UNITED STATES
SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 8-K

CURRENT REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934

JANUARY 13, 2000
DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED)

PNC BANK CORP.
(Exact name of registrant as specified in its charter)
COMMISSION FILE NUMBER 1-9718

PENNSYLVANIA
(State or other jurisdiction of incorporation or organization)

25-1435979
(I.R.S. Employer Identification No.)

ONE PNC PLAZA
249 FIFTH AVENUE
PITTSBURGH, PENNSYLVANIA 15222-2707
(Address of principal executive offices)
(Zip Code)
(412) 762-1553
(Registrant's telephone number, including area code)
(Former name or former address, if changed since last report)

ITEM 5. OTHER EVENTS
Fourth Quarter and Full Year 1999 Financial Results
On January 13, 2000, PNC Bank Corp. ("Corporation") reported results of operations for the three months and year ended December 31, 1999. A copy of the earnings press release issued by the Corporation is attached hereto as Exhibit 99.1 and incorporated herein by reference.

Financial information on the Corporation's businesses for the years ended December 31, 1999 and 1998, which reflects organizational and business changes made during 1999 as part of the Corporation's operating strategy, is attached hereto as Exhibit 99.2 and incorporated herein by reference.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS
(c) Exhibits

The exhibits listed on the Exhibit Index on page 3 of this Form $8-\mathrm{K}$ are filed herewith.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.
99.1 Earnings press release issued by the Corporation on January 13, 2000, with respect to results of operations for the three months and year ended December 31, 1999, filed herewith.
99.2 Business financial information for the years ended December 31, 1999 and 1998 filed herewith.

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PNC BANK CORP. REPORTS
FOURTH QUARTER AND RECORD FULL YEAR 1999 EARNINGS

PITTSBURGH, Jan. 13, 2000 - PNC Bank Corp. (NYSE: PNC) today reported fourth quarter 1999 earnings of $\$ 304$ million or $\$ 1.01$ per diluted share, a $9.8 \%$ increase compared with the fourth quarter of 1998. Return on average common shareholders' equity was $21.21 \%$ and return on average assets was $1.64 \%$ compared with $20.25 \%$ and $1.46 \%$, respectively, a year ago. Cash earnings per share, which excludes goodwill amortization, were $\$ 1.09$ for the fourth quarter of 1999, an increase of $11.2 \%$ compared with the fourth quarter of 1998.

Full year 1999 earnings were $\$ 1.264$ billion or $\$ 4.15$ per diluted share and included one-time gains partially offset by the cost of certain strategic initiatives. Core earnings were a record $\$ 1.199$ billion or $\$ 3.93$ per diluted share for 1999, a 9.2\% increase compared with 1998. On a core basis, return on average common shareholders' equity was $21.24 \%$ and return on average assets was $1.60 \%$ compared with $20.81 \%$ and $1.49 \%$, respectively, in the prior year. Core cash earnings per share were $\$ 4.21$ for 1999, a $10.2 \%$ increase compared with 1998.
"Our record 1999 reinforces that our transition to a national, diversified financial services company is beginning to drive very solid performance," said Thomas H. O'Brien, PNC's chairman and chief executive officer. "The consistency and strength of our performance was driven by a diverse group of businesses, with solid and improved returns in our Regional Bank and outstanding levels of growth in our fee-based asset management and processing businesses. We will continue to focus on distinguishing PNC through strategies designed to strengthen our business mix and generate consistent top-tier returns."
-more-

PNC Bank Corp. Reports Fourth Quarter and Record Full Year 1999 Earnings--Page 2

## HIGHLIGHTS

- PNC met or exceeded consensus earnings estimates and continued a transition to a more valuable revenue and business mix.
- Noninterest income to total revenue increased to $55 \%$ for the fourth quarter driven by strategic acquisitions and strong growth in fee-based businesses and is expected to reach approximately $60 \%$ by the end of 2000 .
- PFPC Worldwide, PNC's investment servicing subsidiary, completed the acquisition of First Data Investor Services Group ("ISG") creating one of the nation's leading full-service processors for pooled investment products.
- To provide a public currency for continued growth, BlackRock, Inc., PNC's investment management subsidiary, completed an initial public offering ("IPO") representing approximately a 15\% equity interest.
- PNC implemented a number of strategic initiatives designed to improve the risk and return characteristics of its lending businesses, including the sale of the credit card business and a repositioning of the corporate, commercial real estate, mortgage warehouse and indirect auto lending portfolios.

The following table summarizes one-time gains and the cost of certain strategic initiatives, and reconciles reported to core earnings for full year 1999:

<TABLE>
<CAPTION>
Year ended December 31, 1999 - in millions,
\begin{tabular}{|c|c|c|c|}
\hline except per share data & Pretax & After-tax & Per share \\
\hline <S> & <C> & <C> & <C> \\
\hline Reported Earnings & \$1,891 & \$1,264 & \$4.15 \\
\hline Gain on sale of credit card business & (193) & (125) & (.41) \\
\hline Gain on sale of equity interest in EPS & (97) & (63) & (.21) \\
\hline BlackRock IPO gain & (64) & (59) & (.20) \\
\hline Branch gains & (27) & (17) & (.06) \\
\hline Gain on sale of Concord stock, net of PNC Foundation contribution & (11) & (16) & (.05) \\
\hline Wholesale lending repositioning & 195 & 126 & . 42 \\
\hline Write-down of an equity investment & 28 & 18 & . 06 \\
\hline Costs related to efficiency initiatives & 98 & 64 & . 21 \\
\hline Mall ATM buyout & 12 & 7 & . 02 \\
\hline Core Earnings & \$1,832 & \$1,199 & \$3.93 \\
\hline
\end{tabular}
</TABLE>

## -more-

PNC Bank Corp. Reports Fourth Quarter and Record Full Year 1999 Earnings--Page 3

## FOURTH QUARTER INCOME STATEMENT REVIEW

Fourth quarter 1999 earnings were $\$ 304$ million or $\$ 1.01$ per diluted share and included an after-tax gain from the IPO of BlackRock, Inc. stock that was offset by after-tax valuation adjustments associated with a repositioning of wholesale lending businesses, the buyout of PNC's mall ATM marketing representative and the write-down of an equity investment in Friedman, Billings and Ramsey ("FBR"), with whom PNC maintains a strategic alliance to provide customers with capital markets products.

The following table summarizes the one-time gain and the cost of certain strategic initiatives in the fourth quarter of 1999:

<TABLE>
<CAPTION>
Three months ended December 31, \(1999-\)
in millions, except per share data
</TABLE>
Taxable-equivalent net interest income was $\$ 580$ million for the fourth quarter of 1999, an $\$ 85$ million decrease compared with the prior-year quarter. The net interest margin was $3.54 \%$ for the fourth quarter of 1999 compared with $3.77 \%$ in the fourth quarter of 1998. These declines were primarily due to the sale of the credit card business in the first quarter of 1999.

The provision for credit losses was $\$ 30$ million in the fourth quarter of 1999 and equaled net charge-offs.

Noninterest income was $\$ 699$ million for the fourth quarter of 1999 and represented $55 \%$ of total revenue compared with $51 \%$ in the prior-year quarter. Core noninterest income increased $\$ 94$ million or $15 \%$ compared with the prior-year quarter driven by strong growth in fee-based businesses.

Asset management fees of $\$ 176$ million for the fourth quarter of 1999 increased $\$ 19$ million or $12 \%$, excluding performance fees associated with BlackRock Asset Investors, a pooled investment fund that was liquidated in the third quarter of 1999, and revenue from the corporate

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PNC Bank Corp. Reports Fourth Quarter and Record Full Year 1999 Earnings--Page 4
trust business that was sold in the fourth quarter of 1998. Assets under management increased to approximately $\$ 213$ billion at December 31, 1999 compared with $\$ 174$ billion at December 31, 1998. Mutual fund servicing fees were $\$ 92$ million for the fourth quarter of 1999, a $\$ 44$ million increase compared with the fourth quarter of 1998 due to a one-month impact of the ISG acquisition and an
increase in assets serviced. At December 31, 1999, PFPC Worldwide provided custody and accounting/administration services for $\$ 388$ billion and $\$ 412$ billion of pooled investment assets, respectively. The comparable amounts were $\$ 315$ billion and $\$ 252$ billion, respectively, a year ago.

Consumer services revenue of $\$ 115$ million for the fourth quarter of 1999 was consistent with 1998 as lower credit card fees were offset by an increase in brokerage and other fees associated with the Hilliard Lyons acquisition in December 1998. Excluding valuation adjustments in the fourth quarter of 1999 , corporate services revenue increased $\$ 11$ million compared with the prior-year quarter due to higher capital markets and treasury management fees. The valuation adjustments related to $\$ 1.7$ billion of loans and $\$ 4.0$ billion of credit exposure which have been designated for exit in wholesale lending businesses. The fourth quarter actions bring the full-year impact of exit initiatives to $\$ 3.7$ billion of outstandings and $\$ 10.5$ billion of credit exposure.

Net residential mortgage banking revenue of $\$ 67$ million for the fourth quarter of 1999 grew $\$ 10$ million or $18 \%$ compared with the prior-year quarter primarily due to growth in the servicing portfolio. At December 31, 1999, approximately $\$ 75$ billion of residential mortgages were serviced compared with $\$ 62$ billion a year ago. Residential mortgage originations, including both retail and correspondent activity, totaled $\$ 4$ billion for the fourth quarter of 1999 compared with $\$ 7$ billion in the prior-year period.

Net securities losses for the fourth quarter were $\$ 22$ million primarily due to the write-down of an equity investment in $\operatorname{FBR}$.

Other noninterest income increased $\$ 43$ million compared with the fourth quarter of 1998 primarily due to higher equity management income.

Noninterest expense of $\$ 810$ million for the fourth quarter of 1999 increased $2 \%$ compared with the prior-year period primarily due to higher expense to support growth in fee-based businesses and a $\$ 12$ million expense for the buyout of PNC's mall ATM marketing
-more-

PNC Bank Corp. Reports Fourth Quarter and Record Full Year 1999 Earnings--Page 5
representative, partially offset by the benefit of ongoing efficiency initiatives in traditional businesses.

FOURTH QUARTER BALANCE SHEET REVIEW
Total assets were $\$ 75.4$ billion at December 31, 1999 compared with $\$ 77.2$ billion at December 31, 1998. Average earning assets decreased $\$ 5.1$ billion to $\$ 64.8$ billion for the fourth quarter of 1999 compared with the prior-year quarter. Average loans decreased $\$ 6.3$ billion as a result of strategic initiatives designed to improve the risk and return characteristics of PNC's lending businesses. Excluding the impact of these initiatives, average loans grew 4\% in the comparison. Loans represented $79 \%$ of average earning assets in the fourth quarter of 1999 compared with 82\% a year ago. Partially offsetting the decrease in average loans was a $\$ .9$ billion increase in average securities available for sale that was attributable to securities held to hedge residential mortgage servicing rights. Average securities available for sale represented 13\% and 10\% of average earning assets in the fourth quarter of 1999 and 1998, respectively.

Average deposits were $\$ 44.5$ billion for the fourth quarter of 1999 compared with $\$ 46.3$ billion in the fourth quarter of 1998 and represented $60 \%$ of total sources of funds in both periods. The decrease in average deposits was primarily in wholesale and retail time deposits, partially offset by a $\$ 1.9$ billion increase in transaction deposits. Average borrowed funds were $\$ 20.0$ billion for the fourth quarter of 1999, a $\$ 2.7$ billion decrease compared with the prior-year quarter.

Shareholders' equity totaled $\$ 5.9$ billion at December 31, 1999. The leverage ratio was $6.63 \%$ and Tier I and total risk-based capital ratios are estimated to be $7.0 \%$ and $11.0 \%$, respectively.

## ASSET QUALITY REVIEW

Overall asset quality improved during the fourth quarter of 1999. The ratio of nonperforming assets to total loans, loans held for sale and foreclosed assets was . 61\% at December 31, 1999 compared with . 65\% at September 30, 1999. Nonperforming assets declined to $\$ 338$ million at year-end compared with $\$ 361$ million at September 30, 1999.

The allowance for credit losses was $\$ 674$ million and represented $1.35 \%$ of period-end loans and $225 \%$ of nonaccrual loans at December 31, 1999. The comparable amounts were $1.31 \%$ and $215 \%$, respectively, at September 30, 1999. Net charge-offs were $\$ 30$ million or $.23 \%$ of average loans in the fourth quarter of 1999 compared with $\$ 29$ million or $.22 \%$, respectively, in the third quarter of 1999. Net charge-offs for the year were $\$ 161$ million or $.30 \%$ of average loans compared with $\$ 447$ million or $.80 \%$, respectively, in the prior year. The year-to-year decrease was primarily due to the sale of the credit card business in the first quarter of 1999. Excluding credit cards, net charge-offs were . $20 \%$ of average loans for 1999 compared with . 32\% in 1998.

PNC Bank Corp., headquartered in Pittsburgh, is one of the largest diversified financial services organizations in the United States. Its major businesses include PNC Regional Bank, PNC Advisors, BlackRock, PFPC Worldwide, PNC Institutional Bank, PNC Secured Finance and PNC Mortgage.

Visit PNC Bank on the World Wide Web at http://www.pncbank.com
This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act with respect to financial performance and other financial and business matters. Forward-looking statements are typically identified by words such as "expect" or future or conditional verbs such as "will" or similar expressions. These forward-looking statements are subject to numerous assumptions, risks and uncertainties, all of which change over time, and PNC Bank assumes no duty to update forward-looking statements. The following factors, among others, could cause actual results to differ materially from forward-looking statements: increased credit risk: the introduction, withdrawal, success and timing of business initiatives and strategies; the inability to realize cost savings or revenues and implement integration plans associated with acquisitions and divestitures; changes in economic conditions, interest rates, and financial and capital markets; inflation; customer borrowing, repayment, investment, and deposit practices; customer acceptance of PNC Bank products and services; the inability of PNC Bank or others to remediate year 2000 concerns; and the impact, extent, and timing of technological changes, capital management activities, actions of the Federal Reserve Board, and legislative and regulatory actions and reforms. Our SEC reports, accessible on our website, identify additional factors that can affect forward-looking statements.
[TABULAR MATERIAL FOLLOWS]
-more-

PNC BANK CORP. Page 7
Consolidated Financial Highlights





| Total interest income Interest expense | 1,221 | 1,217 | 1,209 | 1,296 | 1,360 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
| Deposits | 345 | 340 | 333 | 351 | 376 |
| Borrowed funds | 296 | 278 | 264 | 281 | 319 |
| Total interest expense | 641 | 618 | 597 | 632 | 695 |
| Net interest income | \$580 | \$599 | \$612 | \$664 | \$665 |

</TABLE>

## -more-



$============$
</TABLE>

## -more-

PNC BANK CORP.
Page 11
Reconciliation of Reported to Core Noninterest Income

<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|}
\hline & \multicolumn{3}{|l|}{Three months ended December 31} \\
\hline Three months ended December 31 - in millions & 1999 & 1998 & Change \\
\hline <S> & <C> & <C> & <C> \\
\hline Reported noninterest income & \$699 & \$698 & \$1 \\
\hline Sale of credit card business & & 21 & (21) \\
\hline BlackRock IPO gain & (64) & & (64) \\
\hline Wholesale lending repositioning & 53 & & 53 \\
\hline Gain on sale of corporate trust business & & (97) & 97 \\
\hline Write-down of an equity-investment in FBR & 28 & & 28 \\
\hline Core noninterest income & \$716 & \$622 & \$94 \\
\hline
\end{tabular}
</TABLE>
<TABLE>
<CAPTION>

|  | Year ended December 31 |  |  |
| :---: | :---: | :---: | :---: |
| Year ended December 31 - in millions | 1999 | 1998 | Change |
| <S> | <C> | <C> | <C> |
| Reported noninterest income | \$2,745 | \$2,302 | \$443 |
| Sale of credit card business | (193) | 21 | (214) |
| Gain on sale of equity interest in EPS | (97) |  | (97) |
| BlackRock IPO gain | (64) |  | (64) |
| Branch gains | (27) | (86) | 59 |
| Gain on sale of Concord EFS, Inc. stock | (41) |  | (41) |
| Wholesale lending repositioning | 195 |  | 195 |
| Write-down of an equity investment in FBR | 28 |  | 28 |
| Gain on sale of corporate trust business |  | (97) | 97 |
| Valuation adjustments on certain market sensitive asset positions |  | 30 | (30) |
| Core noninterest income | \$2,546 | \$2,170 | \$376 |

## -more-

PNC BANK CORP. $\quad$ Page 12
Details of Noninterest Income
<TABLE>
<CAPTION>
Details of Noninterest Income

|  | Three months ended December 31 |  | Year ended December 31 |  |
| :---: | :---: | :---: | :---: | :---: |
| In millions | 1999 | 1998 | 1999 | 1998 |
| <S> | <C> | <C> | <C> | <C> |
| Asset management | \$176 | \$205 | \$681 | \$626 |
| Mutual fund servicing | 92 | 48 | 251 | 182 |
| Service charges on deposits | 53 | 52 | 207 | 203 |
| Consumer services |  |  |  |  |
| Credit card | 3 | 36 | 35 | 129 |
| Brokerage | 58 | 34 | 219 | 91 |
| Insurance | 10 | 9 | 36 | 33 |


| Other | 44 | 38 | 165 | 137 |
| :---: | :---: | :---: | :---: | :---: |
| Total consumer services | 115 | 117 | 455 | 390 |
| Corporate services |  |  |  |  |
| Capital markets | 27 | 16 | 72 | 52 |
| Net commercial mortgage banking | 16 | 22 | 61 | 26 |
| Other | (7) | 40 |  | 167 |
| Total corporate services | 36 | 78 | 133 | 245 |
| Net residential mortgage banking |  |  |  |  |
| Mortgage servicing | 81 | 54 | 288 | 167 |
| Origination and securitization | 27 | 56 | 172 | 190 |
| MSR amortization, net of servicing hedge | (41) | (53) | (188) | (145) |
| Total net residential mortgage banking | 67 | 57 | 272 | 212 |
| Net securities gains (losses) | (22) | 2 | 22 | 16 |
| Other | 182 | 139 | 724 | 428 |
| Total noninterest income | \$699 | \$698 | \$2,745 | \$2,302 |

<TABLE>
<CAPTION>


78

Net residential mortgage banking Mortgage servicing
\(81 \quad 77 \quad 70\)
(63)

54 Origination and securitization

27
60
(41)
(33)
(56)
(58) (53)

=====
====
</TABLE>



| Issued 353 shares | 1,764 | 1,764 |
| :---: | :---: | :---: |
| Capital surplus | 1,274 | 1,250 |
| Retained earnings | 6,006 | 5,262 |
| Deferred benefit expense | (17) | (36) |
| Accumulated other comprehensive loss | (265) | (43) |
| Common stock held in treasury at cost: 60 and 49 shares | $(2,823)$ | $(2,161)$ |
| Total shareholders' equity | 5,946 | 6,043 |
| Total liabilities, capital securities and shareholders' equity | \$75,413 | \$77,207 |

## -more-

PNC BANK CORP
Page 15
Consolidated Average Balance Sheet Data

<TABLE>
<CAPTION>


1,001

-------------------
Total interest-earning assets 64,840 69,865 66,636
67,439
Noninterest-earning assets
8,708

---------------
Total assets
\$74,626
============
\(=============\)

LIABILITIES
Interest-bearing liabilities
Deposits
Demand
\(\$ 5,85\)
\begin{tabular}{rr}
\(\$ 5,044\) & \(\$ 5,574\) \\
2,551 & 2,390 \\
10,931 & 12,123 \\
15,080 & 14,220 \\
3,442 & 2,387
\end{tabular}

15,420
Wholesale time 1,597
2,721
\begin{tabular}{|c|c|c|c|}
\hline Total interest-bearing deposits & 36,042 & 37,048 & 36,694 \\
\hline 35,581 & & & \\
\hline Borrowed funds & 20,029 & 22,723 & 20,594 \\
\hline 21,809 & & & \\
\hline Total interest-bearing liabilities & 56,071 & 59,771 & 57,288 \\
\hline 57,390 & & & \\
\hline Noninterest-bearing deposits & 8,413 & 9,202 & 8,610 \\
\hline 9,315 & & & \\
\hline Other & 2,312 & 1,756 & 2,204 \\
\hline 1,578 & & & \\
\hline Total liabilities & 66,796 & 70,729 & 68,102 \\
\hline 68,283 & & & \\
\hline Mandatorily redeemable capital securities of subsidiary trusts 762 & 848 & 848 & 848 \\
\hline SHAREHOLDERS' EQUITY & 5,904 & 5,800 & 5,870 \\
\hline 5,581 & & & \\
\hline Total liabilities, capital securities and shareholders' equity \$74,626 & \$73,548 & \$77,377 & \$74,820 \\
\hline COMMON SHAREHOLDERS' EQUITY & \$5,591 & \$5,486 & \$5,556 \\
\hline \$5,267 & & & \\
\hline
\end{tabular}

PNC BANK CORP.
Page 16
Consolidated Average Balance Sheet Data


\begin{tabular}{lrl} 
Total loans & 50,778 & 51,999
\end{tabular}

PNC BANK CORP.
Page 17
Asset Quality Data
<TABLE>
<CAPTION>
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline ALLOWANCE FOR CREDIT LOSSES & Year en & mber & \multicolumn{4}{|c|}{Three months ended} \\
\hline & & & December 31 & September 30 & June 30 & March 31 \\
\hline December 31 & & & & & & \\
\hline In millions & 1999 & 1998 & 1999 & 1999 & 1999 & 1999 \\
\hline 1998 & & & & & & \\
\hline <S> & <C> & <C> & <C> & <C> & <C> & <C> \\
\hline Beginning balance & \$753 & \$972 & \$674 & \$673 & \$672 & \$753 \\
\hline
\end{tabular}
\$816
Charge-offs
Consumer
(63)
(60)
(83)
(297)
(15)
(16)
(18)
(21)

Credit card
(8)
(72)
(4)
(9)
(216)
(524)
(7)
(122)
(8)
(7)

Other
(2)
\begin{tabular}{|c|c|c|c|c|c|c|}
\hline Total charge-offs & (216) & (524) & (43) & (39) & (37) & (97) \\
\hline \multicolumn{7}{|l|}{(203)} \\
\hline \multicolumn{7}{|l|}{Recoveries} \\
\hline Consumer & 25 & 34 & 5 & 6 & 7 & 7 \\
\hline \multicolumn{7}{|l|}{8} \\
\hline Credit card & 2 & 17 & & & & 2 \\
\hline \multicolumn{7}{|l|}{5 (} \\
\hline Residential mortgage & 1 & 1 & & & & 1 \\
\hline Commercial & 22 & 20 & 5 & 4 & 6 & 7 \\
\hline \multicolumn{7}{|l|}{8} \\
\hline Commercial real estate & 4 & 3 & 3 & & & 1 \\
\hline \multicolumn{7}{|l|}{1} \\
\hline Other & 1 & 2 & & & & 1 \\
\hline \multicolumn{7}{|l|}{1} \\
\hline --- & & & & & & \\
\hline Total recoveries & 55 & 77 & 13 & 10 & 13 & 19 \\
\hline \multicolumn{7}{|l|}{23 (} \\
\hline \multicolumn{7}{|l|}{Net charge-offs} \\
\hline Consumer & (38) & (49) & (9) & (9) & (9) & (11) \\
\hline \multicolumn{7}{|l|}{(13)} \\
\hline Credit card
(72) & (58) & (280) & & & & (58) \\
\hline Residential mortgage & (7) & (6) & (1) & (1) & (2) & (3) \\
\hline \multicolumn{7}{|l|}{(1)} \\
\hline Commercial & (50) & (102) & (19) & (14) & (12) & (5) \\
\hline \multicolumn{7}{|l|}{(93)} \\
\hline Commercial real estate & & & 3 & (3) & & \\
\hline Other & (8) & (5) & (4) & (2) & (1) & (1) \\
\hline
\end{tabular}
(1)
\begin{tabular}{lccccc} 
Total net charge-offs & (161) & (447) & (30) & (29) \\
\begin{tabular}{lll} 
(180) \\
Provision for credit losses & 163 & 225
\end{tabular} & 30 & 30 & 78
\end{tabular}
```
115
(Divestitures) acquisitions
(81)
3
2
- -----------------------------------------------------------------------------------------------------------------------------------
-----------
    $674 $753
    $674
    $674
    $673
    $672
$753
======
</TABLE>
<TABLE>
<CAPTION>
NONPERFORMING ASSETS
```

\(\qquad\)
```
Total foreclosed and other assets \(\quad 39 \quad 37\)
37
```

```
-----------
Total nonperforming assets
$338
\$361
\$333
\$328 \$332
\(=====\)
\(=====\)
</TABLE>
Other assets that meet the definition of nonperforming loans include $\$ 13$ million of equity management loans at December 31, 1999.

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BUSINESS INFORMATION

* BlackRock's assets are presented as of period end.

PNC REGIONAL BANK - PNC Regional Bank provides credit, deposit, branch-based brokerage and electronic banking products and services to retail customers as well as credit, leasing, treasury management and capital markets products and services to mid-sized and small businesses primarily within PNC Bank's geographic footprint. PNC Regional Bank contributed 54\% of total business earnings in 1999 compared with 63\% in 1998. Earnings increased 10\% in the comparison driven by improved efficiency and growth in deposits. Excluding the impact of branch gains and costs related to consumer delivery initiatives in 1998, earnings increased 16\%.

PNC INSTITUTIONAL BANK - PNC Institutional Bank provides specialized credit, capital markets and treasury management products and services to corporations, institutions and government entities primarily within PNC's geographic footprint. PNC Institutional Bank contributed \(11 \%\) of total business earnings in 1999 compared with 6\% in 1998. Earnings more than doubled in the comparison due to higher revenue and a lower provision for credit losses.

PNC SECURED FINANCE - PNC Secured Finance is engaged in commercial real estate finance, including loan origination, securitization and servicing; asset-based financing, including lending, syndication and treasury management services; and equipment lease financing to corporate clients nationwide. PNC Secured Finance contributed 9\% of total business earnings in 1999 compared with \(6 \%\) in 1998. Earnings nearly doubled in the comparison due to an increase in net commercial mortgage banking revenue.

PNC MORTGAGE - PNC Mortgage originates, purchases and services residential mortgages and related products. PNC Mortgage also acquires and securitizes residential mortgages as private-label mortgage-backed securities and performs the master servicing of those securities for investors. PNC Mortgage contributed \(5 \%\) of total business earnings in 1999 compared with 4\% in 1998. Earnings nearly doubled in the comparison driven by revenue growth primarily attributable to a larger servicing portfolio.

PNC ADVISORS - PNC Advisors offers personalized investment management, high-end brokerage, personal trust, estate planning and traditional banking services to affluent and wealthy individuals; and investment management, trust and administrative services to pensions, \(401(k)\) plans and charitable organizations. PNC Advisors contributed 12\% of total business earnings in 1999 compared with \(13 \%\) in 1998. Earnings increased \(24 \%\) in the comparison due to strong revenue growth attributable to new business.

BLACKROCK - BlackRock offers fixed income, domestic and international equity and liquidity investment products, and utilizes technology-based risk management capabilities to provide investment advisory and asset management capabilities for a wide range of institutional and retail customers. BlackRock contributed 5\% of total business earnings in 1999 compared with 4\% in 1998. Earnings increased \(67 \%\) in the comparison as a result of significant new business. To provide a public currency for continued growth, BlackRock completed an initial public offering in October 1999 representing approximately a 15\% equity interest. The financial information presented for this business reflects the BlackRock legal entity. The related minority interest is included in Other.

PFPC - PFPC provides technology-driven products for the investment management community including fund accounting, administration, distribution, transfer agency, shareholder services, custody, retirement plan services, integrated banking transaction services, hedge products accounting, securities lending and subaccounting services. PFPC clients include pension and investment managers, brokerage firms, insurance companies and banks. PFPC contributed 4\% of total business earnings in 1999 and 1998. Earnings increased 18\% in the comparison as a result of an increase in assets and accounts serviced. PFPC completed the acquisition of First Data Investor Services Group ("ISG") on December 1, 1999. Results for 1999 include one month of activity for ISG.

OTHER - Other reflects differences between total business results and consolidated core financial results primarily due to differences between management accounting practices and generally accepted accounting principles, divested businesses, equity management activities, minority interests, eliminations and unassigned items. During 1999 there was a repositioning of the corporate, commercial real estate and mortgage warehouse lending portfolios. The results of exited activities related to this strategic initiative are included in Other for all periods presented.```

