

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 8-K**

**CURRENT REPORT  
Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934**

**April 20, 2021  
Date of Report (Date of earliest event reported)**

**THE PNC FINANCIAL SERVICES GROUP, INC.**  
(Exact name of registrant as specified in its charter)

Commission File Number 001-09718

Pennsylvania  
(State or other jurisdiction of  
incorporation)

25-1435979  
(I.R.S. Employer  
Identification No.)

The Tower at PNC Plaza  
300 Fifth Avenue  
Pittsburgh, Pennsylvania 15222-2401  
(Address of principal executive offices, including zip code)

(888) 762-2265  
(Registrant's telephone number, including area code)

**Not Applicable**  
(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))
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Securities registered pursuant to 12(b) of the Act:

	<u>Title of Each Class</u>	<u>Trading Symbol(s)</u>	<u>Name of Each Exchange on Which Registered</u>
<b>Common Stock, par value \$5.00</b>		PNC	New York Stock Exchange
<b>Depository Shares Each Representing a 1/4,000 Interest in a Share of Fixed-to-Floating Rate Non-Cumulative Perpetual Preferred Stock, Series P</b>		PNC P	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

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## Item 8.01 Other Events

As previously announced, on November 15, 2020, The PNC Financial Services Group, Inc. (“PNC”) entered into a Stock Purchase Agreement (the “Stock Purchase Agreement”) with Banco Bilbao Vizcaya Argentaria, S.A. (“BBVA”). Upon the terms and subject to the conditions set forth in the Stock Purchase Agreement, PNC will purchase from BBVA 100% of the issued and outstanding shares of BBVA USA Bancshares, Inc. (the “Stock Purchase”), a financial holding company (“BBVA USA Holdco”) conducting its business operations primarily through its U.S. banking subsidiary, BBVA USA, an Alabama-chartered bank (“BBVA USA Bank”).

PNC is filing: (i) as Exhibit 99.1 to this Current Report on Form 8-K (this “Report”), BBVA USA Holdco’s audited consolidated financial statements as of December 31, 2020 and 2019 and for each of the three years in the period ended December 31, 2020; (ii) as Exhibit 99.2 to this Report, the unaudited pro forma condensed combined financial statements of PNC and BBVA USA Holdco, consisting of the unaudited pro forma condensed combined consolidated statement of income of PNC and BBVA USA Holdco for the twelve months ended December 31, 2020, giving effect to the Stock Purchase as if it had occurred on January 1, 2020, and the unaudited pro forma condensed combined consolidated balance sheet of PNC and BBVA USA Holdco as of December 31, 2020, giving effect to the Stock Purchase as if it had occurred on December 31, 2020; and (iii) as Exhibit 23.1 to this Report, the consent of KPMG LLP, independent registered public accounting firm of BBVA USA Holdco.

The pro forma financial information included in this Report has been presented for informational purposes only. It does not purport to represent the actual results of operations that PNC and BBVA USA Holdco would have achieved had the businesses been combined during the periods presented in the pro forma financial information and is not intended to project the future results of operations that the combined businesses may achieve after the Stock Purchase is consummated.

This Report does not modify or update the consolidated financial statements of PNC included in PNC’s Annual Report on Form 10-K for the year ended December 31, 2020 (our “2020 Form 10-K”), nor does it reflect any subsequent information or events. The information referenced in item (i) above was previously disclosed by BBVA USA Holdco in its Annual Report on Form 10-K for the year ended December 31, 2020.

### CAUTIONARY STATEMENT REGARDING FORWARD-LOOKING INFORMATION

This Report contains forward-looking statements regarding our outlook or expectations with respect to the planned acquisition of BBVA USA Holdco, the combination of BBVA USA Holdco into PNC and BBVA USA Bank into PNC Bank, National Association (“PNC Bank”), an indirect wholly owned subsidiary of PNC, and the impact of the transaction on PNC’s future performance.

Forward-looking statements are necessarily subject to numerous assumptions, risks and uncertainties, which change over time. Future events or circumstances may change our outlook and may also affect the nature of the assumptions, risks and uncertainties to which our forward-looking statements are subject. The forward-looking statements in this Report speak only as of the date of this Report, and we assume no duty, and do not undertake, to update them. Actual results or future events could differ, possibly materially, from those that we anticipated in these forward-looking statements. As a result, we caution against placing undue reliance on any forward-looking statements.

Forward-looking statements in this Report are subject to the following risks and uncertainties related both to the acquisition transaction itself and to the integration of the acquired business into PNC after closing:

- The business of BBVA USA Holdco, including its U.S. banking subsidiary, BBVA USA Bank, may not perform as we currently project or in a manner consistent with historical performance. As a result, the anticipated benefits, including estimated cost savings, of the transaction may be significantly harder or take longer to achieve than expected or may not be achieved in their entirety as a result of unexpected factors or events, including those that are outside of our control.
- The combination of BBVA USA Holdco, including its U.S. banking subsidiary, BBVA USA Bank, with that of PNC and PNC Bank may be more difficult to achieve than anticipated or have unanticipated adverse results relating to BBVA USA Holdco, including its U.S. banking subsidiary, BBVA USA Bank, or our existing businesses.
- Completion of the transaction is dependent on the satisfaction of customary closing conditions, which cannot be assured. The timing of completion of the transaction is dependent on various factors that cannot be predicted with precision at this point.

These forward-looking statements are also subject to the principal risks and uncertainties applicable to our businesses generally that are disclosed in our 2020 Form 10-K and in our subsequent filings with the Securities and Exchange Commission (the “SEC”). Our SEC filings are accessible on the SEC’s website at [www.sec.gov](http://www.sec.gov) and on our corporate website at [www.pnc.com/secfilings](http://www.pnc.com/secfilings). We have included these web addresses as inactive textual references only. Information on these websites is not part of this Report.

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**Item 9.01 Financial Statements and Exhibits**

(d) Exhibits.

<u>Number</u>	<u>Description</u>	<u>Method of Filing</u>
23.1	<a href="#">Consent of KPMG LLP, independent registered public accounting firm (with respect to BBVA USA Holdco)</a>	Filed herewith
99.1	<a href="#">Audited consolidated financial statements of BBVA USA Bancshares, Inc. as of December 31, 2020 and 2019 and for each of the three years in the period ended December 31, 2020</a>	Filed herewith
99.2	<a href="#">Unaudited pro forma condensed combined financial statements of The PNC Financial Services Group, Inc. and BBVA USA Bancshares, Inc. as of and for the year ended December 31, 2020</a>	Filed herewith
104	The cover page of this Current Report on Form 8-K, formatted in Inline XBRL	

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: April 20, 2021

**THE PNC FINANCIAL SERVICES GROUP, INC.**  
*(Registrant)*

By: /s/ Gregory H. Kozich

Gregory H. Kozich

*Senior Vice President and Controller*

**Consent of Independent Registered Public Accounting Firm**

The Shareholder and Board of Directors  
BBVA USA Bancshares, Inc.:

We consent to the incorporation by reference in the registration statement (No. 333-228804) on Form S-3 of The PNC Financial Services Group, Inc. of our report dated February 25, 2021, with respect to the consolidated balance sheets of BBVA USA Bancshares, Inc. and subsidiaries as of December 31, 2020 and 2019, the related consolidated statements of income, comprehensive income, shareholder's equity, and cash flows for each of the years in the three-year period ended December 31, 2020, and the related notes, which report is included in the Form 8-K of The PNC Financial Services Group, Inc. which is incorporated by reference in the prospectus supplement, and to the reference to our firm under the heading "Experts" in the prospectus supplement.

As discussed in Note 1 to the consolidated financial statements, the Company has changed its method of accounting for the recognition and measurement of credit losses as of January 1, 2020 due to the adoption of Accounting Standards Codification Topic 326, *Financial Instruments – Credit Losses* (ASC 326).

/s/ KPMG LLP

Birmingham, Alabama  
April 20, 2021

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KPMG LLP  
Suite 1800  
420 20th Street North  
Birmingham, AL 35203-3207

## **Report of Independent Registered Public Accounting Firm**

To the Shareholder and Board of Directors  
BBVA USA Bancshares, Inc.:

### *Opinion on the Consolidated Financial Statements*

We have audited the accompanying consolidated balance sheets of BBVA USA Bancshares, Inc. and subsidiaries (the Company) as of December 31, 2020 and 2019, the related consolidated statements of income, comprehensive income, shareholder's equity, and cash flows for each of the years in the three-year period ended December 31, 2020, and the related notes (collectively, the consolidated financial statements). In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Company as of December 31, 2020 and 2019, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2020, in conformity with U.S. generally accepted accounting principles.

### *Change in Accounting Principle*

As discussed in Note 1 to the consolidated financial statements, the Company has changed its method of accounting for the recognition and measurement of credit losses as of January 1, 2020 due to the adoption of Accounting Standards Codification Topic 326, *Financial Instruments – Credit Losses* (ASC 326).

### *Basis for Opinion*

These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We are a public accounting firm registered with the PCAOB and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement, whether due to error or fraud. Our audits included performing procedures to assess the risks of material misstatement of the consolidated financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements. We believe that our audits provide a reasonable basis for our opinion.



KPMG LLP, a Delaware limited liability partnership and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee.

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### *Critical Audit Matters*

The critical audit matters communicated below are matters arising from the current period audit of the consolidated financial statements that were communicated or required to be communicated to the audit committee and that: (1) relate to accounts or disclosures that are material to the consolidated financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the consolidated financial statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing separate opinions on the critical audit matters or on the accounts or disclosures to which they relate.

#### *Valuation of Goodwill*

As discussed in Notes 1 and 7 to the consolidated financial statements, the goodwill balance as of December 31, 2020 was \$2.3 billion, of which \$1.9 billion related to the Commercial Banking and Wealth reporting unit, \$136 million related to the Retail Banking reporting unit, and \$262 million related to the Corporate and Investment Banking reporting unit. The Company performs goodwill impairment testing on an annual basis and more frequently if events or circumstances indicate a potential impairment may exist. During the three months ended March 31, 2020, the Company determined that a triggering event had occurred due to the impact of COVID-19 pandemic and its impact on the economic environment and the Company's financial performance. The Company elected to perform a quantitative impairment test which indicated a goodwill impairment of \$164 million within the Corporate and Investment Banking reporting unit, \$729 million within the Commercial Banking and Wealth reporting unit, and \$1.3 billion within the Retail Banking reporting unit resulting in the Company recording a goodwill impairment charge of \$2.2 billion. A test of goodwill for impairment consists of comparing the fair value of each reporting unit with its carrying amount, including goodwill. If the carrying amount of a reporting unit exceeds its fair value, an impairment loss is recognized in an amount equal to that excess. The estimated fair value of the reporting unit is determined using a blend of the income approach and market approach, inclusive of both the guideline public company method and the guideline transaction method.

We identified the interim evaluation of the goodwill impairment measurement for the Commercial Banking and Wealth, Retail, and Corporate and Investment Banking reporting units as a critical audit matter. The degree of subjectivity associated with the assessment of certain assumptions to estimate the fair value of the reporting units required a high degree of auditor judgment. Specifically, subjective auditor judgment was required to assess the estimated future cash flow assumptions, discount rates, and long-term growth rates used in the income approach and market multiples used in the market approach. Minor changes to those assumptions could have had a significant effect on the Company's measurement of the fair value of the reporting units and goodwill impairment. Additionally, the audit effort associated with this estimate required specialized skills and knowledge.

The following are the primary procedures we performed to address this critical audit matter. We evaluated the design and tested the operating effectiveness of certain internal controls related to the measurement of goodwill impairment for the reporting units, including controls over the:

- development of future cash flow assumptions by reporting unit
- development of the long term growth rates, discount rates, and market multiple assumptions by reporting unit.





We evaluated the Company's analysis to assess potential goodwill impairment for compliance with U.S. generally accepted accounting principles. We evaluated the reasonableness of the Company's future cash flows for the reporting units, by comparing the future cash flow assumptions to historic projections and internal analysis and external data. We compared the Company's previous cash flow projections to actual results to assess the Company's ability to accurately forecast. In addition, we involved valuation professionals with specialized skills and knowledge, who assisted in:

- evaluating the discount rates and long term growth rates by comparing the inputs to the development of the assumptions to publicly available data
- evaluating market multiples by comparing the market multiples to publicly available data for comparable entities and assessing the resulting market multiples
- assessing the results of management's goodwill impairment measurement considering the income and market approach by reviewing and evaluating the work and documentation of the specialist engaged by the Company.

#### *Allowance for Loan Losses Evaluated on a Collective Basis*

As discussed in Note 1 to the consolidated financial statements, the Company adopted ASC 326 as of January 1, 2020. The total allowance for loan losses as of January 1, 2020 was \$1.1 billion, which included the allowance for loan losses evaluated on a collective basis (the January 1, 2020 collective ALL). As discussed in Note 3 to the consolidated financial statements, the Company's allowance for loan losses was \$1.7 billion, which included the allowance for loan losses evaluated on a collective basis (the December 31, 2020 collective ALL) as of December 31, 2020. The January 1, 2020 collective ALL and the December 31, 2020 collective ALL (together, the collective ALL) includes the measure of expected credit losses on a collective basis for those loans that share similar risk characteristics. The Company estimated the collective ALL using (1) discounted cash flows, and (2) default probabilities and loss severities, which are based on relevant internal and external available information that relates to past events, current conditions, and reasonable and supportable economic forecasts. The Company disaggregates the portfolio into segments; incorporating obligor risk ratings for commercial loans and credit scores for consumer loans. The Company estimates the present value of cash shortfalls resulting from the sum of the marginal losses occurring in each time period, over the remaining life of the loan. The marginal losses are derived from the projection of principal balance, inclusive of principal cash flow and prepayment estimates, and parameters reflecting the severity of losses (LGD) in the case of default that is given by the marginal probability of default (PD) for each period of the portfolio's lifetime. The Company estimates a point in time PD and LGD utilizing recent historical data per portfolio, which are then transformed via macroeconomic models using correlated macroeconomic variables included in the forecasted scenarios. After the forecast period, the Company reverts to long run historical average default probabilities and loss severities using a linear function, with reversion speeds that differ by portfolio. A portion of the collective ALL is comprised of adjustments, based on qualitative factors, to the loss estimates described above when it is determined that expected credit losses may not have been captured in the loss estimates.

We identified the assessment of the January 1, 2020 collective ALL and the December 31, 2020 collective ALL as a critical audit matter. A high degree of audit effort, including specialized skills and knowledge, and subjective and complex auditor judgment was involved in the assessment of the collective ALL due to significant measurement uncertainty. Specifically, the assessment encompassed the evaluation of the collective ALL methodology, including the methods and models used to estimate (1) the PD and LGD, and their significant assumptions, including portfolio segmentation, the economic forecast scenario and macroeconomic variables, the reasonable and supportable forecast periods, and obligor risk ratings for commercial loans, and (2) the qualitative factors, principally the alternative economic forecast scenarios. The assessment also included an evaluation of the conceptual soundness and performance of the PD and





LGD models. In addition, auditor judgment was required to evaluate the sufficiency of audit evidence obtained.

The following are the primary procedures we performed to address this critical audit matter. We evaluated the design and tested the operating effectiveness of certain internal controls related to the measurement of the collective ALL estimates, including controls over the:

- development of the collective ALL methodology
- development of the PD and LGD models and forecasts
- identification and determination of the significant assumptions used in the PD and LGD models
- development of obligor risk ratings for commercial loans
- development of the qualitative factors, including the alternative economic scenarios
- performance monitoring of the PD and LGD models for the December 31, 2020 collective ALL.

We evaluated the Company's process to develop the collective ALL estimates by testing certain sources of data, factors, and assumptions that the Company used, and considered the relevance and reliability of such data, factors, and assumptions. We involved credit risk professionals with specialized skills and knowledge who assisted in:

- evaluating the Company's collective ALL methodology for compliance with U.S. generally accepted accounting principles
- assessing the conceptual soundness and performance of the PD and LGD models by inspecting the model documentation to determine whether the models are suitable for their intended use
- evaluating judgments made by the Company relative to the development and performance testing of the PD and LGD models by comparing them to relevant Company-specific metrics and trends and the applicable industry and regulatory practices
- evaluating the methodology used to develop the economic forecast scenarios and underlying assumptions by comparing it to the Company's business environment and relevant industry practices
- assessing the economic forecast scenario through comparison to publicly available forecasts
- testing the long run historical average default probabilities and loss severities and reasonable and supportable forecast periods to evaluate the length of each period by comparing them to specific portfolio risk characteristics and trends
- determining whether the loan portfolio is segmented by similar risk characteristics by comparing to the Company's business environment and relevant industry practices
- testing individual obligor risk ratings for a selection of commercial loans by evaluating the financial performance of the borrower, sources of repayment, and any relevant guarantees or underlying collateral
- evaluating the methodology used to develop the qualitative factors and the effect of those factors on the collective ALL compared with relevant credit risk factors and consistency with credit trends and identified limitations of the underlying quantitative models.





We also assessed the sufficiency of the audit evidence obtained related to January 1, 2020 collective ALL and the December 31, 2020 collective ALL estimates by evaluating the:

- cumulative results of the audit procedures
- qualitative aspects of the Company's accounting practices
- potential bias in the accounting estimates.

*KPMG LLP*

We have served as the Company's auditor since 2016.

Birmingham, Alabama  
February 25, 2021





**BBVA USA BANCSHARES, INC. AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS**

	December 31,	
	2020	2019
(In Thousands)		
<b>Assets:</b>		
Cash and due from banks	\$ 1,249,954	\$ 1,149,734
Federal funds sold, securities purchased under agreements to resell and interest bearing deposits	13,357,954	5,788,964
Cash and cash equivalents	14,607,908	6,938,698
Trading account assets	762,449	473,976
Debt securities available for sale	5,744,919	7,235,305
Debt securities held to maturity, net of allowance for debt securities held to maturity losses of \$2,178 at December 31, 2020 (fair value of \$10,809,461 and \$6,921,158 for 2020 and 2019, respectively)	10,549,945	6,797,046
Loans held for sale, at fair value	236,586	112,058
Loans	65,559,767	63,946,857
Allowance for loan losses	(1,679,474)	(920,993)
Net loans	63,880,293	63,025,864
Premises and equipment, net	1,055,525	1,087,698
Bank owned life insurance	757,943	750,224
Goodwill	2,328,296	4,513,296
Other assets	2,832,339	2,669,182
<b>Total assets</b>	<b>\$ 102,756,203</b>	<b>\$ 93,603,347</b>
<b>Liabilities:</b>		
Deposits:		
Noninterest bearing	\$ 27,791,421	\$ 21,850,216
Interest bearing	58,066,960	53,135,067
Total deposits	85,858,381	74,985,283
FHLB and other borrowings	3,548,492	3,690,044
Federal funds purchased and securities sold under agreements to repurchase and other short-term borrowings	184,478	173,028
Accrued expenses and other liabilities	1,473,490	1,368,403
<b>Total liabilities</b>	<b>91,064,841</b>	<b>80,216,758</b>
<b>Shareholder's Equity:</b>		
Series A Preferred stock — \$0.01 par value, liquidation preference \$200,000 per share		
Authorized — 30,000,000 shares		
Issued — 1,150 shares	229,475	229,475
Common stock — \$0.01 par value:		
Authorized — 300,000,000 shares		
Issued — 222,963,891 shares at both December 31, 2020 and 2019, respectively	2,230	2,230
Surplus	14,032,205	14,043,727
Accumulated deficit	(2,931,151)	(917,227)
Accumulated other comprehensive income (loss)	329,105	(1,072)
Total BBVA USA Bancshares, Inc. shareholder's equity	11,661,864	13,357,133
Noncontrolling interests	29,498	29,456
<b>Total shareholder's equity</b>	<b>11,691,362</b>	<b>13,386,589</b>
<b>Total liabilities and shareholder's equity</b>	<b>\$ 102,756,203</b>	<b>\$ 93,603,347</b>

See accompanying Notes to Consolidated Financial Statements.

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**BBVA USA BANCSHARES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**

	Years Ended December 31,		
	2020	2019	2018
	(In Thousands)		
<b>Interest income:</b>			
Interest and fees on loans	\$ 2,656,786	\$ 3,097,640	\$ 2,914,269
Interest on debt securities available for sale	58,876	168,031	222,623
Interest on debt securities held to maturity	191,695	144,798	61,591
Interest on trading account assets	3,964	2,953	3,211
Interest and dividends on other earning assets	69,707	145,234	63,580
<b>Total interest income</b>	<b>2,981,028</b>	<b>3,558,656</b>	<b>3,265,274</b>
<b>Interest expense:</b>			
Interest on deposits	357,113	778,156	517,290
Interest on FHLB and other borrowings	71,848	136,164	130,372
Interest on federal funds purchased and securities sold under agreements to repurchase	41,018	36,736	8,953
Interest on other short-term borrowings	525	567	2,081
<b>Total interest expense</b>	<b>470,504</b>	<b>951,623</b>	<b>658,696</b>
<b>Net interest income</b>	<b>2,510,524</b>	<b>2,607,033</b>	<b>2,606,578</b>
Provision for credit losses	966,129	597,444	365,420
<b>Net interest income after provision for credit losses</b>	<b>1,544,395</b>	<b>2,009,589</b>	<b>2,241,158</b>
<b>Noninterest income:</b>			
Service charges on deposit accounts	219,783	250,367	236,673
Card and merchant processing fees	192,096	197,547	174,927
Investment banking and advisory fees	138,096	83,659	77,684
Investment services sales fees	112,243	115,446	112,652
Money transfer income	106,564	99,144	91,681
Mortgage banking income	74,813	28,059	26,833
Corporate and correspondent investment sales	49,318	38,561	51,675
Asset management fees	48,101	45,571	43,811
Bank owned life insurance	20,149	17,479	17,822
Investment securities gains, net	22,616	29,961	—
Other	208,893	230,150	223,151
<b>Total noninterest income</b>	<b>1,192,672</b>	<b>1,135,944</b>	<b>1,056,909</b>
<b>Noninterest expense:</b>			
Salaries, benefits and commissions	1,159,561	1,181,934	1,154,791
Professional services	306,873	292,926	277,154
Equipment	267,547	256,766	257,565
Net occupancy	163,125	166,600	166,768
Money transfer expense	74,755	68,224	62,138
Marketing	40,130	55,164	48,866
FDIC insurance	34,954	27,703	67,550
Communications	21,759	21,782	30,582
Goodwill impairment	2,185,000	470,000	—
Other	308,014	324,981	284,546
<b>Total noninterest expense</b>	<b>4,561,718</b>	<b>2,866,080</b>	<b>2,349,960</b>
<b>Net (loss) income before income tax expense</b>	<b>(1,824,651)</b>	<b>279,453</b>	<b>948,107</b>
Income tax expense	37,013	126,046	184,678
<b>Net (loss) income</b>	<b>(1,861,664)</b>	<b>153,407</b>	<b>763,429</b>
Less: net income attributable to noncontrolling interests	2,047	2,332	1,981
<b>Net (loss) income attributable to BBVA USA Bancshares, Inc.</b>	<b>(1,863,711)</b>	<b>151,075</b>	<b>761,448</b>
Less: preferred stock dividends	14,595	18,010	17,047
<b>Net (loss) income attributable to common shareholder</b>	<b>\$ (1,878,306)</b>	<b>\$ 133,065</b>	<b>\$ 744,401</b>

See accompanying Notes to Consolidated Financial Statements.

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**BBVA USA BANCSHARES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

	Years Ended December 31,		
	2020	2019	2018
	(In Thousands)		
Net (loss) income	\$ (1,861,664)	\$ 153,407	\$ 763,429
Other comprehensive income (loss), net of tax:			
Unrealized holding gains (losses) arising during period from debt securities available for sale	115,403	159,260	(2,128)
Less: reclassification adjustment for net gains on sale of debt securities available for sale in net income	17,220	22,857	—
Net change in unrealized holding gains (losses) on debt securities available for sale	98,183	136,403	(2,128)
Change in unamortized net holding gains on debt securities held to maturity	6,439	7,794	7,016
Unamortized unrealized net holding losses on debt securities available for sale transferred to debt securities held to maturity	—	—	(30,487)
Less: non-credit related impairment on debt securities held to maturity	—	82	303
Change in unamortized non-credit related impairment on debt securities held to maturity	474	607	799
Net change in unamortized holding gains (losses) on debt securities held to maturity	6,913	8,319	(22,975)
Unrealized holding gains arising during period from cash flow hedge instruments	214,865	86,310	30,940
Change in defined benefit plans	10,216	(9,820)	4,733
Other comprehensive income, net of tax	330,177	221,212	10,570
Comprehensive (loss) income	(1,531,487)	374,619	773,999
Less: comprehensive income attributable to noncontrolling interests	2,047	2,332	1,981
Comprehensive (loss) income attributable to BBVA USA Bancshares, Inc.	\$ (1,533,534)	\$ 372,287	\$ 772,018

See accompanying Notes to Consolidated Financial Statements.

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**BBVA USA BANCSHARES, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF SHAREHOLDER'S EQUITY**

	Preferred Stock	Common Stock	Surplus	Accumulated Deficit	Accumulated Other Comprehensive Income (Loss)	Non- Controlling Interests	Total Shareholder's Equity
(In Thousands)							
<b>Balance, December 31, 2017</b>	\$ 229,475	\$ 2,230	\$ 14,818,608	\$ (1,868,659)	\$ (197,405)	\$ 29,061	\$ 13,013,310
Cumulative effect from adoption of ASU 2016-01	—	—	—	13	(13)	—	—
<b>Balance, January 1, 2018</b>	\$ 229,475	\$ 2,230	\$ 14,818,608	\$ (1,868,646)	\$ (197,418)	\$ 29,061	\$ 13,013,310
Net income	—	—	—	761,448	—	1,981	763,429
Other comprehensive income, net of tax	—	—	—	—	10,570	—	10,570
Preferred stock dividends	—	—	(17,047)	—	—	(2,093)	(19,140)
Common stock dividends	—	—	(255,000)	—	—	—	(255,000)
Capital contribution	—	—	—	—	—	72	72
Vesting of restricted stock	—	—	(712)	—	—	—	(712)
<b>Balance, December 31, 2018</b>	\$ 229,475	\$ 2,230	\$ 14,545,849	\$ (1,107,198)	\$ (186,848)	\$ 29,021	\$ 13,512,529
Cumulative effect adjustment related to ASU adoptions (1)	—	—	—	38,896	(35,436)	—	3,460
<b>Balance, January 1, 2019</b>	\$ 229,475	\$ 2,230	\$ 14,545,849	\$ (1,068,302)	\$ (222,284)	\$ 29,021	\$ 13,515,989
Net income	—	—	—	151,075	—	2,332	153,407
Other comprehensive income, net of tax	—	—	—	—	221,212	—	221,212
Preferred stock dividends	—	—	(18,010)	—	—	(2,093)	(20,103)
Issuance of common stock	—	—	802	—	—	—	802
Common stock dividends	—	—	(482,000)	—	—	—	(482,000)
Capital contribution	—	—	—	—	—	196	196
Vesting of restricted stock	—	—	(2,914)	—	—	—	(2,914)
<b>Balance, December 31, 2019</b>	\$ 229,475	\$ 2,230	\$ 14,043,727	\$ (917,227)	\$ (1,072)	\$ 29,456	\$ 13,386,589
Cumulative effect adjustment related to ASC 326 adoption	—	—	—	(150,213)	—	—	(150,213)
<b>Balance, January 1, 2020</b>	\$ 229,475	\$ 2,230	\$ 14,043,727	\$ (1,067,440)	\$ (1,072)	\$ 29,456	\$ 13,236,376
Net (loss) income	—	—	—	(1,863,711)	—	2,047	(1,861,664)
Other comprehensive income, net of tax	—	—	—	—	330,177	—	330,177
Preferred stock dividends	—	—	(14,595)	—	—	(2,092)	(16,687)
Capital contribution	—	—	3,073	—	—	87	3,160
<b>Balance, December 31, 2020</b>	\$ 229,475	\$ 2,230	\$ 14,032,205	\$ (2,931,151)	\$ 329,105	\$ 29,498	\$ 11,691,362

(1) Related to the Company's adoption of ASU 2016-02, ASU 2017-12 and ASU 2018-02 on January 1, 2019. See Note 1, Summary of Significant Accounting Policies, for additional information.

See accompanying Notes to Consolidated Financial Statements.



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**BBVA USA BANCSHARES, INC. AND SUBSIDIARIES  
CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Years Ended December 31,		
	2020	2019	2018
	(In Thousands)		
<b>Operating Activities:</b>			
Net (loss) income	\$ (1,861,664)	\$ 153,407	\$ 763,429
Adjustments to reconcile net income to net cash provided by operating activities:			
Depreciation and amortization	330,584	262,491	267,640
Goodwill impairment	2,185,000	470,000	—
Securities impairment	—	215	592
Amortization of intangibles	—	—	5,104
Amortization (accretion) of discount, loan fees and purchase market adjustments, net	23,834	(34,913)	(53,687)
Provision for credit losses	966,129	597,444	365,420
Net change in trading account assets	(288,473)	(236,320)	(17,160)
Net change in trading account liabilities	44,870	(29,486)	3,448
Originations and purchases of mortgage loans held for sale	(1,447,176)	(767,998)	(626,747)
Sale of mortgage loans held for sale	1,398,282	754,245	643,954
Deferred tax benefit	(150,459)	(27,197)	(5,418)
Investment securities gains, net	(22,616)	(29,961)	—
Net (gain) loss on sale of premises and equipment	(134)	(5,218)	1,103
Net gain on sale of loans	—	(1,179)	—
Gain on sale of mortgage loans held for sale	(75,634)	(29,539)	(18,863)
Net (gain) loss on sale of other real estate and other assets	(319)	1,691	(90)
Decrease (increase) in other assets	256,709	64,289	(320,369)
Increase (decrease) in other liabilities	107,101	(84,020)	122,538
<b>Net cash provided by operating activities</b>	<b>1,466,034</b>	<b>1,057,951</b>	<b>1,130,894</b>
<b>Investing Activities:</b>			
Proceeds from sales of debt securities available for sale	863,712	2,442,176	—
Proceeds from prepayments, maturities and calls of debt securities available for sale	4,423,041	5,005,812	3,831,344
Purchases of debt securities available for sale	(3,728,723)	(3,555,480)	(3,752,847)
Proceeds from sales of equity securities	96,328	184,814	906,430
Purchases of equity securities	(13,169)	(189,039)	(869,469)
Proceeds from prepayments, maturities and calls of debt securities held to maturity	1,235,173	427,237	390,847
Purchases of debt securities held to maturity	(5,046,970)	(4,351,535)	(1,211,424)
Net change in loan portfolio	(2,039,516)	(695,625)	(4,148,848)
Purchase of premises and equipment	(151,176)	(135,635)	(138,997)
Proceeds from sale of premises and equipment	2,190	10,466	5,732
Proceeds from sales of loans	2,155	1,374,809	293,996
Proceeds from settlement of BOLI policies	12,503	4,513	4,321
Cash payments for premiums of BOLI policies	—	(26)	(34)
Proceeds from sales of other real estate owned	17,828	27,922	23,407
<b>Net cash (used in) provided by investing activities</b>	<b>(4,326,624)</b>	<b>550,409</b>	<b>(4,665,542)</b>
<b>Financing Activities:</b>			
Net increase in total deposits	10,879,372	2,833,454	2,931,466
Net increase in federal funds purchased and securities sold under agreements to repurchase	11,450	70,753	82,684
Net decrease in other short-term borrowings	—	—	(17,996)
Proceeds from FHLB and other borrowings	2,000	4,436,995	23,323,916
Repayment of FHLB and other borrowings	(229,999)	(4,790,234)	(23,280,212)
Vesting of restricted stock	—	(2,914)	(712)
Capital contribution	3,160	196	72
Preferred dividends paid	(16,687)	(20,103)	(19,140)
Issuance of common stock	—	802	—
Common dividends paid	—	(482,000)	(255,000)
<b>Net cash provided by financing activities</b>	<b>10,649,296</b>	<b>2,046,949</b>	<b>2,765,078</b>
Net increase (decrease) in cash, cash equivalents and restricted cash	7,788,706	3,655,309	(769,570)
Cash, cash equivalents and restricted cash at beginning of year	7,156,689	3,501,380	4,270,950
<b>Cash, cash equivalents and restricted cash at end of year</b>	<b>\$ 14,945,395</b>	<b>\$ 7,156,689</b>	<b>\$ 3,501,380</b>

See accompanying Notes to Consolidated Financial Statements.

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**BBVA USA BANCSHARES, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(1) Summary of Significant Accounting Policies**

***Nature of Operations***

BBVA USA Bancshares, Inc., headquartered in Houston, Texas, is a wholly owned subsidiary of BBVA.

The Bank, the Company's largest subsidiary, headquartered in Birmingham, Alabama, operates banking centers in Alabama, Arizona, California, Colorado, Florida, New Mexico and Texas. The Bank operates under the brand name BBVA USA, which is a trade name and trademark of BBVA USA Bancshares, Inc.

The Bank performs banking services customary for full service banks of similar size and character. Such services include receiving demand and time deposits, making personal and commercial loans and furnishing personal and commercial checking accounts. The Bank offers, either directly or through its subsidiaries and affiliates, a variety of services, including portfolio management and administration and investment services to estates and trusts; term life insurance, variable annuities, property and casualty insurance and other insurance products; investment advisory services; a variety of investment services and products to institutional and individual investors; discount brokerage services, mutual funds and fixed-rate annuities; and lease financing services.

***Proposed Acquisition by PNC***

On November 15, 2020, PNC entered into a Stock Purchase Agreement with BBVA for the purchase by PNC of 100% of the issued and outstanding shares of the Company for \$11.6 billion in cash on hand in a fixed price structure. PNC is not acquiring BSI, Propel Venture Partners Fund I, L.P. and BBVA Processing Services, Inc. Immediately following the closing of the stock purchase, PNC intends to merge the Parent with and into PNC, with PNC continuing as the surviving entity. Post-closing, PNC intends to merge BBVA USA with and into PNC Bank, National Association, an indirect wholly owned subsidiary of PNC, with PNC Bank continuing as the surviving entity. The transaction is subject to regulatory approvals and certain other customary closing conditions.

***Basis of Presentation***

The accompanying Consolidated Financial Statements include the accounts of the Company and its subsidiaries for the years ended December 31, 2020, 2019 and 2018. All intercompany accounts and transactions and balances have been eliminated in consolidation.

The Company has evaluated subsequent events through the filing date of this Annual Report on Form 10-K, to determine if either recognition or disclosure of significant events or transactions is required.

The accounting policies followed by the Company and its subsidiaries and the methods of applying these policies conform with U.S. GAAP and with practices generally accepted within the banking industry. Certain policies that significantly affect the determination of financial position, results of operations and cash flows are summarized below.

***Use of Estimates***

The preparation of the Consolidated Financial Statements in conformity with generally accepted accounting principles in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period, the most significant of which relate to the allowance for loan losses and goodwill impairment. Actual results could differ from those estimates.

***Correction of Immaterial Accounting Error***

During the year ended December 31, 2018, income tax expense included \$11.4 million of income tax expense related to the correction of an error in prior periods that resulted from an incorrect calculation of the proportional amortization of the Company's Low Income Housing Tax Credit investments. This error primarily related to 2017 and was corrected in the second quarter of 2018.

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The Company has evaluated the effect of this correction on prior interim and annual periods' consolidated financial statements in accordance with the guidance provided by SEC Staff Accounting Bulletin No. 108, codified as SAB Topic 1.N, Considering the Effects of Prior Year Misstatements When Quantifying Misstatements in Current Year Financial Statements, and concluded that no prior annual period is materially misstated. In addition, the Company has considered the effect of this correction on the Company's December 31, 2018 financial results, and concluded that the impact on these periods was not material.

#### ***Cash and cash equivalents***

The Company classifies cash on hand, amounts due from banks, federal funds sold, securities purchased under agreements to resell and interest bearing deposits as cash and cash equivalents. These instruments have original maturities of three months or less.

#### ***Securities Purchased Under Agreements to Resell and Securities Sold Under Agreements to Repurchase***

Securities purchased under agreements to resell and securities sold under agreements to repurchase are generally accounted for as collateralized financing transactions and are recorded at the amounts at which the securities were acquired or sold plus accrued interest. The securities pledged or received as collateral are generally U.S. government and federal agency securities. The Company's policy is to take possession of securities purchased under agreements to resell. The fair value of collateral either received from or provided to a third party is continually monitored and adjusted as deemed appropriate.

#### ***Securities***

The Company classifies its debt securities into one of three categories based upon management's intent and ability to hold the debt securities: (i) trading account assets and liabilities, (ii) debt securities held to maturity or (iii) debt securities available for sale. Debt securities held in a trading account are required to be reported at fair value, with unrealized gains and losses included in earnings. The Company classifies purchases, sales, and maturities of trading securities held for investment purposes as cash flows from investing activities. Cash flows related to trading securities held for trading purposes are reported as cash flows from operating activities. Debt securities held to maturity are stated at cost adjusted for amortization of premiums and accretion of discounts. The related amortization and accretion is determined by the interest method and is included as a noncash adjustment in the net cash provided by operating activities in the Company's Consolidated Statements of Cash Flows. The Company has the ability, and it is management's intention, to hold such securities to maturity. Debt securities available for sale are recorded at fair value. Increases and decreases in the net unrealized gain or loss on the portfolio of debt securities available for sale are reflected as adjustments to the carrying value of the portfolio and as an adjustment, net of tax, to accumulated other comprehensive income. See Note 19, Fair Value Measurements, for information on the determination of fair value.

Interest earned on trading account assets, debt securities available for sale and debt securities held to maturity is included in interest income in the Company's Consolidated Statements of Income. Net realized gains and losses on the sale of debt securities available for sale, computed principally on the specific identification method, are shown separately in noninterest income in the Company's Consolidated Statements of Income. Net gains and losses on the sale of trading account assets and liabilities are recognized as a component of other noninterest income in the Company's Consolidated Statements of Income.

The Company records its HTM debt securities at amortized cost when management has the positive intent and ability to hold them to maturity. Debt securities are classified as AFS when they might be sold before they mature. The Company records its AFS debt securities at fair value with unrealized holding gains and losses reported in other comprehensive income.

The Company measures expected credit losses on held to maturity debt securities on a collective basis by major security type. The estimate of expected credit losses considers historical credit loss information that is adjusted for current conditions and reasonable and supportable forecasts. The majority of the Company's HTM debt securities portfolio consists of U.S. government entities and agencies which are either explicitly or implicitly guaranteed by the U.S. government, are highly rated by major credit rating agencies and inherently have minimal risk of nonpayment and therefore has applied a zero credit loss assumption for these securities.

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Under the revised guidance of ASC 326, if the fair value of a security falls below the amortized cost basis, the security will be evaluated to determine if any of the decline in value is attributable to credit losses or other factors. In making this assessment, the Company considers the extent to which fair value is less than amortized cost, any changes to the rating of the security, and adverse conditions specially related to the security, among other factors. If it is determined that a credit loss exists then an allowance for credit losses is recorded for the credit loss, limited by the amount that the fair value is less than the amortized cost basis. If the credit subsequently improves, the allowance is reversed. When the Company intends to sell an impaired AFS debt security or it is more likely than not that the security will be required to be sold prior to recovering the amortized cost basis, the security's amortized cost basis is written down to fair value through income.

A debt security is placed on nonaccrual status at the time any principal or interest payments become 90 days delinquent. The Company has elected to not measure an allowance on its accrued interest receivable as a result of the timely reversal of interest receivable deemed uncollectible. Interest accrued but not received for a security placed on nonaccrual is reversed against interest income.

### **Loans Held for Sale**

Loans held for sale are recorded at either estimated fair value, if the fair value option is elected, or the lower of cost or estimated fair value. The Company applies the fair value option accounting guidance codified under the FASB's ASC Topic 825, *Financial Instruments*, for single family real estate mortgage loans originated for sale in the secondary market. Under the fair value option, all changes in the applicable loans' fair value, which includes the value attributable to the servicing of the loan, are recorded in earnings. Loans classified as held for sale that were not originated for resale in the secondary market are accounted for under the lower of cost or fair value method and are evaluated on an individual basis.

### **Loans**

Loans that management has the intent and ability to hold for the foreseeable future or until maturity or pay-off are considered held-for-investment. Loans are stated at amortized cost, net of the allowance for loan losses. Amortized cost, or the recorded investment, is the principal balance outstanding, adjusted for charge-offs, deferred loan fees and direct costs on originated loans and unamortized premiums or discounts on purchased loans. Accrued interest receivable is reported in other assets on the Company's Consolidated Balance Sheets. Interest income is accrued on the principal balance outstanding and is recognized on the interest method. Loan fees, net of direct costs and unamortized premiums and discounts are deferred and amortized as an adjustment to the yield of the related loan over the term of the loan and are included as a noncash adjustment in the net cash provided by operating activities in the Company's Consolidated Statement of Cash Flows.

The Company has elected to not measure an allowance on its accrued interest receivable as a result of the timely reversal of interest receivable deemed uncollectible. It is the general policy of the Company to stop accruing interest income and apply subsequent interest payments as principal reductions when any commercial, industrial, commercial real estate or construction loan is 90 days or more past due as to principal or interest and/or the ultimate collection of either is in doubt, unless collection of both principal and interest is assured by way of collateralization, guarantees or other security. Accrual of interest income on consumer loans, including residential real estate loans, is generally suspended when any payment of principal or interest is more than 90 days delinquent or when foreclosure proceedings have been initiated or repossession of the underlying collateral has occurred. When a loan is placed on a nonaccrual status, any interest previously accrued but not collected is reversed against current interest income unless the fair value of the collateral for the loan is sufficient to cover the accrued interest.

In general, a loan is returned to accrual status when none of its principal and interest is due and unpaid and the Company expects repayments of the remaining contractual principal and interest or when it is determined to be well secured and in the process of collection. Charge-offs on commercial loans are recognized when available information confirms that some or all of the balance is uncollectible. Consumer loans are subject to mandatory charge-off at a specified delinquency date consistent with regulatory guidelines. In general, charge-offs on consumer loans are recognized at the earlier of the month of liquidation or the month the loan becomes 120 days past due; residential loan deficiencies are charged off in the month the loan becomes 180 days past due; and credit card loans are charged off before the end of the month when the loan becomes 180 days past due with the related interest



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accrued but not collected reversed against current income. The Company determines past due or delinquency status of a loan based on contractual payment terms.

### ***Troubled Debt Restructurings***

A loan is accounted for as a TDR if the Company, for economic or legal reasons related to the borrower's financial difficulties, grants a concession to the borrower that it would not otherwise consider. A TDR typically involves a modification of terms such as establishment of a below market interest rate, a reduction in the principal amount of the loan, a reduction of accrued interest or an extension of the maturity date at a stated interest rate lower than the current market rate for a new loan with similar risk. The Company's policy for measuring the allowance for credit losses on TDRs, including TDRs that have defaulted, is consistent with its policy for other loans held for investment. The Company's policy for returning nonaccrual TDRs to accrual status is consistent with its return to accrual policy for all other loans.

### ***Allowance for Loan Losses***

The allowance for loan losses is a valuation account that is deducted from the loans' amortized cost basis to present the net amount expected to be collected on the loans. Loans are charged off against the allowance when management believes the uncollectibility of a loan balance is confirmed. Management uses discounted cash flows, default probabilities and loss severities to calculate the allowance for loan losses.

Management estimates the allowance balance over the estimated life of the loans using relevant available information, from internal and external sources, relating to past events, current conditions, and reasonable and supportable forecasts. Historical credit loss experience provides the basis for the estimation of expected credit losses. Adjustments to historical loss information are made for differences in current loan-specific risk characteristics such as differences in underwriting standards, portfolio mix, delinquency level, or term as well as for changes in environmental conditions, such as changes in unemployment rates, gross domestic product, or other relevant factors. The Company has internally developed a macroeconomic forecast which projects over a four-year reasonable and supportable forecast period. Management may change the horizon of the forecast based on changes in sources of forecast information or Management's ability to develop a reasonable and supportable economic forecast. After the reasonable and supportable forecast period, the Company reverts to long run historical average default probabilities and loss severities using a linear function, with a reversion speeds that differ by portfolio.

Economic Forecast: Management selects economic variables it believes to be most relevant based on the composition of the loan portfolio and customer base, including forecasted levels of employment, gross domestic product, real estate price indices, interest rates and corporate bond spreads. The Company uses an internally formulated and approved single baseline economic scenario for the collective estimation. However, management will assess the uncertainty associated with the baseline scenario in each period, and may make adjustments based on alternative scenarios applied through the qualitative framework.

Determining the period to estimate expected credit losses: Expected credit losses are estimated over the contractual term of the loans, adjusted for expected prepayments when appropriate. The contractual term excludes expected extensions, renewals, and modifications unless management has a reasonable expectation at the reporting date that a troubled debt restructuring will be executed with an individual borrower, or an extension or renewal option is included in the contract at the reporting date that is not unconditionally cancellable by the Company. While the Company does have contracts with extension or renewal options included, the vast majority are considered unconditionally cancellable.

The Company monitors the entire loan portfolio so that risks in the portfolio can be identified on a timely basis and an appropriate allowance maintained. Loan review procedures, including loan grading, periodic credit rescoring and trend analysis of portfolio performance, are utilized by the Company in order to ensure that potential problem loans are identified. Management's involvement continues throughout the process and includes participation in the work-out process and recovery activity. These formalized procedures are monitored internally and by regulatory agencies. The allowance for credit losses is measured on a collective basis when similar risk characteristics exist. The Company has identified the following portfolio segments: commercial, financial and agricultural; commercial real estate; residential real estate; and consumer. Commercial loans utilize internal risk ratings aligned with regulatory classifications to assess risks. Consumer loans utilize credit scoring models as the basis for assessing risk

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of consumer borrowers. The Company estimates the present value of cash shortfalls resulting from the sum of the marginal losses occurring in each time period, on an annual basis, over the estimated remaining life of the loan. The marginal losses are derived from the projection of principal balance, inclusive of principal cash flow and prepayment schedules, and parameters reflecting the severity of losses (LGD) in the case of default that is given by the marginal probability of default (Marginal PD) for each period of the portfolio's lifetime. The Company estimates a point in time Marginal PD and LGD utilizing recent historical data per portfolio, which are then transformed via macroeconomic models using the aforementioned correlated macroeconomic variables included in the forecasted scenario.

The allowance for credit losses on loans that do not share similar risk characteristics are estimated on an individual basis. Individual evaluations are typically performed for nonaccrual loans and certain accruing loans, based on dollar thresholds. These loans receive specific reserves allocated based on the present value of the loan's expected future cash flows, discounted at the loan's original effective rate, except where foreclosure or liquidation is probable or when the cash flows are predominately dependent on the value of the collateral. In these circumstances, impairment is measured based upon the fair value less cost to sell of the collateral.

The Company adjusts the loss estimates described above when it is determined that expected credit losses may not have been captured in the loss estimates. To adjust the loss estimates, the Company considers qualitative factors such as changes in risk profile/composition; current economic and business conditions and uncertainty of outlook, potentially including alternative economic scenarios; limitations in the data or models used in the collective estimation; credit risk management practices; and other external/environmental factors.

In order to estimate an allowance for credit losses on letters of credit and unfunded commitments, the Company uses a process consistent with that used in developing the allowance for loan losses. The Company estimates future fundings of current, noncancellable, unfunded commitments based on historical funding experience of these commitments before default and adjusted based on historical cancellations. Allowance for loan loss factors, which are based on product and loan grade, and are consistent with the factors used for loans, are applied to these funding estimates and discounted to the present value to arrive at the reserve balance. The allowance for credit losses on letters of credit and unfunded commitments is recognized in accrued expenses and other liabilities on the Company's Consolidated Balance Sheets with changes recognized within noninterest expense in the Company's Consolidated Statements of Income. See Note 15, Commitments, Contingencies and Guarantees for additional information.

The allowance for loan losses for periods before 2020 is established as follows:

- Loans with outstanding balances greater than \$1 million that are nonaccrual and all TDRs are evaluated individually consistent with ASC 310, and specific reserves are allocated based on the present value of the loan's expected future cash flows, discounted at the loan's original effective interest rate, except where foreclosure or liquidation is probable or when the primary source of repayment is provided by real estate collateral. In these circumstances, impairment is measured based upon the fair value less cost to sell of the collateral.
- Loans in the remainder of the portfolio are collectively evaluated for impairment consistent with ASC 450 using statistical models based on historical performance data, adjusted for qualitative factors.

### ***Premises and Equipment***

Premises, furniture, fixtures, equipment, assets under capital leases and leasehold improvements are stated at cost less accumulated depreciation or amortization. Land is stated at cost. In addition, purchased software and costs of computer software developed for internal use are capitalized provided certain criteria are met. Depreciation is computed principally using the straight-line method over the estimated useful lives of the related assets, which ranges between 1 and 40 years. Leasehold improvements are amortized on a straight-line basis over the lesser of the lease terms or the estimated useful lives of the improvements.

### ***Leases***

The Company leases certain land, office space, and branches. These leases are generally for periods of 10 to 20 years with various renewal options. The Company, by policy, does not include renewal options for facility leases as part of its right-of-use assets and lease liabilities unless they are deemed reasonably certain to be exercised. Variable

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lease payments that are dependent on an index or a rate are initially measured using the index or rate at the commencement date and are included in the measurement of lease liability. Variable lease payments that are not dependent on an index or a rate or changes in variable payments based on an index or rate after the commencement date are excluded from the measurement of the lease liability and recognized in profit and loss in accordance with ASC Topic 842, *Leases*. Variable lease payments are defined as payments made for the right to use an asset that vary because of changes in facts or circumstances occurring after the commencement date, other than the passage of time.

The Company has made a policy election to not apply the recognition requirements of ASC Topic 842, *Leases*, to all short-term leases. Instead, the short-term lease payments will be recognized in the income statement on a straight-line basis over the lease term and variable lease payments in the period in which the obligation for those payments is incurred. As a practical expedient, the Company has also made a policy election to not separate nonlease components from lease components and instead account for each separate lease component and the nonlease components associated with that lease component as a single lease component.

The Company determines whether a contract contains a lease based on whether a contract, or a part of a contract, that conveys the right to control the use of an identified asset for a period of time in exchange for consideration. The discount rate is determined as the rate implicit in the lease or when a rate cannot be readily determined, the Company's incremental borrowing rate. The incremental borrowing rate is the rate of interest that the Company would have to pay to borrow on a collateralized basis over a similar term an amount equal to the lease payments in a similar economic environment.

#### ***Bank Owned Life Insurance***

The Company maintains life insurance policies on certain of its executives and employees and is the owner and beneficiary of the policies. The Company invests in these policies, known as BOLI, to provide an efficient form of funding for long-term retirement and other employee benefits costs. The Company records these BOLI policies within bank owned life insurance on the Company's Consolidated Balance Sheets at each policy's respective cash surrender value, with changes recorded in noninterest income in the Company's Consolidated Statements of Income.

#### ***Goodwill***

Goodwill represents the excess of the purchase price over the estimated fair value of identifiable net assets associated with acquisition transactions. Goodwill is assigned to each of the Company's reporting units and tested for impairment annually as of October 31 or on an interim basis if events or circumstances change that would more likely than not reduce the fair value of the reporting unit below its carrying value.

If, after considering all relevant events and circumstances, the Company determines it is not more-likely-than-not that the fair value of a reporting unit is less than its carrying amount, then performing an impairment test is not necessary. If the Company elects to bypass the qualitative analysis, or concludes via qualitative analysis that it is more-likely-than-not that the fair value of a reporting unit is less than its carrying value, a goodwill impairment test is performed. If the carrying amount of a reporting unit exceeds its fair value, an impairment loss is recognized in an amount equal to that excess.

The Company has defined its reporting unit structure to include: Commercial Banking and Wealth, Retail Banking, and Corporate and Investment Banking. Each of the defined reporting units was tested for impairment as of October 31, 2020. See Note 7, Goodwill, for a further discussion.

#### ***Other Real Estate Owned***

Assets acquired through, or in lieu of, loan foreclosure are held for sale and are initially recorded at the lower of recorded balance of the loan or fair value less costs to sell of the collateral assets at the date of foreclosure, establishing a new cost basis. Subsequent to foreclosure, OREO is carried at the lower of carrying amount or fair value less costs to sell and is included in other assets on the Consolidated Balance Sheets. Gains and losses on the sales and write-downs on such properties and operating expenses from these OREO properties are included in other noninterest expense in the Company's Consolidated Statements of Income.

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### **Accounting for Transfers and Servicing of Financial Assets**

The Company accounts for transfers of financial assets as sales when control over the transferred assets is surrendered. Control is generally considered to have been surrendered when (1) the transferred assets are legally isolated from the Company, even in bankruptcy or other receivership, (2) the transferee has the right to pledge or exchange the assets with no conditions that constrain the transferee and provide more than a trivial benefit to the Company, and (3) the Company does not maintain the obligation or unilateral ability to reclaim or repurchase the assets. If these sale criteria are met, the transferred assets are removed from the Company's balance sheet and a gain or loss on sale is recognized. If not met, the transfer is recorded as a secured borrowing, and the assets remain on the Company's balance sheet, the proceeds from the transaction are recognized as a liability, and gain or loss on sale is deferred until the sale criterion are achieved.

The Company has one primary class of MSR related to residential real estate mortgages. These mortgage servicing rights are recorded in other assets on the Consolidated Balance Sheets at fair value with changes in fair value recorded as a component of mortgage banking income in the Company's Consolidated Statements of Income. See Note 4, Loan Sales and Servicing, for a further discussion.

### **Revenue from Contracts with Customers**

The following is a discussion of key revenues within the scope of ASC 606, *Revenue from Contracts with Customers*:

- *Service charges on deposit accounts* - Revenue from service charges on deposit accounts is earned through cash management, wire transfer, and other deposit-related services; as well as overdraft, non-sufficient funds, account management and other deposit-related fees. Revenue is recognized for these services either over time, corresponding with deposit accounts' monthly cycle, or at a point in time for transactional related services and fees.
- *Card and merchant processing fees* - Card and merchant processing fees consists of interchange fees from consumer credit and debit cards processed by card association networks, merchant services, and other card related services. Interchange rates are generally set by the credit card associations and based on purchase volumes and other factors. Interchange fees are recognized as transactions occur. Merchant services income represents account management fees and transaction fees charged to merchants for the processing of card association transactions. Merchant services revenue is recognized as transactions occur, or as services are performed.
- *Investment banking and advisory fees* - Investment banking and advisory fees primarily represent revenues earned by the Company for various corporate services including advisory, debt placement and underwriting. Revenues for these services are recorded at a point in time or upon completion of a contractually identified transaction. Underwriting costs are presented gross against underwriting revenues.
- *Money transfer income* - Money transfer income represents income from the Parent's wholly owned subsidiary, BBVA Transfer Holdings, Inc., which engages in money transfer services, including money transmission and foreign exchange services. Money transfer income is recognized as transactions occur.
- *Asset management, retail investment, and commissions fees* - Asset management, retail investment, and commissions fees consists of fees generated from money management transactions and treasury management services, along with mutual fund and annuity sales fee income. Revenue from trade execution and brokerage services is earned through commissions from trade execution on behalf of clients. Revenue from these transactions is recognized at the trade date. Any ongoing service fees are recognized on a monthly basis as services are performed. Trust and asset management services include asset custody and investment management services provided to individual and institutional customers. Revenue is recognized monthly based on a minimum annual fee, and the market value of assets in custody. Additional fees are recognized for transactional activity. Insurance revenue is earned through commissions on insurance sales and earned at a point in time. These revenues are recorded in asset management fees and investment services sales fees within non-interest income in the Company's Consolidated Statements of Income.



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### **Advertising Costs**

Advertising costs are generally expensed as incurred and recorded as marketing expense, a component of noninterest expense in the Company's Consolidated Statements of Income.

### **Income Taxes**

The Company and its eligible subsidiaries file a consolidated federal income tax return. The Company files separate tax returns for subsidiaries that are not eligible to be included in the consolidated federal income tax return. Based on the laws of the respective states where it conducts business operations, the Company either files consolidated, combined or separate tax returns.

Deferred tax assets and liabilities are determined based on temporary differences between financial reporting and tax bases of assets and liabilities and are measured using the tax rates and laws that are expected to be in effect when the differences are anticipated to reverse. The effect on deferred tax assets and liabilities of a change in tax rates is recognized as income or expense in the period the change is incurred. In evaluating the Company's ability to recover its deferred tax assets within the jurisdiction from which they arise, the Company must consider all available evidence, including scheduled reversals of deferred tax liabilities, projected future taxable income, tax planning strategies, and the results of recent operations. A valuation allowance is recognized for a deferred tax asset, if based on the available evidence, it is more likely than not that some portion or all of a deferred tax asset will not be realized.

The Company recognizes income tax benefits associated with uncertain tax positions, when, in its judgment, it is more likely than not of being sustained on the basis of the technical merits. For a tax position that meets the more-likely-than-not recognition threshold, the Company initially and subsequently measures the tax benefit as the largest amount that the Company judges to have a greater than 50% likelihood of being realized upon ultimate settlement with the taxing authority.

The Company recognizes interest and penalties related to unrecognized tax benefits as a component of other noninterest expense in the Company's Consolidated Statements of Income. Accrued interest and penalties are included within accrued expenses and other liabilities on the Company's Consolidated Balance Sheets.

The Company applies the proportional amortization method in accounting for its qualified Low Income Housing Tax Credit investments. This method recognizes the amortization of the investment as a component of income tax expense. At December 31, 2020 and 2019, net Low Income Housing Tax Credit investments were \$585 million and \$542 million, respectively, and are included in other assets on the Company's Consolidated Balance Sheets.

### **Noncontrolling Interests**

The Company applies the accounting guidance codified in ASC Topic 810, *Consolidation*, related to the treatment of noncontrolling interests. This guidance requires the amount of consolidated net income attributable to the parent and to the noncontrolling interests be clearly identified and presented on the face of the consolidated financial statements.

The noncontrolling interests attributable to the Company's REIT preferred securities and mezzanine investment fund (see Note 11, Shareholder's Equity, for a discussion of the preferred securities) are reported within shareholder's equity, separately from the equity attributable to the Company's shareholder. The dividends paid to the REIT preferred shareholders and other mezzanine investment fund investors are reported as reductions in shareholder's equity in the Consolidated Statements of Shareholder's Equity, separately from changes in the equity attributable to the Company's shareholder.

### **Accounting for Derivatives and Hedging Activities**

A derivative is a financial instrument that derives its cash flows, and therefore its value, by reference to an underlying instrument, index or referenced interest rate. These instruments include interest rate swaps, caps, floors, financial forwards and futures contracts, foreign exchange contracts, options written and purchased. The Company mainly uses derivatives to manage economic risk related to commercial loans, long-term debt and other funding sources. The Company also uses derivatives to facilitate transactions on behalf of its customers.

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All derivative instruments are recognized on the Company's Consolidated Balance Sheets at their fair value. The Company does not offset fair value amounts under master netting agreements. Fair values are estimated using pricing models and current market data. On the date the derivative instrument contract is entered into, the Company designates the derivative as (1) a fair value hedge, (2) a cash flow hedge, or (3) a free-standing derivative. Changes in the fair value of a derivative instrument that is highly effective and that is designated and qualifies as a fair value hedge, along with the loss or gain on the hedged asset or liability that is attributable to the hedged risk (including losses or gains on firm commitments), are recorded in earnings. Changes in the fair value of a derivative instrument that is highly effective and that is designated and qualifies as a cash flow hedge are recorded in accumulated other comprehensive income, until earnings are affected by the variability of cash flows (e.g., when periodic settlements on a variable-rate asset or liability are recorded in earnings). Changes in the fair value of a free-standing derivative and settlements on the instruments are reported in earnings.

The Company formally documents all relationships between hedging instruments and hedged items, as well as its risk management objective and strategy for undertaking various hedge transactions. This process includes linking all derivative instruments that are designated as fair value or cash flow hedges to specific assets and liabilities on the Company's Consolidated Balance Sheets or to specific firm commitments or forecasted transactions. The Company also formally assesses, both at the hedge's inception and on an ongoing basis, whether the derivative instruments that are used in hedging transactions are highly effective in offsetting changes in fair values or cash flows of hedged items.

The Company discontinues hedge accounting prospectively when: (1) it is determined that the derivative instrument is no longer highly effective in offsetting changes in the fair value or cash flows of a hedged item (including firm commitments or forecasted transactions); (2) the derivative instrument expires or is sold, terminated or exercised; (3) the derivative instrument is de-designated as a hedge instrument because it is unlikely that a forecasted transaction will occur; (4) a hedged firm commitment no longer meets the definition of a firm commitment; or (5) management determines that designation of the derivative instrument as a hedge instrument is no longer appropriate.

When hedge accounting is discontinued because it is determined that the derivative instrument no longer qualifies as an effective fair value or cash flow hedge, the derivative instrument continues to be carried on the Company's Consolidated Balance Sheets at its fair value, with changes in the fair value included in earnings. Additionally, for fair value hedges, the hedged asset or liability is no longer adjusted for changes in fair value and the existing basis adjustment is amortized or accreted as an adjustment to the yield over the remaining life of the asset or liability. For cash flow hedges, when hedge accounting is discontinued, but the hedged cash flows or forecasted transaction are still expected to occur, the unrealized gains and losses that were accumulated in other comprehensive income are recognized in earnings in the same period when the earnings are affected by the hedged cash flows or forecasted transaction. When a cash flow hedge is discontinued, because the hedged cash flows or forecasted transactions are not expected to occur, unrealized gains and losses that were accumulated in other comprehensive income are recognized in earnings immediately.

### ***Recently Adopted Accounting Standards***

#### *Credit Losses*

In June 2016, the FASB issued ASU 2016-13, *Financial Instruments - Credit Losses*, which introduces new guidance for the accounting for credit losses on instruments within its scope. The new approach changes the impairment model for most financial assets, and will require the use of an "expected credit loss" model for financial instruments measured at amortized cost and certain other instruments. This model applies to receivables, loans, held-to-maturity debt securities, and off-balance sheet credit exposures. This model requires entities to estimate the lifetime expected credit loss on such instruments and record an allowance that represents the portion of the amortized cost basis that the entity does not expect to collect. This allowance is deducted from the financial asset's amortized cost basis to present the net amount expected to be collected. The new expected credit loss model also applies to purchased financial assets with credit deterioration, superseding current accounting guidance for such assets.

The amended guidance also amends the impairment model for available-for-sale debt securities, requiring entities to determine whether all or a portion of the unrealized loss on such securities is a credit loss, and also eliminating the

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option for management to consider the length of time a security has been in an unrealized loss position as a factor in concluding whether or not a credit loss exists. The amended model states that an entity will recognize an allowance for credit losses on available-for-sale debt securities, instead of a direct reduction of the amortized cost basis of the investment, as required under current guidance. As a result, entities recognize improvements to estimated credit losses on available-for-sale debt securities immediately in earnings as opposed to in interest income over time. There are also additional disclosure requirements included in this guidance.

In November 2018, the FASB issued ASU 2018-19 and in April, May and November 2019 and February 2020, the FASB issued ASU 2019-04, ASU 2019-05, ASU 2019-11, and ASU 2020-02 respectively, which made minor clarifications to the guidance in ASU 2016-13, collectively ASC 326.

The Company's implementation process included loss model development, data sourcing and validation, development of governance processes, development of a qualitative framework, documentation and governance surrounding economic forecast for credit loss purposes, evaluation of technical accounting topics, updates to allowance policies and methodology documentation, development of reporting processes and related internal controls.

The Company adopted ASC 326, as amended on January 1, 2020 using a modified retrospective method for all financial assets measured at amortized cost and off-balance-sheet credit exposures. Results for reporting periods beginning after January 1, 2020 are presented under this ASU, while prior period amounts continue to be reported in accordance with previously applicable GAAP. The Company recorded a net of tax increase to accumulated deficit of \$150.2 million as of January 1, 2020 for the cumulative effect of adopting ASC 326.

The Company adopted this ASC 326 using the prospective transition approach for debt securities for which other-than-temporary impairment has been recognized prior to January 1, 2020. As a result, the amortized cost basis remained the same before and after the effective date of ASC 326. The effective interest rate on these debt securities was not changed. Amounts previously recognized in accumulated other comprehensive income as of January 1, 2020 related to improvements in cash flows expected to be collected will be accreted into income over the remaining life of the asset. Recoveries of amounts previously written off relating to improvements in cash flows after January 1, 2020 will be recorded in earnings when received.

The amended guidance in ASC 326 eliminates the current accounting model for purchased-credit-impaired loans, but requires an allowance to be recognized for purchased-credit-deteriorated assets (those that have experienced more-than-insignificant deterioration in credit quality since origination). The Company had no impact from purchased-credit-deteriorated assets upon adoption.

The following table illustrates the impact of ASC 326.

	January 1, 2020		
	As Reported Under ASC 326	Pre-ASC Adoption	Impact of ASC 326 Adoption
(In Thousands)			
<b>Assets:</b>			
Allowance for credit losses on debt securities held to maturity	\$ 1,847	\$ —	\$ 1,847
Allowance for credit losses on loans	1,105,924	920,993	184,931
<b>Liabilities:</b>			
Allowance for credit losses on letters of credit and unfunded commitments	76,946	66,955	9,991

The Company did not record a material allowance with respect to HTM and AFS securities as the portfolios consist primarily of U.S. Treasury and agency-backed securities that inherently have minimal credit risk.

See Note 2, Debt Securities Available for Sale and Debt Securities Held to Maturity, and Note 3, Loans and Allowance for Loan Losses, for the required disclosures in accordance with ASC 326.

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*Fair Value Measurements*

In August 2018, the FASB issued ASU 2018-13, *Disclosure Framework - Changes to the Disclosure Requirements for Fair Value Measurements*. The amendments in this ASU modified the disclosure requirements for fair value measurements in Topic 820, Fair Value Measurements. The Company adopted this ASU on January 1, 2020. The adoption of this standard did not have material impact on the financial condition or results of operation of the Company. See Note 19, Fair Value Measurements, for the modified disclosure in accordance with this ASU.

*Internal-Use Software*

In August 2018, the FASB issued ASU 2018-15, *Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That is a Service Contract*. The amendments in this ASU align the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software and hosting arrangements that include an internal-use software license. The Company adopted this ASU on January 1, 2020. The adoption of this standard did not have material impact on the financial condition or results of operation of the Company.



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**(2) Debt Securities Available for Sale and Debt Securities Held to Maturity**

The following table presents the adjusted cost and approximate fair value of debt securities available for sale and debt securities held to maturity. As noted in Note 1, Summary of Significant Accounting Policies, the Company adopted ASC 326 on January 1, 2020, which had an immaterial impact on the Company's available for sale debt securities and held to maturity debt securities.

	December 31, 2020			
	Amortized Cost	Gross Unrealized		Fair Value
		Gains	Losses	
(In Thousands)				
<b>Debt securities available for sale:</b>				
U.S. Treasury and other U.S. government agencies	\$ 2,115,915	\$ 45,168	\$ 14,179	\$ 2,146,904
Agency mortgage-backed securities	834,640	32,103	1,095	865,648
Agency collateralized mortgage obligations	2,681,210	50,811	290	2,731,731
States and political subdivisions	617	19	—	636
<b>Total</b>	<b>\$ 5,632,382</b>	<b>\$ 128,101</b>	<b>\$ 15,564</b>	<b>\$ 5,744,919</b>
<b>Debt securities held to maturity:</b>				
U.S. Treasury and other U.S. government agencies	\$ 1,291,900	\$ 112,968	\$ —	\$ 1,404,868
Agency mortgage-backed securities	570,115	2,491	—	572,606
<b>Collateralized mortgage obligations:</b>				
Agency	8,144,522	147,176	27,234	8,264,464
Non-agency	29,186	5,972	209	34,949
Asset-backed securities and other	48,790	1,217	2,681	47,326
States and political subdivisions (1)	467,610	21,047	3,409	485,248
<b>Total</b>	<b>\$ 10,552,123</b>	<b>\$ 290,871</b>	<b>\$ 33,533</b>	<b>\$ 10,809,461</b>

(1) The Company recorded an allowance of \$2 million, at December 31, 2020, related to state and political subdivisions, which is not included in the table above.

	December 31, 2019			
	Amortized Cost	Gross Unrealized		Fair Value
		Gains	Losses	
(In Thousands)				
<b>Debt securities available for sale:</b>				
U.S. Treasury and other U.S. government agencies	\$ 3,145,331	\$ 16,888	\$ 34,694	\$ 3,127,525
Agency mortgage-backed securities	1,322,432	12,444	9,019	1,325,857
Agency collateralized mortgage obligations	2,783,003	7,744	9,622	2,781,125
States and political subdivisions	757	41	—	798
<b>Total</b>	<b>\$ 7,251,523</b>	<b>\$ 37,117</b>	<b>\$ 53,335</b>	<b>\$ 7,235,305</b>
<b>Debt securities held to maturity:</b>				
U.S. Treasury and other U.S. government agencies	\$ 1,287,049	\$ 53,399	\$ —	\$ 1,340,448
<b>Collateralized mortgage obligations:</b>				
Agency	4,846,862	82,105	16,568	4,912,399
Non-agency	37,705	5,923	1,154	42,474
Asset-backed securities and other	52,355	1,266	2,017	51,604
States and political subdivisions	573,075	8,652	7,494	574,233
<b>Total</b>	<b>\$ 6,797,046</b>	<b>\$ 151,345</b>	<b>\$ 27,233</b>	<b>\$ 6,921,158</b>

The investments held within the states and political subdivision caption of debt securities held to maturity relate to private placement transactions underwritten as loans by the Company but meet the definition of a debt security within ASC Topic 320, *Investments – Debt Securities*.

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At December 31, 2020, approximately \$5.4 billion of debt securities were pledged to secure public deposits, securities sold under agreements to repurchase and FHLB advances and for other purposes as required or permitted by law.

At December 31, 2020, approximately 99.99% of the debt securities classified within available for sale are rated “AAA,” the highest possible rating by nationally recognized rating agencies.

The following tables disclose the fair value and the gross unrealized losses of the Company’s available for sale debt securities that were in a loss position at December 31, 2020 and 2019, for which an allowance for credit losses has not been recorded at December 31, 2020. This information is aggregated by investment category and the length of time the individual securities have been in an unrealized loss position.

	December 31, 2020					
	Securities in a loss position for less than 12 months		Securities in a loss position for 12 months or longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	(In Thousands)					
Debt securities available for sale:						
U.S. Treasury and other U.S. government agencies	\$ 6,041	\$ 60	\$ 335,296	\$ 14,119	\$ 341,337	\$ 14,179
Agency mortgage-backed securities	25,710	299	35,326	796	61,036	1,095
Agency collateralized mortgage obligations	96,498	114	162,028	176	258,526	290
<b>Total</b>	<b>\$ 128,249</b>	<b>\$ 473</b>	<b>\$ 532,650</b>	<b>\$ 15,091</b>	<b>\$ 660,899</b>	<b>\$ 15,564</b>

	December 31, 2019					
	Securities in a loss position for less than 12 months		Securities in a loss position for 12 months or longer		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
	(In Thousands)					
Debt securities available for sale:						
U.S. Treasury and other U.S. government agencies	\$ 59,496	\$ 208	\$ 819,360	\$ 34,486	\$ 878,856	\$ 34,694
Agency mortgage-backed securities	245,191	851	592,312	8,168	837,503	9,019
Agency collateralized mortgage obligations	880,485	4,768	579,679	4,854	1,460,164	9,622
<b>Total</b>	<b>\$ 1,185,172</b>	<b>\$ 5,827</b>	<b>\$ 1,991,351</b>	<b>\$ 47,508</b>	<b>\$ 3,176,523</b>	<b>\$ 53,335</b>

As indicated in the previous tables, at December 31, 2020, the Company held debt securities in unrealized loss positions. The Company has not recognized the unrealized losses into income for its securities because they are all backed by the U.S. government or government agencies and management does not intend to sell and it is likely that management will not be required to sell these securities before their anticipated recovery, and the decline in fair value is largely due to changes in interest rates and other market conditions. The fair value is expected to recover as the securities approach maturity.

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The following table presents the activity in the allowance for debt securities held to maturity losses.

	<b>Held to Maturity Debt Securities</b>
	<b>(In Thousands)</b>
<b>Year Ended December 31, 2020</b>	
Allowance for debt securities held to maturity losses:	
Balance at beginning of period, prior to adoption of ASC 326	\$ —
Impact of adopting ASC 326	1,847
<b>Beginning balance, after adoption of ASC 326</b>	<b>1,847</b>
Provision for credit loss expense	331
Securities charged off	—
Recoveries	—
<b>Ending balance</b>	<b>\$ 2,178</b>

The Company regularly evaluates each held to maturity debt security for credit losses on a quarterly basis. The Company has not recorded a provision for credit loss related to its agency securities because they are all backed by the U.S. government or government agencies and have been deemed to have zero expected credit loss as of December 31, 2020. These securities are evaluated quarterly to determine if they still qualify as a zero credit loss security. The Company has non-agency securities that have unrealized losses at December 31, 2020. The Company considers such factors as the extent to which the fair value has been below cost and the financial condition of the issuer.

The Company monitors the credit quality of its HTM debt securities through credit ratings. The following table presents the amortized cost of HTM debt securities, as of December 31, 2020, aggregated by credit quality indicator.

	<b>December 31, 2020</b>						
	<b>Range of Ratings</b>						
	<b>AAA</b>	<b>AA+ / A -</b>	<b>BBB+ / B-</b>	<b>CCC+ / C</b>	<b>D</b>	<b>NR</b>	<b>Total</b>
	<b>(In Thousands)</b>						
<b>Debt securities held to maturity:</b>							
U.S. Treasury and other U.S. government agencies	\$ 1,291,900	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 1,291,900
Agency mortgage-backed securities	570,115	—	—	—	—	—	570,115
<b>Collateralized mortgage obligations:</b>							
Agency	8,144,522	—	—	—	—	—	8,144,522
Non-agency	278	6,840	10,517	5,462	2,533	3,556	29,186
Asset-backed securities and other	—	48,127	200	463	—	—	48,790
States and political subdivisions	—	246,210	221,400	—	—	—	467,610
	<b>\$ 10,006,815</b>	<b>\$ 301,177</b>	<b>\$ 232,117</b>	<b>\$ 5,925</b>	<b>\$ 2,533</b>	<b>\$ 3,556</b>	<b>\$ 10,552,123</b>

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The following table discloses activity related to credit losses for debt securities where a portion of the OTTI was recognized in other comprehensive income.

	Years Ended December 31,	
	2019	2018
	(In Thousands)	
Balance, at beginning of year	\$ 23,416	\$ 22,824
Reductions for securities paid off during the period (realized)	—	—
Additions for the credit component on debt securities in which OTTI was not previously recognized	—	—
Additions for the credit component on debt securities in which OTTI was previously recognized	215	592
Balance, at end of year	<u>\$ 23,631</u>	<u>\$ 23,416</u>

During the years ended December 31, 2019 and 2018, OTTI recognized on held to maturity debt securities totaled \$215 thousand and \$592 thousand, respectively. The debt securities impacted by credit impairment consisted of held to maturity non-agency collateralized mortgage obligations.

The contractual maturities of the securities portfolios are presented in the following table.

December 31, 2020	Amortized Cost	Fair Value
	(In Thousands)	
Debt securities available for sale:		
Maturing within one year	\$ 300,014	\$ 300,073
Maturing after one but within five years	1,400,824	1,443,878
Maturing after five but within ten years	5,694	5,783
Maturing after ten years	410,000	397,806
	<u>2,116,532</u>	<u>2,147,540</u>
Agency mortgage-backed securities and agency collateralized mortgage obligations	3,515,850	3,597,379
Total	<u>\$ 5,632,382</u>	<u>\$ 5,744,919</u>
Debt securities held to maturity:		
Maturing within one year	\$ 20,224	\$ 20,196
Maturing after one but within five years	1,401,764	1,514,760
Maturing after five but within ten years	272,972	289,908
Maturing after ten years	113,340	112,578
	<u>1,808,300</u>	<u>1,937,442</u>
Agency mortgage-backed securities and agency and non-agency collateralized mortgage obligations	8,743,823	8,872,019
Total	<u>\$ 10,552,123</u>	<u>\$ 10,809,461</u>

The gross realized gains and losses recognized on sales of debt securities available for sale are shown in the table below.

	Years Ended December 31,		
	2020	2019	2018
	(In Thousands)		
Gross gains	\$ 22,616	\$ 29,961	\$ —
Gross losses	—	—	—
Net realized gains	<u>\$ 22,616</u>	<u>\$ 29,961</u>	<u>\$ —</u>

At December 31, 2020 and 2019 there were \$21 million and \$28 million, respectively, of unrealized losses, net of tax related to debt securities transferred from available for sale to held to maturity in accumulated other comprehensive income, which are being amortized over the remaining life of those securities.



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### (3) Loans and Allowance for Loan Losses

The following table presents the composition of the loan portfolio.

	December 31,	
	2020	2019
	(In Thousands)	
Commercial loans:		
Commercial, financial and agricultural	\$ 26,605,142	\$ 24,432,238
Real estate – construction	2,498,331	2,028,682
Commercial real estate – mortgage	13,565,314	13,861,478
Total commercial loans	42,668,787	40,322,398
Consumer loans:		
Residential real estate – mortgage	13,327,774	13,533,954
Equity lines of credit	2,394,894	2,592,680
Equity loans	179,762	244,968
Credit card	881,702	1,002,365
Consumer direct	1,929,723	2,338,142
Consumer indirect	4,177,125	3,912,350
Total consumer loans	22,890,980	23,624,459
Total loans	\$ 65,559,767	\$ 63,946,857

Total loans includes unearned income totaling \$252.1 million and \$224.9 million at December 31, 2020 and 2019, respectively; and unamortized deferred costs totaling \$377.7 million and \$376.6 million at December 31, 2020 and 2019, respectively. Accrued interest receivable totaling \$224.3 million and \$204.6 million at December 31, 2020 and 2019, respectively, was reported in other assets on the Company's Consolidated Balance Sheets and is excluded from the related footnote disclosures.

The loan portfolio is diversified geographically, by product type and by industry exposure. Geographically, the portfolio is predominantly in the Sunbelt states, including Alabama, Arizona, Colorado, Florida, New Mexico and Texas, as well as growing but modest exposure in northern and southern California. The loan portfolio's most significant geographic presence is within Texas. The Company monitors its exposure to various industries and adjusts loan production based on current and anticipated changes in the macro-economic environment as well as specific structural, legal and business conditions affecting each broad industry category.

At December 31, 2020, approximately \$14.2 billion of loans were pledged to secure deposits and FHLB advances and for other purposes as required or permitted by law.

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*Allowance for Loan Losses and Credit Quality*

The following table, which excludes loans held for sale, presents a summary of the activity in the allowance for loan losses. The portion of the allowance that has not been identified by the Company as related to specific loan categories has been allocated to the individual portfolio segments on a pro rata basis for purposes of the table below:

	Commercial, Financial and Agricultural	Commercial Real Estate (1)	Residential Real Estate (2)	Consumer (3)	Total Loans
(In Thousands)					
<b>Year Ended December 31, 2020</b>					
Allowance for loan losses:					
Beginning balance, prior to adoption of ASC 326	\$ 408,197	\$ 118,633	\$ 99,089	\$ 295,074	\$ 920,993
Impact of adopting ASC 326	18,389	(35,034)	47,390	154,186	184,931
Beginning balance, after adoption of ASC 326	426,586	83,599	146,479	449,260	1,105,924
Provision for loan losses	335,502	236,493	68,442	325,361	965,798
Loans charged-off	(117,318)	(9,919)	(5,693)	(345,250)	(478,180)
Loan recoveries	13,458	919	5,241	66,314	85,932
Net (charge-offs) recoveries	(103,860)	(9,000)	(452)	(278,936)	(392,248)
Ending balance	<u>\$ 658,228</u>	<u>\$ 311,092</u>	<u>\$ 214,469</u>	<u>\$ 495,685</u>	<u>\$ 1,679,474</u>
<b>Year Ended December 31, 2019</b>					
Allowance for loan losses:					
Beginning balance	\$ 393,315	\$ 112,437	\$ 101,929	\$ 277,561	\$ 885,242
Provision for loan losses	173,271	6,123	3,424	414,626	597,444
Loans charged off	(171,507)	(2,597)	(19,600)	(466,946)	(660,650)
Loan recoveries	13,118	2,670	13,336	69,833	98,957
Net (charge-offs) recoveries	(158,389)	73	(6,264)	(397,113)	(561,693)
Ending balance	<u>\$ 408,197</u>	<u>\$ 118,633</u>	<u>\$ 99,089</u>	<u>\$ 295,074</u>	<u>\$ 920,993</u>
<b>Year Ended December 31, 2018</b>					
Allowance for loan losses:					
Beginning balance	\$ 420,635	\$ 118,133	\$ 109,856	\$ 194,136	\$ 842,760
Provision (credit) for loan losses	44,403	(8,431)	(3,216)	332,664	365,420
Loans charged off	(83,017)	(3,867)	(17,821)	(295,999)	(400,704)
Loan recoveries	11,294	6,602	13,110	46,760	77,766
Net (charge-offs) recoveries	(71,723)	2,735	(4,711)	(249,239)	(322,938)
Ending balance	<u>\$ 393,315</u>	<u>\$ 112,437</u>	<u>\$ 101,929</u>	<u>\$ 277,561</u>	<u>\$ 885,242</u>

- (1) Includes commercial real estate – mortgage and real estate – construction loans.  
(2) Includes residential real estate – mortgage, equity lines of credit and equity loans.  
(3) Includes credit card, consumer direct and consumer indirect loans.

For the year ended December 31, 2020, the increase in the allowance for loan losses was primarily driven by the impact of the COVID-19 pandemic on economic conditions which impacted the Company's economic forecast. During 2020, economic conditions continued to deteriorate due to the impact of the COVID-19 health crisis. As a result, economic projections for gross domestic product declined dramatically and unemployment levels increased significantly with information related to the evolving impacts of the COVID-19 health crisis. Additionally, the allowance for loan losses was impacted by the higher reserves in the commercial portfolio due to downgrades in this portfolio and the impact of declines in oil prices.

The Company has not recorded a provision for credit loss related to its SBA PPP loans because they are guaranteed by the SBA and have been deemed to have zero expected credit loss as of December 31, 2020.

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The table below provides a summary of the allowance for loan losses and related loan balances by portfolio at December 31, 2019.

	<b>Commercial, Financial and Agricultural</b>	<b>Commercial Real Estate (1)</b>	<b>Residential Real Estate (2)</b>	<b>Consumer (3)</b>	<b>Total Loans</b>
(In Thousands)					
December 31, 2019					
Ending balance of allowance attributable to loans:					
Individually evaluated for impairment	\$ 88,164	\$ 13,255	\$ 22,775	\$ 2,638	\$ 126,832
Collectively evaluated for impairment	320,033	105,378	76,314	292,436	794,161
<b>Total allowance for loan losses</b>	<b>\$ 408,197</b>	<b>\$ 118,633</b>	<b>\$ 99,089</b>	<b>\$ 295,074</b>	<b>\$ 920,993</b>
Loans:					
Ending balance of loans:					
Individually evaluated for impairment	\$ 238,653	\$ 78,301	\$ 155,728	\$ 13,362	\$ 486,044
Collectively evaluated for impairment	24,193,585	15,811,859	16,215,874	7,239,495	63,460,813
<b>Total loans</b>	<b>\$ 24,432,238</b>	<b>\$ 15,890,160</b>	<b>\$ 16,371,602</b>	<b>\$ 7,252,857</b>	<b>\$ 63,946,857</b>

- (1) Includes commercial real estate – mortgage and real estate – construction loans.
- (2) Includes residential real estate – mortgage, equity lines of credit and equity loans.
- (3) Includes credit card, consumer direct and consumer indirect loans.

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The following table presents information on nonaccrual loans, by loan class at December 31, 2020.

	December 31, 2020	
	Nonaccrual	Nonaccrual With No Recorded Allowance
	(In Thousands)	
Commercial, financial and agricultural	\$ 540,741	\$ 93,614
Real estate – construction	25,316	—
Commercial real estate – mortgage	442,137	77,629
Residential real estate – mortgage	235,463	—
Equity lines of credit	42,606	—
Equity loans	10,167	—
Credit card	—	—
Consumer direct	10,087	—
Consumer indirect	24,713	—
Total loans	<u>\$ 1,331,230</u>	<u>\$ 171,243</u>

The following table presents information on individually evaluated impaired loans, by loan class at December 31, 2019.

	December 31, 2019					
	Individually Evaluated Impaired Loans With No Recorded Allowance			Individually Evaluated Impaired Loans With a Recorded Allowance		
	Recorded Investment	Unpaid Principal Balance	Allowance	Recorded Investment	Unpaid Principal Balance	Allowance
	(In Thousands)					
Commercial, financial and agricultural	\$ 51,203	\$ 52,991	\$ —	\$ 187,450	\$ 249,486	\$ 88,164
Real estate – construction	—	—	—	5,972	5,979	850
Commercial real estate – mortgage	46,232	51,286	—	26,097	27,757	12,405
Residential real estate – mortgage	—	—	—	111,623	111,623	8,974
Equity lines of credit	—	—	—	15,466	15,472	10,896
Equity loans	—	—	—	28,639	29,488	2,905
Credit card	—	—	—	—	—	—
Consumer direct	—	—	—	11,601	13,596	1,903
Consumer indirect	—	—	—	1,761	1,761	735
Total loans	<u>\$ 97,435</u>	<u>\$ 104,277</u>	<u>\$ —</u>	<u>\$ 388,609</u>	<u>\$ 455,162</u>	<u>\$ 126,832</u>



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The following table presents information on individually evaluated impaired loans, by loan class for the years ended December 31, 2019 and 2018.

	Years Ended December 31,			
	2019		2018	
	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
	(In Thousands)			
Commercial, financial and agricultural	\$ 344,940	\$ 2,160	\$ 293,841	\$ 1,379
Real estate – construction	854	9	8,600	7
Commercial real estate – mortgage	78,889	807	81,989	870
Residential real estate – mortgage	108,606	2,681	108,094	2,658
Equity lines of credit	15,641	649	17,413	748
Equity loans	30,158	1,079	34,290	1,180
Credit card	—	—	—	—
Consumer direct	7,467	458	2,766	59
Consumer indirect	683	1	641	5
Total loans	\$ 587,238	\$ 7,844	\$ 547,634	\$ 6,906

The Company monitors the credit quality of its commercial portfolio using an internal dual risk rating, which considers both the obligor and the facility. The obligor risk ratings are defined by ranges of default probabilities of the borrowers, through internally assigned letter grades (AAA through D2), and the facility risk ratings are defined by ranges of the loss given default. The combination of those two approaches results in the assessment of the likelihood of loss and it is mapped to the regulatory classifications. The Company assigns internal risk ratings at loan origination and at regular intervals subsequent to origination. Loan review intervals are dependent on the size and risk grade of the loan, and are generally conducted at least annually. Additional reviews are conducted when information affecting the loan’s risk grade becomes available. The general characteristics of the risk grades are as follows:

- The Company’s internally assigned letter grades “AAA” through “B-” correspond to the regulatory classification “Pass.” These loans do not have any identified potential or well-defined weaknesses and have a high likelihood of orderly repayment. Exceptions exist when either the facility is fully secured by a CD and held at the Company or the facility is secured by properly margined and controlled marketable securities.
- Internally assigned letter grades “CCC+” through “CCC” correspond to the regulatory classification “Special Mention.” Loans within this classification have potential weaknesses that deserve management’s close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the institution’s credit position at some future date. Special mention loans are not adversely classified and do not expose an institution to sufficient risk to warrant adverse classification.
- Internally assigned letter grades “CCC-” through “D1” correspond to the regulatory classification “Substandard.” A loan classified as substandard is inadequately protected by the current sound worth and paying capacity of the obligor or of the collateral pledged, if any. Substandard loans have a well-defined weakness, or weaknesses, that jeopardize the liquidation of the loan. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.
- The internally assigned letter grade “D2” corresponds to the regulatory classification “Doubtful.” Loans classified as doubtful have all the weaknesses inherent in a loan classified as substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable or improbable.

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The Company considers payment history as a strong indicator of credit quality for the consumer portfolio. Nonperforming loans in the tables below include loans classified as nonaccrual, loans 90 days or more past due and loans modified in a TDR 90 days or more past due.

The following tables, which exclude loans held for sale, illustrate the credit quality indicators associated with the Company's loans, by loan class.

<b>Commercial</b>									
<b>December 31, 2020</b>									
<b>Recorded Investment of Term Loans by Origination Year</b>									
	2020	2019	2018	2017	2016	Prior	Recorded Investment of Revolving Loans	Recorded Investment of Revolving Loans Converted to Term Loans	Total
(In Thousands)									
<b>Commercial, financial and agricultural</b>									
Pass	\$ 5,784,167	\$ 2,691,532	\$ 1,986,737	\$ 3,003,653	\$ 754,848	\$ 3,030,800	\$ 6,861,548	\$ —	\$ 24,113,285
Special Mention	78,988	166,896	193,552	107,194	26,025	102,208	685,822	—	1,360,685
Substandard	38,516	66,725	69,752	96,059	82,947	179,285	499,317	—	1,032,601
Doubtful	16,286	12,248	5,476	709	7,395	5,085	51,372	—	98,571
Total commercial, financial and agricultural	\$ 5,917,957	\$ 2,937,401	\$ 2,255,517	\$ 3,207,615	\$ 871,215	\$ 3,317,378	\$ 8,098,059	\$ —	\$ 26,605,142
<b>Real estate - construction</b>									
Pass	\$ 429,483	\$ 785,835	\$ 710,403	\$ 271,229	\$ 44,565	\$ 38,470	\$ 125,184	\$ —	\$ 2,405,169
Special Mention	—	9,015	8,414	—	24,059	301	18,223	—	60,012
Substandard	3,973	6,210	551	18,152	—	4,264	—	—	33,150
Doubtful	—	—	—	—	—	—	—	—	—
Total real estate - construction	\$ 433,456	\$ 801,060	\$ 719,368	\$ 289,381	\$ 68,624	\$ 43,035	\$ 143,407	\$ —	\$ 2,498,331
<b>Commercial real estate - mortgage</b>									
Pass	\$ 1,571,217	\$ 2,796,409	\$ 3,430,264	\$ 1,371,053	\$ 777,906	\$ 2,113,980	\$ 222,864	\$ —	\$ 12,283,693
Special Mention	40,501	131,400	190,140	36,834	147,037	110,279	3,996	—	660,187
Substandard	44,201	34,749	106,067	114,290	112,976	195,821	6,630	—	614,734
Doubtful	—	—	—	—	2,758	3,942	—	—	6,700
Total commercial real estate - mortgage	\$ 1,655,919	\$ 2,962,558	\$ 3,726,471	\$ 1,522,177	\$ 1,040,677	\$ 2,424,022	\$ 233,490	\$ —	\$ 13,565,314

  

<b>December 31, 2019</b>			
	Commercial, Financial and Agricultural	Real Estate - Construction	Commercial Real Estate - Mortgage
(In Thousands)			
Pass	\$ 23,319,645	\$ 1,979,310	\$ 13,547,273
Special Mention	543,928	67	168,679
Substandard	488,813	49,305	134,420
Doubtful	79,852	—	11,106
	\$ 24,432,238	\$ 2,028,682	\$ 13,861,478

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Consumer									
December 31, 2020									
Recorded Investment of Term Loans by Origination Year									
	2020	2019	2018	2017	2016	Prior	Recorded Investment of Revolving Loans	Recorded Investment of Revolving Loans Converted to Term Loans	Total
(In Thousands)									
<b>Residential real estate - mortgage</b>									
Performing	\$ 3,881,274	\$ 2,013,356	\$ 883,919	\$ 956,310	\$ 1,109,560	\$ 4,201,849	\$ —	\$ —	\$ 13,046,268
Nonperforming	4,468	21,702	21,424	21,167	24,964	187,781	—	—	281,506
Total residential real estate - mortgage	\$ 3,885,742	\$ 2,035,058	\$ 905,343	\$ 977,477	\$ 1,134,524	\$ 4,389,630	\$ —	\$ —	\$ 13,327,774
<b>Equity lines of credit</b>									
Performing	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 2,338,907	\$ 10,757	\$ 2,349,664
Nonperforming	—	—	—	—	—	—	45,079	151	45,230
Total equity lines of credit	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 2,383,986	\$ 10,908	\$ 2,394,894
<b>Equity loans</b>									
Performing	\$ 11,894	\$ 10,684	\$ 8,624	\$ 3,960	\$ 3,242	\$ 130,600	\$ —	\$ —	\$ 169,004
Nonperforming	789	375	484	134	—	8,976	—	—	10,758
Total equity loans	\$ 12,683	\$ 11,059	\$ 9,108	\$ 4,094	\$ 3,242	\$ 139,576	\$ —	\$ —	\$ 179,762
<b>Credit card</b>									
Performing	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 859,749	\$ —	\$ 859,749
Nonperforming	—	—	—	—	—	—	21,953	—	21,953
Total credit card	\$ —	\$ —	\$ —	\$ —	\$ —	\$ —	\$ 881,702	\$ —	\$ 881,702
<b>Consumer direct</b>									
Performing	\$ 547,417	\$ 426,921	\$ 349,518	\$ 97,085	\$ 43,170	\$ 14,617	\$ 432,167	\$ —	\$ 1,910,895
Nonperforming	1,220	3,878	7,995	2,325	642	189	2,579	—	18,828
Total consumer direct	\$ 548,637	\$ 430,799	\$ 357,513	\$ 99,410	\$ 43,812	\$ 14,806	\$ 434,746	\$ —	\$ 1,929,723
<b>Consumer indirect</b>									
Performing	\$ 1,817,720	\$ 1,112,510	\$ 745,483	\$ 305,658	\$ 92,924	\$ 73,051	\$ —	\$ —	\$ 4,147,346
Nonperforming	1,821	6,759	10,116	5,791	3,076	2,216	—	—	29,779
Total consumer indirect	\$ 1,819,541	\$ 1,119,269	\$ 755,599	\$ 311,449	\$ 96,000	\$ 75,267	\$ —	\$ —	\$ 4,177,125

December 31, 2019						
	Residential Real Estate -Mortgage	Equity Lines of Credit	Equity Loans	Credit Card	Consumer Direct	Consumer Indirect
(In Thousands)						
Performing	\$ 13,381,709	\$ 2,553,000	\$ 236,122	\$ 979,569	\$ 2,313,082	\$ 3,870,839
Nonperforming	152,245	39,680	8,846	22,796	25,060	41,511
	\$ 13,533,954	\$ 2,592,680	\$ 244,968	\$ 1,002,365	\$ 2,338,142	\$ 3,912,350

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The following tables present an aging analysis of the Company's past due loans, excluding loans classified as held for sale.

December 31, 2020									
	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Nonaccrual	Accruing TDRs	Total Past Due and Impaired	Not Past Due or Impaired	Total	
(In Thousands)									
Commercial, financial and agricultural	\$ 15,862	\$ 22,569	\$ 35,472	\$ 540,741	\$ 17,686	\$ 632,330	\$ 25,972,812	\$ 26,605,142	
Real estate – construction	3,595	174	532	25,316	145	29,762	2,468,569	2,498,331	
Commercial real estate – mortgage	2,113	2,004	1,104	442,137	910	448,268	13,117,046	13,565,314	
Residential real estate – mortgage	49,445	20,694	45,761	235,463	53,380	404,743	12,923,031	13,327,774	
Equity lines of credit	11,108	4,305	2,624	42,606	—	60,643	2,334,251	2,394,894	
Equity loans	1,417	243	317	10,167	19,606	31,750	148,012	179,762	
Credit card	12,147	10,191	21,953	—	—	44,291	837,411	881,702	
Consumer direct	24,076	17,550	8,741	10,087	23,163	83,617	1,846,106	1,929,723	
Consumer indirect	47,174	14,951	5,066	24,713	—	91,904	4,085,221	4,177,125	
Total loans	<u>\$ 166,937</u>	<u>\$ 92,681</u>	<u>\$ 121,570</u>	<u>\$ 1,331,230</u>	<u>\$ 114,890</u>	<u>\$ 1,827,308</u>	<u>\$ 63,732,459</u>	<u>\$ 65,559,767</u>	

December 31, 2019									
	30-59 Days Past Due	60-89 Days Past Due	90 Days or More Past Due	Nonaccrual	Accruing TDRs	Total Past Due and Impaired	Not Past Due or Impaired	Total	
(In Thousands)									
Commercial, financial and agricultural	\$ 29,273	\$ 16,462	\$ 6,692	\$ 268,288	\$ 1,456	\$ 322,171	\$ 24,110,067	\$ 24,432,238	
Real estate – construction	7,603	2	571	8,041	72	16,289	2,012,393	2,028,682	
Commercial real estate – mortgage	5,325	5,458	6,576	98,077	3,414	118,850	13,742,628	13,861,478	
Residential real estate – mortgage	72,571	21,909	4,641	147,337	57,165	303,623	13,230,331	13,533,954	
Equity lines of credit	15,766	6,581	1,567	38,113	—	62,027	2,530,653	2,592,680	
Equity loans	2,856	1,028	195	8,651	23,770	36,500	208,468	244,968	
Credit card	11,275	9,214	22,796	—	—	43,285	959,080	1,002,365	
Consumer direct	33,658	20,703	18,358	6,555	12,438	91,712	2,246,430	2,338,142	
Consumer indirect	83,966	28,430	9,730	31,781	—	153,907	3,758,443	3,912,350	
Total loans	<u>\$ 262,293</u>	<u>\$ 109,787</u>	<u>\$ 71,126</u>	<u>\$ 606,843</u>	<u>\$ 98,315</u>	<u>\$ 1,148,364</u>	<u>\$ 62,798,493</u>	<u>\$ 63,946,857</u>	

It is the Company's policy to classify TDRs that are not accruing interest as nonaccrual loans. It is also the Company's policy to classify TDR past due loans that are accruing interest as TDRs and not according to their past due status. The tables above reflect this policy.

In response to the COVID-19 pandemic, beginning in March 2020, the Company began providing financial hardship relief in the form of payment deferrals and forbearances to consumer and commercial customers across a wide array of lending products, as well as the suspension of vehicle repossessions and home foreclosures. The payment deferrals and forbearances generally cover periods of three to six months. In most cases as allowed under the CARES Act, these offers are not classified as TDRs and do not result in loans being placed on nonaccrual.



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status. For loans that receive a payment deferral or forbearance under these hardship relief programs, the Company continues to accrue interest and recognize interest income during the period of the deferral. Depending on the terms of each program, all or a portion of this accrued interest may be paid directly by the borrower (either during the relief period, at the end of the relief period or at maturity of the loan). For certain programs, the maturity date of the loan may also be extended by the number of payments deferred. Interest income will continue to be recognized at the original contractual interest rate unless that rate is concurrently modified upon entering the relief program (in which case, the modified rate would be used to recognize interest). At December 31, 2020, the Company had deferrals on approximately 7 thousand loans with an amortized cost of \$448 million.

Within each of the Company's loan classes, TDRs typically involve modification of the loan interest rate to a below market rate or an extension or deferment of the loan. During the year ended December 31, 2020, \$24 million of TDR modifications included an interest rate concession and \$219 million of TDR modifications resulted from modifications to the loan's structure. During the year ended December 31, 2019, \$25 million of TDR modifications included an interest rate concession and \$73 million of TDR modifications resulted from modifications to the loan's structure. During the year ended December 31, 2018, \$28 million of TDR modifications included an interest rate concession and \$119 million of TDR modifications resulted from modifications to the loan's structure.

The following table presents an analysis of the types of loans that were restructured and classified as TDRs, excluding loans classified as held for sale.

	December 31, 2020		December 31, 2019		December 31, 2018	
	Number of Contracts	Post-Modification Outstanding Recorded Investment	Number of Contracts	Post-Modification Outstanding Recorded Investment	Number of Contracts	Post-Modification Outstanding Recorded Investment
	(Dollars in Thousands)					
Commercial, financial and agricultural	27	\$ 197,671	15	\$ 29,293	8	\$ 122,182
Real estate – construction	1	116	1	119	2	307
Commercial real estate – mortgage	12	16,702	7	21,419	4	4,072
Residential real estate – mortgage	40	9,817	118	28,269	73	14,851
Equity lines of credit	14	595	9	478	11	289
Equity loans	12	1,965	17	1,141	25	2,687
Credit card	—	—	—	—	—	—
Consumer direct	198	16,847	286	15,583	16	2,158
Consumer indirect	—	—	154	1,878	—	—

The impact to the allowance for loan losses related to modifications classified as TDRs was approximately \$(7.0) million, \$21.0 million and \$11.2 million for the years ended December 31, 2020, 2019 and 2018, respectively.

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The Company considers TDRs aged 90 days or more past due, charged off or classified as nonaccrual subsequent to modification, where the loan was not classified as a nonperforming loan at the time of modification, as subsequently defaulted.

The following tables provide a summary of initial subsequent defaults that occurred within one year of the restructure date. The table excludes loans classified as held for sale as of period-end and includes loans no longer in default as of year-end.

	Years Ended December 31,					
	2020		2019		2018	
	Number of Contracts	Recorded Investment at Default	Number of Contracts	Recorded Investment at Default	Number of Contracts	Recorded Investment at Default
	(Dollars in Thousands)					
Commercial, financial and agricultural	2	\$ 16,912	—	\$ —	—	\$ —
Real estate – construction	—	—	—	—	—	—
Commercial real estate – mortgage	—	—	1	599	—	—
Residential real estate – mortgage	4	893	2	455	7	834
Equity lines of credit	1	65	—	—	—	—
Equity loans	1	270	2	151	6	358
Credit card	—	—	—	—	—	—
Consumer direct	5	235	6	2,757	1	5
Consumer indirect	—	—	—	—	—	—

At December 31, 2020 and 2019, there were \$132.5 million and \$43.8 million, respectively, of commitments to lend additional funds to borrowers whose terms have been modified in a TDR.

#### *Foreclosure Proceedings*

Other real estate owned, a component of other assets in the Company's Consolidated Balance Sheets, totaled \$11 million and \$22 million at December 31, 2020 and 2019, respectively. Other real estate owned included \$6 million and \$14 million of foreclosed residential real estate properties at December 31, 2020 and 2019, respectively. As of December 31, 2020 and 2019, there were \$29 million and \$57 million, respectively, of loans secured by residential real estate properties for which formal foreclosure proceedings were in process.

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#### (4) Loan Sales and Servicing

Loans held for sale were \$237 million and \$112 million at December 31, 2020 and 2019, respectively. Loans held for sale at December 31, 2020 and 2019 were comprised entirely of residential real estate - mortgage loans.

The following table summarizes the Company's activity in the loans held for sale portfolio and loan sales, excluding activity related to loans originated for sale in the secondary market.

	2020	2019	2018
	(In Thousands)		
Loans transferred from held for investment to held for sale	\$ —	\$ 1,196,883	\$ —
Charge-offs on loans recognized at transfer from held for investment to held for sale	—	—	—
Loans and loans held for sale sold	2,155	1,113,371	293,996

The following table summarizes the Company's sales of loans originated for sale in the secondary market.

	2020	2019	2018
	(In Thousands)		
Residential real estate loans originated for sale in the secondary market sold (1)	\$ 1,322,648	\$ 724,706	\$ 625,091
Net gains recognized on sales of residential real estate loans originated for sale in the secondary market (2)	75,634	29,539	18,863
Servicing fees recognized (2)	10,634	10,896	11,213

(1) The Company has retained servicing responsibilities for all loans sold that were originated for sale in the secondary market.

(2) Recorded in mortgage banking income in the Company's Consolidated Statements of Income.

The following table provides the recorded balance of loans sold with retained servicing and the related MSR's.

	December 31, 2020	December 31, 2019
	(In Thousands)	
Recorded balance of residential real estate mortgage loans sold with retained servicing (1)	\$ 4,425,180	\$ 4,534,202
MSR's (2)	30,665	42,022

(1) These loans are not included in loans on the Company's Consolidated Balance Sheets.

(2) Recorded under the fair value method and included in other assets on the Company's Consolidated Balance Sheets.

The fair value of MSR's is significantly affected by mortgage interest rates available in the marketplace, which influence mortgage loan prepayment speeds. In general, during periods of declining rates, the fair value of MSR's declines due to increasing prepayments attributable to increased mortgage-refinance activity. During periods of rising interest rates, the fair value of MSR's generally increases due to reduced refinance activity. The Company maintains a non-qualifying hedging strategy to manage a portion of the risk associated with changes in the fair value of the MSR portfolio. This strategy includes the purchase of various trading securities. The interest income, mark-to-market adjustments and gain or loss from sale activities associated with these securities are expected to economically hedge a portion of the change in the fair value of the MSR portfolio.

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The following table is an analysis of the activity in the Company's MSRs.

	Years Ended December 31,		
	2020	2019	2018
	(In Thousands)		
Carrying value, at beginning of year	\$ 42,022	\$ 51,539	\$ 49,597
Additions	11,796	6,639	6,874
Increase (decrease) in fair value:			
Due to changes in valuation inputs or assumptions	(13,465)	(7,552)	6,985
Due to other changes in fair value (1)	(9,688)	(8,604)	(11,917)
Carrying value, at end of year	<u>\$ 30,665</u>	<u>\$ 42,022</u>	<u>\$ 51,539</u>

(1) Represents the realization of expected net servicing cash flows, expected borrower repayments and the passage of time.

See Note 19, Fair Value Measurements, for additional disclosures related to the assumptions and estimates used in determining fair value of residential MSRs.

At December 31, 2020 and 2019, the sensitivity of the current fair value of the residential MSRs to immediate 10% and 20% adverse changes in key economic assumptions are included in the following table:

	December 31,	
	2020	2019
	(Dollars in Thousands)	
Fair value of MSRs	\$ 30,665	\$ 42,022
Composition of residential loans serviced for others:		
Fixed rate mortgage loans	98.5 %	98.1 %
Adjustable rate mortgage loans	1.5	1.9
Total	<u>100.0 %</u>	<u>100.0 %</u>
Weighted average life (in years)	3.6	4.6
Prepayment speed:	30.4 %	16.9 %
Effect on fair value of a 10% increase	(1,620)	(2,906)
Effect on fair value of a 20% increase	(3,585)	(5,043)
Weighted average option adjusted spread	6.2 %	6.4 %
Effect on fair value of a 10% increase	(656)	(1,159)
Effect on fair value of a 20% increase	(1,285)	(1,812)

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. As indicated, changes in fair value based on adverse changes in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be and should not be considered to be linear. Also, in this table, the effect of an adverse variation in a particular assumption on the fair value of the MSRs is calculated without changing any other assumption; while in reality, changes in one factor may result in changes in another, which may magnify or counteract the effect of the change.



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**(5) Premises and Equipment**

A summary of the Company's premises and equipment is presented below.

	December 31,	
	2020	2019
	(In Thousands)	
Land	\$ 295,915	\$ 297,039
Buildings	588,031	580,911
Furniture, fixtures and equipment	460,987	425,794
Software	1,142,740	1,035,892
Leasehold improvements	205,865	203,776
Construction / projects in progress	117,154	128,816
	<u>2,810,692</u>	<u>2,672,228</u>
Less: Accumulated depreciation and amortization	1,755,167	1,584,530
Total premises and equipment	<u>\$ 1,055,525</u>	<u>\$ 1,087,698</u>

The Company recognized \$184.2 million, \$189.0 million and \$198.4 million of depreciation expense related to the above premises and equipment for the years ended December 31, 2020, 2019 and 2018, respectively.

**(6) Leases**

The following table summarizes the Company's lease portfolio classification and respective right-of-use asset balances and lease liability balances which are included in other assets and accrued expenses and other liabilities, respectively, on the Company's Consolidated Balance Sheets.

	Finance	Operating	Total
	(In Thousands)		
December 31, 2020			
Right-of-use asset	\$ 7,243	\$ 264,111	\$ 271,354
Lease liability balance	10,635	305,802	316,437
December 31, 2019			
Right-of-use asset	\$ 8,566	\$ 272,279	\$ 280,845
Lease liability balance	12,339	313,398	325,737

The table below presents information about the Company's total lease costs which include amounts recognized on the Company's Consolidated Statements of Income during the period.

	December 31,	
	2020	2019
	(In Thousands)	
Interest on lease liabilities	\$ 529	\$ 608
Amortization of right-of-use assets	1,323	1,323
Finance lease cost	1,852	1,931
Operating lease cost	48,418	48,316
Variable lease cost	16,757	16,537
Sublease income	(6,764)	(6,812)
Total lease cost	<u>\$ 60,263</u>	<u>\$ 59,972</u>

The Company incurred lease expense of \$86.8 million for the year ended December 31, 2018. The Company received lease income of \$7.7 million for the year December 31, 2018 related to space leased to third parties.

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The table below presents supplemental cash flow information arising from lease transactions and noncash information on lease liabilities arising from obtaining right-of-use assets.

	December 31,	
	2020	2019
(In Thousands)		
Cash paid for amounts included in measurement of liabilities		
Operating cash flows from operating leases	\$ 56,796	\$ 54,020
Operating cash flows from finance leases	529	608
Financing cash flows from finance leases	1,704	1,589
Right-of-use assets obtained in exchange for lease obligations		
Operating leases	38,537	35,315
Finance leases	—	—

The weighted-average remaining lease term and discount rates at December 31, 2020 were as follows:

	Finance	Operating	Total
Weighted-average remaining lease term	8.0 years	9.3 years	9.2 years
Weighted-average discount rate	4.6 %	3.1 %	3.1 %

The following table provides the annual undiscounted future minimum payments under finance and noncancellable operating leases at December 31, 2020:

	Finance		Operating		Total
	(In Thousands)				
2021	\$ 2,143	\$ 56,251	\$ 58,394		
2022	1,923	53,147	55,070		
2023	1,501	47,097	48,598		
2024	1,410	38,116	39,526		
2025	1,204	29,986	31,190		
Thereafter	4,492	127,372	131,864		
Total	\$ 12,673	\$ 351,969	\$ 364,642		

At December 31, 2020 the Company had no additional operating or finance leases that had not yet commenced that would create significant rights and obligations for the Company as a lessee.

The table below presents a reconciliation of the undiscounted cash flows to the finance lease liabilities and operating lease liabilities.

	December 31, 2020		
	Finance	Operating	Total
	(In Thousands)		
Total undiscounted lease liability	\$ 12,673	\$ 351,969	\$ 364,642
Less: imputed interest	2,038	46,167	48,205
Total discounted lease liability	\$ 10,635	\$ 305,802	\$ 316,437

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**(7) Goodwill**

A summary of the activity related to the Company's goodwill follows.

	<b>(In Thousands)</b>
Balance, at December 31, 2018	
Goodwill	\$ 9,835,400
Accumulated impairment losses	(4,852,104)
Goodwill, net at December 31, 2018	4,983,296
Impairment losses	(470,000)
Balance, at December 31, 2019	
Goodwill	9,835,400
Accumulated impairment losses	(5,322,104)
Goodwill, net at December 31, 2019	\$ 4,513,296
Impairment losses	(2,185,000)
Balance, at December 31, 2020	
Goodwill	9,835,400
Accumulated impairment losses	(7,507,104)
Goodwill, net at December 31, 2020	\$ 2,328,296

Goodwill is allocated to each of the Company's segments (each a reporting unit: Commercial Banking and Wealth, Retail Banking, and Corporate and Investment Banking).

At December 31, 2020 and 2019, the goodwill, net of accumulated impairment losses, attributable to each of the Company's three identified reporting units is as follows:

	<b>Years Ended December 31,</b>	
	<b>2020</b>	<b>2019</b>
	<b>(In Thousands)</b>	
Commercial Banking and Wealth	\$ 1,930,830	\$ 2,659,830
Retail Banking	135,660	1,427,660
Corporate and Investment Banking	261,806	425,806

In accordance with the applicable accounting guidance, the Company performs annual tests to identify potential impairment of goodwill. The tests are required to be performed annually and more frequently if events or circumstances indicate a potential impairment may exist. The Company compares the fair value of each reporting unit with its carrying amount, including goodwill. If the carrying amount of a reporting unit exceeds its fair value, an impairment loss is recognized in an amount equal to that excess.

The Company's annual goodwill impairment test is performed as of October 31 each year. The Company elected to perform a qualitative assessment to determine whether it is more likely than not that the fair value of the entity (or the reporting unit) is less than its carrying amount, including goodwill. In performing this qualitative assessment, the Company evaluated events and circumstances since the last quantitative impairment test performed as of March 31, 2020, macroeconomic conditions, banking industry and market conditions, and key financial metrics of the Company as well as reporting unit and overall Company performance. After assessing the totality of the events and circumstances, the Company determined it was not more likely than not that the fair values of the Company's three reporting units with goodwill were greater than their respective carrying amounts, and therefore, a quantitative goodwill impairment test was not deemed necessary.

Additionally, on a quarterly basis, the Company evaluates whether a triggering event has occurred. During the three months ended March 31, 2020, the Company determined that a triggering event had occurred due to the COVID-19 pandemic and its impact on the economic environment and the Company's financial performance. The Company elected to perform a quantitative impairment test. The results of the interim impairment test indicated a goodwill impairment of \$164 million within the Corporate and Investment Banking reporting unit, \$729 million

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within the Commercial Banking and Wealth reporting unit, and \$1.3 billion within the Retail Banking reporting unit resulting in the Company recording a goodwill impairment charge of \$2.2 billion for the three months ended March 31, 2020. The primary causes of the goodwill impairment were economic and industry conditions, volatility in the market capitalization of U.S. banks, and management's downward revisions to financial projections that resulted in the fair value of the reporting units being less than the carrying value of the reporting units.

The estimated fair value of the reporting units were determined using a blend of both income and market approaches.

For the income approach, estimated future cash flows and terminal values are discounted. In estimating future cash flows, a balance sheet as of the test date and a statement of income for the last 12 months of activity for each reporting unit is compiled. From that point, future balance sheets and statements of income are projected based on the inputs. Due to the economic uncertainty due to the COVID-19 pandemic, at March 31, 2020, the Company projected multiple scenarios and then probability weighted those scenarios.

The Company uses the guideline public company method and the guideline transaction method as the market approaches. The public company method applies valuation multiples derived from each reporting unit's peer group to tangible book value or earnings and an implied control premium to the respective reporting unit. The control premium is evaluated and compared to similar financial services transactions considering the absolute and relative potential revenue synergies and cost savings. The guideline transaction method applies valuation multiples to a financial metric of the reporting unit based on comparable observed purchase transactions in the financial services industry for the reporting unit, where available.

The Company recognized goodwill impairment of \$470 million within the Corporate and Investment Banking reporting unit during the year ended December 31, 2019 and no impairment in the year ended December 31, 2018.

Through December 31, 2020, the Company had recognized accumulated goodwill impairment losses of \$3.2 billion, \$2.7 billion, and \$883 million within the Commercial Banking and Wealth, Retail Banking, and Corporate and Investment Banking reporting units, respectively. In addition, the Company has previously recognized \$784 million of accumulated goodwill impairment losses from reporting units that no longer have a goodwill balance.

For the quarters ended June 30, 2020 and September 30, 2020, the Company concluded that a trigger event had not occurred as events or circumstances had not changed that indicated that the fair value of the entity (or the reporting unit) may be below its carrying amount since March 31, 2020 based on those contemplated when impairment was recorded. Consideration of events or circumstances are similar to those evaluated in the qualitative assessment described above.

The fair values of the reporting units are based upon management's estimates and assumptions. Although management has used the estimates and assumptions it believes to be most appropriate in the circumstances, it should be noted that even relatively minor changes in certain valuation assumptions used in management's calculations could result in significant differences in the results of the impairment tests.

## **(8) Deposits**

Time deposits of \$250,000 or less totaled \$3.1 billion at December 31, 2020, while time deposits of more than \$250,000 totaled \$1.6 billion. At December 31, 2020, the scheduled maturities of time deposits were as follows.

	<b>(In Thousands)</b>
2021	\$ 4,193,411
2022	334,089
2023	97,390
2024	29,570
2025	25,869
Thereafter	4,700
<b>Total</b>	<b>\$ 4,685,029</b>

At December 31, 2020 and 2019, demand deposit overdrafts reclassified to loans totaled \$13 million and \$17 million, respectively. In addition to the securities and loans the Company has pledged as collateral to secure public



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deposits and FHLB advances at December 31, 2020, the Company also had \$6.3 billion of standby letters of credit issued by the FHLB to secure public deposits.

**(9) Short-Term Borrowings**

The short-term borrowings table below shows the distribution of the Company's short-term borrowed funds.

	Ending Balance	Ending Average Interest Rate	Average Balance	Maximum Outstanding Balance
(Dollars in Thousands)				
As of and for the year ended				
December 31, 2020				
Securities sold under agreements to repurchase	\$ 184,478	0.24 %	\$ 1,249,629	\$ 1,050,182
Other short-term borrowings	—	—	12,158	20,031
Total short-term borrowings	<u>\$ 184,478</u>		<u>\$ 1,261,787</u>	<u>\$ 1,070,213</u>
As of and for the year ended				
December 31, 2019				
Federal funds purchased	\$ —	— %	\$ 746	\$ 5,060
Securities sold under agreements to repurchase	173,028	1.70	857,176	1,198,822
Total	173,028		857,922	1,203,882
Other short-term borrowings	—	—	14,963	69,446
Total short-term borrowings	<u>\$ 173,028</u>		<u>\$ 872,885</u>	<u>\$ 1,273,328</u>

**(10) FHLB and Other Borrowings**

The following table details the Company's FHLB advances and other borrowings including maturities and interest rates as of December 31, 2020.

	Maturity Dates	December 31,	
		2020	2019
(In Thousands)			
FHLB advances:			
LIBOR-based floating rate (weighted average rate of 0.85%)	2021	\$ 120,000	\$ 120,000
Fixed rate (weighted average rate of 3.30%)	2021-2025	59,657	59,892
Total FHLB advances		179,657	179,892
Senior notes and subordinated debentures:			
2.88% senior notes	2022	750,000	750,000
3.50% senior notes	2021	700,000	700,000
2.50% senior notes	2024	600,000	600,000
0.95% senior notes	2021	450,000	450,000
3.88% subordinated debentures	2025	700,000	700,000
5.50% subordinated debentures	2020	—	227,764
5.90% subordinated debentures	2026	71,086	71,086
Fair value of hedged senior notes and subordinated debentures		108,191	26,975
Net unamortized discount		(10,442)	(15,673)
Total senior notes and subordinated debentures		<u>3,368,835</u>	<u>3,510,152</u>
Total FHLB and other borrowings		<u>\$ 3,548,492</u>	<u>\$ 3,690,044</u>

In August 2019, the Bank issued \$600 million aggregate principal amount of its 2.50% unsecured senior notes due 2024.

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The following table presents maturity information for the Company's FHLB and other borrowings, including the fair value of hedged senior notes and subordinated debentures as well as unamortized discounts and premiums, as of December 31, 2020.

	FHLB Advances	Senior Notes and Subordinated Debentures
	(In Thousands)	
Maturing:		
2021	\$ 120,000	\$ 1,157,419
2022	—	766,723
2023	—	—
2024	55,054	620,729
2025	4,603	741,554
Thereafter	—	82,410
Total	<u>\$ 179,657</u>	<u>\$ 3,368,835</u>

### (11) Shareholder's Equity

#### *Series A Preferred Stock*

In December 2015, the Company completed the sale of 1,150 shares of its Floating Non-Cumulative Perpetual Preferred Stock, Series A at a per share price of \$200,000 to BBVA. As the sole holder of the Series A Preferred Stock, BBVA will be entitled to receive dividend payments only when, and if declared by the Company's Board of Directors or a duly authorized committee thereof. Any such dividends will be payable from the date of original issue at a floating rate per annum equal to the three-month U.S. dollar LIBOR as determined on the relevant dividend determination date plus 5.24%. Any such dividends will be payable on a non-cumulative basis, quarterly in arrears on March 1, June 1, September 1 and December 1, commencing March 1, 2016. Payment of dividends on the Series A Preferred Stock is subject to certain legal, regulatory and other restrictions. Redemption is solely at the Company's option. The Company may, at its option, redeem the Series A Preferred Stock (i) in whole or in part, from time to time, on any dividend payment date on or after December 1, 2022 or (ii) in whole but not in part at any time within 90 days of certain changes to regulatory capital requirements.

At both December 31, 2020 and 2019, the carrying amount of the Series A Preferred Stock, including related surplus, net of issuance costs was approximately \$229 million.

#### *Class B Preferred Stock*

In December 2000, a subsidiary of the Bank issued \$21 million of Class B Preferred Stock. The Preferred Stock outstanding was approximately \$21 million and \$22 million at December 31, 2020 and 2019, respectively, and is classified as noncontrolling interests on the Company's Consolidated Balance Sheets. The Preferred Stock dividends are preferential, non-cumulative and payable semi-annually in arrears on June 15 and December 15 of each year, commencing June 15, 2001, at a rate per annum equal to 9.875% of the liquidation preference of \$1,000 per share when and if declared by the board of directors of the subsidiary, in its sole discretion, out of funds legally available for such payment.

The Preferred Stock is redeemable for cash, at the option of the subsidiary, in whole or in part, at any time on or after June 15, 2021. Prior to June 15, 2021, the Preferred Stock is not redeemable, except that prior to such date, the Preferred Stock may be redeemed for cash, at the option of the subsidiary, in whole but not in part, only upon the occurrence of certain tax or regulatory events. Any such redemption is subject to the prior approval of the Federal Reserve. The Preferred Stock is not redeemable at the option of the holders thereof at any time.

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**(12) Comprehensive Income**

Comprehensive income is defined as the change in equity of a business enterprise during a period from transactions and other events and circumstances arising from nonowner sources. The following summarizes the change in the components of other comprehensive income (loss).

	December 31, 2020		
	Pretax	Tax Expense/ (Benefit)	After-tax
	(In Thousands)		
<b>Other comprehensive income:</b>			
Unrealized holding gains arising during period from debt securities available for sale	\$ 151,371	\$ 35,968	\$ 115,403
Less: reclassification adjustment for net gains on sale of debt securities in net income	22,616	5,396	17,220
Net change in unrealized gains on debt securities available for sale	128,755	30,572	98,183
Change in unamortized net holding gains on debt securities held to maturity	8,505	2,066	6,439
Less: non-credit related impairment on debt securities held to maturity	—	—	—
Change in unamortized non-credit related impairment on debt securities held to maturity	636	162	474
Net change in unamortized holding gains on debt securities held to maturity	9,141	2,228	6,913
Unrealized holding gains arising during period from cash flow hedge instruments	281,512	66,647	214,865
Change in defined benefit plans	13,458	3,242	10,216
<b>Other comprehensive income</b>	<b>\$ 432,866</b>	<b>\$ 102,689</b>	<b>\$ 330,177</b>

  

	December 31, 2019		
	Pretax	Tax Expense/ (Benefit)	After-tax
	(In Thousands)		
<b>Other comprehensive income:</b>			
Unrealized holding gains arising during period from debt securities available for sale	\$ 208,725	\$ 49,465	\$ 159,260
Less: reclassification adjustment for net gains on sale of debt securities in net income	29,961	7,104	22,857
Net change in unrealized gains on debt securities available for sale	178,764	42,361	136,403
Change in unamortized net holding gains on debt securities held to maturity	10,144	2,350	7,794
Less: non-credit related impairment on debt securities held to maturity	108	26	82
Change in unamortized non-credit related impairment on debt securities held to maturity	781	174	607
Net change in unamortized holding gains on debt securities held to maturity	10,817	2,498	8,319
Unrealized holding gains arising during period from cash flow hedge instruments	113,359	27,049	86,310
Change in defined benefit plans	(12,932)	(3,112)	(9,820)
<b>Other comprehensive income</b>	<b>\$ 290,008</b>	<b>\$ 68,796</b>	<b>\$ 221,212</b>

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	December 31, 2018		
	Pretax	Tax Expense/ (Benefit)	After-tax
	(In Thousands)		
<b>Other comprehensive income:</b>			
Unrealized holding losses arising during period from debt securities available for sale	\$ (2,925)	\$ (797)	\$ (2,128)
Less: reclassification adjustment for net gains on sale of debt securities in net income	—	—	—
Net change in unrealized losses on debt securities available for sale	(2,925)	(797)	(2,128)
Change in unamortized net holding gains on debt securities held to maturity	9,120	2,104	7,016
Unamortized unrealized net holding losses on debt securities available for sale transferred to debt securities held to maturity	(39,904)	(9,417)	(30,487)
Less: non-credit related impairment on debt securities held to maturity	397	94	303
Change in unamortized non-credit related impairment on debt securities held to maturity	1,036	237	799
Net change in unamortized holding losses on debt securities held to maturity	(30,145)	(7,170)	(22,975)
Unrealized holding gains arising during period from cash flow hedge instruments	46,406	15,466	30,940
Change in defined benefit plans	6,142	1,409	4,733
<b>Other comprehensive income</b>	<b>\$ 19,478</b>	<b>\$ 8,908</b>	<b>\$ 10,570</b>

Activity in accumulated other comprehensive income (loss), net of tax, was as follows:

	Unrealized Gains (Losses) on Debt Securities Available for Sale and Transferred to Held to Maturity	Accumulated Gains (Losses) on Cash Flow Hedging Instruments	Defined Benefit Plan Adjustment	Unamortized Impairment Losses on Debt Securities Held to Maturity	Total
(In Thousands)					
Balance, December 31, 2018	\$ (158,433)	\$ 6,175	\$ (29,495)	\$ (5,095)	\$ (186,848)
Cumulative effect of adoption of ASUs (1)	(25,844)	(1,040)	(7,351)	(1,201)	(35,436)
	\$ (184,277)	\$ 5,135	\$ (36,846)	\$ (6,296)	\$ (222,284)
Other comprehensive income (loss) before reclassifications	159,260	83,903	—	(82)	243,081
Amounts reclassified from accumulated other comprehensive (loss) income	(15,063)	2,407	(9,820)	607	(21,869)
Net current period other comprehensive income (loss)	144,197	86,310	(9,820)	525	221,212
Balance, December 31, 2019	\$ (40,080)	\$ 91,445	\$ (46,666)	\$ (5,771)	\$ (1,072)
Balance, December 31, 2019	\$ (40,080)	\$ 91,445	\$ (46,666)	\$ (5,771)	\$ (1,072)
Other comprehensive income before reclassifications	115,403	310,170	—	—	425,573
Amounts reclassified from accumulated other comprehensive income (loss)	(10,781)	(95,305)	10,216	474	(95,396)
Net current period other comprehensive income	104,622	214,865	10,216	474	330,177
Balance, December 31, 2020	\$ 64,542	\$ 306,310	\$ (36,450)	\$ (5,297)	\$ 329,105

(1) Related to the Company's adoption of ASU 2017-12 and ASU 2018-02 on January 1, 2019. See Note 1, Summary of Significant Accounting Policies, for additional information.



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The following table presents information on reclassifications out of accumulated other comprehensive income.

Details About Accumulated Other Comprehensive Income Components	Amounts Reclassified From Accumulated Other Comprehensive Income (1)			Consolidated Statement of Income Caption
	December 31, 2020	December 31, 2019	December 31, 2018	
	(In Thousands)			
Unrealized Gains (Losses) on Debt Securities Available for Sale and Transferred to Held to Maturity	\$ 22,616	\$ 29,961	\$ —	Investment securities gains, net
	(8,505)	(10,144)	(9,120)	Interest on debt securities held to maturity
	14,111	19,817	(9,120)	
	(3,330)	(4,754)	2,104	Income tax (expense) benefit
	<u>\$ 10,781</u>	<u>\$ 15,063</u>	<u>\$ (7,016)</u>	Net of tax
Accumulated Gains (Losses) on Cash Flow Hedging Instruments	\$ 127,716	\$ (2,214)	\$ (45,027)	Interest and fees on loans
	(2,758)	(948)	(1,288)	Interest on FHLB and other borrowings
	124,958	(3,162)	(46,315)	
	(29,653)	755	10,981	Income tax (expense) benefit
	<u>\$ 95,305</u>	<u>\$ (2,407)</u>	<u>\$ (35,334)</u>	Net of tax
Defined Benefit Plan Adjustment	\$ (13,458)	\$ 12,932	\$ (6,142)	(2)
	3,242	(3,112)	1,409	Income tax benefit (expense)
	<u>\$ (10,216)</u>	<u>\$ 9,820</u>	<u>\$ (4,733)</u>	Net of tax
Unamortized Impairment Losses on Debt Securities Held to Maturity	\$ (636)	\$ (781)	\$ (1,036)	Interest on debt securities held to maturity
	162	174	237	Income tax benefit
	<u>\$ (474)</u>	<u>\$ (607)</u>	<u>\$ (799)</u>	Net of tax

(1) Amounts in parentheses indicate debits to the Consolidated Statements of Income.

(2) These accumulated other comprehensive income components are included in the computation of net periodic pension cost (see Note 17, Benefit Plans, for additional details).

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### (13) Derivatives and Hedging

The Company is a party to derivative instruments in the normal course of business to meet financing needs of its customers and reduce its own exposure to fluctuations in interest rates and foreign currency exchange rates. The Company has made an accounting policy decision to not offset derivative fair value amounts under master netting agreements. See Note 1, Summary of Significant Accounting Policies, for additional information on the Company's accounting policies related to derivative instruments and hedging activities. For derivatives cleared through central clearing houses the variation margin payments made are legally characterized as settlements of the derivatives. As a result, these variation margin payments are netted against the fair value of the respective derivative contracts in the balance sheet and related disclosures and there is no fair value presented for these contracts. The following table reflects the notional amount and fair value of derivative instruments included on the Company's Consolidated Balance Sheets on a gross basis.

	December 31, 2020			December 31, 2019		
	Notional Amount	Fair Value		Notional Amount	Fair Value	
		Derivative Assets (1)	Derivative Liabilities (2)		Derivative Assets (1)	Derivative Liabilities (2)
<b>(In Thousands)</b>						
<b>Derivatives designated as hedging instruments:</b>						
Fair value hedges:						
Interest rate swaps related to long-term debt	\$ 3,496,086	\$ 11,635	\$ 748	\$ 3,623,950	\$ 10,633	\$ 354
Total fair value hedges		11,635	748		10,633	354
Cash flow hedges:						
Interest rate contracts:						
Swaps related to commercial loans	10,000,000	—	—	10,000,000	—	—
Swaps related to FHLB advances	120,000	—	2,108	120,000	—	2,864
Foreign currency contracts:						
Forwards related to currency fluctuations	4,102	—	19	2,597	102	—
Total cash flow hedges		—	2,127		102	2,864
Total derivatives designated as hedging instruments		\$ 11,635	\$ 2,875		\$ 10,735	\$ 3,218
<b>Free-standing derivatives not designated as hedging instruments:</b>						
Interest rate contracts:						
Forward contracts related to held for sale mortgages	\$ 861,061	\$ 1,184	\$ 5,193	\$ 289,990	\$ 148	\$ 514
Option contracts related to mortgage servicing rights	—	—	—	60,000	38	—
Interest rate lock commitments	520,481	17,897	—	146,941	3,088	—
Equity contracts:						
Purchased equity option related to equity-linked CDs	40,253	574	—	152,130	4,460	—
Written equity option related to equity-linked CDs	32,507	—	468	128,620	—	3,765
Foreign exchange contracts:						
Forwards related to commercial loans	578,484	1,635	7,424	443,493	167	3,872
Spots related to commercial loans	47,564	124	38	48,626	7	68
Swap associated with sale of Visa, Inc. Class B shares	189,352	—	6,517	161,904	—	5,904
Futures contracts (3)	200,000	—	—	2,110,000	—	—
Trading account assets and liabilities:						
Interest rate contracts for customers	38,305,700	616,566	128,831	35,503,973	313,573	97,881
Foreign exchange contracts for customers	1,448,123	36,741	34,598	1,039,507	22,766	20,678
Total trading account assets and liabilities		653,307	163,429		336,339	118,559
Total free-standing derivative instruments not designated as hedging instruments		\$ 674,721	\$ 183,069		\$ 344,247	\$ 132,682

- (1) Derivative assets, except for trading account assets that are recorded as a component of trading account assets on the Consolidated Balance Sheets, are recorded in other assets on the Company's Consolidated Balance Sheets.
- (2) Derivative liabilities are recorded in accrued expenses and other liabilities on the Company's Consolidated Balance Sheets.
- (3) Changes in fair value are cash settled daily; therefore, there is no ending balance at any given reporting period.

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## **Hedging Derivatives**

The Company uses derivative instruments to manage the risk of earnings fluctuations caused by interest rate volatility. For those financial instruments that qualify and are designated as a hedging relationship, either a fair value hedge or cash flow hedge, the effect of interest rate movements on the hedged assets or liabilities will generally be offset by the change in fair value of the derivative instrument. See Note 1, Summary of Significant Accounting Policies, for additional information on the Company's accounting policies related to derivative instruments and hedging activities.

### *Fair Value Hedges*

The Company enters into fair value hedging relationships using interest rate swaps to mitigate the Company's exposure to losses in value as interest rates change. Derivative instruments that are used as part of the Company's interest rate risk management strategy include interest rate swaps that relate to the pricing of specific balance sheet assets and liabilities. Interest rate swaps generally involve the exchange of fixed and variable rate interest payments between two parties, based on a common notional principal amount and maturity date.

Interest rate swaps are used to convert the Company's fixed rate long-term debt to a variable rate. The critical terms of the interest rate swaps match the terms of the corresponding hedged items. All components of each derivative instrument's gain or loss are included in the assessment of hedge effectiveness.

The Company recognized no gains or losses for the years ended December 31, 2020, 2019 and 2018 related to hedged firm commitments no longer qualifying as a fair value hedge. At December 31, 2020, the fair value hedges had a weighted average expected remaining term of 2.5 years.

### *Cash Flow Hedges*

The Company enters into cash flow hedging relationships using interest rate swaps and options, such as caps and floors, to mitigate exposure to the variability in future cash flows or other forecasted transactions associated with its floating rate assets and liabilities. The Company uses interest rate swaps and options to hedge the repricing characteristics of its floating rate commercial loans and FHLB advances. The Company also uses foreign currency forward contracts to hedge its exposure to fluctuations in foreign currency exchange rates due to a portion of the money transfer expense being denominated in foreign currency. All components of each derivative instrument's gain or loss are included in the assessment of hedge effectiveness. The initial assessment of expected hedge effectiveness is based on regression analysis. The ongoing periodic measures of hedge ineffectiveness are based on the expected change in cash flows of the hedged item caused by changes in the benchmark interest rate. There were no gains or losses reclassified from other comprehensive income (loss) because of the discontinuance of cash flow hedges related to certain forecasted transactions that are probable of not occurring for the years ended December 31, 2020, 2019 and 2018.

At December 31, 2020, cash flow hedges not terminated had a net fair value of \$(2) million and a weighted average life of 2.2 years. Net gains of \$174.5 million are expected to be reclassified to income over the next 12 months as net settlements occur. The maximum length of time over which the entity is hedging its exposure to the variability in future cash flows for forecasted transactions is 4.4 years.

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The following table presents the effect of hedging derivative instruments on the Company's Consolidated Statements of Income.

	<u>Interest Income</u>	<u>Interest Expense</u>
	<u>Interest and fees on loans</u>	<u>Interest on FHLB and other borrowings</u>
(In Thousands)		
<b>Year Ended December 31, 2020</b>		
Total amounts presented in the consolidated statements of income	\$ 2,656,786	\$ 71,848
Gains (losses) on fair value hedging relationships:		
Interest rate contracts:		
Amounts related to interest settlements and amortization on derivatives	\$ —	\$ 35,086
Recognized on derivatives	—	86,244
Recognized on hedged items	—	(81,995)
Net income (expense) recognized on fair value hedges	<u>\$ —</u>	<u>\$ 39,335</u>
Gain (losses) on cash flow hedging relationships: (1)		
Interest rate contracts:		
Realized gain (losses) reclassified from AOCI into net income (2)	\$ 127,716	\$ (2,758)
Net income (expense) recognized on cash flow hedges	<u>\$ 127,716</u>	<u>\$ (2,758)</u>
<b>Year Ended December 31, 2019</b>		
Total amounts presented in the consolidated statements of income	\$ 3,097,640	\$ 136,164
Gains (losses) on fair value hedging relationships:		
Interest rate contracts:		
Amounts related to interest settlements and amortization on derivatives	\$ —	\$ (2,659)
Recognized on derivatives	—	54,504
Recognized on hedged items	—	(51,682)
Net income (expense) recognized on fair value hedges	<u>\$ —</u>	<u>\$ 163</u>
Gain (losses) on cash flow hedging relationships: (1)		
Interest rate contracts:		
Realized losses reclassified from AOCI into net income (2)	\$ (2,214)	\$ (948)
Net income (expense) recognized on cash flow hedges	<u>\$ (2,214)</u>	<u>\$ (948)</u>
<b>Year Ended December 31, 2018</b>		
Total amounts presented in the consolidated statements of income	\$ 2,914,269	\$ 130,372
Gains (losses) on fair value hedging relationships:		
Interest rate contracts:		
Amounts related to interest settlements and amortization on derivatives	\$ —	\$ 3,510
Recognized on derivatives	—	(19,952)
Recognized on hedged items	—	19,124
Net income (expense) recognized on fair value hedges	<u>\$ —</u>	<u>\$ 2,682</u>
Gain (losses) on cash flow hedging relationships: (1)		
Interest rate contracts:		
Realized gains (losses) reclassified from AOCI into net income (2)	\$ (45,027)	\$ (1,288)
Net income (expense) recognized on cash flow hedges	<u>\$ (45,027)</u>	<u>\$ (1,288)</u>

(1) See Note 12, Comprehensive Income, for gain or loss recognized for cash flow hedges in accumulated other comprehensive income.

(2) Pre-tax



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The following table presents the carrying amount and associated cumulative basis adjustment related to the application of hedge accounting that is included in the carrying amount of hedged assets and liabilities on the Company's Consolidated Balance Sheets in fair value hedging relationships.

	Carrying Amount of Hedged Liabilities	Cumulative Amount of Fair Value Hedging Adjustment Included in the Carrying Amount of Hedged Liabilities	
		Hedged Items Currently Designated	Hedged Items No Longer Designated
(In Thousands)			
December 31, 2020			
FHLB and other borrowings	\$ 3,260,644	\$ 107,023	\$ 1,168
December 31, 2019			
FHLB and other borrowings	\$ 3,483,177	\$ 25,092	\$ 1,883

#### **Derivatives Not Designated As Hedges**

Derivatives not designated as hedges include those that are entered into as either economic hedges as part of the Company's overall risk management strategy or to facilitate client needs. Economic hedges are those that are not designated as a fair value hedge, cash flow hedge or foreign currency hedge for accounting purposes, but are necessary to economically manage the risk exposure associated with the assets and liabilities of the Company.

The Company also enters into a variety of interest rate contracts and foreign exchange contracts in its trading activities. The primary purpose for using these derivative instruments in the trading account is to facilitate customer transactions. The trading interest rate contract portfolio is actively managed and hedged with similar products to limit market value risk of the portfolio. Changes in the estimated fair value of contracts in the trading account along with the related interest settlements on the contracts are recorded in noninterest income as corporate and correspondent investment sales in the Company's Consolidated Statements of Income.

The Company enters into forward and option contracts to economically hedge the change in fair value of certain residential mortgage loans held for sale due to changes in interest rates. Revaluation gains and losses from free-standing derivatives related to mortgage banking activity are recorded as a component of mortgage banking income in the Company's Consolidated Statements of Income.

Interest rate lock commitments issued on residential mortgage loan commitments that will be held for resale are also considered free-standing derivative instruments, and the interest rate exposure on these commitments is economically hedged primarily with forward contracts. Revaluation gains and losses from free-standing derivatives related to mortgage banking activity are recorded as a component of mortgage banking income in the Company's Consolidated Statements of Income.

In conjunction with the sale of its Visa, Inc. Class B shares in 2009, the Company entered into a total return swap in which the Company will make or receive payments based on subsequent changes in the conversion rate of the Class B shares into Class A shares. This total return swap is accounted for as a free-standing derivative.

The Company offers its customers equity-linked CDs that have a return linked to individual equities and equity indices. Under appropriate accounting guidance, a CD that pays interest based on changes in an equity index is a hybrid instrument that requires separation into a host contract (the CD) and an embedded derivative contract (written equity call option). The Company has entered into an offsetting derivative contract in order to economically hedge the exposure related to the issuance of equity-linked CDs. Both the embedded derivative and derivative contract entered into by the Company are classified as free-standing derivative instruments.

The Company also enters into foreign currency contracts to hedge its exposure to fluctuations in foreign currency exchange rates due to its funding of commercial loans in foreign currencies.

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The net gains and losses recorded in the Company's Consolidated Statements of Income from free-standing derivative instruments not designated as hedging instruments are summarized in the following table.

Consolidated Statements of Income Caption		Gain (Loss) for the Years Ended		
		December 31,		
		2020	2019	2018
		(In Thousands)		
Futures contracts	Mortgage banking income and corporate and correspondent investment sales	\$ (779)	\$ (1,288)	\$ (194)
Interest rate contracts:				
Interest rate lock commitments	Mortgage banking income	14,809	1,076	(404)
Option contracts related to mortgage servicing rights	Mortgage banking income	1,528	929	(38)
Forward contracts related to residential mortgage loans held for sale	Mortgage banking income	(3,643)	469	(790)
Interest rate contracts for customers	Corporate and correspondent investment sales	30,347	24,128	35,326
Equity contracts:				
Purchased equity option related to equity-linked CDs	Other expense	(3,886)	(9,725)	(27,144)
Written equity option related to equity-linked CDs	Other expense	3,296	8,669	24,524
Foreign currency contracts:				
Forward and swap contracts related to commercial loans	Other income	(25,561)	(275)	36,353
Spot contracts related to commercial loans	Other income	6,439	1,542	(3,898)
Foreign currency exchange contracts for customers	Corporate and correspondent investment sales	16,642	15,404	16,232

#### **Derivatives Credit and Market Risks**

By using derivative instruments, the Company is exposed to credit and market risk. If the counterparty fails to perform, credit risk is equal to the extent of the Company's fair value gain in a derivative. When the fair value of a derivative instrument contract is positive, this generally indicates that the counterparty owes the Company and, therefore, creates a credit risk for the Company. When the fair value of a derivative instrument contract is negative, the Company owes the counterparty and, therefore, it has no credit risk. The Company minimizes the credit risk in derivative instruments by entering into transactions with high-quality counterparties that are reviewed periodically. Credit losses are also mitigated through collateral agreements and other contract provisions with derivative counterparties.

Market risk is the adverse effect that a change in interest rates or implied volatility rates has on the value of a financial instrument. The Company manages the market risk associated with interest rate and foreign currency contracts by establishing and monitoring limits as to the types and degree of risk that may be undertaken.

The Company's derivatives activities are monitored by its Asset/Liability Committee as part of its risk-management oversight. The Company's Asset/Liability Committee is responsible for mandating various hedging strategies that are developed through its analysis of data from financial simulation models and other internal and industry sources. The resulting hedging strategies are then incorporated into the Company's overall interest rate risk management and trading strategies.

Entering into interest rate swap agreements and options involves not only the risk of dealing with counterparties and their ability to meet the terms of the contracts but also interest rate risk associated with unmatched positions. At December 31, 2020, interest rate swap agreements and options classified as trading were substantially matched. The Company had credit risk of \$653 million related to derivative instruments in the trading account portfolio, which does not take into consideration master netting arrangements or the value of the collateral. There were no material net credit losses associated with derivative instruments classified as trading for the years ended December 31, 2020,

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2019 and 2018. At December 31, 2020 and 2019, there were no material nonperforming derivative positions classified as trading.

The Company's derivative positions designated as hedging instruments are primarily executed in the over-the-counter market. These positions have credit risk of \$12 million, which does not take into consideration master netting arrangements or the value of the collateral.

There were no credit losses associated with derivative instruments classified as nontrading for the years ended December 31, 2020, 2019 and 2018. At December 31, 2020 and 2019, there were no nonperforming derivative positions classified as nontrading.

As of December 31, 2020 and 2019, the Company had recorded the right to reclaim cash collateral of \$199 million and \$150 million, respectively, within other assets on the Company's Consolidated Balance Sheets and had recorded the obligation to return cash collateral of \$14 million and \$12 million, respectively, within deposits on the Company's Consolidated Balance Sheets.

#### ***Contingent Features***

Certain of the Company's derivative instruments contain provisions that require the Company's debt to maintain a certain credit rating from each of the major credit rating agencies. If the Company's debt were to fall below this rating, it would be in violation of these provisions, and the counterparties to the derivative instruments could demand immediate and ongoing full overnight collateralization on derivative instruments in net liability positions. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that were in a liability position on December 31, 2020 was \$66 million for which the Company has collateral requirements of \$64 million in the normal course of business. If the credit-risk-related contingent features underlying these agreements had been triggered on December 31, 2020, the Company's collateral requirements to its counterparties would increase by \$2 million. The aggregate fair value of all derivative instruments with credit-risk-related contingent features that were in a liability position on December 31, 2019 was \$47 million for which the Company had collateral requirements of \$45 million in the normal course of business. If the credit-risk-related contingent features underlying these agreements had been triggered on December 31, 2019, the Company's collateral requirements to its counterparties would have increased by \$2 million.

#### ***Netting of Derivative Instruments***

The Company is party to master netting arrangements with its financial institution counterparties for some of its derivative and hedging activities. The Company does not offset assets and liabilities under these master netting arrangements for financial statement presentation purposes. The master netting arrangements provide for single net settlement of all derivative instrument arrangements, as well as collateral, in the event of default with respect to, or termination of, any one contract with the respective counterparties. Cash collateral is usually posted by the counterparty with a net liability position in accordance with contract thresholds.

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The following represents the Company's total gross derivative instrument assets and liabilities subject to an enforceable master netting arrangement. The derivative instruments the Company has with its customers are not subject to an enforceable master netting arrangement.

	Gross Amounts Recognized	Gross Amounts Offset in the Consolidated Balance Sheets	Net Amount Presented in the Consolidated Balance Sheets	Financial Instruments Collateral Received/ Pledged (1)	Cash Collateral Received/ Pledged (1)	Net Amount
(In Thousands)						
December 31, 2020						
Derivative financial assets:						
Subject to a master netting arrangement	\$ 38,554	\$ —	\$ 38,554	\$ —	\$ 3,771	\$ 34,783
Not subject to a master netting arrangement	647,802	—	647,802	—	—	647,802
Total derivative financial assets	<u>\$ 686,356</u>	<u>\$ —</u>	<u>\$ 686,356</u>	<u>\$ —</u>	<u>\$ 3,771</u>	<u>\$ 682,585</u>
Derivative financial liabilities:						
Subject to a master netting arrangement	\$ 153,524	\$ —	\$ 153,524	\$ —	\$ 153,524	\$ —
Not subject to a master netting arrangement	32,420	—	32,420	—	—	32,420
Total derivative financial liabilities	<u>\$ 185,944</u>	<u>\$ —</u>	<u>\$ 185,944</u>	<u>\$ —</u>	<u>\$ 153,524</u>	<u>\$ 32,420</u>
December 31, 2019						
Derivative financial assets:						
Subject to a master netting arrangement	\$ 41,390	\$ —	\$ 41,390	\$ —	\$ 5,860	\$ 35,530
Not subject to a master netting arrangement	313,592	—	313,592	—	—	313,592
Total derivative financial assets	<u>\$ 354,982</u>	<u>\$ —</u>	<u>\$ 354,982</u>	<u>\$ —</u>	<u>\$ 5,860</u>	<u>\$ 349,122</u>
Derivative financial liabilities:						
Subject to a master netting arrangement	\$ 94,979	\$ —	\$ 94,979	\$ —	\$ 94,979	\$ —
Not subject to a master netting arrangement	40,921	—	40,921	—	—	40,921
Total derivative financial liabilities	<u>\$ 135,900</u>	<u>\$ —</u>	<u>\$ 135,900</u>	<u>\$ —</u>	<u>\$ 94,979</u>	<u>\$ 40,921</u>

(1) The actual amount of collateral received/pledged is limited to the asset/liability balance and does not include excess collateral received/pledged. When excess collateral exists, the collateral shown in the table above has been allocated based on the percentage of the actual amount of collateral posted.

#### (14) Securities Financing Activities

##### *Netting of Securities Purchased Under Agreements to Resell and Securities Sold Under Agreements to Repurchase*

The Company has various financial asset and liabilities that are subject to enforceable master netting agreements or similar agreements. The Company's derivatives that are subject to enforceable master netting agreements or similar transactions are discussed in Note 13, Derivatives and Hedging. The Company enters into agreements under which it purchases or sells securities subject to an obligation to resell or repurchase the same or similar securities. Securities purchased under agreements to resell and securities sold under agreements to repurchase are generally accounted for as collateralized financing transactions and recorded at the amounts at which the securities were purchased or sold plus accrued interest. The securities pledged as collateral are generally U.S. Treasury securities and other U.S. government agency securities and mortgage-backed securities.



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Securities purchased under agreements to resell and securities sold under agreements to repurchase are governed by a MRA. Under the terms of the MRA, all transactions between the Company and the counterparty constitute a single business relationship such that in the event of default, the nondefaulting party is entitled to set off claims and apply property held by that party in respect of any transaction against obligations owed. Any payments, deliveries, or other transfers may be applied against each other and netted. These amounts are limited to the contract asset/liability balance, and accordingly, do not include excess collateral received or pledged. The Company offsets the assets and liabilities under netting arrangements for the balance sheet presentation of securities purchased under agreements to resell and securities sold under agreements to repurchase provided certain criteria are met that permit balance sheet netting.

	Gross Amounts Recognized	Gross Amounts Offset in the Consolidated Balance Sheets	Net Amount Presented in the Consolidated Balance Sheets	Financial Instruments Collateral Received/ Pledged (1)	Cash Collateral Received/ Pledged (1)	Net Amount
(In Thousands)						
December 31, 2020						
Securities purchased under agreement to resell:						
Subject to a master netting arrangement	\$ 986,290	\$ 798,097	\$ 188,193	\$ 188,193	\$ —	\$ —
Securities sold under agreements to repurchase:						
Subject to a master netting arrangement	\$ 982,575	\$ 798,097	\$ 184,478	\$ 184,478	\$ —	\$ —
December 31, 2019						
Securities purchased under agreement to resell:						
Subject to a master netting arrangement	\$ 656,504	\$ 477,590	\$ 178,914	\$ 178,914	\$ —	\$ —
Securities sold under agreements to repurchase:						
Subject to a master netting arrangement	\$ 650,618	\$ 477,590	\$ 173,028	\$ 173,028	\$ —	\$ —

(1) The actual amount of collateral received/pledged is limited to the asset/liability balance and does not include excess collateral received/pledged. When excess collateral exists the collateral shown in the table above has been allocated based on the percentage of the actual amount of collateral posted.

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*Collateral Associated with Securities Financing Activities*

Securities sold under agreements to repurchase are accounted for as secured borrowings. The following table presents the Company's related activity, by collateral type and remaining contractual maturity.

	Remaining Contractual Maturity of the Agreements				Total
	Overnight and Continuous	Up to 30 Days	30 - 90 Days	Greater Than 90 Days	
(In Thousands)					
December 31, 2020					
Securities sold under agreements to repurchase:					
U.S. Treasury and other U.S. government agencies securities	\$ 880,200	\$ —	\$ 102,375	\$ —	\$ 982,575
Mortgage-backed securities	—	—	—	—	—
<b>Total</b>	<b>\$ 880,200</b>	<b>\$ —</b>	<b>\$ 102,375</b>	<b>\$ —</b>	<b>\$ 982,575</b>
December 31, 2019					
Securities sold under agreements to repurchase:					
U.S. Treasury and other U.S. government agencies securities	\$ 321,310	\$ —	\$ —	\$ 305,750	\$ 627,060
Mortgage-backed securities	—	—	23,558	—	23,558
<b>Total</b>	<b>\$ 321,310</b>	<b>\$ —</b>	<b>\$ 23,558</b>	<b>\$ 305,750</b>	<b>\$ 650,618</b>

In the event of a significant decline in fair value of the collateral pledged for the securities sold under agreements to repurchase, the Company would be required to provide additional collateral. The Company mitigates the risk by monitoring the liquidity and credit quality of the collateral, as well as the maturity profile of the transactions.

At December 31, 2020, the fair value of collateral received related to securities purchased under agreements to resell was \$966 million and the fair value of collateral pledged for securities sold under agreements to repurchase was \$960 million. At December 31, 2019, the fair value of collateral received related to securities purchased under agreements to resell was \$648 million and the fair value of collateral pledged for securities sold under agreements to repurchase was \$644 million.

**(15) Commitments, Contingencies and Guarantees**

*Commitments to Extend Credit & Standby and Commercial Letters of Credit*

The following represents the Company's commitments to extend credit, standby letters of credit and commercial letters of credit.

	December 31,	
	2020	2019
(In Thousands)		
Commitments to extend credit	\$ 28,251,150	\$ 27,725,965
Standby and commercial letters of credit	853,450	996,830

Commitments to extend credit are agreements to lend to customers on certain terms and conditions as long as all conditions are satisfied and there is no violation of any condition established in the contract. Commitments generally have fixed expiration dates or other termination clauses and may require payment of a fee. Since many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements.

Standby and commercial letters of credit are commitments issued by the Company to guarantee the performance of a customer to a third party. These guarantees are primarily issued to support public and private borrowing

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arrangements, including commercial paper, bond financing and similar transactions, and expire in decreasing amounts with terms ranging from one to four years.

The credit risk involved in issuing letters of credit and commitments is essentially the same as that involved in extending loan facilities to customers. The fair value of the letters of credit and commitments typically approximates the fee received from the customer for issuing such commitments. These fees are deferred and are recognized over the commitment period. At both December 31, 2020 and 2019, the recorded amount of these deferred fees was \$7 million. The Company holds various assets as collateral supporting those commitments for which collateral is deemed necessary. At December 31, 2020, the maximum potential amount of future undiscounted payments the Company could be required to make under outstanding standby letters of credit was \$853 million. At December 31, 2020 and 2019, the Company had reserves related to letters of credit and unfunded commitments recorded in accrued expenses and other liabilities on the Company's Consolidated Balance Sheet of \$150 million and \$67 million, respectively. See Note 1, Summary of Significant Accounting Policies, for discussion of the impact of the adoption of ASC 326 on the allowance for credit losses related to letters of credit and unfunded commitments.

#### *Loan Sale Recourse*

The Company has potential recourse related to FNMA securitizations. At both December 31, 2020 and 2019, the amount of potential recourse was \$18 million of which the Company had reserved \$693 thousand which is recorded in accrued expenses and other liabilities on its Consolidated Balance Sheets for the respective years.

The Company also issues standard representations and warranties related to mortgage loan sales to government-sponsored agencies. Although these agreements often do not specify limitations, the Company does not believe that any payments related to these warranties would materially change the financial condition or results of operations of the Company. At December 31, 2020 and 2019, the Company recorded \$2.7 million and \$1.2 million, respectively, of reserves in accrued expenses and other liabilities on the Company's Consolidated Balance Sheets related to potential losses from loans sold.

#### *Low Income Housing Tax Credit Partnerships*

The Company has committed to make certain equity investments in various limited partnerships that sponsor affordable housing projects utilizing the Low Income Housing Tax Credit pursuant to Section 42 of the Internal Revenue Code. The purpose of these investments will be to facilitate the sale of additional affordable housing product offerings and to assist in achieving goals associated with the Community Reinvestment Act, and to achieve a satisfactory return on capital. The total unfunded commitment associated with these investments at December 31, 2020 and 2019 were \$190 million and \$171 million, respectively, and were recorded in accrued expenses and other liabilities on the Company's Consolidated Balance Sheets.

#### *Forward Starting Reverse Repurchase Agreements and Forward Starting Repurchase Agreements.*

The Company enters into securities purchased under agreements to resell and securities sold under agreements to repurchase that settle at a future date, generally within three business days. At December 31, 2020 the Company had no forward starting reverse repurchase agreements or forward starting repurchase agreements. The Company had no forward starting reverse repurchase agreements and forwarding starting repurchase agreements of \$450 million at December 31, 2019.

#### *Legal and Regulatory Proceedings*

In the ordinary course of business, the Company is subject to legal proceedings, including claims, litigation, investigations and administrative proceedings, all of which are considered incidental to the normal conduct of business. The Company believes it has substantial defenses to the claims asserted against it in its currently outstanding legal proceedings and, with respect to such legal proceedings, intends to defend itself vigorously. Set forth below are descriptions of certain of the Company's legal proceedings.

In January 2014, the Bank was named as a defendant in a lawsuit filed in the District Court of Dallas County, Texas, *David Bagwell, individually and as Trustee of the David S. Bagwell Trust, et al. v. BBVA USA, et al.*, wherein the plaintiffs (who are the borrowers and guarantors of the underlying loans) allege

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that BBVA USA wrongfully sold their loans to a third party after representing that it would not do so. The plaintiffs seek unspecified monetary relief. Following trial in December 2017, the jury rendered a verdict in favor of the plaintiffs totaling \$98 million. On June 27, 2018, the court entered a judgment in favor of the plaintiffs in the amount of \$96 million, which includes prejudgment interest. The Bank appealed and on December 14, 2020, the appellate court issued an opinion reversing the jury verdict and entering a plaintiffs take nothing judgment in the Company's favor on all claims. Plaintiffs are seeking further review of the appellate court's decision. The Company believes there are substantial defenses to these claims and intends to defend them vigorously.

In October 2016, BSI was named as a defendant in a putative class action lawsuit filed in the District Court of Harris County, Texas, *St. Lucie County Fire District Firefighters' Pension Trust, individually and on behalf of all others similarly situated v. Southwestern Energy Company, et al.*, wherein the plaintiffs allege that Southwestern Energy Company, its officers and directors, and the underwriting defendants (including BSI) made inaccurate and misleading statements in the registration statement and prospectus related to a securities offering. The plaintiffs seek unspecified monetary relief. The Company believes there are substantial defenses to these claims and intends to defend them vigorously.

The Company and the Bank have been named in two proceedings involving David L. Powell: one that was filed in January 2017 with the Federal Conciliation and Arbitration Labor Board of Mexico City, Mexico, *David Lannon Powell Finneran v. BBVA USA Bancshares, Inc., et al.*, and one that was filed in April 2018 in the United States District Court for the Northern District of Texas, *David L. Powell, et al. v. BBVA USA*. Powell alleges discrimination and wrongful termination in both proceedings, and seeks unspecified monetary relief. The Company believes there are substantial defenses to these claims and intends to defend them vigorously.

In March 2019, the Company and its subsidiary, Simple Finance Technology Corp., were named as defendants in a putative class action lawsuit filed in the United States District Court for the Northern District of California, *Amitahbo Chattopadhyay v. BBVA USA Bancshares, Inc., et al.* Plaintiff claims that Simple and the Company only permit United States citizens to open Simple accounts (which are exclusively originated through online channels). Plaintiff later amended the complaint to also take issue with BBVA USA's practice of directing non-citizen applicants to complete the online account origination processes in a physical branch location. Plaintiff alleges that these practices constitute alienage discrimination and violations of California's Unruh Act. BBVA USA's motion to dismiss was granted on November 2, 2020 and the plaintiffs are pursuing an appeal of that ruling. The Company believes that there are substantial defenses to these claims and intends to defend them vigorously.

In July 2019, the Company was named as a defendant in a putative class action lawsuit filed in the United States District Court for the Northern District of Alabama, *Ferguson v. BBVA USA Bancshares, Inc.*, wherein the plaintiffs allege certain investment options within the Company's employee retirement plan violate provisions of ERISA. The plaintiffs seek unspecified monetary relief. The Company believes there are substantial defenses to these claims and intends to defend them vigorously.

In April 2020, the Bank was named in a putative class action lawsuit filed in the District Court of Bexar County, Texas styled *Zamora-Orduna Realty Group LLC v. BBVA USA*, wherein plaintiffs allege the Bank tortiously failed to process certain loan requests submitted in connection with the federal Paycheck Protection Program. The plaintiffs seek an amount not less than \$10 million along with other demands for unspecified monetary relief. The Company believes there are substantial defenses to these claims and intends to defend them vigorously.

In April 2020, BBVA USA was named as a defendant in a lawsuit filed in the United States District Court for the Eastern District of Texas, Marshall Division originally styled *Estech Systems, Inc. v. BBVA USA Bancshares, Inc.*, alleging that BBVA USA has violated intellectual property rights owned by the plaintiff in connection with various patents regarding voice-over-internet protocols (VoIP). The plaintiff alleges that BBVA USA's use of certain phone systems and technologies violate its claimed patent rights.



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The plaintiff seeks unspecified monetary relief. The Company believes there are substantial defenses to these claims and intends to defend them vigorously.

In June 2020, BBVA USA was named as a defendant in a putative class action lawsuit filed in the United States District Court for the Southern District of California styled *Sarah Hill v. BBVA USA*, challenging BBVA USA's assessment of certain overdraft fees. The plaintiffs seek unspecified monetary relief. The Company believes there are substantial defenses to these claims and intends to defend them vigorously.

In July 2020, BSI was named as a defendant in a putative class action lawsuit filed in the Supreme Court of the State of New York, County of New York, City of Miami Fire Fighters' and Police Officers' Retirement Trust, *individually and on behalf of all others similarly situated v. Occidental Petroleum Corporation, et al.*, wherein the plaintiffs allege that Occidental Petroleum Corporation, its officers and directors, and the underwriting defendants (including BSI) made inaccurate and misleading statements in the registration statement and prospectus related to a securities offering. The plaintiffs seek unspecified monetary relief. The Company believes there are substantial defenses to these claims and intends to defend them vigorously.

In October 2020, BBVA USA was joined in a Delaware state court action styled *Yatra Online v. Ebix, et al.*, alleging breach of contract and tortious interference with a prospective transaction between Yatra Online and Ebix. The plaintiff seeks unspecified monetary relief. The Company believes there are substantial defenses to these claims and intends to defend them vigorously.

In December 2020, BBVA USA was named as a defendant in a putative class action lawsuit filed in the United States District Court for the Southern District of California styled *Eisenberg v. BBVA USA*, challenging BBVA USA's assessment of certain overdraft fees. The plaintiffs seek unspecified monetary relief. The Company believes there are substantial defenses to these claims and intends to defend them vigorously.

In December 2020, the Company was named as a defendant in a putative class action lawsuit filed in the United States District Court for the Northern District of Alabama, *Drake v. BBVA USA Bancshares, Inc., et al.*, wherein the plaintiff alleges certain investment options within the Company's employee retirement plan violate provisions of ERISA. The plaintiffs seek unspecified monetary relief. The Company believes there are substantial defenses to these claims and intends to defend them vigorously.

The Company is or may become involved from time to time in information-gathering requests, reviews, investigations and proceedings (both formal and informal) by various governmental regulatory agencies, law enforcement authorities and self-regulatory bodies regarding the Company's business. Such matters may result in material adverse consequences, including without limitation adverse judgments, settlements, fines, penalties, orders, injunctions, alterations in the Company's business practices or other actions, and could result in additional expenses and collateral costs, including reputational damage, which could have a material adverse impact on the Company's business, consolidated financial position, results of operations or cash flows.

The Company assesses its liabilities and contingencies in connection with outstanding legal proceedings utilizing the latest information available. Where it is probable that the Company will incur a loss and the amount of the loss can be reasonably estimated, the Company records a liability in its consolidated financial statements. These legal reserves may be increased or decreased to reflect any relevant developments. Where a loss is not probable or the amount of a probable loss is not reasonably estimable, the Company does not accrue legal reserves. At December 31, 2020 and 2019, the Company had accrued legal reserves in the amount of \$5 million and \$23 million, respectively. Additionally, for those matters where a loss is reasonably possible and the amount of loss is reasonably estimable, the Company estimates the amount of losses that it could incur beyond the accrued legal reserves, if any. Under U.S. GAAP, an event is "reasonably possible" if "the chance of the future event or events occurring is more than remote but less than likely" and an event is "remote" if "the chance of the future event or events occurring is slight." Based on information available at December 31, 2020, management estimates no reasonably possible losses in excess of related reserves. The matters underlying this estimate will change from time to time, and the actual results may vary significantly from this estimate. Those matters for which an estimate is not

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possible are not included within this estimate; therefore, this estimate does not represent the Company's maximum loss exposure.

While the outcome of legal proceedings and the timing of the ultimate resolution are inherently difficult to predict, based on information currently available, advice of counsel and available insurance coverage, the Company believes that it has established adequate legal reserves. Further, based upon available information, the Company is of the opinion that these legal proceedings, individually or in the aggregate, will not have a material adverse effect on the Company's financial condition or results of operations. However, in the event of unexpected future developments, it is possible that the ultimate resolution of those matters, if unfavorable, may be material to the Company's results of operations for any particular period, depending, in part, upon the size of the loss or liability imposed and the operating results for the applicable period.

#### *Income Tax Review*

The Company is subject to review and examination from various tax authorities. The Company is currently under examination by the IRS for the tax year 2018 and a number of states, and has received notices of proposed adjustments related to state income taxes due for prior years. Management believes that adequate provisions for income taxes have been recorded. Refer to Note 18, Income Taxes, for additional information on various tax audits.

#### **(16) Regulatory Capital Requirements and Dividends from Subsidiaries**

The Company and the Bank are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Company's Consolidated Financial Statements. Under capital adequacy guidelines, the regulatory framework for prompt corrective action and the Gramm-Leach-Bliley Act, the Company and the Bank must meet specific capital guidelines that involve quantitative measures of each entity's assets, liabilities and certain off-balance sheet items as calculated under regulatory accounting practices. The capital amounts and classification of the Company and the Bank are also subject to qualitative judgments by the regulators about capital components, risk weightings and other factors.

At December 31, 2020, the Company and the Bank, remain above the applicable U.S. regulatory capital requirements. Under the U.S. Basel III capital rule, the current minimum required regulatory capital ratios are as follows:

CET1 Risk-Based Capital Ratio (1)	7.000 %
Tier 1 Risk-Based Capital Ratio (1)	8.500
Total Risk-Based Capital Ratio (1)	10.500
Tier 1 Leverage Ratio	4.000

(1) The CET1, tier 1 and total capital minimum ratio requirements include a capital conservation buffer of 2.500%.

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The following table presents the Basel III regulatory capital ratios at December 31, 2020 and 2019 for the Company and the Bank.

	Amount		Ratios	
	2020	2019	2020	2019
(Dollars in Thousands)				
<b>Risk-based capital</b>				
CET1:				
BBVA USA Bancshares, Inc.	\$ 9,086,853	\$ 8,615,357	13.28 %	12.49 %
BBVA USA	8,314,129	7,916,278	12.24	11.56
Tier 1:				
BBVA USA Bancshares, Inc.	9,316,853	8,849,557	13.61	12.83
BBVA USA	8,314,129	7,920,478	12.24	11.56
Total:				
BBVA USA Bancshares, Inc.	10,804,264	10,332,023	15.79	14.98
BBVA USA	9,796,153	9,549,373	14.42	13.94
<b>Leverage:</b>				
BBVA USA Bancshares, Inc.	9,316,853	8,849,557	9.07	9.70
BBVA USA	8,314,129	7,920,478	8.32	8.98

Dividends paid by the Bank are the primary source of funds available to the Parent for payment of dividends to its shareholder and other needs. Applicable federal and state statutes and regulations impose restrictions on the amount of dividends that may be declared by the Bank. In addition to the formal statutes and regulations, regulatory authorities also consider the adequacy of each bank's total capital in relation to its assets, deposits and other such items. Capital adequacy considerations could further limit the availability of dividends from the Bank. The Bank could have paid additional dividends to the Parent in the amount of \$2.5 billion while continuing to meet the capital requirements for "well-capitalized" banks at December 31, 2020; however, due to the net earnings restrictions on dividend distributions, the Bank did not have the ability to pay any dividends at December 31, 2020 without regulatory approval.

The Bank is required to maintain cash balances with the Federal Reserve. The average amount of these balances approximated \$10.2 billion and \$4.5 billion for the years ended December 31, 2020 and 2019, respectively.

## (17) Benefit Plans

### *Defined Benefit Plan*

The Company sponsors a defined benefit pension plan that is intended to qualify under the Internal Revenue Code. At the beginning of 2003, the pension plan was closed to new participants, with existing participants being offered the option to remain in the pension plan or move to an employer funded defined contribution plan. Benefits under the pension plan are based on years of service and the employee's highest consecutive five years of compensation during employment.

During 2014, the Company announced to all active participants the sunset of the pension plan on December 31, 2017. Beginning on this date, active participants will no longer be credited with future service but rather will be transitioned into the employer funded portion of the Company's defined contribution plan.

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The following tables summarize the Company's defined benefit pension plan.

**Obligations and Funded Status**

	Years Ended December 31,	
	2020	2019
	(In Thousands)	
<b>Change in benefit obligation:</b>		
Benefit obligation, at beginning of year	\$ 379,026	\$ 334,290
Service cost	600	550
Interest cost	10,497	12,862
Actuarial (gain) loss	36,477	46,375
Benefits paid	(16,261)	(15,051)
Benefit obligation, at end of year	410,339	379,026
<b>Change in plan assets:</b>		
Fair value of plan assets, at beginning of year	361,920	328,795
Actual return on plan assets	54,958	45,176
Employer contribution	—	3,000
Benefits paid	(16,261)	(15,051)
Fair value of plan assets, at end of year	400,617	361,920
Funded status	(9,722)	(17,106)
Net actuarial loss	33,570	43,125
Net amount recognized	\$ 23,848	\$ 26,019

Amounts recognized on the Company's Consolidated Balance Sheets consist of:

	December 31,	
	2020	2019
	(In Thousands)	
Accrued expenses and other liabilities	\$ (9,722)	\$ (17,106)
Deferred tax – other assets	7,963	10,264
Accumulated other comprehensive loss	25,607	32,861
Net amount recognized	\$ 23,848	\$ 26,019

The accumulated benefit obligation for the Company's defined benefit pension plan was \$410 million and \$379 million at December 31, 2020 and 2019, respectively. The Company anticipates amortizing none of the actuarial loss from accumulated other comprehensive income over the next twelve months.

The components of net periodic benefit cost recognized in the Company's Consolidated Statements of Income are as follows.

	Years Ended December 31,		
	2020	2019	2018
	(In Thousands)		
Service cost	\$ 600	\$ 550	\$ 509
Interest cost	10,497	12,862	11,565
Expected return on plan assets	(9,065)	(10,733)	(9,529)
Recognized actuarial loss	139	—	259
Net periodic benefit cost	\$ 2,171	\$ 2,679	\$ 2,804



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The following table provides additional information related to the Company's defined benefit pension plan.

	Years Ended December 31,	
	2020	2019
	(Dollars in Thousands)	
Change in defined benefit plan included in other comprehensive income	\$ (7,254)	\$9,070
<b>Weighted average assumption used to determine benefit obligation at December 31:</b>		
Discount rate	2.45 %	3.24 %
<b>Weighted average assumptions used to determine net pension income for year ended December 31:</b>		
Discount rate - benefit obligations	3.24 %	4.23 %
Discount rate - interest cost	2.85 %	3.94 %
Expected return on plan assets	2.55 %	3.33 %

To establish the discount rate utilized, the Company performs an analysis of matching anticipated cash flows for the duration of the plan liabilities to third party forward discount curves. To develop the expected return on plan assets, the Company considers the current level of expected returns on risk free investments (primarily government bonds), the historical level of risk premium associated with other asset classes in which plan assets are invested, and the expectations for future returns of each asset class. The expected return for each asset class is then weighted based on the target asset allocation, and a range of expected return on plan assets is developed. Based on this information, the plan's Retirement Committee sets the discount rate and expected rate of return assumption.

**Future Benefit Payments**

The following table summarizes the estimated benefits to be paid in the following periods.

	(In Thousands)
2021	\$ 17,010
2022	18,366
2023	19,319
2024	20,040
2025	20,707
2026-2030	108,967

The expected benefits above were estimated based on the same assumptions used to measure the Company's benefit obligation at December 31, 2020 and include benefits attributable to estimated future employee service.

**Plan Assets**

The Company's Retirement Committee sets the investment policy for the defined benefit pension plan and reviews investment performance and asset allocation on a quarterly basis. The current asset allocation for the plan is entirely allocated to fixed income securities, including U.S. Treasury and other U.S. government securities, corporate debt securities and municipal debt securities, as well as cash and cash equivalent securities.

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The following table presents the fair value of the Company's defined benefit pension plan assets.

	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
(In Thousands)				
<b>December 31, 2020</b>				
<b>Assets:</b>				
Cash and cash equivalents	\$ 11,846	\$ 11,846	\$ —	\$ —
Fixed income securities:				
U.S. Treasury and other U.S. government agencies	252,954	223,013	29,941	—
Corporate bonds	135,817	—	135,817	—
<b>Total fixed income securities</b>	<b>388,771</b>	<b>223,013</b>	<b>165,758</b>	<b>—</b>
Fair value of plan assets	<u>\$ 400,617</u>	<u>\$ 234,859</u>	<u>\$ 165,758</u>	<u>\$ —</u>
<b>December 31, 2019</b>				
<b>Assets:</b>				
Cash and cash equivalents	\$ 19,137	\$ 19,137	\$ —	\$ —
Fixed income securities:				
U.S. Treasury and other U.S. government agencies	219,667	194,079	25,588	—
States and political subdivisions	—	—	—	—
Corporate bonds	123,116	—	123,116	—
<b>Total fixed income securities</b>	<b>342,783</b>	<b>194,079</b>	<b>148,704</b>	<b>—</b>
Fair value of plan assets	<u>\$ 361,920</u>	<u>\$ 213,216</u>	<u>\$ 148,704</u>	<u>\$ —</u>

In general, the fair value applied to the Company's defined benefit pension plan assets is based upon quoted market prices or Level 1 measurements, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use observable market based parameters as inputs, or Level 2 measurements. Level 3 measurements include discounted cash flow analyses based on assumptions that are not readily observable in the market place, such as projections of future cash flows, loss assumptions and discount rates. See Note 19, Fair Value Measurements, for a further discussion of the fair value hierarchy.

#### *Supplemental Retirement Plans*

The Company maintains unfunded defined benefit plans for certain key executives that are intended to meet the requirements of Section 409A of the Internal Revenue Code and provide additional retirement benefits not otherwise provided through the Company's basic retirement benefit plans. These plans had unfunded projected benefit obligations and net plan liabilities of \$34 million and \$33 million at December 31, 2020 and 2019, respectively, which are reflected on the Company's Consolidated Balance Sheets as accrued expenses and other liabilities. Net periodic expenses of these plans was \$1.8 million for each of the years ended December 31, 2020, 2019, and 2018. At December 31, 2020 and 2019, the Company had \$13.5 million and \$12.2 million, respectively, recognized in accumulated other comprehensive income, net of tax, related to these plans.

#### *Defined Contribution Plan*

The Company sponsors a defined contribution plan comprised of a traditional employee defined contribution component with matching employer contributions and an employer funded defined contribution component. Under the traditional employee portion of the defined contribution plan, employees may contribute up to 75% of their compensation on a pretax basis subject to statutory limits. The Company makes matching contributions equal to 100% of the first 3% of compensation deferred plus 50% of the next 2% of compensation deferred. The Company may also make voluntary non-matching contributions to the plan.

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Under the employer funded portion of the defined contribution plan, the Company makes contributions on behalf of certain employees based on pay and years of service. The Company's contributions range from 2% to 4% of the employee's base pay based on the employee's years of service. Participation in this portion of the defined contribution plan was limited to employees hired after January 1, 2002 and those participants in the defined benefit pension plan who, in 2002, chose to forgo future accumulation of benefit service.

In aggregate, the Company recognized \$44.3 million, \$43.0 million, and \$41.3 million of expense recorded in salaries, benefits and commissions in the Company's Consolidated Statements of Income related to this defined contribution plan for the years ended December 31, 2020, 2019, and 2018, respectively.

**(18) Income Taxes**

Income tax expense consisted of the following:

	Years Ended December 31,		
	2020	2019	2018
(In Thousands)			
Current income tax expense:			
Federal	\$ 164,698	\$ 131,390	\$ 161,375
State	22,774	21,853	28,721
Total	187,472	153,243	190,096
Deferred income tax benefit:			
Federal	(136,355)	(23,335)	(1,925)
State	(14,104)	(3,862)	(3,493)
Total	(150,459)	(27,197)	(5,418)
Total income tax expense	\$ 37,013	\$ 126,046	\$ 184,678

Income tax expense differed from the amount computed by applying the federal statutory income tax rate to pretax (loss) earnings for the following reasons:

	Years Ended December 31,					
	2020		2019		2018	
	Amount	Percent of Pretax Earnings	Amount	Percent of Pretax Earnings	Amount	Percent of Pretax Earnings
(Dollars in Thousands)						
Income tax expense at federal statutory rate	\$ (383,177)	21.0 %	\$ 58,685	21.0 %	\$ 199,103	21.0 %
Increase (decrease) resulting from:						
Tax-exempt interest income	(35,621)	2.0	(41,289)	(14.8)	(41,272)	(4.4)
FDIC insurance	7,340	(0.4)	5,818	2.1	13,782	1.5
Bank owned life insurance	(4,231)	0.2	(3,663)	(1.3)	(3,743)	(0.4)
Goodwill impairment	455,827	(25.0)	98,700	35.3	—	—
State income tax, net of federal income taxes	4,187	(0.2)	15,217	5.4	18,170	1.9
Revaluation of net deferred tax assets (1)	—	—	—	—	(8,577)	(0.9)
Income tax credits (2)	(10,780)	0.6	(10,168)	(3.6)	8,133	0.9
Change in valuation allowance	3,622	(0.2)	(913)	(0.3)	1,017	0.1
Other	(154)	—	3,659	1.3	(1,935)	(0.2)
Income tax expense	\$ 37,013	(2.0)%	\$ 126,046	45.1 %	\$ 184,678	19.5 %

- (1) Includes \$(5.0) million of benefit related to items in accumulated other comprehensive income in which the related tax effects were originally recognized in other comprehensive income for December 31, 2018.
- (2) Includes \$11.4 million of expense for December 31, 2018 related to the correction of an error in prior periods that resulted from an incorrect calculation of the proportional amortization of the Company's Low Income Housing Tax Credit investments. See Note 1, Summary of Significant Accounting Policies, for additional details.

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The tax effects of temporary differences that give rise to significant portions of the deferred tax assets and deferred tax liabilities are presented below.

	December 31,	
	2020	2019
(In Thousands)		
<b>Deferred tax assets:</b>		
Allowance for loan losses	\$ 396,342	\$ 216,449
Lease ROU liability	72,041	73,958
Accrued expenses	92,179	85,212
Net unrealized losses on investment securities available for sale, hedging instruments and defined benefit plan adjustment	—	289
Other real estate owned	532	941
Nonaccrual interest	27,845	22,737
Federal net operating loss carryforwards	3,956	3,956
Other	30,008	30,689
Gross deferred taxes	622,903	434,231
Valuation allowance	(12,210)	(8,852)
Total deferred tax assets	610,693	425,379
<b>Deferred tax liabilities:</b>		
Premises and equipment	125,095	127,649
Net unrealized gains on securities available for sale, hedging instruments and defined benefit plan adjustment	102,400	—
Lease ROU asset	62,232	64,252
Core deposit and other acquired intangibles	4,633	8,077
Capitalized loan costs	36,959	34,907
Loan valuation	3,973	5,729
Other	13,346	17,038
Total deferred tax liabilities	348,638	257,652
Net deferred tax asset	\$ 262,055	\$ 167,727

A real estate investment subsidiary of the Company has net operating loss carryforwards of approximately \$18.8 million at both December 31, 2020 and 2019. These losses begin to expire in 2030. The Company has determined that it is more likely than not the benefit from this deferred tax asset will not be realized in the carryforward period and has recorded a full valuation allowance of approximately \$4.0 million against the assets at both December 31, 2020 and 2019.

Additionally, the Company has state net operating loss carryforwards of approximately \$175.0 million and \$182.0 million at December 31, 2020 and 2019, respectively. These state net operating losses expire in years 2021 through 2039. The Company believes it is more likely than not the benefit from certain state net operating loss carryforwards will not be realized, and, accordingly, has established a valuation allowance associated with these net operating loss carryforwards. The Company had recorded a valuation allowance of approximately \$8.3 million and \$4.9 million at December 31, 2020 and 2019, respectively, related to these state net operating loss carryforwards.



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The following is a tabular reconciliation of the total amounts of the gross unrecognized tax benefits.

	Years Ended December 31,		
	2020	2019	2018
	(In Thousands)		
Unrecognized income tax benefits, at beginning of year	\$ 7,269	\$ 7,191	\$ 14,916
Increases for tax positions related to:			
Prior years	—	—	215
Current year	2,614	2,871	2,887
Decreases for tax positions related to:			
Prior years	(792)	(348)	(111)
Current year	—	—	—
Settlement with taxing authorities	—	—	(8,617)
Expiration of applicable statutes of limitation	(1,997)	(2,445)	(2,099)
Unrecognized income tax benefits, at end of year	<u>\$ 7,094</u>	<u>\$ 7,269</u>	<u>\$ 7,191</u>

During the years ended December 31, 2020, 2019 and 2018, the Company recognized benefits of \$1 thousand, \$19 thousand and \$772 thousand, respectively, for interest and penalties related to the unrecognized tax benefits noted above. At December 31, 2020 and 2019, the Company had approximately \$506 thousand and \$507 thousand, respectively, of accrued interest and penalties recognized related to unrecognized tax benefits within accrued expenses and other liabilities. Included in the balance of unrecognized tax benefits at December 31, 2020, 2019 and 2018 were \$7.1 million, \$7.3 million, and \$7.2 million, respectively, of tax benefits that, if recognized after the balance sheet date, would affect the effective tax rate.

The Company and its subsidiaries are routinely examined by various taxing authorities. The following table summarizes the tax years that are either currently under examination or remain open under the statute of limitations and subject to examination by the major tax jurisdictions in which the Company operates:

Jurisdictions	Open Tax Years
Federal	2017-2020
Various states (1)	2016-2020

(1) Major state tax jurisdictions include Alabama, California, Texas and New York.

The Company believes that it has adequately reserved on federal and state issues and any variance on final resolution, whether over or under the reserve amount, would be immaterial to the financial statements.

It is reasonably possible that the above unrecognized tax benefits could be reduced by approximately \$1 million in 2021 due to statute expiration and audit settlement.

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## (19) Fair Value Measurements

The Company applies the fair value accounting guidance required under ASC Topic 820 which establishes a framework for measuring fair value. This guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants at the measurement date. This guidance also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. A financial instrument's categorization within this fair value hierarchy is based upon the lowest level of input that is significant to the instrument's fair value measurement. The three levels within the fair value hierarchy are described as follows.

- Level 1 – Fair value is based on quoted prices in an active market for identical assets or liabilities.
- Level 2 – Fair value is based on quoted market prices for similar instruments traded in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions are observable in the market.
- Level 3 – Fair value is based on unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities would include financial instruments whose value is determined using pricing models, discounted cash flow methodologies, or similar pricing techniques based on the Company's own assumptions about what market participants would use to price the asset or liability.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments under the fair value hierarchy, is set forth below. These valuation methodologies were applied to the Company's financial assets and financial liabilities carried at fair value. In general, fair value is based upon quoted market prices, where available. If such quoted market prices are not available, fair value is based upon internally developed models that primarily use observable market based parameters as inputs. Valuation adjustments may be made to ensure that financial instruments are recorded at fair value. These adjustments may include amounts to reflect counterparty credit quality and the Company's creditworthiness, among other things, as well as other unobservable parameters. Any such valuation adjustments are applied consistently over time. While management believes the Company's valuation methodologies are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date. The Company's valuation methodologies may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, the reported fair value amounts have not been comprehensively revalued since the presentation dates, and, therefore, estimates of fair value after the balance sheet date may differ significantly from the amounts presented herein.

### ***Financial Instruments Measured at Fair Value on a Recurring Basis***

Trading account assets and liabilities, securities available for sale, certain mortgage loans held for sale, derivative assets and liabilities, and mortgage servicing rights are recorded at fair value on a recurring basis. The following is a description of the valuation methodologies for these assets and liabilities.

*Trading account assets and liabilities and debt securities available for sale* – Trading account assets and liabilities and debt securities available for sale consist of U.S. Treasury securities and other U.S. government agency securities, mortgage-backed securities, collateralized mortgage obligations, debt obligations of state and political subdivisions, other debt securities, and derivative contracts.

- U.S. Treasury securities and other U.S. government agency securities are valued based on quoted market prices of identical assets on active exchanges (Level 1 measurements) or are valued based on a market approach using observable inputs such as benchmark yields, reported trades, broker/dealer quotes, benchmark securities, and bids/offers of government-sponsored enterprise securities (Level 2 measurements).
- Mortgage-backed securities are primarily valued using market-based pricing matrices that are based on observable inputs including benchmark To Be Announced security prices, U.S. Treasury yields, U.S. dollar swap yields, and benchmark floating-rate indices. Mortgage-backed securities pricing may also give consideration to pool-specific data such as prepayment history and collateral characteristics. Valuations for mortgage-backed securities are therefore classified as Level 2 measurements.

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- Collateralized mortgage obligations are valued using market-based pricing matrices that are based on observable inputs including reported trades, bids, offers, dealer quotes, U.S. Treasury yields, U.S. dollar swap yields, market convention prepayment speeds, tranche-specific characteristics, prepayment history, and collateral characteristics. Fair value measurements for collateralized mortgage obligations are classified as Level 2 measurements.
- Debt obligations of states and political subdivisions are primarily valued using market-based pricing matrices that are based on observable inputs including Municipal Securities Rulemaking Board reported trades, issuer spreads, material event notices, and benchmark yield curves. These valuations are Level 2 measurements.
- Other debt securities consist of foreign and corporate debt. Foreign and corporate debt valuations are based on information and assumptions that are observable in the market place. The valuations for these securities are therefore classified as Level 2 measurements.
- Other derivative assets and liabilities consist primarily of interest rate contracts. The Company's interest rate contracts are valued utilizing Level 2 observable inputs (yield curves and volatilities) to determine a current market price for each interest rate contract. These valuations are classified as Level 2 measurements.

*Loans held for sale* – The Company has elected to apply the fair value option for single family real estate mortgage loans originated for resale in the secondary market. The election allows for a more effective offset of the changes in fair values of the loans and the derivative instruments used to economically hedge them without the burden of complying with the requirements for hedge accounting. The Company has not elected the fair value option for other loans held for sale primarily because they are not economically hedged using derivative instruments.

The fair value of loans held for sale is based on what secondary markets are currently offering for portfolios with similar characteristics. The changes in fair value of these assets are largely driven by changes in interest rates subsequent to loan funding and changes in the fair value of servicing associated with the mortgage loan held for sale. Both the mortgage loans held for sale and the related forward contracts are classified as Level 2 measurements.

At both December 31, 2020 and 2019, no loans held for sale for which the fair value option was elected were 90 days or more past due or were in nonaccrual. Interest income on mortgage loans held for sale is recognized based on contractual rates and is reflected in interest and fees on loans in the Consolidated Statements of Income. Net gains (losses) of \$8.9 million, \$999 thousand and \$596 thousand resulting from changes in fair value of these loans were recorded in noninterest income during the years ended December 31, 2020, 2019, and 2018, respectively.

The Company also had fair value changes on forward contracts related to residential mortgage loans held for sale of approximately \$(3.6) million, \$469 thousand and \$(790) thousand for the years ended December 31, 2020, 2019, and 2018, respectively. An immaterial portion of these amounts was attributable to changes in instrument-specific credit risk.

The following tables summarize the difference between the aggregate fair value and the aggregate unpaid principal balance for residential mortgage loans measured at fair value.

	<u>Aggregate Fair Value</u>	<u>Aggregate Unpaid Principal Balance</u>	<u>Difference</u>
	<u>(In Thousands)</u>		
<b>December 31, 2020</b>			
Residential mortgage loans held for sale	\$ 236,586	\$ 223,929	\$ 12,657
<b>December 31, 2019</b>			
Residential mortgage loans held for sale	\$ 112,058	\$ 108,345	\$ 3,713

*Derivative assets and liabilities* – Derivative assets and liabilities are measured using models that primarily use market observable inputs, such as quoted security prices, and are accordingly classified as Level 2. The derivative assets and liabilities classified within Level 3 of the fair value hierarchy were comprised of interest rate lock commitments that are valued using third-party software that calculates fair market value considering current quoted TBA and other market based prices and then applies closing ratio assumptions based on software-produced pull through ratios that are generated using the Company's historical fallout activity. Based upon this process, the fair value measurement obtained for these financial instruments is deemed a Level 3 classification. The Company's Secondary Marketing Committee is responsible for the appropriate application of the valuation policies and procedures surrounding the Company's interest rate lock commitments. Policies established to govern mortgage pipeline risk management activities must be approved by the Company's Asset Liability Committee on an annual basis.

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*Other assets - equity securities* – A component of other assets measured at fair value on a recurring basis are mutual funds and U.S. government agency equity securities. Mutual funds are valued based on quoted market prices of identical assets trading on active exchanges. These valuations are Level 1 measurements. U.S. government agency equity securities are valued based on quoted market prices of identical assets trading on active exchanges. These valuations thus qualify as Level 1 measurements.

*Other assets - MSR* – A component of other assets measured at fair value on a recurring basis and classified within Level 3 of the fair value hierarchy are MSRs that are valued through a discounted cash flow analysis using a third-party commercial valuation system. The MSR valuation takes into consideration the objective characteristics of the MSR portfolio, such as loan amount, note rate, service fee, loan term, and common industry assumptions, such as servicing costs, ancillary income, prepayment estimates, earning rates, cost of fund rates, option-adjusted spreads, etc. The Company's portfolio-specific factors are also considered in calculating the fair value of MSRs to the extent one can reasonably assume a buyer would also incorporate these factors. Examples of such factors are geographical concentrations of the portfolio, liquidity consideration, or additional views of risk not inherently accounted for in prepayment assumptions. Product liquidity and these other risks are generally incorporated through adjustment of discount factors applied to forecasted cash flows. Based on this method of pricing MSRs, the fair value measurement obtained for these financial instruments is deemed a Level 3 classification. The value of the MSR is calculated by a third-party firm that specializes in the MSR market and valuation services. Additionally, the Company obtains a valuation from an independent party to compare for reasonableness. The Company's Secondary Marketing Committee is responsible for ensuring the appropriate application of valuation, capitalization, and fair value decay policies for the MSR portfolio. The Committee meets at least monthly to review the MSR portfolio.

*Other assets - SBIC* – A component of other assets measured at fair value on a recurring basis and classified within Level 3 of the fair value hierarchy are SBIC investments. The SBIC investments are valued initially based upon transaction price. Valuation factors such as recent or proposed purchase or sale of debt or equity of the issuer, pricing by other dealers in similar securities, size of position held, liquidity of the market, and changes in economic conditions affecting the issuer, are used in the determination of estimated fair value.



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The following tables summarize the financial assets and liabilities measured at fair value on a recurring basis.

	Fair Value Measurements at the End of the Reporting Period Using			
	Fair Value December 31, 2020	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
(In Thousands)				
Recurring fair value measurements				
Assets:				
Trading account assets:				
U.S. Treasury and other U.S. government agencies securities	\$ 109,142	\$ 109,142	\$ —	\$ —
Interest rate contracts	616,566	—	616,566	—
Foreign exchange contracts	36,741	—	36,741	—
Total trading account assets	762,449	109,142	653,307	—
Debt securities available for sale:				
U.S. Treasury and other U.S. government agencies	2,146,904	1,694,160	452,744	—
Agency mortgage-backed securities	865,648	—	865,648	—
Agency collateralized mortgage obligations	2,731,731	—	2,731,731	—
States and political subdivisions	636	—	636	—
Total debt securities available for sale	5,744,919	1,694,160	4,050,759	—
Loans held for sale	236,586	—	236,586	—
Derivative assets:				
Interest rate contracts	30,716	—	12,819	17,897
Equity contracts	574	—	574	—
Foreign exchange contracts	1,759	—	1,759	—
Total derivative assets	33,049	—	15,152	17,897
Other assets:				
Equity securities	14,032	14,032	—	—
MSR	30,665	—	—	30,665
SBIC	162,578	—	—	162,578
Liabilities:				
Trading account liabilities:				
Interest rate contracts	\$ 128,831	\$ —	\$ 128,831	\$ —
Foreign exchange contracts	34,598	—	34,598	—
Total trading account liabilities	163,429	—	163,429	—
Derivative liabilities:				
Interest rate contracts	8,049	—	8,049	—
Equity contracts	468	—	468	—
Foreign exchange contracts	7,481	—	7,481	—
Total derivative liabilities	15,998	—	15,998	—

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Fair Value Measurements at the End of the Reporting Period Using					
Fair Value December 31, 2019	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)		
(In Thousands)					
Recurring fair value measurements					
Assets:					
Trading account assets:					
U.S. Treasury and other U.S. government agencies securities	\$ 137,637	\$ 137,637	\$ —	\$ —	
Interest rate contracts	313,573	—	313,573	—	
Foreign exchange contracts	22,766	—	22,766	—	
Total trading account assets	473,976	137,637	336,339	—	
Debt securities available for sale:					
U.S. Treasury and other U.S. government agencies	3,127,525	2,598,471	529,054	—	
Agency mortgage-backed securities	1,325,857	—	1,325,857	—	
Agency collateralized mortgage obligations	2,781,125	—	2,781,125	—	
States and political subdivisions	798	—	798	—	
Total debt securities available for sale	7,235,305	2,598,471	4,636,834	—	
Loans held for sale	112,058	—	112,058	—	
Derivative assets:					
Interest rate contracts	13,907	38	10,781	3,088	
Equity contracts	4,460	—	4,460	—	
Foreign exchange contracts	276	—	276	—	
Total derivative assets	18,643	38	15,517	3,088	
Other assets:					
Equity securities	19,038	19,038	—	—	
MSR	42,022	—	—	42,022	
SBIC	119,475	—	—	119,475	
Liabilities:					
Trading account liabilities:					
Interest rate contracts	\$ 97,881	\$ —	\$ 97,881	\$ —	
Foreign exchange contracts	20,678	—	20,678	—	
Total trading account liabilities	118,559	—	118,559	—	
Derivative liabilities:					
Interest rate contracts	3,732	—	3,732	—	
Equity contracts	3,765	—	3,765	—	
Foreign exchange contracts	3,940	—	3,940	—	
Total derivative liabilities	11,437	—	11,437	—	

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The following table reconciles the assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3).

	Fair Value Measurements Using Significant Unobservable Inputs (Level 3)		
	Interest Rate Contracts, net	Other Assets - MSR	Other Assets - SBIC
	(In Thousands)		
Balance, December 31, 2018	\$ 2,012	\$ 51,539	\$ 80,074
Transfers into Level 3	—	—	—
Transfers out of Level 3	—	—	—
Total gains or losses (realized/unrealized):			
Included in earnings (1)	1,076	(16,156)	21,936
Included in other comprehensive income	—	—	—
Purchases, issuances, sales and settlements:			
Purchases	—	—	17,465
Issuances	—	6,639	—
Sales	—	—	—
Settlements	—	—	—
Balance, December 31, 2019	\$ 3,088	\$ 42,022	\$ 119,475
Change in unrealized gains (losses) included in earnings for the period, attributable to assets and liabilities still held at December 31, 2019	\$ 1,076	\$ (16,156)	\$ 21,936
Balance, December 31, 2019	\$ 3,088	\$ 42,022	\$ 119,475
Transfers into Level 3	—	—	—
Transfers out of Level 3	—	—	—
Total gains or losses (realized/unrealized):			
Included in earnings (1)	14,809	(23,153)	27,602
Included in other comprehensive income	—	—	—
Purchases, issuances, sales and settlements:			
Purchases	—	—	15,501
Issuances	—	11,796	—
Sales	—	—	—
Settlements	—	—	—
Balance, December 31, 2020	\$ 17,897	\$ 30,665	\$ 162,578
Change in unrealized gains (losses) included in earnings for the period, attributable to assets and liabilities still held at December 31, 2020	\$ 14,809	\$ (23,153)	\$ 27,602

(1) Included in noninterest income in the Consolidated Statements of Income.

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**Assets Measured at Fair Value on a Nonrecurring Basis**

Periodically, certain assets may be recorded at fair value on a non-recurring basis. These adjustments to fair value usually result from the application of lower of cost or fair value accounting or write-downs of individual assets due to impairment. The following table represents those assets that were subject to fair value adjustments during the years ended December 31, 2020 and 2019 and still held as of the end of the year, and the related losses from fair value adjustments on assets sold during the year as well as assets still held as of the end of the year.

	Fair Value Measurements at the End of the Reporting Period				
	Fair Value December 31, 2020	Quoted Prices in Active Markets for Identical Assets (Level 1)	Using Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Gains (Losses) December 31, 2020
(In Thousands)					
Nonrecurring fair value measurements					
Assets:					
OREO	\$ 11,448	\$ —	\$ —	\$ 11,448	\$ (1,139)

	Fair Value Measurements at the End of the Reporting Period				
	Fair Value December 31, 2019	Quoted Prices in Active Markets for Identical Assets (Level 1)	Using Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total Gains (Losses) December 31, 2019
(In Thousands)					
Nonrecurring fair value measurements					
Assets:					
Debt securities held to maturity	\$ 2,177	\$ —	\$ —	\$ 2,177	\$ (215)
Impaired loans (1)	484	—	—	484	(143,024)
OREO	21,583	—	—	21,583	(5,614)

(1) Total gains (losses) represent charge-offs on impaired loans for which adjustments are based on the appraised value of the collateral.

The following is a description of the methodologies applied for valuing these assets:

*OREO* – OREO is recorded at the lower of recorded balance or fair value, which is based on appraisals and third-party price opinions, less estimated costs to sell. The fair value is classified as Level 3 measurements.



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The tables below present quantitative information about the significant unobservable inputs for material assets and liabilities measured at fair value using significant unobservable inputs (Level 3) on a recurring and nonrecurring basis.

	Fair Value at December 31, 2020 (In Thousands)	Quantitative Information about Level 3 Fair Value Measurements		
		Valuation Technique	Unobservable Input(s)	Range of Unobservable Inputs (Weighted Average)
Recurring fair value measurements:				
Interest rate contracts	\$ 17,897	Discounted cash flow	Closing ratios (pull-through)	18.2% - 100.0% (62.5%)
			Cap grids	0.3% - 2.6% (1.0%)
Other assets - MSRs	30,665	Discounted cash flow	Option adjusted spread	6.0% - 8.3% (6.2%)
			Constant prepayment rate or life speed	3.5% - 90.3% (19.9%)
			Cost to service	\$65 - \$4,000 (\$100)
Other assets - SBIC investments	162,578	Transaction price	Transaction price	N/A
Nonrecurring fair value measurements:				
OREO	\$ 11,448	Appraised value	Appraised value	8.0% (1)

(1) Represents discounts to appraised value for estimated costs to sell.

	Fair Value at December 31, 2019 (In Thousands)	Quantitative Information about Level 3 Fair Value Measurements		
		Valuation Technique	Unobservable Input(s)	Range of Unobservable Inputs (Weighted Average)
Recurring fair value measurements:				
Interest rate contracts	\$ 3,088	Discounted cash flow	Closing ratios (pull-through)	16.8% - 100.0% (60.1%)
			Cap grids	0.5% - 2.5% (0.9%)
Other assets - MSRs	42,022	Discounted cash flow	Option adjusted spread	6.0% - 9.0% (6.4%)
			Constant prepayment rate or life speed	0.0% - 80.0% (14.6%)
			Cost to service	\$65 - \$4,000 (\$90)
Other assets - SBIC investments	119,475	Transaction price	Transaction price	N/A
Nonrecurring fair value measurements:				
Debt securities held to maturity	\$ 2,177	Discounted cash flow	Prepayment rate	13.7% - 14.7% (14.2%)
			Default rate	3.1% - 4.9% (4.0%)
			Loss severity	50.3% - 61.9% (56.1%)
Impaired loans	484	Appraised value	Appraised value	0.0% - 70.0% (9.7%)
OREO	21,583	Appraised value	Appraised value	8.0% (1)

(1) Represents discounts to appraised value for estimated costs to sell.

The following provides a description of the sensitivity of the valuation technique to changes in unobservable inputs for recurring fair value measurements.

**Recurring Fair Value Measurements Using Significant Unobservable Inputs**

**Interest Rate Contracts - Interest Rate Lock Commitments**

Significant unobservable inputs used in the valuation of interest rate contracts are pull-through and cap grids. Increases or decreases in the pull-through or cap grids will have a corresponding impact in the value of interest rate contracts.

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**Other Assets - MSRs**

The significant unobservable inputs used in the fair value measurement of MSRs are option-adjusted spreads, constant prepayment rate or life speed, and cost to service assumptions. The impact of prepayments and changes in the option-adjusted spread are based on a variety of underlying inputs. Increases or decreases to the underlying cash flow inputs will have a corresponding impact on the value of the MSR asset. The impact of the costs to service assumption will have a directionally opposite change in the fair value of the MSR asset.

**Other Assets - SBIC Investments**

The significant unobservable inputs used in the fair value measurement of SBIC Investments are initially based upon transaction price. Increases or decreases in valuation factors such as recent or proposed purchase or sale of debt or equity of the issuer, pricing by other dealers in similar securities, size of position held, liquidity of the market will have a corresponding impact in the value of SBIC investments.

**Fair Value of Financial Instruments**

The carrying amounts and estimated fair values, as well as the level within the fair value hierarchy, of the Company's financial instruments are as follows:

	December 31, 2020				
	Carrying Amount	Estimated Fair Value	Level 1	Level 2	Level 3
(In Thousands)					
Financial Instruments:					
Assets:					
Cash and cash equivalents	\$ 14,607,908	\$ 14,607,908	\$ 14,607,908	\$ —	\$ —
Debt securities held to maturity	10,552,123	10,809,461	1,404,868	8,837,070	567,523
Loans	65,559,767	64,459,914	—	—	64,459,914
Liabilities:					
Deposits	\$ 85,858,381	\$ 85,872,252	\$ —	\$ 85,872,252	\$ —
FHLB and other borrowings	3,548,492	3,489,951	—	3,489,951	—
Federal funds purchased and securities sold under agreements to repurchase	184,478	184,478	—	184,478	—

	December 31, 2019				
	Carrying Amount	Estimated Fair Value	Level 1	Level 2	Level 3
(In Thousands)					
Financial Instruments:					
Assets:					
Cash and cash equivalents	\$ 6,938,698	\$ 6,938,698	\$ 6,938,698	\$ —	\$ —
Debt securities held to maturity	6,797,046	6,921,158	1,340,448	4,912,399	668,311
Loans	63,946,857	60,869,662	—	—	60,869,662
Liabilities:					
Deposits	\$ 74,985,283	\$ 75,024,350	\$ —	\$ 75,024,350	\$ —
FHLB and other borrowings	3,690,044	3,721,949	—	3,721,949	—
Federal funds purchased and securities sold under agreements to repurchase	173,028	173,028	—	173,028	—

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**(20) Supplemental Disclosure for Statement of Cash Flows**

The following table presents the Company's noncash investing and financing activities.

	Years Ended December 31,		
	2020	2019	2018
(In Thousands)			
Supplemental disclosures of cash flow information:			
Interest paid	\$ 546,802	\$ 955,655	\$ 592,747
Net income taxes paid	120,584	111,688	146,016
Supplemental schedule of noncash activities:			
Transfer of loans and loans held for sale to OREO	\$ 7,623	\$ 34,327	\$ 22,908
Transfer of loans to loans held for sale	—	1,196,883	—
Transfer of available for sale debt securities to held to maturity debt securities	—	—	1,017,275

The following table provides a reconciliation of cash, cash equivalents and restricted cash reported within the Company's Consolidated Balance Sheets that sum to the total of the same such amounts shown in the Company's Consolidated Statements of Cash Flows.

	Years Ended December 31,		
	2020	2019	2018
(In Thousands)			
Cash and cash equivalents	\$ 14,607,908	\$ 6,938,698	\$ 3,332,626
Restricted cash in other assets	337,487	217,991	168,754
Total cash, cash equivalents and restricted cash shown in the statement of cash flows	<u>\$ 14,945,395</u>	<u>\$ 7,156,689</u>	<u>\$ 3,501,380</u>

Restricted cash primarily represents cash collateral related to the Company's derivatives as well as amounts restricted for regulatory purposes related to BSI and BBVA Transfer Holdings, Inc. Restricted cash is included in other assets on the Company's Consolidated Balance Sheets.

**(21) Segment Information**

The Company's operating segments are based on the Company's lines of business. Each line of business is a strategic unit that serves a particular group of customers with certain common characteristics by offering various products and services. The segment results include certain overhead allocations and intercompany transactions. All intercompany transactions have been eliminated to determine the consolidated balances. The Company operates primarily in the United States, and, accordingly, the geographic distribution of revenue and assets is not significant. There are no individual customers whose revenues exceeded 10% of consolidated revenue.

At December 31, 2020, the Company's operating segments consisted of Commercial Banking and Wealth, Retail Banking, Corporate and Investment Banking, and Treasury.

The Commercial Banking and Wealth segment serves the Company's commercial customers through its wide array of banking and investment services to businesses in the Company's markets. The segment also provides private banking and wealth management services to high net worth individuals, including specialized investment portfolio management, traditional credit products, traditional trust and estate services, investment advisory services, financial counseling and customized services to companies and their employees. The Commercial Banking and Wealth segment also supports its commercial customers with capabilities in treasury management, accounts receivable purchasing, asset-based lending, international services, as well as insurance and interest rate protection and investment products. The Commercial Banking and Wealth segment is also responsible for the Company's small business customers and indirect automobile portfolio.

The Retail Banking segment serves the Company's consumer customers through its full-service banking centers, private client offices throughout the U.S., and alternative delivery channels such as internet, mobile, ATMs and

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telephone banking. The Retail Banking segment provides individuals with comprehensive products and services including home mortgages, consumer loans, credit and debit cards, and deposit accounts.

The Corporate and Investment Banking segment is responsible for providing a wide array of banking and investment services to corporate and institutional clients. In addition to traditional credit and deposit products, the Corporate and Investment Banking segment also supports its customers with capabilities in treasury management, accounts receivable purchasing, asset-based lending, foreign-exchange and international services, and interest rate protection and investment products.

The Treasury segment's primary function is to manage the liquidity and funding positions of the Company, the interest rate sensitivity of the Company's balance sheet and the investment securities portfolio.

Corporate Support and Other includes activities that are not directly attributable to the operating segments, such as, the activities of the Parent and corporate support functions that are not directly attributable to a strategic business segment, as well as the elimination of intercompany transactions. Goodwill impairment is also presented within Corporate Support and Other as the Company does not allocate goodwill impairment to the related segments in the Company's internal profitability reporting system. Corporate Support and Other also includes the activities associated with Simple.

The following table presents the segment information for the Company's segments.

	<b>December 31, 2020</b>					
	<b>Commercial Banking and Wealth</b>	<b>Retail Banking</b>	<b>Corporate and Investment Banking</b>	<b>Treasury</b>	<b>Corporate Support and Other</b>	<b>Consolidated</b>
	(In Thousands)					
Net interest income (expense)	\$ 989,897	\$ 1,028,976	\$ 115,484	\$ 146,031	\$ 230,136	\$ 2,510,524
Allocated provision (credit) for loan losses	362,195	251,679	136,741	1,909	213,605	966,129
Noninterest income	255,322	491,789	212,752	39,897	192,912	1,192,672
Noninterest expense	662,293	1,207,219	184,535	18,837	2,488,834	4,561,718
Net income (loss) before income tax expense (benefit)	220,731	61,867	6,960	165,182	(2,279,391)	(1,824,651)
Income tax expense (benefit)	46,353	12,992	1,462	34,688	(58,482)	37,013
Net income (loss)	174,378	48,875	5,498	130,494	(2,220,909)	(1,861,664)
Less: net income attributable to noncontrolling interests	328	—	—	1,589	130	2,047
Net income (loss) attributable to BBVA USA Bancshares, Inc.	\$ 174,050	\$ 48,875	\$ 5,498	\$ 128,905	\$ (2,221,039)	\$ (1,863,711)
Average total assets	\$ 43,427,195	\$ 18,414,003	\$ 8,056,713	\$ 25,868,006	\$ 6,242,217	\$ 102,008,134



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December 31, 2019						
	Commercial Banking and Wealth	Retail Banking	Corporate and Investment Banking	Treasury	Corporate Support and Other	Consolidated
(In Thousands)						
Net interest income (expense)	\$ 1,144,144	\$ 1,275,436	\$ 124,992	\$ (112,085)	\$ 174,546	\$ 2,607,033
Allocated provision (credit) for loan losses	212,038	305,788	39,753	(693)	40,558	597,444
Noninterest income	243,517	485,052	160,302	45,107	201,966	1,135,944
Noninterest expense	650,622	1,224,665	156,328	20,487	813,978	2,866,080
Net income (loss) before income tax expense (benefit)	525,001	230,035	89,213	(86,772)	(478,024)	279,453
Income tax expense (benefit)	110,250	48,307	18,735	(18,222)	(33,024)	126,046
Net income (loss)	414,751	181,728	70,478	(68,550)	(445,000)	153,407
Less: net income (loss) attributable to noncontrolling interests	547	—	—	1,624	161	2,332
Net income (loss) attributable to BBVA USA Bancshares, Inc.	\$ 414,204	\$ 181,728	\$ 70,478	\$ (70,174)	\$ (445,161)	\$ 151,075
Average total assets	\$ 40,127,445	\$ 18,858,148	\$ 7,773,995	\$ 19,156,849	\$ 8,376,985	\$ 94,293,422

December 31, 2018						
	Commercial Banking and Wealth	Retail Banking	Corporate and Investment Banking	Treasury	Corporate Support and Other	Consolidated
(In Thousands)						
Net interest income (expense)	\$ 1,367,512	\$ 1,460,880	\$ 189,074	\$ (71,823)	\$ (339,065)	\$ 2,606,578
Allocated provision for loan losses	71,136	220,296	(57,700)	(1,177)	132,865	365,420
Noninterest income	236,877	451,614	159,991	20,123	188,304	1,056,909
Noninterest expense	657,146	1,171,189	155,404	22,809	343,412	2,349,960
Net income (loss) before income tax expense (benefit)	876,107	521,009	251,361	(73,332)	(627,038)	948,107
Income tax expense (benefit)	183,982	109,412	52,786	(15,400)	(146,102)	184,678
Net income (loss)	692,125	411,597	198,575	(57,932)	(480,936)	763,429
Less: net income attributable to noncontrolling interests	358	—	—	1,655	(32)	1,981
Net income (loss) attributable to BBVA USA Bancshares, Inc.	\$ 691,767	\$ 411,597	\$ 198,575	\$ (59,587)	\$ (480,904)	\$ 761,448
Average total assets	\$ 38,841,832	\$ 18,448,639	\$ 8,295,416	\$ 16,173,962	\$ 7,816,188	\$ 89,576,037

Results of the Company's business segments are based on the Company's lines of business and internal management accounting policies that have been developed to reflect the underlying economics of the business.

The financial information presented was derived from the internal profitability reporting system used by management to monitor and manage the financial performance of the Company. This information is based on internal management accounting policies that have been developed to reflect the underlying economics of the businesses. These policies address the methodologies applied and include policies related to funds transfer pricing, cost allocations and capital allocations.

Funds transfer pricing was used in the determination of net interest income earned primarily on loans and deposits. The method employed for funds transfer pricing is a matched funding concept whereby lines of business which are fund providers are credited and those that are fund users are charged based on maturity, prepayment and/or repricing characteristics applied on an instrument level. Provision for loan losses is allocated to each segment based on internal management accounting policies for the allowance for loan losses and the related provision which differs from the policies for consolidated purposes. The difference between the consolidated provision for loan losses and the segments' provision for loan losses is reflected in Corporate Support and Other. Costs for centrally

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managed operations are generally allocated to the lines of business based on the utilization of services provided or other appropriate indicators. Revenue is recorded in the business segment responsible for the related product or service. Fee sharing is recorded to allocate portions of such revenue to other business segments involved in selling to, or providing services to, customers. Results of operations for the business segments reflect these fee sharing allocations. Capital is allocated to the lines of business based upon the underlying risks in each business considering economic and regulatory capital standards.

The development and application of these methodologies is a dynamic process. Accordingly, prior period financial results have been revised to reflect management accounting enhancements and changes in the Company's organizational structure. Unless noted otherwise, the 2019 and 2018 segment information has been revised to conform to the 2020 presentation. In addition, unlike financial accounting, there is no authoritative literature for management accounting similar to U.S. GAAP. Consequently, reported results are not necessarily comparable with those presented by other financial institutions.

**(22) Revenue from Contracts with Customers**

The following tables depict the disaggregation of revenue according to revenue type and segment.

	Year Ended December 31, 2020				
	Commercial Banking and Wealth	Retail Banking	Corporate and Investment Banking	Treasury, Corporate Support and Other	Total
	(In Thousands)				
Service charges on deposit accounts	\$ 54,126	\$ 158,350	\$ 7,307	\$ —	\$ 219,783
Card and merchant processing fees	34,412	117,948	—	39,736	192,096
Investment services sales fees	112,243	—	—	—	112,243
Money transfer income	—	—	—	106,564	106,564
Investment banking and advisory fees	—	—	138,096	—	138,096
Asset management fees	48,101	—	—	—	48,101
	248,882	276,298	145,403	146,300	816,883
Other revenues (1)	6,440	215,491	67,349	86,509	375,789
<b>Total noninterest income</b>	<b>\$ 255,322</b>	<b>\$ 491,789</b>	<b>\$ 212,752</b>	<b>\$ 232,809</b>	<b>\$ 1,192,672</b>

(1) Other revenues primarily relate to revenues not derived from contracts with customers.

	Year Ended December 31, 2019				
	Commercial Banking and Wealth	Retail Banking	Corporate and Investment Banking	Treasury, Corporate Support and Other	Total
	(In Thousands)				
Service charges on deposit accounts	\$ 50,600	\$ 192,888	\$ 6,879	\$ —	\$ 250,367
Card and merchant processing fees	36,666	122,316	—	38,565	197,547
Investment services sales fees	115,446	—	—	—	115,446
Money transfer income	—	—	—	99,144	99,144
Investment banking and advisory fees	—	—	83,659	—	83,659
Asset management fees	45,571	—	—	—	45,571
	248,283	315,204	90,538	137,709	791,734
Other revenues (1)	(4,766)	169,848	69,764	109,364	344,210
<b>Total noninterest income</b>	<b>\$ 243,517</b>	<b>\$ 485,052</b>	<b>\$ 160,302</b>	<b>\$ 247,073</b>	<b>\$ 1,135,944</b>

(1) Other revenues primarily relate to revenues not derived from contracts with customers.

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	Year Ended December 31, 2018				
	Commercial Banking and Wealth	Retail Banking	Corporate and Investment Banking	Treasury, Corporate Support and Other	Total
	(In Thousands)				
Service charges on deposit accounts	\$ 46,497	\$ 183,336	\$ 6,840	\$ —	\$ 236,673
Card and merchant processing fees	29,433	110,010	—	35,484	174,927
Investment services sales fees	112,652	—	—	—	112,652
Money transfer income	—	—	—	91,681	91,681
Investment banking and advisory fees	—	—	77,684	—	77,684
Asset management fees	43,811	—	—	—	43,811
	232,393	293,346	84,524	127,165	737,428
Other revenues (1)	4,484	158,268	75,467	81,262	319,481
<b>Total noninterest income</b>	<b>\$ 236,877</b>	<b>\$ 451,614</b>	<b>\$ 159,991</b>	<b>\$ 208,427</b>	<b>\$ 1,056,909</b>

(1) Other revenues primarily relate to revenues not derived from contracts with customers.

### (23) Parent Company Financial Statements

The condensed financial information for BBVA USA Bancshares, Inc. (Parent company only) is presented as follows:

#### Parent Company Balance Sheets

	December 31,	
	2020	2019
	(In Thousands)	
<b>Assets:</b>		
Cash and cash equivalents	\$ 180,863	\$ 217,765
Debt securities available for sale	250,000	250,000
Investments in subsidiaries:		
Banks	10,659,689	12,428,503
Non-banks	579,401	460,264
Other assets	75,731	73,663
<b>Total assets</b>	<b>\$ 11,745,684</b>	<b>\$ 13,430,195</b>
<b>Liabilities and Shareholder's Equity:</b>		
Accrued expenses and other liabilities	\$ 83,820	\$ 73,062
Shareholder's equity	11,661,864	13,357,133
<b>Total liabilities and shareholder's equity</b>	<b>\$ 11,745,684</b>	<b>\$ 13,430,195</b>

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**Parent Company  
Statements of Income**

	Years Ended December 31,		
	2020	2019	2018
(In Thousands)			
<b>Income:</b>			
Dividends from banking subsidiaries	\$ —	\$ 445,000	\$ 305,000
Dividends from non-bank subsidiaries	—	13,356	—
Other	16,443	5,320	7,731
<b>Total income</b>	<b>16,443</b>	<b>463,676</b>	<b>312,731</b>
<b>Expense:</b>			
Salaries and employee benefits	5,380	994	3,980
Other	8,312	12,840	8,781
<b>Total expense</b>	<b>13,692</b>	<b>13,834</b>	<b>12,761</b>
Income before income tax benefit and equity in undistributed earnings of subsidiaries	2,751	449,842	299,970
Income tax expense (benefit)	5,946	2,215	(1,255)
(Loss) income before equity in undistributed earnings of subsidiaries	(3,195)	447,627	301,225
Equity in undistributed (losses) earnings of subsidiaries	(1,860,516)	(296,552)	460,223
<b>Net (loss) income</b>	<b>\$ (1,863,711)</b>	<b>\$ 151,075</b>	<b>\$ 761,448</b>
Other comprehensive income (1)	330,177	221,212	10,570
<b>Comprehensive (loss) income</b>	<b>\$ (1,533,534)</b>	<b>\$ 372,287</b>	<b>\$ 772,018</b>

(1) See Consolidated Statement of Comprehensive Income detail.



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**Parent Company  
Statements of Cash Flows**

	Years Ended December 31,		
	2020	2019	2018
(In Thousands)			
<b>Operating Activities:</b>			
Net (loss) income	\$ (1,863,711)	\$ 151,075	\$ 761,448
Adjustments to reconcile net income to cash provided by operations:			
Depreciation	1,272	1,229	1,257
Equity in undistributed losses (earnings) of subsidiaries	1,860,516	296,552	(460,223)
Increase in other assets	(3,470)	(6,050)	(878)
Increase in accrued expenses and other liabilities	10,758	8,960	4,085
Net cash provided by operating activities	5,365	451,766	305,689
<b>Investing Activities:</b>			
Purchases of debt securities available for sale	(2,999,875)	(3,493,942)	(2,194,278)
Sales and maturities of debt securities available for sale	3,000,000	3,495,000	2,155,000
Purchase of premises and equipment	—	(377)	(3)
Contributions to subsidiaries	(30,870)	28,677	(31,109)
Net cash (used in) provided by investing activities	(30,745)	29,358	(70,390)
<b>Financing Activities:</b>			
Capital contribution from parent	3,073	—	—
Vesting of restricted stock	—	(2,914)	(712)
Issuance of common stock	—	802	—
Dividends paid	(14,595)	(500,010)	(272,047)
Net cash used in financing activities	(11,522)	(502,122)	(272,759)
Net decrease in cash, cash equivalents and restricted cash	(36,902)	(20,998)	(37,460)
Cash, cash equivalents and restricted cash at beginning of year	217,765	238,763	276,223
Cash, cash equivalents and restricted cash at end of year	<u>\$ 180,863</u>	<u>\$ 217,765</u>	<u>\$ 238,763</u>

**(24) Related Party Transactions**

The Company enters into various contracts with BBVA that affect the Company's business and operations. The following discloses the significant transactions between the Company and BBVA during 2020, 2019 and 2018.

The Company believes all of the transactions entered into between the Company and BBVA were transacted on terms that were no more or less beneficial to the Company than similar transactions entered into with unrelated market participants, including interest rates and transaction costs. The Company foresees executing similar transactions with BBVA in the future.

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### Derivatives

The Company has entered into various derivative contracts as noted below with BBVA as the upstream counterparty. The total notional amount of outstanding derivative contracts between the Company and BBVA are \$3.2 billion and \$3.4 billion as of December 31, 2020 and 2019, respectively. The net fair value of outstanding derivative contracts between the Company and BBVA are detailed below.

	December 31,	
	2020	2019
	(In Thousands)	
Derivative contracts:		
Fair value hedges	\$ (748)	\$ (354)
Cash flow hedges	(19)	102
Free-standing derivative instruments not designated as hedging instruments	(44,958)	(9,688)

### Securities Purchased Under Agreements to Resell/Securities Sold Under Agreements to Repurchase

The Company enters into agreements with BBVA as the counterparty under which it purchases/sells securities subject to an obligation to resell/repurchase the same or similar securities. The following represents the amount of securities purchased under agreements to resell and securities sold under agreements to repurchase where BBVA is the counterparty.

	December 31,	
	2020	2019
	(In Thousands)	
Securities purchased under agreements to resell	\$ 186,568	\$ 178,914
Securities sold under agreements to repurchase	6,426	16,596

### Borrowings

BSI, a wholly owned subsidiary of the Company, had a \$420 million revolving note and cash subordination agreement with BBVA that was executed on March 16, 2012 with an original maturity date of March 16, 2018. On March 16, 2017, the agreement was amended to increase the available amount to \$450 million and the maturity date was extended to March 16, 2023. On March 16, 2017, BSI entered into an uncommitted demand facility agreement with BBVA for a revolving loan facility up to \$1 billion to be used for trade settlement purposes. BSI has not drawn against this facility in 2020. At both December 31, 2020 and December 31, 2019 there was no amount outstanding under the revolving note and cash subordination agreement. Interest expense related to these agreements was \$99 thousand, \$50 thousand, and \$309 thousand for the years ended December 31, 2020, 2019 and 2018, respectively, and are included in interest on other short term borrowings within the Company's Consolidated Statements of Income.

### Service and Referral Agreements

The Company and its affiliates entered into or were subject to various service and referral agreements with BBVA and its affiliates. Each of the agreements was done in the ordinary course of business and on market terms. Income associated with these agreements was \$17.7 million, \$30.1 million, and \$49.7 million for the years ended December 31, 2020, 2019 and 2018, respectively, and is recorded as a component of noninterest income within the Company's Consolidated Statements of Income. Expenses associated with these agreements were \$48.9 million, \$38.6 million, and \$31.5 million for the years ended December 31, 2020, 2019 and 2018, respectively, and are recorded as a component of noninterest expense within the Company's Consolidated Statements of Income.

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*Series A Preferred Stock*

BBVA is the sole holder of the Series A Preferred Stock that the Company issued in December 2015. At both December 31, 2020 and 2019, the carrying amount of the Series A Preferred Stock was approximately \$229 million. During the years ended December 31, 2020 and 2019, the Company paid \$14.6 million and \$18.0 million, respectively, of preferred stock dividends to BBVA.

*Loan Sales to Related Parties*

During the year ended December 31, 2019, the Company transferred to loans held for sale and subsequently sold \$1.2 billion of commercial loans to BBVA, S.A. New York Branch. The Company recognized a gain on the sale of these loans of \$778 thousand.

During the year ended December 31, 2018, the Company sold, without recourse, loans of approximately \$165 million to BBVA, S.A. New York Branch. The sale resulted in no gain or loss.

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**THE PNC FINANCIAL SERVICES GROUP, INC.**  
**UNAUDITED PRO FORMA CONDENSED COMBINED CONSOLIDATED FINANCIAL STATEMENTS**

The following unaudited pro forma condensed combined consolidated financial information combines the historical financial position and results of operations of The PNC Financial Services Group, Inc. (“PNC”) and BBVA USA Bancshares, Inc. (“BBVA USA Holdco”) after giving effect to the acquisition by PNC of BBVA USA Holdco. PNC entered into a Stock Purchase Agreement on November 15, 2020 with Banco Bilbao Vizcaya Argentaria S.A. (“BBVA”) to acquire 100% of the issued and outstanding shares of BBVA USA Holdco for \$11.6 billion in cash. PNC is not acquiring the following entities as part of the BBVA USA Holdco acquisition: BBVA Securities, Inc., Propel Venture Partners Fund I, L.P. and BBVA Processing Services, Inc. (collectively, the “Non-Acquired Subsidiaries”).

The unaudited pro forma condensed combined consolidated financial information has been prepared to give effect to the following:

- The unaudited pro forma condensed combined consolidated statement of income of PNC and BBVA USA Holdco for the twelve months ended December 31, 2020, gives effect to the acquisition pursuant to the Stock Purchase Agreement as if it had occurred on January 1, 2020;
- The unaudited pro forma condensed combined consolidated balance sheet of PNC and BBVA USA Holdco as of December 31, 2020, gives effect to the acquisition pursuant to the Stock Purchase Agreement as if it had occurred on December 31, 2020;
- The acquisition of BBVA USA Holdco by PNC under the provision of the Financial Accounting Standards Board (FASB) Accounting Standards Codification, ASC 805, “Business Combinations” where the assets and liabilities of BBVA USA Holdco will be recorded by PNC at their respective fair values as of the date the acquisition is completed;
- Certain reclassifications to conform historical financial statement presentation of BBVA USA Holdco to PNC; and
- Estimated transaction costs that PNC expects to incur as a result of the acquisition.

The following unaudited pro forma condensed combined consolidated financial information and related notes are based on and should be read in conjunction with (i) the historical audited financial statements of PNC and the related notes included in PNC’s Annual Report on Form 10-K for the year ended December 31, 2020, and (ii) the historical audited consolidated financial statements of BBVA USA Holdco and the related notes included in Exhibit 99.1 to this Current Report on Form 8-K.

The unaudited pro forma condensed combined consolidated financial information is provided for illustrative information purposes only. The unaudited pro forma condensed combined financial information is not necessarily, and should not be assumed to be, an indication of the actual results that would have been achieved had the acquisition been completed as of the dates indicated or that may be achieved in the future. The pro forma financial information has been prepared by PNC in accordance with Regulation S-X Article 11, Pro Forma Financial Information, as amended by the Securities and Exchange Commission Final Rule Release No. 33-10786, Amendments to Financial Disclosures about Acquired and Disposed Businesses, as adopted by the SEC on May 20, 2020.

The unaudited pro forma condensed combined consolidated financial information also does not consider any potential effects of changes in market conditions on revenues, cost savings, asset dispositions, and share repurchases, among other factors. In addition, as explained in more detail in the accompanying notes, the preliminary allocation of the pro forma purchase price reflected in the unaudited pro forma condensed combined consolidated financial information is subject to adjustment and may vary significantly from the actual purchase price allocation that will be recorded upon completion of the acquisition.

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PNC has completed its preliminary valuation analysis and calculations of the fair market value of certain assets to be acquired or certain liabilities to be assumed from BBVA USA Holdco as of December 31, 2020. A final determination of the fair value of BBVA USA Holdco's assets and liabilities will be based on BBVA USA Holdco's actual assets and liabilities as of the date on which the closing of the acquisition occurs (the "closing date") and, therefore, cannot be made prior to the completion of the acquisition. Actual adjustments may differ from the amounts reflected in the unaudited pro forma condensed combined consolidated financial information, and the differences may be material.

Further, PNC has not identified all adjustments necessary to conform BBVA USA Holdco's accounting policies to PNC's accounting policies. Upon completion of the acquisition, or as more information becomes available, PNC will perform a more detailed review of BBVA USA Holdco's accounting policies. As a result of that review, differences could be identified between the accounting policies of the two companies that, when conformed, could have a material impact on the financial information of PNC after giving effect to the acquisition (the "combined company").

As a result of the foregoing, the pro forma adjustments are preliminary and are subject to change as additional information becomes available and as additional analysis is performed. The preliminary pro forma adjustments have been made solely for the purpose of providing the unaudited pro forma condensed combined consolidated financial information. PNC estimated the fair value of certain BBVA USA Holdco's assets and liabilities based on a preliminary valuation analysis, due diligence information, information presented in BBVA USA Holdco's SEC filings and other publicly available information. Until the acquisition is completed, both companies are limited in their ability to share certain information.

Upon completion of the acquisition, a final determination of the fair value of BBVA USA Holdco's assets acquired and liabilities assumed will be performed. Any changes in the fair values of the net assets or total purchase price consideration as compared with the information shown in the unaudited pro forma condensed combined consolidated financial information may change the amount of the total purchase price consideration allocated to goodwill and other assets and liabilities and may impact the combined company's statement of income. The final purchase price consideration allocation may be materially different than the preliminary purchase price consideration allocation presented in the unaudited pro forma condensed financial statements.

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**THE PNC FINANCIAL SERVICES GROUP, INC. & BBVA USA Holdco** excluding Non-Acquired Subsidiaries  
**Pro Forma Condensed Combined Consolidated Balance Sheet**  
(Unaudited) – presented as if the acquisition of BBVA USA Holdco was effective as of December 31, 2020.

	As of December 31, 2020				
<i>In millions, except par value</i>	PNC as Reported	BBVA USA Holdco as Reported	Excluded Non- Acquired Subsidiaries as Reported (A)	Transaction Accounting Adjustments (B)	Pro Forma PNC & BBVA USA Holdco
<b>Assets</b>					
Cash and due from banks	\$ 7,017	\$ 1,250	\$ 40		\$ 8,227
Interest-earning deposits with banks	85,173	13,358	425	\$ (11,566) (C)	86,540
Loans held for sale	1,597	237			1,834
Investment securities – available for sale	87,358	5,745			93,103
Investment securities – held to maturity	1,441	10,550		253 (D)	12,244
Loans	241,928	65,559		(562) (E)	306,925
Allowance for credit losses loan and lease losses	(5,361)	(1,679)		(853) (F)	(7,893)
Net loans	236,567	63,880		(1,415)	299,032
Equity investments	6,052				6,052
Mortgage servicing rights	1,242				1,242
Goodwill	9,233	2,328		(87) (G)	11,474
Other	30,999	5,408	254	167 (H)	36,320
Total assets	\$ 466,679	\$ 102,756	\$ 719	\$ (12,648)	\$ 556,068
<b>Liabilities</b>					
Deposits	\$ 365,345	\$ 85,858		\$ 40 (I)	\$ 451,243
Borrowed funds	37,195	3,733	\$ 185	92 (J)	40,835
Accrued expenses and other liabilities	10,098	1,474	81	356 (K)	11,847
Total liabilities	412,638	91,065	266	488	503,925
<b>Equity</b>					
Preferred stock	3,517	229		(229)	3,517
Common stock	50,493	11,432	452	(12,907)	48,566
Total shareholders' equity	54,010	11,661	452	(13,136)	52,083
Noncontrolling interests	31	30	1		60
Total equity	54,041	11,691	453	(13,136)	52,143
Total liabilities and equity	\$ 466,679	\$ 102,756	\$ 719	\$ (12,648)	\$ 556,068

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**THE PNC FINANCIAL SERVICES GROUP, INC. & BBVA USA Holdco excluding Non-Acquired Subsidiaries**

**Pro Forma Condensed Combined Consolidated Income Statement**

(Unaudited) – presented as if the acquisition of BBVA USA Holdco was effective on January 1, 2020.

	Year Ended December 31, 2020				
<i>In millions, except per share data</i>	PNC as Reported	BBVA USA Holdco as Reported	Excluded Non-Acquired Subsidiaries as Reported (A)	Transaction Accounting Adjustments (B)	Pro Forma PNC & BBVA USA Holdco
Net interest income	\$ 9,946	\$ 2,521	\$ 26		\$ 12,441
Noninterest income	6,955	1,181	254		7,882
Total revenue	16,901	3,702	280		20,323
Provision for Credit Losses	3,175	1,039		\$ 1,554	(C) 5,768
Noninterest expense	10,297	4,488 (D)	200	730	(E) 15,315
Income before income taxes and noncontrolling interests	3,429	(1,825)	80	(2,284)	(760)
Income taxes	426	37	12	(525)	(F) (74)
Net income from continuing operations	3,003	(1,862)	68	(1,759)	(686)
Income from discontinued operations before taxes	5,777				5,777
Income taxes from discontinued operations	1,222				1,222
Net income from discontinued operations (G)	4,555				4,555
Net Income	\$ 7,558	\$ (1,862)	\$ 68	\$ (1,759)	\$ 3,869
Net income (loss) attributable to noncontrolling interests	41	2			43
Preferred stock dividends	229	15			244
Preferred stock dividends and discount accretion and redemptions	4				4
Net income attributable to common shareholders	\$ 7,284	\$ (1,879)	\$ 68	\$ (1,759)	\$ 3,578
<b>Earnings Per Common Share</b>					
Basic earnings from continuing operations	\$ 6.37				\$ (2.31)
Basic earnings from discontinued operations	10.62				10.63
Total basic earnings	\$ 16.99				\$ 8.35
Diluted earnings from continuing operations	\$ 6.36				\$ (2.31)
Diluted earnings from discontinued operations	10.60				10.62
Total diluted earnings	\$ 16.96				\$ 8.34
<b>Average Common Shares Outstanding</b>					
Basic	427				427
Diluted	427				427

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**Note 1. Basis of Presentation**

The accompanying unaudited pro forma condensed combined consolidated financial information and related notes were prepared in accordance with Article 11 of Regulation S-X. The unaudited pro forma condensed combined consolidated income statement for the year ended December 31, 2020 combine the historical consolidated income statements of PNC and BBVA USA Holdco, giving effect to the acquisition as if it had been completed on January 1, 2020. The accompanying unaudited pro forma condensed combined consolidated balance sheet as of December 31, 2020 combines the historical consolidated balance sheets of PNC and BBVA USA Holdco, giving effect to the acquisition as if it had been completed on December 31, 2020.

The unaudited pro forma condensed combined consolidated financial information and explanatory notes have been prepared to illustrate the effects of the acquisition involving PNC and BBVA USA Holdco under the acquisition method of accounting with PNC treated as the acquirer. The unaudited pro forma condensed combined consolidated financial information is presented for illustrative purposes only and does not necessarily indicate the financial results of the combined company had the companies actually been combined at the beginning of each period presented, nor does it necessarily indicate the results of operations in future periods or the future financial position of the combined company. Under the acquisition method of accounting, the assets and liabilities of BBVA USA Holdco as of the closing date, will be recorded by PNC at their respective fair values, and the excess of the acquisition consideration over the fair value of BBVA USA Holdco's net assets will be allocated to goodwill.

The pro forma allocation of the purchase price reflected in the unaudited pro forma condensed combined consolidated financial information is subject to adjustment and may vary from the actual purchase price allocation that will be recorded at the time the acquisition is completed. Adjustments may include, but are not be limited to, changes in (i) BBVA USA Holdco's balance sheet through the closing date; (ii) total acquisition related expenses if consummation and/or implementation costs vary from currently estimated amounts; and (iii) the underlying values of assets and liabilities if market conditions differ from current assumptions.

The accounting policies of both PNC and BBVA USA Holdco are in the process of being reviewed in detail. Upon completion of such review, additional conforming adjustments or financial statement reclassification may be necessary.

**Note 2. Reclassification Adjustments**

During the preparation of the unaudited pro forma condensed combined consolidated financial information, management performed a preliminary analysis of BBVA USA Holdco's financial information to identify differences in accounting policies and differences in balance sheet and income statement presentation as compared to the presentation of PNC. At the time of preparing the unaudited pro forma condensed combined consolidated financial information, PNC had not identified all adjustments necessary to conform BBVA USA Holdco accounting policies to PNC's accounting policies. The adjustments represent PNC's best estimates based upon the information currently available to PNC and could be subject to change once more detailed information is available.

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### Note 3. Preliminary Purchase Price Allocation

The following table sets forth a preliminary allocation of the estimated total purchase price to the fair value of the assets and liabilities of BBVA USA Holdco using BBVA USA Holdco's audited consolidated balance sheet as of December 31, 2020, excluding the Non-Acquired Subsidiaries, with the excess recorded to goodwill:

#### BBVA USA Holdco's Net Assets at Fair Value excluding Non-Acquired Subsidiaries

(In millions)

Assets	December 31, 2020
Cash and deposits	\$ 14,143
Investment and other securities	16,548
Loans held for sale	237
Loans and leases	64,020
Core deposit and other intangible assets	419
Other assets	4,900
<b>Total Assets</b>	<b>100,267</b>
<b>Liabilities and Equity</b>	
Deposits	85,898
Borrowings	3,640
Other liabilities	1,375
<b>Total Liabilities</b>	<b>90,913</b>
Non-controlling interest	29
<b>Total liabilities and equity</b>	<b>90,942</b>
<b>Net assets acquired</b>	<b>9,325</b>
Preliminary goodwill	\$ 2,241

### Note 4. Pro Forma Adjustments to the Unaudited Condensed Combined Consolidated Balance Sheet

The following pro forma adjustments have been reflected in the unaudited pro forma condensed combined financial information. All taxable adjustments were calculated using an estimated 23% tax rate, which represents the blended statutory rate, to arrive at deferred tax asset or liability adjustments. All adjustments are based on preliminary assumptions and valuations, which are subject to change.

- (A) Represents the balance sheet activity of the Non-Acquired Subsidiaries.
- (B) Transaction accounting adjustments assume fair value marks as of December 31, 2020.
- (C) Represents the purchase price of \$11.6 billion to be funded by PNC with cash on hand, removing BBVA USA Holdco's preferred and common shareholders' equity.
- (D) Represents PNC's estimated premium of BBVA USA Holdco's held to maturities securities book.
- (E) Adjustments to loans reflect the following estimated fair value adjustments:

(in millions)	December 31, 2020
Total fair value mark on Purchase Credit Deteriorated (PCD) and non-PCD loans	(\$1,540)
Less: gross up of PCD loans for credit mark – See F below for Allowance	(978)
<b>Net adjustments</b>	<b>(\$562)</b>

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(F) Adjustments to the allowance for credit losses - loan and lease losses includes the following:

<i>(in millions)</i>	<b>December 31, 2020</b>
Reversal of historical BBVA allowance for loan and lease losses	\$1,679
Estimate of lifetime credit losses for the PCD loan portfolio	(978)
Estimate of accounting adjustment for the provision for credit losses estimated on non-PCD portfolio	(1,554)
Net change in allowance for credit losses - loan and lease losses	(\$853)

(G) Represents the write-off of BBVA USA Holdco goodwill from acquisitions made by BBVA USA Holdco and the preliminary estimated goodwill associated with acquisition of BBVA USA Holdco.

(H) Represents the fair value mark on other intangibles of \$417 million, offset by the write-off of BBVA USA Holdco's certain technology and other assets of (\$250) million accounted for as one-time transaction costs.

(I) Represents the estimated premium on BBVA USA Holdco's certificate of deposit portfolio.

(J) Represents the estimated premium on BBVA USA Holdco's borrowed funds.

(K) Represents the write-off of BBVA USA Holdco's reserve for credit losses on unfunded commitments, the deferred income tax impacts resulting from purchase accounting adjustments and provision for credit losses on the non-PCD portfolio and \$730 million associated with one-time transaction costs. Total transaction costs are estimated at \$980 million of which the remaining \$250 million are the write-off of certain technology and other assets.

#### **Note 5. Pro Forma Adjustments to the Unaudited Condensed Consolidated Combined Income Statements**

(A) Represents the income and expenses for the year ended December 31, 2020 for the Non-Acquired Subsidiaries.

(B) Transaction accounting adjustments include the provision for credit losses on the non-PCD loan portfolio, one-time transaction costs and related taxes and excludes any anticipated cost savings and purchase accounting impacts on loans, securities, borrowings, deposits and other intangibles.

(C) Represents the provision for credit losses estimated on the non-PCD loan portfolio.

(D) BBVA USA Holdco noninterest expense includes a \$2.2 billion impairment charge recorded in 2020.

(E) Represents one-time transaction costs of \$730 million. Total transaction costs are estimated at \$980 million of which the remaining \$250 million are the write-off of certain technology and other assets.

(F) Represents the income tax impacts resulting from the provision for credit losses on the non-PCD loan portfolio and one-time transaction costs.

(G) Represents PNC's after-tax gain on sale of its equity investment in BlackRock.

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