

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549**

FORM 8-K

**CURRENT REPORT
Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934**

**July 16, 2024
Date of Report (Date of earliest event reported)**

THE PNC FINANCIAL SERVICES GROUP, INC.

(Exact name of registrant as specified in its charter)

Commission File Number 001-09718

Pennsylvania
(State or other jurisdiction of
incorporation)

25-1435979
(I.R.S. Employer
Identification No.)

The Tower at PNC Plaza
300 Fifth Avenue
Pittsburgh, Pennsylvania 15222-2401
(Address of principal executive offices, including zip code)

(888) 762-2265
(Registrant's telephone number, including area code)

Not Applicable
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
-

Securities registered pursuant to 12(b) of the Act:

| | <u>Title of Each Class</u> | <u>Trading Symbol(s)</u> | <u>Name of Each Exchange on Which Registered</u> |
|--------------------------------|----------------------------|--------------------------|--|
| Common Stock, par value \$5.00 | | PNC | New York Stock Exchange |

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On July 16, 2024, The PNC Financial Services Group, Inc. (“PNC”) issued a press release regarding PNC’s earnings and business results for the second quarter of 2024. A copy of PNC’s press release is included in this Report as Exhibit 99.1 and is furnished herewith.

In connection therewith, PNC provided supplementary financial information on its website. A copy of PNC’s supplementary financial information is included in this Report as Exhibit 99.2 and is furnished herewith.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits.

| <u>Number</u> | <u>Description</u> | <u>Method of Filing</u> |
|---------------|--|-------------------------|
| 99.1 | Press release dated July 16, 2024 | Furnished herewith |
| 99.2 | Financial Supplement (unaudited) for the Second Quarter 2024 | Furnished herewith |
| 104 | The cover page of this Current Report on Form 8-K, formatted in Inline XBRL. | |



**PNC Reports Second Quarter 2024 Net Income of \$1.5 Billion, \$3.39 Diluted EPS
Generated positive operating leverage; grew NII and NIM; maintained 2.5% SCB requirement
Increased quarterly common stock dividend 5 cents to \$1.60 per share on July 2, 2024**

PITTSBURGH, July 16, 2024 – The PNC Financial Services Group, Inc. (NYSE: PNC) today reported:

| In millions, except per share data and as noted | For the quarter | | | Second Quarter Highlights | |
|---|-----------------|----------|----------|--|--|
| | 2Q24 | 1Q24 | 2Q23 | | |
| Financial Results | | | | | |
| Net interest income (NII) | \$ 3,302 | \$ 3,264 | \$ 3,510 | <p align="center"><i>Comparisons reflect 2Q24 vs. 1Q24</i></p> <p align="center">Income Statement</p> <ul style="list-style-type: none"> Generated positive operating leverage; PPNR increased 13% Revenue increased 5% <ul style="list-style-type: none"> NII and NIM increased Noninterest expense increased 1% Gain on Visa share exchange of \$754 million substantially offset by other significant items, resulting in a 9 cent benefit to EPS <p align="center">Balance Sheet</p> <ul style="list-style-type: none"> Average loans and deposits were relatively stable Average securities increased 4% Net loan charge-offs were \$262 million, or 0.33% annualized to average loans ACL to total loans stable at 1.7% AOCI improved \$0.6 billion, including securities repositioning impact TBV per share increased 4% Maintained strong capital position <ul style="list-style-type: none"> CET1 capital ratio of 10.2% Maintained regulatory minimum Stress Capital Buffer (SCB) of 2.5% Increased quarterly common stock dividend 5 cents to \$1.60 per share on July 2, 2024 | |
| Noninterest income | 2,109 | 1,881 | 1,783 | | |
| Revenue | 5,411 | 5,145 | 5,293 | | |
| Noninterest expense | 3,357 | 3,334 | 3,372 | | |
| Pretax, pre-provision earnings (PPNR) (<i>non-GAAP</i>) | 2,054 | 1,811 | 1,921 | | |
| Provision for credit losses | 235 | 155 | 146 | | |
| Net income | 1,477 | 1,344 | 1,500 | | |
| Per Common Share | | | | | |
| Diluted earnings per share (EPS) | \$ 3.39 | \$ 3.10 | \$ 3.36 | | |
| Average diluted common shares outstanding | 400 | 400 | 401 | | |
| Book value | 116.70 | 113.30 | 105.67 | | |
| Tangible book value (TBV) (<i>non-GAAP</i>) | 89.12 | 85.70 | 77.80 | | |
| Balance Sheet & Credit Quality | | | | | |
| Average loans <i>In billions</i> | \$ 319.9 | \$ 320.6 | \$ 324.5 | | |
| Average securities <i>In billions</i> | 141.3 | 135.4 | 141.0 | | |
| Average deposits <i>In billions</i> | 417.2 | 420.2 | 425.7 | | |
| Accumulated other comprehensive income (loss) (AOCI) <i>In billions</i> | (7.4) | (8.0) | (9.5) | | |
| Net loan charge-offs | 262 | 243 | 194 | | |
| Allowance for credit losses (ACL) to total loans | 1.67 % | 1.68 % | 1.68 % | | |
| Selected Ratios | | | | | |
| Return on average common shareholders' equity | 12.16 % | 11.39 % | 13.01 % | | |
| Return on average assets | 1.05 | 0.97 | 1.08 | | |
| Net interest margin (NIM) (<i>non-GAAP</i>) | 2.60 | 2.57 | 2.79 | | |
| Noninterest income to total revenue | 39 | 37 | 34 | | |
| Efficiency | 62 | 65 | 64 | | |
| Common equity Tier 1 (CET1) capital ratio | 10.2 | 10.1 | 9.5 | | |

See non-GAAP financial measures in the Consolidated Financial Highlights accompanying this release.

From Bill Demchak, PNC Chairman and Chief Executive Officer:

"PNC delivered strong results in the second quarter; generating positive operating leverage through revenue growth and well controlled expenses while adding customers, and strengthening our capital levels. Importantly, net interest income and net interest margin increased, marking the beginning of our growth trajectory towards expected record NII in 2025. In June, the Federal Reserve announced the results of the annual stress test and PNC's start-to-trough CET1 ratio depletion was 1.6%, the best in our peer group. And earlier this month, our board approved a 5 cent increase to our quarterly common stock dividend."

Significant Items

In the second quarter of 2024, PNC participated in the Visa exchange program, allowing PNC to monetize 50% of its Visa Class B-1 shares and converting its remaining holdings into 1.8 million of Visa Class B-2 shares. The exchange resulted in a gain of \$754 million. The second quarter of 2024 also included Visa Class B-2 derivative fair value adjustments of negative \$116 million, primarily related to the extension of anticipated litigation resolution timing, and a \$120 million expense related to a PNC Foundation contribution. During the quarter, PNC also repositioned the investment securities portfolio, selling available-for-sale securities with a market value of \$3.8 billion and a weighted average yield of approximately 1.5%. The sale of securities resulted in a loss of \$497 million. PNC redeployed the sale proceeds into available-for-sale securities with a market value of \$3.8 billion and a weighted average yield of approximately 5.5%. The combined net income impact of these significant items was \$35 million, or \$0.09 per common share.

| Income Statement Impact of Significant Items | | 2Q24 |
|---|----|-------|
| <i>In millions</i> | | |
| Noninterest Income | | |
| Significant items impacting Other Noninterest Income | | |
| Gain on exchange of Visa Class B-1 shares | \$ | 754 |
| Visa Class B-2 derivative fair value adjustments | | (116) |
| Loss on sale of securities | | (497) |
| Noninterest income increase from significant items | \$ | 141 |
| Noninterest Expense | | |
| Significant items impacting Other Noninterest Expense | | |
| Contribution to PNC Foundation | \$ | 120 |
| Noninterest expense increase from significant items | \$ | 120 |
| Net Income and EPS | | |
| Pretax, pre-provision impact of significant items | \$ | 21 |
| Tax impact of significant items | | 14 |
| Net Income increase from significant items | \$ | 35 |
| EPS impact of significant items | \$ | 0.09 |

Tax impact of significant items includes the benefit of shares donated to the PNC Foundation, partially offset by the tax impact of pretax, pre-provision significant items at a statutory tax rate of 21%.

Income Statement Highlights

Second quarter 2024 compared with first quarter 2024

- Total revenue of \$5.4 billion increased \$266 million, or 5%, due to higher noninterest and net interest income.
- Net interest income of \$3.3 billion increased \$38 million, or 1%, reflecting higher yields on interest-earning assets.
 - Net interest margin of 2.60% increased 3 basis points.
- Noninterest income of \$2.1 billion increased \$228 million, or 12%.
 - Fee income of \$1.8 billion increased \$31 million, or 2%, primarily due to seasonally higher card and cash management fees and increased capital markets and advisory activity, partially offset by lower residential mortgage revenue.
 - Other noninterest income of \$332 million increased \$197 million reflecting the impact of \$141 million of significant items in the second quarter of 2024.

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- Noninterest expense of \$3.4 billion increased \$23 million, or 1%, and included a \$120 million PNC Foundation contribution expense in the second quarter of 2024, while the first quarter included a \$130 million FDIC special assessment expense.
- Provision for credit losses was \$235 million in the second quarter, primarily reflecting the impact of portfolio activity. The first quarter of 2024 included a provision for credit losses of \$155 million.
- The effective tax rate was 18.8% for both the second and first quarter.

Balance Sheet Highlights

Second quarter 2024 compared with first quarter 2024 or June 30, 2024 compared with March 31, 2024

- Average loans of \$319.9 billion were stable, reflecting average commercial loans of \$219.1 billion and average consumer loans of \$100.8 billion.
- Credit quality performance:
 - Delinquencies of \$1.3 billion were stable.
 - Total nonperforming loans of \$2.5 billion increased \$123 million, or 5%, primarily due to higher commercial nonperforming loans.
 - Net loan charge-offs of \$262 million increased \$19 million, primarily due to higher commercial real estate net loan charge-offs.
 - The allowance for credit losses of \$5.4 billion was relatively stable. The allowance for credit losses to total loans was 1.67% at June 30, 2024 and 1.68% at March 31, 2024.
- Average investment securities of \$141.3 billion increased \$5.9 billion, or 4%, reflecting net purchase activity, primarily of U.S. Treasury securities.
- Average Federal Reserve Bank balances of \$40.7 billion decreased \$7.1 billion, primarily reflecting net securities purchases.
- Average deposits of \$417.2 billion were relatively stable and included seasonal declines in corporate deposits.
- Average borrowed funds of \$77.5 billion increased \$1.9 billion, or 2%, reflecting parent company senior debt issuances.
- PNC maintained a strong capital and liquidity position.
 - Based on the results of the Federal Reserve's 2024 annual stress test, PNC's SCB for the four-quarter period beginning October 1, 2024 will remain at the regulatory minimum of 2.5%.
 - On July 2, 2024, the PNC board of directors raised the quarterly cash dividend on common stock to \$1.60 per share, an increase of 5 cents per share. The dividend is payable on August 5, 2024 to shareholders of record at the close of business July 15, 2024.
 - PNC returned \$0.7 billion of capital to shareholders, reflecting \$0.6 billion of dividends on common shares and \$0.1 billion of common share repurchases, representing 0.7 million shares.
 - The Basel III common equity Tier 1 capital ratio was an estimated 10.2% at June 30, 2024 and was 10.1% at March 31, 2024.
 - PNC's average LCR for the three months ended June 30, 2024 was 108%, exceeding the regulatory minimum requirement throughout the quarter.

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Earnings Summary

In millions, except per share data

| | 2Q24 | | 1Q24 | | 2Q23 |
|--|----------|----|-------|----|-------|
| Net income | \$ 1,477 | \$ | 1,344 | \$ | 1,500 |
| Net income attributable to diluted common shares | \$ 1,355 | \$ | 1,240 | \$ | 1,347 |
| Diluted earnings per common share | \$ 3.39 | \$ | 3.10 | \$ | 3.36 |
| Average diluted common shares outstanding | 400 | | 400 | | 401 |
| Cash dividends declared per common share | \$ 1.55 | \$ | 1.55 | \$ | 1.50 |

The Consolidated Financial Highlights accompanying this news release include additional information regarding reconciliations of non-GAAP financial measures to reported (GAAP) amounts. This information supplements results as reported in accordance with GAAP and should not be viewed in isolation from, or as a substitute for, GAAP results. Fee income, a non-GAAP financial measure, refers to noninterest income in the following categories: asset management and brokerage, capital markets and advisory, card and cash management, lending and deposit services, and residential and commercial mortgage. Information in this news release, including the financial tables, is unaudited.

CONSOLIDATED REVENUE REVIEW

| <i>In millions</i> | | | | Change | Change |
|---------------------|----------|----------|----------|-----------------|-----------------|
| | 2Q24 | 1Q24 | 2Q23 | 2Q24 vs 1Q24 | 2Q24 vs 2Q23 |
| Net interest income | \$ 3,302 | \$ 3,264 | \$ 3,510 | 1 % | (6) % |
| Noninterest income | 2,109 | 1,881 | 1,783 | 12 % | 18 % |
| Total revenue | \$ 5,411 | \$ 5,145 | \$ 5,293 | 5 % | 2 % |

Total revenue for the second quarter of 2024 increased \$266 million from the first quarter of 2024 and \$118 million compared with the second quarter of 2023. In both comparisons, the increase was driven by higher noninterest income. The linked quarter increase also reflected the benefit of higher net interest income.

Net interest income of \$3.3 billion increased \$38 million from the first quarter of 2024, reflecting higher yields on interest-earning assets. Net interest margin was 2.60% in the second quarter of 2024, increasing 3 basis points from the first quarter of 2024.

Compared to the second quarter of 2023, net interest income decreased \$208 million and net interest margin declined 19 basis points, as the benefit of higher interest-earning asset yields was more than offset by increased funding costs and lower loan balances.

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| Noninterest Income | | | | Change 2Q24 vs 1Q24 | Change 2Q24 vs 2Q23 |
|-------------------------------------|----------|----------|----------|---------------------------|---------------------------|
| <i>In millions</i> | 2Q24 | 1Q24 | 2Q23 | | |
| Asset management and brokerage | \$ 364 | \$ 364 | \$ 348 | — | 5 % |
| Capital markets and advisory | 272 | 259 | 213 | 5 % | 28 % |
| Card and cash management | 706 | 671 | 697 | 5 % | 1 % |
| Lending and deposit services | 304 | 305 | 298 | — | 2 % |
| Residential and commercial mortgage | 131 | 147 | 98 | (11) % | 34 % |
| Fee income | 1,777 | 1,746 | 1,654 | 2 % | 7 % |
| Other | 332 | 135 | 129 | 146 % | 157 % |
| Total noninterest income | \$ 2,109 | \$ 1,881 | \$ 1,783 | 12 % | 18 % |

Noninterest income for the second quarter of 2024 increased \$228 million compared with the first quarter of 2024. Capital markets and advisory revenue increased \$13 million, driven by higher merger and acquisition advisory activity and increased loan syndication revenue, partially offset by lower underwriting fees. Card and cash management fees grew \$35 million reflecting seasonally higher consumer transaction volumes and higher treasury management product revenue. Residential and commercial mortgage revenue decreased \$16 million primarily due to lower residential mortgage activity. Other noninterest income increased \$197 million primarily reflecting the impact of \$141 million of significant items in the second quarter of 2024.

Noninterest income for the second quarter of 2024, increased \$326 million from the second quarter of 2023. Fee income increased \$123 million driven by growth across all categories. Other noninterest income increased \$203 million primarily reflecting the impact of \$141 million of significant items in the second quarter of 2024. The second quarter of 2023 also included negative Visa derivative fair value adjustments of \$83 million.

CONSOLIDATED EXPENSE REVIEW

| Noninterest Expense | | | | Change 2Q24 vs 1Q24 | Change 2Q24 vs 2Q23 |
|----------------------------|----------|----------|----------|---------------------------|---------------------------|
| <i>In millions</i> | 2Q24 | 1Q24 | 2Q23 | | |
| Personnel | \$ 1,782 | \$ 1,794 | \$ 1,846 | (1) % | (3) % |
| Occupancy | 236 | 244 | 244 | (3) % | (3) % |
| Equipment | 356 | 341 | 349 | 4 % | 2 % |
| Marketing | 93 | 64 | 109 | 45 % | (15) % |
| Other | 890 | 891 | 824 | — | 8 % |
| Total noninterest expense | \$ 3,357 | \$ 3,334 | \$ 3,372 | 1 % | — |

Noninterest expense for the second quarter of 2024 increased \$23 million compared to the first quarter of 2024 and reflected PNC's continued focus on expense management. The modest increase was driven by the timing of marketing spend and higher equipment expense, partially offset by seasonally lower incentive compensation. Other noninterest expense included a \$120 million PNC Foundation contribution expense in the second quarter of 2024, while the first quarter of 2024 included a \$130 million FDIC special assessment expense.

Noninterest expense of \$3.4 billion for the second quarter of 2024, which included a \$120 million PNC Foundation contribution expense, decreased \$15 million compared with the second quarter of 2023, reflecting a continued focus on expense management.

The effective tax rate was 18.8% for both the second and first quarter of 2024 and 15.5% for the second quarter of 2023.

CONSOLIDATED BALANCE SHEET REVIEW

Average total assets of \$563.0 billion were relatively stable in comparison to both the first quarter of 2024 and the second quarter of 2023.

| Average Loans | | | | | | Change | Change |
|----------------------|------|-------|------|-------|------|---------|---------|
| <i>In billions</i> | 2Q24 | | 1Q24 | | 2Q23 | 2Q24 vs | 2Q24 vs |
| | | | | | | 1Q24 | 2Q23 |
| Commercial | \$ | 219.1 | \$ | 219.2 | \$ | 223.2 | (2) % |
| Consumer | | 100.8 | | 101.4 | | 101.3 | (1) % |
| Total | \$ | 319.9 | \$ | 320.6 | \$ | 324.5 | (1) % |

Average loans for the second quarter of 2024 were stable compared to the first quarter of 2024 and included a modest decline in consumer balances reflecting lower residential real estate and home equity loans.

Average loans for the second quarter of 2024 decreased \$4.6 billion in comparison to the second quarter of 2023. Average commercial loans declined \$4.1 billion from the second quarter of 2023, driven by lower utilization of loan commitments. Average consumer loans decreased \$0.5 billion and included lower home equity balances.

| Average Investment Securities | | | | | | Change | Change |
|--------------------------------------|------|-------|------|-------|------|---------|---------|
| <i>In billions</i> | 2Q24 | | 1Q24 | | 2Q23 | 2Q24 vs | 2Q24 vs |
| | | | | | | 1Q24 | 2Q23 |
| Available for sale | \$ | 53.4 | \$ | 46.0 | \$ | 46.6 | 16 % |
| Held to maturity | | 87.9 | | 89.4 | | 94.4 | (2) % |
| Total | \$ | 141.3 | \$ | 135.4 | \$ | 141.0 | 4 % |

Average investment securities of \$141.3 billion in the second quarter of 2024 increased \$5.9 billion and \$0.3 billion from the first quarter of 2024 and the second quarter of 2023, respectively. In both comparisons, the increase reflected net purchase activity, primarily of U.S. Treasury securities, partially offset by portfolio paydowns and maturities. The duration of the investment securities portfolio was 3.5 years at June 30, 2024, 4.1 years at March 31, 2024 and 4.3 years at June 30, 2023.

Net unrealized losses on available-for-sale securities were \$3.7 billion at June 30, 2024, decreasing from \$4.0 billion at March 31, 2024 and \$4.2 billion at June 30, 2023. In both comparisons, the decrease primarily reflected the impact of securities repositioning during the second quarter of 2024.

Average Federal Reserve Bank balances for the second quarter of 2024 were \$40.7 billion, decreasing \$7.1 billion from the first quarter of 2024 primarily reflecting net securities purchases. Compared to the second quarter of 2023, average Federal Reserve Bank balances increased \$10.1 billion primarily due to higher borrowed funds outstanding and lower loan balances, partially offset by lower deposit balances.

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| Average Deposits | | | | Change | Change |
|---|----------|----------|----------|-----------------|-----------------|
| | 2Q24 | 1Q24 | 2Q23 | 2Q24 vs 1Q24 | 2Q24 vs 2Q23 |
| <i>In billions</i> | | | | | |
| Commercial | \$ 199.7 | \$ 202.5 | \$ 204.1 | (1) % | (2) % |
| Consumer | 217.5 | 217.6 | 221.6 | — | (2) % |
| Total | \$ 417.2 | \$ 420.2 | \$ 425.7 | (1) % | (2) % |
| IB % of total avg. deposits | 77% | 76% | 73% | | |
| NIB % of total avg. deposits | 23% | 24% | 27% | | |
| <i>IB - Interest-bearing</i> | | | | | |
| <i>NIB - Noninterest-bearing</i> | | | | | |
| <i>Totals may not sum due to rounding</i> | | | | | |

Average deposits for the second quarter of 2024 of \$417.2 billion were relatively stable compared to the first quarter of 2024 and included a modest decline in commercial balances reflecting seasonal declines in corporate deposits. Compared to the second quarter of 2023, average deposits decreased \$8.5 billion due to lower commercial and consumer deposits.

| Average Borrowed Funds | | | | Change | Change |
|---|---------|---------|---------|-----------------|-----------------|
| | 2Q24 | 1Q24 | 2Q23 | 2Q24 vs 1Q24 | 2Q24 vs 2Q23 |
| <i>In billions</i> | | | | | |
| Total | \$ 77.5 | \$ 75.6 | \$ 65.7 | 2 % | 18 % |
| Avg. borrowed funds to avg. liabilities | 15 % | 15 % | 13 % | | |

Average borrowed funds of \$77.5 billion in the second quarter of 2024 increased \$1.9 billion compared to the first quarter of 2024 reflecting parent company senior debt issuances. Compared to the second quarter of 2023, borrowed funds increased \$11.8 billion primarily driven by parent company senior debt issuances.

| Capital | | | |
|--|---------------|----------------|---------------|
| | June 30, 2024 | March 31, 2024 | June 30, 2023 |
| Common shareholders' equity <i>In billions</i> | \$ 46.4 | \$ 45.1 | \$ 42.1 |
| Accumulated other comprehensive income (loss) <i>In billions</i> | \$ (7.4) | \$ (8.0) | \$ (9.5) |
| Basel III common equity Tier 1 capital ratio * | 10.2 % | 10.1 % | 9.5 % |
| Basel III common equity Tier 1 fully implemented capital ratio (estimated) | 10.1 % | 10.0 % | 9.4 % |

*June 30, 2024 ratio is estimated

PNC maintained a strong capital position. Common shareholders' equity at June 30, 2024 increased \$1.3 billion from March 31, 2024, driven by net income and an improvement in accumulated other comprehensive income, partially offset by dividends paid and share repurchases.

As a Category III institution, PNC has elected to exclude accumulated other comprehensive income related to both available-for-sale securities and pension and other post-retirement plans from CET1 capital. Accumulated other comprehensive income at June 30, 2024 improved \$0.6 billion from March 31, 2024 and included the impact of securities repositioning. Compared to June 30, 2023, accumulated other comprehensive income improved \$2.1 billion, reflecting the benefit of paydowns and maturities as well as the impact of securities repositioning.

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In the second quarter of 2024, PNC returned \$0.7 billion of capital to shareholders, reflecting \$0.6 billion of dividends on common shares and \$0.1 billion of common share repurchases, representing 0.7 million shares. Consistent with the Stress Capital Buffer (SCB) framework, which allows for capital return in amounts in excess of the SCB minimum levels, our board of directors has authorized a repurchase framework under the previously approved repurchase program of up to 100 million common shares, of which approximately 43% were still available for repurchase at June 30, 2024.

In light of the Federal banking agencies' proposed rules to adjust the Basel III capital framework, third quarter 2024 share repurchase activity is expected to approximate recent quarterly average share repurchase levels. PNC continues to evaluate the potential impact of the proposed rules and may adjust share repurchase activity depending on market and economic conditions, as well as other factors.

Based on the results of the Federal Reserve's 2024 annual stress test, PNC's SCB for the four-quarter period beginning October 1, 2024 will remain at the regulatory minimum of 2.5%.

On July 2, 2024, the PNC board of directors raised the quarterly cash dividend on common stock to \$1.60 per share, an increase of 5 cents per share. The dividend is payable on August 5, 2024 to shareholders of record at the close of business July 15, 2024.

At June 30, 2024, PNC was considered "well capitalized" based on applicable U.S. regulatory capital ratio requirements. For additional information regarding PNC's Basel III capital ratios, see Capital Ratios in the Consolidated Financial Highlights. PNC elected a five-year transition provision effective March 31, 2020 to delay until December 31, 2021 the full impact of the Current Expected Credit Losses (CECL) standard on regulatory capital, followed by a three-year transition period. Effective for the first quarter of 2022, PNC is now in the three-year transition period, and the full impact of the CECL standard is being phased-in to regulatory capital through December 31, 2024. The fully implemented ratios reflect the full impact of CECL and exclude the benefits of this transition provision.

CREDIT QUALITY REVIEW

| Credit Quality | | | | Change | Change |
|---|---------------|----------------|---------------|-------------------------|-------------------------|
| <i>In millions</i> | June 30, 2024 | March 31, 2024 | June 30, 2023 | 06/30/24 vs 03/31/24 | 06/30/24 vs 06/30/23 |
| Provision for credit losses (a) | \$ 235 | \$ 155 | \$ 146 | \$ 80 | \$ 89 |
| Net loan charge-offs (a) | \$ 262 | \$ 243 | \$ 194 | 8 % | 35 % |
| Allowance for credit losses (b) | \$ 5,353 | \$ 5,365 | \$ 5,400 | — | (1) % |
| Total delinquencies (c) | \$ 1,272 | \$ 1,275 | \$ 1,212 | — | 5 % |
| Nonperforming loans | \$ 2,503 | \$ 2,380 | \$ 1,913 | 5 % | 31 % |
| Net charge-offs to average loans (annualized) | 0.33 % | 0.30 % | 0.24 % | | |
| Allowance for credit losses to total loans | 1.67 % | 1.68 % | 1.68 % | | |
| Nonperforming loans to total loans | 0.78 % | 0.74 % | 0.59 % | | |

(a) Represents amounts for the three months ended for each respective period
 (b) Excludes allowances for investment securities and other financial assets
 (c) Total delinquencies represent accruing loans more than 30 days past due

Provision for credit losses was \$235 million in the second quarter of 2024, primarily reflecting the impact of portfolio activity. The first quarter of 2024 included a provision for credit losses of \$155 million.

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Net loan charge-offs were \$262 million in the second quarter of 2024, increasing \$19 million compared to the first quarter of 2024, primarily due to higher commercial real estate net loan charge-offs. Compared to the second quarter of 2023, net loan charge-offs increased \$68 million driven by higher commercial and consumer net loan charge-offs.

The allowance for credit losses was \$5.4 billion at June 30, 2024, March 31, 2024 and June 30, 2023. The allowance for credit losses as a percentage of total loans was 1.67% at June 30, 2024, and 1.68% at both March 31, 2024 and June 30, 2023.

Delinquencies at June 30, 2024 were \$1.3 billion, stable from March 31, 2024. Compared to June 30, 2023, delinquencies increased \$60 million due to higher consumer and commercial loan delinquencies.

Nonperforming loans at June 30, 2024 were \$2.5 billion, increasing \$123 million from March 31, 2024, due to higher commercial nonperforming loans. Compared to June 30, 2023, nonperforming loans increased \$590 million, reflecting higher commercial nonperforming loans, partially offset by lower consumer nonperforming loans.

BUSINESS SEGMENT RESULTS

Business Segment Income (Loss)

| <i>In millions</i> | 2Q24 | 1Q24 | 2Q23 |
|---|----------|----------|----------|
| Retail Banking | \$ 1,715 | \$ 1,085 | \$ 954 |
| Corporate & Institutional Banking | 1,046 | 1,121 | 817 |
| Asset Management Group | 103 | 97 | 63 |
| Other | (1,405) | (973) | (351) |
| Net income excluding noncontrolling interests | \$ 1,459 | \$ 1,330 | \$ 1,483 |

Retail Banking

| <i>In millions</i> | 2Q24 | 1Q24 | 2Q23 | Change 2Q24 vs 1Q24 | Change 2Q24 vs 2Q23 |
|--|----------|----------|----------|---------------------------|---------------------------|
| Net interest income | \$ 2,709 | \$ 2,617 | \$ 2,448 | \$ 92 | \$ 261 |
| Noninterest income | \$ 1,409 | \$ 764 | \$ 702 | \$ 645 | \$ 707 |
| Noninterest expense | \$ 1,841 | \$ 1,837 | \$ 1,904 | \$ 4 | \$ (63) |
| Provision for (recapture of) credit losses | \$ 27 | \$ 118 | \$ (14) | \$ (91) | \$ 41 |
| Earnings | \$ 1,715 | \$ 1,085 | \$ 954 | \$ 630 | \$ 761 |
| <i>In billions</i> | | | | | |
| Average loans | \$ 96.5 | \$ 97.2 | \$ 97.6 | \$ (0.7) | \$ (1.1) |
| Average deposits | \$ 249.7 | \$ 249.0 | \$ 257.3 | \$ 0.7 | \$ (7.6) |
| Net loan charge-offs <i>In millions</i> | \$ 138 | \$ 139 | \$ 109 | \$ (1) | \$ 29 |

Retail Banking Highlights

Second quarter 2024 compared with first quarter 2024

- Earnings increased 58%, primarily driven by higher noninterest and net interest income as well as a lower provision for credit losses.
 - Noninterest income increased 84%, and included a gain of \$754 million related to one half of PNC's total exchanged Visa shares. The second quarter of 2024 also included Visa derivative fair value adjustments of negative \$116 million primarily related to the extension of anticipated litigation resolution timing. Visa derivative fair value adjustments were negative \$7 million in the first quarter of 2024.

- more -

- Noninterest expense was stable.
- Provision for credit losses of \$27 million in the second quarter of 2024 reflected the impact of portfolio activity.
- Average loans decreased 1% reflecting lower residential real estate and home equity loans.
- Average deposits were stable.

Second quarter 2024 compared with second quarter 2023

- Earnings increased 80%, primarily due to higher noninterest and net interest income as well as lower noninterest expense.
 - Noninterest income increased 101%, and included the aforementioned second quarter of 2024 Visa exchange impacts and derivative fair value adjustments. The second quarter of 2023 included Visa derivative fair value adjustments of negative \$83 million.
 - Noninterest expense decreased 3%, reflecting a continued focus on expense management, partially offset by higher technology investment.
- Average loans decreased 1%, and included lower residential mortgage and home equity loans.
- Average deposits decreased 3%, and included the impact of increased customer spending.

Corporate & Institutional Banking

| | | | | Change | Change |
|---|----------|----------|----------|----------|----------|
| | | | | 2Q24 vs | 2Q24 vs |
| <i>In millions</i> | 2Q24 | 1Q24 | 2Q23 | 1Q24 | 2Q23 |
| Net interest income | \$ 1,560 | \$ 1,549 | \$ 1,381 | \$ 11 | \$ 179 |
| Noninterest income | \$ 942 | \$ 888 | \$ 821 | \$ 54 | \$ 121 |
| Noninterest expense | \$ 911 | \$ 922 | \$ 921 | \$ (11) | \$ (10) |
| Provision for credit losses | \$ 228 | \$ 47 | \$ 209 | \$ 181 | \$ 19 |
| Earnings | \$ 1,046 | \$ 1,121 | \$ 817 | \$ (75) | \$ 229 |
| <i>In billions</i> | | | | | |
| Average loans | \$ 204.0 | \$ 204.2 | \$ 208.1 | \$ (0.2) | \$ (4.1) |
| Average deposits | \$ 139.9 | \$ 142.7 | \$ 141.0 | \$ (2.8) | \$ (1.1) |
| Net loan charge-offs <i>In millions</i> | \$ 129 | \$ 108 | \$ 93 | \$ 21 | \$ 36 |

Corporate & Institutional Banking Highlights

Second quarter 2024 compared with first quarter 2024

- Earnings decreased 7%, driven by a higher provision for credit losses, partially offset by higher noninterest and net interest income as well as lower noninterest expense.
 - Noninterest income increased 6%, reflecting higher merger and acquisition advisory activity and higher treasury management product revenue.
 - Noninterest expense decreased 1%, reflecting a continued focus on expense management.
 - Provision for credit losses of \$228 million in the second quarter of 2024 reflected the impact of portfolio activity.
- Average loans were stable.
- Average deposits decreased 2%, reflecting seasonal declines in corporate deposits.

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Second quarter 2024 compared with second quarter 2023

- Earnings increased 28% driven by higher net interest and noninterest income as well as lower noninterest expense.
 - Noninterest income increased 15%, reflecting business growth across the franchise.
 - Noninterest expense decreased 1%, reflecting a continued focus on expense management.
- Average loans decreased 2%, driven by lower utilization of loan commitments.
- Average deposits decreased less than 1%.

| Asset Management Group | | | | Change 2Q24 vs 1Q24 | Change 2Q24 vs 2Q23 |
|--|---------|---------|---------|---------------------------|---------------------------|
| <i>In millions</i> | 2Q24 | 1Q24 | 2Q23 | 1Q24 | 2Q23 |
| Net interest income | \$ 163 | \$ 157 | \$ 125 | \$ 6 | \$ 38 |
| Noninterest income | \$ 235 | \$ 230 | \$ 228 | \$ 5 | \$ 7 |
| Noninterest expense | \$ 261 | \$ 265 | \$ 280 | \$ (4) | \$ (19) |
| Provision for (recapture of) credit losses | \$ 2 | \$ (5) | \$ (10) | \$ 7 | \$ 12 |
| Earnings | \$ 103 | \$ 97 | \$ 63 | \$ 6 | \$ 40 |
| <i>In billions</i> | | | | | |
| Discretionary client assets under management | \$ 196 | \$ 195 | \$ 176 | \$ 1 | \$ 20 |
| Nondiscretionary client assets under administration | \$ 208 | \$ 199 | \$ 168 | \$ 9 | \$ 40 |
| Client assets under administration at quarter end | \$ 404 | \$ 394 | \$ 344 | \$ 10 | \$ 60 |
| <i>In billions</i> | | | | | |
| Average loans | \$ 16.6 | \$ 16.3 | \$ 15.1 | \$ 0.3 | \$ 1.5 |
| Average deposits | \$ 27.9 | \$ 28.7 | \$ 27.3 | \$ (0.8) | \$ 0.6 |
| Net loan charge-offs (recoveries) <i>In millions</i> | — | — | \$ (2) | — | \$ 2 |

Asset Management Group Highlights

Second quarter 2024 compared with first quarter 2024

- Earnings increased 6%, reflecting higher net interest and noninterest income and lower noninterest expense, partially offset by a provision for credit losses.
 - Noninterest income increased 2%, and included the impact of higher average equity markets.
 - Noninterest expense decreased 2%, driven by lower personnel expense and a continued focus on expense management.
- Discretionary client assets under management increased 1%, reflecting higher spot equity markets.
- Average loans increased 2%, primarily due to growth in residential mortgage loans.
- Average deposits decreased 3%, driven by the timing of client annual income tax payments.

Second quarter 2024 compared with second quarter 2023

- Earnings increased 63%, due to higher net interest income, lower noninterest expense and higher noninterest income, partially offset by a provision for credit losses.
 - Noninterest income increased 3%, reflecting higher average equity markets.
 - Noninterest expense decreased 7%, reflecting a continued focus on expense management.
- Discretionary client assets under management increased 11%, reflecting higher spot equity markets.
- Average loans increased 10%, primarily driven by growth in residential mortgage loans.

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- Average deposits increased 2%, reflecting growth in CD and deposit sweep balances.

Other

The “Other” category, for the purposes of this release, includes residual activities that do not meet the criteria for disclosure as a separate reportable business, such as asset and liability management activities, including net securities gains or losses, ACL for investment securities, certain trading activities, certain runoff consumer loan portfolios, private equity investments, intercompany eliminations, corporate overhead net of allocations, tax adjustments that are not allocated to business segments, exited businesses and the residual impact from funds transfer pricing operations.

CONFERENCE CALL AND SUPPLEMENTAL FINANCIAL INFORMATION

PNC Chairman and Chief Executive Officer William S. Demchak and Executive Vice President and Chief Financial Officer Robert Q. Reilly will hold a conference call for investors today at 10:00 a.m. Eastern Time regarding the topics addressed in this news release and the related earnings materials. Dial-in numbers for the conference call are (866) 604-1697 and (215) 268-9875 (international) and Internet access to the live audio listen-only webcast of the call is available at www.pnc.com/investorevents. PNC’s second quarter 2024 earnings materials to accompany the conference call remarks will be available at www.pnc.com/investorevents prior to the beginning of the call. A telephone replay of the call will be available for one week at (877) 660-6853 and (201) 612-7415 (international), Access ID 13746966 and a replay of the audio webcast will be available on PNC’s website for 30 days.

The PNC Financial Services Group, Inc. is one of the largest diversified financial services institutions in the United States, organized around its customers and communities for strong relationships and local delivery of retail and business banking including a full range of lending products; specialized services for corporations and government entities, including corporate banking, real estate finance and asset-based lending; wealth management and asset management. For information about PNC, visit www.pnc.com.

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[TABULAR MATERIAL FOLLOWS]

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e PNC Financial Services Group, Inc.

Consolidated Financial Highlights (Unaudited)

FINANCIAL RESULTS

Amounts in millions, except per share data

| | Three months ended | | | Six months ended | |
|---|--------------------|------------------|-----------------|------------------|-----------------|
| | June 30 2024 | March 31 2024 | June 30 2023 | June 30 2024 | June 30 2023 |
| Revenue | | | | | |
| Net interest income | \$ 3,308 | 3,264 | 3,510 | 6,566 | 7,095 |
| Noninterest income | 2,109 | 1,881 | 1,783 | 3,990 | 3,801 |
| Total revenue | 5,411 | 5,145 | 5,293 | 10,556 | 10,896 |
| Provision for credit losses | 235 | 155 | 146 | 390 | 381 |
| Noninterest expense | 3,357 | 3,334 | 3,372 | 6,691 | 6,693 |
| Income before income taxes and noncontrolling interests | \$ 1,819 | 1,656 | 1,775 | 3,475 | 3,822 |
| Income taxes | 342 | 312 | 275 | 654 | 628 |
| Income | \$ 1,477 | 1,344 | 1,500 | 2,821 | 3,194 |
| Income attributable to noncontrolling interests | 18 | 14 | 17 | 32 | 34 |
| Preferred stock dividends (a) | 95 | 81 | 127 | 176 | 195 |
| Preferred stock discount accretion and redemptions | 2 | 2 | 2 | 4 | 4 |
| Income attributable to common shareholders | \$ 1,368 | 1,247 | 1,354 | 2,609 | 2,961 |
| Common Share | | | | | |
| Basic | \$ 3.39 | 3.16 | 3.36 | 6.49 | 7.35 |
| Diluted | \$ 3.39 | 3.16 | 3.36 | 6.48 | 7.34 |
| Dividends declared per common share | \$ 1.55 | 1.55 | 1.50 | 3.10 | 3.00 |
| Effective tax rate (b) | 18.8% | 18.8% | 15.5% | 18.8% | 16.4% |
| PERFORMANCE RATIOS | | | | | |
| Net interest margin (c) | 2.60% | 2.57% | 2.79% | 2.58% | 2.81% |
| Noninterest income to total revenue | 39% | 37% | 34% | 38% | 35% |
| Efficiency (d) | 62% | 65% | 64% | 63% | 61% |
| Return on: | | | | | |
| Average common shareholders' equity | 12.10% | 11.39% | 13.01% | 11.78% | 14.53% |
| Average assets | 1.03% | 0.97% | 1.08% | 1.01% | 1.15% |

(a) Dividends are payable quarterly, other than Series S preferred stock, which is payable semiannually.

(b) The effective income tax rates are generally lower than the statutory rate due to the relationship of pretax income to tax credits and earnings that are not subject to tax.

(c) Net interest margin is the total yield on interest-earning assets minus the total rate on interest-bearing liabilities and includes the benefit from use of noninterest-bearing sources. To provide more meaningful comparisons of net interest margins, we use net interest income on a taxable-equivalent basis in calculating average yields used in the calculation of net interest margin by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. This adjustment is not permitted under generally accepted accounting principles (GAAP) in the Consolidated Income Statement. The taxable-equivalent adjustments to net interest income for the three months ended June 30, 2024, March 31, 2024 and June 30, 2023 were \$34 million, \$34 million and \$37 million, respectively. The taxable-equivalent adjustments to net interest income for the six months ended June 30, 2024 and June 30, 2023 were \$68 million and \$75 million, respectively.

(d) Calculated as noninterest expense divided by total revenue.

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The PNC Financial Services Group, Inc.

Consolidated Financial Highlights (Unaudited)

| | June 30 2024 | March 31 2024 | June 30 2023 |
|--|-----------------|------------------|-----------------|
| BALANCE SHEET DATA | | | |
| <i>Dollars in millions, except per share data and as noted</i> | | | |
| Assets | \$ 556,519 | \$ 566,162 | \$ 558,207 |
| Loans (a) | \$ 321,429 | \$ 319,781 | \$ 321,761 |
| Allowance for loan and lease losses | \$ 4,636 | \$ 4,693 | \$ 4,737 |
| Interest-earning deposits with banks | \$ 33,039 | \$ 53,612 | \$ 38,259 |
| Investment securities | \$ 138,645 | \$ 130,460 | \$ 135,661 |
| Total deposits | \$ 416,391 | \$ 425,624 | \$ 427,489 |
| Borrowed funds (a) | \$ 71,391 | \$ 72,707 | \$ 65,384 |
| Allowance for unfunded lending related commitments | \$ 717 | \$ 672 | \$ 663 |
| Total shareholders' equity | \$ 52,642 | \$ 51,340 | \$ 49,320 |
| Common shareholders' equity | \$ 46,397 | \$ 45,097 | \$ 42,083 |
| Accumulated other comprehensive income (loss) | \$ (7,446) | \$ (8,042) | \$ (9,525) |
| Book value per common share | \$ 116.70 | \$ 113.30 | \$ 105.67 |
| Tangible book value per common share (non-GAAP) (b) | \$ 89.12 | \$ 85.70 | \$ 77.80 |
| Period end common shares outstanding (In millions) | 398 | 398 | 398 |
| Loans to deposits | 77 % | 75 % | 75 % |
| Common shareholders' equity to total assets | 8.3 % | 8.0 % | 7.5 % |
| CLIENT ASSETS (In billions) | | | |
| Discretionary client assets under management | \$ 196 | \$ 195 | \$ 176 |
| Nondiscretionary client assets under administration | 208 | 199 | 168 |
| Total client assets under administration | 404 | 394 | 344 |
| Brokerage account client assets | 83 | 83 | 80 |
| Total client assets | \$ 487 | \$ 477 | \$ 424 |
| CAPITAL RATIOS | | | |
| Basel III (c) (d) | | | |
| Common equity Tier 1 | 10.2 % | 10.1 % | 9.5 % |
| Common equity Tier 1 fully implemented (e) | 10.1 % | 10.0 % | 9.4 % |
| Tier 1 risk-based | 11.6 % | 11.6 % | 11.2 % |
| Total capital risk-based | 13.5 % | 13.4 % | 13.1 % |
| Leverage | 8.9 % | 8.7 % | 8.8 % |
| Supplementary leverage | 7.4 % | 7.3 % | 7.4 % |
| ASSET QUALITY | | | |
| Nonperforming loans to total loans | 0.78 % | 0.74 % | 0.59 % |
| Nonperforming assets to total loans, OREO and foreclosed assets | 0.79 % | 0.76 % | 0.61 % |
| Nonperforming assets to total assets | 0.46 % | 0.43 % | 0.35 % |
| Net charge-offs to average loans (for the three months ended) (annualized) | 0.33 % | 0.30 % | 0.24 % |
| Allowance for loan and lease losses to total loans | 1.44 % | 1.47 % | 1.47 % |
| Allowance for credit losses to total loans (f) | 1.67 % | 1.68 % | 1.68 % |
| Allowance for loan and lease losses to nonperforming loans | 185 % | 197 % | 248 % |
| Total delinquencies (In millions) (g) | \$ 1,272 | \$ 1,275 | \$ 1,212 |

(a) Amounts include assets and liabilities for which we have elected the fair value option. Our first quarter 2024 Form 10-Q included, and our second quarter 2024 Form 10-Q will include, additional information regarding these Consolidated Balance Sheet line items.

(b) See the Tangible Book Value per Common Share table on page 6 for additional information.

(c) All ratios are calculated using the regulatory capital methodology applicable to PNC during each period presented and calculated based on the standardized approach. See Capital Ratios on page 5 for additional information. The ratios as of June 30, 2024 are estimated.

(d) The ratios are calculated to reflect PNC's election to adopt the CECL optional five-year transition provision.

(e) The estimated fully implemented ratios are calculated to reflect the full impact of CECL and exclude the benefits of the five-year transition provision.

(f) Excludes allowances for investment securities and other financial assets.

(g) Total delinquencies represent accruing loans more than 30 days past due.

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The PNC Financial Services Group, Inc. Consolidated Financial Highlights (Unaudited)

CAPITAL RATIOS

PNC's regulatory risk-based capital ratios in 2024 are calculated using the standardized approach for determining risk-weighted assets. Under the standardized approach for determining credit risk-weighted assets, exposures are generally assigned a pre-defined risk weight. Exposures to high volatility commercial real estate, past due exposures and equity exposures are generally subject to higher risk weights than other types of exposures.

PNC elected a five-year transition provision effective March 31, 2020 to delay until December 31, 2021 the full impact of the CECL standard on regulatory capital, followed by a three-year transition period. Effective for the first quarter 2022, PNC is now in the three-year transition period, and the full impact of the CECL standard is being phased-in to regulatory capital through December 31, 2024. See the table below for the March 31, 2024, June 30, 2023 and estimated June 30, 2024 ratios. For the full impact of PNC's adoption of CECL, which excludes the benefits of the five-year transition provision, see the June 30, 2024 and March 31, 2024 (Fully Implemented) estimates presented in the table below.

Our Basel III capital ratios may be impacted by changes to the regulatory capital rules and additional regulatory guidance or analysis.

Basel III Common Equity Tier 1 Capital Ratios (a)

| | Basel III | | | June 30, 2024 (Fully Implemented) (estimated) (c) | March 31, 2024 (Fully Implemented) (estimated) (c) |
|--|------------------------------|-------------------|------------------|---|--|
| | June 30 2024 (estimated) (b) | March 31 2024 (b) | June 30 2023 (b) | | |
| <i>Dollars in millions</i> | | | | | |
| Common stock, related surplus and retained earnings, net of treasury stock | \$ 54,084 | \$ 53,380 | \$ 52,091 | \$ 53,843 | \$ 53,139 |
| Less regulatory capital adjustments: | | | | | |
| Goodwill and disallowed intangibles, net of deferred tax liabilities | (10,965) | (10,982) | (11,101) | (10,965) | (10,982) |
| All other adjustments | (102) | (88) | (89) | (104) | (90) |
| Basel III Common equity Tier 1 capital | \$ 43,017 | \$ 42,310 | \$ 40,901 | \$ 42,774 | \$ 42,067 |
| Basel III standardized approach risk-weighted assets (d) | \$ 423,339 | \$ 420,342 | \$ 429,634 | \$ 423,430 | \$ 420,397 |
| Basel III Common equity Tier 1 capital ratio | 10.2 % | 10.1 % | 9.5 % | 10.1 % | 10.0 % |

(a) All ratios are calculated using the regulatory capital methodology applicable to PNC during each period presented.

(b) The ratios are calculated to reflect PNC's election to adopt the CECL optional five-year transition provisions.

(c) The June 30, 2024 and March 31, 2024 ratios are calculated to reflect the full impact of CECL and exclude the benefits of the five-year transition provisions.

(d) Basel III standardized approach risk-weighted assets are based on the Basel III standardized approach rules and include credit and market risk-weighted assets.

The PNC Financial Services Group, Inc. Consolidated Financial Highlights (Unaudited)

NON-GAAP MEASURES

Pretax Pre-Provision Earnings (non-GAAP)

| <i>Dollars in millions</i> | Three months ended | | |
|---|--------------------|------------------|-----------------|
| | June 30 2024 | March 31 2024 | June 30 2023 |
| Income before income taxes and noncontrolling interests | \$ 1,819 | \$ 1,656 | \$ 1,775 |
| Provision for credit losses | 235 | 155 | 146 |
| Pretax pre-provision earnings (non-GAAP) | \$ 2,054 | \$ 1,811 | \$ 1,921 |

Pretax pre-provision earnings is a non-GAAP measure and is based on adjusting income before income taxes and noncontrolling interests to exclude provision for credit losses. We believe that pretax, pre-provision earnings is a useful tool to help evaluate the ability to provide for credit costs through operations and provides an additional basis to compare results between periods by isolating the impact of provision for credit losses, which can vary significantly between periods.

Tangible Book Value per Common Share (non-GAAP)

| <i>Dollars in millions, except per share data</i> | June 30 | March 31 | June 30 |
|--|-----------------|-----------------|-----------------|
| | 2024 | 2024 | 2023 |
| Book value per common share | \$ 116.70 | \$ 113.30 | \$ 105.67 |
| Tangible book value per common share | | | |
| Common shareholders' equity | \$ 46,397 | \$ 45,097 | \$ 42,083 |
| Goodwill and other intangible assets | (11,206) | (11,225) | (11,357) |
| Deferred tax liabilities on goodwill and other intangible assets | 241 | 242 | 256 |
| Tangible common shareholders' equity | \$ 35,432 | \$ 34,114 | \$ 30,982 |
| Period-end common shares outstanding (In millions) | 398 | 398 | 398 |
| Tangible book value per common share (non-GAAP) | \$ 89.12 | \$ 85.70 | \$ 77.80 |

Tangible book value per common share is a non-GAAP measure and is calculated based on tangible common shareholders' equity divided by period-end common shares outstanding. We believe this non-GAAP measure serves as a useful tool to help evaluate the strength and discipline of a company's capital management strategies and as an additional, conservative measure of total company value.

Taxable-Equivalent Net Interest Income (non-GAAP)

| <i>Dollars in millions</i> | Three months ended | | |
|--|--------------------|------------------|-----------------|
| | June 30 2024 | March 31 2024 | June 30 2023 |
| Net interest income | \$ 3,302 | \$ 3,264 | \$ 3,510 |
| Taxable-equivalent adjustments | 34 | 34 | 37 |
| Net interest income (Fully Taxable-Equivalent - FTE) (non-GAAP) | \$ 3,336 | \$ 3,298 | \$ 3,547 |

The interest income earned on certain earning assets is completely or partially exempt from federal income tax. As such, these tax-exempt instruments typically yield lower returns than taxable investments. To provide more meaningful comparisons of net interest income, we use interest income on a taxable-equivalent basis by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. This adjustment is not permitted under GAAP. Taxable-equivalent net interest income is only used for calculating net interest margin. Net interest income shown elsewhere in this presentation is GAAP net interest income.

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Cautionary Statement Regarding Forward-Looking Information

We make statements in this news release and related conference call, and we may from time to time make other statements, regarding our outlook for financial performance, such as earnings, revenues, expenses, tax rates, capital and liquidity levels and ratios, asset levels, asset quality, financial position, and other matters regarding or affecting us and our future business and operations, including our sustainability strategy, that are forward-looking statements within the meaning of the Private Securities Litigation Reform Act. Forward-looking statements are typically identified by words such as “believe,” “plan,” “expect,” “anticipate,” “see,” “look,” “intend,” “outlook,” “project,” “forecast,” “estimate,” “goal,” “will,” “should” and other similar words and expressions.

Forward-looking statements are necessarily subject to numerous assumptions, risks and uncertainties, which change over time. Future events or circumstances may change our outlook and may also affect the nature of the assumptions, risks and uncertainties to which our forward-looking statements are subject. Forward-looking statements speak only as of the date made. We do not assume any duty and do not undertake any obligation to update forward-looking statements. Actual results or future events could differ, possibly materially, from those anticipated in forward-looking statements, as well as from historical performance. As a result, we caution against placing undue reliance on any forward-looking statements.

Our forward-looking statements are subject to the following principal risks and uncertainties.

- Our businesses, financial results and balance sheet values are affected by business and economic conditions, including:
 - Changes in interest rates and valuations in debt, equity and other financial markets,
 - Disruptions in the U.S. and global financial markets,
 - Actions by the Federal Reserve Board, U.S. Treasury and other government agencies, including those that impact money supply, market interest rates and inflation,
 - Changes in customer behavior due to changing business and economic conditions or legislative or regulatory initiatives,
 - Changes in customers’, suppliers’ and other counterparties’ performance and creditworthiness,
 - Impacts of sanctions, tariffs and other trade policies of the U.S. and its global trading partners,
 - Impacts of changes in federal, state and local governmental policy, including on the regulatory landscape, capital markets, taxes, infrastructure spending and social programs,
 - Our ability to attract, recruit and retain skilled employees, and
 - Commodity price volatility.
- Our forward-looking financial statements are subject to the risk that economic and financial market conditions will be substantially different than those we are currently expecting and do not take into account potential legal and regulatory contingencies. These statements are based on our views that:
 - Job and income gains will continue to support consumer spending growth this year, but PNC’s baseline forecast is for slower economic growth in 2024 as higher interest rates remain a drag on the economy.
 - Real GDP growth this year will be close to trend at around 2%, and the unemployment rate will increase modestly to somewhat above 4% by the end of 2024. Inflation will continue to slow as wage pressures abate, gradually moving back to the Federal Reserve’s 2% long-term objective.
 - With slowing inflation PNC expects two federal funds rate cuts of 25 basis points each at the Federal Open Market Committee’s September and December meetings, with the rate ending this year in a range between 4.75% and 5.00%. PNC expects multiple federal funds rate cuts in 2025 as inflation continues to ease.
- PNC’s ability to take certain capital actions, including returning capital to shareholders, is subject to PNC meeting or exceeding minimum capital levels, including a stress capital buffer established by the Federal Reserve Board in connection with the Federal Reserve Board’s Comprehensive Capital Analysis and Review (CCAR) process.
- PNC’s regulatory capital ratios in the future will depend on, among other things, PNC’s financial performance, the scope and terms of final capital regulations then in effect and management actions affecting the composition of PNC’s balance sheet. In addition, PNC’s ability to determine, evaluate and forecast regulatory capital ratios, and to take actions (such as capital distributions) based on actual or forecasted capital ratios, will be dependent at least in part on the development, validation and regulatory review of related models and the reliability of and risks resulting from extensive use of such models.

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Cautionary Statement Regarding Forward-Looking Information (Continued)

- Legal and regulatory developments could have an impact on our ability to operate our businesses, financial condition, results of operations, competitive position, reputation, or pursuit of attractive acquisition opportunities. Reputational impacts could affect matters such as business generation and retention, liquidity, funding, and ability to attract and retain employees. These developments could include:
 - Changes to laws and regulations, including changes affecting oversight of the financial services industry, changes in the enforcement and interpretation of such laws and regulations, and changes in accounting and reporting standards.
 - Unfavorable resolution of legal proceedings or other claims and regulatory and other governmental investigations or other inquiries resulting in monetary losses, costs, or alterations in our business practices, and potentially causing reputational harm to PNC.
 - Results of the regulatory examination and supervision process, including our failure to satisfy requirements of agreements with governmental agencies.
 - Costs associated with obtaining rights in intellectual property claimed by others and of adequacy of our intellectual property protection in general.
- Business and operating results are affected by our ability to identify and effectively manage risks inherent in our businesses, including, where appropriate, through effective use of systems and controls, third-party insurance, derivatives, and capital management techniques, and to meet evolving regulatory capital and liquidity standards.
- Our reputation and business and operating results may be affected by our ability to appropriately meet or address environmental, social or governance targets, goals, commitments or concerns that may arise.
- We grow our business in part through acquisitions and new strategic initiatives. Risks and uncertainties include those presented by the nature of the business acquired and strategic initiative, including in some cases those associated with our entry into new businesses or new geographic or other markets and risks resulting from our inexperience in those new areas, as well as risks and uncertainties related to the acquisition transactions themselves, regulatory issues, the integration of the acquired businesses into PNC after closing or any failure to execute strategic or operational plans.
- Competition can have an impact on customer acquisition, growth and retention and on credit spreads and product pricing, which can affect market share, deposits and revenues. Our ability to anticipate and respond to technological changes can also impact our ability to respond to customer needs and meet competitive demands.
- Business and operating results can also be affected by widespread manmade, natural and other disasters (including severe weather events), health emergencies, dislocations, geopolitical instabilities or events, terrorist activities, system failures or disruptions, security breaches, cyberattacks, international hostilities, or other extraordinary events beyond PNC's control through impacts on the economy and financial markets generally or on us or our counterparties, customers or third-party vendors and service providers specifically.

We provide greater detail regarding these as well as other factors in our 2023 Form 10-K and in our first quarter 2023 Form 10-Q, including in the Risk Factors and Risk Management sections and the Legal Proceedings and Commitments Notes of the Notes To Consolidated Financial Statements in those reports, and in our subsequent SEC filings. Our forward-looking statements may also be subject to other risks and uncertainties, including those we may discuss elsewhere in this news release or in our SEC filings, accessible on the SEC's website at www.sec.gov and on our corporate website at www.pnc.com/secfilings. We have included these web addresses as inactive textual references only. Information on these websites is not part of this document.

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THE PNC FINANCIAL SERVICES GROUP, INC.

**FINANCIAL SUPPLEMENT
SECOND QUARTER 2024
(Unaudited)**

THE PNC FINANCIAL SERVICES GROUP, INC.
FINANCIAL SUPPLEMENT
SECOND QUARTER 2024
(UNAUDITED)

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The information contained in this Financial Supplement is preliminary, unaudited and based on data available on July 16, 2024. This information speaks only as of the particular date or dates included in the schedules. We do not undertake any obligation to, and disclaim any duty to, correct or update any of the information provided in this Financial Supplement. Our future financial performance is subject to risks and uncertainties as described in our United States Securities and Exchange Commission (SEC) filings.

BUSINESS

PNC is one of the largest diversified financial services companies in the United States (U.S.) and is headquartered in Pittsburgh, Pennsylvania. PNC has businesses engaged in retail banking, including residential mortgage, corporate and institutional banking and asset management, providing many of its products and services nationally. PNC's retail branch network is located coast-to-coast. PNC also has strategic international offices in four countries outside the U.S.

THE PNC FINANCIAL SERVICES GROUP, INC.

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Table 1: Consolidated Income Statement (Unaudited)

| <i>In millions, except per share data</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|---|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 | June 30 2024 | June 30 2023 |
| Interest Income | | | | | | | |
| Loans | \$ 4,842 | \$ 4,819 | \$ 4,875 | \$ 4,643 | \$ 4,523 | \$ 9,661 | \$ 8,781 |
| Investment securities | 1,001 | 883 | 885 | 892 | 883 | 1,884 | 1,768 |
| Other | 725 | 798 | 742 | 668 | 538 | 1,523 | 1,054 |
| Total interest income | 6,568 | 6,500 | 6,502 | 6,203 | 5,944 | 13,068 | 11,603 |
| Interest Expense | | | | | | | |
| Deposits | 2,084 | 2,077 | 1,995 | 1,792 | 1,531 | 4,161 | 2,822 |
| Borrowed funds | 1,182 | 1,159 | 1,104 | 993 | 903 | 2,341 | 1,686 |
| Total interest expense | 3,266 | 3,236 | 3,099 | 2,785 | 2,434 | 6,502 | 4,508 |
| Net interest income | 3,302 | 3,264 | 3,403 | 3,418 | 3,510 | 6,566 | 7,095 |
| Noninterest Income | | | | | | | |
| Asset management and brokerage | 364 | 364 | 360 | 348 | 348 | 728 | 704 |
| Capital markets and advisory | 272 | 259 | 309 | 168 | 213 | 531 | 475 |
| Card and cash management | 706 | 671 | 688 | 689 | 697 | 1,377 | 1,356 |
| Lending and deposit services | 304 | 305 | 314 | 315 | 298 | 609 | 604 |
| Residential and commercial mortgage | 131 | 147 | 149 | 201 | 98 | 278 | 275 |
| Other income | | | | | | | |
| Gain on Visa shares exchange program | 754 | | | | | 754 | |
| Securities gains (losses) | (499) | | | | (2) | (499) | (2) |
| Other (a) | 77 | 135 | 138 | 94 | 131 | 212 | 389 |
| Total other income | 332 | 135 | 138 | 94 | 129 | 467 | 387 |
| Total noninterest income | 2,109 | 1,881 | 1,958 | 1,815 | 1,783 | 3,990 | 3,801 |
| Total revenue | 5,411 | 5,145 | 5,361 | 5,233 | 5,293 | 10,556 | 10,896 |
| Provision For Credit Losses | 235 | 155 | 232 | 129 | 146 | 390 | 381 |
| Noninterest Expense | | | | | | | |
| Personnel | 1,782 | 1,794 | 1,983 | 1,773 | 1,846 | 3,576 | 3,672 |
| Occupancy | 236 | 244 | 243 | 244 | 244 | 480 | 495 |
| Equipment | 356 | 341 | 365 | 347 | 349 | 697 | 699 |
| Marketing | 93 | 64 | 74 | 93 | 109 | 157 | 183 |
| Other | 890 | 891 | 1,409 | 788 | 824 | 1,781 | 1,644 |
| Total noninterest expense | 3,357 | 3,334 | 4,074 | 3,245 | 3,372 | 6,691 | 6,693 |
| Income before income taxes and noncontrolling interests | 1,819 | 1,656 | 1,055 | 1,859 | 1,775 | 3,475 | 3,822 |
| Income taxes | 342 | 312 | 172 | 289 | 275 | 654 | 628 |
| Net income | 1,477 | 1,344 | 883 | 1,570 | 1,500 | 2,821 | 3,194 |
| Less: Net income attributable to noncontrolling interests | 18 | 14 | 19 | 16 | 17 | 32 | 34 |
| Preferred stock dividends (b) | 95 | 81 | 118 | 104 | 127 | 176 | 195 |
| Preferred stock discount accretion and redemptions | 2 | 2 | 2 | 2 | 2 | 4 | 4 |
| Net income attributable to common shareholders | \$ 1,362 | \$ 1,247 | \$ 744 | \$ 1,448 | \$ 1,354 | \$ 2,609 | \$ 2,961 |
| Earnings Per Common Share | | | | | | | |
| Basic | \$ 3.39 | \$ 3.10 | \$ 1.85 | \$ 3.60 | \$ 3.36 | \$ 6.49 | \$ 7.35 |
| Diluted | \$ 3.39 | \$ 3.10 | \$ 1.85 | \$ 3.60 | \$ 3.36 | \$ 6.48 | \$ 7.34 |
| Average Common Shares Outstanding | | | | | | | |
| Basic | 400 | 400 | 400 | 400 | 401 | 400 | 401 |
| Diluted | 400 | 400 | 401 | 400 | 401 | 400 | 401 |
| Efficiency | 62 % | 65 % | 76 % | 62 % | 64 % | 63 % | 61 % |
| Noninterest income to total revenue | 39 % | 37 % | 37 % | 35 % | 34 % | 38 % | 35 % |
| Effective tax rate (c) | 18.8 % | 18.8 % | 16.3 % | 15.5 % | 15.5 % | 18.8 % | 16.4 % |

(a) Includes Visa Class B derivative fair value adjustments of \$(116) million, \$(7) million, \$(100) million, \$(51) million and \$(83) million for the quarters ended June 30, 2024, March 31, 2024, December 31, 2023, September 30, 2023 and June 30, 2023, respectively, and \$(123) million and \$(127) million for the six months ended June 30, 2024 and June 30, 2023, respectively. These adjustments are primarily related to the extension of anticipated litigation resolution timing.

(b) Dividends are payable quarterly, other than Series S preferred stock, which is payable semiannually.

(c) The effective income tax rates are generally lower than the statutory rate due to the relationship of pretax income to tax credits and earnings that are not subject to tax.

Table 2: Consolidated Balance Sheet (Unaudited)

| <i>In millions, except par value</i> | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 |
|--|-----------------|------------------|---------------------|----------------------|-----------------|
| Assets | | | | | |
| Cash and due from banks | \$ 6,242 | \$ 5,933 | \$ 6,921 | \$ 5,300 | \$ 6,191 |
| Interest-earning deposits with banks (a) | 33,039 | 53,612 | 43,804 | 41,484 | 38,259 |
| Loans held for sale (b) | 988 | 743 | 734 | 923 | 835 |
| Investment securities – available for sale | 51,188 | 42,280 | 41,785 | 40,590 | 41,787 |
| Investment securities – held to maturity | 87,457 | 88,180 | 90,784 | 91,797 | 93,874 |
| Loans (b) | 321,429 | 319,781 | 321,508 | 318,416 | 321,761 |
| Allowance for loan and lease losses | (4,636) | (4,693) | (4,791) | (4,767) | (4,737) |
| Net loans | 316,793 | 315,088 | 316,717 | 313,649 | 317,024 |
| Equity investments | 9,037 | 8,280 | 8,314 | 8,046 | 8,015 |
| Mortgage servicing rights | 3,739 | 3,762 | 3,686 | 4,006 | 3,455 |
| Goodwill | 10,932 | 10,932 | 10,932 | 10,987 | 10,987 |
| Other (b) | 37,104 | 37,352 | 37,903 | 40,552 | 37,780 |
| Total assets | \$ 556,519 | \$ 566,162 | \$ 561,580 | \$ 557,334 | \$ 558,207 |
| Liabilities | | | | | |
| Deposits | | | | | |
| Noninterest-bearing | \$ 94,542 | \$ 98,061 | \$ 101,285 | \$ 105,672 | \$ 110,527 |
| Interest-bearing | 321,849 | 327,563 | 320,133 | 317,937 | 316,962 |
| Total deposits | 416,391 | 425,624 | 421,418 | 423,609 | 427,489 |
| Borrowed funds | | | | | |
| Federal Home Loan Bank borrowings | 35,000 | 37,000 | 38,000 | 36,000 | 34,000 |
| Senior debt | 29,601 | 27,907 | 26,836 | 22,407 | 22,005 |
| Subordinated debt | 4,078 | 4,827 | 4,875 | 4,728 | 5,548 |
| Other (b) | 2,712 | 2,973 | 3,026 | 3,032 | 3,831 |
| Total borrowed funds | 71,391 | 72,707 | 72,737 | 66,167 | 65,384 |
| Allowance for unfunded lending related commitments | 717 | 672 | 663 | 640 | 663 |
| Accrued expenses and other liabilities (b) | 15,339 | 15,785 | 15,621 | 17,437 | 15,325 |
| Total liabilities | 503,838 | 514,788 | 510,439 | 507,853 | 508,861 |
| Equity | | | | | |
| Preferred stock (c) | | | | | |
| Common stock - \$5 par value | | | | | |
| Authorized 800,000,000 shares, issued 543,225,979, 543,116,260, 543,116,271, 543,012,047 and 543,012,047 shares | 2,716 | 2,716 | 2,716 | 2,715 | 2,715 |
| Capital surplus | 19,098 | 19,032 | 19,020 | 19,971 | 19,934 |
| Retained earnings | 57,652 | 56,913 | 56,290 | 56,170 | 55,346 |
| Accumulated other comprehensive income (loss) | (7,446) | (8,042) | (7,712) | (10,261) | (9,525) |
| Common stock held in treasury at cost: 145,667,981, 145,068,954, 145,087,054, 144,671,252 and 144,763,739 shares | (19,378) | (19,279) | (19,209) | (19,141) | (19,150) |
| Total shareholders' equity | 52,642 | 51,340 | 51,105 | 49,454 | 49,320 |
| Noncontrolling interests | 39 | 34 | 36 | 27 | 26 |
| Total equity | 52,681 | 51,374 | 51,141 | 49,481 | 49,346 |
| Total liabilities and equity | \$ 556,519 | \$ 566,162 | \$ 561,580 | \$ 557,334 | \$ 558,207 |

- (a) Amounts include balances held with the Federal Reserve Bank of \$32.6 billion, \$53.2 billion, \$43.3 billion, \$41.1 billion and \$37.8 billion as of June 30, 2024, March 31, 2024, December 31, 2023, September 30, 2023 and June 30, 2023, respectively.
- (b) Amounts include assets and liabilities for which PNC has elected the fair value option. Our first quarter 2024 Form 10-Q included, and our second quarter 2024 Form 10-Q will include, additional information regarding these items.
- (c) Par value less than \$0.5 million at each date.

Table 3: Average Consolidated Balance Sheet (Unaudited) (a) (b)

| In millions | Three months ended | | | | | Six months ended | |
|---|--------------------|------------------|---------------------|----------------------|-----------------|------------------|-----------------|
| | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 | June 30 2024 | June 30 2023 |
| Assets | | | | | | | |
| Interest-earning assets: | | | | | | | |
| Investment securities | | | | | | | |
| Securities available for sale | | | | | | | |
| Residential mortgage-backed | | | | | | | |
| Agency | \$ 30,229 | \$ 30,411 | \$ 30,980 | \$ 31,020 | \$ 31,180 | \$ 30,320 | \$ 31,513 |
| Non-agency | 551 | 578 | 599 | 627 | 663 | 565 | 676 |
| Commercial mortgage-backed | 2,698 | 2,622 | 2,727 | 2,880 | 2,948 | 2,660 | 3,025 |
| Asset-backed | 1,987 | 1,414 | 1,080 | 989 | 575 | 1,701 | 397 |
| U.S. Treasury and government agencies | 15,350 | 8,199 | 7,788 | 7,996 | 8,231 | 11,775 | 8,657 |
| Other | 2,620 | 2,776 | 2,899 | 2,931 | 2,997 | 2,697 | 3,129 |
| Total securities available for sale | 53,435 | 46,000 | 46,073 | 46,443 | 46,594 | 49,718 | 47,397 |
| Securities held to maturity | | | | | | | |
| Residential mortgage-backed | 42,234 | 42,633 | 43,336 | 44,112 | 45,033 | 42,433 | 45,323 |
| Commercial mortgage-backed | 2,174 | 2,252 | 2,318 | 2,346 | 2,396 | 2,213 | 2,424 |
| Asset-backed | 5,035 | 5,627 | 6,040 | 6,463 | 6,712 | 5,331 | 6,868 |
| U.S. Treasury and government agencies | 35,467 | 35,860 | 36,457 | 37,043 | 36,912 | 35,663 | 36,831 |
| Other | 2,961 | 3,062 | 3,164 | 3,256 | 3,391 | 3,012 | 3,365 |
| Total securities held to maturity | 87,871 | 89,434 | 91,315 | 93,220 | 94,444 | 88,652 | 94,811 |
| Total investment securities | 141,306 | 135,434 | 137,388 | 139,663 | 141,038 | 138,370 | 142,208 |
| Loans | | | | | | | |
| Commercial and industrial | 177,130 | 177,258 | 180,566 | 175,206 | 180,878 | 177,194 | 181,444 |
| Commercial real estate | 35,523 | 35,522 | 35,617 | 36,032 | 35,938 | 35,523 | 36,023 |
| Equipment lease financing | 6,490 | 6,468 | 6,430 | 6,441 | 6,364 | 6,478 | 6,408 |
| Consumer | 53,503 | 53,933 | 54,512 | 54,744 | 55,070 | 53,718 | 55,045 |
| Residential real estate | 47,272 | 47,428 | 47,444 | 47,081 | 46,284 | 47,350 | 46,107 |
| Total loans | 319,918 | 320,609 | 324,569 | 319,504 | 324,534 | 320,263 | 325,027 |
| Interest-earning deposits with banks (c) | 41,113 | 48,250 | 42,627 | 38,352 | 31,433 | 44,682 | 32,736 |
| Other interest-earning assets | 9,279 | 8,002 | 8,738 | 8,777 | 9,215 | 8,641 | 9,012 |
| Total interest-earning assets | 511,616 | 512,295 | 513,322 | 506,296 | 506,220 | 511,956 | 508,983 |
| Noninterest-earning assets | 51,414 | 50,553 | 48,997 | 48,667 | 49,287 | 50,983 | 49,918 |
| Total assets | \$ 563,030 | \$ 562,848 | \$ 562,319 | \$ 554,963 | \$ 555,507 | \$ 562,939 | \$ 558,901 |
| Liabilities and Equity | | | | | | | |
| Interest-bearing liabilities: | | | | | | | |
| Interest-bearing deposits | | | | | | | |
| Money market | \$ 67,631 | \$ 67,838 | \$ 66,393 | \$ 64,310 | \$ 63,691 | \$ 67,735 | \$ 64,716 |
| Demand | 121,423 | 122,748 | 124,124 | 123,730 | 124,111 | 122,085 | 124,243 |
| Savings | 97,232 | 97,719 | 98,490 | 100,643 | 102,415 | 97,476 | 103,406 |
| Time deposits | 34,663 | 32,975 | 30,357 | 25,872 | 22,342 | 33,819 | 21,436 |
| Total interest-bearing deposits | 320,949 | 321,280 | 319,364 | 314,555 | 312,559 | 321,115 | 313,801 |
| Borrowed funds | | | | | | | |
| Federal Home Loan Bank borrowings | 35,962 | 37,717 | 37,783 | 34,109 | 33,752 | 36,839 | 32,909 |
| Senior debt | 29,717 | 28,475 | 26,634 | 23,479 | 20,910 | 29,096 | 20,298 |
| Subordinated debt | 4,567 | 5,082 | 5,091 | 5,293 | 5,850 | 4,824 | 5,974 |
| Other | 7,210 | 4,316 | 3,384 | 4,584 | 5,180 | 5,764 | 5,156 |
| Total borrowed funds | 77,456 | 75,590 | 72,892 | 67,465 | 65,692 | 76,523 | 64,337 |
| Total interest-bearing liabilities | 398,405 | 396,870 | 392,256 | 382,020 | 378,251 | 397,638 | 378,138 |
| Noninterest-bearing liabilities and equity: | | | | | | | |
| Noninterest-bearing deposits | 96,284 | 98,875 | 104,567 | 107,981 | 113,178 | 97,579 | 117,155 |
| Accrued expenses and other liabilities | 17,144 | 16,404 | 16,328 | 15,629 | 15,063 | 16,774 | 15,536 |
| Equity | 51,197 | 50,699 | 49,168 | 49,333 | 49,015 | 50,948 | 48,072 |
| Total liabilities and equity | \$ 563,030 | \$ 562,848 | \$ 562,319 | \$ 554,963 | \$ 555,507 | \$ 562,939 | \$ 558,901 |

(a) Calculated using average daily balances.

(b) Nonaccrual loans are included in loans, net of unearned income. The impact of financial derivatives used in interest rate risk management is included in the interest income/expense and average yields/rates of the related assets and liabilities. Basis adjustments related to hedged items are included in noninterest-earning assets and noninterest-bearing liabilities. Average balances of securities are based on amortized historical cost (excluding adjustments to fair value, which are included in other assets). Average balances for certain loans and borrowed funds accounted for at fair value are included in noninterest-earning assets and noninterest-bearing liabilities, with changes in fair value recorded in Noninterest income.

(c) Amounts include average balances held with the Federal Reserve Bank of \$40.7 billion, \$47.8 billion, \$42.2 billion, \$37.9 billion and \$30.6 billion for the three months ended June 30, 2024, March 31, 2024, December 31, 2023, September 30, 2023 and June 30, 2023 and \$44.3 billion and \$32.0 billion for the six months ended June 30, 2024 and June 30, 2023, respectively.

Table 4: Details of Net Interest Margin (Unaudited)

| | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|---|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 | June 30 2024 | June 30 2023 |
| Average yields/rates (a) | | | | | | | |
| Yield on interest-earning assets | | | | | | | |
| Investment securities | | | | | | | |
| Securities available for sale | | | | | | | |
| Residential mortgage-backed | | | | | | | |
| Agency | 2.98 % | 2.88 % | 2.83 % | 2.73 % | 2.67 % | 2.93 % | 2.67 % |
| Non-agency | 10.30 % | 9.65 % | 9.15 % | 10.42 % | 9.39 % | 9.96 % | 8.95 % |
| Commercial mortgage-backed | 3.07 % | 2.99 % | 3.00 % | 3.41 % | 2.84 % | 3.03 % | 2.72 % |
| Asset-backed | 5.92 % | 6.02 % | 6.41 % | 6.30 % | 6.56 % | 5.96 % | 6.67 % |
| U.S. Treasury and government agencies | 4.28 % | 2.67 % | 2.22 % | 2.28 % | 2.20 % | 3.72 % | 2.12 % |
| Other | 2.66 % | 2.63 % | 2.61 % | 2.58 % | 2.55 % | 2.64 % | 2.51 % |
| Total securities available for sale | 3.53 % | 3.01 % | 2.89 % | 2.87 % | 2.73 % | 3.29 % | 2.69 % |
| Securities held to maturity | | | | | | | |
| Residential mortgage-backed | 2.79 % | 2.77 % | 2.75 % | 2.72 % | 2.72 % | 2.78 % | 2.73 % |
| Commercial mortgage-backed | 5.38 % | 5.46 % | 5.53 % | 5.55 % | 5.35 % | 5.42 % | 5.15 % |
| Asset-backed | 4.65 % | 4.49 % | 4.57 % | 4.36 % | 4.10 % | 4.57 % | 4.03 % |
| U.S. Treasury and government agencies | 1.31 % | 1.31 % | 1.32 % | 1.34 % | 1.34 % | 1.31 % | 1.33 % |
| Other | 4.69 % | 4.52 % | 4.72 % | 4.57 % | 4.65 % | 4.61 % | 4.63 % |
| Total securities held to maturity | 2.43 % | 2.42 % | 2.44 % | 2.42 % | 2.41 % | 2.42 % | 2.41 % |
| Total investment securities | 2.84 % | 2.62 % | 2.59 % | 2.57 % | 2.52 % | 2.74 % | 2.50 % |
| Loans | | | | | | | |
| Commercial and industrial | 6.22 % | 6.18 % | 6.13 % | 5.86 % | 5.70 % | 6.20 % | 5.52 % |
| Commercial real estate | 6.66 % | 6.67 % | 6.68 % | 6.59 % | 6.37 % | 6.67 % | 6.19 % |
| Equipment lease financing | 5.37 % | 5.17 % | 4.98 % | 4.72 % | 4.51 % | 5.27 % | 4.40 % |
| Consumer | 7.24 % | 7.16 % | 7.00 % | 6.89 % | 6.57 % | 7.20 % | 6.46 % |
| Residential real estate | 3.70 % | 3.65 % | 3.60 % | 3.52 % | 3.41 % | 3.67 % | 3.38 % |
| Total loans | 6.05 % | 6.01 % | 5.94 % | 5.75 % | 5.57 % | 6.03 % | 5.43 % |
| Interest-earning deposits with banks | 5.47 % | 5.47 % | 5.53 % | 5.44 % | 5.10 % | 5.47 % | 4.83 % |
| Other interest-earning assets | 6.98 % | 6.92 % | 6.96 % | 6.66 % | 5.96 % | 6.95 % | 5.86 % |
| Total yield on interest-earning assets | 5.13 % | 5.08 % | 5.03 % | 4.87 % | 4.70 % | 5.11 % | 4.58 % |
| Rate on interest-bearing liabilities | | | | | | | |
| Interest-bearing deposits | | | | | | | |
| Money market | 3.39 % | 3.45 % | 3.32 % | 3.10 % | 2.79 % | 3.42 % | 2.59 % |
| Demand | 2.25 % | 2.26 % | 2.26 % | 2.15 % | 1.89 % | 2.25 % | 1.74 % |
| Savings | 1.85 % | 1.81 % | 1.68 % | 1.49 % | 1.26 % | 1.83 % | 1.14 % |
| Time deposits | 4.48 % | 4.44 % | 4.11 % | 3.67 % | 3.26 % | 4.46 % | 3.14 % |
| Total interest-bearing deposits | 2.61 % | 2.60 % | 2.48 % | 2.26 % | 1.96 % | 2.60 % | 1.81 % |
| Borrowed funds | | | | | | | |
| Federal Home Loan Bank borrowings | 5.66 % | 5.65 % | 5.66 % | 5.55 % | 5.28 % | 5.66 % | 5.04 % |
| Senior debt | 6.55 % | 6.59 % | 6.25 % | 6.17 % | 5.91 % | 6.57 % | 5.66 % |
| Subordinated debt | 6.65 % | 6.64 % | 6.63 % | 6.52 % | 6.19 % | 6.64 % | 5.94 % |
| Other | 5.51 % | 5.59 % | 5.55 % | 4.49 % | 3.79 % | 5.54 % | 3.74 % |
| Total borrowed funds | 6.04 % | 6.07 % | 5.94 % | 5.77 % | 5.44 % | 6.06 % | 5.22 % |
| Total rate on interest-bearing liabilities | 3.26 % | 3.24 % | 3.10 % | 2.86 % | 2.56 % | 3.25 % | 2.38 % |
| Interest rate spread | 1.87 % | 1.84 % | 1.93 % | 2.01 % | 2.14 % | 1.86 % | 2.20 % |
| Benefit from use of noninterest-bearing sources (b) | 0.73 % | 0.73 % | 0.73 % | 0.70 % | 0.65 % | 0.72 % | 0.61 % |
| Net interest margin | 2.60 % | 2.57 % | 2.66 % | 2.71 % | 2.79 % | 2.58 % | 2.81 % |

- (a) Yields and rates are calculated using the applicable annualized interest income or interest expense divided by the applicable average earning assets or interest-bearing liabilities. Net interest margin is the total yield on interest-earning assets minus the total rate on interest-bearing liabilities and includes the benefit from use of noninterest-bearing sources. To provide more meaningful comparisons of net interest margins, we use net interest income on a taxable-equivalent basis in calculating average yields used in the calculation of net interest margin by increasing the interest income earned on tax-exempt assets to make it fully equivalent to interest income earned on taxable investments. This adjustment is not permitted under GAAP in the Consolidated Income Statement. The taxable-equivalent adjustments to net interest income for the three months ended June 30, 2024, March 31, 2024, December 31, 2023, September 30, 2023 and June 30, 2023 were \$34 million, \$34 million, \$36 million, \$36 million and \$37 million, respectively. The taxable-equivalent adjustments to net interest income for the six months ended June 30, 2024 and June 30, 2023 were \$68 million and \$75 million, respectively.
- (b) Represents the positive effects of investing noninterest-bearing sources in interest-earning assets.

Table 5: Details of Loans (Unaudited)

| <i>In millions</i> | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 |
|--|-----------------|------------------|---------------------|----------------------|-----------------|
| Commercial | | | | | |
| Commercial and industrial | | | | | |
| Retail/wholesale trade | \$ 30,128 | \$ 28,923 | \$ 28,198 | \$ 28,284 | \$ 28,751 |
| Manufacturing | 29,544 | 29,402 | 28,989 | 29,163 | 30,586 |
| Financial services | 27,986 | 27,640 | 28,422 | 22,770 | 21,823 |
| Service providers | 21,948 | 21,413 | 21,354 | 21,680 | 22,277 |
| Real estate related (a) | 15,198 | 15,583 | 16,235 | 16,182 | 17,200 |
| Technology, media & telecommunications | 9,621 | 10,158 | 10,249 | 10,989 | 11,158 |
| Health care | 9,527 | 10,193 | 9,808 | 10,092 | 10,186 |
| Transportation and warehousing | 8,036 | 7,523 | 7,733 | 7,891 | 8,048 |
| Other industries | 26,801 | 25,957 | 26,592 | 27,112 | 27,600 |
| Total commercial and industrial | 178,789 | 176,792 | 177,580 | 174,163 | 177,629 |
| Commercial real estate | 35,498 | 35,591 | 35,436 | 35,776 | 35,928 |
| Equipment lease financing | 6,555 | 6,462 | 6,542 | 6,493 | 6,400 |
| Total commercial | 220,842 | 218,845 | 219,558 | 216,432 | 219,957 |
| Consumer | | | | | |
| Residential real estate | 47,183 | 47,386 | 47,544 | 47,359 | 46,834 |
| Home equity | 25,917 | 25,896 | 26,150 | 26,159 | 26,200 |
| Automobile | 14,820 | 14,788 | 14,860 | 14,940 | 15,065 |
| Credit card | 6,849 | 6,887 | 7,180 | 7,060 | 7,092 |
| Education | 1,732 | 1,859 | 1,945 | 2,020 | 2,058 |
| Other consumer | 4,086 | 4,120 | 4,271 | 4,446 | 4,555 |
| Total consumer | 100,587 | 100,936 | 101,950 | 101,984 | 101,804 |
| Total loans | \$ 321,429 | \$ 319,781 | \$ 321,508 | \$ 318,416 | \$ 321,761 |

(a) Represents loans to customers in the real estate and construction industries.

Allowance for Credit Losses (Unaudited)

Table 6: Change in Allowance for Loan and Lease Losses

| <i>Dollars in millions</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|---|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 | June 30 2024 | June 30 2023 |
| Allowance for loan and lease losses | | | | | | | |
| Beginning balance | \$ 4,693 | \$ 4,791 | \$ 4,767 | \$ 4,737 | \$ 4,741 | \$ 4,791 | \$ 4,741 |
| Adoption of ASU 2022-02 (a) | | | | | | | (35) |
| Beginning balance, adjusted | 4,693 | 4,791 | 4,767 | 4,737 | 4,741 | 4,791 | 4,706 |
| Gross charge-offs: | | | | | | | |
| Commercial and industrial | (77) | (84) | (52) | (43) | (45) | (161) | (149) |
| Commercial real estate | (113) | (56) | (56) | (25) | (87) | (169) | (99) |
| Equipment lease financing | (8) | (8) | (7) | (4) | (3) | (16) | (7) |
| Residential real estate | (1) | (1) | (2) | (1) | (2) | (2) | (5) |
| Home equity | (9) | (10) | (6) | (4) | (5) | (19) | (11) |
| Automobile | (32) | (32) | (30) | (30) | (28) | (64) | (61) |
| Credit card | (90) | (92) | (87) | (78) | (80) | (182) | (154) |
| Education | (5) | (4) | (4) | (4) | (5) | (9) | (9) |
| Other consumer | (40) | (43) | (40) | (44) | (38) | (83) | (80) |
| Total gross charge-offs | (375) | (330) | (284) | (233) | (293) | (705) | (575) |
| Recoveries: | | | | | | | |
| Commercial and industrial | 39 | 19 | 24 | 45 | 33 | 58 | 53 |
| Commercial real estate | 7 | 2 | 2 | 2 | | 9 | 2 |
| Equipment lease financing | 6 | 2 | 1 | 2 | 3 | 8 | 6 |
| Residential real estate | 3 | 3 | 3 | 3 | 4 | 6 | 7 |
| Home equity | 12 | 9 | 10 | 12 | 13 | 21 | 24 |
| Automobile | 24 | 25 | 23 | 26 | 27 | 49 | 51 |
| Credit card | 12 | 15 | 11 | 10 | 11 | 27 | 22 |
| Education | 1 | 2 | 2 | 1 | 2 | 3 | 4 |
| Other consumer | 9 | 10 | 8 | 11 | 6 | 19 | 17 |
| Total recoveries | 113 | 87 | 84 | 112 | 99 | 200 | 186 |
| Net (charge-offs) / recoveries: | | | | | | | |
| Commercial and industrial | (38) | (65) | (28) | 2 | (12) | (103) | (96) |
| Commercial real estate | (106) | (54) | (54) | (23) | (87) | (160) | (97) |
| Equipment lease financing | (2) | (6) | (6) | (2) | | (8) | (1) |
| Residential real estate | 2 | 2 | 1 | 2 | 2 | 4 | 2 |
| Home equity | 3 | (1) | 4 | 8 | 8 | 2 | 13 |
| Automobile | (8) | (7) | (7) | (4) | (1) | (15) | (10) |
| Credit card | (78) | (77) | (76) | (68) | (69) | (155) | (132) |
| Education | (4) | (2) | (2) | (3) | (3) | (6) | (5) |
| Other consumer | (31) | (33) | (32) | (33) | (32) | (64) | (63) |
| Total net (charge-offs) | (262) | (243) | (200) | (121) | (194) | (505) | (389) |
| Provision for credit losses (b) | 204 | 147 | 221 | 153 | 189 | 351 | 418 |
| Other | 1 | (2) | 3 | (2) | 1 | (1) | 2 |
| Ending balance | \$ 4,636 | \$ 4,693 | \$ 4,791 | \$ 4,767 | \$ 4,737 | \$ 4,636 | \$ 4,737 |
| Supplemental Information | | | | | | | |
| Net charge-offs | | | | | | | |
| Commercial net charge-offs | \$ (146) | \$ (125) | \$ (88) | \$ (23) | \$ (99) | \$ (271) | \$ (194) |
| Consumer net charge-offs | (116) | (118) | (112) | (98) | (95) | (234) | (195) |
| Total net charge-offs | \$ (262) | \$ (243) | \$ (200) | \$ (121) | \$ (194) | \$ (505) | \$ (389) |
| Net charge-offs to average loans (annualized) | 0.33 % | 0.30 % | 0.24 % | 0.15 % | 0.24 % | 0.32 % | 0.24 % |
| Commercial | 0.27 % | 0.23 % | 0.16 % | 0.04 % | 0.18 % | 0.25 % | 0.17 % |
| Consumer | 0.46 % | 0.47 % | 0.44 % | 0.38 % | 0.38 % | 0.47 % | 0.39 % |

(a) Represents the impact of adopting ASU 2022-02 *Financial Instruments - Credit Losses (Topic 326): Troubled Debt Restructurings and Vintage Disclosures* on January 1, 2023. Refer to our 2023 Form 10-K for additional information related to our adoption of this ASU.

(b) See Table 7 for the components of the Provision for credit losses being reported on the Consolidated Income Statement.

Allowance for Credit Losses (Unaudited) (Continued)

Table 7: Components of the Provision for Credit Losses

| | Three months ended | | | | | Six months ended | |
|--------------------------------------|--------------------|------------------|---------------------|----------------------|-----------------|------------------|-----------------|
| | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 | June 30 2024 | June 30 2023 |
| <i>in millions</i> | | | | | | | |
| Provision for credit losses | | | | | | | |
| Loans and leases | \$ 204 | \$ 147 | \$ 221 | \$ 153 | \$ 189 | \$ 351 | \$ 418 |
| Unfunded lending related commitments | 45 | 9 | 23 | (23) | (9) | 54 | (31) |
| Investment securities | (11) | 1 | (7) | (10) | | (10) | (1) |
| Other financial assets | (3) | (2) | (5) | 9 | (34) | (5) | (5) |
| Total provision for credit losses | \$ 235 | \$ 155 | \$ 232 | \$ 129 | \$ 146 | \$ 390 | \$ 381 |

Table 8: Allowance for Credit Losses by Loan Class (a)

| | June 30, 2024 | | | March 31, 2024 | | | June 30, 2023 | | |
|---|---------------------|-------------|---------------------|---------------------|-------------|------------------|---------------------|-------------|------------------|
| | Allowance Amount | Total Loans | % of Total Loans | Allowance Amount | Total Loans | % of Total Loans | Allowance Amount | Total Loans | % of Total Loans |
| <i>Dollars in millions</i> | | | | | | | | | |
| Allowance for loan and lease losses | | | | | | | | | |
| Commercial | | | | | | | | | |
| Commercial and industrial | \$ 1,728 | \$ 178,789 | 0.97 % | \$ 1,673 | \$ 176,792 | 0.95 % | \$ 1,836 | \$ 177,629 | 1.03 % |
| Commercial real estate | 1,441 | 35,498 | 4.06 % | 1,468 | 35,591 | 4.12 % | 1,206 | 35,928 | 3.36 % |
| Equipment lease financing | 74 | 6,555 | 1.13 % | 76 | 6,462 | 1.18 % | 100 | 6,400 | 1.56 % |
| Total commercial | 3,243 | 220,842 | 1.47 % | 3,217 | 218,845 | 1.47 % | 3,142 | 219,957 | 1.43 % |
| Consumer | | | | | | | | | |
| Residential real estate | 48 | 47,183 | 0.10 % | 39 | 47,386 | 0.08 % | 72 | 46,834 | 0.15 % |
| Home equity | 260 | 25,917 | 1.00 % | 272 | 25,896 | 1.05 % | 294 | 26,200 | 1.12 % |
| Automobile | 163 | 14,820 | 1.10 % | 173 | 14,788 | 1.17 % | 188 | 15,065 | 1.25 % |
| Credit card | 698 | 6,849 | 10.19 % | 749 | 6,887 | 10.88 % | 765 | 7,092 | 10.79 % |
| Education | 52 | 1,732 | 3.00 % | 56 | 1,859 | 3.01 % | 61 | 2,058 | 2.96 % |
| Other consumer | 172 | 4,086 | 4.21 % | 187 | 4,120 | 4.54 % | 215 | 4,555 | 4.72 % |
| Total consumer | 1,393 | 100,587 | 1.38 % | 1,476 | 100,936 | 1.46 % | 1,595 | 101,804 | 1.57 % |
| Total | 4,636 | \$ 321,429 | 1.44 % | 4,693 | \$ 319,781 | 1.47 % | 4,737 | \$ 321,761 | 1.47 % |
| Allowance for unfunded lending related commitments | 717 | | | 672 | | | 663 | | |
| Allowance for credit losses | \$ 5,353 | | | \$ 5,365 | | | \$ 5,400 | | |

Supplemental Information

| | | | |
|--|--------|--------|--------|
| Allowance for credit losses to total loans | 1.67 % | 1.68 % | 1.68 % |
| Commercial | 1.73 % | 1.71 % | 1.68 % |
| Consumer | 1.52 % | 1.60 % | 1.67 % |

(a) Excludes allowances for investment securities and other financial assets, which together totaled \$112 million, \$117 million and \$171 million at June 30, 2024, March 31, 2024 and June 30, 2023, respectively.

Details of Nonperforming Assets (Unaudited)

Table 9: Nonperforming Assets by Type

| <i>Dollars in millions</i> | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 |
|---|-----------------|------------------|---------------------|----------------------|-----------------|
| Nonperforming loans | | | | | |
| Commercial | | | | | |
| Commercial and industrial | | | | | |
| Service providers | \$ 152 | \$ 158 | \$ 157 | \$ 162 | \$ 114 |
| Technology, media & telecommunications | 108 | 177 | 156 | 51 | 55 |
| Manufacturing | 79 | 60 | 32 | 34 | 50 |
| Retail/wholesale trade | 70 | 30 | 30 | 41 | 41 |
| Real estate related (a) | 47 | 23 | 30 | 31 | 42 |
| Transportation and warehousing | 41 | 40 | 35 | 44 | 33 |
| Health care | 37 | 40 | 36 | 37 | 60 |
| Other industries | 168 | 50 | 83 | 58 | 75 |
| Total commercial and industrial | 702 | 578 | 559 | 458 | 470 |
| Commercial real estate | 928 | 923 | 735 | 723 | 350 |
| Equipment lease financing | 16 | 13 | 13 | 30 | 7 |
| Total commercial | 1,646 | 1,514 | 1,307 | 1,211 | 827 |
| Consumer (b) | | | | | |
| Residential real estate | 275 | 284 | 294 | 330 | 429 |
| Home equity | 468 | 464 | 458 | 446 | 506 |
| Automobile | 93 | 97 | 104 | 114 | 133 |
| Credit card | 13 | 13 | 10 | 11 | 10 |
| Other consumer | 8 | 8 | 7 | 11 | 8 |
| Total consumer | 857 | 866 | 873 | 912 | 1,086 |
| Total nonperforming loans (c) | 2,503 | 2,380 | 2,180 | 2,123 | 1,913 |
| OREO and foreclosed assets | 34 | 35 | 36 | 35 | 36 |
| Total nonperforming assets | \$ 2,537 | \$ 2,415 | \$ 2,216 | \$ 2,158 | \$ 1,949 |
| Nonperforming loans to total loans | 0.78 % | 0.74 % | 0.68 % | 0.67 % | 0.59 % |
| Nonperforming assets to total loans, OREO and foreclosed assets | 0.79 % | 0.76 % | 0.69 % | 0.68 % | 0.61 % |
| Nonperforming assets to total assets | 0.46 % | 0.43 % | 0.39 % | 0.39 % | 0.35 % |
| Allowance for loan and lease losses to nonperforming loans | 185 % | 197 % | 220 % | 225 % | 248 % |

(a) Represents loans related to customers in the real estate and construction industries.

(b) Excludes most unsecured consumer loans and lines of credit, which are charged off after 120 to 180 days past due and are not placed on nonperforming status.

(c) Nonperforming loans exclude certain government insured or guaranteed loans, loans held for sale and loans accounted for under the fair value option.

Table 10: Change in Nonperforming Assets

| <i>Dollars in millions</i> | Three months ended | | | | |
|--|--------------------|------------------|---------------------|----------------------|-----------------|
| | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 |
| Beginning balance | \$ 2,415 | \$ 2,216 | \$ 2,158 | \$ 1,949 | \$ 2,048 |
| New nonperforming assets | 571 | 616 | 496 | 641 | 410 |
| Charge-offs and valuation adjustments | (178) | (133) | (104) | (91) | (135) |
| Principal activity, including paydowns and payoffs | (201) | (188) | (250) | (112) | (297) |
| Asset sales and transfers to loans held for sale | (16) | (16) | (6) | (7) | (12) |
| Returned to performing status (a) | (54) | (80) | (78) | (222) | (65) |
| Ending balance | \$ 2,537 | \$ 2,415 | \$ 2,216 | \$ 2,158 | \$ 1,949 |

(a) Amounts for the three months ended September 30, 2023 included updates to our return to accrual guidelines to bring consistency across consumer loan classes as to how and when loans become eligible to return to performing status.

Accruing Loans Past Due (Unaudited)

Table 11: Accruing Loans Past Due 30 to 59 Days (a) (b)

| <i>Dollars in millions</i> | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 |
|---|-----------------|------------------|---------------------|----------------------|-----------------|
| Commercial | | | | | |
| Commercial and industrial | \$ 95 | \$ 125 | \$ 104 | \$ 84 | \$ 64 |
| Commercial real estate | 8 | 2 | 7 | 2 | 10 |
| Equipment lease financing | 19 | 22 | 41 | 25 | 14 |
| Total commercial | 122 | 149 | 152 | 111 | 88 |
| Consumer | | | | | |
| Residential real estate | | | | | |
| Non government insured | 201 | 179 | 201 | 179 | 151 |
| Government insured | 77 | 78 | 81 | 78 | 77 |
| Home equity | 64 | 64 | 63 | 59 | 56 |
| Automobile | 92 | 81 | 91 | 83 | 84 |
| Credit card | 50 | 49 | 54 | 50 | 49 |
| Education | | | | | |
| Non government insured | 5 | 5 | 5 | 6 | 5 |
| Government insured | 22 | 20 | 22 | 26 | 28 |
| Other consumer | 12 | 11 | 16 | 15 | 17 |
| Total consumer | 523 | 487 | 533 | 496 | 467 |
| Total | \$ 645 | \$ 636 | \$ 685 | \$ 607 | \$ 555 |
| Supplemental Information | | | | | |
| Total accruing loans past due 30-59 days to total loans | 0.20 % | 0.20 % | 0.21 % | 0.19 % | 0.17 % |
| Commercial | 0.06 % | 0.07 % | 0.07 % | 0.05 % | 0.04 % |
| Consumer | 0.52 % | 0.48 % | 0.52 % | 0.49 % | 0.46 % |

(a) Excludes loans held for sale.

(b) The CARES Act Credit reporting rules expired in the third quarter of 2023 and as such, delinquency status at June 30, 2024, March 31, 2024, December 31, 2023 and September 30, 2023 is being reported for all loans based on the contractual terms of the loan. Amounts as of June 30, 2023 continue to be presented in accordance with the credit reporting rules under the CARES Act, which required certain loans modified due to pandemic related hardships to not be reported as past due based on the contractual terms of the loan, even when borrowers may not have made payments on their loans during the modification period.

Accruing Loans Past Due (Unaudited) (Continued)

Table 12: Accruing Loans Past Due 60 to 89 Days (a) (b)

| <i>Dollars in millions</i> | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 |
|---|-----------------|------------------|---------------------|----------------------|-----------------|
| Commercial | | | | | |
| Commercial and industrial | \$ 53 | \$ 35 | \$ 45 | \$ 32 | \$ 47 |
| Commercial real estate | 2 | | | 2 | |
| Equipment lease financing | 6 | 4 | 8 | 6 | 5 |
| Total commercial | 61 | 39 | 53 | 40 | 52 |
| Consumer | | | | | |
| Residential real estate | | | | | |
| Non government insured | 48 | 50 | 50 | 52 | 36 |
| Government insured | 43 | 42 | 51 | 51 | 50 |
| Home equity | 24 | 24 | 27 | 22 | 18 |
| Automobile | 22 | 19 | 20 | 19 | 20 |
| Credit card | 37 | 37 | 39 | 38 | 36 |
| Education | | | | | |
| Non government insured | 2 | 4 | 3 | 3 | 2 |
| Government insured | 13 | 13 | 16 | 19 | 15 |
| Other consumer | 9 | 7 | 11 | 9 | 9 |
| Total consumer | 198 | 196 | 217 | 213 | 186 |
| Total | \$ 259 | \$ 235 | \$ 270 | \$ 253 | \$ 238 |
| Supplemental Information | | | | | |
| Total accruing loans past due 60-89 days to total loans | 0.08 % | 0.07 % | 0.08 % | 0.08 % | 0.07 % |
| Commercial | 0.03 % | 0.02 % | 0.02 % | 0.02 % | 0.02 % |
| Consumer | 0.20 % | 0.19 % | 0.21 % | 0.21 % | 0.18 % |

(a) Excludes loans held for sale.

(b) The CARES Act Credit reporting rules expired in the third quarter of 2023 and as such, delinquency status at June 30, 2024, March 31, 2024, December 31, 2023 and September 30, 2023 is being reported for all loans based on the contractual terms of the loan. Amounts as of June 30, 2023 continue to be presented in accordance with the credit reporting rules under the CARES Act, which required certain loans modified due to pandemic related hardships to not be reported as past due based on the contractual terms of the loan, even when borrowers may not have made payments on their loans during the modification period.

Accruing Loans Past Due (Unaudited) (Continued)

Table 13: Accruing Loans Past Due 90 Days or More (a) (b)

| <i>Dollars in millions</i> | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 |
|--|-----------------|------------------|---------------------|----------------------|-----------------|
| Commercial | | | | | |
| Commercial and industrial | \$ 86 | \$ 90 | \$ 76 | \$ 102 | \$ 112 |
| Commercial real estate | 1 | | 9 | | |
| Total commercial | 87 | 90 | 85 | 102 | 112 |
| Consumer | | | | | |
| Residential real estate | | | | | |
| Non government insured | 27 | 38 | 38 | 36 | 30 |
| Government insured | 128 | 137 | 154 | 146 | 144 |
| Automobile | 6 | 5 | 7 | 6 | 5 |
| Credit card | 76 | 82 | 86 | 80 | 71 |
| Education | | | | | |
| Non government insured | 2 | 3 | 2 | 2 | 2 |
| Government insured | 34 | 40 | 47 | 46 | 46 |
| Other consumer | 8 | 9 | 10 | 9 | 9 |
| Total consumer | 281 | 314 | 344 | 325 | 307 |
| Total | \$ 368 | \$ 404 | \$ 429 | \$ 427 | \$ 419 |
| Supplemental Information | | | | | |
| Total accruing loans past due 90 days or more to total loans | 0.11 % | 0.13 % | 0.13 % | 0.13 % | 0.13 % |
| Commercial | 0.04 % | 0.04 % | 0.04 % | 0.05 % | 0.05 % |
| Consumer | 0.28 % | 0.31 % | 0.34 % | 0.32 % | 0.30 % |
| Total accruing loans past due | \$ 1,272 | \$ 1,275 | \$ 1,384 | \$ 1,287 | \$ 1,212 |
| Commercial | \$ 270 | \$ 278 | \$ 290 | \$ 253 | \$ 252 |
| Consumer | \$ 1,002 | \$ 997 | \$ 1,094 | \$ 1,034 | \$ 960 |
| Total accruing loans past due to total loans | 0.40 % | 0.40 % | 0.43 % | 0.40 % | 0.38 % |
| Commercial | 0.12 % | 0.13 % | 0.13 % | 0.12 % | 0.11 % |
| Consumer | 1.00 % | 0.99 % | 1.07 % | 1.01 % | 0.94 % |

(a) Excludes loans held for sale.

(b) The CARES Act Credit reporting rules expired in the third quarter of 2023 and as such, delinquency status at June 30, 2024, March 31, 2024, December 31, 2023 and September 30, 2023 is being reported for all loans based on the contractual terms of the loan. Amounts as of June 30, 2023 continue to be presented in accordance with the credit reporting rules under the CARES Act, which required certain loans modified due to pandemic related hardships to not be reported as past due based on the contractual terms of the loan, even when borrowers may not have made payments on their loans during the modification period.



Business Segment Descriptions (Unaudited)

Retail Banking provides deposit, lending, brokerage, insurance services, investment management and cash management products and services to consumer and small business customers who are serviced through our coast-to-coast branch network, digital channels, ATMs, or through our phone-based customer contact centers. Deposit products include checking, savings and money market accounts and time deposits. Lending products include residential mortgages, home equity loans and lines of credit, auto loans, credit cards, education loans and personal and small business loans and lines of credit. The residential mortgage loans are directly originated within our branch network and nationwide, and are typically underwritten to agency and/or third-party standards, and either sold, servicing retained or held on our balance sheet. Brokerage, investment management and cash management products and services include managed, education, retirement and trust accounts.

Corporate & Institutional Banking provides lending, treasury management, capital markets and advisory products and services to mid-sized and large corporations and government and not-for-profit entities. Lending products include secured and unsecured loans, letters of credit and equipment leases. The Treasury Management business provides corporations with cash and investment management services, receivables and disbursement management services, funds transfer services and access to online/mobile information management and reporting services. Capital markets and advisory includes services and activities primarily related to merger and acquisitions advisory, equity capital markets advisory, asset-backed financing, loan syndication, securities underwriting and customer-related trading. We also provide commercial loan servicing and technology solutions for the commercial real estate finance industry. Products and services are provided nationally.

Asset Management Group provides private banking for high net worth and ultra high net worth clients and institutional asset management. The Asset Management group is composed of two operating units:

- PNC Private Bank provides products and services to emerging affluent, high net worth and ultra high net worth individuals and their families, including investment and retirement planning, customized investment management, credit and cash management solutions, trust management and administration. In addition, multi-generational family planning services are also provided to ultra high net worth individuals and their families, which include estate, financial, tax, fiduciary and customized performance reporting through PNC Private Bank Hawthorn.
- Institutional Asset Management provides outsourced chief investment officer, custody, cash and fixed income client solutions and retirement plan fiduciary investment services to institutional clients, including corporations, healthcare systems, insurance companies, unions, municipalities and non-profits.

Table 14: Period End Employees

| | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 |
|----------------------------|-----------------|------------------|---------------------|----------------------|-----------------|
| Full-time employees | | | | | |
| Retail Banking | 27,935 | 28,580 | 28,761 | 29,692 | 30,446 |
| Other full-time employees | 25,997 | 25,861 | 26,052 | 27,725 | 27,785 |
| Total full-time employees | 53,932 | 54,441 | 54,813 | 57,417 | 58,231 |
| Part-time employees | | | | | |
| Retail Banking | 1,558 | 1,554 | 1,540 | 1,480 | 1,567 |
| Other part-time employees | 422 | 56 | 58 | 70 | 503 |
| Total part-time employees | 1,980 | 1,610 | 1,598 | 1,550 | 2,070 |
| Total | 55,912 | 56,051 | 56,411 | 58,967 | 60,301 |

Table 15: Summary of Business Segment Net Income and Revenue (Unaudited) (a)

| <i>In millions</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|---|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|------------------|
| | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 | June 30 2024 | June 30 2023 |
| Net Income | | | | | | | |
| Retail Banking | \$ 1,715 | \$ 1,085 | \$ 1,073 | \$ 1,094 | \$ 954 | \$ 2,800 | \$ 1,601 |
| Corporate & Institutional Banking | 1,046 | 1,121 | 1,213 | 960 | 817 | 2,167 | 1,876 |
| Asset Management Group | 103 | 97 | 72 | 73 | 63 | 200 | 115 |
| Other | (1,405) | (973) | (1,494) | (573) | (351) | (2,378) | (432) |
| Net income excluding noncontrolling interests | <u>\$ 1,459</u> | <u>\$ 1,330</u> | <u>\$ 864</u> | <u>\$ 1,554</u> | <u>\$ 1,483</u> | <u>\$ 2,789</u> | <u>\$ 3,160</u> |
| Revenue | | | | | | | |
| Retail Banking | \$ 4,118 | \$ 3,381 | \$ 3,391 | \$ 3,360 | \$ 3,150 | \$ 7,499 | \$ 6,174 |
| Corporate & Institutional Banking | 2,502 | 2,437 | 2,637 | 2,254 | 2,202 | 4,939 | 4,502 |
| Asset Management Group | 398 | 387 | 380 | 362 | 353 | 785 | 710 |
| Other | (1,607) | (1,060) | (1,047) | (743) | (412) | (2,667) | (490) |
| Total revenue | <u>\$ 5,411</u> | <u>\$ 5,145</u> | <u>\$ 5,361</u> | <u>\$ 5,233</u> | <u>\$ 5,293</u> | <u>\$ 10,556</u> | <u>\$ 10,896</u> |

(a) Our business information is presented based on our internal management reporting practices. Net interest income in business segment results reflects PNC's internal funds transfer pricing methodology. Assets receive a funding charge and liabilities and capital receive a funding credit based on a transfer pricing methodology that incorporates product repricing characteristics, tenor and other factors.

Table 16: Retail Banking (Unaudited) (a)

| <i>Dollars in millions</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|--|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 | June 30 2024 | June 30 2023 |
| Income Statement | | | | | | | |
| Net interest income | \$ 2,709 | \$ 2,617 | \$ 2,669 | \$ 2,576 | \$ 2,448 | \$ 5,326 | \$ 4,729 |
| Noninterest income | 1,409 | 764 | 722 | 784 | 702 | 2,173 | 1,445 |
| Total revenue | 4,118 | 3,381 | 3,391 | 3,360 | 3,150 | 7,499 | 6,174 |
| Provision for (recapture of) credit losses | 27 | 118 | 130 | 42 | (14) | 145 | 224 |
| Noninterest expense | 1,841 | 1,837 | 1,848 | 1,876 | 1,904 | 3,678 | 3,831 |
| Pretax earnings | 2,250 | 1,426 | 1,413 | 1,442 | 1,260 | 3,676 | 2,119 |
| Income taxes | 524 | 333 | 329 | 337 | 295 | 857 | 497 |
| Noncontrolling interests | 11 | 8 | 11 | 11 | 11 | 19 | 21 |
| Earnings | \$ 1,715 | \$ 1,085 | \$ 1,073 | \$ 1,094 | \$ 954 | \$ 2,800 | \$ 1,601 |
| Average Balance Sheet | | | | | | | |
| Loans held for sale | \$ 641 | \$ 478 | \$ 488 | \$ 633 | \$ 614 | \$ 560 | \$ 578 |
| Loans | | | | | | | |
| Consumer | | | | | | | |
| Residential real estate | \$ 34,144 | \$ 34,600 | \$ 34,951 | \$ 35,107 | \$ 35,150 | \$ 34,372 | \$ 35,285 |
| Home equity | 24,347 | 24,462 | 24,569 | 24,591 | 24,663 | 24,404 | 24,617 |
| Automobile | 14,785 | 14,839 | 14,875 | 14,976 | 15,005 | 14,812 | 14,962 |
| Credit card | 6,840 | 6,930 | 7,084 | 7,075 | 7,015 | 6,885 | 6,960 |
| Education | 1,822 | 1,933 | 2,001 | 2,057 | 2,115 | 1,877 | 2,151 |
| Other consumer | 1,745 | 1,771 | 1,840 | 1,882 | 1,929 | 1,759 | 1,959 |
| Total consumer | 83,683 | 84,535 | 85,320 | 85,688 | 85,877 | 84,109 | 85,934 |
| Commercial | 12,787 | 12,620 | 12,088 | 11,733 | 11,708 | 12,703 | 11,574 |
| Total loans | \$ 96,470 | \$ 97,155 | \$ 97,408 | \$ 97,421 | \$ 97,585 | \$ 96,812 | \$ 97,508 |
| Total assets | \$ 115,102 | \$ 114,199 | \$ 114,730 | \$ 114,724 | \$ 114,826 | \$ 114,651 | \$ 115,103 |
| Deposits | | | | | | | |
| Noninterest-bearing | \$ 53,453 | \$ 53,395 | \$ 55,948 | \$ 58,110 | \$ 59,464 | \$ 53,424 | \$ 60,129 |
| Interest-bearing | 196,278 | 195,615 | 195,314 | 195,560 | 197,854 | 195,946 | 199,776 |
| Total deposits | \$ 249,731 | \$ 249,010 | \$ 251,262 | \$ 253,670 | \$ 257,318 | \$ 249,370 | \$ 259,905 |
| Performance Ratios | | | | | | | |
| Return on average assets | 5.98 % | 3.85 % | 3.71 % | 3.78 % | 3.33 % | 4.92 % | 2.80 % |
| Noninterest income to total revenue | 34 % | 23 % | 21 % | 23 % | 22 % | 29 % | 23 % |
| Efficiency | 45 % | 54 % | 54 % | 56 % | 60 % | 49 % | 62 % |

(a) See note (a) on page 13.

Retail Banking (Unaudited) (Continued)

| <i>Dollars in millions, except as noted</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|---|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 | June 30 2024 | June 30 2023 |
| Supplemental Noninterest Income Information | | | | | | | |
| Asset management and brokerage | \$ 135 | \$ 137 | \$ 139 | \$ 130 | \$ 123 | \$ 272 | \$ 254 |
| Card and cash management | \$ 330 | \$ 306 | \$ 326 | \$ 329 | \$ 344 | \$ 636 | \$ 668 |
| Lending and deposit services | \$ 182 | \$ 178 | \$ 186 | \$ 193 | \$ 176 | \$ 360 | \$ 357 |
| Residential and commercial mortgage | \$ 70 | \$ 97 | \$ 117 | \$ 128 | \$ 75 | \$ 167 | \$ 179 |
| Residential Mortgage Information | | | | | | | |
| Residential mortgage servicing statistics (in billions, except as noted) (a) | | | | | | | |
| Serviced portfolio balance (b) | \$ 204 | \$ 207 | \$ 209 | \$ 213 | \$ 191 | | |
| MSR asset value (b) | \$ 2.7 | \$ 2.7 | \$ 2.7 | \$ 2.8 | \$ 2.3 | | |
| Servicing income: (in millions) | | | | | | | |
| Servicing fees, net (c) | \$ 67 | \$ 82 | \$ 89 | \$ 67 | \$ 67 | \$ 149 | \$ 145 |
| Mortgage servicing rights valuation net of economic hedge | \$ (14) | \$ (6) | \$ 11 | \$ 37 | \$ (9) | \$ (20) | \$ 5 |
| Residential mortgage loan statistics | | | | | | | |
| Loan origination volume (in billions) | \$ 1.7 | \$ 1.3 | \$ 1.5 | \$ 2.1 | \$ 2.4 | \$ 3.0 | \$ 3.8 |
| Loan sale margin percentage | 1.96 % | 2.53 % | 2.45 % | 2.43 % | 2.23 % | 2.21 % | 2.24 % |
| Other Information | | | | | | | |
| Credit-related statistics | | | | | | | |
| Nonperforming assets (b) | \$ 840 | \$ 841 | \$ 834 | \$ 856 | \$ 981 | | |
| Net charge-offs - loans and leases | \$ 138 | \$ 139 | \$ 128 | \$ 114 | \$ 109 | \$ 277 | \$ 221 |
| Other statistics | | | | | | | |
| Branches (b) (d) | 2,247 | 2,271 | 2,299 | 2,303 | 2,361 | | |
| Brokerage account client assets (in billions) (b) (e) | \$ 81 | \$ 81 | \$ 78 | \$ 73 | \$ 75 | | |

(a) Represents mortgage loan servicing balances for third parties and the related income.

(b) Presented as of period end.

(c) Servicing fees net of impact of decrease in MSR value due to passage of time, including the impact from regularly scheduled loan principal payments, prepayments and loans paid off during the period.

(d) Reflects all branches excluding standalone mortgage offices and satellite offices (e.g., drive-ups, electronic branches and retirement centers) that provide limited products and/or services.

(e) Includes cash and money market balances.

Table 17: Corporate & Institutional Banking (Unaudited) (a)

| <i>Dollars in millions</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|---|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 | June 30 2024 | June 30 2023 |
| Income Statement | | | | | | | |
| Net interest income | \$ 1,560 | \$ 1,549 | \$ 1,642 | \$ 1,419 | \$ 1,381 | \$ 3,109 | \$ 2,795 |
| Noninterest income | 942 | 888 | 995 | 835 | 821 | 1,830 | 1,707 |
| Total revenue | 2,502 | 2,437 | 2,637 | 2,254 | 2,202 | 4,939 | 4,502 |
| Provision for credit losses | 228 | 47 | 115 | 102 | 209 | 275 | 181 |
| Noninterest expense | 911 | 922 | 975 | 895 | 921 | 1,833 | 1,860 |
| Pretax earnings | 1,363 | 1,468 | 1,547 | 1,257 | 1,072 | 2,831 | 2,461 |
| Income taxes | 312 | 342 | 330 | 292 | 250 | 654 | 575 |
| Noncontrolling interests | 5 | 5 | 4 | 5 | 5 | 10 | 10 |
| Earnings | \$ 1,046 | \$ 1,121 | \$ 1,213 | \$ 960 | \$ 817 | \$ 2,167 | \$ 1,876 |
| Average Balance Sheet | | | | | | | |
| Loans held for sale | \$ 212 | \$ 151 | \$ 450 | \$ 283 | \$ 440 | \$ 181 | \$ 448 |
| Loans | | | | | | | |
| Commercial | | | | | | | |
| Commercial and industrial | \$ 163,083 | \$ 163,326 | \$ 167,185 | \$ 161,810 | \$ 167,357 | \$ 163,205 | \$ 168,110 |
| Commercial real estate | 34,441 | 34,420 | 34,488 | 34,587 | 34,410 | 34,430 | 34,507 |
| Equipment lease financing | 6,490 | 6,467 | 6,430 | 6,441 | 6,364 | 6,479 | 6,408 |
| Total commercial | 204,014 | 204,213 | 208,103 | 202,838 | 208,131 | 204,114 | 209,025 |
| Consumer | 4 | 3 | 5 | 4 | 5 | 3 | 7 |
| Total loans | \$ 204,018 | \$ 204,216 | \$ 208,108 | \$ 202,842 | \$ 208,136 | \$ 204,117 | \$ 209,032 |
| Total assets | \$ 229,604 | \$ 228,698 | \$ 234,590 | \$ 230,082 | \$ 234,174 | \$ 229,151 | \$ 234,354 |
| Deposits | | | | | | | |
| Noninterest-bearing | \$ 41,185 | \$ 43,854 | \$ 46,880 | \$ 48,123 | \$ 51,948 | \$ 42,520 | \$ 55,221 |
| Interest-bearing | 98,716 | 98,841 | 97,660 | 93,563 | 89,068 | 98,778 | 87,956 |
| Total deposits | \$ 139,901 | \$ 142,695 | \$ 144,540 | \$ 141,686 | \$ 141,016 | \$ 141,298 | \$ 143,177 |
| Performance Ratios | | | | | | | |
| Return on average assets | 1.83 % | 1.99 % | 2.05 % | 1.66 % | 1.40 % | 1.91 % | 1.61 % |
| Noninterest income to total revenue | 38 % | 36 % | 38 % | 37 % | 37 % | 37 % | 38 % |
| Efficiency | 36 % | 38 % | 37 % | 40 % | 42 % | 37 % | 41 % |
| Other Information | | | | | | | |
| Consolidated revenue from: | | | | | | | |
| Treasury Management (b) | \$ 954 | \$ 936 | \$ 1,044 | \$ 849 | \$ 778 | \$ 1,890 | \$ 1,563 |
| Commercial mortgage banking activities: | | | | | | | |
| Commercial mortgage loans held for sale (c) | \$ 17 | \$ 10 | \$ 17 | \$ 17 | \$ 13 | \$ 27 | \$ 40 |
| Commercial mortgage loan servicing income (d) | 84 | 67 | 59 | 43 | 44 | 151 | 83 |
| Commercial mortgage servicing rights valuation, net of economic hedge | 39 | 37 | 19 | 54 | 4 | 76 | 45 |
| Total | \$ 140 | \$ 114 | \$ 95 | \$ 114 | \$ 61 | \$ 254 | \$ 168 |
| Commercial mortgage servicing statistics | | | | | | | |
| Serviced portfolio balance (in billions) (e) (f) | \$ 289 | \$ 287 | \$ 288 | \$ 282 | \$ 280 | | |
| MSR asset value (f) | \$ 1,082 | \$ 1,075 | \$ 1,032 | \$ 1,169 | \$ 1,106 | | |
| Average loans by C&IB business | | | | | | | |
| Corporate Banking | \$ 116,439 | \$ 116,845 | \$ 119,916 | \$ 113,538 | \$ 117,259 | \$ 116,642 | \$ 118,424 |
| Real Estate | 45,987 | 46,608 | 47,028 | 47,234 | 47,692 | 46,297 | 47,495 |
| Business Credit | 29,653 | 28,929 | 29,252 | 29,900 | 30,613 | 29,291 | 30,398 |
| Commercial Banking | 7,527 | 7,546 | 7,591 | 7,861 | 8,225 | 7,536 | 8,327 |
| Other | 4,412 | 4,288 | 4,321 | 4,309 | 4,347 | 4,351 | 4,388 |
| Total average loans | \$ 204,018 | \$ 204,216 | \$ 208,108 | \$ 202,842 | \$ 208,136 | \$ 204,117 | \$ 209,032 |
| Credit-related statistics | | | | | | | |
| Nonperforming assets (f) | \$ 1,528 | \$ 1,419 | \$ 1,217 | \$ 1,130 | \$ 738 | | |
| Net charge-offs - loans and leases | \$ 129 | \$ 108 | \$ 76 | \$ 12 | \$ 93 | \$ 237 | \$ 178 |

(a) See note (a) on page 13.

(b) Amounts are reported in net interest income and noninterest income.

(c) Represents commercial mortgage banking income for valuations on commercial mortgage loans held for sale and related commitments, derivative valuations, origination fees, gains on sale of loans held for sale and net interest income on loans held for sale.

(d) Represents net interest income and noninterest income from loan servicing, net of reduction in commercial mortgage servicing rights due to time and payoffs. Commercial mortgage servicing rights valuation, net of economic hedge is shown separately.

(e) Represents balances related to capitalized servicing.

(f) Presented as of period end.

Table 18: Asset Management Group (Unaudited) (a)

| <i>Dollars in millions, except as noted.</i> | <i>Three months ended</i> | | | | | <i>Six months ended</i> | |
|---|---------------------------|------------------|---------------------|----------------------|-----------------|-------------------------|-----------------|
| | June 30 2024 | March 31 2024 | December 31 2023 | September 30 2023 | June 30 2023 | June 30 2024 | June 30 2023 |
| Income Statement | | | | | | | |
| Net interest income | \$ 163 | \$ 157 | \$ 156 | \$ 139 | \$ 125 | \$ 320 | \$ 252 |
| Noninterest income | 235 | 230 | 224 | 223 | 228 | 465 | 458 |
| Total revenue | 398 | 387 | 380 | 362 | 353 | 785 | 710 |
| Provision for (recapture of) credit losses | 2 | (5) | 2 | (4) | (10) | (3) | (1) |
| Noninterest expense | 261 | 265 | 284 | 271 | 280 | 526 | 560 |
| Pretax earnings | 135 | 127 | 94 | 95 | 83 | 262 | 151 |
| Income taxes | 32 | 30 | 22 | 22 | 20 | 62 | 36 |
| Earnings | <u>\$ 103</u> | <u>\$ 97</u> | <u>\$ 72</u> | <u>\$ 73</u> | <u>\$ 63</u> | <u>\$ 200</u> | <u>\$ 115</u> |
| Average Balance Sheet | | | | | | | |
| Loans | | | | | | | |
| Consumer | | | | | | | |
| Residential real estate | \$ 12,022 | \$ 11,688 | \$ 11,314 | \$ 10,750 | \$ 9,855 | \$ 11,855 | \$ 9,517 |
| Other consumer | 3,736 | 3,758 | 3,893 | 3,901 | 4,065 | 3,747 | 4,110 |
| Total consumer | 15,758 | 15,446 | 15,207 | 14,651 | 13,920 | 15,602 | 13,627 |
| Commercial | 814 | 849 | 867 | 1,090 | 1,229 | 832 | 1,237 |
| Total loans | \$ 16,572 | \$ 16,295 | \$ 16,074 | \$ 15,741 | \$ 15,149 | \$ 16,434 | \$ 14,864 |
| Total assets | \$ 17,018 | \$ 16,728 | \$ 16,505 | \$ 16,161 | \$ 15,562 | \$ 16,873 | \$ 15,282 |
| Deposits | | | | | | | |
| Noninterest-bearing | \$ 1,648 | \$ 1,617 | \$ 1,742 | \$ 1,756 | \$ 1,787 | \$ 1,632 | \$ 1,817 |
| Interest-bearing | 26,245 | 27,064 | 26,479 | 25,417 | 25,482 | 26,655 | 25,907 |
| Total deposits | \$ 27,893 | \$ 28,681 | \$ 28,221 | \$ 27,173 | \$ 27,269 | \$ 28,287 | \$ 27,724 |
| Performance Ratios | | | | | | | |
| Return on average assets | 2.43 % | 2.35 % | 1.73 % | 1.79 % | 1.62 % | 2.39 % | 1.52 % |
| Noninterest income to total revenue | 59 % | 59 % | 59 % | 62 % | 65 % | 59 % | 65 % |
| Efficiency | 66 % | 68 % | 75 % | 75 % | 79 % | 67 % | 79 % |
| Other Information | | | | | | | |
| Nonperforming assets (b) | \$ 51 | \$ 28 | \$ 39 | \$ 39 | \$ 41 | | |
| Net charge-offs (recoveries) - loans and leases | | | \$ (1) | | \$ (2) | | \$ (2) |
| Client Assets Under Administration (in billions) (b) (c) | | | | | | | |
| Discretionary client assets under management | | | | | | | |
| PNC Private Bank | \$ 123 | \$ 124 | \$ 117 | \$ 109 | \$ 111 | | |
| Institutional Asset Management | 73 | 71 | 72 | 67 | 65 | | |
| Total discretionary clients assets under management | 196 | 195 | 189 | 176 | 176 | | |
| Nondiscretionary client assets under administration | | | | | | | |
| Total | \$ 404 | \$ 394 | \$ 368 | \$ 346 | \$ 344 | | |

(a) See note (a) on page 13.

(b) Presented as of period end.

(c) Excludes brokerage account client assets.

Glossary of Terms

Allowance for credit losses (ACL) – A valuation account that is deducted from or added to the amortized cost basis of the related financial assets to present the net carrying value at the amount expected to be collected on the financial asset.

Amortized cost basis – Amount at which a financial asset is originated or acquired, adjusted for applicable accretion or amortization of premiums, discounts and net deferred fees or costs, collection of cash, charge-offs, foreign exchange and fair value hedge accounting adjustments.

Basel III common equity Tier 1 (CET1) capital (Tailoring Rules) – Common stock plus related surplus, net of treasury stock, plus retained earnings, less goodwill, net of associated deferred tax liabilities, less other disallowed intangibles, net of deferred tax liabilities and plus/less other adjustments. Investments in unconsolidated financial institutions, as well as mortgage servicing rights and deferred tax assets, must then be deducted to the extent such items (net of associated deferred tax liabilities) individually exceed 25% of our adjusted Basel III common equity Tier 1 capital.

Basel III common equity Tier 1 capital ratio – Common equity Tier 1 capital divided by period-end risk-weighted assets (as applicable).

Basel III Tier 1 capital – Common equity Tier 1 capital, plus qualifying preferred stock, plus certain trust preferred capital securities, plus certain noncontrolling interests that are held by others and plus/less other adjustments.

Basel III Tier 1 capital ratio – Tier 1 capital divided by period-end risk-weighted assets (as applicable).

Basel III Total capital – Tier 1 capital plus qualifying subordinated debt, plus certain trust preferred securities, plus, under the Basel III transitional rules and the standardized approach, the allowance for loan and lease losses included in Tier 2 capital and other.

Basel III Total capital ratio – Basel III Total capital divided by period-end risk-weighted assets (as applicable).

Charge-off – Process of removing a loan or portion of a loan from our balance sheet because it is considered uncollectible. We also record a charge-off when a loan is transferred from portfolio holdings to held for sale by reducing the loan carrying amount to the fair value of the loan, if fair value is less than carrying amount.

Common shareholders' equity – Total shareholders' equity less the liquidation value of preferred stock.

Credit valuation adjustment – Represents an adjustment to the fair value of our derivatives for our own and counterparties' non-performance risk.

Criticized commercial loans – Loans with potential or identified weaknesses based upon internal risk ratings that comply with the regulatory classification definitions of "special mention," "substandard" or "doubtful."

Current Expected Credit Loss (CECL) – Methodology for estimating the allowance for credit losses on in-scope financial assets held at amortized cost and unfunded lending related commitments which uses a combination of expected losses over a reasonable and supportable forecast period, a reversion period and long run average credit losses for their estimated contractual term.

Discretionary client assets under management – Assets over which we have sole or shared investment authority for our customers/clients. We do not include these assets on our Consolidated Balance Sheet.

Earning assets – Assets that generate income, which include: interest-earning deposits with banks; loans held for sale; loans; investment securities; and certain other assets.

Effective duration – A measurement, expressed in years, that, when multiplied by a change in interest rates, would approximate the percentage change in value of on- and off-balance sheet positions.

Efficiency – Noninterest expense divided by total revenue.

Fair value – The price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Fee income – Refers to the following categories within Noninterest income: Asset management and brokerage, Capital markets and advisory, Card and cash management, Lending and deposit services, and Residential and commercial mortgage.

GAAP – Accounting principles generally accepted in the United States of America.

Leverage ratio – Basel III Tier 1 capital divided by average quarterly adjusted total assets.

Nondiscretionary client assets under administration – Assets we hold for our customers/clients in a nondiscretionary, custodial capacity. We do not include these assets on our Consolidated Balance Sheet.

Nonperforming assets – Nonperforming assets include nonperforming loans, OREO and foreclosed assets. We do not accrue interest income on assets classified as nonperforming.

Nonperforming loans – Loans accounted for at amortized cost whose credit quality has deteriorated to the extent that full collection of contractual principal and interest is not probable. Interest income is not recognized on nonperforming loans. Nonperforming loans exclude certain government insured or guaranteed loans for which we expect to collect substantially all principal and interest, loans held for sale and loans accounted for under the fair value option.

Operating leverage – The period to period dollar or percentage change in total revenue less the dollar or percentage change in noninterest expense. A positive variance indicates that revenue growth exceeded expense growth (*i.e.*, positive operating leverage) while a negative variance implies expense growth exceeded revenue growth (*i.e.*, negative operating leverage).

Other real estate owned (OREO) and foreclosed assets – Assets taken in settlement of troubled loans primarily through deed-in-lieu of foreclosure or foreclosure. Foreclosed assets include real and personal property. Certain assets that have a government-guarantee which are classified as other receivables are excluded.

Risk-weighted assets – Computed by the assignment of specific risk-weights (as defined by the Board of Governors of the Federal Reserve System) to assets and off-balance sheet instruments.

Servicing rights – Intangible assets or liabilities created by an obligation to service assets for others. Typical servicing rights include the right to receive a fee for collecting and forwarding payments on loans and related taxes and insurance premiums held in escrow.

Supplementary leverage ratio – Basel III Tier 1 capital divided by Supplementary leverage exposure.

Tailoring Rules – Rules adopted by the federal banking agencies to better tailor the application of their capital, liquidity, and enhanced prudential requirements for banking organizations to the asset size and risk profile (as measured by certain regulatory metrics) of the banking organization. Effective January 1, 2020, the agencies' capital and liquidity rules classify all BHCs with \$100 billion or more in total assets into one of four categories (Category I, Category II, Category III, and Category IV).

Taxable-equivalent interest income – The interest income earned on certain assets that is completely or partially exempt from federal income tax. These tax-exempt instruments typically yield lower returns than taxable investments.

Troubled debt restructuring (TDR) – A loan whose terms have been restructured in a manner that grants a concession to a borrower experiencing financial difficulties. On January 1, 2023, we adopted ASU 2022-02, which eliminated the accounting guidance for TDRs.

Unfunded lending related commitments – Standby letters of credit, financial guarantees, commitments to extend credit and similar unfunded obligations that are not unilaterally, unconditionally, cancelable at PNC's option.