively, primarily consisting of standby letters of credit.

Excluding the impact of the initiative to reduce certain low-spread loans, total commercial loan outstandings increased $\$ 1.1$ billion from year-end 1994. Growth in commercial unfunded commitments was broad based and totaled $\$ 2.3$ billion, or 12.2 percent, in the comparison.

Total real estate project exposure increased slightly since year-end 1994. Real estate projects primarily consist of retail and office, multi-family, hotel/motel and residential projects. Approximately 68 percent of total outstandings are located in the Corporation's primary markets. The remaining projects are geographically dispersed throughout the United States.

Real estate mortgage outstandings increased 13.3 percent primarily due to acquisitions and portfolio management strategies. As part of its mortgage banking business, the Corporation retains certain originated residential mortgage products in the loan portfolio. The remainder of its originations are securitized and sold.

Consumer loan outstandings totaled $\$ 9.1$ billion at September 30,1995 compared with $\$ 9.2$ billion at year-end 1994. The decline was primarily due to a planned reduction in indirect automobile loans.

9
CORPORATE FINANCIAL REVIEW
LOANS
<TABLE>
<CAPTION>
$\qquad$


SECURITIES The securities portfolio declined $\$ 2.7$ billion from year-end 1994
to $\$ 18.3$ billion at September 30, 1995. As a percent of earning assets,
securities declined to 32.3 percent at September 30 , 1995 compared with 36.3
percent at December 31, 1994 and 38.3 percent at the end of the third quarter of 1994.
At September 30,1995 , the securities portfolio included $\$ 10.7$ billion and
\$1.7 million of collateralized mortgage obligations and mortgage-backed
securities, respectively. The characteristics of these investments include
principal guarantees, primarily by U.S. Government agencies, marketability, and
availability as collateral for additional liquidity. The expected lives of
mortgage-related securities can vary as a result of changes in interest rates.
In a declining rate environment, prepayments may accelerate and therefore
shorten expected lives. The Corporation monitors the impact of this risk through
the use of an income simulation model as part of the asset/liability management
process.
Other U.S. Government agencies securities and asset-backed private placements
represent AAA-rated, variable-rate instruments. The interest rates on these
instruments float with various indices and are limited by periodic and maximum
caps. These securities have an initial specified term at the end of which the
maturity may be extended or called at the option of the issuer. Other debt
securities consist primarily of private label collateralized mortgage
obligations.
SECURITIES
<TABLE>
<CAPTION>
September 30, 1995 December 31, 1994


Securities available for sale
Debt securities

| U.S. Treasury | $\$ 106$ | $\$$ | 1 | $\$ 07$ | $\$ 01$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

\$ 393
U.S. Government agencies and corporations Mortgage-related 1,28 2,092 Other 25
$\$ 9$
1,283
2,161
69

Other debt
Mortgage-related 590
732
Other
119
Corporate stocks and other 100

| $\begin{aligned} & \text { Total } \\ & \$ 3,457 \end{aligned}$ | \$2,229 | \$14 | \$15 | \$2,228 | \$3,558 | \$3 | \$104 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |

EXPECTED MATURITY DISTRIBUTION OF SECURITIES
<TABLE>
<CAPTION>
1997 and

| Weighted |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dollars in millions | 1995 |  | 1996 |  | beyond |  | Total |  | Average |  |
| Life |  |  |  |  |  |  |  |  |  |  |
| <S> |  |  | <C> |  | <C> |  | <C> |  | <C> |  | <C> |  |
| Investment securities |  |  |  |  |  |  |  |  |  |  |
| Debt securities |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury | \$ | 5 |  |  |  |  |  | \$ 1,801 |  | \$ 1,806 | 3 | yrs, |
| 4 mos |  |  |  |  |  |  |  |  |  |  |
| U.S. Government agencies and corporations Mortgage-related |  | 543 |  | 2,010 |  | 7,339 |  | 9,892 | 3 | yrs, |
| 2 mos |  |  |  |  |  |  |  |  |  |  |
| Other |  |  |  | 1,000 |  |  |  | 1,000 |  |  |
| 10 mos |  |  |  |  |  |  |  |  |  |  |
| State and municipal |  | 3 |  | 28 |  | 294 |  | 325 | 9 | yrs, |
| 2 mos |  |  |  |  |  |  |  |  |  |  |
| Asset-backed private placements |  |  |  | 1,347 |  | 250 |  | 1,597 |  |  |
| 1 yr |  |  |  |  |  |  |  |  |  |  |
| Other debt |  |  |  |  |  |  |  |  |  |  |
| Mortgage-related |  | 20 |  | 93 |  | 523 |  | 636 | 2 | yrs, |
| 7 mos |  |  |  |  |  |  |  |  |  |  |
| Other |  | 67 |  | 216 |  | 185 |  | 468 |  | 1 yr, |
| 4 mos |  |  |  |  |  |  |  |  |  |  |
| Other |  |  |  |  |  | 311 |  | 311 |  |  |
| NM |  |  |  |  |  |  |  |  |  |  |
| Total investment securities |  | 638 |  | 4,694 |  | 10,703 |  | 16,035 | 2 | yrs, |
| 11 mos |  |  |  |  |  |  |  |  |  |  |
| Securities available for sale |  |  |  |  |  |  |  |  |  |  |
| U.S. Treasury |  | 63 |  | 3 |  | 40 |  | 106 |  | 1 yr, |
| 10 mos |  |  |  |  |  |  |  |  |  |  |
| U.S. Government agencies and corporations |  |  |  |  |  |  |  |  |  |  |
| Mortgage-related |  | 116 |  | 232 |  | 936 |  | 1,284 |  |  |
| 7 yrs |  |  |  |  |  |  |  |  |  |  |
| Other |  |  |  | 5 |  | 20 |  | 25 | 2 | yrs, |
| 4 mos |  |  |  |  |  |  |  |  |  |  |
| Other debt |  |  |  |  |  |  |  |  |  |  |
| Mortgage-related |  | 35 |  | 133 |  | 422 |  | 590 | 4 | yrs, |
| 11 mos |  |  |  |  |  |  |  |  |  |  |
| Other |  | 1 |  | 6 |  | 111 |  | 118 | 8 | yrs, |
| 2 mos |  |  |  |  |  |  |  |  |  |  |
| Corporate stocks and other |  |  |  |  |  | 106 |  | 106 |  |  |
| NM |  |  |  |  |  |  |  |  |  |  |
| 2 mos Total securities available for sale |  | 215 |  | 379 |  | 1,635 |  | 2,229 | 6 | yrs, |
| 2 mos |  |  |  |  |  |  |  |  |  |  |
| Total | \$ | 853 |  | 5,073 |  | \$12,338 |  | \$18,264 | 3 | yrs, |
| 3 mos |  |  |  |  |  |  |  |  |  |  |
| Percent of total |  | 4.67\% |  | 27.78\% |  | 67.55\% |  | 100.0 |  |  |
| Securities with interest rates that are |  |  |  |  |  |  |  |  |  |  |
| Fixed | \$ | 706 |  | S 2,371 |  | \$10,894 |  | \$13,971 |  |  |
| Variable |  | 147 |  | 2,702 |  | 1,444 |  | 4,293 |  |  |

NM--not meaningful
The expected weighted average life of the securities portfolio was 3 years and 3 months at September 30, 1995 compared with 4 years at year-end 1994.
Mortgage-related securities and other instruments are distributed based on expected weighted average lives determined by historical experience.

Management is reviewing the asset/liability positions of Midlantic and the Corporation and is considering various actions consistent with the Corporation's strategic initiatives related to balance sheet repositioning and interest rate risk management. In connection therewith, the Corporation is considering reclassifying investment securities to the available-for-sale portfolio. Any reclassifications of investment securities will be accounted for at fair value and would include the fair value of associated financial derivatives. Unrealized gains and losses would be recorded as a component of shareholders' equity, net of tax.

The Corporation may sell securities classified as available for sale as part of the overall asset/liability management process. Realized gains and losses would be reflected in the results of operations and would include the fair value of financial derivatives associated with such securities.

On a pro forma basis, the combined investment securities of the Corporation and Midlantic had a net unrealized pretax loss of $\$ 226$ million at September 30 , 1995. The associated financial derivatives had an estimated net unrealized pretax loss of $\$ 283$ million, including deferred losses on terminated swap contracts. As discussed herein under the caption Risk Management-Financial Derivatives, the Corporation anticipates terminating its interest rate caps in connection with the Midlantic

## CORPORATE FINANCIAL REVIEW

merger. Management anticipates the results of operations for future periods would be positively impacted by such actions.

AVERAGE FUNDING SOURCES HIGHLIGHTS

<TABLE>
<CAPTION>
Nine months ended September 30
\begin{tabular}{|c|c|c|}
\hline In millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline Deposits & \$33,702 & \$32,665 \\
\hline Borrowed funds & 13,299 & 11,284 \\
\hline Notes and debentures & 9,132 & 10,848 \\
\hline Shareholders' equity & 4,384 & 4,320 \\
\hline
\end{tabular}
</TABLE>
FUNDING SOURCES l Average deposits increased $\$ 1.0$ billion, or 3.2 percent, compared with the first nine months of 1994, primarily due to acquisitions. Average noninterest-bearing sources represented 19.3 percent of total funding sources during the first nine months of 1995 and 1994.

FUNDING SOURCES

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline In millions & \[
\begin{array}{r}
\text { September } 30 \\
1995
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1994
\end{array}
\] \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Deposits} \\
\hline Demand, savings and money market & \$17,076 & \$19,313 \\
\hline Time & 14,383 & 13,100 \\
\hline Foreign & 1,554 & 2,598 \\
\hline Total deposits & 33,013 & 35,011 \\
\hline \multicolumn{3}{|l|}{Borrowed funds} \\
\hline Repurchase agreements & 5,427 & 3,785 \\
\hline Treasury, tax and loan & 1,156 & 1,989 \\
\hline Federal funds purchased & 3,407 & 2,181 \\
\hline Commercial paper & 490 & 1,226 \\
\hline Other & 2,203 & 2,427 \\
\hline Total borrowed funds & 12,683 & 11,608 \\
\hline \multicolumn{3}{|l|}{Notes and debentures} \\
\hline Bank notes & 5,777 & 8,825 \\
\hline Federal Home Loan Bank & 2,447 & 1,384 \\
\hline Other & 1,392 & 1,545 \\
\hline Total notes and debentures & 9,616 & 11,754 \\
\hline Total & \$55,312 & \$58,373 \\
\hline
\end{tabular}
</TABLE>
Total deposits at September 30, 1995 decreased $\$ 2.0$ billion, or 5.7 percent from year-end 1994. A decline in demand, savings and money market deposits of $\$ 2.2$ billion was partially offset by a $\$ 1.3$ billion increase in time deposits. The change in composition of such deposit products was primarily due to customers shifting to higher rate deposit products. Customer product migration stabilized in the third quarter but is expected to continue during the remainder of 1995 .

Brokered deposits totaled $\$ 2.3$ billion at September 30, 1995 compared with $\$ 2.8$ billion at December 31, 1994. Retail brokered deposits, which are issued or participated-out by brokers in denominations of $\$ 100,000$ or less, represented 78.3 percent of total brokered deposits at September 30, 1995 compared with 77.2 percent at year-end 1994.

The change in the composition of borrowed funds and notes and debentures reflects asset/liability management activities to utilize the most attractive sources of funds.

CAPITAL Acquisition capability, funding alternatives, new business activities, deposit insurance costs, and the level and nature of expanded regulatory oversight depend in large part on a banking institution's capital strength. The minimum regulatory capital ratios are 4.00 percent for Tier I, 8.00 percent for total risk-based and 3.00 percent for leverage. However, regulators may require higher capital levels when a bank's particular circumstances warrant. To be classified as well capitalized, regulators require capital ratios of 6.00 percent for Tier I, 10.00 percent for total risk-based and 5.00 percent for leverage. At September 30, 1995, the capital position of each of the Corporation's bank affiliates was classified as well capitalized.

The Corporation manages its capital position primarily through the issuance of debt and equity instruments, treasury stock activities, its dividend policies and retained earnings.

RISK-BASED CAPITAL AND CAPITAL RATIOS

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline Dollars in millions & \[
\begin{array}{r}
\text { September } 30 \\
1995
\end{array}
\] & \[
\begin{array}{r}
\text { December } 31 \\
1994
\end{array}
\] \\
\hline <S> & <C> & <C> \\
\hline RISK-BASED CAPITAL & & \\
\hline Shareholders' equity & \$4,504 & \$4,394 \\
\hline Intangibles & (607) & (373) \\
\hline Net unrealized securities & & \\
\hline losses & 45 & 119 \\
\hline Tier I risk-based capital & 3,942 & 4,140 \\
\hline Subordinated debt & 1,102 & 752 \\
\hline Eligible allowance for credit losses & 597 & 605 \\
\hline ```
Total risk-based
    capital
``` & \$5,641 & \$5,497 \\
\hline ASSETS & & \\
\hline Risk-weighted assets and off-balance-sheet instruments & \$47,361 & \$48,007 \\
\hline Average tangible assets & 61,161 & 62,842 \\
\hline CAPITAL RATIOS & & \\
\hline Tier I risk-based capital & 8.32\% & 8.62\% \\
\hline Total risk-based capital & 11.91 & 11.45 \\
\hline Leverage & 6.45 & 6.59 \\
\hline
\end{tabular}
</TABLE>
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## CORPORATE FINANCIAL REVIEW

The decline in Tier I risk-based capital reflects the impact of intangibles from acquisitions and the stock repurchase program. Intangibles increased in the comparison due to the acquisition of BlackRock in February 1995.

In January 1995, the board of directors approved a stock repurchase program which authorized the Corporation to purchase up to 24 million additional common shares over the following two years. Approximately 6.5 million shares were purchased by the Corporation pursuant to this plan at an average price of $\$ 24.74$ per share. The Corporation's ability to repurchase additional shares may be limited due to constraints associated with the pooling of interests accounting method for the pending Midlantic merger.

RISK MANAGEMENT

The Corporation's ordinary course of business involves varying degrees of risk taking, the most significant of which are interest rate, credit and liquidity risk. In order to manage these risks, the Corporation has risk management processes designed to provide for risk identification, measurement, monitoring and control.

INTEREST RATE RISK Interest rate risk is the sensitivity of net interest income and the market value of financial instruments to the magnitude, direction and frequency of changes in interest rates. Interest rate risk results from various repricing frequencies, changes in the relationship or spread between interest rates and the maturity structure of assets, liabilities, and off-balance-sheet positions. Asset/liability management uses a variety of investments, funding sources and off-balance-sheet instruments in managing the
overall interest rate risk profile of the Corporation.
A number of tools are used to measure interest rate risk including income simulation modeling and interest sensitivity ("gap") analyses. An income simulation model is the primary mechanism used by management to measure interest rate risk. The primary purpose of the simulation model is to assess the direction and magnitude of the impact on net interest income of most likely ("base case" which management believes is reasonably likely to occur), higher and lower ("alternative") interest rate scenarios.

The results of the simulation model are highly dependent on numerous assumptions. These assumptions generally fall into two categories: those relating to the interest rate environment and those relating to general business and economic factors. Assumptions related to the interest rate environment include the prepayment speeds on mortgage-related assets and the cash flows and maturities of financial instruments including index-amortizing interest rate swaps. Assumptions related to general business and economic factors include changes in market conditions, loan volumes and pricing, deposit sensitivity, customer preferences, competition, and management's financial and capital plans. The assumptions are developed based on current business and asset/liability management strategies, historical experience, the current economic environment, forecasted economic conditions and other analyses. These assumptions are inherently uncertain and subject to change as time passes. Accordingly, they are updated on at least a quarterly basis and will not necessarily provide a precise estimate of net interest income or the impact of higher or lower interest rates.

Using these assumptions, the model simulates net interest income under the base case and evaluates the relative risk of changes in interest rates by simulating the impact on net interest income of gradual parallel shifts in interest rates of 100 basis points higher and lower than the base case scenario. In such alternative scenarios, certain assumptions that are directly dependent on the interest rate environment are adjusted for the respective higher or lower interest rate environment. Other assumptions related to general and economic factors are held constant with those developed for the base case scenario. As a result, the alternative interest rate scenarios indicate what may happen to net interest income if interest rates were to change to the levels of the higher and lower scenarios but do not predict what may happen to net interest income if business and economic assumptions are not realized.

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## CORPORATE FINANCIAL REVIEW

Actual results will differ from the simulated results of the base case scenario and of each alternative scenario due to various factors including timing, direction, magnitude and frequency of interest rate changes, the relationship or spread between various interest rates, changes in market conditions, loan volumes and pricing, deposit sensitivity, customer preferences, competition, and the actual interaction of the numerous assumptions. In addition, the actual results will be affected by the impact of mergers or acquisitions and business and asset/liability management strategies that differ from those assumed in the model. While the simulation model measures the relative risk of changes in interest rates on net interest income, the actual impact on net interest income could exceed or be less than the amounts projected in the base case and in each alternative scenario.

If interest rates increase evenly over the next four quarters by 100 basis points more than the base case scenario, the simulation model projects net interest income would decline from the base case scenario by approximately 2.5 percent. Conversely, if interest rates decline by 100 basis points, net interest income would remain substantially unchanged from the base scenario. If the actual change in interest rates is greater than 100 basis points in either direction, the impact on net interest income could further differ from the simulated results.

The simulated results of management's base case scenario include the impact of the Chemical acquisition. However, the model does not reflect the impact of the pending Midlantic merger, which is expected to further reduce interest sensitivity.

The following table sets forth average interest rates for the periods indicated including management's base case forecast and the industry consensus for the twelve months ended September 30, 1996 as reported in the Blue Chip Financial Forecasts.

## AVERAGE INTEREST RATES <br> <TABLE> <br> <CAPTION>




An interest sensitivity (gap) analysis represents a point-in-time net position of assets, liabilities and off-balance-sheet instruments subject to repricing in specified time periods. A cumulative liability-sensitive gap position indicates liabilities are expected to reprice more quickly than assets over a specified time period. Alternatively, a cumulative asset-sensitive gap position indicates assets are expected to reprice more quickly than liabilities. The gap analysis alone does not accurately measure the magnitude of changes in net interest income since changes in interest rates over time do not impact all categories of assets, liabilities and off-balance-sheet instruments equally or simultaneously. The cumulative one-year gap position was . 8 percent asset sensitive at September 30, 1995, compared with a liability-sensitive position of 1.5 percent and 17.4 percent at year end 1994 and September 30, 1994, respectively.

CORPORATE FINANCIAL REVIEW

FINANCIAL DERIVATIVES

<TABLE>
<CAPTION>

---------------------
</TABLE>
The floating rate portion of interest rate contracts are based on money-market indices. As a percent of notional value, 73 percent were based on 3 -month LIBOR, 18 percent on Federal funds rate and the remainder on other short-term indices.

NM -- not meaningful
FINANCIAL DERIVATIVES The Corporation uses a variety of off-balance-sheet financial derivatives as part of its overall interest rate risk management process and to manage risk associated with the value of certain MSR.

Interest rate swaps are agreements to exchange fixed and floating interest rate payments that are calculated on a notional principal amount. The floating rate is based on a money market index, primarily short-term LIBOR indices. Basis swaps are agreements under which both the receive and pay portion of the contract are based on a variable index.

Interest rate caps and floors are agreements where, for a fee, the counterparty agrees to pay the Corporation the amount, if any, by which a specified market interest rate differs from a defined rate applied to a notional amount. These contracts can also include a contractually specified limit of such rate differentials under which payment is required.

Futures contracts are agreements to purchase or sell a financial instrument at a specified future date, quantity and price or yield. Futures contracts have standardized contractual terms and are traded on organized exchanges.

Forward contracts provide for the delivery of financial instruments at a specified future date and at a specified price or yield.

Financial derivatives involve, to varying degrees, interest rate and credit risk in excess of the amount recognized in the balance sheet but less than the notional amount of the contract. For interest rate swaps, caps and floors, only periodic cash payments and, with respect to caps and floors, premiums, are exchanged; therefore, cash requirements and exposure to credit risk are significantly less than the notional principal amount.

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## CORPORATE FINANCIAL REVIEW

The Corporation manages these risks as part of its asset/liability management process and through the Corporation's credit policies and procedures. The Corporation seeks to minimize the credit risk associated with financial derivatives by entering into transactions with only a select number of high-quality institutions, establishing credit limits, requiring bilateralnetting agreements, and, in certain instances, segregated collateral.

INTEREST RATE RISK MANAGEMENT For interest rate risk management purposes the Corporation uses interest rate swaps to convert fixed-rate assets or liabilities to floating-rate instruments, convert floating-rate assets or liabilities to fixed-rate instruments, or convert floating-rate instruments from one index to another. The Corporation's swaps do not contain leverage or any similar features.

FINANCIAL DERIVATIVES ACTIVITY
<TABLE>
<CAPTION>



During 1995, the Corporation entered into pay-fixed interest rate and basis swap contracts to alter the repricing characteristics of certain borrowed funds. Substantially all of these contracts have maturities of three to twelve months.

As part of its overall asset/liability management process the Corporation terminated $\$ 2.0$ billion of pay-fixed interest rate swaps during the third quarter of 1995. The terminations resulted in a loss which is being deferred and amortized as an adjustment to interest income on investment securities, the instruments to which the swaps were designated. At September 30, 1995, the unamortized loss was $\$ 92.8$ million and is being amortized ratably over a remaining period of 2 years and 7 months.

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## CORPORATE FINANCIAL REVIEW

In November 1994, the Corporation purchased, for $\$ 129.6$ million, interest rate caps with a notional value of $\$ 5.5$ billion to reduce exposure to higher interest rates. These caps modify the interest rate characteristics of certain fixed-rate collateralized mortgage obligations to be variable within certain ranges. The caps require the counterparty to pay the corporation the excess, if any, of 3 -month LIBOR over a specified cap rate, currently 6.00 percent, computed quarterly based on the notional value of the contracts. At September 30, 1995, 3 -month LIBOR was 5.94 percent. The cap rate adjusts to 6.50 percent during the fourth quarter of 1995 and the contracts expire during the fourth quarter of 1997. The agreements limit the amount payable to the Corporation to 150 basis points over the cap rate.

During the first nine months of 1995, interest rate swaps and caps negatively affected net interest income by $\$ 140.2$ million compared with a benefit of $\$ 119.9$ million in the same period of 1994.

In connection with the pending Midlantic merger, the Corporation continues to evaluate various alternatives regarding financial derivatives used for interest rate risk management including termination of certain contracts. The fair values of financial derivatives are estimates of amounts that would be received or paid upon termination of the related contracts. Such fair values are not recorded in the Corporation's financial statements.

The Corporation anticipates terminating its interest rate cap position in connection with the Midlantic merger. Upon termination, a pretax loss of approximately $\$ 65$ million, measured by the difference between the unamortized premium and the estimated fair value is expected to be recorded. If interest rate swaps are terminated, the net loss would be deferred and amortized over the shorter of the remaining original life of the agreements or the designated instrument. If both an interest rate swap and the instrument to which the swap is designated are terminated or the designated instrument matures, the net loss would be recognized immediately in the results of operations.

The following table sets forth the expected maturity distribution of the notional value of financial derivatives and the associated weighted average interest rates with respect to instruments maturing in each year, assuming expected interest rates developed in management's base case interest rate scenario. Variable rates paid or received are subject to change as the underlying index floats with changes in the market.

| Notional value in millions Total | 1995 | 1996 | 1997 | 1998 | 1999 and beyond |
| :---: | :---: | :---: | :---: | :---: | :---: |
| <S> | <C> | <C> | <C> | <C> | <C> |
| <C> |  |  |  |  |  |
| Interest rate risk management |  |  |  |  |  |
| Interest rate swaps |  |  |  |  |  |
| Receive-fixed index amortizing |  |  |  |  |  |
| Notional value | \$1,488 | \$5,490 | \$694 | \$366 |  |
| \$8,038 |  |  |  |  |  |
| Weighted averaged fixed interest rate received | 5.54\% | 5.29\% | 5.36\% | 4.97\% |  |
| 5.33\% |  |  |  |  |  |
| Weighted average variable interest rate paid | 5.74 | 5.71 | 5.90 | 5.95 |  |
| 5.74 |  |  |  |  |  |
| Receive-fixed |  |  |  |  |  |
| Notional value | \$4 | \$955 | \$35 |  |  |
| \$994 |  |  |  |  |  |
| Weighted average fixed interest rate received | 8.87\% | 5.98\% | 6.48\% |  |  |
| 6.01\% |  |  |  |  |  |
| Weighted average variable interest rate paid | 5.75 | 4.15 | 5.85 |  |  |
| 4.22 |  |  |  |  |  |
| Pay-fixed |  |  |  |  |  |
| Notional value | \$50 | \$865 | \$1,040 | \$2,050 | \$75 |
| \$4,080 |  |  |  |  |  |
| Weighted average variable interest rate received | 5.75\% | 5.57\% | 5.95\% | 5.95\% | 5.95\% |
| 5.87\% |  |  |  |  |  |
| 7.56 Weighted average fixed interest rate paid | 8.11 | 6.09 | 7.90 | 7.93 | 9.43 |
|  |  |  |  |  |  |
| Basis swaps |  |  |  |  |  |
| Notional value |  | \$465 |  |  |  |
| \$465 |  |  |  |  |  |
| Weighted average interest rate received |  | $5.72 \%$ |  |  |  |
| $5.72 \%$ <br> Weighted average interest rate paid |  | 5.63 |  |  |  |
| 5.63 ( 5 |  |  |  |  |  |
| Interest rate caps |  |  | \$5,500 |  |  |
| \$5,500 |  |  |  |  |  |
| Forward contracts | \$1,268 |  |  |  |  |
| 1,268 |  |  |  |  |  |
| MSR risk management |  |  |  |  |  |
| Interest rate floors |  |  |  |  | \$500 |
| 500 |  |  |  |  |  |
| Receive-fixed interest rate swaps 125 |  |  |  |  | 125 |

The notional values of receive-fixed index amortizing swaps amortize on predetermined dates and in predetermined amounts based on market movements of the designated index. The weighted average expected maturity of index amortizing swaps shortened to 10 months at September 30 , 1995, compared with 2 years and 10 months at year-end 1994, reflecting actual and expected amortization of index-amortizing swaps as a result of lower interest rates. Should interest rates increase, the maturity of such swaps would extend. Substantially all index-amortizing swaps contractually mature by the end of 1998.

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$$

CORPORATE FINANCIAL REVIEW

MORTGAGE SERVICING RISK MANAGEMENT The Corporation also uses financial derivatives to manage risk associated with the value of certain MSR. The inherent risk affecting the value of MSR is the potential for the related mortgages to prepay thereby eliminating the underlying service fee income stream. Prepayment is primarily related to declining interest rates. During the third quarter of 1995, the Corporation entered into a combination of interest rate floors and receive-fixed interest rate swaps designed to reduce this risk. If interest rates decrease, the value of the interest rate swaps and floors should increase and the value of the related MSR would decline.

CREDIT RISK Credit risk represents the possibility that a customer or counterparty may not perform in accordance with contractual terms. Credit risk is inherent in the lending business and results from extending credit to customers, purchasing securities, and entering into certain off-balance-sheet financial instruments. The Corporation seeks to manage credit risk through diversification, utilizing exposure limits to any single industry or customer, requiring collateral and selling participations to third parties.

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & September 30 & December 31 \\
\hline Dollars in millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline \multicolumn{3}{|l|}{Nonaccrual loans} \\
\hline Commercial & \$ 93 & \$143 \\
\hline Real estate project & 82 & 70 \\
\hline \multicolumn{3}{|l|}{Real estate mortgage} \\
\hline Residential & 53 & 53 \\
\hline Commercial & 40 & 44 \\
\hline Total nonaccrual & 268 & 310 \\
\hline Restructured loans & 5 & 9 \\
\hline Total nonperforming loans & 273 & 319 \\
\hline \multicolumn{3}{|l|}{Foreclosed assets} \\
\hline Real estate project & 87 & 77 \\
\hline Real estate mortgage & & \\
\hline Residential & 24 & 21 \\
\hline Commercial & 3 & 5 \\
\hline Other & 21 & 24 \\
\hline Total foreclosed assets & 135 & 127 \\
\hline Total & \$408 & \$446 \\
\hline Nonperforming loans to loans & . \(74 \%\) & . \(90 \%\) \\
\hline Nonperforming assets to loans and foreclosed assets & 1.10 & 1.25 \\
\hline Nonperforming assets to assets & . 67 & . 69 \\
\hline </TABLE> & & \\
\hline
\end{tabular}

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CORPORATE FINANCIAL REVIEW
The following table sets forth changes in nonperforming assets during the first nine months of 1995.

CHANGE IN NONPERFORMING ASSETS
\begin{tabular}{|c|c|}
\hline \multicolumn{2}{|l|}{<TABLE>} \\
\hline <CAPTION> & \\
\hline In millions & 1995 \\
\hline <S> & <C> \\
\hline Balance at January 1 & \$446 \\
\hline Transferred from accrual & 191 \\
\hline Acquisitions & 1 \\
\hline Returned to performing & (20) \\
\hline Principal reductions & (112) \\
\hline Sales & (49) \\
\hline Charge-offs and valuation adjustments & (49) \\
\hline Balance at September 30 & \$408 \\
\hline
\end{tabular}
</TABLE>
At September 30, 1995, $\$ 65$ million of nonperforming assets were current as to principal and interest compared with $\$ 62$ million at December 31, 1994.

Accruing loans contractually past due 90 days or more as to the payment of principal or interest totaled $\$ 146.0$ million at September 30,1995 compared with $\$ 148.3$ million at December 31, 1994. Residential mortgages and student loans totaling $\$ 54.6$ million and $\$ 37.4$ million, respectively, were included in the total at September 30, 1995 compared with $\$ 49.6$ million and $\$ 36.4$ million, respectively, at year-end 1994.

In determining the adequacy of the allowance for credit losses, the Corporation allocates reserves to specific problem loans based on a collectibility review and pools of watchlist and non-watchlist loans for various credit risk factors. Effective January 1, 1995, the Corporation adopted SFAS No. 114, "Accounting by Creditors for Impairment of a Loan," as amended by SFAS No. 118. Under this Standard, the Corporation estimates credit losses on impaired loans based on the present value of expected cash flows or the fair value of the underlying collateral if the loan repayment is expected to come from the sale or operation of such collateral.

The allowance for credit losses totaled $\$ 943$ million at September 30, 1995
compared with $\$ 1.0$ billion at December 31, 1994. The allowance as a percentage of period-end loans and nonperforming loans was 2.56 percent and 346.3 percent, respectively, at September 30, 1995. The comparable year-end 1994 amounts were 2.83 percent and 314.2 percent, respectively.

CHARGE-OFFS AND RECOVERIES


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## CORPORATE FINANCIAL REVIEW

LIQUIDITY RISK Liquidity represents an institution's ability to generate cash or otherwise obtain funds at reasonable rates to satisfy commitments to borrowers and demands of depositors and debtholders, and invest in other strategic initiatives. Liquidity risk represents the likelihood the Corporation would be unable to generate cash or otherwise obtain funds at reasonable rates to satisfy commitments to borrowers, as well as the obligations to depositors and debtholders. Liquidity is managed through the coordination of the relative maturities of assets, liabilities and off-balance-sheet positions and is enhanced by the ability to raise funds in capital markets.

During the first nine months of 1995, cash and due from banks decreased $\$ 468$ million to $\$ 2.1$ billion compared with an increase of $\$ 121$ million during the year-earlier period. Net cash provided by operating activities decreased by $\$ 1.2$ billion in the comparison, primarily due to an increase in loans held for sale associated with the Corporation's mortgage banking activities. Cash provided by investing activities increased to $\$ 2.9$ billion compared with $\$ 2.0$ billion used in the year-earlier period reflecting the Corporation's reduction of the securities portfolio. Net cash used by financing activities totaled $\$ 3.5$ billion in the first nine months of 1995 compared with $\$ 749$ million provided a year earlier as the Corporation repaid wholesale liabilities using proceeds from the reduction in securities.

Liquid assets consist of cash and due from banks, short-term investments, loans held for sale and securities available for sale. At September 30, 1995, such assets totaled $\$ 5.9$ billion. Liquidity is also provided by residential mortgages which may be used as collateral for funds obtained through the Federal Home Loan Bank system and by mortgage-related securities available as collateral for securities sold under agreements to repurchase. At September 30, 1995, approximately $\$ 5.3$ billion of residential mortgages were available as collateral for borrowings from the Federal Home Loan Bank system. Mortgage-related securities available as collateral for securities sold under agreements to repurchase totaled $\$ 5.2$ billion at September 30 , 1995 . The planned reduction in the securities portfolio and related wholesale funding sources is not expected to materially affect overall liquidity.

Liquidity for the parent company and its affiliates is also generated through the issuance of securities in public or private markets, lines of credit and dividends from subsidiaries. Under effective shelf registration statements at September 30, 1995, the Corporation had available $\$ 140$ million of debt, $\$ 300$ million of preferred stock and $\$ 350$ million of securities that may be issued as either debt or preferred stock. In addition, the Corporation had a $\$ 300 \mathrm{million}$ unused committed line of credit. Funds obtained from any of these sources can be
used for both bank and nonbank activities.
Management believes the Corporation has sufficient liquidity to meet its current obligations to customers, debtholders and others. The impact of replacing maturing liabilities is reflected in the income simulation model used in the Corporation's overall asset/liability management process. At September 30, 1995, the model assumed short-term rates and the cost of replacement funding would be relatively stable.

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## CORPORATE FINANCIAL REVIEW

THIRD QUARTER 1995 VERSUS
THIRD QUARTER 1994

Net income for the third quarter of 1995 totaled $\$ 149.0$ million, or $\$ .64$ per fully diluted share, compared with $\$ 188.0$ million, or $\$ .79$ per fully diluted share, a year ago. Return on average assets and return on average common shareholders' equity were . 96 percent and 13.42 percent, respectively, in the third quarter of 1995, and the after-tax profit margin was 22.58 percent.

Taxable-equivalent net interest income totaled $\$ 372.8$ million in the third quarter of 1995 compared with $\$ 503.2$ million a year ago. The net interest margin was 2.61 percent compared with 3.45 percent in the third quarter of 1994 . Net interest income and net interest margin declines reflect the Corporation's strategic actions begun in the latter half of 1994 to reposition the balance sheet by reducing wholesale funding and investment activities, and the cost of other actions taken to reduce interest rate sensitivity. In addition, deposit and borrowing costs increased more rapidly than loan yields in the quarter-to-quarter comparison.

Average assets for the third quarter of 1995 totaled $\$ 61.7$ billion compared with $\$ 62.0$ billion in the third quarter last year. For the third quarter of 1995, average loans totaled $\$ 36.8$ billion. Excluding acquisitions, average loans increased 6.4 percent compared with the third quarter of 1994 . Average loans represented 64.5 percent of average earning assets compared with 59.2 percent a year ago, as average securities declined $\$ 3.6$ billion reflecting the strategic initiative to downsize this portfolio.

Noninterest income increased $\$ 56.2$ million, or 24.3 percent, to $\$ 287.3$ million in the third quarter of 1995 compared with the year-earlier period. Investment management and trust income increased $\$ 24.3$ million, or 33.6 percent, to $\$ 96.7$ million, primarily due to the BlackRock acquisition, new business, and an increase in the value of managed assets. Discretionary assets totaled $\$ 85.9$ billion at September 30, 1995, compared with $\$ 50.1$ billion a year ago. Service charges, fees and commissions decreased $\$ 3.4$ million to $\$ 91.7$ million in the third quarter of 1995 compared with the same quarter a year ago, primarily reflecting the impact of the Corporation's credit card alliance. Excluding the effect of this alliance, service charges, fees and commissions increased 4.0 percent, or $\$ 3.5$ million.

Mortgage banking income decreased $\$ 27.6$ million to $\$ 51.3$ million during the third quarter of 1995 compared with the year-earlier period primarily due to lower gains on sales of servicing.

Other noninterest income increased $\$ 18.6$ million in the comparison. A \$28.2 million gain on the sale of 12 branches located in Dayton, Ohio was partially offset by lower venture capital income. The branch sale was initiated in connection with the ongoing rationalization of the corporation's retail branch network.

Noninterest expense decreased $\$ 3.1$ million to $\$ 432.8$ million for the third quarter of 1995 compared with the year-earlier period. Lower staff and Federal deposit insurance expenses were substantially offset in the comparison by the impact of acquisitions.

## CONSOLIDATED BALANCE SHEET

## <TABLE> <br> <CAPTION>



| Other | 3,421 | 4,931 |
| :---: | :---: | :---: |
| Total assets | \$61,218 | \$64,145 |
| LIABILITIES |  |  |
| Deposits |  |  |
| Noninterest-bearing | \$ 6,496 | \$ 6,992 |
| Interest-bearing | 26,517 | 28,019 |
| Total deposits | 33,013 | 35,011 |
| Borrowed funds |  |  |
| Federal funds purchased | 3,407 | 2,181 |
| Repurchase agreements | 5,427 | 3,785 |
| Commercial paper | 490 | 1,226 |
| Other | 3,359 | 4,416 |
| Total borrowed funds | 12,683 | 11,608 |
| Notes and debentures | 9,616 | 11,754 |
| Other | 1,402 | 1,378 |
| Total liabilities | 56,714 | 59,751 |
| SHAREHOLDERS' EQUITY |  |  |
| Preferred stock - \$1 par value |  |  |
| Authorized: 17,545,591 and 17,601,524 shares |  |  |
| Issued and outstanding: 865,033 and 920,966 shares Aggregate liquidation value: \$18 and \$19 | 1 | 1 |
| Common stock - \$5 par value |  |  |
| Authorized: 450,000,000 shares |  |  |
| Issued: 236,776,811 and 236,063,418 shares | 1,184 | 1,180 |
| Capital surplus | 465 | 462 |
| Retained earnings | 3,189 | 3,018 |
| Deferred ESOP benefit expense | (92) | (83) |
| Net unrealized securities losses | (45) | (119) |
| Common stock held in treasury at cost: $8,178,221$ and $2,814,910$ shares | (198) | (65) |
| Total shareholders' equity | 4,504 | 4,394 |
| Total liabilities and shareholders' equity | \$61,218 | \$64,145 |

See accompanying Notes to Consolidated Financial Statements.
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CONSOLIDATED STATEMENT OF INCOME

<TABLE>
<CAPTION>
Nine Months Ended
September
30

Total interest expense
1,352,412
-_-_--_-_
Net interest income
1,485,255
Provision for credit losses
60,123
---------
Net interest income less provision for credit losses 1,425,132
NONINTEREST INCOME
Investment management and trust
218,815
Service charges, fees and commissions
275,135
Mortgage banking
159,274
Net securities gains (losses)
\((13,895)\)
Other
78,561
\(\qquad\)
Total noninterest income
717,890
NONINTEREST EXPENSE
Staff expense
618,999
Net occupancy and equipment
200,022
Other
462,033
---------
Total noninterest expense
1,281,054
----------
Income before income taxes 861,968
Applicable income taxes
280,436
---------
Net income
581,532
-_-------
EARNINGS PER COMMON SHARE
\begin{tabular}{|c|c|c|c|}
\hline Primary & \$. 65 & \$. 79 & \$1.78 \\
\hline \$2.45 & & & \\
\hline Fully diluted & . 64 & . 79 & 1.77 \\
\hline 2.44 & & & \\
\hline CASH DIVIDENDS DECLARED PER COMMON SHARE . 96 & . 35 & . 32 & 1.05 \\
\hline AVERAGE COMMON SHARES OUTSTANDING & & & \\
\hline Primary & 229,837 & 236,914 & 230,869 \\
\hline 236,954 & & & \\
\hline Fully diluted & 231,875 & 238,735 & 233,087 \\
\hline 238,807 & & & \\
\hline
\end{tabular}
- ----------------
</TABLE>
See accompanying Notes to Consolidated Financial Statements.
25
CONSOLIDATED STATEMENT OF CASH FLOWS
<TABLE>
<CAPTION>
Nine months ended September 30
In millions 1995
1994

## - -----

<S>
<C>
OPERATING ACTIVITIES
Net income
Adjustments to reconcile net income to net cash provided by operating activities
Provision for credit losses
\$ 412

| Deferred income taxes | 79 | 38 |
| :---: | :---: | :---: |
| Net securities (gains) losses | (9) | 14 |
| Net gain on sales of assets | (66) | (55) |
| Valuation adjustments on assets, net of gains on sales | (1) | (19) |
| Changes in |  |  |
| Loans held for sale | (414) | 927 |
| Other | (61) | (402) |
| Net cash provided by operating activities | 125 | 1,330 |
| INVESTING ACTIVITIES |  |  |
| Net change in loans | $(1,241)$ | $(1,512)$ |
| Maturities |  |  |
| Securities available for sale | 360 | 1,920 |
| Investment securities | 1,465 | 2,539 |
| Sales |  |  |
| Securities available for sale | 1,713 | 10,699 |
| Loans | 153 | 561 |
| Foreclosed assets | 52 | 84 |
| Purchases |  |  |
| Securities available for sale | (696) | $(8,430)$ |
| Investment securities | (32) | $(7,560)$ |
| Loans | (520) | (22) |
| Net cash paid for acquisitions | (119) | (462) |
| Other | 1,799 | 225 |
| --- |  |  |
| Net cash provided (used) by investing activities | 2,934 | $(1,958)$ |
| FINANCING ACTIVITIES |  |  |
| Net change in |  |  |
| Noninterest-bearing deposits | (503) | (813) |
| Interest-bearing deposits | $(1,405)$ | $(1,088)$ |
| Federal funds purchased | 1,223 | 822 |
| Sale/issuance |  |  |
| Repurchase agreements | 60,328 | 106,042 |
| Commercial paper | 3,234 | 4,086 |
| Other borrowed funds | 80,973 | 80,433 |
| Notes and debentures | 8,506 | 7,577 |
| Common stock | 34 | 33 |
| Redemption/maturity |  |  |
| Repurchase agreements | $(58,686)$ | $(106,684)$ |
| Commercial paper | $(3,969)$ | $(2,739)$ |
| Other borrowed funds | $(82,030)$ | $(81,251)$ |
| Notes and debentures | $(10,825)$ | $(5,412)$ |
| Net acquisition of treasury stock | (164) | (30) |
| Cash dividends paid to shareholders | (243) | (227) |
| Net cash provided (used) by financing activities | $(3,527)$ | 749 |
| INCREASE IN CASH AND DUE FROM BANKS | (468) | 121 |
| Cash and due from banks at beginning of year | 2,592 | 1,817 |
| Cash and due from banks at end of period | \$ 2,124 | \$ 1,938 |

See accompanying Notes to Consolidated Financial Statements.

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
ACCOUNTING POLICIES

BUSINESS PNC Bank Corp. provides a broad range of banking and related financial services through its subsidiaries to consumers, small businesses and corporate customers and is subject to intense competition from other financial services companies with respect to these services and customers. PNC Bank Corp. is also subject to the regulations of certain federal and state agencies and undergoes periodic examinations by such regulatory authorities.

BASIS OF FINANCIAL STATEMENT PRESENTATION The unaudited consolidated interim financial statements have been prepared in accordance with generally accepted accounting principles and include the accounts of PNC Bank Corp. and its subsidiaries ("Corporation"), substantially all of which are wholly owned. In the opinion of management, the financial statements reflect all adjustments, which are of a normal recurring nature, necessary for a fair statement of the results for the interim periods presented.

In preparing the unaudited consolidated interim financial statements, management is required to make estimates and assumptions that affect the
reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the period. Actual results could differ from such estimates.

The notes included herein should be read in conjunction with the audited consolidated financial statements included in the Corporation's 1994 Annual Report.

ALLOWANCE FOR CREDIT LOSSES Effective January 1, 1995, the Corporation adopted Statement of Financial Accounting Standards ("SFAS") No. 114, "Accounting by Creditors for Impairment of a Loan," as amended by SFAS No. 118. Under this Standard, the Corporation estimates credit losses on impaired loans based on the present value of expected cash flows or the fair value of the underlying collateral if the loan repayment is expected to come from the sale or operation of such collateral. For purposes of this Standard, nonaccrual commercial, real estate project, commercial real estate and restructured loans are considered to be impaired. Prior to 1995, the credit losses related to these loans were estimated based on undiscounted cash flows or the fair value of the underlying collateral.

The allowance is maintained at a level believed by management to be sufficient to absorb estimated potential credit losses. Management's determination of the adequacy of the allowance is based on periodic evaluations of the credit portfolio and other relevant factors. This evaluation is inherently subjective as it requires material estimates, including the amounts and timing of expected future cash flows on impaired loans, which may be susceptible to significant change. The allowance for credit losses on impaired loans pursuant to SFAS No. 114 is one component of the methodology for determining the allowance for credit losses. The remaining components of the allowance for credit losses provide for estimated losses on consumer loans and residential real estate mortgages, and general amounts for historical loss experience, uncertainties in estimating losses and inherent risks in the various credit portfolios.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

NONPERFORMING ASSETS Foreclosed assets are comprised of property acquired through a foreclosure proceeding or acceptance of a deed-in-lieu of foreclosure and loans where the Corporation has possession of the underlying collateral. Foreclosed assets are recorded as other assets in the consolidated balance sheet.

The interest collected on impaired loans is recognized on the cash basis or cost recovery method depending on the collectibility of the loans.

EARNINGS PER COMMON SHARE Primary earnings per common share is calculated by dividing net income adjusted for preferred stock dividends declared by the sum of the weighted average number of shares of common stock outstanding and the number of shares of common stock which would be issued assuming the exercise of stock options during each period.

Fully diluted earnings per common share is based on net income adjusted for interest expense, net of tax, on outstanding convertible debentures and dividends declared on nonconvertible preferred stock. The weighted average number of shares of common stock outstanding is increased by the assumed conversion of outstanding convertible preferred stock and convertible debentures from the beginning of the year or date of issuance, if later, and the number of shares of common stock which would be issued assuming the exercise of stock options. Such adjustments to net income and the weighted average number of shares of common stock outstanding are made only when such adjustments dilute earnings per common share.

FINANCIAL DERIVATIVES The Corporation uses off-balance-sheet financial derivatives as part of its overall asset/liability management process and as part of its mortgage banking activities. Substantially all of such instruments are used to manage interest rate risk and to manage risk associated with the value of certain mortgage servicing rights ("MSR"). Financial derivatives used for such purposes primarily consist of interest rate swaps, caps, and floors and futures and forward contracts.

Futures contracts are used to hedge interest rate risk. To qualify for hedge accounting, the futures contract must be designated as a hedge of an asset, liability, firm commitment or anticipated transaction that is probable of occurring and whose significant terms have been identified. Such instruments must expose the Corporation to interest rate risk and the futures contract must reduce such risk. Under hedge accounting, gains and losses on futures contracts are deferred and included in the carrying value of related assets and liabilities. The deferred gains and losses are amortized as a yield adjustment over the expected life of the hedged instrument. If the hedged instruments are disposed of, the unamortized deferred gains or losses are included in the determination of the gain/loss on the disposition of such instruments.

Interest rate caps and floors are agreements where, for a fee, the counterparty agrees to pay the Corporation the amount, if any, by which a specified market interest rate differs from a defined rate applied to a notional amount. Premiums on interest rate caps are deferred and amortized over the life of the agreement as an adjustment to interest income or interest expense of the designated instruments. Unamortized premiums are included in other assets. Payments received on interest rate caps are recognized under the accrual method as an adjustment to interest income or expense of the designated instruments.

Upon termination, any losses, measured by the difference between the unamortized premium and the fair value payment would be recognized immediately in the results of operations. Any gains resulting from such terminations would be deferred and amortized as an adjustment to interest income or expense of the designated instruments over the shorter of the remaining life of the interest rate contract or the designated instrument.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

The Corporation has used a combination of interest rate swaps and floors to manage risk associated with the value of MSR. To qualify as a hedge, the instruments must be designated as a hedge of specified MSR and reduce risk of changes in the value of MSR. Premiums on interest rate floors are deferred and amortized over the life of the agreement as an adjustment to non-interest expense. Unamortized premiums are included in other assets. Unrealized gains or losses on the hedges are considered in the valuation of MSR. Realized gains and losses are deferred as an adjustment to the carrying amount of the MSR and amortized over the estimated life of the designated MSR. Instruments not qualifying as a hedge would be marked to market.

CHANGE IN ACCOUNTING PRINCIPLE


#### Abstract

In the second quarter, the Corporation adopted SFAS No. 122, "Accounting for Mortgage Servicing Rights," which amended SFAS No. 65, "Accounting for Certain Mortgage Banking Activities". This Standard provides for the recognition of originated mortgage servicing rights ("OMSR") retained for loans sold by allocating total costs incurred between the loan and the servicing rights based on their relative fair values. Under SFAS No. 65, the value of OMSR was not recognized as assets when the related loan was sold. MSR are amortized in proportion to, and over the period of, estimated net servicing income.

At September 30, 1995, the Corporation's capitalized MSR had a carrying value of $\$ 280.8$ million and an estimated fair value of $\$ 356.3$ million. To determine the fair value of MSR the Corporation estimates the present value of future cash flows incorporating numerous assumptions including servicing income, cost of servicing, discount rate, prepayment speeds and default rates.

SFAS No. 122 also requires that a valuation allowance be established for the excess of the carrying amount of capitalized MSR over their estimated fair value. For purposes of measuring impairment, MSR are disaggregated and stratified on predominant risk characteristics, primarily loan type, interest rates and investor type. At September 30, 1995 no allowance for impairment was required.

SFAS No. 122 requires prospective adoption with respect to OMSR recognition. The after-tax amount of OMSR recognized in the nine months ended September 30 , 1995, was $\$ 16.6$ million, or $\$ .07$ per fully diluted share.


MERGERS AND ACQUISITIONS

In July 1995, the Corporation entered into a definitive merger agreement with Midlantic Corporation ("Midlantic"), a regional bank holding company headquartered in Edison, New Jersey. At September 30, 1995, Midlantic had assets and deposits of $\$ 13.9$ billion and $\$ 10.9$ billion, respectively. Under terms of the agreement, the Corporation will exchange 2.05 shares of its common stock for each share of Midlantic common stock. Based on share data as of September 30, 1995, the Corporation expects to issue 111.1 million shares of its common stock to consummate the merger. The transaction will be accounted for as a pooling of interests. The Corporation has received all required regulatory approvals for the merger, which is targeted to be completed by year-end 1995, pending approval by shareholders of both companies.

On October 6, 1995, the Corporation completed the acquisition of Chemical New Jersey Holdings, Inc., and its wholly-owned subsidiary Chemical Bank New Jersey, N.A. ("Chemical") consisting of 81 branches in southern and central New Jersey with total assets of $\$ 3.2$ billion and retail core deposits of $\$ 2.7$ billion. The transaction was accounted for under the purchase method and the Corporation paid approximately $\$ 492$ million in cash.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

In February 1995, the Corporation completed the acquisition of BlackRock Financial Management L.P., a New York-based, fixed-income investment management firm with approximately $\$ 25$ billion in assets under management at closing. The transaction was accounted for under the purchase method and the Corporation paid $\$ 71$ million in cash and issued $\$ 169$ million of unsecured notes. In connection with this acquisition, the Corporation recorded $\$ 239$ million of intangible assets.

In the first quarter of 1995 the Corporation acquired Indian River Federal Savings Bank, Vero Beach, Florida, and Brentwood Financial Corporation, Cincinnati, Ohio, for $\$ 33$ million in cash. The acquisitions added assets and
deposits of approximately $\$ 175$ million and $\$ 140$ million, respectively.
During 1994, the Corporation completed the acquisitions of United Federal
Bancorp, Inc., State College, Pennsylvania, and First Eastern Corp.,
Wilkes-Barre, Pennsylvania. The acquisitions added assets and deposits of $\$ 2.8$
billion and $\$ 2.4$ billion, respectively. In addition, in June 1994, the Corporation purchased a $\$ 10$ billion residential mortgage servicing portfolio from the Associates Corporation of North America.

For purposes of the statement of cash flows, the Corporation defines cash and due from banks as cash and cash equivalents. During the first nine months of 1995 and 1994, interest paid on deposits and other contractual debt obligations was $\$ 2.0$ billion and $\$ 1.3$ billion, respectively. Income taxes paid were $\$ 36.4$ and $\$ 305.1$ million, respectively. Noncash activities consisted of loans transferred to foreclosed assets totaling $\$ 59.6$ million during the first nine months of 1995 and $\$ 46.4$ million in the first nine months of 1994 and transfers of securities available for sale to investment securities totaling $\$ 2.7$ billion during the first nine months of 1994.

The table below sets forth information pertaining to acquisitions and divestitures which affect cash flows for the nine months ended September 30, 1995 and 1994.
<TABLE>
<CAPTION>
Nine months ended September 30

| In millions | 1995 | 1994 |
| :---: | :---: | :---: |
| <S> | <C> | <C> |
| Assets acquired | \$299 | \$3,197 |
| Liabilities assumed | 144 | 2,619 |
| Cash paid | 155 | 578 |
| Cash and due from banks received | 36 | 116 |

## </TABLE>

In addition, the Corporation issued $\$ 169$ million of unsecured notes in connection with the BlackRock acquisition.

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## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

## SECURITIES

The following table sets forth the amortized cost, unrealized gains and losses, and the estimated fair value of the securities portfolio.
[CAPTION]
<TABLE>



NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
NONPERFORMING ASSETS


Nonperforming assets are comprised of nonaccrual and restructured loans, and foreclosed assets. These assets were as follows:

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|}
\hline & September 30 & December 31 \\
\hline In millions & 1995 & 1994 \\
\hline <S> & <C> & <C> \\
\hline Nonaccrual loans & \$268 & \$310 \\
\hline Restructured loans & 5 & 9 \\
\hline Total nonperforming & & \\
\hline loans & 273 & 319 \\
\hline Foreclosed assets & 135 & 127 \\
\hline Total nonperforming assets & \$408 & \$446 \\
\hline
\end{tabular}
</TABLE>
Information with respect to impaired loans and the related allowance determined in accordance with SFAS No. 114 is set forth below.
<TABLE>
<CAPTION>


Notes and debentures have scheduled repayments for the years 1995 through 1999 and thereafter of $\$ 2.3$ billion, $\$ 5.3$ billion, $\$ 168$ million, $\$ 152$ million, and $\$ 1.6$ billion, respectively. In April 1995, the Corporation issued $\$ 350$ million of 7.875 percent unsecured subordinated notes due in 2005.




| 12,660 | 249,389 | 7.71 | 12,479 | 250,410 | 7.94 | 12,454 | 230,552 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 7.34 |  |  |  |  |  |  |  |
| 1,713 | 39,549 | 9.04 | 1,665 | 39,799 | 9.46 | 1,621 | 34,587 |
| 8.46 |  |  |  |  |  |  |  |
| 11,761 | 229,554 | 7.81 | 11,383 | 214,293 | 7.53 | 9,836 | 175,174 |
| 7.12 |  |  |  |  |  |  |  |
| 9,088 | 208,235 | 9.09 | 9,005 | 210,863 | 9.39 | 8,993 | 192,343 |
| 8.49 |  |  |  |  |  |  |  |
| 1,602 | 27,430 | 6.82 | 1,659 | 27,839 | 6.72 | 1,590 | 24,587 |
| 6.16 |  |  |  |  |  |  |  |
| 36,824 | 754,157 | 8.10 | 36,191 | 743,204 | 8.19 | 34,494 | 657,243 |
| 7.58 |  |  |  |  |  |  |  |
| 64 | 1,055 | 6.58 | 51 | 841 | 6.66 | 69 | 827 |
| 4.76 |  |  |  |  |  |  |  |
| 57,099 | 1,047,477 | 7.28 | 57,220 | 1,050,882 | 7.33 | 58,275 | 1,015,854 |
| 6.94 ( |  |  |  |  |  |  |  |
| (961) |  |  | (977) |  |  | $(1,043)$ |  |
| 2,195 |  |  | 2,413 |  |  | 2,107 |  |
| 3,383 |  |  | 3,262 |  |  | 2,649 |  |
| \$61,716 |  |  | \$61,918 |  |  | \$61,988 |  |


| \$ 8,882 | 69,221 | 3.09 | \$ 8,799 | 70,241 | 3.20 | \$10,273 | 57,780 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2.23 |  |  |  |  |  |  |  |
| 2,045 | 13,103 | 2.54 | 2,154 | 14,352 | 2.67 | 2,547 | 11,504 |
| 1.79 |  |  |  |  |  |  |  |
| 14,444 | 208,550 | 5.74 | 14,171 | 199,782 | 5.65 | 13,125 | 160,701 |
|  |  |  |  |  |  |  |  |
| 2,429 | 38,504 | 6.20 | 2,301 | 35,909 | 6.17 | 1,712 | 19,547 |
| 4.53 |  |  |  |  |  |  |  |
| 27,800 | 329,378 | 4.70 | 27,425 | 320,284 | 4.68 | 27,657 | 249,532 |
| 3.58 |  |  |  |  |  |  |  |
| 3,570 | 53,230 | 5.92 | 2,628 | 40,802 | 6.23 | 3,550 | 40,613 |
| 4.54 |  |  |  |  |  |  |  |
| 5,795 | 90,391 | 6.10 | 6,698 | 105,010 | 6.20 | 4,615 | 49,901 |
| 4.29 |  |  |  |  |  |  |  |
| 492 | 7,396 | 5.96 | 621 | 9,423 | 6.08 | 1,405 | 16,343 |
| 4.61 |  |  |  |  |  |  |  |
| 3,437 | 58,688 | 6.72 | 3,334 | 58,588 | 6.99 | 1,776 | 22,855 |
| 5.11 |  |  |  |  |  |  |  |
| 13,294 | 209,705 | 6.21 | 13,281 | 213,823 | 6.40 | 11,346 | 129,712 |
| 4.54 |  |  |  |  |  |  |  |
| 8,459 | 135,598 | 6.32 | 9,213 | 146,204 | 6.32 | 11,358 | 133,370 |
| 4.68 |  |  |  |  |  |  |  |
| 49,553 | 674,681 | 5.38 | 49,919 | 680,311 | 5.44 | 50,361 | 512,614 |

4.04


```
CORPORATE HEADQUARTERS
PNC Bank Corp.
One PNC Plaza
Fifth Avenue and Wood Street
Pittsburgh, Pennsylvania 15265
STOCK LISTING
PNC Bank Corp. common stock is traded on the New York
Stock Exchange (NYSE) under the symbol PNC.
REGISTRAR AND TRANSFER AGENT
Chemical Bank
J.A.F. Building
P. O. Box 3068
New York, New York 10116-3068
800-982-7652
INQUIRIES
Individual shareholders should contact:
Shareholder Relations at 800-843-2206 or
the PNC Bank Hotline at 800-982-7652
Analysts and institutional investors should contact:
William H. Callihan, Vice President,
Investor Relations, at 412-762-8257
News media representatives and others seeking general
information should contact:
Jonathan Williams, Vice President,
Media Relations, at 412-762-4550
FORM 10-Q
The Quarterly Report on Form 10-Q is filed with the Securities and Exchange
Commission. This report, excluding certain exhibits, may be obtained without
charge upon written request to Glenn Davies, Vice President, Financial
Reporting, at corporate headquarters. Requests may also be directed to (412)
762-1553 or to gdavies@usaor.net on the Internet.
COMMON STOCK PRICES/DIVIDENDS DECLARED
The table below sets forth by quarter the range of high and low sale prices for
PNC Bank Corp. common stock and the cash dividends declared per common share.
<TABLE>
<CAPTION>
```



```
</TABLE>
DIVIDEND REINVESTMENT AND STOCK PURCHASE PLAN
The PNC Bank Corp. dividend reinvestment and stock purchase plan enables holders
of common and preferred stock to purchase additional shares of common stock
conveniently and without paying brokerage commissions or service charges. A
prospectus and enrollment card may be obtained by writing to Shareholder
Relations at corporate headquarters.
```


## PRO FORMA CONSOLIDATED FINANCIAL INFORMATION

 (UNAUDITED)The unaudited pro forma consolidated financial information gives effect to the Merger to be accounted for as a pooling of interests. The consolidated financial information on the following pages presents (i) the historical consolidated balance sheets of both the Corporation and Midlantic at September 30, 1995, and the pro forma consolidated balance sheet as of September 30, 1995, giving effect to the Merger as if it had occurred on that date; and (ii) the historical consolidated statements of income of both the Corporation and Midlantic for the nine months ended September 30, 1995 and 1994, and the pro forma consolidated statements of income for the nine months ended September 30, 1995 and 1994, giving effect to the Merger as if it had been effected for all periods presented. Certain reclassifications have been made to the historical financial information to conform presentation. Intercompany transactions between the Corporation and Midlantic are immaterial and, accordingly, have not been eliminated.

The pro forma consolidated balance sheet gives effect to anticipated expenses and nonrecurring charges related to the Merger and assumes each of the outstanding shares of Midlantic common stock is converted into 2.05 shares of the Corporation's common stock. In addition, the pro forma consolidated balance sheet assumes that all Midlantic stock options are exchanged for the Corporation's common stock, in accordance with the terms of the agreement. However, pro forma consolidated financial information excludes the estimated effect of revenue enhancements and expense savings associated with the consolidation of the operations of the Corporation and Midlantic.

During 1995 and 1994, the Corporation and Midlantic completed, or had pending, various other acquisitions (including the Chemical Bank-New Jersey transaction) which individually and in the aggregate were and are not acquisitions of "significant subsidiaries" in relation to the Corporation. Accordingly, pro forma financial information with respect to those acquisitions is not included herein.

The pro forma consolidated financial statements are intended for information purposes and may not be indicative of the combined financial position or results of operations that actually would have occurred had the transaction been consummated during the periods or as of the dates indicated, or which will be attained in the future. The pro forma consolidated financial information should be read in conjunction with the 1994 Annual Reports on Form $10-\mathrm{K}$ and the Quarterly Reports on Form 10-Q for the quarterly period ended September 30, 1995 of the Corporation and Midlantic.

PNC BANK CORP.
Pro Forma Consolidated Balance Sheet (Unaudited)
September 30, 1995

<TABLE>
<CAPTION>
In millions
\begin{tabular}{ccc} 
PNC & MIDLANTIC & PRO FORMA \\
BANK CORP. & CORPORATION & ADJUSTMENTS
\end{tabular}

PRO FORMA
\begin{tabular}{|c|c|c|c|c|}
\hline \multirow[t]{2}{*}{\[
\begin{aligned}
& <S> \\
& \text { ASSETS }
\end{aligned}
\]} & <C> & <C> & <C> & <C> \\
\hline & & & & \\
\hline Cash and due from banks & \$ 2,124 & \$ 832 & \[
\begin{aligned}
9 & (\mathrm{~A}) \\
20 & (\mathrm{~B})
\end{aligned}
\] & \$ 2,985 \\
\hline Short-term investments & 637 & 617 & & 1,254 \\
\hline Loans held for sale & 901 & & & 901 \\
\hline Securities available for sale & 2,228 & 807 & & 3,035 \\
\hline Investment securities & 16,035 & 2,444 & & 18,479 \\
\hline Loans, net of unearned income Allowance for credit losses & \[
\begin{array}{r}
36,815 \\
(943)
\end{array}
\] & \[
\begin{gathered}
8,785 \\
(341)
\end{gathered}
\] & & \[
\begin{aligned}
& 45,600 \\
& (1,284)
\end{aligned}
\] \\
\hline Net loans & 35,872 & 8,444 & & 44,316 \\
\hline Other & 3,421 & 717 & \[
\begin{array}{rr}
33 & \text { (A) } \\
23 & \text { (B) } \\
\text { (85) } & \text { (B) } \\
53 & \text { (C) }
\end{array}
\] & 4,162 \\
\hline Total assets & \$61,218 & \$13,861 & \$ 53 & \$75,132 \\
\hline
\end{tabular}

LIABILITIES
Deposits
Noninterest-bearing
Interest-bearing
\begin{tabular}{|c|c|c|}
\hline \$ 6,496 & \$ 2,729 & \$ 9,225 \\
\hline 26,517 & 8,128 & 34,645 \\
\hline 33,013 & 10,857 & 43,870 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline Borrowed funds & & & & \\
\hline Federal funds purchased & 3,407 & 53 & & 3,460 \\
\hline Repurchase agreements & 5,427 & 923 & & 6,350 \\
\hline Commercial paper & 490 & & & 490 \\
\hline Other & 3,359 & 30 & & 3,389 \\
\hline Total borrowed funds & 12,683 & 1,006 & & 13,689 \\
\hline Notes and debentures & 9,616 & 369 & & 9,985 \\
\hline Accrued expenses and other liabilities & 1,402 & 180 & \$150 (C) & 1,732 \\
\hline Total liabilities & 56,714 & 12,412 & 150 & 69,276 \\
\hline SHAREHOLDERS' EQUITY & & & & \\
\hline Preferred stock & 1 & & & 1 \\
\hline Common stock & 1,184 & 158 & (158) (A) & 1,739 \\
\hline & & & 555 (A) & \\
\hline Capital surplus & 465 & 619 & (619) (A) & 714 \\
\hline & & & 249 (A) & \\
\hline Retained earnings & 3,189 & 683 & (42) (B) & 3,733 \\
\hline & & & (97) (C) & \\
\hline Deferred ESOP benefit expense & (92) & & & (92) \\
\hline Net unrealized securities gains (losses) & (45) & 4 & & (41) \\
\hline Common stock held in treasury at cost & (198) & (15) & 15 (A) & (198) \\
\hline Total shareholders' equity & 4,504 & 1,449 & (97) & 5,856 \\
\hline Total liabilities and shareholders' equity & \$61,218 & \$13,861 & \$ 53 & \$75,132 \\
\hline
\end{tabular}
</TABLE>
See accompanying Notes to Pro Forma Consolidated Financial Information.

## 2

PNC BANK CORP.
Pro Forma Consolidated Statement of Income (Unaudited)
Nine months ended September 30, 1995
<TABLE>
<CAPTION>

| In thousands, except per share data | PNC | MIDLANTIC |  |
| :---: | :---: | :---: | :---: |
|  | BANK CORP. | CORPORATION | PRO FORMA (D) |
| <S> | <C> | <C> | <C> |
| INTEREST INCOME |  |  |  |
| Loans and fees on loans | \$2,194,025 | \$555,281 | \$2,749,306 |
| Securities | 841,761 | 157,728 | 999,489 |
| Other | 70,410 | 30,224 | 100,634 |
| Total interest income | 3,106,196 | 743,233 | 3,849,429 |
| INTEREST EXPENSE |  |  |  |
| Deposits | 941,996 | 208,858 | 1,150,854 |
| Borrowed funds | 626,580 | 30,671 | 657,251 |
| Notes and debentures | 426,525 | 25,678 | 452,203 |
| Total interest expense | 1,995,101 | 265,207 | 2,260,308 |
| Net interest income | 1,111,095 | 478,026 | 1,589,121 |
| Provision for credit losses |  | 4,500 | 4,500 |
| Net interest income less provision for credit losses | 1,111,095 | 473,526 | 1,584,621 |
| NONINTEREST INCOME |  |  |  |
| Investment management and trust | 273,306 | 35,330 | 308,636 |
| Service charges, fees and commissions | 272,125 | 58,289 | 330,414 |
| Mortgage banking | 146,653 |  | 146,653 |
| Net securities gains | 9,080 | 184 | 9,264 |
| Other | 88,270 | 53,896 | 142,166 |
| Total noninterest income | 789,434 | 147,699 | 937,133 |
| NONINTEREST EXPENSE |  |  |  |
| Staff expense | 611,289 | 189,447 | 800,736 |
| Net occupancy and equipment | 206,073 | 51,928 | 258,001 |
| Amortization of intangibles | 66,416 | 6,868 | 73,284 |
| Federal deposit insurance | 38,534 | 11,473 | 50,007 |
| Other | 374,272 | 89,790 | 464,062 |
| Total noninterest expense | 1,296,584 | 349,506 | 1,646,090 |
| Income before income taxes | 603,945 | 271,719 | 875,664 |
| Applicable income taxes | 192,260 | 100,884 | 293,144 |
| Net income | \$ 411,685 | \$170,835 | \$ 582,520 |


| EARNINGS PER COMMON SHARE |  | $\$ 1.78$ | $\$ 3.20$ |
| :--- | ---: | ---: | ---: |
| Primary | 1.77 | 3.14 | $\$ 1.71$ |
| Fully diluted |  |  | 1.69 |
| AVERAGE COMMON SHARES OUTSTANDING | 230,869 | 52,854 | 339,221 |
| Primary | 233,087 | 54,672 | 345,165 |
| Fully diluted | $========================================================================================$ |  |  |

See accompanying Notes to Pro Forma Consolidated Financial Information.
3
PNC BANK CORP.
Pro Forma Consolidated Statement of Income (Unaudited)
Nine months ended September 30, 1994

<TABLE>
<CAPTION>
\begin{tabular}{lcrl} 
& & PNC & MIDLANTIC
\end{tabular}

EARNINGS PER COMMON SHARE BEFORE CUMMULATIVE EFFECT OF CHANGE IN ACCOUNTING
\begin{tabular}{lrrr} 
PRINCIPLE & & & \(\$ 2.45\) \\
Primary & 2.44 & \(\$ 3.76\) & 2.26 \\
Fully diluted & & 3.71 & \\
AVERAGE COMMON SHARES OUTSTANDING & 236,954 & 52,944 & 345,490 \\
Primary & 238,807 & 54,501 & 350,533
\end{tabular}
</TABLE>
See accompanying Notes to Pro Forma Consolidated Financial Information.
(A) The pro forma consolidated balance sheet gives effect to the proposed Merger of the Corporation and Midlantic by combining the respective balance sheets of the two companies at September 30, 1995 on a pooling-of-interests basis. Cash and other assets have been adjusted to reflect the exercise of Midlantic stock options for $\$ 9$ million in cash and a related current tax benefit of $\$ 33$ million related to the exchange of the Corporation's common stock for outstanding Midlantic options. The capital accounts have been adjusted to reflect the issuance of 111.1 million shares of the Corporation's common stock in exchange for all the outstanding shares of Midlantic (common stock held in treasury was assumed to be canceled) and the assumed exchange of the Corporation's common stock for outstanding Midlantic stock options. Midlantic's debentures, which approximated $\$ 69$ million, are convertible into Midlantic common stock at a conversion price of $\$ 48$ per share. For purposes of this pro forma consolidated balance sheet, conversion of these debentures has not been assumed.
(B) Based upon a review of Midlantic's asset and liability management position, the Corporation anticipates terminating its interest rate cap position concurrent with or shortly after consummation of the Merger. Interest rate caps are accounted for on the accrual basis under the Corporation's accounting policies because they are designated to certain interest bearing assets which modify their interest rate characteristics. Upon termination, any losses, measured by the difference between the unamortized premium and the fair value payment to the Corporation, would be recognized immediately in the results of operations. This is because the predominant characteristic of the interest rate cap is that of a purchased option for which losses are expensed upon termination under the Corporation's accounting policies. An adjustment of $\$ 65$ million (unamortized premium of $\$ 85$ million net of estimated fair value payment of $\$ 20$ million to the Corporation) has been recorded in the pro forma consolidated balance sheet to reflect the anticipated loss. This adjustment resulted in a $\$ 42$ million after-tax charge to retained earnings in the pro forma balance sheet.

Management is continuing its review of the asset/liability positions of Midlantic and the Corporation and is considering various actions consistent with the Corporation's strategic initiatives related to balance sheet repositioning and interest rate risk management. In connection therewith, the Corporation is considering reclassifying investment securities to the available-for-sale portfolio. Any reclassifications of investment securities will be accounted for at fair value and would include the fair value of associated financial derivatives. Unrealized gains and losses would be recorded as a component of shareholders' equity, net of tax.

The Corporation may sell securities classified as available for sale as part of the overall asset/liability management process. Realized gains and losses would be reflected in the results of operations and would include the fair value of financial derivatives associated with such securities.

On a pro forma basis, the combined investment securities of the Corporation and Midlantic had a net unrealized pretax loss of $\$ 226$ million at September 30, 1995. The associated financial derivatives had an estimated net unrealized pretax loss of $\$ 283$ million, including deferred losses on terminated swap contracts.

No adjustments have been made in the accompanying pro forma consolidated balance sheet to reflect the potential reclassification or sale of investment securities, including the effect, if any, of the related interest rate swaps, as the Corporation's management has not made a final determination with respect to such matters.
(C) In connection with the closing in the fourth quarter of 1995 of the Midlantic merger, the Corporation currently estimates it will record merger-related and nonrecurring charges of between $\$ 150$ million and $\$ 180$ million, compared with an original estimate of $\$ 130$ million. The increase in the estimate is primarily due to more aggressive plans with respect to operations and facilities consolidations. Management continues to review integration plans and final determination of the amount of the charges will be made prior to year end. There can be no assurance that such expenses and charges will not exceed the amounts described above.

A liability of $\$ 150$ million has been recorded in the pro forma consolidated balance sheet to reflect an estimate of anticipated expenses and nonrecurring charges related to the Merger. This liability resulted in a $\$ 97$ million after-tax adjustment to retained earnings in the pro forma
consolidated balance sheet. Should the anticipated expenses and
nonrecurring charges exceed the amount reflected in the pro forma consolidated balance sheet, shareholders' equity would be reduced by the after-tax effect of such excess. It is anticipated that substantially all of these charges will be recognized upon consummation of the Merger and paid in 1995 and/or 1996. The following table provides details of the estimated charges by type:
<TABLE>
<CAPTION>
Estimated Pre-Tax Amount
(In Millions)
Type of Cost
----------------------------
<S>
Operations and Facilities <C>

Personnel Related \$ 70

Other

## </TABLE>

Operations and facilities charges consist of lease termination costs and other related costs resulting from the consolidation of overlapping branches and elimination of redundant operational facilities as well as write-offs of computer hardware and software, signage and telecommunication equipment due to incompatibility or duplication. Personnel related costs consist primarily of charges related to employee severance, termination of certain employee benefit plans and employee outplacement assistance. Other charges include investment banking fees, legal and accounting fees, proxy registration/filing fees and mailing costs and adjustment of state deferred tax assets relating to the Merger.
(D) The pro forma consolidated statements of income give effect to the proposed Merger by combining the respective statements of income of the two companies for the nine months ended September 30, 1995 and 1994. The pro forma statements of income do not give effect to anticipated expenses and nonrecurring charges related to the Merger and the estimated effect of revenue enhancements and expense savings associated with the consolidation of the operations of the Corporation and Midlantic.

Earnings per common share amounts for the Corporation and Midlantic are based on the historical fully diluted weighted average number of common shares outstanding for each company during the period. With respect to the pro forma earnings per share computation, shares of Midlantic have been adjusted to the equivalent shares of the Corporation for each period.

